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# Bi-weekly Bulletin

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# WORLD AND CANADIAN OUTLOOK FOR GRAINS AND OILSEEDS IN 2005-2006



World wheat and oilseed prices are expected to decrease in 2005-2006 due to increased supplies, relative to demand, in the world and the United States (US). However, world coarse grain prices are expected to increase, largely due to lower production in the US. For most of the major crops, domestic support programs in the US and the European Union (EU) are expected to continue to encourage production, which will pressure prices.

In western Canada, the area seeded to all wheat is expected to increase slightly as higher area seeded to spring wheat more-than offsets lower winter wheat area. The area seeded to coarse grains is expected to decrease slightly as lower barley and rye area more-than offsets higher oats area. The area seeded to oilseeds is expected to decrease marginally as lower canola area more-than offsets higher area seeded to flaxseed. Summerfallow area is expected to continue to decrease. In eastern Canada, marginal increases in the area seeded to corn and soybeans are expected to more-than offset lower area seeded to wheat.

Total Canadian production of grains and oilseeds is expected to decrease from about 64 million tonnes (Mt) to 61 Mt, largely due to lower expected yields in western Canada. Total exports of grains and oilseeds are projected to increase. Prices for wheat, durum and soybeans are expected to decrease, partly due to appreciation of the Canadian dollar relative to the US dollar, while coarse grain prices are generally expected to increase slightly.

The market outlook is tentative due to the high degree of uncertainty regarding global supply and demand conditions. Normal weather patterns have been assumed. Unusual weather conditions in any of the major importing or exporting countries could significantly alter the outlook. Exchange rates and ocean freight rates will be factors to watch in 2005-2006.

### WHEAT

World wheat (including durum) area harvested for 2005-2006 is forecast by Agriculture and Agri-Food Canada (AAFC) to be relatively unchanged at 217 million hectares (Mha), close to the 5-year average, with a higher area in Canada, Australia, Ukraine and Iran offset by reduced area in the EU-25. Pakistan and India. Assuming normal growing conditions and average yields, production is forecast to decline by 8 Mt from the record 621 Mt produced in 2004-2005, to 613 Mt, largely due to lower yields in the EU-25 and Canada, from the above-normal crops of 2004-2005. Supplies will increase slightly, with higher carry-in stocks more than offsetting the lower production.

World wheat consumption is projected to decrease slightly from 2004-2005, mainly due to reduced feed use. Human food use of wheat is expected to be slightly above the 5-year average at 495 Mt,

while the use of wheat for animal feed is expected to decline by 2%, to about 107 Mt, due to reduced production of lower-quality wheat. World trade is expected to decrease marginally, to 105 Mt, versus the 5-year average of 109 Mt. Increased imports by China are expected to be offset by reduced imports in a number of other importing countries. World carry-out stocks are projected to increase by 7%, to 156 Mt, but remain well below the 5-year average of 183 Mt. Major exporter stocks, however, are forecast to rise by 8%, to 52 Mt, the highest since 2001-2002.

US winter wheat seeded area has decreased by 4% for 2005-2006, to 16.8 Mha, with most of the decline in soft red winter (SRW) wheat, due to wet seeding conditions that prevented all area from being planted. SRW wheat area is down by 19%, while hard red winter (HRW) is down by 1%, with soft white winter wheat 4% higher than last year. The seeded area of spring wheat

is forecast by AAFC to rise marginally. while durum area is expected to decline by 3%. Program payments under the Farm Security and Rural Investment Act (FSRIA) are expected to support higher area. Assuming normal abandonment, harvested area of all wheat is forecast to decrease by 2%, to 19.9 Mha. Production is forecast by AAFC to decrease marginally, to 58 Mt {about 2.13 billion bushels (Gbu)}, assuming a trend yield of 43 bushels per acre (bu/ac). The SRW and HRW wheat crops are currently in above average condition, and above-trend vields are a possibility. Total wheat supplies are expected to increase marginally due to higher carry-in stocks.

EU-25 wheat production is forecast to fall by 5% from the record 2004-2005 crop, to 129 Mt, but remain well above the 5-year average of 121 Mt. Carry-in stocks are forecast to more than double, to 19.3 Mt. Exports are forecast to increase slightly, due to reduced export



competition, particularly from US SRW wheat, and the reintroduction of export subsidies. EU wheat carry-out stocks are expected to increase by 9%, to 21 Mt. the highest since the early 1990s.

### DURUM

### World

Durum production is forecast to decline by 8%, to 37 Mt, with decreased production in all major exporting countries, particularly Canada and the EU-25. Changes to durum payments under the new EU Common Agriculture Policy are expected to discourage durum production. Production in North Africa, the major durum importing region, is expected to decline by about 1 Mt. although that crop is currently in very good condition. The decreased production will be partly offset by higher major-exporter carry-in stocks, and world supplies (including major-exporter stocks only) are expected to be down by 4% at 41 Mt. Trade is forecast to increase by 10%, to 6.8 Mt. assuming a return to lower normal yields and increased import demand from North Africa, the major durum importing region. Carry-out stocks in the major exporting countries are forecast to fall by 14%, to 3.8 Mt.

### PRICES: WHEAT AND DURUM

Although world wheat stocks are expected to rise only slightly, stocks in the five major wheat exporting countries, Canada, the US, the EU, Australia and Argentina, are forecast to increase by 8% by the end of 2005-2006. EU carry-out stocks are expected to rise by 9% to 21 Mt. US stocks are forecast to increase by 7% to about 17 Mt. and the US stock-to-use ratio will rise to 29%. from 27% in 2004-2005. As a result, world wheat prices are expected to

US Hard Winter Ordinary (HWO) wheat prices, free on board (FOB) US Gulf, are forecast to decline to about US\$140-150 per tonne (/t) for 2005-2006 (for the Canadian August-July crop year). compared to an estimated US\$150-160/t for 2004-2005, and US\$161/t in 2003-2004. The price for US Dark Northern Spring wheat with 14% protein (DNS 14), FOB Pacific Northwest, is forecast at US\$160-170/t, down by about US\$10/t from 2004-2005. Premiums for spring wheat on the Minneapolis Grain Exchange versus HRW wheat on the Kansas City Board of Trade are forecast to be similar to 2004-2005, with a decrease in US and Canadian spring wheat production offset by improved quality in the Canadian CWRS crop. Protein premiums are expected to decline, assuming a return to normal protein levels in the US and Canadian spring wheat crops from the belownormal levels of 2004-2005. High protein Canada Western Red Spring (CWRS) wheat is generally priced competitively with US DNS 14 wheat, while lower protein CWRS and Canada Prairie Spring (CPS) wheat are usually priced competitively with US HWO.

World durum prices are expected to decline only slightly in 2005-2006, with the premium to common wheat rising due to lower stocks in the major exporting countries. Supplies in the major exporting countries are expected to fall by 6%, to 20 Mt, versus the 5-year average of 19 Mt. World import demand is expected to increase, assuming decreased production in North Africa and the EU. The US No.3 Hard Amber at US\$180-190/t (August-July), versus

Durum (HAD) price, FOB Gulf, is forecast US\$185-195/t in 2004-2005. Export subsidies may become a factor in decline in 2005-2006. the world wheat market in 2005-2006. The US is expected to only use credit CANADIAN WHEAT BOARD: FINAL REALIZED WHEAT PRICES 300 CAN\$/tonne 150 No.1 Canada Western Red Spring (11.5% protein) No.1 Canada Western Amber Durum (11.5% protein) Durum Premium 1994-1995-1998-2000-2001-2002-2003-2004-2005-1995 1996 1997 1999 1998 2001 2002 2003 2004 2005p 2006f

I/S VC/TB to 1994-1995; I/S VC/SL 1995-1996 to date.

p: CWB PRO, December 2004; f: forecast, AAFC, January 2005

and food aid programs to stimulate exports, with loan deficiency payments (LDP) used to support farm prices. However, due to rising stocks, the EU is expected to reintroduce export subsidies. The value of the euro against the US dollar and crop conditions in the spring of 2005 will be major factors in determining the need for export subsidies.

Continuing high ocean freight rates will tend to dampen demand in importing countries, and give an advantage to exporters located closer to the major import markets.

### CANADA

Non-durum wheat seeded area is expected to increase by 4% in 2005, due to relatively better expected wheat prices and low stocks compared to canola. Production is forecast to decrease by 5%, however, to 19.9 Mt, assuming a return to a lower trend yield of 36 bu/ac. The smaller production will be partly offset by higher carry-in stocks, and supplies are forecast to be down only 2%.. Domestic use is projected to decrease by over 10%, due to less feed use, assuming a return to a normal quality in the 2005 crop. Exports are forecast to increase by 6%, to 13.3 Mt, due to increased supplies of good quality CWRS wheat. Carry-out stocks are projected to decline by 6% to 4.5 Mt.

Durum seeded area is projected to be relatively unchanged, as large stocks and poor delivery opportunities offset the somewhat more attractive expected price compared to CWRS wheat. Assuming lower yields, production is forecast to fall by 10%, to 4.5 Mt. This will be more than offset by higher carry-in stocks, and supplies are forecast to rise marginally, to 6.8 Mt, the highest since 2000-2001. Exports are projected to rise by 3%, to 3.4 Mt. due to slightly stronger world import demand. Carry-out stocks are forecast to rise by a further 9%, to 2.5 Mt.

Canadian Wheat Board pool returns are forecast to decline due to the lower world prices and an expected appreciation of the Canadian dollar. Returns for No.1 CWRS wheat with 11.5% protein are forecast to decline by 9% from 2004-2005, to \$170/t in-store Vancouver or St. Lawrence. Due to lower expected protein premiums, pool returns for No.1 CWRS 13.5% are expected to fall by 11%, to \$180/t. Durum pool returns are projected to decline only slightly, with No.1 CWAD 11.5% at \$195/t, \$2/t lower than in 2004-2005, and with the premium over No.1 CWRS 11.5% rising to \$27/t, from \$10/t in 2004-2005.

Ontario winter wheat seeded area has declined by 5%, to 0.3 Mha, due to lower wheat prices and a late soybean harvest. Production is forecast by AAFC to decline by 5%, to 1.4 Mt, with exports down marginally at 0.5 Mt in 2005-2006.

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### COARSE GRAINS

World coarse grains production in 2005-2006 is forecast to decrease by 2% from 2004-2005 due to lower corn production in the US, decreased barley production in the EU-25 and less coarse grains production in Ukraine, although production is expected to increase in China and Australia. Supply is projected to increase marginally as lower production is more than offset by higher carry-in stocks. World consumption is forecast to continue the upward trend, driven by strong demand for animal feed and industrial use. World trade is

expected to increase marginally due to higher import demand from the developing economies and the EU, and more adequate export supplies in Australia and Canada.

### Corn

For US corn, area seeded is expected to increase from 81 million acres (Mac) in 2004-2005 to 82 Mac because of higher expected returns from corn, compared to other crops. Average yields are projected to return to trend level of 145 bu/ac, from the new record of 160 bu/ac set in 2004-2005. Production is. therefore, forecast to decrease by 8% to 10.8 Gbu. Total supplies are expected to increase slightly due to higher carry-in stocks. Domestic use is forecast to decline marginally, as decreased demand for animal feed more than offsets increased use in ethanol production. Exports are forecast to decrease slightly, to 1.90 Gbu, from 1.95 Gbu estimated for 2004-2005, due mainly to stronger competition from other major exporters, including China, in Asian markets. Carry-out stocks are expected to decline slightly to 1.93 Gbu. Program payments under the FSRIA are expected to continue to support corn

production, although farm prices are forecast at US\$2.00/bu, above the loan rate of US\$1.95/bu.

In China, corn production is forecast to continue to increase from 2004-2005. High productivity and strong domestic prices have been boosting returns from corn and drawing more area seeded to corn, at the expense of wheat and other crops. Total supplies are expected to continue the downward trend, but at a slower pace. Domestic use is forecast to increase further as a result of increasing demand for hog and poultry feed and the ethanol production in Northeast and Northern China. More adequate domestic supplies and higher expected export prices are expected to encourage China's corn export programs, which are solely implemented by COFCO and Jilin Grain Group. Corn exports are therefore projected to increase from 4.1 Mt in 2004-2005 to 4.5 Mt, but still significantly lower than the record of 15.3 Mt set in 2002-03. The major markets for China are concentrated in the neighbouring Asian countries, especially South Korea. Meanwhile, China is likely to increase its corn imports from 0.2 Mt in 2004-2005. It makes more sense to source corn from

			5 1 1	Total			Carry-out	Stocks-to-	World
	Area	Yield	Production	Supply mil	Trade	Use	Stocks	use Ratio	Prices 1
WHEAT	(Mha)	(t/ha)		mi	non tonnes			(%)	(US\$/t)
2001-2002	215	2.70	581	787	111	585	202	34	127
2001-2002	214	2.65	567	769	110	601	168	28	161
2002-2003	214	2.62	553	720	106	589	131	22	159
2003-2004 2004-2005e	217	2.86	621	752	107	607	145	24	150-160
2004-2005e 2005-2006f	217	2.83	613	752	107	602	156	26	140-150
2000 20001	217	2.00	010	700	100	002	130	20	140-100
COARSE GRAIN	S								
2001-2002	301	2.96	891	1099	102	905	195	22	94
2002-2003	292	2.98	872	1067	105	901	166	18	109
2003-2004	303	2.99	906	1072	102	942	132	14	116
2004-2005e	302	3.30	996	1128	101	969	159	16	90-100
2005-2006f	315	3.10	977	1135	102	985	150	15	95-105
OILSEEDS 2/									
2001-2002	193	1.68	325	363	63	326	39	12	174
2002-2003	193	1.71	330	369	71	324	45	14	232
2003-2004	191	1.76	337	382	67	339	43	13	294
2004-2005e	213	1.83	390	403	74	337	66	20	186
2005-2006f	219	1.80	394	460	77	389	71	18	175

Wheat: Hard Winter Ordinary, US Gulf; June-May crop year. Coarse Grains: US Gulf No.3 Yellow Corn; September-August crop year. Oilseeds: Chicago Cash No.1 Yellow Soybeans; September-August crop year.

Source: USDA, Oil World

<sup>&</sup>lt;sup>2/</sup> The 8 major oilseeds are soybeans, cottonseed, peanuts (whole), sunflowerseed, canola/rapeseed, copra, palm kernels and flaxseed.

e: estimate; USDA (FAS)-January 2005 and AAFC; f: forecast, AAFC, January 2005.



overseas to serve the fast growing Southern and Eastern China markets, given the tightening rail car supplies and skyrocketing freight rates. Carry-out stocks are forecast to continue to decline, but at a slower pace.

### Barley

World barley production is expected to decrease from 151 Mt in 2004-2005 to 145 Mt. as lower production in Europe and North America more than offsets higher production in Australia. After two consecutive years of good harvesting, barley production in North Africa is expected to decrease. World barley supplies are projected to remain virtually unchanged from 2004-2005 at 172 Mt, as larger carry-in stocks offset lower production. However, world trade is forecast to decrease slightly due mainly to reduced exportable supplies in Europe. Strong import demand for feed barley in the Middle East and North Africa and higher import demand for malting barley in China and, to a lesser degree, in the US are expected to drive world barley prices up. Government water conservative programs in Saudi Arabia are expected to reduce irrigation of locally grown forage crops. This could have the potential of raising Saudi's barley imports further. World carry-out stocks are expected to drop by 1 Mt from 2004-2005.

In Europe, barley production in the EU-25 is expected to decrease by 9% to 56 Mt due to a return of yields from 2004-2005's record high to a more normal level and decreased area seeded to barley. Barley production in the FSU and eastern Europe is forecast to drop slightly, from 37.2 Mt in 2004-2005 to 35.5 Mt. Lower production in Europe is expected to more than offset higher carry-in stocks of 13.2 Mt for 2005-2006 versus 8.3 Mt for 2004-2005. As a result, barley supplies in Europe are forecast to decrease. Demand in Europe is expected to remain at levels close to 2004-2005. In world feed barley market, the EU-25 and, to a lesser degree, the Black Sea countries are expected to face intensive competition in the Middle East and North African markets and exports from the EU are forecast to decrease. In the malting barley market, the EU's export share is expected to drop significantly, as the size and quality of the malting barley crop in Australia and Canada return to more normal levels. EU export subsidies for barley are expected to play a more important role for EU to compete with other exporters, especially Ukraine and Russia.

In Australia, barley production is expected to increase to 8 Mt from 6.2 Mt estimated by the Australian Bureau of

Agricultural and Resource Economics for the drought-affected 2004-2005. With steady growth in domestic demand for animal feed and industrial use, barley exports from Australia are projected to recover partially from 2004-2005, to 4.5 Mt, in comparison to 3.2 Mt estimated for 2004-2005 and the five year average of 3.9 Mt. Increased exportable supplies in Australia are expected to depress world barley prices in 2005-2006.

### **PRICES**

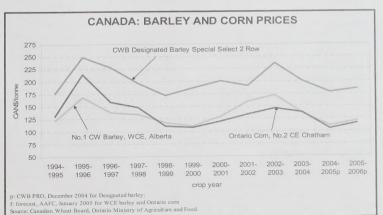
The average farm price for US corn is forecast to increase to about US\$2.00/bu, compared to the current United States Department of Agriculture forecast of US\$1.95/bu for 2004-2005. The nearby Chicago futures price is expected to increase to US\$2.20/bu from US\$2.15/bu expected for 2004-2005. This will cause US Gulf and Pacific Northwest (PNW) corn prices to increase and will support international coarse grain prices in general. The average LDP to-date on corn for 2004-2005 has increased to US\$0,29/bu on nearly 50% of the crop from US\$0.05/bu on 8.6% of the crop for 2004-2005. For 2005-2006. LDPs are expected to be lower than in 2004-2005, but remain high, historically. The average US PNW feed barley price is forecast to increase to US\$120/t from US\$115/t forecast for 2004-2005. EU barley prices are expected to rise to US\$135/t from US\$130/t estimated for 2004-2005, as decreased production in both the EU-25 and the Black Sea countries puts less pressure on prices in Europe. Prices in Australia are forecast to decrease from 2004-2005 as a result of higher production.

### CANADA

Area harvested for coarse grains is expected to increase by 5% from 2004-2005 as abandonment rates decrease to more normal levels despite lower seeded

area. Production is forecast to decrease by about 2% to 25.9 Mt due to lower yields, while total supplies are expected to increase by 2% as a result of significantly higher carry-in stocks. Domestic consumption is projected to rise by 2% due mainly to higher feed use for coarse grains, in replacement of wheat. Exports are forecast to increase significantly as a result of stronger import demand and improvement in crop quality. Carry-out stocks are expected to decline sharply, from 5.2 Mt in 2004-2005 to 4.4 Mt.

For barley, Canadian production is forecast to decrease by 8% from 2004-2005. Farmers are expected to reduce area seeded to barley by 4% due to large carry-in stocks and low expected prices. relative to other grains and oil seeds. Average yields are expected to decrease from 3.3 t/ha to about 3.0 t/ha. Supplies are projected to increase from 2004-2005 to 15.4 Mt, as large carry-in stocks more than offset lower production. Domestic use of feed barley, mainly in western Canada, is expected to rise from 2004-2005 due to increased supplies of barley and less availability of feed wheat. Imports of US corn, mainly destined for eastern Canada, are forecast to increase slightly from 2004-2005, but still significantly lower than the average for the last five years. Exports of feed barley are projected to remain low, due to stronger domestic demand, lower overseas prices and more competition in major importing markets. The quality of the 2004-2005 barley crops is much below normal and the selection rate for malting barley is estimated to have dropped sharply, due to sprout and frost damage and high screenings. Exports of malting barley for 2005-2006 are expected to increase to 1.1 Mt from an estimated 0.6 Mt in 2004-2005. Import demand is expected to improve in the US for six-row designated barley and remain strong in China for two-row varieties.



Carry-out stocks are expected to fall to 2.4 Mt. from 3.2 Mt in 2004-2005.

Off-Board feed barley prices are forecast to average \$120/t (I/S Lethbridge), \$10/t higher than for 2004-2005, as a result of stronger domestic demand for feed and larger barley exports. Higher US farm prices for corn are also expected to support feed barley prices in western Canada. For Pool A. the 2005-2006 CWB final pool return for No.1 CW feed barley is forecast by AAFC at \$125/t, compared to the Dec. 2004 PRO of \$117/t I/S VC/SL for 2004-2005. The pool return for Special Select Two-Row designated barley is forecast to increase to \$185/t from \$178/t for 2004-2005. The pool return for Special Select Six-Row designated barley is projected to increase to \$172/t from \$162/t for 2004-2005. The discount for six-row malting barley over two-row is expected to be lower than in 2004-2005 as two-row prices are pressured more by overseas competition than six-row prices by competition in North America.

For oats, Canadian production is forecast to increase by 7% from 2004-2005, to 4.0 Mt. Exports are forecast to increase as a result of higher exportable supplies, more normal crop quality in Canada and stronger import demand from the US. Carry-out stocks are projected to increase from 2004-2005 and remain high historically. The average oat price in western Canada is expected to remain unchanged from 2004-2005 at \$130/t. US production is expected to decline slightly from 2004-2005, consistent with the long-term trend. However, total US supplies are projected to decrease by 8% from 2004-2005 as a result of lower carry-in stocks and a smaller crop. Production in the EU is forecast to increase slightly from 2004-2005. Export subsidies could be higher than in 2004-2005, due to a larger oat crop in both Canada and Scandinavia, a strong Euro and high ocean freight rates. Chicago futures prices are expected to increase marginally from 2004-2005 to US\$1.60/bu in 2005-2006, suggesting an average on-farm price of about \$120/t in Manitoba and \$105/t in Saskatchewan. Oats are expected to be priced competitively with US corn and the spread between CBoT corn and oats, on a per tonne basis, is forecast at US\$20/t, in favour of oats.

For corn, Canadian production is forecast to be marginally higher than 2004-2005. Area seeded to corn is projected virtually unchanged from 2004-2005. However, harvested area is expected to increase by 8%, based on trend retention rates. Yields are expected to decrease by 7%, from 131

bu/ac in 2004-2005 to 122bu/ac. Total supplies are forecast to decrease slightly. due to lower carry-in stocks. Corn imports from the US are forecast to increase from 2.1 Mt estimated for 2004-2005 to 2.2 Mt. with 1.75 Mt for eastern Canada and 0.45 Mt for western Canada. Domestic use is expected to increase marginally from 2004-2005. The Chatham elevator corn price is forecast to average \$115/t, \$10 higher than estimated for 2004-2005, due to higher US prices, despite a stronger Canadian dollar. The Chatham-Chicago basis is forecast to strengthen from 2004-2005 when the spread has been pressured by record US production.

For rye, production is forecast to increase by 3% from 2004-2005 to 0.43 Mt. Although area seeded to rye is expected to decrease sharply, area harvested for grain is projected to increase significantly. Yields are expected to drop from 40bu/ac to trend level of 34bu/ac. Feed use is forecast to increase, due to increased supplies, while industrial use and exports are forecast to remain unchanged from 2004-2005. The on-farm price for rye is forecast at \$75-95/t across the Prairies. similar to 2004-2005, based on the general trend for coarse grain prices in Canada. Rye is usually priced competitively with barley based on its feed value; however, some premiums are expected to be offered for rye in Manitoba, and perhaps Alberta, to attract quality supplies for the food market.

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### OILSEEDS

World production of the eight major oilseeds is forecast to increase slightly from 2004-2005 to a record 394 Mt in 2005-2006. This is due largely to higher soybean plantings in South America, and a continuation of high supplies in the US. Oilseed use is forecast at a record 389 Mt, on support from increased vegoil and protein meal consumption in China and India. Trade is expected to rise to 77 Mt, with forecast carry-out stocks at 71 Mt, up from 66 Mt in 2004-2005.

World demand for oilseeds and oilseed products is expected to continue growing and in the process setting new records on support from increased world demand for protein and fats. Vegetable oils (vegoils) are the major source of dietary fats for humans with worldwide

per capita consumption expected to be about 20 kilograms per year.

World **soybean** production is forecast to increase marginally to 232 Mt from the 231 Mt expected for 2004-2005. World soybean crush is forecast at a record 185 Mt, as China and Brazil continue to expand processing capacity. China's soybean crush, forecast at 30 Mt for 2005-2006, has increased sharply during the past five years but future expansion is expected to slow down due to pressured crush margins. World soybean carry-out stocks are forecast to decrease slightly to 58 Mt.

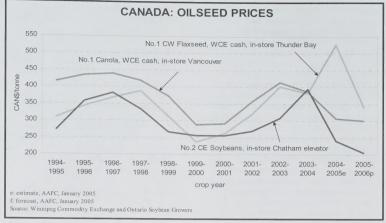
In the US, soybean production is expected to fall to about 3 Gbu, as yields return to normal, although the impact of the recently discovered Asian Rust Fungus remains unknown. Seeded area is expected to be marginally lower, due to low market prices compared to corn and wheat, uncertainty over disease and burdensome carry-in stocks. As a result, US soybean supplies are expected to increase, which will pressure world prices. US soybean exports are expected to increase marginally due to high supplies and the weak US dollar.

In South America, Brazil, Argentina and Paraguay are expected to continue to increase the area seeded to soybeans, which will be harvested from March to May, slightly ahead of the North American seeding period. The combined soybean production of Brazil and Argentina is expected to be about 35% above that of the US.

Chinese import demand is expected to rise marginally to about 23 Mt.
Concurrently, continued high ocean freight rates are expected to pressure South American exports of soybeans due to its greater distance from the European and Asian markets.

World canola/rapeseed production is forecast to decrease by 5%, to 41 Mt due to an expected decrease in area in Canada and Australia as a result of lower returns per hectare compared to wheat or special crops. World trade is expected to remain unchanged at about 6 Mt largely due to slightly higher Canadian exports. Total world canola/rapeseed crush is forecast to rise to 40 Mt in 2005-2006 despite weaker than normal crush margins. Carry-out stocks are expected to fall marginally to 2.5 Mt.

World flaxseed production is forecast to increase, largely due to higher production in Canada, which is the largest producer and exporter of flaxseed. Area seeded is forecast to increase significantly in Canada, in response to sharply higher



prices in 2004-2005, and average yields are expected to increase, assuming normal growing conditions in 2005-2006.

### PROTEIN MEAL AND EDIBLE OIL

Soymeal production, which represents 70% of world protein meal production, is forecast to increase to 144 Mt from 142 Mt in 2004-2005, due to higher crush in the US, Brazil, Argentina and China. Demand for soymeal is expected to increase on support from the ongoing ban on animal meal in US livestock rations, the growth in Asian industrial livestock and aquaculture production, the devaluation of the US dollar against the Euro and possibly the Chinese renminbi. However, soymeal prices are expected to decline slightly from the already low 2004-2005 level.

Edible oil production is forecast to increase to 108 Mt from 106 Mt in 2004-2005, due to slightly higher palm oil production and increased soybean and canola/rapeseed crushing. Demand for edible oils is expected to remain strong, particularly in China and India. Chinese demand for vegoils is forecast to grow slightly and will be met through increased crush and increased oilseed, palm oil, sovoil and canola/rape oil imports.

Palm oil production in Malaysia is expected to grow at a moderate pace due to the maturation of the palm oil trees and a slowdown in the planting and replanting of palm trees, which will be supportive for vegoil prices.

### **US PRICES**

The US on-farm price of soybeans is forecast to fall to US\$4.85/bu from

US\$5.10/bu for 2004-2005, due to the expected growth in US supplies and record high South American production. Soymeal prices are forecast to increase, although still remaining weak, to US\$175/short ton (st) from US\$158/st in 2004-2005. World vegoil prices are expected to remain weak. The US soyoil price is forecast to average US\$0.22 per pound (//lb) vs. US\$0.225/lb for 2004-2005. For 2005-2006, US program payouts are expected to increase as prices remain below the US\$5.80/bu target price and US\$5.00/bu loan rate.

### CANADA

For canola, seeded area is forecast to decrease by 1% to 5.0 Mha due to low prices relative to wheat. Production is forecast to decline to 6.9 Mt from 7.7 Mt in 2004-2005. Supplies are projected to rise slightly, as the second largest carryin on record more than offsets the lower production. Domestic crush is forecast to decrease slightly while exports are expected to be unchanged due to competition from burdensome world supplies. Carry-out stocks are expected to decrease marginally to 1.45 Mt, while prices are forecast to remain unchanged at \$300/t.

For flaxseed, seeded area is forecast to increase by 37% due to high prices in 2004-2005. As a result of higher yields, production is forecast to increase significantly to 1.2 Mt from 0.5 Mt in 2004-2005. Supplies are projected to rise to 1.3 Mt. Exports are expected to rise to 0.7 Mt, while total domestic use increases. Carry-out stocks are expected to rise sharply to 0.3 Mt from 0.05 Mt in 2004-2005, with prices

forecast to fall to \$340/t from \$525/t expected for 2004-2005.

For soybeans, seeded area is forecast to increase to a record large 1.2 Mha due to better expected financial returns compared to wheat and lower input costs than for corn. Average yields are expected to return to normal and production is forecast to decrease to 3.0 Mt, from the record 3.05 Mt in 2004-2005. Supplies are expected to increase. Exports are expected to increase to 0.9 Mt. Domestic processing is forecast to remain stable at a near record high pace because of ample supplies and reasonable crush margins. Prices are expected to decline to \$205/t, I/S Chatham, from \$230/t expected for 2004-2005, due to lower US sovbean prices.

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## WORLD AND CANADIAN OUTLOOK FOR PULSE AND SPECIAL CROPS IN 2005-2006

For 2005-2006, total area seeded to pulse and special crops in Canada is forecast to decrease by 5%, from 2004-2005, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for mustard seed, lentils and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-2005. It is assumed that precipitation will be normal for the winter, spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 10%, from 2004-2005, to 4.69 Mt. Total supply is expected to increase by 2% to 5.95 Mt due to higher carry-in stocks. Exports and domestic use are forecast to increase due to the higher supply and stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for lentils, chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially United States, European Union, Australia, Turkey, India and Mexico.

### **DRY PEAS**

World production is forecast to decrease by 4%, from 2004-2005, to 11.7 Mt, but supply is expected to increase by 3% to 12.9 Mt.

Canadian seeded area is forecast to be similar to 2004-2005. Although potential returns for dry peas are as good as, or better than for most alternative crops, higher carry-in stocks are expected to discourage increased area. Production is forecast to decrease by 14% to 2.88 Mt due to lower trend yields, but supply is expected to rise slightly due to higher carry-in stocks. Exports and domestic use are forecast to increase due to expected stronger demand. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 20%.

The pressure from higher supply is expected to be offset by stronger demand. Therefore, the average price of dry peas, over all grades, types and markets, is forecast to be the same as in 2004-2005.

### **LENTILS**

World production is forecast to decrease by 8% to 3.5 Mt, but supply is expected to remain stable at 3.9 Mt.

Canadian seeded area is forecast to decrease by 5%, because of sharply higher carry-in stocks. Production is forecast to decrease by 13% to 840,000 t, due to the decrease in seeded area and lower trend yields. Supply is expected to remain stable as higher carry-in stocks offset the decrease in production. Exports are forecast to increase due to higher demand, but carry-out stocks are also expected to increase, with an s/u of 23%. The average price of lentils over all grades and types is forecast to increase, as pressure from higher world supply is more than offset by a return to higher normal quality.

### **DRY BEANS**

World production is forecast to increase slightly, but total supply is expected to decrease slightly. However, world production includes many classes of dry beans, most of which do not have any influence on prices of the classes of dry beans produced in Canada. The most important influence on Canadian dry bean prices is US production, which is expected to increase by 47% to 1.15 Mt because of higher seeded area and higher yields. However, US supply is expected to increase by only 16% to 1.22 Mt, due to lower carry-in stocks.

Although prices for most classes of dry beans are attractive. Canadian seeded area is forecast to increase by only 15% due to limited seed supply and the discouragement of some producers in Manitoba because of the poor crop in 2004-2005. Production is forecast to increase by 55% to 340,000 t due to the higher seeded area. lower abandonment and higher yields, but supply is forecast to increase by only 33% due to lower carry-in stocks. Exports are expected to increase due to the higher supply. Carryout stocks are forecast to increase slightly, with an s/u of 6%. The average price, over all classes and grades, is forecast to decrease because of the higher supply.

### **CHICKPEAS**

World production is forecast to increase by 3% to 8.25 Mt, but supply is expected to decrease marginally to 8.35 Mt.

Canadian seeded area is forecast to increase by 15%, as prices for the kabuli type are attractive. Production is forecast to increase by 18% to 60,000 t, because of the higher seeded area and lower abandonment, but supply is expected to decrease slightly due to lower carry-in stocks. Exports are forecast to remain

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stable and carry-out stocks are expected to remain low. The average price, over all types, grades and sizes, is forecast to rise, assuming a higher normal quality.

### MUSTARD SEED

World mustard seed trade is dominated by Canada. Canadian seeded area is forecast to decrease by 25% because of burdensome carry-in stocks. Production is forecast to decrease by 39% to 185,000 t, because of the lower seeded area and lower trend yields, but supply is forecast to decrease by only 14%, due to

higher carry-in stocks. Exports are expected to increase and carry-out stocks are forecast to decrease, with an s/u ratio of 38%. The average price, over all types and grades, is forecast to increase due to the lower supply.

### **CANARY SEED**

World canary seed production is expected to decrease by 22% to 265,000 t, mainly because of lower production in Canada, but supply is expected to increase marginally to 415,000 t, due to higher carry-in stocks.

Canadian seeded area is forecast to decrease by 25% because of burdensome carry-in stocks. Production is forecast to fall by 18% to 245,000 t, as the decrease in seeded area is partly offset by lower abandonment. Supply is forecast to increase slightly due to higher carry-in stocks. Exports are expected to increase and carry-out stocks are forecast to increase, with an s/u ratio of 64%. The average price is forecast to remain stable, in line with the relatively stable supply.

### SUNFLOWER SEED

World sunflower production and supply are forecast to increase slightly to 25.7 Mt and 26.9 Mt, respectively. US production is expected to increase by 40% to 1.3 Mt and supply is forecast to increase by 26% to 1.37 Mt.

Canadian seeded area is forecast to increase by 15%. Although potential returns are better than for most other crops, many producers are expected to be discouraged by the poor crop in 2004-2005. Production is forecast to nearly triple to 140,000 t, due to the higher seeded area and a return to normal abandonment and higher trend yields. Supply is forecast to increase by only 54% due to lower carry-in stocks. Exports and domestic use are expected to increase. Carry-out stocks are expected to rise slightly, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease due to the higher supply in US and Canada.

### **BUCKWHEAT**

Canadian production and supply are forecast to increase, but remain small, with a stable seeded area, lower abandonment and higher trend yields. World supply is expected to decrease by 5% to 2.8 Mt. The average price, over all grades and markets, is forecast to be the same as in 2004-2005 as support for lower world supply is offset by higher Canadian supply.

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WORLD: [	DRY PEAS	SUPPLY	AND DISP	OSITION	
crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f
Harvested Area (kha) Yield (t/ha)	6,350 1.66	6,290 1.59	6,510 1.56	6,760 1.80	6,800 1.72
			thousand tonr	nes	
Carry-in Stocks Production Total Supply	500 <u>10,540</u> <b>11,040</b>	500 <u>10,020</u> <b>10,520</b>	500 <u>10,170</u> <b>10,670</b>	400 12,160 <b>12,560</b>	1,200 <u>11,680</u> <b>12,880</b>
Total Use	10,540	10,020	10,270	11,360	11,680
Carry-out Stocks	500	500	400	1,200	1,200

WORLD:	LENTILS S	UPPLY A	ND DISP	OSITION	
crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f
Harvested Area (kha) Yield (t/ha)	3,955 0.79	3,695 0.82	3,735 0.82	4,075 0.93	3,950 0.88
		th	ousand ton	nes	
Carry-in Stocks Production Total Supply	500 <u>3,255</u> <b>3,755</b>	500 2,905 <b>3,405</b>	100 3,065 <b>3,165</b>	100 <u>3,790</u> <b>3,890</b>	400 <u>3,490</u> <b>3,890</b>
Total Use	3,255	3,305	3,065	3,490	3,540
Carry-out Stocks	500	100	100	400	350

CANADA AND L	JS: DRY E	BEANS SU	IPPLY AND	DISPOSIT	TION
crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f
Harvested Area (kha) Yield (t/ha)	702 1.59	731 2.37	695 1.95	602 1.66	810 1.84
			thousand tonn	es	
Carry-in Stocks Production Total Supply	324 1,113 1,437	125 1,736 1,861	330 <u>1,357</u> <b>1,687</b>	300 <u>1,000</u> <b>1,300</b>	80 1,490 <b>1,570</b>
Total Use	1,312	1,531	1,387	1,220	1,360
Carry-out Stocks	125	330	300	80	210

f: forecast, AAFC, January 2005

Source: FAO, USDA, UNIP, Pulse Australia, Statistics Canada, AAFC

## CANADA: GRAINS AND OILSEEDS OUTLOOK

January 14, 2005

For 2004-05, total grain and oilseed production in Canada is estimated by Statistics Canada to increase to 63.6 million tonnes (Mt) from 59.7 Mt for 2003-04 and the 10 year average of 58.5 Mt. In western Canada, production is estimated to increase to 48.2 Mt from 44.2 Mt in 2003-04, as a result of a sharp increase in yields despite the abnormally cold growing season. In eastern Canada, production decreased marginally to 15.4 Mt, as the decline in harvested area offset the increase in yields. For 2004-05, total supplies of grains and oilseeds are expected to rise to 77.1 Mt from 72.7 Mt in 2003-04 and compared to the record of 81.4 Mt set in 1999-00.

For 2004-05, total exports of grains and oilseeds are projected to decline to 24.2 Mt from 25.3 Mt for 2003-04, as expected smaller barley and canola exports more than offset the projected rise in wheat exports. Total domestic use of grains and oilseeds is forecast to rise to a record 38.8 Mt due to higher feeding and a slight rise in food and industrial use. Carry-out stocks are projected to increase sharply to 14.2 Mt versus 11.0 Mt in 2003-04 and the record 18.5 Mt set in 1992-93. In general, the quality of the western Canadian crop is sharply below normal, with less than a third of the CWRS wheat falling into the top two grades, and with 66% of the canola expected to be grade No.1. In eastern Canada crop quality is average. For all grains and oilseeds, except flaxseed, prices are forecast to decline sharply, largely due to the bumper crops in the US, the expected large South American production, the appreciation of the Canadian dollar against the US dollar and the slow growth in world consumption. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export policy, the US winter wheat seeded area, ocean freight rates and the Canadian/US exchange rate.

WHEAT (ex-durum)

For 2004-05, production is estimated at 20.9 Mt, 8% higher than 2003-04 and the highest since 1999-00, due to a record 2.71 t/ha (40 bu/ac) average yield. Supplies are forecast at 25.2 Mt, 8% above last year and close to the 10-year average. However, the proportion of the CWRS crop falling into the top grades has been significantly reduced by frost and moisture damage, and over a third of the crop is expected to be of feed quality. Total domestic use of wheat is projected to increase, due to greater use of wheat for feed. Total exports are forecast to increase slightly, with carry-out stocks expected to rise by 12%, 4.8 Mt. It is currently assumed that much of the feed wheat surplus to domestic needs will be delivered to the Canadian Wheat Board (CWB) for export, although a portion is expected to be carried over into 2005-06 due to extremely low feed wheat prices. The CWB Dec. Pool Return Outlook (PRO) for No.1 CWRS 11.5% protein is \$187/t, in-store Vancouver/St. Lawrence (I/S VC/SL), unchanged from last month but down by \$19/t from last year. Protein premiums are expected to increase, due to lower protein content in both the Canadian and US spring wheat crops, with the PRO for No.1 CWRS 13.5% at \$202/t, \$9/t below 2003-04.

### DURUM

Production increased by 16%, with higher vields offsetting a smaller area. Supplies are forecast to increase by 10% to 6.75 Mt, vs the 10-year average of 6.3 Mt. However, exports are expected to decline slightly, due to weak world import demand. The percentage of the Canadian durum crop falling into the top grades is expected to be below normal, but supplies of high quality durum are expected to be adequate. Carry-out stocks are projected to increase by almost 30%, to 2.3 Mt, the highest in four years. The CWB PRO for No.1 CWAD 11.5% protein is down by \$3/t from Nov. at \$197/t, I/S VC/SL, \$27/t below 2003-04. The premium to No.1 CWRS 11.5% is projected at \$10/t, down from \$18/t in 2003-04.

### BARLEY

Production is estimated to increase by 7% due to higher yields, despite lower seeded area. Supplies are forecast to increase by 11% due to higher production and carry-in stocks. Feed use is projected to increase, due to higher supplies in western Canada and increased shipments to eastern Canada. Exports of malting barley are expected to drop significantly as lower crop quality reduces the selection rates, although import demand from China is projected to recover. Exports of feed barley are also expected to decrease due to competitions from Europe and relatively low overseas prices, despite increased supplies and low prices in Canada. Carry-out stocks are forecast to increase sharply. Off-Board feed barley prices are expected to decrease by about \$25/t from 2003-04 to \$110/t, due to increased domestic supplies and lower US corn prices. The CWB Dec. PRO for No.1 CW feed barley is \$117/t and \$110/t, I/S VC/SL, for pool A and B, respectively, compared to \$169.21/t for 2003-04. The PRO for Special Select Two Row designated barley is \$178/t, versus \$200.70/t for 2003-04, due to higher supplies in Europe.

### OATS

Production decreased marginally, as higher yields have only partially offset lower harvested area. Supplies are forecast to increase by 6% due to higher carry-in stocks. Exports are expected to decline slightly due to decreased US import demand. As a result of lower US corn prices, oat prices are forecast to fall. US oats are expected to be priced at a premium of 20% to corn on a per tonne basis.

### CORN

Production fell by 8%, as lower harvested area more than offset higher yields. Supplies fell by 5% despite marginally higher imports related to lower production in eastern Canada. The feed use of corn is forecast to decline by 7%, as feed wheat and barley replace some of the corn. Carry-out stocks are forecast to decline sharply. Chatham corn prices are forecast to drop to \$105/t, due mainly to record US corn production.

### CANOLA

Production increased by 14% from 2003-04, to 7.7 Mt, the second highest on record. Total supplies are forecast to increase by only 8%, due to lower carry-in stocks. Domestic crush is forecast to decline by 6%, to 3.2 Mt, due to lower crush margins and competition from burdensome world veg-oil supplies. Exports are also forecast to decrease by 9%, due to lower shipments to Mexico and Pakistan. Carry-out stocks are forecast to rise sharply from 2003-04 to a burdensome 1.5 Mt. The average Vancouver cash price is forecast to fall to \$280-320/t, as a result of the stronger Canadian dollar and lower US soyoil prices.

FLAXSEED (excluding solin)

Production decreased by 31%, due to lower harvested area and lower yields because of frost and the unusually cold growing seasons. Supplies are forecast to decrease by 30%. Exports are forecast to decrease to 0.45 Mt due to tight supplies. Carryout stocks are expected to drop from 2003-04 to very tight levels. The average Thunder Bay cash price is forecast to rise to \$475-575/t, on support from tight supplies.

### SOYBEANS

Production increased by 34% from 2003-04 to a record high 3.05 Mt, due to an increase in harvested area and sharply higher yields. Supplies are forecast to increase to 3.3 Mt, the third highest on record. Food and industrial use is forecast to remain stable, while exports and carry-out stocks decrease slightly. The average Chatham price is forecast to decrease to \$210-250/t, under pressure from lower US soybean prices and the stronger Canadian dollar.

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

January 14, 2005

Grain and Crop Year	Harvested Area	Yield	Production	Imports	Total	Exports	Food and	Feed, Waste	Total Dom- estic Use (d)	Carry-out Stocks	Average Price (f)
(a)	000 ha	t/ha	Production	(b)	Supply	(c) thousand	Ind. Use (e) d metric tonnes	& Dockage	estic Use (d)		\$/t
Durum											
2003-2004	2,459	1.74	4,280	1	5,900	3,427	258	215	683	1,790	224.21
2004-2005f	2,141	2.32	4,962	1	6,753	3,300	260	683	1,153	2,300	197 *
2005-2006f Wheat Excep	2,175	2.06	4,490	1	6,791	3,400	265	406	891	2,500	195 f
2003-2004	8,009	2.41	19,272	16	23.395	12,299	2,628	3,389	6.824	4,273	206.03
2004-2005f	7,722	2.71	20,898	20	25,191	12,600	2,650	4,302	7,791	4,800	187 *
2005-2006f	8,175	2.43	19,900	15	24,715	13,300	2,675	3,420	6,915	4,500	170 f
ALL WHEAT	0,		,		2 .,	,	_,	-,	-,-	,,,,,,,	
2003-2004	10,467	2.25	23,552	18	29,295	15,726	2,886	3,604	7,507	6,062	
2004-2005f	9,862	2.62	25,860	21	31,943	15,900	2,910	4,985	8,943	7,100	
2005-2006f	10,350	2.36	24,390	16	31,506	16,700	2,940	3,826	7,806	7,000	
Barley	4.440	0.77	40.000		40.000	0.444	044	0.555	0.000	0.400	425.00
2003-2004 2004-2005f	4,446	2.77	12,328	36 30	13,838	2,444	311	8,555	9,288 10,273	2,106 3,200	135.80 100-12
2004-2005f 2005-2006f	4,050 4,040	3.26 3.01	13,186 12,180	30 30	15,323 15,410	1,850 2,500	375 380	9,443 9,725	10,273	2,400	110-12
Corn	4,040	3.01	12,100	30	13,410	2,500	360	9,725	10,510	2,400	110-13
2003-2004	1,226	7.82	9,587	2,063	12,761	283	2,415	8,907	11,335	1,143	137.18
2004-2005f	1,072	8.24	8,836	2,100	12,078	150	2,650	8,293	10,978	950	95-115
2005-2006f	1,160	7.67	8,900	2,200	12,050	200	2,700	8,350	11,050	800	105-12
Oats											
2003-2004	1,575	2.34	3,691	19	4,234	1,559	156	1,548	1,875	800	136.65
2004-2005f	1,315	2.80	3,683	20	4,503	1,500	170	1,633	2,003	1,000	110-13
2005-2006f Rye	1,540	2.57	3,960	15	4,975	1,800	170	1,705	2,075	1,100	110-13
2003-2004	147	2.22	327	1	358	50	47	193	258	50	104.44
2004-2005f	165	2.53	418	2	470	80	48	245	310	80	75-95
2005-2006f	200	2.15	430	1	511	80	48	266	331	100	75-95
Mixed Grains											
2003-2004	135	2.84	384	0	384	0	0	384	384	0	
2004-2005f	111	2.87	318	0	318	0	0	318	318	0	
2005-2006f TOTAL COAF	140	2.79	390	0	390	0	0	390	390	0	
2003-2004	7,529	3.50	26,317	2,119	31,575	4,336	2.930	19,588	23,140	4,099	
2004-2005f	6,713	3.94	26,441	2,152	32,692	3,580	3,243	19,932	23,882	5,230	
2005-2006f	7,080	3.65	25,860	2,246	33,336	4,580	3,298	20,436	24,356	4,400	
Canola											
2003-2004	4,689	1.44	6,771	242	7,907	3,754	3,390	110	3,541	612	387.04
2004-2005f	4,938	1.57	7,728	220	8,560	3,400	3,200	415	3,660	1,500	280-32
2005-2006f	4,890	1.41	6,900	225	8,625	3,400	3,100	630	3,775	1,450	280-32
Flaxseed	700	4.04	754	22	005	600			400	07	202.42
2003-2004 2004-2005f	728 528	1.04 .98	754 517	22 20	905 634	609 450	n/a n/a	n/a n/a	199 134	97 50	382.13 475-57
2004-2005f 2005-2006f	974	1.23	1,200	20	1,270	700	n/a n/a	n/a n/a	245	325	320-36
Soybeans	314	1.20	1,200	20	1,210	700	II/d	11/4	243	323	020-00
2003-2004	1,047	2.17	2,268	586	2,999	905	1,500	325	1,954	140	395.04
2004-2005f	1,178	2.59	3,048	100	3,288	850	1,500	488	2,088	350	210-25
2005-2006f	1,199	2.50	3,000	250	3,600	900	1,750	490	2,350	350	185-22
TOTAL OILS											
2003-2004	6,464	1.52	9,794	850	11,811	5,268	n/a	n/a	5,694	849	
2004-2005f	6,643	1.70	11,293	340	12,482	4,700	n/a	n/a	5,882	1,900	
2005-2006f	7,063	1.57	11,100	495	13,495	5,000	n/a	n/a	6,370	2,125	
TOTAL GRAI				2.000	70.664	25.222	, I =	- t-	20.244	44.040	
2003-2004	24,461	2.44	59,663	2,986	72,681	25,330	n/a	n/a	36,341	11,010	
2004-2005f	23,219	2.74	63,595	2,513	77,117	24,180	n/a	n/a	38,707	14,230	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total = F&I + FWD + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - December 2004

V Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - January 14, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007



## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

January 14, 2005

For 2004-05, total Canadian pulse and special crops production increased by 42%, from 2003-04, to 5.23 million tonnes (Mt), based on Statistics Canada's (STC) November production estimates. Total pulse and special crops supply increased by only 33% to 5.81 Mt, because of lower carry-in stocks. Although exports and domestic use are forecast to increase due to the higher supply, strong demand and lower prices for most crops, carry-out stocks are also expected to increase. Average prices, over all grades and markets, are forecast to increase from 2003-04 for dry beans, chickpeas and sunflower seed, decrease for dry peas, lentils, mustard seed and canary seed, and be the same for buckwheat.

Harvesting of pulse and special crops was much later than normal, but is, in general, complete. Average yields ranged from lower than trend to higher than trend, depending on the crop, but abandonment was generally higher than normal. Yields were much lower than trend and abandonment much higher than normal for dry beans and buckwheat in Manitoba and sunflower seed in Manitoba and Saskatchewan, due to late seeding, below normal temperatures and damage from excessive rainfall, frost and disease. Average quality is, in general, lower than normal due to damage from frost and wet weather. The main factors to watch are exchange rates, ocean shipping rates, and crop and harvest conditions in other major producing countries, especially Australia, India and Pakistan.

### DRY PEAS

For 2004-05, production and supply increased, due to a 7% increase in seeded area and higher yields. Production increased for yellow, green and other types. The average quality is significantly lower than in 2003-04. World supply increased by 18% to 12.6 Mt, mainly because of higher production in Canada, EU and US, but this is expected to be mostly offset by increased use in both the feed and food markets. Canadian exports and domestic use are forecast to increase due to the higher supply and lower prices. For exports, most of the increase is expected to be to the EU and Asia. For domestic use, most of the increase is expected for feeding hogs. Carry-out stocks are forecast to increase with a stocks-to-use (s/u) ratio of 24%. The average price, over all types, grades and markets, is forecast to decrease due to the higher supply.

### **LENTILS**

Production and supply increased, due to a 41% increase in seeded area and higher yields. Production increased for large, medium and small green, red and other types. The average quality is significantly lower than in 2003-04. World supply increased by 23% to 3.89 Mt, due mainly to higher production in Canada. Canadian exports are expected to increase, as Canada's share of world supply increases and prices decrease. Carry-out stocks are forecast to increase, with a s/u of 19%. The average price, over all types and grades, is forecast to decrease due to the higher supply and lower average quality.

### **DRY BEANS**

Production and supply decreased sharply, due mainly to crop damage in Manitoba, the main producing province. Production and supply decreased for white pea, pinto, black, light red kidney, Great Northern, small red and pink beans, but was similar to 2003-04 for dark red kidney and cranberry

beans. US production decreased by 22% to 780,000 t, due to a lower harvested area and lower yields. Total US and Canadian supply of nearly all major classes of dry beans decreased. Canadian exports are forecast to fall sharply, due to the lower supply, and carry-out stocks are expected to decrease to a low level. The average price, over all classes and grades, is forecast to rise sharply due to the lower supply.

### **CHICKPEAS**

Production and supply fell, due to a 26% decrease in seeded area and higher abandonment. Production increased marginally for the large and small kabuli types, but decreased for the desi type. However, supply decreased for all types due to lower carry-in stocks. The average quality is significantly lower than in 2003-04. World supply decreased by 4% to 8.4 Mt. Canadian exports are forecast to decrease due to lower supply. Carry-out stocks are forecast to decrease to a low level. The average price, over all types, sizes and grades, is forecast to increase due to the lower supply.

### MUSTARD SEED

Production and supply increased as a 7% decrease in seeded area was more than offset by higher yields. Production increased for all types, yellow, brown and oriental. The average quality is significantly lower than in 2003-04 and a significant portion of the carry-in stocks were low quality seed. In the US, production of the yellow type decreased. Canadian exports are expected to increase because of stronger demand and lower prices. Carry-out stocks are forecast to increase, with a s/u ratio of 64%. The average price, over all types and grades, is forecast to decrease due to the higher supply.

### **CANARY SEED**

Production and supply increased, due to a 42% increase in seeded area, higher yields

and higher carry-in stocks. World supply increased by 47% to 410,000 t. Canadian exports are expected to increase because of higher supply and lower prices. Carry-out stocks are forecast to increase, with a stocks-to-use ratio of 62%. The average price is forecast to decrease because of the higher supply.

### SUNFLOWER SEED

Production and supply fell sharply, due to a 27% decrease in seeded area, higher abandonment and lower yields. Production decreased for both types, confectionary and oilseed. The average quality is significantly lower than in 2003-04. In the US, harvested area, production and supply decreased for both types. World supply decreased by 4% to 26.7 Mt. Canadian exports and domestic use are forecast to decrease sharply due to the lower supply. The average price, over both types and all grades, is forecast to increase due to the lower supply.

### BUCKWHEAT

Production fell sharply due to a slight decrease in seeded area, higher abandonment and lower yields. World supply increased by 10% to 2.95 Mt. Canadian exports and domestic use are forecast to decrease due to the lower supply, while carry-out stocks decrease to a negligible level. The average price, over all grades and markets, is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply.

### **FURTHER INFORMATION:**

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## CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

January 14, 2005

Grain and Crop Year (a)	Harvested Area	Yield	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
	000 ha	t/ha			thous	and metric tonn	es		\$/t
Dry Peas									
2001-2002	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,345	2.48	3,338	20	3,563	1,800	1,063	700	120-150
2005-2006f	1,355	2.12	2,875	20	3,595	1,850	1,145	600	120-150
Lentils	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2,070	20	0,000	1,000	1,140	000	120-100
2001-2002	664	.85	566	6	828	478	219	131	320
2002-2003	387	.91	354	9	494	320	119	55	390
2003-2004	536	.97	520						
2003-2004 2004-2005f	750			5	580	368	174	38	420
2004-2005i 2005-2006f		1.28	961	5	1,004	550	294	160	300-330
	715	1.17	840	5	1,005	570	245	190	315-345
Dry Beans									
2001-2002	175	1.70	298	42	390	263	97	30	725
2002-2003	219	1.89	414	40	484	297	117	70	445
2003-2004	167	2.13	356	31	457	344	83	30	495
2004-2005f	126	1.75	220	35	285	205	70	10	655-685
2005-2006f	185	1.84	340	30	380	285	75	20	525-555
Chickpeas									
2001-2002	467	.97	455	12	497	146	211	140	380
2002-2003	154	1.01	156	9	305	105	140	60	300
2003-2004	63	1.08	68	2	130	74	36	20	330
2004-2005f	39	1.31	51	5	76	35	36	5	365-395
2005-2006f	50	1.20	60	5	70	35		_	
Mustard Seed	50	1.20	00	5	70	35	30	5	370-400
2001-2002	158	cc	405	2	040	474	,		
		.66	105	3	213	171	n/a	33	685
2002-2003	255	.60	154	9	196	114	22	60	595
2003-2004	328	.69	226	2	288	121	75	92	390
2004-2005f	304	1.00	305	2	399	160	84	155	305-335
2005-2006f	230	.80	185	2	342	170	77	95	340-370
Canary Seed									
2001-2002	163	.70	114	0	184	134	20	30	660
2002-2003	227	.78	176	0	206	164	22	20	575
2003-2004	243	.93	226	0	246	170	n/a	67	345
2004-2005f	318	.94	300	0	367	180	47	140	225-255
2005-2006f	260	.94	245	0	385	185	50	150	225-255
Sunflower Seed							•••		220 200
2001-2002	67	1.55	104	29	179	92	65	22	355
2002-2003	95	1.65	157	21	200	105	60	35	440
2003-2004	115	1.30	150	16	201	96	80	25	
2004-2005f	59	.92	54	25	104	40			405
2005-2006f	95	1.47	140	15	160		59	5	475-505
Buckwheat	95	1.47	140	15	160	80	70	10	410-440
	1.4	1.14	40	4	47				
2001-2002	14	1.14	16	1	17	6	8	3	325
2002-2003	12	1.00	12	1	16	6	7	3	340
2003-2004	9	1.11	10	1	14	5	7	2	355
2004-2005f	7	.71	5	1	8	2	6	0	340-370
2005-2006f	9	1.00	9	1	10	4	6	0	340-370
Total Pulse And Sp	pecial Crops (c)								
2001-2002	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	2,948	1.78	5,234	93	5,806	2,972	1,659	1,175	
			0,201	-	0,000	2,012	1,000	1,175	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chickpeas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, January 14, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual. Source: Statistics Canada and industry consultations.

NS (6)	Halifax	SN	Truro	SN	Truro	QC	Quebec	I CD	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON.	Cardinal	ON.	Port Colborne	ON	London	ON	Eastern	ON	nilton	ON (5)	Toronto	ON	Chatham	ON.	Ports	USA (3)	Lake Ports	ON (8)	ınder Ba	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(7)	Vancouver	POINT	A. SELLING
January 4 2005	January 10, 2005	January 4, 2005	January 10, 2005	PERIOD	SELLING PRICE OF BOILS FRED INGREDIENTS AT SELECTED FORTH																																						
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	DBICE DBICE
N/A	N/A	N/A	N/A	156.19	156.19	130.83	131.00	150.57	134.99	133.50	134.00	133.00	133.00															132.00	132.00			101.00	102.00	128.50	126.50	83.50	83.50	104.00	104.00	122.00	122.00	WHEAT	ING X EL
N/A	N/A	N/A	N/A			N/A		_	123.24	_		125.00	150.00															132.00 205.00	205.00			N/A	N/A	140.00	140.00	123.00	130.00	N/A	N/A	N/A	N/A	OATS	OIE N I
N/A	N/A	N/A	N/A	166.48	166.48	164.63	165.42	147.91	140.45	149.90	147.00	150.00	149.00															150.00	150.00			109.95	110.50	111.00	110.00	93.50	91.00	110.00	112.00	125.00	125.00	BARLEY	7
#N/A	160.00	N/A	N/A	166.53 F	166.23	120.37	128.48	122.69	89.771	131.69	133.75	+	-							101.00	107.50				F	104.38	105.49			103.82	99.11			117.00	120.00	135.00	134.00	140.00	138.00	145.50	143.50	CORN BASIS	PR PR
306.70	315.00			FOB 280.86	279.81	251.11	251.72	251.19	203.42			FOB 252.70	$\vdash$									242.29	251.10		FOB									245.00	244.00	266.50	265.50	258.00	262.00	262.00	267.50	SIS MEAL	PRICE SOYBEAN
				203.63	203.63						+	176.13	177.88									#N/A	#N/A											N/A	N/A	N/A	N/A			162.50	158.00	_	CANOLA
297.50	297.50											96.67	87.33			83.50	57.50																							112.00	115.00	FEEDS	MILL-
_				223.55	223.55		T	T		1		168.00	168.00											168.00	168.00									290.00	290.00	140.00	165.00	125.00	150.00			MEAL	MEAT
1,100.00	1,100.00											850.00	T	1										N/A	NA									972.50	1012.50	NA	N/A	9/5.00	9/5.00	837.50	850.00	MEAL	FISH
	Г	T		505.00	505.00							413.00	424.00							T				460.00	460.00									515.00	515.00	535.00	232.00	535.00	535.00	500.00	500.00	FAT	ANIMAL
									1		1	425.00	+	+	425.00	425.00	425.00	425.00	425.00	25 00				425.00	+-																	MEAL	GLUTEN
								1	-			114.00	+	+	+	+	114.00	+	+	+				114.00	+	╁																FEED	GLUTEN GLUTEN FEI
			1							T	T																									110.33	110.00	116 33				PEAS	FEED
												270.00	270.00	27000										285.00	265.00	200																ALFALFA	DEHY
				310.00	310.00	310.00						010.00	310.00	32000										300.00	300.00	200 00								313.00	345.00	350.00	350.00	350.00	300.00	300.00	325.00	MEAL	FEATHER

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USSI.00=CANSI.2341, closing date January 7, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

January 10, 2005

D	D/	\TD	TE	CD	A	TNC

	Selected Points	Price Basis		This week 10-Jan-05	Last week 29-Dec-04	Month ago 13-Dec-04	Year ago 12-Jan-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	100.00	161.00
	(CBOT)		Oat	159.40	156.40	154.40	155.00
	(Lethbridge)		Barley	113.00	112.00	112.50	129.00
Го:	Bayport, ON (1)	In-store	Wheat	126.61	124.61	123.61	184.61
			Oat	N/A	N/A	N/A	N/A
			Barley	140.39	139.39	139.89	156.39
	Montreal, QC (1)	In-store	Wheat	131.03	129.03	128.03	189.03
			Oat	N/A	N/A	N/A	N/A
			Barley	145.31	144.31	144.81	161.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	151.25	150.25	211.25
	,		Oat	N/A	N/A	N/A	N/A
			Barley	169.50	168.50	169.00	185.50
	Truro, NS	Truck via Halifax	Wheat	147.22	145.22	144.22	205.22
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	166.00	166.50	183.00
	Halifax, NS (1)	In-store	Wheat	138.28	136.28	135.28	196.28
			Oat	N/A	N/A	N/A	N/A
			Barley	153.30	152.30	152.80	169.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	198.63	259.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month one	Vacus
Corr	Selected Pollits	Frice basis		10-Jan-05		Month ago	Year ago
Corn	LIC Lake Dort	On Board Vessel			29-Dec-04	13-Dec-04	12-Jan-04
From:				98.99	105.31	105.03	126.41
To:	Montreal, QC (1)	In-store		118.03	124.35	124.07	145.45

	Selected Points	Price Basis	This week	Last week	Month ago	Year ago
Corn			10-Jan-05	29-Dec-04	13-Dec-04	12-Jan-04
From:	US Lake Port	On Board Vessel	98.99	105.31	105.03	126.41
To:	Montreal, QC (1)	In-store	118.03	124.35	124.07	145.45
From:	Chicago (IL)	Track	104.82	104.82	103.10	128.91
To:	Montreal, QC	Track	133.68	133.68	131.96	157.77
From:	Chatham, ON	Track	105.49	106.74	106.33	139.25
To:	Montreal, QC	Track	129.36	130.61	130.20	163.12

Soymeal 48% Protein					
From: Hamilton, ON		251.10	251.10	243.61	319.30
To: Montreal, QC	Track	275.43	275.43	267.94	343.63
Moncton, NB	Track	294.18	294.18	286.69	362.38
Truro, NS	Track	297.40	297.40	289.91	365.60
Stephenville, NL	Track / Truck via Sydney	346.03	346.03	338.54	414.23

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Soret, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

SELECTED SELECTED	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS  SELECTED   REFERENCE   PRICE   (1)   PRICE   SOYBE	PRICE	OINGRE	DIEN	SATS	SELECT	PRICE	SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	ଦ୍ର	December 29, 2004		FEED FEED
POINT	PERIOD		WHEAT	_	BARLEY		$\leftarrow$	-		$\vdash$	MEAL	MEAL	FAT	-	FEED	1 3	
ncouver		FOB	122.00	Т	125.00	+		261.00	165.00	+		837.50	500.00				
BC (4)(7)	L-		122.00		125.00	145.50		262.00	162.50	Н		837.50	500.00				
	_	4 FOB	104.00		110.00	-		260.50			125.00	975.00	535.00				
B (4)	Ξ,		104.00		110.00			258.00			125.00	975.00	535.00				
Saskatoon	December 29, 2004	FOB	83.50	_	$\dashv$			265.00	N/A		140.00	N/A	535.00				115.33
(4)	December 20, 2004		83.50	$\rightarrow$	$\dashv$			266.50	N/A		140.00	N/A	535.00			-	115.33
Winnipeg	December 29, 2004	4 FOB	126.50		$\vdash$	$\vdash$		243.50	N/A		290.00	972.50	515.00			$\rightarrow$	
MB (4)(9)	_	- 1	128.50	$\neg$	$\dashv$	$\rightarrow$		245.00	N/A		290.00	972.50	515.00			-	
inder Bay	_	4 In-Store	103.00		-	$\rightarrow$										$\dashv$	
ON (8)	December 20, 2004		101.00		109.95											-	
Lake Ports	December 29, 2004	4 On Board		$\neg$		105.03										-	
USA (3)	December 20, 2004	- 1				103.82										-	
Bay Ports	December 29, 2004		132.00	205.00	150.00	$\dashv$										-	
Ž	December 20, 2004		132.00		-												
Chatham	December 29, 2004	4 Track		$\rightarrow$	$\dashv$	106.33										+	
ON	December 20, 2004	4				104.38										Н	
Toronto	December 29, 2004	4 N/A					FOB				168.00	A/N	460.00	-	114.00	٦	
ON (5)	December 20, 2004	4									168.00	A/N	460.00	425.00		Н	
Hamilton	December 29, 2004	4 N/A						243.61	#N/A					-		Н	
ON	December 20, 2004							242.29	#N/A								
Eastern	December 29, 2004	4 FOB				102.50							Ī			Н	
ON	December 20, 2004	4				101.00										Н	
London	December 29, 2004	4 FOB												425.00	114.00		
ON	December 20, 2004	4												425.00	Н	Н	
Port Colborne	December 29, 2004	4 FOB								83.50				425.00		Н	
ON	December 20, 2004	4								83.50				425.00	114.00	-	
Cardinal	December 29, 2004	4 FOB												425.00			
ON	December 20, 2004	4												425.00	-	Н	
Montreal	December 29, 2004	4	133.00	150.00	149.00	128.00		251.83	176.25	93.67	168.00	850.00	419.00	$\vdash$	Н	Н	
QC (5)	December 20, 2004	4	133.00	125.00	150.00	128.00	FOB	252.70	176.13	96.67	168.00	850.00	413.00	425.00	114.00		
Trois-Rivières	December 29, 2004	4 In-Store	133.50		147.90												
Ć	December 20, 2004	4	133.50		149.90	-										Н	
St. Jean QC (2)	December 29, 2004	4 FOB	153.57	122.89		124.41		253.14								Н	
St. Hyacinthe QC	December 20, 2004	4	150.57			-		251.19								Н	
Quebec	December 29, 2004	4 In-Store	132.50		=	-		250.72									
Ċ	December 20, 2004		130.83		164.63			251.11								$\dashv$	
Truro	December 29, 2004	4 Track	156.19		166.48	-		279.81	203.63		223.55		505.00			7	
SN	December 20, 2004	1	156.19		166.48	-	FOB	280.86	203.63		223.55		505.00			+	
Truro	December 29, 2004	4 Water	N/A	N/A	N/A	$\neg$	-									7	
NS	December 20, 2004		N/A	N/A	N/A	N/A											
Halifax	December 29, 2004		N/A	N/A	N/A	#N/A		303.00		297.50		1,100.00	N/A				
Nic (e)	December 20, 2004	- 1	N/A	N/A	N/A	#N/A		306.70		297.50		1.100.00	7			$\dashv$	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2295, closing date December 24, 2004

N/A = not available

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein

1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

PRAIRIE GRAINS

Truro, NS

Stephenville, NL

December 29, 2004

				This week	Last week	Month ago	Year ago
	Selected Points	Price Basis		29-Dec-04	13-Dec-04	29-Nov-04	29-Dec-03
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	100.00	82.20	159.80
	(CBOT)		Oat	156.40	154.40	149.60	143.50
	(Lethbridge)		Barley	112.00	112.50	114.00	130.00
0:	Bayport, ON (1)	In-store	Wheat	124.61	123.61	105.81	183.41
			Oat	N/A	N/A	N/A	N/A
			Barley	139.39	139.89	141.39	157.39
	Montreal, QC (1)	In-store	Wheat	129.03	128.03	110.23	187.83
			Oat	N/A	N/A	N/A	N/A
			Barley	144.31	144.81	146.31	162.31
	Moncton, NB	Truck via Halifax	Wheat	151.25	150.25	132.45	210.05
			Oat	N/A	N/A	N/A	N/A
			Barley	168.50	169.00	170.50	186.50
	Truro, NS	Truck via Halifax	Wheat	145.22	144.22	126.42	204.02
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	166.50	168.00	184.00
	Halifax, NS (1)	In-store	Wheat	136.28	135.28	117.48	195.08
			Oat	N/A	N/A	N/A	N/A
			Barley	152.30	152.80	154.30	170.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	198.63	180.83	258.43
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A

1						
	Selected Points	Price Basis	This week	Last week	Month ago	Year ago
Corn			29-Dec-04	13-Dec-04	29-Nov-04	29-Dec-03
From:	US Lake Port	On Board Vessel	105.03	105.03	97.66	126.29
To:	Montreal, QC (1)	In-store	124.07	124.07	116.70	145.33
From:	Chicago (IL)	Track	103.10	103.10	81.15	128.87
To:	Montreal, QC	Track	131.96	131.96	110.01	157.73
From:	Chatham, ON	Track	106.33	106.33	98.38	135.43
To:	Montreal, QC	Track	130.20	130.20	122.25	159.30

Wheat

Oat

Barley

Wheat

Oat

Barley

N/A

Soymeal 48% Protein					
From: Hamilton, ON		243.61	243.61	231.70	341.70
To: Montreal, QC	Track	267.94	267.94	256.03	366.03
Moncton, NB	Track	286.69	286.69	274.78	384.78
Truro, NS	Track	289.91	289.91	278.00	388.00
Stephenville, NL	Track / Truck via Sydney	338.54	338.54	326.63	436.63

<sup>1.</sup> Prices include ONE month of storage and interest charges

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

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# Bi-weekly Bulletin

January 28, 2005 Volume 18 Number 2



# CANADIAN PULSE AND SPECIAL CROPS INDUSTRY: SITUATION AND OUTLOOK

Canadian pulse and special crops production more than quadrupled since 1991-1992 as producers diversified into alternative crops to improve their income. The increased production resulted in an expansion of the pulse and special crops handling, marketing and processing industry. This generated increased employment and secondary benefits, especially for the rural areas of Canada, where most of the expansion took place. This issue of the *Biweekly Bulletin* examines the situation and outlook for the Canadian pulse and special crops industry.

### **PRODUCTION**

### Types of Pulse and Special Crops Produced

Canadian pulse and special crop production is very diversified with more than twenty crops produced. The term *pulse crops* refers to dry peas, lentils, dry beans, chickpeas and fababeans. Special crops include mustard seed, canary seed, sunflower seed, buckwheat, caraway seed, coriander seed, borage seed, safflower seed, millet and hemp.

This article concentrates on the four largest pulse crops, dry peas, lentils, dry beans and chickpeas, and the four largest special crops, mustard seed, canary seed, sunflower seed and buckwheat, produced in Canada. Canadian pulse and special crop production is concentrated in Alberta, Saskatchewan, Manitoba and Ontario. Production of dry peas, lentils, chickpeas, mustard seed, and canary seed is concentrated in Saskatchewan, whereas production of sunflower seed and buckwheat is concentrated in Manitoba. Dry bean production is mostly located in Manitoba, Ontario and Alberta.

Within the major crop categories, there are several types produced, including the following: dry peas - yellow, green, small yellow, maple, marrowfat; lentils - large green, medium green, small green, red, dark green speckled, brown; dry beans - white pea, pinto, black, dark red kidney, light red

kidney, white kidney, cranberry, small red, Great Northern, pink, brown, azuki; chickpeas - large kabuli, small kabuli, desi; mustard seed - yellow, oriental, brown; sunflower seed - confectionery, oilseed; canary seed/Canario. Canario is a glabrous or hairless type of canary seed developed in Canada.

### Growth in Pulse and Special Crops Seeded Area and Production

Canadian seeded area for the eight major pulse and special crops increased by 256% from 0.93 million hectares (Mha) in 1991-1992 to 3.31 Mha in 2004-2005. During this period, total pulse crops seeded area increased by 311% from 0.62 Mha to 2.54 Mha and total special crops seeded area increased by 146% from 0.31 Mha to 0.77 Mha.

Canadian production of the eight major pulse and special crops increased by 313% from 1.27 Mt (million tonnes) in 1991-1992 to 5.23 Mt in 2004-2005. Although production trended upwards, there were some years of lower production caused mainly by unfavourable weather. During the 1991-1992 to 2004-2005 period, wheat production decreased by 19%, coarse grains production increased by 21%, and oilseeds production increased by 79%. Pulse and special crops share of the total Canadian grains, oilseeds, and pulse and special crops production increased from 2% in 1991-1992 to 8% in 2004-2005. Dry peas accounted for most of the growth in production, increasing by 714% between 1991-1992 and 2004-2005, while lentil production increased by 180%.

### Agronomic Limitations and Benefits of Pulse and Special Crops Production

Production of the various crops is limited by climatic and soil conditions. Crops such as dry beans and chickpeas require longer frost free periods and more heat than crops such as dry peas and mustard seed. Crops such as dry beans need adequate moisture later in the summer than shorter season crops. Crops such as lentils and chickpeas do not tolerate excessive moisture. Therefore they are best suited to the brown and dark brown soil zones in Saskatchewan and Alberta. A further limitation for some crops is the limited availability of products for weed control.

Pulse and special crops fit well in rotations with other crops. Their production increase has proven to be valuable in crop rotations which help to control weeds, diseases and insects, and improve soil texture and fertility. Pulse crops, when properly inoculated, are able to fix a large portion of their nitrogen requirements. The nitrogen fixed by pulse crops, which is not removed with the harvesting of the seed, is also available for use by other crops the following year. Growing pulse crops in a rotation can result in yield increases for following crops. However, the nitrogen fixing ability of pulse crops varies, with fababeans and dry peas having the highest ability and dry beans the lowest.

### MARKETING

At the world level, Canada is the largest producer of canary seed and dry peas and the



largest exporter of dry peas, lentils, mustard seed and canary seed.

### Marketing Methods

In Canada, there are approximately 100 dealers buying pulse and special crops from producers, ranging from small family-owned businesses to large companies. Since many dealers have more than one location, the total number of plants receiving at least some pulse and special crops is in excess of 300.

There are no futures contracts available for pulse and special crops in Canada. Production contracts are available before seeding which normally guarantee a price for part of the production. Deferred delivery or forward pricing contracts are available for most pulse and special crops, under which a producer can lock-in a price for future delivery. The remainder is sold at spot prices at the time of delivery. There are also several voluntary marketing pools. A more recent innovation in the marketing of pulse and special crops has been trading on the Internet where bid and ask prices, delivery locations and time frames for delivery are posted. The buyer and seller then negotiate final conditions before the sale is completed.

### Price Determination

An important factor in price determination to the producer is the cost of freight to domestic and export markets, since the price paid to the producer depends on the price received by the dealer, less freight and handling charges. Since the majority of Canadian pulse and special crops are exported, Canadian prices are dependent on the value of the Canadian dollar and world supply and demand. For feed peas, the price is also influenced by the prices of alternative sources of protein meal and feed grain. Regional supply and demand considerations also affect the price received by the producer.

### Handling and Transportation

Pulse and special crops are delivered by the producer to the plant or the dealer sends a truck to load the seed at the farm. The plants are normally designed to handle one or more kinds of crops. In some cases, such as for feed peas, grain elevators also accept deliveries. Deliveries are made throughout the year based on spot prices or conditions set under production or deferred delivery contracts.

Transportation from the dealer's plant to the customer in the same region is generally by truck. Railways are used extensively for shipments to customers in North America and for shipments to ports for overseas customers. Feed peas. sunflower seed and some food peas, lentils. chickpeas, canary seed and mustard seed are shipped bulk in railcars, but the rest are mostly shipped in containers. The containers can be filled bulk or with seed packed in bags. The containers are trucked to the railway's closest container terminal. They are then transported by rail directly to the customer, if located in North America, or to container terminals located at ports, for overseas shipments. Containers can also be trucked to the appropriate port terminal for loading on ships. Some crops are shipped to ports in bags loaded in rail box cars or in trucks, bulk in hopper cars, or in intermodal domestic containers. They are then transloaded into oceangoing containers at ports.

Facilities have been developed at the port of Vancouver for the soft handling of bulk dry peas, lentils and chickpeas. Canadian pulse and special crops are normally shipped through Canadian ports along the west coast, Vancouver and Prince Rupert, Thunder Bay, Montreal and other ports along the St. Lawrence Seaway, and through the northern port of Churchill on Hudson Bay.

### **Domestic Use**

The largest domestic use of pulse and special crops is for livestock feed. About 90% of the domestic use of dry peas is for livestock feed, mainly in the Prairie provinces and mainly for feeding hogs. In addition, some low quality lentils, chickpeas, fababeans and dry beans are also fed to livestock. Another significant use is for bird seed. Canary seed is the main crop used for this purpose, along with some sunflower seed, safflower seed, dry peas, buckwheat and millet. The food market consumes a small but significant portion of pulse crops, mustard seed, sunflower seed and buckwheat. An additional domestic use is as seed for planting.

### **Exports**

Canada exports pulse and special crops throughout the world. About half of the dry pea exports are for livestock feed and half for food. Canary seed is exported for bird seed. The remainder of the pulse and special crops are exported for food. Dry peas are exported mainly to Europe (largely for livestock feed) and to Asia (principally for food), although North and South America are also important destinations. Lentils are exported mainly to Europe, the Middle East, northern Africa, and North and South America.

Dry beans are exported largely to Europe and North and South America. Most chickness are exported to the Indian sub-continent, with the balance going to Europe, the Middle East. northern Africa and North and South America. Exports of mustard seed are primarily to Europe, Asia, and the US. Canary seed exports are largely to Europe and North and South America. Sunflower seeds are exported mainly to the US, with the balance going mainly to Europe, the Middle East and central America. Buckwheat is exported primarily to Japan, the US, and Europe. There are also exports of products processed from special crops, such as bird seed mixtures and roasted sunflower seeds, and pulse and special crops seed for planting.

Canadian export earnings from the eight major pulse and special crops increased rapidly from \$0.3 billion in 1991-1992 to a peak of \$1.15 billion in 2000-2001 and 2002-2003. Since then, the value of exports has stabilized at about \$1 billion per year.

### Canadian Grain Commission (CGC)

The CGC establishes quality standards for the following Canadian pulse and special crops: dry peas, lentils, dry beans, chickpeas, fababeans, mustard seed, sunflower seed, buckwheat and safflower seed. Additionally, the CGC grades and certifies export shipments. For canary seed, the CGC does not set grading standards, but analyses samples for dockage.

The CGC also issues licenses for grain companies, although not all pulse and special crops dealers are licensed by the CGC. Grain companies licensed by the CGC are required to provide security, in the form of a bond or letter of credit, to the CGC to cover their liabilities to producers in the case of financial failure. The CGC fixes the amount of security to be provided based on the liability of the grain company to eligible producers. Producers are not charged directly to cover these costs, but it is reasonable to assume that the cost is passed on by the grain companies to producers. Western Canadian producers selling pulse and special crops which are covered under the Canada Grain Act are eligible for compensation from the security, if the grain company runs into financial problems, up to the value of the bond.

Pulse and special crops covered under the Canada Grain Act are: dry peas, lentils, dry

beans, chickpeas, fababeans, mustard seed, sunflower seed, buckwheat and safflower seed.

For further information on grain company licensing, or to access the Official Grain Grading Guide, please visit the CGC website: www.grainscanada.gc.ca

### **PROCESSING**

The Canadian pulse and special crops processing industry is very diversified and located throughout most regions of Canada. Primary processing involves receiving, cleaning and quality sorting of seed. Secondary processing involves preparing seed for use by the consumer and normally secondary processing occurs in a different plant from primary processing.

The largest secondary processor is the livestock feed industry, which consumes an increasing volume of dry peas, as well as some lentils, chickpeas and fababeans, mainly in the Prairie provinces. One use of dry peas in livestock feed is a mixture of twothirds ground peas and one-third canola meal. Although canola meal is an excellent source of protein, it is low in digestible energy. Peas have high energy digestibility, and the amino acid profile of peas, which is high in lysine, complements the amino acid profile of canola meal, which is high in methionine and cystine. These amino acids are essential in diets for good growth. Another feed product is an extruded blend of ground dry peas and canola seed. In addition to the two ingredients complementing each other, the high oil content from the canola seed is a readily available source of energy.

The bird seed industry uses canary seed, as well as sunflower seed, safflower seed, millet, buckwheat and dry peas in feed mixtures for pet and wild birds.

Secondary processing includes the splitting of dry peas, lentils and chickpeas; as well as canning, dry packaging, and the production of soup mixes, dehydrated products, gluten free flour, precooked and individually quick frozen products, soups, stews, and snack food. Dry peas and beans are also processed into components such as pea fibre, flour, starch and protein concentrate. Additional products of dry beans are refried beans and bean paste. Mustard seed is

processed into flour and condiments.

Confectionery sunflower seeds are used extensively for snack food, such as roasted seeds, and dehulled for use in baking. Buckwheat is milled into flour, groats and grits which are then used for baking, noodles, hot breakfast cereal or pancake mixes.

### ECONOMIC IMPACT

Adaptation and diversification into pulse and special crops production has provided producers with a potentially higher priced alternative to traditional cereal grain crops and allowed them to spread risk over a greater number of crops to improve their earnings. Producers have become capable growers of pulse and special crops, allowing them to diversify even more when new markets arise. An additional benefit has been, via alternative crop rotation patterns, improvements in weed, insect and disease control and the resulting savings in input costs. Also, nitrogen fertilizer costs have been reduced in pulse crops production.

Farm cash receipts for pulse and special crops increased by 223% from 1991 to \$0.83 billion in 2003, while receipts fell by 7% to \$2.47 billion for wheat, increased by 27% to \$1.44 billion for coarse grains and increased by 129% to \$2.72 billion for oilseeds. However, the receipts for pulse and special crops are only for the seven largest crops and the total receipts would have been higher if all pulse and special crops were included.

The increase in production has also benefited the general economy through the handling, processing, and transportation industries, mostly in rural communities. Direct employment by pulse and special crops dealers is estimated at about 2,500 employees. In addition, pulse and special crops contribute to employment in grain elevators, in transportation, transloading, port terminals, manufacturing of bags and other containers, in secondary processing, in manufacturing of inputs and inoculants for pulse crops, and with suppliers of seed for planting.

### 2005-2006 OUTLOOK

Canadian production of the eight major pulse and special crops is expected to decrease in 2005-2006 due to a decrease in seeded area and lower trend yields for most crops. For further information and periodic updates please check "Canada: Pulse and Special Crops Outlook" at www.agr.gc.ca/mad-dam/

### LONGER TERM OUTLOOK

#### Production and Use

Canadian seeded area and production of pulse and special crops is expected to continue trending upwards moderately during the next decade because of improved varieties resulting in higher yields, increased seeded area because of the willingness of producers to continue diversifying out of grains in the Prairie provinces, and increasing demand in Canadian and world markets. The level of the increase will depend on returns from pulse and special crops relative to grains and oilseeds, moisture conditions, carry-in stocks, crop rotation considerations and the producers' ability to diversify. Most of the growth is expected to be in Saskatchewan. due to its large land base and the continuing development of varieties suitable for production in that province. Most of the production growth is expected to result from increased seeded area, but average yields are also expected to continue trending upwards.

The US Farm Security and Rural Investment Act of 2002 (FSRIA) included dry peas, lentils and small chickpeas under the loan program for the first time. Since then, US production of dry peas and lentils increased sharply which increased competition for Canadian dry peas and lentils in world markets and pressured Canadian prices. If US production continues to increase, it will further increase competition for Canadian dry peas and lentils, and pressure Canadian prices. Lower Canadian prices would limit the expected upward trend in Canadian production.

The future trends for the ten years following 2005-2006 for specific crops in Canada are as follows:

Dry peas - Production is expected to trend upwards moderately due to increased demand in both feed and food sectors, the development of improved varieties and their fit in rotations with other crops. Canada is expected to continue to be the largest producer and exporter of dry peas in the world. New export markets for feed peas are expected to be developed, especially in eastern Asia.

Lentils - Production is expected to trend upwards moderately with increased world demand, a large area of land suitable for lentil production in the Prairie provinces, especially in Saskatchewan, and the development of improved varieties, as well as agronomic improvements. Canada is expected to become the largest producer of lentils in the world and to continue to be the largest exporter.

Dry beans - Production is expected to trend upwards moderately, with most of the growth in Manitoba and Saskatchewan.

Saskatchewan is expected to become one of the main dry bean producing provinces, as shorter season varieties become available. The growth is expected to be mainly for the coloured types. Canada's share of world exports is expected to increase, in line with the increased production.

Chickpeas - Production is expected to trend upwards, but the growth in production will depend on the development of shorter season and more disease resistant varieties, which will enable the crop to be grown over a larger area and reduce production risk. Canada is expected to increase its share of world chickpea production and exports.

Mustard seed - Production is expected to increase slowly because the market is limited, but Canada is expected to continue to be the largest exporter.

Canary seed/Canario - Production is expected to increase slowly, unless other uses are developed which increase demand. Research is underway to develop markets for Canario as a human food and for industrial uses, such as cosmetics. If the research efforts are successful, the demand for canary seed will increase faster and lead to larger growth in production.

Sunflower seed - Production of confectionery seed is expected to grow moderately in line with the growth in demand. Oilseed sunflower production is also expected to grow, but the rate of growth will depend on the price for vegetable oil, as well as the growth in demand for bird seed. An additional factor is the growth in demand for NuSun, a mid-oleic sunflower seed, which has a low saturated fat profile. NuSun production has been expanding in the U.S. because of a strong demand for NuSun oil. A continuing strong increase in demand for NuSun oil and attractive prices would result in a faster increase in Canadian oilseed

sunflower production and possibly a return to sunflower seed crushing in Canada.

Buckwheat - Production is expected to grow slowly until new higher yielding and more frost tolerant varieties are commercially available. This development is expected to encourage larger production. Research is underway to develop uses for buckwheat in the pharmaceutical and nutraceutical industries, which is expected to increase the demand for buckwheat.

Other - Production of smaller area special crops such as spices, herbs, spelt, kamut, quinoa and hemp is also expected to increase over the next decade. However, the market for these crops can be oversupplied very quickly. Therefore, they will be important crops to some producers, but the total seeded area is not expected to become large.

### Processing

The primary processing industry for pulse and special crops is expected to grow slowly due to the rapid expansion in the late 1990's and early 2000's. The primary processing sector is undergoing consolidation in Saskatchewan due to the rapid growth and lower crop production during 2001-2002 to 2003-2004 caused by unfavourable weather.

The secondary processing sector for pulse and special crops is expected to grow faster than the primary processing sector, as it is not as well developed as the primary sector. Increased secondary processing is expected in all areas, food, feed, bird seed and industrial. The secondary processing sector is expected to become more diversified, with a larger range of products produced. Increased secondary processing is expected to increase domestic consumption and increase exports of semi-processed and consumer ready products.

### Identity preservation

In the production and primary processing sectors, identity preservation and traceability for shipments is expected to increase in response to consumer demand.

### Research

Research is continuing to develop better varieties, and improve disease, weed and insect control. Research on developing new products from pulse and special crops is also continuing. This includes research on feeding to livestock,

the pharmaceutical and nutraceutical potential, and food and industrial uses. Researchers and industry representatives from Canada and several other countries are in the process of developing international standards for the identification and testing of pulse crops. Testing methods are being developed for such traits as colour, texture, taste, cooking time and splitting and milling ability.

For more information, please contact: Stan Skrypetz Pulse and Special Crops Analyst Phone: (204) 983-8972

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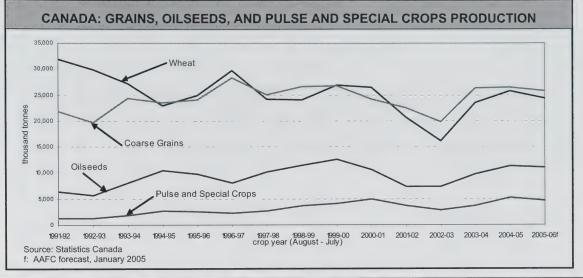
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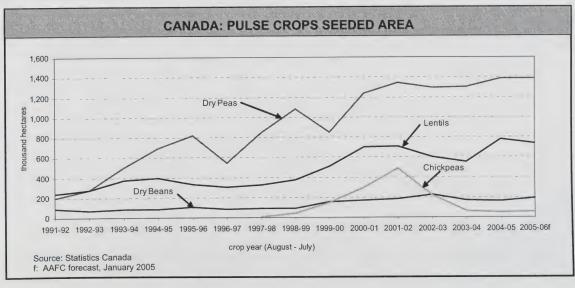
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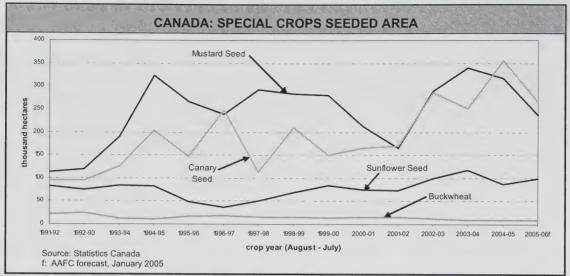
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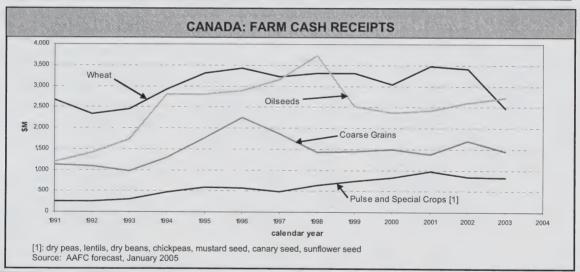
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#### CANADA: PRODUCTION AND VALUE OF EXPORTS - MAJOR PULSE AND SPECIAL CROPS Sunflower Value of Dry Dry Mustard Canary Lentils Chickpeas Buckwheat Total Exports' Peas Beans Seed Seed Seed M\$ . thousand tonnes 1991-92 1,267 1,260 1992-93 1,881 1993-94 2,750 1994-95 1,441 1995-96 2,577 1.455 2.302 1996-97 1,169 2,745 1,747 1997-98 3.660 1998-99 2,337 4,074 1,011 1999-00 2,252 4,940 1,152 2,864 2000-01 3,681 1,145 2001-02 2,023 2,788 2002-03 1.365 3,680 1,021 2003-04 2,124 1.050f 5.234 2004-05 3,338 4,694 1,100f 2005-06f 2,875 f: AAFC forecast, January 2005 Source: Statistics Canada







	British Columbia	Alberta	Saskatchewan	Manitoba	Ontario	Quebec	Atlantic Provinces
				percent	• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •
Dry Peas	*	20	75	4	*	*	*
Lentils		1	99	*			
Dry Beans		12	2	50	31	5	*
Chickpeas		13	87				
Mustard Seed		17	82	1	*		
Canary Seed		1	96	3			
Sunflower Seed	*	2	18	79	*	*	*
Buckwheat	*	*	1	73	21	5	*
*minor area							

PRODUCTION AN		
	Approximate Share of	
	Production	Exports
2004-05 crop year	perce	ent
Canary Seed	88	90
Mustard Seed	10	60
Dry Peas	27	60
Lentils	25	55
Dry Beans	1	8
Buckwheat	*	5
Chickpeas	*	4
Sunflower Seed	*	2
* less than 1%		
Source: AAFC foreca	ast, January 20	05

NS (6)	Halifax	NS	Truro	NS	Truro	2	Quebec	St. Hyacinthe QC	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	nilton	ON (5)	Toronto	ON.	Chatham	ON.	Ports	USA (3)	e Ports	ON (8)	inder Bay	MB (4) (9)	Winniped	SK (4)	Saskatoon	AB (4)		BC (4) (7)	Vancouver	POINT	A. SELECTED	21-110
January 17, 2005	January 24, 2005	PERIOD	DEEEEDENCE LVICE OF DO	SELLING BRICE OF BILL K EEED INGREDIENTS AT SELECTED POINTS																																								
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	יבו בפוכב	- 7
N/A	N/A	N/A	N/A	155.86	157.86	131.03	131.70	143.97	145.22	134.10	134.10	133.00	133.00																135.00			103.00	103.00	126.50	129.00	83.50	85.00	104.00	104.00	122.00	122.00	WHEAT		
N/A	N/A	N/A	N/A			N/A	N/A	123.20	124.48			150.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	131.00	134.50	N/A	N/A	N/A	N/A	OATS	71717	VIENTO
N/A	N/A	N/A	N/A	166.48	161.49	161.90	160.81	145.23	145.70	144.60	142.70	146.00	144.00															150.00	140.00			108.80	107.85	110.00	111.00	93.00	92.00	112.00	112.00	125.00	125.00	BARLEY	2	AT CI
#N/A	161.05	N/A	N/A	165.48	164.03	118.35	118.31	116./8	115.75	130.01	129.91	124.00	124.00							107.50	101.75					102.21	102.13			93.34	94.23			116.00	115.00	133.00	130.00	138.00	140.00	140.00	142.00	CORN		
				FOB								FOB													FOB																	BASIS	PRICE	סס כם
307.50	315.00			283.93	283.48	248.71	248.03	247.83	242.10			252.53	255.68									237.88	243.39											248.50	242.00	269.00	264.00	266.50	266.50	262.00	264.00	MEAL	PRICE   SOYBEAN	NTO
				203.63	201.10							172.33	172.73									#N/A	#N/A											N/A	N/A	N/A	N/A			151.00	151.00	MEAL	CANOLA	
297.50	297.50											/4.00	69.00			62.50	52.50																							117.00	115.00	FEEDS	MILL-	
				223.55	229.05							168.00	179.00											168.00	179.00									290.00	290.00	180.00	180.00	165.00	165.00			MEAL	MEAT	
1,100.00	1,100.00											850.00	850.00											N/A	N/A									1012.50	1007.50	N/A	N/A	975.00	975.00	850.00	850.00	MEAL	HSIF	
N/A	$^{\dagger}$	+		505.00	505.00			T	T	T		424.00	424.00											440.00	420.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	-	ANIMAL	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	400.00	425 00				425.00	425.00																	MEAL	GLUTEN	Janu
												114.00	114.00	114.00	114.00	114.00	114.00	14.00	14.00	114 00				114.00	114.00																	FEED	GLUTEN	January 24, 2005
											1		1																							117.00	118.33					PEAS	FEED	2005
												270.00	270.00	00 00										265.00	265.00	200																ALFALFA	DEHY	
				310.00	310.00	340.00						0.00	310.00	340.00										300.00	303.00	205 00								350.00	340.00	330.00	360.00	360.00	300.00	340.00	335.00	MEAL	FEATHER	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca N/A = not available

US\$1.00=CAN\$1.2212, closing date January 21, 2005

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Price Basis

Year ago

26-Jan-04

Month ago

29-Dec-04

### PRAIRIE GRAINS

**Selected Points** 

Selected Pollits	Price basis		24-Jan-05	10-Jan-05	29-Dec-04	20-Jan-04
From: Thunder Bay(WCE	(2) In-Store	Wheat	103.00	103.00	101.00	160.00
(CBOT)		Oat	170.00	159.40	156.40	158.25
(Lethbri	dge)	Barley	112.00	113.00	112.00	126.00
o: Bayport, ON	(1) In-store	Wheat	126.61	126.61	124.61	183.61
		Oat	N/A	N/A	N/A	N/A
		Barley	139.39	140.39	139.39	153.39
Montreal, QC	(1) In-store	Wheat	131.03	131.03	129.03	188.03
		Oat	N/A	N/A	N/A	N/A
		Barley	144.31	145.31	144.31	158.31
Moncton, NB	Truck via Halifax	Wheat	153.25	153.25	151.25	210.25
		Oat	N/A	N/A	N/A	N/A
		Barley	168.50	169.50	168.50	182.50
Truro, NS	Truck via Halifax	Wheat	147.22	147.22	145.22	204.22
		Oat	N/A	N/A	N/A	N/A
		Barley	166.00	167.00	166.00	180.00
Halifax, NS	(1) In-store	Wheat	138.28	138.28	136.28	195.28
		Oat	N/A	N/A	N/A	N/A
		Barley	152.30	153.30	152.30	166.30
Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	201.63	199.63	258.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last wools	Manthana	
orn	File Dasis			Last week	Month ago	Year ago
rom: US Lake Port	On Board Vessel		<b>24-Jan-05</b> 94.23	10-Jan-05	29-Dec-04	26-Jan-04
	(1) In-store		113.27	98.99	105.31	144.09
rom: Chicago (IL)	Track			118.03	124.35	163.13
o: Montreal, QC	Track		99.04	104.82	104.82	143.06
	Track		127.90	133.68	133.63	171.92
rom: Chatham, ON	Track		102.13	105.49	106.74	152.39

This week

24-Jan-05

Last week

10-Jan-05

4	Dricos	include	ONE	month	of otorogo	and	internet	oborgoo

Montreal, QC

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

Soymeal 48% Protein From: Hamilton, ON

n/a = not available

126.00

243.39

267.72

286.47

289.69

338.32

129.36

251.10

294.18

297.40

346.03

130.61

251.10

294.18

297.40

346.03

176.26

358.30

382.63

401.38

404.60

453.23

Track / Truck via Sydney

Track

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	Halifax	NS	Truro	NS	Truro	000	Quebec	St. Hyacinthe QC	St. Jean QC (2)		Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	nilton	ON (5)	Toronto	ON	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(7)	Vancouver	SELECTED
January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	REFERENCE						
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	PRICE BASIS
N/A	N/A	N/A	N/A	156.19	156.19	130.83	131.00	150.57	134.99	133.50	134.00	133.00	133.00																132.00			101.00	102.00	128.50	126.50	83.50	83.50	104.00	104.00	122.00	122.00	(1) WHEAT
N/A	N/A	N/A	N/A			N/A	H	0	+	+	+	-	-																205.00				1-	$\vdash$	140.00	123.00	130.00	N/A	N/A	N/A		OATS
N/A	N/A	N/A	N/A	166.48	166.48	164.63	-	-	140.45	149.90	-	-	149.00															150.00	150.00			109.95	110.50	111.00	110.00	93.50	91.00	110.00	112.00	125.00	125.00	BARLEY
#N/A	160.00	N/A	N/A	166.53	166.23	120.37	128.48	122.69	122.68	131.69	133.75	128.00	129.00							101.00	107.50					104.38	105.49			103.82	99.11			117.00	120.00	135.00	134.00	140.00	138.00	145.50		CORN
				FOB							Н	FOB												0	FOB																	PRICE :
306.70	315.00			280.86	279.81	251.11	251.72	251.19	263.42			252.70	258.57									242.29	251.10											245.00	244.00	266.50	265.50	258.00	262.00	262.00	267.50	SOYBEAN MEAL
				203.63	203.63							176.13	177.88									#N/A	#N/A											N/A	N/A	N/A	N/A			162.50	158.00	CANOLA
297.50	297.50											96.67	87.33			83.50	57.50																							112.00	115.00	MILL- FEEDS
				223.55	223.55							168.00	168.00											168.00	168 00									290.00	290.00	140.00	165.00	125.00	150.00			MEAT
1,100.00	1,100.00											850.00	850.00											N/A	N/A									972.50	1012.50	N/A	N/A	975.00	975.00	837.50	850.00	FISH
N/A	N/A			505.00	505.00							413.00	424.00											460.00	460 00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	ANIMAL
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425 00																	
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	11/1 00																	GLUTEN GLUTEN MEAL FEED
																																				115.33	115.33					FEED
												270.00	270.00										10000	285.00	200 200																	DEHY
				310.00	310.00							310.00	310.00											300.00	200.0									315.00	350.00	350.00	350.00	300.00	300.00	325.00	325.00	FEATHER MEAL

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS

January 10, 2005

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### **B. CASH PRICES AND REPLACEMENT VALUES**

January 10, 2005

289.91

338.54

365.60

414.23

DRA	TPI	CD	AT	NC

	Selected Points	Price Basis		This week 10-Jan-05	Last week 29-Dec-04	Month ago 13-Dec-04	Year ago 12-Jan-0
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	100.00	161.00
	(CBOT)		Oat	159.40	156.40	154.40	155.00
	(Lethbridge)		Barley	113.00	112.00	112.50	129.00
Го:	Bayport, ON (1)	In-store	Wheat	126.61	124.61	123.61	184.61
			Oat	N/A	N/A	N/A	N/A
			Barley	140.39	139.39	139.89	156.39
	Montreal, QC (1)	In-store	Wheat	131.03	129.03	128.03	189.03
			Oat	N/A	N/A	N/A	N/A
			Barley	145.31	144.31	144.81	161.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	151.25	150.25	211.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.50	168.50	169.00	185.50
	Truro, NS	Truck via Halifax	Wheat	147.22	145.22	144.22	205.22
			Oat	N/A	N/A	N/A	N/A
	11.1% 110 (4)		Barley	167.00	166.00	166.50	183.00
	Halifax, NS (1)	In-store	Wheat	138.28	136.28	135.28	196.28
			Oat	N/A	N/A	N/A	N/A
	Otambani dia Ali	T. I.	Barley	153.30	152.30	152.80	169.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	198.63	259.63
			Oat	N/A	N/A	N/A	N/A
	Melfort, SK		Barley	N/A	N/A	N/A	N/A
	Mellort, SK		Wheat	N/A	N/A	N/A	N/A
		Total	Oat	N/A	N/A	N/A	N/A
	Dayword ON	Track	Barley	N/A	N/A	N/A	N/A_
_	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		TI-	Oat	N/A	N/A	N/A	N/A
	Montreal, QC	Track	Barley	N/A	N/A	N/A	N/A
	viontreal, QC	-	Wheat	N/A	N/A	N/A	N/A
		Transla	Oat	N/A	N/A	N/A	N/A
	Moncton, NB	Track	Barley	N/A	N/A	N/A	N/A
	VIOLICION, IND		Wheat	N/A	N/A	N/A	N/A
		Trook	Oat	N/A	N/A	N/A	N/A
	Truro, NS	Track	Barley	N/A	N/A	N/A	N/A
	itulo, No		Wheat Oat	N/A N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barlev	N/A N/A	N/A	N/A	N/A
	Stephenville, NL	Track / Truck via Sydney	Wheat		N/A	N/A	N/A
	otephenvine, IVL		Oat	N/A N/A	N/A N/A	N/A	N/A
			Barley	N/A	N/A N/A	N/A N/A	N/A
			Daney	IV/A	N/A	IN/A	N/A
	Selected Points	Price Basis		This week	Last week	Month ago	Year ago
orn				10-Jan-05	29-Dec-04	13-Dec-04	12-Jan-04
rom:	US Lake Port	On Board Vessel		98.99	105.31	105.03	126.41
0:	Montreal, QC (1)	In-store		118.03	124.35	124.07	145.45
	Chicago (IL)	Track		104.82	104.82	103.10	128.91
o:	Montreal, QC	Track		133.68	133.68	131.96	157.77
	Chatham, ON	Track		105.49	106.74	106.33	139.25
0:	Montreal, QC	Track		129.36	130.61	130.20	163.12
	eal 48% Protein						
	Hamilton, ON			251.10	251.10	243.61	319.30
	Montreal, QC	Track		275.43	275.43	267.94	343.63
	Moncton, NB	Track		294.18	294.18	286.69	362.38
	Truro NS	Trock		007.40			

<sup>1.</sup> Prices include ONE month of storage and interest charges

Truro, NS

Stephenville, NL

n/a = not available

297.40

346.03

297.40

346.03

Track / Truck via Sydney

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

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# Bi-weekly Bulletin

February 11, 2005 Volume 18 Number 3



## **CANADA: AREA SEEDED FOR 2005-2006**

A farmer's decisions on which crops to seed are heavily influenced by expected net returns, as well as current prices, spring soil moisture conditions, expected delivery opportunities, cash flow needs, crop rotation requirements, potential disease and pest problems and on-farm stocks. In 2005-2006, prices for wheat and oilseeds (except canola) are forecast to decline from 2004-2005 due to rising world stock levels. Feed grain prices are projected to strengthen slightly, mainly due to reduced US corn production. Based on these factors, Market Analysis Division (MAD) has projected crop areas for 2005. In western Canada, the areas seeded to winter wheat, barley, canola, lentils, mustard seed and canary seed are expected to decrease, while the areas of spring wheat, oats, flaxseed, dry beans, chickpeas and sunflower seed are forecast to increase. In eastern Canada, higher spring wheat and dry bean areas are expected to offset the smaller area of winter wheat, with only marginal changes expected for corn and soybeans. This issue of the Bi-weekly Bulletin examines the net returns and area seeded for grains, oilseeds, pulses and special crops in Canada.

### Background

Expected returns are an important factor affecting cropping decisions. Returns, net of variable or operating costs, affect short-term cropping decisions, while returns, net of total costs (fixed and variable), influence long-term decisions, such as rotation patterns and entry into, or exit from, the industry. Variable costs change with the type of crop grown, while fixed costs vary little with the type of crop. Therefore, fixed costs such as land rental, property taxes, hired labour and machinery depreciation, as well as the value of a farmer's own labour, are not included in MAD's analysis of seeding intentions.

While expected net returns are a valuable indicator of area shifts between land use options, it is not the only factor to consider. Delivery opportunities can be a major factor, with a farmer requiring immediate cash flow perhaps choosing to grow feed barley rather than wheat, despite less attractive expected net returns, as the Canadian Wheat Board regulates the delivery of milling wheat, and may not accept delivery of the entire year's production. Crop rotations must also be considered, as certain crops cannot

be grown consecutively on the same fields due to disease pressure, so that the area of an otherwise attractive crop may be restricted. Large stock levels can also discourage production of additional grain.

As each province's agriculture department uses a different methodology, the crop budgets used here are not comparable across provinces, but only between crops within a province. Saskatchewan Agriculture, Food and Rural Revitalization provides crop budgets for crops seeded to fallow and stubble land for each soil zone. Alberta Agriculture. Food and Rural Development provides budgets for crops seeded to fallow and stubble in the brown and dark brown soil zones, with only stubble-seeded budgets for crops in the black and grey soil zones. Manitoba Agriculture, Food and Rural Initiatives provides only average crop budgets, as the majority of Manitoba crops are grown on stubble and most of Manitoba's agricultural area is in the black soil zone. The Ontario Ministry of Agriculture and Food provides average crop budgets for various tillage systems.

Productivity in western Canada is correlated with soil type. For example, the brown soil zone in the semi-arid region of the Prairies is more subject to drought than the dark brown soil zone, resulting in wider variations in crop vields. The black soil zone, located in a higher moisture region, has higher average yields and is rarely subject to drought. The grey soil zone, extending into the northern regions of the Prairies, is characterized by higher moisture levels, cooler temperatures, and a shorter growing season. Climatic conditions also influence the susceptibility of crops to disease and pest infestations requiring different combinations and levels of herbicides and pesticides.

### PRICE FORECASTS

The price forecasts used by MAD in this analysis assume normal growing conditions in Canada and other major growing regions of the world in 2005-2006. Actual prices could differ considerably as a result of unusual weather in Canada or major importing or exporting countries, as well as other changes in market factors.

The prices shown for each crop in each region represent the forecast average price in that region for the expected grade of each crop. For spring wheat, it is assumed that farmers in the black soil zones would expect to achieve a No.2 CWRS grade, with 13.5% protein, while a No.1 CWRS grade would be expected in the drier brown soil zones. Durum producers in the brown soil zone might expect to produce a No.1 CWAD with 13% protein. For barley, potential returns are given for malting barley as well as for feed barley, and farmers hoping to have their barley selected for malting would have to weigh the possibility that their crop may not meet malting specifications and have to be sold for feed. For dry peas. prices for food grade green and yellow

peas are given, but, as with barley, not all peas will be sold for human food, and farmers should also take into account the significantly lower net returns for feed peas.

Price levels at seeding time, or prices received the previous year, can also impact on seeding decisions, as projected prices are often not accurate, and many farmers will therefore make decisions based on their own expectations or past experience. In the spring of 2005, this factor may be most significant for crops such as flaxseed, sunflower seed and dry beans, where prices in 2004-2005 have been relatively high due to production problems. CWRS wheat area may also be supported. as top quality CWRS

prices are relatively good in 2004-2005, and few farmers expect to produce feed quality wheat. Conversely, sharp declines in prices for feed barley and canola in 2004-2005 may negatively impact on farmers' outlook for these crops.

### YIELD FORECASTS

Average provincial yields have been forecast by MAD, using trend analysis. Adjustments for soil zone are based on historical data from Statistics Canada. Adjustments to a 'stubble' basis are based on provincial data. Actual yields can vary greatly due to factors such as weather, disease, pests or a farmer's input use.

For 2005-2006, MAD assumes that yields will be near trend for all crops. Despite below normal precipitation in parts of the southern Prairies since last fall, moisture reserves were replenished by above-normal rainfall in the summer of 2004, and normal precipitation levels are assumed during the 2005 growing season.

Environment Canada's spring forecast calls for below normal precipitation in Alberta, the Peace River District of British Columbia and north-western Saskatchewan, above normal in eastern Manitoba and normal precipitation in the remainder of the Prairie agricultural region. For the summer growing

season, precipitation is expected to be normal except for north-western Alberta and BC Peace, which remains dry. Spring temperatures are forecast to be near-normal across the entire Prairie agricultural area, with temperatures during the summer rising to above normal for BC, Alberta and Saskatchewan, and Manitoba experiencing normal summer temperatures. If this forecast is correct, trend yields should be achievable in most regions except north-western Alberta and the BC Peace River District.

In Ontario and Quebec, Environment Canada forecasts that conditions will be dry in the spring, but rising to wetter than normal for the summer. Summer temperatures, however, are expected to be cooler than normal. A dry spring may reduce winter wheat yields, while a cool summer may slow corn and soybean development, despite expected adequate moisture.

### **EXPENSES**

As projected 2005 costs are not yet available for Alberta, MAD has used the 2004 provincial cost estimates, adjusted by the Farm Input Price Index projected by Agriculture and Agri-food Canada.

### Fertilizer

Fertilizer costs are a significant factor in seeding decisions. Natural gas is the primary raw material required for the production of ammonia, which is the foundation for virtually all forms of nitrogen fertilizer. The average North American ammonia factory requires about 33.5 million British thermal units (MBtu) to produce one tonne of ammonia. Natural gas costs are currently about US\$6.10/MBtu compared with about US\$5.80/MBtu a year ago and US\$7.00/MBtu in 2003. With natural gas priced at about US\$6.10/MBtu, 1 tonne of nitrogen fertilizer will cost about US\$230 to produce {33.5 MBtu x \$6.10 + \$25 (fixed cost)) (Cdn\$290 at the current exchange rate) compared to about US\$220 (Cdn\$280) in 2004 and US\$260 (Cdn\$400) in 2003. Tight North American supplies are expected to keep natural gas prices relatively

### CANADA: AREA SEEDED

CANAD	A: AREA	SEEDE	)
	2004	2005f	Change
		kha	%
Winter Wheat	642	483	-24.8%
Spring Wheat	7,527	8,007	6.4%
Durum Wheat	2,230	2,244	0.6%
All Wheat	10,399	10,734	3.2%
Oats	1,995	2,122	6.4%
Barley	4,678	4,513	-3.5%
Rye (all)	284	230	-19.2%
Mixed Grains	233	233	0.4%
Corn	1,185	1,183	-0.1%
Coarse Grains	8,374	8,281	-1.1%
Flaxseed	728	1,000	37.3%
Canola	5,319	5,016	-5.7%
Soybeans	1,229	1,213	-1.3%
Oilseeds	7,277	7,229	-0.7%
Dry Peas	1.388	1.388	0.0%
White Pea Beans	65	79	21.9%
Coloured Beans	98	109	11.0%
Lentils	778	739	-5.0%
Mustard Seed	317	237	-25.2%
Sunflower Seed	87	100	14.9%
Canary Seed	356	267	-25.0%
Chickpeas	47	54	15.9%
Buckwheat	9	<u>9</u>	-1.1%
Pulse and Special Crops	3,145	2,982	-5.2%
Summerfallow	3,609	3,502	-3.0%
The sum of individu	al commo	dities may	not equal

The sum of individual commodities may not equatotals due to rounding.

f: forecast, AAFC, February 2005 Source: Statistics Canada high, especially if the winter is colder than normal.

Phosphorus prices are also expected to be higher than for 2004. Higher world fertilizer prices will be partly offset by the stronger dollar, with average Canadian fertilizer prices projected to be about 5% higher in 2005 than in 2004.

### Farm Fuel

Strong global demand, instability in Iraq's, smaller US reserves, and the success of the Organization of the Petroleum Exporting Countries in controlling supply, have driven oil prices to over US\$45/barrel (Cdn\$56), compared to under US\$40/barrel (Cdn\$50) a year ago. The stronger Canadian dollar will offset part of the increase in world prices, but Canadian farm fuel prices are expected to be more than 10% higher than in 2004.

### Herbicides and Pesticides

Herbicide use varies greatly depending on the crop seeded and by the growing conditions. For the majority of crops, use is expected to be similar to 2004, with prices 2% to 3% higher.

Between 2000 and 2003, grasshoppers were a serious pest in many parts of Saskatchewan and Alberta due to dry conditions. However, cool wet conditions in 2004 reduced grasshopper numbers, and grasshoppers are not expected to be a serious problem in 2005. Therefore, pesticide use for grasshopper control in 2005 may be lower than in the early years of the decade.

### Seed

The cost of seed is expected to increase marginally in 2005 for canola and flaxseed. Seed costs for wheat, barley, oats and dry peas, however, are projected to decrease slightly. The seed costs used in this analysis are generally an average of commercial and bin-run seed.

### **Crop Insurance**

Crop insurance costs in 2005 are expected to be relatively unchanged from 2004, despite a significant increase in crop claims, particularly in Saskatchewan and Manitoba.

However, rates will vary depending on the province and crop seeded.

### **CROP BUDGETS**

Comparing budgets across the provinces, custom work costs for western Canada have been included in "other" costs, which also includes overhead expenses such as utilities. For Ontario, custom work costs have been added to chemical and fertilizer costs. In Ontario, "other" costs include marketing fees and drying. The cost of management and/or owner/operator labour has not been included in the budgets.

In Manitoba, the highest projected net returns are for flaxseed and confectionery sunflower seed, followed by green peas, soybeans, oats and canola. Flaxseed returns are supported by tight supplies arising from the cool 2004 growing season and August frost across much of the flaxseed growing region of Saskatchewan and Manitoba. Net returns are forecast to be the lowest for Canada Western Red Spring (CWRS) wheat and feed barley due to lower expected prices in 2005-2006. If sold for feed, green pea returns would be reduced to \$34/ha, lower than for all other crops except barley.

In the Saskatchewan brown soil zone, the highest net returns are for large green lentils, chickpeas, and durum wheat. Yellow mustard seed, CWRS wheat, and feed barley are expected to provide the lowest net returns per hectare. In the black soil zone, flaxseed is expected to provide the highest net return, followed by malting barley (Special Select 2 Row {SS2R}), yellow peas and CWRS wheat. The lowest potential net returns are for canary seed, oats, canola, feed barley and feed peas.

In the Alberta brown soil zone, the potential net returns for large kabuli chickpeas, large green lentils and canola are the highest, with the lowest potential net returns for feed barley and CWRS wheat. In the black soil zone, green peas and Argentine canola have the highest potential returns, followed by Canada Prairie Spring (CPS) wheat, CWRS wheat and feed barley. Oats

and feed peas are expected to have the lowest net returns.

In Ontario, white pea beans are expected to have the highest net return due to strong prices, followed by soft red and hard red winter wheat, soybeans and grain corn. Returns for feed barley are expected to be very low; however most of this crop is used on farm for feeding so that market price is less of a factor in planting decisions. For both wheat and barley, additional revenue may be earned through the sale of straw.

### **AREA SHIFTS**

In western Canada, area seeded to spring wheat, flaxseed, oats, dry beans, sunflower seed and chickpeas is expected to increase in 2005. The areas of winter wheat, barley, rye, corn, canola, soybeans, lentils, mustard seed, and canary seed are expected to decline, with durum and dry pea areas relatively unchanged from 2004. In eastern Canada, a decline in winter wheat area is expected to be offset by slightly higher areas of spring wheat, corn, soybeans, and a significant increase in dry bean area.

In western Canada, spring wheat area is forecast to increase by 6% to 7.9 million hectares (Mha) in 2005, despite lower potential net returns than for several alternative crops. This is due to a number of factors, included sharply lower winter wheat area because of the late 2004 harvest, relatively stronger wheat returns in 2004-2005 compared to canola, better delivery opportunities than for durum wheat and crop rotation considerations. Area seeded to durum is expected to be relatively unchanged from 2004, despite the higher returns when compared with spring wheat, due to rising stocks and restricted deliveries in 2004-2005.

Area seeded to barley in western Canada is forecast to decrease by 4% in 2005, to 4.2 Mha, due to extremely low prices for feed barley in 2004-05. The expected decline in area is moderated by good expected returns for malting barley and barley's role as a good cash crop and as a major feed ingredient on western farms. However, the area seeded to barley in 2005 is

forecast to be below the 10-year average of 4.5 Mha.

Area seeded to oats in western Canada is projected to increase by 7% to 2.0 Mha due to attractive potential net returns for milling quality oats, and relatively stronger prices in 2004-2005 than for the major alternative crops; barley and canola.

Area seeded to canola in western Canada is projected to decrease by 6% to 5.0 Mha due to lower net returns relative to alternative crops, the large decline in prices in 2004-2005, the greater production risk compared to wheat and rising stock levels. Canola prices are forecast to remain near the depressed 2004-2005 level, due to weak US soybean prices and the strong Canadian dollar.

Flaxseed area is forecast to increase by almost 40% to 1.0 Mha in 2005 due to extremely high prices in 2004-2005 and relatively good projected net returns for 2005-2006. Prices, however, are expected to be pressured by a stronger Canadian dollar and higher supplies.

### Pulse and Special Crops

In western Canada, area seeded to pulse and special crops in 2005 is expected to decrease by 6% to 2.91 Mha due to one or more of the following factors: (1) lower expected net returns than for competing crops. (2) high carry-in stocks or (3) higher production risks compared to other crops. Area seeded to mustard seed and canary seed is forecast to decrease by about 25%. Mustard seed prices for all types are expected to increase slightly due to lower supply. Canary seed prices are expected to remain stable, in line with a stable world supply. Dry pea area is expected to be similar to 2004 at 1.39 Mha. Prices are expected to remain stable. The area seeded to lentils is expected to decrease by about 5% to 0.74 Mha. Supply is expected to decrease slightly. Prices for the top grades are forecast to decrease significantly, assuming a return to a normal quality crop from the lower than average quality crop in 2004

Summerfallow area has been steadily declining since 1988, reaching a low of 3.61 Mha in 2003, because new technology, including improved herbicides and seeding systems, have allowed for continuous cropping. Also. the increased availability of alternative crops, some of which are nitrogenfixing, and the use of crop rotation, has decreased the producers' reliance on summerfallow. Summerfallow area rose marginally in 2004, mainly due to wet seeding conditions, but is forecast to decline in 2005 and reach a record low of 3.5 Mha. If moisture conditions are dry in the spring, farmers may be reluctant to seed crops on stubble, supporting summerfallow area, but due to above-normal precipitation in 2004, soil moisture conditions are adequate is most parts of western Canada. Expectations for higher input costs and lower commodity prices, conversely, may support summerfallow area as farmers may take marginal land out of production.

### Ontario

Area seeded to winter wheat in the fall of 2004, estimated by Statistics Canada at 0.3 Mha, is down about 5% from 2003 due to lower prices and a late soybean harvest. Winter wheat is a rotational crop and a source of cash during the summer for many Ontario farmers, with seeded area largely dependent on fall seeding conditions, although potential net returns for both soft and hard red winter wheat compare very favourably with corn and soybeans in 2005. As with barley, additional revenue can be realized from wheat in Ontario through the sale of straw

Area seeded to corn is expected to increase slightly to 0.70 Mha in 2005 due to lower area seeded to winter wheat. Production is forecast to increase only marginally due to lower yields. Average prices in 2005-2006 are expected to rise by \$10/t to about \$115/t (No.2 Canada Eastern cash instore, Chatham) due to expected higher US prices.

Area seeded to soybeans in Ontario is expected to increase marginally as a result of the decline in area seeded to winter wheat. Production is expected to decline by 7% as yields decline to

normal levels. Prices for soybeans are expected to decline by \$25/t to an average price of about \$205/t (in store Chatham), due to higher soybean production in the US and a strengthening of the Canadian/US exchange rate.

The area seeded to white pea beans in Ontario is expected to increase by about 40% in 2005, due to strong prices in 2004-2005. Area seeded to white pea beans is relatively small, due to higher production risk. Coloured bean area is expected to rise by about 10%. Higher Canadian and US supply, as a result of higher seeded area, lower abandonment and higher yields, are expected to pressure prices for nearly all classes of dry beans.

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CANADA: AREA SEEDED 2005-2006  CROP BUDGETS													
ALBERTA: Brown	Call Zana		OP BUD	GEIS	elisaria de la compansión		_						
ALDENIA. BIOWII						ida Mari Lab	Marie Calleri						
	Wheat CWRS Durum		Barley Feed 4	Canola	Lentils Large Green	Chickpeas Large Kabuli	Mustaro						
Variable Costs 1/			\$/ha.				10110						
Seed (inc. treatment)	23	26		31	64	167							
Fertilizer	62	62	62	43	15	15	2						
Chemicals	60	60	30	56	49	75	6						
Fuel	17	17	17	17	17	17	6						
Repairs	16	16	16	16	17		1						
Crop Insurance	20	22	22	32	20	19	1						
Interest	20	2	2	2		25	3						
Other	26	26	27	24	2	2	,						
Total Variable Costs	20 226	20 231	196	24 <b>221</b>	24	24	2						
Projected Returns 2/					210	343	24						
	1 CWRS*	1 CWAD*	1 CW	1 CAN	1 CAN	1 CW	1 CA						
Projected Yield (t/ha)	1.80	1.75	2.00	1.10	0.95	1.05	0.7						
Projected Price (\$/t)	135	155	95	265	360	560	35						
Projected Revenue	243	271	190	292	342	588	26						
Net Retum (\$/ha)	17	40	-6	70	132	245	1						
ALBERTA: Black S	oil Zone - st	ubble					X.						
		Vheat	Barley		ים	y Peas	Cano						
	CWRS	CPS	Feed 4/	Oats	Green	Feed	Ourio						
Variable Costs 1/			\$/ha										
Seed (inc. treatment)	32	39			·····								
Fertilizer	107	107	107	26	77	77	4						
Chemicals	58			107	30	30	13						
Fuel	25	58 25	51 25	19	63	63	7						
Repairs				25	25	25	2						
	32	32	32	32	35	35	3						
Crop Insurance	25	25	22	23	25	25	2						
Interest	5	5	5	5	5	5	_						
Other	41	43	45	42	41	41	2						
Total Variable Costs	326	335	313	280	301	301	37						
Projected Returns 2/	2 CWRS*	1 CPS	1 CW	3 CW	2 CAN	Feed	1 CA						
Projected Yield (t/ha)	2.60	3.30	3.40	2.50	2.30	2.30	1.5						
Projected Price(\$/t)	130	105	95	95	170	120	26						
Projected Revenue	338	347	323	238	391	276	39						
Net Return (\$/ha)	12	12	10	-42	90	- 25							
COLUMN TO THE SERVICE SERVICE AND THE SERVICE	NOTES S. C.	12	10	- 42	90	- 23	2						
Ontario: - conventio		/heat	Barley	Com	Mary Mary Control	Dry Beans	Canol						
	SRW	HRW	Feed	Grain	Soybeans	White Pea	winte						
Variable Costs 3/			\$/ha										
Seed (inc. treatment)	91	122	81	150	93	141	8						
Fertilizer	147	189	143	179	55	78	22						
Chemicals	38	38	98	108	101	165	7						
Fuel	23	23	23	34	23	36	1						
	39	39	39	41	42	45	3						
Repairs	20	20	10		00	45							
crop insurance				41	39	45	2						
nterest Other(includes drying)	18 38	21 38	14 22	21 171	11 41	15 22	1 2						
Total Variable Costs	413	489	430	745	405	546	50						
						0.0	30						
Projected Returns 2/	1 CERW	1 CERW*	Feed	2 CE	2 CAN	1 CAN	1 CA						
Projected Yield (t/ha)	5.00	4.75	3.50	8.00	2.50	1.85	2.1						
Projected Price(\$/t)	130	150	110	110	225	550	26						
Projected Revenue	650	713	385	880	563	1,018	55						
Net Return (\$/ha)	237	223	- 45	135	158	471	5						
Totals may not add due to mur		220		100	100	711	3						

Totals may not add due to rounding

U 2004 Alberta Agriculture, Food and Rural Development variable costs, adjusted by the projected Farm Input Price Index (FIPI)
 AAFC forecast, February 2005
 AAFC forecast based on 2004 Ontario Ministry of Agriculture, Food and Rural Affair costs
 Off-Board
 \* CWRS: 13.5% protein / CWAD: 13.0% protein / CERW 11.5% protein

			CROP	<b>BUDGE</b> 1	S			
MANITOBA		North State of the		State Control to the August	The second	S. Jackson other	min A.S. O. Alberto	inis survey
	Wheat	Barley				SS-900 SS-94-95-95-95-95-95-95-95-95-95-95-95-95-95-	Sunflower	Dry Pe
41	CWRS	Feed 4	Canola	Flaxseed	Soybeans	Oats	Confectionary	Gre
Variable Costs 1/		***************************************		\$/ha		***************************************		
Seed (inc. treatment)	28	27	62	32	127	26	87	
Fertilizer	83	83	99	72	32	76	99	
Chemical Fuel	77	64	96	52	106	26	142	
Repairs	28	28	28	28	30	28	30	
Crop Insurance	25	25	25	25	24	25	27	
Interest	14 8	12	22	15	21	16	19	
Other	19	7	10	7	10	6	12	
Total Variable Costs	281	19 <b>265</b>	19	19	20	19	35	
			361	249	371	222	451	2
Projected Returns <sup>2/</sup> Projected Yield (t/ha)	2 CWRS*	1 CW	1 CAN	1 CW	2 CAN	3 CW	1 CAN	2 C
Projected Price (\$/t)	2.65	3.40	1.70	1.38	1.85	3.00	1.50	2.
Projected Revenue	125 331	80	260	320	220	110	465	1
		272	442	440	407	330	698	4
Net Return (\$/ha)	51	7	81	191	36	108	246	1
SASKATCHEWA	N: Brown So	oil Zone - con	ventional se	eded stubble				
		Wheat		Barley	Lentils	Mustard	Chick	Peas
	CWRS	Durum	CPS	Feed 2/	Large Green	Yellow	Large Kabuli	D
Variable Costs <sup>3</sup>	**************	***************************************		\$/ha	******************		· ·	
Seed (inc. treatment)	17	21	14	14	58	42	178	************************
ertilizer	62	62	62	62	18	62	18	
Chemicals	38	39	36	36	93	43	167	
uel	29	29	29	29	32	31	32	
Repairs	18	18	18	18	27	18	27	
Crop Insurance	9	10	11	11	33	17	32	
nterest	5	5	4	4	7	5	11	4
Other	20	20	18	18	19	17	16	
otal Variable Costs	198	203	192	192	286	234	481	25
Projected Returns 2/	1 CWRS*	1 CWAD*	1 CPS	1 CW	1 CAN	1 CAN	1 CW	
Projected Yield (t/ha)	1.90	1.65	2.25	2.00	1.00	0.75	1.05	1 C
Projected Price (\$/t)	125	155	95	90	355	350	560	1.2
Projected Revenue	238	256	214	180	355	263	588	25
let Return (\$/ha)	40	52	22	-12	69			30
ASKATCHEWA					09	28	107	5
	Wheat	Barl		led stubble				
	CWRS	Malting	Feed 4	Oats	Canary Seed	Dry Peas Yellow	Florence	
ariable Costs 3/				\$/ha			Flaxseed	Cano
eed (inc. treatment)	19	16	16			4.4		
ertilizer	76	76	76	76	16	44	22	6
hemicals	51	46	46	25	76 54	15	66	8
uel	29	29	29	29	51 29	68	59	5
epairs	23	23	23	23	29	32	32	3
rop Insurance	11	11	11	13		33	28	2
terest	6	5	5	5	19 6	17	16	1
ther	28	23	23	23	25	6	6	
otal Variable Costs	243	230	230	215	245	21 <b>236</b>	23	2
ojected Returns 2/	2 CWRS*				240		252	30
ojected Yield (t/ha)	2.50	<b>SS2R</b> 2.65	1 CW	3 CW		2 CAN	2 CW	1 CV
ojected Price (\$/t)	120	130	2.80	2.40	0.95	2.05	1.20	1.20
ojected Revenue	300	345	90	95	240	150	310	26
et Return (\$/ha)			252	228	228	308	372	328
	57	115	22	13	- 17	71	120	19
tals may not add due to round Ianitoba Agriculture, Food a askatchewan Agriculture, Fo	nd Rural Initiative	s variable costs, Ja	n. 2005	<sup>2</sup> /AAFC forecas	st, February 200	5		

## CANADA: GRAINS AND OILSEEDS OUTLOOK

**February 7, 2005** 

For 2005-06, total production of grains and oilseeds in Canada is forecast by Agriculture and Agri-Food Canada (AAFC) to decline by 4%, to 61.3 million tonnes (Mt), due to lower trend yields, but remain above the 10-year average of 59.2 Mt. In western Canada, seeded area is expected to shift out of winter wheat, barley, canola and summerfallow into spring wheat, oats and flaxseed. In eastern Canada, a 5% decline in winter wheat area is forecast to be offset by an increase in areas of spring wheat and dry beans, with corn and soybean areas rising marginally. In western Canada, production is forecast to decrease to 46.2 Mt from 48.2 Mt in 2004-05, assuming normal growing conditions during 2005. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that abandonment rates and quality will be normal.

Average world prices for wheat and oilseeds are forecast to decrease from the expected 2004-05 average due to rising stock levels, especially in the major exporting countries. Coarse grain prices are forecast to increase slightly, due to lower US corn production and strong demand. In Canada, prices for all grains and oilseeds will continue to be pressured by the strong Canadian dollar. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)
For 2004-05, exports are forecast to increase marginally to 12.6 Mt. Domestic use is forecast to rise by 12%, due to increased feed use resulting from the low quality of the crop in western Canada. Carry-out stocks are forecast to increase by 17% to 5.0 Mt, with most expected to be of low quality. For 2005-06, Canadian production is forecast to decline by 5% from 2004-05, to 19.9 Mt, with lower yields offsetting higher area. Domestic use is expected to decrease by 6%, with feed use falling by over 20% to a near-normal 3.3 Mt. assuming a return to normal crop quality. Exports are projected to increase to 13.3 Mt, assuming that supplies of top-quality CWRS wheat increase to more normal levels. The Canadian Wheat Board (CWB) 2005-06 pool returns for No.1 CWRS 11.5% protein are forecast by AAFC at \$170/t, in-store Vancouver/ St. Lawrence (I/S VC/SL), \$17/t below the CWB Jan. 2004-05 Pool Return Outlook (PRO). Returns for higher quality wheat are expected to decline by a greater amount, assuming a normal quality crop.

**DURUM** 

For **2004-05**, exports are forecast to decline by 7%, to 3.2 Mt, due to increased production in the major importing countries. Carry-out stocks are projected to increase by 40%, to 2.5 Mt. For 2005-06, production is forecast to decline by 9%, assuming lower yields. Total supplies are forecast to rise by 4%, to 7.0 Mt, however, due to higher carryin stocks, vs the 10-year average of 6.3 Mt. Exports are projected to increase to 3.4 Mt, due to increased demand from North Africa and reduced EU production and exports. However, carry-out stocks are forecast to rise by a further 8%, to a near-record 2.7 Mt. Farm stocks are forecast to rise by 15%, to 1.5 Mt, as it is expected that it will be necessary for the CWB to continue to restrict durum deliveries due to limited export demand. CWB pool returns for No.1 CWAD \$195/t, I/S VC/SL, down only slightly from 2004-05. The premium for No.1 CWAD 11.5% over No.1 CWRS 11.5% is projected to rise to \$25/t, from \$10/t in 2004-05.

BARLEY

For 2004-05, exports are forecast to decrease by 24% from 2003-04 to 1.85 Mt due mainly to lower selection rates for malting barley. Carry-out stocks are forecast to rise to the burdensome level of 3.7 Mt.

For 2005-06, production is forecast to decrease by 8% from 2004-05 to 12.2 Mt, due to lower yields and area. Total supplies, feed demand. Exports are projected to increase significantly, to 2.5 Mt, assuming increased supplies of malting quality barley. Carry-out stocks are expected to drop to 3.1 Mt. Off-Board feed barley prices are forecast at \$120/t, \$10/t higher than for 2004-05. CWB pool returns for feed barley are forecast by AAFC to increase slightly from 2004-05. CWB pool returns for Special Select Two Row designated barley are forecast by AAFC at £15/t to the Jee are forecast by AAFC at \$185/t, vs the Jan. PRO of \$178/t for 2004-05, due mainly to higher world coarse grain prices.

OATS

For 2004-05, exports are forecast to drop by carry-out stocks. 4% from 2003-04, to 1.5 Mt, as a result of decreased supplies of milling quality oats in Canada and the weakness in US import demand. Carry-out stocks are projected to increase by 38%, to 1.1 Mt. For 2005-06, production is forecast to increase by 8%, as lower yields are more than office by higher horsested area. than offset by higher harvested area. Domestic use is forecast to increase to 2.1 Mt, due to higher feed and industrial demand. Exports are forecast to rise by 20%, due to improved crop quality. increased supplies, and stronger US demand. Carry-out stocks are expected to rise by 9%, to 1.2 Mt. Chicago prices are forecast at C\$130/t, the same as in 2004-05.

For 2004-05, imports are forecast at 2.1 Mt, marginally lower than 2003-04. Carry-out stocks are expected to decline to 1.0 Mt. For 2005-06, production is forecast to rise marginally to 8.9 Mt, as lower yields are more than offset by higher harvested area. Imports are forecast to rise by 5% to 2.2 Mt. Carry-out stocks are forecast to drop by 15% to 0.85 Mt. The average Chatham price is forecast to increase to \$115/t from \$100/t in 2004-05.

**CANOLA** 

For 2004-05, exports are forecast to drop by 9% to 3.4 Mt. Carry-out stocks are expected to rise to the burdensome level of 1.5 Mt For 2005-06, production is forecast to fall by 11% to 6.9 Mt due to lower seeded area and yield, s but supplies are expected to rise. Domestic crush is forecast to fall by 3% to 3.1 Mt, due to low veg-oil prices. Exports are projected to remain unchanged at 3.4 Mt however, are expected to rise slightly, due to on support from stable demand from Japan higher carry-in stocks. Domestic use is forecast to increase by 5% due to higher (I/S VC) is forecast to hold steady at \$300/t, due to low US soybean and soyoil prices.

> FLAXSEED (excluding solin) For 2004-05, exports are expected to decline sharply because of reduced supplies. Prices are expected to rise sharply.

For 2005-06, production is forecast to double to 1.2 Mt, due to higher area seeded and yields. Exports are forecast to return to a historically normal level due to strong EU demand. Carry-out stocks are expected to increase sharply to a 20-year high of 0.3 Mt. The Thunder Bay cash price is forecast to fall significantly to \$340/t, due to higher

**SOYBEANS** 

For 2004-05, exports are expected to rise to a record 0.95 Mt, while domestic crush remains unchanged at 1.5 Mt. For 2005-06, production is expected to decrease marginally to 3.0 Mt, due to lower yields, but supplies are forecast to increase by 5% due to higher carry-in stocks. Food and industrial use is forecast to increase to 1.75 Mt, while exports decline slightly but remain near record levels. Carry-out stocks are forecast to remain historically high. The average Chatham price is forecast to decrease to \$205/t, due to lower US prices.

### **FURTHER INFORMATION:**

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#### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION February 7, 2005

											cordary	7, 2002
Grain and	1	Area			Imports	Total	Exports	Food and	Feed, Waste	Total Dom-	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Ind. Use	& Dockage	estic Use (d)	Stocks	Price (f)
(a)		00 ha	t/ha					nd metric ton				\$/t
								ina modro tor				Ψ/τ
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	22	0 684	1,788	224.21
2004-2005f		2,141	2.32	4,962	1	6,751	3,200	255	58	6 1,051	2,500	197 *
2005-2006f		2,175	2.06	4,490	1	6,991	3,400	260	41	1 891	2,700	195 f
Wheat Exc												
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,300	2,775	3,22	2 6,804	4,292	206.03
2004-2005f		7,722	2.71	20,898	10	25,200	12,600	2,770			5,000	187 *
2005-2006f		8,175	2.43	19,900	10	24,910	13,300	2,800	3,49	0 7,110	4,500	170 f
ALL WHEA		40.407	0.00									
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027			6,080	
2004-2005f 2005-2006f		9,862	2.62	25,860	11	31,952	15,800	3,025			7,500	
Barley	10,735	10,350	2.36	24,390	11	31,901	16,700	3,060	3,90	1 8,001	7,200	
2003-2004	5,046	4.446	2.77	12,328	36	40.000	0.445	000	0.57	4 0000	0.400	40.00
2003-2004 2004-2005f		4,050	3.26	13,186	50	13,838 15,344	2,445	298			2,108	135.80
2005-2006f		4,040	3.01	12,180	30	15,344	1,850 2,500	300 380			3,700	100-120
Corn	4,010	4,040	3.01	12,100	30	15,910	2,500	360	9,52	5 10,310	3,100	110-130
2003-2004	1,265	1,226	7.82	9,587	2,107	12,804	342	2,415	8,89	2 11,319	1,143	427.40
2004-2005f	1,185	1,072	8.24	8,836	2,100	12,078	150	2,650	8,26		1,143	137.18 90-110
2005-2006f	1,185	1,160	7.67	8,900	2,200	12,100	200	2,700	8,33		850	105-125
Oats	.,	.,	,	0,000	2,200	12,100	200	2,700	0,55	3 11,030	650	105-125
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,569	9 1,876	800	136.65
2004-2005f	1,995	1,315	2.80	3,683	20	4,504	1,500	150	1,56		1,100	120-140
2005-2006f	2,120	1,540	2.57	3,960	15	5,075	1,800	170	1,70		1,200	120-140
Rye						-,	.,		1,70	2,010	1,200	120-140
2003-2004	246	147	2.22	327	0	357	171	47	70	135	50	104.44
2004-2005f	284	165	2.53	418	1	469	250	48	99		55	65-85
2005-2006f	230	200	2.15	430	1	486	250	48	10		70	70-90
Mixed Grain												,000
2003-2004	241	135	2.84	384	0	384	0	0	384	4 384	0	
2004-2005f	233	111	2.87	318	0	318	0	0	318	3 318	0	
2005-2006f	235	140	2.79	390	0	390	0	0	390		0	
TOTAL CO												
2003-2004	9,070	7,529	3.50	26,317	2,161	31,617	4,516	2,900	19,489		4,101	
2004-2005f	8,374	6,713	3.94	26,441	2,171	32,713	3,750	3,148	19,336	3 23,108	5,855	
2005-2006f	8,280	7,080	3.65	25,860	2,246	33,961	4,750	3,298	20,056	3,991	5,220	
Canola	4 700	4.000	4.44	0.774	0.40							
2003-2004 2004-2005f	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390 <sup>1</sup>	110		612	387.04
2004-2005f	5,319 5,015	4,938	1.57	7,728	220	8,560	3,400	3,200 <sup>1</sup>	415		1,500	280-320
Flaxseed	3,013	4,890	1.41	6,900	225	8,625	3,400	3,100 <sup>1</sup>	630	3,775	1,450	280-320
2003-2004	745	728	1.04	754	22	905	000		,			
2004-2005f	728	528	0.98	517	30	644	609	n/a	n/a		97	382.13
2005-2006f	1,000	974	1.23	1,200	20	1,270	450	n/a	n/a		50	500-600
Soybeans	1,000	014	1.20	1,200	20	1,270	700	n/a	n/a	245	325	320-360
2003-2004	1,051	1,047	2.17	2,268	587	3,000	913	1.500 <sup>1</sup>	240	1 047	440	005.04
2004-2005f	1,229	1,178	2.59	3,048	300	3,488	950	1,500 <sup>1</sup>	319 488		140	395.04
2005-2006f	1,215	1,199	2.50	3,000	250	3,675	900	1,750 <sup>1</sup>			425	205-245
TOTAL OIL		.,		0,000	200	0,070	300	1,730	490	2,350	425	185-225
2003-2004	6,531	6,464	1.52	9,794	852	11,813	5,276	n/a	n/a	5,688	849	
2004-2005f	7,277	6,643	1.70	11,293	550	12,692	4,800	n/a	n/a		1,975	
2005-2006f	7,230	7,063	1.57	11,100	495	13,570	5,000	n/a	n/a		2,200	
TOTAL GRA						,0,0,0	0,000	11/4	11/6	0,370	2,200	
2003-2004	26,263	24,461	2.44	59,663	3,030	72,725	25,518	n/a	n/a	36,177	11,030	
2004-2005f	26,050	23,219	2.74	63,595	2,732	77,357	24,350	n/a	n/a		15,330	
2005-2006f	26,245	24,493	2.50	61,350	2,752	79,432	26,450	n/a	n/a		14,620	
									,1/0	- 50,002	14,020	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.(b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total = F&I + FWD + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - January 2005

V Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - February 7, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

February 7, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 5%, from 2004-05, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for lentils, mustard seed and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-05. It is assumed that precipitation will be normal for the winter, spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 10%, from 2004-05, to 4.69 million tonnes (Mt). Total supply is expected to decrease marginally to 5.73 Mt as higher carry-in stocks offset most of the decrease in production. Exports and domestic use are forecast to increase due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, lentils, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

#### DRY PEAS

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase sharply. The average price is forecast to decrease, compared to 2003-04, as carry-out stocks increase, with a stocks-to-use ratio (s/u) of 16%.

For 2005-06, the area seeded is forecast to be similar to 2004-05. Production and supply are forecast to decrease due to lower trend yields. World supply is expected to increase marginally to 12.65 Mt because of higher carry-in stocks, but this is expected to be offset by increased use. Canadian exports are expected to remain stable, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 8%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05.

#### LENTILS

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price is forecast to decrease, as carry-out stocks increase, with a s/u of 15%.

For 2005-06, the seeded area is forecast to decrease by 5%. Production and supply are forecast to decrease due to the lower seeded area and lower trend yields. World supply is forecast to increase slightly to 4.0 Mt. Canadian exports are expected to remain stable and carry-out stocks are forecast to increase, with a s/u of 20%. The average price, over all types and grades, is forecast to be the same as in 2004-05, as pressure from higher world supply is offset by higher average quality.

#### DRY BEANS

For 2004-05, production and supply decreased significantly in Canada and the US. Canadian exports are forecast to decrease because of lower supply, as carry-out stocks decrease to a low level.

For 2005-06, area seeded is forecast to increase by 15%. Production and supply are expected to increase, due to higher area, lower abandonment and higher trend yields. In the US, production is expected to increase by 37% to 1.065 Mt, while supply increases by only 8% to 1.135 Mt due to lower carry-in stocks. Canadian exports are

forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### CHICKPEAS

For 2004-05, due to lower production and supply, exports are forecast to decrease. The average price is forecast to increase, as carry-out stocks decrease to a low level

For 2005-06, the area seeded is forecast to increase by 15%. Production is expected to increase, as higher area and lower abandonment more than offsets lower trend yields. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.82 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

#### MUSTARD SEED

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u of 70%, and the average price is forecast to decrease sharply. For 2005-06, area seeded is expected to decrease by 25%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise and carry-out stocks are forecast to decrease, with a s/u ratio of 48%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u ratio of 62%. The average price is forecast to decrease sharply due to the higher supply.

For 2005-06, area seeded is expected to decrease by 25%. Production is forecast to decrease due to lower area, but supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase marginally to 415,000 t. Although

Canadian exports are expected to increase, due to higher demand, carry-out stocks are forecast to increase, with a s/u ratio of 64%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable supply.

#### SUNFLOWER SEED

For 2004-05, due to sharply lower production and supply, exports and domestic use are expected to decrease, and carry-out stocks are forecast to decrease to a low level. The average price is forecast to increase due to the lower supply. For 2005-06, area seeded is expected to increase by 15%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US production is expected to increase significantly. World supply is expected to increase slightly to 26.7 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carryout stocks are expected to increase, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2004-05, due to lower production and supply, exports and carry-out stocks are expected to decrease. The average price is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply. For 2005-06, Canadian production and supply are forecast to increase, with a stable seed area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

#### FURTHER INFORMATION:

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 $L: \label{lower} L: \$ 

Grain and Crop Year (a)	Area Seeded	n Harvested	Yield	Production	Imports (b)	Total Supply	Exports (c) Do	Total omestic Use (d)	Carry-out Stocks	Average Price (e)
	000 h	a	t/ha			thousan	nd metric tonne	S		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	2,000	1,063	500	120-150
2005-2006f	1,390	1,355	2.12	2,875	20	3,395	2,000	1,145	250	120-150
Lentils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	5	1,004	570	304	130	305-335
2005-2006f	740	715	1.17	840	5	975	570	245	160	305-335
Dry Beans										
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2003-2004	167	167	2.13	356	31	457	344	83	30	495
2004-2005f	163	126	1.75	220	35	285	205	70	10	655-685
2005-2006f	188	185	1.84	340	30	380	285	75	20	525-555
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	360-390
2005-2006f	54	50	1.20	60	5	70	35	30	5	385-415
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	150	84	165	295-325
2005-2006f	237	230	0.80	185	2	352	160	77	115	320-350
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	180	47	140	225-255
2005-2006f	267	260	0.94	245	0	385	185	50	150	225-255
Sunflower Seed										
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005f	87	59	0.92	54	25	104	40	59	5	480-510
2005-2006f	100	95	1.47	140	15	160	80	70	10	410-440
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	2	6	0	340-370
2005-2006f	9	9	1.00	9	1	10	4	6	0	340-370
Total Pulse And S	Special Crops (	c)								
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	3,136	2,948	1.78	5,234	93	5,806	3,182	1,669	955	
2005-2006f	2,976	2,899	1.62	4,694	78	5,727	3,319	1,698	710	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, February 7, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

NS (6)	Halifax	NS	Truro	NS	Truro	Trues	00	Ouebec	9	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	NO	Eastern	ON	Hamilton	ON (5)	Toronto	ON	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4) (7	ncouver	POINT	SELECTED
January 31, 2005	February 7, 2005		February 7, 2005		February /, 2005	Fat- 7 2005	Ianuary 31 2005	February 7, 2005	January 31, 2005				January 31, 2005	February 7, 2005	Щ,	February 7, 2005	January 31, 2005	February 7, 2005	) January 31, 2005	February 7, 2005	PERIOD	SELECTED REFERENCE PRICE (1)																						
	In-Store	& Truck	Water		Irack	1	0.010	In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	PRICE
N/A	N/A	N/A	N/A	157.53	156.86	133.00	133 00	131.63	145.57	143.02	130.00	135.90	135.00	133.00															135.00	134.00			100.50	98.50	126.00	125.00	83.50	83.00	104.00	104.00	125.00	125.00	WHEAT	(1)
N/A	N/A	N/A	N/A			N/A	NIA	N/A	124.48	122.44			150.00	150.00															205.00	205.00			N/A	N/A	$\rightarrow$	$\rightarrow$	146.00	141.00	N/A	N/A	N/A	N/A	OATS	
N/A	N/A	N/A	N/A	161.49	161.49	161.26	100.12	155 42	146.10	143.27	141.90	139.40	145.50	142.00															140.00	138.00			107.45	106.20	110.00	107.50	93.00	93.00	108.00	108.00	127.00	127.00	BARLEY	
159.00	159.00	N/A	N/A	163.90	163.83	118.88	2000	117 75	115.75	115.22	129.42	129.13	125.00	125.50							106.50	104.50					102.97	103.24			95.23	95.94			115.00	116.00	130.00	130.00	140.00	138.00	142.50	143.50	CORN	
				FOB			1	1					FOB													FOB																		PRICE
325.60	324.25			289.48	286.63	249.76	240.00	243.65	248.62	247.57			256.39	252.40									243.72	242.29											246.50	245.00	252.00	250.50	263.50	262.50	264.50	260.00	MEAL	SOYREAN
				201.10	201.10								183.79	178.88									#N/A	#N/A											N/A	N/A	NA	N/A			190.50	143.00		O IONAS
297.50	297.50												66.67	67.67			51.00	51.50																							115.00	115.00	FEEDS	MAIL
				245.55	245.55			1					190.00	190.00											190.00	190.00								00.00	290.00	290.00	170.00	160.00	155.00	145.00			MEAL	TOBIN
1,100.00	1.100.00											0000	850.00	850 00											N/A	NA								0.00	970.00	970 00	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	EIGH
N/A	N/A			505.00	505.00							11	424.00	408 00										10.00	420.00	420 00								0.00	717.00	515.00	535 00	535 00	535.00	535 00	500.00	500.00	FAT	2010
												720.00	425 00	425.00	425 00	425 00	425.00	425.00	425.00	425.00				120.00	425.00	425 00																	MEAL FEED	O TEL
												11.00	114 00	114 00	114 00	114 00	114 00	114.00	114.00	114.00				1.00	114 00	114 00																	FEED	TON CHITCH CO
																																				110.00	115 33	11267					PEAS	
												270.00	270.00	00 070										200.00	285.00	285 00																	ALFALFA	
				300.00	300.00							000.00	300.00	300 00										000.00	300.00	300 00								340.00	340.00	330.00	360.00	360.00	310.00	310.00	330.00	330.00	MEAL	TO ATUE

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### PRAIRIE GRAINS

	Selected Points	Price Basis		This week 7-Feb-05	Last week 24-Jan-05	Month ago 10-Jan-05	Year ago 9-Feb-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	97.00	103.00	103.00	160.00
	(CBOT)		Oat	161.75	170.00	159.40	151.25
	(Lethbridge)		Barley	108.00	112.00	113.00	127.00
Го:	Bayport, ON (1)	In-store	Wheat	120.61	126.61	126.61	183.61
			Oat	N/A	N/A	N/A	N/A
			Barley	135.39	139.39	140.39	154.39
	Montreal, QC (1)	In-store	Wheat	125.03	131.03	131.03	188.03
			Oat	N/A	N/A	N/A	N/A
			Barley	140.31	144.31	145.31	159.31
	Moncton, NB	Truck via Halifax	Wheat	147.25	153.25	153.25	210.25
			Oat	N/A	N/A	N/A	N/A
	T NO		Barley	164.50	168.50	169.50	183.50
	Truro, NS	Truck via Halifax	Wheat	141.22	147.22	147.22	204.22
			Oat	N/A	N/A	N/A	N/A
	Holifov NC (4)	In store	Barley	162.00	166.00	167.00	181.00
	Halifax, NS (1)	In-store	Wheat Oat	132.28 N/A	138.28	138.28	195.28
			Barley	148.30	N/A 152.30	N/A 153.30	N/A 167.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	195.63	201.63	201.63	258.63
	Otophich ville, IVL	Track / Track via Syuriey	Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
	monort, ort		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
	zajport, ort		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Γruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
2	Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn	US Lake Port	On Board Vaccal		7-Feb-05	24-Jan-05	10-Jan-05	9-Feb-04
rom:	Montreal, QC (1)	On Board Vessel		95.94	94.23	98.99	147.55
	Chicago (IL)	In-store Track		114.98	113.27	118.03	166.59
0:	Montreal, QC	Track		99.88	99.04	104.82	147.55
				128.74	127.90	133.68	176.41
rom:	Chatham, ON Montreal, QC	Track Track		103.24	102.13	105.49	153.01
	Montreal, QO	ITACK		121.11	126.00	129.36	176.88
	eal 48% Protein						
	Hamilton, ON			242.29	243.39	251.10	351.80
	Montreal, QC	Track		266.62	267.72	275.43	376.13
	Moncton, NB	Track		285.37	286.47	294.18	394.88
	Truro, NS	Track		288.59	289.69	297.40	398.10
	Stephenville NI	Track / Truck via Sydney		337 22	220.22	246.02	440.70

<sup>1.</sup> Prices include ONE month of storage and interest charges

Stephenville, NL

337.22

338.32

346.03

446.73

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	Halitax	NS	Truro	NS	Truro	QC	Quebec	St. Hyacinthe QC	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	CN	London	CN	Eastern	ON ON	Hamilton	ON (5)	Toronto	NO	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4) (7)	Vancouver	POINT	SELECTED	A. SELLING
January 17, 2005	January 24, 2005			January 17, 2005	January 24, 2005		January 24, 2005	_	January 24, 2005	ļ.,	January 24, 2005	-	January 24, 2005	-		PERIOD	REFERENCE	A. SELLING PRICE OF BOLK FEED INGREDIENTS AT SELECTED POINTS																										
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		HOR HOH	BASIS	PRICE	שרע רבבט
N/A	N/A	N/A	N/A	155.86	157.86	131.03	131.70	143.97	145.22	134.10	134.10	133.00	133.00															134.00	135.00			103.00	103.00	126.50	129.00	83.50	85.00	104.00	104.00	122.00	122.00	WHEAT	(1)	INGNE
N/A	N/A	N/A	N/A			N/A	N/A	123.20	1	+-		150.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	131.00	134.50	N/A	N/A	N/A	N/A	OATS		DIENT
N/A	N/A	N/A	N/A	166.48	161.49	161.90	160.81	145.23	145.70	144.60	142.70	146.00	144.00															150.00	140.00			108.80	107.85	110.00	111.00	93.00	92.00	112.00	112.00	125.00	125.00	BARLEY		OAIO
#N/A	161.05	N/A	N/A	165.48	164.03	118.35	118.31	116.78	115.75	130.01	129.91	124.00	124.00							107.50	101.75					102.21	102.13			93.34	94.23			116.00	115.00	133.00	130.00	138.00	140.00	140.00	142.00	CORN		FLECI
				FOB								FOB													FOB																		PRICE	たし でし
307.50	315.00			283.93	283.48	248.71	248.03	247.83	242.10			252.53	255.68									237.88	243.39											248.50	242.00	269.00	264.00	266.50	266.50	262.00	264.00	MEAL	SOYBEAN	Z
				203.63	201.10							172.33	172.73									#N/A	#N/A											N/A	N/A	N/A	N/A			151.00	151.00	$\vdash$	CANOI A	
297.50	297.50									Ī		74.00	69.00			62.50	52.50																							117.00	115.00	FEEDS	MII -	
				223.55	229.05							168.00	179.00											168.00	179.00								1000	290.00	290 00	180.00	180.00	165.00	165.00			MEAL	MEAT	
1.100.00	1.100.00											850.00	850.00											N/A	N/A									1012.50	1007 50	N/A	N/A	975.00	975.00	850.00	850.00	MEAL	101	
N/A	N/A			505.00	505.00							424.00	424.00											440.00	420.00							1	0.00	515 00	515 00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMANI	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00				$\neg$	$\neg$	425.00																	_	2	Jan
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00				1													MEAL FEED	CI 1175	January 24, 2005
																																	1			117 00	118 33					PEAS	٦,	2005
												270.00	270 00											265 00	265 00																	ALFALFA	סחונא	
			0.0.00	310.00	310 00						0.0.00	310.00	310.00										0000	300.00	305 00								330.00	350.00	340.00	350.00	360.00	300.00	310.00	325.00	335.00	MEAL	EE ATUED	

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-6581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca N/A = not available

US\$1.00=CAN\$1.2212, closing date January 21, 2005

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

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### **B. CASH PRICES AND REPLACEMENT VALUES**

**Price Basis** 

January 24, 2005

Year ago

26-Jan-04

160.00

Month ago

29-Dec-04

101.00

PRA	IRTF	GRAINS	

**Selected Points** 

From: Thunder Bay(WCF) (2) In-Store

rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	103.00	101.00	160.00
	(CBOT)		Oat	170.00	159.40	156.40	158.25
	(Lethbridge)		Barley	112.00	113.00	112.00	126.00
Го:	Bayport, ON (1)	In-store	Wheat	126.61	126.61	124.61	183.61
			Oat	N/A	N/A	N/A	N/A
			Barley	139.39	140.39	139.39	153.39
	Montreal, QC (1)	In-store	Wheat	131.03	131.03	129.03	188.03
			Oat	N/A	N/A	N/A	N/A
			Barley	144.31	145.31	144.31	158.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	153.25	151.25	210.25
			Oat	N/A	N/A	N/A	N/A
			Barley	168.50	169.50	168.50	182.50
	Truro, NS	Truck via Halifax	Wheat	147.22	147.22	145.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	167.00	166.00	180.00
	Halifax, NS (1)	In-store	Wheat	138.28	138.28	136.28	195.28
			Oat	N/A	N/A	N/A	N/A
			Barley	152.30	153.30	152.30	166.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	201.63	199.63	258.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Coloated Daints	Daise Davis		<b>T</b> 1.1			
C	Selected Points	Price Basis		This week	Last week	Month ago	Year ago
Corn	LIC Lake Dark	On Brand Variation		24-Jan-05	10-Jan-05	29-Dec-04	26-Jan-04
From:		On Board Vessel		94.23	98.99	105.31	144.09
To:	Montreal, QC (1)	In-store		113.27	118.03	124.35	163.13
	Chicago (IL)	Track		99.04	104.82	104.82	143.06
Го:	Montreal, QC	Track		127.90	133.68	133.63	171.92
	Chatham, ON	Track		102.13	105.49	106.74	152.39
To:	Montreal, QC	Track		126.00	129.36	130.61	176.26

Wheat

This week

24-Jan-05

103.00

Last week

10-Jan-05

103.00

1. Prices include ONE month of storage and interest charges

Soymeal 48% Protein From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

243.39

267.72

286.47

289.69

338.32

251.10

275.43

294.18

297.40

346.03

251.10

275.43

294.18

297.40

346.03

358.30

382.63

401.38

404.60

453.23

2. Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

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Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

# **Agri-Food Canada**

# Bi-weekly Bulletin

February 18, 2005 Volume 18 Number 4



## MALTING BARLEY: SITUATION AND OUTLOOK

Lower supplies of malting barley in Australia and Canada are expected to continue to provide strong support for malting barley export prices in 2004-05. However, this has been partly offset by downward price pressure from increased malting barley supplies in the EU, the strength of the Canadian dollar and high ocean freight rates. The low quality of the 2005-06 barley crops in Canada is expected to reduce Canadian exports of malting barley. This issue of the Bi-weekly Bulletin examines the situation and outlook for malting barley.

#### WORLD BARLEY MARKET

Barley accounts for 15% of world coarse grains use, second only to corn (68%). The barley share, however, is trending down. The increasing share for corn is due mainly to higher productivity gains, stronger demand from the growing poultry and hog industries and growth in industrial

The barley market consists of two major segments: the feed barley market and the malting barley market. In order to be selected for malting barley, the barley must meet certain quality standards, the most important of which are the protein content, extraction rates, plumpness and germination. If it is not selected for malting, the barley is used for livestock feed. In Canada, generally all barley is either the two-row or six-row variety but there are feed vs. malting varieties. About 70% of world barley is used for animal feed, 20% for malting, and 5% for direct food use. Trade in barley grain averaged 16 Mt over the past ten years, of which about 30% was malting barley.

For 2004-05, world barley production is forecast by the USDA to increase to 153 Mt, compared to 142 Mt for 2003-04 and the five-year average of 135 Mt. With the exception of Australia, production is expected to increase in all major exporting countries, especially in the EU-25 and Ukraine. Supplies are expected to increase by 3% from 2003-04, to 174 Mt, as increased production is only partially offset by lower carry-in stocks. World demand for barley, however, is forecast to decrease by 1% from 2003-04 to 145 Mt, but remain significantly higher than the five year average of 137 Mt. The major factor driving down world barley demand

is the reduction of feed barley consumption in the EU and Russia from last year's high to a more normal level. With production exceeding consumption by 7 Mt, world carry-out stocks are expected to recover to 29 Mt.

World barley trade is forecast by the USDA to increase from 15.1 Mt to 15.3 Mt. While exports from the EU and Ukraine are expected to increase significantly, exports from Australia and Canada are forecast to decline sharply. Imports by Saudi Arabia and China are forecast to increase.

#### WORLD MALTING BARLEY MARKET

The availability of malting barley depends on conditions in the general barley market. In general, high production of "barley" will imply high production of malting barley. However, crop conditions and the marketing system/infrastructure also play critical roles.

For 2004-05, world malting barley supplies are forecast by industrial sources to increase as higher production in the EU more than offsets lower production in Canada and Australia. World trade in malting barley is forecast to increase by 4% from 2003-04 to 5.1 Mt. Exports are expected to increase for the EU-25 and the US but the low quality of the barley crop in both Canada and Australia will reduce their exportable supplies.

#### **MAJOR EXPORTERS**

Lower Exports from Australia on a Smaller and Lower Quality Crop Australia is the world's leading exporter of malting barley, accounting for about onethird of world trade over the last five

years, at an average of 1.7 Mt. The selection rate for malting barley in Australia averaged 36% of the crop and ranged between 30% and 49% over the last five years, the highest among major exporters

As the major competitor for Canada. Australia plays a dominant role in China. Japan, South Korea and other Asian markets. Australian barley is generally of lower protein content than Canadian barley, and enjoys low transportation costs, both inland and overseas. As a result it is generally very competitive in terms of price and quality. Canada and Australia also compete in the South African market.

For 2004-05, barley production in Australia is forecast by the Australian Bureau of Agricultural and Resource Economics (ABARE) at 6.2 Mt, 28% below last year's record crop and 4% lower than the 5-year average, due to a 6% decrease in area seeded and lower vields. Low subsoil moisture levels and below average rainfalls in September and October have reduced yields from the exceptional 2003-04 season. Production in South Australia, Western Australia, and Victoria, the top three producing states, is estimated to have dropped by more than 30%. Severe frost, unusual warmer temperature, and rain at harvest have adversely affected crop quality and the potential selection rate for malting barley.

As a result, malting barley supplies for the 2004-05 marketing year (Nov-Oct) are forecast by ABARE to decrease by 24% from 2003-04 to 2.20 Mt of which 0.17 Mt is expected to be absorbed by the domestic market, 0.56 Mt to be

exported as barley malt and about 1.50 Mt to be exported as malting barley. This represents a 30% decrease in Australia's malting barley exports from the record of 2.1 Mt in 2003-04 and an 8% drop from the five year average of 1.59 Mt.

Higher EU Production and Exports
The EU is the second largest exporter of
malting barley and the world's largest
exporter of barley malt. France is the
leading EU exporter of malting barley,
followed by Denmark and the new
members, the Czech Republic and
Hungary. The EU also enjoys the most
diversified markets among the major
exporters. China, Russia, Brazil,
Colombia and Peru are among its major
markets.

EU malting barley is dominated by tworow spring varieties. However, some tworow and six-row winter barley is grown in
northwest Europe. The EU also has a
relatively low select rate, of malting barley
from the whole barley crop, at 20-25%.
Although higher than the average of 16%
for Canada, this is much lower than in
Australia. The EU is also different from
the other major exporters in that more of
its malting barley production, 60-65%, is
processed domestically, rather than
exported unprocessed as grain, while that
ratio is only 45% for Canada and one third
for Australia.

For 2004-05, barley production in the EU-25 is estimated by the USDA to reach a five- year high of 61.8 Mt, 13% higher than last year and 8% larger than the average of last 5 years. A milder winter and adequate soil moisture boosted yields significantly in France, Germany, Spain and other member states, despite a slight decrease in area harvested. Meanwhile, with the substitution of feed wheat and corn for barley, domestic feed use is forecast to return to a more normal level of 38.0 Mt from last year's 41.0 Mt, although domestic food and industrial use remains unchanged at 15.9 Mt. EU barley exports are forecast to partially recover from last year's 1.0 M to 3.3 Mt, but are still short of the historical average of about 6.6 Mt. As a result, EU carry-out stocks are projected to recover robustly, from 4.0 Mt in 2003-04 to 8.9 Mt, compared to the historical average of 9.6 Mt.

Larger surplus supplies of malting barley in the EU, less competition from both Australia and Canada, and stronger import demand are expected to raise EU malting barley exports in 2004-05. Malting barley exports for the EU are forecast to increase from 1.1 Mt in 2003-04 to 1.3 Mt in 2004-05.

Lower exports from Canada

In Canada, about 75/25 per cent of the area seeded to barley is of malting/feed varieties. Newly released malting varieties tend to narrow the gap in yields between the two barley classes. Canada has the lowest selection rate of malting barley at about 16 per cent of the total barley crop, making Canada a consistent supplier of top quality malting barley in the world. The remainder is used for animal feed by the growing livestock industry in western Canada.

Canada and France are the major exporters with significant supplies of both two-row and six-row malting barley. With the development of new two-row varieties and to adapt to the growing demand for two-row barley overseas, the area seeded to two-row varieties in Canada has kept increasing, at the expense of six-row. In the last decade, the market share for two-row varieties has increased from less than 50% to more than 70%. Currently, two-row barley is produced mainly in Alberta and western Saskatchewan and six-row varieties are concentrated in Manitoba and eastern Saskatchewan.

In 2003-04, Canada produced 12.3 Mt of barley. Of the total supplies of 13.8 Mt, about 8.6 Mt, or 60%, were used for domestic feed and 0.9 Mt were exported as feed barley. For the 1.8 Mt selected as malting barley, at a rate of 15%, 1.6 Mt were exported, consisting of 0.9 Mt of malting barley and 0.7 Mt of barley malt (in grain equivalent). The major markets for Canadian malting barley were China and the US, with small volumes to South Africa and South America.

For 2004-05, barley production increased by 7% from 2003-04 to 13.2 Mt, as higher yields more than offset lower seeded area. The total supply of barley increased by 11 percent as a result of higher carryin stocks. However, unfavourable weather conditions significantly reduced crop quality and the supply of malting barley. Low temperatures delayed planting and impeded the development of the barley crop. This was coupled with early frost which resulted in immature seeds, frost damage, and shrunk/broken kernels. Finally, rain at harvest caused severe fusarium and sprout damage in some areas, making it very hard to meet malting barley standards.

As a result, Canada's malting barley supply is forecast to decrease to 1.7 Mt, consisting of 1.5 Mt of two-row and 0.2 Mt of six-row. About 0.8 Mt is available for export as malting barley destined mainly for China and the US. Of the 0.9 Mt

processed domestically, 30% is expected to be consumed by the Canadian beer industry and 70% exported as barley malt.

Argentina: a Regional Player
Argentina has recently become a
significant exporter of malting barley and
barley malt, mainly to Brazil and other
countries in South America. Barley
production in Argentina is estimated at
0.7 Mt for 2004-05, more than three
times the output in the 1980's. Exports
are forecast to remain at 0.15 Mt for
malting barley and 0.3 Mt for barley malt.
The vast majority of Argentina's exports,
both malting barley and barley malt, are
expected to continue to go to Brazil, with
the remainder to Chile and Uruguay.

#### **MAJOR IMPORTERS**

**Higher Chinese Imports** 

China started importing malting barley in 1980 and has been the world's largest malting barley importer for more than a decade. In 2003, China replaced the US as the world's largest beer producer. The beer industry in China is growing very rapidly and currently requires about 3 Mt of malting barley a year - 1 Mt of which are domestically produced and 2 Mt are imported. China has been the leading market for both Australia and France and the largest market, second to the US, for Canada.

In 2003-04, malting barley imports into China decreased from 1.9 Mt in 2002-03 to 1.4 Mt. due to larger domestic supplies and higher carry-in stocks. Although the official estimate of China's barley production, at 2.7 Mt, is significantly lower than the historical trend and USDA's estimate of 3.4 Mt, domestic supplies of malting barley were estimated at 1.3 -1.4 Mt, significantly higher than the historical average of 1.0 Mt. In addition, the outbreak of SARS in the spring 2003 reduced China's beer consumption, leaving higher stocks, mainly imported malting barley, carried over to 2003-04.

For 2004-05, barley production in China is officially estimated to have increased to 3.7 Mt, due mainly to higher area seeded to barley. However, domestic supplies of malting barley are expected to be well below 1 Mt. Drought conditions during vegetation and rain at harvest affected protein content and screenings in northeastern China and the lower Yangtze River valley, leaving northwestern China the only major producing region with a normal selection rate. As a result, prices for domestic

barley have increased from US\$170/t last year to a historical high of US\$210/t.

Based on an average malt usage of 10 Kg/hl, China's total demand for malting barley is forecast at 3.3 Mt in 2004-05, suggesting an import demand of 2.75 Mt. However, as seen in the past, malt usage in China is very price-sensitive and imports are forecast to increase to only 2.0 Mt.

## Lower US Imports on Larger Domestic Supply

The US is the second largest beer producer in the world. However, US government support programs have reduced area seeded in traditional malting barley areas. As barley demand for food and processing remained stable at nearly 4.0 Mt, malting barley imports have increased to about 0.5 Mt, while exports declined to 0.2 Mt.

Although the US malting barley market is still dominated by six-row varieties, tworow varieties have gained popularity in recent years. In North Dakota, the leading state in US malting barley production, farmers favour six-row varieties due to the relatively humid growing conditions in the Red River Valley. However, malting barley production and processing capacity have increased in Montana and Idaho where drier growing conditions allow a higher production of two-row varieties and the selection rates are much higher than in North Dakota. Currently, two-row varieties account for 20% of US barley area, while six-row varieties account for 80%.

US malting barley imports have trended lower in the past decade, from an annual average of 0.7 Mt to less than 0.5 Mt, while imports of barley malt, mainly from Canada, increased sharply. However, the US has been the leading market for Canadian malting barley and is expected to continue to be one of the major markets for Canada. For 2004-05, US imports are expected to continue the downward trend, decreasing from about 0.5 Mt in 2003-04 to 0.45 Mt, due to higher US carry-in stocks, large domestic production with good quality, and concerns over exportable supplies from Canada.

#### Russia has Great Potential

Russia has been the world's second most rapidly expanding beer market after China in recent years and the market is expected to continue to grow, albeit at a rate lower than the current annual average of 20%. The rising consumption is attributed to increased consumer incomes and

changes in government taxation favouring beer over vodka.

Russia requires about 1.2 Mt of malting barley annually. About one third of the requirements are sourced from domestic production. Russia's imports consist of an average of 0.17 Mt of malting barley and 0.73 Mt of barley malt (in grain equivalent). In addition to the growth in beer consumption, the building-up of new domestic malting capacity will boost Russia's malting barley imports significantly, substituting for malt imports.

The EU has been the predominant supplier of both malting barley and malt for Russia. This situation is expected to continue, although the balance is projected to shift rapidly from barley malt to malting barley. However, developments in the Russian market are expected to become more relevant to all market players, including Canada.

#### **PRICES**

#### **World Prices**

World malting barley prices are heavily dependent on several factors: (a) the quantity and quality of the barley crop available for selection in the major exporting countries, which, in turn, is closely related to weather conditions; (b) world feed barley prices which are affected by US corn prices and barley supplies in the Black Sea region and the EU; (c) policies in the major exporting and importing countries, such as export subsidies in the EU; and (d) demand from the major importers.

For 2004-05, decreased exportable supplies and lower crop quality in Australia and Canada are providing strong support to world malting barley prices. Strong import demand, particularly from China, will also support world prices. However, the strength in malting barley prices is expected to be partially offset by larger supplies from the EU. The weakness in the world coarse grain market is also expected to pressure malting barley prices.

Record US corn production and larger exportable supplies of feed barley from Ukraine and the EU lead to the weakness in world coarse grain prices, although world demand remains strong. World feed barley prices are expected to be further depressed by EU export subsidies. While suspended in 2003-04, EU export refunds for barley were re-introduced in October 2004. For the crop-year to date, the EU has applied subsidies on 0.86 Mt of barley at an equivalent of US\$23.61/t.

As a result, world feed barley prices for 2004-05 are forecast to decrease by 15%, or about US\$20/t, from 2003-04 to US\$110/t at PNW. For malting barley, world prices in US dollar are expected to average US\$150/t at PNW, US\$155/t in Adelaide, Australia, and US\$160/t at Rouen, France

#### Canadian Returns/Prices

Malting barley prices for Canadian farmers are expected to be pressured further by the strength in the Canadian dollar and higher ocean freight rates.

The Strength in Canadian dollar

The exchange rate for the Canadian dollar is expected to average Cdn\$1.23 per US\$ for 2004-05 versus Cdn\$1.34 and Cdn\$1.50 per US\$ in 2003-04 and 2002-03, respectively. The stronger Canadian dollar alone would cause malting barley prices, in Canadian dollar, to drop by 8% from 2003-04.

A strong Canadian dollar has implications for prices/returns, not only in Canada, but for Canada's competitiveness in the world market. However, the impact is mitigated by the fact that major competitors' currencies also appreciated against the US dollar. For 2003-04, the Euro and Australian dollar strengthened by 2% and 9%, respectively, against the Canadian dollar, meaning that changes in these exchange rates put Canada in a better position to compete. However, the situation has changed for 2004-05 as the Canadian dollar has gained 2% and 4% against the Euro and the Australian dollar. respectively, making Canada less competitive.

Higher Ocean Freight Rates

For 2004-05, freight rates are expected to average US\$40/t from the PNW to China vs. US\$29/t in 2003-04 and US\$27/t in 2002-03. Given the strong demand for and the inelastic supply of dry bulk ocean freight services, freight rates are widely expected by the industry to remain high for at least a few years. Higher freight rates have the effect of depressing export prices and raising import prices, with some of the extra cost ultimately born by Canadian farmers.

However, major competitors have been affected similarly, if not more. Freight rates for 2004-05 from Australia to China are expected to average US\$30/t vs. US\$27/t in 2003-04 and US\$18/t in 2002-03. Therefore, as in the case of exchange rates, high ocean freight rates have a large impact on Canada's export

returns/prices, but a less significant impact on Canada's competitive position in the world malting barley market.

The 2004-05 CWB Return Outlook (PRO) in January 2005, in-store Vancouver/St. Lawrence is \$178/t for Special Select Two-row and \$162/t for Special Select Six-row designated barley. The PROs are about \$20/t lower than 2003-04 PROs this time last year and, if realized, represent one of the lowest total payments to producers in the last few years.

#### OUTLOOK FOR 2005-06

For 2005-06, world barley production is expected to decrease by about five percent to 145 Mt, as lower production in Europe and North America more than offset higher production in Australia. Crop quality in Canada and Australia is expected to return to more normal levels, raising world malting barley supplies. Import demand is expected to remain strong for China, Russia, Latin America and the US. US corn prices are expected to increase slightly due to lower production. A stronger world feed barley market is expected to support world malting barley prices. However, the Canadian dollar is expected to continue to be strong which could partially offset the gains in higher commodity prices

#### LONGER TERM OUTLOOK

For the period of 1996-97 to 2002-03, world consumption of feed barley trended down, from more than 100 Mt to 92 Mt and world trade fluctuated between 9.8 and 13.8 Mt. For the same period, world trade in feed barley increased from 3.8 to 5.0 Mt. Trade in barley malt increased from 4.6 Mt to 5.7 Mt.

For the 2003-04 to 2008-09 period, malting barley trade is forecast by IGC to increase by 1.2 Mt to 6.2 Mt, while world trade of feed barley is expected to increase by only 0.8 Mt to 13.4 Mt and world trade of barley malt to stagnate at 5.5 Mt.

The proportion of feed barley trade is, therefore, expected to decline from about 60% in the early 1990's to 50% by 2008-09. The malting barley and barley malt sector is forecast to gradually expand due to rising beer production in several countries. Within the malting sector, the grain component of trade is set to gain ground on malt, as malting capacity expands for key importers.

The beer industries in the developed economies are generally in the mature stage. Per capita beer consumption has either declined or stagnated in the last

decade, due to increasing awareness of the health risks associated with heavy alcohol use, changes in consumer preference (the rising popularity of red wine and some soft drinks), increased competition from other beverages (flavoured alcoholic drinks), and more restrictive government regulation and taxation

Declining beer consumption in North America, Western Europe, Australia and Japan, combined with the substitution of rice for barley and the popularity of lowmalt beer have constrained the growth in demand for malting barley. However, beer consumption has been increasing in developing countries in Asia and Latin America and in eastern Europe and the CIS, as a result of fast economic development and higher income. Included in the countries with the greatest growth potential are China, Russia, Brazil, Mexico, Argentina, Thailand and Vietnam. These regions are expected to drive up world demand for malting barley in the decades to come.

#### Chinese Demand

Higher income, urbanization, and a larger proportion of young people are expected to continue to drive up China's beer consumption and, thus, malting barley demand in the decades to come. However, new initiatives in China's barley sector could have significant long-term implications for the world malting barley market and Canada's export potential to China.

In reaction to years of high prices and supply fluctuation in the world malting barley market, China's Ministry of Agriculture has drafted a five year plan to boost China's domestic malting barley production and partially substitute for imports, by identifying and tackling issues in China's domestic malting barley supply chain. If implemented successfully, malting barley imports into China could be reduced significantly and world prices could be pressured downward over the medium-to-long term.

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		# #		CANA	DA: BAR	LEY SUPP	LY AND I	DISPOSITI	NC			100 (O.)		
		Proc	duction			Cummhu	Domes	tic Consur	nption		Expo	rts		Carry
Area	Yield	Feed	Malting	Total	Selec- tion	Supply	FWD	Malting	Other	Feed	Malting	Malt	total	stock
000														
ha	t/ha		'000 t		%					'000 t .				
4,468	2.96	11,051	2,178	13,229	16	16,106	10,179	350	429	820	1,123	700	2,643	2,5
4,150	2.61	8,912	1,934	10,846	18	13,473	9,052	287	466	135	957	678	1,770	1,8
3,348	2.24	6,384	1,105	7,489	15	9,796	6,463	312	452	10	304	632	946	1,4
4,446	2.77	10,347	1,981	12,328	15	13,838	8,574	289	423	900	874	671	2,445	2,1
4.050	3.26	11,561	1,625	13,186	12	15.344	9,089	275	450	375	825	650	1.850	3,7
	000 ha 4,468 4,150 3,348 4,446	000 ha t/ha 4,468 2.96 4,150 2.61 3,348 2.24 4,446 2.77	Area         Yield         Feed           000         ha         t/ha            4,468         2.96         11,051         4,150         2.61         8,912           3,348         2.24         6,384         4,446         2.77         10,347	000 ha t/ha'000 t 4,468 2.96 11,051 2,178 4,150 2.61 8,912 1,934 3,348 2.24 6,384 1,105 4,446 2.77 10,347 1,981	Production           Area         Yield         Feed         Malting         Total           000 ha         t/ha	Production           Area         Yield         Feed         Malting         Total fion         Selection           000 ha         t/ha	Protection         Supply           Area         Yield         Feed         Malting         Total fion         Selection           000 ha         t/ha         "000 t         %	Production         Supply Domes           Area         Yield         Feed         Malting         Total Total Selection         Selection         FWD           000 ha         t/ha	Production         Supply         Domestic Consur           Area         Yield         Feed         Malting         Total         Selection         FWD         Malting           000 ha         t/ha          '000 t         %	Area         Yield         Feed         Malting         Total         Selection         Supply         FWD         Malting         Other           000 ha         t/ha	Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other         Feed           000 ha         t/ha	Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other         Feed         Malting           000 ha         t/ha	Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other         Feed         Malting         Malting         Malting         Malting         Other         Feed         Malting         Malting	Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other         Feed         Malting         Malting         Malting         Malting         Other         Feed         Malting         Malting         Malting         Other         Feed         Malting         Malting         Other         Feed         Malting         Malt

Notes:

- 1) Exports of malt are in grain equivalent.
- 2) Feed production = total production minus malting barley selection; including seed, waste & dockage.
- 3) Production of malting barley equals malting barley exports plus malting exports plus food & industrial use.
- 4) Other domestic consumption = human food use + seed use + loss in handling

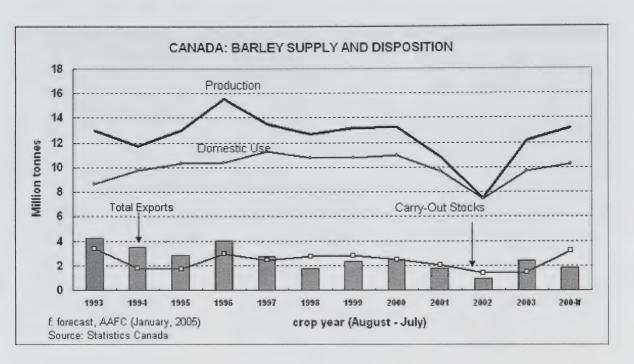
FWD = Feed, Waste and Dockage

Source: Statistics Canada and AAFC f: AAFC February 2005 forecast

WOR	RLD: MAL	TING BA 2004-05	RLEY TRA	ADE	
	EU	Canada	Australia thousand tonnes	Other 1/	Total
China	400	500	1,100	0	2,000
Other 2/	350	0	50	850	1,250
Latin America 3/	300	0	100	250	650
Asia 4/	250	0	200	100	550
US	100	200	50	0	350
Europe 5/	300	0	0	0	300
Total	1,700	700	1,500	1,200	5,100

- 1/ includes Argentina, the US, and Eastern European countries.
- 2/ includes Middle East, South Africa and Oceania
- 3/ Central America, the Caribbean, and South America.
- 4/ All of Asia, except China.
- 5/ All of Europe, except the EU.

Source: USDA, International Grains Council, Statistics Canada, AAFC



Hamilton	Collaborate   Collaborate	February 21, 2005 February 14, 2005 February 14, 2005 February 21, 2005 February 14, 2005 February 21, 2005 February 14, 2005 February 12, 2005 February 13, 2005 February 14, 2005 February 14, 2005 February 15, 2005 February 15, 2005 February 16, 2005 February 17, 2005 February 17, 2005 February 18,	February 14, 2005 February 21, 2005 February 21, 2005 February 21, 2005 February 14, 2005 February 12, 2005 February 12, 2005 February 14, 2005	February 14, 2005 February 21, 2005 February 21, 2005 February 21, 2005 February 14, 2005	February 11, 2005 February 12, 2005 February 12, 2005 February 12, 2005 February 12, 2005 February 14, 2005 February 12, 2005 February 14, 2005	February 14, 2005	February 14, 2005 February 21, 2005 February 21, 2005 February 21, 2005 February 14, 2005	February 11, 2005 February 21, 2005 February 21, 2005 February 21, 2005 February 14, 2005	February 11, 2005 February 12, 2005 February 12, 2005 February 14, 2005 February 12, 2005 February 14, 2005 February 12, 2005 February 12, 2005 February 12, 2005 February 12, 2005 February 14, 2005	Collaboration	Tebruary 14, 2005	Collaboration	(3) renutary 14, 2005 milton February 21, 2005 tern February 21, 2005 february 21, 2005 February 14, 2005	Collary 14, 2005	Collborne   February 14, 2005   February 12, 2005   February 12, 2005   February 12, 2005   February 14, 2005   February 12, 2005   February 12, 2005   February 12, 2005   February 14,	(3) reoutary 14, 2005 milton February 12, 2005 tern February 21, 2005 february 14, 2005 february 14, 2005 don February 12, 2005 february 14, 2005 february 12, 2005 february 12, 2005 february 12, 2005	(3) reonary 14, 2005 milton February 11, 2005 February 21, 2005 February 21, 2005 February 14, 2005 February 14, 2005 February 14, 2005	Columbia	milton (5) February 14, 2003 February 14, 2005 February 14, 2005 February 21, 2005 February 14, 2005	milton February 21, 2005 February 14, 2005 February 14, 2005 February 21, 2005 February 21, 2005	nilton February 21, 2005 February 14, 2005	February 21, 2005	(0)	(E) Eshani 14 2005	onto	February 14, 2005	tham	February 14, 2005	Ports February 21 2005	(3) February 14, 2005	a Ports	(8) February 14, 2005	inder Bav	(4) (9) February 14, 2005	_	(4) February 14, 2005	katoon	(4) February 14, 2005	gary	(4) (7)	February 21, 2005 FO	POINT PERIOD BASIS	G PRICE OF BULK	
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N/A	N/A	ALLA	N/A			N/A	N/A	118.69	121.93			150.00																205.00	205 00			N/A	NA	140.00	140.00	141.00	145.00	N/A	N/A	N/A	N/A	OATS	JEN I	7
N/0		N/A	N/A	161.49	162.34	158.34	157.97	143.25	143.00	142.00	137.00	144.00	143.00															138.00	138.00			107.50	106.50	107.50	107.50	89.00	85.50	108.00	108.00	127.00	127.00	BARLEY	AISE	1 2
100		N/A	N/A	164.20	165.22	120.08	125.00	114./5	115.60	128.04	127.95	125.00	125.00							101.85	105.50					105.22	105.74			96.61	97.47			116.00	116.00	134.00	129.00	140.00	139.00	142.42	141.50	CORN		1
				FOB						I		FOB													FOB																	BASIS		5
00.00	328 00			288.88	291.05	252.31	261.46	251.5/	259.61			258.63	268.30									250.33	263.67											245.00	252.00	266.50	273.50	267.00	269.50	265.00	270.00	BASIS MEAL	COVEEAN	OFFI
				201.10	213.67							185.50	200.10									#N/A	#N/A											N/A	N/A	N/A	N/A			165.50	175.50	MEAL	CANOLA	
100.00	297 50											63.33	59.33			53.00	57.00																							103.00	102.00	FEEDS	<u> </u>	
				256.55	267.50							200.00	200.00											203.67	212.00									290.00	290.00	160.00	160.00	145.00	145.00			MEAL	MEAT	
-, 100.00	1 100 00											850.00	850.00											N/A	N/A									970.00	970.00	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	EOF	
t	N/A			505.00	505.00							397.00	397.00											420.00	420.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMAL	
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				290.00	290.00							290.00	290.00											300.00	300.00									330.00	340.00	360.00	360.00	310.00	310.00	335.00	335.00	MEAL	FFATHER	

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2299, closing date February 18, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-5821 Fax: (204) 983-5824 Email: chartierv@agr.gc.ca N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3 CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3 CW

#### **B. CASH PRICES AND REPLACEMENT VALUES** February 21, 2005 PRAIRIE GRAINS This week Last week Month ago Year ago 23-Feb-04 **Selected Points** 24-Jan-05 **Price Basis** 21-Feb-05 7-Feb-05 From: Thunder Bay(WCE) (2) 160.00 Wheat 98.00 97.00 In-Store 161.75 (CBOT) 149.75 Oat 159.50 (Lethbridge) Barley 109.00 108.00 112.00 126.00 To: Bayport, ON In-store 121.61 120.61 126.61 183.61 Wheat Oat N/A N/A N/A N/A Barley 136.39 135.39 139.39 153.39 Montreal, QC (1)In-store Wheat 126.03 125.03 131.03 188.03 N/A N/A N/A N/A Oat 141.31 140.31 144.31 Barley 158.31 Moncton, NB Truck via Halifax 210.25 Wheat 148.25 147.25 153.25 Oat N/A N/A N/A N/A Barley 165.50 164.50 168.50 182.50 Truro, NS Truck via Halifax Wheat 142.22 141.22 147.22 204.22 Oat N/A N/A N/A N/A Barley 163.00 162.00 166.00 180.00 Halifax, NS In-store Wheat 133.28 132.28 138.28 195.28 Oat N/A N/A N/A N/A 148.30 Barley 149.30 152.30 166.30 Stephenville, NL Track / Truck via Sydney Wheat 196.63 195.63 201.63 258.63 Oat N/A N/A N/A N/A Barley N/A N/A N/A N/A Melfort, SK Wheat N/A N/A N/A N/A N/A Oat N/A N/A N/A Track N/A N/A N/A N/A Barley Bayport, ON Wheat N/A N/A N/A N/A Oat N/A N/A N/A N/A Track Barley N/A N/A N/A N/A Montreal, QC Wheat N/A N/A N/A N/A Oat N/A N/A N/A N/A Track Barley N/A N/A N/A N/A Moncton, NB Wheat N/A N/A N/A N/A Oat N/A N/A N/A N/A Track Barley N/A N/A N/A N/A Truro, NS Wheat N/A N/A N/A N/A Oat N/A N/A N/A N/A Track / Truck via Sydney Barley N/A N/A N/A N/A Stephenville, NL Wheat N/A N/A N/A N/A Oat N/A N/A N/A N/A Barley N/A N/A N/A N/A **Selected Points** Price Basis This week Last week Last week Year ago Corn 21-Feb-05 7-Feb-05 24-Jan-05 23-Feb-04 From: US Lake Port On Board Vessel 96.84 96.84 94.23 152.78 To: Montreal, QC In-store 115.88 115.88 113.27 171.82 From: Chicago (IL) Track 101.20 101.20 99.04 155.95 To: Montreal, QC Track 130.06 127.90 130.06 184.81

	110011	123.01	120.01	120.00	177.01
Soymeal 48% Protein					
From: Hamilton, ON		263.67	263.67	243.39	375.20
To: Montreal, QC	Track	288.00	288.00	267.72	399.53
Moncton, NB	Track	306.75	306.75	286.47	418.28
Truro, NS	Track	309.97	309.97	289.69	421.50
Stephenville, NL	Track / Truck via Sydney	358.60	358.60	338.32	470.13

<sup>1.</sup> Prices include ONE month of storage and interest charges

From:

To:

Chatham, ON

Montreal OC

105.74

120.61

105.74

120 61

102.13

153.14

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

lifax		NS .	Truro		Truro	QC	Quebec	St. Hyacinthe QC		QC	Trois-Rivières	(5)	Montreal	ON	Cardinal		Port Colborne	ON	London	ON	Eastern	ON	Hamilton	ON (5)	Toronto		Chatham		_	ω		8	ınder Bay	(4) (9)	nipeg	(4)	skatoon	(4)		(4) (7)	Vancouver	POINT	A. SELLING P
January 31, 2005	February 7, 2005			January 31, 2005	February 7, 2005	January 31, 2005		January 31, 2005	February 7, 2005				February 7, 2005	January 31, 2005	February 7, 2005	PERIOD	SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS																										
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	LK FEED
N/A	N/A	N/A	N/A	157.53	156.86	133.00	131.63	145.57	143.02	130.00	135.90	135.00	133.00															135.00	134.00			100.50	98.50	126.00	125.00	83.50	83.00	104.00	104.00	125.00	125.00	WHEAT	NGRE
N/A	N/A	N/A	N/A			N/A	N/A	124.48	122.44			150.00	150.00															205.00	205.00			NA	N/A	140.00	140.00	146.00	141.00	N/A	N/A	N/A	N/A	OATS	DIENTS
N/A	N/A	N/A	N/A	161.49	161.49	161.26	155.42	146.10	143.27	141.90	139.40	145.50	142.00															140.00	138.00			107.45	106.20	110.00	107.50	93.00	93.00	108.00	108.00	127.00	127.00	BARLEY	SATS
159.00	159.00	A/N	N/A	163.90	163.83	118.88	117.75	115.75	115.22	129.42	129.13	125.00	125.50							106.50	104.50					102.97	103.24			95.23	95.94			115.00	116.00	130.00	130.00	140.00	138.00	142.50	143.50	CORN	ELECT
				FOB								FOB													FOB																	BASIS	ED PO
325.60	324.25			289.48	286.63	249.76	243.65	248.62	247.57			256.39	252.40									243.72	242.29											246.50	245.00	252.00	250.50	263.50	262.50	264.50	260.00	MEAL	STN
				201.10	201.10							183.79	178.88									#N/A	#N/A											N/A	N/A	NA	N/A			190.50	143.00	MEAL	
297.50	297.50											66.67	67.67			51.00	51.50																							115.00	115.00	FEEDS	
				245.55	245.55							190.00	190.00											190.00	190.00									290.00	290.00	170.00	160.00	155.00	145.00			MEAL	
1,100.00	1,100.00											850.00	850.00											N/A	N/A									970.00	970.00	N/A	NA	975.00	975.00	875.00	875.00	MEAL	
N/A	N/A			505.00	505.00							424.00	408.00											420.00	420.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	
											_	$\neg$		425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	Feb
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	FEED	February 7, 2005
																																				115 33	113 67					PEAS	2005
												270.00	270.00											265.00	265.00																	ALFALFA	
				300.00	300.00							300.00	300.00											300.00	300.00									340 00	330.00	360.00	360.00	310.00	310.00	330.00	330.00	MEAL	

Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herning Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### **PRAIRIE GRAINS**

Selected Points	Price Basis		7-Feb-05	Last week 24-Jan-05	Month ago 10-Jan-05	Year ag 9-Feb-0
From: Thunder Bay(WCE) (2	2) In-Store	Wheat	97.00	103.00	103.00	160.00
(CBOT)		Oat	161.75	170.00	159.40	151.25
(Lethbridge		Barley	108.00	112.00	113.00	127.00
To: Bayport, ON (1)	In-store	Wheat	120.61	126.61	126.61	183.61
		Oat	N/A	N/A	N/A	N/A
		Barley	135.39	139.39	140.39	154.39
Montreal, QC (1)	In-store	Wheat	125.03	131.03	131.03	188.03
		Oat	N/A	N/A	N/A	N/A
		Barley	140.31	144.31	145.31	159.31
Moncton, NB	Truck via Halifax	Wheat	147.25	153.25	153.25	210.25
		Oat	N/A	N/A	N/A	N/A
		Barley	164.50	168.50	169.50	183.50
Truro, NS	Truck via Halifax	Wheat	141.22	147.22	147.22	204.22
		Oat	N/A	N/A	N/A	N/A
		Barley	162.00	166.00	167.00	181.00
Halifax, NS (1)	In-store	Wheat	132.28	138.28	138.28	195.28
		Oat	N/A	N/A	N/A	N/A
		Barley	148.30	152.30	153.30	167.30
Stephenville, NL	Track / Truck via Sydney	Wheat	195.63	201.63	201.63	258.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A N/A
	Track	Barley	N/A	N/A	N/A	
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
		Bandy	10//	IV/A	IN/A	N/A
Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn			7-Feb-05	24-Jan-05	10-Jan-05	9-Feb-04
rom: US Lake Port	On Board Vessel		95.94	94.23	98.99	147.55
o: Montreal, QC (1)	In-store		114.98	113.27	118.03	166.59
rom: Chicago (IL)	Track		99.88	99.04	104.82	147.55
o: Montreal, QC	Track		128.74	127.90	133.68	176.41
rom: Chatham, ON	Track		103.24	102.13	105.49	153.01
o: Montreal, QC	Track		127.11	126.00	129.36	176.88
oymeal 48% Protein						110.00
rom: Hamilton, ON			1 045.55			
o: Montreal, QC	Treat		242.29	243.39	251.10	351.80
	Track		266.62	267.72	275.43	376.13
Moncton, NB	Track		285.37	286.47	294.18	394.88
Truro, NS Stephenville, NL	Track Track / Truck via Sydney		288.59	289.69	297.40	398.10
			337.22			

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

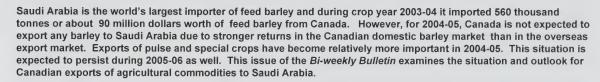
Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

March 4, 2005 Volume 18 Number 5

## **SAUDI ARABIA**



Saudi Arabia holds the world's largest reserves of crude oil and it has one of the world's largest reserves of natural gas. Since the 1970s, the Saudi Arabian government has used oil revenues to finance the development of its agricultural capacity, albeit at an extremely high cost due to the limited amount of land suitable for agricultural production. To increase its agricultural capacity, about 16,200 square kilometers of land has been placed under irrigation. Although less than 2% of Saudi Arabia's land mass is arable. Saudi Arabia has been able to maintain a reasonable level of selfsufficiency for commodities such as wheat and sorghum.

In addition to frequent sand and dust storms, the country faces problems of desertification, depletion of its underground water resources, and coastal pollution from oil spills. The development of extensive seawater desalination facilities has been necessary to compensate for the lack of perennial rivers or permanent bodies of fresh water.

#### **Economy**

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. The petroleum sector accounts for about 75% of budget revenues, 45% of Gross Domestic Product, and 90% of export earnings. Since 1999, the Saudi Arabian government has been privatizing its electricity and communications

facilities, and encouraging private sector growth to lessen the country's dependence on oil revenues and to increase employment opportunities for its burgeoning population. Economic reforms are however tempered by deep-rooted political and social conservatism.

#### Size and Structure of the Agricultural Market

The total value of the agricultural sector is estimated at about US\$28 billion (bln). The sector provides employment for about 5.5% of the labor force. The business structure of farming operations in Saudi Arabia ranges from huge farming operations such as National Agricultural Development Company with 42,000 hectares, to smaller operations between 50 to 500 hectares. The major players are joint-stock agricultural development companies but there are also some large privately owned farms. A joint-stock company is owned by five or more individuals or entities, and the shareholders are liable only to the extent of the value of their holdings.

#### Agricultural Trade

Saudi Arabia is a net importer of grains, most of which is feed barley for its burgeoning livestock sector. The EU supplies about one-third of the grains imported by Saudi Arabia, or about half of its barley requirements. Imports of Saudi Arabian grains from the U.S. and Canada are 10% and 4%, respectively.

Most grains enter Saudi Arabia duty free, except for pulses and sorghum which are subject to a 5% tariff. Wheat importers require an import license from the Grain Silos and Flour Mills Organization, which is responsible for the Saudi Arabian government's grain policy.

#### Trade with Canada

Saudi Arabia is an important market for Canadian agricultural commodities. During the past decade, Canada's agricultural exports to Saudi Arabia have averaged Cdn\$76.6 million (mln) per year. In return, Canada has imported about Cdn\$1.7 mln worth of agricultural commodities from Saudi Arabia, consisting primarily of the following: fruit and nuts; preparations of grains and pasta; and beverages and vinegar.

In terms of volume, feed barley is by far the most important Canadian export to Saudi Arabia, averaging 0.3 Mt annually during the past decade. However, those exports have fluctuated considerably during this period, ranging from nil during the two years of drought in Canada, to a record 1.1 Mt in 1996-97 when Canada produced a record 15.6 Mt of barley.

Exports of pulse and special crops to Saudi Arabia have increased significantly during the past decade, averaging 7,081.2 tonnes (t) during this period, and peaking at 10,520 t in 2003-04.



In addition to direct exports, Canadian pulse and special crops are also transhipped to Saudi Arabia through neighbouring countries.

#### **Domestic Price Supports**

Self-sufficiency in agricultural production has been a goal of the Saudi Arabian government since the 1970s, and this has been achieved to some extent by heavily subsidizing wheat and barley production. As a result of the subsidies, wheat and barley production increased dramatically during the 1980s and 1990s to the point that Saudi Arabia became a net wheat exporter.

Self-sufficiency in agricultural production comes with a price for Saudi Arabia. Concerns about the depletion of limited water reserves prompted the government to begin a series of price support reductions in the early 1980's, particularly for wheat. The subsidy provided to wheat producers has been reduced from a higher of US\$933.33 per metric tonne (/Mt) in 1981, to US\$266.67/Mt in 2004.

As well, since 1993, the Saudi Arabian government has imposed quotas on wheat production and has targeted production to meet domestic consumption, which averages 2.0 Mt annually. The Saudi Arabian government also issued a decree in September 2003 that effectively eliminated the local barley production subsidy. At this point, price supports are now limited to wheat.

#### **Trade Agreements**

Saudi Arabia is a member of the Gulf Co-operation Council (GCC), along with Kuwait, Qatar, Bahrain, the United Arab Emirates, and Oman. Members of the GCC enjoy special trade and investment privileges, including the benefits of a customs union. Under this 2003 agreement, the six member countries charge a 5% duty on most foodstuffs imported from non-GCC suppliers. The exceptions are staple foods such as rice, fresh meat, and feed grains, which are exempt from duties.

Saudi Arabia is also a member of the Arab League (AL), which agreed in

principle to the elimination of most agricultural tariffs by the year 2007. Currently it is not clear how much progress there has been to eliminate tariffs between member countries.

In any case, the current GCC and AL agreements are not expected to have much of an effect on the grain imports by Saudi Arabia simply because member countries do not produce sufficient amounts of grain for export.

#### Other Trade Considerations

In August 2000, the Saudi Arabian Commerce Minister issued a directive on the import of genetically modified (GM) foodstuffs, effective February 1, 2001. The directive instructed Saudi Arabian merchants and importers to label their products in a way that they could certify them as being free of GM ingredients. Some exporters of foodstuffs to Saudi Arabia expressed concern that they have not been provided sufficient details with respect to the labeling requirements under the directive. In response, the Saudi Arabian government recently provided the Canadian government with a copy of their royal decree for GM labelling. In addition, the Saudi Arabian government hosted in February 2005 a biotech workshop to discuss mandatory GM labelling with Canada. U.S., the EU and other interested nations.

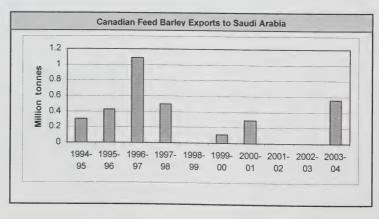
Saudi Arabia is engaged in an ongoing effort to join the World Trade Organization (WTO). Joining the WTO would increase access to world markets for Saudi Arabian oil and its petrochemical exports. In turn,

members of the WTO would enjoy increased access to this important market. Saudi Arabia is seeking to join the WTO as a developing country, but only for the agricultural sector, which generally provides a grace period of 5 to ten years to adapt trading practices to the new trade regime by reducing tariffs and domestic support.

#### **Water Consumption**

The Saudi Arabian government recognizes the importance of conserving its limited water resources. To that end, the government has introduced several measures aimed at cutting down household water consumption by up to 50%. The measures include providing conservation kits for households and reviewing price tariffs on water supplies, which are either pumped from deep underground reservoirs or processed at costly desalination plants. Under current tariffs, water is pumped into homes at the cost of about one riyal (US\$0.27) per 10 cubic meters, and the average monthly water bill for most households is less than 5 rivals. At these prices, there is little incentive for most households to cut down water use

Household water consumption, compared to water used to irrigate farmland, is a relatively small component of total water use in Saudi Arabia. Water for irrigating farmland is drawn almost exclusively from underground reserves, and the farms consume about 20 billion cubic meters, or 90%, of the country's annual water supply. With the wasteful practice of growing crops in this manner coming



under fire, the Saudi Arabian government and the World Bank are preparing a national water plan to be completed within a year or two. The agriculture ministry is also studying water use on farms as a means of cutting down on excessive water consumption.

#### **SITUATION 2004-05**

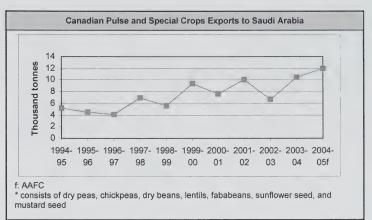
Saudi Arabia is the largest market in the Middle East, importing over US\$5 billion of food and beverages annually and offering suppliers of bulk commodities, and food processing and packaging equipment some excellent business opportunities. Saudi Arabia has long relied on imports of food products largely because irrigated lands near oases are virtually the only areas suitable for crop cultivation.

Despite the climatic disadvantages. the agricultural crop sector of Saudi Arabia has experienced steady growth since the 1970s, with much of the growth attributed to higher yields as Saudi Arabian farmers embraced new technologies and employed new and better inputs to production. In recent years, wheat for production has been on the decline, but production of other crops and livestock continues to flourish. Food processing, although still at a relatively modest level, is in an expansionary phase and is expected to increase significantly to meet growing demand for Western style food products.

#### Wheat

Saudi Arabia imported a record 1.3 Mt of wheat in 1979 but, since then, has systematically decreased its reliance on imported wheat by developing highly subsidized domestic supplies. In 1992, Saudi Arabia produced a record 4.1 Mt of wheat.

For 2004-05, wheat production is estimated at 1.6 Mt, down from 2.0 Mt in 2003-04. The decrease is due largely to lower domestic price supports for wheat as Saudi Arabia struggles to reduce its consumption of limited water supplies. As a result of lower domestic production and slightly higher consumption, imports are estimated at 0.4 Mt, which is the



highest level since 1982 when 0.7 Mt of wheat were imported.

The last significant wheat exports from Canada to Saudi Arabia were in 1982-83, when 26,250 tonnes were shipped. The previous export was in 1974-75, with 0.29 Mt shipped.

#### Barley

Barley production in Saudi Arabia has steadily decreased since peaking at 2.0 Mt in 1994-95 and is expected to be nil for 2004-05. It is the single largest barley importing country in the world. The 10-year average is 5.5 Mt and in 1986-87 it imported a record 9.0 Mt of barley.

For 2004-05, barley imports are forecast to decrease to 6.5 Mt from 5.7 Mt in 2003-04. The demand for feed barley fluctuates from year-to-year, depending on pasture conditions. The majority of the barley is fed to camels and secondarily to sheep and goats.

In recent years, Russia and the Ukraine have been the major suppliers. Australia is also a major player since it has a competitive advantage in this market due to low freight costs. The EU continues to be a major player in this market but its market share has been decreasing over time.

Canadian exports of feed barley to Saudi Arabia trended upwards during the 1990s, peaking in 1996-97, but have since decreased due largely to limited supplies of feed barley available for export. Canada's livestock sector continues to provide higher returns to barley producers than the export market.

#### Livestock

f: AAFC

Total livestock numbers in Saudi Arabia have decreased about 10% in the past five years due largely to a decrease in the number of sheep. which account for over 70% of the total Saudi Arabian livestock figure. For calendar year 2004, there were about 7.0 million (mln) sheep in Saudi Arabia, and 5.8 mln sheep are expected to be slaughtered. Of the 2.2 mln goats in Saudi Arabia, about 1.6 mln were expected to be slaughtered. Cattle are a relatively small component of the Saudi Arabian livestock sector. with only 115 thousand animals slaughtered annually

slaughtered	armuan	<i>/</i> .		
Barley	Supply	and Dis	positio	n
	- tl	housan	d tonne	s -
June/May Crop year	2002- 03	2003- 04	2004- 05e	2005- 06f
Beginning stocks	1,257	2,611	2,301	2,591
Production	100	0	0	0
Imports	7,064	5,700	6,500	6,000
Supply	8,421	8,311	8,801	8,591
Human Consumption	10	10	10	10
Feed Use	5,800	6,000	6,200	6,300
Total Use	5,810	6,010	6,210	6,310
Carry out Stocks	2,611	2,301	2,591	2,281
e: USDA - PS	&D			

#### Pulse and Special Crops

Canadian exports of pulse and special crops, although relatively small, trended upward for several years during the late 1990's peaking at about 11 thousand tonnes in 2003-04.

Exports of Canadian pulse and special crops, in general, decreased in 2002-03 due to drought conditions in western Canada that affected exportable supplies.

For 2004-05, Canadian exports of pulse and special crops are forecast as follows: lentils, 5,000t; dry peas, 5,000t. Smaller volumes of chickpeas, fababeans, mustard seed and canary seed are expected to be exported to Saudi Arabia. Total exports of pulse and special crops are forecast to increase to about 12,000t mostly due to higher exports of lentils.

#### **OUTLOOK 2005-06**

Saudi Arabia's economic and political prospects are closely tied to the price of crude oil and the threat of terrorism. Those factors are expected to play an important role for Saudi Arabia. As well, the problems of increasing public debt and unemployment are expected to contribute to the country's social unrest. The end result is that Saudi Arabia's imports of agricultural and agri-food products will be affected to some extent, but there is still a need to

Wheat Supply and Disposition - thousand tonnes June/May 2002-2003-2004-2005-Crop Year 03 04 05e 061 Beginning 1,108 1,271 1,332 1,258 stocks Production 2.000 1.600 1.550 2.000 Imports 161 26 400 550 Supply 3,432 3,358 3,258 3,208 Human 2.050 2.050 2.100 2.100 Consumption Feed Use 50 50 50 Total Use 2,100 2,100 2,150 2,150 Carry out 1.332 1.258 1.108 1.058 Stocks e: USDA - PS&D AAFC

feed a growing population, whether that be with commodities produced domestically or those imported from countries with exportable surpluses.

More than half of the population of Saudi Arabia is under the age of 20, and the country's population is increasing at an annual rate of 3.5%. The robust population growth, coupled with insufficient arable land and limited water supplies, means that Saudi Arabia is dependent on imports of food and drink, particularly fresh and processed food products. This demand for higher value food products has given impetus to the speedy development of the Saudi Arabian food processing capacity in order to meet increasing consumer needs.

#### Wheat

For 2005-06, wheat production in Saudi Arabia is forecast at 1.6 Mt, unchanged from 2004-05. Imports are forecast at 0.7 Mt, and consumption is expected to increase slightly to 2.2 Mt. Ending stocks for 2005-06 are forecast at 1.2 Mt, up slightly from 2004-05 and more in line with the 10-year average.

#### Barley

For 2005-06, barley production in Saudi Arabia is forecast to remain nil and imports are expected to decline slightly, to 0.6 Mt, due to a larger than normal carry-in from 2004-05. Ending stocks are forecast at 2.3 Mt, down from 2.6 Mt in 2004-05, but significantly higher than the 10-year average of 1.9 Mt. Imports from Canada are expected to be minimal due to the strong domestic market for feed barley in Canada.

#### **Pulse and Special Crops**

For 2005-06, Canadian exports to Saudi Arabia are expected to increase slightly for lentils and dry peas.

#### Livestock

The total livestock number is expected to remain virtually unchanged at 9.9 mln for calendar year 2005. Specifically, the sheep count is expected to remain at 7.0 mln and the goat count at 2.2 mln. The total number of animals slaughtered for calendar year 2005 is forecast at 7.6 mln head, unchanged from 2004.

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NS (6)	Halifay	NS	Truro	SN	Truro	QC	Quebec	St. Hyacinthe QC	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	Hamilton	ON (5)	Toronto	ON	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	nder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(7)	Vancouver	SELECTED	A. SELLING F
February 28, 2005	March 7 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	PERIOD	SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS						
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	LK FEED
N/A	N/A	N/A	N/A	159.50	159.50	131.37	134.70	142.04	147.13	136.10	129.10	133.00	136.00															130.00	130.00			100.25	100.50	125.00	126.50	77.50	82.50	105.00	105.00	125.00	125.00	(1) WHEAT	NGRE
N/A	N/A	N/A	N/A			N/A	N/A	121.92	124.41			150.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	145.00	140.00	N/A	N/A	N/A	N/A	OATS	DIENT
N/A	N/A	N/A	A/N	162.34	162.34	159.47	164.41	142.63	144.27	150.00	152.40	145.00	149.00															138.00	138.00			107.00	111.20	107.00	108.50	85.50	88.00	110.00	110.00	130.00	130.00	BARLEY	SATS
159.00	159 00	NA	N/A	166.05	167.74	133.43	127.32	116.87	116.23	134.44	134.64	123.00	124.00							111.00	110.50					108.16	110.28			109.17	102.39			120.00	120.00	135.00	135.00	145.00	138.00	150.00	146.00	CORN	ELECT
				FOB								FOB													FOB																	BASIS	ED PO
352.50	346.00			297.20	318.30	271.69	280.29	280.00	277.57			275.84	283.81									271.83	272.27											264.50	265.00	286.00	286.50	282.00	282.00	293.50	283.50	MEAL	STNI
				213.67	213.67	238.90	237.98					214.10	205.40									#N/A	#N/A											N/A	N/A	N/A	N/A			187.00	181.00	MEAL	
297.50	297.50											61.67	62.33			63.50	65.00																							100.00	102.00	FEEDS	
				267.55	273.05							210.00	210.00											212.00	223.00									290.00	290.00	160.00	165.00	145.00	150.00			MEAL	1
1,100.00	1.100.00											850.00	850.00											N/A	NA									982.50	982.50	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	
H	N/A			505.00	505.00							386.00	375.00											420.00	420.00									515.00	515.00	545.00	555.00	545.00	555.00	500.00	520.00	FAT	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00			T		425.00	_	+									_							_	
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	MEAL FEED	March 7, 2005
																																				115.33	117.00					PEAS	005
												270.00	270.00											267.00	272.00																	ALFALFA	27.00
				290.00	290.00							290.00	290.00											290.00	290.00									340.00	340.00	360.00	360.00	310.00	310.00	335.00	335.00	MEAL	CEATHER

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2326, closing date March 4, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-5824 Email: chartier @agr.gc.ca N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

DDA	TRIF	GR	ATNS	

KAII	KIE GRAINS			This week	Last week	Month ago	Year ago 8-Mar-04
	Selected Points	Price Basis		7-Mar-05	21-Feb-05	7-Feb-05	165.00
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	98.00	97.00	155.25
01111	(CBOT)		Oat	154.20	159.50	161.75	
	(Lethbridge)		Barley	110.50	109.00	108.00	133.00
	Bayport, ON (1)	In-store	Wheat	124.61	121.61	120.61	188.61
J	Bayport, Oli (1)	iii otoro	Oat	N/A	N/A	N/A	N/A
			Barley	137.89	136.39	135.39	160.39
	Montreal, QC (1)	In-store	Wheat	129.03	126.03	125.03	193.03
	Montreal, QC (1)	III-Store	Oat	N/A	N/A	N/A	N/A
			Barley	142.81	141.31	140.31	165.31
	Moncton, NB	Truck via Halifax	Wheat	151.25	148.25	147.25	215.25
	MONCION, IND	Track via Flamax	Oat	N/A	N/A	N/A	N/A
			Barley	167.00	165.50	164.50	189.50
	Truro, NS	Truck via Halifax	Wheat	145.22	142.22	141.22	209.22
	Truio, NS	Truck via Flamax	Oat	N/A	N/A	N/A	N/A
			Barley	164.50	163.00	162.00	187.00
	Halifax, NS (1)	In-store	Wheat	136.28	133.28	132.28	200.28
	Halliax, No. (1)	III-Store	Oat	N/A	N/A	N/A	N/A
			Barley	150.80	149.30	148.30	173.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	196.63	195.63	263.63
	Stephenville, NL	Track / Truck via Cyancy	Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
	Melfort, SK		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	2 1 011	ITACK	Wheat	N/A	N/A	N/A	N/A
	Bayport, ON		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	11 1 100	Track	Wheat	N/A	N/A	N/A	N/A
	Montreal, QC		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	M. day MD	ITACK	Wheat	N/A	N/A	N/A	N/A
	Moncton, NB		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	T 110	Hack	Wheat	N/A	N/A	N/A	N/A
	Truro, NS		Oat	N/A	N/A	N/A	N/A
_		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
_	Otrack-maille, NII	Track / Truck via Syuriey	Wheat	N/A	N/A	N/A	N/A
	Stephenville, NL		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
_			Daney	107.			
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corr				7-Mar-05	21-Feb-05	7-Feb-05	8-Mar-04
	n: US Lake Port	On Board Vessel		102.39	102.39	95.94	157.94
LIOU	i. OS Lake Full	On Dould Voodo		104.40	404.40	114 00	176 08

			1			
	Selected Points	Price Basis	This week 7-Mar-05	Last week 21-Feb-05	Last week 7-Feb-05	Year ago 8-Mar-04
Corn						
From:	US Lake Port	On Board Vessel	102.39	102.39	95.94	157.94
		In-store	121.43	121.43	114.98	176.98
To:	Montreal, QC (1)			108.21	99.88	156.90
From:	Chicago (IL)	Track	108.21			
	Montreal, QC	Track	137.07	137.07	128.74	185.76
To:			110.28	110.28	103.24	155.40
From:	Chatham, ON	Track				
To:	Montreal, QC	Track	134.15	134.15	127.11	179.27

Soymeal 48% Protein					
From: Hamilton, ON		272.27	272.27	242.29	393.60
	Track	296.60	296.60	266.62	417.93
To: Montreal, QC		315.35	315.35	285.37	436.68
Moncton, NB	Track	318.57	318.57	288.59	439.90
Truro, NS	Track			337.22	488.53
Stephenville, NL	Track / Truck via Sydney	367.20	367.20	331.22	400.33

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS Truro NS Halifax	Trois-Rivières QC QC St. Jean QC (2) St. Hyacinthe QC Quebec Quebec Truro NS Truro NS	Trois-Rivières QC QC St. Jean QC (2) St. Hyacinthe QC Quebec QC Quebec NS	Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS	Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro	Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC Quebec QC	Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC Quebec	Trois-Rivières QC St. Jean QC (2) St. Hyacinthe QC	_   ×				QC (5)	Montreal	ON.	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	Hamilton	ON (5)	Toronto	ON	Chatham	ON POLES	DOA (3)	Ports	ON (8)	ınder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(7)	Vancouver	POINT	SELECTED .	A SELLING PRICE OF BILL K EFED INGREDIENTS AT SELECTED POINTS
February 21, 2005	a continue of a contract	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 21, 2005	February 14, 2005	February 14, 2005	February 21, 2005	PERIOD	DEEEBENICE CO	DRICE OF BI										
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track	11-01010	la Ctoro	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	מפוכה ל	L K EEED
21/2	N/A	N/A	N/A	158.56	159.50	135.87	130.87	145.99	145.61	132.60	132.60	134.00	132.00															128.00	130 00		99.50	100.00	125.00	125.00	81.00	77.50	104.00	104.00	125.00	125.00	WHEAT		NGRE
N/A	NA	N/A	N/A			N/A	N/A	118.69	121.93			150.00	150.00															205.00	208 00		N/A	N/A	140.00	140.00	141.00	145.00	N/A	N/A	N/A	$\rightarrow$	OATS	0.1.1	TIFUTS
N/A	N/A	N/A	N/A	161.49	162.34	158.34	157.97	143.25	143.00	142.00	137.00	144.00	143.00															138.00	138 00		107.50	106.50	107.50	107.50	89.00	85.50	108.00	108.00	127.00	127.00	BARLEY		AT SE
162.40	160.40	N/A	N/A	164.20	165.22	120.08	125.00	114.75	115.60	128.04	127.95	125.00	125.00							101.85	105.50					105.22	105.74		00.0	97.47	07 47		116.00	116.00	134.00	129.00	140.00	139.00	142.42	$\vdash$	CORN	i	I FCTE
_			٦	FOB							$\dashv$	FOB				_									FOB					-	-	_										DBICE S	ij pol
320.00	328.00			288.88	291.05	252.31	261.46	251.57	259.61			258.63	268.30									250.33	263.67										245.00	252.00	266.50	273.50	267.00	269.50	265.00	270.00	MEAL	SOYREAN	STR
				201.10	213.67							185.50	200.10									#N/A	#N/A										N/A	N/A	N/A	N/A			165.50	175.50	MEAL	A IONAC	
297.50	297.50											63.33	59.33			53.00	57.00																						103.00	102.00	FEEDS	3	
				256.55	267.50							200.00	200.00											203.67	212.00								290.00	290.00	160.00	160.00	145.00	145.00			MEAL	MEAT	
1.100.00	1.100.00											850.00	850.00											N/A	N/A								970.00	970.00	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	E SE	
7	N/A			505.00	505.00							397.00	397.00											420.00	420.00								515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	DNIMAL	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																MEAL	GILITEN	Febr
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																FEED	GILITEN GILITEN	February 21, 2005
																																			113.67	116.00					PEAS	1000 1000	2005
												270.00	270.00											265.00	265.00																ALFALFA	DEHY	
				290.00	290.00							290.00	290.00											300.00	300.00								330.00	340.00	360.00	360.00	310.00	310.00	335.00			FEATHER	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat SCWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats SCW

	Selected Points	Price Basis		This week 21-Feb-05	Last week 7-Feb-05	Month ago 24-Jan-05	Year ago 23-Feb-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	98.00	97.00	103.00	160.00
	(CBOT)		Oat	159.50	161.75	170.00	149.75
	(Lethbridge)		Barley	109.00	108.00	112.00	126.00
0:	Bayport, ON (1)	In-store	Wheat	121.61	120.61	126.61	183.61
			Oat	N/A	N/A	N/A	N/A
			Barley	136.39	135.39	139.39	153.39
	Montreal, QC (1)	In-store	Wheat	126.03	125.03	131.03	188.03
			Oat	N/A	N/A	N/A	N/A
			Barley	141.31	140.31	144.31	158.31
	Moncton, NB	Truck via Halifax	Wheat	148.25	147.25	153.25	210.25
			Oat	N/A	N/A	N/A	N/A
			Barley	165.50	164.50	168.50	182.50
	Truro, NS	Truck via Halifax	Wheat	142.22	141.22	147.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	163.00	162.00	166.00	180.00
	Halifax, NS (1)	In-store	Wheat	133.28	132.28	138.28	195.28
			Oat	N/A	N/A	N/A	N/A
			Barley	149.30	148.30	152.30	166.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	196.63	195.63	201.63	258.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
ľ	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
7	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
5	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
orn			21-Feb-05	7-Feb-05	24-Jan-05	23-Feb-04
rom:	US Lake Port	On Board Vessel	96.84	96.84	94.23	152.78
0:	Montreal, QC (1)	In-store	115.88	115.88	113.27	171.82
rom:	Chicago (IL)	Track	101.20	101.20	99.04	155.95
0:	Montreal, QC	Track	130.06	130.06	127.90	184.81
rom:	Chatham, ON	Track	105.74	105.74	102.13	153.14
0:	Montreal, QC	Track	129.61	129.61	126.00	177.01

Soymeal 48% Protein					
rom: Hamilton, ON		263.67	263.67	243.39	375.20
o: Montreal, QC	Track	288.00	288.00	267.72	399.53
Moncton, NB	Track	306.75	306.75	286.47	418.28
Truro, NS	Track	309.97	309.97	289.69	421.50
Stephenville, NL	Track / Truck via Sydney	358.60	358.60	338.32	470.13

<sup>.</sup> Prices include ONE month of storage and interest charges

PRAIRIE GRAINS

ource: Market Analysis Division, Agriculture and Agri-Food Canada

contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

ootnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

March 18, 2005 Volume 18 Number 6

## **CANARY SEED: SITUATION AND OUTLOOK**

(with an overview of Canadian spice crops production)



Canada accounts for about 85% of world production and about 90% of world exports of canary seed. The value of Canadian canary seed exports averaged about \$100 million during the past five years. For 2005-2006, Canadian canary seed production is forecast to decrease, but supply is expected to be similar to 2004-2005. Therefore, the average price is forecast to be the same as in 2004-2005. In the longer term, Canario, which was developed in Canada, offers opportunities for food and industrial uses, and is expected to result in increased demand. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for canary seed. It also includes an overview of Canadian spice crops production.

#### WORLD

#### **Production and Trade**

During the past 10 years, world canary seed production ranged from a low of 149,000 tonnes (t) in 2001-2002 to a high of 347,000 t in 1996-1997. Annual production was variable, but the variability was mainly in Canada.

Most of the world's canary seed production is exported. Canary seed exports have been relatively stable during the past ten years, averaging about 210,000 t per year. Although normally there is little substitution of other birdseed for canary seed, substitution occurs in years when the canary seed price is high compared to alternatives, such as millet. The substitution occurs mainly in wild bird seed mixtures. In 2003, the latest year for which statistics are available, world exports were 204,000 t and imports 221,000 t. However, about 10% of the exports were re-exported to third countries. Canada dominates world exports, accounting for about 90% of the exports in 2003, if re-exports are excluded. Argentina and Hungary are the only other significant exporters of canary seed, excluding re-exporters such as the United States (US), Belgium and Netherlands. Imports are much more widely distributed than exports, with the top five importing countries (Mexico, Brazil, Belgium, US and Spain) accounting for about 65% of imports.

#### CANADA

#### Production

Canary seed is a cool season crop which prefers long warm days and cool nights. It is well suited to the Canadian prairies and matures in approximately 100 days. Canary seed is shallow rooted and is more sensitive to heat and less drought tolerant and salt tolerant than wheat. It does best on heavy clay or clay loam, moisture retentive soils. Canary seed should be planted as early in May as possible. Late seeding can lead to delayed maturation of the straw during harvest.

Canary seed is shatter resistant, which allows it to be straight combined. If the crop is swathed, it should not be cut until it has reached full maturity and should be combined soon after swathing. Caution should be taken to keep dehulling to a minimum, since dehulled seed is classified as dockage and must be cleaned out. Canary seed with the hull intact is shiny and golden yellow. Dehulled canary seed is dark brown in colour. Canary seed can be stored for long periods of time without losing quality, provided it is put into storage in good condition. Canadian canary seed is normally

WORLD: C	ANARY SEED	SUPPLY AN	ID DISPOSIT	ION	
	2001- 2002	2002- 2003	2003- 2004	2004- 2005f	2005- 2006
Harvested Area (000 ha)	197	261	290	355	280
Average Yields (t/ha)	0.76	0.81	0.91	0.96	0.96
		thou	usand tonnes.		
Canada*	114	176	226	300	230
Hungary	5	8	10	11	11
Argentina	19	17	18	17	18
Australia	6	6	6	6	6
Uruguay	3	3	3	3	3
Mexico, Turkey, Spain	2	2	2	2	2
Total Production	149	212	265	339	270
Carry-in Stocks (e)	_70	30	20	_67	140
Total Supply (e)	219	242	285	406	410
Total Use (e)	189	222	218	266	275
Carry-out Stocks (e)	30	20	67	140	135
Stocks-to-use ratio (%)	. 16	9	31	53	49

Source: FAO, except \*Statistics Canada - March 2005

f: AAFC forecast, March 2005

e: AAFC estimate, March 2005

harvested in September and early October.

Canadian canary seed production during the past ten years has been variable, ranging from 114,000 t in 2001-2002 to 300,000 t in 2004-2005. Canada's share of world production increased during this period as production in Argentina and Hungary decreased. On average, Saskatchewan accounted for 90% of Canadian production, with the remainder produced in Manitoba and Alberta.

#### Canario

Canario is a glabrous or hairless type of canary seed developed in Canada, with first commercial production starting in 1997. Canary seed has tiny hairs at the base of the seed that break off and cause severe itching to producers, processors, and packagers. Canario eliminates that problem.

Canario also helps the industry through reduced shipping costs due to 12% greater seed packing per container and the elimination of the oiling and polishing steps in processing.

The Canadian Special Crops
Association (CSCA) has obtained
registration for the trademark Canario
in Canada, European Union and
Mexico. Registration in the US and
Brazil is pending. Canario varieties
must be 97% glabrous in order to bear
the Canario trademark. The Canadian
Grain Commission (CGC) has
developed a Canario Seed Analysis
Certificate to be used for shipments of
canary seed which meet the Canario
standard.

#### Uses

Canary seed has only one market at the present time, as a major component in seed mixtures for pet

Canada: Canary Seed Supply and Disposition 2003-2004-2005-2002-2001-2005f 2006f 2003 2004 2002 Aug - July crop year 356 249 251 170 287 Seeded Area (000 ha) 242 318 227 243 Harvested Area (000 ha) 163 0.95 0.70 0.78 0.93 0.94 Yield (t/ha) ...thousand tonnes. 30 20 67 140 Carry-in stocks 70 300 230 114 176 226 Production 367 370 246 184 206 **Total Supply Exports** 54 49 49 51 53 Europe 38 35 39 41 35 Central America 53 55 55 29 41 South America 22 24 20 United States 15 26 6 6 6 6 3 Middle East & Africa 5 3 4 5 5 Asia & Oceania 180 185 170 134 164 Total Exports \*9 47 50 20 22 Total Domestic Use 235 179 227 **Total Use** 154 186 140 135 30 20 67 Carry-out Stocks 57 19 11 37 62 Stocks-to-use ratio (%) 615 709 620 880 Seeded Area (000 ac) 420 848 842 624 692 830 Yield (lbs/ac) Average producer price 215-245 215-245 575 345 660 \$/t 0.10-0.11 0.10-0.11 \$/lb 0.30 0.26 0.156

Source: Statistics Canada and AAFC

f: Agriculture and Agri-Food Canada forecast, March 2005

Note\*: Domestic use is calculated residually. For 2003-04, based on export and carry-out stocks data, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

and wild birds. Typically it is mixed with seeds such as millet, sunflower seed, safflower seed, niger seed, buckwheat, cereal grains, flaxseed, and canola.

#### Marketing

All of the canary seed produced in Canada is sold on the open market to dealers. Canary seed going to customers in Canada and the US is shipped bulk in trucks or in containers which are carried by trucks or trains. Canary seed going to northern Europe is usually shipped bulk, whereas canary seed going to customers in southern Europe and other parts of the world is usually shipped in containers. Some canary seed is grown under production contracts, which guarantee a price for part of the production, but most is sold on the spot market.

The Canadian Special Crops
Association (CSCA)
(www.specialcrops.mb.ca) establishes
trade rules for domestic trade and
serves as a forum for exporters,
dealers and brokers involved in the
industry of trading Canada's pulse and
special crops, including canary seed.
The website includes a section where
buyers can submit a request for prices.

Canary seed does not fall under the Canada Grain Act and Regulations. Therefore, the CGC (www.grainscanada.gc.ca) has not established grades for the crop and canary seed producers do not qualify for compensation should companies licensed by the CGC default on their payments.

Export specifications for canary seed are usually minimum 99% pure seed, with a maximum of 4% dehulled seed.

#### **Domestic Use**

Canadian domestic use, which includes bird seed, seed and dockage, has ranged from 20,000 t to 50,000 t per year during the past ten years. Canary seed is mixed with other seed for bird seed by processors located in western and central Canada, and sold under their own brands or under customized store brands. No standards exist for mixes or packaging. A company in Saskatchewan is using organic canary seed in organic bird seed mixtures.

#### **Exports**

Canadian exports of canary seed are mainly in the bulk, unprocessed form, although packaged seed mixtures are also exported. Exports have been variable, ranging from 122,000 t to 170,000 t per year, but with a slight upward trend during the past ten years. The western hemisphere and Europe are the main destinations for Canadian canary seed, although it is exported throughout the world. The main importing countries are Mexico, US, Brazil, Venezuela, Colombia. Belgium, Italy and Spain. Although Canada is the dominant exporter, it has competition from Argentina in Brazil and from Hungary in Europe.

#### **Prices**

Canadian prices are determined on an export basis because Canada exports about 85% of its canary seed production. They are, therefore, highly sensitive to the value of the Canadian dollar in foreign markets. Since there are no futures markets for canary seed, prices are negotiated between the producer, dealer and customer based on supply and demand factors. The prices negotiated could be for immediate or future delivery. The average price has been volatile. depending on supply, ranging from \$240 to \$660 per tonne (/t) during the past ten years.

#### **OUTLOOK**

#### World: 2005-2006

Production is forecast to decrease by 20%, from 2004-2005, to 270,000 t, because of lower production in Canada. Total supply is forecast to increase marginally to 410,000 t, due to sharply higher carry-in stocks. Total use is expected to increase slightly due to higher demand and carry-out stocks are expected to decrease slightly.

#### Canada: 2005-2006

Area seeded is forecast to decrease by 30% from 2004-2005, due to lower potential returns compared to many alternative crops. However, the harvested area is expected to decrease by 24%, assuming a return to normal abandonment. The abandonment in 2004-2005 was higher than normal due to frost damage and a late harvest. Assuming trend yields, production is forecast to decrease by 23% to 230.000 t. Total

supply is forecast to increase marginally to 370,000 t due to higher carry-in stocks. Exports are forecast to increase slightly because of higher demand and carry-out stocks are expected to decrease slightly. The average price is forecast to be the same as in 2004-2005 because of the relatively stable supply. The main factor to watch is precipitation during the growing and harvest periods.

#### Canada: Longer Term

The development of Canario offers opportunities for food and industrial uses. Researchers have established that Canario groats (dehulled seed) have a protein content of about 19%, which is significantly higher than for wheat and other cereal grains and is close to pulse crops. Canario's oil content is about 9%, about four times as high as for wheat. The oil is made up of 32% oleic and 54% linoleic fatty acids, a desirable composition for human consumption. Prolamin and glutelin are the main storage proteins in canary seed, constituting 78% of total proteins. Canary seed protein is high in cystine, tryptophan and phenylalanine, but low in lysine and threonine. It would be a good supplemental protein source for dairy proteins, such as casein and whey proteins. Its starch content is similar to wheat, at about 61%. Canario has a high lipid content, which could be valuable by-product. The presence of antioxidant activity in Canario lipid could be a delaying factor in rancidity of Canario products during storage. Canario starch comprises small polygonal granules, smaller than commercially available starches. It was found to form a rigid gel which was stable under cooling and freezing conditions.

Canario could be roasted and used as a low fat substitute for sesame seed in bread and snack food. It has the potential for use as a fat substitute because the oil is high in unsaturated fat. Canario's starch properties could make it suitable for use in the cosmetics industry or as an industrial dusting starch. Canario can be separated into starch, protein, oil and fibre by wet milling. The flour can be used in baking wheat-Canario and multi-grain bread and cookies.

W	orld: Ca	nary Se	ed Expo	orts							
Calendar											
Year	1999	2000	2001	2002	2003						
		thousa	ands of t	onnes							
Canada*	145	158	166	146	170						
Argentina	21	22	22	12	9						
US	20	14	8	11	8						
Belgium	11	9	13	9	6						
Netherlands	5	5	5	5	3						
Hungary	27	5	5	8	4						
Australia	2	3	1	1	0						
Other	2	3	5	4	4						
Total	233	219	225	196	204						
		Statistic	Source: FAO, except *Statistics Canada - March 2005								

W	orld: Ca	nary Se	ed Impo	orts	
Calendar					
Year	1999	2000	2001	2002	2003
		thousa	ands of t	onnes	
Mexico	42	51	49	54	53
Brazil	39	42	38	33	33
Belgium	30	34	36	24	22
US	15	19	17	14	16
Spain	17	17	16	14	15
Italy	15	10	9	10	9
Colombia	3	4	6	5	9
Venezuela	4	4	5	6	7
UK	12	4	7	7	4
Netherlands	9	9	10	5	4
Portugal	5	5	5	5	4
Chile	4	4	4	4	4
Germany	7	5	10	3	3
France	4	5	4	3	3
Peru	1	1	1	2	3
Algeria	2	2	1	2	2
China	1	2	2	1	2
Greece	2	2	1	1	2
Japan	2	2	2	1	2
Guatemala	1	1	1	1	1
Indonesia	1	1	1	2	2
Other	22	16	16	22	21
Total	238	240	241	219	221

Source: FAO - March 2005

The difference between imports and exports is partly attributed to the timing of delivery. US: United States UK: United Kingdom

The use of Canario for food and industrial products is expected to encourage premium pricing for Canario compared to traditional canary seed. It would also increase demand for Canadian canary seed significantly. This in turn would result in increased economic diversification through the replacement of traditional crops and through the development of new processing opportunities for food and industrial uses.

#### SPICE CROPS

		Saskatchew	an: Caraway S	eed Area, Prod			2002 2004	2004-2005
Aug - July crop year	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	
Seeded Area (000 ha)	5.0	4.8	4.0	8.1	6.1	8.1	8.1	4.0
Harvested Area (000 ha)	4.4	3.5	4.0	7.3	4.1	6.1	6.1	4.0
Yield (t/ha)	0.59	0.60	0.85	0.75	0.32	0.39	0.52	0.63
Production (000 t)	2.6	2.1	3.4	5.5	1.3	2.4	3.2	2.5
Average Price (\$/t)	770	680	730	1,030	1,450	1,450	880	790
Canadian Exports (000t)	1.6	2.8	3.8	2.5	2.5	2.0	2.0	2.
oundaidii Experio (eees,								
		Saskatchewa	an: Coriander S	Seed Area, Proc	duction and Pri	ces	- K. 100 Miss 201	32-44 A 1276
Aug - July crop year	1997-1998	Saskatchewa 1998-1999	an: Coriander 5 1999-2000	Seed Area, Proc 2000-2001	duction and Pri 2001-2002	2002-2003	2003-2004	2004-2005
Aug - July crop year Seeded Area (000 ha)	<b>1997-1998</b> 8.8						<b>2003-2004</b> 8.1	<b>2004-2005</b>
Seeded Area (000 ha)	8.8	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003		
Seeded Area (000 ha) Harvested Area (000 ha)	8.8 8.5	<b>1998-1999</b> 10.1 10.1	<b>1999-2000</b> 8.1	<b>2000-2001</b> 6.1	<b>2001-2002</b> 6.1	<b>2002-2003</b> 8.1	8.1	12.
Seeded Area (000 ha) Harvested Area (000 ha) Yield (t/ha)	8.8 8.5 0.62	<b>1998-1999</b> 10.1	<b>1999-2000</b> 8.1 8.1	<b>2000-2001</b> 6.1 6.1	<b>2001-2002</b> 6.1 6.1	2002-2003 8.1 7.3	8.1 8.1	12. 10.
Seeded Area (000 ha) Harvested Area (000 ha)	8.8 8.5	1998-1999 10.1 10.1 0.93	1999-2000 8.1 8.1 0.88	2000-2001 6.1 6.1 0.66	2001-2002 6.1 6.1 0.66	2002-2003 8.1 7.3 0.71	8.1 8.1 0.59	12. 10. 0.7

Source: Statistics Canada, Saskatchewan Agriculture, Food and Rural Revitalization, and AAFC

f: Agriculture and Agri-Food Canada forecast, March 2005

Canadian spice crops production is concentrated in Saskatchewan, with smaller volumes produced in Manitoba and Alberta. The main spice crops produced in Canada are caraway seed and coriander seed, but a small amounts of fenugreek seed and dill seed are also produced.

Seed from spice crops is used to add flavour to food. Caraway seed is used to flavour such foods as bread, cheese and sauerkraut. Coriander seed is used to flavour products such as curries, gin and prepared meats

Caraway seed produced in Canada is usually from biennial varieties which require a second growing season to produce seed. Although annual varieties are available, they are lower yielding and late maturing, which increases the risk of frost damage. Coriander seed is an annual crop.

World production data for caraway seed and coriander seed is not available. Caraway seed is produced mainly in northern Europe, India, US and Canada. Coriander seed is produced mainly in countries along the Mediterranean and Black seas, Argentina, India and Canada.

Canadian production data for caraway seed and coriander seed is only available for the main producing province, Saskatchewan. Production of both crops in Saskatchewan has been variable, in line with variable seeded area, crop abandonment and yields. Spice crops are sometimes grown under production contracts. Average prices have also varied due to production variability in Canada and other producing countries and lack of world production data.

Most of Canadian caraway seed and coriander seed exports are to the US. Other significant destinations for caraway seed are Netherlands, Belgium and Germany, and for coriander seed United Kingdom, Trinidad and Tobago, Sri Lanka, Mexico, Japan and Brazil.

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## CANADA: GRAINS AND OILSEEDS OUTLOOK

March 14, 2005

For 2005-06, total production of grains and oilseeds in Canada is forecast by Agriculture and Agri-Food Canada (AAFC) to decline by 4%, to 61.5 million tonnes (Mt), due to lower yields, but remain above the 10-year average of 59.2 Mt. In western Canada, seeded area is expected to shift out of winter wheat, barley, canola and summerfallow into spring wheat, durum wheat, oats and flaxseed. In eastern Canada, a 5% decline in winter wheat area is forecast to be offset by an increase in areas of spring wheat and dry beans. In western Canada, production is forecast to decrease to 46.5 Mt from 48.2 Mt in 2004-05. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. Normal growing conditions, abandonment rates and crop quality have been assumed.

Average world prices for wheat, coarse grains and oilseeds are forecast to decrease from 2004-05 due to rising carry-out stocks, especially in the major exporting countries. In Canada, prices for all grains and oilseeds will remain under pressure as the Canadian dollar is expected to remain relatively strong. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2004-05, exports are forecast to decline by 5%, to 11.7 Mt, due to reduced supplies of good quality wheat. Domestic use is forecast to rise by almost 25%, due to higher feed use resulting from the low quality of the western Canadian crop. Carry-out stocks are forecast to increase by 19% to 5.1 Mt. Carry-out stocks are expected to largely be of low quality. For 2005-06, Canadian production is forecast to decline by 6% from 2004-05, to 19.7 Mt, as yields decrease to a trend level. Domestic use is expected to fall. However, high carry-in stocks of feed wheat are expected to maintain wheat feeding at an above-average 4.0 Mt. Exports are projected to increase to 12.7 Mt, assuming that supplies of top-quality CWRS wheat increase to more normal levels. The Canadian Wheat Board (CWB) 2005-06 Pool Return Outlook (PRO) for No.1 CWRS 11.5% protein is \$180/t, in-store Vancouver/ St. Lawrence (I/S VC/SL), \$7/t below 2004-05. Assuming a normal quality crop, returns for high protein CWRS wheat are expected to decline by a greater amount, with smaller declines for medium quality wheat.

#### DURUM

For 2004-05, exports are forecast to fall by 10%, to 3.1 Mt, due to reduced supplies of top-quality durum and increased production in the major importing countries. Carry-out stocks are projected to rise by over 50%. For 2005-06, production is forecast to be relatively unchanged at 5.0 Mt. Total supplies are forecast to rise by 14%, to a record 7.7 Mt, however, due to higher carry-in stocks. Exports are projected to increase by 16% to 3.6 Mt, mainly due to reduced export competition from the EU. However, carry-out stocks are forecast to rise by a further 19%, to a record 3.2 Mt. Farm stocks are forecast to rise by almost 30% to a record 1.8 Mt. The CWB PRO for No.1 CWAD 11.5% protein is \$188/t, I/S VC/SL, down \$9/t from 2004-05. The premium for No.1 CWAD 11.5% over No.1 CWRS 11.5% is projected at \$8/t, vs. \$10/t in 2004-05.

#### BARLEY

For 2004-05, exports are forecast to decrease by 24% from 2003-04, to 1.85 Mt, due to lower selection rates for malting barley and relatively strong domestic prices. Carry-out stocks are forecast to rise to a burdensome level of 3.5 Mt.

For 2005-06, production is forecast to fall by 8% from 2004-05, to 12.2 Mt, due to lower yields and area. Supply is expected to rise slightly, however, due to higher carry-in stocks. Domestic use is forecast to rise by 2% due to increased feed demand. Exports are forecast to rise significantly, to 2.5 Mt, due to increased supplies of malting quality barley. Carry-out stocks are expected to fall to 3.0 Mt. The off-Board Lethbridge cash feed barley price is forecast at \$110/t, the same as for 2004-05. The CWB PRO, I/S VC/SL, is \$111/t for No. 1 CW feed barley pool A, \$170/t for Special Select Two Row and \$158/t for Special Select Six Row designated barley , vs. \$117/t, \$178/t and \$164/t, respectively, for 2004-05.

#### OATS

For 2004-05, exports are forecast to decline by 4% from 2003-04, to 1.5 Mt, as a result of decreased supplies of milling quality oats in Canada and the weakness in US import demand. Carry-out stocks are projected to increase by 38%, to 1.1 Mt. For 2005-06, production is forecast to increase by 8%, as lower yields are more than offset by higher harvested area. Domestic use is forecast to increase to 2.1 Mt, due to higher feed and food demand. Exports are forecast to rise by 20%, due to improved crop quality, increased supplies, and stronger US demand. Carry-out stocks are expected to rise by 9%, to 1.2 Mt. The Chicago price is forecast at C\$120/t, \$10/t lower than for 2004-05.

#### CORN

For 2004-05, imports are forecast at 2.1 Mt, marginally lower than 2003-04. Industrial use is expected to increase significantly. For 2005-06, production is forecast to fall slightly to 8.7 Mt due to lower yields. Imports are forecast to rise by 5% to 2.2 Mt. Carry-out stocks are expected to drop by 20% to 0.8 Mt. The average Chatham price is forecast to remain unchanged at \$100/t.

#### CANOLA

For 2004-05, exports are forecast to drop by 9% to 3.4 Mt. Carry-out stocks are expected to rise to a burdensome 1.5 Mt. For 2005-06, production is forecast to fall by 11% to 6.9 Mt, due to lower seeded area and yields, but supply is forecast to rise due to higher carry-in stocks. Crush is forecast to fall by 3% to 3.1 Mt, due to low vegoil prices. Exports are projected to be stable at 3.4 Mt. Carry-out stocks are forecast to decline slightly. The average Vancouver cash price is expected to decline to \$300/t, due to low US soybean and soyoil prices.

FLAXSEED (excluding solin)

For 2004-05, exports are expected to decline substantially because of reduced supplies. Average prices are expected to be significantly higher than 2003-04. For 2005-06, production is forecast to more than double to 1.2 Mt, due to higher area seeded and yields. Exports are forecast to increase to a historically normal level due to strong EU demand. Carry-out stocks are expected to increase sharply to a 20-year high of 0.3 Mt. The Thunder Bay cash price is forecast to fall significantly to \$340/t, due to higher carry-out stocks.

#### **SOYBEANS**

For 2004-05, exports are expected to rise to a record 0.95 Mt, while domestic crush is stable at 1.45 Mt.

For 2005-06, production is forecast to fall marginally, to 3.0 Mt, under pressure from lower yields. Supplies are projected to rise by 5% due to higher carry-in stocks. Food and industrial use is forecast to increase to 1.75 Mt. Exports are expected to decline slightly but remain near record levels. Carry-out stocks are forecast to remain historically high. The average Chatham price is forecast to decrease to \$220/t, due to lower US prices.

#### FURTHER INFORMATION:

### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

March 14, 2005

Grain and Crop	Area Seeded H	arvested	Yield t/ha	Production	Imports (b)	Supply	Exports (c)			Total Dom- estic Use (d)	Stocks	Average Price (f) \$/t
(4)		) 11d	viia				tilousa	nd metric ton	1103			φ/ τ
Durum	2 402	0.450		4.000			0.40	2.52	220	604	1.700	224.21
2003-2004	2,483	2,459	1.74		1	5,900			220	684	1,788	224.21 197 *
2004-2005f		2,141	2.32	4,962	1	6,751	3,100		456	951 901	2,700	188 *
2005-2006f		2,425	2.06	5,000	1	7,701	3,600	260	421	901	3,200	100 "
<b>Wheat Exc</b> 2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,300	2,775	3,222	6,804	4,292	206.03
2003-2004 2004-2005f		7,722	2.71	20,898	10	25,200	11,700		4,800	8,400	5,100	187 *
2005-2006f		8,100	2.43	19,700	10	24,810			3,990	7,610	4,500	180 *
All Wheat	0,400	0,100	2.43	15,700	10	24,010	12,700	2,000	3,770	7,010	1,500	100
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6,080	
2004-2005f		9,862	2.62	25,860	11	31,952	14,800		5,256	9,352	7,800	
2005-2006f	10,850	10,525	2.35	24,700	11	32,511	16,300		4,411	8,511	7,700	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,445	298	8,574	9,286	2,108	135.80
2004-2005f		4,050	3.26		50	15,344	1,850		9,289	9,994	3,500	100-12
2005-2006f		4,040	3.01	12,180	30	15,710			9,425	10,210	3,000	100-12
Corn												
2003-2004	1,265	1,226	7.82		2,107	12,804			8,892	11,319	1,143	137.18
2004-2005f		1,072	8.24		2,100	12,078	150		8,263	10,928	1,000	90-110
2005-2006f	1,153	1,130	7.70	8,700	2,200	11,900	150	2,700	8,235	10,950	800	90-110
Oats	2 272	1 575	224	2 (01	10	4.004	1 557	1.40	1.500	1.056	000	126.65
2003-2004 2004-2005f	2,272 1,995	1,575 1,315	2.34	3,691	19	4,234	1,557		1,569	1,876	800	136.65
2004-20031 2005-2006f		1,515	2.80 2.57	3,683 3,960	20 15	4,504 5,075	1,500 1,800		1,567 1,705	1,904	1,100	120-14
Rye	2,120	1,340	2.31	3,900	13	3,073	1,000	170	1,703	2,075	1,200	110-13
2003-2004	246	147	2.22	327	0	357	171	47	70	135	50	104.44
2004-2005f		165	2.53	418	ĭ	469	250		99	164	55	65-85
2005-2006f	230	200	2.15	430	1	486	250	48	101	166	70	65-85
Mixed Grai												
2003-2004	241	135	2.84	384	0	384	0		384	384	0	
2004-2005f		111	2.87	318	0	318	0		318	318	0	
2005-2006f		140	2.79	390	0	390	0	0	390	390	0	
Total Coars 2003-2004	se Grains 9,070	7,529	3.50	26 217	2.171	21 (17	4.516	2 000	10.400	22.001	4 101	
2003-2004 2004-2005f		6,713	3.94	26,317 26,441		31,617 32,713	4,516 3,750		19,489	23,001	4,101	
2004-20051 2005-2006f	8,250	7,050	3.64	25,660		33,561	4,700		19,536 19,856	23,308 23,791	5,655 5,070	
	0,230	7,050	3.04	23,000	2,240	33,301	4,700	3,290	19,000	23,791	3,070	
Canola 2003-2004	4,736	4,689	1.44	6 771	242	7 000	2.754	2 2001	110	2.740	(15	207.21
2003-2004 2004-2005f		4,689	1.44	6,771 7,728	243 200	7,908 8,540	3,754 3,400		110	3,542	612	387.04
2004-20051 2005-2006f		4,938	1.41	6,900	225	8,600	3,400		420 630	3,665	1,475	285-32
Flaxseed	5,015	7,070	1.71	0,700	223	0,000	3,400	3,100	030	3,775	1,425	280-32
2003-2004	745	728	1.04	754	22	905	609	n/a	n/a	199	97	382,13
2004-2005f		528	0.98	517	30	644	450		n/a	144	50	500-60
2005-2006f	1,000	974	1.23	1,200	20	1,270	700		n/a	245	325	320-36
Soybeans											0.20	02000
2003-2004	1,051	1,047	2.17	2,268	587	3,000	913	1,500 <sup>1</sup>	319	1,947	140	395.04
2004-2005f	1,229	1,178	2.59	3,048	250	3,438	950		488	2,063	425	215-25
2005-2006f	1,215	1,199	2.50	3,000	250	3,675	900	1,7501	490	2,350	425	200-24
Fotal Oilsee		C 1C1	1.50	0.704	0.52	11.012		,	,			
2003-2004 2004-2005f	6,531	6,464	1.52 1.70	9,794 11,293	852	11,813	5,276		n/a	5,688	849	
2004-20051 2005-2006f	7,277 7,230	6,643 7,063	1.70	11,293	480 495	12,622 13,545	4,800 5,000		n/a	5,873	1,950	
.003-20001	7,230	7,003	1.37	11,100	493	15,545	3,000	n/a	n/a	6,370	2,175	
	s And Oilse											
2003-2004	26,263	24,461	2.44	59,663		72,725	25,518		n/a	36,177	11,030	
2004-2005f		23,219	2.74	63,595		77,287	23,350		n/a	38,532	15,405	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

2.49

2005-2006f

61,460 2,752

(e) Industrial use excludes flaxseed due to data confidentiality.

79,617

26,000

n/a

38,672

n/a

14,945

26,330 24,638

<sup>(</sup>b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products. (d) Total = F&I + FWD + Seed Use

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - March 2005

V Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - March 14, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

March 14, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for lentils, mustard seed and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-05. It is assumed that precipitation will be normal for the spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 11%, from 2004-05, to 4.66 million tonnes (Mt). Total supply is expected to decrease slightly to 5.7 Mt as higher carry-in stocks offset most of the decrease in production. Exports and domestic use are forecast to increase slightly due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, lentils, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

#### DRY PEAS

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase sharply. The average price is forecast to decrease, compared to 2003-04, as carry-out stocks increase, with a stocks-to-use ratio (s/u) of 16%.

For 2005-06, the area seeded is forecast to be similar to 2004-05. Production and supply are forecast to decrease due to lower trend yields. World supply is expected to increase marginally to 12.8 Mt because of higher carry-in stocks and higher production in the US, but this is expected to be offset by increased use. Canadian exports are expected to decrease slightly due to increased competition from the US, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 10%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05.

#### LENTILS

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price is forecast to decrease, as carry-out stocks increase, with a s/u of 15%.

For 2005-06, the seeded area is forecast to decrease by 5%. Production and supply are forecast to decrease due to the lower seeded area and lower trend yields. World supply is forecast to increase slightly to 4.0 Mt due to higher carryin stocks. Canadian exports are expected to remain stable and carry-out stocks are forecast to increase, with a s/u of 20%. The average price, over all types and grades, is forecast to be the same as in 2004-05, as pressure from higher world supply is offset by higher average quality.

#### DRY BEANS

For 2004-05, production and supply decreased significantly in Canada and the US. Canadian exports are forecast to decrease because of lower supply, as carry-out stocks decrease to a low level.

For 2005-06, area seeded is forecast to increase by 15%. Production and supply are expected to increase, due to higher area, lower abandonment and higher trend yields. In the US, production is expected to increase by 37% to 1.065 Mt, while

supply increases by only 8% to 1.135 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### CHICKPEAS

For 2004-05, due to lower production and supply, exports are forecast to decrease. The average price is forecast to increase, as carry-out stocks decrease to a low level.

For 2005-06, the area seeded is forecast to increase by 15%. Production is expected to increase, as higher area and lower abandonment more than offsets lower trend yields. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

#### **MUSTARD SEED**

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u of 70%, and the average price is forecast to decrease sharply. For 2005-06, area seeded is expected to decrease by 25%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise and carry-out stocks are forecast to decrease, with a s/u ratio of 48%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u ratio of 62%. The average price is forecast to decrease sharply due to the higher supply.

For 2005-06, area seeded is expected to decrease by 30%. Production is forecast to decrease due to lower area, but supply is expected to increase marginally, as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase marginally to 410,000 t. Canadian exports are expected to increase, due to higher demand, and carry-out stocks are forecast to decrease slightly, with a s/u ratio of 57%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable supply.

#### SUNFLOWER SEED

For 2004-05, due to sharply lower production and supply, exports and domestic use are expected to decrease, and carry-out stocks are forecast to decrease to a low level. The average price is forecast to increase due to the lower supply. For 2005-06, area seeded is expected to increase by 15%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US production is expected to increase significantly. World supply is expected to increase marginally to 26.9 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carryout stocks are expected to increase, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2004-05, due to lower production and supply, exports and carry-out stocks are expected to decrease. The average price is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply. For 2005-06, Canadian production and supply are forecast to increase, with a stable seed area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

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### CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

March 14, 2005

Grain and Crop Year (a)	Ar Seeded	ea Harvested	Yield	Production	Imports (b)	Total Supply	Exports (c)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
	000 ha t/hathousand metric tonnes								\$/t	
Dry Peas										
2001-2002	1,344	1,285	1.57	2.023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	2,000	1,063	500	115-145
2004-2005f	1,390	1,355	2.11	2,860	20	3,380	1,950	1,130	300	115-145
Lentils	1,390	1,355	2.11	2,000	20	3,300	1,950	1,130	300	110-140
	700	004	0.05	500	6	828	478	219	131	320
2001-2002	708	664	0.85	566						390
2002-2003	601	387	0.91	354	9	494	320	119	55	
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	6	1,005	570	305	130	300-330
2005-2006f	740	717	1.17	840	5	975	570	245	160	300-330
Dry Beans										
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2003-2004	167	167	2.13	356	31	457	344	83	30	495
2004-2005f	163	126	1.75	220	35	285	205	70	10	650-680
2005-2006f	190	186	1.83	340	30	380	285	75	20	525-555
	130	100	1.05	340	30	300	200	, ,	20	323-333
Chickpeas	400	407	0.07	455	12	497	4.40	244	440	200
2001-2002	486	467	0.97	455			146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	355-385
2005-2006f	54	52	1.15	60	5	70	35	30	5	380-410
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	150	84	165	295-325
2004-2005f 2005-2006f	237	230	0.80	185	2	352				
	231	230	0.60	100	2	332	160	77	115	320-350
Canary Seed	4770	400	0.70							
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	180	47	140	215-245
2005-2006f	249	242	0.95	230	0	370	185	50	135	215-245
Sunflower Seed										
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2003-2004 2004-2005f	87	59	0.92	54	25	104	40			
								59	5	480-510
2005-2006f	100	95	1.47	140	15	160	80	70	10	405-435
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	2	6	0	340-370
2005-2006f	9	9	1.00	9	1	10	4	6	0	340-370
Total Pulse And S										0.000
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739			
								1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	3,136	2,948	1.78	5,234	94	5,807	3,182	1,670	955	
2005-2006f	2,968	2,886	1.62	4,664	78	5,697	3,269	1,683	745	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, March 14, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

# Bi-weekly Bulletin

April 1, 2005 Volume 18 Number 7



## **FEED GRAINS IN CANADA**

Feed grain prices in Canada have decreased significantly from last year due to the record corn crop in the United States and high supplies of feed wheat and barley in western Canada. This issue of the Bi-Weekly Bulletin examines the situation and outlook for feed grain in Canada.

Feed grain for livestock in Canada consists of coarse grain (barley, corn, oats, rye, mixed grain) and feed wheat. The availability of feed quality wheat is largely dependent on weather and growing conditions. Soymeal and canola meal and feed peas are also significant components in livestock rations as a source of protein. The feed grain market is dominated by barley in western Canada and corn in eastern Canada. With the exception of drought years, western Canada generally produces a significant surplus of barley.

In western Canada, wheat and barley are the major feed grains. Wheat is produced primarily for the domestic and export food market but a significant proportion is also used for food. Although some barley is selected for the production of malt, about 85 percent of production is generally used in the feed market. In eastern Canada, corn is the dominant feed grain.

Feed grain prices in Canada have been negatively affected by several factors during 2004-05: (a) the record corn crop in the US, (b) the severe downgrading of the wheat and barley crops in western Canada and (c) the appreciation of the Canadian dollar.

Record Corn Crop in the US
In the US, corn has historically been grown specifically for livestock production, ensuring a consistent feed supply for US livestock. However, an ever increasing part of the crop is being diverted to the ethanol and fructose markets. Corn production in the US has been strongly supported by government support programs, which have caused area seeded to corn in

the US to steadily increase over time. and public and private research funding, which has caused corn yields to increase. In 2004-05, the US had a record corn crop of 11.8 billion bushels (bln bu) due to extremely good growing conditions which led to a 10 percent increase in the average US corn yield to 160 bu/ac, from 142 bu/ac in 2003-04. US exports are actually expected to decrease marginally from last year. Despite a significant increase in domestic feed use and higher food and industrial use, carryout stocks for corn in the US are expected to more-than double from last year to about 2.1 bln bu. As a result, the average US farm price is forecast to fall to US\$2.05/bu from US\$2.42/bu for 2003-04.

# Canadian Feed Supplies - Record Large in 2004-05

Supplies of feed grains increased sharply in Canada in 2004-05 due to the severe downgrading of the western wheat and barley crops. The cool growing season delayed crop development across most of the Prairies, and an early frost was received on August 20 across much of eastern Saskatchewan and western Manitoba. A frost on this date would normally have had limited impact on production or quality, since the majority of the barley and wheat crops would have been ripe. However, the delayed crop development meant that most crops were about a month behind normal, so that the impact was similar to having a frost at the end of July. which is unprecedented. With many wheat crops only in the soft dough stage at this date, the result was a significant downgrading to feed grade due to frozen green kernels and low

test weights. The impact was somewhat less dramatic for barley, due to the generally more advanced stage of development, but a less than normal proportion of the barley in the frost-affected region was suitable for malting. In other regions, the cool wet fall resulted in increased damage and downgrading due to sprouting and mildew.

In a normal year, only about 5-10% of the western wheat crop is of feed quality, equivalent to about 0.9 to 1.8 million tonnes (Mt). In 2004, 45% or more of the crop was downgraded to feed, equivalent to about 8.5 Mt. The impact on barley quality is more difficult to quantify, but the Canadian Wheat Board expects that only about 2.0 Mt will be selected for malting in 2004-05, compared to a normal 2.5 Mt. As total western barley production rose by 0.9 Mt in 2004-05, this implies additional feed barley supplies of 1.4 Mt. The total increase in feed quality wheat and barley compared to 2003-04 likely exceeds 8 Mt.

#### **FEED GRAINS IN CANADA**

#### Qualities desired in a feed grain:

The basic qualities desired are:
(a) energy, often expressed in kilocalories of metabolizable energy/kilogram. Energy, unlike protein content, can not be measured directly, but grains of high density (weight/volume) usually contain high energy levels. The main sources of energy are supplied in the form of carbohydrates (starch), fat, fibre and protein. Starch content is of interest to both the livestock feeder and the ethanol plant; (b) protein, more specifically amino acids, lysine,

methionine, cystine and tryptophan are of interest to feedmills but it causes problems in ethanol production. Protein, however, may make the distillers grain more marketable; (c) vitamins and minerals - phosphorus, calcium, vitamins, trace minerals and (d) fatty acids. From a cost of production perspective, high yields are also required.

#### Wheat

Wheat is normally used as a feed ingredient by the hog and poultry industries, which consume about 3 Mt annually. In most years, much of this is low-quality milling wheat, such as No.3 CWRS, Canada Prairie Spring Red or western red winter wheat, as supplies of feed quality wheat are insufficient to meet demand. Wheat downgraded to feed quality may often also be light weight, which is not desired by hog feeders in particular. This is therefore an additional concern in 2004-05, as much of the feed wheat is below the normal 60 pound per bushel test weight, and therefore not attractive to the hog feeder. Despite large supplies of feed wheat, these feeders may still have difficulty accessing wheat of the desired quality. Much of the lower weight wheat is expected to be consumed by the cattle industry, which will incorporate wheat into the ration if the price is attractive. However, this wheat will have to compete with increased supplies of feed barley, which is the traditional feed ingredient for the western feedlot industry. While it would be logical to expect that the surplus to domestic needs will be exported, the CWB PRO for feed wheat is even lower than the currently depressed domestic off-Board market. It is therefore anticipated that a significant proportion of the poorer quality feed wheat produced in 2004-05 will be carried into 2005-06, and continue to affect the Canadian feed industry during 2005-06.

#### Barley

Western Canada produces between 10-13 Mt tonnes of barley annually. In general about 15-20 percent of the barley produced is selected for malting purposes with the remainder used for feed. But today, US corn, CPS wheat and low quality CWRS wheat can compete with western barley. In addition the threat of Fusarium Head Blight has turned some Canadian

producers away from wheat and barley. This is of particular concern in eastern Manitoba, where strong feed demand from the hog industry has resulted in imports of wheat and barley from further west, and corn from the US. Most feed barley supply is based on malting barley varieties that failed to be selected for malting, rather than higher-yielding feed varieties.

For years, the standard for judging the quality of feed barley has largely been the bushel weight. Research has indicated that bushel weight is correlated to feed value, but not necessarily to feed energy. Feed barley of the same test weight can have a large variation in feed energy.

### **Fusarium Head Blight**

The fungal strain Fusarium Graminearum produces mycotoxins such as Deoxynivalenol (DON) that can threaten the health of livestock. All non-ruminants and hogs in particular have an extremely low tolerance level to the mycotoxins. The prevalence of the disease in wheat and barley crops in Manitoba and to a lesser extent in Saskatchewan means that feed mills have had to source feed grains from regions farther away that have lower or no levels of infection. This has added to the cost of hog production over and above the cost of testing for the mycotoxins. Grain corn appears less susceptible to fusarium and therefore a much larger percent of the grain will be suitable for the feed industry.

#### Corn

Corn is one of the highest energy yielding cereals, largely due to its high starch content. It is mostly used as a valuable feed source for livestock, and increasingly for the production of ethanol. Cattle feeding performance on corn is about the same as on barley, so feed lot operators can easily substitute corn for use in their feed rations. Compared to barley as a feed ingredient, corn has about 8-9 percent more energy but slightly less protein.

About 65 percent of Canada's corn is grown in Ontario and 30 percent in Quebec. In western Canada, US corn imports increase when the landed price of US corn becomes competitive with domestic feed grains. Corn production in Manitoba has been increasing over the last ten years due to the introduction of new varieties that

require fewer heat units. New improved corn varieties better suited for production in western Canada, fusarium concerns with barley production and corn's relative substitutability in feed rations make it likely that corn will become an increasingly important feed source for Canada's growing hog industry.

#### **Oats**

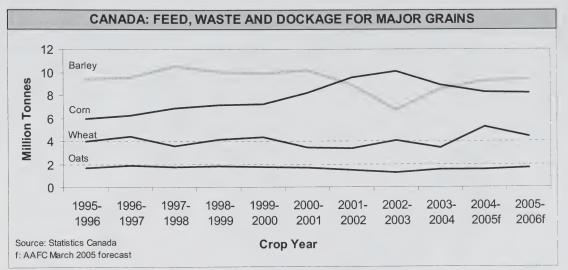
Oats are primarily used in the food milling industry and the performance horse feed market, with the remainder used in the feed market. For horses, oat starch is more digestible than the starch in corn or barley. The main feed market for lower quality oats in Canada is cattle. The high fibre content of hulled oats decreases the nutrient value of oats which in turn can raise the costs and time required for animals to reach slaughter weight.

#### Rye

Rye has a feeding value of about 85 to 90 percent that of corn, and contains more digestible protein and total digestible nutrients than oat or barley. Rye is most satisfactorily used when mixed with other grains at a proportion less than a third, because it is not highly palatable and is sticky when chewed. Feed quality rye is normally priced at a discount to feed barley on a per tonne basis, and this discount can

Feed, Waste a						
as a percentage of Supplies						
2004-05	%					
Corn	68					
Barley	61					
Oats	35					
Rye	21					
Wheat	16					
Source: AAFC						

vary widely. Livestock and poultry feeders have been reluctant to use rye in their feed rations due to concerns over the presence of ergot alkaloids, the anti-nutritional effects of pentosans in rye and the reduced feed intake of animals consuming rye. Recent improvements in animal feed production technology, especially in the use of various enzymes to improve palatability, led to a substantial increase in the proportion of rye grain that can be included in mixed animal



feeds. Its high energy level and protein content combined with a large yield potential make fall rye a potential excellent choice as a feed crop.

#### **DEMAND FOR FEED GRAIN**

Feed demand in western Canada has been steadily increasing over the past few years. A dramatic increase in the size of the hog industry has contributed to this trend. As well, steady growth in cattle production has increased feed demand. In recent years this has been partly attributable to the closure of the US border to live cattle because of the BSE crisis. The livestock sector has benefited considerably from the abolition of the WGTA and the resulting interest in value-added activity.

#### Cattle

The cattle industry has grown by about 20 percent since 1995, to about 15.1 million head (Mhd) at the end of 2004. Generally, dairy and beef cattle consume about 50% of the feed grain in Canada. Cattle are ruminants, multistomach animals, which make use of bacteria to break down feed. For cattle, roughage can be substituted for feed grain. For health reasons some roughage is required in a cattle ration. As a result, relative prices of the various feed grains and roughage sources (various hays and straws) have a significant impact on the composition of the feed ration. Barley's high fibre content accounts for the popularity of barley in cattle

rations. Corn makes up much of the rest of the grain fed to cattle.

#### Hogs

Hogs are the second largest consumer of Canadian feed and feed grains, consuming 35 to 40 percent of the feed grain in Canada. Nutrition is very important to the hog industry, owing to the rapid growth and mono-gastric nature of hogs.

Corn, barley and wheat are all used for hog feed. In eastern Canada, corn is the primary feed grain. Both domestic and imported corn contribute to the eastern feed market. In western Canada, the market is slightly more complex with both imported corn and domestic wheat and barley going into the feed market.

#### **Poultry**

Poultry are another large consumer of feed. Supply management has led to a relatively stable poultry industry, growing with population over time. Chickens are the primary poultry product and consume the vast majority of feed, with turkeys consuming the bulk of the remainder.

#### Other

Other noteworthy consumers of feed are sheep, lambs and horses. Horses are primarily used for recreational purposes. The numbers are relatively steady, and they represent a small but premium portion of the overall feed market. Sheep and lambs are also a small portion of the feed market,

however this portion is growing. Both sheep and horses are sensitive to fusarium.

#### **FEED GRAIN PRICES**

The impact of the large feed supplies in western Canada has been a sharp decline in prices, particularly for feed wheat. Feed barley prices have remained surprisingly strong, given the large supplies, with the Winnipeg Commodity Exchange (WCE) Lethbridge cash price expected to average about \$110/t in 2004-05, about 20% lower than in 2003-04. While this is a significant decline, it is in fact better than US corn prices, which are forecast to fall by over 25% (in Canadian dollar terms). The WCE average feed wheat cash price at Thunder Bay, however, is expected to fall by almost 35%, to about \$110/t. The spread over Chicago corn is forecast to average only \$10/t, compared to the normal of about \$22/t. The average Chatham corn price is expected to decrease to \$100/t vs. \$137/t for 2003-04.

### **OUTLOOK 2005-06**

Feed grain prices are expected to remain low. Prices will continue to be pressured by the significant increase in carry-in stocks of corn in the US. Although the USDA is currently forecasting lower corn yields for 2005-06, US corn supplies are forecast to increase slightly and will pressure US corn prices lower, unless US corn



exports unexpectedly increase significantly.

In western Canada, as with feed wheat, carry-in stocks of feed barley are expected to rise sharply for 2005-06. This is attributable to high supplies in 2004-05, which exceeded domestic demand. The CWB PRO is at a discount to domestic returns, so that minimal exports are expected. These larger carry-in stocks may more than offset an expected decline in production. Therefore, supplies of feed barley may increase in 2005-06.

For 2005-06, the Canadian barley price is expected to remain near the 2004-05 level, with a lower projected US corn price offset by reduced feed supplies and strong feed demand in western Canada. Feed wheat prices will continue to be pressured for the

first part of the crop year due to large carry-in stocks, but assuming a return to normal crop quality in 2005-06, prices are expected to begin to strengthen partway through the crop year, and average about 15% higher than in 2004-05. The averge Chatham corn price is expected to be the same as 2004-05 at \$100/t.

The value of the Canadian dollar is expected to be similar to 2004-05, remaining at an historically high value against the US dollar. This will continue to pressure Canadian feed grain prices relative to US corn prices.

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## B. CASH PRICES AND REPLACEMENT VALUES

March 7, 2005

RA	D	re.	CD	AT	NIC

	Selected Points	Price Basis		This week 7-Mar-05	Last week 21-Feb-05	Month ago 7-Feb-05	Year ago 8-Mar-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	98.00	97.00	165.00
	(CBOT)		Oat	154.20	159.50	161.75	155.25
	(Lethbridge)		Barley	110.50	109.00	108.00	133.00
o:	Bayport, ON (1)	In-store	Wheat	124.61	121.61	120.61	188.61
			Oat	N/A	N/A	N/A	N/A
			Barley	137.89	136.39	135.39	160.39
	Montreal, QC (1)	In-store	Wheat	129.03	126.03	125.03	193.03
			Oat	N/A	N/A	N/A	N/A
			Barley	142.81	141.31	140.31	165.31
	Moncton, NB	Truck via Halifax	Wheat	151.25	148.25	147.25	215.25
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	165.50	164.50	189.50
	Truro, NS	Truck via Halifax	Wheat	145.22	142.22	141.22	209.22
			Oat	N/A	N/A	N/A	N/A
			Barley	164.50	163.00	162.00	187.00
	Halifax, NS (1)	In-store	Wheat	136.28	133.28	132.28	200.28
			Oat	N/A	N/A	N/A	N/A
			Barley	150.80	149.30	148.30	173.30
-	Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	196.63	195.63	263.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
	Bayport, Cit		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC	Truck	Wheat	N/A	N/A	N/A	N/A
	Montreal, QO		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB	Track	Wheat	N/A	N/A	N/A	N/A
	Monoton, 115		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
	,		Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
	0.000.000000000000000000000000000000000		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
				This week	Last week	Last week	Year ago
	Selected Points	Price Basis			21-Feb-05	7-Feb-05	8-Mar-04
Corn				7-Mar-05		95.94	157.94
rom:		On Board Vessel		102.39	102.39		176.98
То:	Montreal, QC (1)	In-store		121.43	121.43	114.98 99.88	156.90
From:	Chicago (IL)	Track		108.21	108.21		185.76
To:	Montreal, QC	Track		137.07	137.07	128.74	
C	Chatham ON	Track		110.28	110.28	103.24	155.40

	Selected Points	Price Basis	Inis week	Last week	Last week	rear ago
Corn			7-Mar-05	21-Feb-05	7-Feb-05	8-Mar-04
From:	US Lake Port	On Board Vessel	102.39	102.39	95.94	157.94
To:	Montreal, QC (1)	In-store	121.43	121.43	114.98	176.98
From:	Chicago (IL)	Track	108.21	108.21	99.88	156.90
To:	Montreal, QC	Track	137.07	137.07	128.74	185.76
From:	Chatham, ON	Track	110.28	110.28	103.24	155.40
To:	Montreal, QC	Track	134.15	134.15	127.11	179.27
10.	Worldean, QO	ITAOK				
1						

Soymeal 48% Protein					
From: Hamilton, ON		272.27	272.27	242.29	393.60
To: Montreal, QC	Track	296.60	296.60	266.62	417.93
Moncton, NB	Track	315.35	315.35	285.37	436.68
	Track	318.57	318.57	288.59	439.90
Truro, NS	Track / Truck via Sydney	367.20	367.20	337.22	488.53
Stephenville, NL	Track / Truck via Sydney	307.20	007.20		

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	JLK FEED	INGRE	DIENT	SATS	ELECT	ED PO	INTS						Ma	March 7, 2005	902		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATS	RARI EV	S S S S S S S S S S S S S S S S S S S	PRICE (	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHER
couver	March 7, 2005	FOB	125.00		130.00	1		283.50	181.00	102.00	1	875.00	520.00	INICAL	חח	LEAD	ALLALLA	335.00
BC (4)(7)	February 28, 2005		125.00	N/A	130.00	150.00		293.50	187.00	100.00		875.00	500.00					335 00
gary	March 7, 2005	FOB	105.00		110.00			282.00			150.00	975.00	555.00					310.00
AB (4)	February 28, 2005		105.00		110.00			282.00			145.00	975.00	545.00					310.00
skatoon	March 7, 2005	FOB	82.50		88.00	135.00		286.50	N/A		165.00	N/A	555.00			117.00		360.00
SK (4)	February 28, 2005		77.50		85.50	135.00		286.00	N/A		160.00	N/A	545.00			115.33		360.00
nipeg	March 7, 2005	FOB	126.50		108.50	120.00		265.00	N/A		290.00	982.50	Н					340.00
MB (4)(9)	February 28, 2005		125.00	_	107.00	120.00		264.50	N/A		290.00	982.50	515.00					340.00
nder Bay	March 7, 2005	In-Store	100.50		111.20													
(8) NO	February 28, 2005		100.25	N/A	107.00													
Ports	March 7, 2005	On Board				102.39												
USA (3)	February 28, 2005	Vessel				109.17												
Bay Ports	March 7, 2005	In-Store	130.00		138.00													
NO	February 28, 2005		130.00	205.00	138.00													
Chatham	March 7, 2005	Track				110.28												
NO	February 28, 2005					108.16												
onto	March 7, 2005	N/A					FOB				223.00	N/A	420.00	425.00	114.00		272.00	290.00
ON (5)	February 28, 2005										212.00	N/A	420.00	ㅗ	114.00		267.00	290.00
Hamilton	March 7, 2005	N/A						272.27	#N/A					L				
NO	February 28, 2005							271.83	#N/A									
Eastern	March 7, 2005	FOB				110.50												
NO	February 28, 2005					111.00												
London	March 7, 2005	FOB												425.00	114.00			
NO	February 28, 2005													425.00	114.00			
Port Colborne	March 7, 2005	FOB								65.00				425.00	114.00			
NO	February 28, 2005									63.50				425.00	114.00			
Cardinal	March 7, 2005	FOB												425.00	114.00			
NO	February 28, 2005													425.00	114.00			
ıtreal	March 7, 2005		136.00		149.00	124.00		283.81	205.40		210.00	850.00	375.00	425.00	114.00		270.00	290.00
QC (5)	February 28, 2005		133.00	150.00	145.00	123.00	FOB	275.84	214.10	61.67	210.00	850.00	386.00	425.00	114.00		270.00	290.00
Trois-Rivières	March 7, 2005	In-Store	129.10		152.40	134.64												
	February 28, 2005		136.10		150.00	134.44												
St. Jean QC (2)	March 7, 2005	FOB	147.13		144.27	116.23		277.57										
St. Hyacinthe QC	February 28, 2005		142.04	_	142.63	116.87		280.00										
Quebec	March 7, 2005	In-Store	134.70	N/A	164.41	127.32		280.29	237.98									
00	February 28, 2005		131.37	N/A	159.47	133.43		271.69	238.90									
Truro	March 7, 2005	Track	159.50		162.34	167.74		318.30	213.67		273.05		505.00					290.00
NS	February 28, 2005		159.50		162.34	166.05	FOB	297.20	213.67		267.55		505.00					290.00
Truro	March 7, 2005	Water	N/A	N/A	N/A	N/A												
NS	February 28, 2005	& Truck	N/A	N/A	N/A	N/A												
ıfax	March 7, 2005	In-Store	N/A	N/A	N/A	159.00		346.00		297.50		1,100.00						
(9) SN	February 28, 2005		N/A	N/A	N/A	159.00		352.50		297.50		1,100.00	N/A					

US\$1.00=CAN\$1.2326, closing date March 4, 2005 Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close N/A = not available Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Com, No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

A. SELLING PRICE OF BULK FEED IN	PRICE OF BL	JLK FEED	INGRE	DIENT	SATS	IGREDIENTS AT SELECTED POINTS	ED PO	INTS						N N	March 21 2005	205		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OTVO	2	14000	PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHER
Vancouver	March 21, 2005	FOB	127.00		132.00	145 00	CICKG	286 50	181 00	OB OO	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
BC (4) (7)	March 14, 2005		127.00		132.00			286.50	181.00	98.00		875.00	520.00					335.00
gary	March 21, 2005	FOB	107.00	N/A	112.00			281.00			150.00	975.00	555 00					335.00
AB (4)	March 14, 2005		107.00		112.00	141.00		284.00			150.00	975.00	555.00					310.00
skatoon	March 21, 2005	FOB	82.50		88.00	134.00		285.50	N/A		165.00	N/A	555.00			118.67		360.00
SK (4)	March 14, 2005		82.50		88.00	135.00		288.50	A/N		165.00	N/A	555.00			117.00		360.00
nipeg	March 21, 2005	FOB	127.00		109.00	123.00		264.00	N/A		290.00	982.50	515.00			2		340.00
MB (4)(9)	March 14, 2005		127.50	~	108.50	122.00		267.00	N/A		290.00	982.50	515.00					340.00
nder Bay	March 21, 2005	In-Store	105.00		111.65													000
(8) NO.	March 14, 2005		102.75	N/A	110.45													
Ports	March 21, 2005	On Board				101.69												
USA (3)	March 14, 2005	Vessel	0000	000		104.16												
DIN LOIS	March 14, 2005	In-Store	130.00	130.00 205.00	138.00		1											
Chatham	March 21 2005	Track	20.00	203.00		11101												
NO	March 14, 2005					114.04												
Toronto	March 21, 2005	N/A					FOB				240.00	V/V	430.00	425.00	444		00.000	
ON (5)	March 14, 2005										234 00	Z/N	430.00	425.00	114.00		272.00	300.00
Hamilton	March 21, 2005	N/A						270.17	#N/A				120.00	420.00	14.00		272.00	280.00
NO	March 14, 2005							276.79	#N/A									
Eastern	March 21, 2005	FOB				111.50												
NO	March 14, 2005					107.00												
London	March 21, 2005	FOB												425.00	114.00			
NO	March 14, 2005													425.00	114.00			
Port Colborne	March 21, 2005	FOB								72.00				425.00	114.00			T
NO.	March 14, 2005									00.69				425.00	114.00			
Cardinal	March 21, 2005	FOB												425.00	114.00			
NO 2	March 14, 2005													425.00	114.00			
Monueal	March 21, 2005		136.00	150.00	146.00	125.00	0	288.66	199.23	70.00	220.00	850.00	375.00	425.00	114.00		270.00	290.00
Trois-Rivières	March 21, 2005	In-Store	139.00	00.00		123.75	202	782.47	222.58	$\neg$	220.00	820.00	375.00	425.00	114.00		270.00	290.00
OC.	March 14, 2005		137.00		151.40	135.72	-								1	1		
St. Jean QC (2)	March 21, 2005	FOB	146.28	122.66	_	114.06		286.64								T		
St. Hyacinthe QC	March 14, 2005		145.22	123.67		117.25		294.62										
Quebec	March 21, 2005	In-Store	136.67		_	132.98		284.48	214.75						<u> </u>		T	
20	March 14, 2005		136.00	N/A	-	128.80		292.52	242.70									
Truro	March 21, 2005	Track	161.43			171.90		326.69	256.77		290.05		505.00					290.00
NS	March 14, 2005		160.33		166.15	169.87	FOB	312.52	235.93		288.55		505.00			Ī		290.00
2	March 21, 2005	Water	N/A	N/A	N/A	N/A												
	March 14, 2005	& Truck	N/A	N/A	N/A	N/A												
fax	March 21, 2005	In-Store	Y.	A/A	N/A	159.00		338.00		297.50		1,100.00	N/A					
(b)	March 14, 2005		N/A	N/A	N/A	159.00		356.15		297.50		1,100.00	N/A					
Sources Market Analysis Division Amrientines and Aori Eand Conneles Thundan D.	dvsis Division Ag	riculture and A	Pood C	Topodo. T	d					1								

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USSI.00=CANSI.2028, closing date March 18, 2005 Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-5824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-5824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-5824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier AStatistical Clerk Telephone: (204) 983-6824 Email: chartierv@agricusal Contact: Valérie Chartier ASTATISTICAL CONTACT: Valérie Chartier AST

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain gradue funless otherwise spacified a gray Western or Footnam Each Wheel

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## **B. CASH PRICES AND REPLACEMENT VALUES**

March 21, 2005

9	R	ΑΤ	RI	E	G	R	ΔΤ	N	s
	10	-	1/7	-	9		~.	w	•

From: Thunder Bay(NCE) (2)   In-Store   Wheat   103.00   101.00   98.00   (CBOT)   Oat   154.25   154.20   159.50   159.50   (Lethnidge)   Barley   110.80   110.50   109.00   (To: Bayport, ON (1)   In-store   Wheat   126.61   124.61   121.61   (Annual of the context of the	Selected Points	Price Basis		This week 21-Mar-05	Last week 7-Mar-05	Month ago 21-Feb-05	Year ago 22-Mar-04
(Lethbridge) (i) Bayport, ON (1) In-store Wheat 126.61 124.61 121.61 121.61	rom: Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	98.00	170.00
December   Cot	(CBOT)		Oat	154.25	154.20	159.50	172.00
Oat   Ni/A   Ni/A   Ni/A   Ni/A	(Lethbridge)		Barley	110.80	110.50	109.00	142.00
Barley   138.19   137.89   136.39	o: Bayport, ON (1)	In-store	Wheat	126.61	124.61	121.61	193.61
Montreal, QC   (1)   In-store   Wheat   131.03   129.03   126.03			Oat	N/A	N/A	N/A	N/A
Oat			Barley	138.19	137.89	136.39	169.39
Barley	Montreal, QC (1)	In-store	Wheat	131.03	129.03		198.03
Moncton, NB			Oat	N/A	N/A	N/A	N/A
Oat   N/A   N/A   N/A   N/A   N/A   N/A   N/A   N/A   Barley   167.30   167.00   165.50   165.50   167.00   165.50   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   165.50   167.00   1			Barley	143.11	142.81	141.31	174.31
Barley	Moncton, NB	Truck via Halifax	Wheat	153.25	151.25		220.25
Truro, NS         Truck via Halifax         Wheat         147.22         145.22         142.22           Oat         N/A         N/A         N/A         N/A           Barley         164.80         164.50         163.00           Halifax, NS         (1)         In-store         Wheat         138.28         136.28         133.28           Oat         N/A         N/A         N/A         N/A           Stephenville, NL         Track / Truck via Sydney         Wheat         151.10         150.80         149.30           Stephenville, NL         Track / Truck via Sydney         Wheat         N/A         N/A         N/A           Stephenville, NL         Track / Truck via Sydney         Wheat         N/A         N/A         N/A           Melfort, SK         Wheat         N/A         N/A         N/A         N/A <td></td> <td></td> <td>Oat</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> <td>N/A</td>			Oat	N/A	N/A	N/A	N/A
Oat			Barley	167.30	167.00	165.50	198.50
Barley   164.80   164.50   163.00	Truro, NS	Truck via Halifax	Wheat	147.22	145.22		214.22
Halifax, NS (1)   In-store   Wheat   138.28   136.28   133.28     Oat   N/A   N/A   N/A   N/A     Barley   151.10   150.80   149.30     Stephenville, NL   Track / Truck via Sydney   Wheat   201.63   199.63   196.63     Oat   N/A   N/A   N/A   N/A     Barley   N/A   N/A   N/A   N/A     Melfort, SK   Wheat   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Bayport, ON   Wheat   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Montreal, QC   Wheat   N/A   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A   N/A     Truro, NS   Wheat   N/A   N/A   N/A   N/A     Track   Truck via Sydney   Barley   N/A   N/A   N/A   N/A     Stephenville, NL   Wheat   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A     Oat   N/A   N/A   N/A   N/A			Oat	N/A	N/A	N/A	N/A
Oat			Barley	164.80	164.50	163.00	196.00
Stephenville, NL	Halifax, NS (1)	In-store	Wheat	138.28	136.28	133.28	205.28
Stephenville, NL			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A N/A     Barley N/A N/A N/A N/A N/A     Melfort, SK   Wheat N/A N/A N/A N/A     Track   Barley N/A N/A N/A N/A N/A     Bayport, ON   Wheat N/A N/A N/A N/A N/A     Track   Barley N/A N/A N/A N/A N/A N/A N/A     Track   Barley N/A			Barley	151.10	150.80	149.30	182.30
Barley   N/A   N/A   N/A     Melfort, SK   Wheat   N/A   N/A   N/A     Oat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Bayport, ON   Wheat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Oat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Montreal, QC   Wheat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Oat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Moncton, NB   Wheat   N/A   N/A   N/A     Track   Barley   N/A   N/A   N/A     Track   Track   Track   Track   Track   Track   Track   N/A   N/A     Stephenville, NL   Wheat   N/A   N/A   N/A     Oat   N/A   N/A   N/A     Oat   N/A   N/A   N/A     Oat	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	196.63	268.63
Melfort, SK         Wheat         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Bayport, ON         Wheat         N/A         N/A         N/A           Bayport, ON         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A         N/A           Montreal, QC         Wheat         N/A         N/A         N/A           Montreal, QC         Wheat         N/A         N/A         N/A           Moncton, NB         Barley         N/A         N/A         N/A           Moncton, NB         Wheat         N/A         N/A         N/A           Moncton, NB         Wheat         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Track         Track         N/A<				N/A			N/A
Oat N/A N/A N/A N/A N/A			Barley	N/A	N/A	N/A	N/A
Track   Barley   N/A   N/A   N/A   N/A	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
Bayport, ON         Wheat         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Montreal, QC         Wheat         N/A         N/A         N/A           Montreal, QC         Wheat         N/A         N/A         N/A           N/A         N/A         N/A         N/A         N/A           N/A         N/A         N/A         N/A         N/A           Moncton, NB         Wheat         N/A         N/A         N/A           N/A         N/A         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Truco, NS         Wheat         N/A         N/A         N/A           Wheat         N/A         N/A         N/A         N/A           Track / Truck via Sydney         Barley         N/A         N/A         N/A           Stephenville, NL         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A N/A		Track	Barley	N/A	N/A	N/A	N/A
Track   Barley   N/A   N/A   N/A   N/A	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
Montreal, QC         Wheat         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Moncton, NB         Wheat         N/A         N/A         N/A           Image: Company of the company of th			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A N/A		Track	Barley	N/A	N/A	N/A	N/A
Track   Barley   N/A   N/A   N/A	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
Moncton, NB         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A         N/A           Track         Barley         N/A         N/A         N/A           Truro, NS         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A         N/A           Track / Truck via Sydney         Barley         N/A         N/A         N/A           Stephenville, NL         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A         N/A			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A N/A		Track	Barley	N/A	N/A	N/A	N/A
Track   Barley   N/A   N/A   N/A	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
Truro, NS         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A         N/A           Track / Truck via Sydney         Barley         N/A         N/A         N/A           Stephenville, NL         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A N/A		Track	Barley	N/A	N/A	N/A	N/A
Track / Truck via Sydney   Barley   N/A   N/A   N/A	Truro, NS		Wheat	N/A	N/A	N/A	N/A
Stephenville, NL         Wheat         N/A         N/A         N/A           Oat         N/A         N/A         N/A			Oat	N/A	N/A	N/A	N/A
Oat N/A N/A N/A		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
Barley N/A N/A N/A			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
Selected Points Price Basis This week Last week Last week	Salastad Baint	Drive Posite					Year ago

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			21-Mar-05	7-Mar-05	21-Feb-05	22-Mar-04
From:	US Lake Port	On Board Vessel	101.69	101.79	102.39	166.10
To:	Montreal, QC (1)	In-store	120.73	120.83	121.43	185.14
From:	Chicago (IL)	Track	107.37	107.48	108.21	167.15
То:	Montreal, QC	Track	136.23	136.34	137.07	196.01
From:	Chatham, ON	Track	114.04	112.57	110.28	163.18
То:	Montreal, QC	Track	137.91	136.44	134.15	187.05

Soymeal 48% Protein					
From: Hamilton, ON		270.17	270.17	272.27	432.20
To: Montreal, QC	Track	294.50	294.50	296.60	456.53
Moncton, NB	Track	313.25	313.25	315.35	475.28
Truro, NS	Track	316.47	316.47	318.57	478.50
Stephenville, NL	Track / Truck via Sydney	365.10	365.10	367.20	527.13

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

April 29, 2005 Volume 18 Number 8



# **SOYBEANS: SITUATION AND OUTLOOK**

Soybean prices have decreased sharply during 2004-05 under pressure from record large production in the US combined with an expected record large output in South America. The consumption of soybeans is also growing, although at a slower pace, as rising world incomes increase the demand for soybean meal and soybean oil. World carry-out stocks are forecast to rise sharply. For 2005-06, world soybean prices are expected to remain depressed and slow down the expansion of soybean area in Brazil. Canadian output is projected to drop slightly as a decline in yields more than offsets a slight rise in harvested area. Over the medium term, the world soybean sector is projected to grow as the processing industry expands in emerging-economy countries.

#### SITUATION

Soybeans make up about 70% of the world's output of the 7 major oilseeds (soybeans, cottonseed, peanut, sunflowerseed, canola/rapeseed, copra and palm kernel). The importance of soybeans in the oilseeds sector continues to grow with output expanding by one-quarter or 55 million tonnes (Mt) since 2000-01. Most of this growth in output has been due to the expansion of seeded area in South America. primarily Brazil, which continues to develop its interior regions. The area seeded to soybeans expanded sharply in Argentina also. By contrast, seeded area in the United States (US) has remained stable. The growth in output in the US has been due to increased yields from active breeding programs which resulted in the release of improved varieties.

For 2004-05, world soybean production is expected to set a record of about 219 Mt, supporting a sharp rise in world soybean supplies.

The global soybean crush is projected to rise by 6% due to increased processing in China, Brazil, the US and Argentina. The growth in global processing is being supported by higher soyoil and soymeal consumption, particularly in China, as part of the worldwide trend towards greater urbanization, higher disposable incomes and increased consumption of animal and vegetable protein.

The consumption of edible soybeans in human diets is also projected to rise. As part of the industrialization process and the growing sophistication of the global food supply chain, the processing of food-grade soybeans into edible products has been expanding, particularly in Asia. Some of these products, for example soy sauce, are

then exported to the European Union (EU). Soybeans grown in North America may be shipped to Guangdong province, north of Hong Kong, processed and re-exported to Europe or North America.

The crushing of soybeans is diversifying away from its historical base in the US and

the EU into South America and Asia This trend has been supported by financial incentives. differential tariffs and favourable regulations as part of developing countries' initiatives to increase domestic employment and economic growth. Over the past few years, this move has been supported by low interest rates and the strong US dollar. Rising ocean freight rates, the devaluation of the American dollar and a possible rise in interest rates in 2005 and beyond, which all increase costs, is expected to slow down the expansion of soybean crush plants in Asia and South America.

As a result of the sharp rise in supply

compared to usage, carry-out stocks of soybeans are expected to be burdensome for 2004-05.

# Record US Crop Burdens the World Oilseed Sector.

The United States produced a record large soybean crop in 2004-05 on support from a

Soybeans		Disposition	2500
	2003-04	2004-05e	2005-06f
		. million tonne	s
World (October-Septem	ber)		
Carry-In Stocks	40.75	37.41	52.59
Production	<u>188.81</u>	<u>219.23</u>	225.02
Total Supply	229.56	256.64	277.61
Crush	164.34	174.29	175.00
Other	<u>27.81</u>	<u>29.25</u>	30.61
Total Usage	192.15	204.05	207.61
Carry-Out Stocks	37.41	52.59	65.00
Trade	55.59	62.49	64.00
<b>United States (Septemb</b>	er-August)		
Carry-In Stocks	4.85	3.06	10.21
Production	66.78	85.48	80.28
Imports	<u>0.15</u>	0.14	0.08
Total Supply	71.78	88.68	90.57
Crush	41.63	44.91	46.13
Other	3.00	4.17	4.03
Total Domestic Usage	44.63	49.08	50.16
Exports	24.09	29.39	28.85
Carry-Out Stocks	3.06	10.21	11.56
Canada (September-Au	gust)		
Carry-In Stocks	0.14	0.14	0.53
Production	2.27	3.05	2.99
Imports	0.59	0.40	0.25
Total Supply	3.00	3.59	3.77
Crushing	1.50	1.45	1.75
Other	0.45	0.61	0.62
Total Domestic Use	1.95	2.06	2.37
Exports	0.91	1.00	1.00
Carry-out Stocks	0.14	0.53	0.40
e: USDA and AAFC April 20	05 estimates		

f: USDA and AAFC April 2005 forecasts Source: USDA, Statistics Canada, AAFC 1.5 million acre increase in harvested area and a record high yield of 42.5 bushels per acre. Record yields were set as a result of the cooler than normal weather during the critical pod setting period in August which reduced floral abortion, followed by the warmest weather in 100 years during September which aided in pod filling allowing plants to express their genetic potential and bringing plants to maturity. As a result, US soybean output increased by 28% from the drought reduced crop of 2003-04.

Demand for US soybeans appears to be relatively stable as crush and exports rebound to pre-2003-04 levels. Domestic crush of soybeans is expected to reach about 45 Mt on growing demand for soybean meal. US exports are expected to rebound from 2003-04 but remain around the 28 Mt recorded in 2001-02 and 2002-03. Carry-out stocks are expected to be extremely burdensome for 2004-05, tripling from the tight levels of 2003-04, and double the 2000-01 level when the benchmark US farmgate price fell to US\$4.50 a bushel.

Brazil Plagued by Drought and Disease Brazilian soybean production is forecast at a record 54 Mt, 4% above 2003-04, as the result of hot and dry growing conditions combined with an outbreak of Asian rust. Despite the decline in output from previous forecasts, supplies are expected to remain burdensome because of the large carry-in stocks.

Demand for Brazilian soybeans is expected to increase moderately in 2004-05. Domestic processing of soybeans is expected to grow slightly, to about 31 Mt, largely on an expected 1.0 Mt increase in soymeal exports, to about 16 Mt. Exports of

soyoil are projected to remain stable at about 2.7 Mt. Exports of soybeans are expected to grow modestly, to about 21 Mt, as pressure from higher ocean freight rates and the decline in the value of the US dollar, against the real, more than offsets support by higher supplies. Carry-out stocks are expected to rise to a record 18 Mt, vs 17 Mt for 2003-04 and the five year average of 15 Mt.

**Argentina Output Rises** 

Argentina is the world's third largest producer of soybeans, accounting for almost one-fifth of world production and it is the world's largest exporter of soymeal and soyoil. Soybean production has increased steadily over the past five years due to increase in seeded area because of the devaluation of the peso, domestic economic reforms and transformation of the agricultural industry. For 2004-05, Argentine soybean production is projected at 39 Mt, up 6.0 Mt from the previous year. Exports of soybeans are expected to be about 7.5 Mt, similar to the five year average. Domestic processing of soybeans is expected to rise slightly, up by less than 1 Mt to about 26 Mt. This is a slowdown from the rapid pace of growth in the early 2000's when Argentine crushing grew by up to 20% a year. Similar to the US and Brazil, carry-out stocks are expected to rise to a burdensome 17 Mt, about 30% of the world carry-out, versus 13 Mt in 2003-04

China is world's largest importer Since 2000-01, China has emerged as a major driver in the world soybean market. For 2004-05. Chinese imports of about 23

and the five year average of around 10 Mt.

Canadian		n Export		itry of	
	2002-	2003-	2004-	2005-	
	03	04	05e	06f	
		thousa	nd tonnes	S	
Japan	140.5	253.3	250.0	250.0	
Iran	60.8	62.0	200.0	200.0	
France	33.9	19.4	125.0	125.0	
Netherlands	34.2	138.4	120.0	120.0	
Malaysia	119.8	96.8	100.0	100.0	
Belgium 37.2 91.1 50.0 50					
Finland	24.2	0.0	35.0	35.0	
Egypt	0.0	0.0	20.0	20.0	
Spain	40.1	10.1	15.0	15.0	
Other	232.5	242.5	<u>85.0</u>	<u>85.0</u>	
Total	723.2	913.6	1,000.0	1,000.0	
e,f: forecast, Ag	griculture a	and Agri-F	ood, April 2	005	

e,f: forecast, Agriculture and Agri-Food, April 2005 Source: Statistics Canada

Mt are expected to make up one-third of the world trade in soybeans. China is also the world's fourth largest soybean producer with output projected at 18 Mt. Chinese crush of soybeans has expanded by over 50% since 2000-01, to about 29 Mt forecast for 2004-05.

Some of the apparent growth in crush is due to the switch from small-scale processing, where the collection of official census data was uneven, to large scale operations where the data is easy to collect. Soybean crush capacity has expanded significantly in China over the past few years, largely in the coastal regions, through joint ventures between local companies and multi-national corporations.

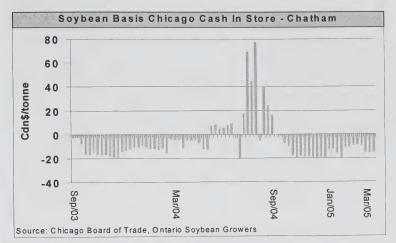
Edible soybeans account for about 40% of the soybeans consumed annually in China. China is a major producer and consumer of soy-sauce, tofu and soy-milk. Many of these edible products are made from soybeans with specialized characteristics generally either high protein or high-sugars. The size of the Chinese edible food market is expected to continue growing, making up a large, potentially underserved, segment for edible soybeans.

European Union: imports hold steady Historically, the EU has been a major importer of soybeans. As a result of short supplies of protein meal, the EU imports between 14 Mt to 19 Mt of soybeans annually for processing. All of the soymeal is consumed within the EU while about one quarter of the soyoil is exported. With the soybean crush remaining relatively stable, the EU's position as a soyoil exporter has declined in relative importance.

Canada: record production due to good growing conditions in Eastern Canada In Canada, soybean production is concentrated in the provinces of Ontario and Quebec, although within the past few years soybean production has expanded in Manitoba. During 2004-05, the area seeded to soybeans in Canada increased by 17% to about 1.23 mln ha. However, higher than

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4	40 —	~~ Mar	~	~~		\ \ \	Sep	P	~~	Jan/04	Mar			a: Ca	Ish	l in-s	tore	Va	~	uver	J

For 2004-05, the soybean crush margin is trending between \$40 to \$60 a tonne as the drop in soybean meal and soyoil prices was matched by lower soybean prices. The soybean crush pace is forecast to remain strong for the rest of 2004-05 and into 2005-06.



For 2004-05, the basis between Chicago-cash and Chatham soybeans is trending between minus \$10 to minus \$20 a tonne. The basis had flipped late in 2003-04 when the tight domestic supplies sent Ontario prices soaring. For 2005-06, the basis is forecast to average C\$10 to \$20 a tonne under the Chicago cash due to burdensome supplies.

normal abandonment, due to cold and wet growing conditions, resulted in harvested area rising by only 13% to 1.18 mln ha. Most of the loss occurred in Manitoba where almost one-half of the soybeans were abandoned. Growing conditions were near ideal in Ontario and Quebec where both provinces experienced the highest yields since 1999-00.

For 2004-05, a record 3.05 Mt of soybeans were produced, a 33% rise in output compared to 2003-04. By province, 2.48 Mt of soybeans were produced in Ontario, 0.54 Mt in Quebec and only 45,000 tonnes in Manitoba.

Demand for Canadian soybeans is expected to remain strong for 2004-05, despite competition from burdensome US and South American supplies. Domestic crush of soybeans is expected to decline but record exports are expected. Exports of Canadian soybeans have increased sharply to Iran and France, more than offsetting a decline in shipments to Belgium and Germany. Carry-out stocks are forecast to rise sharply.

Soybean prices drop sharply

For 2004-05, the average US farmgate price for soybeans is expected to drop to US\$5.40/bu from US\$7.34/bu a bushel in 2003-04. In Canada, soybean prices instore Chatham are forecast to average C\$245/t down from C\$395/t in 2003-04. The relatively larger price drop in Canada is

largely due to the devaluation of the US dollar against the Canadian dollar from C\$1=US\$0.75 on March 31 2004, to trading around the C\$1=US\$0.81-0.83 cents in March of 2005. If the Canadian currency had remained stable, the expected price for Canadian soybeans would have been C\$245-285 a tonne for 2004-05.

#### OUTLOOK: 2005-06

The area seeded to soybeans is expected to remain stable for 2005-06 as a forecasted drop in the soybean area in the US offsets a projected small increase in the seeded area in Brazil. World soybean output is forecast to rise, as an increase in Brazilian production offsets a sharp drop in US output resulting from lower yields.

World soybean supplies are forecast to rise as the sharp rise in carry-in stocks supports the increase in output.

World crush of soybeans is forecast to rise slowly as pressured crush margins slow down the growth in crush capacity in developing countries. Other or edible consumption of soybeans is expected to grow due to increased consumption in a wide number of countries. Carry-out stocks are expected to rise sharply as the growth in supplies overwhelms the relatively slower growth in consumption. For carry-out stocks to remain at 2004-05 levels, the world soybean crush would have to rise by about 13 Mt and edible soybean consumption would have to increase by about 3.0 Mt.

#### US production to decline

For 2005-06, the area seeded to soybeans in the US is forecast to fall by 1.3 million acres to 73.9 million acres, with harvested area forecast to 72.6 million acres. Assuming normal growing conditions, yields are expected to decline to trend levels of 40.6 bushels per acre compared to the record yields set in 2004-05.

Production is forecast to fall to 2.95 billion bushels for 2004-05, a drop of 190 million bushels from the previous year. Supplies are projected to rise slightly to 3.36 billion bushels as the sharp rise in carry-in stocks offsets the decline in output. Demand for US soybeans is forecast to grow slowly during 2005-06 with exports and crush forecast to rise by 50 and 40 million bushels, respectively.

Carry-out stocks are projected to rise to 425 million bushels and the average US farmgate soybean price is forecast to fall by US\$0.90 a bushel to US\$4.50 a bushel. Factors to watch include the impact of the Asian rust fungus, which can overwinter on the kudzu plant which is common across the southern US, the value of the US dollar and ocean freight rates.

#### Brazil

For 2005-06, the area seeded to soybeans is expected to rise marginally as the pace of expansion slows down under pressure from lower prices, higher fertilizer costs and higher ocean freight rates. Total soybean production is forecast to rise to about 66 Mt, assuming normal growing conditions and minimal impact from Asian Rust. Total supplies are forecast to rise to a record 87 Mt due to sharply higher carry-in stocks. Soybean exports are forecast to rise to 26 Mt while domestic crush rises to about 32 Mt. Carry-out stocks are projected to remain burdensome.

Argentina

The area seeded to soybeans is forecast to remain stable in 2005-06 under pressure from lower prices, implying a production of 38 Mt. Supplies are projected to rise to 55 Mt on support from sharply higher carry-in stocks. Soybean exports are forecast to rise to 9 Mt while the domestic crush rises slightly to 27 Mt. Carry-out stocks are forecast to rise to a record 19 Mt.

#### Chinese imports to rise

Soybean area is forecast to decline marginally for 2005-06 because of limited land area and domestic support for competing crops. Assuming trend yields, soybean production is forecast to decline slightly. Soybean imports are projected to rise to about 25 Mt for 2005-06.

### Record supplies in Canada

The area seeded to soybeans is forecast to decrease marginally. Production is forecast to fall marginally as the return to trend yields more than offsets a rise in harvested area. Record large soybean supplies are forecast as large carry-in stocks more than offset the expected drop in output. Total domestic usage is forecast to rise to a record high of around 2.4 Mt for 2005-06 because of higher crushing volumes. Exports are projected to remain at 1.0 Mt, on support from shipments of identity preserved, edible soybeans into the human food market.

The average price for Canadian soybeans, in-store Chatham, is forecast to decline to a range of C\$200-240 a tonne under pressure from lower US prices.

# Soybean market expands over the medium term.

By 2014-15, **world** soybean production is forecast to rise by 18% to 273 Mt with Brazil expected to overtake the US as the world's largest producer by 2010-11, according to the US based Food and Agricultual Policy Research Institute. By 2014-15, Brazil is expected to produce 35% of the world's soybeans while the US produces 30%. World soybean production is expected to become more concentrated with the US, Brazil and Argentina accounting for 85 % of the total world output.

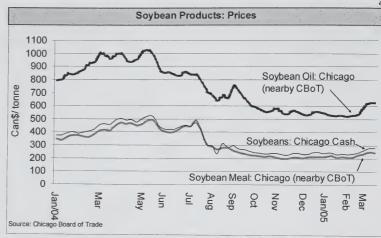
Growth in world soybeans usage is driven by Chinese demand as that country overtakes the US as the world's largest consumer by 2012-13. By 2014-15, China is expected to consume 22%, of the world's soybeans versus 18% currently. Consumption is expected to grow in Brazil and Argentina but the importance of the EU-25 is expected to decline because of its stable meal demand and high crushing cost. The utilization of soybeans by the rest of the world is forecast to remain stable at 10% of total world consumption.

By 2006-07, **Brazil** is expected to surpass the US as the world's largest soybean exporter and is expected to account for one-half of the world shipments by 2014-15. Further expansion of frontier lands, conversion of pastures, improved yields and an improved transportation infrastructure is projected to support the soybean industry, which is projected to reach 95 Mt by 2014. Exports are expected to grow to 45 Mt by 2014-15, as the expansion of the crushing industry fails to keep pace with rising output. Crush capacity is projected to rise to about 50 Mt over the next ten years.

In Argentina, soybean area is forecast to rise by 29% over the medium term which combined with yield improvements is expected to result in a 36% rise in output. The domestic processing sector is expected to grow at the same pace, with most of the soy-products destined for export.

US market share is projected to decline from 44% currently to 28% by 2014-15. The area seeded to soybeans is projected to remain stable, while production rises slightly due to increasing yields. Domestic crush is projected to rise at about the same rate as production. Exports are projected to remain stable at 25 Mt

By 2014-15, **Chinese** import demand is forecast to grow and account for almost one-half of the world's imports of soybeans.



At the same time, Chinese soybean area is projected to decline by 8% with improved yields supporting a marginal rise in output. Driven by strong oil demand, soybean crush is projected to grow by about 6% annually over the medium term, reaching 48 Mt, while food use rises to slightly under 5 Mt annually.

Canadian soybean production is projected to rise to slightly over 3.0 Mt because of a stable seeded area and higher yields following the expected release of improved varieties. Canada is expected to remain competitive due to rising demand for soybeans in the crush, edible-food and biodiesel markets.

A number of organizations are coordinating efforts on market development for Canadian soybeans. The Canadian Soybean Export Association is a volunteer association of members of the Canadian soybean industry working to promote the export of soybeans and products into world markets. In the future, more of this work maybe assumed by the Canadian International Grains Institute. This work is further supported through breeding and agronomy efforts to develop premium, food-grade, identity-preserved, soybeans to meet specific consumer needs. Soyfoods Canada is focused on expanding growth in domestic soybean consumption for products such as soy-milk. The BioDiesel Association of Canada is investigating increased use of biodiesel in mass transit, marine and environmentally sensitive areas such as mines. The Vegetable Oil Industry Coalition is playing a major role in reducing interprovincial trade barriers as well as Trans-Fat issues.

Over the medium term, the factors to watch in the soybean market are: (1) the 2007 US farm bill, with early reports indicating a scaling back in support payments and possibly replacing the marketing loan rates with countercyclical payments, (2) the impact of Asian rust on US and South American soybean production, (3) the trans-

fat issue, which may lead to reduced usage of hydrogenated oil, (4) the rate of expansion in South American soybean area, (5) the growth in Chinese import demand as the result of rising vegetable oil and meat consumption and (6) rising fuel prices and freight rates which increase the transport cost of soybeans and reduce South America's competitiveness into the Asian market.

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## CANADA: GRAINS AND OILSEEDS OUTLOOK

April 25, 2005

Statistics Canada's survey of seeding intentions for 2005 indicates that Canadian farmers plan to increase their areas of durum wheat, flaxseed, oats and summerfallow, leave their areas of barley, soybeans relatively unchanged, while seeding less non-durum wheat, rye, corn and canola. Agriculture and Agri-Food Canada (AAFC) forecasts that total production of grains and oilseeds in Canada will decline by 5%, to 61 million tonnes (Mt), just above the 10-year average of 59 Mt. In western Canada, production is forecast to decrease by 5%, to 46 Mt. The decline is due to reduced seeded area and expectations of lower yields compared to the above-normal levels achieved for most crops in 2004. Normal abandonment, trend yields and normal crop quality have been assumed for both western and eastern Canada. Soil moisture reserves are generally good in western Canada. Total exports of grains and oilseeds are forecast to increase by 8% due to increased supplies and better quality. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, production is forecast to fall by 10%, with a smaller seeded area and lower yields partly offset by reduced abandonment. Carry-in stocks are expected to rise by almost 20%, however, due to the low quality of the 2004-05 crop, and will be largely of low quality wheat so that supply falls by only 5%. Exports are forecast to increase by 0.6 Mt due to increased supplies of high quality wheat. Wheat feeding is expected to be at an historically high level, due to the large carry-in stocks of feed wheat. Carry-out stocks are expected to fall by more than 15%. The CWB Pool Return Outlook (PRO) for high quality wheat is lower than 2004-05, due to expected higher supplies, with returns for lower quality wheat expected to be relatively unchanged.

#### DURUM

Production is forecast to decline slightly, with a return to lower trend vields more than offsetting the larger area, but high carry-in stocks will result in over 10% greater supplies. The increased stocks are due to the reduced supplies of top-quality durum and weak export demand as a result of large crops in North Africa and the EU in 2004-05. Exports are expected to increase by 16% due to increased supplies of good quality durum and reduced production in the EU. Carry-out stocks are projected to increase to a record 3.0 Mt. The CWB PRO for 2005-06 is down, largely due to increased supplies in North America.

#### BARLEY

Production is forecast to decline by about 0.5 Mt, but supply is expected to rise due to higher carry-in stocks which resulted fom the large production of low-quality barley in 2004-05. Exports are expected to increase by nearly 20% as the supply of malting quality barley increases. Carry-out stocks are expected to remain high historically and the off-Board feed barley price is forecast to be similar to 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row malting barley down by \$7/t from 2004-05 at \$173/t.

#### OATS

Production is forecast to rise by 18% due to increased seeded area and reduced abandonment. Carry-in stocks are forecast to be higher, due to reduced exports in 2004-05 related to the poor quality of the crop. As a result, total supply is expected to rise by 22%. Exports are forecast to rise by 0.3 Mt due to increased supplies, improved crop quality and stronger US demand. Carry-out stocks are expected to reach the highest level since 1978-79. Therefore, oat prices are forecast to decline, with a smaller premium for milling oats.

#### **CORN**

Production is expected to decrease slightly due to lower yields, although harvested area is expected to rise due to lower abandonment. Imports are forecast to increase, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise marginally due to increased ethanol production. Prices are expected to remain pressured by low US prices and the strong Canadian dollar.

#### CANOLA

Production is forecast to decrease by about 1.0 Mt to 6.7 Mt because of lower seeded area and yields. Carry-in stocks are expected to rise sharply, to 1.4 Mt, the 2<sup>nd</sup> highest on record, as domestic crush and exports for 2004-05 www.agr.gc.ca/mad-dam remain pressured by sharply higher world oilseed supplies. Supplies are

expected to remain historically high. Exports are forecast to remain stable while domestic crush declines slightly. Carry-out stocks are projected to drop but remain burdensome. Prices are projected to decline marginally due to lower world soybean and soyoil prices.

### FLAXSEED (excluding solin)

Production is expected to nearly double, to the highest level since 1998-99 because of the sharp rise in seeded area and yields. The rise in supplies is expected to be moderated by the tight carry-in stocks, as exports to the EU in 2004-05 remain strong despite sharply higher prices. Exports and total domestic use are forecast to rise. Carry-out stocks are forecast to triple to near-record levels pressuring prices to historically more normal levels.

#### SOYBEANS

Production is forecast to decline marginally, as lower yields are more than offset by the rise in harvested area. Record carry-in stocks are expected because of high imports and the slower crush pace in 2004-05. Record large supplies are projected. Exports are forecast to remain stable, while domestic crush increases to historically normal levels. Carry-out stocks are expected to remain burdensome. The price of soybeans is forecast to fall due to lower US and South American soybean prices.

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## CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

April 25, 2005

Grain and Crop (a)	Area Seeded H	arvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c) thousa		Feed, & Dockage	Total Dom- estic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Durum 2003-2004 2004-2005f 2005-2006f Wheat Exc	2,354	2,459 2,141 2,300	1.74 2.32 2.08	4,280 4,962 4,790	1 1 1	5,900 6,751 7,491	3,427 3,100 3,600	255	220 476 411	684 951 891	1,788 2,700 3,000	224.21 200 * 188 *
2003-2004 2004-2005f 2005-2006f ALL WHE	8,179 8,170 7,860	8,009 7,722 7,595	2.41 2.71 2.47	19,272 20,898 18,750	16 10 10	23,395 25,200 23,860	12,300 11,700 12,400	2,770	3,222 4,800 3,640	6,804 8,300 7,260	4,292 5,100 4,200	206.03 187 * 183 *
2003-2004 2004-2005f 2005-2006f	10,662 10,399	10,467 9,862 9,895	2.25 2.62 2.38	23,552 25,860 23,540	18 11 11	29,295 31,952 31,351	15,727 14,900 16,000	3,025	3,442 5,276 4,051	7,488 9,252 8,151	6,080 7,800 7,200	
Barley 2003-2004 2004-2005f 2005-2006f Corn		4,446 4,050 4,215	2.77 3.26 3.00	12,328 13,186 12,660	36 50 30	13,838 15,344 15,890	2,445 2,100 2,500	300	8,574 9,339 9,505	9,286 10,044 10,290	2,108 3,200 3,100	135.80 100-120 100-120
2003-2004 2004-2005f 2005-2006f		1,226 1,072 1,120	7.82 8.24 7.66	9,587 8,836 8,580	2,107 2,100 2,400	12,804 12,078 11,980	342 150 150	2,650	8,892 8,263 8,315	11,319 10,928 11,030	1,143 1,000 800	137.18 90-110 90-110
Oats 2003-2004 2004-2005f 2005-2006f Rye		1,575 1,315 1,710	2.34 2.80 2.55	3,691 3,683 4,360	19 20 15	4,234 4,504 5,475	1,557 1,500 1,800		1,569 1,567 1,905	1,876 1,904 2,275	800 1,100 1,400	136.65 120-140 105-115
2003-2004 2004-2005f 2005-2006f Mixed Gra	228	147 165 145	2.22 2.53 2.14	327 418 310	0 1 1	357 469 366	171 250 150		70 99 101	135 164 166	50 55 50	104.44 65-85 65-85
2003-2004 2004-2005f 2005-2006f	241 233	135 111 145	2.84 2.87 2.83	384 318 410	0 0 0	384 318 410	0 0 0	0 0 0	384 318 410	384 318 410	0 0 0	
2003-2004 2004-2005f 2005-2006f	9,070 8,374	7,529 6,713 7,335	3.50 3.94 3.59	26,317 26,441 26,320	2,161 2,171 2,446	31,617 32,713 34,121	4,516 4,000 4,600	2,900 3,148 3,298	19,489 19,586 20,236	23,001 23,358 24,171	4,101 5,355 5,350	
Canola 2003-2004 2004-2005f 2005-2006f Flaxseed	4,736 5,319 4,886	4,689 4,938 4,767	1.44 1.57 1.41	6,771 7,728 6,725	243 150 200	7,908 8,490 8,350	3,754 3,400 3,400	3,390 <sup>1</sup> 3,200 <sup>1</sup> 3,100 <sup>1</sup>	110 420 555	3,542 3,665 3,700	612 1,425 1,250	387.04 285-325 280-320
2003-2004 2004-2005f 2005-2006f Soybeans	745 728 868	728 528 846	1.04 0.98 1.21	754 517 1,025	22 35 20	905 649 1 095	609 455 700	n/a n/a n/a	n/a n/a n/a	199 144 245	97 50 150	382.13 525-575 320-360
2003-2004 2004-2005f 2005-2006f <b>TOTAL OI</b>	1,051 1,229 1,225 LSEEDS	1,047 1,178 1,211	2.17 2.59 2.47	2,268 3,048 2,990	587 400 250	3,000 3,588 3,765	913 1,000 1,000	1,500 <sup>1</sup> 1,450 <sup>1</sup> 1,750 <sup>1</sup>	319 488 505	1,947 2,063 2,365	140 525 400	395.04 225-265 200-240
2003-2004 2004-2005f 2005-2006f	6,531 7,277 6,979	6,464 6,643 6,823	1.52 1.70 1.57	9,794 11,293 10,740	852 585 470	11,813 12,727 13,210	5,276 4,855 5,100	n/a n/a n/a	n/a n/a n/a	5,688 5,873 6,310	849 2,000 1,800	
TOTAL GF 2003-2004 2004-2005f 2005-2006f	26,263 26,050 25,805	OILSEE 24,461 23,219 24,053	2.44 2.74 2.52	59,663 63,595 60,600	3,030 2,767 2,927	72,725 77,392 78,682	25,518 23,755 25,700	n/a n/a n/a	n/a n/a n/a	36,177 38,482 38,632	11,030 15,155 14,350	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.(b) Excludes imports of products.

<sup>(</sup>b) Includes exports of products.
(c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - March 2005

Description Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association. f: forecast - Agriculture and Agri-Food Canada - April 25, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

April 25, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for lentils, dry beans, sunflower seed and chickpeas are more than offset by decreases for dry peas, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 14-31 and released on April 21, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. To date, only a small amount of seeding has been completed. It is assumed that precipitation will be normal for the seeding, growing and harvest periods. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally normal. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 12%, from 2004-05, to 4.63 million tonnes (Mt). Total supply is expected to decrease only slightly to 5.74 Mt as higher carry-in stocks offset most of the decrease in production. Exports are forecast to increase moderately due to stronger demand, while domestic use is expected to be similar to 2004-05 because higher average quality reduces dockage and non-traditional use. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch will be precipitation during the spring, summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing

conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

#### DRY PEAS

For 2005-06, production and supply are forecast to decrease due a 2% fall in seeded area and lower trend vields. Production is expected to decrease for yellow, green and other types. World supply is expected to decrease marginally to 12.7 Mt and use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports are expected to decrease slightly due to increased competition from the US, where production is forecast to rise sharply, but domestic use is forecast to increase due to stronger demand in the feed sector. Carryout stocks are forecast to decrease, with a s/u of 12%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

#### LENTILS

For 2005-06, production is forecast to decrease, as a 4% rise in seeded area is more than offset by lower trend yields. Production is forecast to decrease for large, medium and small green types, but remain stable for the red type. Supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase by 5% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u of 29%. The average price, over all types and grades, is forecast to decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by higher average quality.

#### **DRY BEANS**

For 2005-06, production and supply are forecast to increase, due to an 18% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for all classes, including white pea, pinto, black, dark and light red kidney, cranberry. Great Northern, small red and pink. In the US, production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 5%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### **CHICKPEAS**

For 2005-06, production is forecast to increase, as a 15% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with only minor increases for the small kabuli and desi types. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

#### MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 26% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 57%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2005-06, production is forecast to decrease due to a 50% fall in seeded area. World supply is forecast to decrease by 14% to 350,000 t. Canadian exports are expected to increase due to higher demand and carryout stocks are forecast to decrease, with a s/u ratio of 35%. The average price is forecast to increase slightly because of the lower supply.

#### SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 36% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 30% to 1.43 Mt. World supply is expected to increase marginally to 27.1 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 12%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2005-06, Canadian production and supply are forecast to increase, with a stable seeded area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

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Grain and	Area				Imports	Total	Exports	Total	Carry-out	Average
Crop Year (a)		Harvested	Yield	Production	(b)	Supply	V . /	Domestic Use (d)	Stocks	Price (e
	000 h	ia	t/ha			thousa	nd metric tonr	nes		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	1,950	1.063	550	115-145
2005-2006f	1,362	1,330	2.10	2,790	20	3,360	1,900	1,110	350	115-145
Lentils						-,	.,	.,		
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1.006	540	316	150	295-325
2005-2006f	810	785	1.16	910	5	1,065	575	250	240	290-320
Dry Beans						.,				
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2003-2004	167	167	2.13	356	31	457	344	83	30	495
2004-2005f	163	126	1.75	220	30	280	205	70	5	645-675
2005-2006f	193	189	1.85	350	30	385	290	75	20	525-555
Chickpeas					00	000	200	, ,	20	020-000
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	355-385
2005-2006f	54	52	1.15	60	5	70	35	30	5	390-420
Mustard Seed		02	1.10	00	3	70	33	30	3	390-420
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	
2003-2004	340	328	0.69	226	2	288	121	75	92	595 390
2004-2005f	317	304	1.00	305	2	399	140	84		
2005-2006f	233	226	0.80	180	2	357	150	77	175 130	295-325 310-340
Canary Seed	200	220	0.00	100	~	337	150	′ ′	130	310-340
2001-2002	170	163	0.70	114	0	184	134	20	30	000
2002-2003	287	227	0.78	176	0	206	164	22		660
2003-2004	251	243	0.70	226	0	246	170	n/a	20	575
2004-2005f	356	318	0.94	300	0	367	180		67	345
2005-2006f	179	174	0.95	165	0	310		42	145	215-245
Sunflower Seed	170	174	0.55	100	U	310	185	45	80	225-255
2001-2002	73	67	1.55	104	29	179	92	C.F.	00	0.55
2002-2003	100	95	1.65	157	29	200	105	65	22	355
2003-2004	119	115	1.30	150	16	200	96	60	35	440
2004-2005f	87	59	0.92	54	25	104	40	80	25	405
2005-2006f	119	112	1.47	165	15	185	90	59	5	475-505
Buckwheat	113	112	1.97	105	15	100	90	75	20	385-415
2001-2002	16	14	1.14	16	1	17	6	0		
2002-2003	12	12	1.00	12	1	17 16	6	8	3	325
2003-2004	9	9	1.11	10	1	16	6	7	3	340
2004-2005f	9	7	0.71	5	1	8	5	7	2	355
2005-2006f	9	9	1.00	9	1	10	2	6	0	340-370
otal Pulse And Sp	-		1.00	9	1	10	4	6	0	340-370
2001-2002	3,131	2,993	1.23	3 601	120	4 552	2.074	4.040		
2002-2003	3,025			3,681	120	4,553	2,671	1,218	664	
		2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004 2004-2005f	2,797	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f 2005-2006f	3,136 2,959	2,948 2,877	1.78 1.61	5,234 4,629	90 78	5,803 5,742	3,092 3,229	1,676 1,668	1,035 845	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c.) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, April 25, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual. Source: Statistics Canada and industry consultations.

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	RICE OF BU	JLK FEED	INGRE	DIENTS	S AT SE	LECTE	D POI	NTS						M	May 2, 2005	5		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE S BASIS	PRICE SOYBEAN MEAL	CANOLA	MILL- FEEDS	MEAL	FISH	ANIMAL	GLUTEN GLUTEN MEAL FEED	GLUTEN	FEED	DEHY	FEATHER
Vancouver	May 2, 2005	FOB	129.00			$\top$		310.00	185.00	105.00		850.00	520.00					355.00
BC (4)(7)	April 25, 2005		125.00			144.00		297.00	178.00	103.00		837.50	520.00					345.00
Calgary	May 2, 2005	FOB	108.00		112.00	138.00		311.00			125.00	975.00	555.00					330.00
(4)	April 25, 2005		108.00		112.00	151.00		294.00			125.00	975.00	555.00					320.00
skatoon	May 2, 2005	FOB	85.50	_	90.06	133.00		312.00	N/A		140.00	N/A	555.00			120.00		380.00
SK (4)	April 25, 2005		85.50	135.00	90.00	128.00		297.50	N/A		140.00	N/A	555.00			121.67		370.00
nipeg	May 2, 2005	FOB	129.00	140.00	108.50	119.00		293.00	N/A		290.00	987.50	525.00					340.00
MB (4)(9)	April 25, 2005		128.00	140.00	110.00	115.00		276.00	N/A		290.00	987.50	525.00					330.00
Thunder Bay	May 2, 2005	In-Store	106.50		107.00													
(8) NO	April 25, 2005		106.50	N/A	109.00													
Lake Ports	May 2, 2005	On Board				104.16												
USA (3)	April 25, 2005	Vessel				101.82												
Bay Ports	May 2, 2005	In-Store	136.00	205.00														
NO	April 25, 2005		136.00	205.00	138.00													
Chatham	May 2, 2005	Track				109.00												
NO	April 25, 2005					106.23												
Toronto	May 2, 2005	N/A					FOB				193.00	N/A	430.00	425.00	114.00		265.00	315.00
ON (5)	April 25, 2005										218.00	N/A	430.00	425.00	114.00		265.00	310.00
Hamilton	May 2, 2005	N/A						215.17	#N/A									
NO	April 25, 2005							279.43	#N/A									
Eastern	May 2, 2005	FOB				100.50												
NO	April 25, 2005					107.50												
London	May 2, 2005	FOB												425.00	114.00			
NO	April 25, 2005													425.00	114.00			
Port Colborne	May 2, 2005	FOB								53.50				425.00	114.00			
NO	April 25, 2005									66.50				425.00	114.00			
Cardinal	May 2, 2005	FOB												425.00	114.00			
NO	April 25, 2005													425.00	114.00			
Montreal	May 2, 2005		140.00			120.00		277.49	185.28	29.99	180.00	850.00	397.00	425.00	114.00		270.00	330.00
QC (5)	April 25, 2005		140.00	150.00		122.00	FOB	284.13	188.40	68.33	200.00	850.00	397.00	425.00	114.00		270.00	320.00
Trois-Rivières	May 2, 2005	In-Store	137.50		144.00	131.69												
OC.	April 25, 2005		139.10		153.00	126.47												
St. Jean QC (2)	May 2, 2005	FOB	146.52	121.86	138.35	112.31		277.38										
St. Hyacinthe QC	April 25, 2005		146.56	~	138.97	112.38		275.31										
Onebec	May 2, 2005	In-Store	140.50	N/A	158.34	132.28		299.36	204.30									
00	April 25, 2005		139.37		160.21	131.12		283.30	200.40									
Truro	May 2, 2005	Track	173.45		167.90	155.07		337.54	242.55		245.55		505.00					320.00
NS	April 25, 2005		170.03		170.00	152.27	FOB	327.77	237.03		268.05		505.00					310.00
Truro	May 2, 2005	Water	N/A	N/A	N/A	N/A												
NS	April 25, 2005	& Truck	N/A		N/A	N/A												
Halifax	May 2, 2005	In-Store	N/A	N/A	N/A	n/a		339.00		297.50		1,100.00	N/A					
(9) SN	April 25, 2005		N/A	N/A	A/A	n/a		333.25		297.50		1,100.00	Α/N					

US\$1.00=CAN\$1.2569, closing date April 29, 2005 Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier Alstatistical Clerk Telephone: (204) 983-558 Email: chartierv@agr.gc.ca

footnotes:

: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## **B. CASH PRICES AND REPLACEMENT VALUES**

May 2, 2005

#### PRAIRIE GRAINS

	Selected Points	Price Basis		This week 2-May-05	Last week 18-Apr-05	Month ago 4-Apr-05	Year ago 3-May-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	106.00	106.00	103.00	180.00
	(CBOT)		Oat	142.50	154.00	154.00	180.00
	(Lethbridge)		Barley	112.00	114.00	114.50	154.00
0:	Bayport, ON (1)	In-store	Wheat	129.61	129.61	126.61	203.61
			Oat	N/A	N/A	N/A	N/A
			Barley	139.39	141.39	141.89	181.39
	Montreal, QC (1)	In-store	Wheat	134.03	134.03	131.03	208.03
			Oat	N/A	N/A	N/A	N/A
			Barley	144.31	146.31	146.81	186.31
	Moncton, NB	Truck via Halifax	Wheat	156.25	156.25	153.25	230.25
			Oat	N/A	N/A	N/A	N/A
			Barley	168.50	170.50	171.00	210.50
	Truro, NS	Truck via Halifax	Wheat	150.22	150.22	147.22	224.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	168.00	168.50	208.00
	Halifax, NS (1)	In-store	Wheat	141.28	141.28	138.28	215.28
			Oat	N/A	N/A	N/A	N/A
			Barley	152.30	154.30	154.80	194.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	204.63	204.63	201.63	278.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			2-May-05	18-Apr-05	4-Apr-05	19-Apr-04
rom:	US Lake Port	On Board Vessel	104.16	101.82	101.74	177.13
То:	Montreal, QC (1)	In-store	123.20	120.86	120.78	196.17
rom:	Chicago (IL)	Track	108.12	105.24	106.04	163.10
Го:	Montreal, QC	Track	136.98	134.10	134.90	191.96
rom:	Chatham, ON	Track	109.00	106.23	110.00	169.55
Го:	Montreal, QC	Track	132.87	130.10	133.87	193.42

Soymeal 48% Protein					
From: Hamilton, ON		215.17	279.43	265.43	486.22
To: Montreal, QC	Track	239.50	303.76	289.76	510.55
Moncton, NB	Track	258.25	322.51	308.51	529.30
Truro, NS	Track	261.47	325.73	311.73	532.52
Stephenville, NL	Track / Truck via Sydney	310.10	374.36	360.36	581.15

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING!	A, SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	ILK FEED	NGRE	DIENTS	S AT SE	LECTE	ED PO	NTS						Ap	April 18, 2005	005		
SELECTED	REFERENCE	PRICE	(1)				PRICE 8	SOYBEAN	CANOLA	-WILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN		DEHY	FEATHER
POINT	PERIOD	BASIS	WHEAT	OATS	BARLEY	-	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAI	MEAL	LEED	PEAS	ALFALFA	MEAL
Vancouver	April 18, 2005	FOB	125.00	N/A	_	144.00		297.00	178.00	103.00		837.50	520.00					345.00
BC (4)(7)	April 11, 2005		125.00		-	141.50		286.00	169.00	98.00		837.50	520.00					335.00
Calgary	April 18, 2005	FOB	108.00	N/A	112.00	151.00		294.00			125.00	975.00	555.00					320.00
AB (4)	April 11, 2005		114.00		108.00	139.00		282.50			130.00	975.00	555.00					310.00
Saskatoon	April 18, 2005	FOB	85.50	135.00	90.00	128.00		297.50	N/A		140.00	N/A	555.00			121.67		370.00
SK (4)	April 11, 2005		85.50	135.00	90.00	135.00		286.75	N/A		145.00	N/A	555.00			121.67		360.00
Winniped	April 18, 2005	FOB	128.00	140.00	110.00	115.00		276.00	N/A		290.00	987.50	525.00					330.00
MB (4)(9)	April 11, 2005		128.00	-	110.00	118.00		264.50	N/A		290.00	990.00	525.00					330.00
Thunder Bay	April 18, 2005	In-Store	106.50		109.00													
(8) NO	April 11, 2005		105.50	N/A	111.00													
Lake Ports	April 18, 2005	On Board				101.82												
USA (3)	April 11, 2005	Vessel				99.31												
Ports	April 18, 2005	In-Store	136.00	205.00	138.00													
NO	April 11, 2005		136.00	205.00														
Chatham	April 18, 2005	Track				106.23												
NO	April 11, 2005					105.44								_				
Toronto	April 18, 2005	N/A					FOB				218.00	N/A	430.00	_	114.00		265.00	310.00
ON (5)	April 11, 2005										218.00	N/A	430.00	425.00	114.00		265.00	310.00
ilton	April 18, 2005	N/A						279.43	#N/A									
NO	April 11, 2005							267.31	#N/A									
Eastern	April 18, 2005	FOB				107.50												
NO	April 11, 2005					108.92												
London	April 18, 2005	FOB												425.00	114.00			
NO	April 11, 2005													425.00	114.00			
Port Colborne	April 18, 2005	FOB								66.50				425.00	114.00			
NO	April 11, 2005									71.50				425.00	114.00			
Cardinal	April 18, 2005	FOB												425.00	-			
NO	April 11, 2005													425.00	-			
Montreal	April 18, 2005		140.00	150.00		122.00		284.13	188.40	68.33	200.00	850.00	397.00	425.00	-		270.00	320.00
QC (5)	April 11, 2005		138.00	150.00		127.00	FOB	280.48	191.35	68.33	200.00	850.00	386.00	425.00	114.00		270.00	310.00
Trois-Rivières	April 18, 2005	In-Store	139.10		153.00	126.47												
oc oc	April 11, 2005		141.00		154.00	127.55												
St. Jean QC (2)	April 18, 2005	FOB	146.56		-	112.38		275.31										
St. Hyacinthe QC	April 11, 2005		145.10	7	-	112.19		276.42										
Quebec	April 18, 2005	In-Store	139.37	N/A	160.21	131.12		283.30	200.40									
00	April 11, 2005		138.83		164.33	128.14		278.12	200.85									00 070
Truro	April 18, 2005	Track	170.03		170.00	152.27		327.77	237.03		268.05		505.00					310.00
NS	April 11, 2005		168.20		174.60	152.69	FOB	323.79	256.77		268.05		505.00					310.00
Truro	April 18, 2005	Water	N/A	N/A	N/A	N/A												
NS	April 11, 2005	& Truck	N/A		N/A	N/A							4					
Halifax	April 18, 2005	In-Store	N/A	N/A	N/A	n/a		333.25		297.50		1,100.00	N/A					
(9) SN	April 11, 2005		A/N	N/A	A/A	n/a		324.60		297.50		1,100.00	_					
	1																	

Source: Market Analysis Division, Agrirellure and Agrir-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2419, closing date April 15, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-6581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

connotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## **B. CASH PRICES AND REPLACEMENT VALUES**

April 18, 2005

DD	A1	ID.	TE.	CD	٨	TNC

	Selected Points	Price Basis		This week 18-Apr-05	Last week 4-Apr-05	Month ago 21-Mar-05	Year ago 19-Apr-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	106.00	103.00	103.00	173.00
	(CBOT)		Oat	154.00	154.00	154.25	162.00
	(Lethbridge)		Barley	114.00	114.50	110.80	149.00
Го:	Bayport, ON (1)	In-store	Wheat	129.61	126.61	126.61	196.61
			Oat	N/A	N/A	N/A	N/A
			Barley	141.39	141.89	138.19	176.39
	Montreal, QC (1)	In-store	Wheat	134.03	131.03	131.03	201.03
			Oat	N/A	N/A	N/A	N/A
			Barley	146.31	146.81	143.11	181.31
	Moncton, NB	Truck via Halifax	Wheat	156.25	153.25	153.25	223.25
			Oat	N/A	N/A	N/A	N/A
			Barley	170.50	171.00	167.30	205.50
	Truro, NS	Truck via Halifax	Wheat	150.22	147.22	147.22	217.22
			Oat	N/A	N/A	N/A	N/A
			Barley	168.00	168.50	164.80	203.00
	Halifax, NS (1)	In-store	Wheat	141.28	138.28	138.28	208.28
			Oat	N/A	N/A	N/A	N/A
			Barley	154.30	154.80	151.10	189.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	204.63	201.63	201.63	271.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
2000	Selected Points	Price Basis		This week	Last week	Last week	Year ago
rom:	US Lake Port	On Board Voscal		18-Apr-05	4-Apr-05	21-Mar-05	19-Apr-04
o:	Montreal, QC (1)	On Board Vessel		101.82	101.82 120.86	99.82	169.64
rom:	Chicago (IL)					118.86	188.68
o:	Montreal, QC	Track		105.24	105.24	106.04	160.64
		Track		134.10	134.10	134.90	189.50
rom:	Chatham, ON	Track		106.23	106.23	110.00	165.44
Го:	Montreal, QC	Track		130.10	130.10	133.87	189.31
	eal 48% Protein						
	Hamilton, ON			279.43	279.43	264.33	418.90
0:	Montreal, QC	Track		303.76	303.76	288.66	443.23
	Moncton, NB	Track		322.51	322.51	307.41	461.98
	Truro, NS	Track		325.73	325.73	310.63	465.20
	Stephenville NI	Trook / Truck via Sudney		274.26	274.20	250.00	540.00

Prices include ONE month of storage and interest charges

Stephenville, NL

n/a = not available

374.36

374.36

359.26

513.83

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)



# Bi-weekly Bulletin

May 6, 2005 Volume 18 Number 9

## **MUSTARD SEED: SITUATION AND OUTLOOK**

Canada is the dominant exporter and it is normally the second largest producer of mustard seed in the world. The value of Canadian mustard seed exports averaged about \$80 million during the past five years. For 2005-2006, Canadian seeded area, production and supply are expected to decrease significantly from 2004-2005 for all types of mustard seed, yellow, brown and oriental, however, exports and average prices are expected to increase. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for mustard seed.

#### WORLD

#### **Production and Trade**

India produces the bulk of world mustard seed. However production data for India, as well as two other significant producers, Pakistan and Bangladesh, is not available since these countries combine the production data for mustard seed and rapeseed. Unofficial estimates for mustard seed production in these countries are about 2.5 million tonnes (Mt) for India and about 150,000 tonnes (t) each for Pakistan and Bangladesh. Mustard seed produced in India. Pakistan and Bangladesh, as well as in most other Asian countries, is mainly crushed for oil. Excluding these three countries, mustard seed production has been variable, but with a slight upward trend during the past ten years.

Mustard seed exports have also been variable, but with a slight upward trend. peaking at 294,000 t in 2003, the latest vear for which world trade statistics are available. Canada dominates world mustard seed exports, accounting for about 65% of total world exports if reexports are excluded. The only other significant exporters are Russia, Ukraine, the Czech Republic and Hungary. Exports from Germany, Netherlands and Belgium are reexports of imported seed. The top five importing countries, Bangladesh, the United States (US), Germany, France and Netherlands, account for about 70% of world imports.

#### CANADA

## Production

The three types of mustard seed

produced in Canada are vellow (Sinapis alba), brown, and oriental (both Brassica juncea). Mustard seed can be grown on most soil types, but is best adapted to the brown and dark brown soils. Soils prone to crusting and dry, sandy soils are not recommended. All mustard seed types tolerate drought conditions better than canola. Mustard seed fits well in a rotation with cereal grains. Yellow mustard seed requires 90-92 days to mature, brown 85 days and oriental 86-88 days. Seedlings are quite tolerant of frost. Therefore, early seeding is recommended to avoid flowering during the hottest part of the summer, thereby improving yields. The Canadian

mustard seed harvest normally occurs from mid-August to late September.

Canadian mustard seed production has been variable during the past 10 years, ranging from a low of 105,000 t in 2001-2002 to a high of 306,000 t in 1999-2000. For 2001-2002, 2002-2003 and 2003-2004. average yields were lower than normal and abandonment rates were higher than normal due to drought and other weather related problems in most growing areas. Production recovered in 2004-2005 due to higher seeded area and higher vields. Saskatchewan dominates Canadian

mustard seed production with 82% of the production in 2004-2005, followed by Alberta at 17% and Manitoba at 1%.

Production by type varies from year to year depending on price prospects for each type of mustard seed. The yields of brown and yellow mustard seed are about 5% and 20% lower than oriental, respectively. Since the costs of production are similar for all types, prices for brown mustard seed have to be about 5% higher and for yellow mustard seed about 25% higher compared to oriental mustard seed to encourage production of the brown and types.

18 and Marie	tord C	and Dra	duction	Inantia	.1)
World Mus					
	2001-	2002-	2003-	2004-	2005-
	2002	2003	2004	2005	2006f
Harvested Area					
(000 ha)	558	777	1,024	1,020	925
Average Yields					
(t/ha)	0.66	0.65	0.68	0.77	0.67
		thc	usand to	nnes	
Canada*	105	154	226	305	180
Nepal	132	135	133	135	130
Czech Republic	19	32	60	112	90
Russia	28	35	86	75	70
Ukraine	8	27	69	50	45
Myanmar	30	34	35	35	35
USA **	19	52	35	26	25
China	13	13	15	15	15
Romania	4	6	15	15	12
Slovakia	2	3	6	7	6
Germany	4	4	4	4	4
Other	7	7	9	9	8
Total World	371	502	693	788	620
Note: India. Pakista	n and Bar	ngladesh a	are import	ant produ	cers

Note: India, Pakistan and Bangladesh are important producers, but mustard seed production data for these countries is not available as it is combined with rapeseed production data. Source: FAO, except \*Statistics Canada, \*\*USDA - May 2005 f: AAFC forecast, May 2005



The quality of the 2004-2005 crop was lower than normal. According to a survey conducted by Saskatchewan Agriculture and Food, about 45% of the mustard seed in that province graded 1 Canada (normally 78%), 28% graded 2 Canada (16%), 12% graded 3 Canada (4%) and 15% graded 4 Canada and Sample (2%).

#### Uses

Mustard seed is a nutritious food ingredient. Its high protein content of 28-36% is of particular interest when used in processed meats. The volatile oil in mustard seed inhibits growth of certain yeasts, molds and bacteria. which enables mustard seed to function as a natural preservative and extends the shelf life of finished foods.

Yellow mustard seed is suitable for a wide range of applications, including dry milling for flour, wet milling for mustard pastes, and whole ground seed for spice mixes, meat processing and other food products. It is the type of mustard seed used for processing into the familiar North American hot dog mustard, which uses the whole seed for a milder product. In processed meats, it is used as a binder and a protein extender, and to enhance the flavour. It is also used in mayonnaise and salad dressings. Dry milled flour is used for condiments and as an ingredient in compounded products. The extracted seed hulls are used for thickening and stabilization in mustard and other prepared foods. Mucilage is a gummy substance found in the seed coat of yellow mustard seed. It absorbs water, keeps meat dry and is a binding and thickening agent in meat and soup. Since there are several varieties of yellow mustard seed grown in Canada, there is a range of mucilage contents available, allowing processors to blend varieties to reach a standard viscosity. Yellow mustard seed can also be ground for use as an ingredient for the prepared meat industry, where it contributes to total protein. As well, the gelling of the mucilage increases water absorption into the product, which provides enhanced economy and improved efficiency in the smooth molding of shaped products. Heat inactivated (spice heat removed) whole ground seed is used as an ingredient in many food products providing colour, flavour, viscosity and emulsification. The oil content of yellow mustard seed is about 27%.

Brown mustard seed is ground into flour which is used to produce a hot

mustard used in European products. The flour is also used in mayonnaise. salad dressing and sauces. The oil content of brown mustard seed is about 36%. The fixed oil content of Canadian brown mustard seed gives no separation problems and the volatile oil content has long been the standard in formulations. Fixed oil is the oil obtained in crushing the seed, whereas volatile oil is a breakdown product from glucosinolates. Volatile oil gives mustard the spicy taste.

Canadian oriental mustard seed varieties have been bred for specific levels of oil and volatility to meet alternative market requirements. High volatility, high oil content oriental mustard seed varieties are suitable for the oilseed demand in the Indian subcontinent, while low volatility, low oil content mustard seed varieties are suitable for dry milling purposes. Stronger flavoured oriental mustard seed varieties are also available if the miller or processor requires it. The average oil content of oriental mustard seed is about 39%.

Marketing

All of the mustard seed produced in Canada is sold on the open market to dealers. There are about twenty dealers across the Prairie provinces who buy. clean, and ship mustard seed to domestic and export markets.

Mustard seed is shipped both bulk and in containers, depending on the volume shipped and the destination Deliveries to domestic and US customers are in bulk in trucks or in containers which are carried by trucks or trains. Some mustard seed is grown under production contracts, which guarantee a price for part of the production, and the rest is sold on the spot market.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb. ca) establishes trade rules for domestic trade

and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including mustard seed. The CSCA's website includes a section where buyers can submit a request for prices.

The Canadian Grain Commission (CGC) administers quality control standards for mustard seed. There are four grades for each type of mustard seed. In addition, mustard seed can be graded "Sample" if it does not meet the specifications for any of the four grades. Top grades of mustard seed are obtained when seeds are well matured, have good colour with minimal damage, and are free of seeds from volunteer canola plants and weeds such as cow cockle. For further information, or to access the Official Grain Grading Guide, please visit the CGC website:

(www.grainscanada.gc.ca)

#### Domestic Use

Canadian domestic use, which includes food, seed, dockage and waste, accounts for about 25% of the total

World:	Musta	ard See	d Exp	orts	30 NO			
Calendar Year	1999	2000	2001	2002	2003			
	thousand tonnes							
Canada**	159	159	152	148	122			
Russia	3	26	10	13	42			
Ukraine	0	0	1	6	36			
Czech Republic	23	34	17	18	24			
Germany*	7	11	11	17	14			
Netherlands*	11	9	7	13	13			
India	1	0	7	11	10			
Hungary	13	15	8	12	9			
United States	3	2	3	10	5			
Belgium*	3	2	0	1	4			
Romania	3	3	4	3	3			
Other	2	4	7	10	12			
Total	228	265	227	262	294			
* re-exports					204			
Source: FAO, except	**Statis	tics Cana	da - May	2005				

World: Mustard Sood

			orts	
1999	2000	2001	2002	2003
	thous	sands to	nnes	
52	57	53	41	54
47	51	49		49
40	46	42		42
30	31	31		30
14	16	16		14
0	4			11
10	9		7	8
6	4	_	6	9
6	5		_	5
5			_	2
31	_			37
241				261
005	201	2-40	230	201
	47 40 30 14 0 10 6 6 5 31 241	thous 52 57 47 51 40 46 30 31 14 16 0 4 10 9 6 4 6 5 6 6 31 28 241 257	thousands to 52 57 53 47 51 49 40 46 42 30 31 31 14 16 16 0 4 4 10 9 8 6 4 2 6 5 6 4 31 28 35 241 257 248	thousands tonnes

The difference between imports and exports is partly attributed to the timing of delivery.

use. There is some processing of mustard seed in Canada, concentrating on milling seed for its flour and for condiments. Most of the mustard seed processed in Canada is the yellow type; however some brown and oriental types are also milled mainly to be blended with yellow mustard flour for customers who want a spicier product. Statistics on domestic use are not available. Therefore, domestic use is calculated as a residual after deducting exports and carry-out stocks from total supply.

#### **Exports**

Canadian mustard seed exports are mainly in the bulk, unprocessed form. Europe (mainly Belgium, Netherlands, Germany, France and United Kingdom), Asia (mainly Bangladesh, India, Japan, Thailand and South Korea), and the US account for the majority of the exports. Europe imports mainly brown mustard seed, Asia mainly oriental and the US mainly yellow.

For 2004-2005, Canadian exports are expected to increase from 2003-2004 due to higher total supply.

In addition to seed exports, some of the mustard seed flour produced in Canada is exported to the US and other markets.

#### **Prices**

Canadian prices are determined on an export basis because Canada exports about 75% of its production. Therefore, they are highly sensitive to the value of the Canadian dollar in foreign markets. Prices of the yellow type are usually higher than for the brown and oriental types. However, since yields of the yellow type are usually lower, earnings per hectare tend to be similar for all three types over the long-term. Since there is no futures market for mustard seed, prices are negotiated directly between the producer, dealer, and customer based on supply and demand factors for each type of mustard seed. The prices negotiated could be for immediate delivery or for delivery at some future date.

For 2004-2005, prices for No.1 grade of all types of mustard seed are expected to average lower than in 2003-2004, because of higher supply.

#### **OUTLOOK**

World: 2005-2006 World mustard seed production (excluding India, Pakistan, and Bangladesh) is forecast to decrease by 21% from 2004-2005 to 620,000 t, due mainly to lower production in Canada.

#### Canada: 2005-2006

Area seeded is estimated to decrease by 26% from 2004-2005 due to expected high carry-in stocks and relatively low prices.

Assuming normal abandonment rates and normal precipitation during the growing season, production is forecast to decrease by 41% to 180,000 t.

Production is expected to decrease for all three types. Assuming normal growing and harvest conditions, average quality is expected to return to normal. Total supply is forecast to decrease by 9%, as lower production is partly offset by higher carry-in stocks. Carry-in stocks are expected to include a large portion of low quality seed. Exports are forecast to increase because of stronger demand and carry-out stocks are forecast to decrease.

The lower supply is expected to support prices, with average prices

Canada: Sup	ply and D	isposition	of Musta	rd Seed	4 2 .
	2001-	2002-	2003-	2004-	2005-
Aug - July crop year	2002	2003	2004	2005f	2006f
Seeded Area (000 ha)	166	289	340	317	233
Harvested Area (000 ha)	158	255	328	304	226
Yield (t/ha)	0.66	0.60	0.69	1.00	0.80
Carry-in stocks	105	tno	ousand tonn		
Production:	105	33	60	92	185
Yellow	51	79	124	126	80
Brown	21	38	67	92	50
Oriental	33	37	35	87	50
Total Production	105	154	226	305	180
Imports	3	9	2	2	2
Total Supply	242	400			
Exports:	213	196	288	399	367
United States	46	41	53	55	55
Europe	70	47	45	50	55
Asia	52	23	18	25	35
South and Central				20	55
America	2	2	3	3	3
Africa and Middle East	1	1	2	2	2
Total Exports	171	114	121	135	150
Total Domestic Use	*9	22	75	79	77
Total Use	180	136	196	214	227
Carry-out Stocks	33	60	92	185	140
Stocks-to-use ratio	18%	44%	47%	86%	62%
Seeded Area (000 ac)	410	714	840	783	576
Harvested Area (000 ac)	390	630	810	751	558
Yield (lbs/ac)	589	535	616	892	714
Average producer price**					
Yellow \$/t	1,058	694	386	309	342
\$/lb	0.48	0.315	0.175	0.14	0.155
Brown \$/t	474	672	386	309	320
\$/lb	0.215	0.305	0.175	0.14	0.145
Oriental \$/t	342	430	419	309	320
\$/lb	0.155	0.195	0.190	0.14	0.145
Source: Statistics Canada and		5.100	3.100	0.17	0.140

Source: Statistics Canada and AAFC

f: Agriculture and Agri-Food Canada forecast, May 2005

\*Note: Domestic use is calculated residually. For 2001-02, based on export and carry-out stocks data, it appears Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

\*\*Saskatchewan, No.1 CAN grade

increasing for all three types. The price spreads between grades are expected to decrease, assuming a return to normal quality.

The main factor to watch is precipitation during the growing and harvest periods.

Canada: longer-term

There is strong and growing demand for mucilage and plant breeders have responded by developing yellow mustard seed varieties with higher mucilage levels. Three newer varieties, Viscount, Ace and Andante, have mucilage levels which are about 30% higher than traditional varieties. Work is continuing on developing additional varieties. Higher mucilage levels are expected to increase demand for yellow mustard seed, as marketers promote the value of the product to end users. Producers could only receive premiums for growing varieties with high mucilage levels through segregation and identity preservation because there is no way to measure mucilage levels at the plant. However, premiums for high mucilage may not always occur even with segregation and identity preservation if the price of yellow mustard seed is too high, because users of mucilage may switch to substitute products, such as quar gum. There could be one side benefit of increased mucilage levels. Since

mucilage draws water into the seed, it might help germination.

Demand for mustard seed is expected to increase during the next decade due to increased population, increased use of spices and increased demand for other uses such as mucilage.

A potential additional use of mustard seed could be for biodiesel. Oil crushed from mustard seed can be used in the production of biodiesel, a fuel for compression-ignition engines coming from biological sources. However, the mustard seed oil price would have to be competitive with alternative sources, such as soyoil and canola oil. Therefore, biodiesel might become a market for low quality mustard seed.

Demand is expected to grow from end users for identity preservation (IP) to ensure specific quality characteristics. IP systems ensure traceability of product from the end-user back to the producer. It involves documentation for each step of production, handling and processing, as well as production, handling and processing standards, and auditing. Although there will be extra cost in an IP system, it will be an important marketing tool for Canadian mustard seed. The mustard seed industry is examining how the CGC's Canadian Identity Preserved

Recognition System (CIPRS) can assist the industry in the marketing and delivery of special product characteristics. CIPRS certifies companies selling products through identity preserved programs that have effective quality management systems for the production, handling and transportation of several crops, including mustard seed

For periodic updates on the situation and outlook for mustard seed, visit the Market Analysis Division Website for "Canada: Pulse and Special Crops Outlook."

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#### US FARM SECURITY AND RURAL INVESTMENT ACT OF 2002 (FSRIA)

Under the previous FAIR Act, the national **loan rate** for "minor oilseeds" which included mustard seed was U\$\$0.093/lb. Under the FSRIA, a separate loan rate was established for mustard seed at U\$\$0.0988/lb for 2002-2003 and this was scheduled to increase to U\$\$0.1019/lb for 2003-2004. However, in 2003-2004 a single rate was re-established for all "minor oilseeds", including mustard seed, at U\$\$0.096/lb. For crop years 2004-2007, the loan rate was lowered to U\$\$0.093/lb. These rates are for the top grade and there are discounts for lower quality seed. The loan rate varies by county and is highest in North Dakota. The loan rate provides a floor return because if the price is lower than the loan rate, the producer is eligible for a loan deficiency payment. Mustard seed production in the US is mainly in North Dakota and Montana and nearly all of the production is the yellow type. Although average prices paid to producers were above the loan rate during crop years 2002-03 to 2004-05 and producers did not receive a loan deficiency payment, the loan program supports mustard seed production because it provides a floor return in years when prices are low.

Mustard seed is also eligible for the minor oilseeds **direct payment** of US\$0.008/lb. However, this is based on historical seeded area and yields and is theoretically decoupled from the area seeded during the year of the payout. Mustard seed is eligible for the "minor oilseeds" **counter-cyclical** support based on the **target price** of US\$0.098/lb for crop years 2002 and 2003, and US\$0.101/lb for crop years 2004 to 2007. However, in calculating a counter-cyclical payment, the direct payment is first deducted from the target price. Therefore, since the target price minus the direct payment is less or equal to the loan rate or market price, no counter cyclical payment is expected for mustard seed.

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# Bi-weekly Bulletin

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## CHINA: BEER AND MALTING BARLEY

China is the largest producer and consumer of beer and importer of malting barley in the world. Canada is one of the top exporters of malting barley to China where it competes with Australia and the European Union (EU). For 2004-05, as well as 2005-06, Canada is expected to export more than half a million tonnes of malting barley to China worth about \$100 million. Over the medium term, China is expected to remain the largest and among the fastest growing malting barley markets in the world and its import demand is forecast to increase by 20% by 2010-11. However, the implementation of the Developmental Framework for China's Malting Barley Production is expected to increase the growth of domestic production in order to substitute for imports, although at a pace slower than expected in the Framework. This issue of the Bi-weekly Bulletin examines the situation and outlook for China's beer, malt and malting barley industries and the implications for Canada.

#### The Beer Industry in China

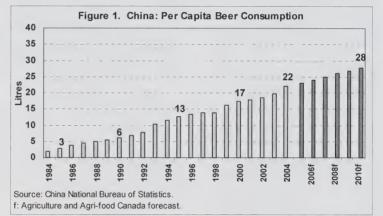
#### Beer Production

The foundation of China's modern beer industry was set up in the 1950's when new production facilities were constructed in major metropolitan centres across the country. However, the rapid expansion of the industry did not occur until the implementation of the reform and opendoor policies in the later 1970s. Data from China's National Bureau of Statistics show that beer production in China has grown at a rate of 18% annually over the last 27 years, from 4 million hectolitres (Mhl) in 1978 to 291 Mhl in 2004. The industry has experienced three stages of development: (a) 1978-1987 with growth of 26% annually when production increased from 4 Mhl to 50 Mhl; (b) 1988-1995 with growth of 16% annually when production increased from 54 Mhl to 154 Mhl; and (c) 1996-2004 with growth of 7% annually and production increased to 291 Mhl. China overtook the United States (US) as the world's largest beer producer in 2002.

Although the percentage rate of growth has slowed down, the annual increase in the volume of China's beer production has accelerated, from an average of 5 Mhl for 1978-1987 to 13 Mhl for 1988-1995, and further to 15 Mhl for 1996-2004.

#### **Beer Consumption**

As indicated in Figure 1, per capita beer consumption in China has grown at 12% annually for the past 21 years, from less than 3 litres (L) in 1984 to 22 L in 2004.

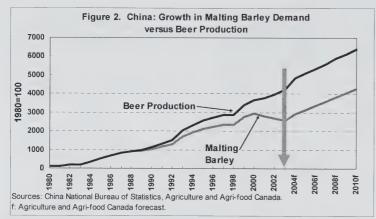


Current per capita consumption is comparable to that in Hong Kong (24 L) and Singapore (20 L), but it is much lower than in Japan (41 L), Canada (68 L) and the US (84 L). China overtook the US as the world's largest beer consumer in 2003. The potential for growth is expected to be substantial, given the large disparity in beer consumption between urban and rural areas and across different regions in China.

Factors Driving Higher Beer Consumption Several factors are driving the expansion of the beer industry in China: (a) large increases in population, despite at slow rate of growth; (b) rapid economic growth and increased disposable income; (c) massive migration away from the country to cities and towns; and (d) health consciousness.

In some less developed regions of China. a substantial proportion of the villagers. especially senior citizens, do not drink beer. The process of urbanization. associated with higher income and lifestyle changes, significantly increases the chance either for a potential consumer to become a beer drinker or a drinker to consume more. The rising consumption levels for existing consumers and the enlargement of the consumer base play an equally important role in increasing consumption. The population base of beer consumers in China is estimated by some Chinese analysts to expand at an annual rate of 20%, as a result of higher income and urbanization.

Health consciousness has started to play a more and more important role, especially among the urban population, in



the switch to beer from traditional Chinese liquors. The share of beer in all alcoholic beverages has jumped from 19% in 1980 to 72% in 2000, while the growth of liquors, with much higher alcohol content, has decreased correspondingly.

The Beer Industry

The rapid expansion of China's beer production has been accompanied by dramatic structural changes in the beer industry. Of most relevance to the demand for malting barley are consolidation, foreign investment and the upgrading of product composition.

Compared to the maturity of the European and North American markets, the beer market in China is still fragmented. Most breweries operate on a regional or sub-regional scale and there are hundreds of brands. However, the industry has been undergoing consolidation since 1988 and this process has accelerated in recent years. The number of breweries has decreased from 813 in 1988 to about 400 at present. The top 10 brewery companies controlled 53% of the market in 2003, compared to only 22% in 1996. The top three companies currently account for about one third of the production.

Giant foreign breweries started entering the Chinese market in the 1980s. The so-called "First Wave" of these entrances was not a success story. This was due mainly to their inappropriate strategies of building up their own facilities and selling their own brands. After years of little progress, the "Second Wave" began in 2002 and foreign investment has resumed playing an important role in the industry. This time, equity acquisition of local breweries, including large and medium sized ones, became the principal strategy. Instead of selling foreign

brands, local brands are kept and most of the transactions involve less than 50% of the share holdings. The total investment involved in these transactions is estimated at US\$700 million for the last two years. International beer giants such as Anheuser-Busch, SAB Miller, Interbrew, Heineken, and Carlsberg have all made their appearance in the Chinese market.

The Chinese beer market has been dominated by low priced products, but the premium products have been rapidly gaining market share. The demand for famous brands, draft beer, specialty beer with juice, beer with health functions and non-alcoholic beer has been rising. On the other hand, consolidation and the participation of foreign companies have significantly improved the industry's ability to develop new products and expand sales.

Consolidation, joint ventures between local and international companies and the upgrading of product mix all lead to increased demand for imported malting barley, at the expense of domestic barley. Joint ventures and top domestic breweries use much more imported barley than their small and medium counterparts. Tsingtao beer Group, the biggest in China with 13% of the market, uses only Australian and Canadian barley in their major brands. The second largest, Yanjing Beer with 10% of the market, uses mainly imported malting barley, except for very small amount of domestic barley immediately ahead of Australia's harvest. CRE Beer, the third largest, is the only large brewery using both domestic and imported malting barley on a regular basis.

#### Barley Malt and Malting Barley Demand

Declining Ratio of Barley Malt to Beer The rapid expansion of China's beer industry increased the demand for barley malt, the principal component in beer production. However, the growth of malting barley demand has not been proportional to growth in beer production, especially in recent years. As indicated in Figure 2, while China's beer production increased by a factor of 47 times since 1980, demand for malting barley only increased by a factor of 28. The demand for barley malt is estimated at 2.62 million tonnes (Mt) for the production of 291 Mhl of beer in 2004. This is lower than the record demand for 2.64 Mt of malt in 2000 when only 220 Mhl of beer was produced. Two reasons are responsible for the lower usage of barley malt and malting barley.

Firstly, the substitution of adjunct for barley malt has increased. Chinese breweries have the tradition of using rice or, to a lesser extent, corn as an adjunct in beer production. This creates a special taste favoured by local consumers and, at the same time, reduces barley malt usage and input costs. In recent years when malting barley supplies were short, and malting barley prices were high relative to rice prices, breweries adjusted their production techniques to incorporate more rice in substitution for barley malt. In the last couple of years when rice prices increased more than malting barley prices, substantial amounts of corn and even grain syrups were used as a substitute for barley malt.

Secondly, the original gravity of beer, defined as the amount of malt and adjunct as a percentage of water in wort, has decreased significantly, from 11-12% to 6-7% in recent years. Thus more beer is produced from a given amount of malt and adjunct.

Consequently, the ratio of barley malt to beer is estimated to have decreased from more than 13 kilogram of barley malt for one hectolitre of beer (Kg/HI) in the 1980s to 12 Kg/HI in the 1990s and 9 Kg/HI over the last four years. Thus, one tonne of malting barley currently generates about 90 HI of beer in China compared to about 75 HI in Canada.

The Malting Industry

China's malting industry is characterized by low margins, excess capacity, active acquisition and continuous expansion. There are about 200 maltsters in China with a total processing capacity of malting barley estimated at 4.3 Mt. Based on

the share for imports has declined from 70% to 65%.

China has not been, and is not expected to be, a significant player in the international market for barley malt. As a result of China's entry into the WTO, the tariff escalation between barley malt and malting barley decreased but Chinese maltsters, especially those in the coast areas, are expected to maintain their advantage in production costs. This is also consistent with the trend that world capacity for the production of barley malt has been shifting away from the exporting countries of malting barley to the importing countries.

#### **Export Competition**

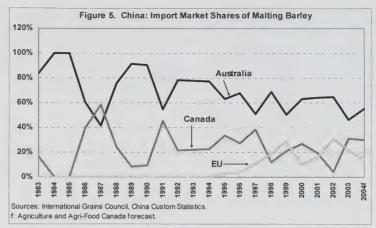
Figure 5 shows the market share by major exporter in the Chinese malting barley market. Between 1980 and 1994, the Chinese malting barley import market was serviced by Australia (73%) and Canada (27%). Australian exports rose from 130 Kt in 1980 to about 1.1 M in 1994, while Canadian exports increased from zero to 307 Kt annually.

The EU joined the competition in 1995 and after three years of robust growth, the EU has captured about 20% of the Chinese market, or about 400 Kt annually, since 1998.

The market share for Australia dropped from 75% over 1980-1994 to 60% over 1998-2004 and the market share for Canada decreased from 27% to 20% over the same periods. In addition to competition, much of the drop for Canada is due to the 2002 drought which sharply reduced malting-quality barley supplies and forced Canada out of the world malting barley market in later 2002-03, as seen in Figure 6. Despite decreasing market shares. Canada's export volume increased from an annul average of 190 Kt over 1988-1992 to 390 Kt over 1998-2004, while annual volume for Australia increased from 640 Kt to 1.26 Mt.

#### Freight Costs

Australia has a freight advantage over Canada in the Chinese malting barley market because of its proximity to China. In addition, inland transportation costs are also significantly lower for Australia since the production regions are closer to export ports. It is generally believed that the surge in ocean freight rates has had a larger impact on grain shipments from Canada than from Australia, due to longer distance. However, Australia is one of the major exporters of industrial materials to China. The northbound routes from Australia to China are among the busiest and ports are very congested. Therefore,



freight rates for these routes could increase more than those for the North Pacific routes from Vancouver to Chinese ports.

#### Outlook: 2005 to 2010

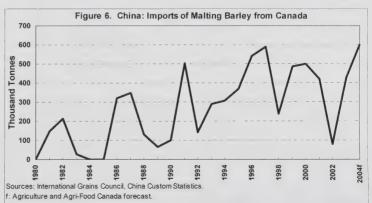
Beer production in China is forecast by AAFC to increase by 4-5% annually over the medium term, from 291 Mhl in 2004 to 300 Mhl by 2005 and 380 Mhl by 2010. The population is projected by the Chinese government to grow at 0.7–0.8%, from 1.32 billion in 2004 to 1.38 billion by 2010. China's urban: rural population ratio is projected to change from about 35:65 in 2000 to 45:55 by 2010, which means another 160 million people living in Chinese cities and towns. Per capita beer consumption is projected to rise by a further 27%, to 28 L by 2010.

Malting barley demand is forecast to increase from 3.3 Mt in 2004-05 to 3.5 Mt by 2005-06 and 4.8 Mt by 2010-11. The conversion rate of barley malt to beer is expected to recover gradually, from 9 Kg/HI in 2004-05 to 10 Kg/HI in 2010-11, as the situation of supply shortage and

high prices for malting barley improves and production of premium beer grows faster.

Domestic production of malting barley is forecast to grow by 10% annually, driven mainly by the implementation of the DFCMBP. Production in 2005-06 is forecast to increase to 1.5 Mt, from 1.3 Mt in 2004-05, as area seeded to malting barley in China increases in response to high prices in 2004-05. Production of malting barley is forecast to grow to 2.4 Mt by 2010-11. The share of domestic supply is expected to increase from about 40% of total requirements in 2004-05 to 50% by 2010-11, a substantial increase but still short of the DFCMBP target for 2008. With increased domestic production and improved crop quality, the use of low quality barley in the malting process is expected to decrease.

China's malting barley imports in 2005-06 are forecast to be virtually unchanged from 2004-05 at 2.0 Mt. The continued weakness in the Chinese currency and the high ocean freight rates will make the landed price for imported malting barley



relatively high, although world prices are expected to decrease.

Malting barley imports are projected to reach 2.4 Mt by 2010-11, 20% higher than in 2004-05. Consolidation, foreign investment and product upgrading in the brewing and malting industry are expected to lead to strong import demand for high quality malting barley. Imported

malting barley will continue to dominate the eastern and southern Chinese markets, due to its advantage in price and quality. High costs and capacity constraints in China's transportation and handling system will limit the competitiveness of domestic supplies in these markets.

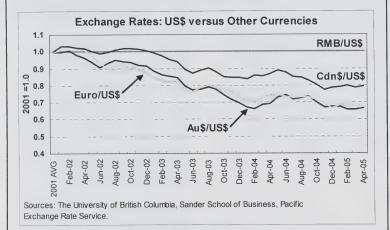
Canada is forecast to export about 0.5 Mt of malting barley into the Chinese market in 2005-06, slightly less than 2004-05 as Australia's barley production increases from the weather-related low of 2004-05. Canadian exports are projected to increase throughout the medium term. By 2010-11, Canada is projected to export 0.7 Mt of malting barley to China, about 30% of the import market.

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## **Exchange Rates and Malting Barley Prices**

The value of the Chinese currency is tied with the US dollar and the exchange rate has been around US\$1=8.28 RMB or Yuan since September 1999. For other currencies, such as the Canadian dollar, the exchange rates in RMB will float in relation to their respective values versus the U.S. dollar.

The currencies for the major exporters in the world malting barley market have appreciated substantially against the US dollar and, thus, the Chinese RMB since 2001. The values of the Euro and the Australian dollar have increased by more than 30%, while the value of the Canadian dollar has increased by 20%.



The effect of changes in foreign exchange rates is usually shared by importers and exporters depending on the structure of the market and the capacity for players to respond. On one extreme, if exporters have the market power to increase export prices (in US dollar) the full percentage as the US dollar depreciates, there could be little impact on them and importers will take the full burden. On the other extreme, if importers have the full market power, exporters are not capable of changing export prices, then exporters have to take the full effect. Generally the effect is somewhere between the two extreme cases. As a result of the weakness of the RMB, imported malting barley becomes more expensive in China while returns for Canadian producers are lower.

China's foreign exchange system has been undergoing pressure to change by some of its trading partners, particularly the US. Although the Chinese government has been preparing to move in this direction, it is expected that priority will be given to China's own interests, with respect to the timing and the magnitude of the change. Given the macroeconomic situation in China and the inflow of global speculative capital, the reform is expected to be cautious and gradual.

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beer production in 2004, malt demand is estimated at 2.62 Mt, suggesting overcapacity of more than 30%. The industry consists of maltsters with huge differences in production capacity and technology, from very small floor operations to the largest with the latest equipment in the world. The number of small operations (less than 10 thousand tonnes (Kt)) had dropped from 243 in 2000 to 93 in 2003, while the number of large and medium-sized operations increased from 67 to 85. In addition. there were 24 malting facilities under construction in 2003, most of which are located close to barley producing areas. especially in western and northern China, while most of the existing facilities are in eastern, southern and northeast China.

In China's malting industry, breweryowned malting facilities have a total processing capacity of 0.5 Mt. Among the independent maltsters, the top 10 have a total capacity of 1.1 Mt. These two groups account for 37% of the total capacity. Medium sized maltsters have a total capacity of 1.20 Mt. accounting for 28%. The total capacity for small maltsters (with a capacity of less than 50 Kt) is estimated at 1.5 Mt, or 35% of the capacity nationwide.

#### The Use of Low Quality Barley by the Malting Industry

When the supply of malting barley is low, and prices are high, some maltsters, especially the smaller ones in central China that are far away from both import and domestic malting barley sources, use low quality barley to produce malt. Low quality malt is still attractive to regional and sub-regional breweries to produce budget brand beer. It is estimated that at least 0.5 Mt of low quality barley was used in 2003, which includes malting and feed varieties of barley from both domestic and import sources.

# **Domestic Barley Production and**

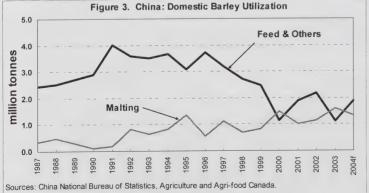
#### **Production Trends**

Barley has not been a major grain in China's recent history and production has been flat over the past three decades. except for a short-term surge in the 1990s. Historically, barley was mainly used for animal feed and, to a lesser extent, human food. Feed demand for barley has declined, due to the rapid reduction in the number of draft animals and the lower feed value of barley compared to corn. Barley production has also been discouraged by slower growth in yields than competitive crops, the status of barley as a rotation crop in many areas and government policies that favour major grains such as wheat, rice and corn.

The demand for malting barley has increased significantly, following the strong growth in beer production. The use of barley for feed has decreased correspondingly. As indicated in Figure 3, utilization of domestically produced "malting" barley has increased by 7% annually, from 0.35 Mt in the later 1980s to 1.35 Mt in the early 2000s and the proportion of the barley crop used for malting has increased from less than 20% to nearly 50%.

#### Production Geography

Malting barley production in China used to be concentrated in eastern China's Jiangsu and Zheiing provinces. This is the earliest and, at one time, the largest malting barley production base. However, barley is treated as a rotation crop in this region and freezing in early spring and rain at harvest affect crop quality. As a result, production has been decreasing recently and was about 250 Kt in 2004. This production base is located in a malting barley deficit area dominated by imports.



f: Agriculture and Agri-food Canada forecast.

The northwest production base consists mainly of Gansu and Xinjiang. It is the fastest growing production region, with the best quality crop in China. With a production of 650 Kt, it became the largest malting barley producing region in 2003. However, the base is far away from population centres and high transportation costs are involved. This base mainly services northwest China, and can reach northern and central China. The northeast production base consists of Heilongijang and Inner Mongolia and mainly services northeast China. Production in 2004 was about 200 Kt. Two other production bases are located in Central China and southwest China's Yunnan province.

#### Issues

The major issues facing China's malting barley supply chain can be summarized as follows:

- a) low grain quality and inconsistency of quality with respect to plumpness, extraction rates, test weight, protein content due to a lack of suitable varieties and appropriate cultivation practices, exacerbated by a large number of small farms with different technologies;
- b) high logistical costs and infrastructure constraints for the rail and highway system;
- c) post-harvest quality deterioration, and perceived high production costs; d) an underdeveloped quality control system;
- e) vertical disintegration between barley producers and maltsters, in the transformation of market information and technology; unprotected producers are fully exposed to downward price risks, which intensify year-to-year fluctuation in production and discourage long term growth: upward price risks are faced by maltsters, especially the smaller companies: and
- f) the need for government policies to promote barley production and marketing, such as seed subsidies, direct support and the waiver of railway construction

#### The Developmental Framework for China's Malting Barley Production (DFCMBP)

The dependence on imports for two thirds of the total malting barley requirements is perceived as a major concern for the Chinese beer and malting industry. The shortage of overseas supplies and escalation of world market prices are seen as a threat to the development of China's beer industry, especially for small and medium-size breweries and maltsters. Volatility in domestic prices and production puts producers and processors in a risky position. The

DFCMBP program, introduced in 2004-05, is a joint effort between governments and stakeholders in the malting barley industry to address these concerns by boosting domestic malting barley production to substitute for imports.

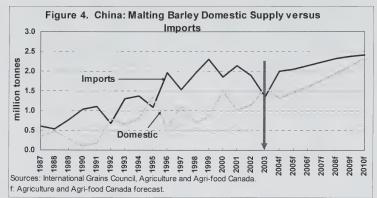
The objectives of the program are:

- to raise malting barley area from 42 thousand hectares (Kh) in 2003 to 78 Kh by 2008;
- to increase malting barley production from 1.98 Mt in 2003 to 3.91 Mt by 2008, of which 3.15 Mt is expected to be of malting quality;
- to increase the share of domestic production from 40% of total requirements in 2003 to 70% by 2008; and
- to improve quality so that at least 90% of the production in major production bases reaches the national standards for malting.

To achieve these objectives, the following measures have been, or are to be, taken:

- the establishment of advantageous production bases;
- determination of major varieties by production region;
- extension of cultivation technologies to improve crop quality, increase yields and lower production costs;
- the setup of a quality control system;
- · enlargement of production scales;
- vertical integration among industry participants;
- the improvement of quality consistency and reduction of production costs:
- and reduction of production costs;seed subsidies from government;
- preferential loans and taxation policies to assist key maltsters; and
- government assistance for the establishment of malting barley/barley malt production and marketing cooperatives.

<u>Implications of the DFCMBP for Imports</u>
The impact of the program on China's



import demand for malting barley will depend on (1) the extent to which the program can be implemented successfully and (2) how long it will take. However, the target of 70% requirements for 2008 appears difficult to achieve by that date.

Significant progress has been made in the establishment of production bases. Some of the measures, such as government policies and supports, are less difficult to implement than others. However, issues related to variety, quality, costs and industrial structure are much harder to tackle and probably cannot be resolved by the target date.

The regions that are going to benefit first and the most from the DFCMBP are likely to be northwest, northeast and southwest China, where the production bases are located and beer consumption is expected to grow the fastest. The long distance, prohibitive logistical costs, and system constraints are bottlenecks for domestic malting barley to penetrate the largest markets in eastern and southern China. In these markets, imports are preferred for their higher quality and capture a much larger market share. The comparative advantages for imports in

terms of quality and costs are expected to prevail in these regions in the foreseeable future.

The use of low quality barley in the malting process could also impede the ability of domestic supplies to gain market share against foreign imports. A large portion of low quality barley is used in central and western China and by small and medium-size maltsters which are closer to the production bases. Before directly competing with imports, incremental production of high quality malting barley is likely to substitute for domestically produced low quality barley.

#### Malting Barley and Barley Malt Imports

#### Current Situation

Malting barley production in China has increased significantly. However, domestic supplies cannot keep pace with the growth in demand. As a result, China started importing malting barley in 1980 and has been the world's largest importer since 1988. Currently, China accounts for about 40% of world imports of malting barley, excluding intra-EU trade.

Figure 4 shows China's malting barley supplies by domestic production and imports. China's malting barley imports had increased from less than 0.2 Mt in 1980 to 1.0 Mt in 1990 and slightly over 2.0 Mt in 2000. Following a peak of 2.3 Mt in 1999, imports have decreased to around 2.0 Mt, with the exception of 2003 when they dropped below 1.5 Mt, as a result of supply shortages worldwide.

However, there has been no indication that imports are gaining market share against domestic supplies. In fact, it appears that the market share for domestic supplies, including low quality barley used for malting, has increased slightly over the last 15 years, to nearly 35% from 30% in the late 1980s, while

China: Beer and Malting Barley							
	1999-2003	2004-05f	2005-06f	2010-11f			
Beer Production (Mhl)	230	291	306	383			
Per Capita Beer Consumption (L)	18	22	23	28			
Malting Barley Requirements (Mt)	3.10	3.25	3.50	4.80			
Total Imports (Mt)	1.90	2.00	2.00	2.40			
Australia	1.10	1.05	1.15	1.30			
Canada	0.38	0.60	0.50	0.70			
EU	0.42	0.35	0.35	0.40			
Domestic production (Mt)	1.20	1.25	1.50	2.40			

Sources: China National Bureau of Statistics, China Custom Statistics and IGC. f: Agriculture and Agri-food Canada forecast.

# Bi-weekly Bulletin

June 10, 2005 Volume 18 Number 11



# **VEGETABLE OILS: Competition in a Changing Market**

Over the past decade the world market for vegetable oil (veg-oil) has expanded sharply. This expansion was largely driven by the increased production of palm oil in Malaysia and Indonesia, higher soyoil production in Brazil, Argentina and China and the rise in veg-oil consumption in China and India. World trade also grew sharply since 1994-95 as international trade rules were liberalized and industry invested heavily in the sector. Over the medium term, the world veg-oil sector is projected to continue expanding, although, at a slower pace. This issue of the Bi-Weekly Bulletin highlights issues affecting the soyoil, palm oil, canolal/rapeoil and sunflowerseed oil sectors and discusses some factors that will influence the continued growth of the world veg-oil market.

The world market for veg-oil has expanded sharply. Production of the seven major edible oils (soyoil, palm oil, canola/rape oil, sunflowerseed oil, cottonseed oil, peanut oil, coconut oil, olive oil and palm kernel oil) has increased by over one half since 1994-95 to about 107 million tonnes (Mt) forecast for 2004-05.

Over the past ten years, the world veg-oil market has become slightly more concentrated. In 1994-95, production by commodity was: soyoil 30%, palm oil 22%, canola/rape oil, 15% and sunflowerseed oil 12%, with the remaining oils accounting for 21% of the market. By 2004-05, the four major veg-oils accounted for 82% of the market. Palm oil has expanded its market share by one-third, largely at the expense of sunflowerseed oil which declined by one-third. Soyoil and canola oil market share remained constant while the remaining oils accounted for 18% of the total world veg-oil output.

# Expansion shifting to emerging economy countries

The growth in the world veg-oil market has occurred at the same time as production was shifting from the northern hemisphere to the southern hemisphere and the expansion in consumption was shifting from North America and Europe to Asia. In 1994-95, world production of vegetable oils was dominated by North America and the European Union (EU) which, between them, accounted for about 30% of the total world production. By 2004-05, the output from these two regions is expected to make up only 23% of the world's veg-oil output.

Since 1994-95, the **production** of veg-oils in the US and the EU ranged from 14 Mt-15 Mt per year, each. By contrast, in China the production of edible oils nearly doubled as it surpassed the US to become the world's largest veg-oil producing country (although in part this may reflect an improvement in

collecting production data as processors increased scale and size). Similarly, in Brazil and Argentina, soyoil production increased by one-half and nearly doubled, respectively. In Malaysia, palm oil production rose by two-thirds as the major investment in replanting plantations began to pay off. In Indonesia, palm oil output rose by two and one half times.

During the same period, **consumption** of veg-oils increased sharply in several emerging economy countries in response to a rise in population growth and disposable incomes. While veg-oil usage also rose significantly among the developed countries, the net effect was a geographical redistribution of the veg-oil consumption.

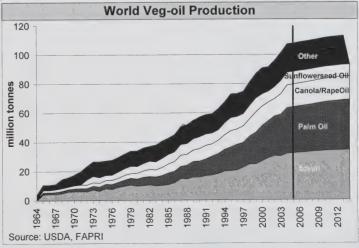
Since 1994-95, consumers in both the US and the EU-15 increased their veg-oil consumption by about one-quarter, while Chinese disappearance nearly doubled. India has emerged as the worlds' fourth largest consumer of veg-oils with usage

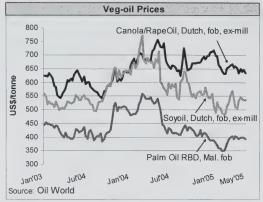
rising by more than one-half over the past decade. While, smaller in size, consumption in countries such as Pakistan, Malaysia, Indonesia and Mexico has also increased sharply

#### Growth based on a number of factors

The growth in the world veg-oil market has been impacted by numerous changes in national economic, agricultural and trade policies, economic and financial crises and currency fluctuations. The cumulative impact of these changes was to remove a number of restrictions to allow crushers to respond to increased consumer demand by the increasing production and trade of vegoils among a number of countries.

Loosely speaking, the growth of the vegetable oil industry began in the early to mid-1970s when a series of events, such as the failure of the Peruvian anchovy catch, inflation in agricultural commodity prices, improved processing technology and rising North American and European incomes





raised the demand for vegetable oils. This growth was further supported during the 1970s when the US boycott on soybean sales to the former Soviet Union had the unintended result of expanding soybean production in South America.

Since 1994-95, veg-oil **production** increased sharply when, as the result of a series of policy changes and currency fluctuations, the processing industry responded to growing demand by expanding processing facilities in emerging economy countries. The sudden devaluation of the Malaysian Ringett, Brazilian Real and Argentine Peso, made the production of palm oil, soybeans and soyoil more attractive in the respective countries. The expansion in veg-oil production in these

countries was facilitated by the availability of outside credit at the same time domestic credit was tight. In South America it has been estimated that industry traders cover about 50% of the financing required for the soybean crop, especially in the frontier regions where opening costs are much higher.

While production was expanding, the **demand** for veg-oils was increasing in China. Although China is the worlds' third largest oilseed producer.

domestic production of veg-oils fell short of domestic demand and China had to depend heavily on imports to make up the shortfall. With China being largely self-sufficient in soybean meal, the government imposed a 13 % value added tax (VAT) on meal imports. This is supporting the domestic production of soyoil. Given the relatively low oil content in soybeans, China then increased imports of sovoil to satisfy the unfulfilled domestic demand, to the point where the country accounts for 30% of the world trade in veg-oil. Per-capita consumption of veg-oils is only 15 kg compared to 34.7 kg in the US and 20 kg in Mexico. This suggests that there is ample room for growth in the Chinese market and that the country will remain a major importer of veg-oils for the foreseeable future.

	A selected history of events affecting world veg-oil production and trade
1970s	Malaysia began replanting rubber plantations into palm oil Peruvian anchovy catch failed World grain and oilseed prices rose sharply US embargoed soybean exports soybean planting began in Brazi
1980s	Soyoil production expanded in US Soybean production expanded in South America
1994	Brazil implemented Real Plan, including removal from market management
1995-96	Brazil reformed agricultural policy/removed export tax on soybeans Argentina taxed soybean exports but offered rebates on soyoil and soymeal US FAIR Act removed program restrictions on soybeans, introduced marketing loan rates and loan deficiency payments for oilseed crops
1997-98	Asian financial crisis' and devaluation of the Malaysian Ringget Devaluation of the Brazilian Real
1998-99	China enforced regulations governing veg-oil imports Agenda 2000, hectare limits established under Blair House Agreement gradually being phased out
2000-01	BSE EU ban on animal meal China entered World Trade Organization Devaluation of the Argentine Peso
2003-04	EU expansion EU decoupled grain and oilseed production from payment Devaluation of the US Dollar EU biofuel directive/EU energy taxation directive Trans-fat issues/Avian Bird Flu
Source: AAF	C, based on a Survey of Documents

The spurt in world **trade** was supported, in part over the past decade, by the strength of the US dollar against most major currencies. This gave emerging economy countries a competitive advantage by artificially reducing prices compared to US soybeans and soyoil. Following the 18% devaluation of the US dollar against the European Euro since January 2003, along with other major currencies, although it remains pegged to the Chinese remenbi, this form of support for veg-oil production and exports to emerging economy countries has been reduced.

# Soyoil: Value and versatility supports growth.

Over the past decade, the **production** of soyoil has increased by 60%. Although the US remains the largest producer of soyoil, output increased by only 20% since 1994-95, despite a 25% increase in the supply of raw soybeans during that period. Similarly, the production of soyoil remained stagnant in the EU-25 at around 2.5 Mt, annually. The major growth in soyoil production occurred in China, Brazil and Argentina which increased the official soyoil output by 450%, 50% and by over 300%, to 5.2 Mt, 5.7 Mt and 4.7 Mt, respectively.

The growth in soyoil **consumption** was led by the tripling of Chinese soyoil disappearance to 7.5 Mt annually for 2004-05. The US remains the worlds' largest consumer of soyoil using slightly under 8 Mt annually. Brazil, India and the EU-25 consume about 3 Mt, 2.5 Mt and 2 Mt, respectively. The remainder of the soyoil is consumed among a widely dispersed number of countries.

Largely due to the expansion of soyoil production in South America and the growth in Chinese demand, trade in soyoil increased by 60% over the past ten years. The growth in trade was facilitated by changes in Chinese import regulations, low ocean freight rates and by the 72,000 tonnes per day expansion in oilseed crushing capacity in Brazil and Argentina.

The expansion of the world soyoil sector is forecast to continue but at a slower pace. The production and consumption of soyoil is forecast to rise by about 8% over the medium term. The rate of growth will be affected by how fast the Brazilian soybean sector expands with another 90 million hectares reportedly available for seeding, expansion will be limited by economic and infrastructure constraints. Recent events suggest that the rate of expansion will decrease for 2005-06 because of low market prices for soybeans in combination with higher input costs.

A recent **cost of production** analysis for soybeans indicates that Argentina and Canada have a cost advantage in growing and delivering soybeans into the EU. While Brazilian producers have low land costs,

CANADA: CANOLA	OIL SU	IPPLY A	ND
August-July	2003-	2004-	2005-
Crop year	2004	2005e	2006f
	tho	usand tor	nes
	CA	NOLA SI	ED
Crush	3,390	3,100	3,100
	С	ANOLA C	OIL
Carry-In Stocks	25	30	30
Production	1,395	1,342	1,302
Imports <sup>/1</sup>	10	<u>10</u>	<u>10</u>
Total Supply	1,430	1,382	1,342
Exports <sup>/1</sup>	1,015	900	850
Domestic Use <sup>/2</sup>	385	452	462
Total Use	1,400	1,352	1,312
Carry-Out Stocks	30	30	30

/1 Includes crude and refined oil but excludes hydrogenated oil and processed products (margarine,

salad oil and shortening).

/2 Domestic Use = Total Supply minus Exports minus Carry-Out stocks. Domestic use includes exports of processed products.

e: estimate, AAFC May 2005 f: forecast, AAFC May 2005

Source: Statistics Canada

Overall, palm oil is regarded as the price leader and is favored for its use in baked goods with the drawback of being solid at room temperature and high in saturated fats. Further growth is expected as consumer concerns over saturated fats decline and palm oil expands its geographical reach into Europe from Asia. However, as it is produced in a small geographic region, it remains vulnerable to localized events such as drought, disease or civil unrest.

By contrast, soyoil is higher priced than palm oil and is well regarded for its assurance of supply and its adaptability. For example, in the US it is used in a wide variety of end products from salad and cooking oils, baking and frying fats and in margarine. As the middle priced oil, soyoil remains vulnerable to competition from the lower priced palm oil and to the health concerns expressed about all veg-oils. Given the large area of land available for conversion into soybean fields in Brazil, the outlook for further expansion is bright. Currently, established crushers in industrialized nations are expected to face increased competition from palm oil and from newly expanded soyoil processors in developing nations.

Canola/rapeoil has historically commanded a price premium in the world vegoil market compared to the previous two veg-oils largely on the perceived health benefits of being low in saturated fats. With the expansion of the world veg-oil sector, competition from other veg-oils has increased while the output of canola/rapeoil has remained stable. The usage of canola/rapeoil is projected to grow with the expansion of biodiesel usage in the EU-25 with further growth in North America awaiting the development of low-lin, high-

oleic, varieties. Canola/rape oil faces the challenge of retaining its image as a "healthy" oil as concerns over transfats rise while falling over saturated fats.

Canada: Outlook for canola oil and soyoil

Canada produces about 1.6 Mt of veg-oil annually, of which 1.3 Mt is canola oil and 0.3 Mt is soyoil. The majority of the canola oil is produced in western Canada and all of the soyoil is produced in eastern Canada. Since 1994-95, the production of soyoil and canola oil have each increased by 30%, due to increased crush capacity and seed supplies.

For 2004-05, Canadian crushers have had to contend with unusually high chlorophyll levels in the canola which slows down the refining process and

increases processing costs. The high chlorophyll levels were a result of the delayed seeding, unusually cool growing condition and mid-August frost that struck a wide swath of the Canadian prairie region. According to the Canadian Grain Commission harvest survey, 38% of the canola samples submitted graded No. 2 or lower compared to the less than 10% received during a typical year. The problem was most severe in Saskatchewan where 47% of the samples received graded number No. 2 or lower.

For 2005-06, canola oil production is forecast to remain stable at 1.3 Mt. as crushers maintain the crush pace in response to increased supplies of high quality canola. reduced competition from burdensome US sovoil supplies and increased world demand for veg-oils in general. This forecast assumes a conversion factor of 0.42 and a normal quality crop. Crush margins are expected to remain near current levels as pressured veg-oil prices offset an expected decline in raw seed prices. Crush capacity utilization is expected to remain at about 75% for canola and around 80 % for soyoil production. Canadian canola oil exports are expected to fall to about 0.85 Mt. with the US representing about three quarters of total trade. The price of canola oil crude, in-store Vancouver, is forecast to average C\$700-750/t for 2005-06, versus C\$745/t for 2004-05

By contrast, Canadian soyoil production for 2005-06 is forecast at 0.3 Mt, based on an expected increase in soybean crush of 1.8 Mt as a result of stable crush margins, ample supplies of raw soybeans and reduced competition from US soyoil. Imports of soyoil into Canada are projected to decline while domestic usage of soyoil remains stable. The benchmark farm price of soyoil, simple average DeCatur is forecast by the USDA to decline to US\$0.20-0.23/lb (C\$550/t-C\$650/t) for 2005-06.

Medium Term Outlook: More growth and volatility

Over the medium to long run, the market for veg-oils is projected to grow as incomes rise in Asia and more land is seeded to soybeans in South America and to palm oil in Indonesia. The world veg-oil sector is forecast to become more competitive at the same time it becomes more concentrated. The world oilseed market will continue to be affected by a series of economic, policy and monetary shocks although the timing and impact remain unknown.

Some upcoming policy changes are expected to affect the veg-oil market. The World Trade Organization (WTO) is expected to reach an agreement within a couple of years that will gradually reduce tariffs and liberalize trade in veg-oils. The International Association of Seed Crushers is expected to press for greater trade liberalization at the DOHA round of talks. Econometric analysis conducted in Canada indicates that reducing tariffs on veg-oils in importing countries results in a modest expansion of the world veg-oil production and trade.

# World: Vegetable Oils: Situation and Outlook (million tonnes)

	2003-	2004-	2005-
	04	05e	06f
Carry-In Stocks	6.82	6.82	7.25
Production			
Soy	29.99	31.90	33.62
Palm	28.78	31.58	32.97
Canola/Rape	14.16	15.92	15.56
Sunflowerseed	9.16	9.03	9.79
Other	18.51	<u>19.48</u>	19.48
Total Production	100.51	<u>107.91</u>	111.42
Total Supply	107.15	113.95	118.67
Trade			
Soy	8.58	9.50	10.11
Palm	21.11	22.63	23.94
Canola/Rape	1.25	1.31	1.39
Sunflowerseed	2.58	2.36	2.60
Other	4.43	6.77	4.53
Total Trade	38.39	42.57	42.57
Consumption	98.44	106.96	109.99
Carry-out Stocks			
Soy	1.55	1.59	1.77
Palm	2.46	2.68	2.68
Canola/Rape	0.49	0.63	0.49
Sunflowerseed	0.51	0.48	0.47
Other	1.81	1.61	1.56
Total Carry-Out Stocks	6.82	7.25	6.96
Source, e: USDA f: AAF0			

Another policy unknown is the US Farm Bill presently being negotiated and slated for adoption in 2007. Previous farm bills, especially in the early to mid 1990s, resulted in a significant increase in US soybean

production. While the contents and implications of the present Farm Bill are still being negotiated, in general it appears that support for soybean production will remain stable or be scaled back and is most

Factors to Watch: More Change Expected in the Veg-oil Market

Over the next decade, world markets for vegetable oils are expected to grow while the industry continues to consolidate in an increasingly competitive environment, according to analysis conducted by Rabobank. The major factors include the continued shifts in the production of veg-oils, the growth of the Asian economies, consumer concerns, changing power relationships along the food value chain and the development of non-food markets.

Growing income and population in Asia to drive demand

The growth in Asian populations and incomes over the next ten years is expected to support the expansion of the world veg-oil market. By 2015, the Asian population is forecast to increase by 11%, reaching 4.045 billion people, equal to 56% of the world population. More importantly the Asian economies are expected to be among the world's fastest growing. In 2005, the economies of China and India are projected to grow at over 50% and 90% of the world average, respectively.

At lower economic levels, as per capita income grows, the consumption of vegetable oils grows at a rapid pace. Once per capita income reaches US\$5,000 the growth in usage begins to level off. Per capita income in most of the Asian economies and in South America is below that level. In low income countries, veg-oil consumption is expected to increase at about 0.5% for every 1% rise in incomes. In China, urban incomes have tripled in the past decade, while rural incomes have grown at twice that rate. By 2004-05, more than 40% of China's population lives in towns and cities, while 1% of the country's population makes the move from country to city every year. Chinese imports of palm oil, soyoil and canola/rapeoil are projected to grow by over 5% annually until 2014, implying annual imports in excess of 10 Mt. As well, veg-oil imports to India may rise sharply over the medium term in response to increased incomes and policy changes.

Growing Concerns over health and food safety

Health and food safety are increasingly becoming more important for consumers, especially in the developed markets or market segments. Growing health concerns about trans-fatty acids are expected to pose a threat to the soyoil in the short to medium term. Transfat labelling requirements have been or will shortly be enacted in Denmark, Canada and the United States. Concerned about consumer reactions, many food companies have begun to reformulate their products to eliminate or reduce trans-fatty acid levels. The oilseed industry has responded with the development of new seed varieties and processing technology. In the short run, this issue will cause some adjustment in the market but over the medium to long run the industry is expected to manage the situation.

For 2005-06, in Canada the production of low lin-high-oleic, canola oil, which is low in transfats, is expected to reach 0.2 Mt based on estimates that 8% of the canola crop will be seeded to low trans-fat varieties.

Retailers increasingly setting rules for marketing veg-oil products

As retailers consolidate, and their market power grows in many national markets, retailers are increasingly setting the rules and standards for marketing food products including for veg-oil products. Often, these are more stringent than government standards and they include traceability requirements. The increased competition in the retail sector has pressured prices downwards through the food value chain. Near the bottom of the chain, crushers and refiners are increasingly being caught in a cost-price squeeze as they are essentially price-takers with regards to oilseeds.

In response, veg-oil companies are following two strategies: (1) selling in bulk and looking to achieve a low-cost leadership position and (2) developing stong consumer-focused brands. While branded oil is important in the EU and North America, it is also growing in importance in developing countries like India where it is estimated that branded oil accounts for almost 9% of the market and by 2014, it is projected to rise to 12%.

Industrial markets continue to grow

The market for biodiesel continues to grow and will be determined to a large extent by government incentives, tax exemptions, petroleum prices and in some cases by regulations for mandatory inclusion. The market for biodiesel is growing the fastest in the EU where biodiesel consumption could rise to 4-6 Mt by 2010. Brazil has also expressed interest in implementing an extensive biodiesel program while countries like Thailand, Malaysia and India have launched plans or programs to develop the biodiesel sector based primarily on palm oil.

unlikely to be increased. The impact on US soybean area as a result of these changes remains unknown.

For the first time in history, China has switched to subsidizing its agricultural production rather than taxing it. Given the various economic, administrative and infrastructure constraints faced by the country, the impact on the domestic veg-oil market is uncertain. Industry analysts believe that China is prepared to offer few concessions on tariffs in the Doha round of talks.

In conclusion, the cumulative impact of these policies and other unanticipated changes remains unknown. The veg-oil market is expected to continue to expand in the emerging economy countries while remaining relatively stable in fully industrialized countries. As the market matures, the focus for price discovery will increasingly switch to Asia and South America. The industrial concentration is expected to increase although there is some concern that processing capacity is overbuilt, forcing a possible rationalization of the crushing sector over the medium term. World trade in veg-oils is expected to grow over the medium term and may soon surpass world trade in wheat, by value.

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the cost of fertilizer is increasing and they are still constrained by high transport costs in getting the soybeans to port. US soybean producers have the highest production cost per tonne because of the high price of land.

#### Palm Oil: Driving Growth Through Low Prices

Since 1994-95, world **production** of palm oil has expanded sharply, to the point where it slightly trails, and is expected to surpass the output of soyoil. Production is highly concentrated in Malaysia and Indonesia. In Malaysia, palm oil production has nearly doubled over the past ten years because of the large scale increase in harvested area. With suitable area for further expansion becoming scarce, the expansion in palm oil production has shifted to Indonesia which has almost tripled its output over the past ten years. The growth in the palm tree area has been driven by the low operating costs compared to competing veg-oils. Investing in palm trees is capital intensive with a five year lag before production begins, but subsequent costs largely involve the cost of harvesting and on-going fertility.

The consumption of palm oil has increased sharply since 1994-95. The major consuming countries; India, the EU-25, China, Indonesia, Malaysia and Pakistan account for about 60% of disappearance with the remainder widely dispersed among numerous countries. As the major user, India consumes 13% of the world's palm oil while China uses 11%. Consumption is concentrated in the Asian countries, with the exception of the EU which is increasing imports to offset the shortage of rape-oil in response to shortages caused by increased bio-fuel consumption.

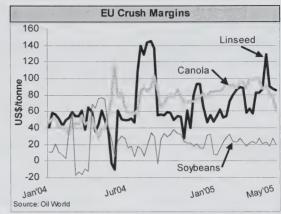
In response to the concentrated production of palm oil and its diversified usage, about two-thirds of production is exported with palm oil accounting for over one-half of the world **trade** in veg-oils. Estimates derived by industry analysts suggest that the international palm oil prices trade at up to a US\$120/t discount to soyoil due to differential tariffs in India, of 66% for soyoil and 45% for palm oil. Despite importing only 18% of the world's palm oil and 11% of the world's soyoil, the widely quoted analysis states that this differential in tariffs is sufficient to pressure world palm oil prices.

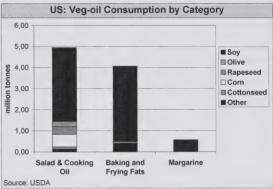
The expansion in world palm oil production is forecast to continue at a slower pace over the **medium term** as planting of new trees is slowed by low veg-oil prices. Output is forecast to rise by 10% by 2014-15.

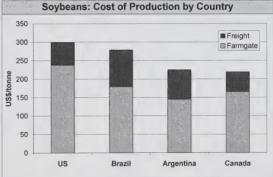
A Roundtable on Sustainable Palm Oil Production was recently announced as a joint EU-Malaysian environment preservation initiative to support the production of palm oil in ecologically sensitive regions. Some of the projects approved under the Roundtable were: (1) to construct a functional Identity Preserved system for sustainable Palm Oil usage in European margarine, (2) building Palm Oil Supply Chains and (3) to fund a project to reduce tiger attacks on livestock and humans. In addition, Malaysia recently announced success in cloning palm oil trees, which could increase yields by up to 30% and in the production of Red Palm Oil, which is low in saturated fat and does not require hydrogenation.

# Canola/rape oil: Premium-priced and focused on health and biofuel

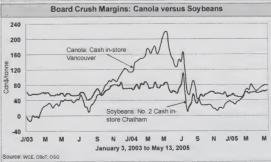
Since 1994-95, world **production** of canola/rape oil has increased by about 50% on steady growth. The largest increase occurred in China where output rose by 80% to about 4.5 Mt expected for 2004-05. Smaller increases occurred in the EU-25 and Canada where production increased by about 25% respectively. Production of canola/rapeoil in India and Japan remained stable or decreased slightly.







Source: AAFC based on Rabobank, Ontario Ministry of Food and Rural Affairs



China had the largest increase in canola/rapeoil **usage** and for 2004-05 is expected to consume 4.8 Mt of canola oil. In the EU-25, the consumption of canola/rapeoil is also expected to reach 4.8 Mt for 2004-05, with most of the rise due to its increased use in biofuels. World **trade** in canola/rapeoil declined by about one-third largely due to decreased EU exports. World production of canola/rapeoils is projected to increase marginally over the **medium term**.

Over the past decade, canola/rapeoil had positioned itself as a healthy veg-oil, low in saturated fats, and good for human health. During the early to mid 2000s, consumer concerns over **trans-fatty acids**, generated when the canola/rapeoil is hydrogenated, challenged the canola/rapeoils healthy image. During the same time frame, **biofuel** production began to expand rapidly in the EU-25 as the Union sought to reduce its dependence on fossil fuels and to find a market for oilseeds grown on set-aside land. Since 2000, the production of biodeisel quadrupled in the EU and is estimated to

account for 32% of EU-25 rapeoil consumption. In Canada, biofuel production remains at a standstill, with large scale government support required to build a biodiesel plant in western Canada.

# Sunflowerseed oil: pressured by high costs

Similar to canola/rapeseed, sunflowerseed contains 50% oil and tends to be crushed close to its growing area. Prices are determined by the world vegetable oil market, unlike the preceding vegoils, there is no one country that dominated production. Unlike the previous three vegoils, the production of sunflowerseed oil has remained stable at slightly under 9 Mt for the past decade. In order of size, the larget producers of sunflowerseed oil are the EU-25, Russia, Ukraine, Argentina and the combined countries of central Europe. The consumption of sunflowerseed oil is highly dispersed, with the EU-15 and Russia being by far the largest consumers, with Turkey, Ukraine, India, Romania, South Africa and Argentina also being significant

users. The demand for sunflowerseed oil is expected to grow moderately in the EU-25 and Eastern Europe while consumption in other regions declines. Ukraine is expected to surpass Argentina as the world's largest sunflowerseed oil exporter while Russia will shift from being an importer to an exporter of sunflowerseed oil.

Sunflowerseed oil is perceived as a high quality vegetable oil and trades at a premium to other veg-oils. However, future growth is expected to be constrained as it lacks the competitive cost structure of competing soyoil and palm oil. Sunflowerseed oils is likely to command only a small portion of the world veg-oil market.

# Competitive strategies include price and product differentiation

Over the past decade, the world veg-oil market became more competitive with the major veg-oils increasingly differentiating themselves and, in the process, many are repositioning and re-imaging themselves.

		dustry is dealing with trans-fatty	acids
Stage/method	Developer/company	Characteristics	Commercial Brands
Seeds			
High Oleic canola	Cargill Dow AgroSciences	Increases resistance to oxidation and heat	Clear Valley <sup>™</sup> and Odyssey <sup>™</sup> oils Transend <sup>™</sup> shortening Natreon <sup>™</sup>
Mid-oleic sunflower	Almost all sunflower seed companies	No hydrogenation and less than 10% saturated fat 65% mononunsaturated; 26% polyunsaturated; 9% saturated	
High-oleic sunflower		High Stablility. No need for hydrogenation. At least 77% monounsaturated	High Oleic Sunflower Oil™
Low linolenic soybeans	Iowa State University Monsanto Pioneer	Eliminates need for hydrogenation	VISTIVETM
Palm Oil	Loders Croklan Cargill	Premise: Consumers are more concerned with trans fatty acid than with saturated acids.	Sanstrans <sup>TM</sup> -frying oils and bakery shortenings TransAdvantage line
Process			Trans tavantage into
Enzyme inter-estification	ADM	Rearranges fatty acids on the glycerol backbone. Products are similar to those obtained via hydrogenation but has little or no TFA	NovaLipid™line
Use of emulsifiers	Danisco	Reduces TFA content and allows the use of non-hydrogenated oil	Benefat salatrin <sup>™</sup>
Use of stearic acid	Degussa Food Ingredients	Fully hydrogenated acid blended with soyoil and short chain organic acids	Benefat salatrim <sup>™</sup>
Use of antioxidants		Allows use of unsaturated oils without compromising product stability	Emulzym™
Improving hydrogenation	Bunge	Use of a different catalyst and set of conditions. Reduces TFA content by 75%.	Vream Right <sup>™</sup> – all purposed shortening Vreamay Right <sup>™</sup> –cake and icing shortening
	Southern Illinois University	Hydrogenation under low temperatures. Reduces TFA content by 80%	
End Product		1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
Production and marketing TFA- ree/reduced products	Most consumer product companies as well as fast-food chains	Minimizes TFA in the final product	n/a
Source: Rabobank			

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

May 31, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for lentils, dry beans, sunflower seed and chickpeas are more than offset by decreases for dry peas, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 14-31 and released on April 21, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. Overall, seeding progress has been at a normal rate and is mostly complete except for dry beans, sunflower seed and buckwheat. These crops are normally seeded later, but in eastern Manitoba there were additional delays caused by wet weather. It is assumed that precipitation will be normal for the growing and harvest periods. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally normal, although there are dry areas in southern Alberta. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 12%, from 2004-05, to 4.63 million tonnes (Mt). Total supply is expected to increase marginally to 5.81 Mt as higher carry-in stocks more than offset the decrease in production. Exports are forecast to increase moderately due to stronger demand, while domestic use is expected to be similar to 2004-05 because higher average quality reduces dockage and non-traditional use. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch will be precipitation during the summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

#### **DRY PEAS**

For 2005-06, production and supply are forecast to decrease due to a 2% fall in seeded area and lower trend yields. Production is expected to decrease for vellow, green and other types. World supply is expected to decrease marginally to 12.7 Mt and use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports are expected to remain stable, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 13%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

#### LENTILS

For 2005-06, production is forecast to decrease, as a 4% rise in seeded area is more than offset by lower trend yields. Production is forecast to decrease for large, medium and small green types, but increase for the red type. Supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase by 6% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u of 31%. The average price, over all types and grades, is forecast to decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by higher average quality.

#### **DRY BEANS**

For 2005-06, production and supply are forecast to increase, due to an 18% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for all classes, including white pea,

pinto, black, dark and light red kidney, cranberry, Great Northern, small red and pink. In the US, production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 5%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### **CHICKPEAS**

For 2005-06, production is forecast to increase, as a 15% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with only minor increases for the small kabuli and desi types. Supply is forecast to decrease due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

### MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 26% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 62%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2005-06, production is forecast to decrease due to a 50% fall in seeded area. World supply is forecast to decrease by 14%

to 350,000 t. Canadian exports are expected to increase due to higher demand and carryout stocks are forecast to decrease, with a s/u ratio of 45%. The average price is forecast to increase slightly because of the lower supply.

#### SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 36% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 48% to 1.62 Mt. World supply is expected to increase slightly to 27.9 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 12%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### **BUCKWHEAT**

For 2005-06, Canadian production and supply are forecast to increase, with a stable seeded area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

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Grain and Crop Year (a)	Are: Seeded	a Harvested	Yield	Production	imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e
(,	000 1		t/ha				. ,	nnes		\$/t
Dry Peas										
2001-2002	1,344	1.285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	1,900	1,063	600	120-140
2005-2006f	1,362	1,330	2.10	2,790	20	3,410	1,900	1,110	400	115-145
_entils	,,002	,,000	2	2,,00		0, 0	1,000	.,		
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1,006	530	326	150	300-320
2005-2006f	810	785	1.16	910	5	1,065	560	250	255	290-320
	010	700	1.10	910	5	1,005	500	250	255	290-320
<b>Dry Beans</b> 2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2003-2004	167	167	2.13	356	31	457	344	83	30	495
2004-2005f	163	126	1.75	220	30	280	210	65	5	650-670
2005-2006f	193	189	1.85	350	30	385	290	75	20	520-550
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	370-390
2005-2006f	54	52	1.15	60	5	70	35	30	5	400-430
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	135	79	185	290-310
2005-2006f	233	226	0.80	180	2	367	150	77	140	310-340
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	Ö	206	164	22	20	575
2003-2004	251	243	0.93	226	Ö	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	175	37	155	220-240
2005-2006f	179	174	0.95	165	0	320	180	40	100	225-255
Sunflower Seed	170	174	0.00	100	U	320	100	40	100	220-200
2001-2002	73	67	1.55	104	29	179	92	65	22	255
2002-2003	100	95	1.65	157	29	200	105			355
2003-2004	119	115	1.30	150				60	35	440
	87				16	201	96	80	25	405
2004-2005f 2005-2006f		59	0.92	54	25	104	40	59	5	480-500
	119	112	1.47	165	15	185	90	75	20	370-400
Buckwheat	40	4.4	4.4.							
2001-2002	16	14	1.14	16	1	17	6	8	3	325
002-2003	12	12	1.00	12	1	16	6	7	3	340
003-2004	9	9	1.11	10	1	14	5	7	2	355
004-2005f	9	7	0.71	5	1	8	3	5	0	345-365
005-2006f	9	9	1.00	9	1	10	4	6	0	340-370
otal Pulse And S		,								
001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,494	1,401	479	
1004-2005f	3,136	2,948	1.78	5,234	90	5,803	3,028	1,670	1,105	
2005-2006f	2,959	2,877	1.61	4,629	78	5,812	3,209	1,663	940	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c.) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat) (d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, May 31, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual. Source: Statistics Canada and industry consultations.

## CANADA: GRAINS AND OILSEEDS OUTLOOK

May 31, 2005

Agriculture and Agri-Food Canada (AAFC) forecasts that total production of grains and oilseeds in Canada will decline by 5% from 2004-05, to 61 million tonnes (Mt) in 2005-06, based on Statistics Canada's (STC) survey of seeding intentions. The decline is due to reduced seeded area and expectations of lower yields compared to the above-normal levels achieved for most crops in 2004. Normal abandonment, trend yields and normal crop quality have been assumed for both western and eastern Canada. In western Canada, seeding progress has been near-normal, and is largely complete except for south-eastern Manitoba where conditions have been excessively wet. Soil moisture reserves are generally good in western Canada.

The STC survey of March 31 stocks supports expectations that total carry-out stocks of grains and oilseeds for 2004-05 will be up significantly from the previous year. AAFC's 2004-05 carry-out stock forecast has been raised by 5% from last month, largely due to reduced forecasts for exports of wheat, barley and canola. Total exports of grains and oilseeds are forecast to increase by 12% in 2005-06 due to increased supply and better quality. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar. Factors to watch are: Chinese import demand, growing conditions in the major grain trading regions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, total supply is expected to decline by 4%, with increased carry-in stocks largely offsetting lower production. Carry-in stocks are expected to rise by 28%, largely consisting of low quality wheat. Exports are forecast to increase by 1.0 Mt due to the increased supply of high quality wheat. Wheat feeding is expected to decrease but remain historically high due to the large carry-in stocks of feed wheat. Carryout stocks are expected to fall by about 18%. The CWB Pool Return Outlook (PRO) for high quality wheat is lower than for 2004-05, due to expected higher supply, with returns for lower quality wheat expected to be relatively unchanged.

**DURUM** 

Total supply is forecast to rise by more than 10%, despite a decline in production, due to sharply higher carry-in stocks. The increased stocks are due to the reduced supply of top-quality durum and weak export demand as a result of large crops in North Africa and the EU in 2004-05. Exports are expected to increase by 11% due to a higher supply of good quality durum and reduced EU production. Carry-out stocks are projected to increase further to a record 3.1 Mt. The CWB PRO for 2005-06 is down, largely due to the increased supply in North America.

BARLEY

Total supply is projected to increase by 3%, due to higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to increase by more than 30% as the supply of malting quality barley increases.

Carry-out stocks are expected to remain high historically and the off-Board feed barley price is forecast to be similar to 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row malting barley down by \$6/t from 2004-05 at \$174/t.

**OATS** 

Total supply is expected to rise by 22% due to a combination of increased carry-in stocks and production. Carry-in stocks are forecast to be higher due to reduced exports in 2004-05 related to the poor quality of the crop. Exports are forecast to rise by 0.3 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to reach the highest level since 1978-79. Oat prices are forecast to decline, with a smaller premium for milling oats.

CORN

Domestic supply is expected to decline by 4% due to lower production and carry-in stocks. This is expected to be partly offset by a 9% increase in imports, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise marginally due to increased ethanol production. Prices are expected to remain pressured by low US prices and the strong Canadian dollar.

**CANOLA** 

Total supply is forecast to rise slightly, despite lower production, due to a sharp increase in carry-in stocks, which are forecast at 1.7 Mt, the 2<sup>nd</sup> highest on record. Domestic crush and exports for 2004-05 remain pressured by sharply higher world oilseed supply. In

2005-06, domestic crush is forecast to remain stable while exports increase. Carry-out stocks are projected to fall but remain burdensome. Prices are projected to decline marginally due to lower world soybean and soyoil prices.

FLAXSEED (excluding solin)

Total supply is expected to nearly double, reaching the highest level since 1999-00, due to sharply higher production. The increased production will be moderated by the tight carry-in stocks, as exports to the EU in 2004-05 remain strong despite sharply higher prices. Exports and total domestic use are forecast to rise in 2005-06. Carry-out stocks are forecast to more than double to near-record levels, pressuring prices to historically more normal levels.

**SOYBEANS** 

Domestic supply is forecast to reach a record 3.5 Mt, despite a marginal decline in production, due to record carry-in stocks resulting from high imports and the slower crush pace in 2004-05. This is forecast to be partly offset by reduced imports in 2005-06. Exports are forecast to remain stable, while domestic crush increases to a normal level. Carry-out stocks are expected to remain burdensome. The price of soybeans is forecast to fall due to lower US and South American soybean prices.

**FURTHER INFORMATION:** 

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www.agr.gc.ca/mad-dam

### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

May 31, 2005

Grain and Crop (a)	Area Seeded Ha	rvested	Yield t/ha	I Production	mports (b)	Total Supply			Feed, & Dockage	Total Dom- e estic Use (d)		Average Price (f) \$/t
Durum 2003-2004 2004-20051 2005-20061	2,354	2,459 2,141 2,300	1.74 2.32 2.08	4,280 4,962 4,790	1 1 1	5,900 6,751 7,441	3,427 3,100 3,500	252 255 260	220 476 431	684 951 891	1,788 2,700 3,100	224.21 202 * 194 *
2003-2004 2004-2005i 2005-2006i	f 7,860	8,009 7,722 7,595	2.41 2.71 2.47	19,272 20,898 18,750	16 10 10	23,395 25,200 24,260	12,300 11,500 12,500	2,775 2,770 2,800	3,222 4,700 3,640	6,804 8,200 7,260	4,292 5,500 4,500	206.03 186 * 182 *
2003-2004 2004-2005 2005-2006	10,662 10,399	10,467 9,862 9,895	2.25 2.62 2.38	23,552 25,860 23,540	17 11 11	29,295 31,952 31,751	15,727 14,600 16,000	3,027 3,025 3,060	3,442 5,176 4,071	7,488 9,152 8,151	6,080 8,200 7,600	
Barley 2003-2004 2004-2005 2005-2006		4,446 4,050 4,215	2.77 3.26 3.00	12,328 13,186 12,660	36 100 30	13,838 15,388 15,890	2,445 1,900 2,500	298 300 380	8,579 9,553 9,505	9,291 10,288 10,290	2,102 3,200 3,100	135.80 100-120 100-120
Corn 2003-2004 2004-20051 2005-20061		1,226 1,072 1,120	7.82 8.24 7.66	9,587 8,836 8,580	2,108 2,200 2,400	12,805 12,178 11,980	346 150 150	2,650	8,890 8,363 8,315	11,317 11,028 11,030	1,143 1,000 800	137.18 90-110 90-110
Oats 2003-2004 2004-2005 2005-2006		1,575 1,315 1,710	2.34 2.80 2.55	3,691 3,683 4,360	19 25 15	4,234 4,496 5,475	1,557 1,500 1,800		1,581 1,574 1,910	1,888 1,896 2,275	788 1,100 1,400	136.65 120-140 105-125
Rye 2003-2004 2004-2005 2005-2006	f 228	147 165 145	2.22 2.53 2.14	327 418 310	0 1 1	357 479 386	171 230 150		60 109 101	125 174 166	60 75 70	104.44 65-85 65-85
Mixed Gra 2003-2004 2004-2005 2005-2006	241 f 233 f 249	135 111 145	2.84 2.87 2.83	384 318 410	0 0 0	384 318 410	0 0 0	0	384 318 410	384 318 410	0 0 0	
2003-2004 2004-2005 2005-2006		7,529 6,713 7,335	3.50 3.94 3.59	26,317 26,441 26,320	2,162 2,326 2,446	31,618 32,860 34,141	4,519 3,780 4,600	3,128	19,495 19,918 20,241	23,006 23,705 24,171	4,093 5,375 5,370	
Canola 2003-2004 2004-2005 2005-2006		4,689 4,938 4,767	1.44 1.57 1.41	6,771 7,728 6,725	243 150 200	7,908 8,487 8,650	3,754 3,200 3,400		113 417 555	3,545 3,652 3,700	609 1,725 1,550	387.04 285-325 280-320
Flaxseed 2003-2004 2004-2005 2005-2006		728 528 846	1.04 0.98 1.21	754 517 1,025	22 35 20	903 645 1,125	609 425 700	n/a	n/a n/a n/a	202 140 245	93 80 180	382.13 475-525 320-360
Soybeans 2003-2004 2004-2005 2005-2006	f 1,225	1,047 1,178 1,211	2.17 2.59 2.47	2,268 3,048 2,990	587 400 250	3,000 3,588 3,765	914 1,000 1,000	1,450 <sup>1</sup>	319 488 505	1,947 2,063 2,365	140 525 400	395.04 225-265 200-240
TOTAL O 2003-2004 2004-2005 2005-2006	6,531 f 7,277	6,464 6,643 6,823	1.52 1.70 1.57	9,794 11,293 10,740	850 585 470	11,813 12,719 13,540	5,277 4,625 5,100	n/a	n/a n/a n/a	5,693 5,765 6,310	841 2,330 2,130	
TOTAL G 2003-2004 2004-2005 2005-2006		24,461 23,219 24,053	EDS 2.44 2.74 2.52	59,663 63,595 60,600	3,029 2,922 2,927	72,724 77,531 79,432	25,523 23,005 25,700	n/a	n/a n/a n/a	36,187 38,621 38,632	11,014 15,905 15,100	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.
(b) Excludes imports of products.
(c.) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use

<sup>(</sup>d) Iotal = FRIFFWD+Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - May 26, 2005

Vource for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.
f: forecast - Agriculture and Agri-Food Canada - May 31, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

Training	SELECTED	SELECTED REFERENCE DOICE	Der Leu		DIEN I	O H O	MONEDIEN IS AT SELECTED POINTS	2 2	OINIO						Ju	June 13, 2005	의		
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425.00 114.00 270.00 425.00 114.00 270.00 27	Cardinal	June 13, 2005	FOB									1			425.00	14.00	1		
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425.00 114.00 270.00 425.00 114.00 270.00 SSI.00=CANSI.2493, closing date June 10,	Montreal	June 13, 2005		137.00	150.00	139.00	115.00		296 82	217.60			850.00	+	425.00	14.00		020	010
SSI.00=CANSI.2493, closing date June 10,		June 6, 2005		137.00	150.00	139.00	115.00	FOB	300.15	230.20	_	- 1	850.00	-	425.00	114.00		270.00	3/0.00
SSI.00=CANSI.2493, closing date June 10,	Trois-Rivières	June 13, 2005	In-Store	143.50		145.00	131.88				_		0000	00.101	423.00	200.4		270.00	300.00
SSI.00=CANS1.2493, closing date June 10,	- 1	June 6, 2005		146.00		147.70	135.13												
SS1.00=CANS1.2493, closing date June 10,	St. Jean QC (2)	June 13, 2005		142.21	120.11	138.98	110.89		303.28									1	
SSI.00=CANSI.2493, closing date June 10,	St. Hyacinthe QC	June 6, 2005		141.54	120.59	138.92	112.01		306.77										
SSI.00=CANSI.2493, closing date June 10,	Quebec	June 13, 2005		137.50	A/A	_	128.67		316.81	230.40									
SSI.00=CANSI.2493, closing date June 10,	3	June 6, 2005				_	132.55		320.24	240.75									
SS1.00=CANS1.2493, closing date June 10,	Truro	June 13, 2005	Track	173.18		_	159.08		360.79	262.28		237.05		505.00					310.00
SSI.00=CANSI.2493, closing date June 10,	NS	June 6, 2005		173.10		166.40	159.60	FOB	360.68	245.19		237.05		505.00					360.00
NS	l ruro	June 13, 2005	Water	N/A	N/A	N/A	N/A												
Halifax   Contract: Name   Ni/A   N	NS	June 6, 2005	& I ruck	N/A	N/A	N/A	N/A												
NS (b) June 6, 2005 N/A		June 13, 2005	In-Store	N/A	N/A	N/A	n/a		374.60		297.50	-	,100.00	N/A					
Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USSI.00=CANSI.2493, closing date June 10, 2005 Contact: Valèrie Chartier A/Statistical Clerk Telephone: (204) 983-5524 Email: chartier/@agr.gc.ca N/A = not available		June 6, 2005		N/A	N/A	N/A	n/a		373.90		297.50	,-	,100.00	N/A			-		
Contact: Valerie Charitier A/Statistical Clerk Telephone: (204) 983-5524 Email: charitierv@agr.gc.ca N/A = not available USSI.00=CANSI.2493, closing date June 10, 2005	Source. Market An	alveis Division Agr	riculture and A	rri-Food C	Tonodo. T	hunden D					:								
Comments. All mires in Canadian dollars per metric frame based on survey rescondants.	Contact: Valérie C	hartier A/Statistic	al Clerk Telen	hone. (200	O 983-058	nunder B	ay prices a	are based	on the Wing	nipeg Comn	nodity Exc	hange (W	E) marke		S\$1.00=C	ANS1.2493	s, closing da	ite June 10	2005
Excerninge. All mices in Anadian dollars nermetric trume boood on curron reservandants					000000000	1 Lay. (7	.04) 703-3	274 11113	iii: chartiery	wagr.gc.ca		N/A	not availa	ple					
	Footnotes: All prices	n Canadian dollars ne	r metric tonne has	ad on curror	roccood	-													_
THE PROPERTY OF THE PARTY OF TH	Cimin Della	diameter comments	colling , me con	OIL OI DOOL	III TOOL III	ICAL, LCCUL	Jats, INU. 1	Canada we	stern or Easter	m Barley, No	2 Canada 1	'ellow Corn.	No 3 115 4	"ellow Corn					

orfath graces (univess outer wiseledner) are, western or Eastern feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal, white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herning Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

			This week 13-Jun-05	Last week 30-May-05	Month ago 16-May-05	Year ago 14-Jun-04
Selected Points	Price Basis	140	107.00	107.00	106.00	144.90
rom: Thunder Bay(WCE) (2)	In-Store	Wheat		135.25	132.00	150.75
(CBOT)		Oat	135.25		113.00	150.00
(Lethbridge)		Barley	114.00	114.00		168.51
o: Bayport, ON (1)	In-store	Wheat	130.61	130.61	129.61	
		Oat	N/A	N/A	N/A	N/A
		Barley	141.39	141.39	140.39	177.39
Montreal, QC (1)	In-store	Wheat	135.03	135.03	134.03	172.93
		Oat	N/A	N/A	N/A	N/A
		Barley	146.31	146.31	145.31	182.31
Moncton, NB	Truck via Halifax	Wheat	157.25	157.25	156.25	195.15
		Oat	N/A	N/A	N/A	N/A
		Barley	170.50	170.50	169.50	206.50
Truro, NS	Truck via Halifax	Wheat	151.22	151.22	150.22	189.12
		Oat	N/A	N/A	N/A	N/A
		Barley	168.00	168.00	167.00	204.00
Halifax, NS (1)	In-store	Wheat	142.28	142.28	141.28	180.18
		Oat	N/A	N/A	N/A	N/A
		Barley	154.30	154.30	153.30	190.30
Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	205.63	204.63	243.53
Otopilotitino, 112		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
Wellott, ort		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON	Track	Wheat	N/A	N/A	N/A	N/A
Вауроп, ОП		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
11	ITACK	Wheat	N/A	N/A	N/A	N/A
Montreal, QC		Oat	N/A	N/A	N/A	N/A
	7 1	Barley	N/A	N/A	N/A	N/A
	Track	Wheat	N/A	N/A	N/A	N/A
Moncton, NB			N/A	N/A	N/A	N/A
	-	Oat		N/A	N/A	N/A
	Track	Barley	N/A N/A	N/A	N/A	N/A
Truro, NS		Wheat		N/A	N/A	N/A
		Oat	N/A		N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A N/A	N/A N/A	N/A
		Barley	N/A	I N/A	N/A	IN/M
Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn			13-Jun-05	30-May-05	16-May-05	14-Jun-04
rom: US Lake Port	On Board Vessel		102.30	109.11	101.14	142.38
o: Montreal, QC (1)	In-store		121.34	128.15	120.18	161.42
From: Chicago (IL)	Track		105.25	111.10	104.61	134.32
o: Montreal, QC	Track		134.11	139.95	133.47	163.18
From: Chatham, ON	Track		110.17	114.75	106.35	152.26
			134.04	138.62	130.22	176.06
To: Montreal, QC	Track		134.04	130.02	130.22	170.00

Soymeal 48% Protein					
From: Hamilton, ON		233.97	230.88	209.36	320.55
To: Montreal, QC	Track	258.30	255.21	233.69	344.88
Moncton, NB	Track	277.05	273.96	252.44	363.63
Truro, NS	Track	280.27	277.18	255.66	366.85
Stephenville, NL	Track / Truck via Sydney	328.90	325.81	304.29	415.48

<sup>1.</sup> Prices include ONE month of storage and interest charges

PRAIRIE GRAINS

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED IN	RICE OF BL	JLK FEED	INGRE	DIENTS	<b>IGREDIENTS AT SELECTED POINTS</b>	LECTE	D POI	NTS						Ma	May 30, 2005	05		
SELECTED	REFERENCE	PRICE	(1)	O.F.	> 0	Nacco	PRICE S	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY ALEALEA	FEATHER
	May 30, 2005	FOB	128.00	1	132.00	+-		318.50	186.00	103.00		850.00	520.00			-		365.00
(4)(7)	May 24, 2005		129.00		132.00	154.00		311.50	186.00	105.00		850.00	520.00					365.00
	May 30, 2005	FOB	108.00		_	145.00		307.00			115.00	975.00	555.00					340.00
AB (4)	May 24, 2005		108.00		-	150.00		307.00			125.00	975.00	555.00					340.00
Saskatoon	May 30, 2005	FOB	89.00	117.50	88.00	137.00		309.50	N/A		130.00	N/A	555.00			126.67		380.00
SK (4)	May 24, 2005		89.00		88.00	141.00		309.50	N/A		140.00	N/A	555.00			126.67		380.00
Winnipeg	May 30, 2005	FOB	130.00		107.50	122.00		289.50	N/A		290.00	987.50	525.00					340.00
(4) (9)	May 24, 2005		129.50	_	108.50	121.00		289.50	N/A		290.00	987.50	525.00					340.00
Thunder Bay	May 30, 2005	In-Store	108.00	N/A	107.05													
(8) NO	May 24, 2005		106.50	N/A	105.25													
Lake Ports	May 30, 2005	On Board				109.11												
USA (3)	May 24, 2005	Vessel				111.14												
Bay Ports	May 30, 2005	In-Store	138.00	205.00	138.00													
ON	May 24, 2005		136.00	205.00	138.00													
Chatham	May 30, 2005	Track				114.75												
NO	May 24, 2005					115.71												
Toronto	May 30, 2005	N/A					FOB				182.00	N/A	420.00	425.00	114.00		265.00	345.00
ON (5)	May 24, 2005										182.00	N/A	420.00	425.00	114.00		265.00	340.00
nilton	May 30, 2005	N/A						230.88	W/N#									
NO	May 24, 2005							218.75	#N/A									
Fastern	May 30, 2005	FOB				109.30												
NC	May 24, 2005					104.00												
London	May 30, 2005	FOB												425.00	114.00			
N.C.	May 24, 2005													425.00	114.00			
Port Colborne	May 30, 2005	FOB								46.00				425.00	114.00			
NO	May 24, 2005									46.00				425.00	114.00			
Cardinal	May 30, 2005	FOB												425.00	114.00			
NO	May 24, 2005													425.00	114.00			
Montreal	May 30, 2005		137.00	175.00	139.00	134.89		289.02	200.84	61.00	175.00	850.00	435.50	425.00	114.00		270.00	360.00
QC (5)	May 24, 2005		137.00	150.00		115.00	FOB	279.11	189.00		175.00	850.00	435.50	425.00	114.00		270.00	350.00
Trois-Rivières	May 30, 2005	In-Store	145.30		147.10	136.31												
20	May 24, 2005		144.40	- 1	145.50	137.59												
St. Jean QC (2)	May 30, 2005	FOB	147.55	127.89		118.57		298.45										
St. Hyacinthe QC	May 24, 2005		149.45	~				289.96										
Quebec	May 30, 2005	In-Store	141.10		156.88			311.38	220.65									
00	May 24, 2005		140.80	N/A				298.21	203.03									
Truro	May 30, 2005	Track	174.80		_	158.98		352.47	245.19		237.05		505.00					360.00
NS	May 24, 2005		168.50		0	153.45	FOB	336.29	239.93		237.05		505.00					350.00
Truro	May 30, 2005	Water	N/A	N/A	N/A	N/A												
NS	May 24, 2005	& Truck	N/A	N/A	N/A	N/A												
Halifax	May 30, 2005	In-Store	N/A	N/A	N/A	n/a		364.50		297.50		1,100.00	N/A					
(9) SN	May 24, 2005		A/A	N/A	N/A	n/a		349.75		297.50		1,100.00	N/A					
Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	alysis Division, A	griculture and	Agri-Food	Canada;	Thunder B	ay prices	are based	on the Win	unipeg Comn	nodity Exc	hange (W	(CE) mark		US\$1.00=0	CAN\$1.21.	2584, closin	US\$1.00=CAN\$1.21.2584, closing date May 27, 2005	27, 2005
Source man	Tradion A/Stotict	ingl Clork Tolo	mhone. (3)	14 002 DE	01 Fav. (	304) 003 5	End Fra			,	N1/A						D	

N/A = not available Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### **B. CASH PRICES AND REPLACEMENT VALUES**

May 30, 2005

			NS

Selected Points	Price Basis		This week 30-May-05	Last week 16-May-05	Month ago 2-May-05	Year ago 31-May-04
rom: Thunder Bay(WCE) (	2) In-Store	Wheat	107.00	106.00	106.00	188.00
(CBOT)		Oat	135.25	132.00	142.50	147.75
(Lethbridg	ie)	Barley	114.00	113.00	112.00	158.00
o: Bayport, ON (1		Wheat	130.61	129.61	129.61	211.61
	/	Oat	N/A	N/A	N/A	N/A
		Barley	141.39	140.39	139.39	185.39
Montreal, QC (1	) In-store	Wheat	135.03	134.03	134.03	216.03
,		Oat	N/A	N/A	N/A	N/A
		Barley	146.31	145.31	144.31	190.31
Moncton, NB	Truck via Halifax	Wheat	157.25	156.25	156.25	238.25
		Oat	N/A	N/A	N/A	N/A
		Barley	170.50	169.50	168.50	214.50
Truro, NS	Truck via Halifax	Wheat	151.22	150.22	150.22	232.22
		Oat	N/A	N/A	N/A	N/A
		Barley	168.00	167.00	166.00	212.00
Halifax, NS (1	) In-store	Wheat	142.28	141.28	141.28	223.28
		Oat	N/A	N/A	N/A	N/A
		Barley	154.30	153.30	152.30	198.30
Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	204.63	204.63	286.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Colonted Daint	Div D					
Selected Points orn	Price Basis		This week 30-May-05	Last week 16-May-05	Last week 2-May-05	Year ago 31-May-04
rom: US Lake Port	On Board Vessel		109.11	101.14	104.16	167.76
o: Montreal, QC (1)	In-store		128.15	120.18	123.20	186.80
rom: Chicago (IL)	Track		111.10	104.61	108.12	160.77
o: Montreal, QC	Track		139.96	133.47	136.98	189.63
rom: Chatham, ON	Track		114.75	106.35	109.00	167.71
o: Montreal, QC	Track		138.62	130.22	132.87	191.58

Corn			30-May-05	16-May-05	2-May-05	31-May-04
From:	US Lake Port	On Board Vessel	109.11	101.14	104.16	167.76
To:	Montreal, QC (1)	In-store	128.15	120.18	123.20	186.80
From:	Chicago (IL)	Track	111.10	104.61	108.12	160.77
То:	Montreal, QC	Track	139.96	133.47	136.98	189.63
From:	Chatham, ON	Track	114.75	106.35	109.00	167.71
To:	Montreal, QC	Track	138.62	130.22	132.87	191.58
Saum	oal 490/- Drotoin					

Soymeal 48% Protein					
From: Hamilton, ON		230.88	209.36	215.17	402.12
To: Montreal, QC	Track	255.21	233.69	239.50	426.45
Moncton, NB	Track	273.96	252.44	258.25	445.20
Truro, NS	Track	277.18	255.66	261.47	448.42
Stephenville, NL	Track / Truck via Sydney	325.81	304.29	310.10	497.05

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

## A A

# Bi-weekly Bulletin

June 17, 2005 Volume 18 Number 12

## **EUROPEAN UNION: PULSE CROPS SITUATION AND OUTLOOK**

The European Union (EU) is an important market for Canadian dry peas, dry beans, lentils and chickpeas. Exports of Canadian pulse crops to the EU averaged about \$250 million per year over the past five years. However, the EU is also a competitor with Canada in world markets for dry peas and fababeans. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for the production and trade of pulse crops in the EU.

#### **PRODUCTION**

The EU is a large producer of dry peas and fababeans, and a smaller producer of vetches, lupins, dry beans, chickpeas and lentils. Dry peas, fababeans, vetches and lupins are produced mainly for the livestock feed market, especially for feeding hogs; whereas dry beans, lentils and chickpeas are produced for the human food market. During the past ten years, there was a slight downward trend in total pulse crops seeded area and production.

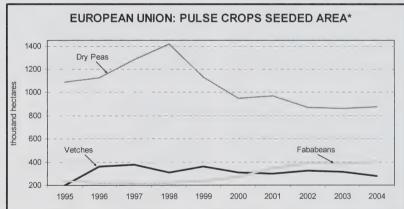
#### **Drv Peas**

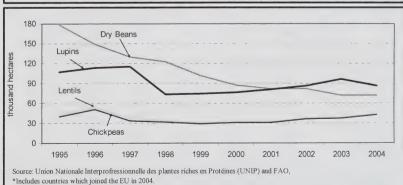
Dry peas are the largest pulse crop produced in the EU. However, there has been a pronounced downward trend in seeded area and production during the past ten years because for some producers returns from alternative crops. such as cereal grains and fababeans, were higher. Most of the dry peas produced are the yellow type, but green, green marrowfat and other types are also produced. Average yields have been relatively stable over this period Although nearly all EU countries produce dry peas. France is the largest producer, followed by Germany, the United Kingdom (UK), and Spain. Production has been trending upwards in Spain and the UK, trending downwards in France and has been relatively stable in Germany.

#### **Fababeans**

There has been an upward trend in the EU fababean seeded area, average yields and production. Fababean production is mainly in the UK and France. Production has been trending upwards in the UK, France and Spain, but trending downwards in Italy. Although the average yields for fababeans are still lower than for dry peas (in 2004, 3.24 tonnes per hectare (t/ha) for fababeans versus 3.63 t/ha for dry peas}, the difference in yields has been narrowing. Fababeans

	EURO	PEAN UNION	IMEMBERS	
Austria	Estonia*	Hungary*	Luxembourg	Slovakia*
Belgium	Finland	Ireland	Malta*	Slovenia*
Cyprus*	France	Italy	Netherlands	Spain
Czech Republic*	Germany	Latvia*	Poland*	Sweden
Denmark	Greece <sup>2</sup>	Lithuania*	Portugal	United Kingdom
*Countries which jo	ined the EU in	2004		





have a protein content of about 27%, versus 22% for dry peas, which gives them an advantage in livestock rations requiring higher protein levels.

#### Vetches

EU production of vetches has been variable, due to a high variability in yields, as the seeded area has been relatively stable. Spain accounts for a large majority of vetch production in the EU.

#### Lupins

EU seeded area, yields and production of lupins has been relatively stable after a sharp drop in 1998. Germany, France and the UK are the main producing countries.

#### Dry Beans

EU seeded area for dry beans has been trending downwards. Production has also been trending downwards, but at a lower rate due to an upward trend in yields. Several classes of white and coloured beans are produced in the EU. The main producing countries are Poland, Greece, Italy and France.

EU lentil production has been variable during the past ten years, due partly to a seeded area which trended downward until 1999 and has been trending upwards since then, and partly due to highly variable yields. The EU produces green and brown lentils. Spain accounts for most of the production and the only other significant producers are France, Italy and Greece.

#### Chickpeas

EU chickpea production has been variable during the past ten years, due partly to a seeded area which trended downward until 1999 and has been trending upwards since then, and partly due to highly variable yields. The EU produces kabuli chickpeas. Spain accounts for most of the production and the only other significant producers are Italy, Greece and Portugal.

#### TRADE

The EU is a large importer of dry peas and lupins, mainly for the livestock feed market, and of dry beans, lentils and chickpeas for the human food market. The EU is a major exporter of dry peas and fababeans into food markets. This analysis deals with calendar years 1995 to 2003, as complete data for 2004 is not available.

#### **Drv Peas**

EU dry pea imports have been variable, depending on supply and prices, but Canada's share of the imports has been increasing. Imports from Canada fell sharply in 2002, due to low Canadian supply, but rose in 2003 and rose further to 612,500 tonnes (t) in 2004, as Canadian supply increased. Canada has become the largest supplier of dry peas to the EU. Other significant suppliers are Ukraine, Russia and United States (US). Spain accounts for most of the EU dry pea imports from outside the EU. Other significant importers are Belgium, Netherlands, Germany, Italy, Ireland and Poland.

EU dry pea exports have been trending upwards, with a peak in 2002. In that year, there was a world shortage of dry peas and prices in the food markets were very high. Therefore, a significant portion of the dry peas produced in the EU were diverted to export food markets from domestic feed markets. France accounts for a large majority of EU dry pea exports with most of them going to India, Bangladesh and Cuba.

#### **Dry Beans**

EU dry bean imports have had a slight upward trend. However, imports from Canada have been trending upwards at a higher rate and Canada's share of the imports has been increasing. Canada has become the largest supplier, with most of the remainder coming from the US, China and Argentina. The main importing countries are UK, Italy, France, Netherlands, Spain, Portugal, Belgium,

Greece and Germany. The largest class of dry beans imported is white pea, but many other classes, white and coloured, are also imported.

#### Lentils

Total EU lentil imports and imports from Canada have been variable, but with no significant trend. Canada normally accounts for most of the imports, but imports from Canada dropped in 2002 and 2003 due to a sharp decrease in Canadian supply. The remainder comes mainly from the US, China and Turkey. The main importing countries are Spain, France, Italy, Belgium, Netherlands, UK, Germany and Greece. The EU generally imports green and brown

#### Chickpeas

EU chickpea imports have been variable, but with no significant trend. Imports from Canada peaked in 2002, but dropped sharply in 2003 due to reduced supply. Most of the EU chickpea imports come from Mexico, with Turkey, US and Canada the only other significant suppliers. Spain, Italy, France, Portugal and UK are the main importing countries. The EU generally imports large kabuli chickpeas.

#### **Fababeans**

EU fababean imports have been trending downwards, while exports have been trending upwards, reflecting the rise in EU production. Imports are no longer significant. EU fababeans are exported mainly to the Middle East, especially to Egypt. Nearly all of the exports come from the UK and France.

#### Lupins and Vetches

Nearly all of the EU lupin imports are from Australia. There is no significant trade in vetches.

#### **Prices**

EU prices for pulse crops in the food market generally follow world prices adjusted for exchange rates. However, there are some

		EURC	PEAN UN	IION: PUL	SE CROP	S PRODU	CTION*			
	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
					thousand t	onnes				
Dry Peas	4 114	4 165	5 097	5 499	4 605	3 259	3 315	3 104	2 992	3 173
Fababeans	571	607	642	645	690	828	1 040	1 257	1 181	1 306
Vetches	116	267	229	159	122	164	117	163	180	172
Lupins	167	202	198	<u> 151</u>	_123	131	154	_159	152	151
Sub-total 1	4 968	5 241	6 166	6 454	5 540	4 382	4 626	4 683	4 505	4 802
Dry Beans	191	178	185	185	168	142	140	141	126	126
Chickpeas	39	99	83	67	38	62	67	82	75	67
Lentils	19	39	27	27	22	37	28	35	34	32
Sub-total 2	249	316	295	279	228	241	235	258	235	225
Total	5 217	5 557	6 461	6 733	5 768	4 623	4 861	4 941	4 740	5 027

Sub-total 1: pulse crops used mainly for livestock feed Sub-total 2: pulse crops used mainly for human food

\*Includes countries which joined the EU in 2004.

Source: Union nationale interprofessionnelle des plantes riches en protéines and FAO

local preferences where people are willing to pay a premium for pulses which meet certain quality standards or which are produced locally. In the feed market, there is a preference with using dry peas, fababeans and lupins for feeding hogs and the feed industry is generally willing to pay some price premium over alternative feed ingredients, such as cereal grains, corn and protein meal. However, if the premium for dry peas, fababeans and lupins becomes too high, the feed users will partly shift to alternative ingredients.

#### OUTLOOK

## EU 2003 Common Agricultural Policy (CAP) Reform

The 2003 CAP reform requires the decoupling of support payments from production. Decoupling officially begins in 2005, but individual countries may delay implementation until 2007. Regarding crops, nearly all EU countries plan to have full decoupling by 2006. The system of support in the ten countries which joined the EU in 2004 is somewhat more complex, but generally pulse crops in these countries will receive lower levels of support for a number of years.

Dry peas, fababeans and lupins are classified as protein crops. They are eligible for the same Single Farm Payment (SFP) as other types of production, plus a supplemental payment for protein crops of €55.57/ha (CAN\$83.35/ha at €1 = CAN\$1.50) on a maximum seeded area of 1.6 million hectares (Mha).

Chickpeas, lentils and vetches will have the same SFP as other types of production starting in 2006.

Dry beans are not eligible for support payments.

#### **Production and Trade 2005**

Production of dry peas is expected to decrease from 2004 due to a lower seeded area and drought in Spain, while production of fababeans increases in line with a higher seeded area. Production of vetches, chickpeas and lentils is expected to decrease because of the drought in Spain. Production of lupins and dry beans is expected to be similar to 2004.

The production changes in 2005 are forecast to increase demand for imported dry peas, lupins, lentils and chickpeas, and

decrease EU exports of dry peas.

Production Trends in the Longer Term The maximum seeded area of 1.6 Mha eligible for the protein crops supplemental payment is higher than the total seeded area for these crops since 1998. The average seeded area for the 1999-2004 period was about 1.35 Mha. There was also a supplemental payment for protein crops under the previous support program. According to the report Prospects for agricultural markets in the EU prepared for the European Commission, the seeded area for protein crops is expected to stabilize at about 1.4 Mha for the 2005 to 2011 period, which is only slightly higher than the average for the previous six years. Of course, the mix within the protein crops

For the other pulse crops, the most likely increase in seeded area would be for vetches, which were limited in the area eligible for support payments and usually exceeded it, which reduced the support payments proportionally. For chickpeas and lentils, the area seeded was well under the previous area limit for support payments.

group could change, with continued growth

for fababeans and a decline for dry peas.

	EUROPEAN						2001	2002	2003
calendar year	1995	1996	1997	1998	1999	2000	2001	2002	2003
Dry Peas								000	040
Total Imports (kt)	1 549	942	754	813 524	781 554	1 018 793	869 658	380 30	319 306
Imports from Canada (kt) Canada's share (%)	677 44	458 49	481 64	524 64	71	78	76	8	96
	137	123	160	136	297	119	310	675	303
Total Exports (kt)	137	125	100	100					
Dry Beans									
Total Imports (kt)	456	433	450	450	435	434	454	485 113	483 124
Imports from Canada (kt)	75	65	61	69	88 20	107 25	93 20	23	26
Canada's share (%)	16	15	14	15				45	35
Total Exports (kt)	29	22	27	35	30	45	38	45	30
Lentils									
Total Imports (kt)	194	184	164	171	176	197	186	177	178 73
Imports from Canada (kt)	128	119	104	107	112	98 50	148 80	82 46	41
Canada's share (%)	66	65	63	63	64				7
Total Exports (kt)	7	9	5	4	11	8	4	9	-
Chickpeas								405	44
Total Imports (kt)	105	153	114	102	110	120	138 16	125 19	114
Imports from Canada (kt)	0	0	0	2 2	5 5	16 13	12	15	,
Canada's share (%)	0	0	0				5	3	
Total Exports (kt)	7	11	4	7	8	7	5	3	
Fababeans									4.0
Total Imports (kt)	129	70	60	27	48	25	26 41	25 143	18 31
Total Exports (kt)	29	11	17	12	38	70	41	143	31.
crop year (July-June)									
Lupins	005	200	309	217	377	268	138	47	21
Total Imports (kt)	295	298	309	217	311	200	100		
kt : thousand tonnes	=	O.4. Eurobisch	a trada bata	oon Ell com	ntrios				
Includes countries which joine Source: FAO, UNIP and Statistic	ed the EU in 20	U4. EXCIUGE	es trade betw	een Eo cou	illies.				

Therefore, the 2003 reforms will not likely have a significant impact on the area seeded. However, there has been an upward trend in the seeded area for both crops since 2002. Part of that was due to support payment reforms which established a separate area limit for chickpeas and lentils in 2000 and partly due to attractive prices. When the area limit had been combined for vetches, lentils and chickpeas. the limit would often be exceeded and support payments lowered proportionally for these crops. With the SFP, producers are expected to respond more to price indications in making their seeding decisions. Therefore, the seeded area and production of lentils and chickpeas will probably become even more variable from year to year, but relatively stable over the longer term.

For dry beans, there had been a downward trend in seeded area until 2003, when the area stabilized. Since dry beans are not eligible for support payments, the area seeded will depend on prices. The seeded area is probably not going to decrease further, but there could be a shift to countries with lower production costs, such as Poland and Hungary. If the returns from producing dry beans are sufficiently attractive, the seeded area could increase.

#### **Growth in Demand**

The population growth for the EU until the year 2011 is forecast by the European Commission to be only 0.2% per year. Therefore, any significant increase in domestic demand would have to come from increased consumption.

One area of increased demand is expected to be from the livestock feed sector, especially for feeding hogs, where dry peas and fababeans are used extensively. The poultry industry is also an important user of dry peas and fababeans. In the EU, pork and poultry production are forecast to increase by 6% from 2004 to 2011.

In the human food market, demand is expected to rise modestly due to the increased acceptance of pulses as a healthy food and changing eating trends. Pulses are increasingly being used in local cuisine or in cuisine adopted from other parts of the EU. Flour from pulses is increasingly being used in baking to increase the protein, fibre, mineral and vitamin content. The EU has a growing population of people who came from, or whose ancestors came from, the Middle East, northern Africa and the Indian sub-continent, where pulses are a staple. In addition, middle-eastern, North African and Indian sub-continent cuisine is being adopted by the general population.

Trends in Trade over the Longer Term Imports of pulse crops for livestock feed, dry peas and lupins is expected to continue, but import volumes will depend, as in the past, on supply and price competitiveness with

import volumes will depend, as in the past, on supply and price competitiveness with alternative feed ingredients. Imports of dry beans, chickpeas and lentils for human food are expected to trend upwards slightly due to increased demand.

When the ten new countries joined the EU in 2004, they adopted the tariff schedule of the EU, which for most pulse crops is zero. Prior to joining the EU, most of the new members had significant tariffs, in some cases as high as 73%. Therefore, the ten new EU member markets are now more accessible to Canadian pulse crops exports. However, this is a relatively modest improvement as these countries are not large importers of pulse crops.

Canada has established itself as the main exporter of dry peas, lentils and dry beans to the EU. For dry peas, the most probable competition will be from the US and Ukraine, as well as lupins from Australia. The US is increasing its production of dry peas, due to their inclusion under the loan program, but most of these are going to food markets. How much the US will have available for export to the EU will depend on food market demand, growth in domestic consumption for livestock feed and the development of a feed market for dry peas in eastern Asia. Imports from Ukraine will depend on production and domestic consumption for livestock feed. Ukraine used to be a much larger producer of dry peas, but they were used domestically for livestock feed. When Ukrainian livestock production dropped, Ukraine was able to export the surplus, with the exports going mainly to the EU. Imports of lupins from Australia will depend on Australian production and the growth of feed markets in eastern Asia, where lupins are also exported for livestock feed.

For lentils, imports from Canada are expected to recover with the higher Canadian supply. However, increased competition for Canada in EU markets is expected from the US, where production has been increasing since lentils were included under the loan program. Canadian dry bean exports are expected to continue their slight upward trend, but any growth in exports of chickpeas will depend on increased Canadian production.

EU pulse crops exports are expected to continue being mainly dry peas and fababeans. The volume of exports will depend on EU production and the level of price premiums available in export food markets over domestic feed markets. The most likely scenario is a slight downward trend for exports due to growing domestic demand and a stable supply.

Romania and Bulgaria

These countries are scheduled to join the EU in 2007. They are small producers of dry peas and dry beans, but the production is generally used domestically. Bulgaria also produces and exports small quantities of chickpeas and lentilis. It is possible that Bulgarian production and exports might increase when it becomes a member of the EU and its producers start receiving support payments. However, membership of Romania and Bulgaria in the EU is not expected to have significant impact on the EU supply and demand of pulse crops.

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## COMPARING THE YIELDS OF HARD RED SPRING WHEAT LINES FROM CANADA AND UNITED STATES

Canada is recognized in the international marketplace as a reliable supplier of consistent, high-quality wheat, a brand image that has been successfully developed since the early 1900s. Canada's success at wheat quality assurance is related to a complex set of institutional arrangements which have constrained the adoption of certain higher-yielding varieties. Some stakeholders in the grain industry are concerned that Canada's approach sacrifices too much yield to maintain this level of branding. This issue of the Bi-weekly Bulletin reports on the results of a statistical analysis that compared the yield and protein level of Canadian and United States (US) hard red spring (HRS) wheat lines grown side-by side in the Hard Red Spring Wheat Uniform Regional Nursery (HRSWURN) cooperative nursery program administered by the US Department of Agriculture (USDA). Data from 1995 to 2004 point to a yield advantage of 1.83 bushels per acre (bu/ac) or 3.68% for US HRS wheat lines but a protein advantage of 0.417% for Canadian HRS wheat lines. Given the well-known inverse relationship between protein content and yield, the results suggest that the US yield advantage is offset by the Canadian protein advantage.

#### INTRODUCTION

Some stakeholders in the Canadian grain industry believe that Canadian HRS wheat vields are significantly lower than those in the US. This difference is generally attributed to the commercialization of higher-yielding varieties in the US. Canada's strict variety registration system is often cited as a barrier to achieving higher yields; in particular, some believe that the quality and kernel visual distinguishability (KVD) requirements for the Canada Western Red Spring (CWRS) wheat class come at the significant expense of yield. However, a yield difference between Canadian and US HRS lines has not been conclusively documented in the literature.

#### Measuring and Explaining **Yield Differences**

Limited research in this area is related to the lack of adequate data. The wheat yield data that are released to the public through various established channels - including the **USDA National Agricultural Statistics** Service, the Statistics Canada Field Crop Reporting Series, and provincial cropinsurance authorities - can be used to measure yield differences at the aggregate level between locations with similar soil conditions and farming practices. However, such aggregated data sources are of limited use in establishing an unbiased measure of yield difference, since these data are not accompanied by quality parameters such as

protein content that are known to affect vield. Protein content is an internationally accepted indicator of the end-use performance of the wheat in producing flour for bread dough, and is an important quality factor for HRS wheat since most of the varieties within this class are grown for bread production. Without protein information, the farm-gate difference in revenue between two varieties with different quality parameters cannot be accurately estimated. As a result, the value of crossborder yield comparisons at the aggregate

In a study recently commissioned by the Canadian Grain Commission (CGC) entitled Identifying the Benefits of Moving Away from KVD, Dr. Brian Oleson identifies an alternative data source which appears to provide some basis for comparing the yield and protein level of Canadian and US wheat lines.1 This data source is generated by the USDA-administered Hard Red Spring Wheat Uniform Regional Nursery (HRSWURN) cooperative nursery program,

level is limited.

<sup>1</sup> Brian T. Oleson, "Identifying the Benefits of Moving Away from KVD, Section 2: Impact Analysis of Key Value Chain Segments, The Wheat Breeding Segment of the Value Chain, Quantification of KVD-drag: Supporting Analysis," 19 December 2003,

<a href="http://www.grainscanada.gc.ca/Pubs/committee\_r">http://www.grainscanada.gc.ca/Pubs/committee\_r</a> eports/ved/oleson\_sec2\_a\_03-e.htm> (2 July 2005). Supporting Analysis: HRSWURN Data and Aggregate Yield Data.

through which public and private sector wheat breeders freely submit promising lines for evaluation at several research farms in Canada and the US. Each year Agriculture and Agri-Food Canada's (AAFC) Cereal Research Centre (CRC) enters a small number of advanced breeding lines into the program, which are then randomly assigned to test plots and grown alongside American lines at several research farms throughout Canada and the US.

A broad sample of HRSWURN data from the northern plains region was used to estimate (a) whether Canadian and American HRS wheat lines differ in both yield and protein content, and (b) the magnitude of the difference. Summary statistics were calculated for the yield and protein content of Canadian and American samples spanning several years at five research farms - St. Paul, Minnesota (MN); Crookston, MN; Morris, MN; Williston, North Dakota; and Swift Current, Saskatchewan. In addition, two statistical procedures were employed to test the equality of mean, and median, yield and protein content of Canadian and American HRS wheat lines at each research location.



#### WHEAT QUALITY ASSURANCE IN CANADA AND THE U.S.

This analysis did not undertake an assessment of the system of quality evaluation that is in place for spring wheat in either country. It is recognized that each country has different quality evaluation mechanisms in place and that new wheat varieties are subject to rigorous evaluations in both countries.

### The Canadian System

In Canada, the federal government regulates grain classification and grading through the Canada Grain Act and the

through the Canada Grain Act and the Seeds Act. The Canada Grain Act provides the CGC with the power to "establish and maintain standards of quality for Canadian grain and regulate grain handling in Canada, to ensure a dependable commodity for domestic and export markets." The CGC maintains a broad set of quality standards for each class of wheat in its annual Grain Grading Guide, including minimum protein requirements for premium grades of wheat. The Seeds Act helps the CGC maintain these standards by regulating the import, export and sale of seed of non-registered varieties in Canada.

The Canadian Food Inspection Agency (CFIA) is responsible for the registration of wheat varieties for production. It takes roughly ten years to develop a new wheat variety for production in Western Canada, where 95% of Canadian wheat is grown.3 The final stage of the registration process involves at least three years of nursery trials at various breeding centres across Canada, the recommendation of a CFIA approved recommending committee, and the final approval of the CFIA.4 In order to be considered for final approval, new varieties must be "equal to or better than" a benchmark set by a group of three to five varieties for "agronomic performance, enduse suitability, and response to diseases."5

In Western Canada, wheat is classified according to visual characteristics (size, shape, and colour), with each class of wheat having its own unique visual profile. Known as KVD, this requirement provides a low-cost, efficient basis for segregating

Swift Current

 Saskatchewan

 Villiston

 North Dakota

 Minnesota

 Morris

 St. Paul •

wheat classes in the bulk handling system. To prevent non-registered varieties with the CWRS kernel type but different quality parameters from compromising the integrity of the CWRS class as it moves through the bulk handling system, non-registered varieties are only eligible for the lowest possible grade for wheat, CW Feed, regardless of their quality profile. The presence of non-registered varieties beyond defined grade tolerances in a CWRS shipment will cause that shipment to be downgraded to the CW Feed grade.

#### The American System

In the US, on the other hand, the federal government does not maintain a compulsory wheat classification system based on specific end uses. However, minimum standards for wheat are defined in the US Grain Standards Act. This legislation is largely concerned with defining minimum thresholds for damaged kernels and foreign materials for a number of grade increments, leaving other quality and agronomic considerations to the discretion of the market and state regulatory authorities.

The US federal government also plays an important role in quality assurance. Four federal USDA-ARS (Agricultural Research Service) Wheat Quality Laboratories evaluate breeding lines for the respective market classes in which they specialize to ensure agronomic and end-product quality characteristics are maintained or improved. Both public and private breeding programs may freely submit samples to these labs for quality evaluation. Despite the voluntary nature of this program, over 95% of all HRS varieties in production in the US have been rigorously evaluated for quality at one of these Laboratories. At the state level, agricultural experimental stations and various state authorities play a role in approving the release of new varieties, and

quality data from various sources are very important to local approval processes. It is important to note, however, that variety approval processes in the US are not government mandated—a breeder may, if he wishes, release a variety without government consent.

## Uncertainty Over Impact of KVD Requirements

Canadian wheat breeders face several requirements that can each have an impact on the yield potential of their lines. Each Western Canadian wheat class has a unique set of agronomic, disease-resistance,

and end-use quality standards that must be met or surpassed in monitored breeding trials before a new line will be considered for registration by the CFIA.

Historically, Canada's reputation for high quality wheat has been sustained by legislative initiatives aimed at guaranteeing the excellent milling quality of Canadian HRS wheat. However, there exists a tradeoff between quality and quantity in wheat production, as certain quality parameters, such as protein content, are inversely related to yield. Recent improvements in baking technology have lowered the wheat quality standards required for bread production, which has led some to charge that Canada's quality standards are sacrificing too much yield potential.

Further complicating this matter is the potential yield cost of KVD. This 'visual distinguishability' requirement does not exist in the US, Canada's biggest competitor in wheat markets, putting Canadian wheat breeders at a competitive disadvantage (all other factors remaining the same) relative to their American counterparts. The potential cost of KVD is largely one of opportunity. Firstly, Canadian breeders must expend a significant amount of time incorporating this requirement into their lines-time which could otherwise be devoted to improving yield or other performance measures. Secondly, promising lines are occasionally discarded on the basis of their appearance alone. And thirdly, KVD inhibits the adoption of improved lines from the US, since they are not bred for KVD and are therefore typically ineligible for registration in the milling classes of Western Canadian wheat

<sup>&</sup>lt;sup>2</sup> Government of Canada, *Canada Grain Act* (Ottawa: 2002), Article 11.

Meristem Land & Science, Canada in the Big Picture: Wheat Breeding Report (2004), 22.

<sup>&</sup>lt;sup>4</sup> Ibid, 23.

<sup>&</sup>lt;sup>5</sup> Ibid, 22.

Much of this brief overview of the US quality assurance system was provided by Dr. David Garvin, Research Geneticist, USDA-ARS and Coordinator of the HRSWURN nursery program.

The complex relationship between yield, quality, and the environment makes it difficult to isolate the specific yield cost of KVD. According to Dr. Oleson, the lost yield potential in the CWRS class that is attributable to KVD appears to be less than 5%. For other classes of Canadian wheat, however, the cost may be higher. He also notes, "As a rule of thumb, for current CWRS wheat varieties, it is generally accepted that, given time, if the protein were lowered by 1%, all else staying the same, yield could be increased by 10%."

## THE HRSWURN PROGRAM AND DATASET

HRSWURN, administered by the USDA, is a cooperative nursery program among public and private sector wheat breeders (including AAFC) that evaluates advanced breeding lines at multiple locations in Canada and the US as illustrated in the attached map. It is a voluntary program that can also be used as a vehicle for germplasm sharing among breeders. The program is coordinated by a research geneticist who is an employee of the USDA-ARS. Advanced lines for testing are chosen by the participating scientists, not the USDA-ARS. It should be noted that there is no intent to compare Canadian and US varieties per se under this nursery program as would be the case under a variety testing program. However, individual breeders may use the data on their promising lines in support of a potential variety release.

#### Limitations of the Data

The HRSWURN dataset provides a basis for comparing the yields of Canadian and American wheat lines. While it represents an improvement over other more aggregate datasets, some limitations still remain. The current analysis was undertaken to compare promising Canadian and American HRS wheat lines - the ones that are relatively well-tested and are either currently registered or are likely to be approved for production. In such an analysis, the preference is to base statistical tests on a representative sample of the entire population of such lines in Canada and the US, accounting for the full range of diversity within the class of HRS wheats itself, as well as the multitude of efforts from a large cross-section of breeding programs in each

#### Limitation 1: End-Use Class Information Not Available

Unfortunately, the HRSWURN sample does not meet this idealized standard. Most of the wheat lines entered in the HRSWURN

entered the production chain in either country. This fact severely limits the amount of information that can be inferred about each particular entry in the HRSWURN program. In most cases, there is only enough information to determine the wheat line's breeding program, from which its country of origin can be determined. While each HRSWURN entry falls under the broad HRS type, in most cases it is difficult to determine which particular class it would be registered into. In Canada, HRS varieties are sub-divided into three classes: CWRS, Canada Prairie Spring, and Canada Western Extra Strong: while in the US, HRS varieties are sub-divided into three classes as well: Dark Northern Spring, Northern Spring, and Red Spring. While it is reasonable to assume that entries in the HRSWURN program reflect the relative importance of each HRS class to each country, the assumption that the samples from Canada and the US contain a similar composition of higher quality and lower quality HRS lines may not hold. As a result, the statistical analysis cannot rule out the possibility that an observed yield or protein difference between the two countries may simply reflect different marketing considerations. For example, a sample from one country might have lower average vields simply because it contains a higher percentage of high-quality bread wheat, a fact that should be reflected in higher protein levels for that country as well. Consequently, it is difficult to isolate the potential yield cost of KVD with this data. However, given prior research results on the nature of the protein-yield tradeoff, it is plausible to use observed yield and protein differences to infer what part of a yield difference (if any) might be attributable to

program are in the late stages of the

breeding process, and have thus not yet

#### Limitation 2: Limited Canadian Participation

factors other than protein.

Another limitation of the HRSWURN dataset is that the Canadian sample is not representative of all breeding programs in the country, since AAFC is the only Canadian participant in the program. While in recent years private breeding programs have become more important to the Canadian wheat economy, AAFC varieties still account for roughly 82.5% of all seeded acreage of CWRS (Canada's dominant HRS class) on the prairies. Therefore, it is important to note that the statistical inferences drawn by this study are based solely on the efforts of AAFC breeding

Roandian Wheat Board, 2004 Canadian Wheat Board Variety Survey, 2004, http://www.cwb.ca/en/growing/variety\_survey/pdf /2004 variety\_survey.pdf> (2 July 2005). programs. However, AAFC is still the dominant player in the Canadian HRS market, and thus for practical purposes this sample will continue to be simply referred to as Canadian.

The US sample, on the other hand, contains a diverse mix of public- and private-sector submissions. Publicly-funded US contributors include the University of Minnesota, North Dakota State University, Washington State University, South Dakota State University, Montana State University, and Idaho State University. Among the largest US private-sector HRSWURN participants are Western Plant Breeders, Agripro Wheat, and Trigen Seed. The US sample therefore appears to contain entries from a sufficient cross-section of US breeding programs to constitute a fairly representative sample of all US HRS wheat lines

#### **DATA ANALYSIS**

The entire HRSWURN sample contains a total of 1275 yield and protein observations, 109 of which are from Canadian-made HRS wheat lines, spanning the period from 1995 to 2004 inclusive. This sample was divided into five sub-samples by research farm, and then further subdivided by country of origin (Canada or US). The summary statistics for the yield and protein content of Canadian and US entries at each location are presented in Tables 1 and 2, respectively.

The summary statistics seem to confirm the conventional wisdom that HRS yields are higher in the US, but that protein content is higher in Canada. The mean yield of US lines is higher at four out of five research farms, while the mean protein content of Canadian lines is higher at four out of five locations. Median yield and protein content show similar patterns. The weighted average yield of Canadian and American lines is 49.73 bu/ac and 51.56 bu/ac, respectively - a difference of 1.83 bu/ac. The weighted average protein content of Canadian and American lines is 15.10% and 14.68%, respectively - a difference of 0.417 percentage points.

In addition, two statistical procedures (the Wilcoxon rank sum and two-sample t-fest) were employed to formally test the observed differences at each location for statistical significance. At the 90% confidence level, both of these tests revealed a statistically significant Canadian protein advantage at three out of five locations. However, the Wilcoxon test found a statistically significant US yield advantage at only one location

<sup>&</sup>lt;sup>9</sup> The Williston and Swift Current locations did not report results in some years during this period.

Oleson, Supporting Analysis: Expert opinion.

TABLE 1: SUMMARY STATI	STICS FOR YIELD O	F SELECTED HR	SWURN ENTRIES,
		TIO COLUNITON OF	E ODIOINI

	BY	RESEAR	RCH FARM	AND WI	HEAT LINE	S COUN	TRY OF OR	IGIN		
	St. Pau	ıl, MN	Crookstoi	n, MN	Morris,	MN	Williston	, ND	Swift Curre	ent, SK
	Canada	US	Canada	US	Canada	US	Canada	US	Canada	US
					yield (bushe	ls per acre	e)		•••••	
Mean	48.55	51.06	54.77	54.10	48.47	50.58	48.46	51.83	46.57	49.09
Median	41.90	48.70	52.15	53.45	51.50	51.00	48.40	51.40	41.60	44.50
Standard Deviation	20.08	15.63	19.65	18.65	16.89	16.81	10.30	12.32	14.23	16.76
Minimum	25.80	17.00	17.20	21.00	18.40	19.90	29.10	29.70	26.90	24.90
Maximum	91.60	91.70	88.10	97.70	81.20	92.60	67.30	83.60	76.80	94.80
Sample Size	26	285	26	286	23	257	19	183	15	155

## TABLE 2: SUMMARY STATISTICS FOR PROTEIN CONTENT OF SELECTED HRSWURN ENTRIES, BY RESEARCH FARM AND WHEAT LINE'S COUNTRY OF ORIGIN

	St. Pau	I, MN	Crookstor	n, MN	Morris,	MN	Williston	, ND	Swift Curre	ent, SK
	Canada	US	Canada	US	Canada	US	Canada	US	Canada	US
					protei	n (%)				
Mean	15.47	14.91	15.21	14.79	14.48	14.55	16.55	15.78	13.35	12.98
Median	15.95	15.30	15.40	14.80	14.70	14.50	16.20	15.70	13.30	12.50
Standard Deviation	1.58	1.34	1.00	0.85	1.62	1.04	1.37	1.20	2.38	2.12
Minimum	11.60	10.10	13.30	12.50	10.80	11.80	14.90	13.10	8.70	8.60
Maximum	17.40	17.40	16.90	17.80	17.40	17.20	19.40	18.60	16.40	16.60
Sample Size	26	285	26	286	23	257	19	183	15	155

Source: USDA HRSWURN Program, 1995-2004

(St. Paul), and the two-sample t-test could not detect a statistically significant yield difference at any location.

#### CONCLUSION

While our summary statistics point to a noticeable yield advantage for US HRS wheat lines over their Canadian counterparts, statistical tests suggest that the US advantage is negligible. However, the tests do not permit us to rule out the possibility of a Canada-US yield difference entirely. Our inability to group wheat lines according to end-use class has contributed to large variances in the Canadian and US yield samples, rendering comparisons of average yield differences inconclusive. Further limiting the power of these tests is the large inequality between Canadian and US sample sizes.

The numbers in the summary statistics, themselves, strongly support the expected result of a US yield advantage, as both mean and median US yields are noticeably higher at four out of five locations. Therefore, if a US HRS yield advantage does exist, our best estimate is the difference between the weighted average yields of the two aggregate country samples, which amounts to a 1.83 bu/ac or 3.68% advantage for US lines.

On the other hand, both the summary statistics and the formal tests support the expected result of a Canadian protein advantage. Our best estimate of this advantage is the difference between the weighted average protein levels of the Canadian and US samples, which amounts to 0.417%. Therefore, if the 10% yield for 1% protein tradeoff cited in the Oleson KVD study is correct, then the observed US yield advantage of 3.68% in our sample can likely be fully explained by the 0.417% Canadian protein advantage.

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While the Grain Policy Division assumes responsibility for all information contained in this bulletin, we wish to gratefully acknowledge input from the following:

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

June 28, 2005

For 2005-06, total area seeded to pulse and special crops in Canada decreased by 2%, from 2004-05, as increases for dry peas, lentils, dry beans, sunflower seed and chickpeas were more than offset by decreases for mustard seed, canary seed and buckwheat. Statistics Canada's (STC) seeded area survey, conducted during May 16 - June 3 and released on June 23, provided seeded area estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been estimated by AAFC. However, in eastern Manitoba seeding was delayed by wet weather and, therefore, the seeded area might be lower than estimated during the survey. In general, crop development is slightly behind normal due to seeding delays and lower than normal temperatures. Crop abandonment is expected to be higher than normal due to excessive moisture in parts of western Canada. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It is assumed that precipitation will be normal for the growing and harvest periods and that average quality will be normal.

Total production in Canada is forecast to decrease by 9%, from 2004-05, to 4.75 million tonnes (Mt). Total supply is expected to increase by 2% to 5.94 Mt, as higher carry-in stocks more than offset the decrease in production. Exports and domestic use are forecast to increase moderately due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch is precipitation and temperatures during the summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

#### DRY PEAS

For 2005-06, production and supply are forecast to decrease as a 2% rise in seeded area is more than offset by lower trend yields. Production is expected to decrease for yellow, green and other types. World supply is expected to be relatively stable at 12.7 Mt, but use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports and domestic use are expected to increase slightly due to stronger demand in both food and feed sectors. Carry-out stocks are forecast to decrease, with a s/u of 13%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

#### LENTILS

For 2005-06, production is forecast to decrease slightly, as a 10% rise in seeded area is more than offset by lower trend yields. Production is forecast to decrease for large, medium and small green types, but increase for the red type. Supply is expected to increase as higher carry-in stocks more than offset lower production. World supply is forecast to increase by 6% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Canadian exports are expected to increase due to higher demand. Carry-out stocks are forecast to rise, with a s/u of 33%. The average price, over all types and grades, is forecast to only decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by support from higher average quality.

#### DRY BEANS

For 2005-06, production and supply are forecast to increase significantly, due to a 20% rise in seeded area, lower abandonment and higher trend yields. Production is

expected to increase for all classes, including white pea, pinto, black, dark and light red kidney, cranberry, Great Northern, small red and pink. US production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to low carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### **CHICKPEAS**

For 2005-06, production and supply are forecast to increase, as a 65% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with smaller increases for the small kabuli and desi types. World supply is expected to increase marginally to 8.9 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 12%. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

#### MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 31% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 63%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2005-06, production and supply are forecast to decrease significantly due to a 43% fall in seeded area. World supply,

90% of which is in Canada, is forecast to decrease by 6% to 380,000 t. Canadian exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 55%. The average price is forecast to increase slightly because of the lower supply.

#### SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 26% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.63 Mt. World supply is expected to increase by 5% to 28.6 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2005-06, Canadian production and supply are forecast to increase, as a lower seeded area is more than offset by lower abandonment and higher trend yields. Exports are forecast to increase and carryout stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

### FURTHER INFORMATION:

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Grain and	Area		Vield	Draduction	Imports	Total Supply	Exports (b) D	Total omestic Use (d)	Carry-out Stocks	Average Price (e
Crop Year (a)	Seeded 000 h	Harvested	Yield t/ha	Production	(b)		nd metric tonn			\$/t
Dry Peas						0.045	4.004	589	275	190
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381		310	210
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743		
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005f	1,388	1,345	2.48	3,338	25	3,568	1,900	1,068	600	125-135
2005-2006f	1,410	1,365	2.10	2,870	25	3,495	1,950	1,145	400	115-145
_entils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1,006	530	326	150	305-315
2005-2006f	860	810	1.16	940	5	1,095	570	255	270	290-320
Dry Beans										
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	107	80	445
2002-2003	167	167	2.13	356	31	467	344	83	40	495
2003-2004 2004-2005f	163	126	1.75	220	30	290	223	62	5	650-660
2004-2005f 2005-2006f	196	188	1.75	345	30	380	290	70	20	510-540
	190	100	1.04	340	30	300	290	70	20	310-340
Chickpeas	400	407	0.07	455	10	497	146	211	140	380
2001-2002	486	467	0.97	455	12					
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	375-385
2005-2006f	77	70	1.14	80	5	90	45	35	10	400-430
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	130	79	190	290-300
2005-2006f	218	209	0.81	170	2	362	145	77	140	310-340
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	168	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	175	37	155	225-235
2005-2006f	204	194	0.95	185	0	340	180	40	120	225-255
Sunflower Seed	204	154	0.55	100	Ü	340	100	40	120	220-200
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2001-2002	100	95	1.65	157	21	200	105	60	35	
										440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005f	87	59	0.92	54	25	104	40	59	5	485-495
2005-2006f	110	102	1.47	150	15	170	85	75	10	370-400
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	3	5	0	350-360
2005-2006f	7	7	1.14	8	1	9	4	5	0	340-370
Total Pulse And S	pecial Crops (	(c)								
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3.025	2.399	1.16	2,788	130	3,582	1,739	1,220	623	
2003-2004	2,797	2,732	1.35	3,680	81	4,384	2,492	1,403	489	
2004-2005f	3,136	2,948	1.78	5,234	95	5,818	3,036	1,672	1,110	
2004-2005i 2005-2006f	3,082	2,945	1.61	4,748	83	5,941	3,269	1,702	970	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(&#</sup>x27;c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, June 28, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

### CANADA: GRAINS AND OILSEEDS OUTLOOK

June 28, 2005

Statistics Canada (STC) estimates that Canadian farmers seeded about 26 million hectares (mln ha) of grains and oilseeds in the spring of 2005, unchanged from the previous year. Area has shifted from non-durum wheat, barley, corn, soybeans and summerfallow into durum, oats, flaxseed and canola. Based on these STC estimates, Agriculture and Agri-Food Canada (AAFC) forecasts that total production of grains and oilseeds in Canada in 2005 will decline by 5% from 2004, to 60 million tonnes (Mt). Western Canadian production is forecast at 45.7 Mt, down 5%. The decline is due to expectations of lower yields compared to the above-normal levels achieved for most crops in 2004, as well as increased levels of abandonment in parts of western Canada due to excess moisture. Trend yields and normal crop quality have been assumed for both western and eastern Canada. In parts of the Prairies, seeding was not completed due to wet conditions, with an estimated 0.6 to 0.8 mln ha (2-3%) not seeded. As the STC survey was completed by June 3, at which time most farmers would have expected to complete seeding all intended area, the STC seeded area estimate may be high, and could be reduced in the STC August 26 production estimate. Precipitation since April 1 has been average to well-above average across western Canada.

Despite lower production, total grain and oilseed supplies for 2005-06 are expected to rise by 2% due to larger carry-in stocks. Total Canadian exports of grains and oilseeds are forecast to increase by 10%, due to higher supply and better quality, particularly for wheat and canola. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar, although the oilseed price outlook has strengthened since last month. Factors to watch are: Chinese import demand, growing conditions in the major grain trading regions, EU grain export subsidy levels, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, production is forecast to fall by 9% due to lower seeded area, increased abandonment and a return to lower trend yields. This, however, will be largely offset by higher carry-in stocks, with supply expected to decline by only 4%. The carry-in stocks are expected to largely consist of low quality wheat due to the poor quality of the 2004 crop, so that wheat feeding in 2005-06 is expected to remain historically high. Assuming normal weather this summer, the 2005 crop quality should return to normal, increasing supplies of high quality wheat. As a result, exports are forecast to rise by 1 Mt, with carry-out stocks expected to fall by about 19%. The Canadian Wheat Board (CWB) June Pool Return Outlook (PRO) for No.1 CWRS wheat was raised slightly from May, but remains lower than for 2004-05, due to expected higher supply, with projected returns for lower quality wheat unchanged to slightly higher than last year.

**DURUM** 

Production is forecast to decline by 3%, with increased area more than offset by lower yields and higher abandonment. Total supply is forecast to rise by 10%, however, due to a 48% increase in carry-in stocks to a record 2.65 Mt. Exports are expected to rise by 9% due to larger supplies of high quality durum and increased export demand resulting from dryness in the Mediterranean region. However, carry-out stocks are projected to increase by a further 17%, to 3.1 Mt. The CWB PRO for 2005-06 is up slightly from last month, but remains below 2004-05, largely due to the increased supply in North America.

BARLEY

Production is forecast to decrease by 7% due to lower seeded area and yields. Total supply, however, is projected to increase slightly, due to higher carry-in stocks resulting from the large production of lowquality barley in 2004-05. Exports are

expected to increase by 25%, due to higher supplies of malting quality barley and less competition in overseas feed markets. Carry-out stocks are expected to decrease by 16%. The average off-Board price of feed barley is forecast to be the same as 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row down by \$6/t from 2004-05 to \$174/t.

Production is expected to decline by 3%, as lower yields more than offset higher area. Total supply, however, is expected to rise by 4% as higher carry-in stocks more than offset the lower production. Carry-in stocks are forecast to rise due to belownormal exports in 2004-05 related to the poor quality of the crop and the weakness in US demand. Exports are forecast to rise by 0.2 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to return to a near-normal level. Oat prices are forecast to decline, with a smaller premium for milling oats.

#### CORN

Production is expected to decline by 5% due to lower seeded area and yields. This is expected to be partly offset by a 13% increase in imports, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise, due to increased ethanol production. Prices are expected to remain pressured by low US corn prices.

**CANOLA** 

Production is forecast to decline slightly, with a 9% rise in harvested area more than offset by lower yields. Total supply is forecast to rise sharply, to the 3<sup>rd</sup> highest level on record, because of burdensome carry-in stocks. Domestic crush and exports for 2004-05 remain pressured by sharply higher world oilseed supply. In 2005-06, domestic crush and exports are forecast to increase slightly but will remain pressured by large world soybean and palm oil supplies. Carry-out stocks are projected to rise to slightly under the record high set in 1999-00. Prices are projected to increase slightly due to higher world soybean and soyoil prices.

FLAXSEED (excluding solin)

Production is forecast to rise sharply due to a 19% rise in seeded area, lower abandonment and higher yields. Total supply is expected to rise at a slower pace as low carry-in stocks moderate the higher output. Exports are projected to return to near normal levels as a result of increased supplies, stable EU and US demand, high crude oil prices and lower flaxseed prices. Total domestic use is forecast to rise to normal in 2005-06. Carry-out stocks are forecast to double but are not expected to be burdensome. Prices are forecast to decline to historically normal levels.

#### SOYBEANS

Production is forecast to decline slightly as a rise in projected harvested area is offset by lower yields. Supplies are expected to rise to a record 3.7 Mt as higher carry-in stocks more than offset the drop in output and imports. Domestic crush is forecast to increase on support from stronger crush margins while exports are expected to maintain the record pace of 1.0 Mt. Carryout stocks are projected to fall, but remain historically high. Prices are forecast to rise slightly due to higher US prices.

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

June 28, 2005

	Area	arvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c.) thousa		Feed, Waste & Dockage	estic Use	Stocks	Average Price (f) \$/t
Durum 2003-2004 2004-2005f 2005-2006f Wheat Exce	2,483 2,230 2,280	2,459 2,141 2,175	1.74 2.32 2.21	4,280 4,962 4,800	1 1 1	5,900 6,751 7,451	3,427 3,200 3,500	252 255 260	220 426 391	684 901 851	1,788 2,650 3,100	224.21 202 * 195 **
2003-2004 2004-2005f 2005-2006f	8,179 8,111 7,943	8,009 7,722 7,475	2.41 2.71 2.54	19,272 20,898 19,000	16 11 10	23,395 25,201 24,310	12,300 11,650 12,700	2,770	3,222 4,691 3,700	6,804 8,251 7,310	4,292 5,300 4,300	206.03 186 * 184 **
All Wheat 2003-2004 2004-2005f 2005-2006f	10,662 10,340 10,223	10,467 9,862 9,650	2.25 2.62 2.47	23,552 25,860 23,800	18 12 11	29,295 31,953 31,761	15,727 14,850 16,200	3,025	3,442 5,117 4,091	7,488 9,153 8,161	6,080 7,950 7,400	
Barley 2003-2004 2004-2005f 2005-2006f Corn	5,046 4,678 4,580	4,446 4,050 3,990	2.77 3.26 3.09	12,328 13,186 12,320	36 100 30	13,838 15,388 15,450	2,445 2,000 2,500	300	8,579 9,553 9,565	9,291 10,288 10,350	2,102 3,100 2,600	135.80 105-115 100-120
2003-2004 2004-2005f 2005-2006f	1,265 1,185 1,121	1,226 1,072 1,090	7.82 8.24 7.71	9,587 8,836 8,400	2,108 2,400 2,700	12,805 12,378 12,200	346 150 150	2,650	8,890 8,463 8,435	11,317 11,128 11,150	1,143 1,100 900	137.18 95-105 90-110
Oats 2003-2004 2004-2005f 2005-2006f	2,272 1,995 2,019	1,575 1,315 1,395	2.34 2.80 2.55	3,691 3,683 3,560	19 25 15	4,234 4,496 4,675	1,557 1,500 1,700	130	1,581 1,574 1,710	1,888 1,896 2,075	788 1,100 900	136.65 125-135 110-130
Rye 2003-2004 2004-2005f 2005-2006f	246 284 228	147 165 150	2.22 2.53 2.17	327 418 325	0 1 1	357 479 401	171 230 160	48	60 109 116	125 174 181	60 75 60	104.44 70-80 65-85
Mixed Grain 2003-2004 2004-2005f 2005-2006f	241 220 215	135 111 120	2.84 2.87 2.83	384 318 340	0 0 0	384 318 340	0000	0	384 318 340	384 318 340	0 0 0	
Total Coarse 2003-2004 2004-2005f 2005-2006f	9,070 8,362 8,163	7,529 6,713 6,745	3.50 3.94 3.70	26,317 26,441 24,945	2,162 2,526 2,746	31,618 33,060 33,066	4,519 3,880 4,510	2,899 3,128 3,298	19,495 20,018 20,166	23,006 23,805 24,096	4,093 5,375 4,460	
Canola 2003-2004 2004-2005f 2005-2006f Flaxseed	4,736 5,319 5,593	4,689 4,938 5,370	1.44 1.57 1.40	6,771 7,728 7,500	243 150 150	7,908 8,487 9,375	3,754 3,300 3,500	3,000 1	113 417 530	3,545 3,462 3,775	609 1,725 2,100	387.04 300-320 300-340
2003-2004 2004-2005f 2005-2006f	745 728 868	728 528 830	1.04 .98 1.20	754 517 1,000	20 40 20	903 650 1,080	609 450 700	n/a	n/a n/a n/a	202 140 255	93 60 125	382.13 475-525 320-360
Soybeans 2003-2004 2004-2005f 2005-2006f Total Oilsee	1,051 1,229 1,207	1,047 1,178 1,200	2.17 2.59 2.46	2,268 3,048 2,950	587 450 250	3,000 3,638 3,725	914 1,000 1,000	1,500 1	319 488 465	1,947 2,113 2,325	140 525 400	395.04 225-265 240-280
2003-2004 2004-2005f 2005-2006f	6,531 7,277 7,668	6,464 6,643 7,400	1.52 1.70 1.55	9,794 11,293 11,450	850 640 420	11,811 12,774 14,180	5,277 4,750 5,200	n/a n/a n/a	n/a n/a n/a	5,693 5,715 6,355	841 2,310 2,625	
Total Grains 2003-2004 2004-2005f 2005-2006f		24,461 23,219	2.44 2.74 2.53	59,663 63,595 60,195	3.178	72,724 77,787 79,007	25,523 23,480 25,910	n/a n/a n/a	n/a n/a n/a	36,187 38,672 38,612	11,014 15,635 14,485	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.(b) Excludes imports of products.

<sup>(</sup>c.) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use

<sup>(</sup>d) Idial = FRIFFWD+Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No. I CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - May 26, 2005

\*\* CWB PRO - June 23, 2005

1 Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.
f: forecast - Agriculture and Agri-Food Canada - June 28, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

REFERENCE         PRINCE         PRINCE         PRINCE         PRINCE         PRINCE         MEAL         CATA         BASILE         COMPAN         AMEAL         CATA         BASILE         COMPO         AMEAL         CATA         BASILE         CATA         AMEAL         CATA         BASILE         CATA         CATA         CATA         BASILE         CATA	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BI	JLK FEED	INGRE	DIENTS	S AT SE	LECTE	D POI	NTS						Jul	June 27, 2005	05		
National Column   National C	SELECTED	REFERENCE	PRICE	(1)				PRICE	OYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHER
Image: 2, 1909   Imag	POINT	PERIOD	BASIS	WHEAT	OATS		$\rightarrow$	- 1	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
Image 20, 100, 100, 100, 100, 100, 100, 100,	couver	June 27, 2005	FOB	130.00	- 1		147.00		346.50	208.00	100.00		850.00	500.00					385.00
This 20, 100, 100, 100, 100, 101, 101, 101,		June 20, 2005		130.00			149.00		340.50	201.00	103.00		850.00	520.00					375.00
June 27, 2005   June 27, 200	Calgary	June 27, 2005	FOB	110.00		_	145.00		349.50			115.00	975.00	535.00					360.00
Jume 27, 2005         FCBB         99,20         130,00         NA         130,00         NA         555,00         NA         130,00         NA         555,00         NA         130,00         NA         130,00         NA         135,00         NA         135,00         NA         155,00         NA         135,00		June 20, 2005		110.00	N/A	114.00	140.00	-	332.25			115.00	975.00	555.00					350.00
Nume 27, 2005   Page 12, 2005   Page 10, 2000   Page 10, 200	Saskatoon	June 27, 2005	FOB		136.00	Н	138.00		351.00	N/A		130.00	N/A	535.00			130.00		400 00
Name 27, 2005   P.O.B.   P.O	SK (4)	June 20, 2005		89.50	130.00	-	130.00		333.75	N/A		130.00	N/A	555.00			131.67		390.00
Mare 27, 2005         Till 100 High On 100 50 Hig	Winnipeg	June 27, 2005	FOB			-	118.00		332.00	N/A		290.00	995.00	525.00					340.00
June 27, 2005   No Store   10.05 On M   10	(4)(6)	June 20, 2005		131.00	140.00	-	114.00		312.25	N/A		290.00	987.50	525.00					340 00
June 27, 2005   June 28, 2005   June 27, 200		June 27, 2005	In-Store	110.50		109.25													
Table 20, 20005 Or Desard 140,00 205,00 118,00 102,30		June 20, 2005		108.00	N/A	105.25													
Jume 20, 2005         Versel         140, 00         102, 30         140, 00         150, 00         148, 00	Lake Ports	June 27, 2005	On Board				113.06												
Lune 27, 2005         Inchestants         140,000         2056,00         138,00         140,000         2056,00         138,00         140,00         2050,00         14		June 20, 2005	Vessel				102.30												
Jume 20, 2005         Track         114.99 O         105.00 O         114.99 O         105.00 O         114.99 O         105.00 O         114.99 O         105.00 O         104.00 O	Bay Ports	June 27, 2005	In-Store	_	205.00	├													
Thing 21, 2003   Track   Tra	ON	June 20, 2005		_	205.00	138.00													
June 27, 2005   June 27, 200	Chatham	June 27, 2005	Track	-		⊢	114.92												
Name 27, 2005   Name 28, 200	NO	June 20, 2005					110.17												
June 27, 2005         MA         MA         MA         430,00         A55,00         T14,00         270,00           June 27, 2005         HOA         112,60         233,97         #NA         480,00         425,00         114,00         270,00           June 27, 2005         FOB         112,60         233,97         #NA         445,00         425,00         114,00         70,00           June 27, 2005         FOB         110,00         110,00         114,00 <t< td=""><td>Toronto</td><td>June 27, 2005</td><td>N/A</td><td></td><td></td><td></td><td></td><td>FOB</td><td></td><td></td><td></td><td>182 00</td><td>N/A</td><td>440 00</td><td>425.00</td><td>114 00</td><td></td><td>270.00</td><td>380.00</td></t<>	Toronto	June 27, 2005	N/A					FOB				182 00	N/A	440 00	425.00	114 00		270.00	380.00
June 27, 2005         NIA         112.50         #NIA         POBLE 20,003         POBLE		June 20, 2005										182.00	N/A	430.00	425 00	114 00		270.00	360.00
June 20, 2005         FOB         112,50         #NA         #NA         POB		June 27, 2005	N/A					-	255.81	A/N#									
June 27, 2005         FOB         112,50         9         112,50         9         112,50         9         112,50         9         112,50         9         112,50         112,	NO	June 20, 2005							233.97	W/V#		Ī							
June 20, 2005         FOB         106,00         40,00         40,00         425,00         114,00           June 20, 2005         FOB         40,00         40,00         425,00         114,00         70,00           June 20, 2005         FOB         425,00         114,00         425,00         114,00         70,00           June 20, 2005         FOB         445,0         445,0         445,0         425,00         114,00         70,00           June 20, 2005         FOB         137,00         150,00         139,00         115,00         56,67         240,00         850,00         475,00         144,00         70,00           June 20, 2005         In-Store         155,00         141,30         143,00         165,00         130,30         145,00         144,00         70,00         425,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         144,00         70,00         145,00         145,00         145,00         145,00         145,00	Eastern	June 27, 2005	FOB				112.50												
June 27, 2005         FOB         AES OF         14,00         AES OF         AES OF         14,00         AES OF         AES OF         14,00         AES OF         AE	NO	June 20, 2005					106.00												T
June 20, 2005         FOB         A 25,00         14,00         A 25,00         14,00         A 14,00         A 14,50         A 14,00         A 14,00         A 14,50         A 14,00         A 14,50         A 14,00         A 14,50         A 14,00         A 14,50	London	June 27, 2005	FOB												425.00	114.00			
June 20, 2005         FOB         <	ON	June 20, 2005													425.00	114.00			
June 20, 2005         June 20, 2005         Hone 20,	Port Colborne	June 27, 2005	FOB								40.00				425.00	114.00			
June 20, 2005         FOB         FOB         PRESON	ON	June 20, 2005						-			44.50				425.00	114.00			
June 20, 2005         June 20, 2005         177.00         150.00         145.00         145.00         145.00         146.00         270.00           June 20, 2005         June 20, 2005         In-Store         137.00         150.00         145.00         165.00         147.00         147.00         147.00         270.00           June 20, 2005         In-Store         155.00         145.00         145.00         145.00         147.00         144.00         270.00           June 20, 2005         In-Store         143.50         143.60         131.4         314.70         31.8         314.70         3	Cardinal	June 27, 2005	FOB												425.00	114.00			
June 20, 2005         Taste         137.00         139.00         115.00         130.00         115.00         1	NO	June 20, 2005													425.00	114.00			
June 20, 2005         Incidental control of the c	Montreal	June 27, 2005		-	150.00	_	115.00		321.37	238.30	$\overline{}$	240.00	850.00	457.50	425.00	114.00		270.00	380.00
June 27, 2005         In-Store         155.00         163.50         141.33         Amer 27, 2005         Ame		June 20, 2005					115.00	L	296.82	217.60		235.00	850.00	457.50	425.00	114.00		270.00	370.00
June 20, 2005         FOB         143.50         143.60         13.18         314.70         314.	Trois-Rivières	June 27, 2005	In-Store	155.00			141.33												
June 20, 2005         FOB         143.03         118.16         138.46         113.14         314.70         Ame 20, 2005	OC OC	June 20, 2005		143.50			131.88												
June 20, 2005         Incipate (1.20)         Incipate (1.	St. Jean QC (2)	June 27, 2005	FOB	143.03		_	113.14		314.70										
June 27, 2005         In-Store         139.67         N/A         156.28         138.29         343.55         230.40         Residence of the control	St. Hyacinthe QC	June 20, 2005			120.11		110.89		303.28										
June 20, 2005         Track         137.50         N/A         154.97         128.67         316.81         230.40         237.05         505.00         9           June 20, 2005         Track         177.67         170.40         162.20         376.73         281.46         237.05         505.00         9           June 20, 2005         Water         N/A		June 27, 2005	In-Store	139.67	N/A	-	138.29		343.55	230.40									
June 27, 2005         Track         177.67         170.40         162.20         376.73         281.46         237.05         505.00         7           June 20, 2005         Water         N/A		June 20, 2005		137.50	N/A	_	128.67		316.81	230.40									
June 20, 2005   June 21, 2005   Waler   N/A		June 27, 2005	Track	177.67		_	162.20		376.73	281.46		237.05		505.00					380.00
June 27, 2005   Water   Ni/A   Ni/A	NS	June 20, 2005		173.18		<b>—</b>	$\vdash$		360.79	262.28		237.05		505.00					310.00
June 20, 2005   & Truck   N/A   N/	Truro	June 27, 2005	Water	N/A	N/A	N/A	N/A												
June 27, 2005   In-Store   N/A   N/A   N/A   n/a   388,20   297,50   1,100.00		June 20, 2005	& Truck	N/A	N/A	N/A	N/A												
(6) June 20, 2005 N/A N/A N/A N/A n/a 374.60 297.50 1,100.00		June 27, 2005	In-Store	N/A	N/A	N/A	n/a		388.20		297.50		1,100.00	N/A					
	(9)	June 20, 2005		A/N	N/A	N/A	n/a		374.60		297.50		1,100.00	N/A					

Source: Market Analysis Division, Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USSI.00-CANSI.2326, closing date June 24, 2005 N/A = not available Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oars 3CW

Year ago

Month ago

273.96

277.18

325.81

558.96

562.18

610.81

#### **PRAIRIE GRAINS**

	Selected Points	Price Basis		27-Jun-05	Last week 13-Jun-05	Month ago 30-May-05	Year ago 28-Jun-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	109.00	107.00	107.00	195.00
	(CBOT)		Oat	155.25	142.75	135.25	145.60
	(Lethbridge)		Barley	115.00	114.00	114.00	150.00
Го:	Bayport, ON (1)	In-store	Wheat	132.61	130.61	130.61	218.61
			Oat	N/A	N/A	N/A	N/A
			Barley	142.39	141.39	141.39	177.39
	Montreal, QC (1)	In-store	Wheat	137.03	135.03	135.03	223.03
			Oat	N/A	N/A	N/A	N/A
			Barley	147.31	146.31	146.31	182.31
	Moncton, NB	Truck via Halifax	Wheat	159.25	157.25	157.25	245.25
			Oat	N/A	N/A	N/A	N/A
			Barley	171.50	170.50	170.50	206.50
	Truro, NS	Truck via Halifax	Wheat	153.22	151.22	151.22	239.22
			Oat	N/A	N/A	N/A	N/A
			Barley	169.00	168.00	168.00	204.00
	Halifax, NS (1)	In-store	Wheat	144.28	142.28	142.28	230.28
			Oat	N/A	N/A	N/A	N/A
			Barley	155.30	154.30	154.30	190.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	207.63	205.63	205.63	293.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
. 1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
						1777	19/73
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn				27-Jun-05	13-Jun-05	30-May-05	28-Jun-04
	US Lake Port	On Board Vessel		113.06	102.30	109.11	153.02
): 	Montreal, QC (1)	In-store		132.10	121.34	128.15	172.06
	Chicago (IL)	Track		114.88	105.25	111.10	150.37
):	Montreal, QC	Track		143.74	134.11	139.95	179.23
	Chatham, ON	Track		114.92	110.17	114.75	162.75
): 	Montreal, QC	Track		138.79	134.04	138.62	186.62
	al 48% Protein						
	Hamilton, ON			255.81	233.97	230.88	515.88
	Montreal, QC	Track		280.14	258.30	255.21	540.21
	Moncton NB	Track		200.00	077.05	200.21	J40.21

This week

Last week

Moncton, NB

Stephenville, NL

Truro, NS

298.89

302.11

350.74

277.05

280.27

328.90

Track / Truck via Sydney

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BL	JLK FEED	INGRE	DIENTS	AT SE	LECTE	D POI							JuC	July 11, 2005	)5		
SELECTED	REFERENCE	PRICE	3	_	_	_	PRICE SOYBEAN	_	CANOLA	MILL-	MEAT	FISH	7	GLUTEN GLUTEN	GLUTEN		DEHY	FEATHER
POINT	PERIOD	BASIS	WHEAT	OATS	BARLEY	CORN	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
Vancouver	July 11, 2005	FOB	135.00	N/A		147.00		333.00	208.00	100.00		850.00	490.00					395.00
BC (4)(7)	July 4, 2005		135.00	N/A	132.00	147.00		346.50	208.00	100.00		850.00	490.00					385.00
Calgary	July 11, 2005	FOB	110.00	¥N N	113.00	142.00		331.50			115.00	975.00	525.00					370.00
AB (4)	_		110.00	N/A	113.00	145.00		345.00			115.00	975.00	535.00					360.00
Saskatoon	July 11, 2005	FOB	92.00	136.00	91.00	133.00		335.00	N/A		120.00	N/A	525.00			129.33		410.00
SK (4)	July 4, 2005		92.00	136.00	_	138.00		348.50	N/A		130.00	N/A	535.00			129.33		400.00
Winnipeg	July 11, 2005	FOB	133.00	140.00		118.00		316.00	N/A		290.00	997.50	525.00					340.00
MB (4)(9)	July 4, 2005		132.50	140.00	Н	118.00		329.50	N/A		290.00	997.50	525.00					340.00
Thunder Bay	July 11, 2005	In-Store	111.00	N/A	109.00													
(8) NO	July 4, 2005		111.00	N/A	106.00													
Lake Ports	July 11, 2005	On Board				113.18												
USA (3)	July 4, 2005	Vessel				n/a												
Bay Ports	July 11, 2005	In-Store	140.00	205.00	118.00		_											
NO	July 4, 2005		140.00		118.00													
Chatham	July 11, 2005	Track				115.43												
NO	July 4, 2005					108.20												
Toronto	July 11, 2005	N/A					FOB				182.00	N/A	440.00	425.00	114.00		270.00	395.00
ON (5)	July 4, 2005										182.00	N/A	440.00	425.00	114.00		270.00	385.00
Hamilton	July 11, 2005	N/A						233.14	#N/A									
NO	July 4, 2005							231.84	#N/A									
Eastern	July 11, 2005	FOB				110.00												
NO	July 4, 2005					108.00												
London	July 11, 2005	FOB												425.00	114.00			
NO	July 4, 2005													425.00	114.00			
Port Colborne	July 11, 2005	FOB								40.00				425.00	114.00			
NO	July 4, 2005									40.00				425.00	114.00			
Cardinal	July 11, 2005	FOB												425.00	114.00			
NO	July 4, 2005													425.00	114.00			
Montreal	July 11, 2005		141.00		140.50	115.00		295.31	217.55	54.00	245.00	850.00	452.00	425.00	114.00		270.00	380.00
QC (5)	July 4, 2005		139.00	150.00	_	118.00	FOB	294.40	215.55	26.67	245.00	850.00	452.00	425.00	114.00		270.00	380.00
Trois-Rivières	July 11, 2005	In-Store	155.00		-	138.67												
OC	July 4, 2005		151.40		147.10	131.29												
St. Jean QC (2)	July 11, 2005	FOB	147.00		126.26	113.74		299.33										
St. Hyacinthe QC	July 4, 2005		143.69	118.18		110.80		299.33										
Ouebec	July 11, 2005	In-Store	145.67	N/A		135.28		314.08	219.93									
,00	July 4, 2005		141.00	N/A	156.85	131.49		314.40	223.40									
Truro	July 11, 2005	Track	174.65		170.40	162.07		368.05	281.46		237.05		505.00					380.00
NS	July 4, 2005		153.15		170.40	158.72	FOB	354.72	281.46		237.05		505.00					380.00
Truro	July 11, 2005	Water	A/N	N/A	N/A	N/A												
NS	July 4, 2005	& Truck	N/A	N/A	N/A	N/A												
ifax		In-Store	N/A	N/A	N/A	n/a		356.00		297.50		1,100.00	A/A					
(9) SN	July 4, 2005		N/A	N/A	N/A	n/a		361.00		297.50		1,100.00	N/A					
																		_

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USSI.00=CANSI.2208, closing date July 8, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-5524 Email: chartier/@agr.gc.ca

Footmotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Coast 3CW

#### B. CASH PRICES AND REPLACEMENT VALUES

Truck via Halifax

Track / Truck via Sydney

Track / Truck via Sydney

In-store

Track

Track

Track

Track

PRAIRIE GRAINS

Truro, NS

Halifax, NS

Melfort, SK

Bayport, ON

Montreal, QC

Moncton, NB

Truro, NS

Stephenville, NL

Stephenville, NL

(1)

July 11, 2005

239.22

N/A

204.00

230.28

N/A

190.30

293.63

N/A

				This week	Last week	Month ago	Year ago
	Selected Points	Price Basis		11-Jul-05	27-Jun-05	13-Jun-05	28-Jun-04
From	: Thunder Bay(WCE) (2)	In-Store	Wheat	109.00	109.00	107.00	195.00
	(CBOT)		Oat	169.00	155.25	142.75	145.60
	(Lethbridge)		Barley	112.50	115.00	114.00	150.00
To:	Bayport, ON (1)	In-store	Wheat	132.61	132.61	130.61	218.61
			Oat	N/A	N/A	N/A	N/A
			Barley	139.89	142.39	141.39	177.39
	Montreal, QC (1)	In-store	Wheat	137.03	137.03	135.03	223.03
			Oat	N/A	N/A	N/A	N/A
			Barley	144.81	147.31	146.31	182.31
	Moncton, NB	Truck via Halifax	Wheat	159.25	159.25	157.25	245.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.00	171.50	170.50	206.50

Wheat

Oat

Barley

Wheat

Oat

153.22

N/A

166.50

144.28

N/A

152.80

N/A

153.22

N/A

169.00

144.28

N/A

155.30

207.63

N/A

151.22

N/A

168.00

142.28

N/A

154.30

205.63

N/A

_			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Last week	Vanuana
Corn		11.55 54010		11-Jul-05	27-Jun-05	13-Jun-05	Year ago 28-Jun-04
From:	US Lake Port	On Board Vessel		112.10	n/a	102.30	153.02
To:	Montreal, QC (1)	In-store		131.14	n/a	121.34	172.06
From:	Chicago (IL)	Track		110.66	110.66	105.25	150.37
То:	Montreal, QC	Track		139.52	139.52	134.11	179.23
From:	Chatham, ON	Track		111.99	111.99	110.17	162.75
To:	Montreal, QC	Track		135.86	135.86	134.04	186.62

Sovmeal 48% Protein					
From: Hamilton, ON		233.14	233.14	233.97	515.88
To: Montreal, QC	Track	257.47	257.47	258.30	540.21
Moncton, NB	Track	276.22	276.22	277.05	558.96
Truro, NS	Track	279.44	279.44	280.27	562.18
Stephenville, NL	Track / Truck via Sydney	328.07	328.07	328 90	610.81

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)





August 12, 2005 Volume 18 Number 14

## **UKRAINE**

Ukraine is one of the major grains and oilseeds producers in the world. As such, Ukraine has the potential to affect the markets for agricultural commodities as it did in 2001 and 2002 when world wheat prices were unexpectedly pressured by a substantial amount of low priced wheat from Ukraine. Since then, commodity traders have been careful not to overlook the potential for a similar occurrence when formulating their price forecasts. This issue of the *Bi-weekly Bulletin* looks at the situation and outlook for Ukraine's grains and oilseeds sector, and examines the implications for Canada's grains and oilseeds sector.

#### BACKGROUND

#### Economy

Ukraine is well positioned in terms of its endowment of natural resources and the potential for exploiting those resources. Specifically, it is the rich farmlands that characterize its steppe that have long been considered the "breadbasket" of Eastern Europe, producing much of the wheat, corn, barley, rye, and sunflowers grown in the region.

Ukraine also holds large reserves of minerals and important sources of power for its well-developed industrial base. Some of the best known products of its industrial sector include machinery, steel, rolled metal, farm equipment, building materials, fertilizers, and other agricultural chemicals. Western Ukraine is largely agricultural, but it has significant oil reserves in the areas around Drohobych and Boryslav, natural gas near Dashava, and coal deposits in the area near Novonolynsk. To accommodate some of Ukraine's transportation needs, Odesa is the primary port located on the Black Sea for receiving and dispatching marine shipments.

The collapse of the Soviet Union in 1991 was largely responsible for the dramatic and catastrophic decrease in Ukraine's economic well-being during the 1990s. Between 1990 and 1999, Ukraine's Gross Domestic Product (GDP) fell by about 60%, with the largest annual decrease occurring in 1994 when GDP fell by about 23%. The first evidence of economic recovery appeared in 2000, and the Ukrainian economy has since experienced several consecutive years of positive growth, with GDP growth peaking at a record 12% in 2004. The improvement in Ukraine's economic performance is largely attributed to the ability of Ukrainian

enterprises to adapt to the realities and demands of a market economy.

However, Ukraine's economic performance ranks well below that of other central European countries. In 2003, Ukraine's real per capita GDP was estimated at US\$5,200; half of that in neighboring Poland and well below that in Russia, Turkey and Kazakhstan. Ukraine's low level of per capita GDP is suspected of being at least partially offset by the existence of a significant "unofficial" economy.

Ukraine's exports contribute to about 40% of its economic activity, which is incidentally similar to the situation in Canada. Although there is some vulnerability associated with Ukraine's dependence on foreign markets, as in Canada, the possibilities for growth are virtually limitless.

#### Agriculture

Traditional industrial activity continues to contribute to Ukraine's economy, but it is agriculture that has performed particularly well in recent years. For 2004, the growth in the agricultural sector is estimated at 20%, exceeding the growth in the construction sector of 18%.

There are some restrictions to Ukraine's ability to realize economic and financial efficiency for its agricultural sector. For instance, the number of functioning tractors, combines, and field implements continues to fall short of what is required. Furthermore, artificially depressed prices for farm commodities, a product of government policy, have resulted in increased farmer debt loads and this has made it difficult for many farmers to purchase the equipment they need for production efficiency.

A longer-term consequence of persistently low prices is that much of the land currently held by small farmers could fall under the ownership of large scale operators as small farmers are forced to sell off their land to pay down debt. The ban on buying and selling land is scheduled to be lift in 2005.

There is also a concern that, should Ukraine be successful in gaining membership to the World Trade Organization (WTO), it might not reap nearly the full benefits they expect from acquiring that status. Detractors argue that, since 1994 when it first applied for membership in the WTO, Ukraine has done little to adjust its primary production and processing activities to meet world quality standards.

#### CANADA/UKRAINE TRADE

In 2004, bilateral trade between Canada and Ukraine was CAN\$218 million (M), up from CAN\$144M in 2003. During this period, Ukrainian exports to Canada more than doubled to CAN\$161M, while Canadian exports to Ukraine decreased slightly to CAN\$57M. The largest increase in Ukraine's exports to Canada was that of flat, hot-rolled products of iron and non-alloy steel. Some of the major Canadian exports to Ukraine are textile fabrics, motor vehicles, frozen fish, farm equipment, and poultry products.

At a meeting in April 2004 between Canada's Ambassador to Ukraine, Andrew Robinson, and Ukraine's Minister of Economy and European Integration of Ukraine, Mykola Derkach, Ukraine emphasized its interest in expanding trade relations with Canada on a bilateral basis, as well as on a multilateral basis, particularly within the framework of the WTO. In preparation for potentially joining the WTO, Ukraine has already signed

Canadä

25 agreements with member countries on market access.

Ukraine is particularly interested in attracting foreign investment from Canada, especially given that general climate for foreign investment in Ukraine has improved considerably in recent years. On a more negative note, Ukraine has experienced one of the lowest levels of Foreign Direct Investment in Eastern Europe but, with recent positive developments in the Ukrainian economy, there has been increased interest from foreign investors.

#### **Business Environment**

Privatization and foreign investment has proceeded slowly, relative to other former communist countries. Ukraine's limited progress is attributed to over-regulation and state interference, most of which is aimed at protecting existing enterprises from domestic competition and foreign ownership. Studies by the International Monetary Fund and the World Bank suggest higher levels of corruption in Ukraine than in any other nearby country.

#### Ukraine's Seed Market

Ukraine is a net importer of planting seeds. most of which are field crop seeds. Seed import procedures are relatively complex but not insurmountable if properly coordinated. Imports are regulated by several legislative acts including the Laws on Seeds, Plant Quarantine, Protection of Plant Varieties, and Sanitary and Epidemiological Well-being of the Ukrainian Population. One time permits may also be issued for varieties that are not included in the State Register of Plant Varieties.

Ukraine's imports of field crop sees are, in order of value, corn, sunflower, soft wheat, rapeseed, barley, sorghum, flax, hard wheat, and soybeans. In 2003-2004, Ukraine's

Source: USDA-FAS, July 2005

imports of field crop seeds totaled US\$40M, up from US\$18M in 2002-2003. United States (US) suppliers have captured about 9% of this burgeoning seed market by capitalizing on the higher Euro relative to the US dollar. The Ukrainian hryvnya is unofficially pegged to the US dollar, which currently makes it easier for the US to compete with European Union (EU) suppliers despite the higher transportation costs the US has relative to its EU competitors. For 2004-2005, Canada's exports of field crop seeds to Ukraine are forecast at well over CAN\$80,000, more than triple the 2003-2004 figure.

#### SITUATION

For 2004-2005, Ukraine produced, as estimated by the United States Department of Agriculture (USDA), a record 41.5 million tonnes (Mt) of its major field crops, specifically barley, wheat, corn, oats, and sunflower seed. The large crop is attributed to a record harvested area and a near record yield for the 2004-2005 year. Incidentally, Ukraine's total production of major field crops for 2004-2005 is nearly double its 2003-2004 production which was seriously affected by poor growing conditions.

#### Wheat

Ukraine's wheat, which has traditionally been of relatively low quality and typically destined for the feed markets in North Africa, the EU, South Korea, Israel, the Philippines, and Indonesia. But there are exceptions.

For 2004-2005. Ukraine's wheat production is estimated at 17.5 Mt. nearly five times the

amount of wheat produced in 2003-2004 when yields and harvested area were dramatically reduced by poor weather. Despite a record yield in 2004-2005, Ukraine's wheat production is significantly less than in 2001-2002 when Ukraine produced a record 21.3 Mt of wheat on a record 6.9 million hectares (Mha) of land.

For 2004-2005, Ukraine's exports are estimated 4.2 Mt, following a disastrous year when its exports were virtually non-existent. However, exports for 2004-2005 are still considerably less than in 2001-2002 and 2002-2003 when Ukraine exported 5.5 Mt and a record 6.6 Mt, respectively. Feed use for 2004-2005 is estimated at 2.2 Mt, up from 0.2 Mt in 2003-2004, and carry-out stocks are estimated at 2.7 Mt, up from 1.1 Mt the previous year.

#### Wheat Exports to Canada

In 2001-2002 and 2002-2003, which were unusually dry years in western Canada, about 70,000 tonnes (t) and 150,000 t, respectively, of Ukrainian wheat were exported to Canada, most of which landed in Quebec. Since then, there have been virtually no exports of Ukrainian wheat to Canada.

UKRAINE SUPPI	: MAJOF			*
	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousan	d tonnes.	
Carry-in Stocks Production Imports Supply	5,315 39,313 <u>853</u> <b>45,481</b>	5,611 22,477 3,408 <b>31,496</b>	2,839 41,450 <u>112</u> <b>44,401</b>	5,534 36,800 <u>142</u> <b>42,476</b>
Exports Feed Use Other Total Use	10,607 13,183 16,080 <b>39,870</b>	3,780 10,546 14,331 28,657	10,655 13,161 <u>15,051</u> <b>38,867</b>	10,695 11,950 <u>15,670</u> <b>38,315</b>
Carry-out Stocks	5,611	2,839	5,534	4,161
* Barley, wheat, cor	n, oats, a	nd sunflov	wer seed	

	LY AND D		ION	
July-June crop year	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousan	d tonnes	
Carry-in Stocks Production Imports Supply	2,961 20,556 <u>810</u> <b>24,327</b>	3,258 3,600 <u>3,365</u> <b>10,223</b>	1,131 17,500 50 18,681	2,680 18,000 <u>50</u> <b>20,730</b>
Exports Feed Use Other Total Use	6,569 4,000 <u>10,500</u> <b>21,069</b>	66 225 8,801 <b>9,092</b>	4,200 2,200 <u>9,601</u> <b>16,001</b>	5,000 3,300 10,000 <b>18,300</b>
Carry-out Stocks	3,258	1,131	2,680	2,430
U	KRAINE:	BARLEY		

HIKDAINE: WHEAT

	(RAINE: I Y AND D			
October-September crop year	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousan	d tonnes	
Carry-in Stocks Production Imports Supply	1,324 10,364 	1,424 6,850 <u>39</u> <b>8,313</b>	796 11,100 	1,246 8,500 <u>80</u> <b>9,826</b>
Exports Feed Use Other Total Use	2,883 5,500 <u>1,900</u> <b>10,283</b>	1,517 4,500 <u>1,500</u> <b>7,517</b>	4,300 4,700 <u>1,700</u> <b>10,700</b>	4,000 3,500 <u>1,500</u> <b>9,000</b>
Carry-out Stocks	1,424	796	1,246	826
Source: USDA-FAS, Ju	ıly 2005			

Following discovery of two regulated plant pests (flag smut and dwarf bunt) in three consecutive shipments, the Canadian Food Inspection Agency cancelled in December, 2002 all import permits for Ukrainian wheat entering Canada. In 2004, a team of Ukrainian plant inspectors came to Canada to learn ways and procedures to minimize the risk of pests in grain handling. Government officials continue to work with their Ukrainian counterparts to address this issue.

Barley

For 2004-2005, Ukraine's barley *production* is estimated at a record 11.1 Mt, up considerably from 6.9 Mt in 2003-2004, when barley yields were the lowest in recent history. *Exports* for 2004-2005 are estimated at a record 4.3 Mt, nearly triple the 2003-2004 figure, and *carry-out stocks* are estimated at 1.2 Mt, up from 0.8 Mt in 2003-2004.

#### Corn

For 2005-2006, Ukraine's corn *production* is estimated at a record 8.8 Mt, up significantly from 6.9 Mt in 2003-2004. The increase is due to a combination of a record yield and record harvested area. As a result of record supplies, *exports* are estimated at a record

2.1 Mt, **feed use** is estimated at a record 5.3 Mt, and **carry-out stocks** are also estimated at a record 1.6 Mt.

#### Oats

For 2004-2005, Ukraine's oat *production* is estimated at 1.0 Mt, up slightly from 0.9 Mt during the previous year, as improved yields more than offset slightly lower harvested area. With increased supplies domestic *consumption* is expected to have increased accordingly, to 1.0 Mt. Ukraine typically *exports* very little, if any, of oat production.

#### Sunflower Seed

For 2004-2005, sunflower seed *production* in Ukraine is estimated at 3.1 Mt, down from 4.3 Mt in 2003-2004, as farmers cut back on area seeded to sunflower seed. With supplies at the lowest level since 2001-2002, 2004-2005 *crush* is at 2.9 Mt, down from 3.2 Mt in 2003-2004. *Carry-out stocks*, as in previous years, are expected to be low.

#### OUTLOOK

Political and Economic Considerations
The presidential election that occurred in late
2004 is expected to translate into greater
political openness and accelerated economic
reform in Ukraine. Despite the political and

economic setbacks it has experienced over the past few years, Ukraine has managed to demonstrate its potential as an up and coming world market.

In terms of Ukraine's economic outlook, forecasters are expecting the Ukrainian hyvnya to appreciate against the US dollar. Should this occur, depending on the magnitude of the

appreciation, Ukraine's ability to improve its trade balance could be stifled.

#### **Weather Conditions**

Crop yields in the major growing areas of Ukraine appear to have been negatively affected by drought, particularly because many of the winter cereal crops were at the critical heading stage at the time of that drought conditions occurred. The situation, however, is not expected to be nearly as serious as weather conditions during the 2003-2004 crop year when crop yields and harvested area were greatly reduced.

#### Supply, Exports and Feed Use

In Ukraine, feed use is normally about 30% of the available supply of its five major field crops, i.e., wheat, barley, corn, rye and sunflower seed, while exports are about 20%. Historically, exports have decreased to about 10% of the available supply during periods of reduced production.

Feed use for 2005-2006 is forecast at 12.0 Mt, consistent with the 42.5 Mt of available supply of major field crops and lower than the levels recorded in 2004-2005 when supplies were 44.4 Mt.

For 2005-2006, Ukraine is expected to **export** 10.7 Mt of its major field crops, virtually unchanged from the previous year. This is about one-quarter of its total production of major field crops. Of total exports for 2005-2006, wheat and barley are expected to account for about 50% and 40%, respectively.

In addition to lower feed use due to lower available supplies, *carry-out stocks* are also forecast to decrease to 4.2 Mt, from 5.5 Mt in 2004-2005.

#### **UKRAINE: CORN** SUPPLY AND DISPOSITION 2005 2002 2003 2004 October-September -2003 -2004 -2005 -2006 crop year .....thousand tonnes..... 1.554 Carry-in Stocks 940 832 844 4,180 6,850 8.800 5,500 Production 10 Imports 23 0 10 9.654 7,064 Supply 5,143 7,682 1,238 2,100 1.100 Exports 811 4,400 4.900 5.300 Feed Use 2,800 700 700 Other 700 700 8,100 6,210 **Total Use** 4,311 6,838 1.554 854 844 Carry-out Stocks 832

	KRAINE Y AND [	SPOSIT	ION	
October-September crop year	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousand	d tonnes	
Carry-in Stocks Production Imports Supply	85 943 <u>0</u> <b>1,028</b>	72 925 <u>2</u> <b>999</b>	40 1,000 0 1,040	35 800 <u>0</u> <b>835</b>
Exports Feed Use Other Total Use Carry-out Stocks	6 800 <u>150</u> <b>956</b> <b>72</b>	9 800 <u>150</u> <b>959</b>	5 850 <u>150</u> <b>1,005</b>	5 650 <u>150</u> <b>805</b>
Source: USDA-FAS, Ju	ly 2005			!

UKRAIN SUPPL		LOWER		
	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousand	tonnes	
Carry-in Stocks Production Imports Supply	5 3,270 1 3,276	25 4,252 <u>2</u> <b>4,279</b>	28 3,050 <u>2</u> <b>3,080</b>	19 4,000 $\frac{2}{4,021}$
Exports Feed Use Crush Other Total Use	338 83 2,800 <u>30</u> <b>3,251</b>	950 121 3,150 <u>30</u> <b>4,251</b>	50 111 2,870 30 3,061	590 100 3,270 <u>40</u> <b>4,000</b>
Carry-out Stocks	25	28	19	21
Source: USDA-FAS,	July 2005			

#### **UKRAINE: INTERNATIONAL DEVELOPMENT**

Ukraine is a priority country for AAFC's international development activities. Canada was a significant contributor to election observation missions in 2004. Ukraine is also one of the 25 priority countries identified by the Canadian International Development Agency (CIDA) in April 2005.

AAFC undertook a needs assessment study in Ukraine in October, 2004, identifying a broad range of opportunities for capacity building and technical assistance from Canadian expertise, which are currently being reviewed. Two projects are already underway. The Saskatchewan Trade and Export Partnership is working with AAFC, with funding from CIDA's Facility for Agriculture Reform and Modernization program to provide irrigation assistance. Secondly, AAFC is developing a generic training module for Business Risk Management support, and Ukraine is being used as a case study to help develop that module.

CIDA is also supporting a Grain Quality and Handling Project, involving the Canadian Grain Commission, which is intended to improve grain quality in Ukraine and to implement a system of cash advance loans, through warehouse storage receipts, in order to allow for small farmers and large-scale producers to compete on the international market and to expand domestic markets. It is valued at \$3.215 million and running from 2003 to 2007.

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#### Wheat

For 2005-2006, Ukraine's wheat *production* is forecast by USDA at 18.0 Mt, up slightly from 17.5 Mt in 2004-2005, as increased harvested area more than offsets lower yield forecasts. Projections for higher *carry-in stocks* further contribute to the increased wheat supply expected in 2005-2006. *Exports* are forecast at 5.0 Mt, up from 4.2 Mt in 2004-2005, and *feed use* is forecast at 3.3 Mt, up from 2.2 Mt in 2004-2005. *Carry-out stocks* are forecast at 2.4 Mt, down from 2.7 Mt in 2004-2005.

#### Barley

For 2005-2006, barley *production* is forecast at 8.5 Mt, due to significantly lower harvested area and yields. The lower production figure is expected to more than offset high *carry-in stocks*, resulting in a relatively low supply of barley for 2005-2006. However, *exports* are forecast to decrease marginally from 4.3 Mt in 2004-2005, to 4.0 Mt in 2005-2006. *Feed use* is forecast at 3.5 Mt, down from 4.7 Mt in 2004-2005 and *carry-out stocks* are forecast at 0.8 Mt, down from 1.2 Mt in 2004-2005.

Ukraine's *barley* exports are primarily feed quality. In fact, Ukrainian malt producers have often complained about shortages of high quality malting barley required to meet the industry's strict malt specifications. This offers some explanation as to why a near record 80,000 t of barley is expected to be imported by Ukraine in 2005-2006, at a time when its barley exports are at a near record 4.0 Mt. Ukraine's primary customers for its barley are: in order of importance, Saudi Arabia; the Middle East (Israel, Syria,

Jordan); North Africa; Japan; the EU; Iran; and Former Soviet Union countries.

#### Corn

For 2005-2006, corn *production* is forecast at 5.5 Mt, down from 8.8 Mt in 2004-2005, due to significantly lower harvested area and a decline in yields. With lower supplies expected for 2005-2006, *exports* are forecast at 1.1 Mt, down from 2.1 Mt, and *feed use* is forecast at 4.4 Mt, down from 5.3 Mt. *Carry-out stocks* for 2005-2006 are forecast at 0.9 Mt, down from 1.6 Mt in 2004-2005.

#### Oats

For 2005-2006, oat *production* is forecast at 0.8 Mt, down from 1.0 Mt in 2004-2005, due to a combination of lower harvested area and a decline in yields. With a significantly lower supply of oats forecast for 2005-2006, *feed use* is forecast at 0.7 Mt, down from 0.9 Mt in 2004-2005, but *carry-in stocks* are expected to remain virtually unchanged at 0.03 Mt.

#### Sunflower Seed

For 2005-2006, sunflower seed *production* is forecast at 4.0 Mt, up from 3.1 Mt in 2004-2005 and the 5-year average of 3.3 Mt. With the expected increase in supplies in 2005-2006, *exports* are forecast at 0.6 Mt, up dramatically from 0.05 Mt in 2004-2005. *Domestic use* is forecast at 3.4 Mt, up from 3.0 Mt in 2004-2005, and *carry-out stocks* are expected to remain virtually unchanged from previous years.

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## CANADA: GRAINS AND OILSEEDS OUTLOOK

August 11, 2005

The area seeded to grains and oilseeds (G&O) in 2005-06 is estimated to have declined by about 0.6 million hectares (Mha) from 2004-05, to 25.5 Mha, as many fields were unseeded in eastern Manitoba because of excessive rain in May and June. Although abandonment is expected to be higher than normal in this region, normal abandonment is assumed in other regions, and total Canadian harvested area is forecast to rise marginally, to 23.4 Mha. Yields in Saskatchewan are forecast to be above-trend due to higher than normal precipitation. Growing conditions are mixed across Canada, with crop development ahead of normal across the western prairies but behind normal in eastern Manitoba. In eastern Canada, yields are expected to be below trend due to hot temperatures and a lack of moisture.

Production of G&O is forecast to decline by 2% from 2004-05, to 62 million tonnes (Mt), as lower expected wheat and coarse grain output more than offsets a rise in oilseed production. Despite lower production, the total supply of G&O for 2005-06 is forecast to rise by 5% to the highest levels since 2001-02, due to the largest carry-in stocks in over a decade. Assuming normal growing and harvest conditions, quality is expected to return to normal for 2005-06. As a result, total Canadian exports of G&O are forecast to rise by 15%. Canadian prices will remain pressured by low world prices and by burdensome world stocks. Factors to watch are: weather conditions across the US and Canada, the severity of disease and insect outbreaks, crude oil prices and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, production is forecast to fall by 7%, due to the lower seeded area, with yields expected to be well above normal for the second year in a row. Supplies are projected to decline only marginally, due to the sharp rise in carry-in stocks, which are expected to be largely of feed quality because of the poor quality of the 2004 crop. Consequently, feed usage is forecast to remain historically high for 2005-06. Assuming normal quality, exports are forecast to rise by 15% while carry-out stocks fall by 18%. The Canadian Wheat Board (CWB) July Pool Return Outlook (PRO) for No.1 CWRS wheat was unchanged from June, remaining \$3/t below 2004-05.

#### **DURUM**

Production is forecast to rise slightly due to increased seeded area and reduced abandonment. Carry-in stocks are expected to increase by about 50% to a record 2.7 Mt, with total supply rising by 16% to a record 7.8 Mt.

Exports are expected to increase by 16% due to increased supplies of high quality durum and increased export demand due to dryness in North Africa and southern Europe. However, carry-out stocks are projected to rise by a further 19%, to 3.2 Mt. The CWB PRO for 2005-06 declined slightly from June, and remains below 2004-05, due to burdensome North American supplies.

#### BARLEY

Production is forecast to increase marginally as higher yields more than offset lower harvested area. Total supply is projected to increase by 6%, due to higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to rise by 35%, due to higher exportable supplies of malting quality barley and

less competition in overseas feed barley markets. Carry-out stocks are expected to remain burdensome. The off-Board feed barley price is forecast to average \$115/t I/S Lethbridge, slightly above 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for SS 2-row down by \$5/t from 2004-05 to \$173/t.

#### OATS

Production is forecast to decrease marginally as lower yields more than offset higher area. Total supply, however, is expected to rise by 5%, due to higher carry-in stocks, which resulted from below-normal exports in 2004-05 related to the poor crop quality. Exports are forecast to rise by 0.2 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to decrease. Oat prices are forecast to decline, with a smaller premium for milling oats.

#### CORN

Production is forecast to decline by 8% as lower yields in Ontario more than offset higher harvested area. This is expected to be partly offset by a 17% increase in corn imports, partly due to lower imports of feed wheat and barley from western Canada. Food and industrial use is forecast to rise, due to increased ethanol production. Prices are expected to rise by about \$10/t from 2004-05 to average \$110/t at the Chatham elevator.

#### **CANOLA**

Production is forecast to increase significantly due to increased harvested area and yields. Carry-in stocks are expected to be sharply higher, so that total supply increases to a record 10.1 Mt. Domestic crush and exports are forecast to increase slightly but will be pressured by large world supplies of

soyoil and palm oil. Carry-out stocks are projected at a record 2.8 Mt. Prices are projected to decrease marginally due to higher world canola/rapeseed supplies.

FLAXSEED (excluding solin)

Production is forecast to rise sharply due to higher havested area and supplies are expected to rise by about 75% from the frost-reduced level of 2004-05. Exports are projected to increase as a result of increased supplies, stable EU and US demand, high crude oil prices and lower flaxseed prices. Total domestic use is forecast to rise slightly. Carry-out stocks are forecast to almost triple but remain within historical norms. Prices are forecast to decline to historically normal levels.

#### **SOYBEANS**

Production is forecast to decrease slightly as a higher harvested area is more than offset by lower yields in Ontario. However, domestic supplies are expected to increase due to high carry-in stocks. Imports are therefore forecast to decline. Domestic crush is forecast to increase on support from stronger crush margins while exports are projected to remain unchanged from 2004-05. Carry-out stocks are expected to fall, but remain above average. Prices are forecast to rise slightly due to higher US prices.

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

August 11, 2005

Grain and	Are	a			Imports	Total	Exports	Food and	Feed, Waste	Total Dom-	Carry-out	Average
'	Seeded H			Production	(b)	Supply	(c.)	Ind. Use		estic Use (d)	Stocks	Price (f) \$/t
(a)	000	ha	t/ha				thouse	and metric ton	11162			Ψ/τ
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	220	684	1,788	224.21 199 *
2004-2005p	2,230	2,141	2.32	4,962	1	6,751	3,170	255 260	406 541	881 1,001	2,700 3,200	199 *
2005-2006f Wheat Excep	2,280	2,250	2.27	5,100	1	7,801	3,600	200	541	1,001	3,200	107
2003-2004	8,179	8.009	2.41	19.272	16	23,395	12,300	2,775	3,222	6,804	4,292	206.03
2004-2005p	8,169	7,722	2.71	20,898	12	25,202	11,400	2,770	4,762	8,302	5,500	187 *
2005-2006f	7,750	7,320	2.65	19,400	10	24,910	13,100	2,800	3,700	7,310	4,500	184 *
All Wheat	40.000	40.407	0.05	00.550	40	00.005	45 707	0.007	0.440	7 400	0.000	
2003-2004 2004-2005p	10,662 10,399	10,467 9.862	2.25 2.62	23,552 25,860	18 13	29,295 31,954	15,727 14,570	3,027 3,025	3,442 5,168	7,488 9,184	6,080 8,200	
2005-2006f	10,030	9,570	2.56	24,500	11	32,711	16,700	3,060	4,241	8,311	7,700	
								·				
Barley 2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,445	298	8.579	9,291	2,102	135.80
2003-2004 2004-2005p	4.678	4,050	3.26	13,186	100	15,388	2,445	300	9.553	10.288	3,100	112.30
2005-2006f	4,500	4,010	3.29	13,200	30	16,330	2,700	380	9,845	10,630	3,000	105-125
Corn												
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	346	2,415	8,890	11,317	1,143	137.18
2004-2005p	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100-105
2005-2006f Oats	1,110	1,090	7.43	8,100	2,800	12,000	150	2,700	8,235	10,950	900	100-120
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005p	1,995	1,315	2.80	3,683	25	4,496	1,500	130	1,574	1,896	1,100	129.8
2005-2006f	1,960	1,350	2.67	3,600	15	4,715	1,700	170	1,750	2,115	900	115-135
Rye												
2003-2004	246	147	2.22	327	0	357	171	47	60	125	60	104.44
2004-2005p 2005-2006f	284 210	165 150	2.53 2.13	418 320	1 1	479 396	230 160	48 48	109 111	174 176	75 60	70-80 70-90
Mixed Grains		150	2.10	320	,	390	100	40	111	170	60	70-90
2003-2004	241	135	2.84	384	0	384	0	0	384	384	0	
2004-2005p	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006f	210	120	2.83	340	0	340	0	0	340	340	0	
Total Coarse		7 500	2 50	26 247	2.462	24.640	4.540	2.000	40.405	00.000	4.000	
2003-2004 2004-2005p	9,070 8,362	7,529 6,713	3.50 3.94	26,317 26,441	2,162 2,526	31,618 33,060	4,519 3.880	2,899 3,128	19,495 20,018	23,006 23,805	4,093 5,375	
2005-2006f	7,990	6,720	3.80	25,560	2,846	33,781	4,710	3,128	20,281	24,211	4,860	
											.,,,,,,	
Canola 2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	2.200	440	0.545		
2003-2004 2004-2005p	5,319	4.938	1.57	7,728	150	8,487	3,754	3,390 3,000	113 <b>4</b> 19	3,545 3,464	609 1,725	387.04 309.15
2005-2006f	5,410	5,130	1.60	8,200	150	10,075	3,500	3,200	530	3,825	2,750	280-320
Flaxseed								-,		-,	_,. 00	200 020
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005p	728	528	0.98	517	40	650	412	n/a	n/a	177	60	n/a
2005-2006f Soybeans	840	780	1.35	1,050	20	1,130	700	n/a	n/a	255	175	320-360
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005p	1,229	1,178	2.59	3,048	450	3,638	1,000	1,580 1/	488	2,193	445	245-255
2005-2006f	1,195	1,183	2.43	2,875	250	3,570	1,000	1,750 1/	460	2,320	250	240-280
Total Oilseed		0.101	4 ==		0	44.544						
2003-2004 2004-2005p	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005p 2005-2006f	7,277 7,445	6,643 7,093	1.70 1.71	11,293 12,125	640 420	12,774 14,775	4,710 5,200	n/a n/a	n/a n/a	5,835 6,400	2,230	
2300 20031	7,770	7,000	1.71	12,120	720	14,775	0,200	11/0	II/a	0,400	3,175	
Total Grains			0.44	F0 000	0.000	70.707	05.500			00.40=		
2003-2004 2004-2005p	26,263 26,038	24,461 23,219	2.44	59,663 63,595	3,029 3,179	72,724 77,788	25,523 23,160	n/a n/a	n/a n/a	36,187 38,823	11,014	
2004-2005p 2005-2006f	25,465	23,383	2.66	62,185	3,179	81,267	26,610	n/a	n/a n/a	38,823	15,805 15,735	
	,	,		, . 30	-,	,				,	10,100	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - July 28, 2005

<sup>11</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - August 11, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 9, 2005

For 2005-06, total area seeded to pulse and special crops in Canada decreased by 2%, from 2004-05, as increases for dry peas, lentils, dry beans, sunflower seed and chickpeas were more than offset by decreases for mustard seed, canary seed and buckwheat. Statistics Canada's (STC) seeded area survey, conducted during May 16 - June 3 and released on June 23, provided seeded area estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been estimated by AAFC. In general, crop development is near normal, except for Manitoba where it is mostly behind normal due to stress caused by excessive moisture. Normal crop abandonment is expected except for Manitoba where higher than normal abandonment is expected due to excessive moisture. Yields are expected to be higher than trend for Saskatchewan and Alberta, trend for Ontario and Québec, and below trend for Manitoba. The poor crop in Manitoba mainly affects Canadian dry bean, sunflower seed and buckwheat production because Manitoba is normally the largest producer of these crops. The dry pea and lentil harvest has started and harvesting of chickpeas, mustard seed and canary seed is expected to start in mid to late August. It is assumed that precipitation will be normal for the harvest period and that average quality will be normal.

Total production in Canada is forecast to decrease by 6%, from 2004-05, to 4.9 million tonnes (Mt). Total supply is expected to increase by 5% to 6.1 Mt, as higher carry-in stocks more than offset the decrease in production. Exports are forecast to increase by 9% due to stronger demand. Carry-out stocks are expected to increase marginally. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans and sunflower seed, and be the same for canary seed and buckwheat. The main factor to watch are precipitation and temperatures during the late summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in major producing regions, especially United States, India and Australia.

#### DRY PEAS

For 2005-06, production is forecast to decrease by 10% as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is forecast to increase slightly due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carryout stocks. Canadian exports and domestic use are expected to increase due to stronger demand in both food and feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use (s/u) ratio of 16%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

#### LENTILS

For 2005-06, production and supply are forecast to increase, due to a 10% rise in seeded area. Production is forecast to decrease for large, medium and small green types, but increase for the red type. World supply is forecast to increase by 8% to 4.22 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 15% due to higher demand. Carry-out stocks are forecast to rise, with a s/u ratio of 36%. The average price, over all types and grades, is forecast to decrease only slightly from 2004-05, as pressure from higher world supply is mostly offset by support from higher average quality.

#### **DRY BEANS**

For 2005-06, production and supply are forecast to increase, due to a 20% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry, small red and pink beans, but decrease for Great Northern beans. US

production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 15% to 1.21 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### **CHICKPEAS**

For 2005-06, production and supply are forecast to increase, as a 65% higher seeded area and lower abandonment more than offset lower yields. Production is expected to increase for large and small kabuli types, but decrease for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality and a shift to the production of the higher priced kabuli types.

#### MUSTARD SEED

For 2005-06, production is forecast to decrease by 39% because of a 31% fall in seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is forecast to decrease by only 6% due to higher carry-in stocks. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 66%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2005-06, production is forecast to decrease by 32%, as a 43% fall in seeded area is partly offset by higher yields. Supply is expected to decrease by only 2% due to higher carry-in stocks. World supply, 90%

of which is in Canada, is forecast to decrease slightly to 400,000 t. Canadian exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 57%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

#### SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 26% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.63 Mt. World supply is expected to increase by 5% to 28.6 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2005-06, Canadian production is forecast to increase slightly, as a lower seeded area is more than offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

#### **FURTHER INFORMATION:**

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## CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

August 9, 2005

Grain and Crop Year (a)	Are Seeded	Harvested	Yield	Production	Imports (b)	Total Supply	Exports (b) Do	Total omestic Use (d)	Carry-out Stocks	Average Price (e)
	000	ha	t/ha			thousar	nd metric tonne	S		\$/t
Dry Peas							-			
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005p	1,388	1,345	2.48	3,338	40	3,583	1,900	1,083	600	135
2005-2006f	1,410	1,365	2.20	3,000	30	3,630	2,000	1,130	500	115-145
Lentils						-,	_,,,,,	.,	000	110 140
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005p	778	750	1.28	962	8	1,008	520	328	160	310
2005-2006f	860	815	1.23	1,000	5	1,165	600	255	310	285-315
Dry Beans				1,000	· ·	1,100	000	200	310	200-310
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	298	106	80	445
2003-2004	167	167	2.13	356	31	467	344	83	40	
2004-2005p	163	126	1.75	220	30	290	241	44		495
2005-2006f	196	173	1.73	300	40	345	270	55	5 20	650
Chickpeas				000	70	545	270	55	20	530-560
2001-2002	486	467	0.97	455	12	497	146	211	440	000
2002-2003	221	154	1.01	156	9	305	105		140	380
2003-2004	63	63	1.08	68	2	130	74	140	60	300
2004-2005p	47	39	1.31	51	5	76		36	20	330
2005-2006f	77	72	1.18	85	5	95	40	31	5	385
Mustard Seed	• •	, _	1.10	0.5	5	95	50	35	10	415-445
2001-2002	166	158	0.66	105	3	213	474			
2002-2003	289	255	0.60	154	9	196	171	9	33	685
2003-2004	340	328	0.69	226	2	288	114	22	60	595
2004-2005p	317	304	1.00	305	2		121	75	92	390
2005-2006f	217	208	0.89	185	2	399 377	130	79	190	295
Canary Seed		200	0.00	105	2	3//	150	77	150	300-330
2001-2002	170	163	0.70	114	0	184	404			
2002-2003	287	227	0.78	176	0	206	134	20	30	660
2003-2004	251	243	0.93	226	0		164	22	20	575
2004-2005p	356	318	0.94	300	0	246	168	11	67	345
2005-2006f	204	194	1.06	205	0	367	175	37	155	230
Sunflower Seed	201	104	1.00	200	U	360	185	45	130	215-245
2001-2002	73	67	1.55	104	29	470				
2002-2003	100	95	1.65	157	29	179	92	65	22	355
2003-2004	119	115	1.30	150	16	200	105	60	35	440
2004-2005p	87	59	0.92	54	30	201	96	80	25	405
2005-2006f	110	95	1.21	115	25	109	35	69	5	490
Buckwheat	1.0	33	1.21	115	25	145	60	75	10	375-405
2001-2002	16	14	1.14	16	4	47				
2002-2003	12	12	1.00	12	1	17	6	8	3	325
2003-2004	9	9	1.11	10		16	6	7	3	340
2004-2005p	9	7	0.71		1	14	5	7	2	355
2005-2006f	7	6	1.00	5	1	8	4	4	0	355
Total Pulse And Spe			1.00	6	1	7	3	4	0	340-370
2001-2002	3,131	*	1.22	2 604	400	4.550				
2002-2003	3,025	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003		2,399	1.16	2,788	130	3,582	1,740	1,219	623	
2003-2004 2004-2005p	2,797	2,732	1.35	3,680	81	4,384	2,492	1,403	489	
2004-2005p 2005-2006f	3,136	2,948	1.78	5,235	116	5,840	3,045	1,675	1,120	
2003-20001	3,080	2,928	1.67	4,896	108	6,124	3,318	1,676	1,130	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f. forecast, Agriculture and Agri-Food Canada, August 9, 2005

A. SELLING PRICE OF BULK FEED IN	PRICE OF BU	JLK FEED		DIENTS	GREDIENTS AT SELECTED POINTS	LECTE	D PO	NTS						Auc	August 8, 2005	005		
SELECTED	REFERENCE	PRICE	(1) WHFAT	OATS	BARI FY	CORN	PRICE	PRICE SOYBEAN	CANOLA	MILL- FFFDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY AI FAI FA	FEATHER
Vancouver	August 8, 2005	FOB	129.00	N/A	134.00	+-		329.50	181.00	108.00		850.00	470.00					
BC (4)(7)	August 2nd, 2005		129.00	$\vdash$		147.00		324.50	185.00	108.00		850.00	470.00					405.00
Calgary	August 8, 2005	FOB	104.00			129.00		325.50			130.00	975.00	505.00					380.00
AB (4)	August 2nd, 2005		104.00	N/A	105.00	140.00		327.00			130.00	975.00	505.00					380.00
Saskatoon	August 8, 2005	FOB	90.50	138.00	89.00	133.00		327.50	N/A		135.00	N/A	505.00			117.50		420.00
SK (4)	August 2nd, 2005			138.00	_	136.00		329.00	N/A		135.00	N/A	505.00			129.00		420.00
nipeg	August 8, 2005	FOB	130.00	140.00	108.50	114.00		316.00	N/A		290.00	997.50	525.00					350.00
MB (4)(9)	August 2nd, 2005		130.00	140.00	-	118.00		317.50	N/A		290.00	997.50	525.00					350.00
nder Bay	August 8, 2005	In-Store	105.80	N/A	107.95													
(8) NO	August 2nd, 2005		107.35	N/A	109.15													
Ports	August 8, 2005	On Board				103.34												
USA (3)	August 2nd, 2005	Vessel				113.18												
Bay Ports	August 8, 2005	In-Store	140.00	205.00	118.00													
NO	August 2nd, 2005		140.00	140.00 205.00	118.00													
Chatham	August 8, 2005	Track				111.28												
NO	August 2nd, 2005					115.43												
Toronto	August 8, 2005	N/A					FOB				193.00	N/A	460.00	425.00	114.00		270.00	435.00
ON (5)	August 2nd, 2005										189.33	N/A	460.00	425.00	114.00		270.00	415.00
Hamilton	August 8, 2005	N/A						233.27	#N/A									
NO	August 2nd, 2005							235.62	#N/A									
Eastern	August 8, 2005	FOB				112.50												
NO	August 2nd, 2005					104.40												
London	August 8, 2005	FOB												425.00	114.00			
NO	August 2nd, 2005													425.00	114.00			
Port Colborne	August 8, 2005	FOB								46.50				425.00	114.00			
NO	August 2nd, 2005									50.00				425.00	114.00			
Cardinal	August 8, 2005	FOB												425.00	114.00			
NO	August 2nd, 2005													425.00	114.00			
Montreal	August 8, 2005		141.00	150.00	140.50	117.00		285.35	217.83	61.33	250.00	850.00	411.00	425.00	114.00		270.00	410.00
QC (5)	August 2nd, 2005		141.00	150.00	140.50	136.00	FOB	311.51	219.15	_	250.00	850.00	431.00	425.00	114.00		270.00	410.00
Trois-Rivières	August 8, 2005	In-Store	143.00		151.30	130.07												
	August 2nd, 2005		143.10		152.70	136.45												
St. Jean QC (2)	August 8, 2005	FOB	125.84		117.73	109.73		301.13										
St. Hyacinthe QC	August 2nd, 2005		139.10	_	127.39	112.99		307.47										
Quebec	August 8, 2005	In-Store	145.00		161.45	132.75		335.40	230.70									
00	August 2nd, 2005		144.53	N/A	161.23	137.20		332.82	234.13									
Truro	August 8, 2005	Track	176.07		167.20	161.27		362.75	258.86		245.05		505.00					410.00
NS	August 2nd, 2005		177.07		167.20	166.46	FOB	365.45	258.86		245.05		505.00					410.00
Truro	August 8, 2005	Water	N/A	N/A	N/A	N/A												
NS	August 2nd, 2005	& Truck	N/A	N/A	N/A	N/A												
ifax	August 8, 2005	In-Store	N/A	N/A	N/A	n/a		378.00		297.50		1,100.00	N/A					
(9) SN	August 2nd, 2005		N/A	N/A	N/A	n/a		393.00		297.50		1,100.00						

Source: Market Analysis Division, Agrirlendar and Agrir-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2187, closing date August 5, 2005 Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agrigc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3 CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Coars 3 CW

### B. CASH PRICES AND REPLACEMENT VALUES

August 8, 2005

Year ago

Month ago

DRATRIE GRAT	MC	

			This week	Last week	Month ago	rear ago
Selected Points	Price Basis		8-Aug-05	25-Jul-05	11-Jul-05	9-Aug-04
rom: Thunder Bay(WCE) (	2) In-Store	Wheat	108.00	109.00	109.00	160.00
(CBOT)		Oat	155.25	169.00	155.25	132.00
(Lethbridge	e)	Barley	105.00	112.50	115.00	125.00
o: Bayport, ON (1	) In-store	Wheat	131.61	132.61	132.61	183.61
		Oat	N/A	N/A	N/A	N/A
		Barley	132.39	139.89	142.39	152.39
Montreal, QC (1)	In-store	Wheat	136.03	137.03	137.03	188.03
		Oat	N/A	N/A	N/A	N/A
		Barley	137.31	144.81	147.31	157.31
Moncton, NB	Truck via Halifax	Wheat	158.25	159.25	159.25	210.25
		Oat	N/A	N/A	N/A	N/A
		Barley	161.50	169.00	171.50	181.50
Truro, NS	Truck via Halifax	Wheat	152.22	153.22	153.22	204.22
		Oat	N/A	N/A	N/A	N/A
		Barley	159.00	166.50	169.00	179.00
Halifax, NS (1	) In-store	Wheat	143.28	144.28	144.28	195.28
		Oat	N/A	N/A	N/A	N/A
		Barley	145.30	152.80	155.30	165.30
Stephenville, NL	Track / Truck via Sydney	Wheat	206.63	207.63	207.63	258.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC	1744	Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn			25-Jul-05	25-Jul-05	11-Jul-05	9-Aug-04
rom: US Lake Port	On Board Vessel		103.34	122.89	112.10	141.26

This week

Last week

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			25-Jul-05	25-Jul-05	11-Jul-05	9-Aug-04
From:	US Lake Port	On Board Vessel	103.34	122.89	112.10	141.26
To:	Montreal, QC (1)	In-store	122.38	141.93	131.14	160.30
From:	Chicago (IL)	Track	103.34	123.86	110.66	0.00
To:	Montreal, QC	Track	132.20	152.72	139.52	28.86
From:	Chatham, ON	Track	111.28	122.08	111.99	0.00
То:	Montreal, QC	Track	135.15	145.95	135.86	23.87

Soymeal 48% Protein					
From: Hamilton, ON		233.27	250.72	233.14	0.00
To: Montreal, QC	Track	257.60	275.05	257.47	24.33
Moncton, NB	Track	276.35	293.80	276.22	43.08
Truro, NS	Track	279.57	297.02	279.44	46.30
Stephenville, NL	Track / Truck via Sydney	328.20	345.65	328.07	94.93

Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

September 2, 2005 Volume 18 Number 15

## WHEAT: SITUATION AND OUTLOOK

For 2005-2006, prices for most classes of wheat are expected to decline from 2004-2005 largely due to increased supplies in the five major exporting countries and lower import demand. The strong Canadian dollar will continue to dampen returns to Canadian farmers. This issue of the Bi-weekly Bulletin examines the situation and outlook for wheat for 2005-2006. "Wheat" refers to all wheat including durum, unless otherwise specified.

World wheat supplies for 2005-2006 are forecast by the United States Department of Agriculture (USDA) to increase slightly from 2004-2005. Higher carry-in stocks are expected to more-than offset lower production of 610 Mt, a 2% decline from last year. Wheat consumption is forecast to increase, mainly due to higher feed use in the European Union (EU) and the Former Soviet Union (FSU). World wheat carry-out stocks are expected to decline by 5%, to 141Mt and the stockto-use (S/U) ratio is forecast to be near the record low of 22% recorded in 2003-2004. Trade is expected to decline by 3%, to 108 Mt, mainly due to reduced imports by China. Of the total exports, the US is expected to account for 25%, with Canada, Australia, the EU-25 and FSU each contributing about 15%.

Non-durum wheat production is down only slightly, to 575 Mt and trade is forecast to decline by 4% to 101 Mt, close to the 10-year average.

Durum wheat production is estimated by the International Grains Council (IGC) at 35.5 Mt, 14% lower than last year. Trade is forecast to rise by 15%, to a record 7.8 Mt.

#### United States

All wheat production is estimated by USDA at 2,170 million bushels (Mbu) (59.0 Mt), only marginally above 2004-2005. Increased production of hard red winter (HRW), white wheat and durum

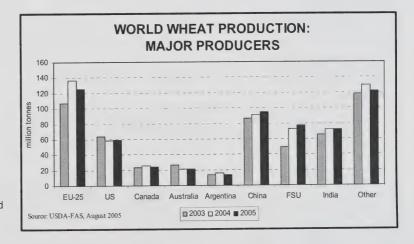
is expected to more-than offset reduced output of soft red winter, (SRW) and hard red spring (HRS) wheat. Total US wheat exports are forecast to decrease by 8%, to 975 Mbu due to increased competition from the EU and the FSU. As a result of lower exports, carry-out stocks and the stocks-to-use ratio are expected to increase from 2004-2005. US wheat imports, largely from Canada, are forecast at 70 Mbu (including products), similar to 2004-2005, and 14% below the 10-year average. Nondurum wheat imports will be mainly Ontario winter wheat, due to the continuing duties on imports of Canadian HRS wheat.

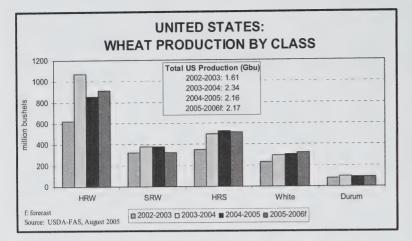
SRW wheat production is expected to decrease by almost 16% from last year while HRW production increases by 9% and HRS production decreases marginally. However, stocks are expected to rise for all classes of wheat, pressuring wheat prices in general. For high quality milling wheat, prices are expected to be further pressured by improved spring wheat quality in western Canada.

For durum, production is forecast to rise by 4%, to 93 Mbu, marginally above the 5-year average.

#### European Union-25

Although exports increased by 24% in 2004-2005, aided by an average subsidy of US\$8 per tonne (/t), carryout stocks, consisting largely of lower quality wheat, nearly tripled to a record 26.0 Mt. As a consequence, EU





The national loan rate under the US Security and Rural Investment Act (FSRIA) for wheat for 2005-2006 is US\$2.75/bu. There are individual loan rates by class of wheat. The target price, which determines the counter-cyclical payment (CCP) is US\$3.86/bu for wheat and exceeds both the loan rate and expected actual farm price. The target price is not county-specific. The CCP is determined by the target price minus the fixed payment (US\$0.25/bu) minus the higher of the loan rate or the average farm price. The CCP is based on 85% of a farmer's base area and yields, and is decoupled from a farmer's actual seeded area.

domestic supplies are forecast to rise by 3%. Production is forecast to decrease by 8% from 2004-2005 to 125.5 Mt. the second-highest on record, versus the 5-year average of 121 Mt. Exports are projected to rise by 11%, aided by continued use of export subsidies. In the first week of February, 2005, EU resumed the weekly open market export tenders, after suspending them for the previous 18 months due to burdensome stocks and the appreciation of the Euro against the US dollar. EU domestic consumption is also forecast to increase due to higher feed use, and carry-out stocks are expected to decrease but remain burdensome.

Durum wheat accounts for 8-10% of total EU wheat production and about 98% is from Italy, Spain, France and Greece, along the Mediterranean Sea. EU production is estimated by IGC to decrease by 36% from 2004-2005 to 7.3 Mt due to a drought in Spain and in Italy, as a result of Common Agricultural Policy Reform, a reduction in seeded area. Imports are projected to rise by 44% to a record 2.3 Mt. Canadian durum exports to the EU are expected to rise significantly from the 0.3 Mt in 2004-2005. EU carry-out

stocks are forecast to fall significantly to a well-below normal level.

#### Australia

Australia had one of the driest autumns (March-May) on record but precipitation during June improved moisture conditions at seeding time. Wheat production is forecast by the USDA at 21.5 Mt, unchanged from last year. Exports are projected to decrease marginally, to 15.5 Mt (July-June), close to the 5-year average. Carry-out stocks are forecast to remain relatively unchanged at 5.9 Mt.

Australian durum production is forecast by the IGC at 0.5 Mt, the same as 2004-2005. Below average yields are expected again this season because of continued drought in parts of Australia and the relatively late seeding this season. Australian durum tends to be of good quality due to the hot dry growing conditions, and Australia has become a major competitor in the premium Italian market. Exports are forecast by IGC to rise by 25% in 2005-2006, to 0.5 Mt.

#### Argentina

For the 2005-2006 wheat planting season, Argentina has been dry, particularly in the key wheat producing province of Buenos Aires, and as a result, both area and yields are expected to decline from 2004-2005. Production and exports are forecast to decrease significantly from 2004-2005 to 13.5 Mt and 8.0 Mt (July-June), respectively.

Argentine durum is mainly grown in the southern part of the province of Buenos Aires. Area seeded is expected to decrease as farmers switch to more profitable crops, primarily sunflowers and soybeans. Yields are expected to increase and production is forecast at 0.2 Mt, similar to 2004-2005.

#### **Former Soviet Union**

The FSU recovered from the severe winterkill of 2003-2004, with production increasing sharply, particularly in Russia and Ukraine, in 2004-2005. For 2005-2006, production is forecast at 77 Mt, up 6% from last year. Supplies are expected to increase by 9%.

Consumption is forecast to increase to the highest level since 1997-1998 due to increased feed use. Exports are projected to rise by 27%, to 18.5 Mt, second only to the record 25.4 Mt exported in 2002-2003. Carry-out stocks are forecast to increase marginally.

#### India

Wheat production in India is supported by high internal guaranteed prices, and has been steadily increasing due to improved yields. Indian wheat tends to be of lower quality, and much has been exported as feed into Southeast Asia. Exports were a record 5.7 Mt in 2003-2004. Indian wheat does not compete directly with Canadian wheat in any market. Consumption has exceeded production since 2002-2003. Wheat production is forecast to be the same as last year at 72.0 Mt, 1 Mt lower than projected consumption. India is forecast to be a net wheat importer in 2005-2006, for the first time since 1999-2000, importing 1.0 Mt, versus exports of 0.5 Mt which are the lowest in 6 years. Carry-out stocks are expected to fall to 3.6 Mt.

However, the price changes will vary by class of wheat, due to different supply and disposition factors.

The supply of US *SRW wheat*, as estimated by the USDA, is expected to decrease by about 9% as lower production more-than offsets higher carry-in stocks. SRW prices on the CBoT are expected to average US\$3.10-3.15/bu versus US\$3.18/bu for 2004-2005.

The supply of US *HRW wheat* is estimated to increase by 5% from 2004-2005 as higher US production more-than offsets lower carry-in stocks. Production is estimated at 913 Mbu, up by 7% 2004-2005. The S/U ratio is forecast to rise from 22% in 2004-2005 to 25% in 2005-2006. The premium for HRW over SRW is expected to decrease to about US\$0.15/bu, versus US\$0.24/bu in 2004-2005, and the 10-year average of US\$0.22/bu. The

average nearby KCBT HRW price is forecast to decrease by about 5%, to US\$3.25-\$3.35/bu (June-May).

The supply of US HRS wheat is estimated to decrease marginally as lower production more-than offsets higher carry-in stocks. US production is estimated to fall by 2%, to 516 Mbu. Due to increased competition from other exporters, including Canada. exports are forecast to fall by 13%, to 270 Mbu. Carry-out stocks are projected to increase by 6%, to 169 Mbu, with the S/U ratio rising to 33%, from 30% last year. The premium over the KCBT is expected to return to a normal level of US\$0,20/bu. from US\$0.14/bu in 2004-2005, so that the average nearby futures price on the Minneapolis Grain Exchange (MGE) is forecast to be relatively unchanged from 2004-2005, at US\$3.55-\$3.60/bu.

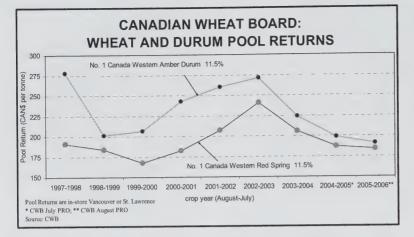
However, assuming better quality and improved protein content in both the US and Canadian HRS crops, premiums for top quality high protein Dark Northern Spring (DNS) wheat are expected to decline, with the cash premium for DNS with 14% protein (DNS 14) at Minneapolis forecast to fall by over 30%, to a slightly above-normal US\$0.70/bu, with the average DNS 14 cash price being US\$4.25-4.30/bu, 7% below 2004-2005.

The supply of US *durum wheat* is estimated to increase by 10% from 2004-2005 due to higher carry-in stocks and production. Production is forecast to rise by 3% to 93 Mbu.

In addition, world durum prices are also expected to be pressured by burdensome Canadian supplies. The US No.3 Hard Amber Durum (HAD) export price FOB Gulf is expected to decrease from US\$193/t in 2004-2005

#### **CANADA-US WHEAT TRADE DISPUTE**

- September 13, 2002 The North Dakota Wheat Commission and US Durum Growers launched a petition asking the US government to initiate countervailing duty and anti-dumping investigations against Canadian HRS wheat and durum imports. They alleged that the Canadian government unfairly subsidized Canadian wheat and that the CWB "dumps" wheat into the US at below market prices.
  - March 4, 2003 Tariffs on Canadian imports to the US of 3.94% on HRS wheat and durum were announced pursuant to the countervailing duty case. This preliminary determination was a US domestic trade action, carried out under US trade law and investigated by the US Department of Commerce (DOC), which also makes the final determinations. The US International Trade Commission (ITC) is also investigating whether injury had been caused to the US wheat industry.
    - May 2, 2003 Based on preliminary findings that Canada was dumping wheat into the US at below market prices, the US DOC imposed preliminary anti-dumping duties of 6.12% on HRS wheat and 8.15% on durum, in addition to the 3.94% duties imposed by the US in March over subsidy allegations.
  - August 29, 2003 The US DOC increased combined tariffs on Canadian HRS wheat and durum exports to the US to 14.15% and 13.55%, respectively, in its final determination.
  - October 3, 2003 The US ITC determined that imports of durum wheat were not injuring US producers but that imports of HRS wheat were injuring the US wheat sector. Thus the existing tariffs on HRS wheat remain but were removed for durum.
  - March 10, 2004 A NAFTA panel ordered the US DOC to reconsider duties on spring wheat imports from Canada. Panellists decisively rejected the US DOC's treatment of the three guarantees as a single program under the heading of "financial risk coverage" and required that each guarantee to be separately evaluated. The panel reaffirmed the US DOC decision to assess a 0.35% duty resulting from government provision of railcars.
    - June 7, 2005 A North American Free Trade Agreement (NAFTA) panel said it could find "no substantial evidence" to support the injury allegations. The US Panel noted that the US ITC had failed to prove causation between imports of Canadian wheat and circumstances in the US wheat industry. The US ITC is expected to respond to the Panel on October 5, 2005.
  - August 8, 2005 The US DOC lowered the level of countervailing duties on imports of Canadian wheat to 2.54% from 5.29% in response to an order by a NAFTA panel. An 11.4% combined tariff still remains on HRS wheat.



to US\$175/t in 2005-2006 (June- May).

#### Canada

In most quality-conscious markets, the Canadian Wheat Board (CWB) normally receives a price for wheat and durum that is competitive with US prices for wheat of similar quality. The prices obtained by the CWB are therefore, to a large degree, impacted by US crop conditions, domestic consumption and exports.

CWB returns are expected to be similar to 2004-2005 for lower quality spring wheat (low protein No.2 CWRS, No.3 CWRS and CPS), due to the expected flat MGE HRS futures market. However, projected declining premiums for DNS 14 will result in lower returns for higher protein Nos. 1 and 2 CWRS wheat. Canadian durum prices are forecast to decline, in line with lower world and US prices.

Grain is traded on world markets in US dollars, and a stronger Canadian dollar reduces returns in Canadian dollar terms. For 2005-2006, the dollar is forecast to be only marginally stronger at about US\$0.81, versus US\$0.795 for 2004-2005, so that the dollar will not have a major impact on the year-over-year change in returns.

The CWB initial payments for 2005-2006 are significantly lower than those set at the beginning of the 2004-2005 crop year, particularly for non-durum wheat. The reason for the disproportionate decline in initial payments for non-durum wheat, compared to the pool return outlook (PRO), is that the PRO was much stronger at the beginning of the 2004-2005 crop year. For example, the PRO for No.1 CWRS 12.5 in July 2004 was \$214/t, \$20/t higher than currently projected and \$24/t above the current outlook for 2005-2006.

The July 2004 PRO turned out to be overly optimistic mainly due to the larger than expected 2004-2005 world wheat crop and resultant higher than projected carry-out stocks. The stronger than expected Canadian dollar also eroded CWB pool returns in 2004-2005. August 1, 2004 the dollar was worth US\$0.76, and was expected to remain near that level for the crop year, while it actually averaged about US\$0.80. Similarly, the current 2005-2006 PRO could be raised or lowered later in the year, as more complete information on supply and disposition factors and actual market prices becomes available.

Once the CWB has made significant sales at prices above the original initial payment level, the sales revenue offsets part of the federal government guarantee and the initial payments may be adjusted upwards. The safety factor applies only to the unsold portion of the pool account. These adjustments will occur earlier in

the crop year if the price outlook strengthens, but will in most cases be made eventually as long as the price outlook does not decline significantly. For 2004-2005, the initial payment for No.1 CWRS 12.5 was adjusted to \$177.10/t by the end of the crop year, \$27.10/t higher than at the beginning, despite the declining price outlook throughout the year.

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For durum, production is forecast by IGC at 2.0 Mt, unchanged from 2004-2005. Most of it is used domestically.

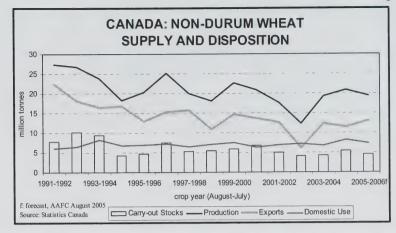
### China

Excluding the EU-25, China is the world's largest wheat producer, with production averaging 92 Mt over the past 5 years. Due to lower government support, area seeded to wheat has decreased by 28% since 1997-1998. This has largely affected the production of lower quality wheat as the emphasis shifted to producing higher quality varieties. As a result, Chinese wheat production and supplies fell and China began to import wheat in 2003-2004, with imports reaching 7 Mt in 2004-2005, the highest in a decade.

For 2005-2006, production is forecast to increase by 4% to 95 Mt but due to lower carry-in stocks, supplies are projected to fall marginally. However, Chinese wheat consumption levels have steadily declined since 2000-2001, as consumers have diversified their diets to include more meat, fruits and vegetables. For 2005-2006, consumption is forecast at 101 Mt, the lowest since 1987-88. Imports are forecast to decrease to 3 Mt of which 1.5 Mt are expected to be sourced from Canada, versus 2.1 Mt in 2004-2005.

### Middle East

Middle Eastern wheat production is forecast to decrease marginally from 2004-2005 causing imports to increase. The major Canadian market in this region was Iran, which has imported large quantities of wheat in previous



years. However, wheat production in Iran is forecast to increase to a record level leading to a decrease in wheat imports. Canada is not expected to export wheat to Iran in 2005-2006, as was also the case in 2004-2005.

Syria and Turkey are the major durum producers in the Middle East. For 2005-2006, Syrian durum production is expected to remain unchanged, at 2.5 Mt. Exports are forecast by IGC to rise by 45%, to a record 0.8 Mt. Turkish production is also expected to remain unchanged, at 3.2 Mt. Exports are forecast to double from 2004-2005, to 0.2 Mt.

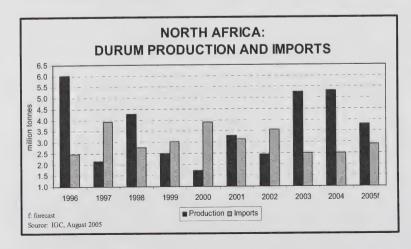
### North Africa

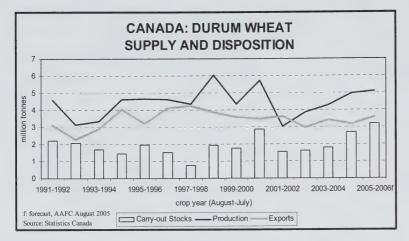
The North African countries, particularly Algeria, Morocco, Tunisia and Libya, are important to Canada as they make up the largest single world market for durum wheat. North Africa is also a major market for non-durum wheat, but not for Canadian wheat, sourcing most of their soft wheat imports from the EU and US.

For 2005-2006 North African wheat production is expected to decrease due to a drought in Morocco and Algeria. Total wheat production is forecast to fall by 25%, at 12.4 Mt. Durum production is expected to decrease by 29%, to 3,8 Mt, due to reduced harvested area and lower yields, but remain above the 10-year average of 3.5 Mt. As a result, total imports are forecast by the USDA to increase by 6%, to 18.6 Mt. Durum imports by Algeria, Morocco, Tunisia and Libya are forecast by IGC to rise by 24%, to 3.1 Mt. Durum exports from Canada to North Africa are projected to increase significantly to about 1.5 Mt from 1.0 Mt in 2004-2005.

### Canada

For non-durum wheat, 2005-2006 seeded area declined slightly, to 7.7 million hectares (Mha). In addition to this decline, abandonment is expected to be historically high for the second consecutive year due to excessive rain in Manitoba. A decrease of 3% in the harvested area estimates by Statistics Canada (SC) reflect those expectations. Despite poor yields in much of Manitoba, good moisture in the remainder of the Prairies is expected to result in average vields just 4% below last year's record, at 2.61 tonnes per hectare (t/ha) {38.8 bushels per acre (bu/ac}, about





4 bu/ac above the 10-year average. Production is estimated by SC at 19.6 Mt, 6% below 2004-2005.

Assuming normal harvest weather, the quality of the crop in western Canada is expected to be much better than in 2004-2005, when one of the poorest quality crops on record was harvested due to premature frost and wet harvest conditions. However, protein content is negatively correlated with yields, so that protein levels may be below normal. In Ontario, production is forecast to decline by 5% to 1.6 Mt, but with good quality reported.

Carry-in stocks have risen by 28%, partially offsetting the lower production. Supplies are projected to be only marginally lower than for 2004-2005. However, these stocks are largely of poor quality wheat, which is expected to result in above-normal wheat feeding for the second year in a row. Exports are forecast to increase by 16%, to 13.2 Mt, due to increased supplies of good quality wheat. Carry-out stocks are projected to fall by 18% to a historically low 4.5 Mt, due to improved crop quality and strong export demand.

For durum wheat, 2005-2006 area seeded is similar to last year at 2.3 Mha, with reduced levels of abandonment resulting in a 4% increase in harvested area. The good moisture and heat this summer has increased durum yield potential, and the average yield is estimated at a well above average 2.28 t/ha (33.9 bu/ac), just marginally lower than in 2004-

2005. As a result, production is estimated to increase by 2%, to 5.1 Mt, the highest since 2000-2001.

As with non-durum wheat, quality is expected to be much better than last year, but potentially below normal, due to the wet growing conditions. As well, protein levels may be below average.

Carry-in stocks are up by 48%, at a record 2.7 Mt, with most expected to be of lower grades. Supplies are projected to increase by 15%, to a record 7.8 Mt, well above the 10-year average of 6.3 Mt. Exports are projected to rise by 16%, to 3.6 Mt, due to increased supplies, particularly of the top milling grades, and improved world demand, particularly in the EU and North Africa. However, durum demand is inelastic as there are few uses for the crop other than for pasta

or couscous, and it is unlikely that all Canadian supplies in 2005-2006 can be exported or consumed domestically. Therefore, carry-out stocks are expected to rise for the fourth consecutive year, to a record 3.2 Mt, well above the 10-year average of 1.8 Mt.

### PRICE OUTLOOK

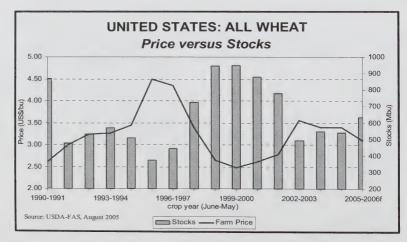
### World

For 2005-2006, wheat prices are expected to generally decrease from 2004-2005. Pressure from higher carry-out stocks in the US is expected to more-than offset support from lower production and carry-out stocks at the world level. As the major wheat futures markets are located in the US, and since the US is a major producer and exporter of wheat, the US market has a disproportionate impact on world wheat prices. Global import demand is expected to decrease which also pressures prices downward.

Agriculture and Agri-Food Canada forecasts that world prices, as measured by the benchmark US Hard Winter Ordinary (HWO) price, FOB Gulf ports, which is determined largely by the KCBT futures market, will decrease to US\$140-\$150/t for 2005-2006 from US\$154/t in 2004-2005 (August-July).

### **United States**

Average US wheat prices are expected to decline due to higher US carry-out stocks, which are negatively correlated with the average US farm price.



# 4

# CANADA: GRAINS AND OILSEEDS OUTLOOK

August 31, 2005

For 2005-06, Canadian grain and oilseed production is estimated by AAFC to decrease to 62.1 million tonnes (Mt), from 63.6 Mt in 2004-05, largely based on Statistics Canada's (STC) "July 31 Estimate of Production of Principal Field Crops". Hot and dry weather experienced during August, after the survey was taken, may result in actual yields being lower than expected by farmers at the end of July. Production in western Canada is estimated to decrease by 1% from 2004-05, to 47.7 Mt, with lower yields more than offsetting a larger harvested area. In eastern Canada, production is estimated to be down by 6%, to 14.4 Mt. Crop development is near normal in western Canada, but in eastern Canada crops are stressed by hot and dry conditions. Harvesting in western Canada is about 15% complete, slightly behind average. The quality of all crops is expected to be near normal, although wheat protein levels may be below average due to above normal yields.

Total supply of grains and oilseeds in Canada for 2005-06 is forecast to increase, to a near record level, due to sharply higher carry-in stocks. Exports are forecast to increase by 15% to about 27 Mt on support from improved quality. Total domestic usage is also forecast to increase but carry-out stocks will remain historically high. Generally, world prices are forecast to decline for wheat, but remain stable or rise slightly for corn and soybeans. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export policy, ocean freight rates and the Canada/US exchange rate.

### WHEAT (ex-durum)

For 2005-06, production is estimated to fall by 6%, due to lower area and yields. Although yields are slightly below last year, they are 10% above the 10-year average. Total supply is forecast to decline only marginally, due to higher carry-in stocks. These stocks are estimated to be mainly of low quality and as a result feed use is forecast to remain high, although down sharply from 2004-05. Exports are forecast to rise by 16% due to larger supplies of good quality wheat. Carry-out stocks are forecast to decline to a historically low level. The Canadian Wheat Board (CWB) August Pool Return Outlook (PRO) for Canada Western Red Spring wheat is below 2004-05 for high quality wheat, but unchanged to slightly higher for lower grades. Protein premiums have declined from last year, due to larger supplies of high quality spring wheat.

### DURUM

Production is estimated to rise slightly due to higher seeded area and reduced abandonment. Although yields are lower than in 2004-05, they are 12% above the 10-year average. With record carry-in stocks, total supply is expected to rise by 15% to a record 7.8 Mt. Exports are expected to increase by 14% due to increased supplies of high quality durum and increased demand from major importers due to dryness in North Africa and southern Europe. However, carry-out stocks are projected to rise by 19% to a burdensome 3.2 Mt. The CWB 2005-06 PRO is below 2004-05 for all grades, due to higher North American supplies.

### BARLEY

Production is estimated to fall by 6% from 2004-05, due to lower yields and harvested area. Total supply, however, is projected to increase slightly as lower production is more than offset by higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to rise by 25%, due to higher exportable supplies of malting quality barley and less competition in overseas feed barley markets. Carry-out stocks are expected to drop significantly to near normal level. The off-Board feed barley price is forecast to rise slightly. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$6/t from 2004-05 to \$172/t.

#### OATS

Production is estimated to increase slightly, as higher harvested area more than offsets lower yields. Total supply is expected to rise by 8%, due to higher carry-in stocks, which resulted from below-normal exports in 2004-05 related to the poor crop quality. Exports are forecast to rise by 13% due to larger supply and improved crop quality. Carry-out stocks are expected to decrease. Feed oats prices are forecast to be similar to 2004-05, with reduced premium for milling oats.

### CORN

Production is estimated to decline by 6% due mainly to lower yields. This is expected to result in a 17% increase in corn imports, mainly from the US to eastern Canada. Shipments of feed wheat and barley from western to eastern Canada are expected to decrease. Food and industrial use is forecast to rise, due to higher ethanol production. Prices are expected to rise due to higher Chicago corn prices and strengthening Chicago-Chatham spreads.

### CANOLA

Production is estimated to rise by 8%, with total supply expected to increase by 18% due to higher carry-in stocks. Crop quality is expected to be slightly below normal due to stress from heat and excessive moisture and premature ripening. Despite burdensome supplies, domestic crush and exports are forecast to rise by only 6% and 3% respectively, due to competition from large

supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.7 Mt. The average price is forecast to decrease under pressure from historically low US soyoil prices, the high Canadian dollar and the burdensome carry-out stocks.

### FLAXSEED (excluding solin)

Production is estimated to increase by 102% to the highest level since 1998-99, due to a sharp rise in seeded area. Total supply is expected to rise by 68%. Exports are forecast to increase sharply due to strong EU demand and higher supply. Carry-out stocks are expected to rise sharply, but are not considered to be burdensome. The average 2005-06 price is expected to decline.

### SOYBEANS

Production is estimated to fall by 3%, due to lower seeded area and yields. Despite lower imports, total supply is expected to rise slightly due to higher carry-in stocks. Domestic use is expected to rise by 5%, to a near record level. Exports are forecast to remain stable despite competition from large US and South American supplies. The average Chatham price is forecast to rise, due to stronger world soybean prices.

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

August 31, 2005

Grain and		rea			Imports	Total	Exports	Food & Industrial	Feed, Waste &	Total Domestic	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Use (e)	Dockage	Use (d)	Stocks	Price (f)
(a)	000	) ha	t/ha	***************************************	***************************************		· tnousand m	netric tonnes-				
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	220	684	1,788	224.21
2004-2005P	2,230	2,141	2.32	4,962	1	6,751	3,170	255	406	881	2,700	199
2005-2006F	2,280	2,232	2.28	5,083	1	7,784	3,600	260	524	984	3,200	191 *
Wheat Except												
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,300	2,775	3,222	6,804	4,292	206.03
2004-2005P	8,169	7,722	2.71	20,898	13	25,203	11,400	2,770	4,763	8,303	5,500	187
2005-2006F	7,742	7,530	2.61	19,633	10	25,143	13,200	2,800	3,833	7,443	4,500	184 *
All Wheat												
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6,080	
2004-2005P	10,339	9,862	2.62	25,860	14	31,955	14,570	3,025	5,169	9,185	8,200	
2005-2006F	10,022	9,762	2.53	24,716	11	32,927	16,800	3,060	4,357	8,427	7,700	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,445	298	8,579	9,291	2,102	135.80
2004-2005P	4,678	4,050	3.26	13,186	100	15,388	2,000	300	9,553	10,288	3,100	112.15
2005-2006F	4,520	3,915	3.16	12,358	30	15,488	2,500	380	10,003	10,788	2,200	105-125
Corn												
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	346	2,415	8,890	11,317	1,143	137.18
2004-2005P	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100.00
2005-2006F	1,121	1,072	7.74	8,297	2,800	12,197	150	2,700	8,332	11,047	1,000	100-120
Oats												
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005P	1,995	1,315	2.80	3,683	25	4,496	1,500	130	1,574	1,896	1,100	130.68
2005-2006F	1,955	1,418	2.63	3,731	15	4,846	1,700	170	1,781	2,146	1,000	120-140
Rye												
2003-2004	246	147	2.22	327	0	357	171	47	60	125	60	104.44
2004-2005P	284	165	2.53	418	1	479	230	48	109	174	75	70-80
2005-2006F	218	159	2.39	380	1	456	200	48	111	176	80	70-90
Mixed Grains												
2003-2004	241	135	2.84	384	0	384	0	0	384	384	0	
2004-2005P	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006F	219	120	2.62	314	0	314	0	0	314	314	0	
Total Coarse (		7.500	2.50	00.047	0.400	04.040	4.540	0.000	40.40			
2003-2004 2004-2005P	9,070	7,529	3.50	26,317	2,162	31,618	4,519	2,899	19,495	23,006	4,093	
2004-2005F 2005-2006F	8,362 8,031	6,713 6,68 <b>4</b>	3.94	26,441	2,526	33,060	3,880	3,128	20,018	23,805	5,375	
2005-2000F	0,031	0,004	3.75	25,080	2,846	33,301	4,550	3,298	20,541	24,471	4,280	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005P	5,319	4,938	1.57	7,728	150	8,487	3,410	3,031	419	3,502	1,575	309.15
2005-2006F	5,485	5,214	1.60	8,325	150	10,050	3,500	3,200	605	3,850	2,700	280-320
Flaxseed	745	700	4.04									
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005P	728	528	.98	517	40	650	465	n/a	n/a	160	25	n/a
2005-2006F	844	809	1.29	1,044	20	1,089	700	n/a	n/a	239	150	320-360
Soybeans	4.054	4.04=	0.4-	0.000				4 41				
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005P	1,229	1,178	2.59	3,048	450	3,638	1,000	1,580 1/	488	2,193	445	248
2005-2006F Total Oilseeds	1,176	1,158	2.56	2,963	250	3,657	1,000	1,750 1/	447	2,307	350	240-280
2003-2004		6 46 4	4.50	0.704	050	44.044	F.077					
2003-2004 2004-2005P	6,531 7,277	6,464 6,643	1.52 1.70	9,794 11,293	850 640	11,811	5,277	n/a	n/a	5,693	841	
2005-2006F	7,506	7,181	1.70	12,332	420	12,774 14,796	4,875 5,200	n/a n/a	n/a n/a	5,855 6,396	2,045 3,200	
Total Casia A		-									0,200	
Total Grains A			0.44	E0.000	0.000	70.70	05.500					
2003-2004 2004-2005P	26,263 26,038	24,461	2.44 2.74	59,663	3,029	72,724	25,523	n/a	n/a	36,187	11,014	
2004-2005P 2005-2006F	25,559	23,219 23,627	2.74	63,595 62,128	3,180	77,789	23,325	n/a	n/a	38,844	15,620	
2000-20001	20,009	20,021	2.03	02,120	3,277	81,024	26,550	n/a	n/a	39,294	15,180	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\*CWB Pool Return Outlook (PRO) – July 28, 2005 \*\* CWB Pool Return Outlook (PRO) – August 25, 2005

<sup>1</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

P: preliminary

F: forecast - Agriculture and Agri-Food Canada - August 31, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 31, 2005

Total Canadian pulse and special crops production is estimated to increase by 4%, from 2004-05, to 5.43 million tonnes (Mt), based on Statistics Canada's (STC) July 31 production estimates and AAFC forecasts where STC estimates were not available. Total supply is expected to increase by 14% to 6.67 Mt, due to higher production and higher carry-in stocks. Exports are forecast to increase by 13% and domestic use by 7% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Since the survey was conducted from July 20 to August 5 before the start of harvest, the actual yields for crops in western Canada could be lower than the estimates because of hot and dry weather in late July and early August. Crop abandonment is expected to be slightly lower than normal, except for Manitoba where significantly higher than normal abandonment is expected. Harvest progress is about a week behind normal, but significantly ahead of 2004-05. Harvesting of dry peas, lentils, chickpeas and mustard seed is underway and harvesting of canary seed and dry beans has started. The buckwheat harvest is expected to start in mid September and the sunflower seed harvest in early October. Quality is expected to be normal and significantly better than in 2004-05, assuming that precipitation and temperatures will be normal for the harvest period. Wet weather and early frosts would reduce both yields and quality.

The main factors to watch are precipitation and temperatures during September and October in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

### **DRY PEAS**

For 2005-06, production is estimated to decrease by 3%, as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is forecast to increase by 8% due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carry-out stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 18%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

### LENTILS

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area and higher yields. Production is expected to increase for all types; large, medium and small green, and red. World supply is forecast to increase by 14% to 4.44 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 22% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 48%. The average price, over all types and grades, is forecast to decrease moderately from 2004-05, as pressure from higher world supply is partly offset by support from higher quality.

### DRY BEANS

For 2005-06, production and supply are estimated to increase, due to a 25% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry and small red beans, but remain

stable for Great Northern and pink beans. US production is forecast to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

### **CHICKPEAS**

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but decrease slightly for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

### MUSTARD SEED

For 2005-06, production is estimated to decrease by 28% because of a 32% fall in seeded area, which is partly offset by higher yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is expected to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only slightly, with a s/u ratio of 81%. The average price, over all types and grades, is expected to increase marginally as higher quality more than offsets pressure from the higher supply.

### **CANARY SEED**

For 2005-06, production is estimated to decrease by 19%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is

expected to increase by 9%, as higher carry-in stocks more than offset the fall in production. World supply, 90% of which is in Canada, is forecast to increase by 8% to 440,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 74%. The average price is forecast to decrease because of the higher supply.

### SUNFLOWER SEED

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 5% to 28.7 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

### BUCKWHEAT

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

### **FURTHER INFORMATION:**

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# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

August 31, 2005

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Grain and	Are				Imports	Total	Exports	Total	Carry-out	Average
Crop Year (a)	Seeded	Harvested	Yield	Production	(b)	Supply	(b)	Domestic Use (d)		Price (e)
	000	ha	t/ha			thousar	nd metric tor	nnes		• \$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005p	1,388	1,345	2.48	3,338	40	3,583	1,900	1,083	600	135
2005-2006f	1,410	1,364	2.37	3,228	30	3,858	2,100	1,158	600	115-145
Lentils								•		
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005p	778	750	1.28	962	8	1,008	510	328	170	310
2005-2006f	860	847	1.44	1,219	5	1,394	620	324	450	265-295
Dry Beans										
2001-2002	184	175	1.70	298	42	380	263	82	35	725
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005p	163	126	1.75	220	30	305	263	37	5	650
2005-2006f	203	172	1.77	304	40	349	270	59	20	530-560
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005p	47	39	1.31	51	5	76	45	26	5	385
2005-2006f	77	72	1.39	100	5	110	65	35	10	410-440
Mustard Seed										410 440
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005p	317	304	1.00	305	2	399	130	79	190	295
2005-2006f	217	212	1.04	220	2	412	150	77	185	285-315
Canary Seed										200 010
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	168	11	67	345
2004-2005p	356	318	0.94	300	0	367	175	37	155	230
2005-2006f	204	199	1.23	244	0	399	185	44	170	205-235
Sunflower Seed										200 200
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005p	87	59	0.92	54	30	109	35	69	5	490
2005-2006f	98	81	1.31	106	30	141	55	76	10	375-405
Buckwheat								, 0	10	373-403
2001-2002	14	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005p	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	5	1.00	5	1	6	2	4	0	340-370
Total Pulse And S	pecial Crops (	c)				Ŭ	2	4	U	340-370
2001-2002	3,131	2,993	1.23	3,681	120	4,543	2,671	1,203	669	
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,203		
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,492	1,403	638	
2004-2005p	3,136	2,948	1.78	5,235	116	5,855	3,062		504	
2005-2006f	3,075	2,952	1.84	5,426	113	6,669	3,447	1,663	1,130	
	,,	_,-0_		0,720	110	0,009	3,447	1,777	1,445	

<sup>(</sup>a) August-July crop year. (b) Excludes products.

Source: Statistics Canada and industry consultations.

<sup>(&#</sup>x27;c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat) (d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, August 31, 2005

A. SELLING	SELLING PRICE OF BULK FEED I	LK FEED		DIENT	NGREDIENTS AT SELECTED POINTS	FLECTI	ED PO	INTS							September 6,	2005		
SELECTED	REFERENCE	PRICE	(1)	4	2	1000	PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHER
Vaporonivor	Contember 6 2005	FOR	A/N	2 4/2	N/A	135.00	SISTA	282 00	158 00	98.00	MESE	850 00	460.00	MESE		2	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	415 00
BC (4) (7)			129.00	ΑX	134.00	137.00		281.00	153.00	105.00		850.00	460.00					415.00
gary	-	FOB	N/A	N/A	N/A	N/A		285.50			145.00	975.00	495.00					390.00
AB (4)	August 29, 2005		104.00	N/A	105.00	130.00		286.50			145.00	975.00	495.00					390.00
Saskatoon	September 6, 2005	FOB	90.25	139.00		N/A		273.00	N/A		150.00	N/A	495.00			116.33		430.00
SK (4)	August 29, 2005		90.25	139.00		117.00		274.00	N/A		150.00	N/A	495.00			117.77		430.00
Winnipeg	_	FOB	131.00		109.00	N/A		262.33	NA		290.00	1025.00	525.00					360.00
MB (4)(9)	-		131.00	-	108.00	105.00		263.00	A/A		290.00	1025.00	525.00					360.00
nder Bay	September 6, 2005	In-Store	107.50		102.00													
(8) NO	August 29, 2005		10/.00	N/A	105.15	70,70												
Ports	September 6, 2005	On Board				94.61												
USA (3)	August 29, 2005	Vessel				100.06												
Bay Ports	September 6, 2005	In-Store	140.00	205.00	118.00													
NO	August 29, 2005		140.00	205.00	118.00													
Chatham	September 6, 2005	Track				105.65												
NO	August 29, 2005					115.43												
onto	September 6, 2005	N/A					FOB				193.00	N/A	460.00	425.00	114.00		270.00	460.00
ON (5)	August 29, 2005										193.00	N/A	460.00	425.00	114.00		2/0.00	460.00
Hamilton	September 6, 2005	N/A						274.58	W/V#									
NO	August 29, 2005							279.65	#N/A									
Eastern	September 6, 2005	FOB				104.50												
NO	August 29, 2005					109.00												
London	September 6, 2005	FOB												425.00	114.00			
NO	August 29, 2005	$\neg$												425.00	114.00			
Port Colborne	September 6, 2005	FOB								30.00				425.00	114.00			
NO	August 29, 2005									29.00				425.00	114.00			
Cardinal	September 6, 2005	FOB												425.00	114.00			
NO	August 29, 2005													425.00	114.00			
Montreal	September 6, 2005		141.00		141.00	- 1		297.01	193.58	55.00	260.00	850.00	453.00	425.00	114.00		270.00	488.00
QC (5)	August 29, 2005	$\neg$	141.00	150.00	140.50	- 1	FOB	300.86	198.20		250.00	850.00	431.00	425.00	114.00		270.00	410.00
Trois-Rivières	September 6, 2005	In-Store	135.10		149.20	126.86												
	August 29, 2005		138.40		149.30	121.55												
St. Jean QC (2)	September 6, 2005	FOB	132.64			113.03		277.40										
St. Hyacinthe QC	August 29, 2005	$\neg$	119.30			106.18		277.64										
Quebec	September 6, 2005	In-Store	142.37	N/A	160.66	121.73		295.94	204.88									
00	August 29, 2005		143.47	N/A	160.70	124.90		304.00	204.97									
Truro	September 6, 2005	Track	164.03		167.20	154.40		338.16	258.86		243.20		N/A					460.00
NS	August 29, 2005	_	173.44		167.20	162.09	FOB	342.76	258.86		246.08		505.00					460.00
Truro	September 6, 2005	_	N/A	N/A	N/A	N/A												
NS	August 29, 2005	$\neg$	N/A	¥N V	N/A	N/A												
Halifax	September 6, 2005	In-Store	N/A	N/A	N/A	N/A		341.00		297.50		1,050.00	N/A					
(9) SN	August 29, 2005		N/A	N/A	N/A	162.50		340.00		297.50		1,100.00						
Source: Market An	Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	riculture and A	Agri-Food	Canada;	Thunder B	ay prices	are based	on the Wir	nnipeg Comr	modity Exc	change (W	e (WCE) market clo		US\$1.00=	CAN\$1.188	32, closing	date Septer	USSI.00=CANSI.1882, closing date September 2, 2005
Colliant, Andre D	oumbe Statistical	ondana umo	(404)	1000-00	1 av. (201	700-00/	FIIIalli	doumbeag	agi grica		X 7 /A T	HOL BY WILL	200					
Footnotes: All prices	Rootnotes: All prices in Canadian dollars per metric tonne based on survey respondents.	er metric tonne ba	sed on surve	v responde	ents.													
Grain grade	Grain grades unless otherwise specified ) are: Western or Eastern Feed Oats. No 1 Canada Western or Eastern Barley. No 2 Canada Yellow Com. No 3 US Yellow Com.	ecified ) are: Wes	stern or East	ern Feed W	heat Feed	Oats, No.1	Canada W	estern or East	tern Barley. N	o.2 Canada	Yellow Cor	m. No.3 US	Yellow Cor	Ľ.				
Sovhean M	Sovbean Meal 48 % Protein Canola Meal based on	nota Meal based or	n minimim	standard of	5 3 50% Protei	n Fich Mes	al. white fi	ch and/or herr	minimum standard of 34% Percein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Percein. Gluten Eeed 21% Percein.	Meal 60	% Protein	Gluten Feed	1 21% Profes	9.				
Suy bear in	ICAI 40 /01 IOIOIII. CM	HOIG INTOGE DESCRIPTION	II Immuni	Sidnicale	327011000	II. I ISH IVE	all willto i	ISH and or nor	IIIIg mear. on	ILCH IVICAL OC	7/0 I IOICIII.	Clutch I ver	77711017	1				

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oars 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

September 6, 2005

DD.	AT	D.1	CD	AT	NS

	Selected Points	Price Basis		This week 6-Sep-05	Last week 22-Aug-05	Month ago 8-Aug-05	Year ago 13-Sep-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	107.00	107.00	108.00	136.80
	(CBOT)		Oat	142.25	149.50	155.25	141.75
	(Lethbridge)		Barley	102.00	104.00	105.00	105.00
D:	Bayport, ON (1)	In-store	Wheat	130.61	130.61	131.61	160.41
	7,7		Oat	N/A	N/A	N/A	N/A
			Barley	129.39	131.39	132.39	132.39
	Montreal, QC (1)	In-store	Wheat	135.03	135.03	136.03	164.83
			Oat	N/A	N/A	N/A	N/A
			Barley	134.31	136.31	137.31	137.31
	Moncton, NB	Truck via Halifax	Wheat	157.25	157.25	158.25	187.05
			Oat	N/A	N/A	N/A	N/A
			Barley	158.50	160.50	161.50	161.50
	Truro, NS	Truck via Halifax	Wheat	151.22	151.22	152.22	181.02
			Oat	N/A	N/A	N/A	N/A
			Barley	156.00	158.00	159.00	159.00
	Halifax, NS (1)	In-store	Wheat	142.28	142.28	143.28	172.08
			Oat	N/A	N/A	N/A	N/A
			Barley	142.30	144.30	145.30	145.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	205.63	206.63	235.43
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			6-Sep-05	22-Aug-05	8-Aug-05	13-Sep-04
From:		On Board Vessel	94.61	98.09	100.06	127.88
То:	Montreal, QC (1)	In-store	113.65	117.13	119.10	146.92
From:	Chicago (IL)	Track	101.62	99.04	101.00	112.67
To:	Montreal, QC	Track	130.48	127.90	129.86	141.53
From:	Chatham, ON	Track	105.65	109.27	110.30	143.70
То:	Montreal, QC	Track	129.52	133.14	134.17	167.57

Soymeal	48%	Protein	

From: Hamilton, ON		274.58	283.07	224.54	303.46
To: Montreal, QC	Track	298.91	307.40	248.87	327.79
Moncton, NB	Track	317.66	326.15	267.62	346.54
Truro, NS	Track	320.88	329.37	270.84	349.76
Stephenville, NL	Track / Truck via Sydney	369.51	378.00	319.47	398.39

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

OATS BARLEY  N/A 134.00  N/A 134.00  N/A 105.00  N/A 105.00	PRICE	PRICE SOYBEAN CANOLA	$\vdash$	⊢	FISH	ANIMAL	GLUTEN GLUTEN	GLUTEN	FFFD	DEHY	FFATHFR
129.00 N/A 134.00 104.00 N/A 105.00 104.00 N/A 105.00 N/A 106.00 104.00 N/A 105.00			00000	MACAI	MAEAI	-	MEAL	EFFD		AI FAI FA	MEAI
N/A 134.00 N/A 105.00 N/A 105.00	+	293.00 159	+	+	850.00	460.00			$\top$		415.00
N/A 105.00 N/A 105.00	50	305.50 167.00	╫		850.00	460.00					415.00
N/A 105.00	125.00	╀	$\vdash$	140.00	975.00	495.00					390.00
	125.00	301.00		140.00	975.00	495.00					390.00
139.00 88.75	122.00		1	145.00	N/A	495.00			116.10		430.00
139.00 88.75	122.00		1	145.00	N/A	495.00			116.10		430.00
140.00 108.50	105.00	+		290.00	1025.00	525.00					360.00
130.00 140.00 108.50	105.00	281.50 N/A		290.00	1025.00	525.00	1				360.00
N/A											
106.50 N/A 105.25											
On Board 98	98.09										
	100.06										
In-Store 140.00 205.00 118.00											
205.00 118.00											
108	109.27										
116	115.43									0000	000
	FOB			193.00	N/A	460.00	425.00	114.00		270.00	460.00
		4		193.00	N/A	460.00	425.00	114.00		2/0.00	460.00
		283.07 #N/A	A								
		224.54 #N/A	A								
110	110.00										
106	106.00										
							425.00	114.00			
							425.00	114.00			
			33.00				425.00	114.00			
			43.00				425.00	114.00			
							425.00	114.00			
		$\dashv$	-	$\neg$			425.00	114.00			
141.00 150.00 140.50 118	115.00	296.25 196.05	05 59.33	250.00	820.00	411.00	425.00	114.00		270.00	410.00
150.00 141.00	115.00 FOB	299.85 212.90	Н		850.00	411.00	425.00	114.00		270.00	410.00
149.25	124.11										
149.50	129.03										
112.91 121.03	106.48	289.37									
118.18 112.18 117.48	108.45	$\dashv$									
N/A 160.68	125.75	$\dashv$	23								
N/A 160.96	129.40	+	53	0		00 101					460.00
167.20	4	344.19 258.86	86	246.25		202.00					460.00
1/0.43 16/.20	155.99 FOB	357.48 258.80	80	240.00		202.00					00.00
N/A N/A N/A	N/A			1							
N/A N/A N/A	N/A		0001		4 400	_					
N/A N/A	162.00	346.10	297.50		1,100.00	#DIV/0:					
N/A N/A 159	159.50	378.00	297.50		1,100.00	1,100.00   #DIV/0:					
Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	rices are based	on the Winnipeg	Commodity E.	xchange (V	VCE) mark		US\$1.00=C	CAN\$1.213	99, closing	USS1.00=CANS1.2139, closing date August 19, 2005	t 19, 2005
terphone: (401) /05-0501   148: (401) /05		9. 9									
tonne based on survey respondents											
ore: Western or Bestern Bood Wheat Bood Oats	No 1 Canada W	estern or Fastern Rar	lex No 2 Canad	a Vellow Co	No 3 LIS	Yellow Cor	-				
de: Western of Eastern Feed Wilear, 1 cou cars, based on minimum standard of 35% Protein. Fi	sh Meal: white f	cstein or Lastein La	Icy, 170.2 Current	60% Protein	Gluten Fee	d 21% Protei					
Contact: André Doumbé Statistical Clerk Telephone: (204) 983-5524 Email: doumbea@agr.gc.ca N/A = not available Contact: André Doumbé Statistical Clerk Telephone: (204) 983-5524 Email: doumbea@agr.gc.ca N/A = not available Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canada Meal based on minimum standard of 33% Protein. Fish Meal; white fish and/or herning meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.	No.1 Canada W	doumbe.	a@agr.gc	a@agr.gc.ca astem Barley, No.2 Canac	a@agr.gc.ca N/A Sastem Barley, No.2 Canada Yellow Co	a@agr.gc.ca N/A = not avail assten Barley, No.2 Canada Yellow Com, No.3 US	[6] a	[6] a	[6] a	[6] a	0 e

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### **B. CASH PRICES AND REPLACEMENT VALUES**

August 22, 2005

			INC

	Selected Points	Price Basis		This week 22-Aug-05	Last week 8-Aug-05	Month ago 25-Jul-05	Year ago 23-Aug-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	107.00	108.00	109.00	136.80
	(CBOT)		Oat	149.50	155.25	169.00	141.75
	(Lethbridge)		Barley	104.00	105.00	112.50	105.00
 D:	Bayport, ON (1)	In-store	Wheat	130.61	131.61	132.61	160.41
-	Bayport, Olv (1)	111 31010	Oat	N/A	N/A	N/A	N/A
			Barley	131.39	132.39	139.89	132.39
	Montreal, QC (1)	In-store	Wheat	135.03	136.03	137.03	164.83
	monacai, do (1)	111 31010	Oat	N/A	N/A	N/A	N/A
			Barley	136.31	137.31	144.81	137.31
	Moncton, NB	Truck via Halifax	Wheat	157.25	158.25	159.25	187.05
	THE	Track training.	Oat	N/A	N/A	N/A	N/A
			Barley	160.50	161.50	169.00	161.50
	Truro, NS	Truck via Halifax	Wheat	151.22	152.22	153.22	181.02
			Oat	N/A	N/A	N/A	N/A
			Barley	158.00	159.00	166.50	159.00
	Halifax, NS (1)	In-store	Wheat	142.28	143.28	144.28	172.08
			Oat	N/A	N/A	N/A	N/A
			Barley	144.30	145.30	152.80	145.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	206.63	207.63	235.43
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	<del></del>		Barley	N/A	N/A	N/A	N/A
	Salastad Baints	Drice Paris					
orn	Selected Points	Price Basis		This week 22-Aug-05	Last week 8-Aug-05	Month ago 25-Jul-05	Year ago 23-Aug-04
rom.	US Lake Port	On Board Vessel		09.00	100.06	100.00	420.40

	Selected Points	Price Basis	This week	Last week	Month ago	Year ago
Corn			22-Aug-05	8-Aug-05	25-Jul-05	23-Aug-04
From:	US Lake Port	On Board Vessel	98.09	100.06	122.89	130.40
To:	Montreal, QC (1)	In-store	117.13	119.10	141.93	149.44
From:	Chicago (IL)	Track	99.04	101.00	123.86	119.16
To:	Montreal, QC	Track	127.90	129.86	152.72	148.02
From:	Chatham, ON	Track	109.27	110.30	122.08	145.18
То:	Montreal, QC	Track	133.14	134.17	145.95	169.05

Soymeal 48% Protein					
From: Hamilton, ON		283.07	224.54	250.72	381.40
To: Montreal, QC	Track	307.40	248.87	275.05	405.73
Moncton, NB	Track	326.15	267.62	293.80	424.48
Truro, NS	Track	329.37	270.84	297.02	427.70
Stephenville, NL	Track / Truck via Sydney	378.00	319.47	345.65	476.33

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

September 9, 2005 Volume 18 Number 16

# **SOUTH KOREA**



In July 2005, Canada formally announced the launch of bilateral free trade negotiations. A Free Trade Agreement (FTA) which would enhance Canada's important bilateral economic relationship with South Korea would also strengthen our presence in the dynamic northeast Asian region. This issue of the *Bi-weekly Bulletin* examines South Korea's agriculture industry and the potential for increased trade with Canada.

### BACKGROUND

The Asia-Pacific Region is Canada's second largest trading partner. It accounted for about 5% of trade in 2004. Within the Pacific Rim countries, South Korea ranked as Canada's third largest trading partner of the region behind China and Japan. In 2003, South Korea accounted for 11% of Canada's exports to this area. Canada's major competitors for the South Korean agri-food import market are the United States (US), China, Japan, the European Union (EU) and Australia.

In 2005, the population of South Korea is about 48 million (M) with a land mass of 100,000 square kilometres but only 20% is arable. The major crops grown are rice, barley, corn, soybeans, white and sweet potatoes, fruits and vegetables. South Korea depends on imports for 60-70% its food and feed needs. This has increased from about 50% in 1990 and 40% in 1980.

According to *The World Factbook*, South Korea's Gross Domestic Product (GDP) was US\$925 billion (G) (2004 estimate), the world's 16th largest economy. In comparison, Canada's GDP was US\$1.023 trillion, the 13th largest economy in the world. GDP per capita in 2004 was US\$31,500 for Canada and US\$19,200 for South Korea.

In 2004, two-way merchandise trade was approximately CAN\$8.1G (Canada exported CAN\$2.3G and imported CAN\$5.8G) and two-way direct investment was over CAN\$1G (Canadian direct investment in Korea was CAN\$686M). The excess of Canadian imports over exports has created a trade deficit of CAN\$3.5G. In 2003, two-way trade in services was CAN\$889M (Canada exported CAN\$595M and imported CAN\$294M).

Canada's interest in Korea lies in three main areas: tapping into the value chains of globally competitive production and supply from Korean corporations; selling raw materials and key competitive technologies and products; and, employing Korea as a strategic base to establish an export and manufacturing presence in Northeast Asia. Current and potential

export growth exists in many sectors, including; wood pulp, mineral fuels, metals, electrical machinery, shellfish and a wide variety of agricultural products. Korean exports to Canada cover a broad range of sectors, dominated by motor vehicles and auto parts, electrical machinery, computers, rubber, and steel. In 2004, 1.74% of Canada's imports came from South Korea and 0.57% of Canada's exports went to South Korea.

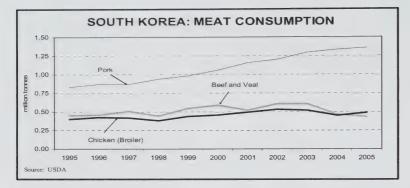
### **AGRICULTURE**

### **Trade**

In 2004, South Korea was the world's 9th largest exporter (total trade) and 13th largest importing country.

The seven main suppliers to South Korea are: the US, Australia, Malaysia, New Zealand, Canada, EU and China. In 2004, it imported US\$10.5G in agricultural goods, which accounted for 4.7% of its total imports. Its agriculture exports were US\$1.7G. South Korea imported US\$14.7G of agricultural, forestry and fishery products in 2004, a 9% increase from 2003.





In 2004, Canada exported CAN\$244.3M of agri-food products to South Korea, with wheat accounting for 31% and pork 13%. Canada imported CAN\$42M of agri-food products from South Korea, with pasta accounting for 34%.

### **Industrial Structure**

The number of people employed in the agriculture, forestry, and fishery sectors has declined from about 60% in 1965 to less than 10% currently. Although agriculture only accounts for 3.6% of GDP, it accounts for 8.8% of employment. Since the 1960's, South Korea has been a large net importer of agriculture products, mostly consisting of: raw materials to support the manufacture of clothing and shoes for exports, wheat for food use and feed for livestock.

### **Meat Consumption**

Asia-Pacific countries are generally moving towards a more western style diet. The demand for more variety, food-away-from-home and pre-packed convenience foods has increased significantly. This is due to increasing affluence, more women in the workforce, and a younger generation which is well-traveled and has acquired a taste for different types of food.

The demand for meat and poultry products in South Korea has increased significantly over the past decade in response to higher per capita income. However, after trending upward until 2003, consumption of beef and veal has recently declined. With the ban on US and Canadian beef due to Bovine Spongiform Encephalopathy (BSE). imports fell in 2004, causing beef consumption to decrease. With this ban, imported beef prices have risen, and consumers are switching to pork and poultry. Domestic beef prices have fallen somewhat, but still are roughly five times the imported beef price. Chicken consumption has remained constant while pork consumption has been increasing. Poultry consumption has recovered from the temporary, but dramatic decline in 2004 due to avian influenza concerns.

### **Livestock Production**

The limited amount of land for agriculture production constrains the expansion of the livestock industry. While hog and dairy cow numbers continue to decrease, beef cattle numbers are increasing, and chicken

inventories have remained relatively stable.

# SOUTH KOREA: LIVESTOCK INVENTORIES

	Swine	Dairy Cows	Beef Cows	Chickens*
		thousand head	l	thousand birds
2002	8,879	545	1,423	104,326
2003	9,149	535	1,426	99,263
2004	9,046	508	1,624	97,631
2005	8,845	492	1,770	101,190

<sup>\*</sup> includes Layer and Broiler Source: USDA

### Poultry

The production of layer and broiler chickens is expected to increase due to strong demand for poultry products and low compound feed prices in the poultry sector. South Korea currently uses imported chicken meat at restaurants and fast food chains. With the demand for poultry products on the rise, this will lead to a production increase in both layer and broiler chickens. Chicken farms have been evolving towards larger, more efficient farms due to increasing foreign competition.

### **Beef and Dairy**

The majority of the South Korean cattle herd is made up by native *Hanwoo* cattle which account for 70% of domestically raised beef while *Holstein* dairy cows make up the rest. Dairy cattle numbers are decreasing due to overproduction of milk and a herd reduction program. The typical herd size is usually between 1-4 head. However, the increase in numbers of beef cattle is expected to be reversed if Korea re-opens its border to US beef.

In 2003, South Korea banned imports of beef and dairy products from Canada and the US when BSE was discovered. Prior to this ban, South Korea was Canada's fourth largest beef importer.

### Hogs

South Korea's hog industry was hit with swine fever and foot-and-mouth disease in 2000. Many countries have banned pork imports from South Korea due to these diseases.

# SOUTH KOREA: WHEAT IMPORTS MARKET SHARE BY SOURCE

WARKET SHARE BY SOURCE								
	2000	2001	2002	2003	2004			
			percen	t				
US	45	43	39	43	41			
Australia	38	30	31	28	38			
China	-	7	11	15	9			
Canada	8	9	4	5	5			
India	-	7	5	3	4			
Ukraine	2	5	11	4	2			

Note: Wheat Includes Durum; Market Shares may not total 100 due to rounding

Source: Global Trade Atlas

The Korean Government recently announced a mandatory registration for hogs. Regulations require that hog farmers register their operations with the municipal government. Farmers must demonstrate that they have a minimum amount of space per animal

and agree to attend extension classes on environmentally friendly agriculture once a year. Because of this regulation, inventories of hogs continued to decrease in the market year 2004-2005.

SOUTH KOREA:	WHEAT	SUPPL	Y AND	DISPOS	ITION	
crop year July-June	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006
Harvested Area (kha)	1	1	2	2	3	3
Carry-in Stocks	1.050	1.050	.thousand	d tonnes 985		
Production	1,050	1,050	1,100	985	958 10	943 10
Imports	3,127	3,979	4,052	3,434	3,700	3,700
Total Supply	4,179	5,032	5,158	4,429	4,668	4,653
Exports	128	122	123	131	125	125
Feed Other Domestic Consumption	689 2,312	1,497	1,670	920	1,200	1,200
Total Use	3,129	2,313 <b>3,932</b>	2,380 <b>4,173</b>	2,420 <b>3,471</b>	2,400 <b>3,725</b>	2,400 <b>3,725</b>
Carry out Stocks	1,050	1,100	985	958	943	928
Stocks-to-use ratio (%)	34	28	24	28	25	25
SOUTH KOREA:	CORN	SUPPLY	AND D	ISPOSI	TION	
crop year October-September	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005
Harvested Area (kha)	16	14	17	17	18	19
			.thousand	d tonnes		
Carry-in Stocks	1,038	1,229	1,172	1,285	1,428	1,006
Production	64	57	73	70	78	80
Imports	8,743 <b>9,845</b>	8,621	8,786	8,783	8,300	8,500
Total Supply	9,045	9,907	10,031	10,138	9,806	9,586
Exports Feed	6,460	6,584	6,569	6,602	6.700	6,800
Other Domestic Consumption	2,156	2,151	2,177	2,108	2,100	2,100
Total Use	8,616	8,735	8,746	8,710	8,800	8,900
Carry out Stocks	1,229	1,172	1,285	1,428	1,006	686
Stocks-to-use ratio (%)	14	13	15	16	11	8
SOUTH KOREA: I	BARLEY	SUPPL	Y AND	DISPOS	ITION	
crop year October-September	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006
Harvested Area (kha)	68	91	79	61	70	70
rial voolog / flog (itria)			.thousand			
Carry-in Stocks	-	-	-	-	-	-
Production	229	383	300	220	260	260
Imports Total Supply	85 <b>314</b>	102 <b>485</b>	65 <b>365</b>	<u>67</u> <b>287</b>	100 <b>360</b>	100 <b>360</b>
Exports	-	-	-	-	-	-
Feed Other Demostic Consumption	5	30	30	30	30	30
Other Domestic Consumption  Total Use	309 <b>314</b>	455 485	335 <b>365</b>	257 <b>287</b>	330 360	330 <b>360</b>
Carry out Stocks	-	-		-	-	-
Stocks-to-use ratio (%)	0	0	0	0	0	0
Source: USDA, PSD Official Statis	stics					

### Rice

Rice is South Korea's largest agriculture commodity produced. In 2004-2005, South Korea production of milled rice was 5 million tonnes (Mt) and rough rice was 6.7 Mt. Since 2000, area harvested has been decreasing, but is expected to increase in the 2005-2006 crop year. In 2004, imports were to be 4% of domestic consumption. These imports were not allowed to go directly to consumers but had to be channelled into the processing industry. In 2005, Korea modified its rice tariff quota import commitments in the World Trade Organization (WTO) such that the amount of imports at the lower in-quota tariffs will increase over the next ten years to 8% of domestic consumption and of these imports 10%, rising to 30% could go into the retail sector. There are also some country quotas within the import amount. Rice imports have been increasing over the past five years from 95,000 tonnes (t) in 2000-2001 to 220,000 t in 2004-2005. Imported rice is steadily making up an increasing percentage of total consumption. At the same time, per capita rice consumption has decreased to 82 kilograms (kg) in 2004 from 120 kg in 1990. The decrease in rice consumption is due to an increase in consumption of instant food, processed meals and rice substitutes, including bread and noodles and children eating more fast

### **Cereal Grain**

food.

In 1994, almost 20% of Canada's total exports to South Korea consisted of cereal grains (wheat, oats, and rye). Ten years later, grains have dropped to 2%, due to increased competition from Australia, China and Ukraine. At the same time, the proportion of grains and other concentrates in the *Hanwoo* cattle feed rations is increasing, and the scale of feedlots, fattening purchased calves and culling of calves is growing.

### Wheat

South Korea produces virtually no wheat. For 2004-2005, it imported 3.7 Mt of wheat, 60/40 for food/feed use. Imported milling wheat is used

for snacks, cakes, bread and noodles. Since feed wheat prices are expected to be attractive compared to corn prices, it is projected that feed wheat imports will increase in 2005-2006.

The export market is dominated by Australia and the US, at about 40% each, in 2004. Australian Soft White wheat is a low-protein wheat preferred for noodle production. Almost half of the imports from the US are also a soft white wheat, which is not a major class produced in Canada. Canada has not been, and is not expected to be, a dominant player in the market for milling wheat but South Korea is expected to continue to be an important market for Canadian spring wheat. The CWB has signed an agreement to sell 120 thousand tonnes (kt) of premium quality Canada Western Red Spring wheat to the Korean Flour Mills Industrial Association (KFIA) for delivery between November 1, 2005 and October 31, 2006. This is the first formal signed agreement between the CWB and KFIA.

South Korea has often been a market for Canadian feed wheat in years when, due to poor growing conditions, Canadian supplies of low quality wheat have been in surplus. Feed wheat exports from Canada increased significantly in 2004-2005.

Over the next ten years, the world wheat trade is projected by the United States Department of Agriculture (USDA) to increase by about 15% of which the Asia-Pacific region is expected to account for nearly 50%. Canada's ability to capture an increased share of this growing market will depend on the availability of the types of wheat demanded by this market. The new class of hard white spring wheat being produced in Canada is reported to have good noodle-making characteristics, and may help position Canada to increase its market share in the Asian noodle market.

### **Coarse Grains**

Korean coarse grain production is quite small, and consists mainly of barley and corn. The quantity of coarse grains that South Korea imports has increased slightly over the past five years.

Corn is the major feed grain, with very limited domestic production averaging about 75,000 t. Consumption of corn for livestock feed has averaged 6.7 Mt over the past 5 years, and has increased from under 2 Mt in the late 1970s to about 7 Mt in 2005. Compound feed production has grown in the last couple of years. Dairy cattle numbers have decreased, but production of compound feed for Hanwoo cattle and poultry is expected to increase, due to the ban on imports of Canadian and US beef. Corn. imports are expected to remain stable at 8.5-9.0 Mt, with the US, China and Brazil the main competitors for the South Korean market. Small quantities of rye are also imported for feed. In 2004-2005, Canada exported 3.304 t of rye to South Korea.

Barley's prominence in South Korean agriculture is due to its close historical relationship with rice. In production, barley is double cropped with rice during the short winter season. In consumption, pearled barley is used as an affordable rice extender: kernels are split, rolled and blended with the more expensive rice to reduce the cost of the product. Barley production averages about 0.25 Mt, most of which is used for human food. The largest exporter of malt (not roasted) barley to South Korea is Australia.

### Malt

In 2004, Canada exported almost 22 kt of malt to South Korea. South Korea was Canada's fifth largest market for this product.

Beer consumption in South Korea increased by 2.9% per year over the 1998-2003 period to 27.2 million hectolitres. Per capita beer consumption was about 45 litres (L) in 2003, slightly higher than Japan but low compared to about 84 L in the US.

### Oilseeds and products

Over the next 3 to 5 years, the South Korean oilseed market is expected to grow at a rate of 3-5% a year. The import market is dominated by soybeans, with virtually no canola or canola oil imported.

### Soybeans

South Korea relies almost completely on oilseed imports. Soybean area and production levels are expected to remain small and stable in South Korea. Currently 85% of soybeans that are manufactured into soy products come from the US.

In 2002, the government initiated a rice area reduction program which included a favourable government purchase price for soybeans that are grown on former rice paddies. In the marketing year 2004-2005, soybean area increased to 85.3 thousand hectares (kha), by 6% from last year. It is projected that in 2005-2006, soybean area will increase to about 86.5 kha.

Total soybean imports are expected to increase to 1.6 Mt in 2005-2006 from 1.5 Mt in 2004-2005. The growth of imports has been due to the improving financial environment in the crushing industry. Over 80% of imported soybeans are processed into meal and oil and 20% is used by the food-processing sector. The Shin Dong Bang Corporation is building a new vegetable oil refinery which will have the capacity to refine 150 t per day of crude soybean oil and is expected to open in the second half of 2005.

### Sovmeal

Production of soymeal is expected to gradually increase in both 2004-2005 and 2005-2006. This is due to an anticipated increased demand from the feed industry and improved crushing margins. It is forecast that imports of soymeal will be 1.40 Mt in the 2005-2006 market year, which is up from 1.35 Mt in 2004-2005. Since 1999-2000, soymeal extraction rates have decreased to 75% from 79% because crushers have increased the production of dehulled soybean meal.

### **Pulse Crops**

Pulse Canada has targeted South Korea as a market for feed peas. In December 2003, South Korea reduced the import tariff rate from 27% to 2% on a tariff rate quota (TRQ) of 160 kt for feed peas. In February 2004, the TRQ was increased to 450 kt but was reduced to 105 kt in 2005.

Currently, Canada is not a large exporter of pulse crops to South Korea, but there is an opportunity to export more feed peas, since feed peas are competitive with lupins and other feed incredients.

Last year, Canada exported 1 kt of feed peas to South Korea and only 270 t made it through inspection. The rest was rejected, due to South Korean inspectors finding some straw in the peas, which they felt could be a carrier for Hessian flies. Currently the National Quarantine Services in South Korea and the Canadian Food Inspection Agency are working on a fumigating protocol. Until this protocol is accepted, exporters will be hesitant to sell feed peas to South Korea for fear of having it rejected.

In 2003, Canada exported 2,440 t of beans and 609 t of peas to South Korea and in 2004, 2,060 t of beans, 172 t of lentils and 1,552 t of peas were exported. For 2005-2006 it is forecast that Canada's exports of beans and lentils will be higher than 2004-2005 levels. Canada exports broad beans and fababeans to South Korea.

### **POLICY ENVIRONMENT**

South Korea has one of the most protected agriculture economies in the world. The government's trade policies have imposed strong import barriers and have strongly supported farm prices and production of certain commodities. Producers are supported by high prices resulting from government purchases and high tariffs, import quotas and minimum market access agreements that protect domestic producers from import competition. Non-governmental organizations and consumer groups play an influential role in government farm policy.

# PRODUCER SUPPORT ESTIMATE:

COMPARISON BY COUNTRY										
	1999	2000	2001	2002	2003					
	percent of value of gross farm receipts									
Australia	5.35	4.33	3.41	4.21	4.07					
US	25.62	22.16	22.95	18.94	17.98					
Canada	17.90	18.61	17.11	19.57	21.27					
EU 15	39.67	34.44	33.86	35.16	37.36					
Japan	60.39	60.15	59.14	57.26	57.63					
South Korea	65.84	66.73	62.80	68.61	60.48					
OECD Average	35.64	32.45	30.72	31.21	31.71					
Source: OECD										

**Domestic Policy** 

South Korean agricultural policy has two major goals, which are self-sufficiency and parity between farm and urban household incomes. To achieve these goals, the government uses strong producer price incentives and import barriers. Domestic production of rice, barley, corn, soybeans and tobacco are subsidized, with import barriers to protect rice, barley, vegetable, fruit and livestock farming. South Korea does not currently provide export subsidies for agriculture.

Rice is central to South Korea's agricultural policy, with the government affecting prices and producer income by purchasing a large amount of total rice production. Prior the Uruguay Round Agreement on Agriculture (URAA), the government of South Korea promoted a policy of self-sufficiency in rice designed to increase production and reduce consumption. Producer prices were supported by minimizing imports

of rice Consumption of rice was reduced by making it mandatory to blend barley and wheat with rice. Most processing uses of rice were forbidden. Between the years 1990 and 1997, the average amount of rice purchased was 26%. This comes at a high cost to the budget and taxpavers. Since 1995. South

Korea's Aggregate
Measure of Support
commitment to the WTO,
has limited these
subsidies and
government rice
purchases dropped to
17% of year 2000
production.

**Support Programs** 

In South Korea, support programs that are linked to either current outputs or inputs are above 90%. The producer support

estimate (PSE) is at 63% versus the 30% average of the OECD in the period 2002-2004. The PSE as a percent of the gross value of farm receipts averaged about 60% in South Korea, slightly higher than Japan, but significantly higher than Canada and the US which averaged 21% and 18%, respectively.

South Korea's PSE increased to US\$19.8G in 2004 from \$17.3G in 2003. The majority of the PSE subsidies were government purchases of mandatory import quotas on key goods such as rice. This prevented the opening up of its market fully to outside competition. Direct support for farmers accounted for about 10% of the PSE. The PSE for rice is 76% and 89% for beans. With government programs supporting producers, the consumer support estimate is always negative. This represents an implicit tax on consumers.

### SOUTH KOREA: ADJUSTMENT TARIFF FOR 2005 CROP YEAR

TOR 2003 OROI TEAR								
O amount differ	General Tariff		uota Tariff Rate					
Commodity	(percent) 1/	2004	2005					
Wheat for feed	3	0	. 0					
Wheat for milling	3	1	1					
Malting Barley	30	15	15					
Unhulled barley for feed	5	2	2					
Maize for feed	5(3) 2/	0	0					
Maize for process	5(3) 2/	1	1					
Malt	30	15	10					
Soybeans	5(3) 2/	0	0					

<sup>1/</sup> Basic Tariff Rate

<sup>2/</sup> The number in parentheses is a temporary rate superseding the listed base rate. Source: USDA-Foreign Agricultural Service

### **TRADE**

South Korea has a strategic interest in multilateralism to offset its dependency on immediate neighbours, i.e. China and Japan. South Korea became a member of the WTO in 1995 and a member of the Organization for Economic Co-operation and Development (OECD) in 1996. South Korea has a "developing nation" status within the WTO. Tariff rates of 665% on imports of rice, 342% for barley and 346% for corn are currently in place. The government fears that the domestic farming industry could collapse if its markets were opened to lower priced imports.

### **Tariffs**

Tariffs vary from product to product and tend to be higher for products that can displace domestic production and lower for products which are not produced locally in significant volumes. To keep the livestock and flour milling sectors in operation, South Korea has to import large quantities of wheat, feed grains and soybeans. In general, tariffs are higher for basic commodity products while processed; consumeroriented products are subject to lower tariffs.

South Korea's basic position on the Doha Development Agenda (DDA) is to gradually lower agricultural tariffs and subsidies. In exchange, Korea would like the global community to be more flexible in expanding the scope of "sensitive and special" products. Rice is considered a sensitive product.

South Korea imposes tariff rates in the range of 30% to 100% on many agriculture products plus a flat 10% value added tax that it imposes on all imports. There are TRQ which provide minimal access on certain products but the rate for over quota quantities makes the cost of imports prohibitive. The over-quota tariff rate for feed barley it is 327.6% and malting barley is 534%. South Korea also has discriminatory tariffs. The tariff on soybeans is 5% but 20% for canola. There are many markets in Asia that apply much higher tariffs to **dried peas** 

for livestock feed than for competing products like soybean meal and corn meal. South Korea tends to apply higher tariffs on more value-added products. Since it is more cost effective to import soybeans and crush them, this leads to a lost opportunity of approximately \$70M for the Canadian industry.

Trade Agreements with South Korea Korea currently has an FTA with each of Chile, Singapore and the European Free Trade Association (comprising of Iceland, Norway, Liechtenstein and Switzerland). South Korea is currently negotiating bilateral and FTA agreements with: Israel, US, China, Association of Southeast Asian Nations, Japan, Brazil, India, Malaysia, and Philippines. The most important trilateral agreement is with Japan and

In January and March 2005, Canada and South Korea held preliminary exploratory discussions on the possibility of an FTA. Canada and South Korea held the first round of FTA negotiations on July 28, 2005, with a second round scheduled for the last week of September, 2005. Canada is seeking a comprehensive FTA, which has the potential to deliver significant commercial benefits across a wide range of the Canadian economy - from agriculture to hightech services to investment. In addition to increasing bilateral trade and investment, an FTA with South Korea would serve as a "gateway" into the dynamic Northeast Asian region.

South Korea is hosting the Asia-Pacific Economic Corporation (APEC) conference in 2005. There is a series of Ministerial meetings throughout the year, cumulating in an APEC Heads of Government conference in November.

### **Trade Potential for Canada**

Expansion of the livestock industry in South Korea will require increased imports of feed. Canada could look at increasing soymeal exports and try to get canola meal into the market.

Higher beer consumption is also expected to lead to increased demand for malt and/or malting barley. The agreement between the CWB and KFIA could lead to further contracts to export premium quality wheat to South Korea.

An FTA will not affect pea exports at the present time due to the feed peas that were rejected. Once Canada and South Korea have reached an agreement on a fumigating protocol, feed pea exports may increase. Bean exports have been increasing over the past years, and it is expected that this trend will continue.

This article was written by Rachelle Hollman, a former Junior Market Analyst with the Market Analysis Division.

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# Bi-weekly Bulletin

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# SUNFLOWER SEED: SITUATION AND OUTLOOK

Canada is a major producer of confectionery sunflower seed, although Canadian production of oil sunflower seed is relatively small. There is a large value added sunflower seed processing industry in western Canada, which includes a human food market, snacks and kernels, as well as a bird seed market. The value of Canadian exports averaged at about \$50 million during the past five years. For 2005-2006, Canadian production is forecast to increase from the small, weather damaged crop of 2004-2005, and the average seed quality is expected to return to normal.

### WORLD

### **Production and Trade**

World sunflower seed production has been variable during the past ten years, ranging from a low of 21.4 million tonnes (Mt) in 2001-2002 to a high of 27.3 Mt in 1999-2000, but there has been no upward or downward trend. There are two types of sunflower seed produced, oilseed and confectionery. About 95% of world production is the oilseed type and only 5% the confectionery WORLD: SUNFLOWER SEED SUPPLY AND DISPOSITION

Sunflower seed exports have been variable, in line with the variability in production, ranging from 1.32 to 2.74 Mt during the past four years. Exports are relatively dispersed, with the top 10 countries accounting for about 95% of exports. The European Union (EU) accounts for most of the imports, with Turkey, United States (US), Mexico and Pakistan accounting for most of the balance. The US and Canada are the main exporters of confectionery sunflower seeds, with the EU and Mexico being the main destinations, excluding trade between Canada and the US

### CANADA

### Production

Sunflowers grow best on loam, silty loam, and silty clay loam soils with good drainage. They have a low tolerance for saline conditions: therefore soils with moderate to high levels of

salinity should be avoided. Sunflowers have a deep tap root that can obtain water and nutrients 1.5-1.8 metres (5-6 feet) deep in the soil. These reserves of water and nutrients are unavailable to most other annual crops, making sunflowers a good rotational crop. Sunflowers should be seeded as early as possible, usually in the first half of May, since they require 115-125 days to reach maturity.

Canadian sunflower seed production fell sharply in the mid-1990s when crushing ended in Canada. However, production has been trending upwards since 1998-1999 with most of the increase for the confectionery type, which has become the main type produced. Manitoba accounts for most of the production, followed by Saskatchewan, Alberta and Ontario. The main producing areas are south-central Manitoba, south-western Manitoba and

> south-eastern Saskatchewan. The Canadian sunflower seed harvest occurs mainly in October.

### NuSun

NuSun is a mid-oleic (monounsaturated fatty acid) sunflower seed which has a low saturated fat profile. The oleic acid content of NuSun oil is about 65% compared to 16% for traditional sunflower oil, this compares well with 61% for canola oil and 23% for soybean oil. Oil produced from NuSun hybrids contains about 65% monounsaturated fat, 26% polyunsaturated fat and 9% saturated fat, which is considered to be the optimum fat balance under current dietary fat recommendations. The 72% linoleic acid content of oil from traditional hybrids has been reduced to 26%, which means that hydrogenation, bubbling hydrogen into the oil, is not necessary for oil produced from NuSun hybrids. Since there is no hydrogenation, there is no formation of trans fatty acids. The high oleic acid and low

WORLD. COM LOW			LIAND	DIOI 0	
	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
Harvested Area (kha)	19,220	20,230	22,710	21,420	22,819
Average Yields (t/ha)	1.11	1.18	1.17	1.20	1.20
		tho	usand ton	nes	
Carry-in Stocks	883	792	1,337	1,605	1,538
Production:					
Russia	2,670	3,685	4,850	4,750	5,100
Ukraine	2,251	3,270	4,252	3,050	4,000
Argentina	3,844	3,700	3,240	3,600	3,900
European Union	3,836	3,713	4,035	4,181	3,515
India	1,450	1,625	1,700	1,750	1,850
China	1,478	1,946	1,743	1,690	1,780
United States	1,551	1,112	1,209	929	1,534
Romania	744	890	1,400	1,425	1,300
Bulgaria	392	580	720	850	850
South Africa	930	642	651	665	700
Turkey	520	820	600	650	670
Canada*	104	157	150	54	106
Other	<u>1,599</u>	_1,817	2,130	2,177	2,114
Total Production	21,369	23,957	26,680	25,771	27,419
Total Supply	22,252	24,749	28,017	27,376	28,957
Total Use	21,460	23,412	26,412	25,838	27,360
Carry-out Stocks	792	1,337	1,605	1,538	1,597
Stocks-to-use ratio (%)	4%	6%	6%	6%	6%

p: preliminary

f: forecast, USDA; except \* which is AAFC - September 2005

Source: USDA, except \* which is Statistics Canada - September 2005



### US FARM SECURITY AND RURAL INVESTMENT ACT OF 2002 (FSRIA)

Under the FSRIA, for crop years 2004-2007, the loan rate is US\$0.093/lb, based on prices for the oilseed type, compared to US\$0.096/lb for 2002 and 2003. These rates are for the top grade and there are discounts for lower quality seed. The loan rate varies by county. The loan rate provides a floor return because if the price is lower than the loan rate, the producer is eligible for a loan deficiency payment (LDP). Since the LDP for the confectionery type is the same as for the oilseed type, the confectionery type prices are not used in determining the LDP. Sunflower seed is also eligible for the minor oilseeds direct payment of US\$0.008/lb. However, this is based on historical seeded area and yields, and is theoretically decoupled from the area seeded during the year of the payout. Sunflower seed is eligible for the minor oilseeds counter-cyclical payments (CCP) based on the target price of US\$0.098/lb for crop years 2002 and 2003, and US\$0.101/lb for crop years 2004 to 2007. However, in calculating the CCP, the direct payment is first deducted from the target price. Therefore, since the target price minus the direct payment is less or equal to the loan rate or market price, no counter cyclical payment is expected for sunflower seed.

LDP's under FSRIA have been relatively small because prices have generally been higher than the loan rate. Therefore, the main benefit of the loan program has been that it provides a floor return, which supports sunflower seed planting especially in years when prices of alternative crops are low. The support for higher planting contributes to higher supply, which pressures Canadian prices downward.

saturated fat profile is believed to lower cholesterol and the risk of coronary heart disease

There are several advantages to NuSun oil. First, the costs of hydrogenation are avoided since it holds up longer in frying vats without flavour deterioration. Second, trans fatty acids, which are considered to be unhealthy, are not present because there is no hydrogenation. Third, end user costs are lower since it is not necessary to replace the oil as frequently during frying as with other vegetable oils. Finally, at frying temperatures, NuSun oil produces more flavour-stable

Commercial production of NuSun hybrids started in the US in 1998 and has increased significantly since then to meet market demand. The development of NuSun has shifted sunflower oil use in the US to domestic markets from export markets. NuSun hybrids are also produced in Canada.

Shorter season oilseed type varieties

### Sunola and Sunwheat

snack food.

have been developed for areas where the traditional hybrids cannot be grown. They have the further advantage of being able to be sown and harvested with the same equipment as cereal grains or canola, whereas the traditional hybrids require specialized equipment. Sunola is a miniature, open pollinated sunflower, which requires 99-103 days to maturity. The oil content is equal to sunflower hybrids. Sunwheat is a dwarf hybrid sunflower and requires 100-110 days to maturity. Its oil content is slightly lower than Sunola. It is more suited to the arid areas and able to withstand periods of summer heat

better than some other crops. Both Sunola and Sunwheat have lower yields than traditional hybrids.

### Marketing

Sunflower seed is sold on the open market to dealers located mostly in Manitoba. Sunflower seed is shipped bulk in trucks or rail cars. Some sunflower seed is grown under production contracts which guarantee a price for part of the production.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb.ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including sunflower seed. The website includes a section where buyers can submit a request for prices.

The Canadian Grain Commission (CGC)

administers quality control standards for sunflower seed. There are two grades for each type of sunflower seed. In addition, sunflower seed can be graded "Sample" if it does not meet the specifications for the two grades. For further information, or to access the Official Grain Grading Guide, please visit the CGC website: (www.grainscanada.gc.ca)

# WORLD: SUNFLOWER SEED EXPORTS

	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
		tho	usand toni	nes	
Ukraine	95	338	950	50	560
Romania	101	168	470	425	400
Russia	18	185	310	200	380
Bulgaria	109	291	318	320	300
Argentina	356	213	46	130	175
US	235	166	170	151	164
Uruguay	135	195	135	145	155
China	30	61	74	110	60
Canada*	92	105	96	32	60
EU	52	28	63	48	47
Other	_100	78	112	95	76
Total	1,323	1,828	2,744	1,706	2,377

### **WORLD: SUNFLOWER SEED IMPORTS**

	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
		tho	usand ton	nes	
EU	868	1,002	1,442	710	1,516
Turkey	165	229	660	525	400
US	76	98	90	40	77
Mexico	10	104	38	25	35
Pakistan	0	80	136	10	15
Other	101	278	_346	_205	177
Total	1,220	1,711	2,576	1,515	2,205

p: preliminary

f: forecast, USDA; except \* which is AAFC – Sep. 2005 Source: USDA, except \* which is Statistics Canada – Sep. 2005

### Hea

The majority of the oil sunflower seeds in the world are crushed after the hull is removed. The hull represents about 15% of the sunflower seed weight. Dehulled seed yields 45-50% oil and 50-55% meal. The oil is used for frying or to produce salad dressing, shortening and margarine. The mid and high oleic hybrids produce oil for specialized markets. The meal is used as a protein supplement in livestock feed and usually contains about 35% protein. The hulls are used mostly for livestock bedding. with some used as a source of fibre for cattle feed. Use of oil sunflower seed by the bird seed industry is growing. In Canada, the majority of the oilseed type seed is used by the bird seed industry.

Confectionery type sunflower seeds are used in the snack food industry as roasted sunflower seeds and dehulled

for use in snack food and baking. Sunflower seeds are high in protein, calcium. phosphorous, iron, potassium, and vitamin E. The sunflower seed snacks are usually lightly coated in salt or spices. Some confectionery sunflower seeds are also used for bird seed.

Less frequently, sunflower seeds are used for cattle feed. Usually damaged seed is used, but good quality seed is sometimes used in dairy cattle rations.

Canadian domestic use, which includes food, feed, seed, dockage and waste, has been trending upwards in line with the growth in production and domestic processing. Since 1995, sunflower seeds have not been crushed in Canada, but the crush use has been replaced by increased processing of confectionery sunflower seed and increased use for bird seed. The markets for in-shell snack food, dehulled snack food, baking and bird seed have increased significantly.

### Exports

The majority of Canadian sunflower seeds exports are to the US, with the balance going mostly to Europe, Latin America, the Middle East and northern Africa. Exports to the US are both oilseed and confectionery types, while exports to other parts of the world are mainly the confectionery type. In addition to the seed, prepackaged snack food, dehulled sunflower seed and bird seed are also exported.

### Prices

In general, Canadian sunflower seed prices follow US prices adjusted by exchange rates. Oilseed sunflower prices are affected by the supply and demand factors for vegetable oil and protein meal. Confectionery sunflower seed prices depend on supply and demand conditions in the confectionery market. Bird seed sunflower prices mostly follow the prices of the oilseed type. Top grade prices of both confectionery and oilseed types increased in 2004-2005, as compared to 2003-2004, with the sharpest increase for the confectionery type.

In general, the top grade seed available was carried over from 2003-2004, as the quality of the 2004-2005 seed was damaged by wet weather, frost and disease, especially for the confectionery type.

### OUTLOOK: 2005-2006

#### World

Total world sunflower seed production and supply are forecast to increase by 6% to 27.4 Mt and 29.0 Mt, respectively. Total use is expected to increase due to the higher supply and stronger demand, and carry-out stocks are forecast to increase only slightly, with the stocks-to-use ratio remaining at 6%.

#### United States

US sunflower seed production is forecast to increase by 65% to 1.53 Mt. because of an increase in seeded area. lower abandonment and higher yields. Total supply is forecast to increase by 49% to 1.62 Mt, due to lower carry-in stocks. Oil sunflower seed production is forecast to increase by 58% to 1.26 Mt and supply to increase by 43% to 1.32 Mt. Confectionery sunflower seed production is forecast to

double to 274,000 t and supply to increase by 83% to 299,000 t.

### Canada

Canadian sunflower seed production is forecast to more than double to 106,000 tonnes (t) due to an increase in seeded area, lower abandonment and higher yields. Average quality is expected to return to normal. Oilseed type production is forecast to nearly double to 32,000 t, while confectionery type production is forecast to more than double to 74,000 t. Total supply is forecast to grow by 35% to 154,000 t. due to lower carry-in stocks. Exports and domestic use are expected to increase, due to higher supply and strong demand. Carryout stocks are forecast to increase to 20,000 t, with a stocks-to-use ratio of 15%.

August-July	2001	2002	2003	2004	2005
crop year	-2002	-2003	-2004	-2005p	-2006
Seeded Area (kha)	73	100	119	87	98
Harvested Area (kha)	67	95	115	59	81
Yield (t/ha)	1.55	1.65	1.30	0.92	1.31
			thousand	tonnes	
Carry-in stocks  Production:	46	22	35	25	18
Confectionery	80	110	82	35	74
Oilseed	_24	47	_68	<u>19</u>	_32
Total Production	104	157	150	54	106
Imports	29	21	16	35	30
Total Supply	179	200	201	114	154
Exports:					
US	77	91	84	27	50
Europe	4	3	4	1	3
Central and South America	4	3	3	3	4
Middle East and Africa	6	6	4	1	2
Asia and Oceania	_1	_2	_1	_0	_1
Total Exports	92	105	96	32	60
Total Domestic Use	65	60	80	64	74
Total Use	157	165	176	96	134
Carry-out Stocks	22	35	25	18	20
Stocks-to-use ratio (%)	14%	21%	14%	19%	15%
Harvested Area (kac)	166	235	284	146	200
Yield (lb/ac)	1,385	1,474	1,164	817	1,169
Average producer price*					
Oilseed \$/t	342	419	331	375	331
\$/Ib	15.5	19.0	15.0	17.0	15.0
Confectionery \$/t	375	463	375	661	419
\$/Ib	17.0	21.0	17.0	30.0	19.0

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, September 2005

Source: Statistics Canada and AAFC

### **Total Canada and United States**

Oil sunflower seed production is forecast to increase by 58% to 1.29 Mt and supply to increase by 42% to 1.36 Mt. Confectionery sunflower seed production is forecast to more than double to 348,000 t and supply to increase by 80% to 383,000 t.

#### **Prices**

For both types, the average Canadian price is forecast to decrease from 2004-2005 due to higher supply.

### **OUTLOOK: CANADA LONGER TERM**

Production of confectionery sunflower seed is expected to grow moderately in line with the growth in demand. Sunflower seed is considered to be healthy food and the industry has been developing new products, such as spreads and snacks made from sunflower seed kernels, which are expected to increase demand.

Oil sunflower seed production is also expected to grow, but the rate of increase will depend on the price of vegetable oil as well as the growth in demand for bird seed. An additional factor is the growth in demand for NuSun. A continuing strong increase in demand for NuSun oil and attractive prices could result in a faster increase in Canadian oil sunflower seed production and possibly a return to sunflower seed crushing in Canada

The demand for NuSun oil is expected to continue growing especially in the snack food market and the fast food industry, as well as in the salad and home use markets. The trend to labeling regulations which list the amount of trans fatty acids will contribute to the growth in demand.

Research is underway to develop hybrids that are tolerant to *sclerotinia*, the most devastating disease of sunflowers. Sclerotinia tolerant hybrids would decrease the risk of producing sunflower seed and improve producers' financial returns.

For periodic updates on the situation and outlook for sunflower seed, visit the Market Analysis Division Website for "Canada: Pulse and Special Crops Situation and Outlook."

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### UNITED STATES AND CANADA: TOTAL OIL SUNFLOWER SEED SUPPLY AND DISPOSITION

SUPPLY AND DISPOSITION								
	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f			
		tho	usand tonn	es				
Carry-in stocks Production:	91	52	168	140	68			
United States Canada Total Production	1,272 <u>24</u> <b>1,296</b>	937 <u>47</u> <b>984</b>	1,025 <u>68</u> <b>1,093</b>	799 <u>19</u> <b>818</b>	1,260 <u>32</u> <b>1,292</b>			
Total Supply	1,387	1,036	1,261	958	1,360			
Total Use	1,335	868	1,121	890	1,250			
Carry-out Stocks	52	168	140	68	110			
Stocks-to-use ratio (%)	4%	19%	12%	9%	9%			

### UNITED STATES AND CANADA: TOTAL CONFECTIONERY SUNFLOWER SEED SUPPLY AND DISPOSITION

	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
		tho	usand toni	nes	
Carry-in stocks Production:	111	79	66	48	35
United States Canada Total Production	279 <u>80</u> <b>359</b>	175 <u>110</u> <b>285</b>	184 <u>82</u> <b>266</b>	130 <u>35</u> <b>165</b>	274 <u>74</u> <b>348</b>
Total Supply	470	364	332	213	383
Total Use	391	298	284	178	314
Carry-out Stocks	79	66	48	35	69
Stocks-to-use ratio (%)	20%	22%	17%	20%	22%

Excludes imports as US imports are mainly from Canada and Canadian imports are mainly from the US.

p: preliminary

f: forecast, USDA and AAFC - September 2005

Source: USDA, Statistics Canada and AAFC - September 2005

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# Agriculture and Agri-Food Cana

### CANADA: GRAINS AND OILSEEDS OUTLOOK

September 20, 2005

Statistics Canada's "Stocks of Canadian Grain at July 31, 2005" report indicated that carry-in stocks of the major Canadian grains and oilseeds (G&O) for 2005-06 are almost 50% higher than for 2004-05. As a result, the total supply of G&O for 2005-06 is about 4% above last year, although production is estimated to decrease to 62 million tonnes (Mt) from 64 Mt last year.

The pace of harvest in western Canada is behind normal due to untimely rains, particularly in Saskatchewan and Alberta, where harvest progress is well behind normal. The delay caused by rain may reduce the quality of the crop, but the average quality of the crop in western Canada is expected to be better than last year's poor quality crop. Protein levels are expected to be below average which is a negative factor for wheat and durum but is positive for malting barley selection rates.

Generally, world prices for G&O are forecast to decline and prices in Canada will be further pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export policy, ocean freight rates and exchange rates.

### WHEAT (ex-durum)

For 2005-06, carry-in stocks increased by 27% from 2004-05, to 5.5 Mt. A significant portion of which is stored on-farm because low feed wheat prices discouraged farmers from marketing all of their low quality wheat in 2004-05. Total supply for 2005-06 is down only marginally, despite an estimated 6% decline in production. Feed use is forecast to remain higher than normal because of the large supplies of low quality wheat carried over from 2004-05. Exports are forecast to rise by 14%, assuming increased supplies of high quality wheat. Carry-out stocks are forecast to decline by 18%. The Canadian Wheat Board (CWB) August Pool Return Outlook (PRO) is below 2004-05 for high quality wheat, but flat to slightly higher for lower quality wheat.

### **DURUM**

Carry-in stocks increased by about 40% from 2004-05 to 2.5 Mt, with 1.0 Mt on-farm. Production is estimated to rise slightly, so that total supply is expected to rise by 13% to a record 7.6 Mt. Exports are forecast to increase, assuming adequate supplies of good quality durum, mainly due to increased import demand resulting from reduced production in North Africa and southern Europe. However, carry-out stocks are projected to rise for the 4<sup>th</sup> consecutive year, to a record 3.0 Mt. The CWB 2005-06 PRO is below 2004-05 for all grades, due to higher North American supplies.

### BARLEY

Carry-in stocks increased by about 66% from 2004-05 to 3.5 Mt, as a result of large production of low-quality barley and lower exports in 2004-05. Although production is estimated to fall from 2004-05, total supply is up by 3%. Exports are expected to rise significantly, due to higher exportable supplies of malting barley in Canada and less competition in overseas markets. Carryout stocks are expected to drop significantly. The off-Board feed barley price is forecast to rise

slightly. Malting barley export prices will be pressured by the strength in Canadian dollar and improved world supplies, with the CWB PRO for Special Select 2-Row down by \$6/t from 2004-05 to \$172/t.

#### OATS

Carry-in stocks increased by 25% due to higher supplies in 2004-05. Production is estimated to increase slightly, as higher harvested area more than offsets lower yields. Total supply is, therefore, expected to rise by 5%. Exports are expected to increase slightly from 2004-05 due to improved crop quality but will be pressured by high EU export subsides on oats. Carry-out stocks are expected to decrease. Feed oats prices are forecast to be similar to 2004-05, with a reduced premium for milling oats.

### CORN

Carry-in stocks, as estimated by AAFC, are marginally below 2004-05 due to lower supplies in 2004-05. Production in 2005-06 is estimated to decline by 6%, due mainly to lower yields. This is expected to result in a significant increase in US corn imports, mainly to eastern Canada. Shipments of feed wheat and barley from western to eastern Canada are expected to decrease. Feed use is forecast to decline slightly. Food and industrial use is forecast to rise slightly, driven by higher ethanol production. The average Chatham price is forecast to increase due to tight supplies and a stronger Chicago-Chatham spread.

### **CANOLA**

Carry-in stocks nearly tripled from 2004-05 to 1.6 Mt due to increased supply. Production is estimated to rise by 8%, with total supply expected to increase by 20%. Domestic crush and exports are forecast to rise by only 6% and 11% respectively, due to large supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.5 Mt. The average price is forecast to

decrease due to pressure from burdensome carryout stocks, low US soyoil prices and the high Canadian dollar.

### FLAXSEED (excluding solin)

Carry-in stocks decreased by 68% to a record low due to the sharp drop in output and strong pace of exports. Production is estimated to increase by 102% to the highest level since 1998-99, due to a sharp rise in seeded area and expected yields. Total supply is expected to rise by 69%. Exports are forecast to increase sharply due to strong EU demand, increased domestic supply and sharply higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not considered to be burdensome. The average 2005-06 price is expected to decline.

### SOYBEANS

Carry-in stocks, as estimated by AAFC, are significantly higher than 2004-05 mainly because production was a record high. As a result, domestic supply is expected to increase by about 7% despite a slight decrease in production. Total domestic use is expected to rise by 5%, to a near record level. Exports are forecast to remain stable at a record high 1.0 Mt, despite competition from large US and South American supplies. The average Chatham price is forecast to decrease due to lower US soybean prices.

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

**September 20, 2005** 

Grain and	Α	rea			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	000	ha	t/ha				thousand m	netric tonnes	~~~~			
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	219	683	1,789	224.2
2004-2005P	2,230	2,141	2.32	4,962	1	6,752	3,218	240	555	1,013	2,521	199
2005-2006F	2.280	2,232	2.28	5,083	1	7,605	3,600	250	565	1,005	3,000	191
Wheat Except	Durum	_,		-,		,,,,,,	-,			,	.,	
2003-2004	8,179	8.009	2.41	19.272	16	23.395	12.299	2.775	3.223	6.805	4.291	206.0
2004-2005P	8,169	7,722	2.71	20,898	13	25,203	11,586	2,718	4,641	8,145	5,471	187
2005-2006F	7,742	7,530	2.61	19,633	10	25.114	13,200	2,750	3,775	7,414	4,500	184 1
All Wheat	.,	.,		,		,	,200	_,,	0,	.,	,,,,,,	
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6.080	
2004-2005P	10,339	9,862	2.62	25,860	14	31,955	14,805	2,958	5,197	9,158	7,992	
2005-2006F	10,022	9,762	2.53	24,716	11	32,719	16,800	3,000	4,340	8,419	7,500	
Porlar												
<b>Barley</b> 2003-2004	5,046	4,446	2.77	12.328	36	13.838	2.445	298	0.570	0.201	0.400	405
2003-2004 2004-2005P	4,678	4,446					2,445		8,579	9,291	2,102	135.
2004-2005P 2005-2006F	4,678	4,050 3,915	3.26 3.16	13,186 12,358	82 30	15,371	1,862	213	9,400	10,019	3,489	112.1
	4,520	3,915	3.10	12,336	30	15,877	2,500	360	10,127	10,877	2,500	105-12
Corn 2003-2004	1,265	1,226	7.82	9,587	2.400	12.005	240	2.445	0.000	44.047	4.440	407.4
					2,108	12,805	346	2,415	8,890	11,317	1,143	137.1
2004-2005P	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100.6
2005-2006F	1,121	1,072	7.74	8,297	2,800	12,197	150	2,700	8,332	11,047	1,000	100-12
Oats	0.070	4										
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.6
2004-2005P	1,995	1,315	2.80	3,683	26	4,497	1,672	.91	1,575	1,837	988	130.6
2005-2006F Rye	1,955	1,418	2.63	3,731	15	4,734	1,700	170	1,794	2,134	900	120-140
2003-2004	246	147	2.22	327	0	352	172	47	47	112	68	404.4
2004-2005P	284	165	2.53	418	1	487	122	48	155	220		104.44
2005-2006F	218	159	2.39	380	1	526	150	48	161		145	70-80
Mixed Grains	210	100	2.55	300	,	520	150	40	101	226	150	70-90
2003-2004	241	135	2.84	384	0	384	0	0	384	384		
2004-2005P	220	111	2.87	318	0	318	0	0				
2005-2006F	219	120	2.62	314	0	314	0	0	318	318		
Total Coarse G		120	2.02	314	U	314	U	U	314	314		
2003-2004	9,070	7,529	3.50	26,317	2,162	31,613	4,520	2,899	10 400	22.002	4.404	
2004-2005P	8,362	6,713	3.94	26,441	2,509	33,051	3,806	3,003	19,482	22,993	4,101	
2005-2006F	8,031	6,684	3.75	25,080	2,846	33,648	4,500	3,278	19,912 20,728	23,522 24,598	5,722 4,550	
Canola	4 700											
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005P	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	327	3,403	1,629	309.15
2005-2006F	5,485	5,214	1.60	8,325	150	10,104	3,800	3,200	559	3,804	2,500	270-310
Flaxseed	7.0											
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005P	728	528	0.98	517	39	648	468	n/a	n/a	151	30	n/a
2005-2006F	844	809	1.29	1,044	20	1,094	700	n/a	n/a	244	150	310-350
Soybeans	4.054	4.047						41				
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005P	1,229	1,178	2.59	3,048	450	3,638	1,000	1,580 1/	488	2,193	445	248
2005-2006F	1,176	1,158	2.56	2,963	250	3,657	1,000	1,750 <sup>1/</sup>	447	2,307	350	220-260
Total Oilseeds	0.77											
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005P	7,277	6,643	1.70	11,293	596	12,731	4,880	n/a	n/a	5,747	2,104	
2005-2006F	7,506	7,181	1.72	12,332	420	14,855	5,500	n/a	n/a	6,355	3,000	
Total Grains Ar	nd Oilseed	s										
2003-2004	26,263	24,461	2.44	59,663	3,029	72,719	25,523	n/a	n/a	36,174	11.022	
2000 200 1								11/0	II/d	30,174	11.022	
2004-2005P	26,038	23,219	2.74	63,595	3,119	77,736	23,491	n/a	n/a	38,427	15,818	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\* CWB Pool Return Outlook (PRO) – July 28, 2005 \*\* CWB Pool Return Outlook (PRO) – August 25, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

P: preliminary; F: forecast - Agriculture and Agri-Food Canada - September 20, 2005 Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

Total Canadian pulse and special crops production is estimated to increase by 4%, from 2004-05, to 5.43 million tonnes (Mt), based on Statistics Canada's (STC) July 31 production estimates and AAFC forecasts where STC estimates were not available. Total supply increased by 15% to 6.78 Mt, due to higher production and higher carry-in stocks. This report incorporates STC's year end carry-out stocks estimates for 2004-05. Exports are forecast to increase by 15% and domestic use by 7% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Since the survey was conducted from July 20 to August 5 before the start of harvest, the actual yields for crops in western Canada could be lower than the estimates because of hot and dry weather in late July and early August. Crop abandonment is expected to be slightly lower than normal, except for Manitoba where significantly higher than normal abandonment is expected. For western Canada, harvest progress is about one to two weeks behind normal, but significantly ahead of 2004-05. Harvest progress is about a week ahead of normal for eastern Canada. Harvesting of dry peas and lentils is mostly complete and a significant portion of chickpeas and mustard seed have been harvested. Harvesting of dry beans in eastern Canada is mostly complete, but only a small portion has been harvested in western Canada. Only a small portion of canary seed has been harvested. The buckwheat harvest is expected to start in late September and the sunflower seed harvest in early October. Overall quality is expected to be better than in 2004-05, but generally lower than normal due to rain in large areas of Alberta and Saskatchewan during harvest. Although some late crops could still be damaged by frost, most unharvested crops are sufficiently advanced in development that frost would not damage them. The main factors to watch are precipitation and temperatures during the rest of the harvest period in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

DRY PEAS

For 2005-06, production is estimated to decrease by 3%, as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is estimated to increase by 7% due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carry-out stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 18%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

### LENTILS

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area, higher yields and higher carry-in stocks. Production is expected to increase for all types; large, medium and small green, and red. World supply is forecast to increase by 15% to 4.5 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 34% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 60%. The average price, over all types and grades, is forecast to decrease moderately from 2004-05, as pressure from higher world supply is partly offset by support from higher quality.

### DRY BEANS

For 2005-06, production and supply are estimated to increase, due to a 25% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry and small red beans, but remain stable for Great Northern and pink beans. US

production is forecast to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

### **CHICKPEAS**

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but decrease slightly for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

### MUSTARD SEED

For 2005-06, production is estimated to decrease by 28% because of a 32% fall in seeded area, which is partly offset by higher yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is expected to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only slightly, with a s/u ratio of 84%. The average price, over all types and grades, is expected to increase marginally as higher quality more than offsets pressure from the higher supply.

### **CANARY SEED**

For 2005-06, production is estimated to decrease by 19%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is expected to increase by 13%, as higher carryin stocks more than offset the fall in production. World supply, 90% of which is in

Canada, is forecast to increase by 12% to 455,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 89%. The average price is forecast to decrease because of the higher supply.

### SUNFLOWER SEED

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 6% to 29.0 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase slightly, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

### BUCKWHEAT

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

### **FURTHER INFORMATION:**

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www.agr.gc.ca/mad-dam/

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# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

September 20, 2005

Grain and	Are				Imports	Total	Exports	Total	Carry-out	Average
Crop Year (a)	Seeded	Harvested	Yield	Production	(b)	Supply	` '	omestic Use (d)	Stocks	Price (e) \$/t
	000	na	t/ha			tilousai	ia metric tonni	es		Ψ/τ
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005P	1,388	1,345	2.48	3,338	56	3,599	1,856	1,148	595	135
2005-2006F	1,410	1,364	2.37	3,228	40	3,863	2,050	1,213	600	115-145
Lentils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005P	778	750	1.28	962	10	1,010	449	316	245	310
2005-2006F	860	847	1.44	1,219	5	1,469	600	319	550	255-285
Dry Beans										
2001-2002	184	175	1.70	298	42	380	263	82	35	725
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005P	163	126	1.75	220	30	305	277	23	5	650
2005-2006F	203	172	1.77	304	40	349	280	49	20	530-560
Chickpeas	200									
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005P	47	39	1.31	51	5	76	46	25	5	385
2005-2006F	77	72	1.39	100	5	110	65	35	10	410-440
Mustard Seed	′ ′	12	1.00	100	•	110	00	00	10	410 440
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2003-2004 2004-2005P	317	304	1.01	306	1	399	119	86	194	295
	217		1.04	220	1	415	140	85	190	285-315
2005-2006F	217	212	1.04	220	'	415	140	00	190	200-310
Canary Seed	170	163	0.70	114	0	184	134	20	30	660
2001-2002	287		0.78	176	0	206	164	22	20	575
2002-2003		227								
2003-2004	251	243	0.93	226	0	246	168	11	67	345
2004-2005P	356	318	0.95	301	0	368	163	35	170	230
2005-2006F	204	199	1.23	244	0	414	180	39	195	195-225
Sunflower Seed	70	0.7	4.55	404	00	470	00	0.5		0.55
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005P	87	59	0.92	54	35	114	32	64	18	490
2005-2006F	98	81	1.31	106	30	154	60	74	20	375-405
Buckwheat	4.6									
2001-2002	14	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005P	9	7	0.71	5	1	8	4	4	0	355
2005-2006F	7	5	1.00	5	1	6	2	4	0	340-370
Total Pulse And S		· /								
2001-2002	3,131	2,993	1.23	3,681	120	4,543	2,671	1,203	669	
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,209	638	
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,492	1,403	504	
2004-2005P	3,136	2,948	1.78	5,237	138	5,879	2,946	1,701	1,232	
2005-2006F	3,075	2,952	1.84	5,426	122	6,780	3,377	1,818	1,585	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

P: preliminar

F: forecast, Agriculture and Agri-Food Canada, September 20, 2005

(4) (7) (4) (6) (8) S Lacs	E BASE					BASE T	RASE TOURTEAU TOURTEAU	TOTAL		TINDAT	PADINE						
nubrolls  ver (4) (7)  on (4)  ig (4) (9)  r Bay (8)  ss Grands Lacs	_	€,	L	L	O VAN	E E	DE	DE	DE	PAKINE		DE GRAS	FIN	GROS	FOUR-	LUZERNE	PAKINE DE PI IMES
(4) (7) (4) (9) (8) (8) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	CE PRIX	S/O	S/O	S/o	135.00	+-	282.00	158,00	98,00			460,00		OLO LEIN			415,00
on (4) (9) (18) (18) (19) (19) (19) (19) (19) (19) (19) (19	re 2005	0/8	o/s	0/8	0,00		0,00	0,00	0,00		0,00	-					0,00
	re 200 FAB	o/s	0/8	o/s	0/8		285,50			145,00	975,00	495,00					390,00
	re 2005	0/8	$\rightarrow$	8/0	0/8	1	0,00	-10		0,00	1	0,00			116 33		0,00
	re 200 FAB	90,25	139,00	0.00	0/8	1	0.00	0.00		0.00	0/8	0,00			0,00		0,00
	re 200 FAB	131.00	L.	109.00	0/8		262,33	o/s		290,00	1025,00	47					360,00
	re 2005	00'0	_	0,00	s/o		0,00	0,00		290,00	00,00	0,00					0,00
	re 200 en-	107,50	Ш	102,00													
	Le 12 septembre 200 entrepôt	0,00	0/8	0,00		1											1
	re 200 à bord				87,05												T
	Le 12 septembre 200 bâteau		_		00,00	1											
le la Baie	ore 200 en-	140,00	``\	118,00													
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E	ore 200 rail				00,00												
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(75) Le 12 septembre 2005	re 2005					2				00'0	L	0,00	425,00	114,00		0,00	0,00
on	re 200 S/O						274,58	0/8									
1=	re 2005						61,00	0/8									
l'Ontario	re 200 FAB				104,50												
	ore 2005				0,62												
u	re 200 FAB												425,00	114,00			
(Ont.) Le 12 septembre 2005	ore 2005												00'0	00'0			
olborne	ore 200 FAB					1			30,00				425,00	114,00			
	ore 2005								00,0				425.00	114 00			
a	ore 200 FAB											1	00,00	00,4			
	ore 2005	744	-	444	44 6 00		207 04	102 59	55.00	260.00	850.00	453.00	425.00	114 00		270.00	488 00
Montreal Le 19 septembre 2005	ore 2005	0.00	0.00	0.00	00.00	FOB	104,01	00'00	00,00	0,00	+	+	0,00	0,00		0,00	0,00
-Rivières	re 200 en-	135,10		149,20	126,86												
	Le 12 septembre 200 entrepôt	40,00		00,00	2,96												
(2)	ore 200 FAB	132,64		125,54	113,03		277,40										
St-Hyacinthe (Qc) Le 12 septembre 2005	bre 2005	42,00	-	5,50	108,44		0,00										
Jec	bre 200 en-	142,37	4	160,66	121,73		295,94	204,88				1					T
(Qc) Le 12 septemb	Le 12 septembre 200 entrepot	53,00	8/0	43,72	1,01		84,08	-67,47		00,00		1					460 00
	bre 200 rail	164,03		167,20	154,40		338,16	258,86		243,20		0/8					400,00
	bre 2005	0,00	0/0	00,00	0,00	E CB	131,94	00,00		00,00		0/8					00,0
	Le 19 septembre 200 Dateau	0/8	0/8	0/0	0/6							-					
	Le 12 septembre 2001& camion	0/8	0/8	0/8	0/0		344 00		207 50		1 050 00	0/0					
Ş	ore 200 entronêt	0/0	0/0	0/0	0/0		0,00		0000	1		L					
(NE.) (6) Le 12 septemb	Le 12 septembre 200 entrepot	0/8	0/8	0/8	0/8	-	0,00	020	0,00	1000 July 200		9/0					
Source : Division de l'analyse du marche, Agriculture et Agroalimentaire Canada Contact : André Doumbè, Commis aux statistiques Tél. : (204) 983-0581 Fax : (204) 983-0581 courriel: doumbea@agr.gc.ca	ques Tél. : (204) 98	3-0581 Fa	ada ix : (204) 983	5/O = sans objet 5-0581 courriel: do	objet el: doumbea	agr.gc.ca	2	Lydos OS = 1, 1630 prix de termeture un 10 septembre 2003 ca Les prix à Thunder Bay sont basé sur la fermeture des marchés à la Bourse des marchandises de Winnipeg	sont basé sur l	ptembre 200 a fermeture o	les marchés	la Bourse d	es marchandi	ses de Winnip	Sad		
Notes: Tous les prix sont en dollars canadiens par tonne metrique et reflètent les données fournies par les répondants	oar tonne metrique et r	effètent les c	données fourn	nies par les rép	ondants	- Carperon Contract	Page 1 Ones	+ on Est canadian	maio iama	o 2 du Cana	dar maïe iam	ne no 3 des É	11-				
Sauff indication contrars, les grades des cereates sont les suivants. Die frourrager Oues ou Est canadier, avoning to obtain our betrach or operation to be strander in mass alarment to a current support of the suivants. Die frourrager Oues ou Est canadier in mass plante to a current support of the suivants. Die frourrager Oues ou Est canadier in mass plante to a current support of the suivants o	céréales sont les surv	ants: ble ro	urrager Oues	t ou Est canad	ien, avoine i	ourragere,	orge no.1 Cues	t ou Est canadica	1, mais jaune	10. 2 uu Cana	Tananir en D	retho, a uca a	olutan est de	40 % et de 21	% nour le arc	ve Glinten.	

<sup>(6)</sup> Farine de poisson hareng (7) Fraser Valley (5) Farine de poisson à 60 % de protéines (4) Farine de poisson de la côte ouest à 63 % de protéines (3) Maïs américain

<sup>(8)</sup> Blé et orge (prix comptant à la Bourse des marchandises de (1) Blé no.3 RPOC (2) Mais canadien no. 3 ou no. 2 Winnipeg) (9) Avoine 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

September 19, 2005

PRAIRIE GRAINS	
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Selected Points	Price Basis		This week 20-Sep-05	Last week 6-Sep-05	Month ago 22-Aug-05	Year ago 20-Sep-04
rom: Thunder Bay(WCE) (2	2) In-Store	Wheat	108.00	107.00	107.00	116.80
(CBOT)	<i>'</i>	Oat	160.25	142.25	149.50	165.40
(Lethbridge	2)	Barley	108.00	102.00	104.00	111.00
: Bayport, ON (1)		Wheat	131.61	130.61	130.61	140.41
(1)		Oat	N/A	N/A	N/A	N/A
		Barley	135.39	129.39	131.39	138.39
Montreal, QC (1)	In-store	Wheat	136.03	135.03	135.03	144.83
		Oat	N/A	N/A	N/A	N/A
		Barley	140.31	134.31	136.31	143.31
Moncton, NB	Truck via Halifax	Wheat	158.25	157.25	157.25	167.05
		Oat	N/A	N/A	N/A	N/A
		Barley	164.50	158.50	160.50	167.50
Truro, NS	Truck via Halifax	Wheat	152.22	151.22	151.22	161.02
		Oat	N/A	N/A	N/A	N/A
		Barley	162.00	156.00	158.00	165.00
Halifax, NS (1)	In-store	Wheat	143.28	142.28	142.28	152.08
,		Oat	N/A	N/A	N/A	N/A
		Barley	148.30	142.30	144.30	151.30
Stephenville, NL	Track / Truck via Sydney	Wheat	206.63	205.63	205.63	215.43
		Oat	N/A	N/A	N/A	N/A_
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
,		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Rasis		This wook	Last week	Last wook	Voor ago

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			20-Sep-05	6-Sep-05	22-Aug-05	20-Sep-04
From:	US Lake Port	On Board Vessel	86.74	94.61	98.09	125.49
To:	Montreal, QC (1)	In-store	105.78	113.65	117.13	144.53
From:	Chicago (IL)	Track	86.74	101.62	99.04	112.69
То:	Montreal, QC	Track	115.60	130.48	127.90	141.55
From:	Chatham, ON	Track	104.86	105.65	109.27	140.88
Го:	Montreal, QC	Track	128.73	129.52	133.14	164.75

Soymeal 48% Protein					
From: Hamilton, ON		258.49	274.58	283.07	288.14
To: Montreal, QC	Track	282.82	298.91	307.40	312.47
Moncton, NB	Track	301.57	317.66	326.15	331.22
Truro, NS	Track	304.79	320.88	329.37	334.44
Stephenville, NL	Track / Truck via Sydney	353.42	369.51	378.00	383.07

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Agri-Food Canada

# Bi-weekly Bulletin

October 7, 2005 Volume 18 Number 18

# **BUCKWHEAT / FLAXSEED**

# **BUCKWHEAT: SITUATION AND OUTLOOK**

Buckwheat has many uses and is rated as one of the best sources of high biological value protein in the plant kingdom. In spite of its name, buckwheat is technically a fruit or a nut rather than a cereal grain. Although production in Canada has fallen to a low level, it is expected to increase over the longer term with the development of new varieties and increased consumption in Canada and the United States (US). This issue of the *Bi-weekly Bulletin* examines the situation and outlook for buckwheat.

### WORLD

World buckwheat **production** has been variable, but trending downwards during the past 10 years. China generally produces about 50% of the world's buckwheat, Russia about 20% and Ukraine about 15%.

World buckwheat **exports** averaged 173,000 tonnes per year during the 5 year period ending in 2004. China normally accounts for about 75% of the exports and Japan normally accounts for about 60% of the imports.

### CANADA

### Production

Buckwheat is a broadleaf plant which grows best in well drained light to medium textured

soils. Seeding normally takes place in the early part of June, after the risk of frost is gone. It matures in 80-90 days and makes an excellent rotation with cereal grains. It requires less nitrogen than cereal crops and is very efficient at removing phosphorus from the soil for its own needs. It also increases the phosphorus available for subsequent crops through its decomposing residue. Buckwheat is susceptible to stress during dry periods because the stomata stays open causing the plant to wilt. Weed control in buckwheat is a challenge since there are few herbicides available, particularly for broadleaf weeds. Since it is sown late, weeds are generally controlled with cultivation before seeding. Canadian buckwheat is normally harvested in September and early October.

Buckwheat production in Canada has been trending downwards during the past 20 years. Although buckwheat is produced from the Maritimes to Alberta, Manitoba normally accounts for more than half of Canadian production, with most of the rest produced in Ontario and Quebec.

Uses

Buckwheat is very nutritious and is used to make a wide range of products. The protein of buckwheat is comparable to animalbased proteins and is easily digestible. It has a well-balanced amino acid composition that is complementary to cereal grains, and buckwheat is high in iron, potassium, magnesium, sulfur and phosphorus, as well as vitamins B and P. Buckwheat is virtually fat free and is gluten free. An important by-product of buckwheat production is buckwheat honey, produced from nectar collected from buckwheat flowers by bees.

Buckwheat is milled into light or dark flour or processed into groats, the meat of the seed. and grits which are essentially cracked groats. Buckwheat flour is mixed with wheat flour to make noodles called Soba in Japan. Large seeded varieties, such as Koban and Koto, have a starch content about 7-8% higher than other varieties. In addition, the starch is softer, which makes the noodles chewy. This is a desirable trait. It also enables Japanese buckwheat millers to use up to 80% buckwheat in their noodle mixes compared to the usual blend of 50% buckwheat and 50% wheat flour. Buckwheat flour is also used for pancake mixtures or mixed with wheat flour for baking bread, rolls and cakes. As well, it is mixed with semolina to make pasta and is used in breakfast cereals, puffed snacks and stuffing. Since buckwheat does not contain gluten, it can be used to produce flour rich in high quality proteins, valuable for people with gluten sensitive enteropathy (celiac disease).

The groats and grits can be eaten plain, roasted or flavoured. Roasted groats and grits are called "kasha" in central and eastern Europe and are eaten as a porridge or used as a stuffing. The groats are also used to decorate bread and other baked goods. They are also used as a meat substitute or extender, for stuffing meats and vegetables, for mixing in soups and stews, and as a side dish. Buckwheat is also used in the manufacture of beer and ice cream.

WORLD: E	BUCKWH	EAT P	RODUC	TION	
	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006f
Harvested Area (kha)	3,089	2,051	2,133	2,621	2,500
Average Yields (t/ha)	0.84	0.89	1.19	1.09	1.04
		thou	sand tonr	nes	
China	1,250	968	1,340	1500	1400
Russia	574	302	525	650	550
Ukraine	388	209	311	293	300
France	59	81	102	138	80
United States	65	65	65	65	65
Poland	59	40	44	59	50
Brazil	50	48	48	48	50
Kazakhstan	45	30	30	24	30
Japan	26	25	26	27	25
Canada*	16	12	10	5	5
Other	55	41	42	59	45
Total World	2,587	1,821	2,543	2,868	2,600
f. forecast AAEC - Octobe	2005				

f: forecast, AAFC - October 2005

Source: FAO, except \*Statistics Canada - October 2005



WORLD:	BUC	KWHE	AT EX	(PORT	S
calendar year	2000	2001	2002	2003	2004
	tho	usand t	onnes		
China	106	104	96	184	137
Netherlands*	9	10	7	11	13
United States	12	17	7	10	11
Canada	9	7	5	5	5
Ukraine	1	9	6	3	5
Poland	6	7	3	1	1
Russia	7	10	1	1	1
Other	8	6	9	7	7
Total	158	170	134	222	180

WORLD	: BUC	KWHE	AT IN	IPORT	S
calendar year	2000	2001	2002	2003	2004
	tho	usand t	tonnes.		
Japan	97	93	91	92	90
Russia	13	1	3	72	28
France	9	14	8	8	7
Netherlands	14	13	10	16	18
United States	5	6	3	3	4
Other	_30	_37	_36	_35	_34
Total	168	164	151	226	181

\* re-exports

Source: FAO, Global Trade Atlas & Statistics Canada – October 2005

Some light weight buckwheat seed is used for bird seed mixtures. The hull can be used to make pillows and heating pads.

### Marketing

All of the buckwheat produced in Canada is sold on the open market to dealers. It is normally sold within a year after harvest, as it tends to lose its value when new crop starts to come into the market.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb.ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including buckwheat. The website includes a section where buyers can submit a request for prices and information on buckwheat uses, nutrition and health benefits.

The Canadian Grain Commission (CGC) administers quality control standards for buckwheat. For further information, or to access the Official Grain Grading Guide, please visit the CGC website: www.grainscanada.gc.ca

### Domestic Use, Exports and Prices

There are several small processors of buckwheat in Canada, concentrating on milling buckwheat for flour, groats and grits, including for the organic food market. Some buckwheat is used in bird seed mixtures.

Japan and the US are the main markets for Canadian buckwheat. Canadian buckwheat imports are mainly from the US.

Average Canadian prices, over all grades and markets, have been relatively stable during the past ten years. Most of the buckwheat is grown under contract which guarantees the price for part, or all, of the production before seeding.

### OUTLOOK

### 2005-2006

World buckwheat production is forecast to decrease from the higher than trend production level in 2004-05.

Canadian production is forecast to remain stable, as a decrease in seeded area is offset by higher yields. However, supply is forecast to fall because of lower carry-in stocks, resulting in lower exports and domestic use. Carry-out stocks are expected to be negligible. The average price, over all grades and markets, is forecast to remain stable.

### Canada: Longer Term

There are three main challenges which are limiting buckwheat production in Canada: (1) low yields, (2) lack of frost tolerance, and (3) the difficulty in controlling weeds. Work is underway in all three areas and improvements would increase the economic viability of buckwheat production.

Another method of improving the economic viability of buckwheat production is to increase demand and strengthen prices. This involves the development of varieties which are more desirable in Japan and by promoting the health benefits of eating buckwheat products to the consumers in North America.

The North American Buckwheat Promotion Committee is working "to develop and promote expanding use of buckwheat and its products by creating awareness of buckwheat's natural nutritional advantages".

Buckwheat has the potential to be used in pharmaceutical and nutraceutical products. It is high in lysine, an amino acid used in nutraceuticals. Buckwheat contains antioxidants: rutin, quercetin, hyperoside, catechin, epicatechin and proanthocyanidins.

Higher use in Canada and the US, as well as higher shipments to Japan and other overseas markets, would increase production, increase crop diversification and expand domestic processing.

For periodic updates on the situation and outlook for buckwheat, visit Market Analysis Division Online for "Canada: Pulse and Special Crops Outlook."

For more information, please contact Stan Skrypetz Pulse and Special Crops Analyst Phone: (204) 983-8972 E-mail: skrypetzs@agr.gc.ca

## CANADA: BUCKWHEAT SUPPLY AND DISPOSITION

CANADA: BUCK	WHEAT	SUPPL	I AND L	JISPUS	HON
August-July crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006f
Seeded Area (kha)	14	12	9	9	7
Harvested Area (kha)	14	12	9	7	5
Yield (t/ha)	1.14	1.00	1.11	0.71	1.00
		th	ousand to	nnes	
Carry-in stocks	0	3	3	2	0
Production	16	12	10	5	5
Imports	1	1	1	1	1
Supply	17	16	14	8	6
Exports:					
United States	2.8	1.7	2.7	1.8	1.3
Japan	3.0	4.0	1.9	1.4	1.3
Other	0.2	<u>0.3</u>	0.4	0.8	0.4
Total Exports	6	6	5	4	3
Total Domestic Use	8	7	7	4	3
Total Use	14	13	12	8	6
Carry-out Stocks	3	3	2	0	0
Seeded Area (kac)	35	30	22	22	17
Harvested Area (kac)	35	30	22	17	12
Yield (bu/ac)	21	19	21	13	19
Average producer price*					
Yellow \$/t	325	340	355	355	340-370
\$/bu	7.08	7.40	7.73	7.73	7.40-8.05
* Canada, average over al	l grades a	nd markets			

\* Canada, average over all grades and markets

f: forecast, Agriculture and Agri-Food Canada, October 2005

Source: Statistics Canada and AAFC

# FLAXSEED: SITUATION AND OUTLOOK

Canada continues to be the world's largest producer and exporter of flaxseed, representing about 80% of world trade. As a result, Canadian supply conditions have a major impact on the world flaxseed market. Canada has exported an average of almost \$250 million per year in flaxseed for the past 5 years. For 2005-2006, Canadian supplies are forecast to rise by about two-thirds as the largest flaxseed crop in recent history is moderated by record low carry-in stocks. Exports are also expected to increase significantly. Prices are projected to fall sharply, to a near normal \$325 a tonne (/t), from over \$500/t for much of 2004-2005. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for flaxseed for 2005-2006 and 2006-2007.

### WORLD

World production of the 10 major oilseeds (soybeans, cottonseed, canola/rapeseed, peanuts, sunflower seed, palm kernels, copra, sesame seed, flaxseed, and castorseed) is estimated at 377.3 million tones (Mt) in 2005-2006, an increase of only 3 Mt over 2004-2005. Flaxseed production is estimated at 2.60 Mt, less than one percent of world output.

World production of flaxseed has ranged between 2.0 Mt and 2.5 Mt over the past 5 years. By contrast, the world flaxseed crush has averaged a stable 1.86 Mt annually over the past five years. The EU-25 has the largest domestic crushing sector followed by China and the US. The crushing process produces two products, linseed (flaxseed) oil and linseed (flaxseed) meal.

For 2004-2005, world processing of flaxseed declined slightly to 1.82 Mt from 1.92 Mt in 2003-2004, because of a reduced EU-25 crush. Flaxseed was in short supply following a mid-August frost across the major flaxseed growing regions in Canada which struck a late seeded and immature crop. As a result, both crop volume and quality were in short supply,

resulting in demand rationing of Canadian flaxseed into the EU-25.

The reduced EU crush was mostly offset by an increase in US crush to about 0.37 Mt for 2004-2005. The increase in US crush was supported by increased imports from Canada and by a stable US production of 0.27 Mt. Chinese crushing of flaxseed remained stable at 0.42 Mt supported by the availability of domestic supplies.

### Trade

For 2004-2005, world trade in flaxseed declined sharply to 0.64 Mt, from 0.82 Mt the previous year due to production problems in Canada. Most of the world trade in flaxseed consists of Canadian exports to the EU-25 and to the US. Minor volumes are exported from the US and Argentina, with North American shipments ranging from 11,000 t to 100,000 t over the past five years while Argentine exports peaked at 23,300 t in 2004-2005.

The EU-25 imports from 0.4 Mt to about 0.6 Mt of flaxseed annually, while the US typically imports 50,000 t to 150,000 t of flaxseed a year.

### Linseed Oil and Meal

World production of **linseed oil** ranged from about 0.6 Mt to 0.7 Mt over the past 5 years. The major producers of linseed oil are the EU-25, the US and China. As it is commonly used in industrial products such as paints, paint thinners and linoleum, all of which compete against petroleum based

products, demand and prices for linseed oil are more affected by world crude oil prices than they are by other vegetable oils. Rising crude oil prices are expected to support the demand for linseed oil. Not surprisingly, the EU-25, China and the US are the major users of linseed oil. World trade in linseed oil is slightly above 0.1 Mt annually, with the EU-25 and the US each roughly accounting for one-third of the trade.

World linseed meal production ranges from 1.1 Mt to 1.4 Mt annually over the past 5 years. The EU-25 produces roughly about one-third of the world's linseed meal, followed by China at one-quarter and the US at slightly under one fifth market share. Most of the meal is consumed within the producing country with only about 60,000 t per year traded over the past six years. Of that, Canada accounted for about one-half of the world's exports in linseed meal which went to the US and the EU-25.

### Situation

For 2005-2006, world production of flaxseed is estimated to rise by over 0.5 Mt on support from increased production in Canada and the US. World flaxseed supplies are expected to rise by about 25% as the higher output more than offsets the decline in carry-in stocks. World usage is projected to rise supported by increased supplies and higher crude oil prices which continue to trade at over US\$60 a barrel. World trade is forecast to rise by 36% because of higher Canadian exports to the EU-25. Carry-out stocks are forecast to rise sharply, with about one-half of the ending stocks

China is expected to be the world's second largest producer of flaxseed in 2005-2006, producing 0.48 Mt which is a slight increase from 2004-2005. Most of the linseed grown in China is processed domestically with only about 5,000 t expected to be exported. China is also not a major trader in linseed oil or meal.

The US is forecast to produce 0.43 Mt of flaxseed for 2005-2006, a sharp rise from the 0.27 Mt per year produced for the previous 3 years. The increase is due to a rise in seeded area resulting from the unusually high flaxseed prices of 2004-2005. Total supplies are forecast to rise to slightly under 0.6 Mt as the US imports about 0.12 Mt of flaxseed from Canada. Total American usage is expected to rise with about 0.55 Mt being processed

# WORLD: FLAXSEED SUPPLY AND DISPOSITION

	2003 -2004	2004 -2005e	2005 -2006f
	n	nillion tonne	s
Carry-in stocks	0.20	0.19	0.12
Production			
Canada*	0.75	0.52	1.04
China	0.45	0.46	0.48
United States	0.27	0.27	0.43
India	0.23	0.20	0.22
EU-25	0.17	0.16	0.17
Other	0.29	0.42	0.26
Total Production	2.16	2.03	2.60
Total Supply	2.36	2.22	2.72
Crush	1.92	1.82	2.03
Other	0.25	0.28	0.38
Total Use	2.17	2.10	2.41
Carry-out Stocks	0.19	0.12	0.31
Trade	0.82	0.64	0.87
	* 10.00	0.5	

e: estimate, Oil World, June 13, 2005

f: forecast, AAFC - October 2005

Source: Oil World, except \*which is Statistics Canada

# CANADA: FLAXSEED EXPORTS BY COUNTRY OF DESTINATION

August-July crop year	2003 -2004	2004 -2005p	2005 -2006f
	the	ousand ton	nes
EU-25			
Belgium	462.9	312.5	500.0
Netherlands	0.0	0.0	20.0
Germany	0.0	0.0	1.0
Other	0.0	3.0	1.0
Total EU-25	462.9	315.5	522.0
United States	107.9	133.2	125.0
Japan	20.4	19.0	35.0
Egypt	17.4	0.0	18.0
World	608.6	467.8	700.0
p: preliminary			

f: forecast, AAFC - October 2005

Source: Statistics Canada

domestically and around 0.05 Mt being exported. Linseed oil output is forecast to rise to 0.19 Mt while total meal production is about 0.36 Mt. Most of the oil and meal is expected to be consumed domestically, while about 50,000 t of linseed oil and 40,000 t of linseed meal is exported.

In the EU-25 for 2005-2006, the supply of flaxseed is forecast to rise as output rises marginally and imports are forecast to increase to 0.6 Mt, from 0.45 Mt, for 2004-2005. As a result, crushing of flaxseed is forecast to rise by 0.1 Mt, to 0.58 Mt, for 2005-2006 while about 0.18 Mt of flaxseed are destined for bakery products and animal feed, etc. Carryout stocks are forecast at a minimal 30,000 t. Linseed oil production is forecast to rise to around 0.2 Mt, most of which will be consumed internally. Similarly, linseed meal output is forecast to return to a near normal 0.35 Mt, which will be largely consumed within the EU-25.

Canadian production of flaxseed is estimated to more than double for 2005-2006, partly the result of an over 50% increase in seeded area and partly because of a sharp rise in expected yields. However, total supplies are projected to increase by only 67% due to record low carryin stocks. Exports are projected to rise to the highest level since 1998-1999 due to strong EU and US import demand as a result of spillover support from high crude oil prices. Total domestic use is forecast to rise by 56% as a result of higher crush, increased food consumption and higher feed, waste and dockage. Carry-out stocks are forecast to rise fivefold but at 0.15 Mt are not considered

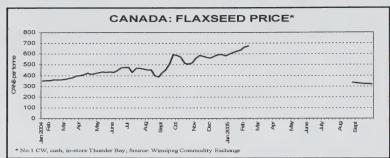
# CANADA: FLAXSEED SUPPLY AND DISPOSITION

August-July crop year	2003 -2004	2004 -2005	2005 -2006f
Harvested Area (kha) Average Yields (t/ha)	728 1.04	528 0.98	811 1.28
	tho	usand tor	nes
Carry-in stocks Production Imports Total Supply	129 754 <u>20</u> <b>903</b>	93 517 <u>38</u> <b>648</b>	30 1,035 <u>20</u> <b>1,085</b>
Exports Total Domestic Use Total Use	609 202 <b>811</b>	468 150 <b>618</b>	700 235 <b>935</b>
Carry-out Stocks	93	30	150
Price* CAN\$ per tonne, in-store, Thunder Bay	382	n/a	305 -345
* No. 1 CW. Winninga Co.	mmodity	Exchang	e cash

\* No. 1 CW, Winnipeg Commodity Exchange, cash n/a = not available

f: forecast, AAFC - October 2005

Source: Statistics Canada



### FLAXSEED FUTURES CONTRACT

On September 8, 2005, the Winnipeg Commodity Exchange (WCE) announced that it was de-activating the flaxseed futures and options contracts from trading on the electronic trading platform. The WCE Oilseeds Committee is recommending to the WCE Board of Directors that the flaxseed futures and options contracts be de-listed due to the lack of liquidity in these contracts. The flaxseed futures contract has not traded since December 7, 2004. The Board of Directors will reconsider the recommendation at their meeting scheduled for October 19, 2005.

burdensome. Flaxseed prices are forecast to average about \$330/t for 2005-2006, a sharp decline from 2004-2005 due to increased supplies.

Canadian linseed oil production is forecast to rise slightly, but remain below 30,000 t for 2005-2006 with both imports and exports expected to range between 5,000 t to 10,000 t. Similarly, linseed meal production is forecast to rise to slightly below 50,000 t. About 20,000 t is expected to be exported, mostly to the US.

### OUTLOOK

For 2006-2007, world flaxseed production is projected to decline slightly mainly due to lower production in Canada. However, total world supplies are projected to rise marginally as sharply higher carry-in stocks offset the drop in output. World crush of flaxseed is projected to rise marginally, to slightly over 2.0 Mt, indicating a slight increase in world linseed oil and linseed meal output. World trade is projected to rise slightly. Carry-out stocks are also projected to rise slightly.

For 2006-2007, the area seeded to flaxseed in Canada is expected to decrease under pressure from lower prices in 2005-2006. Total output of flaxseed is projected to decline to under 1.0 Mt due to the combination of lower area and lower yields. In early October, 30% of the flaxseed remained unharvested. Flaxseed supplies are projected to rise slightly as sharply higher carry-in stocks more than offset the decline in output. Exports and total domestic use are projected to remain stable. Carry-out stocks are forecast to rise

while flaxseed prices rise slightly on support from high crude oil prices.

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## CANADA: GRAINS AND OILSEEDS OUTLOOK

October 7, 2005

For 2005-06, Canadian grain and oilseed (G&O) production is estimated by AAFC to decrease to 62.6 million tonnes (Mt), from 63.6 Mt in 2004-05, versus the 10-year average of 59.2 Mt, based on Statistics Canada's "September Estimate of Production of Principal Field Crops, Canada, 2005". Production in western Canada is estimated to decrease slightly from 2004-05, to 47.9 Mt, with lower yields more than offsetting higher harvested area. The harvest in western Canada is about 70% complete, about 10 days behind normal due to wet conditions in many regions. The quality of the crop is expected to be below normal, although better than last year's poor quality crop. In eastern Canada, production is estimated to be down by 4% from 2004-05 at 14.9 Mt. In Ontario and Quebec, generally hot and dry weather reduced yields and lowered the production of corn and sovbeans.

Total supply of G&O in Canada is forecast to increase to a record 81.5 Mt, due to sharply higher carry-in stocks. Exports are forecast to increase by 15% to 27.3 Mt. Total domestic usage is also forecast to increase but carry-out stocks will remain historically high. Generally, world wheat and corn prices are forecast to be similar to last year, with soybean prices expected to decrease. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export subsidies, ocean freight rates, Canadian trade investigations into imports of US corn, and the Canada/US exchange rate.

### WHEAT (ex-durum)

For 2005-06, production is estimated to decline by 4%, but remain slightly above the 10-year average. Despite the smallest seeded area since 1974-75, yields are a near-record 39.4 bu/ac. Total supply is up marginally, due to higher carry-in stocks. The percent of the crop falling into the top grades is expected to be lower than normal, although better than 2004-05, and the carry-in stocks are also estimated to be mainly of lower grades. As a result, domestic feed use is forecast to decrease from last year but remain higher than normal. Due to increased supplies of milling quality, exports are forecast to rise by 17%. Much of the lower quality wheat is expected to be absorbed by the domestic feed industry. Carry-out stocks are forecast to decline. The Canadian Wheat Board (CWB) September Pool Return Outlook (PRO) is equal to or above 2004-05 for most grades and classes of wheat, except high protein No.1 CWRS. Protein premiums are forecast to decline from last year, due to larger supplies of high quality spring wheat, but remain above the previous 3 years.

Production is estimated to rise by 8% due to yields which are 4% above 2004-05, and 19% above the 10-year average. Total supply is up by 17% at a record 7.9 Mt. Exports are expected to increase by 15% due to higher demand from major importers resulting from dryness in North Africa and southern Europe. However, more competition from other exporters and the inelastic nature of durum demand will pressure exports. As a result, carry-out stocks are projected to rise by 27% to a record 3.2 Mt, equal to 70% of 10-year average production. It is therefore unlikely that the CWB will be able to accept delivery of all durum offered by farmers in 2005-06, and farm-held stocks are forecast to increase by almost 70% to a record 1.7 Mt. The CWB 2005-06 PRO is significantly below 2004-05 for all milling grades, due to larger supplies in both the US and Canada.

### BARLEY

Production is estimated to fall by 8% from 2004-05, as a result of lower area and yields. Total supply, however, is projected to increase slightly due to high carry-in stocks which resulted from the large production of low-quality barley in 2004-05. The quality of the 2005-06 crop is estimated to be below normal. Exports are forecast to rise by 34% due to higher feed barley exports. Carry-out stocks are expected to drop significantly, returning to a near-normal level. The off-Board feed barley price is forecast to decline slightly. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$8/t from 2004-05 at \$171/t.

Production is estimated to decrease by 10% due to lower yields. Total supply is expected to decline by 4%, as lower production more than offsets higher carry-in stocks. Exports are forecast to decline marginally due to lower US import demand. Carry-out stocks are expected to decrease. Feed oat prices are forecast to be similar to 2004-05.

### **CORN**

Production is estimated to decline by 4% because of lower yields. However, carry-in stocks are significantly higher than for 2004 05, so that domestic supply is estimated to increase by 3%. Corn imports, mainly from the US into eastern Canada, are therefore expected to decrease by 17%. Food and industrial use is forecast to rise, as a result of increased ethanol production. Canadian prices are expected to be similar to 2004-05, as the impact of lower US corn prices and the strong Canadian dollar is offset by lower carry-out stocks in Canada.

### **CANOLA**

Production is estimated to rise by 9% to the second highest level on record. Total supply is expected to increase by 21% because of significantly higher carry-in stocks. Crop quality is expected to be slightly above normal due to good growing conditions across the western prairies, which have

more than offset the excessive moisture and poor crops in eastern Manitoba. Domestic crush and exports are forecast to rise by only 6% and 14% respectively, due to competition from large supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.5 Mt. The average price is forecast to fall, under pressure from low US soyoil prices and the burdensome carry-out stocks in Canada.

### FLAXSEED (excluding solin)

Production is estimated to double, reaching the highest level since 1998-99, due to significantly higher seeded area and yields. Total supply is expected to rise by 67%. Exports are forecast to increase sharply on support from high domestic supplies, strong EU demand and higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not expected to be burdensome. The average price is expected to decline.

### SOYBEANS

Production is estimated to fall marginally due to lower seeded area. Domestic supply is estimated to increase due to significantly higher carry-in stocks. Imports from the US are expected to decrease by 36%. Domestic use is expected to rise to a near record level. Exports are forecast to decrease only marginally despite competition from large US and South American supplies. The average Chatham price is forecast to fall, due to weaker world soybean prices and the strong Canadian dollar.

### **FURTHER INFORMATION:**

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

October 7, 2005

Grain and	А	rea			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	000	) ha	t/ha				thousand n	netric tonnes				\$/t
Durum											4 700	004.04
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252		683	1,789 2,521	224.21 200 *
2004-2005	2,230	2,141	2.32	4,962	1	6,752	3,218	240 245	555 565	1,013 1,000	3,200	188 *
2005-2006F	2,252	2,228	2.41	5,378	1	7,900	3,700	240	303	1,000	3,200	100
Wheat Except 2003-2004	8,179	8.009	2.41	19,272	16	23,395	12,299	2,775	3,223	6.805	4,291	206.03
2003-2004	8,169	7,722	2.71	20,898	13	25,203	11,586	2,791	4,567	8,145	5,471	188 *
2005-2006F	7,863	7,603	2.65	20,169	15	25,655	13,500	2,800	3,975	7,655	4,500	189 *
All Wheat												
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442		6,080	
2004-2005	10,339	9,862	2.62	25,860	14	31,954	14,805	3,032	5,122		7,992	
2005-2006F	10,116	9,831	2.60	25,547	16	33,555	17,200	3,045	4,540	8,655	7,700	
Barley				40.000	00	40.000	0.450	207	8,579	9,280	2,102	135.8
2003-2004	5,046 4,678	4,446 4,050	2.77 3.26	12,328 13,186	36 80	13,838 15,368	2,456 1,862				3,489	112.15
2004-2005 2005-2006F	4,678	3,880	3.20		30	15,652	2,500	360	- ,		2,400	100-120
Corn	4,401	3,000	3.13	12,100	30	10,002	2,500	000	10,002	10,102	2,.00	
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	353	2,415	8,882	11,310	1,143	137.18
2004-2005	1,185	1,072	8.24		2,413	12,391	203	2,395			1,802	100.68
2005-2006F	1,131	1,094	7.73	8,452	2,000	12,254	150	2,450	8,389	10,854	1,250	90-110
Oats								4.40	4.504	4 000	700	400.05
2003-2004	2,272	1,575	2.34		19	4,234	1,557				788 988	136.65 130.68
2004-2005	1,995	1,315	2.80		25 15	4,496	1,672 1,600				900	120-140
2005-2006F Rye	1,875	1,342	2.48	3,334	15	4,337	1,000	140	1,527	1,007	900	120-140
2003-2004	246	147	2.22	327	0	352	172	47	47	112	68	104.44
2004-2005	284	165	2.53		1	487	122		155	220	145	70-80
2005-2006F	218	167	2.31	386	1	532	150	48	167	232	150	70-90
Mixed Grains												
2003-2004	241	135	2.84		0	384	0					
2004-2005	220 211	111 108	2.87 2.69	318 292	0	318 292	0					
2005-2006F Total Coarse		100	2.09	292	U	292	U		292	. 292		
2003-2004	9,070	7,529	3.50	26,317	2,162	31,613	4,538	2,889	19,474	22,975	4,101	
2004-2005	8,362	6,713	3.94		2,519	33,061	3,859				6,424	
2005-2006F	7,915	6,591	3.73			33,066	4,400				4,700	
Canola												
2003-2004	4,736	4,689	1.44		243	7,908	3,754				609	387.04
2004-2005	5,319	4,938	1.57	7,728	107	8,444	3,412				1,629	309.15
2005-2006F Flaxseed	5,374	5,154	1.64	8,447	150	10,226	3,900	3,200	581	3,826	2,500	260-300
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005	728	528	0.98		38	648	468					n/a
2005-2006F	844	811	1.28			1,085	700					305-345
Soybeans												
2003-2004	1,051	1,047	2.17			3,000	914					395.04
2004-2005	1,229	1,178	2.59		390	3,578	1,115				270	248
2005-2006F	1,176	1,162	2.59	3,007	250	3,527	1,100	1,750 <sup>1</sup>	417	2,277	150	200-240
Total Oilseed 2003-2004	<b>s</b> 6,531	6,464	1.52	9,794	850	11,811	5,277	n la	n/a	5,693	841	
2003-2004	7,277	6,643	1.70		535	12,669	4,995			,		
2005-2006F	7,394	7,128	1.75			14,838	5,700					
Total Grains		ds										
2003-2004	26,263	24,461	2.44		3,029	72,719	25,541					
2004-2005	26,038	23,219	2.74	63,595		77,684	23,659				16,345	
2005-2006F	25,425	23,549	2.66	62,632	2,482	81,459	27,300	n/a	ı n/a	38,959	15,200	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\*CWB Pool Return Outlook (PRO) – September 22, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

F: forecast - Agriculture and Agri-Food Canada - October 7, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

October 7, 2005

Total Canadian pulse and special crops production is estimated to increase by 2%, from 2004-05, to 5.35 million tonnes (Mt), based on Statistics Canada's (STC) September production estimates and AAFC forecasts where STC estimates were not available. Total supply increased by 15% to 6.74 Mt, due to higher production and higher carry-in stocks. Exports are forecast to increase by 14% and domestic use by 6% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for mustard seed and buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Crop abandonment is estimated to be near normal, except for Manitoba where significantly higher than normal abandonment is estimated. Although harvest progress was delayed by rain and, in some cases, snow in western Canada, harvesting of dry peas and lentils is nearly complete in most areas. Most of mustard seed, dry beans, and chickpeas, and about half of canary seed and buckwheat have been harvested. The sunflower seed harvest has just started. Overall quality is expected to be better than in 2004-05, but generally lower than normal due to the precipitation in most areas of western Canada during harvest. The unharvested crops are generally sufficiently mature so that frost would not damage them. The main factor to watch is precipitation during the rest of the harvest period in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

### **DRY PEAS**

For 2005-06, production is estimated to decrease by 5%, as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for vellow, green and other types. Supply is estimated to increase by 7% due to higher carry-in stocks. World supply is expected to increase slightly to 12.45 Mt, but use is forecast to increase, resulting in stable carryout stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 19%. The average price, over all types, grades and markets, is forecast to decrease due to the higher world supply.

### LENTILS

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area, higher yields and higher carry-in stocks. Production is expected to increase for large green, small green and red types, but remain stable for the medium green type. World supply is forecast to increase by 15% to 4.49 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 34% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 60%. The average price, over all types and grades, is forecast to decrease because of the higher world supply.

### DRY BEANS

For 2005-06, production and supply are estimated to increase, due to a 22% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, and cranberry beans, but remain stable for Great Northern, small red and pink beans.

US production is estimated to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all classes and grades, is forecast to decrease due to the higher US and Canadian supply.

### **CHICKPEAS**

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but remain stable for the desi type. World supply is expected to increase marginally to 8.97 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

### MUSTARD SEED

For 2005-06, production is estimated to decrease by 31% because of a 32% fall in seeded area. Production is expected to decrease for all types, yellow, brown and oriental. Supply is estimated to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only slightly, with a s/u ratio of 79%. The average price, over all types and grades, is expected to be the same as in 2004-05 as higher quality offsets pressure from the higher supply.

### **CANARY SEED**

For 2005-06, production is estimated to decrease by 21%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is estimated to increase by 11%, as higher carry-in stocks more than offset the fall in production. World supply, 90% of which is in Canada, is forecast to increase by 10% to 448,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 83%. The average price is forecast to decrease because of the higher world supply.

### SUNFLOWER SEED

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 6% to 29.0 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase slightly, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher US and Canadian supply.

### BUCKWHEAT

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports and domestic use are forecast to decrease, and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05.

### FURTHER INFORMATION:

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# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

October 7, 2005

Grain and Crop Year (a)	Area Seeded	a Harvested	Yield	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
	000 h	na	t/ha			thousar	nd metric tor	nnes		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	56	3,599	1,856	1,148	595	135
2005-2006f	1,410	1,367	2.32	3,172	70	3,837	2,030	1,207	600	110-140
Lentils	,	· ·		,						
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005	778	750	1.28	962	10	1,010	449	316	245	310
2005-2006f	860	815	1.47	1,200	15	1,460	600	310	550	245-275
Dry Beans	000	015	1.77	1,200	10	1,400	000	010	000	2.02.0
2001-2002	184	175	1.70	298	42	380	263	82	35	725
	230	219	1.89	414	40	489	298	96	95	445
2002-2003				356		482	344	83	55 55	495
2003-2004	167	167	2.13		31					
2004-2005	163	126	1.75	220	28	303	277	21	5	650
2005-2006f	199	168	1.76	295	45	345	280	45	20	535-565
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005	47	39	1.31	51	4	75	46	24	5	385
2005-2006f	77	76	1.47	112	5	122	75	37	10	415-445
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006f	217	212	1.00	212	1	407	140	87	180	280-310
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	167	12	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	204	195	1.22	238	0	408	180	43	185	195-225
Sunflower Seed	20,			200	ŭ	700	100	40	100	133-223
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	
2004-2005	87	59	0.92	54	35	114	32			405
2004-2005 2005-2006f	98	83	1.34	111	25	154		64	18	490
	90	03	1.34	111	25	154	60	74	20	370-400
Buckwheat	14	14	4.44	40		47				
2001-2002			1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	5	1.00	5	1	6	3	3	0	340-370
Total Pulse And S										
2001-2002	3,131	2,993	1.23	3,681	120	4,543	2,671	1,203	669	
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,209	638	
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,491	1,404	504	
2004-2005	3,136	2,948	1.78	5,237	135	5,876	2,946	1,698	1,232	
2005-2006f	3,070	2,921	1.83	5,345	162	6,739	3,368	1,806	1,565	
2000-20001	3,070	2,021	1.00	3,343	102	0,739	3,300	1,006	1,000	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, October 7, 2005

WHENT OATS BARELY CORN   PRICE SOVERAL AMUL.   MILL   MAAI   FISH   AMUA.   MILL   FISH   PASS   MILL   FISH   MILL   FISH   PASS   MILL   FISH   MILL   FISH   MILL   FISH   MILL   FISH   MILL   M	Weight   Court   Part   Court   Part   Court   Part   Pa	Fig. 1969   Fig. 1970   Fig.	REFERENCE PRI PERIOD BAY October 3, 2005 FOB		1			-							Н	1 1 1 1 1 1 1 1 1	OLITERI CE	CUUD	VHEN	FFATHFR
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NIA         FOB         FOB         NIA         FOB         NIA         FOB         NIA         FOB         AF500         425.00         143.00         275.00         A           NIA         HORA         101.50         NIA         400.00         425.00         144.00         175.00         175.00         174.00         175.00         174.00         175.00         174.00         175.00         174.00         175.00         174.0	425.00 114.00 275.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 42	425.00 114.00 275.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 11	+-					105.65	1				0000		460.00	425.00	114.00		265.00	480.00
N/A   106.50	425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 270.00 425.00 114.00 270.00 27	425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 11	+						FOB				193.00		480.00	425.00	114 00		275.00	470.00
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FOB         FOB         47.50         425.00         144.00           FOB         40.00         425.00         144.00         144.00           FOB         425.00         144.00         144.00         144.00           FOB         150.00         140.00         141.00         144.00         274.73         186.00         63.33         248.00         850.00         435.00         144.00         270.00           In-Store         141.80         140.50         140.50         140.50         140.50         144.00         274.73         188.00         61.00         260.00         850.00         438.50         144.00         270.00           In-Store         141.80         140.50         116.90         262.36         140.00 <td< td=""><td>425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 27</td><td>425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 11</td><td>1</td><td></td><td>1</td><td>+</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>425.00</td><td>114.00</td><td></td><td></td><td></td></td<>	425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 27	425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 11	1		1	+										425.00	114.00			
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FOB	425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 27	425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 270.00 114.00 270.00 27	$\neg$			+			1							425.00	114.00			
150.00   140.00   141.00   115.00   FOB   274.73   188.00   61.30   260.00   850.00   443.50   144.00   270.00     150.00   140.00   141.00   120.00   FOB   274.73   188.00   61.00   260.00   850.00   443.50   144.00   270.00     150.00   150.00   141.00   120.00   FOB   274.73   188.00   61.00   260.00   850.00   428.34   425.00   114.00   270.00     150.00   150.00   141.00   120.00   116.33   262.35   120.30   120.30   112.50   262.35     150.00   133.00   122.50   124.50   125.20   126.20   262.35   242.50   242.50   242.50   258.86   247.10   NIA   NI	425.00 114.00 270.00 425.00 114.00 270.00  USSI.00=CANSI.1611, closing date September 30, nein.	425.00 114.00 270.00 425.00 114.00 270.00  USS1.00=CANS1.1611, closing date September 39, fein. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	_			+			1							425.00	114.00			
150.00   140.00   141.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   140.00   150.00   140.00   120.00   140.00   1	425.00   114.00   270.00   2	425.00   114.00   270.00     27	2005						1		0007	60 00	+	┸	443 50	-	_		270.00	460.00
150.00   150.00   141.00   120.00   FOB   274.73   188.00   01.00   200.0		US\$1.00=CAN\$1.1611, closing date September 30, 7 tein.	15	11		-	-	115.00		267.51	186.00	00.00	+		+	-			270.00	460.0
In-Store   141.80	<del>1                                      </del>	US\$1.00=CAN\$1.1611, closing date September 30, 7 lein. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	2005	1		_	$\rightarrow$	120.00	FOB	274.73	188.00	01.00	$\top$		+	-				
135 00   140 50   1		USSI.00=CANSI.1611, closing date September 30, 2 om. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	-		11.80	,-	141.30	116.33					1		-					
FOB   133.56   131.00   123.00   111.00   252.35		US\$1.00=CAN\$1.1611, closing date September 30, onn. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	5, 2005	11:	$\rightarrow$	-	140.50	118.99		000		1								
In-Store   133.00   132.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.50   124.20   224.710   12		US\$1.00=CAN\$1.1611, closing date September 30, 7.0m. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	-			-	123.00	111.00		253.90		1	-							
In-Store		US\$1.00=CAN\$1.1611, closing date September 30, 7 tein. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	5, 2005	1		_	124.50	112.50		262.35	407	1	1							
Track   144.67   N/A   157.59   119.92   27.312   183.97   183.20   258.86   247.10   N/A   N/		USSI.00=CANSI.1611, closing date September 30, 2 om. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	_		44.60	$\dashv$	157.15	118.46		202.01	100.02	-	-		-					
Track         175.78         167.20         154.20         322.30         238.80         247.10         N/A           Water         N/A		US\$1.00=CAN\$1.1611, closing date September 30, 2 om. & Barley (Basis - Cash Price WCE) (9) Oats 3CW	5, 2005	1	44.67	$\dashv$	157.59	119.92		273.12	189.97	1	247 40		A/N					460.0
Water         N/A         N/A </td <td>1                                </td> <td></td> <td>ŀ</td> <td></td> <td>74.10</td> <td></td> <td>167.20</td> <td>154.20</td> <td></td> <td>322.00</td> <td>258.80</td> <td>1</td> <td>247.10</td> <td></td> <td>N/A</td> <td></td> <td></td> <td></td> <td></td> <td>460.0</td>	1		ŀ		74.10		167.20	154.20		322.00	258.80	1	247.10		N/A					460.0
Water         N/A         N/A </td <td>1 1 1 2 5</td> <td></td> <td>-</td> <td></td> <td>75.78</td> <td></td> <td>167.20</td> <td>155.85</td> <td>FOB</td> <td>324.25</td> <td>258.86</td> <td>1</td> <td>247.10</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	1 1 1 2 5		-		75.78		167.20	155.85	FOB	324.25	258.86	1	247.10							
Nos 8 Truck         NIA         NIA <th< td=""><td>                   </td><td></td><td></td><td></td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td></td><td></td><td></td><td>-</td><td>1</td><td>1</td><td>-</td><td></td><td></td><td></td><td></td><td></td></th<>					N/A	N/A	N/A	N/A				-	1	1	-					
In-Store N/A N/A N/A N/A 321.00 297.50 1 050.00 N/A	1 2 5		005	-	N/A	N/A	N/A	N/A						0.00	1					
1050.00   1050.00   1050.00   1050.00   1050.00   1050.00	2 5	2 4 2		1	A/N	A/N	A/A	A/A		.313.50		297.50		1 050.00	4			1		
	2 5	2 5 2	900	+	N/A	A/N	A/A	N/A		321.00		297.50		1 050.00	┙					
	rs per metric tonne based on survey respondents.  See John Sale Steel Oats, No. 1 Canada Western or Eastern Barley, No. 2 Canada Yellow Corn, No. 3 US Yellow Corn.  Se specified ) are: Western Feed Wheat, Feed Oats, No. 1 Canada Western or Pastern Read 20% Protein. Gluten Feed 21% Protein.	us per metric tonne based on survey respondents.  se specified ) are: Western or Eastern Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.  canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.  Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW	cal Clerk	i elepholie:	02 (*07)	1000-6	- av. (=0.				)									
al Clerk Telephone: (204) 963-0301 Fax: (204) 963-0324 Emmi commence is		Canola Meal based on minimum standard of 55% Protein. That torea, winty using the contract of the contract of the contract of Basis - Cash Price WCE) (9) Oats 3CW	rs per metri se specified	ic tonne based	on survey	n Feed Wh	nts. neat, Feed	Oats, No.	I Canada V	Western or Ea	astern Barley,	No.2 Canad	da Yellow ( 60% Protei	Corn, No.3 Uin. Gluten Fe	JS Yellow C	orn. tein.				
cal Clerk Telephone: (204) 935-9361 Fax: (204) 955-5224 Zhann 2000-2524 Zhann	Canola Mea Dased of Illiminimi Statement of 20 70 1000.	28 Hones Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Dats 3CW	. Canola Me	ear nased on iii	e iimiiimiii s	iaildaid of	200											į		;

### B. CASH PRICES AND REPLACEMENT VALUES

PRAIRIE GRAINS

RAIF	RIE GRAINS					Marith and	Year ago
	Selected Points	Price Basis		This week 3-Oct-05	Last week 20-Sep-05	Month ago 6-Sep-05	4-Oct-04
om:	Thunder Bay(WCE) (2)	In-Store	Wheat	108.00	108.00	107.00	104.00
0111.	(CBOT)	III CLOIG	Oat	161.50	160.25	142.25	142.60
	(Lethbridge)		Barley	107.00	108.00	102.00	111.20
):	Bayport, ON (1)	In-store	Wheat	131.61	131.61	130.61	127.61
<u>'-</u>	Bayport, ON (1)	III-Store	Oat	N/A	N/A	N/A	N/A
			Barley	134.39	135.39	129.39	138.59
	Montreal, QC (1)	In-store	Wheat	136.03	136.03	135.03	132.03
	Montreal, QC (1)	III-Store	Oat	N/A	N/A	N/A	N/A
			Barley	139.31	140.31	134.31	143.51
	Moncton, NB	Truck via Halifax	Wheat	158.25	158.25	157.25	154.25
	WOTCOT, NB	Truck via Frantax	Oat	N/A	N/A	N/A	N/A
			Barley	163.50	164.50	158.50	167.70
_	Truro, NS	Truck via Halifax	Wheat	152.22	152.22	151.22	148.22
	11010, 140	Track via France	Oat	N/A	N/A	N/A	N/A
_			Barley	161.00	162.00	156.00	165.20
_	Halifax, NS (1)	In-store	Wheat	143.28	143.28	142.28	139.28
	Tialiax, NO (1)	III store	Oat	N/A	N/A	N/A	N/A
			Barley	147.30	148.30	142.30	151.50
	Stephenville, NL	Track / Truck via Sydney	Wheat	206.63	206.63	205.63	202.63
	Otepholiville, 142	Truest, Truest	Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
	Wichort, Ort		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON	Truck.	Wheat	N/A	N/A	N/A	N/A
	Bayport, Oli		Oat	N/A	N/A	N/A	N/A
_		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC	Truck	Wheat	N/A	N/A	N/A	N/A
	Worthean, QO		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
	monoton, 112		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
_		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn		File Dasis		3-Oct-05	20-Sep-05	6-Sep-05	4-Oct-04
rom:		On Board Vessel		82.51	86.32	94.61	100.81
o:	Montreal, QC (1)	In-store		101.55	105.36	113.65	119.85
	Chicago (IL)	Track		84.79	86.32	101.62	105.78
UIII.	. Unicado (IL)	IIIaun		04.73	1 00.02	101.02	100.70

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			3-Oct-05	20-Sep-05	6-Sep-05	4-Oct-04
From:	US Lake Port	On Board Vessel	82.51	86.32	94.61	100.81
To:	Montreal, QC (1)	In-store	101.55	105.36	113.65	119.85
From:	Chicago (IL)	Track	84.79	86.32	101.62	105.78
To:	Montreal, QC	Track	113.65	115.18	130.48	134.64
From:	Chatham, ON	Track	110.07	105.65	105.65	128.02
To:	Montreal, QC	Track	133.94	129.52	129.52	151.89

Soymeal 48% Protein					
From: Hamilton, ON		246.09	256.06	274.58	237.44
To: Montreal, QC	Track	270.42	280.39	298.91	261.77
Moncton, NB	Track	289.17	299.14	317.66	280.52
Truro, NS	Track	292.39	302.36	320.88	283.74
Stephenville, NL	Track / Truck via Sydney	341.02	350.99	369.51	332.37

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

November 25, 2005 Volume 18 Number 19

### FEED BARLEY: SITUATION AND OUTLOOK

Over the past 20 years, the demand for western Canadian feed barley has shifted dramatically from the export market to the domestic feed market, as the livestock sector in Western Canada expanded and international competition intensified. For 2005-2006, domestic feed demand is expected to be strong, due to larger inventories of cattle and hogs and the partial opening of the United States (US) border to Canadian beef and cattle. However, larger domestic supplies of barley with below average quality, lower US corn prices, and the strong Canadian dollar are projected to depress the Lethbridge feed barley price to \$110 per tonne (/t), the lowest in 10 years. For exports, despite lower world corn prices, world feed barley prices strengthened early in the crop year, because of tighter exportable supplies from major exporters. The strong Canadian Wheat Board (CWB) Pool Return Outlook (PRO) relative to the domestic off-Board price has attracted large deliveries to the CWB which, when combined with less competition overseas and a wider spread of export over domestic prices, has provided export opportunities for Canada.

#### WORLD COARSE GRAIN MARKET

#### **Lower Coarse Grain Production and Stocks**

The world coarse grain market consists mainly of corn, barley, sorghum, oats and rye. For 2005-2006, world coarse grain production is estimated by the United States Department of Agriculture (USDA) to decrease to 946 million tonnes (Mt) from the record of 1.008 Mt set in 2004-2005 Production is estimated to return to trend from the exceptionally larger 2004-2005 crops for almost all major producers. Total world supplies are expected to decrease by 25 Mt from 2004-2005, while consumption is virtually unchanged. As a result, carry-out stocks are projected to decrease by 13% and the stocks-to-use ratio is forecast to drop to 15%, the second lowest in 30 years.

#### Higher Supplies and Lower Prices in the US

US corn plays a dominant role in the world coarse grain market. US corn production in 2005-2006 is estimated by the USDA at 11.0 billion bushels (Gbu), second only to the record of 11.8 Gbu set in 2004-2005, as a higher harvested area only partially offset lower yields. US corn supplies, however, are expected to increase by 3%, as carry-in stocks more than doubled from 2004-2005. US domestic use is forecast to decrease marginally as a result of lower feed use which is partially offset by the higher demand from ethanol production. US exports, however, are forecast to increase to 2.0 Gbu, from 1.8 Gbu for 2004-2005. Carry-out stocks are expected to increase by 10% to 2.3 Gbu. The average US farm price for corn is currently forecast to decrease from US\$2.06 per bushel (/bu) in 2004-2005 to a midpoint of US\$1.80/bu, pressuring world coarse grain prices.

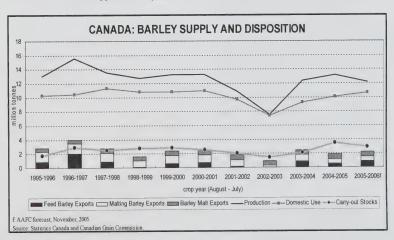
#### WORLD BARLEY MARKET

#### **Lower Barley Production**

For 2005-2006, world barley production is estimated by the USDA to decrease by 12% from 2004-2005 to 134 Mt. Production is estimated to decrease for the European Union (EU), the Black Sea region, Canada and the US. World supplies are expected to decrease by 5% to 165 Mt because higher carry-in stocks only partially offset lower production. In response, world barley consumption is projected to decrease to 141 Mt, from 145 Mt in 2004-2005, of which feed barley consumption is forecast to decrease from 99 Mt to 96 Mt. As a result, world carry-out stocks are expected to decrease by 7 Mt from last year to 24 Mt and the stocks-to-use ratio is expected to decrease to 17%, from 22% in 2004-2005 and the 5-year average of 19%.

#### Lower World Trade

World barley trade is forecast by the USDA to decrease to 16.2 Mt, from 17.5 Mt for 2004-2005 and the five year average of



16.8 Mt. World feed barley exports are forecast by Agriculture and Agri-Food Canada (AAFC) to decrease from 12.5 Mt for 2004-2005 to 11.5 Mt. Among the major exporters. Russia and Ukraine are expected to export a combined 4.8 Mt of feed barley. followed by 3.0 Mt from Australia, 2.2 Mt from the EU and 0.9 Mt from Canada. For the major import markets. Saudi Arabia is forecast to import 6 Mt. followed by 2.4 Mt to other Middle East countries and 1.1 Mt to each of Japan and North Africa. Within the Middle East and North African market. import demand is expected to grow substantially for Algeria, while imports into Iran, Tunisia and Syria decrease sharply.

### CANADIAN PRODUCTION AND SUPPLIES

#### Lower Barley Production but Slightly Higher Supplies

For 2005-2006, Canadian barley production is estimated by Statistics Canada at 12.1 Mt, down 8% from 2004-2005, due to a 4% decrease each in yields and harvested area. In western Canada, production decreased by nearly 50% in Manitoba and 9% in Alberta, while the crop in Saskatchewan is 5% larger. Excess moisture problems in southern Manitoba prevented the completion of seeding and damaged fields that were seeded, leading to an overall reduction in yield potential. Total supplies for Canada, however, increased by 2% to 15.7 Mt, as a result of higher carry-in stocks

#### Below Average Crop Quality and Larger Feed Barley Supplies

The quality of the 2005-2006 barley crop in Canada is expected to be below average. The western Canadian crop has been negatively impacted by rain during harvest in Saskatchewan and Alberta. The quality characteristic that is affected the most is the germination rate. In addition, rain may also have resulted in lower plumpness, high moisture content, bleached or stained kernel and diseases. Depending on the growing stage, protein content could be high for the later planted crop. The crop is also very heterogeneous, due to the interruptions of planting in spring and harvesting in fall. The rains in 2005-2006 affected a much larger area than the frost in 2004-2005 and in each affected area, crop quality is affected to very different degrees in sub-areas.

Low, heterogeneous crop quality reduces the selection rate for malting barley, resulting in larger supplies of low-quality feed barley. The size of the malting barley Pool is projected by AAFC to be smaller than last year and the 10-year average. The

total supply of feed barley is estimated to increase to 13.5 Mt, from 13.0 Mt for 2004-2005

#### CANADIAN DOMESTIC DEMAND

Domestic feed consumption has been the dominant use for barley in Canada. With the robust growth of the western Canadian livestock industry, barley feed use (including waste and dockage) has increased by over 35%, from about 7.0 Mt in the early 1990s to 9.3 Mt in 2004-2005. Domestic feed consumption as a percentage of total use has grown from 60% to 78%. Exports, including exports of feed barley, malting barley and barley malt, have decreased from 35% to about 20%. This decline is due solely to the lower feed barley component in barley exports.

For 2005-2006, domestic feed use is expected to increase from 9.3 Mt last year to 9.8 Mt. Cattle and hog inventories have increased from a year ago. The opening of the US border to Canadian beef and live cattle of less than 30 months of age and lower availability of feed quality wheat are expected to raise feed barley demand. In addition, shipments of feed barley from western to eastern Canada are expected to increase, as Canadian corn production declined to 8.5 Mt, the lowest since 2000-2001.

The impact of the on-going countervailing and anti-dumping investigation is as yet not influencing prices for corn and feed barley. It is anticipated that a decision against the US will support prices in Canada.

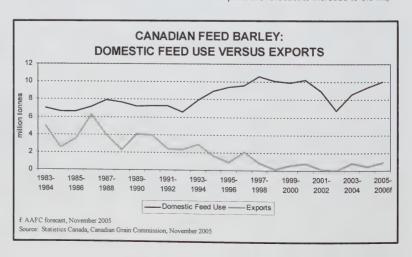
#### CANADIAN EXPORTS

### The Downward Trend in Feed Barley Exports

Canadian feed barley exports have decreased significantly in the past 20 years, from over 6.0 Mt in 1986-1987 to an annual average of 450 thousand tonnes (kt) in the 2000s. Among the major factors contributing to this structural change are: (1) the removal of the Western Grain Transportation Act subsidy, (2) the rapid expansion of the livestock sector in western Canada and (3) intensified overseas competition, particularly from the EU and, more recently, Ukraine and Russia (Black Sea Region). The livestock sector in western Canada has become the largest user of feed barley and generally offers a higher return to farmers than the export market. Meanwhile, shipments of feed barley from the Prairies to other parts of Canada decreased substantially, following the elimination of the Feed Freight Assistance Program.

Canadian feed barley exports fell to the lowest levels in 2001-2002 and 2002-2003, following two consecutive years of drought-reduced production. However, exports rebounded to 0.8 Mt in 2003-2004 and 0.5 Mt in 2004-2005. For 2004-2005, limited exportable supplies from Australia and the US, light competition from the Black Sea Region and the EU, and a steady decline in ocean freight rates have raised export prices for North America and combined to provide sales opportunities for Canada. The majority of Canadian exports were made in the last half of the crop year.

Higher Exports Forecast for 2005-2006 For 2005-2006, Canadian feed barley exports are forecast to increase to 0.9 Mt,



with the vast majority shipped from Pool A, covering August 2005 to January 2006. For the early months of this pooling period, heat and dry conditions in the EU and the Black Sea Region reduced exportable supplies. Carry-in stocks were lower and production was anticipated to drop in Australia. The US harvested their smallest barley crop since 1926. Tight supplies worldwide raised export prices and provided excellent opportunities for Canada. For the pooling period of Pool B (February-July 2006), exports are forecast to decrease significantly from Pool A due mainly to a much larger than previously expected barley crop in Australia.

### MAJOR CANADIAN EXPORT MARKETS

Saudi Arabia is the world's largest feed barley importer, with annual imports of 6.0 Mt or more than 50% of world trade. The sheep and goat industry in Saudi Arabia has been growing by 3% annually and this trend is expected to continue into the future. This expansion has been driven mainly by rapid population growth, although per capita disappearance is stable at 7 kilograms. Consequently, the demand for feed barley has trended higher with moderate fluctuations, driven by changes in the local grassland and forage situation.

The Saudi Arabian market was dominated by supplies from Australia in the early 1980s. Canada and the US replaced Australia in the late 1980s, with record exports of 2.3 Mt from the US and 1.9 Mt from Canada in 1986. In the 1990s, the EU became the largest exporter to this market. For the 2000s, although the EU and Australia continue to be the top suppliers, their status has been challenged by Ukraine and Russia, with a combined market share of over 40% in 2002-2003. For 2005-2006, feed barley imports to Saudi Arabia are forecast by the USDA to remain at 6.0 Mt. Canada is forecast to export 0.5 Mt to Saudi Arabia.

Japan is the world's second largest feed barley importer. Although corn is the dominant feed ingredient in Japan, barley is an important component of feed for Wagyu cattle, producing beef with a white, firm marbling of fat preferred by Japanese consumers. Barley is imported into Japan by one of two ways: (1) duty-free imports by the government on behalf of the licensed processors and (2) the Simultaneous Buy and Sell (SBS) system which allows endusers to tender directly and specify the quantity, quality and timing of transactions.

The SBS system is increasingly gaining popularity and accounted for over 60% of Japan's total barley imports in 2003-2004.

Japanese feed barley imports have dropped by over 20% in recent years from 1.4 Mt in 1998-1999 to 1.1 Mt in 2004-2005. This is attributed to higher meat imports, the BSE problems and an economic slowdown. As a result, Japan's share in the world import market has dropped from 15% to about 10%. For 2005-2006, feed barley imports into Japan are forecast by AAFC to remain at 1.1 Mt. Australia will continue to be the dominant supplier to the market, although its export volumes are expected to be below average. Imports from the US are also projected to decrease. For Canada, feed barley exports are forecast at 0.30 Mt, up significantly from 2004-2005.

#### **EXPORT COMPETITION**

Australia, the EU, the Black Sea Region and the US are the major competitors for Canadian feed barley exports in the world markets.

Australian barley production in 2005-2006 is forecast by the Australian Bureau of Agricultural and Resource Economics to increase by over 30% from 2004-2005 to 8.4 Mt. Total supplies are expected to increase by 20% to 9.0 Mt due to a 40% decrease in carry-in stocks. Total domestic use of feed barley is forecast at 2.3 Mt. Consequently, feed barley exports are forecast to increase from 2.8 Mt last year to 3.0 Mt

The dry, warm summer and fall in the eastern states and South Australia has significantly lowered the anticipated 2005-2006 crop in Australia. Lower production expectations and tight carry-in stocks were among the major factors supporting world prices and providing export opportunities for Canada during late 2004-2005 and early 2005-2006. However, the above average rainfall in June provided an opportunity for late winter crop plantings and aided crops that had been dry sown, boosting production expectations to a level significantly higher than anticipated early in the crop year.

The emergence of the **Black Sea Region** as major exporters has pressured world prices because they are the least cost producers and enjoy the lowest freight costs to the Middle East and North Africa. Their market share has increased significantly in the last few years. For 2005-2006, exports from Ukraine are forecast by the USDA to be close to last year's 4.0 Mt, as large carry-

in stocks and reduced domestic use offset significantly lower production. Exports from Russia, however, are forecast to decrease from 1.5 Mt last year to 0.8 Mt, due to lower production. Lower exports from the region are expected to support world prices.

EU barley production in 2005-2006 is estimated by USDA to decrease by 14% from 2004-2005 to 53.0 Mt. With the exception of Denmark, production is estimated to decrease for all other major EU producers. The dry conditions in Spain are estimated to reduce barley output by 20%. Total EU supplies are expected to decrease by 3% as lower production more than offsets higher carry-in stocks. EU barley consumption is expected to decrease only marginally and carry-out stocks are forecast to drop by 27%. EU feed barley exports are forecast by AAFC to decrease from 2.7 Mt in 2004-2005 to 2.2 Mt. Due to lower exportable supplies and less competition from the Black Sea Region, the EU is expected to be less aggressive in subsidizing exports than in 2004-2005.

Barley production in the **US** has trended lower in the long-run, due to competition from other crops. For 2005-2006, US barley production decreased by 24% from 2004-2005 to 4.6 Mt, the lowest since 1926. Domestic consumption is forecast to drop by 16% to 4.8 Mt, due mainly to lower feed consumption. Total exports are forecast to drop by 60% from last year to 0.3 Mt and Canada is expected to pick up much of the market unfilled by the US.

#### PRICE OUTLOOK

Domestic Prices: Historically Low but Stronger Relative to US Corn For 2005-2006, Canadian domestic feed barley prices are expected to be pressured by: (1) large carry-in stocks of low quality barley, (2) below average new crop quality, (3) lower US farm prices for corn and (4) the strength in the Canadian dollar. On the other side, prices are expected to be supported by: (a) lower western barley production, (b) stronger feed demand from the cattle and hog sectors, (c) higher demand for exports overseas. High energy costs and logistic constraints are expected to keep transportation costs high, pressuring on-farm returns and lifting feedlot prices.

For the crop-year-to-date (August-October 2005), Chicago Board of Trade (CBoT) corn nearby futures prices averaged US\$80/t, down 4% from the same period a year ago. For the same period, the Canadian dollar appreciated by 6%, from

CAN\$1.27/US\$ to CAN\$1.19/US\$. As a result, CBoT corn nearby prices in Canadian dollars decreased by 9%, from CAN\$103/t to CAN\$94/t. Western Canadian feed barley prices, in-store Lethbridge for No. 1 Canada Western (CW), averaged \$107/t, only 4% lower than a year ago, suggesting strong feed barley prices in western Canada, relative to corn prices in the US.

For 2005-2006, the Lethbridge feed barley price is forecast to average \$110/t, slightly lower than \$112/t for 2004-2005 and significantly lower than the 5- and 10-year average of \$141/t and \$137/t, respectively.

### Export Prices: Historically Low but Stronger than Domestic Prices

Canada is a minor player and price taker in the world feed barley market. World feed barley prices in 2005-2006 are expected to be supported by: (1) lower world barley production and tighter exportable supplies from the EU, Australia, the US and Russia, (2) tighter world coarse grain supplies, (3) a steady demand from major importing regions and (4) less aggressive use of export subsidies by the EU. World prices are expected to be pressured by lower US corn prices. Canadian feed barley export prices are being further depressed by the strength in the Canadian dollar.

For the crop-year-to-date, PNW feed barley prices have averaged US\$122/t, 17% higher than a year ago. In Canadian dollars, the price increased by 10%, from CAN\$132/t a year ago to CAN\$145/t. To date, the spread between the PNW and Lethbridge price has

averaged CAN\$38/t, compared to CAN\$20/t a year ago. This spread, as well as decreases in the other major exporters' supplies, has provided good sales opportunities for Canada.

For the remainder of 2005-2006, the PNW feed barley price is expected to average about CAN\$135/t, \$6/t below current prices, following the arrival of the new crop from Australia. Canadian feed barley exports for Pool B are expected to decrease significantly compared to Pool A. The annual average PNW feed barley price is forecast at CAN\$140-145/t for 2005-2006, compared to CAN\$139/t for 2004-2005 and the five year average of CAN\$169/t.

### The Imperfect Substitution of Corn for Barley

The strength of the PNW barley export price, relative to both domestic prices in Canada and corn prices in the US, is reflective of the imperfect substitution of corn for feed barley in both North America and world feed grain markets. A varied feed value for various animals, different feeding traditions/practices, special requirements, and logistic constraints are among the major elements underlying this imperfect substitution.

#### **CWB PRO**

The CWB November PRO for No.1 CW Feed Barley, Pool A is \$126/t, in-store Vancouver/St. Lawrence, versus \$117/t for Pool A of 2004-2005. For Alberta, the onfarm return from deliveries to Pool A average \$77/t, close to that from off-Board deliveries. In 2004-2005, the on-farm return

from the off-Board market was \$14/t higher than for Board deliveries. The strength of the current CWB PRO is attracting Board deliveries from larger areas in the province

For Pool B, the PRO is forecast by the CWB at \$118/t, compared to \$129/t for Pool B of 2004-2005. Timely rains have boosted estimates for Australian barley production and the Canadian dollar is projected to remain strong, pressuring exports prices. The average PRO for 2005-2006, weighted by volume, is forecast by AAFC at about \$125/t, compared to \$123/t for 2004-2005.

The shorter pooling period, created by splitting the crop year into Pool A and B, and new farm delivery programs and options have put the CWB in a better position to take advantage of sales opportunities, increase farm returns and better manage price risk.

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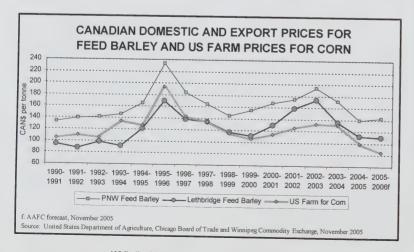
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A. SELLING	A. SELLING PRICE OF BULK FEED ING	JLK FEED	INGRE	DIENT	REDIENTS AT SELECTED POINTS	ELECT	ED PO	INTS						Nove	November 28, 2005	, 2005		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATO	YA I G A	Nacco	PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHER
Vancouver	November 28, 2005	6	135.00	1	130 00	132 50		255 75	147 00	117 00	MEAL	900 00	460.00	MEAL	LEED	247	ALLALLA	A05 00
BC (4)(7)	_	7	126.00	1	+	130.00		268.00	153.00	115.00		875.00	460.00					415.00
Calgary	November 28, 2005 FOB	FOB	105.00	N/A	-	125.00		252.75			150.00	1000.00	495.00					410.00
AB (4)	November 21, 2005		104.00	N/A		125.00		264.00				1000.00	495.00					400.00
Saskatoon		FOB	98.00	98.00 120.00	84.50	120.00		257.25	N/A		150.00	N/A	495.00			112.67		440.00
SK (4)	_		90.50	120.00	79.50	120.00		268.00	A/N		150.00	A/A	495.00			116.00		430.00
Winnipeg	November 28, 2005	FOB	139.00	140.00	112.50	108.00		244.83	A/N		290.00	1012.50	525.00					365.00
MB (4)(9)	_		136.50	140.00	110.00	110.00		252.33	N/A		-	962.50	525.00					365.00
Thunder Bay	November 28, 2005	In-Store	121.50	N/A	109.50													
(8) NO	November 21, 2005		119.75	N/A														
Lake Ports	$\overline{}$	On Board				85.04												
USA (3)	November 21, 2005	Vessel				87.05												
Ports	November 28, 2005 In-Store	In-Store	145.00	.00 185.00	130.00													
NO	November 21, 2005		145.00	185.00	130.00													
Chatham	November 28, 2005	Track				103.43												
ON	November 21, 2005					109.97												
Toronto	November 28, 2005 N/A	N/A					FOB				182.00	N/A	440.00	425.00	114.00		280.00	340.00
ON (5)	November 21, 2005										182.00	N/A	440.00	425.00	╄-		280.00	340.00
Hamilton	November 28, 2005	N/A						253.64	N/A						┡			
NO	November 21, 2005							256.01	N/A									
Eastern	November 28, 2005	FOB				105.50												
NO	November 21, 2005					102.00												
London	November 28, 2005	FOB												425.00	114.00			
NO	November 21, 2005													425.00	114.00			
Port Colborne	November 28, 2005	FOB								00.79				425.00	⊢			
NO	November 21, 2005									64.50				425.00	114.00			
Cardinal	November 28, 2005	FOB												425.00	114.00			
NO	November 21, 2005													425.00	114.00			
ıtreal	November 28, 2005		155.00	00 150.00		125.00		248.63	182.38	79.33		850.00	472.00	425.00	$\vdash$		270.00	400.00
QC (5)	November 21, 2005	_	155.00	.00 140.00	142.00	125.00	FOB	253.43	183.38			850.00	472.00	425.00	-		270.00	400.00
Trois-Rivières	November 28, 2005	In-Store	157.50		144.00	120.76												
ÓC	November 21, 2005		152.00		148.00	120.56												
St. Jean QC (2)	November 28, 2005 FOB	FOB	140.50	138.50	130.00	120.50		247.55										
St. Hyacinthe QC	November 21, 2005	$\rightarrow$	138.50	138.50 131.50	125.50	118.00		260.56										
Quebec	November 28, 2005	In-Store	155.50	N/A	159.65	124.03		251.91	211.07									
OC.	November 21, 2005		154.67	N/A		125.02		260.89	204.32									
Truro	November 28, 2005	Track	185.23		167.20	160.40		310.90	258.86		241.60		N/A					330.00
NS	November 21, 2005		183.13		167.20	156.73	FOB	319.77	258.86		239.10		N/A					330.00
Truro	November 28, 2005	Water	N/A	N/A	N/A	N/A												
NS	November 21, 2005 & Truck	& Truck	N/A	N/A		N/A												
fax	November 28, 2005 In-Store	In-Store	N/A	N/A	$\dashv$	150.55		336.00		297.50		1 050.00	N/A					
(9) SN	November 21, 2005		N/A	N/A	N/A	151.00		336.00		297.50		1 050.00	N/A					

ource: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

closing date Nov.25/2005

US\$1.00 = CAN\$ 1.1692

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### **B. CASH PRICES AND REPLACEMENT VALUES**

November 28, 2005

PRΔ	TRI	IF (	GR A	TNS

	lected Points	Price Basis		This week 28-Nov-05	Last week 14-Nov-05	Month ago 31-Oct-05	Year Ago 29-Nov-04
rom: Thu	inder Bay(WCE) (2)	In-Store	Wheat	122.00	118.00	115.00	82.20
	(CBOT)		Oat	180.50	167.75	162.75	149.60
	(Lethbridge)		Barley	110.00	109.00	108.40	114.00
o: Bay	yport, ON (1)	In-store	Wheat	145.61	141.61	138.61	105.81
			Oat	N/A	N/A	N/A	N/A
			Barley	137.39	136.39	135.79	141.39
Mon	ntreal, QC (1)	In-store	Wheat	150.03	146.03	143.03	110.23
			Oat	N/A	N/A	N/A	N/A
			Barley	142.31	141.31	140.71	146.31
Mon	cton, NB	Truck via Halifax	Wheat	172.25	168.25	165.25	132.45
			Oat	N/A	N/A	N/A	N/A
			Barley	166.50	165.50	164.90	170.50
Trun	o, NS	Truck via Halifax	Wheat	166.22	162.22	159.22	126.42
			Oat	N/A	N/A	N/A	N/A
			Barley	164.00	163.00	162.40	168.00
Halif	fax, NS (1)	In-store	Wheat	157.28	153.28	150.28	117.48
			Oat	N/A	N/A	N/A	N/A
			Barley	150.30	149.30	148.70	154.30
Step	henville, NL	Track / Truck via Sydney	Wheat	220.63	216.63	213.63	180.83
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
Melfort, SK  Bayport, ON	ort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	port, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Monti	real, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Mono	cton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Truro	, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Steph	nenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

cted Points	Price Basis		This week	Last week	Month Ago	Year Ago
			28-Nov-05	14-Nov-05		29-Nov-04
	On Board Vessel		85.04	84.93	86.25	95.48
	In-store		104.08	103.97	105.29	114.52
	Track		92.17	93.59	87.88	79.73
	Track		121.03	122.45	116.74	108.59
	Track		103.43	103.75	107.12	104.48
real, QC	Track		127.30	127.62		128.35
	real, QC (1) ago (IL) real, QC	ake Port On Board Vessel real, QC (1) In-store ago (IL) Track real, QC Track ham, ON Track	ake Port On Board Vessel real, QC (1) In-store ago (IL) Track real, QC Track ham, ON Track	28-Nov-05     28-Nov-05	28-Nov-05         14-Nov-05           ake Port         On Board Vessel         85.04         84.93           real, QC         (1) In-store         104.08         103.97           ago (IL)         Track         92.17         93.59           real, QC         Track         121.03         122.45           ham, ON         Track         103.43         103.75	28-Nov-05   14-Nov-05   31-Oct-05   31-O

Soymeal 48% Protein					
From: Hamilton, ON		253.64	256.01	260.36	242.73
To: Montreal, QC	Track	277.97	280.34	284.69	267.06
Moncton, NB	Track	296.72	299.09	303.44	285.81
Truro, NS	Track	299.94	302.31	306.66	289.03
Stephenville, NL	Track / Truck via Sydney	348.57	350.94	355.29	337.66

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

. SELLING	A. SELLING PRICE OF BULK FEED IN	JLK FEED	NGK	DIENI	GREDIENTS AT SELECTED POINTS	ELECI	ED PO	חומ	- 1						November 14,	2005		
SELECTED	REFERENCE	PRICE	(1) WHEAT	DATS	BARLEY	CORN	PRICE	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL		GLUTEN GLUTEN	FEED	DEHY ALFALFA	FEATHER
Vancouver	November 14, 2005	FO	126.00	_	-	+-		275.00	161.00	112.00		862.50	460.00			2	7 7 7 7	415 00
BC (4)(7)	November 07, 2005		126.00		128.00			257.50	148.00	112.00		862.50	460.00					415.00
gary	November 14, 2005	FOB	104.00		104.00	_		268.00			160.00	975.00	495.00					390.00
AB (4)	November 07, 2005		104.00		_			251.00			160.00	975.00	495.00					390.00
Saskatoon	November 14, 2005	FOB	90.50			120.00		273.50	N/A		160.00	N/A	495.00			116.00		430.00
(4)	November 07, 2005		90.50		_	_		257.00	N/A		160.00		495.00			116.00		430.00
Winnipeg	November 14, 2005 FOB	FOB	136.50			108.00		256.33	N/A		290.00		525.00					365.00
MB (4)(9)	November 07, 2005		136.50	140.00	110.00	-		245.00	N/A		290.00	962.50	525.00					370.00
Thunder Bay	November 14, 2005	In-Store	118.00		107.75	_												
(8) NO	November 07, 2005		117.00	N/A	108.00													
Lake Ports	November 14, 2005 On Board	On Board				L												
USA (3)	November 07, 2005 Vessel	Vessel				87.05												
Bay Ports	November 14, 2005 In-Store	In-Store	145.00	185.00	130.00	⊢												
NO	November 07, 2005		140.00	195.00														
Chatham	November 14, 2005	Track			_	106.63												
NO	November 07, 2005					109.97												
Toronto	November 14, 2005	N/A					FOB				182.00	N/A	450 00	425 00	114 00		280.00	380 00
(5)	November 07, 2005										182.00	N N	450.00	425.00	114.00		270.00	400 00
Hamilton	November 14, 2005	N/A						266.43	N/A									
	November 07, 2005							260.36	N/A									
Eastern	November 14, 2005	FOB				103.00												
	November 07, 2005					102.00												
London	November 14, 2005 FOB	FOB												425.00	114.00			
	November 07, 2005													425.00	114.00			
Port Colborne	November 14, 2005	FOB								00.09				425.00	114.00			
	November 07, 2005									52.50				425.00	114.00			
Cardinal	November 14, 2005	FOB												425.00	114.00			
	November 07, 2005					-								425.00	114.00			
Montreal	November 14, 2005		155.00		-	-		258.19	183.38	75.00	400.00	850.00	472.00	425.00	114.00		270.00	400.00
(2)	November 07, 2005	$\neg$	155.00	142.00		-	FOB	250.78	183.38		400.00		450.00	425.00	114.00		270.00	400.00
Trois-Rivières	November 14, 2005	In-Store	151.50		146.50	-												
- 1	November 07, 2005	100	150.50		_	_												
St. Jean QC (2)	November 14, 2005	FOB	137.00		_			270.90										
St. Hyacinthe QC	November 07, 2005		136.00	-1	-			265.56										
Quebec	November 14, 2005	In-Store	153.50	N/A	158.72	125.58		268.13	203.17									
	November 07, 2005		153.17	- 1	158.90			262.65	201.93									
Truro	November 14, 2005	Track	182.88		167.20			313.96	258.86		239.10		N/A					350.00
NS	November 07, 2005		178.25	- 1	167.20	159.35	FOB	308.91	258.86		239.10		N/A					360.00
Truro	November 14, 2005	Water	ΑX	ĕ N	ΑN	N/A												
	November 07, 2005 & Truck	& Truck	N/A	N/A	ΑN	N/A							Ц					
Halifax	November 14, 2005 In-Store	In-Store	N/A	N/A	N/A	158.00		336.00		297.50		1 050.00	N/A					
(9)	November 07, 2005		N/A	N/A	N/A	158.00		299.75		297.50		1 050.00						

US\$1.00=CAN\$1.1877. closing date November 11, 2005 Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-5824 Email: doumbea@agr.gc.ca Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are. Wostern or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

PRAI	RIE GRAINS						
	Selected Points	Price Basis		This week 14-Nov-05	Last week 31-Oct-05	Month ago 17-Oct-05	Year Ago 15-Nov-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	118.00	115.00	110.00	97.00
	(CBOT)		Oat	167.75	162.75	167.25	146.60
	(Lethbridge)		Barley	109.00	108.40	107.50	115.00
Го:	Bayport, ON (1)	In-store	Wheat	141.61	138.61	133.61	120.61
	7		Oat	N/A	N/A	N/A	N/A
			Barley	136.39	135.79	134.89	142.39
	Montreal, QC (1)	In-store	Wheat	146.03	143.03	138.03	125.03
			Oat	N/A	N/A	N/A	N/A
			Barley	141.31	140.71	139.81	147.31
	Moncton, NB	Truck via Halifax	Wheat	168.25	165.25	160.25	147.25
			Oat	N/A	N/A	N/A	N/A
			Barley	165.50	164.90	164.00	171.50
	Truro, NS	Truck via Halifax	Wheat	162.22	159.22	154.22	141.22
			Oat	N/A	N/A	N/A	N/A
			Barley	163.00	162.40	161.50	169.00
	Halifax, NS (1)	In-store	Wheat	153.28	150.28	145.28	132.28
			Oat	N/A	N/A	N/A	N/A
			Barley	149.30	148.70	147.80	155.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	216.63	213.63	208.63	195.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
Corn				14-Nov-05	31-Oct-05	17-Oct-05	15-Nov-04
rom:		On Board Vessel		86.73	86.25	84.65	96.71
0:	Montreal, QC (1)	In-store		105.77	105.29	103.69	115.75
rom:		Track		89.31	87.88	83.48	80.75
o:	Montreal, QC	Track		118.17	116.74	112.34	109.61
rom:		Track		106.63	107.12	109.38	103.77
0:	Montreal, QC	Track		130.50	130.99	133.25	127.64
iovm	eal 48% Protein						
	Hamilton, ON			266.43	260.36	252.98	226.74
0:	Montreal, QC	Track		290.76	284.69	277.31	251.07
	Moncton, NB	Track		309.51	303.44	296.06	269.82
	Truro, NS	Track		312.73	306.66	299.28	273.04

November 14, 2005

Source: Market Analysis Division, Agriculture and Agri-Food Canada

B. CASH PRICES AND REPLACEMENT VALUES

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Particle	A CELLING	DRICE OF BL	II K FFFD		DIENTS	S AT SE	LECTI	ED PO	NTS						CCTO	October 31, 2005	5002		
Part	SELECTED	REFERENCE	PRICE					PRICE (	SOYBEAN	CANOLA	MILL-	MEAT	FISH	7	GLUTEN	GLUTEN	FEED	ALFALFA	MEAL
Colone   C	POINT	PERIOD	BASIS	WHEAT	OATS	128 OU	_	BASIS	258 00	148.00	112.00		862.50	460.00					415.00
Colored Street   Colo	couver	October 31, 2005	FOB	126.00	Z/Z	128.00	134.50		258.50	147.00	115.00		862.50	460.00					415.00
(4) Chouse 1, 10005 (Page 1, 10005) (Page 1, 1		October 24, 2003	aCa	104 00	A/N	104 00	125.00		251.50			160.00	975.00	495.00					390.00
Checker 13, 2005   Checker 13,	gary	October 24, 2005	200	104.00	N/N	104.00	125.00		256.50			160.00	975.00	495.00			000		390.00
(4) Consert 3.1005	1	October 31 2005	FOR	90.50	120.00	79.50	120.00		257.50	N/A		160.00	N/A	495.00			116.00		430.00
Colored 1, 2005   Colored 1,		_		90.50		-	120.00		253.50	N/A		160.00	N/A	495.00			116.00		430.00
(4)(9) Chapter 34, 2005 (8) Chapter 34, 2005 (9) Chapter 34, 2005 (15) Chapter 34, 2005	paning	1	FOB	135.00			110.00		245.67	N/A		290.00	962.50	525.00					370.00
State   Colorer 31, 2005   Col		October 24, 2005		135.00		-	110.00		243.00	A/N		290.00	962.50	225.00					00.0
(8) Chooker 31, 2005 (Chooker	nder B	October 31, 2005	In-Store	115.00		108.70													
Standard 2005   October 24, 2005   Pased   P		October 24, 2005		115.00	N/A	108.70													
Statement   Control   Co	e Ports	October 31, 2005	On Board				82.02												
S CONDECT 31, 2005 In-Store 140,00 195,00 174,00		October 24, 2005	Vessel			_	87.05												
Conduct 34, 2005   Conduct 34,		October 31, 2005	In-Store	140.00		_													
Concider 31, 2005   Track   Concider 31, 2005   Concider 31, 200	NO	October 24, 2005		140.00		-													
Charles 74, 2005   Charles 74,	Chatham	October 31, 2005	Track				108.54												
(5) Carober 31, 2005 NIA (A) (A) (A) (A) (A) (A) (A) (A) (A) (A	NO	October 24, 2005					109.97					0010	4774	000	405.00	444 00		280.00	455 00
(5) Catcher 24, 2005	Toronto	October 31, 2005	N/A					FOB				187.00	N/A	450.00		1 2		280.00	460.00
October 31, 2005   NIA												187.00	N/A	450.00	_	14.00		200.00	
Cetober 24, 2005   FOB	nilton	$\overline{}$	N/A						246.69	A/N									
October 31, 2005   FOB	NO	October 24, 2005							252.98	N/A									
Cucuber 34, 2005   Cucuber 34, 2005   Cucuber 31, 2005   Cucuber 31, 2005   Track   NA   NA   NA   NA   NA   NA   NA   N	Eastern	October 31, 2005	FOB				102.50												
Colober 31, 2005   FOB   Colober 34, 2005   FOB   FOB   FOB   Colober 34, 2005   FOB	NO	October 24, 2005					103.00								425.00	114 00			
Collobrid   Coll	London	October 31, 2005	FOB												425 00	114.00			
October 31, 2005         FOB         Processor         <	NO	October 24, 2005									E2 E0				425.00	114 00			
October 13, 2005         FOB         Carole 74, 2005         Cotober 13, 2005         <	Port Colborne	October 31, 2005	FOB								52.00				425 00	114.00			
October 31, 2005         FOB         425.00         144.00         270.00           October 31, 2005         150.00         145.00         145.00         145.00         145.00         145.00         145.00         145.00         170.00         270.00	NO	October 24, 2005									22.00				42E 00	114 00			
October 31, 2005         Cotober 31, 2005         150,00         145,00	Cardinal	October 31, 2005	FOB												425.00	114 00			
October 31, 2005         150,00         145,00         145,00         145,00         145,00         145,00         243,39         168,88         70,07         400,00         434,00         435,00         114,00         270,00           October 24, 2005         In-Store         150,00         142,00         115,00         E85,20         143,00         850,00         434,00         435,00         114,00         270,00           October 31, 2005         In-Store         150,00         142,00         111,50         257,20         In-Store	NO	October 24, 2005				_			00000	00007	10.01	00 004	000000	450.00	-	114 00		270.00	400.00
October 14, 2005         In-Store         150,00         148,200         In-Store	Montreal	October 31, 2005		150.00		-	115.00	0	243.96	168.88	/0.0/	240.00		430.00	+	114 00		270.00	417.50
October 31, 2005         In-Store         150,10         148.40         122.83           October 24, 2005         160,00         148.40         122.83         257.20           October 24, 2005         127.50         132.00         132.00         132.00         132.00           October 31, 2005         In-Store         147.67         NIA         161.67         17.65         258.20           October 34, 2005         In-Store         147.67         NIA         161.67         17.65         258.36         188.07           October 34, 2005         Irack         175.28         167.20         155.33         FOB         305.09         258.86         244.10           October 31, 2005         Water         NIA         NIA         NIA         NIA         NIA         NIA         NIA         105.20         155.33         FOB         305.09         258.86         244.10           October 31, 2005         Water         NIA         NIA         NIA         NIA         NIA         NIA         105.00           October 32, 2005         In-Store         NIA         NIA         NIA         NIA         NIA         1050.00				150.00		4	115.00	4	745.17	108.70	00.33	310.00		201.00	20:02				
October 14, 2005         150,00         148.40         124.99         257.20           October 13, 2005         127,50         135.00         142.40         11.50         258.20           October 13, 2005         132,00         132.00         132.00         132.00         132.00         132.00           October 13, 2005         In-Store         147.67         N/A         161.67         117.65         258.30         188.07           October 13, 2005         In-Store         147.67         N/A         167.20         154.63         244.10           October 13, 2005         Water         N/A         N/A         N/A         N/A         N/A         107.20         155.88         244.10           October 13, 2005         Water         N/A         N/A         N/A         N/A         N/A         N/A         1305.09         258.86         244.10           October 13, 2005         Water         N/A         N/A         N/A         N/A         N/A         105.00         105.00           October 13, 2005         In-Store         N/A         N/A         N/A         N/A         1050.00         1050.00	Trois-Rivières	October 31, 2005	In-Store	150.10		148.40	_												
October 31, 2005         FOB         127,50         135,00         124,00         111,50         257,20           October 24, 2005         In-Store         132,00         135,00         126,50         13,36         258,36         188,07           October 31, 2005         In-Store         148,03         N/A         167,30         258,36         188,60         244,10           October 31, 2005         Track         175,58         167,20         154,63         305,49         258,86         244,10           October 31, 2005         Water         N/A         N/A         N/A         N/A         N/A         N/A         105,00         1050,00           October 31, 2005         Water         N/A         N/A         N/A         N/A         N/A         N/A         N/A         1050,00           October 31, 2005         Nate of the contract of th	00			150.00		-	_		00.77										
October 24, 2005         132.00         132.00         132.00         135.00         135.00         258.20         188.07         Processor           October 31, 2005         In-Store         148.03         NIA         161.56         17.65         255.30         188.07         244.10           October 31, 2005         Track         178.25         167.20         154.63         305.40         258.86         244.10           October 31, 2005         Water         NIA	St. Jean QC (2)		FOB	127.50		-	111.50		02.162										
October 31, 2005         In-Store         148 03         NIA         161 67         17,65         253.36         188.07           October 24, 2005         Track         147,67         NIA         161.67         233         256.30         188.07           October 24, 2005         Track         178,25         167,20         156,33         FOB         305.09         258.86         244.10           October 24, 2005         Water         NIA         NIA         NIA         NIA         NIA         NIA           October 31, 2005         Water         NIA         NIA <t< td=""><td>St. Hyacinthe OC</td><td>_</td><td></td><td>132.00</td><td></td><td>-</td><td>113.50</td><td></td><td>258.20</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td></t<>	St. Hyacinthe OC	_		132.00		-	113.50		258.20								-		
October 24, 2005   Track   147 67   N/A   161,30   120,33   225,30   188 60   244.10	Ouebec	Г	In-Store	148.03	- 1	161.67	-		253.36	188.07								-	
October 31, 2005   Track   178.25   167.20   154.63   305.40   258.86   244.10   175.68   167.20   155.33   FOB   305.09   258.86   244.10   175.69   175.69   167.20   155.33   FOB   305.09   258.86   244.10   175.69   175.69   175.69   175.69   175.69   175.69   175.69   175.69   175.69   175.69   175.60	00	October 24, 2005		147.67		161.30	_		255.30	188.60		1					-	-	370.00
October 24, 2005   Water   N/A   N	Truin	October 31, 2005	Track	178.25		167.20		Ш	305.40	258.86		244.10		ĕZ.			1		300.00
October 31, 2005         Water         N/A	NS	October 24, 2005		175.58		167.20	Н	Н	305.09	258.86		244.10		N/A			-	-	00.000
October 24, 2005 & Truck N/A N/A N/A N/A 299.75 297.50 1050.00 Cotober 31, 2005 In-Store N/A N/A N/A N/A 308.00 297.50 1050.00 N/A N/A N/A N/A N/A 308.00 297.50 1050.00	Truin	October 31, 2005	Water	N/A		N/A	N/A										-		
October 31, 2005 In-Store N/A N/A N/A N/A 308.00 297.50 1050.0	NS	October 24, 2005	& Truck	N/A	N/A	N/A	N/A						0000	$\perp$			1		
(6) October 24 2005 N/A N/A N/A N/A 308.00 297.50 1 USU:UU	Halifax	October 31, 2005	In-Store	N/A	N/A	N/A	N/A		299.75		297.50		7 050.00	1			1		
The state of the s		_		N/A	N/A	A/A	N/A		308.00		297.50		1 050.00	4				-	

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.1771. closing date October 28, 2005 Contact: André Doumbè Statistical Clerk Telephone; (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents. Grain grades (unless otherwise specified ) are. Western or Eastern Feed Wheat.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal 60% Protein. Gluten Reed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### **B. CASH PRICES AND REPLACEMENT VALUES**

October 31, 2005

		GR	

	Selected Points	Price Basis		This week 31-Oct-05	Last week 17-Oct-05	Month ago 3-Oct-05	This week 1-Nov-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	115.00	110.00	108.00	102.00
	(CBOT)		Oat	162.75	167.25	161.50	142.60
	(Lethbridge)		Barley	108.40	107.50	107.00	114.00
Го:	Bayport, ON (1)	In-store	Wheat	138.61	133.61	131.61	125.61
	71 /		Oat	N/A	N/A	N/A	N/A
			Barley	135.79	134.89	134.39	141.39
	Montreal, QC (1)	In-store	Wheat	143.03	138.03	136.03	130.03
			Oat	N/A	N/A	N/A	N/A
			Barley	140.71	139.81	139.31	146.31
	Moncton, NB	Truck via Halifax	Wheat	165.25	160.25	158.25	152.25
			Oat	N/A	N/A	N/A	N/A
			Barley	164.90	164.00	163.50	170.50
	Truro, NS	Truck via Halifax	Wheat	159.22	154.22	152.22	146.22
			Oat	N/A	N/A	N/A	N/A
			Barley	162.40	161.50	161.00	168.00
	Halifax, NS (1)	In-store	Wheat	150.28	145.28	143.28	137.28
			Oat	N/A	N/A	N/A	N/A
			Barley	148.70	147.80	147.30	154.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	213.63	208.63	206.63	200.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
١	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
N	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	ruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month Ago	This week
orn	1101 1 5 1			31-Oct-05	17-Oct-05	3-Oct-05	1-Nov-04
	US Lake Port	On Board Vessel		82.02	84.65	82.51	99.72
	Montreal, QC (1)	In-store		101.06	103.69	101.55	118.76
	Chicago (IL)	Track		83.41	83.48	84.79	82.90
0:	Montreal, QC	Track		112 27	112 34	112.65	111 70

	Selected Points	Price Basis	This week	Last week	Month Ago	This
Corn			31-Oct-05	17-Oct-05	3-Oct-05	This week 1-Nov-04
From:		On Board Vessel	82.02	84.65	82.51	99.72
To:		In-store	101.06	103.69	101.55	118.76
From:	Chicago (IL)	Track	83.41	83.48	84.79	82.90
То:	Montreal, QC	Track	112.27	112.34	113.65	111.76
From:	Chatham, ON	Track	108.54	109.38	110.07	111.29
To:	Montreal, QC	Track	132.41	133.25	133.94	135.16
						700.10

Soymeal 48% Protein					
From: Hamilton, ON		246.69	252.98	246.09	237.99
To: Montreal, QC	Track	271.02	277.31	270.42	262.32
Moncton, NB	Track	289.77	296.06	289.17	281.07
Truro, NS	Track	292.99	299.28	292.39	284.29
Stephenville, NL	Track / Truck via Sydney	341.62	347.91	341.02	332.92

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

SEIECTED   PERCENCE   PRINCE   CANDA   PRINCE   CANDA   PRINCE   CANDA   PRINCE   CANDA   PRINCE   CANDA   PRINCE   CANDA   CANDA   PRINCE   PRINCE   CANDA	A. SELLING	A. VELLING PRICE OF BOLN FEED IN	JLY FEED	INGREDIENTS AT SELECTED FORM IS											5	0000	)		
Control   Cont	SELECTED	REFERENCE	PRICE	(1) WHEAT		BARLEY	CORN	PRICE	SOYBEAN	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL	_	GLUTEN	FEED	DEHY	FEATHER
Condent 17, 2005   Condent 17,	Vancouver	October 17, 2005	FOB	126.00	1	128.00	134.50		267.50	150.00	115.00		857.50	460.00	$\vdash$				
Charlet 11, 2005   Charlet 1		October 11, 2005		126.00		128.00	133.00		262.00	144.00	115.00		857.50	460.00					405.00
Charles 17, 2005   Charles 17,	Calgary	October 17, 2005	FOB	104.00		104.00	N/A		261.00			160.00	975.00	495.00					390.00
Action (4)         Cucker II, 2005         FORD         B 95 OI 118.00         B 100 11.00         B 95 OI 118.00         B 100 11.00         B 100 11.00         B 11.35		October 11, 2005		104.00			N/A		254.50			130.00	975.00	495.00					390.00
House   Hous	Saskatoon	October 17, 2005	FOB	91.00			N/A		264.00	N/A		160.00	N/A	495.00			113.33		430.00
Specific No. 100   FOB   134,000   140,000		October 11, 2005		89.50			N/A		258.00	N/A							113.67		430.00
(g) Cacher 17, 2005 in-Store 108, 20 NAA 104, 25 Accorded 12, 2005 in-Store 108, 20 NAA 104, 25 Accorded 12, 2005 in-Store 108, 20 NAA 104, 25 Accorded 12, 2005 in-Store 12,	Winnipeg	October 17, 2005	FOB	134.00		108.50	N/A		251.00	N/A				_					370.00
Cucher 17, 2005   In-Store   108, 30 NA   103, 95   100, 200 O   124, 00 NA   103, 95   10		October 11, 2005		132.50		108.50	N/A		247.00	N/A				_					370.00
(8) October 17, 2005 Oc	Thunder Bay	October 17, 2005	In-Store	108.30		104.25													
October 17, 2005   October 17,		October 11, 2005		108.00		103.95													
(3) Conclore 11, 2005   Vessel	Lake Ports	October 17, 2005	On Board				85.65												
October 17, 2005   In-Store   139,00   200,00   124,00		October 11, 2005	Vessel				87.05												
Carober 11, 2005   Track   Carober 11, 2005   Track   Carober 11, 2005   Track   Carober 11, 2005   Carobe	Bay Ports	October 17, 2005	In-Store	139.00	200.00	124.00													
Coucher 17, 2005   NIA   Coucher 17, 2005   NIA   Coucher 11, 2005   NIA   Coucher 17, 2005   NIA   Coucher 11, 2005   NIA	NO	October 11, 2005		139.00	200.00														
Concider 11, 2005   NIA   NI	Chatham	October 17, 2005	Track				109.97												
Catcher 17, 2005   NIAA   NIA   NI	NO	October 11, 2005					105.65												
(5) Getober 11, 2005   Cotcober 11, 2005   Cot	Toronto	October 17, 2005	N/A					FOB				187.00	N/A	450.00		114.00		270.00	470.00
October 17, 2005   NA   Cotober 17, 2005   Cotober 17, 2005   Cotober 17, 2005   Cotober 11, 2005   Cotobe		October 11, 2005										187.00	N/A	450.00	_	114.00		270.00	480.00
Catober 11, 2005   FOB	nilton	October 17, 2005	N/A						252.84	N/A									
October 17, 2005   FOB	NO	October 11, 2005							240.71	N/A									
October 11, 2005   Cotober 11,	Eastern	October 17, 2005	FOB				101.93												
October 17, 2005   FOB   POB	NO	October 11, 2005					105.50												
October 11, 2005   FOB	London	October 17, 2005	FOB												425.00	114.00			
Cottober 17, 2005   FOB	NO	October 11, 2005													425.00	114.00			
October 11, 2005   FOB	Port Colborne	October 17, 2005	FOB								53.00				425.00	114.00			
October 17, 2005   FOB	NO	October 11, 2005									52.00				425.00	114.00			
October 11, 2005   October 11,	Cardinal	October 17, 2005	FOB												425.00	114.00			
(5) October 17, 2005   Foreber 1	NO	October 11, 2005												_	_	-			
(5) October 11, 2005   In-Store   150.00   140.00   145.00   155.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   170.0	Montreal	October 17, 2005		150.00		_	115.00		270.67	190.50		310.00	- 1		-	-		270.00	_
S October 17, 2005 In-Store 147.10 143.50 122.50 122.53		October 11, 2005		150.00		$\rightarrow$	_	FOB	261.30	179.00	$\neg$	248.00	- 1	-	-	-		270.00	460.00
(2) October 11, 2005 FOB 122.60 114.95 264.92 264.92 260 10.00 132.50 112.50 110.50 253.53 188.32 260 110.50 110.50 200 110.70 110.00 1	Trois-Rivières	October 17, 2005	In-Store	147.10		143.50	_												
(2) October 17, 2005 FOB 128.50 122.50 110.50 264.92 Cotober 17, 2005 FOB 130.00 131.00 128.50 111.50 263.63 FOB 263.63 FOB 20 Cotober 17, 2005 Track 175.58 FOB 267.00 150.00 FOCTOBER 17, 2005 Track 175.58 FOB 267.00 FOCTOBER 17, 2005 FOR 267.00 FOR 26	oc	October 11, 2005		143.50		140.90													
cinthe QC		October 17, 2005	FOB	128.00		122.50	_		264.92										
Cotober 17, 2005   In-Store   147.37   N/A   159.47   119.47   263.69   195.17   N/A   190.62   117.14   253.31   188.32   244.10     Cotober 11, 2005   Track   175.68   167.20   158.08   FOB   304.92   258.86   245.60   245.60     Cotober 17, 2005   Water   N/A	St. Hyacinthe QC	October 11, 2005		130.00		128.50	_		253.53										
October 11, 2005   Track   175.56   167.20   166.13   307.92   258.86   244.10   260.0ber 17, 2005   Track   175.56   167.20   158.08   FOB   304.62   258.86   245.60   260.0ber 11, 2005   WA   NA   NA   NA   NA   NA   NA   NA	Quebec	October 17, 2005	In-Store	147.37		159.47	_		263.69	195.17									
October 17, 2005         Track         175.58         167.20         156.13         307.92         258.86         244.10           October 11, 2005         Maler         N/A	oc Oc	October 11, 2005		147.17		159.62			253.31	188.32									
October 11, 2005   Water   N/A   N	Truro	October 17, 2005	Track	175.58		167.20	156.13		307.92	258.86		244.10		N/A					415.00
October 17, 2005   Water   N/A   N	NS	October 11, 2005		175.58		167.20	158.08	FOB	304.62	258.86		245.60		N/A					440.00
October 11, 2005         & Truck         N/A         N/A         N/A         N/A         100         297.50         1050.00           (c) October 11, 2005         N/A         N/A         N/A         N/A         N/A         1050.00         1050.00	Truro	October 17, 2005	Water	N/A	N/A	N/A	N/A												
October 17, 2005         In-Store         N/A         N/A         N/A         N/A         320,00         297.50         1 050.00           (6)         October 11, 2005         N/A         N/A         N/A         N/A         N/A         1 050.00	NS	October 11, 2005	& Truck	N/A	N/A	N/A	N/A												
(6) October 11, 2005 N/A N/A N/A N/A 313.50 297.50 1050.00	Halifax	October 17, 2005	In-Store	N/A	N/A	N/A	N/A		320.00		297.50		1 050.00	_					
		October 11, 2005		N/A	N/A	N/A	N/A		313.50		297.50		1 050.00						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.1856. closing date October 14, 2005 Contact: André Doumbè Statistical Clerk Telephone: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Caradian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Corn. No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(6)</sup> Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW (1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein

#### **B. CASH PRICES AND REPLACEMENT VALUES**

October 17, 2005

DD	Λī	D	TE	CD	A.	TNC

	Selected Points	Price Basis		This week 17-Oct-05	Last week 3-Oct-05	Month ago 20-Sep-05	Year ago 18-Oct-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	110.00	108.00	108.00	103.00
	(CBOT)		Oat	167.25	161.50	160.25	143.20
	(Lethbridge)		Barley	107.50	107.00	108.00	111.00
o:	Bayport, ON (1)	In-store	Wheat	133.61	131.61	131.61	126.61
		0.0.0	Oat	N/A	N/A	N/A	N/A
			Barley	134.89	134.39	135.39	138.39
	Montreal, QC (1)	In-store	Wheat	138.03	136.03	136.03	131.03
	(1)	III OLOTO	Oat	N/A	N/A	N/A	N/A
			Barley	139.81	139.31	140.31	143.31
	Moncton, NB	Truck via Halifax	Wheat	160.25	158.25	158.25	153.25
		Tradit via Fiamax	Oat	N/A	N/A	N/A	N/A
			Barley	164.00	163.50	164.50	167.50
	Truro, NS	Truck via Halifax	Wheat	154.22	152.22	152.22	147.22
			Oat	N/A	N/A	N/A	N/A
			Barley	161.50	161.00	162.00	165.00
	Halifax, NS (1)	In-store	Wheat	145.28	143.28	143.28	138.28
			Oat	N/A	N/A	N/A	N/A
			Barley	147.80	147.30	148.30	151.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	208.63	206.63	206.63	201.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
- 1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A N/A
			Oat	N/A	N/A	N/A	N/A N/A
			Barley	N/A	N/A	N/A	N/A

Se	elected Points	Price Basis	This week	Last week	Month Ago	Year ago
Corn			17-Oct-05	3-Oct-05	20-Sep-05	18-Oct-04
	S Lake Port	On Board Vessel	85.65	82.51	86.32	103.01
	ontreal, QC (1)	In-store	104.69	101.55		122.05
		Track	84.95	84.79		105.47
		Track	113.81	113.65		134.33
From: Ch	natham, ON	Track	109.97			116.27
To: Mo	ontreal, QC	Track	133.84			140.14
From: Ch To: Mo From: Ch	nicago (IL) ontreal, QC natham, ON	Track Track Track	84.95 113.81 109.97	84.79	105.36 86.32 115.18 105.65 129.52	12: 10: 13: 11:

Soymeal 48% Protein

boyincai 40 /0 i locciii					
From: Hamilton, ON		252.84	246.09	256.06	237.10
To: Montreal, QC	Track	277.17	270.42	280.39	261.43
Moncton, NB	Track	295.92	289.17	299.14	280.18
Truro, NS	Track	299.14	292.39	302.36	283.40
Stephenville, NL	Track / Truck via Sydney	347.77	341.02	350.99	332.03

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

December 16, 2005 Volume 18 Number



### **DURUM WHEAT: 2005-2006 SITUATION AND OUTLOOK**

Prices for durum wheat are expected to decline relative to those for non-durum wheat in 2005-2006 due to sharply higher supplies in Canada and the United States (US), the major durum-exporting countries. Canadian Wheat Board (CWB) pool returns for durum are expected to be below those for similar quality Canada Western Red Spring (CWRS) wheat for the first time since 1990-1991. This issue of the Bi-weekly Bulletin examines the situation and outlook for durum wheat.

#### **Demand Considerations**

Durum wheat (Triticum durum) has unique characteristics making it a "specialty wheat" in world wheat markets. The substitutability of common wheat (t. aestivum) for durum wheat is therefore limited, while durum is unsuited for many of the products produced from common wheat. The major durum products are pasta and couscous, a staple food in North Africa. Good quality durum has a very hard vitreous (glassy) kernel (HVK), with an amber yellow endosperm, while common wheat, even hard red spring wheat, is less vitreous and has a white endosperm. Durum pasta maintains a firm texture when cooked, and its natural amber colour is associated with good quality pasta. It should be noted that Asian-style noodles are made from common wheat, not durum. In Europe and North America, pasta products (spaghetti, macaroni, etc.) are generally produced exclusively from durum semolina, although other countries traditionally have used common wheat or durum blends to produce pasta. New production technology, such as high temperature drying, has improved the quality of pasta that can be made from common wheat, but discriminating pasta

consumers continue to prefer pasta made from 100% durum wheat. In North Africa, durum is preferred for the production of couscous. While durum is also used for bread production in some countries, particularly North Africa, this usage is quite limited in terms of total world durum utilization.

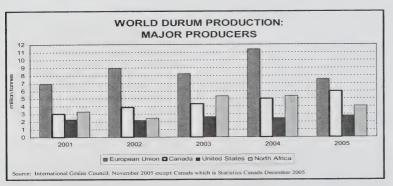
As a result of these unique characteristics, the demand for durum tends to be quite inelastic, meaning that a small shortage of durum can result in a large increase in durum premiums over common wheat while slightly excessive supplies can result in sharp price declines. Even if global supplies of common wheat are abundant, a shortage of durum can result in high durum prices, as most end-users are unwilling to switch to common wheat. Conversely, because the market beyond traditional pasta and couscous production is limited, a relatively small increase in durum production can result in large durum price declines.

#### **Production Considerations**

The best quality durum is produced in regions having a relatively dry climate, with hot days and cool nights during the growing season. Durum wheat also yields relatively well under dry conditions, compared to many alternative crops. Durum produced under higher moisture conditions tends to have a low HVK count, and sprouting and fungal diseases are also more common. Due to its development under a dry climate, durum has little natural resistance to these downgrading factors. Durum production and consumption was historically concentrated in the hot dry regions around the Mediterranean Sea. North Africa, southern Europe, Turkey, and Syria remain major durum producing regions, but production has expanded into North America, where a suitable climate is found in the major growing regions of western North Dakota and Montana in the US, and southern Saskatchewan and Alberta in Canada.

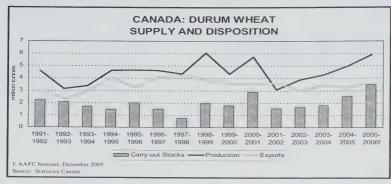
#### World Situation and Outlook

World durum production for 2005-2006 is estimated at 35.9 million tonnes (Mt)1, an 11% decrease from 2004-2005. However, major exporter2 carry-in stocks have almost doubled, to 5.3 Mt, the highest in more than a decade. As a result, supplies in the three major exporting countries are unchanged at 21.5 Mt, which is 2.1 Mt above the 10-year average. The decrease in production for 2005-2006 is mainly the result of smaller crops in the European Union (EU), Algeria and Morocco, with Canadian and US production increasing. World durum usage in 2005-2006 is projected to be less than production, so that major exporter durum stocks are forecast to rise by a further 10%, to 5.9 Mt, 45% above the 10-year average. This has placed significant downward pressure on world durum prices.



International Grains Council November 2005 except Canada which is Statistics Canada December 2005

Canada, United States and European Union



#### **MAJOR EXPORTERS**

#### CANADA

#### Supply

Western Canadian farmers planted 2.34 million hectares (Mha) of durum in 2005, 5% above the previous year and equal to the 10-year average. However, growing conditions were good, and abandonment was below normal, so that harvested area rose by 7%, to 2.30 Mha. With abovenormal moisture, yields on the harvested area were well above the 10-year average of 2.03 tonnes per hectare (t/ha) (30 bushels per acre {bu/ac}), with western Canadian durum yields in 2005 estimated by Statistics Canada at a record 2.58 t/ha (38 bu/ac). As a result, production rose by 19%, to 5.9 Mt. The higher production was compounded by sharply higher carry-in stocks, which rose by 41% to 2.5 Mt. As a result, supplies are 25% higher than for 2004-2005, at a record 8.4 Mt.

#### Quality

Due to excess rain at harvest, which resulted in sprouting, bleaching and mildew, the quality of the 2005 durum crop is reported to be well below normal, with less than half the crop grading No.2 Canada Western Amber Durum (CWAD) or higher, well below the 10-year average of almost 70%, although better than in 2004, when only about a third of the crop was of this quality. Protein content is near-normal, with No.1 and 2 CWAD averaging about 12.7% protein (13.5% moisture basis), similar to 2004 and the 10-year average.

#### **Exports**

Due to increased world export demand and increased supplies of the top quality grades of durum compared to 2004-2005, Canadian exports (including semolina) are forecast to rise by 15%, to 3.7 Mt, the highest since 1998-1999. With decreased production in North Africa, import demand from this major market has risen, and Canada has been in a position to take advantage of this market opportunity. Canadian exports to North

Africa are forecast at about 1.1 Mt in 2005-2006, up from 0.9 Mt in 2004-2005. Durum production in the EU is also down from 2004-2005, but large carry-in stocks will moderate the need for imports. Canadian durum exports to the EU are forecast to decline by about 20% from 2004-2005, to about 0.8 Mt (August-July). The US durum crop is 11% larger in 2005, and is of good quality, so that imports from Canada are expected to remain relatively unchanged at about 0.4 Mt in 2005-2006. Exports to South America are expected to increase slightly. Canada is expected to capture a 47% share of the world durum market in 2005-2006, up from 45% the previous year but below the 10-year average of 50%.

#### **Carry-out Stocks**

It is unlikely that the CWB will be able to accept deliveries of all durum offered by farmers in 2005-2006, and farm held carryout stocks are forecast to rise sharply compared to 2004-2005. The CWB has accepted only 50% of the durum offered under the Series A delivery contract, and it is expected that the acceptance of the Series B and C contracts will also be less than 100%, particularly for the lower grades. Farm-held stocks as of July 31, 2006 are forecast at a record 2.0 Mt, double that on July 31, 2005 and 4 times the 10-year average of 0.5 Mt. Total carry-out stocks are forecast to rise by almost 40% to a record 3.5 Mt.

#### **UNITED STATES**

#### Supply

North Dakota farmers increased their durum area by 13% in 2005, to 2.0 million acres (Mac), which accounted for 72% of total US durum area, down slightly from the 10-year average of 79%. Durum production has been shifting westward due to disease problems in eastern ND, and Montana area was 0.57 Mac in 2005, unchanged from 2004 but 21% of the total, versus the average of 13%. Total US seeded area for 2005 was up by 7%, at 2.7 Mac, but this remained well below the 10-year average of

3.3 Mac. The average yield in 2005 was slightly above-average at 37 bu/ac, but lower than in 2004. As a result, US production is up by 11% from 2004, at 100 million bushels (Mbu) (2.7 Mt), equal to the 10-year average. Carry-in stocks are 44% higher than for last year, resulting in a 19% increase in domestic supplies, to 138 Mbu (3.7 Mt), the highest since 2000-2001.

#### Trade and stocks

The United States Department of Agriculture (USDA) projects that US durum exports (June-May) will be 30 Mbu or 0.82 Mt (including products). As of December 1, 2005, US durum exports (including outstanding sales) were 0.48 Mt, up by 7% from the same date in 2004-2005. US carry-out stocks are projected to surge by over 50%, to 58 Mbu (1.6 Mt), the highest since 1990-1991, mirroring the movement in Canadian durum stocks.

#### **EUROPEAN UNION**

#### Supply

The EU-25 is the largest durum producing region in the world, with production concentrated in Italy, Spain, France, and Greece. However, it is also the largest consumer of durum, and since the early 1990s it has been a significant net importer of durum wheat. EU durum area decreased in 2005 due to changes to the support programs for durum under the Common Agricultural Policy (CAP), which have made it a less attractive crop to produce compared to alternative crops, and yields were below normal. As a result of these program changes and lower yields, EU production dropped by 34%, to 7.5 Mt. This has been partly offset by higher carry-in stocks, which have risen from 0.3 Mt to 1.8 Mt, the highest since 1993-1994. The combined impact has resulted in a 20% decrease in EU domestic durum supplies, to 9.3 Mt, equal to the 10year average.

#### Trade and stocks

The International Grains Council (IGC) forecasts a 28% increase in EU import requirements, to a record 2.3 Mt. The EU has imported an average of 0.7 Mt of durum from Canada over the past 5 years, an increase of 75% over the past decade. Imports from Canada reached a record 1.4 Mt in 2003-2004, for a 66% share of the EU market, before declining to 1.0 Mt (55% share) in 2004-2005, partly due to a shortage of top quality durum in Canada. For 2005-2006, this is forecast to decrease to about 0.8 Mt with Canada expected to lose market share in the EU to both the US and Australia as top quality supplies decline further. EU durum exports are expected to drop sharply, from 1.2 Mt in 2004-2005 to 0.5 Mt in 2005-2006 (including semolina).

#### THE FU-25 2003 COMMON AGRICULTURAL POLICY REFORM

The June 2003 CAP reforms introduced the "Single Payment Scheme" (SPS) that decouples aid payments beginning in 2005 and replaces many (but not all) of the former direct aids. There is provision for some product-specific aid payments to continue, where Member States believe there may be an undesirable reduction of production by a move to the SPS. They may apply a number of options, at a national or regional level, but only under well-defined conditions and within clear limits, and alongside continuing market stabilisation measures. These states may retain up to 40% of the supplementary durum wheat aid in order to continue the existing coupled per hectare payments up to those percentage levels. The aid supplement for durum wheat in traditional production zones will be paid independently from production (within national and regional base areas established for this production in the 6 producer countries). Member States may decide to keep 40% linked to production. The aid is fixed at €313/ha in 2004, €291/ha in 2005 and €285/ha from 2006 onwards, and is included in the SPS from 2005 onwards. The specific aid for other regions where durum wheat was supported will be phased out. The cuts will be implemented over 3 years, starting in 2004 (€93/ha in 2004, €46/ha in 2005 and zero for 2006 onwards). From 2004-2005, a quality premium of €40/hectare was introduced, subject to the use of certified seed of varieties recognized as being of high quality.

No EU export subsidies for durum are expected in 2005-2006. EU durum carry-out stocks are expected to fall by 55%, to 0.8 Mt.

#### OTHER PRODUCERS

The other major durum producing countries are Turkey, Syria, Kazakhstan, India, Australia, and Mexico.

Turkey is normally the third largest durum producer in the world, next to the EU and Canada, with production averaging 3.0 Mt over the past 5 years. Turkey is not a major exporter of durum wheat, shipping an average of about 0.1 Mt over the past 5 years. However, Turkey has a large pasta industry and is a major exporter of pasta. Small quantities of durum, averaging 20,000 tonnes a year, are imported to supplement domestic production, especially in years with a poor quality domestic crop. In 2005-2006, Turkish production is estimated at 2.9 Mt, with exports forecast at 0.2 Mt. Turkey is not a major Canadian market, tending to source its imports from the EU and the US.

Syrian durum production averages about 2.5 Mt, and this country has become a significant durum exporter, with 5-year average exports of 0.5 Mt and with 2005-2006 exports forecast at a record 0.8 Mt.

Mexican durum production has doubled over the past 10 years, from 0.5 Mt in the mid-1990's to 1.0 Mt over the past 5 years. Production is forecast at 1.1 Mt in 2005-2006, unchanged from the previous year. Some Mexican durum is exported, averaging 0.4 Mt over the past 5 years, with 2005-2006 exports forecast at 0.4 Mt.

Australian durum production has risen from virtually zero in 1990 to about 0.5 Mt today. Production for 2005-2006 is unchanged from 2004-2005 at 0.5 Mt. Australia has become a significant durum exporter, with 0.5 Mt forecast to be exported in 2005-2006, targeting the Italian market.

**Kazakhstan** durum production averages about 2.4 Mt annually, with 2.4 Mt produced in 2005-2006. Most Kazakhstan durum is consumed within the Former Soviet Union.

Indian durum production was 1.2 Mt in 2005-2006, unchanged from the previous year. Durum is used domestically for the production of atta flour. No Indian durum is expected to be exported, due to low quality and inadequate segregation in the handling system.

#### MAJOR IMPORTERS

#### North Africa

The four North African countries of Algeria, Morocco, Tunisia, and Libya constitute the largest durum import market in the world. Durum based foods are a cultural tradition in these countries, where most durum is consumed in the form of couscous, which consists of small grain-like balls of semolina steamed and prepared in a manner similar to rice. Traditional breads are also made with durum flour, particularly in Morocco. Domestic production is insufficient to meet requirements, and imports have averaged 3.0 Mt over the past 5 years, representing about 45% of annual consumption. Grain production in this region next to the Sahara Desert is largely dependent on winter rains, which are often unreliable, and as a result durum production is quite variable, ranging over the past decade from a high of 6.0 Mt

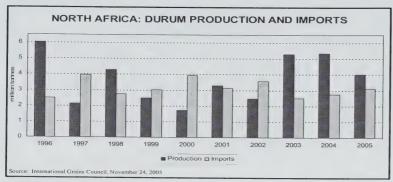
in 1996-1997 to a low of 1.7 Mt in 2000-2001. Production for 2005-2006 is estimated by the IGC at a near-average 4.0 Mt, down from 5.3 Mt the previous year. Imports are forecast to increase by 13% compared to 2004-2005, to 3.1 Mt. Canadian exports to North Africa are forecast at about 1.1 Mt in 2005-2006, up from 0.9 Mt in 2004-2005, maintaining a one-third share of total regional imports. As of October 31, 2005, Canadian exports to North Africa were 0.20 Mt, versus 0.32 Mt a year earlier.

#### Other Importers

The other major durum importing countries are Japan, Venezuela, Peru, and Chile. The South American countries are a potential growth market for Canadian durum. Pasta has traditionally been produced from common hard wheat in many of these countries. However, through market development work by the CWB, the Canadian Grain Commission, and the Canadian International Grains Institute. Canadian durum exports into South America have increased over the last decade, from less than 0.3 Mt in the early 1990s, to 0.5 Mt in the 2000 to 2004 period. Exports to this region were slightly below-normal in 2004-2005 due to poor quality, but Agriculture and Agri-Food Canada (AAFC) forecasts that South American imports of Canadian durum will increase slightly for 2005-2006, to about 0.6 Mt. Durum imports by Japan have been stable at about 0.2 Mt over the past decade. and are expected to remain near this level for 2005-2006. Canada supplies the bulk of the durum imported by the Japanese market.

#### COOKING COUSCOUS

The couscous sold in most western supermarkets has been pre-steamed and dried, and just requires adding a little boiling water to prepare it for consumption. Pre-steamed couscous takes less time to prepare than dried pasta or rice. The traditional North African method is to use a steamer (called a *couscoussière* in French). The base is a tall metal pot in which the meat and vegetables are cooked in a stew. On top of the base a steamer sits where the couscous is cooked, absorbing the flavours from the stew. In Algeria, Tunisia and Morocco, couscous is generally served with vegetables cooked in a spicy or mild broth, and some meat.



#### PRICE FORECASTS

Although world durum prices have been supported by the smaller EU and North African crops, this has been more than offset by larger crops in Canada and the US. The No.3 Hard Amber Durum (3 HAD) export price FOB Gulf is expected to average US\$180 per tonne (/t) in 2005-

#### COST OF DURUM IN 1 KILOGRAM (kg) OF PASTA

A 1 kg package of pasta currently contains about 25 cents worth of durum. This calculation is based on the assumptions that 1.0 kg of durum yields 0.74 kg of semolina, 1 kg of pasta can be produced from 1 kg of semolina, and that the price for No.1 CWAD durum in-store Thunder Bay is \$207/tonne or \$5.63/bu (as of December 9, 2005). Deducting transportation costs, this would equate to a return of about \$5/bu for a Saskatchewan farmer. A 1 kg package of pasta can be produced from about 1.35 kg of durum. As a bushel of durum weighs about 27 kg, 20 packages of pasta can be produced from one bushel, equal to \$0.25 per 1 kg package of pasta.

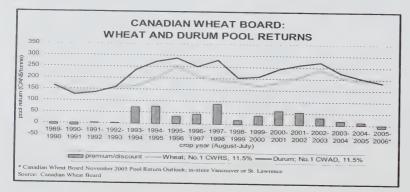
2006, 6% below the average of US\$192/t in 2004-2005 (August-July).

#### Canada

Canadian prices for durum wheat have been pressured by both the declining world price and the strengthening Canadian dollar. The dollar is forecast to average about US\$0.85 for 2005-2006, compared to US\$0.81 in 2004-2005. In Canadian dollars, the US 3 HAD Gulf price is forecast at CAN\$212/t, versus CAN\$238/t in 2004-2005, an 11% decline. The CWB 2005-2006 November Pool Return Outlook (PRO) for No.1 CWAD with 11.5% protein is \$183/t in-store Vancouver/St. Lawrence, 9% lower than in 2004-2005. A discount of \$11/t to No.1 CWRS 11.5% is forecast, versus a premium of \$11/t the previous crop year. A western Canadian average on-farm price of about \$136/t for No.1 CWAD 11.5% is expected, compared to \$155/t in 2004-2005.

#### **OUTLOOK FOR 2006-2007**

The outlook for 2006-2007 is very tentative at this time, as the majority of the world durum crop is spring seeded, so that seeded areas will not be known until about June, 2006. In both Canada and the US, durum area is expected to decline, due to low



prices in 2005-2006 and burdensome stock levels. However, durum producers often do not react significantly to current market conditions, as the crop stores well and significant premiums over non-durum wheat are expected to return in the future. Therefore, the declines are not expected to be large. In the EU, area is expected to remain near the below-average 2005 level, due to the CAP reforms, but with a return to normal yields, a small increase in production is possible. In North Africa, a normal durum crop is currently expected. AAFC is projecting a small decline in total world durum production for 2006-2007, but exportable supplies are expected to be relatively unchanged due to large exporter carry-in stocks. A small decline in exporter carry-out stocks is projected, which may provide some price support. However, the continuing large supplies make any large price rally unlikely unless production problems are experienced in a major producing region.

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### CANADA: GRAINS AND OILSEEDS OUTLOOK

December 9, 2005

For 2005-06, Canadian grain and oilseed (G&O) production is estimated by Statistics Canada to increase to 66.7 million tonnes (Mt), versus 63.6 Mt in 2004-05 and the 10-year average of 59.2 Mt. Production in western Canada increased by 5% from 2004-05, to 50.8 Mt, as a result of higher yields and a larger harvested area. The quality of the wheat and barley crops has been reduced by the wet harvest conditions, with a below-normal proportion in the top grades. Oilseed quality, however, is good. In eastern Canada, production increased by 3% to 15.9 Mt, due to increased harvested area and above-average yields. For 2005-06, the total supply of grains and oilseeds in Canada has risen to a record 85.3 Mt, from 77.7 Mt in 2004-05, because of higher production and significantly larger carry-in stocks. Exports are forecast to increase by 16% to 27.6 Mt due to increased supply and improved quality. Total domestic usage is also forecast to increase but carry-out stocks are forecast to rise by 10% to a historically high 17.9 Mt. World wheat prices are forecast to increase slightly from 2004-05, while soybean and corn prices are expected to decline. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: import demand from China, EU export subsidies, ocean freight rates, the Canadian trade investigations into imports of US corn, and the Canada/US exchange rate.

#### WHEAT (ex-durum)

For 2005-06, production is unchanged from the previous year, remaining about 5% above the 10-year average. Despite a decline in area, yield reached a record 2.77 t/ha (41 bu/ac), 18% above the 10-year average. Total supply is up by 5%, due to larger carry-in stocks. The percent of the crop falling into the top grades is estimated to be lower than normal, although better than in 2004-05, and the carry-in stocks are also estimated to be mainly of lower grades. As a result of increased supplies of milling quality wheat, exports are forecast to rise by 14%. Much of the lower quality wheat is expected to be absorbed by the domestic feed industry. Carry-out stocks are forecast to decline marginally. The Canadian Wheat Board (CWB) November Pool Return Outlook (PRO) rose for the 4<sup>th</sup> consecutive month and is now above 2004-05 for most grades and classes. Protein premiums are forecast to decline slightly from last year, but remain above the previous 3 years.

#### **DURUM**

Production increased by 19%, to a near-record \$5/t higher than in 2004-05. 5.9 Mt, as a result of a record yield of 2.58 t/ha (38 bu/ac), 27% above the 10-year average. Total supply is up by 25% at a record 8.4 Mt. Exports are expected to increase by 15% due to dryness in North Africa and southern Europe, as well as reduced area in the EU resulting from policy changes. However, further growth in durum export potential is limited at this time. Carry-out stocks are projected to rise by almost 40% to a record 3.5 Mt, about three-quarters of a normal crop over the past decade. Farm-held stocks are forecast to double, to a record 2.0 Mt. The CWB accepted only 50% of the durum offered in Delivery Series A, and it is unlikely that all durum offered in the B and C Series will be accepted. The CWB 2005-06 November PRO is well below 2004-05 for all grades, due to the larger supplies in both the US and Canada. For the first time since 1990-91, pool returns for durum are expected to be below those for similar quality CWRS wheat.

#### BARLEY

Production decreased by 5% from 2004-05, as a result of lower area and yields. Total supply, however, is up by 4% due to high carry-in stocks resulted from the large production of low-quality barley in 2004-05. The quality of the 2005-06 crop is estimated to be below normal. Exports are forecast to rise by 29% due to higher feed barley exports. Carry-out stocks are expected to drop significantly. The off-Board feed barley price is forecast to decline marginally. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$7/t from 2004-05 to \$172/t.

#### OATS

Production decreased by 7% due to lower yields. Total supply is down marginally, as lower production more than offsets higher carry-in stocks. Exports are forecast to decrease slightly because of lower US import demand. Carry-out stocks are expected to decrease. Feed oat prices are forecast to be

#### **CORN**

Production increased by 7% because of higher yields and harvested area. Since carry-in stocks are significantly higher than for 2004-05, domestic supply is up by 13%. Corn imports, mainly from the US into eastern Canada, are expected to decrease by 26%. Industrial Use is forecast to rise, as a result of increased ethanol production. Canadian prices are expected to be similar to 2004-05, as stronger domestic demand offsets lower US corn prices and the strong Canadian dollar.

#### **CANOLA**

Production increased by 25% to a record 9.7 Mt, due to higher area and significantly higher yields which resulted from ideal growing conditions across the western prairies. Total supply is expected to increase by 35% because of sharply higher carry-in stocks. Crop quality and oil content is

significantly above normal. Domestic crush is expected to increase by 9% due to lower canola prices. Exports are forecast to rise by 32% because of decreased competition from the EU-25. Carry-out stocks are forecast to increase sharply, to a record 3.0 Mt. The average price is forecast to fall, under pressure from burdensome carry-out stocks in Canada and from low soyoil prices in the US.

#### FLAXSEED (excluding solin)

Production more than doubled to 1.1 Mt, reaching the highest level since 1998-99, due to significantly higher seeded area and sharply higher yields. Total supply is expected to rise by 75%. Exports are forecast to increase sharply on support from high domestic supplies, steady EU demand and higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not be burdensome. The average price is expected to decline.

#### SOYBEANS

Production increased by 4% to a record 3.2 Mt due to higher yields. Domestic supply is estimated to increase by 6% and imports are forecast to decrease. Domestic use is expected to rise to near record levels. Exports are forecast to increase to a record high because of strong exports of edible soybeans. The average Chatham price is forecast to fall, as a result of weaker world soybean prices and the strong Canadian dollar.

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#### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

December 9, 2005

Grain and	А	rea			Imports	Total	Exports	Food &	Feed, Waste &	Total Domestic	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Dockage	Use (d)	Stocks	Price (f)
(a)	000	ha	t/ha				thousand n	netric tonnes				\$/t
Durum									0.10	000	4 700	224.21
2003-2004	2,483	2.459	1.74	4,280	1	5,900	3,427	252	219	683	1,789 2,521	201.10
2004-2005	2,230	2.141	2.32	4,962	1	6,752	3,218	257	533	1,013	3,500	183 *
2005-2006f	2,341	2.297	2.58	5,915	1	8,436	3,700	260	778	1,236	3,500	103
Wheat Excep		0.000	0.44	40.070	40	00 005	40.000	0.775	3,223	6,805	4,291	206.03
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,299	2,775		8,138	5,471	189.99
2004-2005	8,169	7,722	2.71	20,898	13	25,203	11,593	2,791	4,574	7,747	5,400	194 *
2005-2006f	7,784	7,530	2.77	20,860	15	26,347	13,200	2,800	4,070	1,141	5,400	134
All Wheat 2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6,080	
2003-2004	10,002	9,862	2.25	25,860	14	31,955	14,812	3,048	5,107	9,151	7,992	
2004-2005 2005-2006f	10,339	9,826	2.02	26,775	16	34,783	16,900	3,040	4,848	8,983	8,900	
2003-20001	10,123	9,020	2.12	20,773	10	34,703	10,300	3,000	4,040	0,303	0,500	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,456	287	8,579	9,280	2,102	135.80
2004-2005	4,678	4,050	3.26	13,186	83	15,371	1,863	263	9,362	10,019	3,489	112.15
2005-2006f	4,440	3,889	3.21	12,481	30	16,000	2,400	360	9,850	10,600	3,000	100-120
Corn												
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	353	2,415	8,882	11,310	1,143	137.18
2004-2005	1,185	1,072	8.24	8,837	2,422	12,401	242	2,395	7,951	10,358	1,802	100.68
2005-2006f	1,124	1,096	8.63	9,461	1,800	13,062	200	2,450	8,897	11,362	1,500	90-110
Oats	0.070	4.575	0.04	0.004	40	4.004	4	4.40	4 504	4 000	700	400.05
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005 2005-2006f	1,995	1,315	2.80	3,683	26	4,497	1,675	110	1,568	1,834	988	130.68
Rye	1,853	1,326	2.59	3,432	15	4,435	1,600	140	1,575	1,885	950	125-145
2003-2004	246	147	2.22	327	0	352	172	47	47	112	68	104.44
2003-2004	284	165	2.53	418	1	487	122	48	155	220	145	70-80
2005-2006f	223	148	2.42	359	1	505	150	48	170	235	120	65-85
Mixed Grains		140	2.72	000		303	100	40	170	200	120	05-05
2003-2004	241	135	2.84	384	0	384	0	0	384	384		
2004-2005	220	111	2.87	318	0	318	0	0	318	318		
2005-2006f	209	109	2.78	303	0	303	0	0	303	303		
Total Coarse							· ·	ŭ	000	000		
2003-2004	9,070	7,529	3.50	26,317	2,162	31.613	4.538	2,889	19,474	22.975	4.101	
2004-2005	8,362	6,713	3.94	26,442	2,531	33,074	3,901	2,817	19,354	22,749	6,424	
2005-2006f	7,850	6,568	3.96	26,036	1,846	34,306	4,350	2,998	20,796	24,386	5,570	
Canola												
2003-2004	4.736	4,689	1.44	6,771	243	7,908	2.754	2 200	440	0.545	200	
2003-2004	5,319	4,938	1.57	7,728	108	8,444	3,754 3,412	3,390	113	3,545	609	387.04
2005-2006f	5,491	5,253	1.84	9,660	150	11,440	4,500	3,031 3,300	328 595	3,403	1,629	309.15
Flaxseed	0,401	0,200	1.04	3,000	130	11,440	4,300	3,300	595	3,940	3,000	245-285
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	00	202.42
2004-2005	728	528	0.98	517	38	648	468	n/a	n/a	150	93 30	382.13
2005-2006f	842	803	1.35	1,082	20	1,132	700	n/a	n/a	232	200	n/a
Soybeans	0.12	200	1.30	1,002		1,102	, 50	11/4	11/a	232	200	275-315
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005	1,229	1,178	2.59	3,048	393	3,581	1,122	1,610 1/	457	2,190	. 270	248
2005-2006f	1,176	1,169	2.70	3,161	250	3,681	1,150	1,750 1/	421	2,130	250	205-245
Total Oilseed				-,,		,,,	,,,,,	.,. 00	746.1	2,201	200	200-240
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005	7,277	6,643	1.70	11,293	539	12,673	5,002	n/a	n/a	5,743	1,929	
2005-2006f	7,510	7,225	1.92	13,904	420	16,253	6,350	n/a	n/a	6,453	3,450	
Total Grains /	And Oilcood	c										
2003-2004	26,263	24,461	2.44	59,663	3,029	72,719	25.541	n/a	m/-	20,450	44.000	
2004-2005	26,203	23,219	2.74	63.596	3,029	77,702	23,715	n/a n/a	n/a n/a	36,156 37,643	11,022	
2005-2006f	25,484	23,620	2.82	66,715	2,282	85,341	27,600	n/a	n/a	39,821	16,345	
		20,020	2.02	50,715	2,202	00,041	27,000	11/a	II/a	39,821	17,920	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\* CWB Pool Return Outlook (PRO) – November 26, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association

F: forecast - Agriculture and Agri-Food Canada - December 9, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

December 9, 2005

Total Canadian pulse and special crops production increased by 2%, from 2004-05, to 5.33 million tonnes (Mt), based on Statistics Canada's (STC) November production estimates. Total supply increased by 15% to 6.74 Mt, due to higher production and higher carry-in stocks. Exports are forecast to increase by 19% and domestic use by 5% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets are forecast to increase for chickpeas, decrease for dry peas, lentils, dry beans, mustard seed, canary seed and sunflower seed, and be the same for buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Crop abandonment is estimated to be near normal, except for Manitoba where significantly higher than normal abandonment is estimated. The harvest is generally complete. Overall quality is estimated to be better than in 2004-05, but generally lower than normal for dry peas and lentils, and normal for dry beans, chickpeas, mustard seed, canary seed, sunflower seed and buckwheat. The main factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially the Indian sub-continent and Mexico.

#### DRY PEAS

For 2005-06, production decreased by 7%, due to a 2% decrease in seeded area and lower yields. Production decreased for yellow, green and other types. Supply increased by 5% due to higher carry-in stocks. World supply decreased slightly to 12.2 Mt. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carryout stocks are forecast to decrease, with a stocks-to-use (s/u) ratio of 13%. Support from slightly lower world supply is expected to be more than offset by higher seeded area, lower abandonment and Canadian, US and Australian supply, which is mostly exported, and lower prices of alternative feed ingredients. Therefore, the average price, over all types, grades and markets, is forecast to decrease.

#### LENTILS

For 2005-06, production and supply increased significantly, due to a 14% rise in seeded area, higher yields and higher carry-in stocks. Production increased for large green, small green and red types, but remained stable for the medium green type. World supply increased by 16% to 4.52 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 36% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 64%. The average price, over all types and grades, is forecast to decrease because of the higher world supply.

#### DRY BEANS

For 2005-06, production and supply increased, due to a 23% rise in seeded area and lower abandonment. Production increased for white pea, pinto, black, dark and light red kidney, and cranberry

beans, but remained stable for Great Northern, small red and pink beans. US production increased by 52% to 1.18 Mt, while supply increased by only 26% to 1.32 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all classes and grades, is forecast to decrease due to the higher US and Canadian supply.

#### **CHICKPEAS**

For 2005-06, production and supply increased, because of a 69% rise in higher yields. Production increased for large and small kabuli types, but remained stable for the desi type. World supply increased marginally to 8.9 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality, stronger demand and a shift to the production of the higher priced kabuli types.

#### **MUSTARD SEED**

For 2005-06, production decreased by 34% because of a 33% fall in seeded area. Production decreased for all types, yellow, brown and oriental. Supply decreased only marginally due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only moderately, with a s/u ratio of 79%. The average price, over all types and grades, is expected to decrease because of pressure from sharply higher carry-in stocks.

#### **CANARY SEED**

For 2005-06, production decreased by 24%, as a 46% fall in seeded area was partly offset by higher yields. Supply increased by 8%, as higher carry-in

stocks more than offset the fall in production. World supply, 90% of which is in Canada, increased by 8% to 437,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise slightly, with a s/u ratio of 79%. The average price is forecast to decrease because of the higher world supply.

#### SUNFLOWER SEED

For 2005-06, production and supply increased due to a 7% rise in seeded area lower abandonment and higher yields. Production increased for both types, confectionery and oilseed. US production increased by 89% to 1.76 Mt and supply by 69% to 1.84 Mt. World supply increased by 10% to 30.5 Mt. Canadian exports and domestic use are forecast to increase because of the highe supply. Carry-out stocks are expected to decrease to a low level. The average price, over both types and all grades, is forecast to decrease because of the higher US and Canadian supply.

#### **BUCKWHEAT**

For 2005-06, Canadian production and supply increased, as a lower seeded area was more than offset by lower abandonment and higher yields. Export are forecast to remain stable while domestic use increases. Carry-out stock are expected to be negligible. The average price is forecast to be the same as in 2004-05.

#### **FURTHER INFORMATION:**

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www.agr.gc.ca/mad-dam/

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#### CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

December 9, 2005

Grain and Crop Year (a)		Harvested	Yield	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
	000 h	na	t/ha			thousar	nd metric to	nnes		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.59	2,045	27	2,267	1,381	611	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	56	3,599	1,846	1,158	595	135
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,150	1,185	450	105-135
Lentils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005	778	750	1.28	962	10	1,010	450	315	245	310
2005-2006f	884	862	1.48	1,278	10	1,533	610	323	600	245-275
Dry Beans										
2001-2002	184	175	1.70	298	42	380	263	82	35	725
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005	163	126	1.75	220	28	303	277	21	5	650
2005-2006f	200	177	1.84	326	40	371	300	46	25	495-525
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005	47	39	1.31	51	4	75	47	23	5	385
2005-2006f	79	73	1.43	104	5	114	70	34	10	440-470
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006f	212	206	0.98	201	1	396	140	81	175	265-295
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	167	12	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	190	186	1.22	227	0	397	180	42	175	185-215
Sunflower Seed										.00 2.0
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006f	93	75	1.19	89	25	132	50	72	10	335-365
Buckwheat										000 000
2001-2002	14	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.33	8	1	9	4	5	0	340-370
Total Pulse And S		_					7	9	0	040-010
2001-2002	3,131	2.993	1.24	3.703	120	4.565	2.671	1,225	669	
2002-2003	3,025	2,399	1.16	2.788	130	3,587	1,740	1,209	638	
2003-2004	2.797	2,732	1.35	3,680	81	4,399	2,491	1,404	504	
2003-2004	3,136	2,732	1.78	5,237	135	5,876	2,491	1,706	1,232	
-007-E000	0,100	2,946	1.76	5,333	172	6,737	3,504	1,788	1,445	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, December 9, 2005

PERIOD   P	ASIS ASIS Oard Oard	(1) WHEAT 134,00 134,00 104,00 104,00 103,50 101,50	N/A	BARLEY 135.00	CORN	PRICE 8	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN		FEED	DEHY	FEATHER
December 05, 2005	oard el	134,00 134,00 104,00 104,00 103,50 101,50	2 A S	+	S S S S S	2000	107-107	MITTER	11111	MEAI	MFAI	LAH	MFAI	FFFD	PFAS	AI FAI FA	MFAI
December 12, 2005	oard el	134,00 104,00 104,00 101,50	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		132 50		268 50	147.00	117.00	MEAN	900.00	460.00					405,00
December 12, 2005	oard el	104,00 104,00 103,50 101,50	1/2	-	132,50		257,50	147,00	117,00		00,006	460,00					405,00
(4) December 05, 2005 (becember 12, 2005 (cember 12, 2005 (d) December 12, 2005 (d) December 05, 2005 (d) December 05, 2005 (e) December 05, 2005 (g) December 12, 2005 (g) December 10, 2005 (g) Dece	oard el	104,00 103,50 101,50	N/A	-	137,00		266,00			150,00	1000,000	495,00					410,00
(4) December 12, 2005  (4) December 15, 2005  (5) December 15, 2005  (8) December 12, 2005  (9) December 12, 2005  (9) December 12, 2005  (1) December 12, 2005  (2) December 12, 2005  (3) December 15, 2005  (4) December 15, 2005  (5) December 15, 2005  (6) December 15, 2005  (7) December 15, 2005  (8) December 15, 2005  (9) December 15, 2005  (1) December 15, 2005  (2) December 15, 2005  (3) December 15, 2005  (4) December 15, 2005  (5) December 15, 2005  (6) December 15, 2005	oard oard	103,50	N/A	110,00	137,00		255,00			150,00	1000,000	495,00					410,00
(4) December 05, 2005  Inipeg (4) (9) December 12, 2005  Inder Bay December 12, 2005  Re Ports December 12, 2005  A (3) December 12, 2005  A Ports December 12, 2005  A Ports December 12, 2005  I Ports December 12, 2005  I Ports December 15, 2005	oard el ore	101,50	129,00	89,00	125,00		271,00	N/A		150,00	N/A	495,00			116,33		440,00
10   10   10   10   10   10   10   10	oard el ore	141 50	127,50	88,00	125,00		260,00	N/A		150,00	N/A	495,00			116,00		440,00
(4) (9) December 05, 2005  Idecember 10, 2005  (8) December 10, 2005  Ports (3) December 05, 2005  Ports (3) December 05, 2005  Ports December 05, 2005  December 10, 2005  December 10, 2005  December 10, 2005  December 10, 2005  December 05, 2005  December 05, 2005  December 05, 2005		20.	140,00	112,50	115,00		255,00	A/A		290,00	1012,50	525,00					365,00
nder Bay December 12, 2005  (R) December 05, 2005  (Ports) December 10, 2005  Ports December 12, 2005  Ports December 12, 2005  Company December 12, 2005		139,00	140,00	112,50	115,00		247,67	N/A		290,00	1012,50	525,00					365,00
(8) December 05, 2005 December 12, 2005 Obecember 12, 2005 Ports December 12, 2005 December 10, 2005 December 10, 2005 December 12, 2005 December 10, 2005 December 10, 2005 December 10, 2005		123,20	A/A	109,75													
Ports (3) December 12, 2005  Ports (2005)  Ports (2005)  December 05, 2005  December 05, 2005  Tham (2005)  December 05, 2005  December 05, 2005		122,00	N/A	107,40													
(3) December 05, 2005  Ports December 12, 2005  December 05, 2005  tham December 12, 2005  December 12, 2005  December 05, 2005	Φ				90,83												
Ports         December 12, 2005           December 05, 2005         December 05, 2005           tham         December 12, 2005           December 05, 2005         December 05, 2005					87,05												
December 05, 2005  tham December 12, 2005  December 12, 2005		160,00	185,00	130,00													
tham December 12, 2005 December 05, 2005		145.00	185.00	130,00													
December 05, 2005	4				110.36												
	A				109.97												
Toronto   December 12, 2005   N/A						FOB				182,00	A/N	440,00	425,00	114,00		285,00	320,00
(5) December 05, 2005										182,00	N/A	440,00	425,00	114,00		280,00	320,00
nilton	A						261,91	A/A									
December 05, 2005							255.51	A/A									
Eastern December 12, 2005 FOB	38				104,77												
					108,00												
don	98												425,00	114,00			
													425,00	114,00			
Colborne	SB								86,50				425,00	114,00			
									64,50				425,00	114,00			
Jinal	90												425,00	114,00			
December 05, 2005													425,00	114,00			
Montreal December 12, 2005		155,00	145,00	142,00	120,00		266,64	203,80	$\neg$	180,00	850,00	436,50	425,00	114,00		270,00	370,00
(5) December 05, 2005			150,00	142,00	125,00	FOB	260,29	194,85	83,33	230,00	850,00	469,50	425,00	114,00		270,00	370,00
	In-Store	156,20		145,50	120,76												
$\neg$		156,50		144,80	119,97										1		
December 12, 2005	FOB	143,50		129,50			255,33										
St. Hyacinthe QC December 05, 2005		140,50	-	128,50	$\rightarrow$		247,55										
December 12, 2005	n-Store	159,07		164,89	123,77		265,02	211,27									
		155,50	N/A	158,08	123,77		254,28	210,50									
ro December 12, 2005	Track	187,38		167,20	163,79		308,41	258,86		241,10		A/A					330,00
		186,61		167,20	162,53	FOB	306,91	258,86		241,10		A/A					330,00
O December 12, 2005	Water	A/N	A/N	A/A	N/A												
December 05, 2005	& Truck	N/A	N/A	N/A	N/A												
fax December 12, 2005	In-Store	N/A	N/A	N/A	N/A		343,50		297,50		1 050,00	N/A					
NS (6) December 05, 2005		A/A	A/A	A/A	N/A		278,00		297,50		1 050,00	N/A					

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N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadata Com #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Faser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### B. CASH PRICES AND REPLACEMENT VALUES

December 12, 2005

n	D	Α	т	D	T	_	-	2	D	Α	т	N	C

	Selected Points	Price Basis		This week 12-Dec-05	Last week 28-Nov-05	Month ago 14-Nov-05	Year Ago 13-Dec-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	125.00	122.00	118.00	100.00
	(CBOT)		Oat	210.00	180.50	167.75	154.40
	(Lethbridge)		Barley	112.00	110.00	109.00	112.50
0:	Bayport, ON (1)	In-store	Wheat	148.61	145.61	141.61	123.61
	Bayport, Ort. (1)		Oat	N/A	N/A	N/A	N/A
			Barley	139.39	137.39	136.39	139.89
	Montreal, QC (1)	In-store	Wheat	153.03	150.03	146.03	128.03
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Oat	N/A	N/A	N/A	N/A
			Barley	144.31	142.31	141.31	144.81
	Moncton, NB	Truck via Halifax	Wheat	175.25	172.25	168.25	150.25
			Oat	N/A	N/A	N/A	N/A
			Barley	168.50	166.50	165.50	169.00
	Truro, NS	Truck via Halifax	Wheat	169.22	166.22	162.22	144.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	164.00	163.00	166.50
	Halifax, NS (1)	In-store	Wheat	160.28	157.28	153.28	135.28
			Oat	N/A	N/A	N/A	N/A
			Barley	152.30	150.30	149.30	152.80
	Stephenville, NL	Track / Truck via Sydney	Wheat	223.63	220.63	216.63	198.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Month Ago	Year Ago
Corn			12-Dec-05	28-Nov-05	14-Nov-05	13-Dec-04
From:	US Lake Port	On Board Vessel	91.06	90.75	84.93	101.99
To:	Montreal, QC (1)	In-store	110.10	109.79	103.97	121.03
From:	Chicago (IL)	Track	86.50	87.31	93.59	96.67
To:	Montreal, QC	Track	115.36	116.17	122.45	125.53
From:	Chatham, ON	Track	110.36	108.39	103.75	102.14
To:	Montreal, QC	Track	134.23	132.26	127.62	126.01

Soymeal 48% Pro	otein				
From: Hamilton, Of	N	261.91	255.51	256.01	245.15
To: Montreal, Q	C Track	286.24	279.84	280.34	269.48
Moncton, NE	3 Track	304.99	298.59	299.09	288.23
Truro, NS	Track	308.21	301.81	302.31	291.45
Stephenville	. NL Track / Truck via Sydney	356.84	350.44	350.94	340.08

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

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Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

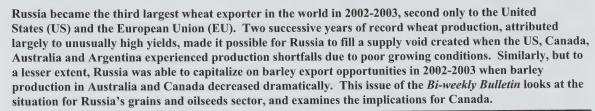
Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

December 30, 2005 Volume 18 Number 21

### RUSSIA



#### Background

Russia has a population of over 140 million (M), and it is in its second decade of economic reform following the collapse of the Soviet Union in 1991. Russia has made significant progress in the development of a market economy, but resistance to change has limited the growth in personal income, demand for food stuffs and agricultural production.

For 2005, Russia's Gross Domestic Product (GDP) is forecast to increase by 6.0%, down from 7.1% in 2004 and inflation is forecast at 9.4%, down from 10.9 % in 2004. Since the financial collapse in 1998, Russia's real GDP has increased by 38% and the capitalisation of the Russian market has increased more than fivefold, to about \$US 250 billion (G). Foreign currency reserves are estimated at US\$95G. Much of Russia's positive economic performance is attributed to high oil and gas prices in recent years.

Generally speaking, the benefits of a fairly robust Russian economy have not trickled down to the average Russian worker and poverty continues to be a serious problem. Average salaries are about US\$3,000 per year and one-third of the population lives below the poverty line. At the same time, a small number of influential oligarchs derives the benefits from a very prosperous oil and gas sector

which accounts for over 50% of Russia's total exports.

#### Agriculture

The major field crops grown in Russia, in order of production, are wheat, barley, sunflower, oats, rye, and corn. Russia's main agricultural region extends nearly 5,000 kilometres from the Central District, which borders Ukraine and Belarus, to the western part of Siberia. In 2005, for example, out of the roughly 133 million hectares (Mha) of arable land, 47 Mha of grains and oilseeds were harvested. The remainder is pasture and meadows for livestock grazing.

Agriculture accounts for about 7% of Russia's GDP, considerably less than the industrial sector which contributes 40%. Russia's agricultural sector, which employs about 12% of its labour force, has grown about 4% annually, which is somewhat slower than the industrial sector which has been growing at an annual rate of 7% for the last couple of years.

Nevertheless, today's agricultural sector bears little resemblance to the one that existed in 1991 when the Soviet Union collapsed. From being a net importer of grains, Russia has moved to being one of the largest world exporters of grain. As livestock subsidies were removed following the collapse of the Soviet Union, Russia

responded by reducing livestock production. Today, Russia is a major importer of beef and poultry meat, and the US supplies over 50% of its poultry import needs.

At a time when livestock production has been on a general decline in Russia, the exceptions are swine and poultry production. Russia's swine production has steadily increased during the past decade and, for 2005, is expected to hit a record 36 million head. Similarly, poultry production has been increasing steadily and is expected to reach a record 0.7 million tonnes (Mt) in 2005. The increase in swine and poultry production is attributed to higher prices to producers, which can be tied to the gradual phase-in of tariff rate quotas for beef and pork imports and a quota being imposed on poultry imports.

#### Russia's Agri-Food Trade

Canada is not a major trading partner with Russia in terms of agri-food products. Brazil provides, on average, US\$1.3G annually in sales of agri-food products, followed by Ukraine which sells US\$0.9G of agri-food products annually. On the export side, both Kazakhstan and Ukraine buy, on average, US\$0.26G of agri-food products annually from Russia. Trade in agri-food products between Canada and Russia has averaged CAN\$144M per year for the past five



years, with Russia enjoying a slight trade surplus during this period. By far the largest category of Canadian agrifood exports to Russia is meat and edible meat offal, averaging CAN\$41M per year. The bulk of Canada's agrifood imports from Russia are fish and crustaceans, averaging CAN\$54M per year.

#### **SITUATION 2005-2006**

For the past decade, Russia's farmers have reduced by about 11% the total area seeded to the major field crops (wheat, barley, oats, corn, rye, sunflower seed, and sovbeans.) At the same time, total production increased by about 15% due to significant increases in yields for most of the field crops grown in Russia. For example, wheat yields have increased by about 35% from the late 1990s. This is particularly significant because wheat is the largest field crop grown in Russia. A similar situation exists with barley production where, despite a 19% reduction in seeded area. production increased slightly due to a 28% increase in barley yields.

In terms of disposition, Russia quadrupled its exports of the major field crops during the past decade. The sevenfold increase in wheat exports and a quadrupling of barley exports between the early 1990s and the 2000-2004 period are particularly noteworthy. Russia's feed use, on the other hand, declined slightly as a 27% increase in swine production did not offset the 48% reduction in cattle production. In the past decade, Russia's oilseed crush has increased considerably due to a doubling of both sunflower seed and soybean crush.

#### Wheat

Wheat accounts for over half of Russia's annual grain production. Winter wheat is grown on about one-third of the total wheat area, but accounts for nearly half of Russia's total wheat production. Winter wheat varieties typically yield higher than the spring varieties. The downside to winter wheat production in Russia is that during an average year, about 13% of the crop is lost to winterkill.

Winterkill fluctuates significantly from year to year. It can result from frost damage; ice crust which smothers the crop; heaving from repeated freeze/thaw cycles, and soaking, which occurs in some of the more waterlogged regions. In 2002-2003, for example, winterkill affected 22% of the crop in the Southern District versus 2% in the following year. Crops that do not survive winter weather conditions are typically replanted in the spring to barley, sunflowers, or some other spring-seeded crop.

Wheat *production* is estimated at 48.0 Mt, up from 45.3 Mt in 2004-2005 due to a small increase in seeded area. *Exports* are forecast at 10.0 Mt, up 2.0 Mt from the previous year due to the increase in available supplies. *Feed use* is forecast at 15.3 Mt, up from 13.6 Mt in 2004-2005 due to the amount of feed wheat available and a small increase in livestock numbers. *Carry-out stocks* are forecast at 4.0 Mt, slightly above the 10-year average.

RUSSIA: WHE	AT SUPF	LY AND	DISPOSIT	ION
crop year	2003	2004	2005	2006
	-2004	-2005	-2006	-2007
	**********	thousan	d tonnes	
Carry-in Stocks Production Imports Supply	6,133	2,645	3,791	3,991
	34,100	45,300	48,000	43,000
	<u>1,026</u>	1,197	<u>1,000</u>	<u>1,200</u>
	<b>41,259</b>	<b>49,142</b>	<b>52,791</b>	<b>48,191</b>
Exports Feed Use Food Use Total Use	3,114	7,951	10,000	7,000
	12,500	13,600	15,300	14,000
	23,000	23,800	23,500	<u>23,500</u>
	38,614	<b>45,351</b>	48,800	<b>44,500</b>
Carry-out Stocks	2,645	3,791	3,991	3,691

	,	,	,	,
Carry-out Stocks	2,645	3,791	3,991	3,691
RUSSIA: BAR	LEY SUP	PLY AND	DISPOSI	TION
crop year	2003 -2004	2004 -2005	2005 -2006	2006 -2007
		thousar	nd tonnes	
Carry-in Stocks Production Imports Supply	4,706 18,000 <u>439</u> <b>23,145</b>	2,227 17,200 325 19,752	2,163 16,000 <u>400</u> <b>18,563</b>	1,263 17,000 <u>400</u> <b>18,663</b>
Exports Feed Use Food Use Total Use	2,318 13,700 <u>4,900</u> <b>20,918</b>	1,089 11,700 <u>4,800</u> <b>17,589</b>	1,200 11,300 <u>4,800</u> <b>17,300</b>	1,200 11,500 <u>4,800</u> <b>17,500</b>
Carry-out Stocks	2,227	2,163	1,263	1,163
Source: USDA-FAS,	December 2	2005		

ROODIA. OA	13 301 F L	. I AND D	3503111	214
crop year	2003	2004	2005	2006
	-2004	-2005	-2006	-2007
		thousand	d tonnes	
Carry-in Stocks Production Imports Supply	580	189	239	239
	5,200	4,950	4,800	4,700
	<del>9</del>	<u>0</u>	<u>0</u>	<del>0</del>
	<b>5,789</b>	<b>5,139</b>	<b>5,039</b>	<b>4,939</b>
Exports Feed Use Food Use Total Use Carry-out Stocks	0	0	0	0
	3,900	3,300	3,200	3,100
	<u>1,700</u>	<u>1,600</u>	<u>1,600</u>	<u>1,600</u>
	<b>5,600</b>	<b>4,900</b>	<b>4,800</b>	<b>4,700</b>
	189	239	239	239
RUSSIA: RY	F SUPPLY	Y AND DIS	SPOSITIO	N

RUSSIA: OATS SUPPLY AND DISPOSITION

RUSSIA: RY	E SUPPL	Y AND DI	SPOSITIO	N
crop year	2003 -2004	2004 -2005	2005 -2006	2006 -2007
		thousan	d tonnes	
Carry-in Stocks Production Imports Supply	1,805 4,200 <u>6</u> <b>6,011</b>	355 2,850 <u>200</u> <b>3,405</b>	105 4,000 <u>50</u> <b>4,155</b>	150 4,000 <u>50</u> <b>4,200</b>
Exports Feed Use Food Use Total Use	156 1,100 <u>4,400</u> <b>5,656</b>	0 300 <u>3,000</u> <b>3,300</b>	5 500 <u>3,500</u> <b>4,005</b>	5 450 <u>3,600</u> <b>4,055</b>
Carry-out Stocks	355	105	150	145
Source: USDA-FAS, I	December 2	005		

#### **Barley**

Barley is Russia's second major grain produced, with spring varieties accounting for 95% of total barley area and 90% of total production. About 70% of Russia's barley production has gone into the feed grain market in the past decade, but an expanding brewing industry has increased demand for malting grade barley. That increased demand for malting barley has stimulated efforts to increase the supply of domestic malting barley and the remainder is being met with increased imports.

Barley production is estimated at 16.0 Mt, down from 17.2 Mt in 2004-2005 due primarily to lower seeded area. Exports are forecast at 1.2 Mt. up from 1.1 Mt from the previous year. Feed use is forecast at 11.3 Mt. down from 11.7 Mt in 2004-2005. Carry-out stocks are estimated at 1.3 Mt, down significantly from 2.2 Mt in 2004-2005, due largely to lower available supplies of barley.

#### Oats

For the past decade, area seeded to oats has been in a steady decline in Russia. However, production has not decreased proportionately due to significant vield increases.

Oat production is estimated at 4.8 Mt. down from 5.0 Mt in 2004-2005 due to lower seeded area. Feed use is forecast at 3.2 Mt, down slightly from 3.3 Mt in 2004-2005 due to lower available supplies. Carry-out stocks are expected to be unchanged from the previous year at 0.2 Mt.

#### Rve

In the past decade, Russia has steadily decreased the amount of land seeded to rye in response to declining demand for food grade rye. Demand for feed rve has also declined. However, there have been significant yield improvements which have partially offset the decline in seeded area for rve.

Rye *production* is estimated at 4.0 Mt. up from 2.9 Mt in 2004-2005, due to a

combination of higher seeded area and vields. Much of that increased supply is expected to translate into higher food use which is forecast at 3.5 Mt. up from 3.0 Mt in 2004-2005. Carry-out stocks are estimated at 0.2 Mt, up from 0.1 Mt in the previous year.

#### Corn

Only about 20% of the corn crop in Russia is harvested for grain. The remainder is used for silage. although the amount of silage produced in recent years has decreased dramatically due

to lower livestock numbers. The area seeded to grain corn fluctuates between 0.6 and 0.8 Mha depending on soil moisture conditions at planting

Corn production is estimated at 3.2 Mt, down from 3.5 Mt in 2004-2005, due to a lower seeded area which more than offset higher yields. With a decline in available supplies. feed use is forecast at 2.9 Mt versus 3.0 Mt in 2004-2005. Carry-out stocks are forecast at 0.2 Mt. down slightly from the previous year.

#### Sunflower seed

Sunflower seed is Russia's most important oilseed crop, and Russia is one of the world's top producers of sunflower seed. The steady growth in sunflower seed production is attributed to consistently high prices being paid to producers and the relatively low cost of production, factors which continue to maintain the profitability of sunflower seed production in Russia.

Sunflower seed production is estimated at 5.8 Mt, up from 4.8 Mt in 2004-2005, due to increased seeded area and higher yields. With that increase in available supplies, exports are expected to increase by 50% from the previous year, to 0.3 Mt in 2005-2006, and crush is forecast at 5.0 Mt. up from 4.3 Mt in 2004-2005. Carryout stocks are forecast at 0.1 Mt. up significantly from the previous year.

#### OUTLOOK 2006-2007

Total production of Russia's major field crops is forecast at 78.2 Mt, down from 82.4 Mt in 2005-2006 due to lower expected yields which more than offset higher seeded area.

#### Wheat

Wheat production is forecast by Agriculture and Agri-Food Canada to decline by 10%, to 43.0 Mt, due primarily to a lower area seeded to winter wheat. With reduced supplies of wheat, exports are forecast at only 7.0 Mt, 30% below 2005-2006. Feed use is expected to decrease while food use is forecast to remain unchanged. Carry-out stocks are forecast at 3.7 Mt, down 7% from 2005-2006.

#### 2003 2004 2005 2006 2004 -2005 cron vear 2006 2007

RUSSIA: CORN SUPPLY AND DISPOSITION

crop year	-2004	-2003	-2000	-2007
	***********	thousan	d tonnes	
Carry-in Stocks	113	159	259	209
Production	2,100	3,450	3,200	3,300
Imports	<u>496</u>	_200	_200	_200
Supply	2,709	3,809	3,659	3,709
Exports	0	0	0	0
Feed Use	2,150	3,000	2,900	3,000
Food Use	400	550	_550	_550
Total Use	2,550	3,550	3,450	3,550
Carry-out Stocks	159	259	209	159

### RUSSIA: SUNFLOWER SUPPLY AND DISPOSITION

ROSSIA. SON E	JVILIC OU	I I E I AII	D D101 00	7111014
crop year	2003 -2004	2004 -2005	2005 -2006	2006 -2007
		thousan	d tonnes	
Carry-in Stocks Production Imports Supply	25 4,850 <u>5</u> <b>4,880</b>	70 4,750 <u>10</u> <b>4,830</b>	5,800 5,865	95 5,600 10 <b>5,705</b>
Exports Feed Use Food Use Crush Total Use	310 230 270 <u>4,000</u> <b>4,810</b>	200 120 200 <u>4,250</u> <b>4,770</b>	300 225 295 <u>4,950</u> <b>5,770</b>	275 215 280 <u>4,850</u> <b>5,620</b>
Carry-out Stocks	70	60	95	85
Source: USDA-FAS, D	ecember 20	05		

#### Barley

Barley *production* is forecast at 17.0 Mt, up from 16.0 Mt in 2005-2006. *Exports* are expected to remain unchanged, at 1.2 Mt, and *feed use* is forecast at 11.5 Mt, up from slightly 11.3 Mt in 2005-2006. *Carry-out stocks* are forecast at 1.2 Mt, down from 1.3 Mt, and at a historically low level.

#### Oats

Oat *production* is forecast at 4.7 Mt, down from 4.8 Mt in 2005-2006. *Feed use* is expected to decrease marginally, to 3.1 Mt, due to a small decrease in available supplies and *carry-out stocks* are forecast to remain virtually unchanged at 0.2 Mt.

#### Rye

For 2006-2007, Russia's rye *production* is forecast to remain unchanged, at 4.0 Mt, and *food use* is expected to also increase slightly, to 3.6 Mt. *Carry-out stocks* are forecast to remain stable, at 0.15 Mt in 2006-2007.

#### Corn

For 2006-2007, Russia's corn production is forecast at 3.3 Mt, up slightly from 3.2 Mt, due to higher seeded area and despite an expectation of slightly reduced yields. Feed use is forecast to increase marginally, to 3.0 Mt, and carry-out stocks are forecast at 0.2 Mt, similar to 2005-2006

#### Sunflower seed

For 2006-2007, Russia's sunflower seed *production* is forecast at 5.6 Mt, down from the previous year's record production of 5.8 Mt, as seeded area is expected to remain stable and yields return to normal levels. *Exports, crush* and *carry-out stocks* are expected to decrease slightly.

### IMPLICATIONS FOR CANADA'S GRAINS AND OILSEEDS SECTOR

Russia's potential as a competitor in the world market for grain is currently constrained by the shortage of reliable farm machinery. The current supply of farm equipment is deteriorating quicker than it is being replaced due to the heavy debt load that more than half of Russia's farms are carrying. As a result, these farmers are unable to secure the large, long-term loans needed to purchase the farm equipment and storage facilities required to compete with other major grain producers in the world. Infrastructure constraints include inadequate storage facilities and a road system which is in serious need of upgrading.

One of the factors favouring growth in grain production and exports include the considerable investment by vertically integrated companies into the agricultural sector. They are able to provide access to capital markets and modern inputs, improved management and minimized costs. A number of large domestic grain companies are leading in respective regional and functional markets. Transnational companies such as Cargill, Nidera, Louis Dreyfus, Glencore, Bunge and some others are present in the Russian grain market, especially in the exports operations sector. The shares of these companies are small, however their operations help to increase Russian grain market efficiency. For example, Louis Dreyfus has teamed-up with Russian agribusiness conglomerate Agros to form RusElCo., a primary grain handler which intends to build and operate 10 highthroughput grain elevators throughout the main Russian grain growing areas. In addition, US-based Bunge announced in October 2004, its purchase of the Rostov-na-Donu grain terminal north of the Black Sea.

Russia's agricultural sector is also expected to benefit from upgrades either being planned or being carried out at various port and grain handling facilities. This would include expansion and/or improvements at the ports of Taganrog and Yeysk, located on the Sea of Azov, the Black Sea port of Novorossiysk, the port of Vladivostok, located on the Sea of Japan, and the port of Astrakhan, located on the Caspian Sea. Total Russian port throughput capacity is

about 15 Mt, however, deep sea port capacity is only approximately 10 Mt. In response to limited capacity at Russian deep sea ports, Russian exporters have used facilities in Ukraine and other countries to reduce pooling and consolidation costs.

Over the medium-term, Russia's effect on Canada's ability to compete in world grain markets, especially that for wheat, is expected to be minimal. This is due to issues related to varietal development, assurance of supply and delivery, quality, consistency and infrastructure constraints. Canada continues to compete on the basis of consistency, quality and the dependability of supply.

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Section   Comparison   Compar	A. SELLING	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	LK FEED I	NGRE	DIENT	SATS	LECTE	ED PO	NTS						Dece	December 28, 2005	2005		
	SELECTED	REFERENCE PERIOD		(1) WHEAT	OATS	BARLEY	_		SOYBEAN	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL	GLUTEN			DEHY AI FAI FA	FEATHER
4)	Vancouver			137.00	N/A	139.00	-		300.75	184.00	120.00		900.006	460.00					405.00
100 1000 00 495.00		December 19, 2005		134.00		135.00	132.50		272.50	147.00	117.00		900.006	460.00					405.00
100   NI/A   495.00   117.00   110.00   117.00	gary	December 28, 2005		103.00	N/A	112.00	200.00		301.25			150.00	1000.00	495.00					410.00
100 N/A 495.00 117.00 116.67 1		December 19, 2005		104.00		110.00	N/A		293.00			150.00	1000.00	495.00					410.00
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100 1012.50 525.00   1012.50 525.00   1012.50 525.00   1012.50 525.00   1012.50 525.00   1012.50 525.00   1012.50 1012.50 1012.50   1012.50 1012.50   1012.50 1012.50   1012.50 1012.50   1012.50		December 19, 2005		103.50		89.00	N/A		283.00	N/A			N/A	495.00			116.67		440.00
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1050.00 N/A (1050.00 N/A (1050.		_										182.00	A/A	440.00	425.00	114.00		285.00	300.00
1050.00 N/A (25.00 114.00 14.0	Hamilton	December 28, 2005							304.01	N/A									
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10 N/A N/A 1050.00 N/A 1050.00 N/A Closing date US\$1.00 = CAN\$1.1649 Closing date		$\neg$	-	165.00		155.00	140.00	FOB	279.99	216.10	-	180.00	850.00	436.50	425.00	114.00		270.00	370.00
1050.00 N/A Closing date US\$1.00 = CAN\$1.1649 Cosing date	Trois-Rivières	December 28, 2005	-	163.60		152.10	128.14												
10 N/A N/A T 050.00 N/A US\$1.00 = CAN\$1.1649 Closing date	20	December 19, 2005		164.50		153.80	199.79												
10 N/A N/A Cosing date 1 050.00 N/A Cosing date 1 050.00 N/A Cosing date	St. Jean QC (2)	December 28, 2005		145.50		140.50	143.00		262.00										
10 N/A N/A 1050.00 N/A 1050.00 N/A Closing date US\$1.00 = CAN\$1.1649 Cosing date	St. Hyacinthe QC	December 19, 2005	$\rightarrow$	152.50		137.50	140.00		262.00									Ī	
1050.00 N/A Closing date US\$1.00 = CAN\$1.1649 Cosing date	Quebec	December 28, 2005	-	163.20		171.11	144.60		291.74	222.53									
10 N/A N/A Closing date 1050.00 N/A Closing date 1.050.00 N/A Closing date	OC.	December 19, 2005		164.83		171.74	138.03		278.07	217.73									
1 050.00 N/A Choing date US\$1.00 = CAN\$1.1649 Cooling date	Truro	December 28, 2005	_	187.45		167.20	174.78		330.61	258.86		241.10		N/A					320.00
1 050.00 N/A US\$1.00 = CAN\$1.1649	NS	December 19, 2005		187.37		167.20	164.15	FOB	324.11	258.86		241.10		N/A					330.00
1 050.00 N/A US\$1.00 = CAN\$1.1649	Truro	December 28, 2005	Water	N/A	N/A	N/A	N/A												
1 050.00   N/A	NS	December 19, 2005		N/A	N/A	N/A	N/A												
1 050.00   N/A		December 28, 2005	$\neg$	N/A	N/A	N/A	N/A		N/A		297.50		1 050.00	N/A					
US\$1.00 = CAN\$1.1649		December 19, 2005		N/A	N/A	N/A	N/A		N/A		297.50		1 050.00	N/A					
US\$1.00 = CAN\$1.1649																		Closing date	_
	Source: Market Anal	ysis Division. Agricultu	tre and Agri-Food	Canada; Ti	hunder Bay	prices are h	ased on the	Winnipeg	Commodity E	xchange (WC	E) market c	lose			US\$1.0	0 = CANS	1.1649	Dec 23/2005	

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

Footnotes: All prices in Canadian dollars per metric torne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3 CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) From (6) From (6) From (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3 CW

#### **B. CASH PRICES AND REPLACEMENT VALUES**

December 28, 2005

		TNIC

	Selected Points	Price Basis		This week 28-Dec-05	Last week 19-Dec-05	Month ago 28-Nov-05	Year Ago 29-Dec-04
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	130.00	130.00	122.00	101.00
	(CBOT)		Oat	193.75	184.00	180.50	156.40
	(Lethbridge)		Barley	117.00	113.00	110.00	112.00
To:	Bayport, ON (1)	In-store	Wheat	153.61	153.61	145.61	124.61
			Oat	N/A	N/A	N/A	N/A
			Barley	144.39	140.39	137.39	139.39
	Montreal, QC (1)	In-store	Wheat	158.03	158.03	150.03	129.03
			Oat	N/A	N/A	N/A	N/A
			Barley	149.31	145.31	142.31	144.31
	Moncton, NB	Truck via Halifax	Wheat	180.25	180.25	172.25	151.25
			Oat	N/A	N/A	N/A	N/A
			Barley	173.50	169.50	166.50	168.50
	Truro, NS	Truck via Halifax	Wheat	174.22	174.22	166.22	145.22
			Oat	N/A	N/A	N/A	N/A
			Barley	171.00	167.00	164.00	166.00
	Halifax, NS (1)	In-store	Wheat	165.28	165.28	157.28	136.28
			Oat	N/A	N/A	N/A	N/A
			Barley	157.30	153.30	150.30	152.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	228.63	228.63	220.63	199.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Month Ago	Year Ago
Corn			28-Dec-05	19-Dec-05	28-Nov-05	29-Dec-04
From:	US Lake Port	On Board Vessel	100.66	92.64	85.04	105.03
To:	Montreal, QC (1)	In-store	119.70	111.68	104.08	124.07
From:	Chicago (IL)	Track	97.91	94.46	92.17	103.10
To:	Montreal, QC	Track	126.77	123.32	121.03	131.96
From:	Chatham, ON	Track	120.65	123.03	103.43	106.55
To:	Montreal, QC	Track	144.52	146.90	127.30	130.42

Soymeal 48% Protein					
From: Hamilton, ON		304.01	272.82	253.64	243.61
To: Montreal, QC	Track	328.34	297.15	277.97	267.94
Moncton, NB	Track	347.09	315.90	296.72	286.69
Truro, NS	Track	350.31	319.12	299.94	289.91
Stephenville, NL	Track / Truck via Sydney	398.94	367.75	348.57	338.54

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

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Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

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<sup>\*</sup> Includes Canada: Grains and Oilseeds Outlook

<sup>\*\*</sup> Includes Canada: Pulses and Special Crops Outlook

# Market Analysis Division

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The Market Analysis Division provides timely market information, analysis and forecasting of supply, demand, trade and prices for domestic and international grains, oilseeds, pulse and special crops to industry and governments.

#### Grains, Oilseeds, Pulse and Special Crops

Market analysis and economic forecasts to enable the Program Team to implement risk management programs for farmers and to reduce financial risk of government grain-related programs.

- Recommendations of initial/adjustment payments under the Canadian Wheat Board Act and the Agricultural Marketing Programs Act (AMPA)
- Recommendations of spring credit advances (APF), and fall advances under AMPA
- Forecasts of farm-gate prices by province/crop/specific grade for Crop Insurance under the Farm Income Protection Act
- Market information and price forecasts for the Canadian Agricultural Income Stabilization (CAIS) Program
- Price and marketing forecasts for farm income for Risk Management Team

#### Market analysis and economic forecasts:

a) to improve market signals to support grain marketing and market development

b) to support Value Chain Roundtables to foster collaborative industry-government actions that will secure market success

- Preparation of market and policy analysis (e.g. country profile), commodity outlook and monthly forecasts of supply/demand/price outlook.
- Dissemination of market information/analysis via e-mail, Biweekly Bulletin, and the Market Analysis Division Online website (English/French).
- Feed Input and Feed Grain Price Weekly Survey for supply managed industries to establish cost of production
- Contribute to Grains and Oilseeds Industry Long Term International Strategies
- Market Research as required by the Grains & Oilseeds Value Chain Roundtable

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### Agriculture and

# Bi-weekly Bulletin

January 20, 2006 Volume 19 Number 1

CANADIAN OUTLOOK FOR GRAINS, OILSEEDS, **PULSES AND SPECIAL CROPS IN 2006-2007** 

Production of grains, oilseeds, pulses and special crops in Canada is forecast to decrease to 70 million tonnes (Mt) in 2006, from 72 Mt in 2005, largely due to lower yields. Total exports are projected to increase, while carry-out stocks are expected to decline. World wheat and oilseed prices are expected to decrease in 2006-2007 due to increased supplies in the major producing countries. World coarse grain prices are expected to increase slightly, mainly due to lower corn production in the United States (US). Canadian prices will continue to be pressured by the strong Canadian dollar. The market outlook is tentative due to the high degree of uncertainty regarding global supply and demand conditions. Normal weather patterns have been assumed. Unusual weather conditions in any of the major importing or exporting countries could significantly alter the outlook. Trade policy factors, such as the anti-dumping and countervail duties currently in place on grain corn imports from the US, will also affect the outlook for 2006-2007.

#### CANADIAN PRODUCTION OUTLOOK

Area seeded for 2006 will be influenced by expected net returns, current prices, expected delivery opportunities, crop rotation requirements, potential disease and pest problems, and on-farm stocks. The following forecasts are not based on a survey of farmers. The first survey of farmers' 2006 seeding intentions will be released by Statistics Canada on April 25, 2006.

Expected net returns by province were calculated using projected 2006 input costs, trend yields and current prices, to provide potential returns net of operating expenses for the major crops, as viewed by a farmer making planting decisions in early 2006. These projections indicate that, of the major western Canadian crops, non-durum wheat and oats generally have the highest potential net returns. Expected feed barley returns are not attractive, but much of this crop is grown for on-farm feeding, and malting barley returns are expected to be good, supporting barley area. Oat area is supported by good potential returns in Manitoba and Saskatchewan. High expected net returns for sunflower seed and chickpeas are projected to result in a shift into these crops. In eastern Canada, expectations of stronger corn prices resulting from the recently announced provisional antidumping and countervailing duties (AD/CVD) on imports of US corn offset the impact of higher input costs, and corn area is expected to be relatively unchanged.

Canola and durum wheat supplies have reached burdensome levels, with durum deliveries restricted by Canadian Wheat Board (CWB) delivery contracts. These factors increase the incentive to reduce the area of these crops and increase the area of alternative crops such as non-durum wheat. oats and barley.

Agriculture and Agri-Food Canada (AAFC) forecasts that the areas seeded to nondurum wheat, oats, barley, corn, dry peas, sunflower seed, chickpeas and buckwheat will increase in 2006, but decrease for durum wheat, flaxseed, canola, soybeans, dry beans, lentils, mustard seed and canary seed. Summerfallow area is expected to decrease, but much of this will be due to the seeding of areas in Manitoba that were not seeded in 2005 due to excess moisture.

Normal abandonment rates and trend yields have been assumed for 2006. In general, yields in western Canada are expected to be well below the 2005 yields, which were well above normal due to near-ideal growing conditions in most regions, with ample moisture and no extreme heat. Grain and oilseed production in western Canada is

forecast to decline by 3% from 2005, to 49 Mt, with pulse and special crop production expected to be down by 8% to 4.7 Mt. In eastern Canada, production is projected to decrease by 4% to 15 Mt for grains and oilseeds, and by 11% to 0.2 Mt for pulses and special crops.

#### WHEAT

#### WORLD

World wheat production is expected to increase slightly in 2006-2007, to 621 Mt. Carry-out stocks are projected to increase only slightly, but major exporter1 stocks are forecast to rise by 15%, to about 60 Mt, the highest in 15 years. Of particular importance is the US wheat supply and disposition outlook, as the major commodity futures markets are located in the US. US production is expected to increase by 5% to 2.2 billion bushels, with carry-out stocks forecast to rise significantly. The stock-touse ratio is forecast at 32%, versus 24% in 2005-2006, the highest in 5 years. As a result, the average US farm price is expected to fall by 10%, to US\$3.00 per bushel (/bu).

United States, European Union (EU-25), Canada, Australia and Argentina



#### World Price Outlook

World **non-durum wheat** prices are expected to decline in 2006-2007, as a result of the rising exporter stocks. The US Hard Winter Ordinary (HWO) wheat price, FOB Gulf, is forecast to decline to US\$130-140 per tonne (/t) for 2006-2007 (August-July), compared to US\$155-165/t in 2005-2006 and US\$155/t in 2004-2005. Protein premiums are expected to decline, assuming normal protein levels in the US and Canadian spring wheat crops for 2006.

World durum prices are expected to decline slightly, but the premium to spring wheat is expected to increase due to lower supplies in the major exporting countries. However, these supplies are forecast at over 20 Mt, more than 1 Mt above the 10-year average, making a major price rally unlikely in the durum market. The US No.3 Hard Amber Durum (HAD) price, FOB Gulf, is forecast at US\$170-180/t, slightly lower than 2005-2006.

#### **CANADA**

### Non-durum Wheat: Higher Production and Lower Prices

Non-durum wheat seeded area is forecast to increase by 12% in 2006. Production is projected to rise by 6%, with total supply rising by 4% to 27.4 Mt. Domestic feed use is projected to increase slightly, mainly due to increased feeding of soft red winter (SRW) wheat in Ontario. Exports are forecast to increase by almost 10%, assuming that the supply of good quality Canada Western Red Spring (CWRS) wheat increases. Carry-out stocks are projected to decline by more than 10%. CWB pool returns for non-durum wheat are forecast by AAFC to decline due to the lower world prices and the continued appreciation of the Canadian dollar. Returns for No.1 CWRS wheat with 11.5% protein are projected at \$170/t in-store Vancouver or St. Lawrence (I/S VC/SL), 11% below 2005-2006.

### **Durum Wheat: Lower Production and Slightly Lower Prices**

Durum area is projected to decline by 9%, as a result of extremely high carry-in stocks, lower pool returns and poor delivery opportunities in 2005-2006. Production is forecast to fall by over 20%, but this will be largely offset by higher carry-in stocks, and total supply is projected to decline by only 3%, remaining the second highest on record. Exports are projected to decline slightly, due to lower world import demand and increased competition from other exporters. Carry-out

stocks are forecast to remain unchanged at a record 3.5 Mt. **Durum** pool returns are forecast to decline only slightly, with No.1 CWAD 11.5% at \$180/t, \$2/t lower than in 2005-2006. The projected premium over No.1 CWRS 11.5% is \$10/t, versus a discount of \$8/t in 2005-2006.

Ontario winter wheat seeded area has increased by almost 30%, to 0.45 million hectares, due to relatively strong wheat prices and an early soybean harvest. Production is forecast to rise by 30%, to a near-record 2.0 Mt. Feed use, particularly of SRW wheat, is expected to rise sharply due to large supplies and strong domestic feed prices in Ontario resulting from the corn AD/CVD. Exports are expected to be relatively unchanged at about 0.8 Mt.

#### **COARSE GRAINS**

#### WORLD

World coarse grain production is forecast to increase slightly from 2005-2006, to 960 Mt. Lower US corn production is expected to be more than offset by higher coarse grain production in the EU-25, the Black Sea region and South Africa. World supply, however, is expected to decline marginally, due to lower carry-in stocks. Carry-out stocks are projected to decrease by 13% to 135 Mt. World trade is forecast to increase slightly to 102 Mt.

US corn production is forecast to decrease by 5% to 267 Mt. Area seeded is expected to decrease because of large carry-in stocks and high input costs. The lower US supply is expected to more than offset higher supplies in the EU and South Africa, supporting world corn prices. The average US farm price for corn is forecast by AAFC to increase to US\$2.05/bu from US\$1.80/bu for 2005-2006.

World barley production is forecast to increase by 7% to 145 Mt, rising for all major exporters except Australia. Total supply is expected to increase only slightly due to lower carry-in stocks. World barley trade is forecast to increase by 3% to 17.5 Mt. World carry-out stocks are expected to increase by 4%. As a result, world prices are projected to decrease slightly for feed barley and be similar to 2005-2006 for malting barley.

#### CANADA

#### Barley: Higher Production and Higher Prices

Area seeded to barley is forecast to increase by 8% from 2005-2006, with production rising by 3% to 12.9 Mt. Total supply, however, is expected to decrease marginally, as a result of lower carry-in stocks. Domestic feed consumption is projected to increase by 8%, due to larger inventories of, and higher prices for, cattle and hogs. Feed barley shipments from western to eastern Canada are forecast to increase, as a result of lower eastern corn imports from the US associated with the AD/CVD on unprocessed US corn. Assuming normal crop quality, malting barley exports are expected to increase to over 1.0 Mt. Feed barley exports, however, are forecast to decrease. as deliveries to the CWB are expected to become less attractive than the off-Board market. Carry-out stocks are expected to decline by over 25% to 2.2 Mt. Domestic feed barley prices are forecast to increase by about 10%, to \$125/t for 1CW, in-store Lethbridge, while export prices decline slightly. The CWB pool returns for malting barley are projected to decrease for Six-Row varieties but remain unchanged for Two-Row varieties

### Corn: Lower Production and Higher Prices

Forecasts are very tentative, depending on the final countervail and anti-dumping decision from the Canada Border Services Agency (CBSA), expected March 15, 2006, and the final injury decision of the Canadian International Trade Tribunal, expected on April 18, 2006. If final AD/CVD duties are imposed at levels similar to the provisional duties announced December 15, 2005 by the CBSA, they are expected to support domestic prices. Despite the expected increase in input costs, corn area would be forecast to increase by 4% from 2005-2006. Production would be projected to decrease to 9.0 Mt, due mainly to lower yields, and total domestic supply is expected to decrease by 9%. Higher corn prices would be expected to decrease feed use significantly as feed grains from western Canada are substituted for corn and exports of lighter animals increase. Despite lower domestic production, corn imports would be expected to decrease significantly because of the lower than anticipated feed use and ethanol production partly related to the duty on grain corn imports from the US. If final duties are imposed at levels similar to the

CBSA's provisional duties, the average price of corn, Chatham elevator, would be forecast to increase from \$110/t for 2005-2006 to \$115-135/t for 2006-2007.

#### Oats: Higher Production and Lower Prices

The area seeded to oats is forecast to increase by 15% from 2005-2006, as a result of higher prices and lower production costs relative to other crops. Production is projected to increase by 18% to 4.0 Mt. Total supply is expected to increase by 11%. as higher production more than offsets lower carry-in stocks. While domestic food use is expected to remain steady, feed use is projected to increase. Despite stronger competition from the EU, Canadian exports. mainly to the US, are forecast to increase by 6% to 1.7 Mt, due to increased supplies of milling quality oats. The average nearby Chicago Board of Trade oat price is forecast to decrease to CAN\$125/t. from CAN\$135/t for 2005-2006.

#### **OILSEEDS**

#### WORLD

World production of the eight major oilseeds is forecast to decrease slightly, to 380 Mt, for 2006-2007. World oilseed supplies are forecast to remain stable at record highs, as the drop in output is mostly offset by a 9% rise in carry-out stocks. World oilseed use is forecast at a record 386 Mt, supported by increased vegoil and protein meal consumption in China and India. In the EU-25 and the US the consumption of veg-oil for bio-diesel production is forecast to continue rising on support from strong crude oil prices. Trade is projected to rise to 83 Mt as the oilseed industry continues to expand in emerging economy countries while carry-out stocks are forecast to decline slightly from the record highs set in 2005-2006.

World soybean production is forecast to decrease slightly, to 217 Mt, from the record 222 Mt grown in 2005-2006. Production in the US is projected to decline slightly because of lower yields while South American planted area falls under pressure from low prices, higher input costs and credit constraints.

World soybean usage is forecast to rise to a record 218 Mt on support from increased Chinese, South American and US crush. Strong growth in soyoil usage in China, the

US and in the Middle East is expected. However, the growth in world soymeal usage, supported over the past several years by increased meat consumption in Asia, is being tempered by the widespread outbreaks of HN51 Avian Influenza in Asian poultry flocks. Concerns over the possible spread of an epidemic into other regions has increased uncertainty and pressured prices in the protein meal market.

#### **US Soybean Prices Decrease Slightly**

The US farm price of soybeans is projected to decline to US\$5.00/bu, from US\$5.35/bu for 2005-2006, under pressure from burdensome carry-out stocks which are near 20 year highs. Soyoil prices are expected to fall by 10% to US\$0.21 per pound for 2006-2007, under pressure from high oil yields and burdensome carry-in stocks. Similarly, soymeal prices are projected to decrease slightly to US\$165 per short ton under pressure from high supplies and constrained exports for 2006-2007.

#### CANADA

#### Canola: Lower Production and Lower Prices

The area seeded to canola is forecast to decline by 12% because of low prices and burdensome carry-in stocks. Production is projected to drop by 22%, but is still expected to be the fifth highest on record. Total supply is expected to decrease at a slower pace due to the record-high carry-in stocks. Domestic crush and exports are forecast to be unchanged at near record levels, but will face stiff competition from large competing supplies of soybeans and palm oil. Carry-out stocks are forecast to decline but remain extremely burdensome. The average price is forecast to decline under pressure from burdensome Canadian canola carry-out stocks and low US soyoil prices.

### Flaxseed: Lower Production and Stable Prices

The area seeded to flaxseed is forecast to fall by about 4% from the 10 year highs set in 2005-2006, because of burdensome carry-in stocks and low prices relative to cereals. Production is projected to decline by 12%, but remain sharply above the 5 year average. Total supply is projected to rise to the highest level since 1999-2000 as the large carry-in stocks more than offset the drop in output. Exports are forecast to remain stable on steady EU and US import demand and continued high crude oil prices.

Carry-out stocks are expected to rise, but remain below 20 year highs. The average price is expected to remain stable.

### Soybeans: Lower Production and Lower Prices

The area seeded to soybeans is forecast to decline due to competitive expected net returns for corn. Production is forecast to decline slightly. Total supply is projected to fall by 4%, despite support from higher imports. Domestic crush is forecast to remain stable at a near record pace while exports are projected to remain near record highs as a result of strong world demand for edible soybeans. The average Chatham price will be pressured by low US soybean prices and is forecast to decline slightly from 2005-2006.

## PULSE AND SPECIAL CROPS

### Dry Peas: Lower Production and Higher Prices

World production is forecast to increase by 4% from 2005-2006, to 11.7 Mt, due to higher production in the EU and US. Supply is expected to increase by 2% to 12.5 Mt.

Canadian seeded area is forecast to increase because of good deliveries in 2005-2006, relatively low carry-in stocks and low fertilizer requirements, but with production declining marginally due to lower yields. Supply is forecast to decrease because of lower production and carry-in stocks. Exports are expected to decrease because of higher world production and lower Canadian supply, while domestic use increases because of stronger demand in the domestic feed market. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 8%.

The pressure from higher world supply is expected to be more than offset by stronger demand, especially in the domestic feed market. Therefore, the average price of dry peas over all grades, types and markets, is forecast to increase slightly.

#### Lentils: Lower Production and Stable Prices

World production is expected to decrease by 7% to 3.8 Mt, but supply is forecast to increase by 2% to 4.6 Mt.

Canadian seeded area is forecast to decrease due to historically low prices,

relatively low expected net returns and high carry-in stocks, with production forecast to drop by 25%. Production of red lentils is expected to increase while production of green lentils decreases. Supply is expected to increase slightly, due to higher carry-in stocks. Exports are forecast to increase due to stronger demand and higher Canadian supply of red lentils. Carry-out stocks are expected to increase slightly, with a s/u ratio of 64%. The average price of lentils over all grades and types is forecast to remain stable as pressure from higher world supply is offset by stronger demand.

### Dry Beans: Higher Production and Stable Prices

The most important influence on Canadian dry bean prices is US production, which is forecast to decrease by 13% to 1.03 Mt because of lower seeded area, higher abandonment and lower yields. However, US supply is expected to decrease by only 5% to 1.26 Mt due to higher carry-in stocks.

Canadian seeded area is forecast to decrease because of historically low prices, but production and supply are forecast to rise due to lower abandonment and higher yields. Exports are expected to increase due to the higher supply. Carry-out stocks are forecast to increase but remain relatively low, with a s/u of 9%. The average price, over all classes and grades, is forecast to remain stable as pressure from higher Canadian supply is offset by lower US supply.

### Chickpeas: Higher Production and Lower Prices

World production is forecast to remain stable at to 8.6 Mt, with an increase for the kabuli type and a decrease for the desi type. Supply is expected to increase marginally to 9.0 Mt because of higher carry-in stocks.

Canadian seeded area is forecast to increase due to good prices and relatively high expected net returns. Production and supply are forecast to increase only slightly as a result of lower yields. Exports are forecast to increase slightly and carry-out stocks are expected to increase but remain relatively low. The average price, over all types, grades and sizes, is forecast to decrease due to the higher world supply of the kabuli type, which accounts for about 90% of Canadian production.

### Mustard Seed: Lower Production and Higher Prices

World mustard seed trade is dominated by Canada. Canadian seeded area is forecast to decrease sharply because of historically low prices and relatively low expected net returns. Production and supply are both forecast to decrease. Exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 48%. The average price, over all types and grades, is forecast to increase due to the lower supply.

#### Canary Seed: Lower Production and Higher Prices

World canary seed production is forecast to decrease by 31% to 185,000 because of lower production in Canada. Supply is expected to decrease by only 16% to 365,000 due to higher carry-in stocks.

Canadian seeded area is forecast to decrease sharply because of historically low prices, relatively low expected net returns and high carry-in stocks. Production and supply are forecast to decrease. Exports are expected to increase slightly due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 44%. The average price is forecast to increase slightly due to the lower supply.

#### Sunflower Seed: Higher Production and Marginally Higher Prices

World sunflower seed production and supply are forecast to decrease by 3% to 28.6 Mt and 30.1 Mt, respectively. US production is expected to decrease by 18% to 1.5 Mt, due to lower trend yields, and supply is forecast to decrease by 9% to 1.75 Mt.

Canadian seeded area is forecast to increase due to relatively high expected net returns. Production and supply are forecast to increase because of the higher seeded area, lower abandonment and higher yields. Exports are expected to increase because of lower supply in the US and higher Canadian supply. Carry-out stocks are forecast to increase, but remain relatively low with a s/u ratio of 13%. The price of the oilseed type is expected to be supported by lower world and US supply, while the price of the confectionery type is expected to be stable due to stable North American supply. Therefore, the average

price, over both types and all grades, is forecast to increase only marginally.

### Buckwheat: Production and Prices Remain Stable

Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower yields. Prices are expected to remain stable.

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#### **ESTIMATED NET REVENUE: 2006-2007**

#### **MANITOBA**

	Wheat	Barley					Sunflower	Dry Peas	5		
	CWRS	Feed 1/	Canola	Flaxseed	Soybeans	Oats	Confectionery	Green (food)	Feed		
Variable Costs 2/	\$/ha										
Seed (inc. treatment)	29	28	64	33	132	27	90	64	64		
Fertilizer	89	89	107	77	34	82	107	47	47		
Chemical	78	65	97	53	108	26	145	70	70		
Fuel	37	37	37	37	39	37	38	38	38		
Repairs	26	26	26	26	25	26	28	27	27		
Crop Insurance	14	12	22	15	21	16	19	15	15		
Interest	8	8	10	7	10	6	13	8	8		
Other	20	20	20	20	21	20	37	21	21		
Total Variable Costs	300	285	383	267	391	240	477	290	290		
Projected Returns 3/	2 CWRS*	1 CW	1 CAN	1 CW	2 CAN	1 CW	1 CAN	2 CAN	Feed		
Projected Yield (t/ha)	2.65	3.35	1.75	1.35	2.00	2.90	1.45	2.50	2.50		
Current Price (\$/t)	137	71	220	243	225	128	375	130	110		
Projected Revenue (\$/ha)	363	238	385	328	450	371	544	325	275		
Net Return/(Loss) (\$/ha)	63	(47)	2	61	59	131	67	35	(15)		

#### SASKATCHEWAN: Brown Soil Zone - conventional seeded stubble

]	Wheat			Barley	Lentils	Mustard	Chickpea	is
ı.	CWRS	Durum	CPS	Feed 1/	Large Green	Yellow	Large Kabuli	Desi
Variable Costs 4/					\$/ha			
	18	21	15	15	60	44	185	51
Seed (inc. treatment) Fertilizer	66	66	66	66	20	66	20	20
Chemicals	39	40	37	37	95	44	170	82
Fuel	38	38	38	38	42	40	42	42
Repairs	18	18	18	18	28	18	28	28
Crop Insurance	9	10	11	11	33	17	32	25
Interest	5	5	5	5	7	6	11	6
Other	22	22	19	19	20	18	17	17
Total Variable Costs	215	220	209	209	304	252	504	270
Total Vallable Gools								
Projected Returns 3/	1 CWRS*	1 CWAD*	1 CPS	1 CW	1 CAN	1 CAN	2 CW	2 CW
Projected Yield (t/ha)	1.80	1.80	2.25	2.00	1.20	0.85	1.10	1.20
Current Price (\$/t)	149	147	98	80	265	275	660	250
Projected Revenue (\$/ha)	268	265	221	160	318	234	726	300
, , , , , , , , , , , , , , , , , , , ,								
Net Return/(Loss) (\$/ha)	54	44	12	(49)	14	(18)	222	30

#### SASKATCHEWAN: Black Soil Zone - conventional seeded stubble

	Wheat	Barle	v		Dry Peas			Canola	Canary Seed
	CWRS	Malting		Oats	Yellow (food)	Feed	Flaxseed		
					\$/ha				
Variable Costs <sup>4/</sup>							22	70	17
Seed (inc. treatment)	19	16	16	21	46	37			
Fertilizer	81	81	81	81	16	16	71	88	81
Chemicals	52	47	47	25	69	64	60	58	52
Fuel	38	38	38	38	42	42	42	40	38
	24	24	24	24	35	35	29	24	24
Repairs	11	11	11	13	17	17	16	18	19
Crop Insurance	6	5	5	5	6	5	6	7	6
Interest	30	24	24	24	22	22	24	24	27
Other			248	233	252	238	271	330	264
Total Variable Costs	262	248	240	233	232	200			
During to all Deturns 3/	2 CWRS*	SS2R	1 CW	3 CW	2 CAN	Feed	2 CW	1 CW	
Projected Returns 3/	2.25	2.65	2.85	2.35	2.15	2.15	1.20	1.50	1.00
Projected Yield (t/ha)		113	75	117	120	100	233	217	185
Current Price (\$/t)	135		214	275	258	215	280	326	185
Projected Revenue (\$/ha)	304	299	214]	2/5	230	210			
Net Return/(Loss) (\$/ha)	42	52	(34)	42	6	(23)	9	(4)	(79)

Current prices as of January 3, 2006. For wheat, durum and malting barley, the December 2005 PRO is used. Totals may not add due to rounding.

<sup>&</sup>lt;sup>2</sup> 2005 Manitoba Agriculture, Food and Rural Initiatives variable costs adjusted by the projected Farm Input Price Index (FIPI)

AAFC forecast, January 2006

4 2005 Saskatchewan Agriculture, Food and Rural Revitalization variable costs adjusted by the FIPI

<sup>\*</sup> Wheat: 13.5% protein / Durum: 13.0% protein

#### **ESTIMATED NET REVENUE: 2006-2007**

ALBERTA	Brown	Soil Zone	- stubble
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	Wheat		Barley		Lentils	Chickpeas	Mustard
	CWRS	Durum	Feed 1/	Canola	Large Green	Large Kabuli	Yellow
Variable Costs 2/				\$	/ha	•••••	
Seed (inc. treatment)	24	27	19	32	67	174	27
Fertilizer	67	67	67	46	16	16	75
Chemical	61	61	31	57	50	76	63
Fuel	22	22	22	22	22	22	22
Repairs	17	17	17	17	19	19	17
Crop Insurance	20	22	22	32	20	25	30
Interest	3	3	3	3	3	3	3
Other	27	28	29	26	25	25	25
Total Variable Costs	240	245	209	234	222	359	260
Projected Returns 3/	1 CWRS*	1 CWAD*	1 CW	1 CAN	1 CAN	2 CW	1 CAN
Projected Yield (t/ha)	1.80	1.80	1.90	1.35	1.20	1.20	0.85
Current Price (\$/t)	158	150	83	220	270	660	275
Projected Revenue (\$/ha)	284	270	158	297	324	792	234
Net Return/(Loss) (\$/ha)	45	25	(51)	63	102	433	(27)

#### ALBERTA: Black Soil Zone - stubble

	Wheat		Barley	Oats	Dry Peas		
	CWRS	CPS	Feed 1/		Green (food)	Feed	Canola
Variable Costs 2/				\$	/ha		
Seed (inc. treatment)	33	40	27	27	80	80	48
Fertilizer	116	116	116	116	32	32	142
Chemicals	59	59	52	19	65	65	77
Fuel	32	32	32	32	32	32	32
Repairs	33	33	33	33	36	36	33
Crop Insurance	25	25	22	23	25	25	27
Interest	5	5	5	5	5	5	6
Other	44	46	48	45	44	44	28
Total Variable Costs	348	357	335	301	319	319	395
Projected Returns 3/	2 CWRS*	1 CPS	1 CW	1 CW	2 CAN	Feed	1 CAN
Projected Yield (t/ha)	2.50	3.40	3.25	2.45	2.40	2.40	1.75
Current Price (\$/t)	144	107	83	104	130	110	220
Projected Revenue (\$/ha)	360	364	270	255	312	264	385
Net Return/(Loss) (\$/ha)	12	7	(65)	(46)	(7)	(55)	(10)

#### **ONTARIO:** conventional seeded

	Wheat		Barley	Corn		Dry Beans	Canola
	SRW	HRW	Feed 1/	Grain	Soybeans	White Pea	Winter
Variable Costs 4/	***************************************	•••••	***************************************	\$/I	na	•••••	
Seed (inc. treatment)	95	126	84	156	97	146	89
Fertilizer	158	204	154	193	59	84	247
Chemicals	38	38	100	110	103	167	78
Fuel	29	29	29	44	29	47	23
Repairs	41	41	41	43	43	46	33
Crop Insurance	20	20	10	41	39	45	25
Interest	18	22	14	21	12	15	13
Other	40	40	24	182	44	23	28
Total Variable Costs	440	520	456	789	426	575	535
Projected Returns 3/	1 CERW	1 CERW*	Feed	2 CE	2 CAN	1 CAN	1 CAN
Projected Yield (t/ha)	5.00	4.25	3.30	8.00	2.60	2.00	2.10
Current Price (\$/t)	115	140	105	112	240	485	220
Projected Revenue (\$/ha)	575	595	347	896	624	970	462
Net Return/(Loss) (\$/ha)	135	75	(109)	107	198	395	(73)

Current prices as of January 3, 2006. For wheat and durum in Alberta, the December 2005 PRO is used. Totals may not add due to rounding. 

Off-Board 2005 Alberta Agriculture, Food and Rural Development variable costs adjusted by the FIPI

<sup>&</sup>lt;sup>37</sup> AAFC forecast, January 2006 <sup>47</sup> 2005 Ontario Ministry of Agriculture, Food and Rural Affair variable costs adjusted by the FIPI

<sup>\*</sup> CWRS: 13.5% protein / CWAD: 13.0% protein / CERW 12.0% protein

Grain and Crop Year (a)	Area Seeded H	Area arvested	Yield	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Durum									500	4.040	0.504	004
2004-2005	2,230	2,141	2.32	4,962	1	6,752		257	533	1,013	2,521	201
2005-2006f	2,341	2,297	2.58	5,915	1	8,436		260		1,236	3,500	182 * 180 **
2006-2007f	2,130	2,090	2.23	4,665	1	8,166	3,500	265	700	1,166	3,500	100
Wheat Except		7 700	0.74	00.000	40	05.000	44 500	0.704	4 574	0.420	5,471	190
2004-2005	8,169	7,722	2.71	20,898	13	25,203	,	2,791	4,574	8,138		190 *
2005-2006f	7,784	7,530	2.77	20,860	15	26,347		2,825		7,747		170 **
2006-2007f	8,693	8,460	2.60	22,000	15	27,415	14,500	3,100	4,160	8,115	4,800	170
All Wheat	40.000	0.000	0.00	05.000	4.4	04.055	44.040	3,048	5,107	9,151	7.992	
2004-2005	10,399	9,862	2.62	25,860	14	31,955		3,046		8,983	,	
2005-2006f	10,125	9,826	2.72	26,775	16 16	34,783	16,900 18,000	3,365		9,281	8,300	
2006-2007f	10,823	10,550	2.53	26,665	16	35,581	18,000	3,303	4,000	9,201	0,300	
Barley												
2004-2005	4,678	4,050	3.26	13,186	83	15,371		263		10,019		112
2005-2006f	4,440	3,889	3.21	12,481	30	16,000		360		10,600		100-120
2006-2007f	4,815	4,210	3.06	12,900	30	15,930	2,300	360	10,665	11,430	2,200	115-135
Corn										40.050	4.000	404
2004-2005	1,185	1,072	8.24	8,837	2,422	12,401		2,395		10,358		101
2005-2006f	1,124	1,096	8.63	9,461	1,800	13,062		2,450		11,362		90-110
2006-2007f	1,170	1,130	7.96	9,000	1,500	12,000	150	2,750	7,785	10,550	1,300	110-130
Oats 2004-2005	1,995	1,315	2.80	3,683	26	4,497	1,675	110	1,568	1.834	988	131
2005-2006f	1,853	1,316	2.59	3,432		4,435			.,			125-145
2006-2007f	2,136	1,550	2.58	4,000		4,915						115-135
Rye	2,100	1,000	2.00	1,000		,,,,,,	,					
2004-2005	284	165	2.53	418	1	487	122	48	155	220	145	69
2005-2006f	223	148	2.42			505	150	48	170	235	120	65-85
2006-2007f	207	150	2.33			471	150	48	176	241	80	75-95
Mixed Grains	20,											
2004-2005	220	111	2.87	318	0	318	3 0	0	318	318	3 0	
2005-2006f	209	109	2.78		0	303	3 0	(	303	303		
2006-2007f	215	115	2.87		0	330	0	(	330	330	) 0	
Total Coarse												
2004-2005	8,362	6,713	3.94	26,442	2,531	33,074						
2005-2006f	7,850	6,568	3.96	26,036	1,846	34,306						
2006-2007f	8,542	7,155	3.71	26,580	1,546	33,646	3 4,300	3,298	3 20,856	24,766	3 4,580	
Canola												
2004-2005	5,319	4,938	1.57	7,728	3 108	8,444	3,412	3,03	1 328	3,403	3 1,629	309
2005-2006f	5,491	5,253	1.84						595	3,940	3,000	245-285
2005-2000f	5,053	4,890	1.60					3,300	405	3,750	2,700	235-275
Flaxseed	0,000	1,000		,,,,,								
2004-2005	728	528	0.98	517	7 38	648	3 468	n/a	a n/a			
2005-2006f	842	803	1.35	1,082	2 20	1,132	2 700	n/a	a n/a			
2006-2007f	805	782	1.21	950	20	1,170	700	n/a	a n/a	245	5 225	265-305
Soybeans												
2004-2005	1,229	1,178	2.59	3,048	393	3,58						
2005-2006f	1,176	1,169	2.70	3,16	1 250	3,68						
2006-2007f	1,144	1,125	2.53	2,850	) 450	3,550	0 1,150	1,750	) 400	2,250	) 150	205-245
Total Oilseed											1000	
2004-2005	7,277	6,643	1.70									
2005-2006f	7,510	7,225	1.92	13,904	420							
2006-2007f	7,002	6,797	1.71	11,600	620	15,67	0 6,350	) n/a	a n/a	6,24	5 3,075	
Total Grains	And Oilseed	s									_	
2004-2005	26,038	23,219	2.74	63,59	3,084							
2005-2006f	25,484	23,620	2.82	66,71	5 2,282							
2006-2007f	26,368	24,502	2.65	64,84	5 2,182	84,89	7 28,650	) n/s	a n/a	40,292	2 15,955	)

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22 □007

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Total excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola

<sup>(</sup>No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham). \* Canadian Wheat Board WB Pool Return Outlook - December 22, 2005

<sup>\*\*</sup> AAFC forecast, January, 2006

F: forecast; Agriculture and Agri-Food Canada - January 6, 2006

		Area	Area				Total		Total Domestic	Carry-out	Average
Grain a		Seeded thousa	Harvested and ha	Yield t/ha	Production	Imports (b)	Supply -thousand r	Exports (b) netric tonnes	Use (d)	Stocks	Price (e) \$/t
Dry Pea	ıs										
2002-20		1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-20	004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-20	05	1,388	1,345	2.48	3,338	56	3,599	1,845	1,159	595	135
2005-20	006f	1,366	1,319	2.35	3,100	90	3,785	2,200	1,235	350	105-135
2006-20	07f	1,450	1,400	2.17	3,040	100	3,490	1,950	1,290	250	110-140
Lentils											
2002-20	003	601	387	0.91	354	9	494	320	119	55	390
2003-20	004	554	536	0.97	520	5	580	368	174	38	420
2004-20		778	750	1.28	962	10	1,010	450	315	245	310
2005-20		884	862	1.48	1,278	10	1,533	620	323	590	235-265
2006-20		820	780	1.23	960	10	1,560	650	300	610	235-265
Dry Bea										0.5	4.45
2002-20		230	219	1.89	414	40	489	298	96	95	445
2003-20		167	167	2.13	356	31	482	344	83	55	495
2004-20		163	126	1.75	220	28	303	277	21	5	650
2005-20		200	177	1.84	326	40	371	300	46	25	490-520
2006-20		189	185	1.95	360	30	415	320	60	35	490-520
Chickpe		004	454	4.04	450	9	305	105	140	60	300
2002-20		221	154	1.01	156	2	130	74	36	20	330
2003-20		63	63 39	1.08	68 51	4	75	47	23	5	385
2004-20		47		1.31 1.42	104	5	114	70	34	10	445-475
2005-20		79	73 90		1104	5	125	75	35	15	415-445
2006-20 Mustard		98	90	1.22	110	э	123	. 75	33	15	410-440
2002-20		289	255	0.60	154	9	196	114	22	60	595
2002-20		340	328	0.69	226	2	288	121	75	92	390
2003-20		317	304	1.01	306	1	399	119	86	194	295
2005-20		212	206	0.98	201	1	396	135	81	180	260-290
2006-20		166	160	0.91	145	1	326	145	76	105	275-305
Canary		100	100	0.01	, , ,	·	020				
2002-20		287	227	0.78	176	. 0	206	164	22	20	575
2003-20		251	243	0.93	226	0	246	167	12	67	345
2004-20	005	356	318	0.95	301	0	368	163	35	170	230
2005-20		190	186	1.22	227	0	397	175	42	180	175-205
2006-20	007f	152	145	1.00	145	0	325	180	45	100	195-225
Sunflov	ver See	ed									
2002-20	003	100	95	1.65	157	21	200	105	60	35	440
2003-20	004	119	115	1.30	150	16	201	96	80	25	405
2004-20	005	87	59	0.92	54	35	114	32	64	18	490
2005-20	006f	93	75	1.19	89	25	132		72	15	340-370
2006-20		103	96	1.46	140	20	175	80	75	20	345-375
Buckwh									_		
2002-20		12	12	1.00	12	1	16		7	3	340
2003-20		9	9	1.11	10	1	14		7	2	355
2004-20		9	7	0.71	5	1	8		4	0	355
2005-20		7	6	1.33	8	1	9		5	0	340-370
2006-20		8	7	1.14	8	1	9	4	5	0	340-370
			Crops (c)	4.40	0.700	400	0.507	1.740	4 200	638	
2002-20		3,036	2,399	1.16	2,788	130			1,209 1,404	504	
2003-20		2,805	2,732	1.35	3,680	81			1,404	1,232	
2004-20		3,145	2,948	1.78 1.84	5,237	135 172			1,707	1,350	
2005-20		3,031	2,904	1.84	5,333 4,908	167			1,886	1,135	
2006-20	1071	2,986	2,863	1.7	4,900	107	0,423	3,404	1,000	1,133	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, January 6, 2006

# Bi-weekly Bulletin

February 3, 2006 Volume 19 Number 2

# DRY PEAS: SITUATION AND OUTLOOK

Canada is normally the largest producer and exporter of dry peas in the world, accounting, on average, for about 25% of world production and 50% of world exports. The value of Canadian dry pea exports peaked at \$492 million (M) in 2000-2001, but declined in the following two years due to reduced production caused by unfavourable weather. Exports started recovering in 2003-2004 and reached \$408 million in 2004-2005. Canadian seeded area for dry peas increased by 565% since 1991-1992. The expansion of dry pea production in western Canada has provided producers with an alternative cash crop to use in their rotations and livestock feeders with a new feed ingredient. In addition, the increased production has resulted in increased employment opportunities in western Canada through the expansion of handling, marketing and processing facilities. For 2006-2007, Canadian production is forecast to decrease slightly from 2005-2006 as higher seeded area is more than offset by lower trend yields. This issue of the Bi weekly Bulletin examines the situation and outlook for dry peas.

#### WORLD

#### Production

World dry pea production has been relatively stable during the past ten years, ranging from a low of 9.9 Mt in 2002-2003 to a high of 12.5 million tonnes (Mt)

in 1998-1999. During this period, the concentration of production has shifted out of France into Canada and the United States (US).

Production in Canada increased as producers diversified out of traditional grains because of low returns. Production in the US increased as a result of incentives provided by government programs.

In 1996-1997, Canada accounted for only 11% of world dry pea production, but in 2004-2005 and 2005-2006 Canada's share peaked at 28%.

#### Trade

World trade in dry peas has been variable during the past ten years, ranging from a low of 2.2 Mt in calendar year 2003 to a high of 3.6 Mt in 1999. In 2004, the latest year for which trade data is available, 3.1 Mt of dry peas were

exported. Ten years ago, France and Canada were the largest exporters, each accounting for 29% of world exports. Other major exporters were Ukraine, Australia, Russia, Czech Republic and the US. During the decade, Canada's share grew until it became the largest

exporter in 1997. In 2001, Canada's share of exports peaked at 56%, but fell during the following two years because of low production, before recovering to 50% in 2004. In 2004. France accounted for 18% of world exports and the only other significant exporters were Australia, the US,

Ukraine and Russia. Ten years ago, the main importing countries were in western Europe; with the Netherlands being the largest, followed by Belgium, Germany, and Spain. The only large non-European importer was India. Since then, the largest growth in imports was

WORLD: D	RY PEA SU	JPPLY AN	D DISPO	SITION	
	2002 -2003	2003 -2004	2004 -2005	2005 -2006	2006 -2007f
Harvested Area (kha) Average Yields (t/ha)	6,085 1.62	6,185 1.64	6,395 1.88	6,580 1.73	6,700 1.75
Average Fields (Mid)			ousand tonr	nes	
Canada France China Russia United States India Ukraine Germany Australia United Kingdom Others	1,365 1,715 1,500 1,268 250 800 613 413 160 292 1,501 9,877	2,124 1,670 1,400 1,052 274 730 371 392 418 273 1,425 10,129	3,338 1,675 1,160 1,243 572 800 636 464 224 217 1,691 12,020	3,100 1,355 1,200 1,290 682 780 600 357 372 191 1,470 11,397	3,040 1,550 1,200 1,200 910 780 600 400 360 210 1,490
Total Production Carry-in Stocks	9,877 500	700	600	1,100	800
Total Supply	10,377	10,829	12,620	12,497	12,540
Total Use	9,677	10,229	11,520	11,697	11,740
Carry-out Stocks	700	600	1,100	800	800
Stocks-to-use ratio	7%	6%	10%	7%	7%
f: forecast, Agriculture and Ag Source: FAO, UNIP and Stati					

Canadä

by countries in Asia. In

2004, India was the largest importer in Asia, followed by Bangladesh, China and Pakistan. Dry pea exports to Asia are nearly all for food. Spain became the largest importing country in Europe, followed by Belgium, Netherlands Italy and Germany. European imports were nearly all for livestock feed. Latin America is also a major importing region for dry peas, especially Cuba and Colombia. Smaller volumes of dry peas are imported by countries in Africa and the Middle East. Exports to Latin America, Africa and the Middle East are generally for food.

#### CANADA

#### Production

Dry peas are a cool season crop with a relatively shallow root system. They are, generally, as drought tolerant as cereal grains, but cannot tolerate heat stress during flowering. Dry peas take about 90-105 days to reach maturity, depending on the variety grown. The crop is best suited to the black soil zone, with well drained, clay loam soils being ideal for dry pea production. However, dry peas have performed well in all areas of the

Prairies, especially in summers with cool and moist conditions. Poorly drained, cold soils can favour the development of seedling diseases and root rots. Dry peas should not be grown on saline soils and should not be grown on the same field more than once in every four years to avoid the rapid increase of soil-borne and foliar diseases.

Dry pea production provides an agronomically sound way of extending and improving crop rotations. They are capable of fixing part of their nitrogen requirements if properly inoculated with the pea strain of Rhizobium. Thus, acceptable yields can be produced in some years with little nitrogen fertilizer. However, a soil test should be used to determine required nutrients. The crop following dry peas in the rotation generally yields more than the same crop grown after cereals or oilseeds.

Canadian dry pea seeded area increased by 565%

since 1991-1992, with a record 1.39 million hectares seeded in 2004-2005. There has also been an upward trend in average yields, which helped to increase production by 725% to a record 3.3 million tonnes (Mt) in 2004-2005. Production decreased moderately in 2005-2006 due to lower seeded area and lower yields. The growth in dry pea production has been largely in Saskatchewan. In 2005-2006, Saskatchewan accounted for 78% of Canadian production. Alberta for 20%. and Manitoba for 2%. Small amounts of dry peas were also produced in British Columbia and in eastern Canada. Canada produces several types of peas, with the large and medium yellow types accounting for 68% of 2005-2006 production. Green peas accounted for 30% of the production and the remaining 2% consisted of maple, Austrian winter, green marrowfat and small yellow.

#### Marketing

Dry peas are sold on the open market to dealers located throughout the Prairie Provinces. Feed peas are sold mainly to large grain elevators, whereas food peas are sold mainly to specialized cleaning

	WORLD:	DRY PE	A EXPOR	TS	
	2000	2001	2002	2003	2004
		1	thousand to	nnes	
Canada*	1,857	1,969	792	1,002	1,538
France	766	565	836	528	566
Australia	335	337	391	92	185
United States**	90	102	94	118	179
Ukraine	25	108	181	43	174
Russia	2	19	131	44	88
Other	<u>354</u>	409	440	363	341
Total	3,429	3,509	2,865	2,190	3,071

	WORLD:	DRY PE	A IMPOR	TS	
	2000	2001	2002	2003	2004
		t	housand to	nnes	
Spain	625	523	215	190	724
India	137	849	870	700	643
Belgium	544	415	215	249	361
Netherlands	271	165	114	268	210
Bangladesh	110	260	277	115	186
Italy	141	104	100	88	139
Cuba	49	85	43	53	110
Germany	79	57	38	37	91
China	114	178	133	77	90
Pakistan	85	110	91	64	41
Colombia	56	86	56	38	38
Other	603	637	<u>559</u>	622	641
Total	2,814	3,469	2,711	2,501	3,274

The difference between imports and exports is attributed to the timing of delivery.

Source: FAO, except \*Statistics Canada and \*\*USDA-February 2006

and handling facilities. Dry peas are also sold directly to processing plants, feed mills and livestock producers.

Feed peas are generally shipped bulk by rail, from the elevators to ports and other markets. Food peas are also generally shipped by rail, either bulk, in bags or in containers.

#### **Domestic Use**

About 35% of the dry peas produced in Canada are consumed domestically, with the largest use being livestock feed, followed by seed and food. Most of the increase in domestic use is due to greater use for livestock feed in the Prairie provinces, especially for feeding hogs. Domestic use is forecast to increase in 2005-2006 because of higher supply and increased use for livestock feed.

#### **Exports and Imports**

On average, about 65% of Canadian dry peas are exported. In 2004-2005, 31% of the exports went into the feed market, mainly in Europe, and 69% into the food market mainly in Asia and Latin America. The feed market consumes both yellow

and green types. Although both yellow and green peas are sold into the food markets all over the world, the main market for green peas is Latin America and for yellow peas, Asia. Spain accounts for most of Canadian dry pea exports to Europe, followed by Belgium. In Asia, the largest importer is India, followed by China, Bangladesh and Pakistan. In the western hemisphere. Cuba, Colombia, US. Venezuela and Peru are the largest importers. United Arab Emirates is the largest importer in the Middle East. with most of the imports reexported to other countries in the region. Canadian exports are forecast to increase in 2005-2006 because of higher supply and strong demand in the feed markets in Europe and the food markets in Asia.

Canadian imports, nearly all from the US, have been growing as US production increases and many producers near the Canadian border deliver to Canadian dealers.

#### **Prices**

Since there is no futures market for dry peas, prices are negotiated directly between the dealers and customers, based on supply and demand factors for each type, for immediate delivery or for delivery at some future date. Some dry peas are grown under production contracts which guarantee a price for part of the production.

The price of feed peas is related to prices of alternate feed grain and protein meal ingredients. There are, however,

regional price differences within the Prairie Provinces based on local supply and demand factors. Food pea prices are normally at a premium to feed pea prices, however the quality standards are higher. The premiums for yellow food peas and green food peas are usually different, depending on the supply and demand factors for each type. Prices for maple, Austrian winter, green marrowfat and small yellow peas also vary depending on the supply and demand factors for each type.

Average prices are forecast to decrease in 2005-2006 due to higher Canadian

supply and lower prices for alternative feed ingredients.

#### OUTLOOK: 2006-2007

#### World

World dry pea production is forecast to increase by 3%, from 2005-2006, to 11.74 Mt, due mainly to higher expected production in the European Union (EU) and the US. Although EU seeded area is expected to decrease because of a shift to rapeseed planting, average yields are expected to recover from the drought reduced low levels in 2005-2006, resulting in higher production. In the US,

		CANADA: DRY	PEA SUPPLY AN	D DISPOSITION		
August-July		2002	2003	2004	2005	2006
crop year		-2003	-2004	-2005	-2006	-2007f
Seeded Area (kha)		1,297	1,303	1,388	1,366	1,450
Harvested Area (kha)		1,050	1,271	1,345	1,319	1,400
Yield (t/ha)		1.30	1.67	2.48	2.35	2.17
			tho	ousand tonnes		
Carry-in stocks  Production:		275	310	205	595	400
Yellow		850	1,325	2,360	2,120	2,080
Green		485	705	885	920	900
Other 1/		30	94	93	60	60
Total Production		1,365	2,124	3,338	3,100	3,040
Imports		41	24	56	90	100
Total Supply		1,681	2,458	3,599	3,785	3,540
Exports			400	000	1,100	1,050
Asia		413	422	966 567	750	600
Europe		17	652 66	110	120	120
South America		68	75	59	60	60
Central America and	Antilles	47 33	75 28	41	55	55
Africa		26	36	39	40	40
United States		20 19	32	59	70	70
Middle East		19 5	5	4	5	5
Oceania		628	1,316	1,845	2,200	2,000
Total Exports		743	937	1,159	1.185	1,240
Total Domestic Use 27		1,371	2,253	3,004	3,385	3,240
Carry-out Stocks		310	205	595	400	300
Stocks-to-use ratio (%)		23%	9%	20%	12%	9%
Seeded Area (kac)		3,205	3,220	3,430	3,375	3,583
Harvested Area (kac)		2,595	3,141	3,323	3,259	3,459
Yield (bu/ac)		19	25	37	35	32
Average producer pric	e (Western C	anada)	404	143	129	132
Food – Yellow 3/	\$/t	202	184	3.90	3.50	3.60
01	\$/bu	5.50	5.00	3.90 171	134	138
Food – Green 3/	\$/t	266	213	4.65	3.65	3.75
	\$/bu	7.25	5.80 160	4.05	105	108
Feed	\$/t	165	160 4.35	3.10	2.85	2.95
	\$/bu	4.50	4.30	3.10	2.00	2.00

<sup>1/</sup> Small yellow, maple, Austrian winter, green marrowfat

<sup>&</sup>lt;sup>2/</sup> Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>3/</sup> No. 1 Canada grade

f: forecast, Agriculture and Agri-Food Canada, February 2006

Source: Statistics Canada and AAFC

seeded area is forecast to increase by a third due to higher expected net returns than for many alternative crops, resulting mainly from the high loan deficiency payments or market loan gains received by dry pea producers. World supply is forecast to increase marginally to 12.54 Mt. Use is expected to increase slightly, while carry-out stocks remain stable.

#### Canada

Canadian production is forecast to decrease slightly to 3.04 Mt, as a 6% increase in seeded area is more than offset by lower trend yields. Soil moisture reserves are generally adequate and it is assumed that precipitation will be normal for the growing and harvest periods. Supply is expected to decrease by 6% to 3.54 Mt. Domestic use is forecast to increase by 5% to 1.24 Mt because of strong demand for livestock feed, but exports are expected to decrease by 9% to 2.0 Mt due to the lower supply and lower expected demand from Europe. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio of 9%. Prices are forecast to increase slightly because of lower Canadian supply and stronger demand.

#### OUTLOOK: LONGER-TERM

#### Canada

Research is continuing to develop improved varieties to make Canada more competitive in world dry pea markets. Work is also continuing on market development to increase the demand for Canadian dry peas in domestic and export markets. In the feed market, programs are underway to develop markets for feed peas in several eastern Asian and Latin American countries, as well as to increase the use of dry peas for livestock feed in Canada. In the food market, programs are underway to promote pulses, including dry peas, in a healthy diet. These programs are expected to increase the demand for Canadian dry peas, increase their value and increase domestic processing.

One of the major challenges facing the Canadian dry pea industry is the maintenance of a level of production which is adequate to meet market needs. This is difficult to do because of the variable weather conditions from year to

year, especially for moisture, in the dry pea growing areas. Due to the variable weather conditions, average yields since 1991-1992 ranged from 1.3 tonnes per hectare (t/ha) to 2.7 t/ha and abandonment ranged from 1% to 19%. Although the seeded area increased sharply during the early and mid 1990s, the increase in seeded area has been much lower since 1998-1999. To encourage additional seeding, financial returns need to be as good as, or better than, for alternative crops.

The second challenge is competing with subsidized production from the US. The US Farm Security and Rural Investment Act of 2002 (FSRIA) included dry peas under the loan program for the first time. High government support from loan deficiency payments (LDPs) or market loan gains (MLGs) resulted in sharply higher US dry pea production, with the US becoming a major competitor in world dry pea markets. An LDP is obtained by a producer when the price is below the loan rate and MLG occur when a producer chooses to take a loan and then repay it at a lower level when the price is below the loan rate. Changes made to the loan program for 2003-2004, resulted in higher payouts. In 2003-2004 the market price on which the LDP was based was lowered to feed from No. 1. while the loan rate remained unchanged. This made it easier to qualify for a LDP or MLG and increased the payout because prices of feed peas are lower than prices of No. 1 grade

The FSRIA is scheduled to end with the 2007 crop. For later years, the area seeded will depend on the support programs available at that time, as well as on expected net returns for alternative crops. However, dry peas are becoming an established crop over a larger area than before 2002. Therefore, even if the seeded area should drop, it is expected to be significantly higher than it was prior to 2002.

Another factor to watch is dry pea production in the EU. Under the EU Common Agricultural Policy reforms, a single direct payment is replacing most payments currently offered. The payment will be independent of current

production levels or prices, although there will be a supplemental payment for protein crops, which includes dry peas. The decoupling of most payments is expected to result in some shift in production from dry peas into cereal grains and rapeseed because, in some areas, net returns for these crops are higher than for dry peas. The expected decrease in EU dry pea production will provide an opportunity for Canadian exporters to increase feed pea sales to the EU. However, there will be competition for the EU market from the US and possibly Ukraine, if Ukrainian production increases significantly.

For periodic updates on the situation and outlook for dry peas, visit the Market Analysis Division Website for "Canada: Pulse and Special Crops Outlook".

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### **USES OF DRY PEAS**

There are two uses for dry peas, livestock feed and human food. Use for livestock feed is mainly in Europe and Canada, whereas use for food is mainly in Latin America and Asia.

#### **FEED**

The hog production industry is the most important user of feed peas, although poultry, cattle and other livestock also consume them.

#### **Feeding Hogs**

Dry peas are a good source of energy and protein for hogs. When protein quality and amino acids, such as lysine, are considered in diet formulation for hogs, peas are very price competitive. Moreover, dry peas do not have to be heat treated to deactivate anti-nutritional factors.

Usually dry peas displace soybean meal and high energy grains, such as wheat or corn, in a hog ration in a one-third to two-thirds ratio. Therefore, a formula of one-third soybean meal and two-thirds wheat or corn, whichever has the lower price, gives an approximation of the opportunity price of dry peas. Dry peas are a very economical feed ingredient and can substitute for imported corn and soybean meal in western Canada.

#### Nutrition

Dry peas have high energy content. North American hog rations are normally formulated on the basis of digestible or metabolizable energy. However, in Europe, hog rations are normally formulated on the basis of net energy. Using net energy for feed formulation increases the value of dry peas in hog rations by about 10% because the net energy content of dry peas is about 37% higher than for soybean meal.

Dry peas are known for having high quality protein, with a protein content of about 22%. The digestibility of protein from dry peas is good, with digestibility values of 83-86% for hogs and 84-88% for poultry. Dry pea protein fed to cattle is readily digested. Dry pea protein, protein from cereals, and canola meal are nutritionally complementary, enhancing each one's value when used in rations.

#### **Feed Products**

A common feed product is a mixture of two-thirds ground peas and one-third canola meal. In this mixture, dry peas complement canola meal. Although canola meal is an excellent source of protein, it is low in digestible energy. Dry peas have high energy digestibility, and their amino acid profile, which is high in lysine, complements the amino acid profile of canola meal, which is high in methionine and cystine. Another feed product is an extruded blend of ground dry peas and canola seed. In addition to the two ingredients complementing each other, the high oil content is a readily available source of energy and can be used as a replacement for such products as corn oil or rendered fat. A more recent development is an extruded blend of ground dry peas and flaxseed which contains essential omega-3 fatty acid obtained from the flaxseed oil.

#### Feeding Other Livestock, Fish and Pets

3/ Based on 25% inclusion rate

Source: AAFC

Although dry peas are most widely used in feeding hogs, they are also used for feeding all classes of poultry. In feeding poultry, they are a good source of protein and a moderate source of energy. The nutrient profile makes dry peas a very economical ingredient for layers, but they can also be used for broilers. Dry peas are also a good source of supplementary protein for cattle, as well as a good source of energy. The relatively slow degradation rate of starch in peas may be beneficial in animals fed diets containing a high concentration of grain. An emerging use of dry peas is to manufacture protein concentrate for feeding to farmed fish. It can be combined with flaxseed oil to replace fish meal and fish oil. A small, but important user, is the bird seed industry, for which some specialty peas, such as the maple and Austrian winter types, are used. Dry peas are also used as an ingredient in the manufacture of pet food. Some small yellow seed is sold for seeding in silage mixtures.

C	ANADA: COST DRY PEAS IN	SAVINGS OF U A HOG RATION	SING 1 <sup>1/</sup>
	Opportunity Price of Dry Peas 2/	Actual Price of Dry Peas	Feed Cost Saving <sup>3/</sup>
		\$/t	
Winnipeg	178	108	17
Saskatoon	194	99	24
Calgary	203	120	21
1/ February 2	2006		
2/ Based on o	one-third soybean r	meal and two-third	s corn

ENERGY VALUES IN
DIGESTIBLE ENERGY (DE),
METABOLIZABLE ENERGY (ME) AND
NET ENERGY (NE) SYSTEMS
TIET ETTETO : (TIE) OTOTEMO

Ingredient	DE	ME	NE
		KCAL/KG.	
Corn	3,780	3,650	2,970
Wheat	3,870	3,780	2,900
Dry Peas	3,880	3,750	2,640
Soybean Meal	3,910	3,650	1,930
Source: Noblet et al. 1994			

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#### **FOOD**

Food use of dry peas includes canning, split and whole dry markets, as well as constituent products such as protein, flour, starch, and fibre. These products are then used in baked goods, baking mixes, soup mixes, breakfast cereals, processed meats, health foods, pastas and purees. Dry peas can also be cooked and eaten as a vegetable.

#### **Domestic Use**

The domestic food market is much smaller than the feed market, but is important for producers and dealers. The domestic processing industry includes splitting, canning, packaging of whole or split seed, the production of dry soup mixes, milling for flour, or fractionating into fibre, protein concentrate and starch. The marrowfat type, as well as some others, are used in the confectionery markets and to make a spread called pea butter.

#### **Healthy Diet**

Pulses, including dry peas are increasingly being used in health-conscious diets to promote general well-being and reduce the risk of illness. They are low in fat, low in sodium, cholesterol free, high in protein, and are an excellent source of both soluble and insoluble fibre, complex carbohydrates, and vitamins and minerals, especially B vitamins, potassium and phosphorus.

Since dry peas are low in fat, low in sodium and are cholesterol free, they are an excellent heart healthy food that may be beneficial to the prevention of cardiovascular disease. Dry peas are an inexpensive, high quality source of protein. Studies have shown that whole pulses (including dry peas) have demonstrated cholesterol and lipid lowering effects in humans.

Studies have reported the beneficial effects of soluble dietary fibre on cardiovascular disease in humans, especially in lowering both total serum and LDL-cholesterol levels. In addition, clinical research has shown soluble fibre to be beneficial in the management of type-2 diabetes. Insoluble dietary fibre consumption can be beneficial to a healthy colon and has been associated with reducing the risk of colon cancer. Diets high in fibre have demonstrated beneficial effects on weight loss because they deliver more bulk and less energy.

Dry peas are an excellent source of the B vitamin folate which is an essential nutrient. In addition, folate consumption during pregnancy has been shown to reduce the risk of neural tube defects.

Flour made from dry peas is gluten free and is a very nutritious option for people with celiac disease.

#### **Potential Use**

In addition to current uses, research is ongoing to develop edible food coatings from dry peas. These would be used to extend the shelf life of perishable food. Starch from dry peas can be used in bio-industrial products, such as ethanol and paper production and new applications are being investigated, such as using starch to make biodegradable plastics.

#### **ORGANISATIONS**

The Canadian Grain Commission administers quality control standards for dry peas. There are three grades for green peas and four grades for peas other than green. However, normally 1 and 2 Canada grade peas are used for the food market. For the feed market, there is a Canada Feed Peas grade. In addition, dry peas can be graded "Sample" if they do not meet the specifications under the grades. For further information, or to access the *Official Grain Grading Guide*, please visit the CGC website: www.grainscanada.gc.ca

The Canadian Special Crops Association (CSCA - www.specialcrops.mb.ca) establishes trade rules and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including dry peas. The website includes a section where buyers can submit a request for prices.

**Pulse Canada** (www.pulsecanada.com) is an industry organization, with the CSCA and provincial pulse growers' organizations as members. It is involved in policy issues, coordinating research efforts and market development. The website contains information on pulse crops, markets, and health and nutrition.

#### **PULSE INNOVATION PROJECT**

The Pulse Innovation Project is managed by Pulse Canada and funded mainly by a \$3.2 million, over three years starting in 2005, contribution from Agriculture and Agri-Food Canada under the Science and Innovation pillar of the Agricultural Policy Framework. The goal of the Pulse Innovation Project is to stimulate innovation in product development by understanding industry needs and targeting research that will boost the incorporation of pulses, including dry peas, into food and industrial products. It will support the development and commercialization of products by working with food processors and ingredient manufacturers to ensure that the end results are foods that will be found on grocery store shelves, targeting products that are economic, convenient and enhance nutrition and health. In addition, the project will explore and support industrial avenues for pulses to ensure the maximum value added opportunities for producers.

SELECTED	SKEDIEN IS AT SELECTED FOUNTS	CTED PO	2 2					כמוני	January 03, 2000	2000		
Columbar		PRICE SOYBEAN	_	A	_	_	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHER
Amaray 09, 2006   FOB   137.00   NIA	_	-		-	DS MEAL	$\dashv$	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
(4) (7) January 03, 2006 FOB 137.00 N/A January 09, 2006 FOB 147.00 N/A January 09, 2006 FOB 147.00 140.00 January 09, 2006 FOB 142.50 140.00 January 09, 2006 FOB 142.50 140.00 January 09, 2006 In-Store 142.50 140.00 January 09, 2006 In-Store 160.00 195.00 January 09, 2006 FOB January 09, 2006 In-Store 160.00 195.00 January 09, 2006 FOB January 09,	N/A	20	290.50 184	184.00 120.00	00	900.00	460.00					405.00
(4) January 09, 2006 FOB 137.00 N/A January 09, 2006 FOB 142.50 140.00 January 09, 2006 FOB 142.50 140.00 January 09, 2006 FOB 142.50 140.00 January 09, 2006 In-Store 133.70 N/A January 09, 2006 In-Store 160.00 137.50 January 09, 2006 In-Store 160.00 195.00 January 09, 2006 FOB January 09,		20	H	184.00 120.00	00	900.00	460.00					405.00
(4) January 03, 2006 FOB 106,00 137,50 Innuary 09, 2006 FOB 106,00 137,50 January 09, 2006 FOB 106,00 137,50 January 09, 2006 FOB 142.00 140,00 January 03, 2006 FOB 142.00 140,00 January 03, 2006 In-Store 160,00 195,00 January 09, 2006 FOB Januar	N/A 139.00	20	297.00		A/N	900.00	460.00					405.00
State	N/A 139.00	20	297.00		A/N	900.00	460.00					405.00
Aminary 03, 2006   Tobo   106.00   137.50	137.50	00		N/A	140.00	A/N C	470.00			115.33		440.00
Maintany 03, 2006   FOB   142.00   140.00   14	137.50 94.50	00	-	N/A	150.00		495.00			115.33		440.00
(4) (9) January 09, 2006   In-Store   142.50   140.00   3ay (8) January 09, 2006   In-Store   132.70   N/A   3amary 09, 2006   In-Store   160.00   195.00   January 09, 2006   In-Store   In-Store   In-Store   January 09, 2006   In-Sto	140 00 117 00	00	L	N/	290.00	7	525.00					365.00
Annuary 03, 2006   In-Store   131.50   NIA     Immary 03, 2006   In-Store   132.70   NIA     Immary 03, 2006   In-Store   132.70   NIA     Immary 03, 2006   In-Store   160.00   195.00     Immary 03, 2006   In-Store   In-Store   In-Store     Immary 03, 2006   In-Store   In-Store   In-Store   In-Store     Immary 03, 2006   In-Store   In-Store   In-Store   In-Store     Immary 03, 2006   In-Store	140 00	00	L	A/N	290.00	┺	525.00					365.00
(5) January 99, 2006   Con Board   132.70   N/A January 99, 2006   Con Board   132.70   N/A January 99, 2006   Con Board   160.00   195.00   January 99, 2006   Con Board 99, 200	N/A 116.50		L									
(5) January 03, 2006   On Board   150.00   145.00   January 03, 2006   In-Store   160.00   145.00   January 03, 2006   In-Store   160.00   145.00   January 03, 2006   In-Store   160.00   145.00   January 03, 2006   In-Store   In-St	N/A	+										
(5) January 09, 2006   In-Store   160,000   195,000   January 09, 2006   In-Store   160,000   195,000   January 09, 2006   In-Store   160,000   195,000   January 09, 2006   NIA   January 09, 2006   NIA   January 09, 2006   NIA   January 09, 2006   January 09, 2006   Inanuary 09, 2006   In-Store   If 64,00   Inanuary 09, 2006   Inanuary 09, 2006   In-Store   If 64,00   Inanuary 09, 2006		80										
(5) January 03, 2006   Nessel   160,00   195,00   January 09, 2006   In-Store   160,00   195,00   January 09, 2006   In-Store   160,00   195,00   January 09, 2006   NIA   January 09, 2006   FOB   January 09, 2006   January 09, 2006   FOB   170,00   150,00   January 09, 2006   FOB   151,00   144,50   January 09, 2006   FOB   151,00   144,50   January 09, 2006   In-Store   166,33   NIA   January 09, 2006   In-Store   166,33   NIA   January 09, 2006   In-Store   166,33   NIA   January 09, 2006   Track   189,78   January 09, 2006   J	02.00	3 4			-							
January 09, 2006   In-Store   160.00   195.00   January 09, 2006   Track   160.00   195.00   January 09, 2006   Track   January 09, 2006   January 09, 2006   N/A   January 09, 2006   N/A   January 09, 2006   FOB   January 09, 2006   J	00 107	3			+	-						
January 03, 2006   Track   160.00   195.00     January 03, 2006   N/A   January 09, 2006   N/A     January 09, 2006   N/A   January 09, 2006   N/A     January 09, 2006   N/A   January 09, 2006   FOB   January 09, 2006	195.00			1	+					1		
tham    January 09, 2006   Track	195.00 137.00											
January 03, 2006   NIA   January 03, 2006   NIA   January 03, 2006   NIA   January 03, 2006   NIA   January 03, 2006   Let n   January 03, 2006   FOB   January 03, 2006   January 03, 2006   FOB   January 03, 2006   J	117.11	11										
January 09, 2006   NI/A	109.97	97										
(5) January 03, 2006 Intern January 03, 2006 January 03,		FOB			182.00		450.00	425.00	114.00		285.00	300.00
Ilition   January 09, 2006   NI/A					182.00	0 N/A	450.00	425.00	114.00		285.00	300.00
January 03, 2006   FOB			296.41 N	N/A								
tern January 09, 2006 FOB January 09, 2006 January				N/A								
January 03, 2006         FOB           January 98, 2006         FOB           January 03, 2006         FOB           January 03, 2006         FOB           January 03, 2006         170,00           January 03, 2006         170,00           January 03, 2006         170,00           January 03, 2006         170,00           January 03, 2006         155,00           January 03, 2006         151,00           January 03, 2006         151,00           January 03, 2006         151,00           January 03, 2006         156,33           January 03, 2006         156,00           January 03, 2006         156,00           January 03, 2006         172ck           January 03, 2006         172ck           January 03, 2006         172ck           January 03, 2006         172ck           January 03, 2006         192.50	114.00	00										
January 09, 2006         FOB           January 08, 2006         FOB           January 08, 2006         FOB           January 09, 2006         FOB           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         164,00           January 09, 2006         151,00           January 09, 2006         164,00           January 09, 2006         172,00	115.50	.50										
January 03, 2006         FOB           January 09, 2006         FOB           January 09, 2006         FOB           January 03, 2006         FOB           January 03, 2006         170,00           January 03, 2006         170,00           January 09, 2006         163,00           January 09, 2006         FOB           January 09, 2006         164,00           January 09, 2006         170,00           January 09, 2006         171,00           January 09, 2006         176,00           January 09, 2006         1720K           January 09, 2006         1720K           January 09, 2006         192,50           January 09, 2006         Water           January 09, 2006         192,50           January 09, 2006         10,50								425.00	114.00			
January 09, 2006         FOB           January 09, 2006         FOB           January 09, 2006         FOB           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         FOB           January 09, 2006         FOB           January 09, 2006         In-Store           January 09, 2006         In-Store           January 09, 2006         Irack           January 09, 2006         Irack           January 09, 2006         Irack           January 09, 2006         Water								425.00	114.00			
January 03, 2006         FOB           January 09, 2006         170,00           January 03, 2006         170,00           January 03, 2006         170,00           January 03, 2006         170,00           January 03, 2006         163,00           January 03, 2006         161,00           January 03, 2006         170,00           January 03, 2006         164,00           January 03, 2006         172cke           January 03, 2006         172cke           January 03, 2006         172ck           January 03, 2006         172ck           January 03, 2006         172ck           January 03, 2006         Water           January 03, 2006         Water           January 03, 2006         192.50				92.50	50			425.00	114.00			
January 09, 2006         FOB           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         170,00           January 09, 2006         164,00           January 09, 2006         164,00           January 09, 2006         167,00           January 09, 2006         170,00           January 09, 2006         189,78           January 09, 2006         Water           January 09, 2006         Water           January 09, 2006         192,50           January 09, 2006         10,206           January 09, 2006         10,206				90.00	00			425.00	114.00			
January 03, 2006         170,00         155,00           January 92, 2006         170,00         155,00           January 92, 2006         170,00         150,00           January 92, 2006         163,00         164,00           January 93, 2006         167,00         142,50           January 99, 2006         176,100         142,50           January 99, 2006         17eck         164,00           January 92, 2006         17eck         189,78           January 93, 2006         17eck         189,78           January 93, 2006         17eck         189,78           January 93, 2006         Water         N/A           January 99, 2006         Water         N/A           January 99, 2006         Mater         N/A           January 99, 2006         Mater         N/A           January 99, 2006         R.TRICK         N/A           January 99, 2006								425.00	114.00			
January 09, 2006         170,00         155,00           January 09, 2006         In-Store         170,00         150,00           January 09, 2006         In-Store         163,00         144,50           January 09, 2006         FOB         151,00         142,50           January 09, 2006         In-Store         151,00         142,00           January 09, 2006         In-Store         166,33         N/A           January 09, 2006         Track         189,78         Induary 09,2006           January 03, 2006         Water         N/A         N/A           January 03, 2006         Water         N/A         N/A           January 09, 2006         R.Track         N/A         N/A           January 09, 2006         Water         N/A         N/A           January 09, 2006         R.Track         N/A         N/A			Н	$\dashv$	$\neg$	- 1	4	425.00	_			
January 03, 2006         In-Store         170,00         150,00           January 03, 2006         In-Store         163,00         10           January 03, 2006         FOB         151,00         144,50           January 03, 2006         In-Store         166,33         N/A           January 03, 2006         In-Store         166,00         N/A           January 03, 2006         Track         189,78         N/A           January 03, 2006         Water         N/A         N/A           January 03, 2006         Mater         N/A         N/A	155.00 160.00	-	293.50 21	212.00 90.00	00 180.00	0 850.00	469.50	425.00	_		270.00	320.00
January 09, 2006   In-Store   163.00   January 09, 2006   FOB   151.00   144.50   January 03, 2006   FOB   151.00   142.00   January 09, 2006   In-Store   166.33   N/A   January 09, 2006   Track   189.76   January 09, 2006   Track   189.76   January 09, 2006   Track   N/A   N/A   January 09, 2006   Water   N/A   N/A   January 09, 2006   Mater   N/A   N/A   January	150.00 160.00	150.00 FOB	4	224.00 93.		- 1	4	425.00	114.00		270.00	320.00
January 03, 2006         FOB         164.00           January 03, 2006         FOB         167.00         144.50           January 09, 2006         In-Store         167.00         142.00           January 09, 2006         In-Store         166.33         N/A           January 03, 2006         Track         189.78         N/A           January 03, 2006         Track         192.50         N/A           January 09, 2006         Water         N/A         N/A           January 09, 2006         Water         N/A         N/A           January 09, 2006         Track         N/A         N/A           January 09, 2006         Rather         N/A         N/A	151.00	127.65										
January 09, 2006         FOB         151.00         144.50           January 03, 2006         In-Store         151.00         142.00           January 03, 2006         In-Store         166.33         N/A           January 03, 2006         Track         189.78         In-Store           January 03, 2006         Waffer         192.50         In-Store           January 03, 2006         Waffer         N/A         N/A           January 09, 2006         R Truck         N/A         N/A           January 09, 2006         R Truck         N/A         N/A           January 09, 2006         R Truck         N/A         N/A	153.20	128.24										
January 03, 2006   In-Store   165.30   January 09, 2006   Irreck   166.33   January 09, 2006   Track   189.78   January 09, 2006   Varler   NIA   January 09, 2006   R Track   NIA   January	144.50   139.00	.50	N/A									
January 09, 2006         In-Store         166.33           January 08, 2006         Track         169.76           January 09, 2006         Track         192.50           January 09, 2006         Water         N/A           January 09, 2006         Water         N/A           January 09, 2006         Mater         N/A           January 09, 2006         Mater         N/A	142.00 139.00	143.50	279.28									
January 03, 2006   Track 189,78   January 03, 2006   Track 189,78   January 03, 2006   Water N/A January 03, 2006   Track N/A Janu	N/A 174.44	.77	Н	234.48								
January 09, 2006   Track   189,78	N/A 175.26	144.64	Н	220.85								
January 03, 2006   Water   192.50   January 03, 2006   Water   N/A   January 03, 2006   & Truck   N/A   January 03, 2006   In-Stree   N/A	167.20	.37		98.89	241.10	0	N/A					320.00
January 09, 2006 Water N/A January 03, 2006 & Truck N/A January 03, 2006 In-Store N/A	167.20	178.29 FOB	347.30 25	98.86	241.10	0	N/A					320.00
January 03, 2006 & Truck N/A	N/A N/A	N/A										
Ispurary 09 2006 In-Store	N/A N/A	N/A										
January 02, 2000	N/A N/A	A)	N/A	297	297.50	1 050.00						
(6) January 03, 2006 N/A	N/A N/A	N/A	N/A	297	.50	1 050.00	N/A					

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Closing date Jan. 06/2006

US\$1.00 = CAN\$1.1648

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Ganola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Meal 60% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### PRAIRIE GRAINS

	Selected Points	Price Basis		This week	Last week	Month ago	Year Ago
			100	9-Jan-06	28-Dec-05	12-Dec-05	10-Jan-05
rioiii.	Thunder Bay(WCE) (2)	In-Store	Wheat	128.00	130.00	125.00	103.00
	(CBOT)		Oat	191.25	193.75	210.00	159.40
	(Lethbridge)		Barley	113.00	117.00	112.00	113.00
То:	Bayport, ON (1)	In-store	Wheat	151.61	153.61	148.61	126.61
			Oat	N/A	N/A	N/A	N/A
			Barley	140.39	144.39	139.39	140.39
	Montreal, QC (1)	In-store	Wheat	156.03	158.03	153.03	131.03
			Oat	N/A	N/A	N/A	N/A
			Barley	145.31	149.31	144.31	145.31
- 1	Moncton, NB	Truck via Halifax	Wheat	178.25	180.25	175.25	153.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.50	173.50	168.50	169.50
	Truro, NS	Truck via Halifax	Wheat	172.22	174.22	169.22	147.22
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	171.00	166.00	167.00
1	Halifax, NS (1)	In-store	Wheat	163.28	165.28	160.28	138.28
			Oat	N/A	N/A	N/A	N/A
			Barley	153.30	157.30	152.30	153.30
S	Stephenville, NL	Track / Truck via Sydney	Wheat	226.63	228.63	223.63	201.63
		The state of the s	Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
N	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	
		Track					N/A
	Bayport, ON	ITACK	Barley	N/A	N/A	N/A	N/A
	вауроп, ОП		Wheat	N/A	N/A	N/A	N/A
		T .	Oat	N/A	N/A	N/A	N/A
1.4	111-00	Track	Barley	N/A	N/A	N/A	N/A
IVI	ontreal, QC		Wheat	N/A	N/A	N/A	N/A
		-	Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
M	oncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Tr	ruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
St	tephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
S	Selected Points	Price Basis		This week	Last week	Month Ago	Vanu Ana
Corn				9-Jan-06	28-Dec-05	12-Dec-05	Year Ago 10-Jan-05
	JS Lake Port	On Board Vessel		100.08	100.66	91.06	98.99
	Montreal, QC (1)	In-store		119.12	119.70	110.10	118.03
	Chicago (IL)	Track		98.25	97.91		
	Montreal, QC	Track		127.11	126.77	86.50	104.82
	Chatham, ON	Track				115.36	133.68
	Montreal, QC			117.11	120.65	110.36	105.49
0. N	violitieal, QC	Track		140.98	144.52	134.23	129.36
oymea	al 48% Protein						
	lamilton, ON			296.41	304.01	261.91	251.10
	Montreal, QC	Track		320.74	328.34	286.24	275.43
	Moncton, NB	Track		339.49	347.09	304.99	294.18
		Trook		242.74	350.34	304.99	294.18

<sup>1.</sup> Prices include ONE month of storage and interest charges

Truro, NS

Stephenville, NL

n/a = not available

342.71

391.34

398.94

308.21

356.84

297.40 346.03

Track / Truck via Sydney

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BU	LK FEED I	NGRE	DIENT	S AT SI	ELECT	ED PO	NTS						Jan	January 23, 2006	2006		
SELECTED	REFERENCE	PRICE	(1)				PRICE 8	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN		DEHY	FEATHER
POINT	PERIOD	BASIS	WHEAT	OATS	BARLEY	CORN	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
Vancouver	January 23, 2006	FOB	135.00		135.00	218.50		273.50	164.00	113.00		912.50	460.00					395.00
BC (4)(7)	January 16, 2006		135.00	A/A	135.00	218.50		275.50	164.00	113.00		912.50	460.00					405.00
Calgary	January 23, 2006	FOB	105.00	#N/A	109.00	170.00		270.50			140.00	1000.00	470.00					390.00
AB (4)	January 16, 2006		105.00	#N/A	109.00	171.00		272.50			140.00	1000.00	470.00					390.00
katoon	January 23, 2006	FOB	106.00	137.50	94.50	153.00		275.50	N/A		140.00	N/A	470.00			116.67		420.00
SK (4)	January 16, 2006		106.00	137.50	94.50	153.00		277.50	N/A		140.00	N/A	470.00			115.33		420.00
Winnipea	January 23, 2006	FOB	142.50	140.00	114.00	139.00		257.33	N/A		290.00	1062.50	525.00					370.00
(4) (9)	January 16, 2006		142.00	140.00	117.00	141.00		258.67	N/A		290.00	1062.50	525.00					370.00
nder B	January 23, 2006	In-Store	127.00	N/A	113.50													
(8)	January 16, 2006		130.50		115.00													
Ports	January 23, 2006	On Board				94.90												
USA (3)	January 16, 2006	Vessel				87.05												
Ports	January 23, 2006	In-Store	160.00	195.00	140.00													
NO	January 16, 2006		160.00	160.00 195.00	140.00													
Chatham	January 23, 2006	Track				112.39						-						
NO	January 16, 2006					109.97												
Toronto	January 23, 2006	N/A					FOB				182.00	A/N	450.00	425.00	114.00		285.00	305.00
ON (5)	January 16, 2006										182.00	A/N	450.00	425.00	114.00		285.00	305.00
nitton	January 23, 2006	A/N						284.94	A/X					L				
NO	January 16, 2006							281.64	A/N									
Factorn	January 23, 2006	FOR				114 50												
NO	January 16, 2006					111.28												
London	January 23, 2006	EOB												425.00	114.00			
LOUIGOI	January 23, 2000	20									T			425.00	114 00			
200	January 16, 2000	000								0000	T			425.00	144			
Port Colborne	January 23, 2006	FOB								88.00	1			425.00	114.00			
NO	January 16, 2006									89.00				425.00	114.00			
Cardinal	January 23, 2006	FOB												425.00	114.00			
NO	January 16, 2006													425.00	114.00			
Montreal	January 23, 2006		170.00	175.00		_		267.61	207.50	96.67	180.00	850.00	469.50	425.00	114.00		270.00	320.00
QC (5)	_		170.00	160.00		,	FOB	273.03	209.75	90.00	180.00	850.00	469.50	425.00	114.00		270.00	320.00
Trois-Rivières	January 23, 2006	In-Store	164.00		152.00													
00	January 16, 2006		165.90		152.00													
St. Jean OC (2)	January 23, 2006	FOB	152.50	157.00	_	139.00		252.93										
St. Hyacinthe QC	_		157.00	147.50		146.50		257.50										
Quebec		In-Store	163.67		172.19	141.56		272.01	217.52									
, 0	January 16, 2006		165.97	N/A	174.07	_		283.24	216.70									
Truro	January 23, 2006	Track	189.63		167.20	172.53		316.63	258.86		241.10		N/A					320.00
NS	January 16, 2006		190.90		167.20	177.39	FOB	343.14	258.86		241.10		N/A					320.00
Truro	January 23, 2006	Water	A/N		N/A	N/A												
NS	January 16, 2006	& Truck	N/A	Ш	N/A	N/A												
Halifax	January 23, 2006	In-Store	N/A	N/A	N/A	N/A		N/A		297.50		1 050.00	N/A					
(9) (NS	_		N/A		N/A	N/A		N/A		297.50		1 050.00	N/A					
	1																	_
Courses Market Ana	Source-Market Analysis Division. Agriculture and Agri-Food Canada: Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	ure and Agri-Foo	d Canada: 7	Chunder Ba	v prices are	based on th	e Winnine	Commodity	Exchange (W	CE) market	close			USST	US\$1.00 = CAN\$ 1.1534	\$1.1534	Closing date	

Source: Market Analysis Division. Agriculture

N/A = not available

Jan. 20/2006

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tome based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Frascr Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# **B. CASH PRICES AND REPLACEMENT VALUES**

January 23, 2006

DDA	TOTE	CD	A1	INC

	Selected Points	Price Basis		This week 23-Jan-06	Last week 9-Jan-06	Month ago 28-Dec-05	Year Ago 24-Jan-05
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	126.00	128.00	130.00	103.00
	(CBOT)		Oat	190.75	191.25	193.75	170.00
	(Lethbridge)		Barley	109.00	113.00	117.00	112.00
To:	Bayport, ON (1)	In-store	Wheat	149.61	151.61	153.61	126.61
			Oat	N/A	N/A	N/A	N/A
			Barley	136.39	140.39	144.39	139.39
	Montreal, QC (1)	In-store	Wheat	154.03	156.03	158.03	131.03
			Oat	N/A	N/A	N/A	N/A
			Barley	141.31	145.31	149.31	144.31
	Moncton, NB	Truck via Halifax	Wheat	176.25	178.25	180.25	153.25
			Oat	N/A	N/A	N/A	N/A
			Barley	165.50	169.50	173.50	168.50
	Truro, NS	Truck via Halifax	Wheat	170.22	172.22	174.22	147.22
			Oat	N/A	N/A	N/A	N/A
			Barley	163.00	167.00	171.00	166.00
	Halifax, NS (1)	In-store	Wheat	161.28	163.28	165.28	138.28
			Oat	N/A	N/A	N/A	N/A
			Barley	149.30	153.30	157.30	152.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	224.63	226.63	228.63	201.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
orn				23-Jan-06	9-Jan-06	28-Dec-05	24-Jan-05
	US Lake Port	On Board Vessel		94.90	99.44	100.66	94.23
0:		In-store		113.94	118.48	119.70	113.27
	Chicago (IL)	Track		212.13	212.84	97.91	99.04
	Montreal, QC	Track		240.99	241.70	126.77	127.90
	Chatham, ON	Track		112.39	115.90	120.65	102.25
o:	Montreal, QC	Track		136.26	139.77	144.52	126.12

	(1)		110.01	110.40	110.10	113.27
From:	Chicago (IL)	Track	212.13	212.84	97.91	99.04
То:	Montreal, QC	Track	240.99	241.70	126.77	127.90
From:	Chatham, ON	Track	112.39	115.90	120.65	102.25
To:	Montreal, QC	Track	136.26	139.77	144.52	126.12
Soyme	al 48% Protein					
From: I	Hamilton, ON		284.94	281.64	304.01	243.39
To:	Montreal, QC	Track	309.27	305.97	328 34	267.72

Soymedi 40 /0 i rotem					
From: Hamilton, ON		284.94	281.64	304.01	243.39
To: Montreal, QC	Track	309.27	305.97	328.34	267.72
Moncton, NB	Track	328.02	324.72	347.09	286.47
Truro, NS	Track	331.24	327.94	350.31	289.69
Stephenville, NL	Track / Truck via Sydney	379.87	376.57	398.94	338.32

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

February 17, 2006 Volume 19 Number 3

# PROTEIN MEAL: SITUATION AND OUTLOOK

The world market for protein meal continues to grow steadily as demand, stimulated by higher meat and vegetable oil (vegoil) consumption, supports the expansion in output. Geographically, the demand for protein meal has increased most in Asia, particularly China, while the growth in production is occurring in South America and Asia. Trade in protein meal has increased at a slower pace with Argentina remaining the world's largest exporter and the European Union (EU-25) the world's largest importer. The Canadian protein meal market has expanded significantly since 2000 due to increased domestic livestock production and oilseed processing. In 2004-2005, Canada exported 1.3 million tonnes (Mt) of canola meal, valued at CAN\$249 million and imported 1.1 Mt of soymeal valued at CAN\$292 million. Over the medium-term, prices of protein meal are expected to be pressured because of the rising output of high protein by-products created by the expansion of ethanol and biodiesel production in North America.

This issue of the *Bi-weekly Bulletin* examines the situation and outlook for plant based protein meal, which is affected by conditions in the vegoil and oilseed markets. For a full discussion on vegoil, refer to *Bi-weekly Bulletin Volume 18*, *Number 11* entitled, "Vegetable Oils: Competition In A Changing Market".

#### **SITUATION 2005-2006**

Protein meal can be defined as either a coproduct derived from the crushing of oilseeds or as a by-product from the processing of livestock. Dried distillers grains (DDG) are high in protein and are substitutable for soymeal and canola meal in livestock rations.

# World production and consumption continues to expand

Since 2000-2001, world production of protein meal has increased at a steady pace, largely due to expansion in soybean crushing capacity in South America and China. For 2005-2006, world protein meal production is forecast to rise by about 4%, primarily because of an expected increase in oilseed processing in China, Brazil, Argentina and the US. By type, the projected percentage distribution of protein meal production is: soymeal (68%), canola/rape meal (12%), cottonseed (6%), summeal (5%), fishmeal (3%), peanut meal (3%), palm kernel meal (2%) and copra meal (1%).

For 2005-2006, the production of soymeal is expected to increase by 6 Mt while the output of sunflower seed meal rises by 1 Mt. The output of copra meal, cottonseed meal, fishmeal, palm kernel meal, peanut meal and canola/rape meal is forecast to be largely unchanged.

Similarly, world consumption of soymeal is forecast to increase by slightly over 6 Mt, while the usage of sunflower seed meal increases by slightly less than 1 Mt. Consumption of the remaining protein meal types is forecast to remain stable.

### **Major Exporting Countries**

The US is forecast to remain the world's largest producer of protein meal, accounting for about 16% of the total world production for 2005-2006. The US is the world's largest producer of soymeal, with production forecast at about 37.0 Mt for 2005-2006. Canola/rape meal production is estimated at 0.7 Mt, assuming a crush of 1.1 Mt.

Domestic consumption of protein meal in the US is forecast to rise by about 1 Mt, to around 35 Mt, with soymeal usage estimated at 31 Mt. The increase is supported by a projected expansion of the US livestock herd. The United States Department of Agriculture's (USDA) projected index of grain consuming animal units (GCAU) is 92 million, up from 90 million in 2004-2005. For 2005-2006, the national pig crop is expected to be up by 1% as an increase in litter size more than offsets a reduction in the number of sows farrowing. For the first half of 2006, US producers report that they intend to increase farrowings from the previous year. As a result, pork production is expected to increase by 2.5% for the 2006 calendar year. Similarly, the feed needs for beef may strengthen for 2006 because of feedlot placements

due to drought in the winter grazing areas. Beef production is forecast to increase by nearly 5% in 2006. Poultry production is forecast by the USDA to rise by 3% for 2006 while egg production rises by 2%. In addition, national milk production is projected to rise by 4.7 billion pounds (Glb), to 176.6 Glb.

#### CANADA: PROTEIN MEAL SUPPLY AND DISPOSITION 2005 2006 2004 -2005 -2006e -2007f .....thousand tonnes..... CANOLA MEAL 35.0 30.0 35.0 Carry-In Stocks 1,903.8 2,050.0 Production 2,050.0 5.0 Imports 1.8 5.0 **Total Supply** 1,935.6 2,090.0 2,090.0 Exports 1,343.4 1,480.0 1,500.0 Domestic Use 557.2 575.0 555.0 **Total Use** 1.900.6 2,055.0 2,055.0 Carry-Out Stocks 35.0 35.0 35.0 SOYMEAL Carry-In Stocks 18.0 30.0 30.0 1,450.0 Production 1.230.0 1.450.0 1,150.0 1,150.0 1,115.0 **Imports** 2,363.0 2.630.0 2,630.0 **Total Supply** 125.0 100.0 Exports 87.4 Domestic Use 245.6 2,475.0 2,500.0 2,600.0 Total Use 2,333.0 2,600.0 30.0 Carry-Out Stocks 30.0 30.0 Note: Flaxseed meal not included due to confidentiality

of data.
e: estimate; f: forecast, AAFC, February 2006
Source: Statistics Canada

Canadä

US exports of protein meal, however are forecast to decrease slightly, to about 6.3 Mt, due to burdensome South American supplies and slowdowns resulting from ongoing repairs to the Mississippi, adjacent levees and terminal elevators following hurricane Katrina. Exports of soymeal are projected to fall to slightly under 6.0 Mt, versus the 6.7 Mt exported in 2004-2005, with most of the shipments directed to China and the EU-25.

In Brazil, the production of soymeal has increased by about 33% since 2000-2001. The growth in production of soymeal is due to an increase in supplies of raw soybeans and an expansion of crushing capacity. According to USDA, the 240,000 soybean producers in Brazil are widely dispersed throughout 17 states. Twenty percent of the country's total agricultural income is derived from soybeans. For 2004-2005, soybeans made up 12% of Brazil's US\$10 billion in total exports, and accounted for one-quarter of Brazil's agricultural exports. The evolution of soybean production in Brazil has improved the standard of living and has aided the development of transport infrastructure. Since 2000, about 13 soybean crushing

plants have been built or expanded with investment provided by Bunge, ADM, Louis Dreyfus and by various local companies.

For 2005-2006, local marketing year, the production of soybeans is forecast by USDA at a record 58.5 Mt, as an expected return to normal yields offsets the first decline in seeded area since 1998-1999. The production of soymeal is also projected to rise to a record 23.4 Mt, of which slightly over 60% is expected to be exported with the EU-25 being the major customer. The domestic consumption of soymeal continues to grow at a steady pace, increasing by 29% since 2000-2001, as Brazil continues to develop its livestock industry. For 2005-2006, domestic consumption is forecast at 9.3 Mt.

Argentina continues to be the world's largest exporter of soymeal, as higher export tariffs for soybeans than for protein meal or vegoil support the processing of soybeans and export of oil and meal. Since 2000-2001, the production of soymeal has increased by almost 50% and for 2005-2006 is forecast to reach a record 22.9 Mt, most of

which is exported, while less than 1.0 Mt is consumed domestically. Argentina also exports a small but steady volume of sunflower seed meal with shipments forecast to increase marginally to 1.2 Mt for 2005-2006.

**Major Importing Countries** China is the world's largest consumer and second largest producer of protein meal. For 2005-2006, the total domestic consumption of protein meal is estimated at about 37 Mt. most of which will be consumed as feed. Total production of protein meal has expanded steadily, rising from about 33 Mt in 2003, to an expected 40 Mt for 2005-2006. By comparison, US production is 40 Mt. Total Chinese crush capacity is estimated at 70 Mt per year with 169 crushers capable of crushing more than 200 tonnes per day (t/day). Of the 169 crushers, at least 90 crush at least 1,000 t/day.

By type, soymeal makes up 58% of the protein meal production, followed by canola/rape meal at 19%, cottonseed meal 9.5%, peanut meal 8% with fishmeal and sunflower seed meal accounting for the remaining 5.5%. The trade in protein meal is minor with small quantities of protein meal being imported while exports in 2005-2006 are estimated at less than

1.0 Mt. In 2005-2006, China produced 17 Mt of soybeans domestically and imported 27 Mt of soybeans to crush.

For 2005-2006, the production of soymeal is forecast to rise to 23 Mt, with most of the rise in output consumed by the dairy and aquaculture sectors, with soymeal replacing fishmeal to some degree in the swine sector.

For 2005-2006, broiler production is expected to remain stable, despite an announced 20 million bird cull by Chinese authorities in response to outbreaks of the Asian Bird Flu H5N1. Favorable policies supporting poultry production allowed China's broiler production to recover quickly from the cull during the first half of 2004. The recovery of production was aided by stable consumer demand and China's success in re-opening cooked poultry exports to some countries. In addition, China's poultry egg production is forecast by the US Agriculture Attaché to rise by 5% to over 28 Mt for 2005.

For 2006, pork production is forecast to rise from the expected 49.6 Mt for 2005. One side effect from the exodus of rural residents to urban centers is the expansion of commercial swine operations, away from backyard pens, resulting in increased demand for soybean meal.

Aquaculture requires approximately 5 Mt of soymeal per year in China, with the raising of fresh water fish being the most important consumer of soymeal. Although current production of cage-raised marine species is small relative to pond-raised fresh water species, production is expanding rapidly and the long-term growth potential for soymeal is significant. Soymeal's inclusion rate in aqua feed varies from 20% to 50%, allowing considerable room for substitution for other protein meal such as canola meal.

The EU-25 is the world's largest importer of soymeal, accounting for almost one-half of all the soymeal imported for 2005-2006. Soymeal imports are projected at 22.8 Mt for 2005-2006, up slightly from 2004-2005 and 30% higher than the 17.5 Mt imported in 2000-2001. By comparison slightly less than 15.0 Mt of soybeans are expected to be crushed for 2005-2006, producing 11 Mt of soymeal. Total soymeal feed and waste use is projected at 33.7 Mt for 2005-2006.

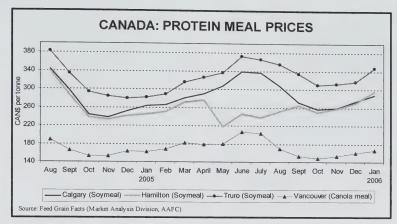
The EU-25 has a preference for importing soymeal rather than soybeans because of the low crush margins of EU crushing plants compared to plants in South America. The low crush margins are due to compulsory traceability and labelling set by EU regulations. It is expected that in North West Europe, soybean crushing capacity will be reduced by 3 Mt through plant closures and/or through plant conversions to rapeseed crushing.

	WORLD: PROTEIN MEAL SUPPLY AND DISPOSITION							
2006	2005 -2006e	2004 -2005						

30FFLT AN	ט טוסר	OSITION	
	2004 -2005	2005 -2006e	2006 -2007f
		.million tonn	nes
PRODUCTION			
Soymeal	138.3	144.5	145.0
Canola/Rape meal	24.1	24.7	25.0
Other	42.7	43.1	43.0
Total	205.1	212.3	213.0
TRADE			
Soymeal	46.2	49.9	48.8
Canola/Rape meal	2.2	2.3	2.2
Other Total	11.4 59.8	12.1 <b>62.3</b>	12.0
	59.8	62.3	63.0
CONSUMPTION			
Soymeal	137.7	143.8	145.0
Canola/Rape meal	24.1	24.5	25.0
Other Total	<u>42.3</u> <b>204.1</b>	<u>42.6</u> <b>210.9</b>	43.0 213.0
	204.1	210.5	213.0
CARRY-OUT STOCKS			
Soymeal Canala/Rana maal	5.1	5.2	5.2
Canola/Rape meal Other	0.3	0.3	0.3
Total	0.7 <b>6.1</b>	0.7 <b>6.2</b>	0.7 <b>6.2</b>
	0.1	0.2	0.2
OILSEED PRODUCTION			
Soybean	215.3	222.8	221.0
Rapeseed/Canola	46.1	46.7	43.5
Other	119.1	119.8	119.5
Total	380.5	389.3	384.0
OILSEED CRUSH			
Soybeans	176.0	183.8	187.1
Rapeseed/Canola	41.0	41.5	42.1
Other Total	85.3 <b>302.3</b>	85.9 <b>311.2</b>	86.0 <b>315.2</b>
Total	302.3	311.2	313.2

Note: Other includes cottonseed, sunflower seed, fishmeal, peanut, copra and palm kernel.

e: estimate, USDA-FAS; f: forecast, AAFC, February 2006 Source: AAFC, USDA



The increased production of rapeseed meal, forecast at 8.2 Mt, up from the 7.4 Mt in 2004-2005, is partially replacing soymeal in some EU countries. However, in other countries rapeseed meal is expected to replace corn gluten meal. Production of rapemeal is being supported by the rising crush for biodiesel. By mid-2006, EU-25 biodiesel capacity may exceed 4.0 Mt. About 80% of EU-25 biodiesel is made with rapeseed oil and in 2004 one-third of the rapeseed crop was used in the production of biodiesel.

Canada: Net exporter of canola meal and net importer of soymeal

For 2005-2006, the production of protein meal is expected to be at a near record high level, although if not constrained by crush capacity could be higher given highly attractive crush margins and burdensome supplies of canola. Canada is expected to remain a net exporter of protein meal as the exports of canola meal exceed imports of soymeal.

Production of canola meal is projected at 2.05 Mt, up slightly from 2004-2005 but slightly below the record of 2.12 Mt set in 2003-2004. About 1.5 Mt of canola meal, mostly from western Canada, are expected to be exported into the US. Around 0.5 Mt is consumed domestically where it is favoured in dairy rations because of its nutritional properties.

Soymeal production is forecast to rise to a record 1.5 Mt for 2005-2006. However, Canada remains deficient in soymeal, and as a result an additional 1.2 Mt of soymeal is expected to be imported, mostly from the US, with shipments roughly equally split between eastern and western Canada. Total soymeal consumption is expected to increase to a record level on support from higher hog numbers and feedlot placements.

#### **Prices**

The benchmark US price for soymeal, instore Decatur, simple average 48% is projected to decrease to US\$165-180 per

short ton (/st) (2,000 lb) for 2005-2006, versus the US\$183/st received in 2004-2005. This translates to an average price of about CAN\$270 per tonne (/t) (2,204 lb), for soymeal in-store Hamilton, based on the 2005-2006 basis of CAN\$35/t to-date and an exchange rate of US\$1=CAN\$1.18. Regionally, the price of soymeal in-store Calgary is expected to be about CAN\$280/t while in the Maritimes, the price is forecast at \$335/t for 2005-2006. The price of canola meal, in-store Vancouver is expected to fall to about CAN\$160/t for 2005-2006, versus the CAN\$175/t received for 2004-2005.

# 2006-2007 AND MEDIUM TERM OUTLOOK

World production of protein meal is forecast to rise slightly on support from strong crush margins, strong demand for ethanol and biodiesel, ample supplies of raw oilseeds and growing livestock populations. Most of the growth is expected to occur in soymeal because of the large supplies of raw sovbeans, attractive crush margins and growing world livestock numbers. World production of canola/rape meal is forecast to rise marginally on support from strong demand for canola/rape oil and biodiesel, sharply higher than usual crush margins and large stocks of canola/rapeseed. Much of the potential increase in canola/rape meal production is offset by constrained crush capacity, particularly in the EU-25 and in Canada.

US production of protein meal is forecast to rise by 4%, to about 39 Mt for 2006-2007 on support from growing domestic demand for protein meal, growing demand for ethanol and biodiesel, expected large oilseed and corn supplies and attractive crush margins. Most of the increase in output is expected to consist of rising soymeal production, which is forecast to rise to about 37 Mt for 2006-2007. However, growth will be constrained by the continued burdensome stocks of soyoil of over 1.0 Mt. Exports of soymeal are expected to be constrained, to about 6.0 Mt,

due to competition from South America and China.

US production of various corn processing byproducts such as corn gluten meal and DDGs is forecast to grow in 2006-2007, to about 13.0 Mt, due to rising demand for fuelgrade ethanol. The production of other protein meal, including canola meal, is forecast to remain relatively unchanged for 2006-2007. Over the medium-term, the production of corn meal and DDGs is expected to continue to grow as new ethanol plants come on stream.

Brazilian production of soymeal is forecast to rise slightly, to about 25.0 Mt for 2006-2007 on support from the rising Asian demand for protein meal and ample supplies of raw soybeans. Exports are projected to rise slightly to about 14.5 Mt, while total domestic consumption of soymeal increases to 9.5 Mt. Over the medium-term, production of soymeal is forecast to increase at a steady pace, with the growth in usage split between rising domestic use and exports.

For Argentina, the production of soymeal is forecast to rise slightly to between 23.0 Mt to 24.0 Mt. Exports are expected to increase accordingly as the domestic consumption of soymeal remains stable at below 1.0 Mt. The production and exports of sunflower seed meal are forecast to be unchanged for 2006-2007.

As a result of the sharp expansion in soybean and soymeal output since 2000-2001, bottlenecks in the storage, transport and export of both products have become severe. In an effort to reduce these bottlenecks, investments of over US\$600 million to expand the crush capacity have been announced. As a result, Argentine exports of soymeal are forecast to continue increasing at a steady pace, to over 25.0 Mt by 2011.

In the EU-25, the demand for protein meal is forecast to rise slightly, to about 49.0 Mt, for 2006-2007. Slightly under half of this demand will be filled by domestic production of protein meal, forecast to rise marginally to 23.1 Mt. In the EU-25, strong demand for bio-fuel is expected to support an expanded crush of oilseeds and production of protein meal; however this growth is being constrained by a lack of crush capacity and availability of non-genetically modified canola/rapeseed. EU-25 imports of protein meal are forecast to rise by 6%, to about 25.3 Mt, mostly consisting of soymeal imports from Argentina and Brazil.

Chinese consumption of protein meal is projected to rise slightly, to just under 40 Mt for 2006-2007. Most of this usage is expected to be supplied through domestic production of protein meal, forecast to rise by 2.0 Mt to almost 42.0 Mt. The main feed stocks, utilized for protein meal production will be soybeans, canola/rapeseed,

cottonseed and peanuts. Of these, soymeal is expected to account for slightly over threequarters of the protein meal produced while rapeseed/canola meal makes up about onefifth of total output. China prefers to import soybeans and other oilseeds instead of protein meal and for 2006-2007 imports of protein meal are forecast to fall by about 50%.

Over the medium-term. Chinese consumption is projected to rise steadily, exceeding 45.0 Mt by 2011. Chinese consumption of canola meal, produced from Canadian canola, is forecast to rise over the medium-term as nutritionists continue to demonstrate the nutritional benefits of canola meal in aquaculture, hog and chicken diets.

Canadian production of canola meal is forecast to remain stable for 2006-2007 as support from attractive crush margins and burdensome supplies of canola are offset by constrained crush capacity. For 2006-2007, consumption is projected to decline marginally while exports rise slightly. However, over the medium-term, the consumption of canola meal will be supported through the introduction of specialized canola meals. For example, MCN BioProducts, based out of Saskatoon, is developing a protein concentrate extracted from canola meal with high phosphorous availability. This product is targeted for use in rations for shrimp, salmon and rainbow trout in the aquaculture industry.

Canadian production of soymeal is also
forecast to be unchanged as the Canadian
crush industry continues to operate at full
capacity. Crush margins are expected to
remain above the 5 year average given
ample soybean supplies for both the
crushing and export sectors

For 2006-2007, world trade in protein meal is projected to rise marginally and by comparison will be about 57% of the world trade in wheat and 63% of the world trade in corn. The pace of growth will be strongly influenced by the growth of the Brazilian and Argentine processing sectors and by EU-25 import demand. Almost all of the growth is expected to occur in higher soymeal trade with shipments of canola meal and the other protein meals remaining stable. It is anticipated that World Trade Organization negotiations will have a minimal impact on the world trade in protein meals in 2006-2007 and over the medium-term.

#### **Prices**

For 2006-2007, the price of soybean meal is forecast to range between US\$160-180/st. (CAN\$205-235/t) under pressure from burdensome US stocks, stable to higher meal output in China, South America and the EU-25 and by stable to slow growth in consumption

For 2006-2007, canola meal prices, instore Vancouver, are forecast to decline marginally, to about \$150/t to \$155/t under

> pressure from burdensome supplies, continued low US soymeal prices and a stable to slightly stronger Canadian dollar. Based on the projected price for US soymeal, in-store Chicago. and the stable to stronger Canadian dollar, the price of Canadian soymeal, in-store Hamilton, is forecast to remain unchanged at about \$270/t for 2006-2007.

Increased ethanol and biofuel output pressures prices

Over the medium-term, the expansion of the biodiesel industry will support increased production of protein meal as more oilseeds are processed for the oil. This is expected to create a surplus of protein meal, which is also expected to depress prices based on historic oilseed supply and livestock feed demand factors. This drop in protein meal prices is projected to provide a small, lagged, support for increased livestock and aquaculture production. The rising output of biodiesel is also

expected to support the production of high oil content oilseeds, such as canola/rapeseed, rather than the production of soybeans.

By 2009-2010, Canadian production of protein meal may rise to slightly under 5.0 Mt. Most of the increase is expected to occur in DDGs production which is forecast to rise to 0.9 Mt based on the processing of 3.3 Mt of corn and wheat for ethanol. The production of canola meal is projected to rise slowly and may approach 2.5 Mt by 2009-2010 while the output of soymeal is expected to remain stable at about 1.5 Mt.

Over the medium-term, the factors to watch in the protein meal market include: the growth of world livestock production, expansion of biofuel production, the rise or fall in disposable incomes and the expansion of oilseed or vegoil production in Brazil, Indonesia and the Former Soviet Union countries

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CANADA, PROTEINIMEAL									
	CANADA: PROTEIN MEAL								
IKADI	TRADE BY PROVINCE								
2004 2005 2006									
	-2005	-2006e	-2007f						
	tho	ousand tonne	es						
CANOLA MEAL: E	XPORTS								
Alberta	573	625	635						
Manitoba	301	350	360						
Saskatchewan	259	300	300						
Ontario	110	100	100						
British Columbia	73	75	75						
Quebec	27	30	30						
Canada	1,343	1,480	1,500						
SOYMEAL: IMPOR	TS								
Ontario	462	475	475						
Manitoba	264	275	275						
Alberta	180	185	185						
British Columbia	101	105	105						
Saskatchewan	57	60	60						
Quebec	45	45	45						
Maritimes	6	5	5						
Canada	1,115	1,150	1,150						
Note: Flaxseed meal is	not included	due to confi	dentiality						

of data

e: estimate; f: forecast, AAFC, February 2006 Source: Statistics Canada

## CANADA: GRAINS AND OILSEEDS OUTLOOK

February 14, 2006

For 2005-06, the Statistics Canada's estimate of stocks of Canadian grain at December 31, 2005 was close to expectations for grains and oilseeds (G&O) and has confirmed the burdensome supplies of durum wheat and canola in Canada. Despite a projected 14% increase in exports in 2005-06, AAFC forecasts that total G&O carry-out stocks will increase by 12% to a record 18.3 million tonnes (Mt). Prices are expected to decline for wheat and oilseeds, but be unchanged to slightly stronger for coarse grains.

For 2006-07, Canadian farmers are expected to increase the areas seeded to non-durum wheat, oats, barley and corn, while reducing areas of durum, canola, flaxseed and soybeans. Total G&O production is forecast by AAFC to decline by 3% due to lower yields, but total supply is projected to increase slightly due to the larger carry-in stocks. Exports are forecast to increase by 6% to 28.7 Mt, with carry-out stocks projected to fall by 12% to 16.1 Mt. Canadian wheat, canola and oat prices are forecast to decline, with barley and corn prices expected to strengthen. Prices will continue to be pressured by the strong Canadian dollar. The market outlook is very tentative due to the high degree of uncertainty regarding global supply and demand conditions. In addition, trade policy factors, such as the anti-dumping and countervail (AD/CV) duties currently in place on imports of unprocessed grain corn from the US, will also affect the outlook. The other major factors to watch are: import demand from China, EU export subsidies, ocean freight rates, and the Canada/US exchange rate.

#### WHEAT (ex durum)

For 2005-06, exports are forecast to rise by 8% from 2004-05 due to increased supplies of milling quality wheat. Feed use is expected to decline slightly but remain higher than normal. Carry out stocks are forecast to increase slightly. The Canadian Wheat Board (CWB) January Pool Return Outlook (PRO) has declined and is now below the 2004 05 final realized price. For 2006-07, production is forecast to rise slightly, with increased seeded area largely offset by lower yields. Industrial use is expected to rise sharply as new ethanol plants come on-line in western Canada. Exports are forecast to increase significantly, assuming a normal quality crop. Carry-out stocks are projected to decline. CWB pool returns are projected by AAFC to decline slightly, although the price outlook has been supported by the poor condition of the US hard red CORN winter wheat crop.

#### **DURUM**

For 2005-06, total supply reached a record 8.4 Mt. Exports are expected to increase by 15%, but carry out stocks are projected to rise by over 40% to a record 3.6 Mt. The CWB is not expected to be able to accept all deliveries offered by farmers. The CWB PRO is well below the 2004 05 final realized price.

For 2006-07, production is forecast to fall by over 20% due to a lower seeded area and yields. However, total supply will decline only slightly because of the larger carry-in stocks. Exports are forecast to decline by 5%, assuming normal yields in the EU and North Africa. Carry-out stocks are forecast to rise slightly. CWB pool returns are forecast by AAFC to be similar to 2005-06.

#### BARLEY

For 2005-06, exports are forecast to increase by 34%, driven mainly by higher exports of feed barley. Carry-out stocks are forecast to decrease by 11%, but will be high historically. For 2006-07, production is forecast to rise slightly, as lower yields are more than offset by larger area but total supply is projected to rise only marginally due to lower carry-in stocks. Exports are expected to fall, as higher exports of malting barley only partially offset lower exports of feed barley. Carry-out stocks are projected to drop significantly due to higher feed use. The average off-Board feed barley price is forecast to rise by \$15/t. CWB pool returns are forecast by AAFC to be similar to 2005-06 for Two-Row but decline for Six-Row designated barley.

#### **OATS**

For 2005-06, exports are forecast to increase due to less competition from the EU. Carry-out stocks are projected to decrease by 9%. For 2006-07, production is forecast to rise by 17%, due to higher area. Exports are forecast to be flat at 1.7 Mt. Although feed use is expected to increase significantly, carry-out stocks are expected to rise by 11%. Chicago prices are forecast to decrease by C\$15/t from 2005-06 to \$125/t.

For 2005-06, imports are forecast to fall significantly, due to higher domestic supplies and the AD/CV duties. Carry-out stocks are expected to decline by 17%. While supported by the AD/CV duties, corn prices in eastern Canada are expected to be pressured by larger domestic

For 2006-07, the forecasts are very tentative, depending on the final AD/CV decision by the Canada Border Services Agency (CBSA), expected on March 15, 2006, and the final injury decision of the Canadian International Trade Tribunal by April 18, 2006. Corn production is forecast to fall by 5% as lower yields more than offset higher area. Imports are forecast to increase due to lower domestic supplies and higher demand for ethanol production. Carry-out stocks are forecast to drop by 33%. The average price at Chatham elevator is forecast to rise by 20% to \$120/t.

#### CANOLA

For 2005-06, total supply is expected to reach a record 11.4 Mt. Exports are forecast to increase by 32%, to 4.5 Mt, while domestic crush rises by 9%, to 3.3 Mt. Carry-out stocks are forecast to rise sharply to a record 3.0 Mt. Prices are expected to decline by about 15%.

For 2006-07, production is forecast to decline by 19% due to lower seeded area and yields. Total supply is expected to decline by about 4% as the

record carry-in stocks offset much of the decline in output. Exports and domestic crush are forecast to remain stable at a record high level. Carry-out stocks are forecast to decline by 10% but will be the second highest on record. Canola prices are forecast to decline slightly.

#### FLAXSEED (excluding solin)

For 2005-06, exports are forecast to rise sharply due to the significant increase in supply and high crude oil prices. Carry-out stocks are expected to rise sharply. The average price is forecast to decline from the above normal level in 2004-05. For 2006-07, production is forecast decline by 12% due to decreased seeded area and lower vields. Exports are forecast to remain stable at about 0.7 Mt while domestic usage remains stable. Carry-out stocks are projected to rise by 13%, while prices remain stable.

#### SOYBEANS

For 2005-06, total supply is expected to be a record 3.7 Mt. Exports are forecast at a record high 1.15 Mt, while the domestic crush is expected to be a near record 1.75 Mt. Carry-out stocks are expected to decline with prices falling under pressure from lower US prices and the rising Canadian dollar.

For 2006-07, production is forecast to fall due to lower seeded area and yields. Total supply is forecast to fall by only 4%, as higher imports largely offset the drop in output. Exports and domestic crush are forecast to remain stable at record high levels. Carry-out stocks are forecast to decline although prices are unchanged.

#### **FURTHER INFORMATION:**

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

February 14, 2006

Double	Grain and Crop Year (a)	Area Seeded thousa	Area Harvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f)
2005-2006   2 230							inousun	inetic torine.					\$/{
2005-2000F   2 341   2 297   2.58   5 915   1 8 438   3 700   255   581   11 86 3 800   1800   1800   2000-2007F   2 130   2 090   2.23   4 695   1 8 268   3 500   260   595   10 68 3 700   1800   1800   2004-2005   8 169   7 722   2.71   2 0 898   13   2 5 2 3   11 593   2 445   4 521   8 1 38   5 471   190   2005-2006F   7 84   7 530   2.77   2 0 896   15   2 6 347   1 500   2 885   4 485   8 247   6 600   180   1800   2 0000-2007F   8 693   8 400   2 600   2 2000   15   2 7 615   1 4 500   2 885   4 485   8 247   6 600   180   1800   18		2 220	2 4 4 4	0.00	4 000								
March   Marc										536	1 013	2 521	201
Wheat Except Durum										681	1 136	3 600	180 *
2005-2006   7784   7750   2.77   20 886   13   25 200   11803   2845   4 521   8 139   5 471   190   2005-2006   7784   7750   2.77   20 860   15   26 47   12 500   2885   4 480   8 247   5 500   180************************************			2 090	2,23	4 665	1	8 266	3 500	260	595	1 066	3 700	180 **
2005-2006F 7784 7530 2.77 20 880 16 23 37 12 500 2 885 4485 8 138 5471 190 2006-2007F 8 693 8 460 2.80 22 000 15 27615 14 500 3 150 4 160 8 115 5 000 180 ***  All Wheat 2004-2005 10 399 9 862 2.62 25 860 18 35 81 16 20 3 140 5 166 9 363 9 200 2005-2006F 10 125 9 826 2.72 26 775 16 34 81 18000 3 140 5 166 9 363 9 200 2005-2006F 10 823 10 550 2.53 26 665 16 35 881 18000 3 140 4 755 9 181 8 700 2005-2006F 10 823 10 550 2.53 26 665 16 35 881 18000 3 140 4 755 9 181 8 700 2005-2006F 10 823 10 550 2.53 26 665 16 35 881 18000 3 140 4 755 9 181 8 700 2005-2006F 2006-2007F 4 815 4 210 3.06 12 900 3 30 16 030 2 2300 300 10 785 11 530 2 200 115-135 2006-2007F 4 815 4 210 3.06 12 900 30 16 030 2 2300 300 10 785 11 530 2 200 115-135 2006-2007F 4 815 4 210 3.06 12 900 3 30 16 030 2 2300 300 10 785 11 530 2 200 115-135 2006-2007F 4 1170 1130 7.96 9 000 1900 12 400 150 3 150 8 185 11 250 1001 110-130 2006-2006F 1 170 1 170 170 170 170 170 170 170 170			7 700										
2005-2007F   8   8   9   8   8   8   6   2   20   20   15   27   615   14   500   2   80   3   150   4   160   8   175   5   5   500   186   186   186   186   2004-2005   10   39   9   862   2,62   25   860   14   31   855   14   812   3   3   9   5   5   5   5   6   9   33   3   9   200   2005-2006F   10   23   10   550   2,53   26   665   16   33   881   18   18   200   3   410   5   166   9   383   9   200   2005-2006F   10   23   10   550   2,53   26   665   16   33   881   18   100   3   410   4   750   9   181   8   700   2005-2006F   4   40   3   389   3,21   12   481   35   16   505   2   500   260   260   9   740   10   405   3   100   10   120   2005-2006F   4   40   3   389   3,21   12   481   35   16   505   2   500   260   260   9   740   10   405   3   100   10   120   2005-2006F   4   40   3   389   3,21   12   481   35   16   505   2   500   260   300   10   305   381   15   300   10   10   120   2005-2007F   4   815   4   2005-2006F   4   40   3   889   3,21   12   481   35   16   505   2   500   260   300   10   305   318   315   300   10   10   10   10   10   10   1									2 845	4 521	8 138	5 471	190
All Wheat								12 500	2 885	4 485	8 247	5 600	186 *
2005-2006F   10   125   98   862   2.62   2.58   2.60   14   31   855   14   812   3   099   5   5   5   6   9   15   7   790   2005-2006F   10   823   10   500   2.53   2.66   65   16   33   881   18   18   00   3   410   4   75   9   18   18   700   2005-2006F   2005-2006F   2.53   2.66   2.53   2.66   83   3   5   5   17   1   863   2.68   9   358   0   0   19   3   489   112   2005-2006F   4   40   3   389   3.21   12   481   35   16   005   2.500   2.60   9   740   10   405   3   100   10   10   12   2005-2006F   4   40   3   889   3.21   12   481   35   16   005   2.500   2.60   9   740   10   405   3   100   10   10   12   2005-2006F   4   410   3   48   48   3   48   48   48   48		8 693	8 460	2,60	22 000	15	27 615	14 500	3 150	4 160	8 115	5 000	180 **
2005-2006F   10   10   10   10   10   10   10   1		40.000											
Barley   Control   Contr									3 099	5 056	9 151	7 992	
Barley									3 140	5 166	9 383	9 200	
2004-2005	2000-2007F	10 823	10 550	2,53	26 665	16	35 881	18 000	3 410	4 755	9 181	8 700	
2006-2007F													
2005-2006F			4 050	3,26	13 186	83	15 371	1 863	268	9 358	10 019	3 489	112
2006-2007F		4 440	3 889	3,21	12 481	35	16 005						
Convergence	2006-2007F	4 815	4 210	3,06	12 900	30							
2005-2006F									000	10 705	11 550	2 200	115-155
2005-2006F   1124   1096   8.63   9.461   1.400   12.662   2.000   2.450   8.497   10.962   1.500   90-110   2006-2007F   1170   1.130   7.96   9.000   1.900   12.400   1.500   3.050   8.485   11.250   1.000   110-130   2.004-2005   1.955   1.315   2.80   3.683   2.6	2004-2005	1 185	1 072	8,24	8 837	2 422	12 401	242	2 395	7 951	10 358	1 802	101
2006-2007F	2005-2006F	1 124	1 096	8,63	9 461	1 400							
Oats           2004-2005         1 995         1 315         2,80         3 683         26         4 497         1 675         118         1 560         1834         988         1 31           2005-200FF         2 136         1 550         2,58         3 400         15         4 435         1 700         140         1 525         1 835         900         130-150           2006-2007F         2 136         1 550         2,58         4 000         15         4 915         1 700         140         1 900         2215         1 000         115-135           Rye           2004-2005         284         165         2,53         418         1         487         122         48         155         220         145         68         2500-2006F         223         148         2,42         359         1         505         150         48         170         235         120         68-85         2006-2007F         207         150         2,33         303         0         303         0         0         338         30         0         303         303         30         0         200-2006F         200-2006F         209	2006-2007F	1 170	1 130	7,96	9 000	1 900							
2005-2006F	Oats								0 000	0 100	11230	1 000	110-130
2005-2006F	2004-2005	1 995	1 315	2,80	3 683	26	4 497	1 675	118	1 560	1 934	000	121
2004-2007	2005-2006F	1 853	1 326	2,59									
Rye	2006-2007F	2 136	1 550	2,58	4 000								
2005-2006F   223	Rye								140	1 300	2213	1 000	110-133
2005-2006F   223	2004-2005	284	165	2,53	418	1	487	122	48	155	220	145	60
2006-2007F 207 150 2,33 350 1 471 150 48 176 241 80 75-95 Mixed Grains 2004-2005 220 111 2,87 318 0 318 0 0 303 0 0 303 303 303 0 0 2006-2007F 215 115 2,87 330 0 303 0 0 0 330 330 330 0 0 0 0 330 330 0 0 0 0 330 330 0 0 0 0 330 330 0 0 0 0 0 330 330 0 0 0 0 0 330 330 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2005-2006F	223	148	2,42	359	1							
Mixed Grains	2006-2007F	207	150	2,33									
2005-2006F   209   109   2,78   303   0   303   0   0   303   303   303   0   303   303   0   300	Mixed Grains								40	170	271	00	75-95
2005-2006F	2004-2005	220	111	2.87	318	0	318	0	0	318	210	0	
2006-2007F   215   115   2,87   330   0   330   0   0   330   330   0	2005-2006F	209	109	2,78	303								
Total Coarse Grains  2004-2005	2006-2007F	215	115	2,87									
2005-2006F	Total Coarse G	rains				_		· ·		330	330	U	
2005-2006F	2004-2005	8 362	6 713	3,94	26 442	2 531	33 074	3 902	2 828	19 342	22 740	6 424	
Canola   C	2005-2006F	7 850	6 568	3,96	26 036								
Canola   2004-2005   5 319   4 938   1,57   7 728   108   8 444   3 412   3 031   328   3 403   1 629   309   2005-2006F   5 491   5 253   1,84   9 660   150   11 440   4 500   3 300   595   3 940   3 000   245-285   2006-2007F   5 053   4 890   1,60   7 800   150   10 950   4 500   3 300   405   3 750   2 700   235-275   204-2005   204-	2006-2007F	8 542	7 155	3,71	26 580								
2004-2005	Canola								0 000	21010	20 000	7 200	
2005-2006F 5 491 5 253 1,84 9 660 150 11 440 4 500 3 300 595 3 940 3 000 245-285 2006-2007F 5 053 4 890 1,60 7 800 150 10 950 4 500 3 300 405 3 750 2 700 245-285 782 2004-2005 7 805 782 1,21 950 20 1170 700 n/a n/a 245 225 260-300 2006-2007F 8 1 140 1 125 2,53 2 850 450 3 550 1 150 1 750 421 2 281 250 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 400 2 250 150 205-245 2006-2007F 7 002 6 797 1,71 1 1 600 620 1 5 670 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 038 23 219 2,74 6 3 596 3 0.85 77 703 23 715 n/a n/a 37 643 16 345 2006-2007F 25 484 23 620 2.82 6 6 715 1 897 84 956 27 100 n/a n/a 18 37 643 16 345 2006-2007F 25 484 23 620 2.82 6 6 715 1 897 84 956 27 100 n/a n/a 39 586 18 270		5 310	4 020	4 57	7 700	400							
2006-2007F 5 053 4 890 1,60 7 800 150 10 950 4 500 3 300 405 3 750 2 700 235-275  Flaxseed 2004-2005 728 528 0,98 517 39 648 468 n/a n/a 151 30 n/a 2005-2006F 842 803 1,35 1 082 30 1 142 700 n/a n/a 242 200 260-300 2006-2007F 805 782 1,21 950 20 1170 700 n/a n/a 245 225 260-300  Soybeans 2004-2005 1 229 1 178 2,59 3 048 393 3 581 1 122 1 610 457 2 190 270 248 2005-2006F 1 176 1 169 2,70 3 161 250 3 681 1 150 1 750 421 2 281 250 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 421 2 281 250 205-245  Total Oilseeds 2004-2005 7 277 6 643 1,70 11 293 540 12 674 5 002 n/a n/a 6 463 3 450 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2005-2006F 7 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 463 3 075  Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2006-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270													
Flax													
2004-2005 728 528 0,98 517 39 648 468 n/a n/a 151 30 n/a 2005-2006F 842 803 1,35 1 082 30 1142 700 n/a n/a 242 200 260-300 2006-2007F 805 782 1,21 950 20 1170 700 n/a n/a 245 225 260-300 250-2006 2007F 805 782 1,21 950 20 1170 700 n/a n/a 245 225 260-300 250-2006 2007F 805 782 1,21 950 20 1170 700 n/a n/a 245 225 260-300 250-2006 2007F 1 178 2,59 3 048 393 3 581 1122 1610 457 2 190 270 248 2005-2006F 1 176 1 169 2,70 3 161 250 3 681 1 150 1750 421 2 281 250 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1750 400 2 250 150 205-245 2006-2007F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 5 743 1 929 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 1 1600 620 15 670 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 1 1600 620 15 670 6 350 n/a n/a 6 245 3 075 2006-2007F 7 002 6 807 1,71 1 1600 8 20 15 670 6 350 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1897 84 956 27 100 n/a n/a 39 586 18 270		3 033	4 090	1,00	7 800	150	10 950	4 500	3 300	405	3 750	2 700	235-275
2005-2006F 842 803 1,35 1 082 30 1 142 700 n/a n/a 242 200 260-300 2006-2007F 805 782 1,21 950 20 1 170 700 n/a n/a 245 225 260-300 2006-2007F 805 782 1,21 950 20 1 170 700 n/a n/a 245 225 260-300 2006-2007F 805 782 1,21 950 20 1 170 700 n/a n/a 245 225 260-300 2006-2007F 805 782 1,21 950 20 1 170 700 n/a n/a 245 225 260-300 2006-2007F 1 176 1 169 2,70 3 161 250 3 681 1 150 1 750 421 2 281 250 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 400 2 250 150 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 400 2 250 150 205-245 2006-2007F 7 1 144 1 125 2,53 2 850 450 1 2 674 5 002 n/a n/a 5743 1 929 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075 2006-2007F 7 002 6 808 23 219 2,74 6 3 596 3 0.85 77 703 23 715 n/a n/a 37 643 16 345 2006-2007F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270		728	520	0.00	E47	20	0.40						
2006-2007F 805 762 1,21 950 20 1170 700 n/a n/a 245 225 260-300  Soybeans  2004-2005 1 229 1 178 2,59 3 048 393 3 581 1 122 1 610 457 2 190 270 248  2005-2006F 1 176 1 169 2,70 3 161 250 3 681 1 150 1 750 421 2 281 250 205-245  2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 400 2 250 150 205-245  Total Oilseeds  2004-2005 7 277 6 643 1,70 11 293 540 12 674 5 002 n/a n/a 5 743 1 929 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075  Total Grains And Oilseeds  2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2006-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270													
Soybeans           2004-2005         1 229         1 178         2,59         3 048         393         3 581         1 122         1 610         457         2 190         270         248           2005-2006F         1 176         1 169         2,70         3 161         250         3 681         1 150         1 750         421         2 281         250         205-245           2006-2007F         1 144         1 125         2,53         2 850         450         3 550         1 150         1 750         421         2 281         250         205-245           Total Oilseeds           2004-2005         7 277         6 643         1,70         11 293         540         12 674         5 002         n/a         n/a         5 743         1 929           2005-2006F         7 510         7 225         1,92         13 904         430         16 263         6 350         n/a         n/a         6 463         3 450           2006-2007F         7 002         6 797         1,71         11 600         620         15 670         6350         n/a         n/a         6 463         3 450           2006-2007F         7 002         6 797         <													
2004-2005		005	102	1,21	950	20	1 1/0	700	n/a	n/a	245	225	260-300
2005-2006F 1 176 1 169 2,70 3 161 250 3 681 1 150 1 750 421 2 281 250 205-245 2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1 750 400 2 250 150 205-245 206-2007F 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		1 220	4 470	2.50	0.040								
2006-2007F 1 144 1 125 2,53 2 850 450 3 550 1 150 1750 400 2 250 150 205-245  Total Oilseeds 2004-2005 7 277 6 643 1,70 11 293 540 12 674 5 002 n/a n/a 5 743 1 929 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075  Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270													
Total Oilseeds           2004-2005         7 277         6 643         1,70         11 293         540         12 674         5 002         n/a         n/a         5 743         1 929           2005-2006F         7 510         7 225         1,92         13 904         430         16 263         6 350         n/a         n/a         6 463         3 450           2006-2007F         7 002         6 797         1,71         11 600         620         15 670         6 350         n/a         n/a         6 245         3 075           Total Grains And Oilseeds           2004-2005         26 038         23 219         2,74         63 596         3 085         77 703         23 715         n/a         n/a         37 643         16 345           2006-2007F         25 484         23 620         2,82         66 715         1 897         84 956         27 100         n/a         n/a         39 586         18 270												250	205-245
2004-2005 7 277 6 643 1,70 11 293 540 12 674 5 002 n/a n/a 5 743 1 929 2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075  Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 2 6 88 23 68 715 0 1897 84 956 27 100 n/a n/a 39 586 18 270		1 144	1 125	2,53	2 850	450	3 550	1 150	1 750	400	2 250	150	205-245
2005-2006F 7 510 7 225 1,92 13 904 430 16 263 6 350 n/a n/a 6 463 3 450 2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 463 3 450 n/a n/a 6 245 3 075  Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270		7 277	6.640	4.70	44.000		40.55						
2006-2007F 7 002 6 797 1,71 11 600 620 15 670 6 350 n/a n/a 6 245 3 075  Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270													
Total Grains And Oilseeds 2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270													
2004-2005 26 038 23 219 2,74 63 596 3 085 77 703 23 715 n/a n/a 37 643 16 345 2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270	2000-2007F	7 002	6/9/	1,/1	11 600	620	15 670	6 350	n/a	n/a	6 245	3 075	
2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270	Total Grains An	d Oilseeds											
2005-2006F 25 484 23 620 2,82 66 715 1 897 84 956 27 100 n/a n/a 39 586 18 270	2004-2005	26 038	23 219	2,74	63 596	3 085	77 703	23 715	n/a	n/a	37.643	16 345	
2006 20075 26 26 24 502 0.05	2005-2006F	25 484	23 620										
	2006-2007F	26 368	24 502	2,65	64 845								

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Total excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Com (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - January 26, 2006

<sup>\*\*</sup> AAFC Forecast, February, 2006

F: Forecast; Agriculture and Agri-Food Canada - February 14, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No.  $22\square007$ 

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

February 14, 2006

For 2005-06, total Canadian exports, domestic use and carry-out stocks of pulse and special crops are forecast to increase due to higher supply. Average prices, over all types, grades and markets are forecast to increase for chickpeas and buckwheat, but decrease for dry peas, lentils, dry beans, mustard seed, canary seed and sunflower seed.

For 2006-07, total area seeded to pulse and special crops in Canada is forecast to decrease by 3%, from 2005-06, as increases for dry peas, chickpeas, sunflower seed and buckwheat are more than offset by decreases for lentils, dry beans, mustard seed and canary seed. It is assumed that precipitation will be normal for the growing and harvest periods, and that the abandonment rate and quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. Total production in Canada is forecast to decrease by 10%, from 2005-06, to 4.8 million tonnes (Mt). Total supply is expected to decrease by 5% to 6.38 Mt, as higher carry-in stocks offset most of the decrease in production. Exports are forecast to decrease due to lower supply, while domestic use is forecast to be relatively stable. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for dry peas, mustard seed and canary seed, decrease for chickpeas, and be the same for dry beans, lentils, sunflower seed and buckwheat. The main factors to watch are weather conditions, especially precipitation, during the growing and harvest periods in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

For 2005-06, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase sharply from 2004-05. The average price, over all types, grades and markets, is forecast to decrease because of higher supply. Carryout stocks are expected to decrease, with a stocks-touse ratio (s/u) of 12%.

For 2006-07, the area seeded is forecast to increase by 3% from 2005-06. Production and supply are forecast to decrease, as lower trend yields more than offset the increase in seeded area. World supply is expected to decrease marginally to 12.4 Mt as slightly higher production is more than offset by lower carryin stocks. Canadian exports are forecast to decrease because of the lower supply, while domestic use increases marginally. Carry-out stocks are forecast to decrease, with a s/u of 10%. The average price is expected to be slightly higher than in 2005-06 due to the lower supply.

#### LENTILS

For 2005-06, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price, over all types and grades, is expected to decrease because of higher supply. Carry-out stocks are forecast to increase. with a s/u of 63%.

For 2006-07, the area seeded is forecast to decrease by 10%. Production is forecast to decrease sharply due to lower seeded area and lower trend yields, but supply is expected to decrease only marginally because of higher carry-in stocks. Production is expected to decrease for green lentils, but increase for red lentils. World supply is forecast to decrease marginally to 4.54 Mt. Canadian exports are expected to increase due to higher Canadian supply of red lentils and carry-out stocks are forecast to decrease slightly, with a s/u of 61%. The average price is forecast to be the same as in 2005-06 because of the relatively stable supply.

#### DRY BEANS

For 2005-06, production and supply increased significantly in Canada and the US. Canadian exports are forecast to increase because of higher supply. Carry-out stocks are forecast to increase, with a s/u of 7%. The average price, over all classes and grades, is forecast to decrease due to higher US and Canadian supply.

For 2006-07, the area seeded is forecast to decrease by 5%. Production and supply are expected to increase, as a lower area, is more than offset by lower abandonment and higher trend yields. In the US, production is expected to decrease by 13% to 1.03 Mt, while supply decreases by only 5% to 1.26 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase. with a s/u of 9%. The average price is forecast to be the same as in 2005-06, as pressure from the higher Canadian supply is offset by support from lower US supply.

#### CHICKPEAS

For 2005-06, due to higher production and supply, exports are forecast to increase. The average price is forecast to increase, due to higher quality, stronger demand and a shift to the production of the higher priced kabuli type. Carry-out stocks are expected to increase, with a s/u of 10%.

For 2006-07, the area seeded is forecast to increase by 40%. Production and supply are expected to increase, as higher area more than offsets lower trend yields. World supply is expected to decrease marginally to 9.1 Mt. Although Canadian exports are forecast to increase due to strong demand, carry-out stocks are expected to rise, with a s/u of 17%. The average price is forecast to decrease due to higher world supply of the kabuli type, which accounts for about 90% of Canadian production.

#### MUSTARD SEED

For 2005-06, due to stronger demand, exports are forecast to increase. Carry-out stocks are expected to decrease slightly, with a s/u of 88%. The average price, over all types and grades, is forecast to decrease because of the higher supply of high quality

For 2006-07, the area seeded is expected to decrease by 20%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 53%. The average price is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2005-06, due to stronger demand and lower prices, exports are forecast to increase. Carry-out

stocks are expected to rise, with a s/u ratio of 88%. The average price is forecast to decrease due to higher supply.

For 2006-07, the area seeded is expected to decrease by 20%. Production and supply are forecast to decrease due to lower area and lower trend yields. World supply is forecast to decrease by 15% to 370,000 t. Canadian exports are expected to increase, due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 50%. The average price is forecast to increase because of the lower supply.

#### SUNFLOWER SEED

For 2005-06, due to higher production and supply, exports and domestic use are expected to increase. Carry-out stocks are forecast to increase, with a s/u of 13%. The average price, over both types and all grades, is forecast to decrease due to higher supply. For 2006-07, the area seeded is expected to increase by 11%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US supply is expected to decrease by 9% to 1.75 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 13%. The average price is forecast to be the same as in 2005-06, as pressure from higher Canadian supply is offset by support from lower US supply.

#### BUCKWHEAT

For 2005-06, the average price is forecast to increase

For 2006-06, Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower trend yields. The average price is expected to be the same as in 2005-06.

#### FURTHER INFORMATION:

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Grain and Crop Year (a)		Area Harvested and ha	Yield t/ha	Production	Imports (b)	Total Supply -thousand r	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e) \$/t
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1.681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	210
2004-2005	1.388	1.345	2.48	3,338	56	3,599	1,853	1,151	595	175
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,200	1,185	400	135
2006-2007f	1,405	1,357	2.17	2,950	100	3,450	1,950	1,100		105-135
Lentils	.,	.,		2,000	100	3,430	1,950	1,200	300	110-140
2002-2003	601	387	0.91	354	9	494	319	120	55	200
2003-2004	554	536	0.97	520	5	580	367	175	38	390
2004-2005	778	750	1.28	962	10	1,010	451	314		420
2005-2006f	884	862	1.48	1,278	10	1,533	625	318	245	310
2006-2007f	795	755	1.23	930	10	1,530	650		590	235-265
Dry Beans			1.20	500	10	1,550	000	300	580	235-265
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344			445
2004-2005	163	126	1.75	220	28	303	277	83 21	55	495
2005-2006f	200	177	1.84	326	40	371			5	650
2006-2007f	189	185	1.95	360	30	415	300 320	46	25	485-515
Chickpeas			1.00	300	30	415	320	60	35	485-515
2002-2003	221	154	1.01	156	9	345	105	400	00	000
2003-2004	63	63	1.08	68	2	150	74	160	80	300
2004-2005	47	39	1.31	51	4	80	74 47	51	25	330
2005-2006f	79	73	1.42	104	5			28	5	385
2006-2007f	110	101	1.19	120	5	114 135	70	34	10	455-485
Mustard Seed		101	1.10	120	5	135	80	35	20	400-430
2002-2003	289	255	0.60	154	9	196	444	00		
2003-2004	340	328	0.69	226	2	288	114	22	60	595
2004-2005	317	304	1.01	306	1	399	121	75	92	390
2005-2006f	212	206	0.98	201	1	399	119	86	194	295
2006-2007f	169	163	0.89	145	1		130	81	185	255-285
Canary Seed	100	100	0.00	140	'	331	140	76	115	275-305
2002-2003	287	227	0.78	176	0	206	400			
2003-2004	251	243	0.93	226	0	246	160	26	20	575
2004-2005	356	318	0.95	301	0	368	165	14	67	345
2005-2006f	190	186	1.22	227	0	397	163 175	35	170	230
2006-2007f	152	145	1.00	145	0	330		37	185	175-205
Sunflower See			1.00	140	U	330	180	40	110	195-225
2002-2003	100	95	1.65	157	21	200	105	60	25	440
2003-2004	119	115	1.30	150	16	200	96	60 80	35	440
2004-2005	87	59	0.92	54	35	114	32		25	405
2005-2006f	93	75	1.19	89	25	132	32 45	64	18	490
2006-2007f	103	96	1.46	140	20	175	45 80	72	15	340-370
Buckwheat		00	1.40	140	20	175	00	75	20	340-370
2002-2003	12	12	1.00	12	1	16	6	7		0.40
2003-2004	9	9	1.11	10	1	14	5		3	340
2004-2005	9	7	0.71	5	1	8	4	7	2	355
2005-2006f	7	6	1.33	8	1	9	4	4	0	355
2006-2007f	8	7	1.14	8	1	9	4	5 5	0	345-375
Total Pulse And			1.17	0	'	Э	4	5	0	345-375
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,733	1,236	050	
2003-2004	2,805	2,732	1.35	3,680	81	4.419	2,488		658	
2004-2005	3,145	2,732	1.78	5,237	135			1,422	509	
2005-2006f	3,031	2,904	1.84	5,333	172	5,881 6,737	2,946	1,703	1,232	
2006-2007f	2,931	2,809	1.71	4,798	167	6,737 6,375	3,549 3,404	1,778 1,791	1,410 1,180	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f. forecast, Agriculture and Agri-Food Canada, February 14, 2006

A. SELLING PRICE OF BULK FEED INGR	LA FEEU	NGKEL	EDIENTS AT SELECTED FOINTS			10.00	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	4 101440	11111	TATAT	100	ANIBAAI	Nation	I EDI DAI J SU, 2000	CCEN	VEHA	FEATHER
	PRICE	(1) WHEAT	STAC	RARI FY	S S S S S S S S S S S S S S S S S S S	PRICE	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAL	MEAL	ANIMAL	MEAL			ALFALFA	MEAL
	Т	133.00	N N	135.00			265.50	159.00	100.00		925.00	450.00					375.00
1		134.00	¥×	+-	214.00		265.50	159.00	100.00		912.50	450.00					375.00
	FOB	102.00	N/A	+-	164.00		259.00			135.00	1000.00	460.00					380.00
February 13, 2006		100.00	1	⊢	166.00		259.00			135.00	1000.00	460.00					380.00
February 20, 2006	FOB	103.50	130.00	93.50	148.00		262.50	N/A		135.00	N/A	460.00			116.00		410.00
February 13, 2006		105.00	130.00	95.00	149.00		262.50	N/A		135.00	N/A	460.00			116.67		410.00
February 20, 2006	FOB	140.00	140.00	112.00	136.00		245.00	N/A		270.00	1042.50	525.00					370.00
February 13, 2006			140.00	112.00	137.00		245.00	N/A		270.00	1042.50	525.00					370.00
February 20, 2006	In-Store	118.00	N/A	108.90													
February 13, 2006		120.00	N/A	109.35													
February 20, 2006	On Board				106.37												
February 13, 2006	Vessel				103.71												
February 20, 2006	In-Store	151.50	200.00	137.00													
February 13, 2006		150.25	150.25 200.00	137.00													
2006	Track				117.03												
February 13, 2006					115.23												
2006	N/A					FOB				182.00	N/A	430.00	425.00	-		285.00	312.50
February 13, 2006										182.00	N/A	440.00	425.00	114.00		285.00	310.00
February 20, 2006	N/A						268.19	N/A									
February 13, 2006							262.90	N/A									
February 20, 2006	FOB				118.00												
February 13, 2006					118.75									.,,,			
February 20, 2006	FOB												425.00	114.00			
February 13, 2006													425.00	114.00			
February 20, 2006	FOB								06.50				425.00	+			
February 13, 2006									66.50				425.00	+			
February 20, 2006	FOB												425.00	+			
February 13, 2006				_	-					-	000	0.0	425.00	114.00		00 020	00 000
February 20, 2006		155.00	155.00	145.00	4		273.78	200.20	85.00	180.00	00.008	424.50	425.00	+		270.00	320.00
February 13, 2006	2000	165.00	165.00 170.00	155.00	132.00	202	209.80	00:017	80.33	_		00.644	420.00	+		200	20.010
February 20, 2006	-0101C-111	158 30			1					L							
February 20, 2006	FOR	142 70	137 00	131 70	7		261.29										
February 13, 2006		145.58	140.50		╆		263.50										
February 20, 2006	In-Store	154.27	N/A	161.64	-		267.58	204.07									
February 13, 2006		156.43	i i	164.22	138.14		264.65	212.80									
February 20, 2006	Track	181.75	145.00	170.80	164.00		300.03	210.51		241.10		543.00					320.00
February 13, 2006		187.75	166.00	170.80	162.00	FOB	296.13	210.51		241.10		543.00					320.00
February 20, 2006	Water	N/A	L	N/A	N/A												
February 13, 2006	& Truck	N/A	Н	N/A	N/A												
February 20, 2006	In-Store	164.70	N/A	N/A	176.75		320.45	251.45	297.50		1,150.00						
		4000	V/14	VIV	176 50		318 AN	246 85	207 50		1 150 00	Α N	_	_	_		

Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

N/A = not available

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

**Price Basis** 

Year Ago

21-Feb-05

Month ago

23-Jan-06

DD.	ATD	TE	CD	A	ZINT

**Selected Points** 

rom: Thunder Bay(WCE) (2)	In-Store	Wheat	118.00	124.00	126.00	98.00
(CBOT)		Oat	192.00	202.00	190.75	159.50
(Lethbridge)		Barley	104.00	107.00	109.00	109.00
o: Bayport, ON (1)	In-store	Wheat	141.61	147.61	149.61	121.61
		Oat	N/A	N/A	N/A	N/A
		Barley	131.39	134.39	136.39	136.39
Montreal, QC (1)	In-store	Wheat	146.03	152.03	154.03	126.03
		Oat	N/A	N/A	N/A	N/A
		Barley	136.31	139.31	141.31	141.31
Moncton, NB	Truck via Halifax	Wheat	168.25	174.25	176.25	148.25
		Oat	N/A	N/A	N/A	N/A
		Barley	160.50	163.50	165.50	165.50
Truro, NS	Truck via Halifax	Wheat	162.22	168.22	170.22	142.22
		Oat	N/A	N/A	N/A	N/A
		Barley	158.00	161.00	163.00	163.00
Halifax, NS (1)	In-store	Wheat	153.28	159.28	161.28	133.28
		Oat	N/A	N/A	N/A	N/A
		Barley	144.30	147.30	149.30	149.30
Stephenville, NL	Track / Truck via Sydney	Wheat	216.63	222.63	224.63	196.63
3.5		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
THOUSENI, THE		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
3.00		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
			Th.:	Lashwasi	Month Age	Year Ago
Selected Points	Price Basis		This week	Last week	Month Ago	21-Feb-05
Corn			20-Feb-06	6-Feb-06	23-Jan-06	
From: US Lake Port	On Board Vessel		106.37	103.71	100.62	96.84
To: Montreal, QC (1)	In-store		125.41	122.75	119.66	115.88

This week

20-Feb-06

Last week

6-Feb-06

io. Montrout, do	110011				
Soymeal 48% Protein					
From: Hamilton, ON		268.19	262.90	292.55	263.67
To: Montreal, QC	Track	292.52	287.23	316.88	288.00
Moncton, NB	Track	311.27	305.98	335.63	306.75
Truro, NS	Track	314.49	309.20	338.85	309.97
Stephenville, NL	Track / Truck via Sydney	363.12	357.83	387.48	358.60

221.02

249.88

117.03

140.90

218.04

246.90

115.23

139.10

218.58

247.44

117.60

141.47

101.20

130.06

105.74

129.61

To:

From: Chicago (IL)

From: Chatham, ON

Montreal, QC

Montreal QC

n/a = not available

Track

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING	A. SELLING PRICE OF BULK FEED ING!	ILK FEED I	NGRE	REDIENTS AT SELECTED POINTS	AT SE	LECTI	ED PO	NTS						Feb	February 6, 2006	OI L		
SELECTED	REFERENCE	PRICE	(1)				PRICE S	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHER
POINT	PERIOD	ASIS	WHEAT	OATS			BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
Vancouver	February 6, 2006	FOB	134.00	N/A		215.00		266.50	162.00	100.00		912.50	450.00					385.00
BC (4)(7)	January 30, 2006		133.00	A/A		217.00		276.50	168.00	115.00	-	912.50	460.00					395.00
Vien	February 6, 2006	FOB	100.00	N/A	106.00	166.00		264.00				1000.00	460.00					380.00
AB (4)	_		101.00	N/A	104.00	168.00		273.00				1000.00	470.00					390.00
katoon	т	FOB	105.00	130.00	94.50	149.00		267.50	N/A		135.00	N/A	460.00			115.33		410.00
SK (4)	-		106.00 137.50	137.50	94.50	149.00		274.50	N/A			N/A	470.00			116.67		420.00
Winninea	$\overline{}$	FOB	142.00	140.00	113.00	137.00		253.00	N/A			1042.50	525.00					370.00
MB (4) (9)	_		142.50	140.00	113.50	135.00		257.00	N/A		280.00	1042.50	525.00					370.00
nder B	т	In-Store	124.50	N/A	112.00													
ON (8)	January 30, 2006		124.50 N/A	N/A	112.00													
Ports	February 6, 2006	On Board				103.08												
(3)	January 30, 2006	Vessel				94.41												
Ports	February 6, 2006	e	151.50	200.00	137.00													
NO.	January 30, 2006		160.00 195.00	195.00	140.00													
Chatham	February 6, 2006	Track				119.01												
NC	January 30, 2006					117.54												
Toronto	February 6 2006	N/A					FOB				182.00	N/A	450.00	425.00	_		285.00	310.00
ON (5)	_										182.00	N/A	450.00	425.00	114.00		285.00	305.00
oilton	Т	N/A						266.76	N/A									
Tallillo ON	Tonner, 20, 2006							292 55	A/Z									
201	January 50, 2000	200				117 50	1											
Eastern	February 6, 2006	FOR				147 50	1											
NO	January 30, 2006					11/.50	1				1			42E 00	114 00			
London	February 6, 2006	FOB									1			423.00	20.4			
NO	January 30, 2006										1			425.00	14.00			
Port Colborne	February 6, 2006	FOB								70.50				425.00	114.00			
NO	January 30, 2006									85.00				425.00	_			
Cardinal	February 6, 2006	FOB	L											425.00	_			
NO	January 30, 2006													425.00	_			
Montreal	February 6, 2006		165.00	170.00	155.00	132.00		272.55	211.00	93.33	180.00	850.00	455.00	425.00	_		270.00	320.00
00 (5)			165.00	170.00	155.00	~	FOB	272.61	211.00	29.96	180.00	850.00	469.50	425.00	114.00		270.00	320.00
s-Rivières		In-Store	159.00		149.00													
20	January 30, 2006		164.20		150.40	- 1												
St. Jean OC (2)	February 6, 2006	FOB	145.75		135.75	123.81		261.92										
St. Hyacinthe QC	January 30, 2006		147.50	-	135.00	126.00		263.61										
Ouebec	-	In-Store	158.33		165.46	137.35		269.03	222.12									
	January 30, 2006		162.07	N/A	169.72	136.48		275.76	222.70									
Truin	February 6, 2006	Track	188.42		173.20	163.95		299.29	214.04		241.10		543.00					320.00
NS	January 30, 2006		186.98		167.20	164.93	FOB	316.53	233.66		241.10		543.00					320.00
Truro	February 6, 2006	Water	N/A	1	A/A	N/A												
NS	January 30, 2006	& Truck	A/N	N/A	N/A	N/A												
Halifax	February 6, 2006	In-Store	165.68		N/A	174.60		318.45	252.95	297.50		1,150.00	N/A					
(9) SN	January 30, 2006		167.75	N/A	N/A	N/A		N/A		297.50		1,050.00	N/A					
	1																	
Source: Market Ana	Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	ture and Agri-Foo	d Canada; 7	Thunder Ba	v nrices are	based on th	e Winnipeg	Commodity	Exchange (W	CE) market	close			US\$1	US\$1.00 = CAN\$1.1471	\$1.1471	Closing date	

Source; Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Meal based on minimum standard of 35% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Frascr Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Price Basis

Year Ago

7-Feb-05

Month ago

9-Jan-06

PR/	AIRI	E GE	TAS	VS.
	*****			40

**Selected Points** 

From:	Thunder Bay(WCE) (2)	In-Store	Wheat	124.00	126.00	128.00	97.00
	(CBOT)		Oat	202.00	190.75	191.25	161.75
	(Lethbridge)		Barley	107.00	109.00	113.00	108.00
Го:	Bayport, ON (1)	In-store	Wheat	147.61	149.61	151.61	120.61
			Oat	N/A	N/A	N/A	N/A
			Barley	134.39	136.39	140.39	135.39
	Montreal, QC (1)	In-store	Wheat	152.03	154.03	156.03	125.03
			Oat	N/A	N/A	N/A	N/A
			Barley	139.31	141.31	145.31	140.31
	Moncton, NB	Truck via Halifax	Wheat	174.25	176.25	178.25	147.25
			Oat	N/A	N/A	N/A	N/A
			Barley	163.50	165.50	169.50	164.50
	Truro, NS	Truck via Halifax	Wheat	168.22	170.22	172.22	141.22
			Oat	N/A	N/A	N/A	N/A
			Barley	161.00	163.00	167.00	162.00
	Halifax, NS (1)	In-store	Wheat	159.28	161.28	163.28	132.28
			Oat	N/A	N/A	N/A	N/A
			Barley	147.30	149.30	153.30	148.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	222.63	224.63	226.63	195.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
ſ	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Ī	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
-	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
,	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
Corn				6-Feb-06	23-Jan-06	9-Jan-06	7-Feb-05
rom:	US Lake Port	On Board Vessel		103.08	100.62	99.44	95.94
Го:	Montreal, QC (1)	In-store		122.12	119.66	118.48	114.98
rom:		Track		219.66	218.58	212.84	99.88
Го:	Montreal, QC	Track		248.52	247.44	241.70	128.74
rom:	Chatham, ON	Track		119.01	117.60	115.90	103.24
Го:	Montreal, QC	Track		142.88	141.47	139.77	127.11

This week

6-Feb-06

Last week

23-Jan-06

Soymeal 48% Protein					
From: Hamilton, ON		266.76	292.55	281.64	242.29
To: Montreal, QC	Track	291.09	316.88	305.97	266.62
Moncton, NB	Track	309.84	335.63	324.72	285.37
Truro, NS	Track	313.06	338.85	327.94	288.59
Stephenville, NL	Track / Truck via Sydney	361.69	387.48	376.57	337.22

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

February 24, 2006 Volume 19 Number 4



# UNITED STATES: PULSE CROPS SITUATION AND OUTLOOK

During the past ten years, seeded area for dry peas and lentils in the United States (US) was relatively stable until 2002 when these crops, as well as chickpeas, were first included under the loan program. Since 2002, the seeded area increased sharply for both crops. In contrast, US seeded area for dry beans, which are not included in the loan program, has been trending downwards. Although there is bilateral trade in pulse crops, the US and Canada are competitors in world markets, especially for dry beans, dry peas and lentils. This issue of the Bi-weekly Bulletin examines the situation and outlook for the production and trade of pulse crops in the US.

#### **PRODUCTION**

The US is a large producer of dry beans, dry peas and lentils, a small producer of chickpeas and a minor producer of fababeans. In 2005, the US accounted for about 6% each of world dry bean, dry pea and lentil production. During the past ten vears, total pulse crops seeded area has been cyclical, but with no significant upward or downward trend. However, in the latest cycle, seeded area rose in 2004 and rose further to a ten year high in 2005.

#### **Dry Beans**

Dry beans are the largest pulse crop produced in the US, although the seeded area and production have been trending downwards during the past ten years. Pinto, white pea (navy) and black are the largest classes of dry beans produced in the US. Other classes produced include Great Northern, light and dark red kidney, small red, pink, cranberry, small white, blackeye, large lima and baby lima. Seeded area and production have been trending downwards over the past ten years for white pea, Great

Northern and cranberry beans because of competition in the export markets, but remained relatively stable for pinto, light and dark red kidney, small red and pink beans. North Dakota is the largest producing state, accounting for 37% of the US dry bean seeded area in 2005.

The other major producing states are Michigan, Nebraska, Minnesota, Colorado

#### **Dry Peas**

US dry pea seeded area and production have increased sharply since dry peas were first included under the loan program in 2002. The seeded area nearly quadrupled since 2001, with most of the growth occurring in North Dakota and Montana, with North Dakota accounting for 67% of the US seeded area in 2005. Other important dry pea producing states are Washington and Idaho. The US produces mainly green peas, but yellow, Austrian winter and wrinkled seed peas are also produced. The growth in production has been mainly for green and yellow peas.

US lentil seeded area and production have also increased sharply since lentils were first included under the loan program in 2002, but the increases haven't been as large as for dry peas. The seeded area has more than doubled since 2001, with the

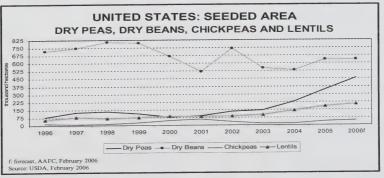
growth occurring in Montana and North Dakota, with each state accounting for about a third of the US seeded area in 2005. Other important producing states are Washington and Idaho. The US produces mostly medium green and brown lentils, but some large and small green, and red lentils are also produced. The growth in production has been mainly for the medium green type.

#### Chickpeas (Garbanzo beans)

US chickpea seeded area and production has been cyclical during the past ten years, peaking in 2001, followed by a sharp decline before recovering in 2005. The US produces mainly large kabuli chickpeas. Although production of small chickpeas, (small kabuli and desi), is low, there has been growth since they were first included under the loan program in 2002. In 2005, Idaho and Washington accounted for about a third and a quarter, respectively, of the US seeded area. Other significant producing states are California, Montana, North Dakota and South Dakota.

## **TRADE**

Dry beans and chickpeas produced in the US are mostly used domestically and only about one-third are exported. In contrast, more than half of the lentils and about half of the dry peas produced in the US are exported.



The US is a net exporter of dry peas, dry beans and lentils, but the long term balance of trade for chickpeas and fababeans has been about equal. In terms of world trade, the US accounts for about 10% of world dry bean, dry pea and lentil exports. US share of world chickpea and fababean exports is very small. The US is a fairly small importer except for dry beans, for which it accounts for about 5% of world imports. With the growth in production, the US has become a much more significant competitor for Canada and other exporting countries in the world dry pea and lentil markets.

A significant portion of US pulse crops are exported through food aid programs.

Averaged over the past five years, food aid exports accounted for 71%, 46% and 19% of total lentil, dry pea and dry bean exports, respectively.

#### **Dry Peas**

US dry pea exports, generally destined for the food market, have been trending upwards with the increase in production. Imports, most of which come from Canada, have been relatively stable. Exports to Canada have been rising as some producers near the Canadian border deliver to Canadian dealers. For the first time, in

2005 the US became a net exporter of dry peas to Canada. US dry peas are exported mostly to Africa, Asia and the Americas. Canada is the largest export destination. In 2004, Cuba became the second largest destination. In 2005, India became a major export destination, ranking third. Other major markets are Philippines, Sudan and Kenya.

### Dry Beans

US dry bean exports have been trending downwards, while imports have been trending upwards. US dry beans are exported throughout the world, with United Kingdom, Mexico and Canada the most

significant destinations. Imports are mostly from Canada. Exports to Canada have been variable, while imports from Canada have been trending upwards. There is significant cross border trade by producers because many US and Canadian growing areas are located near the border.

#### Lentils

US lentil exports have been trending upwards with the increase in production. Imports, mostly from Canada, have been low and variable. US lentil exports are mostly to Europe, Africa and the Americas, with Spain being the largest importer. US lentil trade with Canada has been relatively small.

#### Chickpeas

US chickpea exports have been variable and in line with production volumes. Canada and Spain were the largest destinations. Imports have been relatively stable, with Mexico and Canada as the main suppliers.

#### **Fababeans**

US fababean trade is small and mostly with Canada.

## OUTLOOK 2006-2010

For 2006, US production of dry peas, lentils and chickpeas is expected to increase from 2005 due to higher seeded area, resulting from higher expected net returns relative to many alternative crops. For dry peas, lentils and small chickpeas, the higher net returns are due largely to the high loan deficiency payments or market loan gains received for these crops. For large chickpeas, the higher net returns are due to historically high prices.

	UNIT	ED ST	ATES	PUL	SE CR	OPS S	SEEDE	D AR	EA		
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006f
					th	ousand	l hectar	es			
Dry Peas	80	126	134	111	78	92	131	145	228	344	455
Dry Beans	717	747	803	795	666	519	743	551	530	635	635
pinto	328	313	395	285	291	225	337	269	263	334	n/a
white pea	168	156	103	178	140	86	140	64	75	95	nla
black	36	54	97	75	38	38	80	34	56	45	nla
Great Northern	49	45	46	54	52	44	38	44	21	28	nla
light red kidney	27	36	31	37	34	28	28	27	23	30	n/a
dark red kidney	26	27	26	27	26	23	29	20	21	22	n/a
small red	8	17	13	17	7	8	13	13	13	21	nla
pink	13	15	22	21	7	8	14	13	12	16	n/a
cranberry	13	17	14	15	13	12	10	6	5	5	n/a
Chickpeas	17	10	12	24	46	60	35	18	18	36	45
large kabuli	nla	n/a	n/a	nla	n/a	n/a	n/a	16	16	33	41
small	nla	nla	n/a	n/a	n/a	nla	n/a	2	2	3	4
Lentils	52	_78	66	74	88	81	_89	100	140	182	205
Total	866	961	1,015	1,004	878	752	998	814	916	1,197	1,340

Area and production data for fababeans are not available as it is a minor crop.

#### UNITED STATES: PULSE CROPS PRODUCTION 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006f .....thousand tonnes..... Dry Peas Dry Beans 1,130 1.218 1.314 1.360 1.468 1.139 1.322 1.001 780 1,186 pinto nla white pea nla black n/a Great Northern nla light red kidney nla dark red kidney n/a small red n/a pink n/a cranberry n/a Chickpeas large kabuli nla n/a nla n/a n/a nla nla small n/a nla nla nla nla nla nla Lentils 2.380 1,429 1,738 1,772 1,858 1,528 1,223 1,727 1,405 1,567 2,152

Note: Dry peas, lentils and small chickpeas were included under the loan program starting with the 2002 crop year.

n/a: not available

f: forecast AAFC, February 2006 Source: USDA, February 2006 decrease because of a return to normal abandonment, which is higher than in 2005, and lower trend yields. However, supply is expected to be similar to 2005-2006 due to higher carry-in stocks. The US share of world production is forecast to increase to about 8% for dry peas and 7% for lentils, but remain at about 6% for dry beans. Higher production is expected to result in increased

exports of dry peas, lentils and chickpeas in 2006, while dry bean exports are expected to remain stable.

For 2007, the seeded area for dry peas, lentils and small chickpeas is expected to increase further although the rate of growth will depend on expected net returns compared to alternative crops.

E)	UNITI (POR		ATES: D TOT			rs	
fiscal year Oct. –Sep.	2000 -2001	2001 -2002	2002 -2003	2003 -2004		Average	Percent of total
			tho	usand t	onnes.		
Dry Beans Food Aid Exports Total Exports	44 383	42 311	94 323	84 279	36 246	60 308	19
Dry Peas Food Aid Exports Total Exports	52 88	28 96	67 117	91 151	121 324	72 155	46
Lentils Food Aid Exports Total Exports	50 78	78 115	61 90	44 91	110 110	69 97	71

Note: The food aid may not be shipped in the fiscal year reported. Therefore, the average data is a better indication of the importance of food aid to total exports than data for individual years. Source: Food Aid Exports: USDA Food Aid Reports;

Total Exports: USDA US Trade Internet System, February 2006.

become experienced in growing them. They are also produced over a larger geographic area than before 2002, when these crops were first included under the loan program. Therefore, even if the area should drop, it would still be significantly higher than it was prior to 2002. The seeded area for dry beans and large chickpeas is expected to continue to be variable and depend on expected net returns relative to other crops, unless they are included in a future support

program.

US per capita dry bean consumption has been trending downwards during the past ten years, ranging from a high of 7.8 pounds (lb), {3.55 kilograms (kg)} in 1999 to a low of 5.7 lb (2.59 kg) in 2004, but recovered to 6.0 lb (2.72 kg) in 2005. However, there are industry wide programs underway to promote dry beans, as well as other pulse crops, as healthy foods. These programs are expected to reverse the decline in per capita consumption and, when combined with population growth, food use of dry beans and other pulse crops is expected to increase. There are also efforts underway to promote dry peas as an ingredient in livestock rations. At the present time, the use of dry peas for

livestock feed is at an early stage of development. Therefore, there is a large growth potential. US exports of pulse crops will depend on the level of production and domestic use, but the US is expected to continue to be a significant player in world dry bean, dry pea and lentil trade. Imports will also depend on domestic production, but the volumes are not expected to change significantly.

## US FARM SECURITY AND RURAL INVESTMENT ACT OF 2002 (FSRIA)

Under the FSRIA, dry peas, lentils and small chickpeas were, for the first time, included under the loan program. The loan rate provides a floor return because if the posted price is lower than the loan rate, the producer is eligible for a loan deficiency payment (LDP), or alternatively the producer can obtain a loan at the loan rate for up to nine months. If the price is lower than the loan rate, the producer can repay the loan at the lower price and keep the difference. The difference is called the marketing loan gain (MLG). However, most producers have chosen to take the LDP rather than taking the loan.

For later years,
the seeded area
will depend on
the support
programs
available at that
time, as well as
expected net
returns relative
to alternative
crops.
However, dry
i lovicion, dry
peas, lentils
peas, lentils
peas, lentils and, to a lesser
peas, lentils and, to a lesser extent, small
peas, lentils and, to a lesser extent, small chickpeas are
peas, lentils and, to a lesser extent, small chickpeas are becoming

UNITED	STA	ΓES: F	ULSE	CROP	PS IMF	PORTS	AND E	XPORT	S	
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
					thous	and tonn	es			
Dry Peas										
Total Exports Exports to Canada	116 7	98 8	127 9	100 9	90 10	102 17	94 35	118 33	179 25	361 66
Total Imports	34	39	35	31 24	28 22	30 23	34 26	40 29	49 37	54 43
Imports from Canada	29	34	29	24	22	23	20	29	31	43
Dry Beans Total Exports Exports to Canada	357 11	370 13	503 18	392 45	351 30	335 21	314 24	305 30	272 17	273 30
Total Imports Imports from Canada	51 31	59 34	51 28	70 40	89 62	136 98	180 113	152 107	154 103	147 85
Lentils Total Exports Exports to Canada	56 1	51 1	54 2	74 8	78 4	97 1	102	94	83 4	160 4
Total Imports Imports from Canada	8 5	15 12	14 11	9 6	8 4	10 5	11 5	13 8	16 10	14 7
Chickpeas Total Exports Exports to Canada	7 1	5 1	11 1	20 1	34 3	29 7	23 8	15 4	12 3	21 4
Total Imports Imports from Canada	13 1	14 1	12 1	12 2	12 3	11 3	12 5	10 4	14 7	10 4
Fababeans Total Exports Exports to Canada	2.8 0.1	2.1 0.2	0.5 0.4	0.9 0.7	0.2	1.2 0.7	0.5 0.3	2.2 1.9	3.8 3.6	1.2 0.7
Total Imports Imports from Canada	1.5 1.1	1.6 1.2	1.7 1.4	1.9 1.4	1.9 1.1	2.2 1.3	2.1 1.1	2.0 1.2	2.4	2.9 1.3
Source: USDA, February	2006									

The FSRIA is scheduled to end with the 2007 crop year. However, the industry is lobbying for program continuation in the 2007 farm program legislation, which would start with the 2008 crop.

For the 2002 crop, the loan rate and the posted prices used to calculate the LDPs

and MLGs were based on No.1 grade, with discounts for lower grades. In 2003, the base grades used for the posted prices were lowered to feed grade for dry peas and No.3 grade for lentils and small chickpeas. This change made it easier for dry peas, lentils and small chickpeas to qualify for LDPs and MLGs since the loan rates were

not reduced and prices for the lower grades are lower than for No.1 grade. It also increased the level of LDPs and MLGs for these crops. Also in 2003, two regions for dry pea loan rates and posted prices were established to better reflect the prices received by producers; West Region (Arizona, California, Idaho, Nevada, New Mexico, Oregon, Utah and Washington) and the East Region (all other states, including Montana and North Dakota). For 2006, lentil

loan rates and posted prices were set by West and East region for the first time. The loan rates and posted prices in the West Region are higher than in the East Region, but since they are both proportionally higher the LDPs and MLGs are the same in both regions. For crop years 2004-2007. the national loan rates fell slightly for all three crops.

For the 2002

crop, LDP/MLGs were only paid for

lentils. With the

changes in 2003,

LDP/MLGs were

paid for dry peas

chickpeas, but

the price of lentils

rose sharply and

base grade

and small

they were not eligible for payments. For the 2004 crop, dry peas and small chickpeas were eligible for payments throughout the year, while lentils became eligible late in the crop year. For the 2005 crop to date, dry peas, lentils and chickpeas were all eligible for payments. LDPs and MLGs account for a significant portion of the total price received by producers for the sale of the eligible crops, especially for dry peas. For example for the 2004 crop, LDPs and MLGs accounted for more than a quarter of the total price received by producers for dry peas.

Dry peas, lentils and small chickpeas are not eligible for direct payments or countercyclical support under FSRIA. However, these are based on historical seeded area and yields and are theoretically decoupled from production during the year of the payout.

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UNITED STATES: LOAN RATES FOR PULSE CROPS										
	2002	2003	2004	2005	2006	2007				
dollars per hundredweight (cwt)										
National Average										
Lentils	11.94	11.94	11.72	11.72	11.72	11.72				
Chickpeas	7.56	7.56	7.43	7.43	7.43	7.43				
Dry Peas	6.33	6.33	6.22	6.22	6.22	6.22				
West Region										
Dry Peas	6.33	6.68	6.63	6.61	6.63	n/a				
Lentils					12.76	n/a				
East Region										
Dry Peas	6.33	5.89	5.84	6.03	6.12	n/a				
Lentils					11.36	n/a				
n/a: not available										
Source: USDA										

UNITED STATES: LOAN PROGRAM FOR PULSE CROPS									
Dry Peas	2002	2003	2004	2005*					
Total LDP/MLG (thousands US\$)	0	14,059	32,199	8.027					
Quantity Receiving LDP/MLG (kt)	0	240	612	154					
% of Production	0	88	107	23					
Average LDP/MLG (US\$/t)	0.00	58.58	52.61	52.12					
Average LDP/MLG (US\$/cwt)	0.00	2.66	2.39	2.36					
Average Market Price (US\$/cwt)	7.79	7.63	5.94	4.60					
Average LDP/MLG (CAN\$/t)	0.00	78.37	65.32	61.35					
Average LDPIMLG (CAN\$/bu)	0.00	2.13	1.78	1.67					
Lentils									
Total LDP/MLG (thousands US\$)	2,375	0	644	1,940					
Quantity Receiving LDP/MLG (kt)	86	0	38	55					
% of Production	74	0	20	24					
Average LDPIMLG (US\$/t)	27.62	0.00	16.95	35.27					
Average LDP/MLG (US\$/cwt)	1.25	0.00	0.77	1.60					
Average Market Price (US\$/cwt)	14.30	17.20	14.40	11.70					
Average LDP/MLG (CAN\$/t)	41.29	0.00	21.04	41.52					
Average LDP/MLG (CAN¢/lb)	1.87	0.00	0.95	1.88					
Small Chickpeas									
Total LDP/MLG (thousands US\$)	0	113	151	183					
Quantity Receiving LDP/MLG (kt)	0	3.3	3.2	4.84					
% of Production	0	120	92	72					
Average LDP/MLG (US\$/t)	0.00	34.50	47.66	37.88					
Average LDP/MLG (US\$/cwt)	0.00	1.57	2.16	1.72					
Average Market Price (US\$/cwt)	n/a	16.00	14.20	12.90					
Average LDP/MLG (CAN\$/t)	0.00	46.16	59.18	44.59					
Average LDP/MLG (CAN¢/lb)	0.00	2.09	2.68	2.02					
LDP/MLG: Loan Deficiency Payment/Market Loan Gain * to February 14, 2006 n/a: not available									

Source: USDA

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# Bi-weekly Bulletin

March 24, 2006 Volume 19 Number 5

# CANADA: FARM FUEL AND FERTILIZER EXPENSES

World petroleum prices spiked in 2005 in response to geo-political risk and higher demand, resulting in much higher prices for farm fuel and fertilizer which will continue to affect farm production costs in 2006. This issue of the Bi-weekly Bulletin examines the situation and outlook for the farm fuel and fertilizer expenses in Canada.

For 2005-2006, the Canadian agricultural sector is looking at significant increases in machinery fuel and fertilizer costs. Fuel prices in Canada have reached record highs due to international political uncertainty and slow growth of crude oil supplies relative to the strong growth in international demand. This has been further exacerbated by Hurricane

Katrina, then Hurricane Rita, that damaged many United States (US) Gulf Coast oil refineries. Fertilizer prices have also increased sharply as a result of higher energy prices as well as tight supply/demand fundamentals.

Figure 1 shows the components of the 2004 Canadian farm operating expenses. Fuel and fertilizer costs

Figure 1

# **CANADA: FARM OPERATING EXPENSES (2004)**



accounted for 14% of total Canadian farm expenses, representing \$4.2 billion- second only to feed expenses. In using the 2004 as the base year, for every one cent per liter increase in the fuel prices, Canadian farmers' machinery fuel bill was estimated to increase by about \$27 million annually. For fertilizers, every one cent per kilogram increase in their prices would add about \$67 million to the farmers' fertilizer bill. Obviously, the impact of rising fuel and fertilizer prices is significant for Canadian farmers.

#### **FARM FUEL EXPENSES**

Farm machinery fuel mainly includes diesel and gasoline. The prices of fuel are generally determined by the forces of supply and demand worldwide. As a small, open economy, Canada is a price taker, so for both diesel and gasoline, Canada does not make the markets.

#### **Fuel Prices**

While world oil demand is rising, driven by continued economic growth in the US, China and many other areas of the world, crude oil supplies and oil refineries struggle to keep the pace with the demand. Under these conditions, any disruption, such as Organization of the Petroleum Exporting Countries (OPEC) production decisions, hurricanes, Iraq post-war insurgency and other international political and economic uncertainty, could result in a spike in fuel prices.



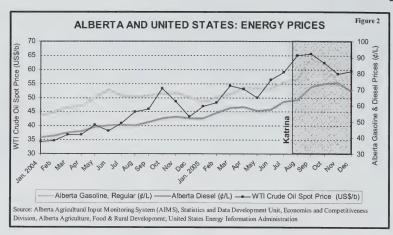
Figure 2 shows that the energy prices in the US and Alberta have increased strongly since 2005. The West Texas Intermediate (WTI) crude oil prices averaged US\$56.49 per barrel (/b) in 2005, which was a 36% increase from the year before. Even before hurricanes Katrina and Rita hit the Gulf States, WTI crude oil prices increased by 26% from US\$46.84/b in January to US\$59/b in July. The Hurricanes disrupted production in the Gulf of Mexico and sent oil prices further higher in August and September.

The Canadian agricultural sector, which relies heavily on fuel to meet a variety of energy needs, was also subject to a substantial increase in prices following the US energy markets. Agriculture and Agri-Food Canada (AAFC) projected the prices for farm machinery fuel to rise by 27% at the Canada level in 2005. These 27% higher fuel prices would translate into about a \$430 million increase in Canadian farmers' machinery fuel bill for 2005.

Tight oil supplies, continued economic growth, limited excess oil production capacity and concerns about potential supply disruption are likely to result in higher and more volatile prices in 2006. The US Energy Information Administration (EIA) anticipated the price for WTI crude oil to average more than US\$63/b in 2006. Diesel prices were projected to show a 5.4% increase, while gasoline prices will likely continue to rise by about 6.2% in 2006. Similarly, after taking into account a strengthening Canadian dollar, AAFC expected farm machinery diesel and gasoline prices to trend upward by about 3.8% in 2006.

#### Farm Fuel Usage

However, with the rise in prices Canadian farmers don't buy as much fuel as when prices are lower. Figure 3 indicates a tight negative relationship between fuel price and fuel usage. The estimated correlation between them is -0.7, which is quite high. For example, fuel usage decreased by 8% when fuel prices increased by 31% in 2000, and fuel usage increased by 7% when fuel prices decreased by 17% in 2002.



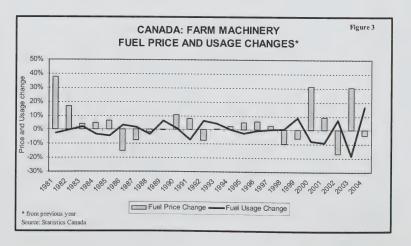
Elasticity is a measurement used by economists to gauge the responsiveness of demand to changes in price. Using 25 years historical data from Statistics Canada, the fuel price elasticity was estimated to be -0.35 at Canada level. This means that if fuel prices increased by 10%, farm machinery fuel usage should decrease by 3.3% at the Canada level. This might be supported by Canadian farming practices. For example, tillage probably uses more fuel per acre than almost any other field operation. Farmers could reduce tillage or the number of trips across the field by combining operations to save fuel, particularly when fuel prices are high.

In terms of the estimated fuel price elasticity and other factors such as seeded area change, AAFC projected

that Canadian farm machinery fuel usage should decrease by about 4.7% in 2005 and will be flat in 2006. When the price increase and quantity decrease were considered together, Canadian farm machinery fuel expenses were projected to reach \$2 billion, increasing by 21% in 2005 and continue to increase by 4.1% in 2006.

#### **FARM FERTILIZER EXPENSES**

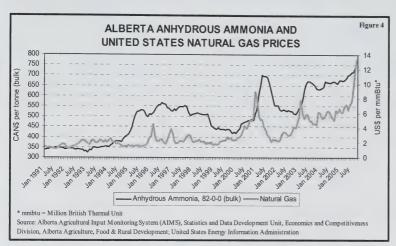
Canada is a major fertilizer producing country, particularly for nitrogen and potash. Canada exports about 95% of its potash production and about one-half of its nitrogen products, mainly to the US. Canadian fertilizer production is primarily located in Alberta and Saskatchewan.

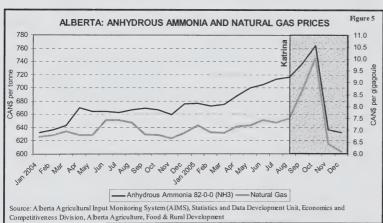


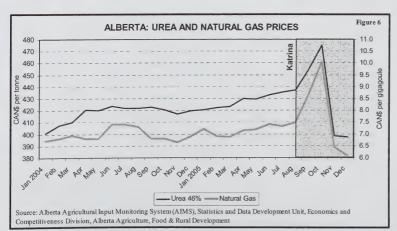
## Major Fertilizer Sources

There are three types of major fertilizers: nitrogen, phosphate and

potash. Urea is a popular dry granular form of nitrogen fertilizer. The major phosphate fertilizers that are currently used in Canada are diammonium







phosphate (DAP) and monoammonium phosphate (MAP) which are produced from rock phosphate. The other major nutrient used in crop production is potash fertilizer. Most potash deposits in North America are found in Canada, especially, Saskatchewan.

Nitrogen fertilizer is the major nutrient used in crop production by Canadian farmers. About 65% of the fertilizer used by the Western farmers and 54% of the fertilizer used by Eastern farmers is nitrogen fertilizer. Phosphate fertilizer accounts for 26% of total fertilizer usage in Western Canada, while potash fertilizer accounts for 24% of total usage in Eastern Canada which is mainly for soybean production. The remaining fertilizers account for a relatively smaller percentage of the total.

#### Fertilizer Prices and Natural Gas Prices

Anhydrous ammonia is the source of nearly all the nitrogen fertilizer produced in the world. The production of anhydrous ammonia involves: Air (N2) + Natural Gas (CH4) = Anhydrous ammonia (NH3). Since air is free, the major cost of manufacturing anhydrous ammonia is associated with the cost of natural gas. The cost of natural gas is usually believed to account for 70-90% of the production cost of ammonia. Most other forms of nitrogen are produced using anhydrous ammonia. Therefore, nitrogen fertilizer prices are very much susceptible to changes of natural gas prices.

Figure 4 shows that fertilizer prices did generally follow the pattern of natural gas price changes.

The correlation between the price of natural gas and the price of fertilizer was estimated to be 0.72 based on 15 years of monthly data. It indicated that they were very closely tied together. Therefore, as natural gas prices went up, nitrogen fertilizer prices would increase in a similar fashion. This tight relationship, however, has not always held. In the mid-1990s strong fertilizer demand in combination with near-full industry capacity utilization kept fertilizer prices high despite low natural gas prices.

As Figures 5 and 6 highlight more closely, fertilizer prices, following natural gas prices, trended up in Alberta over 2004-2005. The anhydrous ammonia price increased by 5.1% in 2005 mainly driven by higher natural gas prices that increased by 6.5%. The upward nitrogen price trend in 2005 was further exacerbated by the extensive damage to the US natural gas infrastructure caused by Hurricanes Katrina and Rita. The hurricanes sent the anhydrous ammonia price in Alberta to \$751 per tonne in September and October, rising by about 8.3% compared to the average price in January-August 2005. Since urea is commonly produced using anhydrous ammonia, the urea price followed the similar pattern.

Besides the natural gas price, the prices of gasoline and diesel also affect the price of fertilizer as fuel represents part of the cost of marketing fertilizer. Higher fuel prices increase the transportation component of fertilizer prices at the retail level. However, the price of fertilizer is much more dependent on the price of natural gas than the price of fuel.

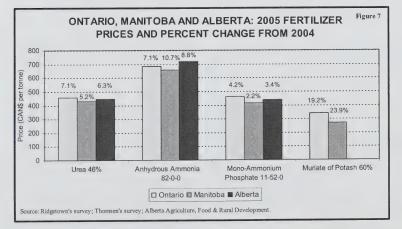
As a world market commodity, fertilizer prices are also determined by the supply and demand factors in major markets around the world. Actually, increased global demand for fertilizer has played a large part in recent years

in placing upward pressure on fertilizer prices. Supply factors have also played a part in driving up fertilizer prices due to limited new global production capacity. Figure 7 shows major fertilizer price levels as well as percentage changes compared to previous year for Ontario, Manitoba and Alberta in 2005. Overall, AAFC projected that fertilizer prices should increase by about 8% in 2005 and will probably continue to increase by about 2.8% in 2006. However, given high volatility of natural gas prices, it should be noted that fertilizer price increases could be stronger in 2006 if the natural gas prices exceed present projections.

#### Fertilizer Usage

Using 25 years historical data, the fertilizer price elasticity was estimated to be -0.34 at Canada. This means that historically a 10% increase in fertilizer prices resulted in a 3.2% decrease in use. In terms of estimated fertilizer price elasticity and other factors, fertilizer usage was projected to be down by 1.3% in 2005 and flat in 2006.

Farm fertilizer expenses include all costs associated with the purchase of fertilizer including spreading. In Canada, fertilizer expenses were projected to reach \$2.7 billion, increasing by 7% in 2005, and will continue to increase modestly in 2006 due to higher fertilizer prices.



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## CANADA: GRAINS AND OILSEEDS OUTLOOK

March 27, 2006

For 2005-06, Canadian exports of grains and oilseeds (G&O) are forecast by AAFC to increase by 18% from 2004-05, to 27.9 million tonnes (Mt). However, G&O carry-out stocks are forecast to increase by 10% to a record 18.0 Mt, largely due to burdensome stocks of durum and canola. Prices are expected to decline from 2004-05 for wheat and oilseeds, increase for oats, and be similar for barley and corn.

For 2006-07, Canadian farmers are expected to increase the areas seeded to non-durum wheat, oats, barley and corn, while reducing areas of durum, canola, flaxseed and soybeans. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. Total G&O production is forecast by AAFC to decline by 3% due to lower trend yields, but total supply is projected to increase slightly due to the larger carry-in stocks. Exports are forecast to increase by 2% to 28.5 Mt, with carry-out stocks projected to fall by 11% to 16.1 Mt. The price changes for wheat and durum, compared to 2005-06, are mixed, depending on the grade and protein content. Prices for oilseeds and oats are forecast to decline, while prices for barley and corn are expected to strengthen. Prices will continue to be pressured by the strong Canadian dollar. The market outlook is very tentative due to the high degree of uncertainty regarding global supply and demand conditions. In addition, trade policy factors, such as the anti-dumping and countervail (AD/CV) duties currently in place on imports of unprocessed grain corn from the US, also affect the outlook. The other major factors to watch are: US winter wheat conditions, winterkill in Russia and Ukraine, import demand from China, EU export subsidies and the Canada/US exchange rate.

#### WHEAT (ex durum)

For 2005-06, exports are forecast to rise by 14% from 2004-05 due to increased supplies of milling quality wheat. Feed use is expected to decline slightly but remain higher than normal. Carry-out stocks are forecast to decline marginally. The Canadian Wheat Board (CWB) March Pool Return Outlook (PRO) has declined and is below the 2004-05 final realized price.

For 2006-07, production is forecast to rise by 8%, with increased seeded area partially offset by lower yields. Industrial use is expected to rise sharply, as new ethanol plants come on-line in western Canada. Exports are forecast to increase by 8%, assuming a normal quality crop. Carry-out stocks are projected to increase slightly. The CWB 2006-07 Pool Return Outlook (PRO) for No.1 CWRS 11.5% protein is \$182/t, in-store Vancouver/ St. Lawrence (I/S VC/SL), \$4/t below 2005-06.

#### DURUM

For 2005-06, total supply reached a record 8.4 Mt. Exports are expected to increase by 24%, but carry out stocks are projected to rise by over 30% to a record 3.3 Mt. The CWB is not expected to be able to accept all deliveries offered by farmers. The CWB PRO is well below the 2004-05 final realized price.

For 2006-07, production is forecast to fall by 27% due to lower seeded area and yields. However, total supply will decline by only 10% because of the larger carry-in stocks. Exports are forecast to decline by 10%, assuming normal yields in the EU and North Africa. Carry-out stocks are forecast to fall by 12% to 2.9 Mt. The CWB PRO for No.1 CWAD 11.5% protein is \$176/t, J/S VC/SL, down \$1/t from 2005-06. The discount for No.1 CWAD 11.5% over No.1 CWRS 11.5% is projected at \$6/t, vs. \$9/t in 2005-06.

### BARLEY

For 2005-06, exports are forecast to increase by 34%, due mainly to higher exports of feed barley. Carry-out stocks are forecast to decrease by 11%, but will be high historically.

For 2006-07, production is forecast to rise slightly, as lower yields are more than offset by larger area, but total supply is projected to rise only marginally

due to lower carry-in stocks. Exports are expected to fall, as higher exports of malting barley only partially offset lower exports of feed barley. Carry-out stocks are projected to drop significantly due to higher feed use. The average off-Board feed barley price is forecast to rise by \$15/t. The CWB 2006-07 PRO for 2-Row and 6 Row designated barley is lower than 2005-06.

#### OATS

For 2005-06, exports are forecast to increase due to less competition from the EU. Carry-out stocks are projected to decrease by 9%.

For 2006-07, production is forecast to rise by 17%, due to higher area. Exports are forecast to be flat at 1.7 Mt. Although feed use is expected to increase significantly, carry-out stocks are expected to rise by 11%. Chicago prices are forecast to decrease by C\$15/t from 2005-06 to \$125/t.

#### CORN

For 2005-06, imports are forecast to fall significantly, due to higher domestic supplies and the AD/CV duties. Carry-out stocks are expected to decline by 17%. Corn prices in eastern Canada are expected to be similar to 2004-05, as supports from the AD/CV duties are offset by higher domestic supply.

For 2006-07, the forecasts are very tentative, depending on the final injury decision of the Canadian International Trade Tribunal on April 18, 2006. Corn production is forecast to fall by 5%, as lower yields more than offset higher area. Imports are forecast to increase due to lower domestic supplies and higher demand for ethanol production. Carry-out stocks are forecast to drop by 33%. The average price at Chatham elevator is forecast to rise by 30% to \$130/t.

### **CANOLA**

For 2005-06, total supply is expected to reach a record 11.4 Mt. Exports are forecast to increase by 32%, to 4.5 Mt, while domestic crush rises by 9%, to 3.3 Mt. Carry-out stocks are forecast to rise sharply to a record 3.0 Mt. Prices are expected to decline by about 15%.

For 2006-07, production is forecast to decline by 19% due to lower seeded area and yields. Total

supply is expected to decline by about 4%, as the record carry-in stocks offset much of the decline in output. Exports and domestic crush are forecast to remain stable at a record high level. Carry-out stocks are forecast to decline by 10% but will be the second highest on record. Canola prices are forecast to decline slightly.

#### FLAXSEED (excluding solin)

For 2005-06, exports are forecast to rise slightly, due to the significant increase in supply and high crude oil prices. Carry-out stocks are expected to rise sharply. The average price is forecast to decline from the above normal level in 2004-05. For 2006-07, production is forecast to decline by 12% due to lower seeded area and yields, but supply is forecast to increase by 19% due to high carry-in stocks. Exports are forecast to increase to 0.7 Mt, while domestic usage remains stable. Carry-out stocks are projected to rise by 6%, while prices decrease slightly.

#### SOYBEANS

For 2005-06, total supply is expected to be a record 3.7 Mt. Exports are forecast at a record high 1.15 Mt, while the domestic crush is expected to be a near record 1.75 Mt. Carry-out stocks are expected to decline with prices falling under pressure from lower US prices and the rising Canadian dollar.

For 2006-07, production is forecast to fall due to lower seeded area and yields. Total supply is forecast to fall by only 4%, as higher imports largely offset the drop in output. Exports and domestic crush are forecast to remain stable at record high levels. Carry-out stocks are forecast to decline although prices decline.

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Grain and Crop Year (a)	Area Seeded thousa	Area Harvested nd ha	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Durum												
2004-2005	2,230	2,141	2.32	4,962	1	6,752	3,218	254	536	1,013	2,521	201
2005-2006F	2,341	2,297	2.58	5,915	1	8,436	4,000	255	681	1,136	3,300	177*
2006-2007F	1,960	1,910	2.25	4,300	1	7,601	3,600	260	630	1,101	2,900	176*
Wheat Except									4 504	0.400	- 474	400
2004-2005	8,169	7,722	2.71	20,898	13	25,203		2,845	4,521	8,138	5,471	190 186*
2005-2006F	7,784	7,530	2.77	20,860	15 15	26,347 27,915		2,885 3,150	3,985 4,159	7,747 8,115	5,400 5,600	180*
2006-2007F All Wheat	8,863	8,650	2.60	22,500	15	27,915	14,200	3,130	4,109	0,110	3,000	102
2004-2005	10,399	9,862	2.62	25,860	14	31,955	14,812	3,099	5,056	9,151	7,992	
2005-2006F	10,125	9,826	2.72	26,775	16	34,783		3,140	4,666	8,883	8,700	
2006-2007F	10,823	10,560	2.54	26,800	16	35,516		3,410	4,789	9,216	8,500	
Barley												
2004-2005	4.678	4,050	3.26	13,186	83	15,371	1,863	268	9,358	10,019	3,489	112
2005-2006F	4,440	3,889	3.21	12,481	35	16,005	,	260	9,740	10,405	3,100	100-120
2006-2007F	4,815	4,210	3.06	12,900	30	16,030		300	10,785	11,530	2,200	115-135
Corn 2004-2005	1,185	1,072	8.24	8,837	2,422	12,401	242	2,395	7,951	10,358	1,802	100
2004-2005 2005-2006F	1,124	1,072	8.63	9,461	1,400	12,401		2,450	8,497	10,962	1,500	90-110
2006-2007F	1,170	1,130	7.96	9,000	1,900	12,400		3,050	8,185	11,250	1,000	120-140
Oats	.,	.,		-,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							
2004-2005	1,995	1,315	2.80	3,683	26	4,497	1,675	118	1,560	1,834	988	131
2005-2006F	1,853	1,326	2.59	3,432	15	4,435	,	140	1,525	1,835	900	130-150
2006-2007F	2,136	1,550	2.58	4,000	15	4,915	1,700	140	1,900	2,215	1,000	115-135
Rye		105	0.50	440	_	407	400	40	455	220	4.45	00
2004-2005	284	165	2.53	418	1	487 505	122	48 48	155 170	235	145 120	69 65-85
2005-2006F 2006-2007F	223 207	148 150	2.42 2.33	359 350	1	471	150 150	48	176	241	80	75-95
Mixed Grains	201	130	2.55	330	'	7/1	150	70	170	271	00	,000
2004-2005	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006F	209	109	2.78	303	0	303	0	0	303	303	0	
2006-2007F	215	115	2.87	330	0	330	0	0	330	330	0	
Total Coarse												
2004-2005	8,362	6,713	3.94	26,442	2,531	33,074	3,902	2,828	19,342	22,749	6,424	
2005-2006F	7,850	6,568	3.96	26,036	1,451	33,911	4,550	2,898	20,236	23,741	5,620	
2006-2007F	8,542	7,155	3.71	26,580	1,946	34,146	4,300	3,538	21,376	25,566	4,280	
Canola												
2004-2005	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	328	3,403	1,629	309
2005-2006F	5,491	5,253	1.84	9,660	125	11,415		3,300	570	3,915	3,000	250-290
2006-2007F	5,053	4,890	1.60	7,800	150	10,950	4,500	3,300	405	3,750	2,700	235-275
Flaxseed 2004-2005	728	528	0.98	517	39	648	468	n/a	n/a	151	30	n/a
2004-2005 2005-2006F	842	803	1.35	1,082	35	1,147	500	n/a	n/a	247	400	255-295
2006-2007F	805	782	1.21	950	20	1,370		n/a	n/a	245	425	245-285
Soybeans												
2004-2005	1,229	1,178	2.59	3,048	393	3,581	1,122	1,610	457	2,190	270	248
2005-2006F	1,176	1,169	2.70	3,161	250	3,681	1,150	1,750	421	2,281	250	205-245
2006-2007F	1,144	1,125	2.53	2,850	450	3,550	1,150	1,750	400	2,250	150	195-235
Total Oilseeds		0.040	4 770	44.000	F.10	40.074	F 000			F 7/0	4 000	
2004-2005	7,277	6,643	1.70	11,293	540	12,674		n/a	n/a	5,743 6,443	1,929 3,650	
2005-2006F 2006-2007F	7,510 7,002	7,225 6,797	1.92 1.71	13,904 11,600	410 620	16,243 15,870	6,150 6,350	n/a n/a	n/a n/a	6,245	3,000	
Total Grains A			1.71	71,000	020	. 5,5.0	0,000			0,210	2,2.0	
2004-2005	26,038	23,219	2.74	63,596	3,085	77,703	23.715	n/a	n/a	37,643	16,345	
2005-2006F	25,484	23,620	2.82	66,715	1,877	84,936		n/a	n/a	39,066	17,970	
2006-2007F	26,367	24,512	2.65	64,980	2,582	85,532		n/a	n/a	41,027	16,055	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Total excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - March 23, 2006

F: Forecast; Agriculture and Agri-Food Canada - March 27, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22 007

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

March 27, 2006

For 2005-06, total Canadian exports, domestic use and carry-out stocks of pulse and special crops are forecast to increase due to higher supply. Average prices, over all types, grades and markets are forecast to increase for chickpeas and buckwheat, but decrease for dry peas, lentils, dry beans, mustard seed, canary seed and sunflower seed.

For 2006-07, total area seeded to pulse and special crops in Canada is forecast to decrease by 3%, from 2005-06, as increases for dry peas, chickpeas, sunflower seed and buckwheat are more than offset by decreases for lentils, dry beans, mustard seed and canary seed. It is assumed that precipitation will be normal for the growing and harvest periods, and that the abandonment rate and quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. Total production in Canada is forecast to decrease by 10%, from 2005-06, to 4.79 million tonnes (Mt). Total supply is expected to decrease by 6% to 6.36 Mt, as higher carry-in stocks offset most of the decrease in production. Exports are forecast to decrease due to lower supply, while domestic use is forecast to be relatively stable. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for dry peas, mustard seed and canary seed, decrease for dry beans and chickpeas, and be the same for lentils, sunflower seed and buckwheat. The main factors to watch are weather conditions, especially precipitation, during the growing and harvest periods in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

#### DRY PEAS

For 2005-06, due to higher supply, lower prices and stronger demand, exports are forecast to increase sharply from 2004-05. The average price, over all types, grades and markets, is forecast to decrease because of higher supply. Carry-out stocks are expected to decrease, with a stocks-to-use ratio (s/u) of 12%.

For 2006-07, the area seeded is forecast to increase by 3% from 2005-06. Production and supply are forecast to decrease, as lower trend yields more than offset the increase in seeded area. World supply is expected to decrease marginally to 12.5 Mt as slightly higher production is more than offset by lower carryin stocks. Canadian exports are forecast to decrease because of the lower supply, while domestic use increases marginally. Carry-out stocks are forecast to decrease, with a s/u of 10%. The average price is expected to be slightly higher than in 2005-06 due to the lower supply.

#### LENTILS

For 2005-06, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price, over all types and grades, is expected to decrease because of higher supply. Carry-out stocks are forecast to increase, with a s/u of 61%.

For 2006-07, the area seeded is forecast to decrease by 10%. Production is forecast to decrease sharply due to lower seeded area and lower trend yields, but supply is expected to decrease only marginally because of higher carry-in stocks. Production is expected to decrease for green lentils, but increase for red lentils. World supply is forecast to increase marginally to 4.64 Mt. Canadian exports are expected to increase due to higher Canadian supply of red lentils and carry-out stocks are forecast to decrease slightly, with a s/u of 58%. The average price is forecast to be the same as in 2005-06 because of the relatively stable supply.

#### DRY BEANS

For 2005-06, production and supply increased significantly in Canada and the US. Canadian exports are forecast to increase because of higher supply. Carry-out stocks are forecast to increase, with a s/u of 7%. The average price, over all classes and grades, is forecast to decrease due to higher US and Canadian supply.

For 2006-07, the area seeded is forecast to decrease by 10%. Production and supply are expected to increase, as a lower area is more than offset by lower abandonment and higher trend yields. In the US, production is expected to decrease by 5% to 1.13 Mt, while supply increases slightly to 1.36 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u of 8%. The average price is forecast to decrease slightly because of the slightly higher US and Canadian supply.

#### CHICKPEAS

For 2005-06, due to higher production and supply, exports are forecast to increase. The average price, over all types and grades, is forecast to increase, due to higher quality, stronger demand and a shift to the production of the higher priced kabuli type. Carryout stocks are expected to increase, with a s/u of 10%. For 2006-07, the area seeded is forecast to increase by 50%. Production and supply are expected to increase, as higher area more than offsets lower trend yields. World supply is expected to decrease marginally to 9.25 Mt. Although Canadian exports are forecast to increase due to strong demand, carryout stocks are expected to rise, with a s/u of 21%. The average price is forecast to decrease due to higher world supply of the kabuli type, which accounts for about 90% of Canadian production.

#### MUSTARD SEED

For 2005-06, due to stronger demand, exports are forecast to increase. Carry-out stocks are expected to decrease slightly, with a s/u of 88%. The average price, over all types and grades, is forecast to decrease because of the higher supply of high quality seed.

For 2006-07, the area seeded is expected to decrease by 20%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 53%. The average price is expected to increase due to the lower supply.

#### CANARY SEED

For 2005-06, due to stronger demand and lower prices, exports are forecast to increase. Carry-out stocks are expected to rise, with a s/u ratio of 88%.

The average price is forecast to decrease due to higher supply.

For 2006-07, the area seeded is expected to decrease by 20%. Production and supply are forecast to decrease due to lower area and lower trend yields. World supply is forecast to decrease by 15% to 370,000 t. Canadian exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 50%. The average price is forecast to increase because of the lower supply.

#### SUNFLOWER SEED

For 2005-06, due to higher production and supply, exports and domestic use are expected to increase. Carry-out stocks are forecast to increase, with a s/u of 13%. The average price, over both types and all grades, is forecast to decrease due to higher supply. For 2006-07, the area seeded is expected to increase by 5%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US supply is expected to decrease by 8% to 1.76 Mt. World supply is forecast to decrease slightly to 30.4 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 13%. The average price is forecast to be the same as in 2005-06, as pressure from higher Canadian supply is offset by support from lower US supply.

#### BUCKWHEAT

For 2005-06, the average price is forecast to increase slightly.

For 2006-06, Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower trend yields. The average price is expected to be the same as in 2005-06.

#### FURTHER INFORMATION:

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								Total		
0	Area	Area	V:-Id	Decide office	territor (L)	Total		Domestic Use		Average
Grain and	Seeded thousa	Harvested	Yield t/ha	Production	Imports (b)	Supply	Exports (b)	(d)	Stocks	Price (e)
Crop Year (a)	triousa	nu na	VIIa			nousand m	etric tonnes-	***************************************		\$/t
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	56	3,599	1,853	1,151	595	135
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,200	1,185	400	105-135
2006-2007f	1,405	1,357	2.17	2,950	100	3,450	1,950	1,200	300	110-140
Lentils										
2002-2003	601	387	0.91	354	9	494	319	120	55	390
2003-2004	554	536	0.97	520	5	580	367	175	38	420
2004-2005	778	750	1.28	962	10	1,010	451	314	245	310
2005-2006f	884	862	1.48	1,278	10	1,533	635	318	580	225-255
2006-2007f	795	755	1.23	930	10	1,520	660	300	560	225-255
Dry Beans 2002-2003	230	040	4.00	44.4	40	400				
2002-2003		219	1.89	414	40	489	298	96	95	445
	167 163	167	2.13	356	31	482	344	83	55	495
2004-2005		126	1.75	220	28	303	277	21	5	650
2005-2006f 2006-2007f	200 180	177	1.84	326	40	371	300	46	25	485-515
	180	177	1.95	345	30	400	315	55	30	475-505
Chickpeas 2002-2003	221	154	1.01	156	0	0.45	405	100		000
2003-2004	63	63	1.08		9	345	105	160	80	300
2003-2004	47	39	1.31	68 51	2	150	74	51	25	330
2005-2006f	79	73	1.42	104	5	80	47	28	5	385
2006-2007f	119	109	1.42	130	5 5	114	70	34	10	465-495
Mustard Seed		109	1.19	130	5	145	85	35	25	400-430
2002-2003	289	255	0.60	154	9	196	114	22	60	FOF
2003-2004	340	328	0.69	226	2	288	114	75	60 92	595
2003-2004	317	304	1.01	306	1	399	119	75 86		390
2005-2006f	212	206	0.98	201	1	396	130	81	194 185	295 255-285
2006-2007f	170	164	0.88	145	1	331	140	76	115	275-305
Canary Seed	170	10-	0.00	145	'	331	140	70	115	275-305
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	190	186	1.22	227	0	397	175	37	185	170-200
2006-2007f	152	145	1.00	145	0	330	180	40	110	190-220
Sunflower See			1.00	140	Ü	000	100	70	110	190-220
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006f	93	75	1.19	89	25	132	45	72	15	330-360
2006-2007f	98	92	1.47	135	20	170	75	75	20	330-360
Buckwheat										000 000
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.33	8	1	9	4	5	0	345-375
2006-2007f	8	7	1.14	8	1	9	4	5	0	345-375
Total Pulse An	d Special C	rops (c)								
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,733	1,236	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,422	509	
2004-2005	3,145	2,948	1.78	5,237	135	5,881	2,946	1,703	1,232	
2005-2006f	3,031	2,904	1.84	5,333	172	6,737	3,559	1,778	1,400	
2006-2007f	2,927	2,806	1.71	4,788	167	6,355	3,409	1,786	1,160	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, March 27, 2006

SELECTED   REFERENCE   PRICE   (1   POINT   PERIOD   BASIS   WHE POINT   PERIOD   PARCE   (13   PARCE   (14   PARCE   (14   PARCE   (15   PA	REFERENCE	PRICE	(1)			I I I I I I I I I PRICE I SOYBEA	PRICE   SOYBEAN	z	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	CHATATA
POINT (4) (7) gary (4) (4) skatoon (4)	PERIOD						1100											
rouver (4) (7) gary (4) skatoon (4)			WHEAT	OATS	BARLEY CORN	_	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
gary (4) (7) (4) skatoon (4)	T		133 00	A/N		212.00		251.50	152.00	100.00		925.00	440.00					375.00
gary (4) (4) (4) (4)	908		133.00	A/N	135 00	215.65		253.65	158.50	100.00		925.00	450.00					375.00
(4)	Т	FOR	102 00	A/N		164.00		252.00				1000.00	460.00					380.00
katoon (4)	186		102 00	A/N		162.00		252.50				1000.00	460.00					380.00
(4)	Т	FOR	98.50	130 00	┺	147.00		254.00	N/A		125.00	N/A	460.00			117.33		410.00
	Т		103 50	130 00	╌	142 00		254.50	N/A		125.00	N/A	460.00			115.33		410.00
	rentially 27, 2000	002	141 00	140.00	╫	136 00		235.50	ΑX		1	1062.50	525.00					370.00
nipeg	March 6, 2000	902	74000	440.00		136.00	-	236.00	N/A		1	1042.50	525.00					370.00
(8)	February 27, 2000		140.00	40.00	100 50	20.00												
	March 6, 2006	In-Store	00:/1.1	+	100.30		-											
ON (8) Februs	February 27, 2006		117.50	N/A	104.30		+				1					T		
Lake Ports March	March 6, 2006	On Board				109.27					1					T		
(3)	900	Vessel				110.53										1		
Dorte	П	In-Store	147.25	200.00	137.00											1		
	Echanom 27 2006		151 50	50 200 00														
	181 y 21, 2000	Trool	20:10	20.007		117 32												
tham	March 6, 2000	Lack				116.02	-											
	February 27, 2006					10.02	000				178 00	V/N	420.00	425 00	114.00		285.00	317.50
Toronto   March	March 6, 2006	N/A					100	1			00.00	4	420.00	425.00	111 00		285 00	315 00
(2)	February 27, 2006										182.00	X/N	430.00	453.00	00:1		2000	
nilton	March 6, 2006	N/A						257.50	N/A									
	February 27, 2006							257.39	A/A									
hern	March 6, 2006	FOB				118.50												
	February 27, 2006					119.15								00 107	00			
don	March 6, 2006	FOB												425.00	114.00			
	February 27, 2006													425.00	114.00			
Colborna	March 6 2006	FOR								71.50				425.00	114.00			
	Eshangar, 27, 2006									66.50				425.00	114.00			
	uary 27, 2000	000												425.00	114.00			
dinal	March 6, 2006	202					-							425.00	114.00			
ON	February 27, 2006					0000	1	2004 700	404 00	00 00	175.00	850.00	412 50	425.00	114 00		270.00	320.00
Montreal	March 6, 2006		155.00	150.00		132.00	0	201.79	191.00	+	100.00	020.00	422.00	425.00	114 00		270.00	320.00
OC (5) Febru	February 27, 2006		155.00	150.00		132.00	POB	265.58	197.20	_	180.00	00.000	422.00	420.00	20.1			
is-Rivières	March 6, 2006	In-Store	152.00		152.00	N/A												
	nary 27, 2006		151.80		_	N/A								1				
	March 6, 2006	FOB	144.50		_	124.57		261.63										
St Hyacinthe OC Febr	February 27, 2006		143.70	~		124.33		259.28										
$\vdash$	March 6, 2006	In-Store	153.33	1	162.46			253.92	197.67									
	February 27, 2006		151.93		158.08	136.10		256.16	194.40									0000
	March 6 2006	Track	181.75	1	172.30	166.49		291.22	212.16		236.60		543.00					320.00
NIC Bohr	February 27 2006		181 40	145.00	-	-	FOB	292.36	212.16		241.10		543.00					320.00
	March 6 2006	Water	A/N		⊢	┺												
p	Eshalon, 2000	& Truck	N/A	A/N	A/N	A/N												
	oh 6 2006	_	167 45	1_	A/N	177.65		312.90	238.65	297.50		1,150.00	N/A					
(C)	F-1-10-1, 2000		165 95	1	A/N	176 60		311.85	244.70			1,150.00	N/A					
NS (0) Irent	ruary 27, 2000		100.00	Т		2000												

source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

N/A = not available

Footnotes: All prices in Canadian dollars per metric tomne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS. (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Horring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Year Ago

Month ago

20	A	TDI	TE.	CD	AI	INS

	Selected Points	Price Basis		6-Mar-06	20-Feb-06	6-Feb-06	7-Mar-05
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	118.00	118.00	124.00	101.00
	(CBOT)		Oat	189.25	192.00	202.00	154.20
	(Lethbridge)		Barley	106.00	104.00	107.00	110.50
Го:	Bayport, ON (1)	In-store	Wheat	141.61	141.61	147.61	124.61
			Oat	N/A	N/A	N/A	N/A
			Barley	133.39	131.39	134.39	137.89
	Montreal, QC (1)	In-store	Wheat	146.03	146.03	152.03	129.03
			Oat	N/A	N/A	N/A	N/A
			Barley	138.31	136.31	139.31	142.81
	Moncton, NB	Truck via Halifax	Wheat	168.25	168.25	174.25	151.25
			Oat	N/A	N/A	N/A	N/A
			Barley	162.50	160.50	163.50	167.00
	Truro, NS	Truck via Halifax	Wheat	162.22	162.22	168.22	145.22
			Oat	N/A	N/A	N/A	N/A
			Barley	160.00	158.00	161.00	164.50
	Halifax, NS (1)	In-store	Wheat	153.28	153.28	159.28	136.28
			Oat	N/A	N/A	N/A	N/A
			Barley	146.30	144.30	147.30	150.80
	Stephenville, NL	Track / Truck via Sydney	Wheat	216.63	216.63	222.63	199.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
-	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL	Track the equility	Wheat	N/A	N/A	N/A	N/A
	OTO P. TOTALINO, TTE		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
			Danoy	1			
	Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
Corn				6-Mar-06	20-Feb-06	6-Feb-06	7-Mar-05
	US Lake Port	On Board Vessel		109.27	106.37	103.08	102.39
Го:	Montreal, QC (1)	In-store		128.31	125.41	122.12	121.43
	Chicago (IL)	Track		104.80	105.01	103.98	108.21
o:	Montreal, QC	Track		133.66	133.87	132.84	137.07
	Chatham, ON	Track		117.32	117.03	119.01	110.28
To:	Montreal, QC	Track		141.19	140.90	142.88	134.15

This week Last week

TO. WOTHER, QO	Track	171.13	140.00	142.00	104.10
Soymeal 48% Protein					
From: Hamilton, ON		257.50	268.19	266.76	272.27
To: Montreal, QC	Track	281.83	292.52	291.09	296.60
Moncton, NB	Track	300.58	311.27	309.84	315.35
Truro, NS	Track	303.80	314.49	313.06	318.57
Stephenville, NL	Track / Truck via Sydney	352.43	363.12	361.69	367.20

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

March 31, 2006 Volume 19 Number 6

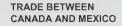
## **MEXICO**

Trade between Canada and Mexico has increased significantly since the implementation of the *North American Free Trade Agreement* (NAFTA) between the United States (US), Canada and Mexico in 1994. Mexico has become Canada's fourth largest agriculture and agri-food export market and Canada is now the third largest market for Mexico's exports. For 2004-2005, Canadian agri-food exports to Mexico were CAN\$995 million versus imports from Mexico of CAN\$635 million. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for Canada's exports of grains, oilseeds, pulses and special crops to Mexico.

Mexico has the sixth largest agricultural sector in the Organisation for Economic Co-operation and Development (OECD), which it joined in 1994. Corn and beef are

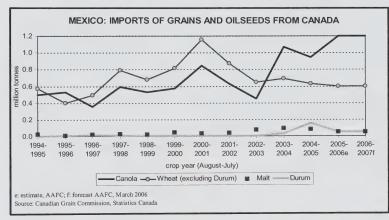
its main agricultural commodities. Primary agriculture still accounts for 6% of Gross Domestic Product (GDP), compared to 2% in Canada and the US. More importantly

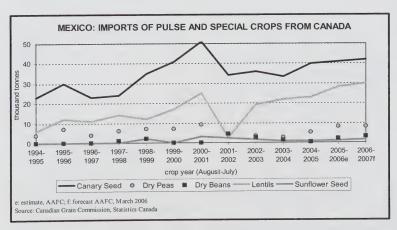
the agricultural sector employs 19% of the work force compared to 5% in Canada and 3% in the US.



Canada's agri-food exports to Mexico have increased dramatically since the implementation of the NAFTA. Since 1993, the last year before NAFTA came into force, Canadian agri-food exports to Mexico increased significantly. Similarly, Mexican farmers have benefited from improved trade with Canada, as our imports from Mexico have grown significantly from 1993 to 2003. Over that period, the value of Canada's agricultural trade surplus with Mexico has also increased. Canada's most important agrifood exports to Mexico are canola seed, beef and wheat. Significant imports from Mexico include vegetables, fruit, coffee and beer.

By January 1, 2003, Mexico had eliminated tariffs on virtually all agri-food products, as scheduled under the NAFTA. With this stage of tariff elimination, most Canadian agri-food products now have duty-free access to the Mexican market. Exemptions are poultry, eggs, dairy and sugar, which were excluded from any preferential treatment under NAFTA, and maize (white corn) and beans, which will be subject to tariff rate quotas (TRQs) in the Mexican market until January 1, 2008. Among the Canadian products with export potential that were previously subject to tariffs or TRQs and as of January 1, 2003, now have duty-free access in the Mexican market are pork, potatoes, apples, barley,





wheat, all vegetable oils and confectionery products.

# AGRICULTURAL POLICY DEVELOPMENT

The Programa de apoyo directo al campo (PROCAMPO) was introduced in Mexico in October 1993 to facilitate the transition to more market-oriented policies from the previous system of guaranteed prices. Since 1993 it has provided direct cash payments at planting time on a per hectare basis to growers of several crops. These payments will remain constant in real terms until the fall/winter 2007-2008 planting cycle. However, with the initiation of a new system of credit guarantees, farmers will be able to obtain all future PROCAMPO payments in one amount, through credit guarantees. The objective of this new system is to provide capital to farmers so that they can diversify or establish more market-based agribusiness ventures. ASERCA (Support Services for Agricultural Marketing Agency) provides per tonne deficiency payments for wheat, maize, sorghum, rice and some other crops.

Under the ALIANZA program (Alliance for Agriculture) the government has provided incentives to its producers to diversify or establish more market-based agribusiness. This will help the agriculture sector deal with the full implementation of NAFTA, which, in its remaining two years, will see the complete removal of tariffs on all goods.

Over the last ten years, Mexico has actively sought to build on the success of the NAFTA, establishing a wide network of 11 free trade agreements, guaranteeing preferential access to 32 countries.

## SITUATION AND OUTLOOK

#### Corn

In Mexico, two corn crops are grown, one seeded in the spring/summer which represents about 90-95% of total corn production and the remaining 5-10% is grown in fall/winter, with about 40% of the fall/winter crop irrigated. Yellow and white corn are the two main types of corn grown in Mexico. Cracked yellow corn, used primarily as an animal

feed source, makes up the majority of US corn exports to Mexico. NAFTA considers cracked corn a distinct commodity from corn and it has been exported to Mexico duty-free since 2003. White corn is used to produce Mexican tortillas and other foods. Since 2000, US white corn exports to Mexico have declined, due to Mexican agricultural policy, which has encouraged domestic production of white corn by providing incentives to producers.

For 2005-2006, corn production is estimated at 20.0 million tonnes (Mt), 12% below 2004-2005, due to lower area harvested. Imports are sourced entirely from the US, largely due to the NAFTA, which includes a Canadian TRQ of 1,426 tonnes (t) with an over quota tariff of 36.3% for 2006. The US corn growing area's close proximity to the Mexican border has made it unlikely that Canada will fill its corn TRQ. Imports are forecast to rise by 13%, to 6.7 Mt, due to strong demand from the livestock and starch industry as well as lower expected production. Total corn consumption is estimated at 28.4 Mt, up marginally due to an expected increase in feed demand. The feed industry, specifically the poultry

and hog sectors, are the two largest consumers of Mexican feed corn.

Mexican corn carry-out stocks are estimated at 3.3 Mt, 34% lower than last year and with a low stocks-to-use ratio of 8% for 2005-2006.

For 2006-2007, production is forecast to increase by 7% to 21.3 Mt due to higher area seeded, assuming normal growing conditions. Imports are expected to rise by 13% to a record 7.6 Mt, supported by the growing livestock industry and continued demand for corn as a food source in tortillas. In 2007, the Canadian TRQ for corn imports increases to 1,469 t with an over quota tariff of 18.2%.

#### Wheat

For 2005-2006, wheat production increased to 3.0 Mt, 29% above 2004-2005 due to an increase in harvested area and improved yields related to good weather conditions. In addition, heavy rainfall late last year and in early 2005 allowed for water reservoirs to reach sufficient levels for irrigation. Imports are forecast to be relatively unchanged at about 3.6 Mt, mostly from the US.

Mexican wheat imports from the US are

largely Hard Red Winter (HRW) wheat due to the close proximity of the large HRW wheat growing areas in the southern US plains to the Mexican border.

For 2005-2006, Canadian Western Red Spring wheat exports to Mexico are forecast at 0.6 Mt and are blended with lower quality wheat in order to improve Mexican flour quality. Imported wheat is also milled to make bread, cookies, cakes and prepared flours.

For 2006-2007, area seeded is forecast to rise marginally and, assuming average yields, production and imports are forecast to increase slightly.

## Durum

For 2005-2006, durum production is estimated at 1.1 Mt, unchanged from last year. Mexico has been a net durum exporter since 1999-2000, largely due to its high internal transport costs, closeness to ports and consistently high crop quality. High quality durum is exported to North Africa and the EU, while poor quality durum is used as a feed ingredient in

#### MEXICO: WHEAT SUPPLY AND DISPOSITION 2006 crop year 2003 2004 2005 -2007f -2004 -2005 -2006e July-June Harvested Area (kha) 600 510 550 567 .....million tonnes..... Production 2.7 2.3 3.0 3.1 3.6 3.7 3.6 3.7 Imports 7.1 **Total Supply** 7.1 6.8 6.9 0.1 0.1 0.1 0.2 Feed Use 6.0 6.2 Other Use 5.7 5.9 Exports 0.5 0.5 0.5 0.4 Total Use 6.3 6.5 6.6 6.8 0.3 Carry-out Stocks 0.8 0.3 0.3

MEXICO: CORN	SUPPLY	AND D	ISPOSITI	ON
crop year October-September	2003 -2004	2004 -2005	2005 -2006e	2006 -2007f
Harvested Area (kha)	7,690	7,755	7,200	7,300
		million	tonnes	
Production Imports Total Supply	21.8 <u>5.7</u> <b>30.8</b>	22.6 5.9 <b>32.9</b>	20.0 <u>6.7</u> <b>31.7</b>	21.3 <u>7.6</u> <b>32.2</b>
Feed Use Other Use Total Use	11.2 15.2 <b>26.4</b>	12.6 15.3 <b>27.9</b>	12.9 15.5 <b>28.4</b>	13.2 15.5 <b>28.7</b>
Carry-out Stocks	4.4	5.0	3.3	3.5
e: estimate; f: forecast, A.	AFC, Marc	h 2006		

hog rations. Exports are expected to remain unchanged at 0.4 Mt, while imports, mostly from Canada, are expected to fall from 2004-2005, to 0.1 Mt. Imports of durum from Canada are forecast at 50,000 t, down from 155,000 t in 2004-2005 when the majority of the imports were lower quality durum.

For 2006-2007, exports of durum wheat by Mexico, and imports from Canada, are forecast to remain unchanged from 2005-2006.

#### **Barley**

Mexico is the eighth largest beer producer in the world and in 2002 domestic beer production reached 6.3 billion litres (L). In the last 25 years, beer consumption has increased substantially. Currently, consumption of beer in Mexico is about 60 L per capita, compared to 63 L in Canada and 87 L in the US.

For 2005-2006, while barley production, consisting mainly of six-row varieties, is forecast to remain unchanged at 0.9 Mt, consumption is expected to continue to increase marginally to 0.95 Mt due to increased beer production in Mexico. As a result. Mexican malting barley imports are estimated to be unchanged at 75,000 t. Canadian exports of malting barley to Mexico are forecast to remain similar to last year at 5,000 t in 2005-2006. However, Canadian exports of malt have risen since the TRQ was eliminated in 2003 and are estimated at 50,000 t in 2005-2006. The remainder of Mexico's imports of malt and malting barley are sourced from the US.

For 2006-2007, barley production is forecast to remain similar to 2005-2006 due to unchanged seeded area and yields. Canadian malt and malting barley exports to Mexico are expected to remain similar to 2005-2006.

### Oilseeds

The crushing industry in Mexico is a major importer of oilseeds to offset the deficit between its vegetable oil consumption and its domestic production. As population and income continue to grow in Mexico, demand for oilseeds is expected to continue to expand. Although the Mexican market utilizes many different types of oilseeds including peanuts, sunflower seed, cotton seed and canola, it continues to be dominated by soybeans.

#### Soybeans

Soybeans represent about 70% of Mexico's total annual oilseed imports. For 2005-2006, soybean production is estimated at 130,000 t, unchanged from last year. Soybean consumption is estimated at 3.8 Mt, up slightly from 2004-2005, largely due to strong feed demand from the hog and poultry sectors. As a result of this increase in demand for sovbeans, the Mexican crushing industry is expected to expand as smaller, inefficient crushers are replaced by larger crushers. Although most of Mexico's sovbean imports are from the US and Brazil. Canada is expected to export 10,000 t, up from 7,000 t in 2004-2005, for 2005-2006 and 2006-2007.

#### Canola

Due to canola's high oil content, compared to soybeans, it has been an attractive import for Mexico. For 2005-2006, imports of canola are forecast at 1.2 Mt, nearly all of which is from Canada. Mexican crushers have markets for canola oil and will import canola when it is price competitive and when they are able to market the canola meal. The EU was a competitor with Canada in Mexico, but with recent expansion in bio-diesel production in the EU, Mexican imports from the EU have been minimal. Mexico is Canada's second largest canola export market after Japan.

For 2006-2007, Mexican canola imports are forecast to rise marginally due to the higher vegetable oil consumption. Due to ample supplies, Canada will maintain its dominance in that market.

#### Flax

Mexico does not produce flaxseed. Over the last five years, the demand for Canadian flaxseed in Mexico has been increasing, with Canada supplying the majority of flaxseed to Mexico. Consumers have become more aware of the nutritional content and health benefits of flaxseed. The baking industry is also using flaxseed as an ingredient in multigrain breads and biscuits. Poultry producers are beginning to use flaxseed to produce omega-3 eggs and help maintain the health of their animals. For 2005-2006, imports of flaxseed from Canada are estimated at 2,000 t, up marginally from last year and are expected to continue to increase in 2006-2007.

#### **Pulse and Special Crops**

Canada is the major source of canary seed, mustard seed, lentils and sunflower

seed. There is duty free access for all Canadian pulses and special crops except for dry beans, the TRQ for which is increased by 3% each year. Dry bean imports made under this TRQ are duty free, however, the over quota duty is 58.7%. Under NAFTA, Canada has a TRQ of 2,139 t and an over quota tariff of 23.5% for dry beans in 2006. Canadian dry bean exports are expected to trend upwards with elimination of the TRQ on January 1, 2008. Dry beans, imported for seed, already have a zero tariff rate.

Mexico's total canary seed imports have been stable with about 50,000 t imported annually since 2003-2004. Mexico is currently the largest export destination for Canadian canary seed. The remainder of canary seed imports are Canadian canary seed re-exported from the US to Mexico. Canada's direct share of the market has steadily increased to 40,000 t in 2004-2005 and 41,000 t is forecast for 2005-2006.

For **lentils**, total imports have been relatively stable around the 2003-2004 level of 30,000 t. With lentil consumption increasing and domestic production remaining relatively small at an average of about 7,000 t annually, most of Mexico's domestic demand is filled by imports. Canada's share of imports have been stable and reached 23,000 t in 2004-2005 and are expected to increase to 30,000 t in 2005-2006 as it continues to be the main supplier to Mexico.

For dry beans, total imports have been variable depending on domestic production, with demand mainly consisting for coloured beans, especially pinto and black beans. Mexican dry bean production varies between 1.4 and 1.6 Mt or about 95% of its domestic demand. Per capita bean consumption continues to be one of the highest in the world at about 14.0 kilograms (kg). The remaining 5% is imported largely from the US, with small amounts from Canada. In 2004-2005, imports were low at about 52,000 t and Canada's share fell to 300 t. Canada's exports to Mexico in 2005-2006 are expected to recover to 2,000 t, near the 5year average.

For dry peas, production is about 4,000 t. Total dry pea imports have been stable with Canada's share reaching 5,200 t in 2004-2005 or about 35% of the import market. Canada's exports to Mexico are expected to increase to 10,000 t for 2005-2006.

For sunflower seed, total imports have decreased in recent years. Mexico imports mainly confectionary sunflower seed from Canada. In 1998-1999, the US replaced Argentina and Uruguay as the main supplier of sunflower seeds to Mexico. Canada's exports to Mexico have been stable, reaching 900 t in 2004-2005, and are expected to increase to 1,100 t for 2005-2006.

For 2006-2007, total Canadian exports of pulse and special crops are forecast to increase due to growing demand and Canada is expected to continue its role as a major supplier.

#### Livestock

### Pork

Mexican hog inventories have been relatively stable in recent years. However, the shift to more technically advanced producers has continued to reduce the cost of production, leading to better profitability. Consumer demand for processed pork is growing faster than for fresh and frozen pork cuts. However, pork cuts remain the largest portion of Mexican pork consumption. It is important to note that domestic pork prices are about 20% less than beef, but pork is roughly twice the price of chicken. Given the relatively low per capita consumption of pork in Mexico compared to Canada, the potential for growth in this sector is high. Strong pork prices in the last two years have helped encourage investment and consolidation in the pork sector.

For 2005, Mexican pork production was estimated to have increased marginally to about 1.0 Mt from 2004. Hog numbers estimated for 2005 remained similar to 2004 at about 15.5 million head (Mhd). Per capita consumption is about 15.4 kg and is expected to increase over the medium-term. Annual slaughter is about 14.5 Mhd, and continue to increase, largely due to Mexico's growing supermarket and meat processing sectors.

Canadian pork exports were about 68,800 t in 2004 and are estimated to have decreased to 63,100 t in 2005. Canadian hog exports are estimated to have risen substantially to about 11,800 head in 2005.

For 2006, demand for pork will be driven by the increasing purchasing power of the Mexican consumer. Pork imports from Canada are expected to increase due to Canada's ability to provide a highly consistent and quality product.

#### Beef

Beef production and the size of the Mexican cattle herd have remained stable throughout the 2000s, as consumption has remained at about 16 kg per capita. Beef's higher costs limit consumption to middle and higher income consumers.

Mexico closed its border to Canadian beef on May 20, 2003, due to the Bovine Spongiform Encephalopathy (BSE) case detected in Alberta. In August 2003. Mexico announced the re-opening of the border to certain boneless beef products from animals under 30 months of age. However, exports did not resume until October 2003 when the Canadian Food Inspection Agency (CFIA) and the Mexican authorities (SENASICA) reached an agreement on the certification conditions for exports of these products to Mexico. Since then, the CFIA and SENASICA have been working together to expand the list of Canadian beef products eligible to be exported to the Mexican market. Canadian bone-in beef, under 30 months of age, has recently been allowed access to Mexico.

Bone-in beef, ground beef, mechanically separated beef, advanced recovery meat and beef from animals over 30 months of age are still not allowed into Mexico because of BSE concerns. However, it is important to note that after the border was re-opened, Canada achieved a record level of boneless beef exports to Mexico in 2003-2004.

Live cattle from Canada are not imported because of the geographical distance, the availability of cattle from other sources and the BSE ban.

For 2005, it is estimated that Mexican beef cattle inventories increased marginally from 2004 to about 11.7 Mhd, while 2005 domestic beef production is estimated to be relatively unchanged at about 1.6 Mt. Exports of Canadian beef are estimated to be lower than 2004 at about 45,900 t. The high 2004 Canadian beef export levels to Mexico were the results of Canada being the only

exporter inn Mexican market for the first part of the year.

For 2006, Mexican beef consumption is forecast to remain unchanged as consumers continue to support the demand for high quality and frozen food from the Mexican supermarket, tourism and restaurant sector.

Over the medium term, Mexico is expected to increase its reliance on imports of value-added agricultural food products and bulk commodities as demand increases. Canada is expected to be well positioned to continue to service the Mexican import market for wheat, malt, canola, beef, pork, pulse and special crops.

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don April 3, 2006 March 27, 2006 Colborne April 3, 2006			116.18					1			405.00	44400			
March 27, 2006 Colborne April 3, 2006			-	+				1			425.00	11100			
t Colborne April 3, 2006				+				1			425.00	11.00			
				+			70.00				425.00	11.00			
March 27, 2006							72.50				425.00	14.00			
Cardinal April 3, 2006 FOB								1			425.00	14.00			
March 27, 2006				+			$\rightarrow$	00	00000	407.00	425.00	14.00		00 020	330.00
155.00	150.00	145.00	+	4	254.46	185.85	$\rightarrow$	1/2:00	00.000	407.00	425.00	77		270.00	330.00
06 155.00	150.00	145.00	1	FOB	271.90	180.70	94.33	1/2.00	00.008	407.00	425.00	00.4		27.0.00	
In-Store		147.60	Y/A	-											
March 27, 2006 152.70		146.10	N/A	1											
April 3, 2006 FOB 144.15	135.00	134.65	129.65		253.06			1							
St. Hyacinthe QC March 27, 2006 143.68	~	133.28	125.53		256.68										
April 3, 2006 In-Store		161.19	138.04		255.70	197.83									
March 27, 2006 153.90	N/A	160.63	135.45		268.46	198.40				000					220.00
ro April 3, 2006 Track 186.20	120.00	169.80	-	_	303.89	205.44		236.30		543.00					220.00
March 27, 2006 180.06	147.00	169.80		FOB	297.81	205.44		236.30		543.00					330.00
Truro April 3, 2006 Water N/A	N/A	7	N/A												
March 27, 2006 & Truck			N/A							4314					
fax April 3, 2006 In-Store		N/A	178.25		334.40	243.20	297.50		1,150.00	A/N					
(9)	N/A	N/A	177.50		325.20	245.50	297.50		1,150.00	N/A					

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

		GR		

Selected Points	Price Basis		This week 3-Apr-06	Last week 6-Mar-06	Month ago 20-Feb-06	Year Ago 4-Apr-05
From: Thunder Bay(WCE) (2)	In-Store	Wheat	122.00	118.00	118.00	103.00
(CBOT)		Oat	173.40	189.25	192.00	154.00
(Lethbridge)		Barley	111.00	106.00	104.00	114.50
To: Bayport, ON (1)	In-store	Wheat	145.61	141.61	141.61	126.61
		Oat	N/A	N/A	N/A	N/A
		Barley	138.39	133.39	131.39	141.89
Montreal, QC (1)	In-store	Wheat	150.03	146.03	146.03	131.03
		Oat	N/A	N/A	N/A	N/A
		Barley	143.31	138.31	136.31	146.81
Moncton, NB	Truck via Halifax	Wheat	172.25	168.25	168.25	153.25
		Oat	N/A	N/A	N/A	N/A
		Barley	167.50	162.50	160.50	171.00
Truro, NS	Truck via Halifax	Wheat	166.22	162.22	162.22	147.22
		Oat	N/A	N/A	N/A	N/A
		Barley	165.00	160.00	158.00	168.50
Halifax, NS (1)	In-store	Wheat	157.28	153.28	153.28	138.28
		Oat	N/A	N/A	N/A	N/A
		Barley	151.30	146.30	144.30	154.80
Stephenville, NL	Track / Truck via Sydney	Wheat	220.63	216.63	216.63	201.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL	7,23	Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
		Danoy	T TWA	IV/A	IN/A	IN/A
Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
orn			3-Apr-06	6-Mar-06	20-Feb-06	4-Apr-05
rom: US Lake Port	On Board Vessel		106.14	109.27	106.37	99.82
o: Montreal, QC (1)	In-store		125.18	128.31	125.41	118.86
rom: Chicago (IL)	Track		110.73	104.80	105.01	106.04
o: Montreal, QC	Track		139.59	133.66	133.87	134.90
rom: Chatham, ON	Track		116.79	117.32	117.03	110.00

Selected Points	Price Basis	This week	Last week	Month Ago	Year Ago
Corn		3-Apr-06	6-Mar-06	20-Feb-06	4-Apr-05
From: US Lake Port	On Board Vessel	106.14	109.27	106.37	99.82
Γo: Montreal, QC (1)	In-store	125.18	128.31	125.41	118.86
From: Chicago (IL)	Track	110.73	104.80	105.01	106.04
o: Montreal, QC	Track	139.59	133.66	133.87	134.90
rom: Chatham, ON	Track	116.79	117.32	117.03	110.00
To: Montreal, QC	Track	140.66	141.19	140.90	133.87
Soymeal 48% Protein					

-	· · · · ·	-ui	70	70	-	Occili	
1E	rom.	Hai	milt	on	0	NI	

E 11 11 01					
From: Hamilton, ON		259.70	257.50	268.19	264.33
To: Montreal, QC	Track	284.03	281.83	292.52	288.66
Moncton, NB	Track	302.78	300.58	311.27	307.41
Truro, NS	Track	306.00	303.80	314.49	310.63
Stephenville, NL	Track / Truck via Sydney	354.63	352.43	363.12	359.26

Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

May 12, 2006 Volume 19 Number 7



Canada is the largest exporter of lentils in the world. It became the largest producer of lentils in 2005-2006, but is expected to return to second place in 2006-2007 because production is forecast to decrease sharply. Exports in 2006-2007 are expected to remain stable, while carry-out stocks decrease sharply. Prices are forecast to increase because of the lower supply. The value of Canadian exports was \$233 million (M) in 2004-2005 and is anticipated to reach nearly M\$300 in 2005-2006. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for lentils.

### WORLD

#### Production

Lentils are best adapted to production in the cooler temperate zones of the world or in the winter season in countries, such as India and Australia, which have a warm winter and a hot summer. The seed coat colour of lentils can be clear, green, tan, grey, brown or black. The cotyledon is yellow, red or green. The two main market types are red and green.

World lentil production has been trending upwards during the past 10 years, ranging from 2.76 million tonnes (Mt) in 1997-1998 to 4.17 Mt in 2005-2006 Among the main producers, production has been trending upwards in Canada, the United States (US), Australia and China, but has been relatively stable in India, Turkey, Syria, Iran, Nepal and Bangladesh. In the US, production increased sharply since lentils were first included under the loan program in 2002. Although specific data is not available, an estimated 70% of world lentil production is the red type, 25% green type and 5% brown and other types. Canada and the US produce mainly the green type whereas the rest of the world produces mainly the red type.

#### Trade

During the past 10 years, world trade has been trending upwards from 0.65 Mt in 1995 to 1.17 Mt in 2001. In 2004, the latest year for which complete data is available, exports were 1.12 Mt. The top five exporting countries (Canada, Turkey, Australia, India and the US) accounted for 82% of world exports. About 60% of the exports were the red type, 35% green and 5% brown and other. Canada's share of world exports was 33% in 2004, but

increased to about 45% in 2005. Imports were distributed much more widely than exports, with the top 10 importing countries accounting for only 55% of imports.

#### CANADA

#### Production

Canadian lentil production has increased in response to market signals and contributed to the diversification of crop

production in the Prairie Provinces, especially in Saskatchewan. The increase in lentil production has proven to be valuable in crop rotations which help to control weeds, diseases and insects and improve soil texture and fertility. The increased production also contributed to the expansion of the pulse crops handling, marketing and processing industry, which increased employment opportunities in rural areas. During the past 10 years, lentil production has been concentrated in Saskatchewan, which accounted for more than 95% of Canadian production. The balance was produced in Alberta and Manitoba.

Lentils are a cool season crop with a restricted root system which is only moderately resistant to high temperatures and drought. They do not tolerate water

WORLD: LEN	NTIL SUF	PPLY AN	D DISPO	SITION		
	2002 -2003	2003 -2004	2004 -2005	2005 -2006	2006 2007f	
Harvested Area (kha)	3,685	3,630	3,957	4,000	3,700	
Average Yields (t/ha)	0.78	0.86	0.95	1.04	0.94	
		tho	usand ton	nes		
Carry-in Stocks	300	100	100	450	900	
Production						
India	974	880	1,100	1,000	900	
Canada	354	520	962	1,278	625	
Turkey	565	540	540	560	600	
United States	117	111	190	234	270	
Australia	45	175	95	210	196	
Syria	133	168	125	154	150	
China 125 132 150 160 150						
Nepal 148 150 159 161 145						
Iran	117	120	125	125	125	
Bangladesh	115	116	122	122	115	
Others	197	194	199	<u>_165</u>	184	
Total Production	2,890	3,106	3,767	4,169	3,460	
Total Supply	3,190	3,206	3,867	4,619	4,360	
Total Use	3,090	3,106	3,417	3,719	3,760	
Carry-out Stocks	100	100	450	900	600	
Stocks-to-use ratio	3%	3%	13%	24%	16%	
f: forecast, AAFC, Pulse A	ustralia and	USDA -	May 2006			

1: forecast, AAFC, Pulse Australia and USDA - May 2006 Source: FAO, USDA, Statistics Canada and Pulse Australia - May 2006 logging, flooding or soils with high salinity. In the Prairie Provinces of Canada, lentils are best suited to the Brown and Dark Brown soil zones, but can be grown successfully in the Black soil zone in years without excessive moisture. Lentils work well in a rotation with cereals, such as spring or durum wheat. Nitrogen fertilizer is not recommended because lentils possess the ability to fix nitrogen in

Canada

Turkey

India

Syria

China

Nepal

Other

Total

Australia

**United States** 

nodules on the roots, where it can be used for plant growth. The nitrogen fixed by lentils is also used by other crops in the following years. To maximize the nitrogen fixation ability, lentil seed should be inoculated. Lentils require 90-100 days to mature and should be seeded as soon as the average soil temperature is greater than 5° Celsius.

Canadian production reached a record of 1.28 Mt in 2005-2006. Canada is the main producer of the green type of lentils in the world, accounting for about 75% of world production. However, production of the red type has been increasing and Canada has become a major producer. Canadian production of dark green speckled and brown types is small, accounting for only about 2% of total Canadian lentil production. The Canadian lentil harvest generally occurs during the period from mid-August to early October.

Most of the lentils produced in Canada have a green seed coat and yellow cotyledon. They are normally referred to as large green, medium green and small green, based on the seed size. The large green type includes the Laird. Glamis, Sovereign, Grandora, Plato and Sedley varieties. Their seed size is 60-70 grams/1000 seeds. The medium green type includes the Richlea. Vantage and Meteor varieties, with seed size of 50-55 grams/1000 seeds.

The small green type includes the Eston, Viceroy and Milestone varieties, with seed size of about 35 grams/1000 seeds. Canadian red type of lentils have a brown or pale green seed coat with red cotyledons. The red type varieties include Crimson, Redcap, Redberry, Robin, Blaze, Rouleau and Rosetown, with seed size of 30-40 grams/1000 seeds.

WORLD: LENTIL EXPORTS

2001

490

159

218

106

97

12

14

15

63

1,174

WORLD: LENTIL IMPORTS

2000

519

100

134

191

78

16

18

2

38

1.096

2002

352

119

242

86

102

11

21

28

58

1.019

.....thousand tonnes...

2003

370

217

85

83

94

70

33

30

55

1.037

Marketing

All of the lentils produced in Canada are sold on the open market to dealers. With the increase in production, the number of dealers across the Prairie provinces who buy, clean and ship lentils to domestic and export customers has increased to about 50. There are several processing plants in Saskatchewan capable of de-hulling and splitting red and green types of lentils

for the world market.

ı	
4	Lentils are shipped to ports
ı	mainly bagged in
ı	containers, although bulk
ı	shipments have been
ı	increasing with the building
ı	of suitable handling
ı	facilities. From the ports to
ı	overseas customers, they
ł	are shipped mainly bagged
ı	in containers, although
ı	some are also shipped bulk
ŀ	in containers or bulk inside
Į	the hold of ships. Most of
	the Canadian lentils are
ı	exported through the ports
i	of Vancouver and Montreal.
ĺ	In addition to whole lentils,
	Canada also exports split
	lentils. The export of split
	lentils has been increasing,
	as Canadian splitting
	capacity expanded through
	the construction of new
	plants.

2004	2005	maii
		conf
372 171 150 137 83 71 37 15 84	576 118 108 n/a 160 n/a 34 n/a n/a n/a	ship incre of si facil over are in co som in co
		the
		exp
2004	2005	of V

9

6

173

1.024

11

64

n/a

#### 2002 2000 2001 2003 .....thousand tonnes..... 37 47 63 123 110 Bangladesh n/a 91 107 91 93 Sri Lanka 80 n/a 77 113 100 61 89 n/a Egypt 63 67 Colombia 67 50 65 53 50 47 47 47 41 54 Spain 39 86 72 47 63 67 Algeria Pakistan 37 68 67 81 36 n/a 22 14 20 14 32 n/a Sudan Mexico 26 31 29 29 31 30 21 87 67 38 27 India n/a 36 32 32 27 France 31 33 Italy 28 28 27 31 27 28 Saudi Arabia 25 21 24 26 15 n/a Peru 25 28 27 20 25 n/a 37 21 26 21 24 20 Germany United Kingdom 13 15 17 15 18 20 United States 8 10 11 13 16 14 Eritrea 9 6 2 12 16 n/a 17 Ecuador 15 16 13 15 n/a Haiti 4 3 4 6 15 n/a Chile 17 11 16 14 14 16 Belaium 9 9 7 9 12 12 12 12 13 10 Greece 13 11 United Arab Emirates 7 9 41 10 10 n/a Ethiopia 8 4 1 10 10 n/a 17 Venezuela 15 16 8 9 14

n/a: not available

Brazil

Turkey

Other

Total

The difference between imports and exports is attributed to the timing of delivery and less complete reporting for imports.

12

99

180

1.138

9

23

154

1.085

9

17

231

1.109

Source: FAO, Statistics Canada, USDA and Global Trade Atlas - May 2006

7

141

180

1.075

#### Exports

other major producers export a relatively small portion of their production. Canadian lentil exports are dispersed throughout the world. The main importing countries in each region are: Europe (Italy, Germany, Spain, Belgium, France, Greece), Middle East (Turkey, Egypt, United Arab Emirates), Africa (Algeria, Morocco) South America (Colombia, Venezuela, Ecuador, Chile, Brazil, Peru), North America (Mexico, US) and Asia (India, Pakistan).

Canada exports about 70%

of its production, while most

Although the large green type of lentils is exported all over the world, the main destinations are northwestern and southern Europe, Algeria, South America, and Central America. The medium green type is exported mainly to north-western Europe, Spain, Algeria, Morocco and the US. The small green type is exported mainly to Morocco, Greece, Italy, Egypt, and Mexico. The red type is exported mainly to southern Asia, the Middle East and northern Africa. The dark green speckled type is exported mainly to France and the brown type mainly to Spain.

#### Domestic Use

Canadian domestic use (which includes food. feed, seed, dockage, and waste) accounts for about 30% of production.

### Prices

Canadian prices are largely determined in the international markets because Canada exports about 70% of its production. Since Canada produces most of the green type of lentils in the world, while it is a smaller producer of the red type, the level of production in Canada has much more influence on green type prices than on red type prices. The substitution of one type of lentil with another is very limited. Therefore, it is common for wide price spreads to exist between different types of lentils. Since there is no futures market for lentils, prices are negotiated directly between dealers and customers, based on supply and demand factors for each type of lentil, for immediate delivery or for delivery at some future date.

Some lentils are grown under production contracts, which quarantee a price for part of the production, but most are sold on the spot market.

#### **Organisations**

August - July crop year

Seeded Area (kha)

Total Use

Carry-out Stocks

Seeded Area (kac.)

Yield (lb/ac.)

Large Green

Small Green

Red

Medium Green

Harvested Area (kac.)

Average producer price \*

Stocks-to-use ratio (%)

Harvested Area (kha)

The Canadian Grain Commission administers quality control standards for lentils. The grades are No.1, 2, 3 and extra 3 Canada other than Red, and No.1. 2. 3 and extra 3 Canada Red. Lentils. which do not meet the listed grade standards are graded Sample Canada. The major quality concerns in lentil grading are damage due to heating and peeling, split or broken seed, seed discolouration, as well as foreign material. For further information, or to access the Official Grain Grading Guide, please visit

CANADA: LENTIL SUPPLY AND DISPOSITION

2002 -2003

601

387

2003

-2004

554

536

542

38

7%

1.369

1,324

866

452

430

386

375

0.205

0.195

0.175

0.170

439

55

13%

1,485

956

816

650

562

430

364

0.295

0.255

0.195

0.165

765

245

32%

1.922

1,853

1.144

419

364

485

386

0.190

0.165

0.220

0.175

2004

-2005

778

750

2005

-2006

884

862

the CGC website: (www.grainscanada.gc.ca)

### The Canadian Special Crops Association (CSCA -

2006

2007f

508

875

350

40%

1,322

1,255

1,098

287

265

276

298

0.130

0.120

0.125

0.135

943

590

63%

2.184

2.130

1.323

265

220

254

287

0.120

0.100

0.115

0.130

http://www.specialcrops.mb.ca/) establishes trade rules and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops. including lentils. The website includes a section where buyers can submit a request for prices.

#### Pulse Canada

(www.pulsecanada.com) is an industry organization, with the CSCA and provincial 535 pulse growers' organizations as 1 22 members. It is involved in market development, market access, policy issues and coordination of scientific research. The website contains information on pulse crops, markets, and health and nutrition.

## Pulse Innovation

Project (PIP) PIP is managed by Pulse Canada and funded mainly by a M\$3.2 contribution, over three years starting in 2005, from Agriculture and Agri-Food Canada under the Science and Innovation pillar of the Agricultural Policy Framework. The goal of the PIP is to stimulate innovation in product development by understanding industry needs and targeting research that will boost the incorporation of pulses, including lentils, into food and industrial products. It will support the development and commercialization of products by working with food processors and ingredient manufacturers to ensure that the end results are foods that will be found on grocery store shelves, targeting products that are

	Yield (t/ha)	0.91	0.97	1.28	1.48	1.23
	ricia (tria)	0.01				
			tho	usand to	nnes	
	Carry-in stocks	131	55	38	245	590
	Production					
1	Large Green	185	270	590	760	290
ı	Medium Green	40	70	65	70	20
	Small Green	38	60	180	190	85
	Red	85	110	115	240	220
i	Dark Green Speckled and Brown	6	10	12	18	10
	Total Production	354	520	962	1,278	625
	Imports	9	5	10	10	10
	Total Supply	494	580	1,010	1,533	1,225
	Exports					
	Middle East	16	54	62	175	180
	South America	109	106	139	150	145
	Europe	68	82	92	125	120
	Africa	43	44	85	100	100
	Asia	56	41	33	45	50
	Central America and Antilles	23	28	33	38	40
)	United States	5	_12	7	7	5
	Total Exports	320	367	451	640	640
	Total Domestic Use	<u>119</u>	<u>175</u>	<u>314</u>	<u>303</u>	<u>235</u>

\$/t

\$/lb

\$/t

\$/lb

\$/t

\$/lb

\$/t

Source: Statistics Canada and AAFC

<sup>\$/</sup>lb \* Saskatchewan, No. 1 Canada grade

f: forecast, Agriculture and Agri-Food Canada, May 2006

economic, convenient and enhance nutrition and health. In addition, PIP will explore and support industrial avenues for pulses to ensure the maximum value added opportunities for producers.

#### USE

On average, about 70% of all lentils are consumed in the countries where they are produced. Total world use has been trending upwards during the past 10 years.

Lentils are generally used for food. They are canned or packaged, whole or split, for retail sale, or processed into flour. They are then used in soups, stews, salads, casseroles, snack food and vegetarian dishes. In southern Asia, split red lentils are used in curries. Lentil flour is added to cereal flour to make breads, cakes and baby foods. Lentils are often used as a meat extender or substitute because of the high protein content and quality. Lentils have a shorter cooking time than other pulses and do not need to be presoaked.

Only a relatively small volume of low quality lentils are used for livestock feed, however nutritional analysis indicates that they make an excellent feed.

#### **Healthy Diet**

Pulses, including lentils are increasingly being used in health-conscious diets to promote general well-being and reduce the risk of illness. They are low in fat, low in sodium, cholesterol free, high in protein, and are an excellent source of both soluble and insoluble fibre, complex carbohydrates, and vitamins and minerals, especially B vitamins, potassium and phosphorus.

Since lentils are low in fat, low in sodium and are cholesterol free, they are an excellent heart healthy food that may be beneficial to the prevention of cardiovascular disease. Lentils are an inexpensive, high quality source of protein. Studies have shown that whole pulses (including lentils) have demonstrated cholesterol and lipid lowering effects in humans.

Studies have reported the beneficial effects of soluble dietary fibre on cardiovascular disease in humans, especially in lowering both total serum and

LDL-cholesterol levels. In addition, clinical research has shown soluble fibre to be beneficial in the management of type-2 diabetes. Insoluble dietary fibre consumption can be beneficial to a healthy colon and has been associated with reducing the risk of colon cancer. Diets high in fibre have demonstrated beneficial effects on weight loss because they deliver more bulk and less energy.

Lentils are an excellent source of the B vitamin folate which is an essential nutrient. In addition, folate consumption during pregnancy has been shown to reduce the risk of neural tube defects.

Flour made from lentils is gluten free and is a very nutritious option for people with celiac disease.

OUTLOOK: 2006-2007

#### World

World production is forecast to decrease by 17% from 2005-2006, to 3.46 Mt, mainly due to lower production in Canada. Canada's share of world production is expected to decrease to 18% from 31% in 2005-2006. World supply is forecast to decrease by only 6% to 4.36 Mt, as higher carry-in stocks offset most of the decrease in production. Canada's share of world supply is expected to decrease to 28% from 33% in 2005-2006. Total world use is forecast to increase, while carry-out stocks fall sharply.

#### Canada

Area seeded to lentils in Canada is expected to decrease by 40%, according to Statistics Canada's seeding intentions survey. The sharp decrease in expected seeded area is due to historically low prices and high carry-in stocks for green lentils. Since the survey was conducted during March 17-31, 2006, the actual seeded area may differ from the intentions due to changes in the market outlook and expected prices, and producer reaction to the seeding intentions report. Assuming normal precipitation for the growing and harvest periods, and the resulting normal abandonment and trend yields, production is expected to decrease by 51% from 2005-2006 to 625,000 tonnes. In 2005-2006, average yields were significantly above trend. The main factor to watch is precipitation during the

growing and harvest periods. At the start of seeding, soil moisture reserves in the lentil growing areas were generally average to above average. Production is expected to decrease for all types, with a moderate decrease for red lentils, and a large decrease for green lentils.

Supply is forecast to decrease by only 20% to 1.23 Mt, due to higher carry-in stocks. Exports are expected to be similar to 2005-2006. Carry-out stocks are forecast to decrease sharply to 0.35 Mt, with the stocks-to-use ratio decreasing to 40%. Average producer prices are forecast to increase from 2005-2006 because of the lower world and Canadian supply. However, prices could be very volatile, especially for the green types, if there are any production problems.

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## CANADA: ESTIMATED RETURNS NET OF VARIABLE COSTS, 2006-2007

#### **MANITOBA**

Returns Net of VC(\$/ha)

	Wheat	Barley	Canola	Flaxseed	Soybeans	Oats	Sunflower	Dry Pe	eas
	CWRS	Feed 5/	Callula	riaxseeu	Soybeans	Oats	Confectionery	Green (food)	Feed
Variable Costs (VC) 1/					\$/ha				
Seed (inc. treatment)	25	23	68	34	189	31	87	48	48
Fertilizer	100	100	118	87	36	92	115	47	47
Chemicals	75	63	126	52	42	24	125	69	69
Fuel	33	33	33	33	38	33	34	34	34
Machinery Operating	25	25	25	25	24	25		26	26
Crop Insurance	13	12	22	16	26	16	25	15	15
Operating Interest	8	8	12	8	11	7	13	7	7
Other	19	19	19	19	20	19	20	20	20
Total VC	297	281	421	272	386	246	446	266	266
Projected Returns 2/	2 CWRS*	1 CW	1 CAN	1 CW	2 CAN	1 CW	1 CAN	2 CAN	Feed
Projected Yield (t/ha)	2.65	3.35	1.75	1.35	2.00	2.90	1.45	2.45	2.45
Forecasted Price (\$/t) 3/	138	76	257	213	200	128	375	140	115
Projected Revenue (\$/ha)	366	255	450	288	400	371	544	343	282

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14

125

SASKATCHEWAN: Brown Soil Zone - conventional seeded stubble

68

(27)

SASKATCHEWAN: Bro	wn Soil Zon	e - conve	ntional se	eded stub	ble			
		Wheat		Barley	Lentils	Mustard	Chickpeas	
	CWRS	Durum	CPS	Feed 5/	Large Green	Yellow	Large Kabuli	Desi
Variable Costs (VC) 4/					\$/ha			
Seed (inc. treatment)	22	22	19	14	40	42	178	47
Fertilizer	72	72	72	72	21	70	21	21
Chemicals	39	40	40	37	92	43	166	101
Fuel	37	37	37	37	40	38		40
Repairs	14	14	14	14	25	14	22	22
Crop Insurance	8	11	10	11	38	18		25
Interest	5	5	5	5	7	6	12	7
Other	14	14	14	12	12	11	9	9
Total VC	211	215	211	201	276	243	490	272
						-		
Projected Returns 2/	1 CWRS*	1 CWAD*	1 CPS	1 CW	1 CAN	1 CAN		2 CW
Projected Yield (t/ha)	1.80	1.80	2.25	2.00	1.15	0.80	1.10	1.20

28

1 CWRS*	1 CWAD*	1 CPS	1 CW	1 CAN			
1.80	1.80	2.25	2.00	1.15	0.80	1.10	1.20
142	140	99	85	285	310	505	275
256	252	223	170	328	248	556	330
45	37	12	(31)	52	5	66	58
	1.80 142 <b>256</b>	1.80 1.80 142 140 256 252	1.80     1.80     2.25       142     140     99       256     252     223	1.80     1.80     2.25     2.00       142     140     99     85       256     252     223     170	1.80         1.80         2.25         2.00         1.15           142         140         99         85         285           256         252         223         170         328	1.80         1.80         2.25         2.00         1.15         0.80           142         140         99         85         285         310           256         252         223         170         328         248	1.80     1.80     2.25     2.00     1.15     0.80     1.10       142     140     99     85     285     310     505       256     252     223     170     328     248     556

SASKATCHEWAN: Black Soil Zone - conventional seeded stubble

	Wheat	Bar	ley	Oats	Dry Pe	eas	Flaxseed	Canola	Canary					
	CWRS	Malting	Feed 5/		Yellow (food)	Feed	1 laxseed	Canola	Seed					
Variable Costs (VC) 4/		\$/ha												
Seed (inc. treatment)	22	15	15	29	40	36	17	54						
Fertilizer	89	89	89	89	17	17	79	93	89					
Chemicals	52	47	47	25	74	69	60	59	4					
Fuel	37	37	37	37	40	40	40	38	3					
Repairs	19	19	19	19	28	28	23	19	19					
Crop Insurance	11	12	12	12	16	16	21	17	1					
Interest	6	6	6	6	6	6	7	7						
Other	17	12	12	12	11	11	12	12	1:					
Total VC	254	237	237	229	231	221	260	299	24					

Projected Returns 2/	2 CWRS*	SS2R	1 CW	3 CW	2 CAN	Feed	2 CW		
Projected Yield (t/ha)	2.25	2.65	2.85	2.35	2.15	2.15	1.20	1.50	1.00
Forecasted Price (\$/t) 3/	136	105	80	117	135	105	207	253	210
Projected Revenue (\$/ha)	306	278	228	275	290	226	248	380	210
Projected Revenue (\$/11a)	300	270							
Returns Net of VC(\$/ha)	52	41	(9)	46	59	4	(11)	80	(34)
Returns Net of VC(\$/11a)	52	- 41	101						

<sup>1/2006</sup> Manitoba Agriculture, Food and Rural Initiatives variable costs.

<sup>2/</sup> AAFC forecast, May, 2006

<sup>3/</sup> AAFC forecast prices for 2006-07. For wheat, durum and malting barley, the April 2006-07 CWB PRO is used.

<sup>4/ 2006</sup> Saskatchewan Agriculture, Food and Rural Revitalization

<sup>5/</sup> Off-Board

<sup>\*</sup> CWRS: 13.5% protein / CWAD: 13.0% protein / CERW 12.0% protein

## CANADA: ESTIMATED RETURNS NET OF VARIABLE COSTS, 2006-2007

ALBERTA: Brown Soil Zone - stubble, except durum, canola and mustard

	Wh	oat	Barley		Lentils	Chickpeas	Mustard
	-			Canola		_	
	CWRS	Durum	Feed 5/		Large Green	Large Kabuli	Yellow
Variable Costs (VC) <sup>1/</sup>				\$/ha			
Seed (inc. treatment)	31	37	27	62	37	161	31
Fertilizer	48	32	48	32	20	20	32
Chemicals	58	37	30	62	48	73	49
Fuel	22	22	22	22	22	22	22
Repairs	21	21	21	21	21	21	21
Crop Insurance	31	32	35	42	40	33	32
Interest	4	3	3	4	3	7	3
Other	65	65	65	65	65	65	65
Total VC	280	250	251	310	256	402	256
Projected Returns 2/	1 CWRS*	1 CWAD*	1 CW	1 CAN	1 CAN	2 CW	1 CAN
Projected Yield (t/ha)	1.80	1.80	1.90	1.35	1.20	1.20	0.85
Forecasted Price (\$/t) 3/	150	142	88	258	290	505	310
Projected Revenue (\$/ha)	270	256	167	348	348	606	264
Returns Net of VC(\$/ha)	(10)	6	(84)	38	92	204	7

#### ALBERTA: Black Soil Zone - stubble

	Wh	eat	Barley	Oats	Dry P	Canola	
	CWRS	CPS	Feed 5/	Oats	Green (food)	Feed	Canola
Variable Costs (VC) 1/					\$/ha		
Seed (inc. treatment)	31	36	27	30	67	67	62
Fertilizer	112	112	112	112	89	89	146
Chemicals	68	68	61	30	73	73	73
Fuel	26	26	26	26	26	26	26
Repairs	23	23	23	23	23	23	23
Crop Insurance	17	20	17	22	21	21	20
Interest	6	6	5	4	6	6	7
Other	63	63	63	63	63	63	63
Total VC	347	354	335	311	368	368	420
Projected Returns 2/	2 CWRS*	1 CPS	1 CW	1 CW	2 CAN	Feed	1 CAN
Projected Yield (t/ha)	2.50	3.40	3.25	2.45	2.40	2.40	1.75
Forecasted Price (\$/t) 3/	144	107	88	104	140	115	258
Projected Revenue (\$/ha)	360	364	286	255	336	276	452
Returns Net of VC(\$/ha)	13	10	(49)	(56)	(32)	(92)	31

#### Ontario: - conventional seeded

	Whe	eat	Barley	Corn	Soybeans	Dry Beans	Canola
	SRW	HRW	Feed	Grain	20,0000	White Pea	winter
Variable Costs (VC) 4/				\$/ha.			
Seed (inc. treatment)	86	115	80	143	90	145	85
Fertilizer	132	178	108	203	36	61	238
Chemicals	16	16	47	87	93	122	33
Fuel	26	26	26	39	26	42	20
Repairs	39	39	39	41	42	45	32
Crop Insurance	20	20	11	36	25	45	22
Interest	19	23	14	25	12	16	15
Other(includes drying)	55	55	45	206	70	80	68
Total VC	393	472	372	781	394	556	514
Projected Returns 2/	1 CERW	1 CERW*	Food	2 CE	2 CAN	1 CAN	4 CAN

Projected Returns 2/	1 CERW	1 CERW*	Feed	2 CE	2 CAN	1 CAN	1 CAN
Projected Yield (t/ha)	5.00	4.25	3.30	8.00	2.60	2.00	2.10
Forecasted Price (\$/t) 3/	130	150	105	112	215	495	255
Projected Revenue (\$/ha)	650	638	347	896	559	990	536
Returns Net of VC(\$/ha)	257	166	(25)	115	165	434	22

<sup>1/2006</sup> Alberta Agriculture, Food and Rural Development variable costs.

<sup>2/</sup> AAFC forecast, May, 2006

<sup>3/</sup> AAFC forecast prices for 2006-07. For wheat, durum and malting barley, the April 2006-07 CWB PRO is used.

<sup>4/ 2006</sup> Ontario Ministry of Agriculture and Food.

CWRS: 13.5% protein / CWAD: 13.0% protein / CERW 12.0% protein

<sup>5/</sup> Off-Board

Totals may not add due to rounding.

## CANADA: GRAINS AND OILSEEDS OUTLOOK

April 28, 2006

Statistics Canada's (STC) survey of seeding intentions for 2006 indicates that the total area seeded to grains and oilseeds is expected to decrease by 1% from 2005. The areas seeded to winter wheat, spring wheat, oats, flaxseed, corn and soybeans are expected to increase but the areas seeded to durum wheat, barley, rye and canola are expected to decrease. Summerfallow area in western Canada is expected to increase by 15% or 628,000 hectares, from 2005, contrary to the long term trend, reflecting farmer uncertainty about seeding decisions. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC report and soil moisture conditions at the time of seeding.

The total production of grains and oilseeds in Canada is forecast by Agriculture and Agri-Food Canada to decline by 7%, to 62.1 million tonnes, (Mt) versus the 10-year average of 59.9 Mt. Production is forecast to decline by 8%, to 46.6 Mt, in western Canada and by 3%, to 15.5 Mt, in eastern Canada. Normal abandonment, trend yields and normal crop quality are assumed for both western and eastern Canada. In general, soil moisture reserves are adequate. Total exports and domestic use are each forecast to increase by 4%. The price changes for wheat and durum, compared to 2005-06, are mixed, depending on the grade and class of wheat. Prices for canola, feed barley and corn are expected to strengthen but prices for soybeans and oats are forecast to decline. Prices will continue to be pressured by the strong Canadian dollar. The market outlook is very tentative due to the high degree of uncertainty regarding global supply and demand conditions. The major factors to watch are: US winter wheat conditions, weather and growing conditions in the major producing countries, import demand from China, EU export subsidies, increased demand for biofuel, ocean freight rates and the Canada/US exchange rate.

#### **DURUM**

For 2006-07, production is forecast to decline by 39% due to lower area seeded and yields. Despite high carry-in stocks, most of which is lower quality durum, supply is forecast to fall significantly to only slightly above the 10-year average. Exports are expected to decrease by 12%, due to lower import demand from North Africa which is expected to increase its production. Carry-out stocks are forecast to decrease to near-normal level. The CWB Pool Return Outlook (PRO) for No. 1 CWAD is down marginally from 2005-06 as a result of lower demand.

#### WHEAT (ex-durum)

Production is forecast to rise by 6%, as larger area is partly offset by lower yields. Supply is also expected to increase due to higher carry-in stocks. Exports are forecast to increase by 1.6 Mt, as a result of significantly higher production in Ontario and an increased supply of high quality wheat in western Canada. Wheat feeding is expected to increase, due to the large carryin stocks of feed wheat. Carry-out stocks are expected to fall marginally but remain historically high. The CWB PRO for No. 1 CWRS is down slightly from 2005-06, as a result of higher expected supply. Returns for lower quality wheat are, in general, slightly higher.

#### **BARLEY**

Production is forecast to decrease by 10% due to lower area and yields. Supply is expected to be further reduced by low carry-in stocks. Exports are forecast to decrease by 15% to a normal level as the decrease in feed barley exports is only partially offset by higher exports of malting barley. Despite lower exports and domestic feed use, carry-out stocks are expected to fall significantly as a result of lower supply. The average off-Board feed

barley price is forecast to increase by \$20/t from 2005-06 to \$130/t, for No.1 CW I/S Lethbridge. The CWB PRO for feed barley Pool A is \$113/t vs. \$117/t for Pool B in 2005-06. The CWB PRO for SS2R malting barley decreased to \$161/t, pressured mainly by strong export competition from Australia.

Production is forecast to fall by 7%, as lower yields more than offset slightly higher seeded area. Imports are forecast to increase significantly, as a result of lower domestic supply and strong demand for ethanol production and animal feed. Carryout stocks are forecast to drop by over 25%. The average price at Chatham elevator is forecast to increase by \$20/t to \$120/t largely due to higher US corn prices. SOYBEANS

Production is forecast to rise by 20% due to larger area and a return to normal abandonment rates. Supply is expected to increase as higher production more than offset lower carry-in stocks. Exports are forecast to be the same as 2005-06, as strong US import demand is offset by more competition from the EU. While feed use is expected to rise significantly, carry-out stocks are projected to rise by about 20%. CBoT oat nearby futures prices are forecast to decrease by C\$15/t from 2005-06 to \$125/t, narrowing the US price premium of oats over corn.

#### **CANOLA**

Production is forecast to decrease by 24% to 7.3 Mt because of lower area and yields. Supply is also expected to decrease significantly, but remain historically high, due to the sharp increase in carry-in stocks. Exports are forecast to equal the record anticipated for 2005-06. Domestic crush is not expected to increase from the record

high of 2005-06 due to constrained crush capacity. Carry-out stocks are forecast to decrease significantly which will support prices that are expected to rise from the low of 2005-06. Prices will be pressured by lower US soyoil prices.

#### FLAXSEED (excluding solin)

Production is expected to increase as higher area more-than offsets the drop in yields. Supply is expected to rise sharply because of burdensome carry-in stocks resulting from high production in 2005-06 and low EU imports. Although exports and total domestic use are forecast to rise, carry-out stocks are expected to increase to 0.6 Mt vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

Production is forecast to decline by 2%, as lower yields more than offset the rise in area. Supply is forecast to decrease slightly although the decline is moderated by a projected rise in imports. Exports are forecast to increase to a record high but domestic crush is expected to be the same as 2005-06. Carry-out stocks are forecast to remain stable while prices continue to be pressured by low US soybean prices.

#### **FURTHER INFORMATION:**

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Grain and Crop Year (a)	Area Seeded I	Area Harvested	Yield t/ha	Production	Imports (b)	Total Supply thousand	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Durum												
2004-2005	2.230	2,141	2.32	4,962	1	6.752	3,218	254	536	1,013	2,521	201
2005-2006F	2,341	2.297	2.58	5,915	1	8,436	4,200	255	686			
2006-2007F	1,639	1,606	2.24	3,600	1	6,701	3,700	260	561	1,136	3,100	177*
Wheat Except		1,000	2.24	3,000	'	0,701	3,700	200	301	1,001	2,000	175**
2004-2005	8.169	7.722	2.71	20,898	13	25,203	11,593	2 0 4 5	4 524	0.420	E 474	400
2005-2006F	7.753	7,722	2.77	20,890	15			2,845	4,521	8,138	5,471	190
2005-2006F 2006-2007F	8,729	8,549	2.77			26,347	12,400	2,885	4,175	7,947	6,000	186*
	0,729	0,349	2.00	22,200	10	28,210	14,000	3,150	4,355	8,310	5,900	182**
All Wheat 2004-2005	10,399	9,862	2.62	25.000	4.4	04.055	44.040	0.000				
2004-2005 2005-2006F				25,860	14	31,955	14,812	3,099	5,056	9,151	7,992	
	10,094 10,368	9,826	2.72 2.54	26,775	16	34,783	16,600	3,140	4,861	9,083	9,100	
2006-2007F	10,368	10,155	2.54	25,800	11	34,911	17,700	3,410	4,916	9,311	7,900	
Barley												
2004-2005	4,678	4,050	3.26	13,186	83	15,371	1,863	268	9,358	10,019	3,489	112
2005-2006F	4,440	3,889	3.21	12,481	35	16,005	2,700	260	9,740	10,405	2,900	100-120
2006-2007F	4,204	3,675	3.07	11,295	30	14,225	2,300	270	9,350	10,025	1,900	120-140
Corn												
2004-2005	1,185	1,072	8.24	8,837	2,422	12,401	242	2,395	7,951	10,358	1,802	100
2005-2006F	1,124	1,096	8.63	9,461	1,600	12,862	250	2,500	8,597	11,112	1,500	85-105
2006-2007F	1,140	1,105	7.96	8,800	3,300	13,600	200	3,300	8,985	12,300	1,100	110-130
Oats												
2004-2005	1,995	1,315	2.80	3,683	26	4,497	1,675	118	1,560	1,834	988	131
2005-2006F	1,853	1,326	2.59	3,432	15	4,435	1,700	140	1,525	1,835	900	130-150
2006-2007F	2,181	1,600	2.58	4,130	15	5,045	1,700	140	1,930	2,245	1,100	115-135
Rye						•	,		.,	_,	.,	
2004-2005	284	165	2.53	418	1	487	122	48	155	220	145	69
2005-2006F	226	148	2.42	359	1	505	120	48	190	255	130	65-85
2006-2007F	207	135	2.30	310	1	441	150	48	146	211	80	80-100
Mixed Grains					·		,,,,	-10	140	2.11	00	00-100
2004-2005	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006F	209	109	2.78	303	0	303	0	0	303	303	0	
2006-2007F	175	105	2.86	300	0	300	0	0	300	300	0	
Total Coarse G			2.00	000	Ü	000	Ü	U	300	300	U	
2004-2005	8,362	6,713	3.94	26,442	2,531	33,074	3,902	2,828	19,342	22,749	6,424	
2005-2006F	7,852	6,568	3.96	26,036	1,651	34,111	4,770	2,948	20,356	23,749	5,430	
2006-2007F	7,907	6,620	3.75	24,835	3,346	33,611	4,350	3,758	20,330	25,081	4,180	
	7,007	0,020	0.70	24,000	0,040	00,011	4,550	3,730	20,711	25,001	4,100	
Canola												
2004-2005	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	328	3,403	1,629	309
2005-2006F	5,491	5,253	1.84	9,660	125	11,415	5,000	3,400	470	3,915	2,500	255-295
2006-2007F	4,693	4,535	1.61	7,300	150	9,950	5,000	3,400	405	3,850	1,100	270-310
Flaxseed												
2004-2005	728	528	0.98	517	39	648	468	n/a	n/a	151	30	n/a
2005-2006F	842	803	1.35	1,082	35	1,147	475	n/a	n/a	172	500	265-295
2006-2007F	909	883	1.25	1,100	20	1,620	700	n/a	n/a	295	625	225-265
Soybeans												
2004-2005	1,229	1,178	2.59	3,048	393	3,581	1,122	1,610	457	2,190	270	248
2005-2006F	1,176	1,169	2.70	3,161	300	3,731	1,250	1,650	471	2,231	250	210-240
2006-2007F	1,271	1,244	2.50	3,110	350	3,710	1,350	1,650	360	2,110	250	195-235
<b>Total Oilseeds</b>												
2004-2005	7,277	6,643	1.70	11,293	540	12,674	5,002	n/a	n/a	5,743	1,929	
2005-2006F	7,510	7,225	1.92	13,904	460	16,293	6,725	n/a	n/a	6,318	3,250	
2006-2007F	6,873	6,662	1.73	11,510	520	15,280	7,050	n/a	n/a	6,255	1,975	
Total Grains A	nd Oileanda									-,00	.,	
2004-2005	26,038	23,219	2.74	63,596	3,085	77 702	22.745	m. I		07.040	40.045	
2005-2006F	25,456	23,620	2.74			77,703	23,715	n/a	n/a	37,643	16,345	
2006-2007F		,		66,715	2,127	85,186	28,095	n/a	n/a	39,311	17,780	
2000-20077	25,148	23,437	2.65	62,145	3,877	83,802	29,100	n/a	n/a	40,647	14,055	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Total excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - March 23, 2006

<sup>\*\*</sup> Canadian Wheat Board Pool Return Outlook - April 27, 2006

F: Forecast; Agriculture and Agri-Food Canada - April 28, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

April 28, 2006

For 2006-07, the total area seeded to pulse and special crops in Canada is expected to decrease by 14% from 2005-06, as higher areas for dry peas, chickpeas, sunflower seed and buckwheat are more than offset by lower areas for lentils, dry beans, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 17-31 and released on April 25, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. To date, only a small amount of seeding has been completed. It is assumed that precipitation will be normal for the seeding, growing and harvest periods, and that the abandonment rate and quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are good in most areas, although there are dry areas in northern Alberta and areas of excessive moisture in Manitoba and Saskatchewan.

Total production in Canada is forecast to decrease by 17%, from 2005-06, to 4.41 million tonnes (Mt). Total supply is expected to decrease by 12% to 5.90 Mt, as higher carry-in stocks offset some of the decrease in production. Exports and carry-out stocks are forecast to decrease because of lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed and canary seed, decrease for dry beans and chickpeas, and be the same for sunflower seed and buckwheat. The main factors to watch are weather conditions, especially precipitation, during the seeding, growing and harvest periods in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in the major producing regions, especially the United States, the European Union, Turkey, Australia, India and Mexico.

#### **DRY PEAS**

For 2006-07, production and supply are forecast to decrease, as lower yields more than offset the 2% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is expected to increase only slightly to 12.3 Mt as higher production, mainly in the US and EU, is mostly offset by lower carry-in stocks. Canadian exports are forecast to decrease because of lower Canadian supply and lower demand in the EU feed markets, while domestic use increases marginally. Carry-out stocks are forecast to decrease, with a s/u of 6%. The average price, over all types, grades and markets, is expected to be slightly higher than in 2005-06 due to the lower Canadian supply.

#### LENTILS

For 2006-07, production and supply are forecast to decrease sharply due to a 40% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils. Although the seeded area is forecast to increase for red lentils, production is expected to decrease moderately due to lower trend yields. Carry-in stocks are forecast to be high for green lentils, but low for red lentils. World supply is forecast to decrease by 5% to 4.4 Mt. Canadian exports are expected to remain relatively stable and carry-out stocks are forecast to decrease sharply, with a s/u of 43%. The average price, over all types and grades, is forecast to increase because of the lower supply.

#### DRY BEANS

For 2006-07, production and supply are expected to decrease, as a 20% lower seeded area more than offsets lower abandonment and higher yields. Production is forecast to decrease for dark red kidney and cranberry

beans, and remain relatively stable for white pea, Great Northern, pinto, light red kidney, black, small red and pink beans. In the US, production is expected to decrease by 4% to 1.13 Mt, while supply increases by 3% to 1.37 Mt due to higher carry-in stocks. Canadian exports are forecast to decrease due to the lower supply. Carry-out stocks are expected to decrease, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease because of the higher US supply.

#### CHICKPEAS

For 2006-07, production and supply are forecast to increase, as a 51% higher seeded area more than offsets lower yields. Production is expected to increase for all types, large kabuli, small kabuli and desi. World supply is expected to decrease by 3% to 9.0 Mt, as an increase for the kabuli type is more than offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 21%. The average price, over all types and grades, is forecast to decrease due to higher world supply of the kabuli type, which accounts for about 85% of Canadian production.

#### MUSTARD SEED

For 2006-07, production and supply are forecast to decrease because of a 22% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is expected to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 51%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2006-07, production and supply are forecast to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 21% to 345,000 t. Canadian exports are expected to remain stable in line with stable demand, while carry-out stocks decrease, with a s/u of 45%. The average price is forecast to increase because of the lower supply.

#### SUNFLOWER SEED

For 2006-07, production and supply are forecast to increase due to a 10% higher seeded area, lower abandonment and higher yields. US supply is expected to decrease by 15% to 1.63 Mt. World supply is forecast to decrease slightly to 30.2 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 13%. The average price is forecast to be the same as in 2005-06, as pressure from higher Canadian supply is offset by support from lower US supply.

#### BUCKWHEAT

For 2006-07, Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower yields. The average price is expected to be the same as in 2005-06.

#### **FURTHER INFORMATION:**

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Grain and Crop Year (a)	Area Seeded	Area Harvested and ha	Yield t/ha	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e) \$/t
	21000	aria ria				-triousariu i	netric torines			Φ/1
Dry Peas	4.007									
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	57	3,600	1,853	1,152	595	135
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,300	1,185	300	105-135
2006-2007f	1,398	1,349	2.19	2,950	100	3,350	1,950	1,200	200	110-140
Lentils										
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	367	175	38	420
2004-2005	778	750	1.28	962	10	1,010	451	314	245	310
2005-2006f	884	862	1.48	1,278	10	1,533	635	298	600	220-250
2006-2007f	535	508	1.23	625	10	1,235	640	225	370	245-275
Dry Beans										
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005	163	126	1.75	220	28	303	277	21	5	650
2005-2006f	200	177	1.84	326	40	371	300	46	25	485-515
2006-2007f	159	156	1.92	300	30	355	290	45	20	465-495
Chickpeas										
2002-2003	221	154	1.01	156	9	345	105	160	80	300
2003-2004	63	63	1.08	68	2	150	74	51	25	330
2004-2005	47	39	1.31	51	4	80	47	28	5	385
2005-2006f	79	73	1.42	104	5	114	70	34	10	470-500
2006-2007f	119	110	1.18	130	5	145	85	35	25	395-425
Mustard Seed										000 120
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006f	212	206	0.98	201	1	396	130	81	185	255-285
2006-2007f	166	160	0.88	140	1	326	140	76	110	275-305
Canary Seed										2,0000
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	190	186	1.22	227	0	397	175	37	185	175-205
2006-2007f	126	120	1.00	120	0	305	175	35	95	195-225
Sunflower Seed	1								00	100 220
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006f	93	75	1.19	89	25	132	45	72	15	330-360
2006-2007f	102	96	1.46	140	20	175	80	75	20	330-360
Buckwheat										000 000
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.33	8	1	9	4	5	0	340-370
2006-2007f	8	7	1.14	8	1	9	4	5	0	340-370
Total Pulse And		Crops (c)						Ŭ	0	040 070
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,734	1,235	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,422	509	
2004-2005	3,145	2,948	1.78	5,237	136	5,882	2,946	1,704	1,232	
2005-2006f	3,031	2,904	1.84	5,333	172	6,737	3,659	1,758	1,320	
2006-2007f	2,613	2,506	1.76	4,413	167	5,900	3,364	1,696	840	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, April 28, 2006

1014101110														INIAY 1, 2000	3		
PERIOD	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN MEAI FEED	FEED	DEHY AI FAI FA	FEATHER
May 1, 2006	FOB	136.00		135.00	142.00		262.00	147.00	105.00		950.00	420.00					385.00
April 24, 2006		136.00	N/A	135.00	142.00		261.50	145.50	108.00		950.00	420.00					385.00
May 1, 2006	FOB	105.00		109.00	135.00		252.50			105.00	1000.00	430.00					380.00
April 24, 2006		105.00	N/A	109.00	135.00		252.50			105.00	1000.00	430.00					380.00
May 1, 2006	FOB	100.00	133.00	90.00	129.00		256.00	N/A		115.00	N/A	430.00			123.67		410.00
April 24, 2006		100.00	130.00	90.00	125.00		255.50	N/A			N/A	430.00			120.67		410.00
May 1, 2006	FOB	142.00 140.00	140.00	113.00	115.00		238.00	N/A			1087.50	525.00					370.00
April 24, 2006		141.00 140.00	140.00	111.50	113.00		237.50	N/A		260.00	1087.50	525.00					370.00
May 1, 2006	In-Store	132.00	N/A	108.00													
April 24, 2006		127.50		108.00													
May 1, 2006	On Board				109.82												
April 24, 2006	Vessel				104.99												
May 1, 2006	In-Store	155.75	205.00	132.00													
April 24, 2006		155.50 205.00	205.00														
May 1, 2006	Track				115.97												
April 24, 2006					115.30												
May 1, 2006	N/A					FOB				171.00	A/N	390.00	425.00	114.00		285.00	340.00
April 24, 2006										171.00	A/N	390.00	425.00	114.00		285.00	340.00
May 1, 2006	N/A						249.12	N/A									
April 24, 2006							248.02	N/A									
May 1, 2006	FOB				115.00												
April 24, 2006					116.50												
May 1, 2006	FOB												425.00	114.00			
April 24, 2006													425.00	114.00			
May 1, 2006	FOB								49.00				425.00	114.00			
April 24, 2006									50.00				425.00	_			
May 1, 2006	FOB												425.00	114.00			
April 24, 2006													425.00	114.00			
May 1, 2006		160.00	150.00	145.00	132.00		254.38	174.58	78.33	175.00	850.00	401.50	425.00	114.00		270.00	320.00
April 24, 2006		160.00		145.00	125.00	FOB	255.94	182.38	86.67	175.00	850.00	401.50	425.00	114.00		270.00	320.00
May 1, 2006	In-Store	176.00		150.50	N/A												
April 24, 2006		164.50		146.60	N/A												
May 1, 2006	FOB	148.88		132.88	124.16		247.53										
April 24, 2006		145.63	۸.	133.90	_		247.38										
May 1, 2006	In-Store	159.50		159.65	_		253.92	203.17									
April 24, 2006		158.17	N/A	160.81	135.79		256.78	199.37			-						
May 1, 2006	Track	189.62	145.00	172.00	160.62		294.62	210.07		236.30		532.00					330.00
April 24, 2006		189.91	120.00	172.00	163.89	FOB	295.90	210.07		236.30		532.00					330.00
May 1, 2006	Water	N/A	N/A	N/A	N/A						-						
April 24, 2006	& Truck	N/A		N/A	N/A												
May 1, 2006	In-Store	172.95		N/A	176.60		320.20	240.90	297.50		1,150.00	N/A					
7000 10 11 1		168 70	A/A	A/N	179.35		321.80	245 90	297.50		1,150.00	N/A					

Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

N/A = not available

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### PRAIRIE GRAINS

			This week	Last week	Month ago	Year Ago
Selected Points	Price Basis		1-May-06	18-Apr-06	3-Apr-06	2-May-05
From: Thunder Bay(WCE)	(2) In-Store	Wheat	132.00	124.00	122.00	106.00
(CBOT)		Oat	190.40	174.60	173.40	142.50
(Lethbrid	ge)	Barley	113.00	107.00	111.00	112.00
Γο: Bayport, ON (	1) In-store	Wheat	155.61	147.61	145.61	129.61
		Oat	N/A	N/A	N/A	N/A
		Barley	140.39	134.39	138.39	139.39
Montreal, QC (*	) In-store	Wheat	160.03	152.03	150.03	134.03
		Oat	N/A	N/A	N/A	N/A
		Barley	145.31	139.31	143.31	144.31
Moncton, NB	Truck via Halifax	Wheat	182.25	174.25	172.25	156.25
		Oat	N/A	N/A	N/A	N/A
		Barley	169.50	163.50	167.50	168.50
Truro, NS	Truck via Halifax	Wheat	176.22	168.22	166.22	150.22
		Oat	N/A	N/A	N/A	N/A
		Barley	167.00	161.00	165.00	166.00
Halifax, NS (	1) In-store	Wheat	167.28	159.28	157.28	141.28
		Oat	N/A	N/A	N/A	N/A
		Barley	153.30	147.30	151.30	152.30
Stephenville, NL	Track / Truck via Sydney	Wheat	230.63	222.63	220.63	204.63
21001101111011110		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
Wildlight, Oliv		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON	Truck	Wheat	N/A	N/A	N/A	N/A
Buyport, Ort		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC	Track	Wheat	N/A	N/A	N/A	N/A
Worthean, QC		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB	ITACK	Wheat	N/A	N/A	N/A	N/A
Worldton, ND		Oat	N/A	N/A	N/A	
	Track	Barley	N/A	N/A	N/A N/A	N/A N/A
Truro, NS	ITACK	Wheat	N/A	N/A N/A		
Tiulo, NS					N/A	N/A
	Table / Table in Contract	Oat	N/A	N/A	N/A	N/A
Chamban illa NII	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Colombad Dainte	Drive Desir		71.1			
Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
orn	On Band Variation		1-May-06	18-Apr-06	3-Apr-06	2-May-05
rom: US Lake Port	On Board Vessel		109.82	106.35	108.80	104.16
o: Montreal, QC (1			128.86	125.39	127.84	123.20
rom: Chicago (IL)	Track		112.91	108.16	112.41	108.12
o: Montreal, QC	Track		141.77	137.02	141.27	136.98
rom: Chatham, ON	Track		115.97	117.78	118.86	109.00
o: Montreal, QC	Track		139.84	141.65	142.73	132.87
Soymeal 48% Protein						
rom: Hamilton, ON			249.12	258.49	251.43	215.17
To: Montreal OC	Track		273.45	292.92	275.76	220 50

J						
ı	1.	Prices include	ONE month of	f storage an	d interest char	ges

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

273.45

295.42

344.05

282.82

301.57

304.79

353.42

275.76

294.51

297.73

346.36

239.50

258.25

261.47

310.10

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

SELECTED	A. SELLING PRICE OF BULK FEED ING SELECTED   REFERENCE   PRICE   (1	LK FEED PRICE	NGKE	REDIENTS AT SELECTED POINTS	O I W	ברבי	PRICE	PRICE SOVBEAN	CANOLA	MII.	MFAT	HSH	ANIMAI	AP	April 18, 2006	JUS	VEHA	FEATURD
)	PERIOD	BASIS	WHEAT	_	BARLEY	CORN	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED		ALFALFA	MEALMER
		FOB	135.00	N/A				269.00	150.00	103.00		950.00	420.00					375.00
(4)(7)	_		134.00	N/A	$\overline{}$	218.00		263.00	144.00	112.00		925.00	440.00					375.00
		FOB	103.00	N/A	108.00	162.00		259.50			105.00	1000.00	430.00					380.00
4	-		103.00	N/A	109.00	164.00		257.00			105.00	1000.00	450.00					380.00
		FOB	100.00	130.00	90.00	147.00		262.00	N/A		115.00	N/A	430.00			117.67		410.00
4	$\neg$				90.00	149.00		259.50	N/A		115.00	N/A	450.00			117.67		410.00
		FOB	142.00	140.00	112.50	137.00		244.00	N/A		260.00	1087.50	525.00					370.00
(4)(6)	=		141.50	140.00	112.00	139.00		241.50	N/A		260.00	1062.50	525.00					370.00
Thunder Bay	April 18, 2006	In-Store	126.50	N/A	107.50													
(8)	April 10, 2006		124.00	N/A	108.00													
	April 18, 2006	On Board				106.35												
(3)	April 10, 2006	Vessel				108.80												
	April 18, 2006	In-Store	156.50	200.00	140.00													
	April 10, 2006		150.25	205.00	140.00													
	April 18, 2006	Track				117.78												
	April 10, 2006					118.86												
	April 18, 2006	N/A					FOB				171.00	N/A	390.00	425.00	114.00		285.00	330.00
(2)											171.00	N/A	400.00	425.00	114.00		285.00	325.00
	April 18, 2006	N/A						258.49	N/A									
	April 10, 2006							251.43	N/A									
	April 18, 2006	FOB				111.46												
	April 10, 2006					117.50												
	April 18, 2006	FOB												425.00	114.00			
	April 10, 2006													425.00	114.00			
Port Colborne	April 18, 2006	FOB								54.00				425.00	114.00			
	April 10, 2006									62.50				425.00	114.00			
	April 18, 2006	FOB												425.00	114.00			
	April 10, 2006													425.00	114.00			
	_		8	150.00	145.00			262.47	188.93	88.33	175.00	850.00	401.50	425.00	114.00		270.00	320.00
2	$\neg$		9	150.00	145.00		FOB	255.32	181.40	88.33	175.00	850.00	407.00	425.00	114.00		270.00	330.00
I rois-Rivieres	April 18, 2006	In-Store	163.00		148.00													
(0)	April 10, 2006	90,1	146.00	401	148.80			70										
St. Jean QC (2)	April 10, 2006	d CD	140.00	135.00	130.73	131.03		246.04									1	
3	April 18, 2006	In Store	157.67	00.00 V/N	161 24	130.51		264 18	200 37									T
	April 10, 2006	200	154 57	1	161.64	140.37		257.41	195.80									T
	April 18, 2006	Track	187.21	1.	172 40	171 54		291.88	202.00		236.30		543 00					330.00
	April 10, 2006		187.03	120.00	169.80	174.00	FOB	295.68	205.44		236.30		543.00					330.00
	April 18, 2006	Water	N/A	N/A	N/A	N/A												
	April 10, 2006	& Truck	N/A	N/A	N/A	N/A												
	April 18, 2006	In-Store	168.20	N/A	N/A	183.25		319.50	235.70	297.50		1,150.00	N/A					
,,,,	70000 0111		169 15	N/A	N/A	182 95		323 45	226 15	207 50		1 150 00	N/A					

Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

N/A = not available

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oars 3CW

Year Ago

Month ago

#### **PRAIRIE GRAINS**

Selected Points	Price Basis		18-Apr-06	3-Apr-06	6-Mar-06	18-Apr-05
rom: Thunder Bay(WCE) (2)	In-Store	Wheat	124.00	122.00	118.00	106.00
(CBOT)		Oat	174.60	173.40	189.25	154.00
(Lethbridge	)	Barley	107.00	111.00	106.00	114.00
o: Bayport, ON (1)	In-store	Wheat	147.61	145.61	141.61	129.61
		Oat	N/A	N/A	N/A	N/A
		Barley	134.39	138.39	133.39	141.39
Montreal, QC (1)	In-store	Wheat	152.03	150.03	146.03	134.03
		Oat	N/A	N/A	N/A	N/A
		Barley	139.31	143.31	138.31	146.31
Moncton, NB	Truck via Halifax	Wheat	174.25	172.25	168.25	156.25
		Oat	N/A	N/A	N/A	N/A
		Barley	163.50	167.50	162.50	170.50
Truro, NS	Truck via Halifax	Wheat	168.22	166.22	162.22	150.22
		Oat	N/A	N/A	N/A	N/A
		Barley	161.00	165.00	160.00	168.00
Halifax, NS (1)	In-store	Wheat	159.28	157.28	153.28	141.28
		Oat	N/A	N/A	N/A	N/A
		Barley	147.30	151.30	146.30	154.30
Stephenville, NL	Track / Truck via Sydney	Wheat	222.63	220.63	216.63	204.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
orn			18-Apr-06	3-Apr-06	6-Mar-06	18-Apr-05
om: US Lake Port	On Board Vessel		106.35	108.80	109.27	101.82
o: Montreal, QC (1)	In-store		125.39	127.84	128.31	120.86
rom: Chicago (IL)	Track		108.16	112.41	104.80	105.24
o: Montreal, QC	Track		137.02	141.27	133.66	134.10
itionitical, QO	TIAON		137.02	141.27	133.00	134.10

This week

Last week

To: Montreal, QC	Track	141.65	142.73	141.19	130.10
Soymeal 48% Protein					
From: Hamilton, ON		258.49	251.43	257.50	279.43
To: Montreal, QC	Track	282.82	275.76	281.83	303.76
Moncton, NB	Track	301.57	294.51	300.58	322.51
Truro, NS	Track	304.79	297.73	303.80	325.73
Stephenville, NL	Track / Truck via Sydney	353.42	346.36	352.43	374.36

117.78

118.86

117.32

106.23

From: Chatham, ON

n/a = not available

2. Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

# Bi-weekly Bulletin

June 2, 2006 Volume 19 Number 8

## RYE: SITUATION AND OUTLOOK

World production of rye has decreased significantly over the last several decades, due to a steady decline in food and feed uses. Canadian production and exports of rye have also declined significantly since the early 1980s. For 2006-2007, Canadian farm prices for rye are forecast to increase, due to lower Canadian rye production and higher coarse grain prices. In addition, policy reform for rye in the European Union (EU) has removed some of the incentives to produce rye in the EU, which is expected to support rye prices and improve export opportunities for Canada, particularly in the US and Japan.

Rye is a hardy cereal grain which can endure a variety of climates, surviving even in sub-zero temperatures. It is a tough, drought tolerant crop, hardier than winter wheat and grows well in erosion prone soil, making it useful to prevent erosion. Rye competes well with weeds therefore reducing reliance on herbicides. and also requires fewer inputs than other crops. Area seeded to rve in the world peaked in the 1950s and has trended downward due mainly to declining demand.

World rye production has decreased by nearly 60%, from 35.6 million tonnes (Mt) in 1960-1961 to 14.5 Mt in 2005-2006 due mainly to declining demand of rye for food and feed. This trend reversed to some extent during the 1980s but has accelerated since the 1990s. In Canada, rye production has decreased by over 60% from the peak of 933 thousand tonnes (kt) in 1982-1983, to 359 kt in 2005-2006.

World food and other non-feed uses of rve have declined by over 50%, from 23.2 Mt in 1960-1961 to 10.8 Mt in 2005-2006. During the same period, world feed use for rye has decreased by nearly 60%, from 12.4 Mt to 5.0 Mt. In the EU, rye has recently started to be used in the production of ethanol.

The food processing industry uses rye flour to make bread and other baked products. Rye is generally considered to be inferior to wheat in the industry because the dough made of rye lacks the essential elasticity and has lower gas retention capacity. Rye bread has a

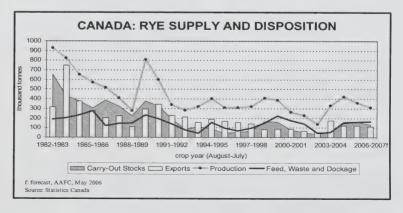
shorter shelf life than wheat bread. Rye is also an ingredient in the production of distilled whiskey and vodka. However, distillers tend to only use enough rye to obtain sufficient flavour, while other grains, such as corn, are used as the major source for starch.

Rye is fed to livestock animals as grain, hay or forage. The livestock industry perceived grain rye as having a lower feed value than other grain, due to the presence of ergot, anti-nutritional effects of pentosans, a lack of palatability and reduced feed intake, the vulnerability to test weight losses and sprout and heat damage.

Rye is also planted for forage and silage because of its relatively low input requirements. However, rye is a poor quality forage and part of the decline in the area seeded to rye has been due to increased substitution of triticale (a cross between durum wheat and rye) for rye as forage. Triticale has the hardiness and low input characteristics of rye but is more palatable to livestock as stored forage. dried or as silage.

#### WORLD PRODUCTION

For 2005-2006, world rve production decreased to 14.5 Mt, from 17.0 Mt in 2004-2005. The EU-25 remains the largest rye producer at 7.7 Mt, or 53% of world production, of which Poland and Germany produced 3.4 and 2.8 Mt. respectively. The elimination of price support may have played a role in lowering EU production. Russia. Belarus Ukraine and China are the other major producers, with production at 3.6 Mt, 1.2 Mt, 1.1 Mt and 0.6 Mt, respectively. Canada is a relatively small producer of rye and production decreased from 418 kt in 2004-2005 to 359 kt in 2005-2006.



#### **IMPORTERS**

World rye imports are forecast to decrease from 973 kt in 2004-2005 to 530 kt in 2005-2006. Japan and the US are the major importers, accounting for 47% and 19% of world imports, respectively. Israel, South Korea, Russia and Turkey are minor importers.

#### Japan

Japan has been the world's largest and most consistent importer of rye, with most of the imports used as cattle and swine feed. Rye imports are, therefore, strongly influenced by the market situation in domestic livestock industries. In addition, Japanese agricultural policies on other cereal grains, which are substitutes for rye as animal feed, also have a significant impact on Japanese rye consumption and world rye trade.

While imports of wheat and barley into Japan are regulated by the Japanese Food Agency, the Japanese rye market is largely open. As a result, rye prices in Japan reflect world market prices and are, therefore, lower than regulated prices for wheat and barley, making rye an affordable feed ingredient.

Since the early 1990s, Japanese imports from the EU have increased significantly, while imports from Canada decreased correspondingly. Japanese Imports from Canada peaked at 264 kt in 1990-1991 but were almost zero in 2001-2002.

In 2004-2005, Japan imported 261 kt of rye, of which nearly 240 kt, or over 90%, were from Germany. Canada, the second largest exporter, supplied 22 kt. For 2005-2006, total imports by Japan are forecast by the United States Department of Agriculture (USDA) to decrease to 250 kt.

#### **United States**

The US plays a minor role in world rye production. Over the past 10 years, US production decreased steadily, from 227 kt in 1996-1997 to 191 kt in 2005-2006. Unfavourable government policies are one of the major factors contributing to rapid decline in domestic supplies.

As domestic production decreases at a more rapid pace than consumption, the US became the second largest rye importer in the world. US rye

imports from all origins have averaged about 115 kt over the last decade, of which over 80% are from Canada. For 2005-2006, the US is forecast to import 100 kt of rye versus 174 kt in 2004-2005 and the 10-year average of 115 kt.

US imports of rye from Canada are destined primarily for processing facilities in Minnesota and Kentucky where it is used for milling and distilling, respectively. Steady US food use, as well as declining EU and US production, has helped to support Canadian rye exports. The US has become Canada's largest export market for rye, as the EU displaced Canada in the Japanese market.

#### **EXPORTERS**

World rye exports are expected to decrease from a high of 1.5 Mt in 2002-2003 to 530 kt for 2005-2006, of which 57%, or 300 kt, are from the EU. Canada is the second major exporter at 120 kt, or about 23% of world exports. Ukraine and Belarus export 50 kt each, with a combined share of 18% of world exports. Overall, exports from the EU, Ukraine and Canada are expected to decrease from last year.

#### **European Union**

Rye was eligible for intervention in the EU under the Common Agriculture Policy (CAP) until the 2004-2005 crop year. Under the EU intervention system, producers were able to sell their rye at the intervention price, which usually was significantly higher than the EU domestic market price. EU exporters have been allowed to purchase rye from intervention storage at prices well below the intervention price. During the 1999-2004 period, the export price was about €40/t,

or CAN\$60/t, lower than the intervention price.

During the period when rye prices were supported by the EU intervention system, the production of rye in the EU increased from an average of 5.6 Mt during 1993-1998 to an average of 10.1 Mt during 1999-2004. Due to the weak demand in internal and external markets, carry-out stocks of rye increased significantly and large intervention stocks accumulated. For 2003-2004, EU carry-out stocks for rye were 3.8 Mt, of which 3.3 Mt were intervention stocks, all of which was in Germany.

Due to the accumulation of burdensome stocks, rye was excluded from the EU intervention system in 2004-2005. This terminated the support price for rye and the flow of rye into intervention stocks. As a result, EU intervention stocks will soon be depleted. This is expected to lower EU production and exports and support world rye prices. For 2004-2005, despite higher production, total carry-out stocks in the EU decreased by 600 kt from 2003-04 to 3.2 Mt, of which 2.3 Mt were intervention stocks.

For 2005-2006, EU rye production decreased to 7.7 Mt, from 10.0 Mt in 2004-2005. EU exports, for the October – September year, are forecast by the USDA to decrease to 300 kt, from 676 kt in 2004-05, and EU carry-out stocks are expected to decrease to 1.9 Mt.

As of May 21, 2006, total sales of rye from EU intervention stocks have increased to 1.3 Mt for 2005-2006 (July-June), from 0.9 Mt for the same period of 2004-2005. Sales into the EU internal market increased significantly, from 43 kt to

995 kt, including 114 kt for ethanol production, while exports dropped sharply, from 661 kt to 328 kt. As a result, EU intervention stocks decreased from 2.3 Mt to 1.2 Mt.

Strong demand for rye within the EU has supported EU internal prices and reduced export supplies. In comparison to the buy-in price (intervention price) of €101/t (CAN\$142/t), sale prices of EU intervention stocks in recent month have been €70/t for exports, €75/t for transfer (from Germany to Spain), €108/t for sales to German domestic market

EU-25: RYE	SUPPLY	AND DIS	POSITIO	N
crop year July-June	2001 -2004*	2004 -2005	2005 -2006f	2006 -2007f
		.thousand t	onnes	
Carry-in Stocks Production Imports Total Supply	5,939 9,329 <u>316</u> <b>15,584</b>	3,834 9,966 <u>14</u> <b>13,814</b>	3,156 7,671 <u>10</u> <b>10,837</b>	1,937 7,502 <u>10</u> <b>9,449</b>
Consumption Exports Total Use	9,393 643 <b>10,036</b>	10,075 <u>676</u> <b>10,751</b>	8,600 300 <b>8,900</b>	7,800 <u>400</u> <b>8,200</b>
Carry-out Stocks Intervention Stocks * average f: forecast, USDA and A	5,514 4,504 AAFC, May	3,156 2,307 y 2006	1,937 1,197	1,249 <i>500</i>

Source: USDA and International Grains Council.

and €80/t for sales of over 40 kt for biofuel production.

#### CANADA

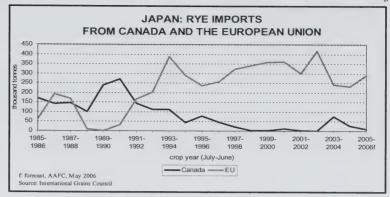
#### Production

Historically, about 40% of Canadian rye production is in Saskatchewan, while Manitoba and Alberta each produces about 20%. Small amounts are also produced in eastern Canada, with most of that occurring in Ontario.

In Canada, most of the rye is planted in the fall (winter crop), but spring varieties are also grown. Fall rye has become increasingly important in Canada, as area seeded to spring rye declined from 15% of the total area seeded to rye in 1992-1993 to 7% in 2004-2005. Fall rve winterkill has nearly doubled, from 16% of the seeded area in early 1990s to over 30% in recent years. Fall rye retention rates have remained steady at around 90% of the area surviving the winter, which indicates that there is no significant increase in harvesting for hay or forage. Rye yields were similar to winter wheat until mid-1990s, when yields for winter wheat started to increase more rapidly.

For 2005-06, area seeded to fall rye in Canada decreased to 226 thousand hectares (kha), from 284 kha in 2004-05. Rye production decreased to 359 kt from 418 kt in 2004-2005. This compares to the 10-year average of 351 kt.

CANAD SUPPLY AND			
crop year August-July	2004 -2005	2005 -2006f	2006 -2007f
Harvested Area (kha) Yield (t/ha)	165 2.53	148 2.42	135 2.30
	tho	usand tor	nes
Carry-in Stocks Production Imports Total Supply	68 418 <u>1</u> 487	145 359 <u>1</u> <b>505</b>	160 310 <u>1</u> <b>471</b>
Food & Industrial Use Feed, Waste & Dockage Seed and Other Use Total Domestic Use	48 155 <u>17</u> <b>220</b>	48 160 <u>17</u> <b>225</b>	48 156 <u>17</u> <b>221</b>
Exports	122	120	110
Carry-out Stocks	145	160	140
Average Farm Price, Saskatoon (\$/t)	69	80	80-100
f: forecast, AAFC, May 200 Source: Statistics Canada	6		



#### Distilling

Canadian whiskey is well known for using rye for its starch and flavour. The distilling market is the largest commercial market for rye in Canada. Distillers tend to only use enough rye to obtain sufficient flavour for their products, and use other grains as the major source for starch. In some cases, the corn to rye ratio could reach 90:10. Alberta Distiller's Limited is the largest consumer of rye in Canada, while a few other distillers also use rye in smaller amounts. Industrial use for rye decreased from 55 kt in 1999-2000 to around 30 kt recently.

#### Milling

The other premium market for rye is the flour milling industry. However, this market is small, as only about 12 kt of rye are used as food in Canada. Rye is

believed to have some positive health effects as it contains fibrous complex carbohydrates called *pentosans*, which may reduce certain types of cancer and heart disease. Research on the health benefits to humans is ongoing. Furthermore, based on USDA guidelines, rye is an excellent source of Iron, Magnesium, Selenium, Riboflavin and Folate.

#### Feed

The use of rye for feed has varied over the last 10 years, declining to the lowest level in 2002-2003 at 42 kt, due to a shortage of supply. Feed use increased to 155 kt in 2004-2005 and is forecast to increase to 160 kt in 2005-2006, due to large supplies.

The nutritional value of rye grain is similar to that of barley, wheat, corn, and triticale. Research on the pentosans of rve notes that they affect different classes of livestock in different ways. Enzymes may need to be used to help livestock digest pentosans contained in rye. Broiler chicks can tolerate no rye with or without the addition of hydrolytic enzymes. Laving hen can tolerate and can also benefit from the use of rye in the diet. Rye is a perfectly good and complementary ingredient to barley in swine diets. A second concern with rye is its susceptibility to ergot infection. The ergot fungus produces toxins that reduce feed conversion, or produce other symptoms that are even worse, if present in sufficient amounts. However, there are tolerances for various uses. In most rve samples ergot contamination is quite small.

#### Exports

Canada's role in world rye markets has decreased significantly since the early 1980s when Canada exported an average of over 400 kt of rye annually. Coinciding with the build up of EU intervention stocks, Canadian exports decreased to 235 kt in the late 1980s and 175 kt in the 1990s.

Throughout the 1990s, Canadian exports of rye to Japan decreased steadily while Japanese imports from the EU increased. The decrease in Canada's market share in Japan is largely attributable to the availability of low-priced, subsidized rye form the EU, and the general decrease in rye production in Canada.

Canadian exports were at very low levels during the 1998-1999 to 2002-2003 period and reached the lowest level of 53 kt in 2002-2003. Exports have since recovered to around 150 kt in the last few years.

For 2005-2006, Canadian rye exports are forecast to decrease to 120 kt, with 110 kt to the US and 10 kt to Japan. As of March 2006, Canada exported 78 kt of rye to the US and 7 kt to Japan.

#### **PRICES**

In western Canada, rye prices generally follow closely barley prices, as barley is the dominant coarse grain in the region. Rye is usually priced at a discount to barley, which, according to some in the industry, is not fully justified by the difference in feed values. Less consistency in both quantity and quality and lower efficiency in the market (high transaction costs and low liquidity) may have contributed to the discount in rve prices. The discounts have been very large in those years when rye supplies were abnormally high. Since the food and industrial use of rye is inelastic, most of the additional supply has to be absorbed, sooner or later, by the feed industry. Over the last 13 years, the average price for No.1 CW rye at Saskatoon was \$5/t below No.1 CW barley, ranging from a discount of \$33/t in 1998-1999 to a premium of \$27/t in 1996-1997. For 2005-2006, the average price for No.1 CW rye is forecast at \$80/t at Saskatoon.

Internationally, rye prices in 2005-2006 have been fairly strong as consumption outpaced production and world carry-out stocks have been steadily decreasing. In addition, lower interventions stocks in the EU may have also provided support to prices.

#### 2006-2007 OUTLOOK

### World

World rye production is forecast by the USDA to decrease by 9% from 2005-2006 to 13.2 Mt, mainly due to significantly lower production in Russia and Ukraine, as a result of poor growing conditions. Production in the EU and Canada is also expected to decrease. US production is forecast to increase to 213 kt from 191 kt in 2005-2006.

World trade is expected to increase by 7% from 2005-2006 to 565 kt, with imports by Japan decreasing slightly while imports by the US remain the same as 2005-2006. Imports by Russia and Ukraine are expected to increase. Exports by the EU are forecast to increase, despite lower

supplies, as the EU endeavours to deplete intervention stocks of rye. The increase in EU exports is expected to go to other European countries.

#### Canada

Area seeded to fall rye declined by 8%, from 226 kha in 2005-2006 to 207 kha in 2006-2007 because of increased competition from alternative crops. Yields are forecast to be lower than 2005-2006. As a result, Canadian rye production is forecast to decrease to 310 kt in 2006-2007, from 359 kt in 2005-2006. Due to lower production, supply in Canada is forecast to decrease by 7% in 2006-2007. Exports are forecast to decrease to 110 kt. Domestic use is expected to decrease due to lower feed use.

#### **Prices**

Lower intervention stocks in the EU may continue to provide some support for world rye prices. Higher expected US corn prices, lower barley production in Canada and the US, and lower rye production in Canada are expected to support rye prices in western Canada. The farm price for rye is forecast to average \$80-\$100/t, for No.1 CW rye at Saskatoon, \$10/t higher than in 2005-2006.

#### MEDIUM-TERM OUTLOOK

Rye production in Canada is not expected to decrease significantly from the 2006-2007 level, given its agronomic characteristics, relatively low input cost and the inelastic demand from food and industrial processing sectors in North America. These small food markets can be viewed as an opportunity for Canadian growers who are able to consistently produce high quality rye, and who can develop close relationships with buyers.

The increasing awareness of proper nutrition and a healthy diet in everyday life should help support consumer preferences for specialty products and healthy foods which subsequently might help to support demand.

With the removal of rye from the EU intervention system, rye production in the EU is expected to continue to decrease which will support world rye prices. However, the impact of the policy change is constrained by the

ability of EU rye producers to shift away from rye to other crops. This is especially the case for those growers who operate on marginal crop-land where alternative crops are very limited.

For Canada, less competition from the EU is expected to provide opportunities to regain market share in Japan and expand exports to the US. In addition, Canadian producers are expected to benefit from higher prices. However, the expansion of the industry will depend on new research and development activities in improving the agronomic and quality characteristics and end use performance of the crop.

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## CANADA: GRAINS AND OILSEEDS OUTLOOK

May 30, 2006

Statistics Canada's (STC) survey of seeding intentions for 2006 indicated a significant increase, from 2005, in summerfallow, reflecting farmer uncertainty about seeding decisions at the time the survey was taken at the end of March. However, due to good moisture conditions and rising prices for spring wheat and canola over the past two months, Agriculture and Agri-Food Canada (AAFC) has increased the area forecast to be seeded to spring wheat, durum and canola from the STC intentions report. Also, AAFC has decreased the projected area seeded to corn from the STC report due to the removal of the anti-dumping/countervail duties on imports of corn from the US. It is assumed that precipitation will be normal for the growing and harvest periods, and that the abandonment rate and quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are good in most areas, although there are dry areas in northern Alberta and areas of excessive moisture in Manitoba and Saskatchewan.

The total production of grains and oilseeds in Canada is forecast by AAFC to decline by 6% from 2005-06, to 63 million tonnes (Mt), versus the 10-year average of about 60 Mt. Production is forecast to decline by 6%, to 47.9 Mt, in western Canada and by 5%, to 15.2 Mt, in eastern Canada. Total exports and total domestic use are expected to increase significantly and be 18% and 11% above the 10-year average, respectively. In general, wheat prices are expected to increase from 2005-06, while durum prices are expected to decrease. Prices for canola, feed barley and corn are expected to strengthen, but prices for soybeans and oats are forecast to decline. Prices will continue to be pressured by the strong Canadian dollar. The market outlook is very tentative due to the high degree of uncertainty regarding global supply and demand conditions. The major factors to watch are: weather and growing conditions in the major producing countries, import demand from China and India, EU export subsidies, increased demand for biofuel, ocean freight rates and the Canada/US exchange rate.

**DURUM** 

For 2006-07, production is forecast to decline by 32% due to lower area seeded and yields. This is partly offset by higher carry-in stocks, much of which is lower quality durum. Supply is forecast to fall by 15% to 7.2 Mt, but remain about 10% above the 10-year average. Exports are expected to decrease by 11%, due to increased production in North Africa, the major importing region. Carry-out stocks are forecast to fall by 22%, but remain about 30% above the 10-year average. The Canadian Wheat Board (CWB) Pool Return Outlook (PRO) is below 2005-06 for most grades due to lower demand and the strong Canadian dollar. The discount of No.1 CWAD 11.5 durum to No.1 CWRS 11.5 wheat is projected at \$18/t, the largest on record.

WHEAT (ex-durum)

Production is forecast to rise by 8%, with the larger area only partly offset by lower expected yields. Supply is also expected to increase due to higher carry-in stocks. Exports are forecast to increase by 25% due to record production of 2.3 Mt in Ontario and increased supply of high quality wheat in western Canada. Wheat feeding is expected to decline, due to reduced supplies of feed wheat. Carry-out stocks are expected to decline by 10%, to a level close to the 10-year average. The CWB PRO for most grades/classes is up from 2005-06 due to higher world prices which more than offset the strong Canadian dollar. However, the premiums for high protein No.1 CWRS are forecast to decrease due to the expected better quality of the 2006 Canadian crop.

**BARLEY** 

Production is forecast to decrease by 10% due to lower area and yields. Supply is expected to decline by 11% because of lower carry-in stocks. Exports are forecast to decrease by 15%, as lower feed barley exports are only partially offset by higher exports of malting barley. Despite lower

exports and domestic feed use, carry-out stocks are expected to fall significantly as a result of lower supply. The average off-Board feed barley price (No.1 CW, in-store Lethbridge) is forecast to increase by \$20/t from 2005-06 to \$130/t. The CWB PRO for No. 1 CW feed barley for Pool A in 2006-07 is \$113/t, vs. \$117/t for Pool B in 2005-06. The CWB PRO for SS2R malting barley is \$161/t, down by \$9/t from 2005-06, pressured mainly by strong export competition from Australia.

CORN

Production is forecast to fall by 10% as a result of lower seeded area and yields. Imports are forecast to increase significantly, as a result of lower domestic supply and strong demand for ethanol production and animal feed. Carry-out stocks are forecast to drop by 22%. The average price at Chatham elevator is forecast to increase by \$20/t to \$120/t largely due to higher US corn prices.

OATS

Production is forecast to rise by 20% due to larger area and a return to normal abandonment rates. Supply is expected to increase as higher production more than offset lower carry-in stocks. Exports are forecast to rise marginally from 2005-06, as a result of strong US import demand. Feed use is expected to rise significantly, but carry-out stocks are projected to rise by about 20%. CBoT oat nearby futures prices are forecast to decrease by \$15/t from 2005-06 to \$125/t, narrowing the US price premium for oats over corn.

**CANOLA** 

Production is forecast to decrease by 19% to 7.8 Mt because of lower area and yields. Supply is also expected to decrease significantly, but remain historically high, due to burdensome carry-in stocks. Exports and domestic crush are forecast to equal the record anticipated for 2005-06. Domestic crush is not expected to increase from 2005-06 due to constrained crush

capacity. Carry-out stocks are forecast to decrease significantly. Prices are expected to rise from the low of 2005-06, but will be pressured by lower US soyoil prices.

FLAXSEED (excluding solin)

Production is expected to rise marginally as higher area seeded more-than offsets the drop in yields. Supply is expected to rise sharply because of burdensome carry-in stocks resulting from high production in 2005-06 and low EU imports. Although exports and total domestic use are forecast to rise, carry-out stocks are expected to increase to 0.625 Mt, vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

SOYBEANS

Production is forecast to decline by 2%, as lower yields more than offset the rise in area seeded. Supply is forecast to increase as a slight decline in domestic supply is more-than offset by higher imports. Exports are forecast to increase to a record high, while domestic crush increases slightly from 2005-06. Although carry-out stocks are forecast to decrease by 17%, prices are expected to continue to be pressured by low US soybean prices.

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Grain and Crop Year (a)	Area Seeded thousan	Area Harvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Durum						uiousain	Tinethe torine.	3				Φ/L
2004-2005	2.230	2,141	2.22	4.000	_	0.750						
2005-2006F	2,230	2,141	2.32 2.58	4,962	1	6,752	3,218	254	536	1,013	2,521	201
2006-2007F	1,840	1,800	2.36	5,915	1	8,436	4,100	255	701	1,136	3,200	179*
Wheat Except		1,000	2.22	4,000	1	7,201	3,700	260	541	1,001	2,500	174*
2004-2005	8,169	7,722	2.71	20,898	40	05.000	44 500					
2005-2006F	7.753	7,722	2.77		13	25,203	11,593	2,845	4,521	8,138	5,471	190
2006-2007F	8,950	8,700	2.77	20,860	15	26,347	12,000	2,870	4,380	8,147	6,200	186*
All Wheat	0,950	6,700	2.59	22,500	10	28,710	15,000	3,150	4,100	8,110	5,600	192*
2004-2005	10,399	9,862	2.62	25,860	14	24.055	44.040	0.000	5.050	0.454		
2005-2006F	10,094	9,826	2.72	26,775	16	31,955	14,812	3,099	5,056	9,151	7,992	
2006-2007F	10,790	10,500	2.52	26,500	11	34,783 35,911	16,100 18,700	3,125	5,081	9,283	9,400	
Barley	10,700	10,000	2.02	20,000		33,911	10,700	3,410	4,641	9,111	8,100	
2004-2005	4.678	4,050	0.00	40.400								
2005-2006F	4,440	3,889	3.26	13,186	83	15,371	1,863	268	9,358	10,019	3,489	112
2006-2007F	4,204	3,675	3.21 3.07	12,481	40	16,010	2,700	260	9,645	10,310	3,000	100-120
Corn	4,204	3,075	3.07	11,295	30	14,325	2,300	270	9,350	10,025	2,000	120-140
2004-2005	1,185	1.072	8.24	0 007	0.400	40.404	0.40	0.005				
2005-2006F	1,124	1,072	8.63	8,837 9,461	2,422 1,600	12,401	242	2,395	7,951	10,358	1,802	100
2006-2007F	1,100	1,065	7.97	8,485		12,862	250	2,500	8,297	10,812	1,800	90-110
Oats	1,100	1,005	1.51	0,400	3,300	13,585	200	3,300	8,670	11,985	1,400	110-130
2004-2005	1,995	1,315	2.80	3,683	26	4,497	4.075	440	4.500			
2005-2006F	1,853	1,326	2.59	3,432	15	4,497	1,675	118	1,560	1,834	988	131
2006-2007F	2,181	1,600	2.58	4,130	15	5,045	1,700	140	1,525	1,835	900	130-150
Rye	2,101	1,000	2.00	4,130	15	5,045	1,750	140	1,880	2,195	1,100	115-135
2004-2005	284	165	2.53	418	1	487	400	40	455			
2005-2006F	226	148	2.42	359	1	505	122 120	48	155	220	145	69
2006-2007F	207	135	2.30	310	1	471	110	48 48	160	225	160	65-85
Mixed Grains		100	2.00	310	'	4/1	110	48	156	221	140	80-100
2004-2005	220	111	2.87	318	0	318	0	0	240	040		
2005-2006F	209	109	2.78	303	0	303	0	0	318 303	318	0	
2006-2007F	175	105	2.86	300	0	300	0	0	303	303 300	0	
<b>Total Coarse G</b>	rains			000	Ü	000	0	U	300	300	U	
2004-2005	8,362	6,713	3.94	26,442	2,531	33,074	3,902	2,828	19,342	22,749	6,424	
2005-2006F	7,852	6,568	3.96	26,036	1,656	34,116	4,770	2,948	19,931	23,486	5,860	
2006-2007F	7,867	6,580	3.73	24,520	3,346	33,726	4,360	3,758	20,356	24,726	4,640	
Canola									=0,000	21,720	7,040	
2004-2005	5.319	4.938	1.57	7,728	108	8,444	2.440	0.004				
2005-2006F	5,491	5,253	1.84	9,660	125	11,415	3,412 5,000	3,031	328	3,403	1,629	309
2006-2007F	5,010	4,841	1.61	7,800	150	10,450	5,000	3,400	470	3,915	2,500	260-290
Flaxseed	0,010	1,011	1.01	7,000	130	10,450	5,000	3,400	505	3,950	1,500	270-310
2004-2005	728	528	0.98	517	39	648	468	n/a	-1-	454		
2005-2006F	842	803	1.35	1,082	40	1,152	475	n/a n/a	n/a	151	30	n/a
2006-2007F	909	883	1.25	1,100	20	1,570	700	n/a n/a	n/a n/a	227	450	265-285
Soybeans				1,100	20	1,570	700	II/a	n/a	245	625	225-265
2004-2005	1,229	1.178	2.59	3.048	393	3,581	1,122	1,610	457	0.400	070	
2005-2006F	1,176	1,169	2.70	3,161	300	3,731	1,122	1,610		2,190	270	248
2006-2007F	1,271	1,244	2.50	3,110	350	3,760	1,250	1,650	461 410	2,181	300	210-230
Total Oilseeds				-,	000	0,700	1,550	1,000	410	2,160	250	195-235
2004-2005	7,277	6,643	1.70	11,293	540	12,674	5,002	4,641	927	5,743	1.929	
2005-2006F	7,510	7,225	1.92	13,904	465	16,298	6,725	5,000	931	6,323	3,250	
2006-2007F	7,189	6,968	1.72	12,010	520	15,780	7,050	5,050	915	6,355	3,250 2,375	
Total Grains An	d Oilseeds						.,,,,,,,,	0,000	0.10	0,000	2,010	
2004-2005	26,038	23,219	2.74	63,596	3,085	77 700	00.745	40.500	05.005			
2005-2006F	25,456	23,620	2.82	66,715	2,137	77,703 85,196	23,715	10,568	25,325	37,643	16,345	
2006-2007F	25,846	24,048	2.62	63,030	3,877	85,417	27,595 30,110	11,073	25,942	39,091	18,510	
	-,	,	2.02	00,000	3,077	00,417	30,110	12,218	25,912	40,192	15,115	

<sup>(</sup>a) Crop year is August-July except corn and soybeans which are September-A35August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Totals excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - May 25, 2006

F: Forecast; Agriculture and Agri-Food Canada --- May 30, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

May 30, 2006

For 2006-07, the total area seeded to pulse and special crops in Canada is expected to decrease by 14% from 2005-06, as higher areas for dry peas, chickpeas, sunflower seed and buckwheat are more than offset by lower areas for lentils, dry beans, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 17-31 and released on April 25, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. The STC seeded area estimates will be released on June 22. Seeding progress has, in general, been normal. It is assumed that precipitation will be normal for the growing and harvest periods, and that the abandonment rate and quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are good in most areas, although there are dry areas in northern Alberta and areas of excessive moisture in Manitoba and Saskatchewan.

Total production in Canada is forecast to decrease by 17%, from 2005-06, to 4.41 million tonnes (Mt). Total supply is expected to decrease by 12% to 5.94 Mt, as higher carry-in stocks offset some of the decrease in production. This report incorporates information from the March 31, 2006 STC estimates of stocks. Exports and carry-out stocks are forecast to decrease because of lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed and canary seed, decrease for dry beans and chickpeas, and be the same for sunflower seed and buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are weather conditions, especially precipitation, during the growing and harvest periods in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in the major producing regions, especially the United States, the European Union, Turkey, Australia, India and Mexico.

#### DRY PEAS

For 2006-07, production and supply are forecast pinto, light red kidney, black, small red and to decrease, as lower yields more than offset the 2% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is expected to remain stable at 12.2 Mt as higher production, mainly in the US and EU, is offset by lower carry-in stocks. Canadian exports are forecast to decrease because of lower Canadian supply and lower demand in the EU feed markets, while domestic use increases slightly. Carry-out stocks are forecast to decrease, with a stocks-touse ratio (s/u) of 8%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to lower Canadian supply.

#### LENTILS

For 2006-07, production and supply are forecast to decrease sharply due to a 40% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils. Although the seeded area is forecast to increase for red lentils, production is expected to decrease moderately due to lower trend yields. Carry-in stocks are forecast to be high for green lentils, but low for red lentils. World supply is forecast to decrease by 3% to 4.46 Mt. Canadian exports are expected to remain stable and carry-out stocks are forecast to decrease sharply, with a s/u of 39%. The average price, over all types and grades, is forecast to increase because of the lower supply.

#### DRY BEANS

For 2006-07, production and supply are expected to decrease, as a 20% lower seeded area more than offsets lower abandonment and higher yields. Production is forecast to decrease for dark red kidney and cranberry beans, and remain stable for white pea, Great Northern,

pink beans. In the US, production is expected to decrease by 4% to 1.13 Mt, while supply increases by 3% to 1.37 Mt due to higher carryin stocks. Canadian exports are forecast to decrease due to the lower supply. Carry-out stocks are expected to decrease, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease because of the higher US supply and stronger Canadian dollar.

### **CHICKPEAS**

For 2006-07, production and supply are forecast to increase, as a 51% higher seeded area more than offsets lower yields. Production is forecast to increase for all types, large kabuli, small kabuli and desi. World supply is expected to decrease by 2% to 9.0 Mt, as an increase for the kabuli type is more than offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 16%. The average price, over all types and grades, is forecast to fall due to higher world supply of the kabuli type, which accounts for about 85% of Canadian production, although the price of the desi type is forecast to increase.

#### MUSTARD SEED

For 2006-07, production and supply are forecast to decrease because of a 22% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is expected to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u of 45%. The average price over all types and grades, is expected to increase due to the lower supply.

## **CANARY SEED**

For 2006-07, production and supply are forecast to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 20% to 350,000 t. Canadian exports are expected to remain stable in line with stable demand, while carry-out stocks decrease, with a s/u of 48%. The average price is forecast to rise because of the lower supply.

#### SUNFLOWER SEED

For 2006-07, production and supply are forecast to increase due to a 10% higher seeded area, lower abandonment and higher yields. US supply is expected to decrease by 15% to 1.63 Mt. World supply is forecast to decrease slightly to 30.2 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 16%. The average price is forecast to be the same as in 2005-06, as support from lower US supply is offset by pressure from higher Canadian supply and the stronger Canadian dollar.

#### BUCKWHEAT

For 2006-07, Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower yields. The average price is expected to be the same as in 2005-06.

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								Total		
	Area	Area				Total		Domestic Use	Carry-out	Average
Grain and		Harvested	Yield	Production	Imports (b)	Supply	Exports (b)	(d)	Stocks	Price (e)
Crop Year (a)	thousa	nd na	t/ha			-thousand r	netric tonnes-			\$/t
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	57	3,600	1,853	1,152	595	135
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,400	1.035	350	105-135
2006-2007f	1,398	1,349	2.19	2,950	100	3,400	2,100	1,050	250	110-140
Lentils								· ·		
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	367	175	38	420
2004-2005	778	750	1.28	962	10	1,010	451	314	245	310
2005-2006f	884	862	1.48	1,278	10	1,533	640	313	580	220-250
2006-2007f	535	508	1.23	625	10	1,215	640	235	340	245-275
Dry Beans										
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005	163	126	1.75	220	28	303	278	20	5	650
2005-2006f	200	177	1.84	326	40	371	300	46	25	485-515
2006-2007f	159	156	1.92	300	30	355	290	45	20	465-495
Chickpeas										.00 .00
2002-2003	221	154	1.01	156	9	345	105	160	80	300
2003-2004	63	63	1.08	68	2	150	74	51	25	330
2004-2005	47	39	1.31	51	4	80	47	28	5	385
2005-2006f	79	73	1.42	104	5	114	70	34	10	465-495
2006-2007f	119	110	1.18	130	5	145	90	35	20	395-425
Mustard Seed									20	000 420
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006f	212	206	0.98	201	1	396	130	86	180	250-280
2006-2007f	166	160	0.88	140	1	321	140	81	100	275-305
Canary Seed								•		210 000
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	190	186	1.22	227	0	397	175	32	190	175-205
2006-2007f	126	120	1.00	120	0	310	175	35	100	195-225
Sunflower See										100 220
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006f	93	75	1.19	89	25	132	45	67	20	330-360
2006-2007f	102	96	1.46	140	20	180	85	70	25	330-360
Buckwheat									20	000 000
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.33	8	1	9	4	5	0	340-370
2006-2007f	8	7	1.14	8	1	9	4	5	0	340-370
Total Pulse And	Special C	rops (c)						3	J	0-10-370
2002-2003	3,036	2,399	1.16	2,788	130	3.627	1.734	1,235	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,422	509	
2004-2005	3,145	2,948	1.78	5,237	136	5,882	2,947	1,703	1,232	
2005-2006f	3,031	2,904	1.84	5,333	172	6,737	3,764	1,618	1,355	
2006-2007f	2,613	2,506	1.76	4,413	167	5,935	3,524	1,556	855	
				,		0,000	0,024	1,000	000	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, May 30, 2006

	Y FEATHER	+	385.00	390.00	390.00	420.00	420.00	380.00	380.00									340.00	340.00												00 350.00							350.00	350.00				
	DEHY	$\perp$																280.00	280.00											270.00	270.0												-
900	FEED	2				123.67	122.00																																				-
May 29, 2006	GLUTEN	1																N/A	N/A					80.00	80.00	80.00	80.00	95.00	95.00	N/A	N/A												
M	GLUTEN GLUTEN	1																N/A	N/A					345.00	345.00	345.00	345.00	350.00	350.00	N/A	N/A												
	ANIMAL	400.00	420.00	430.00	430.00	430.00	430.00	515.00	515.00									400.00	400.00											401.50	401.50							532.00	532.00				
	FISH	1025.00	975.00	1000.00	1000.00	N/A	N/A	1087.50	1087.50																					850.00	850.00											1 150.00	
	MEAT	+		115.00	115.00	125.00												171.00	171.00											175.00	175.00							233.10	233.10				
	MILL-	100.00	99.00	-																						48.00	42.00				83.33											297.50	
	CANOLA	+	141.00	Н		N/A	N/A	N/A	N/A											A/A	N/A									172.45	171.45					198.42	197.67	205.55	205.55			230.15	
NTS	OYBEAN	256.00	253.00	243.50	244.50	248.50	247.00	233.50	230.00											232.92	233.91									247.50	243.94			245.90	245.82	242.51	246.49	279.16	283.46			299.40	
D POI	PRICE SOYBEAN		H									_						FOB												Ш	FOB								FOB				
REDIENTS AT SELECTED POINTS	N C	_	148.00	140.00	140.00	129.00	129.00	121.00	121.00			112.03	115.21			115.60	118.73					107.00	106.22							127.00	127.00	133.46	133.65	124.18	125.13	132.16	133.49	163.62	166.86	N/A	N/A	163.33	1
AT SE	RARI FV		135.00		109.00				113.00	107.50	107.50			135.00	135.00	-														145.00	145.00	149.30	_	132.08	134.65	163.32	163.06	170.10	170.10	N/A	N/A	A/N	-
IENTS	STAC.	N A N	N/A	N/A				140.00	140.00	N/A	N/A			_	.25 205.00														_		155.00			$\rightarrow$	10		$\vdash$	145.00	145.00	A/N	A/A	N/A	-
IGRED	(1) WHEAT	143.00	143.00 N/A	113.00	113.00	102.50	102.50	143.00	141.00	137.00	135.50			164.75	162.25															165.00	165.00	169.50	168.00	147.38	150.50	167.83	167.33	202.61	202.61	N/A	A/N	186.20	1000
K FEED IN	PRICE			FOB		FOB		FOB		In-Store		On Board	Vessel	In-Store		Track		N/A		N/A		FOB		FOB		FOB		FOB				In-Store		FOB		In-Store		Track		Water	×		
RICE OF BUL	REFERENCE		May 23, 2006		May 23, 2006		May 23, 2006		May 23, 2006		Aay 23, 2006				May 23, 2006		May 23, 2006		May 23, 2006		May 23, 2006		May 23, 2006				May 23, 2006		May 23, 2006	May 29, 2006	May 23, 2006	May 29, 2006			May 23, 2006	May 29, 2006	May 23, 2006	May 29, 2006	May 23, 2006	May 29, 2006			
A. SELLING PRICE OF BULK FEED ING	SELECTED		(4) (7)		(4)	Saskatoon	SK (4) N	Winnipeg	(4)(6)		(8)	Lake Ports	USA (3) N	$\overline{}$		Chatham	NO	Toronto	(5) NO	Hamilton	NO	Eastern		London		Port Colborne	NO	Cardinal	NO	Montreal	(2)	Trois-Rivières		St. Jean QC (2)				0.		LO.		fax	

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Camadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Month ago

Year Ago

### **B. CASH PRICES AND REPLACEMENT VALUES**

3	DA	TDI	GR	AT	NC

Selected Points	Price Basis		29-May-06	15-May-06	1-May-06	30-May-05
From: Thunder Bay(WCE) (2)		Wheat	136.00	132.00	132.00	107.00
(CBOT)	In-Store	Oat	180.20	197.60	190.40	135.25
		Barley	107.00	113.00	113.00	114.00
(Lethbridge)		Wheat	159.61	155.61	155.61	130.61
To: Bayport, ON (1)	In-store	Oat	N/A	N/A	N/A	N/A
			134.39	140.39	140.39	141.39
11 -11 00 (1)		Barley Wheat	134.39	160.03	160.03	135.03
Montreal, QC (1)	In-store	Wheat	164.03 N/A	N/A	N/A	N/A
			139.31	145.31	145.31	146.31
		Barley	139.31	145.31	182.25	157.25
Moncton, NB	Truck via Halifax	Wheat			N/A	N/A
		Oat	N/A	N/A	169.50	170.50
		Barley	163.50	169.50		151.22
Truro, NS	Truck via Halifax	Wheat	180.22	176.22	176.22	
		Oat	N/A	N/A	N/A	N/A 168.00
		Barley	161.00	167.00	167.00	
Halifax, NS (1)	In-store	Wheat	171.28	167.28	167.28	142.28
		Oat	N/A	N/A	N/A	N/A
		Barley	147.30	153.30	153.30	154.30
Stephenville, NL	Track / Truck via Sydney	Wheat	234.63	230.63	230.63	205.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC	11.00.1	Wheat	N/A	N/A	N/A	N/A
Wierin out, 22		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB	ITAGN	Wheat	N/A	N/A	N/A	N/A
Worldon, ND		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS	ITACK	Wheat	N/A	N/A	N/A	N/A
Truio, No		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A N/A	N/A N/A	N/A	N/A N/A
Stephenville, NL	Track / Truck via Syuney	Wheat	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Stephenville, NL		Oat		N/A N/A	N/A N/A	N/A N/A
		Barley	N/A N/A	N/A N/A	N/A N/A	N/A N/A
		Darley	IN/A	IN/A	IV/A	IN/A
Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
Corn			29-May-06	15-May-06	1-May-06	30-May-05
From: US Lake Port	On Board Vessel		112.03	115.21	105.70	109.11
To: Montreal, QC (1)	In-store		131.07	134.25	124.74	128.15
From: Chicago (IL)	Track		110.72	113.46	106.57	111.10
To: Montreal, QC	Track		139.58	142.32	135.43	139.96
From: Chatham, ON	Track		115.60	118.73	112.10	114.75
To: Montreal, QC	Track		139.47	142.60	135.97	138.62

This week

Last week

Soymeal 48% Protein					
From: Hamilton, ON		232.92	238.54	245.37	230.88
To: Montreal, QC	Track	257.25	262.87	269.70	255.21
Moncton, NB	Track	276.00	281.62	288.45	273.96
Truro, NS	Track	279.22	284.84	291.67	277.18
Stephenville, NL	Track / Truck via Sydney	327.85	333.47	340.30	325.81

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

SELECTED         REFERENCE         PRICE         (1)         NAT         135.00         FABCE         PRICE         SOYBEAN         CANOL           Vancouver         Vancouver         May 15,2006         FOB         141.00         NIA         135.00         145.00	CANOLA	MILL: MEAT	L	TIOIL TOTAL	Ī	INTELL OF INTELLO			71.17	CHUPATION
(4) May 8, 2006 FOB 141.00 NIA 135.00 150.32 259.50 May 15, 2006 FOB 110.00 NIA 108.00 133.00 2565.0 May 15, 2006 FOB 110.00 NIA 108.00 133.00 2565.0 May 15, 2006 FOB 110.00 NIA 108.00 133.00 2565.0 May 15, 2006 FOB 110.00 NIA 108.00 129.00 259.00 May 15, 2006 FOB 110.00 NIA 108.00 113.00 259.00 May 15, 2006 FOB 141.00 140.00 113.00 119.00 239.00 May 15, 2006 May 15, 2006 NIA 108.00 132.00 132.00 May 15, 2006 FOB 113.00 NIA 108.00 132.00 May 15, 2006 FOB 113.00 NIA 108.00 132.00 May 15, 2006 FOB 10.50 NIA	MEA		_			MEAL F		PEAS	ALFALFA	MEAL
(4) (7) May 8, 2006 FOB 110.00 N/A 135.00 140.00 256.50  (5) May 15, 2006 FOB 102.00 134.50 140.00 133.00 256.50  (6) May 15, 2006 FOB 102.00 134.50 130.00 256.50  (7) May 8, 2006 FOB 102.00 134.50 130.00 256.00  (8) May 15, 2006 FOB 102.00 134.50 130.00 256.00  (9) May 15, 2006 FOB 102.00 140.00 111.50 130.00 256.00  (10) May 8, 2006 FOB 140.00 140.00 111.50 130.00 256.00  (11) May 15, 2006 FOB 140.00 140.00 111.50 130.00 256.00  (12) May 15, 2006 FOB 140.00 111.50 110.00 239.00  (13) May 15, 2006 FOB 140.00 111.50 110.50  (14) May 15, 2006 FOB 140.00 111.50 110.50  (15) May 8, 2006 FOB 140.00 111.50 110.50  (16) May 8, 2006 FOB 140.00 130.00 130.00 130.00  (17) May 8, 2006 FOB 140.00 130.00 130.00 130.00  (18) May 15, 2006 FOB 140.00 130.00 130.00 130.00  (14) May 15, 2006 FOB 160.00 140.00 140.00 130.00 130.00  (25) May 8, 2006 FOB 160.00 140.00 140.00 130.00 130.00  (26) May 15, 2006 FOB 160.00 140.00 140.00 130.00 130.00  (27) May 8, 2006 FOB 160.00 140.00 140.00 120.00 120.00 120.00  (28) May 15, 2006 FOB 160.00 140.00 140.00 120.00 120.00 120.00  (28) May 15, 2006 FOB 160.00 140.00 140.00 120.00 120.00 120.00  (28) May 15, 2006 FOB 160.00 140.00 140.00 120.00 120.00 120.00  (29) May 15, 2006 FOB 160.00 140.00 140.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.00 120.00 120.00 120.00 120.00 120.00  (20) May 15, 2006 FOB 140.20 120.0	+	_	╀	1	t	٠	┿			385.00
(4) (9) May 8, 2006 FOB 111.00 N/A 108.00 133.00 256.50 (Apr. 8, 2006 FOB 110.00 145.00 92.00 129.00 256.50 (Apr. 8, 2006 FOB 102.00 140.00 140.00 120.00 120.00 250.00 120.00 250.00 12	╫	100 00	97	975 00 420 00	000					385.00
(4) May 8, 2006 FOB 102.00 135.00 129.00 2265.00  (5) May 15, 2006 FOB 102.00 135.00 129.00 258.00  (4) May 15, 2006 FOB 102.00 135.00 129.00 258.00  (5) May 15, 2006 FOB 142.00 143.00 113.00 129.00 258.00  (5) May 15, 2006 On Board 131.00 N/A 108.00 135.00 239.00  (6) May 15, 2006 On Board 131.00 N/A 108.00 135.00  (7) May 15, 2006 On Board 159.75 205.00 135.00 135.00  (8) May 15, 2006 In-Store 159.75 205.00 135.00 135.00  (9) May 15, 2006 N/A 108.00 135.00 135.00  (10) May 15, 2006 FOB 145.00 135.00 135.00 135.00  (11) May 15, 2006 FOB 145.00 145.00 145.00 136.00 136.00  (12) May 15, 2006 FOB 146.20 136.00 136.00 136.00  (2) May 15, 2006 FOB 160.00 146.00 136.00 136.00  (3) May 15, 2006 FOB 160.00 145.00 136.00 136.00  (4) May 15, 2006 FOB 160.00 145.00 136.00 136.00  (5) May 15, 2006 FOB 160.00 145.00 136.00 136.00 136.00  (5) May 15, 2006 FOB 160.00 145.00 136.00 136.00 136.00 136.00  (6) May 15, 2006 FOB 160.00 146.00 136.00 136.00 136.00 136.00  (6) May 15, 2006 FOB 160.00 146.00 136.00 136.00 136.00 136.00  (7) May 15, 2006 FOB 160.00 146.00 136.00 1	+	╫	110 00 100	1	00					380 00
katron         May 8, 2006         FOB         102,00         135.00         129,00         288,00           (4) (9) May 8, 2006         FOB         102,00         144,50         119,00         125,00         287,00           (4) (9) May 8, 2006         In-Store         132,00         144,00         111,50         130,00         229,00           (4) (9) May 8, 2006         In-Store         132,00         N/A         108,00         115,20         229,00           A Ports         May 15, 2006         Uessel         131,00         N/A         108,00         115,21         239,00           A Ports         May 15, 2006         Vessel         131,00         N/A         108,00         105,70         239,00           A Ports         May 15, 2006         Vessel         156,00         205,00         132,00         105,70         238,54           A May 15, 2006         In-Store         156,00         205,00         132,00         112,10         245,37           Atem         May 15, 2006         In-Store         FOB         112,60         245,37         112,21         112,10         112,10         112,21         112,10         112,21         112,10         112,20         112,20         112,20         112,		110	+-	L	000		-			380.00
(4) May 17, 2006 FOB 102,00 135,00 125,00 250,00 138,10 135,200 125,00 125,00 138,10 142,00 140,00 113,00 113,00 125,00 125,00 138,10 141,00 140,00 1113,00 113,00 1239,00 141,00	VIV	120	_	L	2		-	121 67		410.00
Higher Head	V/N	120		+	000	+		100 33		410.00
May 15, 2006   FOB   142.00   140.00   113.00   119.00   239.00   141.00   142.00   113.00   119.00   239.00   141.00   142.00   141.00	Z/N	120		1	3 5	1		26.33		00.00
Hay Bay B. 2006   In-Store   132.00   N/A   108.00   145.21   13.00   N/A   108.00   145.20   In-Store   132.00   N/A   108.00   145.21   14.00   In-Store   132.00   N/A   108.00   145.20   145.20   In-Store   159.75   205.00   135.00   In-Store   159.70   In-Store   159.75   205.00   135.00   In-Store   159.75   205.00   135.00   In-Store   159.75   In-Store   159.75   In-Store   In-Store   159.75   In-Store   I	A/N	760		1087.50 515.00	99	+				380.00
May 15, 2006   In-Store   132,00   NIA   108,00   NIA   108,00   NIA   108,00   NIA   108,00   NIA	N/A	260	260.00 108		000					370.00
Ports   May 8, 2006   On Board   131,000   N/A   108,00   115,21										
Ports   May 15, 2006   On Board   155.70   105										
Ports										
tham May 8, 2006 In-Store 159,75 205.00 135.00 132.00 In-Store 159,75 205.00 132.00 In-Store 156,00 205.00 132.00 In-Store 156,00 205.00 132.00 In-Store In-										
Ports         May 15, 2006         In-Store         159,75         205,00         135,00           tharm         May 15, 2006         Track         156,00         205,00         132,00           onto         May 15, 2006         N/A         112.10         FOB           nilton         May 15, 2006         N/A         238.54           nilton         May 15, 2006         N/A         245.37           tern         May 15, 2006         FOB         245.37           don         May 15, 2006         FOB         245.37           dinal         May 15, 2006         FOB         251.53           itreal         May 15, 2006         FOB         251.53           itreal         May 15, 2006         FOB         146.20         136.00           itreal         May 15, 2006         FOB         146.20         136.00         251.53           itreal         May 15, 2006         FOB         146.20         136.00         145.00         150.00         145.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>										
than         May 15, 2006         Track         156,00         205,00         132.00         118.73           onto         (5) May 15, 2006         N/A         (12.10)         FOB         238.54           nilton         May 15, 2006         N/A         (12.00)         238.54           nilton         May 15, 2006         N/A         (12.00)         245.37           tern         May 15, 2006         FOB         (112.21)         245.37           don         May 15, 2006         FOB         (112.21)         245.37           dinal         May 15, 2006         FOB         (112.21)         245.37           dinal         May 15, 2006         FOB         (16.00)         146.00         148.00         148.00           dinal         May 15, 2006         FOB         (16.00)         150.00         148.50         158.00         159.47           iveal         May 15, 2006         FOB         144.25         132.80         128.4<						1		+		
(5) May 8, 2006								1		
(5) May 15, 2006 NI/A FOR THIS FOR THIS FOR May 15, 2006 NI/A May 15, 2006 FOB May 16, 2006 FOB May 15, 2006 FOB May 16, 2006 FOB May 15, 2006 FOB May 16, 2006 FOB May 15, 2006 FOB										
May 15, 2006   N/A   FOB   FOB										
Section   May 8, 2006   N/A   Section   May 15, 2006   N/A   May 15, 2006   N/A   May 15, 2006   FOB   May 15, 2006		171	171.00	390.0	-	N/A	N/A		280.00	340.00
Inition   May 15, 2006   NI/A		171	171.00	390.00		425.00 1	114.00		285.00	340.00
tern May 8, 2006 FOB 113.68 245.37 May 8, 2006 FOB 160.00 150.00 146.00 150.00	N/A									
May 15, 2006   FOB   113.68   113.68   113.68   113.68   112.21	N/A									
May 8, 2006   FOB   Integral   May 15, 2006   Integral   May 15, 2006   Integral   May 15, 2006   Integral   Integral   May 15, 2006   Integral										
May 15, 2006   FOB   May 2, 2006   FOB   May 15, 2006   FOB										
May 8, 2006   FOB					34.	345.00 8	85.00			
Colborne   May 15, 2006   FOB					42:		114.00			
May 8, 2006   FOB		40.00			34.	345.00 8	85.00			
dinal         May 15, 2006         FOB		47.50			42	425.00 1	114.00			
(5) May 8, 2006					350	350.00 10	100.00			
(5) May 15, 2006					2	N/A	N/A			
(5) May 8, 2006	176.60	_		L	H		N/A		270.00	335.00
May 15, 2006         In-Store         174,00         148.50         135.82           May 8, 2006         167,00         148.20         128.14         253.09           QC         May 8, 2006         FOB         146.25         136.25         138.44         253.09           May 15, 2006         In-Store         162.67         N/A         163.02         138.44         251.18           May 15, 2006         In-Store         162.67         N/A         162.05         155.00         256.00           May 15, 2006         Track         194.38         145.00         168.90         156.13         256.00           May 15, 2006         Track         194.38         145.00         168.90         166.13         200.89           May 15, 2006         Water         N/A         N/A         N/A         N/A         N/A	180.78	78.33 175	175.00 85	850.00 401.50		425.00 1	114.00		270.00	335.00
May 8, 2006   FOB   146,25   136,25   148,88   127,37   253,09										
(2) May 15, 2006 FOB 146.25 136.25 134.88 127.97 253.09 e.QC Mays 8, 2006 In-Store 162.07 N/A 163.02 135.84 253.49										
e QC         May 8, 2006         17.5tore         144.25         135.00         132.80         123.84         251.18           May 15, 2006         In-Store         162.67         N/A         163.02         135.68         253.49           May 8, 2006         Track         161.33         N/A         162.16         129.80         226.00           May 15, 2006         Track         194.38         145.00         168.90         156.13         290.89           May 15, 2006         Water         1/94.37         145.00         168.90         165.44         FOB         290.14           May 15, 2006         Water         N/A         N/A         N/A         N/A         N/A										
EC         May 15, 2006         In-Store         162.67         N/A         163.02         135.68         253.49           May 8, 2006         Track         161.33         N/A         162.16         129.80         256.00           May 15, 2006         Track         194.38         145.00         168.90         156.13         290.89           May 8, 2006         Water         194.37         145.00         168.90         163.44         FOB         290.14           May 15, 7006         Water         N/A         N/A         N/A         N/A         N/A         N/A										
May 8, 2006         Track         164.38         N/A         162.16         129.80         256.00           May 15, 2006         Track         194.38         145.00         168.90         156.13         220.89           May 8, 2006         May 15, 2006         Mater         194.37         145.00         168.90         156.13         220.89           May 15, 2006         Water         N/A         N/A         N/A         N/A         N/A         N/A	199.53									
May 8, 2006         Track         194,38         145,00         168,90         156,13         290,89           May 8, 2006         194,37         145,00         168,90         163,44         FOB         290,14           May 15, 2006         Water         N/A         N/A         N/A         N/A         N/A	206.13									
May 8, 2006 194,37 145,00 168,90 163.44 FOB 290.14	209.19	236	5.30	532.0	00					335.00
May 15 2006 Water N/A N/A N/A N/A	209.19	236	236.30	532.00	00					335.00
May 8, 2006 & Truck N/A N/A N/A										
fax May 15, 2006 In-Store 179, 20 N/A N/A 169.80 316.50	246.65	297.50	1,1	1,150.00						
(6) May 8, 2006 174.70 N/A N/A 176.60 315.95	244.55	297.50	1,1	1,150.00						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close

N/A = not available

Contact: Corinne Bruneau Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: bruneauc@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Month ago

18-Apr-06

124.00

174.60

107.00

147.61

Year Ago

16-May-05

106.00

132.00

113.00

129.61

#### **B. CASH PRICES AND REPLACEMENT VALUES**

In-Store

In-store

**Price Basis** 

DDA			

To:

**Selected Points** 

(CBOT)

(Lethbridge)

(1)

From: Thunder Bay(WCE) (2)

Bayport, ON

To: Bayport, ON (1)	In-store	Wheat	155.61	155.61	147.61	129.01
		Oat	N/A	N/A	N/A	N/A
		Barley	140.39	140.39	134.39	140.39
Montreal, QC (1)	In-store	Wheat	160.03	160.03	152.03	134.03
		Oat	N/A	N/A	N/A	N/A
		Barley	145.31	145.31	139.31	145.31
Moncton, NB	Truck via Halifax	Wheat	182.25	182.25	174.25	156.25
		Oat	N/A	N/A	N/A	N/A
		Barley	169.50	169.50	163.50	169.50
Truro, NS	Truck via Halifax	Wheat	176.22	176.22	168.22	150.22
		Oat	N/A	N/A	N/A	N/A
		Barley	167.00	167.00	161.00	167.00
Halifax, NS (1)	In-store	Wheat	167.28	167.28	159.28	141.28
		Oat	N/A	N/A	N/A	N/A
		Barley	153.30	153.30	147.30	153.30
Stephenville, NL	Track / Truck via Sydney	Wheat	230.63	230.63	222.63	204.63
, -		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
24)5511, 511		Oat	N/A	N/A	N/A	N/A
-	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC	Truck	Wheat	N/A	N/A	N/A	N/A
montrous, QO		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB	Track	Wheat	N/A	N/A	N/A	N/A
Monoton, 145		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS	Hack	Wheat	N/A	N/A	N/A	N/A
11010,140		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL	Track / Truck via Sydney	Wheat	N/A	N/A	N/A	N/A
Ctophonymo, 14E		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
		Dancy	11//	IN/A	IV/A	19/75
Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
Corn			15-May-06	1-May-06	18-Apr-06	16-May-05
From: US Lake Port	On Board Vessel		115.21	105.70	106.35	101.14
To: Montreal, QC (1)	In-store		134.25	124.74	125.39	120.18
From: Chicago (IL)	Track		113.46	106.57	108.16	104.61
To: Montreal, QC	Track		142.32	135.43	137.02	133.47
From: Chatham, ON	Track		118.73	112.10	117.78	106.35
To: Montreal, QC	Track		142.60	135.97	141.65	130.22
Soymeal 48% Protein						
From: Hamilton, ON			238.54	245.37	259.40	200.20
To: Montreal, QC	Track				258.49	209.36
Moneton NR	Track		262.87	269.70	282.82	233.69

This week

15-May-06

132.00

197.60

113.00

155.61

Wheat

Oat

Barley

Wheat

Last week

1-May-06

132.00

190.40

113.00

155.61

Moncton, NB

Stephenville, NL

Truro, NS

281.62

284.84

333.47

288.45

291.67

340.30

301.57

304.79

353.42

252.44

255.66

304.29

Track / Truck via Sydney

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Corinne Bruneau: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: bruneauc@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)



# Bi-weekly Bulletin

June 22, 2006 Volume 19 Number 9

# CANADA: PRIMARY PROCESSING OF GRAINS AND OILSEEDS

Canada's primary processing capacity for grains and oilseeds, excluding primary processing of animal feed, has been expanding for the past few years. Most of that growth is attributed to expansions in corn processing, flour milling, and oilseed crushing. Currently, primary processing consumes about one-quarter of Canada's annual production of grains and oilseeds. This issue of the *Bi-weekly Bulletin* examines some of the changes that have occurred within Canada's primary processing industry since 2001-2002.

### Background

Canada's agriculture and agri-food sector is important to its economic and social well-being. In 2004, the food manufacturing sector, of which primary processing represented a significant componet, contributed approximately \$17 billion (G) to Canada's Gross Domestic Product (GDP). That same year, primary crop and animal production contributed \$14G to Canada's GDP.

A survey of manufacturers which was conducted by Statistics Canada shows that Canada's food manufacturing sector contributed about 12% of Canada's total manufacturing sales for 2003. The food manufacturing sector ranks a distant second to the transportation equipment manufacturing sector, but it still ranks first in sales for 5 out of 10 Canadian provinces.

Canada's trade in agriculture and agrifood products has averaged \$52G during the past few years. During this period, Canada exported about \$30G in agriculture and agri-food products annually. Canada has maintained its competitive edge in world markets by adopting innovative agronomic practices, by diversifying into nontraditional crops, and by encouraging value-added activities.

Biofuels, specifically fuel ethanol and biodiesel, are generally produced from grains, oilseeds and animal fats.

CA	ANADA: G	RAINS AN	ND OILSE	EDS PRO	CESSI	NG CAPA	CITY				
		EASTERN CANADA			VESTERN CANADA		C	TOTAL CANADA 1/			
	tonnes per day of raw product										
	2001 -2002	2006 -2007	Change	2001 -2002	2006 -2007	Change	2001 -2002	2006 -2007	Change		
Wheat Flour Milling	8,257	8,572	3.8%	4,143	4,675	12.8%	12,400	13,247	6.8%		
Wheat-Other Processing 2/	400	400	0.0%	492	482	-2.0%	892	882	-1.1%		
Durum Milling	1,006	1,064	5.8%	763	717	-6.0%	1,769	1,781	0.7%		
Corn Processing	5,785	7,890	36.4%	530	555	4.7%	6,315	8,445	33.7%		
Malting Industry	767	717	-6.5%	2,609	2,273	-12.9%	3,376	2,990	-11.4%		
Oat Processing	390	260	-33.3%	1,795	2,014	12.2%	2,185	2,274	4.1%		
Oilseeds Crushing	6,700	6,700	0.0%	9,075	10,920	20.3%	16,500	17,650	7.0%		
Total	23,305	25,603	9.9%	19,407	21,636	11.5%	43,437	47,269	8.8%		

<sup>&</sup>lt;sup>1/</sup> August-July crop year. Data for oilseed crushing include plants at undetermined locations, in which case regional numbers will not add up to the national total.

Sources: Grain and Milling Annual, Ontario Corn Producers' Association, Canadian Oilseed Processors' Association, Canola Council of Canada, Canadian Wheat Board, and other industry sources.



<sup>&</sup>lt;sup>2/</sup> Includes ethanol, beverage alcohol, starch, and gluten

Canada's biofuel sector provides Canadian farmers with an opportunity to share the benefits derived from this new market. As well, Canadian farmers, as key stakeholders, will have an opportunity to invest in this important value-added activity and contribute to its success. The Canadian government is working with other levels of government and the private sector to increase capacity for biomass-based plants in Canada. This commitment is a step toward a cleaner global environment as well as providing economic benefits for Canada's agriculture and agri-food sector.

Increasing value-added activities as a means of strengthening the agricultural sector continues to be a priority for Agriculture and Agri-Food Canada (AAFC). The Value Chain Roundtables, which have been held with major stakeholders over the past couple of years, are intended to help ensure that we have a strong and sustainable agricultural sector, one which will benefit all Canadians.

# Canada's Primary Processing Sector

Between 2001-2002 and 2006-2007, the primary processing capacity for Canada's grains and oilseeds is expected to increase by about 9% due largely to increased capacity in corn processing, wheat milling, and oilseed crushing. There is, however, a notable decline in capacity expected for the malting barley sector.

In western Canada, primary processing capacity is expected to increase by about 12% as oilseed crushing, wheat milling, and oat processing expand by 20%, 13%, and 12%, respectively.

In eastern Canada, primary processing capacity is expected to increase by about 10%. The increase is due primarily to expanded capacity in corn processing, durum milling, and wheat milling, estimated at 36%, 6%, and 4%, respectively. However,

capacities in the oat processing and malting barley sectors in eastern Canada are expected to decrease by 33% and 7%, respectively.

#### **Wheat Flour Milling**

Canada's flour milling industry (including durum) currently accounts for about 3.0 million tonnes (Mt) of Canada's annual wheat disposition. Of the total wheat milled annually, about 70% is Canadian Western Red Spring wheat, 15% is Ontario winter wheat, 10% is durum, and the remaining 5% is made up of other wheat classes.

Canada's flour milling industry grew fairly rapidly in previous decades but the rate of increase has since levelled off. Nevertheless, wheat milling capacity (excluding durum) is increasing from a record high of 12,400 tonnes per day (t/d) in 2001-2002, to an estimated 13,247 t/d for 2006-2007. In western Canada, wheat milling capacity is estimated to have increased by 13% since 2001-2002 versus 4% in eastern Canada

The increase in Canadian wheat milling capacity is occurring despite the closure of some smaller, less efficient plants. For example, the Archer Daniels Midland Company (ADM) plant in Strathroy, Ontario (ON) has shut down, eliminating about 106 t of daily capacity. At the same time, the \$30M Rogers Food plant in Chilliwack, British Columbia became operational in April 2005, with processing capacity of 332 t/d.

The wheat flour milling industry remains the second largest primary processing industry for Canadian grains and oilseeds.

#### **Durum Milling**

Some of Canada's durum milling capacity is categorized as "swing", plants that mill both durum and non-durum wheat. However, one must avoid double counting this capacity because a plant that is processing one

of the two commodities (durum or non-durum) on a given day would not be able to process the other commodity during that same period.

Until November 2003, there were two swing plants in Canada, one of which is the now closed ADM plant in Strathroy, ON which had a daily capacity of 106 t/d. The other swing plant is the Robin Hood Multifoods plant in Saskatoon, Saskatchewan (SK), where capacity remains virtually unchanged at 453 t/d.

Canada's total durum milling capacity (including *swing*) is estimated at 1,781 t/d, up slightly from 1,769 t/d in 2001-2002. When swing capacity is excluded, durum milling capacity is shown to have actually increased by about 5%. Eastern Canada retains about 60% of Canada's durum milling capacity (including *swing*).

The federal government has committed to a 5% average renewable content requirement in Canadian transportation fuel by 2010. The three federal ministers of Environment, Natural Resources, and Agriculture and Agri-Food, in consultation with provincial and territorial ministers, are working together to increase production of biofuels to help meet the target.

#### Wheat-Other Processing

Canada's daily capacity for the production of wheat-based ethanol and beverage alcohol remains relatively unchanged from 2001-2002, but there are several ethanol plants either in the planning stage or currently under construction. For example, Husky Energy Inc. of Calgary, Alberta (AB) announced in October 2005 that it will proceed with the construction of a \$145M plant on its existing site in Minnedosa. Manitoba (MB). The new plant will replace the current plant which produces about 10 million litres (ML) of ethanol annually and is expected to be fully operational by mid-2007. The

new plant will use about 350,000 t of wheat to produce 130 ML of ethanol annually. Husky Energy is also building an ethanol plant in Lloydminster, AB with approximately the same expected output as the Minnedosa plant and the plant is scheduled to open in the latter part of 2006. About 250,000 t of dry distillers grain will be produced as a by-product and is expected to be marketed to livestock in western Canada.

The ADM Agri-Industries Company plant, located in Candiac, QC produces gluten and starch from wheat. The daily capacity at this plant is about 400 t/d, unchanged from 2001-2002.

## The Ethanol Expansion Program (EEP) and Other Initiatives

The EEP was announced on August 12, 2003, as part of Canada's climate change plan. It is contributing to the expansion of fuel ethanol production and use in Canada and the reduction of transportation-related greenhouse gas (GHG) emissions that contribute to climate change. The program is designed to increase the proportion of our gasoline that is blended with ethanol. The EEP is providing contributions toward the construction of new, or the expansion of existing, fuel ethanol production facilities in Canada.

Saskatchewan has mandated the use of ethanol-blended fuel, beginning in 2005. Under its *Ethanol Fuel Grant Program*, the province provides a 15 cent per litre (¢/L) grant to distributors who blend ethanol within Saskatchewan. In addition to the Husky Energy facility planned for Lloyminster, SK, NorAmera BioEnergy Corporation has announced a 25 ML plant in Weyburn, SK. Both plants will be using wheat as feedstock for ethanol production.

North West Terminal Ltd. (NWT), a farmer-shareholder owned grain terminal located in Unity, SK is moving ahead with plans to build an ethanol facility. The plans call for the construction of a facility capable of producing up to 25 ML of ethanol per year using about 68,000 t of feedstock. The cost of the plant is estimated at \$34M and the plant is expected to be operational by the fall of 2008. The ethanol facility will operate under a newly formed company called North West BioEnergy Ltd., a wholly owned subsidiary of NWT.

Prospects for increased ethanol production in Canada continue to improve as stakeholders come forward with innovative ideas for enhancing the feasibility of ethanol production. The Saskatchewan government and the Saskatchewan Ethanol Development Council have announced a study to determine the feasibility of integrating ethanol production with local feedlot operations. The group contends that using the distiller's grains from a small ethanol plant at an adjoining feedlot eliminates prohibitive drying costs and allows some of the smaller ethanol plants to compete with the big standalone facilities. The project offers a alimpse of future projects that might involve renewable energy sources such as ethanol produced from Prairie grains.

#### **Biodiesel Production in Canada**

The development of biodiesel in the US and European Union (EU) has increased rapidly as biodiesel has been widely recognized and encouraged as a viable alternative to petroleum-based fuel. In fact, about half of the rapeseed crushed at ADM's plants in the EU is for use in biodiesel.

According to the Canola Council of Canada, Canada's biodiesel sector would benefit greatly from the following: an equivalency to the United States (US) programs that equates to about 30¢/L on virgin oils; a mandated biodiesel inclusion rate of 5% by 2015; and quality standards that take into account Canada's climatic conditions.

Recent discussions regarding the merits of biodiesel for helping Canada reduce greenhouse gases have improved prospects for the domestic oilseeds sector. Canola oil, as a component of biodiesel, is being touted as a logical choice for this application. Although other vegoils, rendered animal fat, and spent restaurant grease can also be adapted to biodiesel production, proponents argue that canola oil performs better in cold weather and that steadily increasing canola yields are improving the economic feasibility of using canola oil for producing biodiesel.

Canada has established a goal of 500 ML of biodiesel production by 2010. The Canadian Bioenergy Corporation estimates that mandating a 2% biodiesel blend would require about 1.25 Mt of canola seed, or 2.5 Mt of sovbeans due to lower oil content. In 2005-2006, Canada produced a record 9.7 Mt of canola, of which 5.0 Mt was exported in seed form. Similarly, a record soybean crop of 3.2 Mt was produced in 2005-2006, of which 1.3 Mt will be exported in seed form. Canada's role in the export market for these commodities could decrease significantly as the production of biodiesel develops. However, unlike the US and the EU. Canada is a net exporter of petroleum and petroleum products, so the rationale for increasing biodiesel production, and the incentives necessary to do so, have to be examined from a very different perspective.

Canada appears to have the production base to support the mandated level of biodiesel production. However, in the US and EU, government incentives have provided some of the business incentives necessary for biodiesel development. Similar incentives may be required in Canada. Increased production of biodiesel from canola and soybeans will help reduce greenhouse gases.

#### Oilseeds Processing

Canada's oilseed processing capacity is expected to increase by about 7%, to 17,650 t/d. The increase would be almost exclusively in western Canada where existing plants are expanding capacity and a previously idled plant in Ste. Agathe, MB is being put into service. Oilseed processing capacity in eastern Canada is virtually unchanged from five years ago.

AAFC forecasts total oilseed crush for 2006-2007 at 5.2 Mt, up from 4.0 Mt in 2001-2002. The increase in the amount of oilseeds crushed annually is due primarily to increased canola crushing, estimated to have risen by 50% since 2001-2002.

#### **Corn Processing**

Canada's corn processing capacity is expected to increase by about 34%, to 8,445 t/d. The increase is due largely to expansion in corn milling and fuel ethanol production. In western Canada, increased processing capacity is largely due to expanded capacity at the Diageo plant in Gimli, MB. In eastern Canada, expanded fuel ethanol capacity at the Commercial Alcohols plant in Chatham, ON, and expansions at the two beverage alcohol facilities (Canadian Mist Distillers in Collingwood, ON, and Schenley Distilling Co. in Valleyfield, QC) will offset lost capacity due to the closure of Nacan Products Limited's corn milling plant in Collingwood, ON. It must be noted, however, that the Nacan plant is currently being converted to ethanol production. In addition, Suncor Energy's ethanol plant, which would use about 1,450 t/d of corn, is expected to become fully operational in 2006.

#### Malting Barley

Canada's malting capacity is expected to decrease by about 10%, to 2,990 t/d. The decrease in malting capacity is attributed to a steadily

declining domestic market for beer and reduced prospects for exports of barley malt.

Reduced beer consumption in Canada is reflective of an aging population and changes in consumption patterns. In addition to the lower per capita consumption of beer normally associated with an aging population, Canadians are consuming more imported beers, which reduces domestic demand for barley malt. As well, there has been significant growth in the discounted beer market which typically uses less barley malt in the production process.

For the last 20 years, Canada's share of the export market for barley malt has trended upward. More recently, that trend seems to have temporarily reversed. For example, exports of barley malt to Japan have been negatively affected by increased consumption of low-malt and no-malt beer beverages.

Canada's malting industry processes about 1.0 Mt of malting barley annually, of which about 270,000 t is for the domestic beer industry. More than three-quarters of Canada's malting capacity is located in western Canada. Canada Malting, with its plants in Montreal, QC, Thunder Bay, ON and Calgary, AB remains the single largest maltster in Canada, processing just over half of the barley malt produced in Canada. The second largest maltster is Prairie Malt in Biggar, SK, followed by Rahr Malting in Alix, AB and the IMC Canada (Dominion Malting) plant in Winnipeg.

#### Oat Processing

Canada's oat processing sector has experienced marginal growth in recent years, despite the closure of the ADM Agri-Industries Company plant in Midland, ON. Oat processing plants in western Canada now

account for about 90% of total capacity, versus 80% in 2001-2002.

The largest increases in oat milling capacity during the past five years have been at the Popowich Milling Ltd. plant in Yorkton, SK, and Emerson Milling Inc. in Emerson, MB, which have increased capacity by 60% and 50%, respectively. Can-Oat Milling in Portage la Prairie, MB is expanding processing capacity by 50,000 t, or 150 t/d, to be completed by February 2007. Capacity at The Quaker Oats Company of Canada Limited plant in Peterborough, ON has also increased about 20% since 2001-2002.

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				capac (t/d of ray	
COMPANY	OWNERSHIP	LOCATION	PRODUCTS	2001	21
				-2002	-20
EASTERN CANADA					
ADM Milling	Archer Daniels Midland (USA)	Montreal, QC	WF, WWF	1167	13
DM Milling	Archer Daniels Midland (USA)	Montreal, QC	WF, WWF	502	
DM Milling	Archer Daniels Midland (USA)	Midland, ON	WF, WWF	726	7
DM Milling	Archer Daniels Midland (USA)	Mississauga, ON	WF	423	(
DM Milling	Archer Daniels Midland (USA)	Strathroy, ON	SWF	106	
DM Milling	Archer Daniels Midland (USA)	Port Colbourne, ON	WWF, SWF, WWF	865	1
rva Flour Mills	Independent (CAN)	Arva, ON	SWF, WWF, RF	18	
ereal Foods	Cereal Food Processors (USA)	Montreal, QC	WF, WWF	212	
over Mills	Dover Industries (CAN)	Halifax, NS	WF	357	
over Mills	Dover Industries (CAN)	Cambridge, ON	WF	628	
olden Gate Mills	Independent (CAN)	Brantford, ON	WWF	n/a	
rain Processing	Independent (CAN)	Scarborough, ON	SWF	n/a	
alton Flour Mills	Dover Industries (CAN)	Acton, ON	WF	234	
ayhoe Mills	Independent (CAN)	Woodbridge, ON	WF, SWF, WWF	302	
aft Milling	Kraft Foods (USA)	Streetsville, ON	SWF, WF	514	
ew-Life Mills	Parrish and Heimbecker (CAN)	Hanover, ON	WF, SWF	454	
ort Royal Mills	Independent (CAN)	Aurora, ON	WWF	48	
obin Hood Multifoods	International Multifoods (USA)	Montreal, QC	WF	758	
obin Hood Multifoods	International Multifoods (USA)	Port Colbourne, ON	WF	800	
her	Independent (CAN)	various	WF	143	
ubtotal				8,257	8
ECTEDNI CANADA					
ESTERN CANADA DM Milling	Archer Daniels Midland (USA)	Winnipeg, MB	WF, SWF, WWF	200	
DM Milling	Archer Daniels Midland (USA)	Medicine Hat, AB	WF	514	
DM Milling	Archer Daniels Midland (USA)	Calgary, AB	WF, SWF,WWF	956	
		Lethbridge, AB	WF, WWF, RF	333	
lison Milling	Parrish and Heimbecker (CAN)				
awn Foods	Dawn Foods (USA)	Saskatoon, SK	WF	375	
awn Foods	Dawn Foods (USA)	Humboldt, SK	WF	30	
armGro Organic Food	Independent (CAN)	Regina, SK	WF	73	
atterson Global Foods	NutraSun Foods	Regina, SK	WF	n/a	
ermolex (API)	Independent (CAN)	Red Deer, AB	WF	380	
airie Flour Mills	Independent (CAN)	Elie, MB	WF	181	
obin Hood Multifoods	International Multifoods (USA)	Saskatoon, SK	WF, SWF, WWF	847	
ogers Foods	Nisshin Flour Milling Co.	Armstrong, BC	WF, RF, WWF	216	
ogers Foods	Nisshin Flour Milling Co.	Chilliwack, BC	WF, RF, WWF	n/a	
chroeder Milling	Independent (CAN)	Camrose, AB	WF	33	
ther	Independent (CAN)	various	WF	5	
ubtotal	masportasin (or m)			4,143	4
otal				12,400	13
	WHEAT-OTH	HER PROCESSING*			- areacerne
ASTERN CANADA					
	Archer Daniels Midland (USA)	Candiac, QC	gluten, starch	400	
DM Milling	Archer Daniels Midland (USA)	Candiac, QC	gluten, starch	400	
OM Milling ESTERN CANADA					
DM Milling  ESTERN CANADA  PI Grain Processors (Permolex)	Independent (CAN)	Red Deer, AB	ethanol, flour gluten	275	
DM Milling  ESTERN CANADA  PI Grain Processors (Permolex) ghwood Distillers	Independent (CAN) Independent (CAN)	Red Deer, AB High River, AB	ethanol, flour gluten beverage alcohol	275 40	
DM Milling  ESTERN CANADA  PI Grain Processors (Permolex) ghwood Distillers	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN)	Red Deer, AB High River, AB Minnedosa, MB	ethanol, flour gluten beverage alcohol ethanol	275 40 77	
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc.	Independent (CAN) Independent (CAN)	Red Deer, AB High River, AB	ethanol, flour gluten beverage alcohol	275 40 77 100	
DM Milling  ESTERN CANADA  Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN)	Red Deer, AB High River, AB Minnedosa, MB	ethanol, flour gluten beverage alcohol ethanol	275 40 77	
M Milling ESTERN CANADA I Grain Processors (Permolex) ghwood Distillers sky Energy Inc. und-Maker Agventures btotal	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN)	Red Deer, AB High River, AB Minnedosa, MB	ethanol, flour gluten beverage alcohol ethanol	275 40 77 100	
M Milling ESTERN CANADA I Grain Processors (Permolex) ghwood Distillers sky Energy Inc. und-Maker Agventures btotal	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)	Red Deer, AB High River, AB Minnedosa, MB	ethanol, flour gluten beverage alcohol ethanol	275 40 77 100 <b>492</b>	
DM Milling  ESTERN CANADA  Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK	ethanol, flour gluten beverage alcohol ethanol	275 40 77 100 <b>492</b>	
DM Milling  ESTERN CANADA  Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal  astern CANADA	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK	ethanol, flour gluten beverage alcohol ethanol	275 40 77 100 <b>492</b>	
DM Milling  ESTERN CANADA  Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. uund-Maker Agventures ubtotal taal  ASTERN CANADA DM Milling	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK	ethanol, flour gluten beverage alcohol ethanol ethanol	275 40 77 100 492 892	
DM Milling  ESTERN CANADA  Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal  astern CANADA  DM Milling  M Milling  M Milling	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA) Archer Daniels Midland (USA)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON	ethanol, flour gluten beverage alcohol ethanol ethanol	275 40 77 100 492 892	
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers stky Energy Inc. bund-Maker Agventures abtotal  ASTERN CANADA M Milling Dwson & Howson	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA) Independent (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products	275 40 77 100 492 892	
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc. uund-Maker Agventures ubtotal  astern Canada  M Milling	Independent (CAN) Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272	
M Milling ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers sky Energy Inc. und-Maker Agventures bibtotal tatal  ASTERN CANADA OM Milling DM Milling M Milling M Milling hers	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA) Independent (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products	275 40 77 100 492 892	1
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc. uund-Maker Agventures ubtotal  ASTERN CANADA DM Milling DM Milling DM Milling hers ubtotal	Independent (CAN) Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26	1
DM Milling  ESTERN CANADA Pl Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal total  ASTERN CANADA DM Milling DM Milling DM Milling DM Milling hers ubtotal LESTERN CANADA	Independent (CAN) Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA) Independent (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON various	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26 1,006	1
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers skyk Energy Inc. bund-Maker Agventures ubtotal  ASTERN CANADA Milling bwson & Howson aft Milling thers bitotal  ESTERN CANADA  Milling bwson & Howson aft Milling thers bitotal	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  DURI  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA) Independent (CAN) Parrish and Heimbecker (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON various  Lethbridge, AB	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26 1,006	
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal  Datal  ASTERN CANADA DM Milling Dwson & Howson aft Milling hers ubtotal  ESTERN CANADA  lison Milling mmGro Organic Food	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA) Independent (CAN)  Parrish and Heimbecker (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON various  Lethbridge, AB Regina, SK	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26 1,006	1
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc. pund-Maker Agventures ubtotal  astern CANADA DM Milling DM Mil	Independent (CAN) Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Independent (CAN) Parrish and Heimbecker (CAN) Independent (CAN) Independent (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON various  Lethbridge, AB Regina, SK Saskatoon, SK	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26 1,006	1
DM Milling  ESTERN CANADA PI Grain Processors (Permolex) ghwood Distillers usky Energy Inc. und-Maker Agventures ubtotal  Datal  ASTERN CANADA DM Milling Dwson & Howson aft Milling hers ubtotal  ESTERN CANADA  lison Milling mmGro Organic Food	Independent (CAN) Independent (CAN) Husky Energy Inc. (CAN) Investments (CAN)  Archer Daniels Midland (USA) Archer Daniels Midland (USA) Independent (CAN) Primo Foods (USA) Independent (CAN)  Parrish and Heimbecker (CAN)	Red Deer, AB High River, AB Minnedosa, MB Lanigan, SK  JM MILLING  Montreal, QC Port Colbourne, ON Blyth, ON Woodbridge, ON various  Lethbridge, AB Regina, SK	ethanol, flour gluten beverage alcohol ethanol ethanol durum products durum products durum products durum products durum products durum products	275 40 77 100 492 892 266 79 363 272 26 1,006	1

Note: (WF) wheat flour, (WWF) whole wheat flour, (SWF) soft wheat flour, (RF) rye flour

\* Includes ethanol, beverage alcohol, starch, and gluten

n/a: not available

Source: Milling and Baking Annual, Bakers Journal, AAFC and industry estimates

SELECTION OF SELECT	CORN	, mooredone		La Sept	
					pacity raw produc
COMPANY	OWNERSHIP	LOCATION	PRODUCTS	2001	200
EASTERN CANADA				-2002	-20
Commercial Alcohols	Indopendent (CANI)	There on			
Commercial Alcohols	Independent (CAN)	Tiverton, ON	ethanol	150	1
	Independent (CAN)	Chathan, ON	ethanol	990	1,1
Powerstream Corp.	National Starch (USA)	Collingwood, ON	ethanol	n/a	4
Suncor Energy	Suncor Energy (USA)	Sarnia, ON	ethanol	n/a	1,4
Subtotal				1,140	3,1
Canadian Mist Distillers	Brown Foreman (USA)	Collingwood, ON	beverage alcohol	105	1
Hiram Walker	Allied Domecq Spirit & Wine (UK)	Windsor, ON	beverage alcohol	50	,
Seagram	Pernod Ricard (France)	Amherstburg, ON	beverage alcohol	45	
Schenley Distilling Inc.	Constellation Co (USA)	Valleyfield, QC	*		
Subtotal	Constantion Co (COA)	valleyneld, QC	beverage alcohol	230 <b>430</b>	2:
Casco Inc.	Com Products Int'l Inc. (USA)	London, ON	corn starch, sweeteners	1,600	1,6
Casco Inc.	Com Products Int'l Inc. (USA)	Port Colbourne, ON	corn starch, sweeteners	1,000	1,3
Casco Inc.	Com Products Int'l Inc. (USA)	Cardinal, ON	corn starch	1,250	1,3
King Milling	Lauhoff (Swiss)	Chatham, ON	BG, CF, CM	110	1
Nacan	. National Starch (USA)*	Collingwood, ON	corn starch, sweeteners	255	n
Subtotal*				4,215	4,3
Total Eastern Canada				5,785	7,89
VESTERN CANADA					
Alberta Distillers	Jim Beam Brands Inc (USA)	Calgary, AB	beverage alcohol	175	17
Black Velvet Distilling Co	Constellation Co (USA)	Lethbridge, AB	beverage alcohol	140	14
Diageo	Pernod Ricard (France)	Gimli, MB	beverage alcohol	215	24
Subtotal	(	Omin, Mo	beverage alconor		
Total				530 6,315	55 8,44
				-,	
ALLOWS SHARE SHARE	MALIIN	IG INDUSTRY			A CONTRACT
ASTERN CANADA					
Canada Malting	Tiger Oats (South Africa)	Montreal, QC	barley malt	292	29
Canada Malting Subtotal	Tiger Oats (South Africa)	Thunder Bay, ON	barley malt	475	42
abtotal				767	71
VESTERN CANADA					
Canada Malting	Tiger Oats (South Africa)	Calgary, AB	barley malt	950	84
MC Canada (Dominion)	Sumitomo (Japan) and IMC (USA)	Winnipeg, MB	barley malt	314	31
Sambrinus Malting	Independent (CAN)	Armstrong, BC	barley malt	30	3
rairie Malt	SWP and Cargill (CAN, USA)	Biggar, SK	barley malt	804	60:
Rahr Malting (USA)	Rahr Malting (USA)	Alix, AB	barley malt	511	48
Subtotal				2,609	2,27
				3,376	2,99
A. 经营业企业 基本人的关键	OAT PE	ROCESSING			
ASTERN CANADA					
DM Milling	Archer Daniels Midland (USA)	Midland, ON	oat flour, oat products		
Quaker Oats				165	*
	Quaker Oats (USA)	Peterborough, ON	oat flour, oat products	165 165	
	International Multifoods (USA)	Peterborough, ON Port Colbourne, ON	oat flour	165 60	200
ubtotal				165	20 6
ubtotal ESTERN CANADA	International Multifoods (USA)	Port Colbourne, ON		165 60	20
ubtotal ESTERN CANADA berta Oats Ltd	International Multifoods (USA)  Independent (CAN)	Port Colbourne, ON  Edmonton, AB	oat flour oat products	165 60 <b>390</b>	20 6 <b>26</b> 35
ubtotal  ESTERN CANADA  berta Oats Ltd an-Oat Milling	International Multifoods (USA)  Independent (CAN)  SWP (CAN)	Port Colbourne, ON  Edmonton, AB  Portage la Prairie, MB	oat flour  oat products oat flour, oat products	165 60 <b>390</b> 331 350	20 6 <b>26</b> 35 35
ubtotal IESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling	International Multifoods (USA)  Independent (CAN)  SWP (CAN)  SWP (CAN)	Port Colbourne, ON  Edmonton, AB  Portage la Prairie, MB  Saskatoon, SK	oat flour  oat products oat flour, oat products oat flour, oat products	165 60 <b>390</b> 331 350 550	20 6 <b>26</b> 35 35 55
ubtotal  ESTERN CANADA  berta Oats Ltd  an-Oat Milling  nerson Milling	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN)	Port Colibourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products	165 60 <b>390</b> 331 350 550 100	200 66 <b>266</b> 356 356 556 156
VESTERN CANADA Userta Oats Ltd an-Oat Milling an-Oat Milling merson Milling opowich Milling	International Multifoods (USA)  Independent (CAN)  SWP (CAN)  SWP (CAN)  Independent (CAN)  Grain Millers (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products	165 60 <b>390</b> 331 350 550 100 250	200 60 <b>26</b> 0 350 350 550 150 400
vestern Canada  liberta Oats Ltd  an-Oat Milling  an-Oat Milling  merson Milling  powich Milling  mucker Foods	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Ernerson, MB Yorkton, SK Saskatoon, SK	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour	165 60 <b>390</b> 331 350 550 100 250 124	200 60 260 350 350 550 150 400 124
VESTERN CANADA  liberta Oats Ltd an-Oat Milling an-Oat Milling merson Milling powich Milling mucker Foods (see the Milling) ubtotal	International Multifoods (USA)  Independent (CAN)  SWP (CAN)  SWP (CAN)  Independent (CAN)  Grain Millers (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products	331 350 550 100 250 124 90	200 60 <b>260</b> 351 350 550 400 124
VESTERN CANADA  liberta Oats Ltd an-Oat Milling an-Oat Milling merson Milling powich Milling mucker Foods (see the Milling) ubtotal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Ernerson, MB Yorkton, SK Saskatoon, SK	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour	165 60 <b>390</b> 331 350 550 100 250 124	200 60 260 351 351 550 400 124 90
VESTERN CANADA  liberta Oats Ltd  an-Oat Milling  an-Oat Milling merson Milling popowich Milling mucker Foods  estimate Milling  abtotal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)	Port Colibourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour	165 60 390 331 350 550 100 250 124 90 1795	20 6 26 35 35 55 15 40 12 9 201
mucker Foods ubtotal  //ESTERN CANADA //ESTERN	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Ernerson, MB Yorkton, SK Saskatoon, SK	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour	165 60 390 331 350 550 100 250 124 90 1795	200 60 260 351 351 550 400 124 90
VESTERN CANADA  Iberta Oats Ltd an-Oat Milling an-Oat Milling merson Milling opowich Milling mucker Foods restglen Milling ubtotal stal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)	Port Colibourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB	oat flour  oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour, oat products oat flour	165 60 390 331 350 550 100 250 124 90 1795	200 60 260 351 351 550 400 124 90
WESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling merson Milling popowich Milling mucker Foods estglen Milling abtotal  ASTERN CANADA M Agri-Industries Company	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatono, KK Ermerson, MB Yorkton, SK Saskatono, SK Barrhead, AB  S CRUSHING  Windsor, CN	oat flour  oat products oat flour, oat products oat flour oat flour oat products	165 60 390 331 350 550 100 250 124 90 1795	200 66 266 356 356 556 400 122 90 2014 2274
VESTERN CANADA  berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling popowich Milling popowich Milling popowich Milling pucker Foods estglen Milling ubtotal  ASTERN CANADA  M Agri-Industries Company inge Canada	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON	oat flour  oat products oat flour, oat products oat flour oat flour, oat products soybeans, canola soybeans	165 60 390 331 350 550 100 250 124 90 1795 2185	200
WESTERN CANADA  Berta Oats Ltd  an-Oat Milling  an-Oat Milling  merson Milling  powich Milling  powich Milling  mucker Foods estglen Milling  bitotal  tatal  ASTERN CANADA  M Agri-Industries Company  nge Canada  mifeld Oilseeds	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatono, KK Ermerson, MB Yorkton, SK Saskatono, SK Barrhead, AB  S CRUSHING  Windsor, CN	oat flour  oat products oat flour, oat products oat flour oat flour oat products	165 60 390 391 331 350 100 250 124 90 1795 2185	200 66 266 356 356 356 356 356 356 356 356 356 3
VESTERN CANADA Userla Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling merson Milling mucker Foods estglen Milling ubtotal obtal  ASTERN CANADA AM Agri-Industries Company inge Canada infield Oilseeds bitotal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON	oat flour  oat products oat flour, oat products oat flour oat flour, oat products soybeans, canola soybeans	165 60 390 331 350 550 100 250 124 90 1795 2185	20 6 26 35 35; 55; 15; 40; 12; 9; 201; 227;
IESTERN CANADA  berta Oats Ltd  an-Oat Milling an-Oat Milling merson Milling merson Milling mucker Foods estglen Milling bibtotal  ASTERN CANADA  M Agri-Industries Company nge Canada Inflied bibtotal  ESTERN CANADA	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatono, KK Ermerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON	oat flour  oat products oat flour, oat products oat flour oat flour oat products soybeans, canola soybeans	165 60 390 331 350 550 100 250 124 90 1795 2185	20 6 26 35 35 55 55 15 40 12- 9 201- 227- 3,600 3,000 6,700
IESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling popowich Milling	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON	oat flour  oat products oat flour, oat products	165 60 390 391 331 350 100 250 124 90 1795 2185	200 66 266 356 356 556 157 400 122 9 2014 2274 3,600 3,000 6,700
WESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling merson Milling powich Milling mucker Foods estglen Milling abtotal  ASTERN CANADA M Agri-Industries Company ringe Canada miffeld Oilseeds dibtotal  ESTERN CANADA M Agri-Industries Company AMAGRI-Industries Company Scotaled Proteins LP	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN)	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB	oat flour  oat products oat flour, oat products oat flour oat products soat flour oat flour oat products oat flour oat flour oat products	165 60 390 3311 350 100 250 124 90 1795 2185 3,600 3,000 100 6,700	20 6 26 35 35 55 15 400 12: 9 201- 227. 3,600 3,000 6,700
IESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling powich	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON	oat flour  oat products oat flour, oat products  can flour, oat products  soybeans, canola soybeans soybeans canola canola canola canola canola canola	165 60 390 390 391 350 550 100 250 124 90 1795 2185 3,600 5,000 100 6,700 2,000 n/a 1,000	20 6 26 26 35 55 55 15 140 12: 9 201-12 227- 3,600 1,000 1,000
WESTERN CANADA  Berta Oats Ltd  an-Oat Milling an-Oat Milling merson Milling powich Milling mucker Foods estglen Milling bitotal  ASTERN CANADA  M Agri-Industries Company nge Canada nifield Oilseeds bitotal  SESTERN CANADA  M Agri-Industries Company nge Canada nifield Oilseeds bitotal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Milters (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN) Bunge North America Bunge North America Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK	oat flour  oat products oat flour, oat products oat flour oat flour, oat products oat flour oat flour, oat products  soybeans, canola soybeans canola canola canola canola, flax canola	165 60 390 390 331 350 550 100 250 124 90 0 3.000 100 6,700 2,000 n/a 1,000 1,000 1,000	20 6 26 26 355 555 151 40 122 201- 227- 3,600 6,700 1,000 1,100 1,100
WESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling merson Milling merson Milling mucker Foods estglen Milling bitotal astern CANADA M Agri-Industries Company unge Canada anfield Oiseeds bitotal  ESTERN CANADA M Agri-Industries Company unge Canada milling	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN)  Bunge North America Bunge North America Bunge North America Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatoon, SK Ermerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask, AB	oat flour  oat products oat flour, oat products oat flour oat products oat flour oat flour oat products soybeans, canola soybeans  canola canola canola canola canola canola	165 60 390 390 331 350 550 100 250 124 90 1795 2185 3,600 3,000 100 6,700 pr 4 1,000 1,000 700	200 6 6 26 26 26 26 26 26 26 26 26 26 26 26
IESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling powich Milling merson Milling mucker Foods estglen Milling bibtotal didal  ISTERN CANADA M Agri-Industries Company nge Canada nfield Oilseeds bibtotal  M Agri-Industries Company sociated Proteins LP nge Canada	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask., AB Harrowby, MB	oat flour  oat products oat flour, oat products oat flour oat flour, oat products  soybeans, canola soybeans  canola canola canola canola canola canola canola canola	165 60 390 390 331 350 550 100 250 124 90 1795 2185 3,600 3,000 100 6,700 1,000 700 1,000 700 1,400 700 1,400	200 6 6 700 1.000 700 7.000 1.400 1.
IESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling merson Milling merson Milling mucker Foods estiglen Milling bibtotal total  ASTERN CANADA M Agri-Industries Company nge Canada nfield Oilseeds bitotal  ESTERN CANADA M Agri-Industries Company nge Canada ange Canada nge Canada	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatons, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask., AB Harrowby, MB Clavet, SK	oat flour  oat products oat flour, oat products oat flour oat flour oat products soybeans, canola soybeans  canola	165 60 390 390 391 350 550 100 250 124 90 1795 2185 3,600 3,000 100 6,700 1,000 1,000 700 1,000 2,000 2,000 2,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 1,000 2,000 2,000 1,000 2,000	200 6i 26i 35i 35i 55i 55i 400 1227-4 201-227-4 3,600 1,000 1,100 7,000 1,100 7,000 1,100
VESTERN CANADA berta Oats Ltd an-Oat Milling an-Oat Milling an-Oat Milling powich	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN) Bunge North America Cargill. USA JR International	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask., AB Harrowby, MB Clavet, SK Lethbridge, AB	oat flour  oat products oat flour, oat products  canola	165 60 390 391 331 350 550 100 250 124 90 1795 2185 3,600 100 6,700 1,000 1,000 1,000 1,000 1,000 1,000 1,400 2,000 975	200 66 266 355 355 556 158 9 9 201 227 227 3,600 6,700 1,000
VESTERN CANADA  liberta Oats Ltd an-Oat Milling an-Oat Milling merson Milling powich Milling mucker Foods (see the Milling) ubtotal	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN)  Archer Daniels Midland (USA) Independent (CAN) Bunge North America	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskatons, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask., AB Harrowby, MB Clavet, SK	oat flour  oat products oat flour, oat products oat flour oat flour oat products soybeans, canola soybeans  canola	3.600 3.000 3.000 3.000 3.000 3.000 1.000 3.000 1.000 6,700 2.000 1.000	200 6 6 700 700 700 700 700 700 700 700 7
WESTERN CANADA  Westa Oats Ltd an-Oat Milling an-Oat Milling merson Milling powich Milling micker Foods festglen Milling ubtotal  ASTERN CANADA  M Agri-Industries Company unge Canada unfield Oilseeds ubtotal  ESTERN CANADA  M Agri-Industries Company unge Canada unfield Oilseeds ubtotal  ESTERN CANADA  M Agri-Industries Company unge Canada under Canada und	International Multifoods (USA)  Independent (CAN) SWP (CAN) SWP (CAN) SWP (CAN) Independent (CAN) Grain Millers (USA) International Multifoods (USA) ConAgra (USA)  OILSEED  Archer Daniels Midland (USA) Bunge North America Independent (CAN) Bunge North America Cargill. USA JR International	Port Colbourne, ON  Edmonton, AB Portage la Prairie, MB Saskaton, SK Emerson, MB Yorkton, SK Saskatoon, SK Barrhead, AB  S CRUSHING  Windsor, ON Hamilton, ON Wingham, ON  Lloydminister, AB Ste. Agathe, MB Altona, MB Nipawin, SK Fort Sask., AB Harrowby, MB Clavet, SK Lethbridge, AB	oat flour  oat products oat flour, oat products  canola	165 60 390 391 331 350 550 100 250 124 90 1795 2185 3,600 100 6,700 1,000 1,000 1,000 1,000 1,000 1,000 1,400 2,000 975	200 66 266 355 355 556 158 9 9 201 227 227 3,600 6,700 1,000

Note: (BG) brewers grit (CF) corn flour, (CM) corn meal, (CS) corn starch r/a: not available \*\*

\*the recently closed National Starch plant in Collingwood is being converted to ethanol production \*\* plant closed Source: Milling and Baking Annual, Bakers Journal, AAFC and industry estimates

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BL	JLK FEED	INGRE	DIENT	SATS	ELECT	ED PO	NTS						ηſ	June 12, 2006	900		
SELECTED	REFERENCE	PRICE	(1)				PRICE S	SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHER
POINT	PERIOD	ASIS	WHEAT	$\sim$	BARLEY	$\neg$		MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
ncouver	June 12, 2006	FOB	143.00		137.00	144.00		256.00	152.00	102.00		1025.00	520.00					385.00
BC (4)(7)	June 5, 2006		143.00		137.00	148.50		269.50	160.00	100.00		1025.00	520.00					385.00
Calgary	June 12, 2006	FOB	113.00		111.00	133.00		249.50			125.00	1050.00	430.00					390.00
AB (4)	June 5, 2006		113.00	N/A	111.00	140.00		259.50			115.00	1000.00	430.00					390.00
Saskatoon	June 12, 2006	FOB	104.50	135.00		123.00		255.50	N/A		135.00	N/A	430.00			120.67		420.00
SK (4)	June 5, 2006		104.50	137.50	92.50	127.00		265.00	N/A		125.00	N/A	430.00			122.00		420.00
Winnipeg	June 12, 2006	FOB	146.00	140.00	113.00	120.00		240.50	ΑN		260.00	1087.50	515.00					380.00
MB (4)(9)	June 5, 2006		143.50	$\overline{}$	113.50	122.00		249.00	N/A		260.00	1087.50	515.00					380.00
Thunder Bay	June 12, 2006	In-Store	137.50		107.50													
ON (8)	June 5, 2006		136.75	N/A	106.55													
Lake Ports	June 12, 2006	On Board				107.66												
USA (3)	June 5, 2006	Vessel				115.21												
Bay Ports	June 12, 2006	In-Store	163.00	210.00														
NO	June 5, 2006		162.75	162.75 210.00	132.00													
Chatham	June 12, 2006	Track				105.06												
NO	June 5, 2006					118.73												
Toronto	June 12, 2006	N/A					FOB				171.00		405.00	N/A	A/N		268.00	330.00
ON (5)	June 5, 2006										171.00		405.00	N/A	N/A		285.00	330.00
Hamilton	June 12, 2006	N/A						227.74	N/A									
ON	June 5, 2006							238.54	N/A									
Eastern	June 12, 2006	FOB				103.91												
NO	June 5, 2006					112.00												
London	June 12, 2006	FOB												340.00	75.00			
NO	June 5, 2006													345.00	80.00			
Port Colborne	June 12, 2006	FOB								50.00				340.00	75.00			
NO	June 5, 2006									49.50				345.00	80.00			
Cardinal	June 12, 2006	FOB												345.00	90.00			
NO	June 5, 2006													350.00	95.00			
ıtreal	June 12, 2006		165.00	155.00	147.00	125.00		248.77	183.23	80.00	175.00	850.00	401.50	N/A	N/A		270.00	360.00
QC (5)	June 5, 2006		165.00	155.00	147.00	134.00	FOB	251.69	185.73	83.33	175.00	850.00	401.50	N/A	N/A		270.00	350.00
Trois-Rivières	June 12, 2006	In-Store	171.00		144.40	115.74												
50	June 5, 2006		174.00		143.40	_												
St. Jean QC (2)	June 12, 2006	FOB	151.25		135.35	_		245.00										
St. Hyacinthe QC	June 5, 2006		150.25	136.75	135.35			247.56										
Quebec	June 12, 2006	In-Store	167.00		164.86	128.33		247.41	198.90									
00	June 5, 2006		167.67		164.11	133.87		253.20	206.87									
Truro	June 12, 2006	Track	200.94	0.00	167.40	164.94		286.64	200.81		233.10		532.00					360.00
NS	June 5, 2006		202.71	0.00	167.40	161.38	FOB	274.03	200.81		233.10		532.00					350.00
Truro	June 12, 2006	Water	N/A		N/A	N/A												
NS	June 5, 2006	& Truck	N/A		N/A	N/A												
ifax	June 12, 2006	In-Store	181.95	N/A	N/A	164.45		297.80	242.95	297.50		0.00						
(9) SN	June 5, 2006		185.70		N/A	164.10		291.75	232.25	297.50		0.00						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

US\$1.00 = CAN\$1.1072

Closing date June 9/2006

N/A = not available

ootnotes:

: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### PRAIRIE GRAINS

Floor: Trunder BayrWCE) (2)   In-Store	Selected Points	Price Basis		This week	Last week	Month ago	Year Ago
C(BDT)			100	12-Jun-06	29-May-06	15-May-06	13-Jun-05
Clethridge   Barley   107.00   117.00   113.00   115.00     To: Bayport, ON (1)   In-store   Oat   N/A   N		in-Store					
To:   Bayport, ON   (1)   In-store   Wheel   160.61   159.61   159.61   130.03   136.03   1							
Oat							
Barley   134 39   140 39   140 39   142 39   140 39   142 39   140 39   142 39   140 39   142 39   140 39   140 39   142 39   140 39   1	Dayport, ON (1)	III-Store					
Montreal, QC							
Oat   N/A	Montreal QC (1)	In-store					
Barley	(1)	III Oloro					
Moncton, NB							
Oat N/A	Moncton, NB	Truck via Halifax					
Barley   163.50   169.50   171.50   1							
Truro, NS							
Date	Truro, NS	Truck via Halifax					
Hallfax, NS (1)   In-store   Wheat   172 28   171 28   167 20   169 00							
Hallfax, NS							
Oat   N/A	Halifax, NS (1)	In-store					
Barley							
Stephenville, NL							
Oat	Stephenville, NL	Track / Truck via Sydney					
Barley   NI/A							
Melfort, SK			Barley				
Oat   N/A	Melfort, SK		Wheat	N/A			
Bayort, ON			Oat	N/A	N/A		
Bayport, ON		Track	Barley	N/A			
Oat	Bayport, ON		Wheat				
Track   Barley   N/A			Oat	N/A			
Montreal, QC		Track	Barley	N/A			
Oat   NI/A   N	Montreal, QC		Wheat	N/A	N/A	N/A	
Moncton, NB			Oat	N/A	N/A	N/A	
Moncton, NB		Track	Barley	N/A	N/A	N/A	
Oat   N/A	Moncton, NB		Wheat	N/A	N/A	N/A	
Truck Barley N/A			Oat	N/A	N/A	N/A	N/A
Oat   N/A		Track			N/A	N/A	
Track / Truck via Sydney	Truro, NS				N/A	N/A	N/A
Stephenville, NL					N/A	N/A	N/A
Oat   N/A		Track / Truck via Sydney			N/A	N/A	N/A
Barley   N/A   N	Stephenville, NL				N/A	N/A	N/A
Selected Points						N/A	N/A
12-Jun-06   29-May-06   15-May-06   13-Jun-05   13-Jun-05   107.66   112.03   115.21   102.30   10.30   115.21   102.30   10.30   115.21   102.30   10.30			Barley	N/A	N/A	N/A	N/A
12-Jun-06   29-May-06   15-May-06   13-Jun-05   13-Jun-05   107.66   112.03   115.21   102.30   10.30   115.21   102.30   10.30   115.21   102.30   10.30							
12-Jun-06   29-May-06   15-May-06   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   13-Jun-05   107.66   112.03   115.21   102.30   105.20   126.70   131.07   134.25   121.34   107.20   134.25   121.34   107.20   134.46   105.25   121.34   107.20   134.46   105.25   133.04   139.58   142.32   134.11   133.04   139.58   142.32   134.11   107.20   134.04   139.58   142.32   134.11   107.20   134.04   139.58   142.32   134.11   107.20   134.04   139.47   142.60   134.04   139.47   142.60   134.04   139.47   142.60   134.04   139.47   142.60   134.04   139.47   142.60   134.04   139.47   1	Selected Points	Price Basis		This week	Last Wook	Month Age	
Track   105.06   112.03   115.21   102.30	Corn			_			
To:   Montreal, QC   (1)   In-store   126.70   131.07   134.25   121.34	From: US Lake Port	On Board Vessel					
From: Chicago (IL) Track 104.18 110.72 113.46 105.25  Track 104.18 110.72 113.46 105.25  Track 133.04 139.58 142.32 134.11  Trom: Chatham, ON Track 105.06 115.60 118.73 110.17  Track 128.93 139.47 142.60 134.04  Foymeal 48% Protein  From: Hamilton, ON 227.74 232.92 238.54 233.97  Track 252.07 257.25 262.87 258.30  Moncton, NB Track 270.82 276.00 281.62 277.05							
Track							
From: Chatham, ON Track 105.06 115.60 118.73 110.17 To: Montreal, QC Track 128.93 139.47 142.60 134.04  Soymeal 48% Protein From: Hamilton, ON 227.74 232.92 238.54 233.97 To: Montreal, QC Track 252.07 257.25 262.87 258.30 Moncton, NB Track 270.82 276.00 281.62 277.05							
Truco NS Truck 103.00 113.00 118.73 110.17 128.93 139.47 142.60 134.04 134.04 139.93 139.47 142.60 134.04 134.04 139.93 139.47 142.60 134.04 139.93 139.47 142.60 134.04 139.93 139.47 142.60 134.04 139.93 139.47 142.60 134.04 139.93 139.47 142.60 139.93 1							
Soymeal 48% Protein							
From: Hamilton, ON         227.74         232.92         238.54         233.97           o: Montreal, QC         Track         252.07         257.25         262.87         258.30           Moncton, NB         Track         270.82         276.00         281.62         277.05           Truck         270.82         276.00         281.62         277.05				0.00	100.77	172.00	134.04
O:         Montreal, QC         Track         252.07         257.25         262.87         258.30           Moncton, NB         Track         270.82         276.00         281.62         277.05							
O:         Montreal, QC         Track         252.07         257.25         262.87         258.30           Moncton, NB         Track         270.82         276.00         281.62         277.05           Truck         200.82         276.00         281.62         277.05					232.92	238.54	233 97
Moncton, NB Track 270.82 276.00 281.62 277.05				252.07	257.25		
Truro NS Trook				270.82			
217.07 213.22 204.04 78077	Truro, NS	Track		274.04	279.22	284.84	
Stephenville, NL         Track / Truck via Sydney         322.67         327.85         333.47         328.90	Stephenville, NL	Track / Truck via Sydney		322.67	327.85		

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

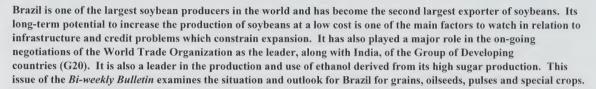
n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

## Bi-weekly Bulletin

July 14, 2006 Volume 19 Number 10

### BRAZIL



#### Introduction

Agriculture contributes 10% to Brazil's Gross Domestic Product (GDP) and employs 20% of the country's labour force. If agriculture related sectors, such as: packaging, crop inputs, biofuels and agricultural equipment are included, Agriculture would contribute nearly 30% to the GDP.

The main agriculture products produced in Brazil are: coffee, soybeans, wheat, rice, corn, sugar cane, cocoa, citrus, beef and poultry. The main exports are: cocoa, coffee, soybeans, beef, poultry, tobacco, orange juice, various tropical fruits and nuts.

Brazil faces major competitors on the international market from United States (US), the European Union (EU), Canada, Australia, New Zealand and other emerging nations such as Thailand, Malaysia, South Africa, Mexico and Chile.

Canadian agri-food exports to Brazil have declined steadily from CAN\$394 million (M) in 1996 to CAN\$39M in 2005. This is largely due to the depreciation of the Brazilian real (R), along with competition from Mercosur countries, in which wheat exports. Canada's dominant export to Brazil, were replaced by less expensive Argentine wheat. Canada continues to have a substantial negative trade balance with Brazil (CAN\$512M in 2005) for agricultural and agri-food products, despite the fact that Brazil is a large importer. Canada's market share of Brazilian imports was less than 1% in 2005.

The successful negotiation of the Canada-Brazil Consultative Committee on Agriculture in June 2006 will provide both countries an instrument to improve the bilateral relationship and work strategically together towards areas of mutual interest. However, further branding and promotion by Agriculture and Agri-Food Canada's interdepartmental Brazil Team, will be necessary in order to gain a more balanced agri-food trading relationship with Brazil.

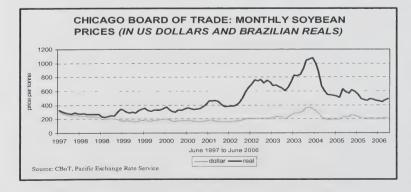
#### **Agriculture Policy**

Brazilian agricultural policy is based on two main tools: credit and income guarantees to producers. Credit is provided for working capital, marketing, storage, and investment. Income guarantees rely on a set of devices developed under the Minimum Guaranteed Price Policy to support prices and producers' income.

Government credit is by far the dominant source of financing available to agricultural producers. The credit system provides financial resources at subsidized fixed, lowinterest rates through separate production and marketing programs (60%), investment programs (30%), and programs for financing agribusinesses at market rates (10%).

Brazilian agriculture has been in a financial crisis. The real has appreciated by 29% for the past three years, from 3.07 reals per US dollars (R/US\$) in 2003 to 2.19 R/US\$ for 2006 to date. This is in comparison to a depreciation of 185% from 1997 to 2003. The recent appreciation of the real depressed domestic prices significantly. The Chicago Board of Trade (CBoT) soybean future prices in US dollars decreased by 28%, from US\$297 per tonne (/t) for 2003-2004 to US\$/214/t for 2005-2006 to date. For the same period, CBoT soybean prices in reals decreased by 46% from 878 R/t to 474 R/t.

The rising energy price has significantly raised input costs for Brazilian producers, such as fertilizer, machinery and transportation costs. As a result, local soybean prices have been below production costs in some areas. Producers have been unable to pay off their debts and farmland





prices have been declining sharply. The drought and soybean rust made the situation even worse.

On April 6, 2006 the Minister of Agriculture, Roberto Rodrigues, announced an aid package of \$14.7 billion (G) reals (US\$6.9G) to alleviate financial difficulties. This is the second year in a row that the Brazilian government has helped farmers with an aid package.

On May 12, 2006, the Brazilian government announced a plan offering US\$470M in price supports to soybean growers. On May 26, 2006, the government announced another aid package primarily for debt deferments up to 4 years. Soybean farmers are struggling with low prices, a 75% increase in internal transportation costs and sharply higher fertilizer, fuel and rust control chemical costs.

The Brazilian government's support to producers has been very low, amounting to about 3% of the value of production in 2004. Only a small portion of the latest aid package will provides a subsidy, and therefore will not likely affect production or trade. The aid is expected to increase Brazil's level of producer support by an additional percentage point in 2006.

#### **Trade Agreements**

Mercosur, the Southern Common Market customs union, was formed in 1991 by Brazil, Argentina, Paraguay and Uruguay. Venezuela became the fifth member on July 4, 2006. There are currently five associate members of Mercosur, i.e. Bolivia, Colombia, Ecuador, Peru, and Chile.

Mercosur is presently involved in 24 trade dialogues and negotiations, with partners such as India, the South African Customs Union, Egypt, Morocco, China and Mexico. In 2004, Mercosur signed a trade agreement with the Andean Community comprised of Bolivia, Columbia, Ecuador, Peru and Venezuela.

On May 11, 2005 Mercosur signed a free trade zone frame agreement with the Gulf Cooperation Council, consisting of Saudi Arabia, Bahrain, Qatar, the United Arab Emirates, Kuwait, and Oman.

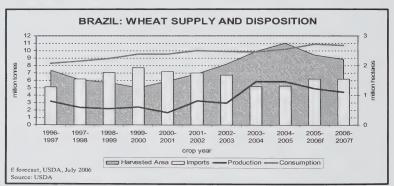
#### Wheat

Brazil is one of the world's five leading wheat importers. Over the last five years, Brazilian wheat imports averaged 6.4 million tonnes (Mt), accounting for 65% of the total domestic consumption. Over the past ten years, while wheat consumption increased steadily, wheat imports have been relatively stable, as seeded area and production increased. However, wheat area was still small, at about 11% and 17% of the area harvested for soybean and corn, respectively.

For 2005-2006, wheat production decreased to 4.9 Mt, 17% below 2004-2005, as heavy rains during harvest led to a fall in harvested area and lower yields. Imports are forecast to rise by 19% to 6.2 Mt, mostly from Argentina, Paraguay and the US. Brazilian wheat imports from the US are largely Hard Red Winter (HRW) wheat. Brazil has not historically been a wheat exporter. However, in 2003-2004, it exported 1.3 Mt of wheat due to excessive supplies of medium to lower quality wheat. In 2005-2006, Brazilian exports are estimated at 0.75 Mt.

For 2006-2007, area seeded is forecast to fall slightly and, assuming average yields, production is forecast to decrease by 10% to 4.4 Mt, with imports unchanged at 6.2 Mt and exports declining to 0.03 Mt.

Brazil was an important wheat market for Canada and Canadian exports averaged 1.4 Mt during the 1991-1992 to 1995-1996 period. However, Canadian wheat exports to Brazil have decreased significantly since then. With the establishment of the Mercosur, a 10% tariff differential plus a



#### **BIOFUELS**

Brazil is the world's largest producer of biofuels, producing 16.5 billion litres (GL) and exporting over 2.0 GL of ethanol in 2005. In Brazil, renewable fuels account for over 20% of transportation fuels.

The Brazilian government began a National Fuel Alcohol Program in the 1970s to increase the share of domestically produced fuel used in the transportation sector. The original program was eliminated but the government still provides support to ethanol production through a combination of market regulation and tax incentives. Primary support through market regulation takes the form of an official blending ratio of ethanol with gasoline of between 20-25% in transportation fuel,

In Brazil, ethanol is produced from sugarcane, which is a more efficient source of fermentable carbohyrates as well as much easier to grow and process. One tonne of harvested sugarcane contains about 145 kilograms (kg) of dry fiber (bagasse) and 138 kg of sucrose. If the cane is processed for ethanol and all the sucrose is used, 72 L of ethanol is produced. Vehicles that can run on ethanol, gasoline or a mixture of the two account for 70% of all vehicles manufactured in Brazil. The US produced 16.2 GL of fuel ethanol and imported 500 ML almost all from Brazil, in 2005. As a low cost ethanol producer, Brazil may be interested in exporting ethanol to Canada. However, Canada has an import tariff of CAN\$0.0492 per litre on ethanol.

On October 30, 2002, Brazil introduced the Prodiesel program to develop technology for the production, industrialization, and use of biodiesel, and its mixtures with diesel using pure and residual veg oils. The Brazilian government has also enacted a law establishing biodiesel obligations: 2% by the end of 2007 (800 ML per year) and a final goal of 20% by 2020 (12 GL per year).

25% tax on the freight for non-Mercosur countries practically excludes Canadian wheat from being priced competitively with Argentinean wheat. In addition, the closer proximity, as well as less expensive (lower quality) wheat, gives Argentina a geographical advantage in the price sensitive Brazilian market. For 2005-2006, Canadian wheat exports to Brazil are forecast at 40,000 t. For 2006-2007, Canadian wheat exports to Brazil are forecast to be similar to 2005-2006.

#### Corn

Brazil is the third largest corn producer in the world only behind the US and China. A major portion of the corn crop is consumed by the large livestock industry. The poultry industry accounts for about 60% of the domestic feed use. The corn crop is predominantly non-genetically modified (GM).

For 2005-2006, corn production increased to 41.0 Mt, 17% above 2004-2005 due to higher harvested area and yields. Imports are forecast at 0.5 Mt, mostly from Paraguay and Argentina. Brazilian corn exports are estimated at 1.5 Mt, up from the previous year but much lower than before, as Brazilian export prices are not competitive with US and Argentine free on board (FOB) prices, partially due to the relative strength of the *real* against the US dollar.

For 2006-2007, area seeded to corn is forecast to fall marginally and, assuming average yields, production is forecast to decrease marginally to 40.5 Mt. However, due to large carry-in stocks and an expected rise in imports, Brazilian corn supplies are forecast to rise marginally, while exports are projected to drop by 50% to 1.0 Mt

#### **Barley and Oats**

For 2005-2006, Brazilian barley imports are estimated at 150,000 tonnes (t) and are consumed domestically as feed. For 2006-2007, Brazilian barley imports are forecast to be similar to 2005-2006.

Canadian malt exports to Brazil have decreased significantly since 1997-1998, when exports reached the highest of 114,000 t. Competition from cheaper, lower quality EU malt and preferential treatment for Mercosur countries are the major factors contributing to declining market shares for Canada. For 2005-2006, Canadian malt exports to Brazil are expected to be similar to 2004-2005 at 27,000 t. For 2006-2007, Brazilian malt imports are forecast to be

similar to 2005-2006 with Canadian malt exports to Brazil unchanged from last year.

Brazilian oat production for 2006-2007 is projected at 0.5 Mt, down marginally from 2005-2006. The majority of oats used in Brazil are also consumed as feed, with very little used for food use

#### Soybeans

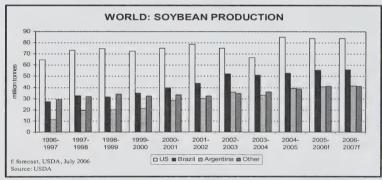
Brazil is one of the largest exporters of soybeans, soymeal and soyoil with over 30% of the market share. The use of soybeans and soybean products in animal feed has been a major factor in the increase of soybean production. Brazilian exports of these three commodities have risen from 17 Mt to over 40 Mt in the last 10 years.

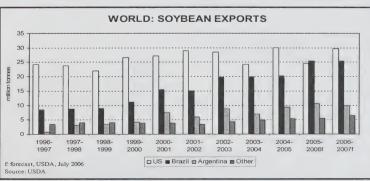
It is expected that in 3-5 years, Brazil will be the world's largest producer of soybeans. Lower production costs give Brazil a strong competitive edge in international markets for soybeans. The cost of production in Brazil is much lower than in Canada and the US and has contributed to Brazil's increase in market share. Currently, this advantage is partially offset by higher transportation and marketing costs to export destinations.

Brazil plays an important role in determining soybean prices. Brazil produces about 25% of world's soybean production. Between Brazil and Argentina, they account for about 55% of the world market for soybean exports.

Brazil is one of the few major soybean producers that have officially banned the use of GM varieties. However, producers would like to have the option to plant both GM and non-GM soybeans so they can capture cost savings and improve productivity. Brazil feels that it will lose access to markets in Europe and Asia, if GM soybeans are approved for commercial use.

For 2005-2006, soybean production increased to a record 55.0 Mt, 4% above 2004-2005 due to higher yields. As a result, Brazilian soybean exports for the October-September marketing year are currently estimated at a record 25.3 Mt, up 26% from 2004-2005. The main markets for Brazilian soybeans are China and the EU. The appreciation of the *real* and the high transportation and handling costs have depressed soybean prices in interior producing areas to levels below production costs.





For 2006-2007, area seeded to soybeans is expected to fall for the second consecutive year, in response to low prices from burdensome domestic stocks and large US supplies. This, combined with high costs for fungicides required to control the spread of the Asian Rust Fungus is expected to cause producers to shift area out of soybeans and into rice. However, Brazilian soybean production is forecast to increase marginally to 56.0 Mt, due to higher yields. Soybean exports are forecast to fall marginally to 25.4 Mt.

#### Soymeal

The domestic demand for soymeal has increased in line with the expansion in the poultry sector. Approximately 65% of domestic soymeal consumption goes to the poultry sector and 25% goes to pork production. Generally, about 60-65% of the soymeal produced is exported, mainly to Japan and China.

For 2005-2006, domestic crush of soybeans is estimated at 27.5 Mt, down 6% from last year. Soymeal production is estimated at 21.2 Mt, marginally below the record production of 2004-2005. With lower total supplies, soymeal exports are projected at 12.4 Mt, compared to 14.2 Mt in 2004-2005.

For 2006-2007, soybean crush and soymeal production are projected to rise to 28.0 Mt and 21.7 Mt, respectively. Exports are forecast to increase marginally to 12.5 Mt.

#### Soyoil

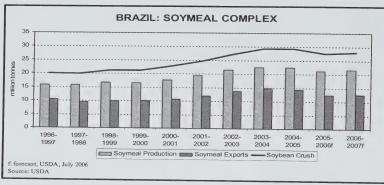
Soyoil and canola oil are substitutes in the vegetable oil market. As Brazilian soybean exports increase, the world price of soybeans falls, depressing the price of canola. Brazilian soyoil production and exports have been flat during the last 4 years, at about 5.5 Mt and 2.4 Mt, respectively.

For 2005-2006, soyoil production is projected to fall by 6% to 5.1 Mt and exports are forecast to decrease by 13% to 2.1 Mt.

For 2006-2007, soyoil production is forecast to increase to 5.2 Mt, while exports are forecast to be similar to 2005-2006.

#### **Pulse and Special Crops**

Brazil is the second or third largest, depending on the year, market for Canadian canary seed. In 2004-2005 Canadian



exports were 24,000 t and are expected to increase to 25,000 t in 2005-2006.

For 2006-2007, Canadian exports are forecast to remain at about 25,000 t. Although Argentina is the preferred supplier of canary seed to Brazil because of the free trade agreement, its production is only about 18,000 t. Therefore, Canada supplies most of the canary seed used in Brazil.

Canada exported 8,000 t of **dry peas** to Brazil in 2004-2005. Exports for 2005-2006 and 2006-2007 are expected to be similar to 2004-2005. Brazil imports green peas for food use. Imports have been relatively stable during the past 5 years at about 22,000 t. Argentina is the main supplier.

Canada exported 13,000 t of lentils to Brazil in 2004-2005. Exports for 2005-2006 and 2006-2007 are expected to be similar to 2004-2005. Brazil imports mostly large green lentils. Nearly all of Brazilian lentil imports were from Canada. Imports have been relatively stable.

Canada exported 1,400 t of **chickpeas** to Brazil in 2004-2005. Exports for 2005-2006 are expected to be similar to 2004-2005, but increase to 2,000 t in 2006-2007, as Canadian production increases. Brazil imports mostly large kabuli chickpeas. Imports have been relatively stable during the past 5 years at about 4,000 t. Mexico and Canada are the main suppliers.

#### **Market Prospects**

Canada is expected to continue to support existing exports of Canadian agricultural products to Brazil while exploring new opportunities with agricultural organizations that have targeted Brazil as potential market. Canada will continue to explore niche opportunities to reach Brazil's consumer market for agricultural foods.

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#### CANADA: GRAINS AND OILSEEDS OUTLOOK

June 27, 2006

Statistics Canada (STC) estimates that the areas seeded to non-durum wheat, oats, corn, mixed grains, flaxseed and soybeans have increased for 2006, while areas for durum wheat, barley, canola, rye and summerfallow have decreased. Crop development and condition is, in general, normal. It is assumed that precipitation will be normal for the growing and harvest periods and that quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are good in most areas, although there are areas which are too dry and other areas which have excessive moisture. The abandonment rate is expected to be normal. However, in north-eastern Saskatchewan it is estimated that more than 400,000 hectares will not be seeded this year due to excessive moisture, and the AAFC harvested area projections have been adjusted accordingly.

AAFC forecasts that total <u>production</u> of grains and oilseeds in Canada will decline by 6% from 2005-06, to 63 million tonnes (Mt), above the I0-year average of about 60 Mt. In western Canada, production is forecast to decline by 7%, to 47.3 Mt, with eastern Canadian production down by 2%, at 15.5 Mt. <u>Exports</u> and <u>domestic use</u> are expected to increase in 2006-07. Non-durum wheat, canola, feed barley and corn <u>prices</u> are expected to increase from 2005-06, while durum, oat, flaxseed and soybean prices are expected to decrease. <u>Prices</u> will continue to be pressured by the strong Canadian dollar. The major factors to watch are: growing conditions in the US corn belt, US and Canadian spring wheat crop conditions, the biofuel market, ocean freight rates and the Canada/US exchange rate.

#### **DURUM**

For 2006-07, production is forecast to decrease by 35% due to lower area seeded and yields. This is partly offset by higher carry-in stocks. Supply is forecast to fall by 16% to 7.1 Mt, but remain 8% above the 10-year average. Exports are expected to decrease by 9%, due to increased production in North Africa and the EU, the major importing regions. Carry-out stocks are forecast to fall by 27%, but remain 22% above the 10-year average. The Canadian Wheat Board (CWB) Pool Return Outlook (PRO) is below 2005-06 for most grades due to lower demand and the strong Canadian dollar. The discount of No.1 CWAD 11.5 durum to No.1 CWRS 11.5 wheat is projected at \$17/t, the largest on record.

WHEAT (ex-durum)

Production is forecast to increase by 8%, with the larger harvested area only partly offset by lower expected trend yields. Higher carry-in stocks will also contribute to increased supply. Exports are forecast to increase by 25% due to record production of 2.4 Mt in Ontario and increased supply of high quality wheat in western Canada. Wheat feeding is expected to decline, due to reduced supplies of feed wheat. Carryout stocks are expected to decline by 10%, to a level close to the 10-year average. The CWB PRO for most grades/classes is up from 2005-06 due to higher world prices, which more than offset the strong Canadian dollar. However, the premiums for high protein No.1 CWRS are forecast to decrease due to the expected better quality of the 2006 Canadian and US HRS crops.

#### BARLEY

Production is forecast to decrease by 12% due to lower area and yields. Lower carryin stocks will also contribute to a 13% decrease in supply. Exports are forecast to decrease by 19%, as lower feed barley exports are only partially offset by higher exports

of malting barley. Despite lower exports and domestic feed use, carry-out stocks are forecast to fall significantly. The average off-Board feed barley price (No.1 CW, instore Lethbridge) is forecast to increase by \$20/t from 2005-06 to \$130/t. The CWB PRO for No. 1 CW feed barley for Pool A in 2006-07 is \$113/t, vs. \$122/t for Pool B in 2005-06. The CWB PRO for SS2R malting barley is \$161/t vs. \$170/t for 2005-06, due to strong export competition from Australia.

#### **CORN**

Production is forecast to decrease by 6% as a result of lower yields. Imports are forecast to increase significantly from 2005-06, as a result of lower domestic supply and strong demand for animal feed and ethanol. Carry-out stocks are forecast to drop by 22%. The average price at Chatham elevator is forecast to increase by \$20/t due to higher US corn prices.

#### OATS

Production is forecast to increase by 17% due to larger area and a return to normal abandonment rates. Supply is expected to increase as higher production more than offsets lower carry-in stocks. Exports are forecast to rise marginally from 2005-06, as a result of strong US import demand. Although feed use is expected to rise significantly, carry-out stocks are projected to rise by 22%. Chicago Board of Trade oat nearby futures prices are forecast to decrease by Cdn\$15/t from 2005-06 to Cdn\$125/t, narrowing the US price premium for oats over corn.

#### **CANOLA**

Production is forecast to decrease by 16% to 8.1 Mt because of slightly lower area and yields. Supply is expected to decrease by 6%, but remain historically high, due to burdensome carry-in stocks. Exports are forecast to remain at the record setting pace of 2005-06 largely due to reduced competition from the EU-25 and increased European bio-diesel production. Domestic crush is forecast to rise slightly following expansions to some processing plants. Carry-out stocks are forecast to fall but will remain significantly above the 10 year average. Prices are expected to rise from

the low of 2005-06, but will be pressured by lower US soyoil prices.

FLAXSEED (excluding solin)

Production is forecast to decrease by 6% due to lower yields. Supply is expected to rise sharply because of burdensome carryin stocks resulting from high production in 2005-06 and low EU imports. Although exports and total domestic use are forecast to rise, carry-out stocks are expected to increase to a burdensome 0.75 Mt vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

#### SOYBEANS

Production is forecast to decrease by 6%, as lower yields more than offset the rise in area. Supply is forecast to decrease as reduced output more than offsets the projected rise in imports and carry-in stocks. Exports are forecast to increase to a record high, while domestic crush increases slightly from 2005-06. Although carry-out stocks are forecast to fall, prices are expected to pressure by lower US soybean prices.

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Grain and Crop Year (a)	Area Seeded thousan	Area Harvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
						tirododiri						
Durum												
2004-2005	2,230	2,141	2.32	4,962	1	6,752	3,218	254	536	1,013	2,521	201
2005-2006F	2,341	2,297	2.58	5,915	1	8,436	4,050	255	671	1,086	3,300	179*
2006-2007F	1,725	1,710	2.24	3,825	1	7,126	3,700	260	566	1,026	2,400	175**
Wheat Except	Durum											
2004-2005	8,169	7,722	2.71	20,898	13	25,203	11,593	2,845	4,521	8,138	5,471	190
2005-2006F	7,753	7,530	2.77	20,860	19	26,351	12,000	2,870	4,385	8,151	6,200	186*
2006-2007F	9,025	8,700	2.58	22,475	10	28,685	15,000	3,100	4,125	8,085	5,600	192**
All Wheat	-,	-,		,		,	,	-,	.,	-,	-,	
2004-2005	10,399	9,862	2.62	25,860	14	31,955	14,812	3.099	5,056	9,151	7,992	
2005-2006F	10,094	9,826	2.72	26,775	20	34,787	16,050	3,125	5,056	9,237	9,500	
2006-2007F	10,750	10,410	2.53	26,300	11	35,811	18,700	3,360	4,691	9,111	8,000	
2000-20071	10,730	10,410	2.00	20,300	11	33,011	10,700	3,300	4,091	9,111	8,000	
Barley												
2004-2005	4,678	4,050	3.26	13,186	83	15,371	1,863	268	9,358	10,019	3,489	112
2005-2006F	4,440	3,889	3.21	12,481	45	16,015	2,700	260	9,650	10,315	3,000	105-115
2006-2007F	4,090	3,510	3.11	10,930	30	13,960	2,200	270	9,085	9,760	2,000	120-140
Corn							,		•	,	****	
2004-2005	1,185	1,072	8.24	8.837	2,422	12,401	242	2,395	7.951	10.358	1.802	100
2005-2006F	1,124	1,096	8.63	9,461	1,600	12,862	250	2,500	8,297	10,812	1,800	90-110
2006-2007F	1,135	1,105	8.01	8,855	2,900	13,555	200	3,300	8,640	11,955	1,400	110-130
Oats	1,100	1,103	0.01	0,033	2,300	13,333	200	3,300	0,040	11,555	1,400	110-130
2004-2005	1,995	1,315	2.80	3,683	26	4 407	4 075	440	4 500	4 004	000	404
2004-2005 2005-2006F						4,497	1,675	118	1,560	1,834	988	131
	1,853	1,326	2.59	3,432	15	4,435	1,700	140	1,525	1,835	900	135-145
2006-2007F	2,205	1,555	2.57	4,000	10	4,910	1,750	140	1,745	2,060	1,100	115-135
Rye												
2004-2005	284	165	2.53	418	1	487	122	48	155	220	145	69
2005-2006F	226	148	2.42	359	1	505	120	48	160	225	160	70-80
2006-2007F	205	134	2.24	300	1	461	110	48	156	221	130	80-100
Mixed Grains												
2004-2005	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006F	209	109	2.78	303	0	303	0	0	303	303	0	
2006-2007F	230	121	2.85	345	0	345	0	0	345	345	0	
Total Coarse (	Grains						_	_			· ·	
2004-2005	8,362	6.713	3.94	26,442	2,531	33,074	3,902	2.828	19,342	22,749	6.424	
2005-2006F	7,852	6,568	3.96	26,036	1,661	34,121	4,770	2,948	19,936	23,491	5,860	
2006-2007F	7,865	6,425	3.80	24,430	2,941	33,231	4,260	3,758	19,930	24,341	4,630	
2000 20011	7,000	0,420	0.00	24,400	2,041	33,231	4,200	3,730	19,971	24,341	4,030	
Canola												
2004-2005	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	328	3,403	1,629	309
2005-2006F	5,491	5,283	1.83	9,660	125	11,415	5,000	3,400	470	3,915	2.500	270-290
2006-2007F	5,420	5,156	1.58	8,125	150	10,775	5,000	3,450	480	3,975	1,800	270-310
Flaxseed						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,	-,		0,0.0	.,000	2.00.0
2004-2005	728	528	0.98	517	39	648	468	n/a	n/a	151	30	n/a
2005-2006F	842	803	1.35	1,082	40	1,152	425	n/a	n/a	227	500	275-285
2006-2007F	858	800	1.26	1,010	20	1,530	550	n/a		230	750	225-265
Soybeans	000	000	1.20	1,010	20	1,550	330	II/a	n/a	230	750	223-203
2004-2005	1,229	1,178	2.59	3.048	393	0.504	4.400	4.040	4.57	0.400		
2005-2006F	1,176	1,170	2.70			3,581	1,122	1,610	457	2,190	270	248
	,	,		3,161	300	3,731	1,250	1,600	461	2,181	300	215-225
2006-2007F	1,210	1,197	2.48	2,970	350	3,620	1,350	1,650	270	2,020	250	195-235
Total Oilseeds		0.040										
2004-2005	7,277	6,643	1.70	11,293	540	12,674	5,002	4,641	927	5,743	1,929	
2005-2006F	7,510	7,255	1.92	13,904	465	16,298	6,675	5,000	931	6,323	3,300	
2006-2007F	7,487	7,154	1.69	12,105	520	15,925	6,900	5,100	750	6,225	2,800	
Total Grains A	nd Oilsead											
2004-2005	26,038	23,219	2.74	63,596	3.095	77 702	22.745	10.500	05.005	07.040	40.045	
2005-2006F	25,456	23,650	2.74	66,715	3,085	77,703	23,715	10,568	25,325	37,643	16,345	
2005-2000F 2006-2007F	26,103	23,989	2.62		2,146	85,206	27,495	11,073	25,923	39,050	18,660	
2000-2007	20,103	25,505	2.02	62,835	3,472	84,967	29,860	12,218	25,412	39,677	15,430	

<sup>(</sup>a) Crop year is August-July except corn and soybeans which are September-August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Totals excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Com (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - May 25, 2006

<sup>\*\*</sup> CWB PRO - June 22, 2006

F: Forecast; Agriculture and Agri-Food Canada --- June 27, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

#### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

June 27, 2006

For 2006-07, the total area seeded to pulse and special crops in Canada decreased by 12% from 2005-06, as higher areas for dry peas, chickpeas and buckwheat were more than offset by lower areas for lentils, dry beans, mustard seed, canary seed and sunflower seed. Statistics Canada's (STC) seeded area survey, conducted during May 24 to June 4 and released on June 22, provided estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been forecast by AAFC. Crop development and condition is, in general, normal. It is assumed that precipitation will be normal for the growing and harvest periods and that quality will be normal. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are good in most areas, although there are areas which are too dry and other areas which have excessive moisture. The abandonment rate is expected to be normal, except for dry peas and canary seed in Saskatchewan for which slightly higher than normal abandonment is forecast because of excessive moisture in north-eastern Saskatchewan, where a significant portion of these crops are produced.

Total production in Canada is forecast to decrease by 16%, from 2005-06, to 4.47 million tonnes (Mt). Total supply is expected to decrease by 11% to 5.98 Mt, as higher carry-in stocks offset some of the decrease in production. Exports, domestic use and carry-out stocks are forecast to decrease because of lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed, canary seed and sunflower seed, decrease for dry beans and chickpeas, and be the same for buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are weather conditions, especially precipitation, during the growing and harvest periods in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in the major producing regions, especially the United States, the European Union, Turkey, Australia, India and Mexico.

#### DRY PEAS

For 2006-07, production and supply are forecast to decrease, as lower yields and higher abandonment more than offset the 4% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is expected to remain stable at 12.2 Mt as higher production, mainly in the US and EU, is offset by lower carry-in stocks. Canadian exports are forecast to decrease because of lower Canadian supply and lower demand in the EU feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 8%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to lower Canadian supply.

#### **LENTILS**

For 2006-07, production and supply are forecast to decrease sharply due to a 34% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils, but increase for red lentils. Carryin stocks are forecast to be high for green lentils, but low for red lentils. World supply is forecast to decrease marginally to 4.54 Mt, due to a fall in the supply of green lentils. Canadian exports are expected to increase because of a higher supply of red lentils. Carry-out stocks are forecast to decrease sharply, with a s/u of 41%. The average price is forecast to increase for green lentils, but decrease for red lentils as the supply of green lentils decreases, while the supply of red lentils increases. Over all types and grades, the average price is forecast to increase.

#### **DRY BEANS**

For 2006-07, production is expected to increase marginally, as a 15% lower seeded area is more than offset by lower abandonment and higher yields. Production is forecast to be similar to 2005-06 for all classes of dry beans, white pea, pinto, Great Northern, dark and light red kidney,

cranberry, black, small red and pink. Supply is expected to increase slightly because of higher carry-in stocks. In the US, production is expected to decrease by 8% to 1.09 Mt, while supply decreases only marginally to 1.32 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 7%. The average price, over all classes and grades, is forecast to decrease because of the higher Canadian supply and the stronger Canadian dollar.

#### CHICKPEAS

For 2006-07, production and supply are forecast to increase, as an 82% higher seeded area more than offsets lower yields. Production is forecast to increase for all types, large kabuli, small kabuli and desi. World supply is expected to decrease by 2% to 9.0 Mt, as an increase for the kabuli type is more than offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 13%. The average price, over all types and grades, is forecast to fall due to higher world supply of the kabuli type, which accounts for about 80% of Canadian production, although the price of the desi type is forecast to increase.

#### MUSTARD SEED

For 2006-07, production and supply are forecast to decrease because of a 34% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is expected to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease sharply, with a s/u of 34%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2006-07, production and supply are forecast to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 21% to 345,000 t. Canadian exports are expected to decrease slightly due to higher prices, while carry-out stocks decrease sharply, with a s/u of 43%. The average price is forecast to rise because of the lower supply.

#### SUNFLOWER SEED

For 2006-07, production and supply are forecast to increase as a 15% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is expected to decrease by 15% to 1.63 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 15%. The average price, over both types, is forecast to increase only slightly, as support from lower US supply is mostly offset by pressure from higher Canadian supply and the stronger Canadian dollar.

#### BUCKWHEAT

For **2006-07**, Canadian production and supply are forecast to increase due to higher seeded area. The average price is expected to be the same as in 2005-06.

#### FURTHER INFORMATION:

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	Area	Area				Total		Total Domestic Use	Carry-out	Average
Grain and	Seeded	Harvested	Yield	Production	Imports (b)	Supply	Exports (b)	(d)	Stocks	Price (e)
Crop Year (a)	thousa	and ha	t/ha			-thousand	metric tonnes-			\$/t
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	57	3,600	1,853	1,152	595	135
2005-2006f	1,366	1,319	2.35	3,100	90	3,785	2,400	1,035	350	110-130
2006-2007f	1,420	1,349	2.18	2,940	100	3,390	2,100	1,040	250	110-130
Lentils	,	.,		2,0 10	100	0,000	2,100	1,040	250	110-140
2002-2003	601	387	0.91	354	9	494	320	119	55	200
2003-2004	554	536	0.97	520	5	580	367	175	38	390
2004-2005	778	750	1.28	962	10	1.010	451	314		420
2005-2006f	884	862	1.48	1,278	10	1,533	640		245	310
2006-2007f	587	558	1.24	690	10	1,280	670	313	580	220-240
Dry Beans		000	1.2.7	030	10	1,200	670	240	370	235-265
2002-2003	230	219	1.89	414	40	489	200			
2003-2004	167	167	2.13	356	31	482	298	96	95	445
2004-2005	163	126	1.75	220	28		344	83	55	495
2005-2006f	197	175	1.85	324		303	278	20	5	650
2006-2007f	168	166	1.96	324	35	364	295	44	25	485-505
Chickpeas	100	100	1.90	325	30	380	310	45	25	455-485
2002-2003	221	154	1.01	156	_	0.15				
2003-2004	63	63			9	345	105	160	80	300
2003-2004	47	39	1.08 1.31	68	2	150	74	51	25	330
2005-2006f	79			51	4	80	47	28	5	385
2005-2006f 2006-2007f	144	73	1.42	104	8	117	75	37	5	470-490
	144	132	1.21	160	5	170	110	40	20	385-415
Mustard Seed	200	055	0.00							
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006f	212	206	0.98	201	1	396	135	86	175	255-275
2006-2007f	140	135	0.89	120	1	296	140	81	75	285-315
Canary Seed										
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006f	190	186	1.22	227	0	397	180	32	185	180-200
2006-2007f	125	117	0.98	115	0	300	175	35	90	195-225
Sunflower See										
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006f	93	75	1.19	89	25	132	45	67	20	335-355
2006-2007f	79	74	1.49	110	20	150	60	70	20	335-365
Buckwheat										
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.33	8	1	9	4	5	0	345-365
2006-2007f	10	9	1.00	9	1	10	5	5	0	340-370
Total Pulse And								Ů	3	2 10 07 0
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,734	1,235	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,422	509	
2004-2005	3,145	2,948	1.78	5,237	136	5,882	2,947	1,703	1,232	
2005-2006f	3,028	2,902	1.84	5,331	170	6,733	3,774	1,619	1,232	
2006-2007f	2,673	2,540	1.76	4,469	167	5,976	3,570	1,556	850	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, June 27, 2006

ICE OF BULK	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	SCREL	JEN :	ה בי ה	ורני	בי	O I NI						٦	July 10, 2006	$\simeq$ $^{1}$		
PRICE		(1) WHEAT	OATS	BARLEY	CORN	PRICE	BASIS MEAL	CANOLA	MILL- FFFDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY AI FAI FA	FEATHER
FOB	+		+		_		254.50	152.00	98.00		1025.00	520.00		1	2		385.00
		143.00	N/A	137.00	140.00		252.00	152.00	98.00		1025.00	520.00					385.00
FOB		114.00	N/A	111.00	130.00		249.00			130.00		330.00					420.00
		114.00	N/A		130.00		249.00			130.00		330.00					420.00
FOB			145.00		125.00		256.00	N/A		140.00		430.00			122.33		420.00
			140.00	95.00	125.00		253.50	N/A		140.00	N/A	430.00			121.67		420.00
FOB		_	140.00	112.50	122.00		238.50	N/A		260.00		515.00					380.00
		146.00		112.50	122.00		236.00	N/A		260.00	1112.50	515.00					380.00
In-Store		135.00		107.50													
		138.45	N/A	112.95													
On Board					111.01												
Vessel	Г				103.22												
In-Store		162.00	210.00	132.00													
		162.00 210.00	210.00	132.00													
Track					103.62				L								
					96.36												
N/A						FOB				171 00		385 00	N/A	N/A		275 00	332 00
										171.00		385.00	ΑN	ΑN		268.00	330.00
N/A							228.07	N/A									
							232.25	N/A									
FOB					112.50												
					108.50												
FOB													340.00	75.00			
													340.00	75.00			
FOB									56.50				340.00	75.00			
									48.50				340.00	75.00			
FOB													345.00				
													345.00	90.00			
		165.00	160.00	143.00	125.00		234.16	173.80	91.00	175.00	850.00	416.00	N/A	N/A		270.00	360.00
			160.00	143.00	125.00	FOB	245.75	179.28	82.33	175.00	850.00	416.00	N/A	N/A		270.00	360.00
In-Store		175.00		156.90	132.37												
		168.90		152.90	130.31												
FOB		156.00	136.50		126.23		246.64										
		150.48	136.25	134.23	123.22		243.04										
In-Store		168.00	1	164.29	126.24		236.32	172.88									
		167.97	N/A	165.79	129.58		255.10	205.10									
Track		198.36		168.40	160.01		275.51	201.36		233.10		532.00					360.00
		197.56		168.40	156.72	FOB	276.04	201.36		233.10		532.00					360.00
Water		N/A		N/A	N/A												
& Truck		N/A	1 1	N/A	N/A												
In-Store		177.45		N/A	154.15		293.30	239.45	297.50		N/A						
		177 05	V/V	N/A	150 70		205 10	228 KK			V/14						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

US\$1.00 = CAN\$1.1134

Closing date July 7/2006

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oars 3CW

Year Ago

Month ago

#### PRAIRIE GRAINS

Selected Points	Price Basis		July 10, 2006	June 26, 2006	June 12, 2006	July 11, 2005
From: Thunder Bay(WCE)	(2) In-Store	Wheat	132.00	134.00	137.00	109.00
(CBOT)		Oat	195.00	202.00	186.50	169.00
(Lethbrid	lge)	Barley	110.00	114.00	107.00	112.50
o: Bayport, ON	(1) In-store	Wheat	155.61	157.61	160.61	132.61
		Oat	N/A	N/A	N/A	N/A
		Barley	137.39	141.39	134.39	139.89
Montreal, QC (	1) In-store	Wheat	160.03	162.03	165.03	137.03
		Oat	N/A	N/A	N/A	N/A
		Barley	142.31	146.31	139.31	144.81
Moncton, NB	Truck via Halifax	Wheat	182.25	184.25	187.25	159.25
***		Oat	N/A	N/A	N/A	N/A
		Barley	166.50	170.50	163.50	169.00
Truro, NS	Truck via Halifax	Wheat	176.22	178.22	181.22	153.22
	Tradit trainer	Oat	N/A	N/A	N/A	N/A
		Barley	164.00	168.00	161.00	166.50
Halifax, NS (	1) In-store	Wheat	167.28	169.28	172.28	144.28
Tidilida, 110	1) III store	Oat	N/A	N/A	N/A	N/A
		Barley	150.30	154.30	147.30	152.80
Stephenville, NL	Track / Truck via Sydney	Wheat	230.63	232.63	235.63	207.63
Otephenvine, IVE	Track / Track via Syuriey	Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	
Melfort, SK		Wheat	N/A N/A	N/A N/A	N/A N/A	N/A
Mellolt, SK		Oat				N/A
	Trook		N/A	N/A	N/A	N/A
Bayport, ON	Track	Barley	N/A	N/A	N/A	N/A
Бауроп, ОМ		Wheat	N/A	N/A	N/A	N/A
	Transla	Oat	N/A	N/A	N/A	N/A
M41 00	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Drice Pecie		94.1			
orn	Price Basis		This week	Last Week	Month Ago	Year Ago
om: US Lake Port	On Board Vascal		July 10, 2006		June 12, 2006	July 11, 2005
	On Board Vessel		110.90	110.18	107.66	112.10
			129.94	129.22	126.70	131.14
rom: Chicago (IL)	Track		110.02	106.23	104.18	110.66
o: Montreal, QC	Track		138.88	135.09	133.04	139.52

This week

Last week

ociccica Follics	FIICE Dasis	Tills week	Last week	Month Ago	Year Ago
Corn		July 10, 2006	June 26, 2006	June 12, 2006	July 11, 2005
From: US Lake Port	On Board Vessel	110.90	110.18	107.66	112.10
To: Montreal, QC (1)	In-store	129.94	129.22	126.70	131.14
From: Chicago (IL)	Track	110.02	106.23	104.18	110.66
To: Montreal, QC	Track	138.88	135.09	133.04	139.52
From: Chatham, ON	Track	103.52	103.05	105.06	111.99
To: Montreal, QC	Track	127.39	126.92	128.93	135.86
Soymeal 48% Protein					

Soymeal 48% Protein					
From: Hamilton, ON		228.07	232.25	227.74	233.14
To: Montreal, QC	Track	252.40	256.58	252.07	257.47
Moncton, NB	Track	271.15	275.33	270.82	276.22
Truro, NS	Track	274.37	278.55	274.04	279.44
Stephenville, NL	Track / Truck via Sydney	323.00	327.18	322.67	328.07

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Jul 1	יירו בוירולטר																	
)couver	PERIOD	BASIS	(T) WHEAT	OATS	BARLEY	SSS	PRICE	SOYBEAN	CANOLA	MILL-		FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN		DEHY	FEATHER
(4) (7)	June 26, 2006	FOB	143.00	N/A	137.00	140.00		252 00	152 00	20 20	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
(4)(1)			143.00	N/A	137.00			254.50	152.00	98.00		1025.00	920.00					385.00
gary		FOB	114.00	N/A	111.00			246.50		00.00	120 00		320.00					385.00
(4)			114.00	N/A	111.00			252.50			125.00	- 1	430.00					390.00
skatoon		FOB	113.00	137.00	93.00	1		253.50	N/A		140.00	-	430.00					390.00
(4)			104.50	135.00	91.50	125.00		260.50	N/A		135.00	A/N	430.00			121.67		420.00
nipeg		FOB	146.00	140.00	113.00	119.00		236.00	N/A		260.00		430.00			120.67		420.00
(6) (1			146.00	140.00	113.00	119.00		243.50	N/A		260.00	1007.50	515.00					380.00
nder Bay		In-Store	136.00	N/A	107.50						200.00		010.00					380.00
8			137.00	N/A	107.48													
Ports		On Board				103.22												
(3)		Vessel				115.21												
Ports	June 26, 2006	In-Store	162.50	210.00	132.00		-											
					132.00													
tham	June 26, 2006	Track				96.36												
	June 19, 2006					101 25												
onto	June 26, 2006	N/A					FOR				000							
(5)	June 19, 2006						3				474.00		515.00	Y.	N/A		268.00	355.00
nilton	June 26, 2006	N/A						230 93	NIA		00.171		395.00	NA	N/A		268.00	330.00
								235 78	Z/N									
tern		FOB				113.50												
						102.28												
nop		FOB												04000	75.00			
														340.00	75.00			
Colborne		FOB								48.50				340.00	4			
										44 50				340.00	4	1		
linal		FOB												345.00	00.00			
	June 19, 2006													345,00	4			
rtreal	June 26, 2006			_	143.00	125.00		245.41	179.28	78.33	175.00	850 00	416.00	N/A	$\bot$		020.020	00000
2				160.00	143.00	125.00	FOB	248.33	173.33	78.33	175.00	850.00	416.00	N/A			270.00	360.00
Is-Kivieres	June 26, 2006	In-Store	163.50		141.50	123.32											270.00	300.00
	T		172.00		144.30	126.17												
(4)	Julie 20, 2000	FUE	149.13	135.50		120.71		241.37										
	1		153.50	139.75	$\rightarrow$	121.13		244.67										
חבר	Julic 20, 2000	III-Store	160.83	NA	160.03	125.05		250.97	205.55									
			163.67	N/A	161.08	126.00		252.19	205.55							-		
2		Track	200.60	0.00	165.10	151.40	-	280.79	209.08		233.10		532 00			1		00000
			200.60	0.00	0	154.18	FOB	282.47	209.08		233.10		532 00					300.00
2	1	Water	N/A	- 1		N/A	-									-		300.00
		& Truck	N/A	- 1		N/A												
	June 26, 2006	In-Store	181.95	N/A	N/A	156.80		298.30	244.50	297.50		0.00						
(0)	19, 2000		183.45	- 1	N/A	160.90		301.00	245.75	297.50		0.00				1		

winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oars. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### PRAIRIE GRAINS

		1		This week	Last week	Month ago	Year Ago
	Selected Points	Price Basis		June 26, 2006	June 12, 2006	May 29, 2006	June 27, 200
rom: T	hunder Bay(WCE) (2)	In-Store	Wheat	134.00	137.00	136.00	109.00
	(CBOT)		Oat	202.00	186.50	180.20	155.25
	(Lethbridge)		Barley	114.00	107.00	107.00	115.00
o: E	Bayport, ON (1)	In-store	Wheat	157.61	160.61	159.61	132.61
			Oat	N/A	N/A	N/A	N/A
			Barley	141.39	134.39	134.39	142.39
N	fontreal, QC (1)	In-store	Wheat	162.03	165.03	164.03	137.03
			Oat	N/A	N/A	N/A	N/A
			Barley	146.31	139.31	139.31	147.31
M	loncton, NB	Truck via Halifax	Wheat	184.25	187.25	186.25	159.25
			Oat	N/A	N/A	N/A	N/A
			Barley	170.50	163.50	163.50	171.50
Tr	ruro, NS	Truck via Halifax	Wheat	178.22	181.22	180.22	153.22
			Oat	N/A	N/A	N/A	N/A
			Barley	168.00	161.00	161.00	169.00
Ha	alifax, NS (1)	In-store	Wheat	169.28	172.28	171.28	144.28
			Oat	N/A	N/A	N/A	N/A
			Barley	154.30	147.30	147.30	
St	ephenville, NL	Track / Truck via Sydney	Wheat	232.63	235.63	234.63	155.30
		Track Track via Sydney	Oat	N/A	N/A	234.63 N/A	207.63
			Barley	N/A	N/A N/A		N/A
Me	elfort, SK		Wheat	N/A N/A	N/A N/A	N/A	N/A
			Oat	N/A N/A	N/A	N/A	N/A
		Track	Barley			N/A	N/A
Ra	ayport, ON	TIBOR	Wheat	N/A N/A	N/A	N/A	N/A
	зуроп, оп		Oat		N/A	N/A	N/A
		Track		N/A	N/A	N/A	N/A
Mo	intreal, QC	Hack	Barley	N/A	N/A	N/A	N/A
IVIO	iliteal, QC		Wheat	N/A	N/A	N/A	N/A
		Trook	Oat	N/A	N/A	N/A	N/A
Mo	ncton, NB	Track	Barley	N/A	N/A	N/A	N/A
1010	ITICIOII, IND		Wheat	N/A	N/A	N/A	N/A
		Total	Oat	N/A	N/A	N/A	N/A
Terr	ıro, NS	Track	Barley	N/A	N/A	N/A	N/A
IIu	110, 145		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	1 10 10	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Ste	phenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
-							
	elected Points	Price Basis		This week	Last Week	Month Ago	Year Ago
orn				June 26, 2006	June 12, 2006	May 29, 2006	June 27, 2005
	S Lake Port	On Board Vessel		103.22	107.66	112.03	113.06
	ontreal, QC (1)	In-store		122.26	126.70	131.07	132.10
	hicago (IL)	Track		105.43	104.18	110.72	114.88
): Mo	ontreal, QC	Track		134.29	133.04	139.58	1/3.74

Selected Points	Price Basis	This week	Last Week	Month Ago	Year Ago
Corn		-		May 29, 2006	June 27, 2005
	On Board Vessel	103.22	107.66	112.03	113.06
	In-store	122.26	126.70	131.07	132.10
From: Chicago (IL)	Track	105.43	104.18	110.72	114.88
To: Montreal, QC	Track	134.29	133.04	139.58	143.74
	Track	96.36	105.06	115.60	114.92
To: Montreal, QC	Track	120.23	128.93	139.47	138.79
Soumani 490/ Drotoin					100.70

Soymeal 48% Protein					
From: Hamilton, ON		230.93	227.74	232.92	255.81
To: Montreal, QC	Track	255.26	252.07	257.25	280.14
Moncton, NB	Track	274.01	270.82	276.00	298.89
Truro, NS	Track	277.23	274.04	279.22	302.11
Stephenville, NL	Track / Truck via Sydney	325.86	322.67	327.85	350.74

Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

## Agri-Food Canada

## Bi-weekly Bulletin

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### ARGENTINA

Argentina continues to be a major competitor in the world market for soybeans, corn, wheat, and beef. Most recently, Argentina has focused its efforts on increasing its share of the world soybean market, both for soybeans and for products derived from soybeans. These increases in soybean production have raised concerns from critics who feel that, in the longer term, this may be detrimental to Argentina's economic and social well-being. This issue of the Bi-weekly Bulletin examines the situation and outlook for Argentina's grains and oilseeds sector, and the possible implications for Canada's grains and oilseeds sectors.

#### Background

Argentina is the second largest country in South America in terms of its land base, and third largest with respect to its population of 39 million (M) people. In 2005, Argentina's gross domestic product was US\$176 billion (G), of which agriculture accounted for over 11% of that figure. Argentina's main source of foreign exchange is processed agricultural goods, which account for 25% of its total exports.

For the past few years, Argentina's economy has been recovering from an economic crisis that included a devaluation of its currency, unemployment, inflation, a large public debt load, and general political instability. The recovery can be attributed in part to import substitution and strong agricultural exports.

Argentina's economy has grown at a rate of approximately 9% over past three years and would appear to be positioned for another year of strong economic growth in 2006. Argentina's economic recovery has come partly as a result of strong international commodity prices, as well as the government's ability to maintain a fiscal surplus.

#### Biofuels in Argentina

Argentina has passed legislation mandating that all gasoline contain at least 5% ethanol and that all diesel fuel contain at least 5% biodiesel by 2010. This essentially gives the fuel industry four years to comply with the new legislation. The Argentine government is providing tax incentives to firms involved in the production and distribution of biofuels. Government will determine which projects qualify for tax exemption and it will set quotas each year for the distribution of tax benefits, aimed primarily at farmers and

small to medium companies involved in biofuel initiatives.

Companies in the oil industry and large soybean producers have complained that the new law does not provide for subsidies. Nevertheless, Repsol YPF, which is headquartered in Spain and one of the largest oil companies in the world, is investing in a biodiesel plant in Rosario, Sante Fe Province, Argentina. The company has operations in more than 30 countries and plans to be the first major biodiesel producer in Argentina. The plant, which is expected to be operational by late 2007, is designed to produce about 31.7 million gallons of biodiesel annually. This biodiesel will initially be used to create a B5 (5%) blend, with a B10 blend planned for the future. Biodiesel is not taxed in Argentina, unlike fuels derived from petroleum, and this provides an economic incentive for setting up a biodiesel production facility in Argentina.

#### Argentina's Soybean Monoculture

Argentina's legislation regarding biofuels has raised concerns about the expansion of the so-called sovbean monoculture in Argentina. Argentina's soybean crop is primarily transgenic and critics argue that this threatens biodiversity, and that the soybean monoculture hurts family farms and the rural social fabric. In the past ten years, rapidly expanding soybean production is believed to have caused an exodus of rural workers and resulted in a concentration of land ownership. Critics further argue that increased soybean production has disturbed established land rotation systems and that it has had an undesirable effect on the health of the soil.

As Argentina's farmers increase the amount of land they plant to soybeans, area planted to other field crops diminishes and livestock production shifts to less productive land in the southern and western regions of Argentina. This has raised further concerns about the negative effects of the sovbean boom on local economies. Specifically, as soybean production in some areas of Argentina has increased, poverty rates in those areas have increased accordingly. This appears to be particularly true in areas that require 1,000 to 2,000 hectares of land for a farm to be viable and profitable because farms of this size tend to be highly mechanized and therefore they require minimal labour.

Argentina's Soybean Crushing Industry Argentina crushes about 70% of its annual soybean production. The products of the crushing industry, sovoil and soymeal, are mostly destined for export markets. Currently, about 90% of Argentina's annual sovoil production and 97% of the annual soymeal production is exported.

Government policies during the 1990s, including the privatization and deregulation of railroads and ports, have encouraged companies to make huge investments in Argentine processing and port facilities. Argentina export retention taxes, which were imposed on most of its agricultural goods as a means of generating tax revenue, as well as ensuring maintenance of domestic supply, have also had an effect. In the wake of the 2001 economic crisis, soybean exports have been taxed at 23.5% while soyoil and soymeal have been taxed at 20%. Combined with strong demand from China and a devalued Argentine peso, soybean crushing in Argentina has increased by 45%



during the period between 2001-2002 and 2005-2006.

The bulk of crushing is concentrated in the provinces of Buenos Aires, Santa Fe, Entre Rios, Misiones, and Cordova. However, Rosario, which is the third largest city in Argentina, has the highest concentration of soybean crushing plants in the world. These plants are among the most efficient in the world and, despite occasionally tight soybean supplies, operate at 85 to 90% capacity. With more plants under construction, Argentina will soon be able to crush about 160,000 tonnes per day (t/d). Louis Dreyfus alone is expected to crush 30.000 t/d once their new plant is fully operational. By comparison, Canada's total oilseed crushing capacity is 17,650 t/d.

A possible constraint to further expansion of Argentina's crushing industry would be the availability of soybean supplies. The soybean crushing industry has expanded faster than domestic soybean production. Therefore, until primary production catches up, Argentina's crushers will have to rely on soybeans from non-domestic sources, such as Paraguay.

#### Argentina's Livestock Sector

Argentina is the fifth largest producer and third largest exporter of beef in the world; it has about 300 million acres of pasture land and about 55 million heads of cattle. Argentina's per capita consumption of beef, estimated at 140 pounds annually, makes it the largest per capita consumer of beef in the world, and nearly double that of the United States (U.S.). Livestock production and slaughter are therefore major activities in Argentina, as are refrigeration and processing of meat products. About 15% of the beef produced in Argentina, which averages 3.0 million tonnes (Mt) annually, has traditionally been exported.

In March 2006, Argentina suspended most beef exports. While the majority of its beef exports were affected, high end beef exports sent to Europe as a part of the Hilton beef quota and to countries with which Argentina has bilateral agreements were exempted. These measures have been undertaken as part of wider price control efforts to curb the inflation rate, which reached 12.3% in 2005. Beef producers were targeted, as beef represents a large portion of the domestic diet and has been viewed as a key factor in the rising inflation rate.

In May 2006, the Argentine Government published a resolution that will permit the partial lifting of the suspension on beef exports, as beef prices had dropped in the wholesale market after the export suspension took effect. In addition, towards

the end of July, the government announced that it intends to put into place a program to support ranchers with their efforts to increase beef supply, so as to ensure steady domestic supply. The program has not been clearly defined as yet.

#### Canada/Argentina Agri-Food Trade

In the Argentine market, Canada has been competing directly with Argentina's domestic suppliers who benefit from lower transport costs, import tariffs, and exchange rates that discourage imports. As a result, domestic supplies account for up to 90% of the food products consumed in Argentina. As well, most of the international competition Canada faces comes from the Mercosur group of countries which includes Brazil, Paraguay, Uruguay, Argentina, Venezuela, and associate members Chile, Bolivia and Peru. Mercosur accounts for about 60% of Argentina's imports.

In 2005, bilateral trade between Canada and Argentina in agri-food products totalled CAN\$157M, up from CAN\$131M in 2002, which was the peak of Argentina's economic crisis. However, the trade imbalance between these two trading partners continues to heavily favour Argentina. In 2005, Canada's imports of agri-food products from Argentina totalled CAN\$149.5M, while Canada's exports of agri-food products to Argentina were CAN\$7.4M.

According to 2005 trade data compiled by Statistics Canada, the main categories and value (in Canadian dollars) of Canada's agrifood imports from Argentina are: fruit and nuts, \$35.9M; beverages, spirits and vinegar, \$28.1M; dairy products, eggs and honey, \$19.4M; preparations of vegetables, fruit and nuts, \$13.5M; and oilseeds, seeds for sowing, fodder, \$10.4M.

Conversely, for 2005, the main categories and value of Canada's exports of agri-food products to Argentina are: edible vegetables and certain roots and tubers, pulses, \$3.5M; miscellaneous edible preparations, \$1.3M; food industry residues and waste, prepared fodder, \$1.2M; oilseeds, seeds for sowing, fodder, \$0.9M; and products of animal origin, \$0.9M.

#### **SITUATION 2005-2006**

Argentina's major field crops are soybeans, corn, wheat, sorghum, barley and oats, and about 10% of that production is for feed use. By comparison, Canada uses about 40% of its total grains and oilseeds production for animal feed. Argentina's feed use is relatively low because most of its livestock production is located in areas where domesticated animals can graze naturally

rather than being housed in feedlots. This non-reliance on gathered animal feed creates an excess supply of animal feed.

As a result, about 40% of Argentina's total field crop production is exported. However, if one were to add in exports of soyoil and soymeal, Argentina's agri-food exports would then represent about 75% of its total field crop production.

For 2005-2006, *area seeded* to Argentina's major field crops is estimated at 23.1 million hectares (Mha), down from the record 24.4 Mha in 2004-2005, and *production* for 2005-2006 is estimated at 70.3 Mt, down from the record 79.8 Mt in 2004-2005. *Exports* for 2005-2006 are estimated at 26.5 Mt, down from the record 36.4 Mt exported in 2004-2005.

Soybeans and corn generally account for 54% and 23%, respectively, of Argentina's total field crop production. Virtually all soybeans and about one-third of corn produced in Argentina are genetically modified, but Argentina is also known for its production of organic vegetables and beef. About 90% of that organic production is destined for export markets, primarily in the EU.

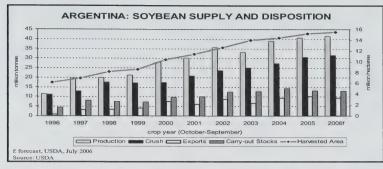
#### Soybeans

Argentina is the third largest producer of soybeans in the world, accounting for about 18% of the total world production, which is estimated at 220 Mt for 2005-2006.

Argentina has tripled soybean production during the past 10 years as area seeded to soybeans increased from 6.2 Mha, to 15.0 Mha, and yields increased by about 50% during this period.

Logistics have contributed a great deal to increased soybean production in Argentina. About 80% of Argentina's soybean production is located within a 200 mile radius of its ports and crushing facilities. Furthermore, record world crude oil prices have not translated into higher farm fuel costs, unlike Brazil where fuel costs have skyrocketed. In Argentina energy prices have been frozen at devalued rates since 2001-2002.

For 2005-2006, Argentina's soybean *production* is estimated at a record 40.5 Mt, up from the previous record of 39.0 Mt in 2004-2005. With record available supplies of soybeans in 2005-2005, Argentina's *exports* are estimated at a record 10.1 Mt, up from 9.3 Mt in 2004-2005. The major exports markets are China, Thailand, Turkey and Indonesia. Soybean crush is estimated at a record 30.4 Mt, up from the previous record of 27.3 Mt in 2004-2005. For 2005-



2006, *carry-out stocks* are estimated at 15.3 Mt, down from 16.2 Mt in 2004-2005.

#### Soyoil

For 2005-2006, Argentina's *production* of soyoil is estimated at 5.7 Mt, up from the previous record of 5.1 Mt in 2004-2005. For 2005-2006, *exports* of soyoil are estimated at a record 5.4 Mt, up from 4.8 Mt in 2004-2005. The major export markets are China, India, and Bangladesh. Domestic **consumption** of soyoil for 2005-2006 is estimated at 0.4 Mt, virtually unchanged from 2004-2005.

#### Soymeal

For 2005-2006, Argentina's *production* of soymeal is estimated at 23.7 Mt, up from the previous record of 21.5 Mt in 2004-2005. For 2005-2006, *exports* of soymeal are estimated at a record 23.1 Mt, up from 20.5 Mt in 2004-2005. The major markets are Spain, Denmark, Philippines, Malaysia

and Vietnam. Domestic *consumption* of soymeal for 2005-2006 is estimated at 0.6 Mt, up from 0.5 Mt in 2004-2005.

#### Wheat

Most of Argentina's wheat is produced on its flat fertile plains called the pampas, which are further separated into the northern wheat belt and the southern wheat belt. The growing season in the northern belt allows for wheat to be double cropped with corn and soybeans. In the southern belt, wheat is generally seen as the only cropping choice.

In the past decade, wheat area has fluctuated from a high of 17.1 Mha in 1996-1997 to a low of 4.9 Mha in 2005-2006. Wheat yields during this period have also fluctuated considerably, from a high of 2.8 tonnes per

Source: USDA

hectare (t/ha) in 1997-1998, to a low of 2.1 t/ha in 2002-2003.

For 2005-2006, Argentina's wheat *production* is estimated at 12.5 Mt, down from 16.0 Mt in 2004-2005. The decrease is due to a 20% reduction in harvested area as a result of a drought in 2005. The combination of lower production and relatively low carry-in stocks resulted in the lowest available supply of wheat in Argentina in over ten years. As a result, *exports* (July-June) for 2005-2006 are estimated at 7.5 Mt, down from 13.5 Mt in 2004-2005. The major markets for Argentine wheat exports are Brazil, Peru, Chile, and South Africa.

For the first time in years, Argentina is not one of the five largest exporters of wheat in the world. Russia temporarily held that position when its wheat exports surged to a record 10.5 Mt in 2005-2006. Desoite its

tight wheat supplies for 2005-2006, on May 18, 2005, Argentine wheat exporters agreed to self-regulate or limit their sales overseas. This notice came after rumours that the Argentine government was considering possible export restrictions on wheat similar to those already on beef exports. Government concerns grew from observations on the growing external demand for wheat and rising international wheat prices. As a result of this decision, Argentine wheat customers have shown concern, particularly Argentina's most important customer Brazil. Brazil buys around 90% of its wheat from Argentina.

Export taxes on wheat remain at 20%, and the taxes are based on an official f.o.b. price which is set daily by the Agriculture Secretariat. Argentina's wheat *carry-out stocks* for 2005-2006 are estimated at 0.5 Mt, down from 0.6 Mt in 2004-2005.

#### Corn

Argentina is the world's second largest exporter of corn. In 2004-2005, Argentine farmers seeded a record 2.8 Mha to corn and harvested a bumper crop, resulting in unprecedented production of 20.5 Mt. In 2004-2005, Argentine exports of corn were a record 14.6 Mt.

In 2005-2006, corn *production* is estimated at 14.0 Mt, down considerably from the previous year's record crop as farmers shifted seeded area out of corn and into soybean production. *Exports* are estimated

at 8.5 Mt, the lowest level since 1999-2000. *Carry-out stocks* are estimated at 0.9 Mt, down slightly from the record 1.0 Mt in 2004-2005.

#### OUTLOOK 2006-2007

For 2006-2007, area seeded to Argentina's major field crops is forecast at a record 25.1 Mha, surpassing the previous record of 24.4 Mha in 2004-2005. However, with a return to normal yields expected for 2006-2007, production of the major field crops is forecast at 77.1 Mt, down slightly from the record of 79.8 Mt in 2004-2005, but up from 70.3 Mt in 2005-2006. For 2006-2007, exports of Argentina's major field crops are forecast at 30.7 Mt, down from the record of 36.6 Mt in 2004-2005, but up from 26.5 Mt in 2005-2006.

ARGENTINA:	SOYO	L SUPF	LY AND	DISPO	SITION	
crop year	2001	2002	2003	2004	2005	2006
October-September	-2002	-2003	-2004	-2005	-2006	-2007f
			thousan	d tonnes.		
Carry-in Stocks	201	312	713	862	791	698
Production	3,876	<u>4,404</u>	4,626	5,088	<u>5,740</u>	<u>5,950</u>
<b>Total Supply</b>	<b>4,077</b>	<b>4,716</b>	<b>5,339</b>	<b>5,950</b>	<b>6,531</b>	<b>6,648</b>
Exports Domestic Consumption Total Use Carry-out Stocks	3,438	3,636	4,085	4,753	5,400	5,600
	<u>327</u>	<u>367</u>	<u>392</u>	<u>406</u>	<u>433</u>	<u>460</u>
	<b>3,765</b>	<b>4,003</b>	<b>4,477</b>	<b>5,159</b>	<b>5,833</b>	<b>6,060</b>
	312	713	862	791	698	588
ARGENTINA:	SOYME	AL SUP	PLY AN	D DISPO	OSITION	1

#### 2004 2005 2006 2001 2002 2003 crop year -2003 -2004 -2005 -2006 -2007f October-September -2002 ...thousand tonnes..... 1,140 973 1,431 1,970 1,940 Carry-in Stocks 907 24,340 Production 16,559 18.416 19,685 21.531 23,680 20.658 22.962 25.650 26,280 **Total Supply** 17,466 19,556 23,640 15.936 18,122 18.743 20,497 23,100 Exports **Domestic Consumption** 750 390 461 484 495 610 **Total Use** 24,390 16.326 18.583 19,227 20,992 23,710 Carry-out Stocks 1,970 1,940 1,890 1,140 973 1,431 f: forecast, USDA, July 2006

Argentina's agricultural sector is heavily dependent on exports. With 60% of its production going to export markets, the agricultural sector is sensitive to any appreciation in the Argentine peso, which is possible given the current surplus on the external accounts. However, the Banco Central de la República Argentina (BCRA, the Central Bank) is expected to maintain its policy of intervening to maintain the export competitiveness of the exchange rate. provided that this can be done without stoking inflationary pressure. The BCRA has kept the Argentine peso steady at around three pesos to the US dollar for approximately the past two years.

#### Soybeans

For 2006-2007, soybean production is forecast at a record 41.3 Mt, up from the previous record of 40.5 Mt in 2005-2006. The increase in production is due primarily to record high seeded area, which is forecast at 15.4 Mha for 2006-2007. Exports are forecast at 9.3 Mt, down from the record 10.1 Mt in 2005-2006, as Argentina continues to expand oilseed crushing capacity. With new and expanded crushing facilities coming on-line in 2006-2007, Argentina is forecast to crush a record 31.5 Mt of soybeans, up from the previous record 30.4 Mt in 2005-2006. For 2006-2007, carry-out stocks are forecast at a record 15.1 Mt.

#### Soyoil

For 2006-2007, soyoil production is forecast at a record 6.0 Mt, up from the previous record of 5.7 Mt in 2005-2006. Early indications are that about 96% of Argentina's soyoil production will be *exported* in 2006-2007, which would be a record 5.6 Mt. This is up from the previous record of 5.4 Mt estimated for 2005-2006.

#### Soymeal

For 2006-2007, soymeal *production* is forecast at a record 24.3 Mt, up from the previous record of 23.7 Mt in 2005-2006.

Nearly all of Argentina's soymeal production is expected to be **exported** in 2006-2007, which would be a record 23.6 Mt, exceeding the previous record of 23.1 Mt set in 2005-2006.

#### Wheat

For 2006-2007, wheat *production* is forecast at 14.3 Mt, up significantly from 12.5 Mt in 2005-2006.

With increased available supplies of wheat for 2006-2007, Argentina is expected to reclaim its position as one of the five largest exporters of wheat, a position it relinquished temporarily to Russia in 2005-2006. For 2006-2007, exports (July-June) of wheat are forecast at 9.5 Mt, up significantly from 7.5 Mt in 2005-2006. Carry-out stocks for 2006-2007 are forecast at 0.3 Mt, down from 0.5 Mt in 2005-2006.

#### Corn

For 2006-2007, corn *production* is forecast at 17.5 Mt, up from 14.0 Mt in 2005-2006. The increase is due to increased seeded area and improved yield prospects for 2006-2007. With a 20% increase in available supplies for 2006-2007, *exports* are expected to increase to 11.5 Mt, up from 8.5 Mt in 2005-2006. *Carry-out stocks* are forecast at 0.8 Mt, down from 0.9 Mt in 2005-2006.

#### Implications for Canada

Argentina is expected to be a major player in the world wheat market, as it has in recent years. While Argentina does not compete directly with Canada in premium wheat markets, it competes directly with US winter wheat; influencing the benchmark wheat prices in the US Chicago Board of Trade and Kansas City Board of Trade futures markets. World prices for oilseeds and the products derived from oilseeds will continue to be pressured by burgeoning soybean production in Argentina and Brazil. The excess supply in the world oilseed market is expected to

translate into lower prices for Canadian producers of canola and soybeans. Furthermore, steadily increasing world demand for vegoils is expected to result in excess supplies of protein meal, driving down the price of protein meal and other sources of animal feed.

Many Canadian companies have seen Argentina as a worthwhile location in which to invest and base their operations for the region as a whole. Companies such as McCains, Saputo and Clearwater have set up operations in Argentina and are currently exporting agri-food products throughout the continent and abroad. As well, wage increases in Argentina continue to exceed inflation, so domestic consumption is expected to remain strong along with export demand for products from foreign sources. This situation bodes well for exporters looking to expand their customer base with sales to Argentine customers.

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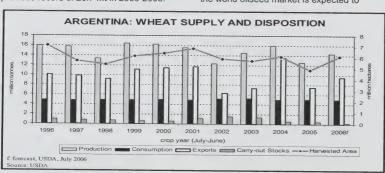
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#### CANADA: GRAINS AND OILSEEDS OUTLOOK

August 4, 2006

AAFC forecasts that total <u>production</u> of grains and oilseeds in Canada will decline by 8% from 2005-06, to 61 million tonnes (Mt), slightly above the 10-year average. While crops got off to a good start in the spring because of the early seeding and good soil moisture, the weather subsequently turned hot and dry across most of the Prairies. Crop development is generally ahead of normal. <u>Yields</u> are expected to be at trend to slightly below trend in western Canada. <u>Quality</u> of all crops is expected to be above average, with a better than normal grade distribution. Protein levels in wheat and barley are expected to be higher than average, while canola and flaxseed oil content may be below normal. In eastern Canada, the weather has been hot but moisture has generally been adequate, and yield prospects are good.

In western Canada, production is forecast to decline by 10%, to 46 Mt, with eastern Canadian production down by 3%, at 15 Mt. Domestic use is expected to increase in 2006-07 due to increase dethanol production. Exports are also expected to increase by 10%, due mainly to higher exports of non-durum wheat. Prices for all crops are expected to be similar to or higher than in 2005-06, except for flaxseed. Prices will continue to be pressured by the strong Canadian dollar. The major factors to watch are: US and Canadian crop development and harvest conditions, the bio-fuel market, ocean freight rates and the Canada/US exchange rate.

#### DURUM

Production is forecast to fall by over 40% due to lower area and yields. This is partly offset by the record 3.3 Mt carry-in stocks, but supply is expected to decline by 19%. Exports are forecast to decrease by 10% due to lower demand from North Africa and the EU, which will be partly offset by increased imports from the US. Carry-out stocks are forecast to fall by 36%, but remain slightly above the 10-year average. The Canadian Wheat Board (CWB) Pool Return Outlook (PRO) is rising due to the declining production prospects for North America, and is now slightly higher than for 2005-06. The discount of No.1 CWAD 11.5 to No.1 CWRS 11.5 is projected at a record \$18/t.

WHEAT (excluding durum)

For 2006-07, production is forecast to increase by 4%, with the 17% larger harvested area largely offset by lower expected yields. Supply is expected to rise by 7%, however, due to higher carry-in stocks. Exports are forecast to increase by 30% due to record Ontario production of 2.4 Mt, increased supplies of good quality wheat in western Canada and reduced competition from other exporters Domestic use is expected to decline, with reduced feed use partly offset by sharply higher industrial use for ethanol production. Carry-out stocks are expected to decline by 20%. The CWB PRO is now \$10 to \$25/t above 2005-06 for all milling grades. The increases are smallest for No.1 CWRS, as quality and protein premiums are forecast to decrease due to the expected better quality of the 2006 Canadian and US hard red spring wheat crops.

#### BARLEY

Production is forecast to decrease by 15%, due to lower area and yields. Supply is expected to fall by 13%. Exports are forecast to decrease by 8%, as lower feed barley exports are only partially offset by higher exports of malting barley. Despite lower exports and domestic feed use, carry-out stocks are forecast to fall significantly. The average off-Board feed

barley price (No.1 CW, in-store Lethbridge) is forecast to increase by \$20/t from 2005-06. The CWB PRO for No. CW feed barley for Pool A in 2006-07 is \$124/t, vs. \$125/t for Pool A in 2005-06. The CWB PRO for SS2R malting barley is \$174/t vs. \$171/t for 2005-06, due to lower expected exportable supply in Australia and strong import demand from the US.

#### **CORN**

Production is forecast to decrease by 8%, due to lower yields. Imports are forecast to increase significantly from 2005-06, as a result of lower domestic supply, and strong demand for animal feed and ethanol. Carry-out stocks are forecast to drop by 22%. The average price at Chatham elevator is forecast to increase by \$25/t due to higher US corn prices.

#### OATS

Production is forecast to increase by 12%, due to larger area and a return to normal abandonment rates. Supply is expected to increase, as higher production more than offsets lower carry-in stocks. Exports are forecast to rise marginally from 2005-06, as a result of strong US import demand. Although feed use is expected to rise significantly, carry-out stocks are projected to rise by 11%. Chicago Board of Trade oat nearby futures prices are forecast to remain unchanged from 2005-06, narrowing the US price premium for oats over corn.

**CANOLA** 

Production is forecast to decrease by 16% to 8.1 Mt, as yields are pressured by hot and dry weather. Supply is expected to decrease by 9%, but remain historically high, due to burdensome carry-in stocks. Exports are forecast to decline slightly from the record setting pace of 2005-06 as a result of tighter supplies. Domestic crush is forecast to rise slightly following the expansion of some processing plants, although the recently announced new plants are not expected to open until 2007-08. Carry-out stocks are forecast to fall, but will remain significantly above the 10

year average. Prices are expected to rise from the low of 2005-06, but remain under pressure from low US soybean prices and strong Canadian dollar.

FLAXSEED (excluding solin)

Production is forecast to decrease by 7%, due to lower yields. Supply is expected to rise sharply because of burdensome carryin stocks resulting from high production in 2005-06 and low EU imports. Although exports and total domestic use are forecast to rise, carry-out stocks are expected to increase to a burdensome 0.73 Mt vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

#### SOYBEANS

Production is forecast to decrease by 6%, as lower yields more than offset the rise in area. Supply is forecast to decrease, as reduced output more than offsets the projected rise in imports and carry-in stocks. Exports are forecast to increase to a record high, while domestic crush increases slightly from 2005-06. Although carry-out stocks are forecast to fall, prices are expected to be pressured by lower US soybean prices.

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Grain and Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (b) Supply Exports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (c) Use (e) Dockage Use (d) Section 1 Transfer of the Seeded Harvested Yield Production Imports (d) Seeded Harvested Yield Yield Production Imports (d) Seeded Harvested Yield Yiel		verage rice (f) \$/t
Durum		
1 01/02 0,210 201 1,010	2,521	201
7,000	3,300	181*
2006-2007F 1,725 1,720 2.03 3,500 1 6,801 3,700 260 511 1,001 Wheat Except Durum	2,100	183*
·		400
1,021 0,100	5,471	190
20,002	6,500	183*
2006-2007F 9,025 8,800 2.45 21,600 14 28,114 15,000 3,100 3,950 7,914 All Wheat	5,200	201*
***************************************	7,000	
7,77	7,992	
0,100	9,800	
	7,300	
Barley		
2004-2005	3,489	112
2005-2006P 4,440 3,889 3.21 12,481 50 16,020 2,500 260 9,555 10,220	3,300	110
2006-2007F 4,090 3,510 3.03 10,630 30 13,960 2,300 270 9,185 9,860	1,800 1	120-140
Corn		
2004-2005 1,185 1,072 8.24 8,837 2,422 12,401 242 2,395 7,951 10,358	1,802	100
2005-2006P 1,124 1,096 8.63 9,461 1,600 12,862 300 2,500 8,247 10,762		90-100
2006-2007F 1,135 1,105 7.91 8,740 3,200 13,740 200 3,300 8,825 12,140	1,400 1	110-130
Oats		
2004-2005 1,995 1,315 2.80 3,683 26 4,497 1,675 118 1,560 1,834 2005-2006P 1,853 1,326 2,59 3,432 17 4,437 1,700 1,40 1,507 1,837	988	131
0,000 0,000 1,000 1,000 1,000	900	144
2,000	1,000 1	135-155
<b>Rye</b> 2004-2005 284 165 2.53 418 1 487 122 48 155 220		
2005 2000 0	145	68
0000 00075	160	81
2006-2007F 205 134 2.31 310 1 471 110 48 156 221 Mixed Grains	140	80-100
0004.0005		
0005 00000	0	
2000 20075	0	
2006-2007F 230 121 2.81 340 0 340 0 0 340 340 Total Coarse Grains	0	
0004.0005	0.404	
2005 20000 7.050 2.500 2.	6,424	
2000 20075 7.005 0.75	6,160	
25,000 5,100 20,100 24,000	4,340	
Canola		
2004-2005 5,319 4,938 1.57 7,728 108 8,444 3,412 3,031 328 3,403	1,629	309
2005-2006P 5,491 5,283 1.83 9,660 125 11,415 5,350 3,400 470 3,915	2,150	278
2006-2007F 5,420 5,156 1.58 8,125 150 10,425 5,000 3,450 480 3,975	1,450 2	295-325
Flaxsed		
2004-2005 728 528 0.98 517 39 648 468 n/a n/a 151	30	n/a
2005-2006P 842 803 1.35 1.082 40 1,152 450 n/a n/a 227	475	276
2006-2007F 858 800 1.26 1,010 20 1,505 550 n/a n/a 230	725 2	25-265
Soybeans		
2004-2005 1,229 1,178 2,59 3,048 393 3,581 1,122 1,610 457 2,190	270	248
2005-2006P 1,176 1,169 2,70 3,161 300 3,731 1,250 1,600 461 2,181	300 2	15-225
2006-2007F 1,210 1,197 2.48 2,970 350 3,620 1,350 1,650 270 2,020 Total Oilseeds	250 2	200-240
2004 2005 7 277 6 642 4 70 44 000 740		
2005 2000 7.540	1,929	
2006 20075 7,407 7,454 4.00	2,925	
750 0,225	2,425	
Total Grains And Oilseeds		
2004-2005 26,038 23,219 2.74 63,596 3,085 77,703 23,715 10,568 25,325 37,643	16,345	
2005-2006P 25,456 23,650 2.82 66,715 2,154 85,214 27,273 11,073 25,927 39,055	18,885	
2006 2007E 26 102 24 000 2 52 24 070 0 770 00 701	14,065	

<sup>(</sup>a) Crop year is August-July except corn and soybeans which are September-August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Totals excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Com (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.1 CW, I/S Saskatoon); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - July 27, 2006

P: Preliminary estimates

F: Forecast; Agriculture and Agri-Food Canada --- August 4, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### Agriculture a Agri-Food Ca

#### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 4, 2006

For 2006-07, the total area seeded to pulse and special crops in Canada decreased by 12% from 2005-06, as higher areas for dry peas, chickpeas and buckwheat were more than offset by lower areas for lentils, dry beans, mustard seed, canary seed and sunflower seed. Statistics Canada's (STC) seeded area survey released on June 22, provided estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been forecast by AAFC. Crop development is generally ahead of normal. The abandonment rate is expected to be normal, except for dry peas and canary seed in Saskatchewan for which slightly higher than normal abandonment is forecast because of excessive moisture in north-eastern Saskatchewan, where a significant portion of these crops are produced. Yields are generally expected to be slightly lower than trend in western Canada because of hot and mostly dry weather during July. Trend yields are expected for eastern Canada. It is assumed that precipitation will be normal for the harvest period and that quality will be normal. The dry pea, lentil, chickpea and mustard seed harvest has started.

Total production in Canada is forecast to decrease by 19%, from 2005-06, to 4.29 million tonnes (Mt). Total supply is expected to decrease by 15% to 5.75 Mt, as higher carry-in stocks offset some of the decrease in production. Exports, domestic use and carry-out stocks are forecast to decrease because of the lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed, canary seed and sunflower seed, decrease for dry beans and chickpeas, and be the same for buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are Canadian weather conditions, especially precipitation, during the remainder of the growing period for late crops, dry beans, sunflower seed and buckwheat, and during the harvest period for all crops. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in the major producing regions, especially the United States, Australia, India and Mexico.

#### DRY PEAS

For 2006-07, production and supply are forecast to decrease, as lower yields and higher abandonment more than offset the 4% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is forecast to decrease by 2% to 11.86 Mt as slightly higher production, mainly in the US and EU, is more than offset by lower carry-in stocks. Canadian exports are forecast to decrease because of lower Canadian supply and lower demand in the EU feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 7%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to the lower supply.

#### **LENTILS**

For 2006-07, production and supply are forecast to decrease sharply due to a 34% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils, but increase for red lentils. Carryin stocks are forecast to be high for green lentils, but low for red lentils. World supply is forecast to decrease by 2% to 4.43 Mt, due to a fall in the supply of green lentils. Canadian exports are expected to increase because of a higher supply of red lentils. Carry-out stocks are forecast to decrease sharply, with a s/u of 35%. The average price is forecast to increase for green lentils, as the supply of green lentils decreases, but decrease for red lentils, as the supply of red lentils increases. Over all types and grades, the average price is forecast to increase.

#### DRY BEANS

For 2006-07, production is expected to decrease slightly, as a 15% lower seeded area is partly offset by lower abandonment and higher yields. Production is forecast to increase for Great Northern, pinto and black beans, decrease for light and dark red kidney and cranberry beans,

and remain stable for white pea, pink and small red beans. Supply is expected to increase slightly because of higher carry-in stocks. In the US, production is expected to decrease by 14% to 1.025 Mt, while supply decreases by only 8% to 1.215 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 7%. The average price, over all classes and grades, is forecast to decrease because of the higher Canadian supply, increased share of lower priced classes of beans in total production, and the stronger Canadian dollar

#### CHICKPEAS

For 2006-07, production and supply are forecast to increase, as an 82% higher seeded area more than offsets lower yields. Production is forecast to increase for all types, large kabuli, small kabuli and desi. World supply is expected to decrease by 2% to 8.9 Mt, as an increase for the kabuli type is more than offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 10%. The average price, over all types and grades, is forecast to fall due to higher world supply of the kabuli type, which accounts for about 85% of Canadian production, although the price of the desi type is forecast to increase.

#### MUSTARD SEED

For 2006-07, production and supply are forecast to decrease because of a 34% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is expected to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease sharply, with a s/u of 34%. The average

price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2006-07, production and supply are forecast to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 21% to 345,000 t. Canadian exports are expected to decrease slightly due to higher prices, while carry-out stocks decrease sharply, with a s/u of 43%. The average price is forecast to rise because of the lower supply.

#### SUNFLOWER SEED

For 2006-07, production and supply are forecast to increase as a 13% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is expected to decrease by 22% to 1.49 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 15%. The average price, over both types, is forecast to increase only slightly, as support from lower US supply is mostly offset by pressure from higher Canadian supply and the stronger Canadian dollar.

#### BUCKWHEAT

For 2006-07, Canadian production and supply are forecast to increase due to higher seeded area. The average price is expected to be the same as in 2005-06.

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	Area	Area				Total		Total	0	A
Grain and		Harvested	Yield	Production	Imports (b)	Supply	Exports (b)	Domestic Use (d)	Stocks	Average Price (e)
Crop Year (a)	thousa		t/ha		miports (b)		netric tonnes	(u)	Stocks	\$/t
Dry Peas						anododna n	noune termice			47.0
2002-2003	1,297	1.050	1.30	4.005	44	4.004	000	7.0	0.10	
2002-2003	1,303	1,050		1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005 2005-2006p	1,366		2.48 2.35	3,338	57	3,600	1,853	1,152	595	135
2005-2006p 2006-2007f	1,300	1,319		3,100	90	3,785	2,500	985	300	120
Lentils	1,420	1,349	2.08	2,800	100	3,200	2,000	1,000	200	115-145
2002-2003	601	387	0.91	254	0	40.4	000	440		
2003-2004	554	536	0.91	354 520	9	494	320	119	55	390
2003-2004	778	750	1.28	962	10	580	367	175	38	420
2005-2006p	884	862	1.48	1,278	10	1,010	451	314	245	310
2006-2007f	587	558	1.40	670	10	1,533	640	313	580	230
Dry Beans	367	556	1.20	670	10	1,260	680	250	330	245-275
2002-2003	230	219	1.89	414	40	400	000	00		
2003-2004	167	167	2.13	356	31	489	298	96	95	445
2003-2004	163	126	1.75	220	28	482	344	83	55	495
2005-2006p	197	175	1.75	324		303	278	20	5	650
2006-2007f	168	165	1.05	324	35	364	295	44	25	495
Chickpeas	100	100	1.94	320	30	375	305	45	25	470-500
2002-2003	221	154	1.01	156	9	345	405	400		
2003-2004	63	63	1.08	68	2	150	105	160	80	300
2004-2005	47	39	1.31	51	4	80	74	51	25	330
2005-2006p	79	73	1.42	104	8	117	47	28	5	385
2006-2000p	144	132	1.14	150	5		75	37	5	485
Mustard Seed	144	102	1.14	150	э	160	105	40	15	410-440
2002-2003	289	255	0.60	154	9	106	444	00		
2003-2004	340	328	0.69	226	2	196 288	114	22	60	595
2004-2005	317	304	1.01	306	1		121	75	92	390
2005-2006p	212	206	0.98	201	1	399	119	86	194	295
2006-2007f	140	135	0.89	120	1	396	135	86	175	265
Canary Seed	140	155	0.09	120	1	296	140	81	75	285-315
2002-2003	287	227	0.78	176	0	206	160	00	00	
2003-2004	251	243	0.93	226	0	246	160 165	26 14	20	575
2004-2005	356	318	0.95	301	0	368	163		67	345
2005-2006p	190	186	1.22	227	0	397	180	35 32	170	230
2006-2007f	125	117	0.98	115	0	300	175	35	185	195
Sunflower See			0.00	710	Ü	300	1/5	33	90	200-230
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	440
2004-2005	87	59	0.92	54	35	114	32	64	18	405
2005-2006p	93	75	1.19	89	25	132	45	67	20	490 345
2006-2007f	81	76	1.45	110	20	150	60	70	20	335-365
Buckwheat					20	100	00	70	20	333-365
2002-2003	12	12	1.00	12	1	16	6	7	3	240
2003-2004	9	9	1.11	10	1	14	5	7	2	340
2004-2005	9	7	0.71	5	i 1	8	4	4	0	355
2005-2006p	7	6	1.33	8	1	9	4	5	0	355
2006-2007f	10	9	1.00	9	1	10	5	5	0	355
Total Pulse An					,	10	5	3	U	340-370
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,734	1,235	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,235	509	
2004-2005	3,145	2,948	1.78	5,237	136	5,882	2,400	1,703	1,232	
2005-2006p	3,028	2,902	1.84	5,331	170	6,733	3,874	1,703	1,232	
2006-2007f	2,675	2,541	1.69	4,294	167	5,751	3,470	1,526	755	
				.,		-,,,,,,	5,470	1,020	100	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, August 4, 2006

SELECTED   REFERENCE   PRICE   PRICE   PRICE   POINT   PERIOD   BASIS   WW   POINT   PRICE   PRICE   POINT   PRICE   POINT   PRICE   POINT   POINT	DECEDENCE																	
(4) (7)	PERIOD	PRICE	(1) WHFAT	OATS	BARLEY	CORN	PRICE S BASIS	SOYBEAN	CANOLA	HEEDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHER
(4) (7) gary (4)	August 8, 2006	FOB	150.00	N A	138.00	+-		237.50	136.00	117.00	+	1050.00	520.00					385.00
gary (4)	July 31, 2006		150.00	N/A	138.00	149.00		248.00	140.00	115.00		1050.00	520.00					385.00
(4)	ust 8, 2006	FOB	112.00	N/A		131.00		234.00			150.00	1050.00	430.00					350.00
Latoon	July 31, 2006		112.00 N/A	N/A	112.00	133.00		242.50				1050.00	430.00					350.00
	August 8, 2006	FOB	112.50	145.00	103.00	125.00		239.00	N/A		160.00	N/A	430.00			119.00		360.00
(4)	July 31, 2006		114.00	146.00	105.00	124.00		249.00	N/A		160.00	N/A	430.00			121.00		360.00
nniped	August 8, 2006	FOB	142.50	140.00	111.00	116.00		222.00	N/A		270.00	1112.50	515.00					380.00
(4) (4)	July 31, 2006		142.50	140.00	111.00	115.00		231.50	N/A		270.00	1112.50	515.00					380.00
-	August 8, 2006	In-Store		A/A														
(8)	July 31, 2006		136.08	N/A	107.50													
e Ports	August 8, 2006	On Board				108.59												
(3)	July 31, 2006	Vessel				107.75												
Ports	August 8, 2006	In-Store	162.00	200.00														
	July 31 2006		162.00 200.00	200.00	122.00													
tham	Angust 8 2006	Track				104 94												
	Inly 31 2006	5				104.21												
oto	August 9 2006	VIV					FOR				182 00		385.00	ΑX	A/N		285.00	325.00
(1)	August 6, 2000										182 00		385.00	AN	N/A		275.00	330.00
(3)	July 31, 2000	V/14						210.43	N/A									
Tallilloll Aug	Fully 21 2006							218.81	N/A									
	21, 2000	900				442.00												
	August 6, 2000	200	I			140 54												
	731, 2000	000				500								340 00	75.00			
don	August 8, 2006	TOB												340.00	1			
	July 31, 2006	101								00 02				340.00	75.00			
Colborne	August 8, 2006	FOB								20.00				340.00	+			
	July 31, 2006									92.00				340.00	4			
linal	August 8, 2006	FOB												345.00	4			
ON	July 31, 2006				_									345.00	1		0	
Montreal	August 8, 2006		165.00			127.00		223.95	158.50	78.33	180.00	850.00	415.50	N/A	N/A		2/0.00	360.00
(2)	July 31, 2006		163.00	165.00		127.00	FOB	232.04	164.60	81.67	180.00	850.00	427.50	NA	N/A		270.00	300.00
is-Rivières	August 8, 2006	In-Store	168.50		149.70	133.75												
	July 31, 2006		167.75		_	132.77												
St. Jean QC (2) Aug	August 8, 2006	FOB	145.38	138.75	_	_		230.75										
8	July 31, 2006		145.19	_	_	_		236.75										
Г	August 8, 2006	In-Store	166.50		160.48			229.12	160.67									
	July 31, 2006		166.25		160.14	-		237.09	164.20									
2	August 8, 2006	Track	207.68		168.80	_		266.74	197.50		241.10		554.00					360.00
	July 31, 2006		201.89	N/A	168.80	158.14	FOB	272.37	197.50		241.10		548.00					360.00
0.	August 8, 2006	Water	N/A	N/A	N/A	N/A												
	July 31, 2006	& Truck	N/A		N/A	N/A				_								
fax	August 8, 2006	In-Store	186.95		N/A	154.85		283.00	227.80	297.50		N/A						
(9)	y 31, 2006		186.70	N/A	N/A	150.93		290.50	232.15	_		N/A						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close

N/A = not available

Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Real 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Casts 3CW

Year Ago

Month ago

			NS

	Selected Points	Price Basis		This week August 8, 2006	July 24, 2006	Month ago July 10, 2006	Year Ago August 2, 2005
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	134.00	134.00	132.00	109.00
	(CBOT)		Oat	181.00	189.75	195.00	169.00
	(Lethbridge)		Barley	113.00	110.00	110.00	112.50
0:	Bayport, ON (1)	In-store	Wheat	157.61	157.61	155.61	132.61
			Oat	N/A	N/A	N/A	N/A
			Barley	140.39	137.39	137.39	139.89
	Montreal, QC (1)	In-store	Wheat	162.03	162.03	160.03	137.03
			Oat	N/A	N/A	N/A	N/A
			Barley	145.31	142.31	142.31	144.81
	Moncton, NB	Truck via Halifax	Wheat	184.25	184.25	182.25	159.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.50	166.50	166.50	169.00
	Truro, NS	Truck via Halifax	Wheat	178.22	178.22	176.22	153.22
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	164.00	164.00	166.50
	Halifax, NS (1)	In-store	Wheat	169.28	169.28	167.28	144.28
			Oat	N/A	N/A	N/A	N/A
			Barley	153.30	150.30	150.30	152.80
	Stephenville, NL	Track / Truck via Sydney	Wheat	232.63	232.63	230.63	207.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
- 1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
- 1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
5	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
orn	Selected Points	Price Basis		This week August 8, 2006	Last Week	Month Ago	Year Ago
	US Lake Port	On Board Vessel		108.59	July 24, 2006	July 10, 2006	August 2, 2005
): ):	Montreal, QC (1)	In-store		127.63	108.93	110.90	108.88
	Chicago (IL)	Track			127.97	129.94	127.92
):	Montreal, QC	Track		105.48	107.59	110.02	109.36
	Chatham, ON	Track		134.34	136.45	138.88	138.22
): ):	Montreal, QC	Track		104.94	104.21	103.52	114.85

This week

Last week

FTOTIL CHICAGO (IL)	Track	105.48	107.59	110.02	109.36
To: Montreal, QC	Track	134.34	136.45	138.88	138.22
From: Chatham, ON	Track	104.94	104.21	103.52	114.85
To: Montreal, QC	Track	128.81	128.08	127.39	138.72
Soymeal 48% Protein					
From: Hamilton, ON		210.43	218.81	228.07	025.00
To: Montreal, QC	Track	234.76	243.14	252.40	235.62
Moncton, NB	Track	253.51	261.00	252.40	259.95

Prices include ONE month of storage and interest charges

Truro, NS

Stephenville, NL

n/a = not available

256.73

305.36

265.11

313.74

274.37

323.00

281.92

330.55

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

1	A. SEEELING INION OF BOEIN PERSON FEBRUARY			:			2								3	2000	CLIFF
REFERENCE	PRICE	(1) WHFAT	STAC	BARIFY	CORN	PRICE S	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAL	FISH	ANIMAL	GLUIEN	FEED	PEAS	ALFALFA	MEAL
Inly 24 2006	FOR	146.00	N A				246.00	139.50	108.00		1050.00	520.00					385.00
July 17, 2006		139.00	N/A	135.00	155.35		250.50	149.36	103.00	-	1025.00	520.00					385.00
July 24, 2006	FOB	110.00	N/A	107.00	132.00		243.00			_	1050.00	430.00					360.00
July 17, 2006		110.00	N/A	107.00	137.00		245.00			130.00	1050.00	330.00			1		420.00
July 24, 2006	FOB	110.50 145.00	145.00	94.00	124.00		249.50	N/A		160.00	N/A	430.00			117.00		390.00
July 17, 2006		110.50	145.00	94.00	129.00		251.50	N/A		_	Y.A	430.00			00.711		200.00
July 24, 2006	FOB	145.50	140.00	111.50	116.00		232.00	N/A			1112.50	515.00					300.00
July 17, 2006		145.00	140.00	112.00	121.00		234.00	N/A		260.00	1112.50	515.00			1		300.00
July 24, 2006	In-Store	136.00	N/A	107.50													
July 17, 2006		136.50		107.50													
July 24, 2006	On Board				108.93												
July 17, 2006	Vessel				113.07												
July 24, 2006	In-Store	18	200.00	122.00													
July 17, 2006		162.00	200.00	122.00													
July 24, 2006	Track				104.21												
July 17, 2006					107.21											045	00 000
July 24, 2006	N/A					FOB				182.00		385.00	Ψ.	N/A		275.00	332.00
July 17, 2006										171.00		385.00	NA	N/A		275.00	332.00
July 24, 2006	N/A						218.81	N/A			1						
July 17, 2006							227.51	N/A			1						
July 24, 2006	FOB				110.00												
July 17, 2006					116.50						1		340.00	75.00			
July 24, 2006	FOB										1		240.00	+			
July 17, 2006									000		1		240.00	+			
July 24, 2006	FOB								59.00				240.00	+			
July 17, 2006									01.00		1		245.00	+			
July 24, 2006	FOB												345 00	90.00			
July 17, 2006		000	000	000	00 10		00000	166.10	00 08	175.00	850.00	401.50	AN	N/A		270.00	360.00
July 24, 2006		165.00	165.00 160.00	_	125.00	FOB	240.01	172.75	93.33	175.00	850.00	401.50	N/A	N/A		270.00	360.00
	In-Store	168.50		-	133.95												
July 17, 2006		170.00		149.70	143.20												
+	FOB	148.38	132.50	131.25			239.04										
St. Hyacinthe OC July 17, 2006		152.75	~				242.92										
1	In-Store	165.17	N/A	1 1	$\rightarrow$		239.95	170.53									
July 17, 2006		167.00		159.73	$\rightarrow$		244.55	172.30				0					360.00
July 24, 2006	Track	202.11		160.73	164.15	_	275.95	201.25		241.10		548.00	-				360.00
July 17, 2006		197.03		160.73	167.99	FOB	280.33	201.25		241.10		243.00					
July 24, 2006	Water	N/A		N/A	N/A								1				
July 17, 2006	& Truck	N/A		N/A	N/A				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		4		-				
July 24, 2006	In-Store	185.45		N/A	151.65		293.00	230.25	297.50		N/A						
		1000		< <u></u>	162 25		200 19	01 076	2000		4/2						

N/A = not available Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Peed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

#### B. CASH PRICES AND REPLACEMENT VALUES

July 24, 2006

This week Last week Month and

DD.	AT	DI	E	CD	A	TN	0

6.1			This week	Last week	Month ago	Year Ago
Selected Points	Price Basis		July 24, 2006	July 10, 2006	June 26, 2006	July 25, 200!
rom: Thunder Bay(WCE) (2)	In-Store	Wheat	134.00	132.00	134.00	109.00
(CBOT)		Oat	189.75	195.00	202.00	169.00
(Lethbridge)		Barley	110.00	110.00	114.00	112.50
o: Bayport, ON (1)	In-store	Wheat	157.61	155.61	157.61	132.61
		Oat	N/A	N/A	N/A	N/A
		Barley	137.39	137.39	141.39	139.89
Montreal, QC (1)	In-store	Wheat	162.03	160.03	162.03	137.03
		Oat	N/A	N/A	N/A	N/A
		Barley	142.31	142.31	146.31	144.81
Moncton, NB	Truck via Halifax	Wheat	184.25	182.25	184.25	159.25
		Oat	N/A	N/A	N/A	N/A
		Barley	166.50	166.50	170.50	169.00
Truro, NS	Truck via Halifax	Wheat	178.22	176.22	178.22	153.22
		Oat	N/A	N/A	N/A	N/A
		Barley	164.00	164.00	168.00	166.50
Halifax, NS (1)	In-store	Wheat	169.28	167.28	169.28	144.28
		Oat	N/A	N/A	N/A	N/A
		Barley	150.30	150.30	154.30	152.80
Stephenville, NL	Track / Truck via Sydney	Wheat	232.63	230.63	232.63	207.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A		N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB	T GOL	Wheat	N/A		N/A	N/A
		Oat		N/A	N/A	N/A
	Track	Barley	N/A N/A	N/A	N/A	N/A
Truro, NS	Hack	Wheat		N/A	N/A	N/A
11010, 110			N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Oat	N/A	N/A	N/A	N/A
Stephenville, NL	Truck via Syuriey	Barley	N/A	N/A	N/A	N/A
Ctophoniumo, 14L		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last Week	Month Ago	Van A
rn			July 24, 2006	July 10, 2006	June 26, 2006	Year Ago
m: US Lake Port	On Board Vessel		108.93	110.90	110.18	July 25, 2005
Montreal, QC (1)	In-store		127.97	129.94		111.00
m: Chicago (IL)	Track		107.59		129.22	130.04
Montreal, QC	Track		136.45	110.02	106.23	111.95
Montreal, QC m: Chatham, ON	Track			138.88	135.09	140.81
Montreal, QC	Track		104.21 128.08	103.52	103.05	114.92
	Traok		1 128.08	127.39	126.92	138.79

1. Prices include ONE month of storage and interest charges

From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

To:

n/a = not available

218.81

243.14

261.89

265.11

313.74

228.07

252.40

271.15

274.37

323.00

232.25

256.58

275.33

278.55

327.18

235.18

259.51

278.26

281.48

330.11

2. Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

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Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

## Bi-weekly Bulletin

August 11, 2006 Volume 19 Number 12

## THE IMPACT OF THE APPRECIATION OF THE CANADIAN DOLLAR ON CANADA'S GRAIN AND OILSEED PRICES AND TRADE

Canada is the fourth largest exporter in the world grains and oilseeds (G&O) market. With a relatively small domestic market for its products, the Canadian G&O industry depends heavily on the international market. The appreciation of the Canadian dollar, against the United States (US) dollar, since 2002-2003 has significantly reduced domestic and export G&O prices and returns to Canadian producers, in terms of Canadian dollars. For 2006-2007, the Canadian dollar is projected by the major Canadian banks to be slightly stronger than 2005-2006, which will continue to depress Canadian G&O prices.

#### **BACKGROUND**

The exchange rate is the value of one currency in terms of another. Under a floating exchange rate system, the value of a country's currency is determined by supply and demand for that currency which, in turn, reflects a country's international trade in goods and services, and foreign investment. The value of the Canadian dollar against the US dollar is very important because the US dollar has been the world's pre-eminent international currency for the past half century and most Canadian trade is with the US. On average, CAN\$100 billion per day is bought and sold on the international exchange markets.

Central banks are sometimes directly involved in the foreign exchange market as a means of achieving monetary policy objectives. The Bank of Canada intervenes in foreign exchange markets only on a discretionary, rather than a systematic, basis

and only in the most exceptional of circumstances. However, it influences the exchange rate by changing the target for the Overnight (Interest) Rate.

The main factors determining exchange rates are interest rates, inflation rates and the balance of payments. These factors, in turn, influence supply and/or demand for a particular currency. When the demand for a currency increases or the supply of a currency decreases, the currency appreciates in value relative to another currency; and vice versa.

Differentials in interest rates between two countries influence international capital flows and, thus, short-term exchange rates. An increase in the interest rate is expected to attract foreign capital, raising the demand for and value of the domestic currency. When the inflation rate is high, investors are less likely to invest in a country - even with higher interest rates - because the value of the

currency will be eroded by inflation.

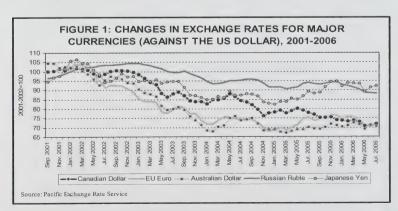
The balance of payments approach emphasizes the flow of goods, services and investment capital. A deficit in a country's balance of payments indicates stronger demand for foreign currencies, relative to demand for its own currency, resulting in a depreciation of its own currency.

### The Multilateral Depreciation of the US dollar

The US dollar has depreciated sharply against other major currencies in recent years, as shown in Figure 1. For the past five crop years, the average value of the US dollar has dropped by 30% relative to the Australian dollar, 26% to the Canadian dollar and the European euro, 12% to the Brazilian real, and 8% to the Japanese yen and Russian ruble. The exception is the Argentine peso, which depreciated by 46% against the US dollar during the same period.

The single largest factor contributing to the weakness of the US dollar has been the large and growing *US current account deficit*. Some suggest that further depreciation of the US dollar is necessary to resolve the "global imbalance".

Three other factors have contributed to the weakness of the US dollar: (1) the sharp increase in US federal budget deficit has undermined investor confidence and US state and local governments have also run high deficits, (2) US households have increased their debt load to record high levels, and (3) confidence in US stocks, bonds and other investments, triggered by corporate accounting scandals has declined.



Canadä

### The Appreciation of the Canadian dollar

In the last five years (August-July), the Canadian dollar has appreciated by 26% against the US dollar, from CAN\$1.57 per US dollar (/US\$) for 2001-2002 to CAN\$1.16/US\$ for 2005-2006. This appreciation appears to be largely due to three factors: (1) the weakness in the US dollar, (2) strong foreign demand for Canadian goods, and (3) decreased deficit in investment income.

World prices for energy and non-energy commodities have influenced the value of the Canadian dollar. Sustained strength in the US economy and tremendous growth in China and other parts of Asia have led to a substantial increase in world demand for oil and gas, metals, and other commodities that Canada exports.

Canada's deficit in investment income has been shrinking rapidly for both direct and portfolio investments. As the current account surpluses accumulate, the deficit on portfolio investment has been falling, which can be tracked back to the elimination of fiscal deficits. The other factor is a shrinking deficit on direct investment income which moved into a surplus in the first quarter of 2006 for the first time since 1994.

### THE IMPACT ON CANADIAN G&O MARKETS

#### Canada's Reliance on G&O Trade

Canada is the fourth largest exporter in the world G&O market. Since 2000-2001, Canada has exported about 22.6 Mt of G&O annually, which accounts for about 8.1% of world exports. The US is the largest exporter, with 109.1 Mt of exports or 38.9% of the market. This is followed by Argentina with 10.7% of the market, and Brazil with 8.2%. Among the other major exporters, Australia and the EU each account for 7.8% of the market share, and Russia and Ukraine each account for 3% of the world market.

The Canadian G&O sector is heavily dependent on international markets to sell its products, but that reliance is diminishing. For the past five years, G&O exports have accounted for about 39% of Canadian production, compared to 46% during the 1990s and 50% during the 1980s. For the past 5 years,, exports accounted for 26% of the total production for the US, 23% for Brazil, 40% for Argentina and 61% for Australia.

Canadian imports, mainly corn and to a lesser extent soybeans, from the US, have increased significantly in the last decade. As well, Canadian domestic prices for G&O follow international prices closely.

#### The Dominance of the US dollar

Exchange rates are probably the most important macroeconomic variable affecting Canada's international trade in G&O. Exchange rates affect export prices and volumes, domestic prices, Canada's competitiveness in world markets, and import prices and volumes.

Under the current international financial system, the US dollar is the predominant currency in world trade, including trade in G&O, in terms of pricing, payments and settlements. This role has been strengthened further by the fact that the US is the world's largest G&O producer and exporter.

Canadian G&O prices are largely determined by global supply and demand conditions, especially in large producing countries, such as the US and the EU. Canada is a relatively small player in the world market and is essentially a "price taker" in the world G&O markets, except for durum wheat, in which Canada accounts for 50% of the world exports. Since G&O are traded in world markets in US dollars, the appreciation of the Canadian dollar, compared to the US dollar, results in lower G&O domestic and export prices in terms of Canadian dollars.

#### **Export Prices**

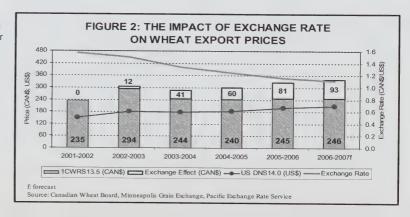
Wheat is Canada's most important grain export, accounting for 70% of the total G&O exports for the last five years. Canada has established a reputation for supplying high quality wheat for the world market. No. 1 Canada Western Red Spring wheat with 13.5% protein (1CWRS13.5) competes with the US Dark Northern Spring wheat with 14% protein (US DNS14.0). The Canadian export price for 1 CWRS13.5 FOB St. Lawrence follows the price for US DNS14.0 FOB Pacific Northwest very closely, with the spread reflecting the difference in quality, location, and other factors.

Figure 2 illustrates the effect Canada's stronger dollar has had on wheat export prices. The price for US DNS14.0 has been at high levels since 2001-2002 and moved up in three of the four years. For the same period, the Canadian dollar has appreciated significantly against the US dollar. As a result, the price for 1CWRS13.5 has generally trended down. Compared to its value in the base year (2001-2002), the appreciation of the Canadian dollar is estimated to have lowered Canadian export prices by \$12 per tonne (/t) for 2002-2003, \$41/t for 2003-2004, \$60/t for 2004-2005 and \$81/t for 2005-2006.

Canola is the major oilseed crop Canada exports, both in seed and as processed products. The export price for No. 1 Canada I/S Vancouver has decreased since 2001-2002, due to the significant appreciation of the Canadian dollar and other factors. Compared to its value in the 2001-2002, the appreciation of the Canadian dollar is estimated to have lowered canola export prices by \$20/t in 2002-2003, \$67/t in 2003-2004, \$82/t in 2004-2005 and \$99/t in 2005-2006.

#### **Domestic Prices**

G&O prices in Canada generally follow international prices very closely. In addition to the heavy dependence on exports of the Canadian G&O industry, the Canadian domestic market is highly integrated with the world market through the US market where US prices serve as the basis for the rest of the world. Specifically, the Canadian domestic price for wheat is based on the futures price on the Minneapolis Grain Exchange (MGE). Corn, soybeans and oats are generally priced against the futures prices at the Chicago Board of Trade (CBoT). Canola and feed barley prices are determined at the Winnipeg Commodity Exchange and influenced by CBoT sovoil and corn prices, respectively.



When the Canadian dollar appreciates, world G&O prices in Canadian dollars decrease accordingly, depressing not only Canada's export prices but also domestic prices. Furthermore, the appreciation of the Canadian dollar makes imports less expensive than domestic supplies, further pressuring Canadian domestic prices.

Corn prices at Chatham elevator and feed barley prices at Lethbridge are highly correlated with CBoT corn prices. The appreciation of the Canadian dollar has substantially lowered the landed price of US corn, in both eastern and western Canada. This has contributed to increased com imports from the US, and lower Canadian domestic prices for corn and feed barley.

Lower import and domestic G&O prices have reduced producer prices significantly. However, the livestock and the G&O processing sectors have benefited from lower G&O prices. For G&O farmers, the appreciation of the Canadian dollar by itself has the effect of lowering production costs, as a result of lower import and domestic prices for some agricultural inputs. However, this effect has been more than offset by the higher energy prices. In addition, for multinational companies, a strong Canadian dollar means higher wages, salaries and other costs for their Canadian operations compared to their US operations.

#### **Export Volumes**

Economic theory suggest that the quantity of exports should be inversely related to changes in the exchange rate. The appreciation of the Canadian dollar would then be associated with lower export volumes because Canadian exporters would find it more difficult to compete with other exporting countries.

As indicated in Figure 3, Canadian G&O exports had grown significantly since the 1970s and reached the highest level in the mid-1990s. The exchange rate was one of

the major factors underlying this growth. explaining about 50% of the changes in export volumes. Canadian G&O exports have trended down, from 34 Mt in 1994-1995 to 27 Mt in 2005-2006. However, the data fail to support a significant impact of exchange rate on export volume for this period. During the period of 1994-1995 to 2001-2002, while the Canadian dollar depreciated by 35% against the US dollar, Canadian G&O exports decreased by over 30%, rather than increased as economic theory predicts. Since 2002-2003, while the Canadian dollar appreciated by 26%, exports have increased by 17%. Adverse weather conditions caused a substantial decrease in domestic G&O production in 2001-2002 and 2002-2003, and domestic feed use trended higher in recent years, reducing exportable supplies.

There are several possible explanations as to why Canada's export volumes do not reflect how much the Canadian dollar has strengthened during the period in question. First, while export prices decline significantly for Canada, the shift from exports to domestic sales is limited. For Canada, since the domestic market is small, relative to exports, domestic demand is generally inelastic, particularly for the short-term, and domestic prices follow international prices closely.

Second, since world G&O prices are quoted in US dollars, much of the potential impact of the appreciation has been absorbed by Canada in terms of lower export prices in Canadian dollars. For importing countries, the strengthening of the Canadian dollar does not necessarily make imports from Canada more expensive than from alternative sources.

Third, other major currencies have also appreciated against the US dollar, limiting other exporters' potential advantage in competitiveness over Canada. Lastly, currencies for some of the major G&O importing countries also appreciated against the US dollar, making imports cheaper in

their own currencies and raising import demand.

#### **Export Competition**

In the world G&O market, Canada competes with traditional exporters such as the US, Australia, the EU and Argentina, as well as newly emerged exporters such as Brazil, Russia and Ukraine.

Depending on the extent to which major currencies appreciate against the US dollar, G&O export prices, in local currencies, are expected to have decreased the most for Australia, followed by Canada, the EU, Brazil and Russia. The US was little affected in terms of export prices, while Argentina was better off. The impact of exchange rates on export market shares among the major exporters should follow similar order.

With respect to the impact of recent changes in exchange rates on *market shares*, empirical data show mixed results.

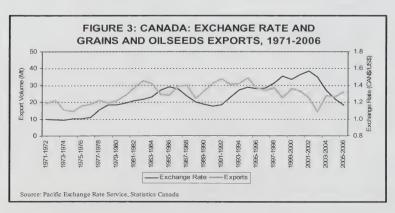
Compared to the period of 2001-2002 and 2002-2003, the market share for the period of 2003-2004 to 2005-2006 has decreased by 3.4 percentage points for the EU, increased by 1.8 points for Brazil, one point for the US and 0.6 points for Ukraine. These changes are generally consistent with changes in the value of their currencies, relative to the US dollar.

However, the market share has increased by one percentage point for Canada, 0.7 points for Australia, 0.2 point for Argentina and 0.1 point for Russia, which are inconsistent with changes in exchange rates. The fluctuation in exportable supplies, low elasticity for domestic demand and depressed domestic prices could constrain the ability for major exporters to respond to exchange rate changes, particularly for the short term.

#### Imports

Canada plays a much smaller role in the world G&O import market than in the export market. In the past five years, G&O imports averaged 3.8 Mt, of which 74% were corn and 12% were soybeans. While having been an exporter and an importer simultaneously in the com and soybean markets, Canada has generally been a net exporter of soybeans but has become a net importer of corn since 1991-1992.

The Canada/US exchange rate has a moderate impact on the *quantity* of Canadian G&O imports. The appreciation of the Canadian dollar reduces the landed price of imports, mainly from the US, by a proportionate amount in Canadian dollars. In the case of corn, the strong growth in import demand and the fluctuation of domestic feed grain supplies also play major roles.



0.00

In eastern Canada, the price of corn is based on CBoT futures, with a premium or discount, depending on local supply and demand situations. Figure 4 illustrates the impact on Canadian corn import prices of the appreciation of the Canadian dollar. While CBoT corn prices increased by 24%, from US\$84/t in 2001-2002 to US\$104/t in 2003-2004, Chatham corn prices increased by only 3%, from \$133/t to \$137/t. Compared to 2003-2004, CBoT corn prices decreased by 16% to US\$87/t for 2005-2006 to date, while Chatham prices dropped by 29% to \$97/t. Compared to the base year, the appreciation of the Canadian dollar depressed Chatham corn prices by \$8/t for 2002-2003, \$24/t for 2003-2004, \$28/t for 2004-2005 and \$36/t for 2005-2006 to date, assuming no change in the basis.

#### **OUTLOOK FOR 2006-2007**

#### Market Fundamentals for the Canadian Dollar

The market fundamentals for the Canadian dollar remain solid, and any possible pullback in its value is expected to be modest. The continuing strength in the Canadian dollar is supported by the following three factors:

First, the US dollar has not depreciated nearly enough to start to reverse its current account deficit and there appears to be little inclination for the US government to take effective measures to address its fiscal deficit. Second, the surplus on Canada's trade in goods and services is expected to remain high and the decline in the deficit on portfolio investment is likely to continue. Third, prices for energy and other commodities are expected to remain supportive of the Canadian dollar.

#### FIGURE 4: THE IMPACT OF EXCHANGE RATE ON CORN PRICES 1.75 250 1.40 🛱 200 1.05 150 24 46 36 0.70 100 50 0.35 137 100 97 120

Chatham (CAN\$) Exchange Effect (CAN\$) — CBoT (US\$) Exchange Rate

2004-2005

2003-2004

Source: Chicago Board of Trade, DePutter Publishing Ltd., Pacific Exchange Rate Service

Impact for 2006-2007

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2001-2002

For 2006-2007, the exchange rate is forecast to appreciate slightly, from CAN\$1.16/US\$ for 2005-2006 to CAN\$1.13/US\$ for 2006-2007, as shown in Table 1. This is based on the average of the projections made by the five major Canadian banks - Royal Bank of Canada (RBC), Canadian Imperial Bank of Commerce (CIBC), Scotiabank, Bank of Montreal (BMO) and Toronto Dominion (TD) Bank - over the period of Quarter III of 2006 to Quarter II of 2007.

2002-2003

For 2006-2007, Canadian G&O prices are forecast at \$246/t for 1CWRS13.5 wheat (FOB St. Lawrence), \$120/t for No.2 CE corn (I/S Chatham), \$130/t for No. 1 Feed Barley (I/S Lethbridge) and \$310/t for No. 1 canola (I/S Vancouver). If the US/Canada currency exchange rate had stayed at the 2001-2002 level of CAN\$1.57/US\$, the price for 2006-2007 would have been \$93/t higher for wheat, \$46/t for corn, \$50/t higher for barley and \$125/t higher for canola

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2006-2007f

2005-2006

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#### TABLE 1: LATEST EXCHANGE RATE FORECASTS BY MAJOR CANADIAN BANKS

BT MACON CANADIAN DANNO									
	2006		2007		Crop Year				
	Quarter*								
Bank	3	4	1	2	2005-2006	2006-2007			
		CAN dollars per US dollar							
BMO (Aug. 4)	1.120	1.105	1.085	1.090	1.163	1.100			
CIBC (Jul. 31)	1.090	1.125	1.145	1.140	1.163	1.125			
RBC (Aug. 4)	1.150	1.170	1.190	1.210	1.163	1.180			
Scotiabank (Aug. 10)	1.130	1.110	1.110	1.100	1.163	1.063			
TD Bank (Jul. 14)	1.124	1.149	1.163	1.176	1.163	1.153			
Simple Average Olympic Average	1.123 1.125	1.132 1.128	1.139 1.139	1.143 1.139	1.163 1.163	1.134 1.133			

\* end of quarter

Source: BMO, CIBC, RBC, Scotiabank, TD Bank



Agriculture and Agri-Food Canada

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In Canada, commercial chickpea production started in the mid-1990s and grew rapidly until reaching its peak of 455,000 tonnes (t) in 2001-2002. For the next three years production declined, but started recovering in 2005-2006. Canadian exports followed production trends and Canada became a major exporter of chickpeas, placing among the top five in the world. The value of Canadian chickpea exports declined from a high of \$83 million (M) in 2001 to \$37M in 2005. For 2006-2007, production and exports are expected to increase from 2005-2006, and prices are forecast to decrease for the kabuli type and increase for the desi type. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for chickpeas.

#### WORLD

#### Production

During the past 10 years, although world

production has been variable, ranging from a low of 6.76 million tonnes (Mt) in 2000-2001 to a high of 9.56 Mt in 1998-1999, there has not been a downward or an upward trend. India accounted for 60-70% of world production during this period.

The two commercial types of chickpeas produced are desi and kabuli. Countries in the Indian sub-continent and Australia produced mainly the desi type, Canada produces both the kabuli and desi types, and the remaining countries produced mainly the kabuli type. On average, world production consisted of about 75% desi type and 25% kabuli type. Production of the kabuli type is more dispersed and therefore less variable than for the desi type.

#### Trade

World exports during the past 10 years were variable, but with no downward or upward trend. Exports ranged from a low of 514,000 t in calendar year 1999 to a high of 998,000 t in 2001, depending mainly on domestic

production volumes in India and other countries which both produce and import chickpeas. In 2004, the latest year for which complete world trade statistics are available, exports were 682,000 t. During the past 10 years, India was the largest importer of chickpeas, but imports were extremely variable, depending on the

volume of production in India and price. India and surrounding countries import mainly the desi type, while countries in North and South America, Europe, the Middle East and Africa import mainly the kabuli type.

#### 

Harvested Area (kha)	9,900	10,925	10,545	10,710	10,800	1
Average Yields (t/ha)	0.72	0.80	0.79	0.82	0.80	
		th	ousand to	nnes		1
Carry-in Stocks (e)	400	100	400	300	500	١,
Production:						ľ
India	4,240	5,720	5,470	5,650	5,700	ı
Turkey	650	600	620	610	610	ď
Pakistan	362	675	611	868	400	Ľ
Australia	139	186	123	138	304	Ľ
Iran	300	310	310	310	280	ľ
Mexico	235	240	240	240	240	L.
Myanmar	212	228	230	230	230	ľ
Canada	156	68	51	104	163	ľ
Ethiopia	187	114	136	135	135	Ľ
Iraq	97	104	100	95	100	Ľ
United States	38	20	27	49	67	ľ
Syria	89	87	45	55	55	ľ
Spain	70	51	57	18	40	L
Morocco	51	43	42	42	40	ľ
Other	_259	275	_271	_288	286	ľ
Total Production	7,085	8,721	8,333	8,832	8,650	ľ
Total Production - Kabuli (e)	2,103	1,885	1,871	1,914	2,005	ľ
Total Production - Desi (e)	4,982	6,866	6,462	6,918	6,645	ľ
Total Supply	7,485	8,821	8,733	9,132	9,150	ĺ,
Total Use (e)	7,385	8,421	8,433	8,632	8,650	4
Carry-out Stocks (e)	100	400	300	500	500	
Stocks-to-use ratio	1%	5%	4%	6%	6%	l

e: estimate, AAFC, September 2006; p: preliminary

f: forecast: AAFC and Pulse Australia, September 2006 Source: FAO, India Department of Agriculture, ABARE, Pulse Australia, USDA and Statistics Canada

#### CANADA

#### Production

Chickpea production at the commercial level in Canada started in 1995-1996 at about 1,000 t, but increased rapidly during the next six years to 455,000 t in 2001-2002. Production fell sharply in 2002-2003 due to lower seeded area and wet harvest conditions. Seeded area and production fell further in 2003-2004 and 2004-2005. The decreases in seeded area were due to the difficulty and high cost of controlling ascochyta blight, yield and quality losses during wet harvests, and price decreases. Production recovered in 2005-2006 as higher prices for the kabuli type encouraged additional seeding.



Saskatchewan accounted for at least 80% of Canadian production and Alberta for the balance. Chickpeas have contributed to the diversification of crop production in these provinces and are valuable in crop rotations which improve soil tilth and fertility. The production of chickpeas has also contributed to the expansion of the pulse crops handling, marketing and processing industry, which increased employment opportunities in rural areas.

Kabuli chickpeas, also known as garbanzo beans, have a larger, cream-coloured seed with a thin seed coat. The desi type has a smaller, darker coloured seed with a thick

seed coat. Included in kabuli chickpea production are the large kabuli type with the seed size mostly 8-9 millimetres (mm) and a seed weight of about 410-490 grams/1000 seed, and the small kabuli type, which have a more uniform seed size of about 7 mm and a seed weight of about 265 grams/1000 seed. Yields of the desi and small kabuli types are about 20% higher than of the large kabuli type.

There are two serious lim chickpea production in C long growing season req for current varieties and risk of the extremely agg disease, ascochyta bligh Chickpeas have an indet growth habit and will conflower while growing con remain favourable for vergrowth. Thus, moisture of stress is required to enco seed set and hasten mat ideal growing conditions moderate precipitation ar to above normal tempera seeding to late July and t drought for the maturing and harvest periods. Bed the growth habit, kabuli cl are best adapted to the B zone and desi chickpeas Dark Brown and Brown so Both soil zones are locate south-western Saskatche south-eastern Alberta. C. are relatively drought tole to the long tap root. They well adapted to high mois areas, saline soils, soils w slow to warm in the spring or waterlogged soils. Chiproduction works well in rotation with cereal grains such as spring or durum wheat. Nitrogen fertilizer is usually not required since chickpeas possess the ability to fix nitrogen from the air in nodules on the roots where it is used for plant growth. To maximize the nitrogen fixation ability, chickpea seed should be inoculated with the chickpea strain of nitrogen-fixing inoculants.

The stage of crop development should be closely monitored nearing harvest, as weathered seed and dark seed discolouration (green, brown, black) makes the seed less desirable to processors and consumers. Kabuli chickpea colour is especially important because buyers prefer

CANADA: CHICKPEA SUPPLY AND DISPOSITION

a yellowish-cream colour. Early fall frost can result in green discolouration of immature kabuli chickpea seed, which will reduce the value of the crop. Other important factors affecting visual quality are levels of admixture, seed size and seed uniformity. The use of conveyors instead of augers when handling chickpeas will reduce mechanical damage. The Canadian chickpea harvest generally occurs during the period from late-August to early October.

#### Marketing

All of the chickpeas produced in Canada are sold on the open market to dealers, mainly

in Saskatchewan, who buy, clean and ship chickpeas to domestic and export consumers. There is also some dehulling and splitting of desi chickpeas in Saskatchewan. Some chickpeas are grown, under production contracts, which guarantee a price for part of the production, but most are sold on the spot market. Chickpeas are shipped mainly bagged in containers, although some are also shipped bulk in containers or bulk inside the hold of ships.

#### Domestic Use

Domestic use consists of food, feed, seed, dockage and waste. Only small volumes of low quality chickpeas are used for livestock feed, however nutritional analysis indicates that they make an excellent feed for hogs, cattle and poultry.

#### **Exports**

Canadian chickpea exports had been increasing, in line with the increase in production, and Canada became the world's third largest exporter in 2002. For the next three years, exports decreased as production fell, and Canada became the fourth or fifth largest exporter in the world, but with the recovery in production, Canada could once again become the third largest exporter. The main markets by region, with the leading countries in brackets, are: Asia (India, Pakistan and Bangladesh), Europe (Spain, Italy, Portugal, United Kingdom and Belgium), the Middle East (United Arab Emirates, Jordan and Egypt), Africa (Algeria), South America (Colombia and Brazil), Central America and the Caribbean (Trinidad and Tobago),

d size									
nm) and a 0-490	crop ye August-J	2002 -2003	2003 -2004	2004 -2005	2005 -2006p	2006	-		
he small	Seeded Area (kha)		221	63	47	79	144	ı	
a more	Harvested Area (kha)		154	63	39	73	142	- 1	
out 7 mm	Yield (t/ha)	` ′	1.01	1.08	1.31	1.42	1.15		
out 265		nnes		ı					
ds of the oes are	Carry-in stock	180	80	25	5	10	١		
of the large	Large Kabu	ıli	55	22	23	47	69	ı	
	Small Kabu	ıli	31	15	17	45	73		
mitations for	Desi		_70	31	11	12	21	-	
Canada, the	Total Produc	tion	156	68	51	104	163		
quirement	Imports		9	2	4	8	5	ı	
the high	Total Supply		345	150	80	117	178	ı	
gressive nt.	Exports:							ı	
terminate	Asia	71	34	16	31	55	П		
ntinue to	Europe		10 10	15	12	14	16	ı	
nditions	Middle East			3	2	9	14	П	
getative	South Ame	rica	6	7	8	7	9		
or nitrogen	Allica		3	5	3	3	8		
ourage			4	5	5	3	3	ı	
turity. The	and the Car	1	_5	_1	_3	5	L		
are	Total Exports	105	74	47	70	110	ı		
nd normal atures from	Total Domestic	160	51	28	37	43			
then	Total Use		265	125	75	107	153	ľ	
	Carry-out Sto		80	25	5	10	25	L	
cause of	Stocks-to-use	ratio	30%	20%	7%	9%	16%		
chickpeas Brown soil	Seeded Area (	kac)	546	156	116	195	356	l	
to the	Harvested Area (kac)		381	156	96	180	351	1	
soil zones.	Yield (lb./ac.)		904	963	1,167	1,271	1,026	Ľ	
ed in	Average prod	ucer pri	ice*					Ľ	
ewan and	Large Kabuli	\$/t	518	507	650	661	573	L	
hickpeas		¢/lb	23.50	23.00	29.50	30.00	26.00	1,	
erant due	Small Kabuli	\$/t	353	309	364	452	419		
y are not		¢/lb	16.00	14.00	16.50	20.50	19.00	ľ	
sture	Desi	\$/t	342	231	231	265	353	Ιi	
which are		¢/lb	15.50	10.50	10.50	12.00	16.00	Ì	
g and wet ickpea	* Saskatchewa p: preliminary	n, No.1	CW grad	е				J	
	p. premimary							IS	

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, September 2006 Source: Statistics Canada and AAFC and the United States. Exports of the desi type are mainly to Asia, while exports of the kabuli type are to all regions of the world.

#### Prices

Canadian prices are largely determined in the international market because Canada exports most of its production. Although prices of the large kabuli type are higher than for the desi type, they are also more volatile. Prices of the large kabuli type increase as the size of the seed increases. from 7 mm, to 8 mm, to 9 mm and to 10 mm. The producer receives a weighted average price for kabuli chickpeas based on the percentage of various sized seed. The price of the small kabuli type is generally higher than for the desi type, but lower than the weighted average large kabuli type price. Since there is no futures market for chickpeas, prices are negotiated directly between producers and dealers based on supply and demand factors for each type of chickpea.

### **Organizations**

The Canadian Grain Commission (CGC) administers quality standards for chickpeas. The grades are No.1, 2 and 3 Canada Western (CW) Kabuli, and No.1, 2 and 3 CW Desi. Chickpeas which do not meet the listed grade standards are graded Sample.

The major quality concerns in chickpea grading are damage due to heating and peeling, split or broken seed, seed discolouration, as well as foreign material. For further information, or to access the Official Grain Grading Guide, please visit the CGC website:

(www.grainscanada.gc.ca)

### The Canadian Special Crops Association

(CSCA - www.specialcrops.mb.ca) establishes trade rules and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including chickpeas. The website includes a section where buyers can submit a request for prices.

Pulse Canada (www.pulsecanada.com) is an industry organization, with the CSCA and provincial pulse growers' organizations as members. It is involved in market development, market access, policy issues and coordination of scientific research. The website contains information on pulse crops, markets, and health and nutrition.

### Pulse Innovation Project (PIP)

PIP is managed by Pulse Canada and funded mainly by a \$3.2M, over three years

starting in 2005, contribution from Agriculture and Agri-Food Canada (AAFC) under the Science and Innovation pillar of the Agricultural Policy Framework. The goal of the PIP is to stimulate innovation in product development by understanding industry needs and targeting research that will boost the incorporation of pulses, including chickpeas, into food and industrial products. It will support the development and commercialization of products by working with food processors and ingredient manufacturers to ensure that the end results are foods that will be found on grocery store shelves, targeting products that are economic, convenient and enhance nutrition and health. In addition, PIP will explore and support industrial avenues for pulses to ensure the maximum value added opportunities for producers.

In August 2006, it was announced that Pulse Canada was allocated an additional \$525,800 from AAFC in support of their international strategy until March 2008. Pulse Canada will focus its strategy on increasing demand for pulses in new or emerging markets within the more than 160 countries that have purchased Canadian pulses in the last four years. It will also seek to increase demand by promoting the health benefits of pulses in international markets.

#### USE

More than 90% of chickpeas are consumed in the countries where they are produced. Chickpeas are used almost exclusively for human consumption. The desi type seed must be dehulled and is used whole or split or milled. In the Indian sub-continent, the desi chickpeas are used whole, dehulled and split to produce dhal, or ground into fine flour called besan. Besan is used in many ways for cooking, including mixed with wheat flour to make roti or chapatti, and for making sweets and snacks. Kabuli chickpeas are substituted for desi chickpeas if the price is competitive. In addition, vellow peas are used as a substitute for chickpeas for the lowest income consumers if the price of yellow peas is lower. In the Middle East, consumption is based on a popular dish known as "hummus" which is produced from mashed chickpeas mixed with oil and spices. The large kabuli type is used mainly in salad bars and vegetable mixes. Chickpeas are also used as a vegetable and in preparing a wide variety of snack foods, soups, sweets, and condiments. Smaller size kabuli chickpeas are also milled for flour.

### **Healthy Diet**

Pulses, including chickpeas are increasingly being used in health-conscious diets to promote general well-being and reduce the risk of illness. They are low in fat, low in sodium, cholesterol free, high in protein, and are an excellent source of both soluble and insoluble fibre, complex carbohydrates, and vitamins and minerals, especially B vitamins, potassium and phosphorus.

Since chickpeas are low in fat, low in sodium and are cholesterol free, they are an excellent heart healthy food that may be beneficial to the prevention of cardiovascular disease. Chickpeas are an inexpensive, high quality source of protein. Studies have shown that whole pulses (including chickpeas) have demonstrated cholesterol and lipid lowering effects in humans.

Studies have reported the beneficial effects of soluble dietary fibre on cardiovascular disease in humans, especially in lowering both total serum and LDL-cholesterol levels. In addition, clinical research has shown soluble fibre to be beneficial in the management of type-2 diabetes. Insoluble dietary fibre consumption can be beneficial to a healthy colon and has been associated with reducing the risk of colon cancer. Diets high in fibre have demonstrated beneficial effects on weight loss because they deliver more bulk and less energy.

Chickpeas are an excellent source of the B vitamin folate which is an essential nutrient. In addition, folate consumption during pregnancy has been shown to reduce the risk of neural tube defects.

Flour made from chickpeas is gluten free and is a very nutritious option for people with celiac disease.

### OUTLOOK

### World: 2006-2007

World production is forecast to decrease by 2% from 2005-2006 to 8.65 Mt, as an increase in production for the kabuli type is more than offset by a decrease for the desi type. Total supply is expected to remain relatively stable at 9.15 Mt because of higher carry-in stocks. The world production forecast for 2006-2007 is preliminary as seeding in India does not occur until October and November, the Australian harvest occurs in November and December and information about production in the Middle East and Mexico is limited.

### India: 2006-2007

Chickpeas in India are grown as a winter crop in the central and northern parts of the country. Nearly all of the chickpeas produced in India are the desi type. Chickpeas are generally seeded in October and November and harvested mainly in March and April. Most of the rainfall in the chickpea growing areas occurs during the summer monsoon season, which normally lasts from early June to early October in the

central parts of the country and mid-June to late September in the north-western parts. The monsoon rainfall provides moisture for the summer crops and a moisture reserve for winter crops, such as chickpeas. Chickpeas are generally grown without irrigation. In 2006, the monsoon rainfall to date has been normal in most chickpea growing areas. The chickpea crop also needs winter rains, but winter rainfall is much lower and less reliable than during the

summer. Although there is a great deal of uncertainty about the 2006-2007 chickpea crop in India, production is expected to increase because high prices are expected to encourage additional seeding.

India is expected to be a strong importer of chickpeas at least until the size and condition of the 2006-2007 crop is known.
Adding to the demand is the elimination of import tariffs by the government of India until March 31, 2007. The government of India also banned exports until March 31, 2006 which provides Canadian exporters additional market opportunities in other countries.

Canada: 2006-2007 Area seeded in Canada increased by 82% because of attractive prices for the kabuli type, high yields in 2005-2006 and good movement to markets. Production is expected to increase by 57% to 163,000 t, with increases for all types, large and small kabuli and desi. Average yields are expected to be slightly below trend, and sharply lower than in 2005-2006. Crop development and harvest progress have been ahead of normal and quality is expected to be normal. Supply is expected to increase by 52% to 178,000 t. Exports are forecast to increase due to the higher supply and strong demand. Carry-out stocks are forecast to increase, with a stocks-to-use ratio of 16%. Prices are forecast to increase for desi

chickpeas and decrease for large and small kabuli chickpeas in response to the respective supply situations.

### Canada: longer term

Work is underway to (1) develop varieties which are more resistant to ascochyta blight and mature earlier, making them more suitable for Canadian growing conditions, (2) provide additional weed control options for chickpeas, (3) develop larger kabuli chickpeas and desi chickpeas with light tan or tan seed colour, which is expected to increase market opportunities for Canadian chickpeas, and (4) increase demand for Canadian chickpeas through the Pulse Innovation Project. With the improvements in varieties, weed control and increased market demand, and with a growing core of producers who are experienced in growing chickpeas, the seeded area is expected to increase significantly. However, any expansion will also depend on the prices which producers will be able to obtain.

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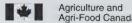
WORLD:	CHICK	PEA E	XPOR	TS	
calendar year	2001	2002	2003	2004	2005
		thousa	and tonr	nes	
Australia	267	94	144	149	187
Turkey	154	105	190	133	124
Iran	124	140	87	85	n/a
Mexico	207	143	141	83	79
Canada	149	125	88	68	59
Syria	1	1	8	29	n/a
Tanzania	9	21	27	25	n/a
Pakistan	5	3	8	18	n/a
Morocco	2	3	12	13	n/a
United States	29	23	15	12	21
India	2	2	3	12	29
Russia	6	10	15	9	14
Other	43	_51	_43	_46	n/a
Total	998	721	781	682	n/a

### WORLD: CHICKPEA IMPORTS

					_
calendar year	2001	2002	2003	2004	2005
		thousa	and tonr	nes	
India	517	218	259	133	258
Bangladesh	38	57	84	105	n/a
Pakistan	106	182	123	69	n/a
Spain	69	58	54	58	56
Algeria	70	34	51	49	47
Italy	23	22	21	28	22
Jordan	22	21	23	24	n/a
Sri Lanka	13	17	20	23	n/a
United Arab Emirates	32	44	31	21	n/a
Tunisia	20	19	19	20	n/a
United Kingdom	16	18	18	20	24
Saudi Arabia	25	23	23	17	n/a
United States	11	12	10	14	10
Iraq	1	1	63	12	n/a
Portugal	12	12	12	11	12
France	13	11	11	9	9
Lebanon	17	10	9	9	n/a
Colombia	10	10	12	9	10
Other	103	91	79	101	n/a
Total	1,118	860	922	732	n/a
The difference between					-

The difference between imports and exports is attributed to the timing of delivery and international classification differences. n/a: not available

Source: FAO, Statistics Canada, USDA, Global Trade Atlas – September 2006



### CANADA: GRAINS AND OILSEEDS OUTLOOK

### September 1st, 2006

For 2006-07, the production of grains and oilseeds in Canada is estimated to decrease to 61.7 million tonnes (Mt), from 66.7 Mt in 2005-06, vs. the 10-year average of 60 Mt, based on Statistics Canada's (STC) "July 31 Estimate of Production of Principal Field Crops". On average, yields are estimated to be about 9% below 2005-06. Harvest progress is ahead of 2005-06 and ahead of normal. Quality of all crops is expected to be above average, with a better than normal grade distribution. In western Canada, production is estimated to decrease by 10% from 2005-06, to 45.6 Mt as lower yields more-than offset higher harvested area. In eastern Canada, production is estimated to rise by 1% to 16.1 Mt due to higher yields.

Total domestic supply of grains and oilseeds in Canada is forecast to decrease by 2% from 2005-06, as lower production more than offsets the higher carry-in stocks. Exports and total domestic use are forecast to increase. Carry-out stocks are expected to decrease by about 25% to near-normal levels. Prices in Canada for all crops will continue to be pressured by the strong Canadian dollar but are expected to be higher than in 2005-06, except for flaxseed and soybeans. The major factors to watch are: US and Canadian crop development and harvest conditions, the biofuel market, ocean freight rates and exchange rates.

#### DURUM

Production is forecast to fall by 42% due to lower area and yields. However, supply is expected to decrease by only 20% due to the record 3.3 Mt carry-in stocks. Exports are forecast to decrease due to lower demand from North Africa and the EU, which will be partly offset by higher imports from the US. Carry-out stocks are forecast to fall but remain slightly above the 10-year average. The Canadian Wheat Board (CWB) Pool Return Outlook (PRO) is rising from earlier expectations due to the declining production prospects for North America, and is now 4% higher than 2005-06. The discount of No.1 CWAD 11.5 to No.1 CWRS 11.5 is projected at a record \$12/t.

### WHEAT (excluding durum)

For 2006-07, production is forecast to increase by 8%, as increased area harvested more-than offsets the lower yields. Supply is expected to rise by 10%, supported by higher carry-in stocks. Exports are forecast to increase by 30%, due to increased supplies of good quality wheat in western Canada, record Ontario production of 2.7 Mt and reduced competition from other exporters. Industrial use is expected to rise due to increased ethanol production but feed use is forecast to decrease because of the improved quality of the wheat crop. Carry-out stocks are expected to decline by 11%. The CWB PRO for high protein Nos. 1 and 2 CWRS was lowered from the previous month, due to falling protein premiums resulting from the good quality of the US and Canadian crops, but returns are expected to be well above 2005-06 for all grades.

### BARLEY

Production is forecast to decrease by 18%, due to lower area and yields. Supply is expected to fall by 15%. Exports are forecast to decrease by 14%, as lower feed barley exports are only partially offset by higher exports of malting barley. Despite lower exports and domestic feed use, carry-out stocks are forecast to fall significantly. The average off-Board feed barley price (No.1 CW, in-store Lethbridge) is forecast to increase by \$20/t from 2005-06. The CWB PRO for No. 1 CW feed barley for Pool A in 2006-07 is \$129/t, vs. \$127/t for Pool B in 2005-06. The CWB PRO for SS2R malting barley is \$179/t vs. \$171/t for 2005-06, due to lower expected exportable supply in Australia and strong import demand from the US.

### CORN

Production is forecast to decrease by 5% due to lower yields. Imports are forecast to increase significantly from 2005-06, as a result of lower domestic supply, and strong demand for animal feed and ethanol. Carry-out stocks are forecast to drop by 25%. The average price at Chatham elevator is forecast to increase by about 20% due to higher US corn prices.

#### OATS

Production is forecast to increase by 10% due to higher harvested area. Supply is expected to increase, as higher production more than offsets lower carry-in stocks. Exports are forecast to rise slightly from 2005-06, as a result of strong US import demand. Feed use is expected to rise by 9%. Carry-out stocks are projected to be the same as 2005-06. The average Chicago Board of Trade oat nearby futures price is forecast to remain unchanged from 2005-06, narrowing the US price premium for oats over corn.

### CANOLA

Production is forecast to decrease by 17% to 8.0 Mt, as yields are pressured by hot and dry weather. Supply is expected to decrease by 10%, but remain historically high, due to burdensome carry-in stocks. Exports are forecast to decline slightly from 2005-06 record of 5.4 Mt as a result of lower supplies. Domestic crush is forecast to rise slightly following the expansion of some processing plants, with many of the recently announced plants not expected to begin operations until 2007-08. Carryout stocks are forecast to fall sharply, but will

remain significantly above the 10 year average. Prices are expected to rise from the low of 2005-06, but remain under pressure from low US soybean prices.

#### FLAXSEED (excluding solin)

Production is forecast to decrease by 10% due to lower yields. However, supplies are expected to rise sharply because of burdensome carry-in stocks caused by the high production in 2005-06. Although exports and total domestic use are forecast to rise, carry-out stocks are expected to increase to a burdensome 0.78 Mt vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

### SOYBEANS

Production is forecast to be similar to 2005-06 as higher area is offset by lower yields. Supply is forecast to increase, as higher carry-in stocks morethan offset lower imports. Exports are forecast to increase to a record high on strength of market development efforts for edible soybeans. Domestic crush is expected to increase slightly. Prices are expected to decline under pressure from higher carry-out stocks and lower US soybean prices.

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Grain and	Area Seeded	Area Harvested and ha	Yield t/ha	Production	imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
Crop Year (a)	trious	and na										
Durum	0.000	2 1 4 1	2.32	4,962	1	6.752	3,218	254	536	1.013	2,521	201
2004-2005	2,230	2,141 2,297	2.52	5,915	1	8,436	4,100	255	621	1,036	3,300	181*
2005-2006P 2006-2007F	2,341 1,724	1,706	2.00			6,719	3,800	260	469	919	2,000	189**
Wheat Except		1,700	2.00	0,410		0,	-,					
2004-2005	8,169	7,722	2.71	20,898	13	25,203	11,593	2,845	4,521	8,138	5,471	190
2005-2006P	7,753	7,530	2.77	20,860		26,352	11,500	2,870	4,585	8,352	6,500	183*
2006-2007F	8,953	8,825	2.55	22,507	19	29,026	15,000	3,100	4,280	8,226	5,800	201**
All Wheat												
2004-2005	10,399	9,862	2.62	25,860		31,955	14,812	3,099	5,056	9,151	7,992	
2005-2006P	10,094	9,826	2.72			34,788	15,600	3,125	5,206	9,388	9,800	
2006-2007F	10,677	10,531	2.46	25,925	20	35,745	18,800	3,360	4,749	9,145	7,800	
Barley												
2004-2005	4,678	4,050	3.26	13,186	83	15,371	1,863	258	9,358	10,019	3,489	112
2005-2006P	4,440	3,889	3.21	12,481		16,014	2,500	240	9,459	10,114	3,400	110
2006-2007F	3,868	3,435	2.99	10,287	30	13,717	2,150	290	9,062	9,767	1,800	120-140
Corn 2004-2005	1,185	1,072	8.24	8,837	2,419	12.399	229	2.395	7,961	10,368	1,802	100
2004-2005 2005-2006P	1,124	1,072	8.63		,	13,062		2,600	8,172	10,787	2,000	95-100
2005-2000F	1,132	1,110	8.07			13,460		3,300	8,445	11,760	1,500	110-130
Oats	.,	,,										
2004-2005	1,995	1,315	2.80	3,683	26	4,497	1,675	118				131
2005-2006P	1,853	1,326	2.59	3,432		4,439		140				144
2006-2007F	2,002	1,521	2.48	3,776	10	4,686	1,800	140	1,671	1,986	900	135-155
Rye								40	455	200	4.45	68
2004-2005	284	165	2.53			487		48				81
2005-2006P	226	148	2.42			505		48 48				80-100
2006-2007F	149	138	2.29	316	1	477	110	40	102	221	140	00-100
Mixed Grains	220	111	2.87	318	0	318	. 0	0	318	318	0	
2004-2005 2005-2006P	220 209		2.78					0				
2005-2006P 2006-2007F	232		2.80					0				
Total Coarse		110	2.00		,			_				
2004-2005	8,362	6,713	3.94	26,442	2,528	33,071	3,889	2,819	19,352	22,759	6,424	
2005-2006P	7,852		3.96				4,598	3,028	19,621	23,266	6,460	
2006-2007F	7,383		3.74	23,655	2,541	32,656	4,260	3,778	19,656	24,056	4,340	
Canola		****										
2004-2005	5,319	4,938	1.57	7,728	3 108	8,444	3.412	3,031	328	3,403	1,629	309
2004-2005 2005-2006P	5,491		1.83					3,423				278
2006-2007F	5,323		1.52									285-315
Flaxseed	-,	-,										
2004-2005	728	528	0.98	517	7 39	648	468	n/a	n/a	151		n/a
2005-2006P	842	803	1.35	1,082	2 40	1,152	450	n/a	ı n/a			276
2006-2007F	838	833	1.17	978	3 20	1,523	550	n/a	n/a	198	3 775	240-280
Soybeans												0.40
2004-2005	1,229		2.59									
2005-2006P	1,176		2.70				,					
2006-2007F	1,213	3 1,211	2.61	3,163	3 250	3,856	1,350	1,550	356	2,006	5 500	190-230
Total Oilseed		6.640	4.70	14.204	3 540	12.67	5,002	4,641	904	5.743	3 1,929	
2004-2005 2005-2006P	7,277		1.70 1.92	,		, , , , ,						
2005-2006P 2006-2007F	7,510 7,373		1.92	,								
			1.00	12,110	720	10,000	0,300	3,000		0,10	2,070	
Total Grains			2.74	62.50	3.082	77.700	23.702	10.559	25,312	2 37,65	3 16,345	
2004-2005 2005-2006P	26,038 25,456		2.74	,		,		, , , , , ,				
2005-2006P 2006-2007F	25,433		2.56							,		
2000-2007	20,400	27,101	2.00	01,050	2,001	37,03	20,000	12,100	20,270	00,00		

<sup>(</sup>a) Crop year is August-July except corn and soybeans which are September-August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Totals excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Com (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.1 CW, I/S Saskatoon); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

P: Preliminary estimates

F: Forecast: Agriculture and Agri-Food Canada — September 1st, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

September 1, 2006

For 2006-07, total Canadian production of pulse and special crops is estimated to decrease by 17%, from 2005-06, to 4.44 million tonnes (Mt), based on Statistics Canada's (STC) July 31 production estimates and AAFC forecasts where STC estimates were not available. STC's survey was carried out from July 28 to August 6 and released on August 25, 2006. STC's yield estimates are near trend levels, but lower than in 2005-06 for most crops, except higher for dry beans and sunflower seed. Crop abandonment is estimated to be lower than normal. Harvest progress is ahead of 2005-06 and ahead of normal, with most of the dry peas, lentils and mustard seed already combined. Harvest is also underway for chickpeas, canary seed and dry beans. The buckwheat and sunflower seed harvests are expected to start in mid and late September, respectively. Quality is expected to be normal, assuming generally dry conditions during the remainder of the harvest period. The risk of frost damage is generally low for unharvested fields due to the advanced stage of development.

Total supply is expected to decrease by 12% to 5.89 Mt, as higher carry-in stocks offset some of the decrease in production. Exports, domestic use and carry-out stocks are forecast to decrease because of the lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed, canary seed and sunflower seed, decrease for dry beans and chickpeas, and be the same for buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are Canadian weather conditions, especially precipitation, during the remainder of the harvest period. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in the major producing regions, especially the United States, Australia, India and Mexico.

### **DRY PEAS**

For 2006-07, production and supply are estimated to decrease, as lower yields more than offset the 4% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is forecast to decrease by 5% to 11.45 Mt because of lower production and lower carry-in stocks. Canadian exports are forecast to decrease because of the lower Canadian supply. Carry-out stocks are forecast to decrease, with a stocks-touse ratio (s/u) of 7%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to the lower supply.

### LENTILS

For 2006-07, production and supply are estimated to decrease due to a 34% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils, but increase for red lentils. Carry-in stocks are estimated to be high for green lentils, but low for red lentils. World supply is forecast to remain stable at 4.53 Mt. Canadian exports are expected to increase because of a higher supply of red lentils. Carry-out stocks are forecast to decrease, with a s/u of 43%. The average price is forecast to increase for green lentils, as the supply of green lentils decreases, but decrease for red lentils, as the supply of red lentils increases. Over all types and grades, the average price is forecast to increase.

### DRY BEANS

For 2006-07, production and supply are estimated to increase, as a 13% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for white pea, Great Northern, pinto and black beans, decrease for light and dark red kidney and cranberry beans, and remain stable for pink

and small red beans. In the US, production is expected to fall by 17% to 0.99 Mt, while supply decreases by only 11% to 1.185 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply and strong demand. Carryout stocks are expected to increase, with a s/u of 10%. The average price, over all classes and grades, is forecast to decrease because of the higher Canadian supply, increased share of lower priced classes of beans in total production, and the stronger Canadian dollar.

### CHICKPEAS

For 2006-07, production and supply are estimated to increase, as an 82% higher seeded area more than offsets lower yields. Production is expected to increase for all types, large kabuli, small kabuli and desi. World supply is expected to remain stable at 9.15 Mt, as an increase for the kabuli type is offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 16%. The average price, over all types and grades, is forecast to fall due to the higher world supply of the kabuli type, which accounts for about 87% of Canadian production, although the price of the desi type is forecast to increase.

### MUSTARD SEED

For 2006-07, production and supply are estimated to decrease because of a 34% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is estimated to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease sharply, with a s/u of 34%. The average price, over all types and grades, is expected to increase due to the lower supply.

### CANARY SEED

For 2006-07, production and supply are estimated to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 19% to 353,000 t. Canadian exports are expected to remain stable, while carry-out stocks decrease sharply, with a s/u of 45%. The average price is forecast to rise because of the lower supply.

### SUNFLOWER SEED

For 2006-07, production and supply are estimated to increase as a 13% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is expected to decrease by 28% to 1.38 Mt. Canadian exports are forecast to increase because of the higher supply and strong demand. Carry-out stocks are expected to remain stable, with a s/u of 15%. The average price, over both types, is forecast to increase because of the lower total US and Canadian supply.

### **BUCKWHEAT**

For 2006-07, Canadian production and supply are forecast to increase due to higher seeded area. The average price is expected to be the same as in 2005-06.

### **FURTHER INFORMATION:**

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	Area	Area				Total		Total	0	
Grain and		Harvested	Yield	Production	Imports (b)	Supply	Exports (b)	Domestic Use (d)	Carry-out Stocks	Average Price (e)
Crop Year (a)	thousa	nd ha	t/ha				netric tonnes		SIOCKS	\$/t
Dry Peas										
2002-2003	1,297	1.050	1.30	1,365	41	1,681	626	745	040	040
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1.316	745 937	310	210
2004-2005	1,388	1,345	2.48	3.338	57	3.600	1,853		205	175
2005-2006p	1,366	1,319	2.35	3,100	80	3,775	2,500	1,152 975	595	135
2006-2007f	1,420	1,394	2.00	2,784	100	3,184	2,500		300	120
Lentils	.,	.,	2.00	2,704	100	3, 104	2,000	984	200	115-145
2002-2003	601	387	0.91	354	9	494	320	110		
2003-2004	554	536	0.97	520	5	580	367	119 175	55	390
2004-2005	778	750	1.28	962	10	1,010	451	314	38	420
2005-2006p	884	862	1.48	1,278	8	1,531	650	314	245	310
2006-2007f	587	583	1.34	784	10	1,364	700	254	570	230
Dry Beans				, , ,	10	1,504	700	254	410	235-265
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83		445
2004-2005	163	126	1.75	220	28	303	278	20	55	495
2005-2006p	197	175	1.85	324	37	366	290	46	5	650
2006-2007f	172	172	1.95	336	25	391	310	46	30	495
Chickpeas					20	001	310	40	35	470-500
2002-2003	221	154	1.01	156	9	345	105	160	80	200
2003-2004	63	63	1.08	68	2	150	74	51	25	300
2004-2005	47	39	1.31	51	4	80	47	28	25 5	330
2005-2006p	79	73	1.42	104	8	117	70	37	10	385
2006-2007f	144	142	1.15	163	5	178	110	43	25	485
Mustard Seed					ŭ	170	110	43	25	415-445
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006p	212	206	0.98	201	1	396	135	86	175	295 265
2006-2007f	140	132	0.89	118	1	294	140	79	75	285-315
Canary Seed							. 10	/ 5	/5	200-310
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006p	190	186	1.22	227	0	397	180	32	185	195
2006-2007f	125	123	1.00	123	0	308	180	33	95	200-230
Sunflower Seed								00	55	200-250
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006p	93	75	1.19	89	25	132	45	67	20	345
2006-2007f	81	80	1.48	118	20	158	65	73	20	345-375
Buckwheat										0.00,0
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006p	7	6	1.33	8	1	9	4	5	0	355
2006-2007f	10	9	1.00	9	1	10	5	5	0	340-370
Total Pulse And										
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,734	1,235	658	
2003-2004	2,805	2,732	1.35	3,680	81	4,419	2,488	1,422	509	
2004-2005	3,145	2,948	1.78	5,237	136	5,882	2,947	1,703	1,232	
2005-2006p 2006-2007f	3,028	2,902	1.84	5,331	160	6,723	3,874	1,559	1,290	
2000-20071	2,679	2,635	1.68	4,435	162	5,887	3,510	1,517	860	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, September 1st, 2006

	FEATHER	MEAL	375.00	375.00	340.00	340.00	350.00	350.00	380.00	380.00									320.00	320.00											360.00	360.00							340.00	340.00				
	DEHY	ALFALFA																	285.00	285.00											270.00	270.00												
2002	FEED	PEAS					125.00	124.00																																				
September 3, 2000	GLUTEN	FEED																	N/A	N/A					75.00	75.00	75.00	75.00	90.00	90.00	N/A	N/A												
Sign	GLUTEN GLUTEN	MEAL																	N/A	N/A					340.00	340.00	340.00	340.00	345.00	345.00	N/A	N/A												
	ANIMAL	FAT	520.00	520.00	430.00	430.00	430.00	430.00	515.00	515.00									385.00	385.00											432.50	427.00							565.00	565.00				
	FISH	MEAL	1025.00	1050.00	1050.00	1050.00	N/A	N/A	1087.50	1087.50																					N/A	N/A											N/A	N/A
	MEAT	MEAL			150.00		160.00		260.00	260.00									189.33	182.00											180.00	180.00							251.60	241.10				
	MILL-	FEEDS	117.00	115.00																							45.00	36.00			75.00	75.00											297.50	297.50
	CANOLA	-	_	146.00			N/A	N/A	N/A	N/A											N/A	N/A									151.50	153.00					159.93	159.97	185.82	185.82		_	230.30	_
2	PRICE SOYBEAN	MEAL	235.00	233.50	227.50	227.00	233.50	231.50	216.00	215.00											206.96	212.19									220.88	223.07			217.80	224.70	225.90	228.85	256.51	258.09			277.00	277.00
ר טי	PRICE	BASIS																	FOB													FOB								FOB				
REDIENTS AT SELECTED FORMS		CORN	147.00	146.00	135.00	132.00	127.00	126.00	120.00	116.00			102.28	100.33			105.10	98.33					106.00	108.00							125.00	$\overline{}$		_	122.75		126.93	122.09	151.57	147.66	N/A	N/A	151.70	152.98
2		BARLEY	139.00	139.00	107.00	106.00	103.00	103.00	112.00	111.00	107.00	106.00			85.00	80.00															145.00	145.00	147.50	142.60	120.63	120.90	164.15	164.56	163.21	163.21	N/A	N/A	N/A	N/A
		- 1	N/A	N/A	N/A	N/A	145.00	145.00	140.00	140.00	N/A				200.00	163.00 200.00															165.00	165.00				~	N/A		N/A		1	1		N/A
コピウト	(1)	WHEAT	155.00	150.00	111.00	108.00	112.50	112.50	142.50	142.00 140.00	129.00	129.00			163.50	163.00															167.00	167.00	169.00	172.50	143.38	146.50	168.67	167.17	204.58	202.19	N/A	N/A	186.75	185.75
ר ובבטו	PRICE	BASIS	FOB		FOB		FOB		FOB		In-Store		On Board	Vessel	In-Store		Track		N/A		N/A		FOB		FOB		FOB		FOB				In-Store		FOB		In-Store		Track		Water	& Truck	In-Store	
ACE OF BUI	REFERENCE	PERIOD	September 5, 2006	August 28, 2006	99	August 28, 2006	وا	1	9	Г	90		9	-	9	$\overline{}$	9	August 28, 2006	9	т	9	August 28, 2006	9	August 28, 2006	9	August 28, 2006	9	August 28, 2006	9	August 28, 2006	September 5, 2006	August 28, 2006	September 5, 2006	August 28, 2006	9	August 28, 2006	September 5, 2006	August 28, 2006	9	1	9	П	9	August 28, 2006
A. SELLING PRICE OF BULK FEED ING	SELECTED	POINT	Vancouver	(4) (7)	-	(4)	katoon	(4)		(4) (4)	nder Bav	(8)	e Ports	(3)	Ports		tham		onto	(5)	nilton		tern		don		Colborne		dinal		itreal	(2)	s-Rivières		St. Jean QC (2)	_	$\overline{}$		Truin		0		fax	(9)

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close

N/A = not available

Contact: André Doumbe Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Peed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Horring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

		TNC

				This week	Last week	Month ago	Year Ago
	Selected Points	Price Basis		September 5, 2006	August 21, 2006	August 8, 2006	September 6, 200
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	128.00	132.00	134.00	107.00
	(CBOT)		Oat	183.75	175.25	181.00	142.25
	(Lethbridge)		Barley	113.00	110.00	113.00	102.00
Го:	Bayport, ON (1)	In-store	Wheat	151.61	155.61	157.61	130.61
			Oat	N/A	N/A	N/A	N/A
			Barley	140.39	137.39	140.39	129.39
	Montreal, QC (1)	In-store	Wheat	156.03	160.03	162.03	135.03
			Oat	N/A	N/A	N/A	N/A
			Barley	145.31	142.31	145.31	134.31
	Moncton, NB	Truck via Halifax	Wheat	178.25	182.25	184.25	157.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.50	166.50	169.50	158.50
	Truro, NS	Truck via Halifax	Wheat	172.22	176.22	178.22	151.22
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	164.00	167.00	156.00
	Halifax, NS (1)	In-store	Wheat	163.28	167.28	169.28	142.28
			Oat	N/A	N/A	N/A	N/A
			Barley	153.30	150.30	153.30	142.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	226.63	230.63	232.63	205.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
5	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
						14//	HIA

Selected Points	Price Basis	This week	Last Week	Mandle Ann	-
	1 Hec Busis			Month Ago	Year Ago
Corn		September 5, 2006	August 21, 2006	August 8, 2006	September 6, 2005
From: US Lake Port	On Board Vessel	102.28	100.11	108.59	94.61
To: Montreal, QC (1)	In-store	121.32	119.15	127.63	113.65
From: Chicago (IL)	Track	98.37	97.06	105.48	101.62
To: Montreal, QC	Track	127.23	125.92	134.34	130.48
From: Chatham, ON	Track	105.10	98.33	104.94	105.65
To: Montreal, QC	Track	128.97	122.20	128.81	129.52

Soymeal 48% Protein					
From: Hamilton, ON		206.96	212.19	210.43	274.58
To: Montreal, QC	Track	231.29	236.52	234.76	298.91
Moncton, NB	Track	250.04	255.27	253.51	317.66
Truro, NS	Track	253.26	258.49	256.73	320.88
Stephenville, NL	Track / Truck via Sydney	301.89	307.12	305.36	369.51

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

REFERENCE PRICE NIGHT ONLY BASIS WHENT CARDA BASIS MEAT A LABOR LEGIOO NIA 149.00 146.00 125.00 146.00 175.	JELLING.	SELLING PRICE OF BULK FEED INGREDIEN S AT SELECTED POINTS	ULK FEED	していると	בוביב	ってつ	LLL	ני -	0 - 2						An	August 21, 2006	900		
Color   Colo	ELECTED	REFERENCE	PRICE	(1) WHFAT	1	RARIFY	<u> </u>	PRICE	SOYBEAN	CANOLA	MILL- FFFDS	MEAT	FISH	ANIMAL	GLUTEN			DEHY AI FAI FA	FEATHER
(4) August 1, 2006 FGB 108 ON NA 14500 1300 ON 2226 50 NA 15500 15500 0 4500 O 15500 O	uver	August 21, 2006	FOB	161.00	N/A	149.00			236.50	146.00	115.00		1050.00	520.00					375.00
Harmaria 1, 2006   FOB   100 00   NA   100 00   132 00	(4) (7)			161.00	N/A		146.00		239.00	146.00	115.00		1050.00	520.00					385.00
Hanger 14, 2006   FORE   1126 01 145,00 103 10 124,00   223.00   NA   150,00 103 00 126,00   124,00   126,00   NA   150,00   126,00   126,00   126,00   NA   150,00   126,00   126,00   126,00   126,00   NA   150,00   126,00   1		August 21, 2006	FOB	108.00	N/A	108.00			229.50			150.00	1050.00	430.00					350.00
August 12, 2006   CAB   112, 200   142,000   128,000   NAA   160,000   NAA   430,000   119,000	(4)			108.00	N/A	108.00			231.50			150.00	1050.00	430.00					350.00
(4) Alment 12, 2006 FCB			FOB	112.50	145.00	103.00			235.00	N/A		160.00	N/A	430.00			124.00		360.00
44   August 14, 2006   Augus	(4)	_		112.50	145.00	103.00			237.00	N/A		160.00	N/A	430.00			119.00		360.00
S		$\vdash$	FOB	142.50	140.00	112.00	_		217.00	N/A			1087.50	515.00					380.00
State   Color   Colo		-		142.50	140.00	111.50	-		219.50	N/A			1087.50	515.00					380.00
(8) August 1, 2006 Or Board 183.30 NA 108.00 State 1, 2006 Vessel 163.00 205.00 110.00 August 1, 2006 NA 108.00 August 1, 2006 POB	er Bay	1	In-Store	135.00	N/A	117.30	-												
S		August 14, 2006		133.30	N/A	108.00													
(3) August 11.2006   In-Store   162.00 265.00 110.00   In-Store   162.00 265.00   In-Store		August 21, 2006	On Board				_												
August 12, 2006   In-Store   162,00 205,00 110,00   In-Store   In-St		August 14, 2006	Vessel				101.34												
August 1, 2006   Track   Tra		August 21, 2006	In-Store	163.00	205.00	Ь.													
August 1, 2006   Track   99.84   POB   P		August 14, 2006		162.00	205.00	-													
August 14, 2006   NIA	am	August 21, 2006	Track				99.44												
Columbia		August 14, 2006					99.53												
August 14, 2006   August 14, 2006   August 14, 2006   FOB	0.	August 21, 2006	N/A					FOB				182.00		385.00	N/A	A/N		285.00	320.00
August 1, 2006   NIA		_										182.00		385.00	N/A	N/A		285.00	325.00
August 14, 2006   FOB		$\overline{}$	N/A						211.97	N/A									
August 14, 2006   FOB		August 14, 2006							211.97	N/A									
August 14, 2006   FOB		August 21, 2006	FOB				107.00												
August 12, 2006   FOB		August 14, 2006					108.50												
August 1, 2006         FOB         August 1, 2006         August 1, 2006         August 1, 2006         August 1, 2006         FOB         August 1, 2006         August 1, 200		August 21, 2006	FOB												340.00	75.00			
August 1, 2006   FOB   FOB   August 1, 2006   FOB   FOB   August 1, 2006   FOB   August 1		August 14, 2006													340.00	75.00			
August 14, 2006   FOB   August 12, 2006   FOB	Iborne	August 21, 2006	FOB								38.00				340.00				
August 12, 2006   FOB   August 14, 2006   August 14, 2006   August 12, 2006   August 14, 2006   August 14, 2006   August 14, 2006   August 12, 2006   August 14, 2006   August 12, 2006   August 12, 2006   August 14, 2006   August 12, 2006   Augu		August 14, 2006									45.00				340.00				
August 14, 2006   August 12,	_	August 21, 2006	FOB												345.00	Ш			
(5) August 21, 2006   In-Store   167,00   165,00   145,00   125,00   FOB   224,43   158,50   76,67   180,00   850,00   410,50   NJA   NJA		August 14, 2006													345.00	_			
(5) August 14, 2006 In-Store   169, 30				167.00	165.00	145.00	125.00		224.62	158.13	71.67	180.00	850.00	407.00	N/A	N/A		270.00	360.00
ières August 21, 2006 [In-Store 169:30] 142:60 116:43  August 21, 2006 [FOB 142.33 136.25 121.68 119.00]  August 14, 2006 [In-Store 167.10 N/A 162.69 123.52 228.30]  August 14, 2006 [In-Store 167.10 N/A 162.69 123.52 228.30]  August 14, 2006 [In-Store 167.10 N/A 162.69 123.52 228.30]  August 14, 2006 [In-Store 167.10 N/A 168.60 156.60 228.97 160.67]  August 14, 2006 [In-Store 181.98 N/A 168.60 156.66 FOB 228.11 186.92 241.10]  August 14, 2006 [In-Store 181.98 N/A 188.01 166.45 FOB 228.11 186.92 241.10]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 297.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A N/A 151.73 282.00 230.20 207.50]  August 14, 2006 [In-Store IR 181.98 N/A				167.00	165.00	145.00	125.00	FOB	224.43	158.50	76.67	180.00	850.00	418.50	Κ/N	N/A		270.00	360.00
August 14, 2006   FOB   163.10   147.70   127.85   226.60   149.23   136.25   120.90   119.75   228.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   119.75   128.30   128.	ivières	August 21, 2006		169.30		142.60	-												
OC (2)   August 21, 2006   FOB   142,23   136,25   120,90   119,75   226,60		August 14, 2006		163.10		147.70													
intrhe QC August 14, 2006   In-Store   141,78   139,25   121,68   119,00   228,30	n QC (2)	August 21, 2006		142.33	136.25	120.90			226.60										
August 21, 2006 In-Store 167.10 N/A 162.69 123.52 230.67 160.67	scinthe QC	August 14, 2006		141.78	139.25	121.68			228.30										
August 14, 2006 Track 203.45 NA 161.97 125.02 229.97 160.67 241.10 281.81 NA 168.60 150.60 285.08 186.92 241.10 241.10 208.15 NA 168.60 156.45 FOB 262.11 186.92 241.10 241.10 241.10 NA	U	August 21, 2006		167.10	N/A	162.69			230.67	160.67									
August 121, 2006 Track 203.45 N/A 168.60 150.60 258.08 186.92 241.10  August 121, 2006 Water N/A		August 14, 2006		165.37	N/A	161.97			229.97	160.67									
August 11, 2006   Mater   NIA   NIA		August 21, 2006		203.45	N/A	168.60	-		258.08	186.92		241.10		554.00					360.00
August 12.1, 2006 Water NJA		August 14, 2006		208.15	L.,	168.60	_		262.11	186.92		241.10		554.00					360.00
August 14, 2006 & Truck NJA NJA NJA NJA NJA 282.00 297.50 (6.1 August 14.2006 In-Store 181.95 NJA NJA 161.73 281.80 227.84 297.50		August 21, 2006	Water	N/A		N/A	N/A												
August 21, 2006 In-Store 181.95 N/A N/A 151,73 282.00 230.20 297.50		August 14, 2006	& Truck	N/A		N/A	N/A												
Automst 14 2006 186 20 N/A N/A 153 73 281 80 222 85 297 50		August 21, 2006	In-Store	181.95		N/A	151.73		282.00	230.20	297.50		N/A						
OC.223   CO.303   CO.	(9)	August 14, 2006		186.20	N/A	N/A	153.73		281.80	222.85	297.50		N/A		_				

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

Closing date August 18/2006

US\$1.00 = CAN\$1.1233

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Corn. No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Metal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Horring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

PRAIRIE GRAINS

August 21, 2006

	Selected Points	Price Basis		This week August 21, 2006	Last week August 8, 2006	Month ago July 24, 2006	Year Ago August 22, 200
From	: Thunder Bay(WCE) (2)	In-Store	Wheat	132.00	134.00	134.00	107.00
	(CBOT)		Oat	175.25	181.00	189.75	149.50
	(Lethbridge)		Barley	110.00	113.00	110.00	104.00
To:	Bayport, ON (1)	In-store	Wheat	155.61	157.61	157.61	130.61
			Oat	N/A	N/A	N/A	N/A
			Barley	137.39	140.39	137.39	131.39
	Montreal, QC (1)	In-store	Wheat	160.03	162.03	162.03	135.03
			Oat	N/A	N/A	N/A	N/A
			Barley	142.31	145.31	142.31	136.31
	Moncton, NB	Truck via Halifax	Wheat	182.25	184.25	184.25	157.25
			Oat	N/A	N/A	N/A	N/A
			Barley	166.50	169.50	166.50	160.50
	Truro, NS	Truck via Halifax	Wheat	176.22	178.22	178.22	151.22
			Oat	N/A	N/A	N/A	N/A
	11.00		Barley	164.00	167.00	164.00	158.00
	Halifax, NS (1)	In-store	Wheat	167.28	169.28	169.28	142.28
			Oat	N/A	N/A	N/A	N/A
	01 1 111		Barley	150.30	153.30	150.30	144.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	230.63	232.63	232.63	205.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
						10/3	IN/A
	Selected Points	Price Basis		This week	Last Week	Month Ago	Year Ago
orn				August 21, 2006	August 8, 2006	July 24, 2006	August 22, 2005
		On Board Vessel		99.39	108.59	108.93	98.09
D:		In-store		118.43	127.63	127.97	117.13
om:		Track		96.29	105.48	107.59	99.04
):		Track		125.15	134.34	136.45	127.90
		Track		99.44	104.94	104.21	109.27
):	Montreal, QC	Track		123.31	128.81	128.08	133.14
yme	eal 48% Protein						
om:	Hamilton, ON			211.97	240.40	040.04	
):		Track		236.30	210.43	218.81	283.07
		Track		250.30	234.76	243.14	307.40

<sup>1.</sup> Prices include ONE month of storage and interest charges

Stephenville, NL

Truro, NS

n/a = not available

255.05

258.27

306.90

253.51

256.73

305.36

261.89

265.11

313.74

326.15

329.37

378.00

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Track

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

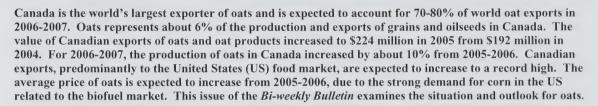
Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

October 23, 2006 Volume 19 Number 14

## OATS: SITUATION AND OUTLOOK



Since 2000-2001, the world production of oats has stabilized at around 25 million tonnes (Mt) ending a 40 year decline in output resulting from the decline in onfarm feed usage following the widespread mechanization of farming.

World food consumption of oats is increasing slowly as consumers worldwide recognize the benefits of whole grains in health and wellness. Oats have numerous health benefits, as they are a rich source of bran, fibre and contains the complex carbohydrate beta-glucan, which is used in the manufacture of health foods. This food demand is expected to continue growing as countries such as China, a potentially huge market, discover the health benefits of oats.

The European Union (EU)-25 is the world's largest oat producing region followed by Russia, Canada, the US, and Australia. Global oat trade continues to be dominated by US demand, distantly followed by Japan and Mexico. Canada is the largest exporter, followed by the EU-25 (particularly Finland and Sweden), and Australia. Although Russia produces 20% of world production, it is not an important player in the export market as their oats are generally consumed domestically, or are of low quality and therefore not in demand.

### SITUATION AND OUTLOOK 2006-2007

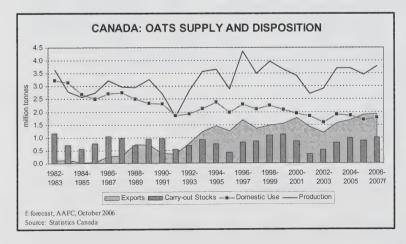
World production of oats is estimated by the United States Department of Agriculture (USDA) to increase to 23.9 Mt from 23.5 Mt in 2005-2006. This compares to 50 Mt in the early 1960s when the demand for oats was significantly higher due to the number of horses which were dependent on oats. Trade is forecast to decrease to 2.1 Mt from 2.2 Mt last year. The United States (US) and Japan are expected to account for 84% and 3%, respectively, of world imports in 2006-2007. Canada and the EU-25 are expected to account for 80% and 11%, respectively, of the export market share. World trade in oats has averaged 2.0 Mt over the last 10 years and, like production, is not expected to increase significantly.

### MAJOR IMPORTERS

### **United States**

The US is the world's largest importer of oats and the fourth largest oat producer. The majority of US imports are high quality oats from Canada and the Scandinavian countries, Finland and Sweden, in the EU-25, which mainly service the performance horse feed markets. Also, some of these imports are further processed in the US and then exported as value-added oat groats to Central and South America.

US oat production is estimated to fall to a record low 1.36 Mt for 2006-2007, versus 1.67 Mt produced in 2005-2006. The hot and extremely dry conditions across the US led to very poor quality oats in several of the major production states. US imports for 2006-2007 (October-September) are expected to be the same as 2005-2006 at 1.8 Mt, or about 80% of



world imports, versus 1.62 Mt in 2004-2005. About 70% of the oats produced in the US are used for on-farm feed. Only about 5% are used for milling purposes.

US oat production has historically been disadvantaged by the US farm policy and by the relatively low yields compared to competing crops. For 2006, the loan rate is US\$1.33 per bushel (/bu) (US\$92/t) versus US\$1.95/bu (US\$77/t) for corn. However, due to the lower yields, support for oats is relatively low, i.e. US\$82/ac for oats versus US\$295/ac for corn, based on average yields over the 2003-2006 crop year period. Similarly, the loan rate on wheat of US\$2.75/bu (US\$101/t) provided about US\$116/ac in support, significantly higher than oats.

#### Japan

For 2006-2007, Japan is forecast to import 70 thousand tonnes (kt) versus the 10 year average of 80 kt. Oats are grown as a forage crop all over Japan, from Hokkaido, the northern-most island, to Kyushu, the southern-most island. Oats imported into Japan are used mainly for feed purposes. Imports from Canada for 2006-2007 are forecast at 20 kt, similar to 2005-2006 and 2004-2005.

### **MAJOR EXPORTERS**

### **European Union**

The EU-25 is the largest oat producing region in the world, and second largest exporter. The majority of production and virtually all exports originate in Finland and Sweden. Production in other EU-25 countries generally satisfies internal domestic demand. Oat production increased to 7.8 Mt from 7.4 Mt in 2005-2006, despite the hot and dry conditions in Scandinavia and across much of

northern Europe. The United Kingdom may be the only major oat producing region in Europe to achieve near normal yields.

In general, oats from Finland and Sweden, Canada's primary competitors, are exported into the southern US where they are consumed in the performance horse market. Production in Finland and Sweden was 1.1 Mt and 0.75 Mt, respectively, in 2005-2006 and is expected to rise by 5% in 2006-2007.

Exports from Scandinavia have been trending down since 1998-1999 as a result of: (a) higher returns for other crops and (b) lower demand in the US horse market resulting from the high oat prices relative to other feed grains. Due to low, weather-related, production in other member countries, the exportable surplus of oats available for the US from Finland and Sweden is expected to be historically low in 2006-2007. Consequently, EU exports (October-September) to the US for 2006-2007 are forecast by the USDA to remain historically low at 250 kt.

### **EU Oat Export Subsidies**

EU-25 oat subsidies were introduced after Finland and Sweden joined the EU in 1995 because of the relative importance of the crop in those countries, and also to prevent oat acreage from being converted to barley production. Since barley qualifies for intervention, a larger surplus would result in costly intervention arrangements. Oats in the EU-25 are not supported by intervention prices or stocks.

WORLD: OATS S	UPPLY A	ND DISPO	SITION
local marketing year	2004 -2005	2005 -2006	2006 -2007f
	thoเ	usand tonnes	S
Carry-in Stocks Production Total Supply	3,376 25,930 <b>29,306</b>	3,677 <u>23,546</u> <b>27,223</b>	3,231 23,850 <b>27,081</b>
Total Use	25,629	23,992	24,138
Carry-out Stocks	3,677	3,231	2,943
Trade	1,953	2,230	2,140
f: forecast, USDA, Octo Source: USDA	ober 2006		

The level of subsidies issued is inversely related to the Chicago Board of Trade (CBoT) price for oats. They are directly related to transportation costs, and the exchange rate. When world prices are low, a significant portion of the final selling price is represented by the subsidy. This is required to cover the costs of freight and foreign exchange, in order to be competitive in US markets.

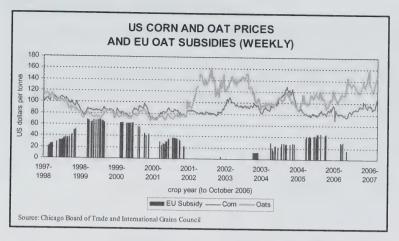
Average oat subsidies for 2005-2006 were €20 (CAN\$28.44) per tonne (/t) versus €4.59 (CAN\$6.53)/t for barley. The disparity indicates the subsidization of freight and foreign exchange costs associated with transporting oats from the EU-25 to the US Gulf ports. Other factors, such as the intervention price of barley, can also have an effect.

On June 29, 2006, the EU-25's Cereal Management Committee approved 100 kt of oats from Finland and Sweden to be eligible for export refunds in the 2006-2007 crop year. The actual quantity of which subsidies will be awarded may be lower. For example, in 2005-2006, 104 kt

### UNITED STATES: UTILIZATION OF OATS

The major commercial US markets for oats are:

- (1) The milling market, which requires oats that meet stringent purity requirements, have good groat yield, uniformity, and colour (not stained). Grades normally desired are Nos. 1 and 2 Canadian Western (CW) Oats.
- (2) The performance feed market, mainly the southern US horse market, demands the highest quality oats.
- (3) The **general feed market**, mainly for beef cattle and horses is small relative to the market for barley and corn. This market is highly competitive with other feed grains, especially corn, since the market is quite price-responsive with a high degree of substitutability. The lowest value oats are generally sold in this market.
- (4) A specialty market for oats does exist, which includes organic, birdseed, and health food markets. In recent years a market for hulless oats (bred so the hulls fall away from the groat at harvest) has emerged due to the excellent food and feed value, but these oat varieties are usually grown under contract.



was the eligible volume, but only about 82 kt actually received refunds. To date, EU export subsidies on oats have been nil and are not expected to be significant for 2006-2007.

#### CANADA

Production is estimated to increase to 3.8 Mt, from 3.4 Mt for 2005-2006 due to an 8% rise in seeded area and a return to normal abandonment rates. However, yields are expected to decline to 2.52 tonnes per hectare (t/ha) versus 2.59 t/ha from 2005-2006. Production in Manitoba recovered and increased by 121% to 0.98 Mt due to higher seeded area, low abandonment and higher yields. Production in Saskatchewan increased slightly from last year to 1.7 Mt,

slightly from last year to 1.7 Mt, while production in Alberta decreased by 27% to 0.6 Mt. The quality of the crop is expected to be normal in western Canada including Manitoba where the impact of the dry weather on quality is less severe than previously expected. Total supplies are expected to increase by 5%, as the higher production more than offsets the drop in carry-in stocks.

Exports (including products) are projected to rise to 1.90 Mt from 1.88 Mt in 2005-2006 on support from strong US demand. Exports of processed oats have increased in recent years. Imports of Canadian oats satisfies most of US food (milling) import demand, with a small portion sometimes

directed to the Midwest feed market. The majority of exports go to Minnesota, Nebraska, and lowa. High quality, performance feed oats are also exported from eastern producing provinces to the eastern states of the US.

Manitoba and Saskatchewan have controlled about 50% and 40% of the export market, respectively. Alberta has also played an important, although smaller, role in exports to the US. Exports to Japan, which averaged about 20 kt over the last 10 years, are usually filled by Alberta's oats due to its proximity to the West Coast.

# CANADA: OATS SUPPLY AND DISPOSITION

crop year August-July	2004 -2005	2005 -2006	2006 -2007f
Seeded Area (kha) Harvested Area (kha) Yield (t/ha)	1,995 1,315 2.80	1,853 1,326 2.59	2,002 1,498 2.52
		thousand to	nnes
Carry-in Stocks Production Imports Total Supply	788 3,683 <u>26</u> <b>4,497</b>	975 3,432 <u>20</u> <b>4,427</b>	872 3,782 15 <b>4,669</b>
Food & Industrial Use Feed, Waste & Dockage Seed and Other Use Total Domestic Use	118 1,574 <u>156</u> <b>1,848</b>	80 1,431 <u>167</u> <b>1,678</b>	100 1,488 <u>171</u> <b>1,769</b>
Exports (includes products)	1,675	1,877	1,900
Carry-out Stocks	975	872	1,000
US No.2 Heavy, nearby CBoT (US\$/t)	131	144	140-160
f: forecast, AAFC, October 2006 Source: Statistics Canada			

### Prices

For 2006-2007, CBoT prices for nearby oat futures are forecast to increase from 2005-2006 to CAN\$150/t. The premium for oats over corn is expected to decrease. The premium for high quality oats is expected to increase. Additional support for prices is provided by historically low exports from Scandinavia and high US corn prices, related to rising ethanol production.

#### OUTLOOK

For 2007-2008, world production of oats is expected to increase slightly as lower production in the US is more than offset by higher production in the EU-25. Canada and Australia. In the US, farmers are expected to shift some area out of oats into corn and wheat because of the strong demand for biofuel. Consequently. US production is expected to decrease causing the import demand for Canadian food oats to rise. Consequently, Canadian exports of oats to the Minnesota/Wisconsin and South Eastern regions of the US are expected to rise slightly. In the EU-25, production is expected to increase due to higher yields as growing conditions return to normal. EU oat exports are expected to increase slightly but it is not expected to be an aggressive user of export subsidies.

In Canada, area seeded to oats is expected to increase due to high prices. Oat production is expected to increase slightly due to higher area harvested and

yields, assuming normal weather and growing conditions. The total supply of oats in Canada is expected to rise as higher carry-in stocks supplement the increased output. Domestic consumption of oats is expected to rise as a result of higher feeding and food and industrial use. Exports are expected to decline slightly resulting in carry-out stocks remaining unchanged from the previous crop year. The price of oats is expected to remain strong.

Over the medium-term, prices are expected to rise on support from the rapidly expanding biofuels market. This will place further, continuous demand on corn, leading to a bullish outlook for corn, and hence oat, prices.

### SASKATCHEWAN OAT CHECK-OFF PROGRAM

The Government of Saskatchewan, at the industry's request, has established the producer-directed Saskatchewan Oat Development Commission (SODC). The Commission's function is to increase the profitability of producers through market development, improved production practices, support for research on improved varieties. The SODC will be financed through a mandatory refundable check-off at the point of sale, set at \$0.50/t, and is expected to generate approximately \$350,000 per year. The check-off will be applied to all oats grown in Saskatchewan, excluding those grown for on-farm use. However, producers may request a refund twice per year. The check-off program started on August 1, 2006. The same program has been proposed in Manitoba but, on two occasions, producer support narrowly failed to reach the 60% approval rate required in Manitoba. Alberta has not instituted a check-off program to date.

### Research and Funding

In 1996, millers and seed companies formed the Prairie Oat Breeding Consortium in partnership with Agriculture and Agri-Food Canada (AAFC). A joint federal-private sector oat breeding and development program was set up in Winnipeg. It is, however, dependent on federal infrastructure, facilities and oat experts, with some funding from private sector professionals.

The consortium's goal is to contribute to the stability and competitiveness of oat production in Canada, hitherto accomplished by the development and release of oat varieties that are adapted to the Canadian prairies, and that possess the processing and nutritional requirements desired by the industry and consumers. Other organizations, such as the Prairie Oat Growers' Association (POGA), a farmer association, are similarly dedicated to oats, but promote profitable production via education.

Funding for oat research by the USDA is higher than AAFC funding, which ranges between CAN\$1.0-1.5 million per year. Public funding for crop research in general has been declining, with contributions specifically towards oat research declining more rapidly.

Over the last four years, the complement of oat-specific breeders has been reduced from four (federal) positions to two positions, one located at the Cereal Research Centre (CRC) in Winnipeg, the only federal oat breeding initiative left in western Canada. The other is located at the Eastern Cereal and Oilseeds Research Centre (ECORC) in Ottawa. The Cereal Development Centre (CDC) at the University of Saskatchewan is a

provincial initiative but also conducts research on barley. The new oat check-off program in Saskatchewan will likely prove to be beneficial to the CDC in the future.

In eastern Canada, there is currently one oat breeder for AAFC located in Ottawa. The primary objective of this facility is to develop higher yielding, disease resistant varieties for all the eastern provinces.

Hands-on private sector oat breeding is limited, but there is significant involvement in private sector funding towards oat research. Overall, 80% of agricultural research and development in Canada is performed in universities or in government facilities.

The most important attribute of eastern prairie adapted varieties is resistance to Stem, Leaf, or Crown rust, the most important diseases causing significant losses in oat production in western Canada. These diseases evolve over time into new, more virulent strains that can overcome the rust-resistance of present cultivars, requiring continuous. dynamic research to produce new rustresistant varieties. Successful production in western Canada continues to depend on, and result from, the use and development of these varieties, that possess and surpass market-specific requirements.

The consortium-AAFC partnership and the continuation of progressive oat research, is highly advantageous to producers because it provides a consistent, high quality, and therefore high demand, oat for farmers to produce and market

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### CANADA: GRAINS AND OILSEEDS OUTLOOK

### October 12, 2006

For 2006-07, the <u>production</u> of grains and oilseeds in Canada is estimated to decrease by 7% from 2005-06 to 62.3 million tonnes (Mt), slightly above the 10-year average of 60 Mt, based on Statistics Canada's (STC) "September Estimate of Production of Principal Field Crops". Yields are generally estimated to be near trend levels, although below 2005-06. Harvest in western Canada is nearly complete, well ahead of normal. All crops are expected to have a better than normal grade distribution. In western Canada, production has decreased by 9%, to 46.3 Mt due to lower yields. In eastern Canada, production is marginally above last year at 16.0 Mt.

Total <u>supply</u> of grains and oilseeds in Canada for 2006-07 is forecast to decrease by 1% from 2005-06, as the lower production more than offsets higher carry-in stocks. <u>Exports</u> are forecast to increase by 9%, mainly because of higher wheat exports. Total <u>domestic use</u> is expected to rise, partly due to increased use of corn and wheat for ethanol production. <u>Carry-out stocks</u> are expected to fall by 25%, with declines expected for all crops except for oats, flaxseed and soybeans. Canadian <u>prices</u> in for all crops will continue to be pressured by the strong Canadian dollar but are expected to be higher than in 2005-06, except for flaxseed and soybeans. The major factors to watch are: southern hemisphere crop development, the biofuel market, ocean freight rates and exchange rates.

### **DURUM WHEAT**

For 2006-07, production has fallen by 40% from 2005-06, to 3.5 Mt, the lowest since 2001-02, as a result of lower seeded area and yields. The lower production is partly offset by the record 3.3 Mt carry-in stocks. Supply is down by 19%, but it remains above the 10year average of 6.5 Mt. Exports are forecast to decrease by 9% due to lower demand from North Africa and the EU, which will be only partly offset by increased exports to the US. Carry-out stocks are forecast to fall by 39% to the 10-year average of 2.0 Mt. The Canadian Wheat Board (CWB) Pool Return Outlook (PRO) for durum was raised on Sept. 28 due to tighter North American supply estimates. No.1 CWAD 11.5% returns are now expected to be \$16/t higher than for 2005-06, and close to those for No.1 CWRS 11.5%.

### WHEAT (excluding durum)

Production has risen by 9% to 22.8 Mt, due to increased area. Supply is up by 11% to 29.2 Mt, 4 Mt above the 10-year average. The increased production is mainly due to the record 2.7 Mt Ontario crop, with western production up by 5%. Over 90% of the CWRS crop grades No.2 or better, with protein content higher than the previous 2 years. Exports are forecast to increase by 35%, due to improved CWRS quality, record Ontario production and reduced export competition. Domestic use is forecast to rise slightly, with increased industrial use for ethanol production partly offset by lower feed use. Carry-out stocks are forecast to fall below the 10-year average of 5.5 Mt. The CWB PRO is above 2005-06 for all classes and grades, although it was lowered for high protein CWRS wheat and raised for lower quality wheat on Sept. 28. The larger than expected production and above-average quality of the North American spring wheat crop has pressured quality/protein premiums.

### BARLEY

Production has fallen by 20%, due to lower area and yields, with supply down by 16%. Exports are forecast to fall by 28%, with higher malting barley exports only partly offsetting lower exports of feed barley. Despite lower exports and domestic use, ending stocks are forecast to fall sharply. The average off-Board feed barley price is projected to rise by \$20/t. The CWB PRO for No. 1 CW feed barley for Pool A is \$142/t, vs. \$131/t for 2005-06 Pool B. The PRO for SS2R malting barley is \$189/t vs. \$171/t for 2005-06, due to lower exportable supplies from major competitors and strong import demand from the US.

#### **CORN**

Production has fallen by 7%, due to lower yields. Domestic supply has decreased by 4%, as larger carry-in stocks partially offset the lower production. Imports are forecast to rise sharply, due to strong demand for ethanol production and animal feed. Carryout stocks are forecast to drop by 30%. The average Chatham price is forecast to rise by 15% due to higher US prices and lower domestic supplies.

### **OATS**

Production has risen by 10%, mainly due to a larger area. Supply has increased by 5%, as lower carry-in stocks partly offset the higher production. Exports are forecast to rise slightly, as a result of stronger US import demand and less competition from the EU. Feed use and carry-out stocks are expected to rise. The average Chicago Board of Trade nearby futures price is forecast to increase slightly. The price premium of oats over corn is expected to be lower than in 2005-06.

### **CANOLA**

Production has decreased by 12%, largely because of lower yields. This is partly offset by burdensome carry-in stocks and as a result supply will remain historically high. Exports are forecast to fall marginally from the 2005-06 record to 5.2 Mt. Domestic crush is forecast to increase slightly, following the

expansion of some processing plants, with many of the recently announced plants not expected to begin operations until 2007-08. Carry-out stocks are forecast to fall sharply, but will remain significantly above the 10-year average. Prices are expected to rise from the low level of 2005-06, but remain under pressure from low US soybean prices.

### FLAXSEED (excluding solin)

Production has fallen by 11% as lower yields more than offset higher harvested area. However, supply has increased sharply as the decrease in production was more than offset by large carry-in stocks. Exports are expected to increase slightly, with carry-out stocks forecast to rise to a burdensome 0.5 Mt, vs. the 10-year average of 0.2 Mt. As a result, prices are forecast to decline.

### SOYBEANS

Production has risen by 4% due to higher area. Domestic supply has increased by 10% due to higher production and carry-in stocks. As a result, imports are projected to fall by 56%. Exports are forecast to increase to a record high on the strength of market development efforts for edible soybeans. Domestic crush is expected to increase slightly. Prices are forecast to decline under pressure from higher carry-out stocks and lower US soybean prices.

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Grain and Crop Year (a)	Area Seeded thousa	Area Harvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Food & Industrial Use (e)	Feed, Waste & Dockage	Total Domestic Use (d)	Carry-out Stocks	Average Price (f) \$/t
	170000	and na				inououn	3 11101110 1071110					
Durum												
2004-2005	2,230	2,141	2.32	4,962	1	6,752	3,218	254	570	1,047	2,487	201
2005-2006	2,341	2,297	2.58	5,915	1	8,402	4,269	252	451	867	3,266	181*
2006-2007F	1,724	1,700	2.08	3,538	1	6,805	3,900	255	460	905	2,000	197*
Wheat Except												
2004-2005	8,169	7,722	2.71	20,898	13	25,203	11,593	2,845	4,525	8,175	5,435	190
2005-2006	7,753	7,530	2.77	20,860	23	26,318	11,498	2,797	4,648	8,343	6,477	181*
2006-2007F	8,953	8,850	2.57	22,751	19	29,247	15,500	3,200	4,295	8,347	5,400	198*
All Wheat												
2004-2005	10,399	9,862	2.62	25,860	14	31,955	14,812	3,099	5,095	9,221	7,922	
2005-2006	10,094	9,826	2.72	26,775	23	34,720	15,768	3,049	5,099	9,209	9,743	
2006-2007F	10,677	10,550	2.49	26,289	20	36,052	19,400	3,455	4,755	9,252	7,400	
Barley												
2004-2005	4.678	4.050	3.26	13,186	83	15.371	1,863	268	9.417	10,073	3,435	112
2005-2006	4,440	3,889	3.21	12,481	46	15,962	2,973	155	9,204	9,700	3,289	110
2006-2007F	3,871	3,408	2.94	10,011	40	13,340	2,150	260	8,915	9,590	1,600	120-140
Corn	,			-,-		.,				,		
2004-2005	1,185	1,072	8.24	8,837	2,419	12,399	229	2,395	7,961	10,368	1,802	100
2005-2006	1,124	1,096	8.63	9,461	1,906	13,168	281	2,220	8,654	10,886	2,001	96
2006-2007F	1,122	1,100	8.02	8,823	2,600	13,424	200	3,000	8,809	11,824	1,400	100-120
Oats	.,	.,		-,	_,	,		-,	-,	,	.,	
2004-2005	1,995	1.315	2.80	3.683	26	4,497	1.675	118	1.574	1.848	974	131
2005-2006	1,853	1,326	2.59	3,432	20	4,427	1,877	80	1,431	1,678	872	144
2006-2007F	2,002	1,498	2.52	3,782	15	4,669	1,900	100	1,498	1,769	1,000	140-160
Rye	_,	.,		-,		.,	.,		.,	.,	.,	
2004-2005	284	165	2.53	418	1	462	122	48	145	210	130	68
2005-2006	226	148	2.42	359	1	490	123	48	132	197	170	81
2006-2007F	151	144	2.33	335	1	506	110	48	191	256	140	85-105
Mixed Grains												
2004-2005	220	111	2.87	318	0	318	0	0	318	318	0	
2005-2006	209	109	2.78	303	0	303	0	0	303	303	0	
2006-2007F	230	110	2.87	316	0	316	0	0	316	316	0	
Total Coarse	Grains											
2004-2005	8.362	6,713	3.94	26,442	2,528	33.046	3.889	2.828	19.414	22.817	6,341	
2005-2006	7,852	6,568	3.96	26,036	1,973	34,350	5,255	2,503	19,723	22,764	6,331	
2006-2007F	7,375	6,260	3.72	23,267	2,656	32,254	4,360	3,408	19,728	23,754	4,140	
Canola						,						
	5.040	4.000	4.57	7 700	400	0.444	0.440	0.004			4	
2004-2005	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	375	3,446	1,587	309
2005-2006 2006-2007F	5,491 5,324	5,283	1.83	9,660	140	11,386	5,412	3,423	492	3,956	2,019	278
Flaxseed	5,324	5,259	1.61	8,485	150	10,654	5,200	3,450	409	3,904	1,550	285-315
2004-2005	728	528	0.98	517	39	648	400	w. t-		457	0.4	
2004-2005	842	803	1.35	1,082	39		468	n/a	n/a	157	24	n/a
2005-2006 2006-2007F	838	829	1.16	959	20	1,144	537	n/a	n/a	271	336	276
Soybeans	030	029	1.10	959	20	1,315	550	n/a	n/a	265	500	245-285
2004-2005	1,229	1,178	2.59	3.048	393	0.504	4.400	4.040	457	0.400	070	0.40
2004-2005						3,581	1,122	1,610	457	2,190	270	248
2005-2006 2006-2007F	1,176	1,169	2.70	3,161	339	3,770	1,326	1,493	327	1,949	495	220
Total Oilseeds	1,240	1,232	2.67	3,293	150	3,938	1,350	1,550	338	1,988	600	185-225
2004-2005	7.277	6,643	1.70	44 202	540	10.074	E 000			F 700	4.000	
2004-2005	7,510			11,293		12,674	5,002	n/a	n/a	5,792	1,880	
2005-2006 2006-2007F	7,510	7,255	1.92	13,904	516	16,300	7,274	n/a	n/a	6,176	2,850	
2000-2007F	7,402	7,320	1.74	12,737	320	15,907	7,100	n/a	n/a	6,157	2,650	
Total Grains A		ls										
2004-2005	26,038	23,219	2.74	63,596	3,082	77,675	23,702	n/a	n/a	37,830	16,143	
2005-2006	25,456	23,650	2.82	66,715	2,512	85,370	28,296	n/a	n/a	38,149	18,924	
2006-2007F	25,454	24,130	2.58	62,293	2,996	84,213	30,860	n/a	n/a	39,163	14,190	

<sup>(</sup>a) Crop year is August-July except corn and soybeans which are September-August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Soybean food and industrial use is based on data from the Canadian Oilseed Processors Association. Totals excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Com (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.1 CW, I/S Saskatoon); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> Canadian Wheat Board Pool Return Outlook - September 28, 2006

F: Forecast: Agriculture and Agri-Food Canada — October 12, 2006

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

### CANADA: PULSE AND SPECIAL CROPS OUTLOOK

October 12, 2006

For 2006-07, total Canadian production of pulse and special crops is estimated to decrease by 19%, from 2005-06, to 4.3 million tonnes (Mt), based on Statistics Canada's (STC) September production estimates and AAFC forecasts where STC estimates were not available. Estimated yields are lower than trend for dry peas, lentils, chickpeas mustard seed, canary seed and buckwheat, but higher for dry beans and sunflower seed. Crop abandonment is estimated to be lower than normal. Harvest progress is ahead of 2005-06 and ahead of normal, with combining generally complete, except for dry beans in eastern Canada and canary seed, sunflower seed and buckwheat in western Canada. Quality is expected to be, in general, normal to higher than normal. The risk of frost damage is low for unharvested fields due to the advanced stage of development.

Total supply is estimated to decrease by 13% to 5.85 Mt, as higher carry-in stocks partly offset the decrease in production. Exports and carry-out stocks are forecast to decrease because of the lower supply, while domestic use increases slightly. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed, canary seed and sunflower seed, decrease for dry beans and chickpeas, and be the same for buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are Canadian weather conditions, especially precipitation, during the remainder of the harvest period. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in other major producing countries, especially the United States, Australia, India and Mexico.

### DRY PEAS

For 2006-07, production and supply are estimated to decrease, as lower yields more than offset the 4% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is forecast to decrease by 6% to 11.5 Mt because of lower production and lower carry-in stocks. Canadian exports are forecast to decrease because of the lower Canadian supply and lower demand in EU feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 10%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to the lower supply.

### LENTILS

For 2006-07, production and supply are estimated to decrease due to a 34% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils, but increase for red lentils. Carry-in stocks are estimated to be high for green lentils, but low for red lentils. World supply is forecast to decrease by 6% to 4.31 Mt. Canadian exports are expected to increase because of a higher supply of red lentils and lower production in some competing countries. Carry-out stocks are forecast to decrease, with a s/u of 15%. The average price is forecast to increase for green lentils, as the world supply of green lentils decreases, but remain stable for red lentils, in line with the relatively stable world supply of red lentils. Over all types and grades, the average price is forecast to increase.

### DRY BEANS

For 2006-07, production and supply are estimated to increase, as an 11% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for white pea, Great Northern, pinto and black beans, decrease for light and dark red

kidney and cranberry beans, and remain stable for pink and small red beans. In the US, production is expected to fall by 15% to 1.01 Mt, while supply decreases by only 11% to 1.185 Mt due to higher carryin stocks. Canadian exports are forecast to increase due to the higher supply and strong demand. Carry-out stocks are expected to increase, with a s/u of 12%. The average price, over all classes and grades, is forecast to decrease because of the higher Canadian supply, increased share of lower priced classes of beans in total production, and the stronger Canadian dollar.

### CHICKPEAS

For 2006-07, production and supply are estimated to increase, as an 82% higher seeded area more than offsets lower yields. Production is expected to increase for all types, large kabuli, small kabuli and desi. World supply is expected to remain stable at 9.1 Mt, as an increase for the kabuli type is offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 14%. The average price, over all types and grades, is forecast to fall due to the higher world supply of the kabuli type, which accounts for about 87% of Canadian production, although the price of the desi type is forecast to increase.

### MUSTARD SEED

For 2006-07, production and supply are estimated to decrease because of a 34% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is estimated to be low quality seed. Exports are expected to rise slightly due to higher demand and carry-out stocks are forecast to decrease sharply, with a s/u of 51%.

The average price, over all types and grades, is expected to increase due to the lower supply.

### **CANARY SEED**

For 2006-07, production and supply are estimated to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 20% to 348,000 t. Canadian exports are expected to decrease slightly because of higher prices, while carry-out stocks decrease sharply, with a s/u of 52%. The average price is forecast to rise because of the lower supply.

### SUNFLOWER SEED

For 2006-07, production and supply are estimated to increase as a 13% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is expected to decrease by 29% to 1.39 Mt. Canadian exports are forecast to increase because of the higher supply and strong demand. Carry-out stocks are expected to increase, with a s/u of 22%. The average price, over both types, is forecast to increase because of the lower total US and Canadian supply.

### BUCKWHEAT

For 2006-07, Canadian production and supply are forecast to remain stable, as a higher seeded area is offset by lower yields. The average price is expected to be the same as in 2005-06.

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								Total		
	Area	Area				Total		Domestic	Carry-out	Average
Grain and		Harvested	Yield	Production	Imports (b)	Supply	Exports (b)	Use (d)	Stocks	Price (e) \$/t
Crop Year (a)	thousar	nd ha	t/ha			thousand n	netric tonnes			Ψ
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	57	3,600	1,853	1,152	595	135
2005-2006	1,366	1,319	2.35	3,100	75	3,770	2,566	724	480	120 120-150
2006-2007f	1,420	1,386	1.99	2,753	80	3,313	2,200	813	300	120-150
Lentils						40.4	000	110	55	390
2002-2003	601	387	0.91	354	9	494	320 367	119 175	38	420
2003-2004	554	536	0.97	520	5	580	451	314	245	310
2004-2005	778	750	1.28	962	10	1,010	669	387	475	230
2005-2006	884	862	1.48	1,278	8	1,531	710	298	150	260-290
2006-2007f	587	571	1.18	673	10	1,158	710	290	130	200-200
Dry Beans		0.40	4.00	444	40	489	298	96	95	445
2002-2003	230	219	1.89	414	31	482	344	83	55	495
2003-2004	167	167	2.13	356 220	28	303	278	20	5	650
2004-2005	163	126	1.75	324	39	368	284	49	35	495
2005-2006	197	175	1.85 2.01	353	25	413	315	53	45	465-495
2006-2007f	176	176	2.01	333	25	413	313	00		100 100
Chickpeas	221	154	1.01	156	9	345	105	160	80	300
2002-2003	63	63	1.01	68	2	150	74	51	25	330
2003-2004	47	39	1.31	51	4	80		28	5	385
2004-2005 2005-2006	79	73	1.42	104	7	116		42	10	490
2005-2006 2006-2007f	144	142	1.06	150	5	165		45	20	460-490
Mustard See		172	1.00	100	ŭ					
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2002-2003	340	328	0.69	226	2	288		75	92	390
2004-2005	317	304	1.01	306	1	399		86	194	295
2005-2006	212	206	0.98	201	0	395		72	190	265
2005-2000 2006-2007f	140	132	0.91	120	1	311	135	71	105	290-320
Canary Seed										
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	37	168	230
2005-2006	190	186	1.22	227	0	395	185	20		195
2006-2007f	125	123	0.96	118	0	308	180	23	105	215-245
Sunflower Se	eed									
2002-2003	100	95	1.65	157	21	200		60		
2003-2004	119	115	1.30	150	16			80		
2004-2005	87	59	0.92	54				64		
2005-2006	93	75	1.19	89				60		345
2006-2007f	81	74	1.65	122	20	169	75	64	30	345-375
Buckwheat								_		0.40
2002-2003	12	12	1.00	12		16		7		
2003-2004	9	9	1.11	10		14		7		
2004-2005	9	7	0.71	5				4		
2005-2006	7	6	1.33	8				5		
2006-2007f	10	9	0.89	8	1	8	9 4	5	0	340-370
Total Pulse A			4.75	0.700	400	0.00	7 4 70 4	4.004	658	
2002-2003	3,036	2,399	1.16	2,788				1,235		
2003-2004	2,805	2,732	1.35	3,680				1,422		
2004-2005	3,145	2,948	1.78	5,237				1,705 1,359		
2005-2006	3,028	2,902	1.84	5,331				1,358		
2006-2007f	2,683	2,613	1.64	4,297	142	5,846	3,719	1,374	. 755	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, October 12, 2006

SELECTED	PRICE	141															
October 16, 2006	_	E	-		_		SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	_	FEED	DEHY	FEATHER
October 16, 2006	ASIS	WHEAT		BARLEY		BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
_	FOB	190.00	_	_	187.25		264.00	169.50	130.00		987.50	520.00					385.00
-		180.00	N/A	148.00	161.50		245.50	114.00	120.00		987.50	520.00					385.00
October 16, 2006	FOB	160.00	N/A		170.00		253.50			140.00	1050.00	430.00					370.00
(4) October 10, 2006		141.00	N/A	-	153.00		245.50			150.00	1050.00	430.00					370.00
October 16, 2006	FOB		162.00	112.50	160.00		258.00	N/A		150.00	N/A	430.00			145.00		380.00
(4) October 10, 2006		114.50	Н		140.00		250.00	N/A		160.00	N/A	430.00			123.50		380.00
October 16, 2006	FOB		_		150.00		240.00	N/A		255.00	1112.50	515.00					380.00
(4) (9) October 10, 2006			140.00	⊢	135.00		232.00	N/A		255.00	1112.50	515.00					380.00
October 16, 2006	In-Store		-	_													
(8) October 10, 2006		140.00	$\vdash$	117.05													
October 16, 2006	On Board				137.16												
(3) October 10, 2006	Vessel				124.83												
October 16, 2006	0	189.00	200.00	120.00													
October 10, 2006		180.00	200.00	120.00													
October 16, 2006	Track				139 72												
October 10, 2006					123.83										T		
October 16, 2006	N/A					FOB				204.00		415.00	N/A	A/X	T	285.00	290.00
(5) October 10, 2006										204.00		395,00	N/A	N/N		285.00	290.00
П	N/A						247.69	N/A									
October 10, 2006							235.56	N/A									
October 16, 2006	FOB				129.00												
October 10, 2006					120.50												
October 16, 2006	FOB												340.00	75.00			
October 10, 2006													340.00	75.00			
October 16, 2006	FOB								63.50				340.00	75.00			
October 10, 2006									63.50				340.00	75.00			
October 16, 2006	FOB												345.00	90.00			
October 10, 2006													345.00	90.00			
October 16, 2006		202.00	-	166.00	167.00		262.93	180.63	101.67	180.00	N/A	440.00	N/A	N/A		270.00	360.00
(5) October 10, 2006		185.00 165.00	_	Н	149.00	FOB	250.16	168.25	98.33	180.00	N/A	429.00	N/A	N/A		270.00	360.00
October 16, 2006	In-Store	220.00		_	167.12											Ī	
October 10, 2006			_	_	153.34												
St. Jean QC (2) October 16, 2006	FOB		150.00	_	152.41		253.12										
Cotober 10, 2006			143.40	146.40	144.48		246.28										
October 16, 2006	In-Store	207.40	N/A	168.77	163.27		266.35	180.80									
October 10, 2006		186.00		-	146.51		255.54	164.33									
October 16, 2006	Track	239.90	N/A		174.52		280.59	195.08		262.10		598.00					290.00
October 10, 2006		231.02	N/A	198.01	164.64	FOB	283.38	195.08		262.10		598.00					310.00
October 16, 2006	Water	N/A	N/A	N/A	N/A												
October 10, 2006	& Truck	N/A	N/A		N/A												
October 16, 2006	In-Store	216.00	N/A		177.90		290.40	239.00	297.50		N/A						
(6) October 10, 2006		205.63	N/A	A/N	169.00		290.40	238.90	297.50		A/A						

ource: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

US\$1.00 = CAN\$1.1367

Closing date October 13/2006

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wilea 3 CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Firsh Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oars 3 CW

### B. CASH PRICES AND REPLACEMENT VALUES

Track

Track

Track

Track / Truck via Sydney

PRAIRIE GRAINS

Bayport, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

October 16, 2006

Year Ago

N/A

N/A N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

Month ago

N/A

	Selected Points	Price Basis		October 16, 2006	October 2, 2006	September 18, 2006	October 17, 2005
From	Thunder Bay(WCE) (2)	In-Store	Wheat	160.00	150.00	130.00	110.00
	(CBOT)		Oat	236.50	206.25	200.50	167.25
	(Lethbridge)		Barley	149.00	132.00	120.00	107.50
To:	Bayport, ON (1)	In-store	Wheat	183.61	173.61	153.61	133.61
			Oat	N/A	N/A	N/A	N/A
			Barley	176.39	159.39	147.39	134.89
	Montreal, QC (1)	In-store	Wheat	188.03	178.03	158.03	138.03
			Oat	N/A	N/A	N/A	N/A
			Barley	181.31	164.31	152.31	139.81
	Moncton, NB	Truck via Halifax	Wheat	210.25	200.25	180.25	160.25
			Oat	N/A	N/A	N/A	N/A
			Barley	205.50	188.50	176.50	164.00
	Truro, NS	Truck via Halifax	Wheat	204.22	194.22	174.22	154.22
			Oat	N/A	N/A	N/A	N/A
			Barley	203.00	186.00	174.00	161.50
	Halifax, NS (1)	In-store	Wheat	195.28	185.28	165.28	145.28
			Oat	N/A	N/A	N/A	N/A
			Barley	189.30	172.30	160.30	147.80
	Stephenville, NL	Track / Truck via Sydney	Wheat	258.63	248.63	228.63	208.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A

N/A

Wheat

Oat

Barley

This week

Last week

N/A

			-		
Selected Points	Price Basis	This week	Last Week	Month Ago	Year Ago
Corn		October 16, 2006	October 2, 2006	September 18, 2006	October 17, 2005
From: US Lake Port	On Board Vessel	137.16	113.06	104.34	85.65
To: Montreal, QC (1	) In-store	156.20	132.10	123.38	104.69
From: Chicago (IL)	Track	136.26	109.55	100.82	84.95
To: Montreal, QC	Track	165.12	138.41	129.68	113.81
From: Chatham, ON	Track	139.72	112.90	107.25	109.97
To: Montreal, QC	Track	163.59	136.77	131.12	133 84

Soymeal 48% Protein					
From: Hamilton, ON		247.69	228.07	216.60	252.84
To: Montreal, QC	Track	272.02	252.40	240.93	277.17
Moncton, NB	Track	290.77	271.15	259.68	295.92
Truro, NS	Track	293.99	274.37	262.90	299.14
Stephenville, NL	Track / Truck via Sydney	342.62	323.00	311.53	347.77

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Com, No.3 US Yellow Com.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED IN	PRICE OF BU	ILK FEED	INGRE	DIENT	GREDIENTS AT SELECTED POINTS	ELECTI	ED PO	NTS						00	October 2, 2006	2006		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE S BASIS	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAT MEAL	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN MEAL FEED	I FEED	DEHY ALFALFA	FEATHER
Vancouver	October 2, 2006	FOB	180.00		148.00	1	1	243.50	114.00	+		987.50	520.00					385.00
BC (4)(7)	September 25, 2006		170.00	N/A	144.00	156.00		240.50	142.00	120.00		1000.00	520.00					375.00
Calgary	October 2, 2006	FOB	141.00	N/A	130.00	148.00		239.00			150.00	1050.00	430.00					360.00
AB (4)	September 25, 2006		132.00		126.00	146.00		237.00				1050.00	430.00					340.00
skatoon	October 2, 2006	FOB	114.50	146.00	105.00	138.00		243.00	N/A		160.00	N/A	430.00			123.50		370.00
SK (4)	September 25, 2006		114.50	146.00	105.00	136.00		242.50	N/A		160.00	N/A	430.00			123.50		360.00
nipeg	October 2, 2006	FOB	153.00	140.00	117.50	129.00		225.50	N/A	1	255.00	1112.50	515.00					380.00
(4) (9)	September 25, 2006		147.50	140.00	115.50	126.00		224.50	N/A		255.00	1112.50	515.00					380.00
Thunder Bay	October 2, 2006	In-Store	131.90	N/A	116.00													
(8) NO	September 25, 2006		132.50	N/A	113.95													
Lake Ports	October 2, 2006	On Board				113.06												
USA (3)	September 25, 2006	Vessel				110.06												
Bay Ports	October 2, 2006	In-Store	178.00		130.00													
NO	September 25, 2006		172.00	200.00	130.00													
Chatham	October 2, 2006	Track				112.90												
NO	September 25, 2006					110.00												
Toronto	October 2, 2006	N/A					FOB				204.00		385.00	N/A	N/A		285.00	290.00
ON (5)	September 25, 2006										204.00		385.00	N/A	N/A		285.00	292.50
Hamilton	October 2, 2006	N/A						228.07	N/A									
NO	September 25, 2006							228.45	N/A									
Eastern	October 2, 2006	FOB				111.00												
NO	September 25, 2006					103.25												
London	October 2, 2006	FOB												340.00				
NO	September 25, 2006													340.00	_			
Port Colborne	October 2, 2006	FOB								29.00				340.00				
NO	September 25, 2006									58.00				340.00	_			
Cardinal	October 2, 2006	FOB												345.00	_			
NO	September 25, 2006									$\neg$				345.00				
Montreal	October 2, 2006		180.00		145.00	125.00	4	243.79	164.70	$\rightarrow$	180.00	N/A	429.00	N/A	N/A		270.00	360.00
QC (5)	September 25, 2006		170.00	165.00	145.00	130.00	FOB	240.91	167.20	85.00	180.00	N/A	429.00	N/A	N/A		270.00	360.00
Trois-Rivières	October 2, 2006	In-Store	174.00		155.20	139.56												
00	September 25, 2006		177.00		160.90	135.92												
St. Jean QC (2)	October 2, 2006	FOB	161.25	143.50	131.55	130.66		200.79										
St. Hyacinthe QC	September 25, 2006		150.00	140.25	129.23	130.23		229.51										
Ouebec	October 2, 2006	In-Store	181.00		157.37	132.53		248.04	161.83									
,00	September 25, 2006		173.00	1	165.42	136.49		238.26	164.00									
Truro	October 2, 2006	Track	218.81	N/A	170.51	160.33		273.30	194.41		262.10		587.00					340.00
NS	September 25, 2006		218.81		170.51	159.72	FOB	277.12	194.41		262.10		587.00					340.00
Truro	October 2, 2006	Water	N/A	N/A	N/A	N/A												
NS	September 25, 2006 & Truck	& Truck	N/A	N/A	N/A	N/A												
Halifax	October 2, 2006	In-Store	198.75		N/A	162.90		290.40	231.50	297.50		N/A						
(9) SN	September 25, 2006		196.25	N/A	N/A	161.05		290.40	237.45	297.50		N/A						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr-gc.ca

Closing date September 29/2006

US\$1.00 = CAN\$ 1.1153

N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

	CACII	<b>PRICES</b>	 		

PRAIRIE GRAINS

October 2, 2006

	ed Points	Price Basis		This week October 2, 2006	Last week September 18, 2006	Month ago	Year Ago
om: Thunde	er Bay(WCE) (2)	In-Store	Wheat	150.00	130.00	September 5, 2006	October 3, 2005
	(CBOT)		Oat	206.25		128.00	108.00
	(Lethbridge)		Barley	132.00	200.50	183.75	161.50
: Baypor	t, ON (1)	In-store	Wheat	173.61	120.00	113.00	107.00
			Oat	N/A	153.61	151.61	131.61
			Barley		N/A	N/A	N/A
Montrea	al, QC (1)	In-store	Wheat	159.39 178.03	147.39	140.39	134.39
			Oat	N/A	158.03	156.03	136.03
			Barley		N/A	N/A	N/A
Monetor	n, NB	Truck via Halifax	Wheat	164.31	152.31	145.31	139.31
		Track the Helliex	Oat	200.25	180.25	178.25	158.25
				N/A	N/A	N/A	N/A
Truro, N	S	Truck via Halifax	Barley	188.50	176.50	169.50	163.50
		Truck via Fialliax	Wheat	194.22	174.22	172.22	152.22
			Oat	N/A	N/A	N/A	N/A
Halifax,	NS (1)	In-store	Barley	186.00	174.00	167.00	161.00
Trainax,	(1)	III-Stole	Wheat	185.28	165.28	163.28	143.28
			Oat	N/A	N/A	N/A	N/A
Stephen	ville MI	Transla (Transla in Co.)	Barley	172.30	160.30	153.30	147,30
Otephen	VIIIE, IVL	Track / Truck via Sydney	Wheat	248.63	228.63	226.63	206.63
			Oat	N/A	N/A	N/A	N/A
Melfort, SK	ev.		Barley	N/A	N/A	N/A	N/A
	31		Wheat	N/A	N/A	N/A	N/A
		-	Oat	N/A	N/A	N/A	N/A
Paynort	ON	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON	ON		Wheat	N/A	N/A	N/A	N/A
		-	Oat	N/A	N/A	N/A	N/A
Montreal.	00	Track	Barley	N/A	N/A	N/A	N/A
workrear,	QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
Manada	Atm	Track	Barley	N/A	N/A	N/A	N/A
Moncton,	NB		Wheat	N/A	N/A	N/A	N/A N/A
			Oat	N/A	N/A	N/A	
T		Track	Barley	N/A	N/A	N/A	N/A
Truro, NS			Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
0: 1		Track / Truck via Sydney	Barley	N/A	N/A	N/A N/A	N/A
Stephenvi	lle, NL		Wheat	N/A	N/A		N/A
			Oat	N/A	N/A N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
				11/11	IN/A	N/A	N/A

Price Basis				
			Month Ago	Year Ago
On Board Vessel				October 3, 2005
In-store				82.51
Track				101.55
Track			100.77	84.79
		129.68	129.63	113.65
		107.25	105.62	110.07
Hack	136.77	131.12	129.49	133.94
		October 2, 2006	Cotober 2, 2006   Cotober 2,	Cotober 2, 2006   Cotober 2, 2006   Cotober 2, 2006   Cotober 2, 2006   Cotober 18, 2006   Cotober 18, 2006   Cotober 2, 2006   Cotober 18, 2006   Cotober 2, 2006   Cotober 18, 2006   Cotober 2, 2006   Cotobe

Soymeal 48% Protein					
From: Hamilton, ON		200.07			
To: Montreal, QC	Track	228.07	216.60	207.01	246.09
Moncton, NB	Track	252.40	240.93	231.34	270.42
Truro, NS		271.15	259.68	250.09	289.17
0	Track	274.37	262.90	253.31	
Stephenville, NL	Track / Truck via Sydney	323.00	311.53		292.39
			311.33	301.94	341.02

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbé: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Au pluces quotes in Canadam contais per memo conne.

Grain grades (unless otherwise specified) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

December 9, 2005

								0, 00,	11011	DE	ecember	9, 2005
Grain and	F	Area			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	00	0 ha	t/ha				thousand r	netric tonnes			******	\$/t
Durum												
2003-2004	2,483	2.459	1.74	4,280	1	5,900	3,427	252	219	000	4 700	
2004-2005	2,230	2.141	2.32	4,962	1	6,752		257	533	683 1,013	1,789 2,521	224.21 201.10
2005-2006f	2,341	2.297	2.58	5,915	1	8,436		260	778	1,236	3,500	183 *
Wheat Except 2003-2004	8,179	0.000	0.44						7,0	1,200	3,300	100
2004-2005	8,169	8,009 7,722	2.41	19,272	16	23,395	12,299	2,775	3,223	6,805	4,291	206.03
2005-2006f	7,784	7,530	2.71 2.77	20,898 20,860	13	25,203	11,593	2,791	4,574	8,138	5,471	189.99
All Wheat	.,	7,000	4.11	20,000	15	26,347	13,200	2,800	4,070	7,747	5,400	194 *
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	0.440	7 400		
2004-2005	10,339	9,862	2.62	25,860	14	31,955	14,812	3,048	3,442 5,107	7,488	6,080	
2005-2006f	10,125	9,826	2.72	26,775	16	34,783	16,900	3,040	4,848	9,151 8,983	7,992 8,900	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,456	207	0.570			
2004-2005	4,678	4,050	3.26	13,186	83	15,371	1,863	287 263	8,579	9,280	2,102	135.80
2005-2006f	4,440	3,889	3.21	12,481	30	16,000	2,400	360	9,362 9,850	10,019 10,600	3,489	112.15
Corn						,	2,100	300	9,000	10,600	3,000	100-120
2003-2004 2004-2005	1,265	1,226	7.82	9,587	2,108	12,805	353	2,415	8,882	11,310	1,143	137.18
2004-2005 2005-2006f	1,185 1,124	1,072	8.24	8,837	2,422	12,401	242	2,395	7,951	10,358	1,802	100.68
Oats	1,124	1,096	8.63	9,461	1,800	13,062	200	2,450	8,897	11,362	1,500	90-110
2003-2004	2,272	1,575	2.34	3,691	40	4.004						
2004-2005	1,995	1,315	2.80	3,683	19 26	4,234	1,557	140	1,581	1,888	788	136.65
2005-2006f	1,853	1,326	2.59	3,432	15	4,497 4,435	1,675	110	1,568	1,834	988	130.68
Rye		.,	2.00	0,402	13	4,433	1,600	140	1,575	1,885	950	125-145
2003-2004	246	147	2.22	327	0	352	172	47	47	112	00	404.44
2004-2005	284	165	2.53	418	1	487	122	48	155	220	68 145	104.44 70-80
2005-2006f	223	148	2.42	359	1	505	150	48	170	235	120	65-85
Mixed Grains 2003-2004	241	405	0.04								120	00-00
2003-2004	220	135 111	2.84	384	0	384	0	0	384	384		
2005-2006f	209	109	2.87 2.78	318 303	0	318	0	0	318	318		
Total Coarse G		103	2.70	303	U	303	0	0	303	303		
2003-2004	9,070	7,529	3.50	26,317	2,162	31,613	4,538	2,889	19,474	20.075		
2004-2005	8,362	6,713	3.94	26,442	2,531	33.074	3,901	2,009	19,474	22,975	4,101	
2005-2006f	7,850	6,568	3.96	26,036	1,846	34,306	4,350	2,998	20,796	22,749 24,386	6,424 5,570	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	2.754	2 200	440			
2004-2005	5,319	4,938	1.57	7,728	108	8,444	3,754 3,412	3,390 3,031	113	3,545	609	387.04
2005-2006f	5,491	5,253	1.84	9,660	150	11,440	4,500	3,300	328 595	3,403 3,940	1,629	309.15
Flaxseed						,	1,000	0,000	393	3,940	3,000	245-285
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005 2005-2006f	728	528	0.98	517	38	648	468	n/a	n/a	150	30	n/a
Soybeans	842	803	1.35	1,082	20	1,132	700	n/a	n/a	232	200	275-315
2003-2004	1,051	1.047	2.17	2,268	507	2.000	0.1.1	1/				
2004-2005	1,229	1,178	2.17	3,048	587 393	3,000 3,581	914	1,500 1/	319	1,947	140	395.04
2005-2006f	1,176	1,169	2.70	3,161	250	3,681	1,122 1,150	1,610 <sup>1/</sup> 1,750 <sup>1/</sup>	457	2,190	. 270	248
Total Oilseeds	ŕ	.,		0,101	200	5,001	1,130	1,750	421	2,281	250	205-245
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	. 841	
2004-2005	7,277	6,643	1.70	11,293	539	12,673	5,002	n/a	n/a	5,743	1,929	
2005-2006f	7,510	7,225	1.92	13,904	420	16,253	6,350	n/a	n/a	6,453	3,450	
Total Grains An	d Oilseeds											
2003-2004	26,263	24,461	2.44	59,663	3,029	72,719	25,541	n/a	/	00.450		
2004-2005	26,038	23,219	2.74	63,596	3,084	77,702	23,715	n/a n/a	n/a n/a	36,156 37,643	11,022	
2005-2006f	25,484	23,620	2.82	66,715	2,282	85,341	27,600	n/a	n/a	39,821	16,345 17,920	
									.,,	00,021	17,320	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\* CWB Pool Return Outlook (PRO) – November 26, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

F: forecast - Agriculture and Agri-Food Canada - December 9, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

# CANADA: GRAINS AND OILSEEDS OUTLOOK

December 9, 2005

For 2005-06, Canadian grain and oilseed (G&O) production is estimated by Statistics Canada to increase to 66.7 million tonnes (Mt), versus 63.6 Mt in 2004-05 and the 10-year average of 59.2 Mt. Production in western Canada increased by 5% from 2004-05, to 50.8 Mt, as a result of higher yields and a larger harvested area. The quality of the wheat and barley crops has been reduced by the wet harvest conditions, with a below-normal proportion in the top grades. Oilseed quality, however, is good. In eastern Canada, production increased by 3% to 15.9 Mt, due to increased harvested area and above-average yields. For 2005-06, the total supply of grains and oilseeds in Canada has risen to a record 85.3 Mt, from 77.7 Mt in 2004-05, because of higher production and significantly larger carry-in stocks. Exports are forecast to increase by 16% to 27.6 Mt due to increased supply and improved quality. Total domestic usage is also forecast to increase but carry-out stocks are forecast to rise by 10% to a historically high 17.9 Mt. World wheat prices are forecast to increase slightly from 2004-05, while soybean and corn prices are expected to decline. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: import demand from China, EU export subsidies, ocean freight rates, the Canadian trade investigations into imports of US corn, and the Canada/US exchange rate.

### WHEAT (ex-durum)

For 2005-06, production is unchanged from the previous year, remaining about 5% above the 10-year average. Despite a decline in area, yield reached a record 2.77 t/ha (41 bu/ac), 18% above the 10-year average. Total supply is up by 5%, due to larger carry-in stocks. The percent of the crop falling into the top grades is estimated to be lower than normal, although better than in 2004-05, and the carry-in stocks are also estimated to be mainly of lower grades. As a result of increased supplies of milling quality wheat, exports are forecast to rise by 14%. Much of the lower quality wheat is expected to be absorbed by the domestic feed industry. Carry-out stocks are forecast to decline marginally. The Canadian Wheat Board (CWB) November Pool Return Outlook (PRO) rose for the 4th consecutive month and is now above 2004-05 for most grades and classes. Protein premiums are forecast to decline slightly from last year, but remain above the previous 3 years.

### DURUM

Production increased by 19%, to a near-record 5.9 Mt, as a result of a record yield of 2.58 t/ha (38 bu/ac), 27% above the 10-year average. Total supply is up by 25% at a record 8.4 Mt. Exports are expected to increase by 15% due to dryness in North Africa and southern Europe, as well as reduced area in the EU resulting from policy changes. However, further growth in durum export potential is limited at this time. Carry-out stocks are projected to rise by almost 40% to a record 3.5 Mt, about three-quarters of a normal crop over the past decade. Farm-held stocks are forecast to double, to a record 2.0 Mt. The CWB accepted only 50% of the durum offered in Delivery Series A, and it is unlikely that all durum offered in the B and C Series will be accepted. The CWB 2005-06 November PRO is well below 2004-05 for all grades, due to the larger supplies in both the US and Canada. For the first time since 1990-91, pool returns for durum are expected to be below those for similar quality CWRS wheat.

### BARLEY

Production decreased by 5% from 2004-05, as a result of lower area and yields. Total supply, however, is up by 4% due to high carry-in stocks resulted from the large production of low-quality barley in 2004-05. The quality of the 2005-06 crop is estimated to be below normal. Exports are forecast to rise by 29% due to higher feed barley exports. Carry-out stocks are expected to drop significantly. The off-Board feed barley price is forecast to decline marginally. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$7/t from 2004-05 to \$172/t.

#### OATS

Production decreased by 7% due to lower yields. Total supply is down marginally, as lower production more than offsets higher carry-in stocks. Exports are forecast to decrease slightly because of lower US import demand. Carry-out stocks are expected to decrease. Feed oat prices are forecast to be \$5/t higher than in 2004-05.

### **CORN**

Production increased by 7% because of higher yields and harvested area. Since carry-in stocks are significantly higher than for 2004-05, domestic supply is up by 13%. Corn imports, mainly from the US into eastern Canada, are expected to decrease by 26%. Industrial Use is forecast to rise, as a result of increased ethanol production. Canadian prices are expected to be similar to 2004-05, as stronger domestic demand offsets lower US corn prices and the strong Canadian dollar.

### CANOLA

Production increased by 25% to a record 9.7 Mt, due to higher area and significantly higher yields which resulted from ideal growing conditions across the western prairies. Total supply is expected to increase by 35% because of sharply higher carry-in stocks. Crop quality and oil content is

significantly above normal. Domestic crush is expected to increase by 9% due to lower canola prices. Exports are forecast to rise by 32% because of decreased competition from the EU-25. Carry-out stocks are forecast to increase sharply, to a record 3.0 Mt. The average price is forecast to fall, under pressure from burdensome carry-out stocks in Canada and from low soyoil prices in the US.

### FLAXSEED (excluding solin)

Production more than doubled to 1.1 Mt, reaching the highest level since 1998-99, due to significantly higher seeded area and sharply higher yields. Total supply is expected to rise by 75%. Exports are forecast to increase sharply on support from high domestic supplies, steady EU demand and higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not be burdensome. The average price is expected to decline.

### **SOYBEANS**

Production increased by 4% to a record 3.2 Mt due to higher yields. Domestic supply is estimated to increase by 6% and imports are forecast to decrease. Domestic use is expected to rise to near record levels. Exports are forecast to increase to a record high because of strong exports of edible soybeans. The average Chatham price is forecast to fall, as a result of weaker world soybean prices and the strong Canadian dollar.

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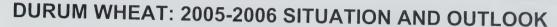
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December 16, 2005 Volume 18 Number 20



Prices for durum wheat are expected to decline relative to those for non-durum wheat in 2005-2006 due to sharply higher supplies in Canada and the United States (US), the major durum-exporting countries. Canadian Wheat Board (CWB) pool returns for durum are expected to be below those for similar quality Canada Western Red Spring (CWRS) wheat for the first time since 1990-1991. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for durum wheat.

### **Demand Considerations**

Durum wheat (Triticum durum) has unique characteristics making it a "specialty wheat" in world wheat markets. The substitutability of common wheat (t. aestivum) for durum wheat is therefore limited, while durum is unsuited for many of the products produced from common wheat. The major durum products are pasta and couscous, a staple food in North Africa. Good quality durum has a very hard vitreous (glassy) kernel (HVK), with an amber yellow endosperm, while common wheat, even hard red spring wheat, is less vitreous and has a white endosperm. Durum pasta maintains a firm texture when cooked, and its natural amber colour is associated with good quality pasta. It should be noted that Asian-style noodles are made from common wheat, not durum. In Europe and North America, pasta products (spaghetti, macaroni, etc.) are generally produced exclusively from durum semolina, although other countries traditionally have used common wheat or durum blends to produce pasta. New production technology, such as high temperature drying, has improved the quality of pasta that can be made from common wheat, but discriminating pasta

consumers continue to prefer pasta made from 100% durum wheat. In North Africa, durum is preferred for the production of couscous. While durum is also used for bread production in some countries, particularly North Africa, this usage is quite limited in terms of total world durum utilization.

As a result of these unique characteristics, the demand for durum tends to be quite inelastic, meaning that a small shortage of durum can result in a large increase in durum premiums over common wheat while slightly excessive supplies can result in sharp price declines. Even if global supplies of common wheat are abundant, a shortage of durum can result in high durum prices, as most end-users are unwilling to switch to common wheat. Conversely, because the market beyond traditional pasta and couscous production is limited, a relatively small increase in durum production can result in large durum price declines.

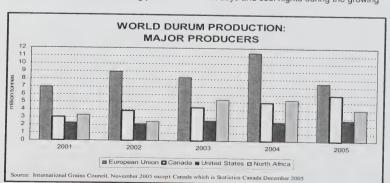
### **Production Considerations**

The best quality durum is produced in regions having a relatively dry climate, with hot days and cool nights during the growing

season. Durum wheat also yields relatively well under dry conditions, compared to many alternative crops. Durum produced under higher moisture conditions tends to have a low HVK count, and sprouting and fungal diseases are also more common. Due to its development under a dry climate, durum has little natural resistance to these downgrading factors. Durum production and consumption was historically concentrated in the hot dry regions around the Mediterranean Sea. North Africa, southern Europe, Turkey, and Syria remain major durum producing regions, but production has expanded into North America, where a suitable climate is found in the major growing regions of western North Dakota and Montana in the US, and southern Saskatchewan and Alberta in Canada.

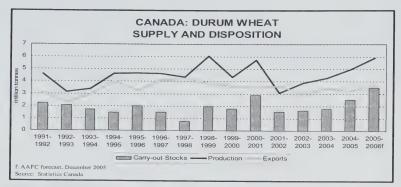
### World Situation and Outlook

World durum production for 2005-2006 is estimated at 35.9 million tonnes (Mt)1, an 11% decrease from 2004-2005. However, major exporter<sup>2</sup> carry-in stocks have almost doubled, to 5.3 Mt, the highest in more than a decade. As a result, supplies in the three major exporting countries are unchanged at 21.5 Mt, which is 2.1 Mt above the 10-year average. The decrease in production for 2005-2006 is mainly the result of smaller crops in the European Union (EU), Algeria and Morocco, with Canadian and US production increasing. World durum usage in 2005-2006 is projected to be less than production, so that major exporter durum stocks are forecast to rise by a further 10%, to 5.9 Mt, 45% above the 10-year average. This has placed significant downward pressure on world durum prices.



International Grains Council November 2005 except Canada which is Statistics Canada December 2005

Canada, United States and European Union



### **MAJOR EXPORTERS**

### **CANADA**

### Supply

Western Canadian farmers planted 2.34 million hectares (Mha) of durum in 2005, 5% above the previous year and equal to the 10-year average. However, growing conditions were good, and abandonment was below normal, so that harvested area rose by 7%, to 2.30 Mha. With abovenormal moisture, yields on the harvested area were well above the 10-year average of 2.03 tonnes per hectare (t/ha) (30 bushels per acre {bu/ac}), with western Canadian durum yields in 2005 estimated by Statistics Canada at a record 2.58 t/ha (38 bu/ac). As a result, production rose by 19%, to 5.9 Mt. The higher production was compounded by sharply higher carry-in stocks, which rose by 41% to 2.5 Mt. As a result, supplies are 25% higher than for 2004-2005, at a record 8.4 Mt.

### Quality

Due to excess rain at harvest, which resulted in sprouting, bleaching and mildew, the quality of the 2005 durum crop is reported to be well below normal, with less than half the crop grading No.2 Canada Western Amber Durum (CWAD) or higher, well below the 10-year average of almost 70%, although better than in 2004, when only about a third of the crop was of this quality. Protein content is near-normal, with No.1 and 2 CWAD averaging about 12.7% protein (13.5% moisture basis), similar to 2004 and the 10-year average.

### **Exports**

Due to increased world export demand and increased supplies of the top quality grades of durum compared to 2004-2005, Canadian exports (including semolina) are forecast to rise by 15%, to 3.7 Mt, the highest since 1998-1999. With decreased production in North Africa, import demand from this major market has risen, and Canada has been in a position to take advantage of this market opportunity. Canadian exports to North

Africa are forecast at about 1.1 Mt in 2005-2006, up from 0.9 Mt in 2004-2005. Durum production in the EU is also down from 2004-2005, but large carry-in stocks will moderate the need for imports. Canadian durum exports to the EU are forecast to decline by about 20% from 2004-2005, to about 0.8 Mt (August-July). The US durum crop is 11% larger in 2005, and is of good quality, so that imports from Canada are expected to remain relatively unchanged at about 0.4 Mt in 2005-2006. Exports to South America are expected to increase slightly. Canada is expected to capture a 47% share of the world durum market in 2005-2006, up from 45% the previous year but below the 10-year average of 50%.

### Carry-out Stocks

It is unlikely that the CWB will be able to accept deliveries of all durum offered by farmers in 2005-2006, and farm held carryout stocks are forecast to rise sharply compared to 2004-2005. The CWB has accepted only 50% of the durum offered under the Series A delivery contract, and it is expected that the acceptance of the Series B and C contracts will also be less than 100%, particularly for the lower grades. Farm-held stocks as of July 31, 2006 are forecast at a record 2.0 Mt, double that on July 31, 2005 and 4 times the 10-year average of 0.5 Mt. Total carry-out stocks are forecast to rise by almost 40% to a record 3.5 Mt.

### **UNITED STATES**

### Supply

North Dakota farmers increased their durum area by 13% in 2005, to 2.0 million acres (Mac), which accounted for 72% of total US durum area, down slightly from the 10-year average of 79%. Durum production has been shifting westward due to disease problems in eastern ND, and Montana area was 0.57 Mac in 2005, unchanged from 2004 but 21% of the total, versus the average of 13%. Total US seeded area for 2005 was up by 7%, at 2.7 Mac, but this remained well below the 10-year average of

3.3 Mac. The average yield in 2005 was slightly above-average at 37 bu/ac, but lower than in 2004. As a result, US production is up by 11% from 2004, at 100 million bushels (Mbu) (2.7 Mt), equal to the 10-year average. Carry-in stocks are 44% higher than for last year, resulting in a 19% increase in domestic supplies, to 138 Mbu (3.7 Mt), the highest since 2000-2001.

#### Trade and stocks

The United States Department of Agriculture (USDA) projects that US durum exports (June-May) will be 30 Mbu or 0.82 Mt (including products). As of December 1, 2005, US durum exports (including outstanding sales) were 0.48 Mt, up by 7% from the same date in 2004-2005. US carry-out stocks are projected to surge by over 50%, to 58 Mbu (1.6 Mt), the highest since 1990-1991, mirroring the movement in Canadian durum stocks.

#### **EUROPEAN UNION**

### Supply

The EU-25 is the largest durum producing region in the world, with production concentrated in Italy, Spain, France, and Greece. However, it is also the largest consumer of durum, and since the early 1990s it has been a significant net importer of durum wheat. EU durum area decreased in 2005 due to changes to the support programs for durum under the Common Agricultural Policy (CAP), which have made it a less attractive crop to produce compared to alternative crops, and yields were below normal. As a result of these program changes and lower yields, EU production dropped by 34%, to 7.5 Mt. This has been partly offset by higher carry-in stocks, which have risen from 0.3 Mt to 1.8 Mt, the highest since 1993-1994. The combined impact has resulted in a 20% decrease in EU domestic durum supplies, to 9.3 Mt, equal to the 10year average.

### Trade and stocks

The International Grains Council (IGC) forecasts a 28% increase in EU import requirements, to a record 2.3 Mt. The EU has imported an average of 0.7 Mt of durum from Canada over the past 5 years, an increase of 75% over the past decade. Imports from Canada reached a record 1.4 Mt in 2003-2004, for a 66% share of the EU market, before declining to 1.0 Mt (55% share) in 2004-2005, partly due to a shortage of top quality durum in Canada. For 2005-2006, this is forecast to decrease to about 0.8 Mt with Canada expected to lose market share in the EU to both the US and Australia as top quality supplies decline further. EU durum exports are expected to drop sharply, from 1.2 Mt in 2004-2005 to 0.5 Mt in 2005-2006 (including semolina).

# THE EU-25 2003 COMMON AGRICULTURAL POLICY REFORM

The June 2003 CAP reforms introduced the "Single Payment Scheme" (SPS) that decouples aid payments beginning in 2005 and replaces many (but not all) of the former direct aids. There is provision for some product-specific aid payments to continue, where Member States believe there may be an undesirable reduction of production by a move to the SPS. They may apply a number of options, at a national or regional level, but only under well-defined conditions and within clear limits, and alongside continuing market stabilisation measures. These states may retain up to 40% of the supplementary durum wheat aid in order to continue the existing coupled per hectare payments up to those percentage levels. The aid supplement for durum wheat in traditional production zones will be paid independently from production (within national and regional base areas established for this production in the 6 producer countries). Member States may decide to keep from 2005 onwards. The specific aid for other regions where durum wheat was supported will be phased out. The cuts will be implemented over 3 years, starting in 2004 (€93/ha in 2004, €46/ha in 2005 and zero for 2006 onwards). From 2004-2005, a quality premium of €40/hectare was introduced, subject to the use of certified seed of varieties recognized as being of high quality.

No EU export subsidies for durum are expected in 2005-2006. EU durum carry-out stocks are expected to fall by 55%, to 0.8 Mt.

### OTHER PRODUCERS

The other major durum producing countries are Turkey, Syria, Kazakhstan, India, Australia, and Mexico.

Turkey is normally the third largest durum producer in the world, next to the EU and Canada, with production averaging 3.0 Mt over the past 5 years. Turkey is not a major exporter of durum wheat, shipping an average of about 0.1 Mt over the past 5 years. However, Turkey has a large pasta industry and is a major exporter of pasta. Small quantities of durum, averaging 20,000 tonnes a year, are imported to supplement domestic production, especially in years with a poor quality domestic crop. In 2005-2006, Turkish production is estimated at 2.9 Mt, with exports forecast at 0.2 Mt. Turkey is not a major Canadian market, tending to source its imports from the EU and the US.

Syrian durum production averages about 2.5 Mt, and this country has become a significant durum exporter, with 5-year average exports of 0.5 Mt and with 2005-2006 exports forecast at a record 0.8 Mt.

Mexican durum production has doubled over the past 10 years, from 0.5 Mt in the mid-1990's to 1.0 Mt over the past 5 years. Production is forecast at 1.1 Mt in 2005-2006, unchanged from the previous year. Some Mexican durum is exported, averaging 0.4 Mt over the past 5 years, with 2005-2006 exports forecast at 0.4 Mt.

Australian durum production has risen from virtually zero in 1990 to about 0.5 Mt today. Production for 2005-2006 is unchanged from 2004-2005 at 0.5 Mt. Australia has become a significant durum exporter, with 0.5 Mt forecast to be exported in 2005-2006, targeting the Italian market.

Kazakhstan durum production averages about 2.4 Mt annually, with 2.4 Mt produced in 2005-2006. Most Kazakhstan durum is consumed within the Former Soviet Union.

Indian durum production was 1.2 Mt in 2005-2006, unchanged from the previous year. Durum is used domestically for the production of atta flour. No Indian durum is expected to be exported, due to low quality and inadequate segregation in the handling system.

### MAJOR IMPORTERS

#### North Africa

The four North African countries of Algeria, Morocco, Tunisia, and Libya constitute the largest durum import market in the world. Durum based foods are a cultural tradition in these countries, where most durum is consumed in the form of couscous, which consists of small grain-like balls of semolina steamed and prepared in a manner similar to rice. Traditional breads are also made with durum flour, particularly in Morocco. Domestic production is insufficient to meet requirements, and imports have averaged 3.0 Mt over the past 5 years, representing about 45% of annual consumption. Grain production in this region next to the Sahara Desert is largely dependent on winter rains, which are often unreliable, and as a result durum production is quite variable, ranging over the past decade from a high of 6.0 Mt

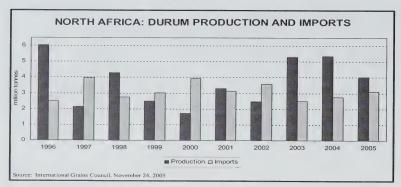
in 1996-1997 to a low of 1.7 Mt in 2000-2001. Production for 2005-2006 is estimated by the IGC at a near-average 4.0 Mt, down from 5.3 Mt the previous year. Imports are forecast to increase by 13% compared to 2004-2005, to 3.1 Mt. Canadian exports to North Africa are forecast at about 1.1 Mt in 2005-2006, up from 0.9 Mt in 2004-2005, maintaining a one-third share of total regional imports. As of October 31, 2005, Canadian exports to North Africa were 0.20 Mt, versus 0.32 Mt a year earlier.

### Other Importers

The other major durum importing countries are Japan, Venezuela, Peru, and Chile. The South American countries are a potential growth market for Canadian durum. Pasta has traditionally been produced from common hard wheat in many of these countries. However, through market development work by the CWB, the Canadian Grain Commission, and the Canadian International Grains Institute. Canadian durum exports into South America have increased over the last decade, from less than 0.3 Mt in the early 1990s, to 0.5 Mt in the 2000 to 2004 period. Exports to this region were slightly below-normal in 2004-2005 due to poor quality, but Agriculture and Agri-Food Canada (AAFC) forecasts that South American imports of Canadian durum will increase slightly for 2005-2006, to about 0.6 Mt. Durum imports by Japan have been stable at about 0.2 Mt over the past decade, and are expected to remain near this level for 2005-2006. Canada supplies the bulk of the durum imported by the Japanese market.

### **COOKING COUSCOUS**

The couscous sold in most western supermarkets has been pre-steamed and dried, and just requires adding a little boiling water to prepare it for consumption. Pre-steamed couscous takes less time to prepare than dried pasta or rice. The traditional North African method is to use a steamer (called a *couscoussière* in French). The base is a tall metal pot in which the meat and vegetables are cooked in a stew. On top of the base a steamer sits where the couscous is cooked, absorbing the flavours from the stew. In Algeria, Tunisia and Morocco, couscous is generally served with vegetables cooked in a spicy or mild broth, and some meat.



### **PRICE FORECASTS**

Although world durum prices have been supported by the smaller EU and North African crops, this has been more than offset by larger crops in Canada and the US. The No.3 Hard Amber Durum (3 HAD) export price FOB Gulf is expected to average US\$180 per tonne (/t) in 2005-

### COST OF DURUM IN 1 KILOGRAM (kg) OF PASTA

A 1 kg package of pasta currently contains about 25 cents worth of durum. This calculation is based on the assumptions that 1.0 kg of durum yields 0.74 kg of semolina, 1 kg of pasta can be produced from 1 kg of semolina, and that the price for No.1 CWAD durum in-store Thunder Bay is \$207/tonne or \$5.63/bu (as of December 9, 2005). Deducting transportation costs, this would equate to a return of about \$5/bu for a Saskatchewan farmer. A 1 kg package of pasta can be produced from about 1.35 kg of durum. As a bushel of durum weighs about 27 kg, 20 packages of pasta can be produced from one bushel, equal to \$0.25 per 1 kg package of pasta.

2006, 6% below the average of US\$192/t in 2004-2005 (August-July).

#### Canada

Canadian prices for durum wheat have been pressured by both the declining world price and the strengthening Canadian dollar. The dollar is forecast to average about US\$0.85 for 2005-2006, compared to US\$0.81 in 2004-2005. In Canadian dollars, the US 3 HAD Gulf price is forecast at CAN\$212/t, versus CAN\$238/t in 2004-2005, an 11% decline. The CWB 2005-2006 November Pool Return Outlook (PRO) for No.1 CWAD with 11.5% protein is \$183/t in-store Vancouver/St. Lawrence, 9% lower than in 2004-2005. A discount of \$11/t to No.1 CWRS 11.5% is forecast, versus a premium of \$11/t the previous crop year. A western Canadian average on-farm price of about \$136/t for No.1 CWAD 11.5% is expected, compared to \$155/t in 2004-2005.

#### **OUTLOOK FOR 2006-2007**

The outlook for 2006-2007 is very tentative at this time, as the majority of the world durum crop is spring seeded, so that seeded areas will not be known until about June, 2006. In both Canada and the US, durum area is expected to decline, due to low

levels. However, durum producers often do not react significantly to current market conditions, as the crop stores well and significant premiums over non-durum wheat are expected to return in the future. Therefore, the declines are not expected to be large. In the EU, area is expected to remain near the below-average 2005 level, due to the CAP reforms, but with a return to normal yields, a small increase in production is possible. In North Africa, a normal durum crop is currently expected. AAFC is projecting a small decline in total world durum production for 2006-2007, but exportable supplies are expected to be relatively unchanged due to large exporter carry-in stocks. A small decline in exporter carry-out stocks is projected, which may provide some price support. However, the continuing large supplies make any large price rally unlikely unless production problems are experienced in a major producing region.

prices in 2005-2006 and burdensome stock

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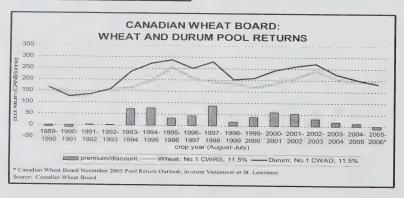
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# B. CASH PRICES AND REPLACEMENT VALUES

October 17, 2005

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PRATRI	 

	Selected Points	Price Basis		This week 17-Oct-05	Last week 3-Oct-05	Month ago	Year ago
ror	m: Thunder Bay(WCE) (2)	In-Store	Wheat	110.00	108.00	20-Sep-05	18-Oct-0
	(CBOT)		Oat	167.25		108.00	103.00
	(Lethbridge)		Barley	107.50	161.50	160.25	143.20
0:	Bayport, ON (1)	In-store	Wheat	133.61	107.00	108.00	111.00
			Oat		131.61	131.61	126.61
			Barley	N/A	N/A	N/A	N/A
	Montreal, QC (1)	In-store	Wheat	134.89	134.39	135.39	138.39
			Oat	138.03	136.03	136.03	131.03
			Barley	N/A	N/A	N/A	N/A
	Moncton, NB	Truck via Halifax	Wheat	139.81	139.31	140.31	143.31
		Track that familiax	Oat	160.25	158.25	158.25	153.25
				N/A	N/A	N/A	N/A
	Truro, NS	Truck via Halifax	Barley	164.00	163.50	164.50	167.50
		Truck via Halliax	Wheat	154.22	152.22	152.22	147.22
			Oat	N/A	N/A	N/A	N/A
	Halifax, NS (1)	In-store	Barley	161.50	161.00	162.00	165.00
	(1)	III Store	Wheat	145.28	143.28	143.28	138.28
			Oat	N/A	N/A	N/A	N/A
	Stephenville, NL	Track / Truck via Sydney	Barley	147.80	147.30	148.30	151.30
		Track / Track via Syuriey	Wheat	208.63	206.63	206.63	201.63
			Oat	N/A	N/A	N/A	N/A
_	Melfort, SK		Barley	N/A	N/A	N/A	N/A
_	monor, or		Wheat	N/A	N/A	N/A	N/A
_		Track	Oat	N/A	N/A	N/A	N/A
_	Bayport, ON	ITIACK	Barley	N/A	N/A	N/A	N/A
_	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
_	Montreal, QC	Track	Barley	N/A	N/A	N/A	N/A
	Wortteal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	Moncton, NB	Track	Barley	N/A	N/A	N/A	N/A
_	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
_	Terre NO	Track	Barley	N/A	N/A	N/A	N/A
_	Truro, NS		Wheat	N/A	N/A	N/A	N/A
_			Oat	N/A	N/A	N/A	N/A
-	Ctanhan ill - All	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A N/A
			Oat	N/A	N/A	N/A	N/A N/A
			Barley	N/A	N/A	N/A	N/A
_				T		14//	IV/A
n	Selected Points	Price Basis		This week	Last week	Month Ago	Year ago
m:	US Lake Port	On Board Voscal		17-Oct-05	3-Oct-05	20-Sep-05	18-Oct-04
1111.		On Board Vessel		85.65	82.51	86.32	103.01
		n-store		104.69	101.55	105.36	122.05
1111.		Track		84.95	84.79	86.32	105.47
m:		Track		113.81	113.65	115.18	134.33
		Track		109.97	110.07	105.65	116.27
	Montreal, QC	Гrack		133.84	133.94	129.52	140.14

Soymeai 48% Protein					
From: Hamilton, ON		252.04	0.10.00		
To: Montreal, QC	Track	252.84	246.09	256.06	237.10
Moncton, NB		277.17	270.42	280.39	261.43
	Track	295.92	289.17	299.14	280.18
Truro, NS	Track	299.14	292.39	302.36	283.40
Stephenville, NL	Track / Truck via Sydney	347.77	341.02		
		041.11	341.02	350.99	332.03

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

	DEHY FEATH	$\perp$	405.0	390.0	390	430	430	370.0	270.0	370.								70 07 470 07	270.00 480.00	1										4	270.00 460.00	┸						415.	440.00				
305	FEED DEAS AL	+-				113.33	113.67				+					+		0	200	7			+							ŀ	7 0	7							-				
October 17, 2005	GLUTEN									1						T		114 00	114 00					114 00	114 00	11100	114.00	00.4.00	14.00	114.00	114 00												
Octo	GLUTEN GLUTEN																	425.00	+	+				425.00	425.00	425.00	425.00	423.00	425.00	425.00	425.00	20.00											
	ANIMAL	460.00	460.00	495.00	495.00	495.00	495.00	525.00	525 00	050.00								450 00	450.00	2										434 00	443.50							N/A	N/A			N/A	
	FISH	857.50	857.50		975.00			1=										A/N	N/A											850.00	850.00											1 050.00	
	MEAT			160.00	130.00	160.00	135.00	290.00	290 00									187.00	187.00											310.00	248 00	2						244.10	245.60				
	MILL- FEEDS	115.00	115.00																							53.00	52.00	02:00		67.67	72.67											297.50	
	CANOLA	150.00	144.00			N/A	N/A	N/A	N/A											A/N	N/A									190 50	179.00					195.17	188.32	258.86	258.86				
SINIS	PRICE SOYBEAN BASIS MEAL	267.50	262.00	261.00	254.50	264.00	258.00	251.00	247.00											252.84	240 71									270.67	261.30			264.92	253.53	263.69	253.31	307.92	304.62			320.00	
	PRICE																	FOB											T		FOB								FOB				
בונים	CORN	134.50	133.00	N/A	N/A	N/A	N/A	N/A	N/A			85.65	87.05			109.97	105.65					101.93	105.50							115.00	115.00	125.39	114.95	110.50	111.50	119.47	117.14	156.13	158.08	N/A	N/A	N/A	
ס דר	BARLEY	128.00	128.00	104.00	104.00	80.00	81.00	108.50	108.50	104.25	103.95			124.00	124.00															142.00	142.00	143.50	140.90	122.50	128.50	159.47	159.62	167.20	167.20	N/A	N/A	N/A	
בובו	OATS				_	-		_	140.00					200.00	200.00															140.00					131.00	N/A	N/A			N/A	N/A	N/A	
JINGREDIEN IS AT SELECTED POINTS	(1) WHEAT	126.00	126.00	104.00	104.00	91.00	89.50	134.00	132.50	108.30	108.00			139.00	139.00															150.00	150.00	147.10	143.50	128.00	130.00	147.37	147.17	175.58	175.58	N/A	N/A	N/A	
	PRICE	FOB		FOB		FOB		FOB		In-Store		On Board	Vessel	In-Store		Track		N/A		N/A		FOB		FOB		FOB		FOR				In-Store		FOB		In-Store		Track		Water	& Truck	In-Store	
A. SELLING PRICE OF BULK FEE	PERIOD	October 17, 2005	October 11, 2005		October 11, 2005	Г	Г	Γ		October 17, 2005	October 11, 2005	October 17, 2005		Т	October 11, 2005	October 17, 2005	٦	7																									
SELECTED TR	Z ED	į	(4)(7)	•	(4)	3	(4)		(6) (		(8)		(3)						(5) Oct		Oct	Oct	Oct	Oct							(2)				St. Hyacinthe QC Octo	3	Oct	Oct	Oct	Oct	Oct	Oct	(0)
A. O.	2	Vancouver	ر ا	Calgary	AB	Saskatoon	XS.	Winnipeg	MB	Thunder Bay	NO	Lake Ports	NSA	Bay Ports	NO	Chatham	NO	Toronto	NO	Hamilton	NO	Eastern	NO	London	NO	Port Colborne	NO	Cardinal	NO	Montreal	oc	Trois-Rivières	8	St. Jean QC	St. Hyac	Squepec	9	Truro	NS	Truro	NS	Halifax	(

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Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat: Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Corn. No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein. 'ootnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

October 31, 2005

PR			

	Selected Points	Price Basis		This week 31-Oct-05	Last week 17-Oct-05	Month ago 3-Oct-05	This week
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	115.00	110.00	108.00	102.00
	(CBOT)		Oat	162.75	167.25	161.50	142.60
	(Lethbridge)		Barley	108.40	107.50	107.00	114.00
0:	Bayport, ON (1)	In-store	Wheat	138.61	133.61	131.61	125.61
			Oat	N/A	N/A	N/A	N/A
			Barley	135.79	134.89	134.39	141.39
	Montreal, QC (1)	In-store	Wheat	143.03	138.03	136.03	130.03
			Oat	N/A	N/A	N/A	N/A
			Barley	140.71	139.81	139.31	146.31
	Moncton, NB	Truck via Halifax	Wheat	165.25	160.25	158.25	152.25
			Oat	N/A	N/A	N/A	N/A
			Barley	164.90	164.00	163.50	170.50
	Truro, NS	Truck via Halifax	Wheat	159.22	154.22	152.22	146.22
			Oat	N/A	N/A	N/A	N/A
			Barley	162.40	161.50	161.00	168.00
	Halifax, NS (1)	In-store	Wheat	150.28	145.28	143.28	137.28
			Oat	N/A	N/A	N/A	N/A
			Barley	148.70	147.80	147.30	154.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	213.63	208.63	206.63	200.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
{	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
N	fontreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
N	loncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	ruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
S	tephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Month Ago	This week
Corn			31-Oct-05	17-Oct-05	3-Oct-05	1-Nov-04
From:		On Board Vessel	82.02	84.65	82.51	99.72
To:	Montreal, QC (1)	In-store	101.06	103.69	101.55	118.76
From:	Chicago (IL)	Track	83.41	83.48	84.79	82.90
To:	Montreal, QC	Track	112.27	112.34	113.65	111.76
From:	Chatham, ON	Track	108.54	109.38	110.07	111.29
То:	Montreal, QC	Track	132.41	133.25	133.94	135.16
10.	Montreal, QC	Track	132.41	133.25	133.94	135.

Soymeal 48% Protein					
From: Hamilton, ON		246.69	252.98	246.09	237.99
To: Montreal, QC	Track	271.02	277.31	270.42	262.32
Moncton, NB	Track	289.77	296.06	289.17	281.07
Truro, NS	Track	292.99	299.28	292.39	284.29
Stephenville, NL	Track / Truck via Sydney	341.62	347.91	341.02	332.92

Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mall: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

(4) (9) (6) (6) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	REFERENCE PERIOD October 31, 2005 October 24, 2005 October 31, 2005	PRICE	(1) WHEAT			$\vdash$	PRICE (	SOYBEAN	CANOLA	BAIL I	MCAT	-101	ABIIBAAL	OI LITTER	110000		-	
(4) (7) (4) on (4) (9) (Bay (8)	.31, 2005 r 24, 2005 r 31, 2005		VVIII	OATS	BARLEY	CORN	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	ANIMAL	GLUIEN	MEAL FEED	FEED	DEHY AI FAI FA	FEATHER
(4) (7) (4) (9) (8)	. 24, 2005 r 31, 2005	FOB	126.00	1	128.00	-		258.00	148.00	112.00		862.50	460.00			$\top$		415.00
(4) (4) (5) (6) (7) (8) (8)	131,2005		126.00		128.00	134.50		258.50	147.00	115.00		862.50	460.00					415.00
(4) (4) Inipeg (4) (9) Inder Bay (8)		FOB	104.00		104.00	125.00		251.50		_	160.00	975.00	495.00					390.00
nipeg (4) (9) (10) (10) (10) (10) (10) (10) (10) (10	7 24, 2005		104.00			125.00		256.50			160.00	975.00	495.00					390.00
(4) (9) (10) (10) (10) (10) (10) (10) (10) (10	October 31, 2005	FOB	90.50			120.00		257.50	N/A		160.00	N/A	495.00			116.00		430.00
(4) (9) 3ay (8)	October 24, 2005		90.50	120.00	79.50	120.00		253.50	N/A		160.00	N/A	495.00			116.00		430.00
(4) (9) nder Bay (8)	October 31, 2005	FOB	135.00	140.00	108.50	110.00		245.67	N/A		290.00	962.50	525.00					370.00
nder Bay (8)	October 24, 2005		135.00	140.00	108.50	110.00		243.00	N/A		290.00	962.50	525.00					370.00
(8)	October 31, 2005	In-Store	115.00		108.70													
	October 24, 2005		115.00	N/A	108.70													
Ports	October 31, 2005	On Board				82.02												
USA (3) October	October 24, 2005	Vessel				87.05												
Bay Ports October	October 31, 2005	In-Store	140.00	195.00	124.00													
On October	October 24, 2005		140.00	195.00	124.00													
Chatham October	October 31, 2005	Track				108.54												
ON	October 24, 2005					109.97												
onto	October 31, 2005	N/A					FOB				187.00	N/A	450.00	425.00	114.00		280.00	455.00
(2)	October 24, 2005										187.00	N/A	450.00	425.00	114.00		280.00	460.00
nilton	-31, 2005	N/A						246.69	N/A									
	October 24, 2005							252.98	N/A									
ern	October 31, 2005	FOB				102.50												
	October 24, 2005					103.00												
don	October 31, 2005	FOB												425.00	114.00			
	П													425.00	114.00			
Colborne		FOB								53.50				425.00	114.00			
	October 24, 2005									53.00				425.00	114.00			
dinal	October 31, 2005	FOB												425.00	114.00			
	October 24, 2005													425.00	114.00			
itreal	October 31, 2005		150.00	145.00	142.00	115.00		243.96	168.88		400.00	850.00	450.00	425.00	114.00		270.00	400.00
2	October 24, 2005		150.00	140.00	142.00	115.00	FOB	245.17	168.70	68.33	310.00	850.00	434.00	425.00	114.00		270.00	417.50
is-Kivieres	October 31, 2005	In-Store	150.10		148.40	122.83												
(4)	October 24, 2005		150.00		148.40	124.99	1											
	October 31, 2005	FOB	127.50	135.00		111.50		257.20										
inthe QC	October 24, 2005		132.00	~	126.50	113.50		258.20										
spec	October 31, 2005	In-Store	148.03		161.67	117.65		253.36	188.07									
QC October	October 24, 2005		147.67	N/A	161.30	120.33		255.30	188.60									
2		Track	178.25		167.20	154.63		305.40	258.86		244.10		N/A					370.00
			175.58		167.20	155.33	FOB	305.09	258.86		244.10		N/A					390.00
0			N/A	N/A	N/A	N/A												
	October 24, 2005		N/A		N/A	N/A												
ifax		In-Store	N/A		N/A	N/A		299.75		297.50		1 050.00	L					
NS (6) October	October 24, 2005		ΥZ	N N	A/N	N/A		308.00		297.50		1 050.00	A/A					

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.1771. closing date October 28, 2005 Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Bastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Corn. No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 69% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herning Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oast 3CW

### B. CASH PRICES AND REPLACEMENT VALUES

November 14, 2005

PRAIRIE GRAINS				
		This week	Last week	Mor

	Selected Points	Price Basis		This week 14-Nov-05	Last week 31-Oct-05	Month ago 17-Oct-05	Year Ago 15-Nov-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	118.00	115.00	110.00	97.00
	(CBOT)		Oat	167.75	162.75	167.25	146.60
	(Lethbridge)		Barley	109.00	108.40	107.50	115.00
0:	Bayport, ON (1)	In-store	Wheat	141.61	138.61	133.61	120.61
			Oat	N/A	N/A	N/A	N/A
			Barley	136.39	135.79	134.89	142.39
	Montreal, QC (1)	In-store	Wheat	146.03	143.03	138.03	125.03
			Oat	N/A	N/A	N/A	N/A
			Barley	141.31	140.71	139.81	147.31
	Moncton, NB	Truck via Halifax	Wheat	168.25	165.25	160.25	147.25
			Oat	N/A	N/A	N/A	N/A
			Barley	165.50	164.90	164.00	171.50
	Truro, NS	Truck via Halifax	Wheat	162.22	159.22	154.22	141.22
			Oat	N/A	N/A	N/A	N/A
			Barley	163.00	162.40	161.50	169.00
	Halifax, NS (1)	In-store	Wheat	153.28	150.28	145.28	132.28
			Oat	N/A	N/A	N/A	N/A
			Barley	149.30	148.70	147.80	155.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	216.63	213.63	208.63	195.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Month Ago	Year Ago
Corn			14-Nov-05	31-Oct-05	17-Oct-05	15-Nov-04
From:	US Lake Port	On Board Vessel	86.73	86.25	84.65	96.71
To:	Montreal, QC (1)	In-store	105.77	105.29	103.69	115.75
From:	Chicago (IL)	Track	89.31	87.88	83.48	80.75
To:	Montreal, QC	Track	118.17	116.74	112.34	109.61
From:	Chatham, ON	Track	106.63	107.12	109.38	103.77
To:	Montreal, QC	Track	130.50	130.99	133.25	127.64

Soymeal 48% Protein					
From: Hamilton, ON		266.43	260.36	252.98	226.74
To: Montreal, QC	Track	290.76	284.69	277.31	251.07
Moncton, NB	Track	309.51	303.44	296.06	269.82
Truro, NS	Track	312.73	306.66	299.28	273.04
Stephenville, NL	Track / Truck via Sydney	361.36	355.29	347.91	321.67

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

November 14, 2005 FOI   November 19, 2005 FOI   Nove	SELECTED	SELECTED PEEEDENCE DESCRIPTION	JLN FEED	אסאו אסאו	DEN N	NGREDIENTS AT SELECTED POINTS	FLECT	ED PO	INTS						Nove	November 14,	2005		
425.00 114.00 280.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 6270.00	POINT	PERIOD		WHEAT		BARLEY	CORN	PRICE	SOYBEAN	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	FEED	DEHY	FEATHE
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00	couver	_		126.00		128.00	133.00		275.00	161.00	112.00		862.50	460.00		- 11	277	ALLALLA	415 00
425.00 114.00 280.00 425.00 114.00 425.00 425.00 114.00 425.00 425.00 114.00 425.00 42	200			126.00	4	128.00	131.00		257.50	148.00	112.00		862.50	460.00					415 00
425.00 114.00 280.00 425.00 114.00 425.00 42	gary	-12	$\neg$	104.00	$\perp$	104.00	125.00		268.00			160.00	975.00	495.00					390.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 425.00 425.00 114.00 425.00 42		-	$\overline{}$	104.00	-	104.00	128.00		251.00			160.00	975.00	495.00					390.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00	Katoon	-	$\overline{}$	90.50	120.00	79.50	120.00		273.50	N/A		160.00	N/A	495.00			116.00		430.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 570.00 425.00 114.00 570.00 145.00 114.00 570.00 114.00 570.00 114.00 570.00 57		-	- 1	90.50	120.00	79.50	120.00		257.00	N/A		160.00	N/A	495.00			116 00		430.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 125.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00	nipeg	-		136.50		110.00	108.00		256.33	N/A		290.00	962.50	525.00					365.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 270.00 42	-	$\rightarrow$	$\rightarrow$	136.50	1	110.00	108.00		245.00	N/A		290.00	962.50	525.00					370.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 425.00 425.00 114.00 425.00 425.00 114.00 425.00 425.00 114.00 425.00 42	nder Bay	_	$\rightarrow$	118.00	N/A	107.75		-											20.00
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 425.00 425.00 114.00 425.00 42		$\neg$		117.00	N/A	108.00													
425.00 114.00 280.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00	Ports	_					86.73												
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425.00 114.00 280.00 27	NO	November 07, 2005					109 97	-											
425.00 114.00 2280.00 425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 1425.00 114.00 270.00 1425.00 114.00 270.00 1425.00 114.00 270.00 114.0	Toronto	November 14, 2005	N/A					FOR				100 00	ALIA	0000	00 104	00 1 1 1			
425.00 114.00 270.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 270.00 270.00 270.00 270.00								2				102.00	N/A	450.00	425.00	114.00		280.00	380.00
425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 42									266 43	VIV		102.00	N/A	420.00	425.00	114.00		270.00	400.00
425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 1425.00 114.00 270.00 1425.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 270.00 114.00 270.00	NO	November 07, 2005							260.43										
425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 1425.00 114.00 270.00 1425.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 114.00 270.00 270.00 114.00 270.00	Eastern	November 14, 2005	$\overline{}$				103 00		200.00	Z/A									
425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 725.00 114.00 725.00 114.00 725.00 114.00 725.00 114.00 725.00 114.00 725.00 114.00 725.00 114.00	NO	November 07, 2005	_				102 00					T							
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425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 725.00 114.00 7270.00 725.00 114.00 725.00 725.00 725.00 725.00 725.00 7270.00 725.00 725.00 7270.00	NO	November 07, 2005										1			425.00	114.00			
425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 270.00 425.00 114.00 270.00 1425.00 114.00 270.00 1425.00 114.00 270.00	Port Colborne	November 14, 2005						-			80.00	1			425.00	114.00			
425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 270.00 425.00 114.00 270.00 270.00 114.00 270.00 27	NO	November 07, 2005						-			52.50	1			425.00	14.00			
425.00 114.00 270.00 425.00 114.00 270.00 425.00 114.00 270.00 27	Cardinal	November 14, 2005									05:00	T			425.00	14.00			
425.00 114.00 270.00 425.00 114.00 270.00 270.00 114.00 270.00 27	NO	November 07, 2005													425.00	114.00			
425.00 114.00 270.00 270.00 270.00 CO	Montreal	November 14, 2005		155 00	142 00	142 00	125.00	-	250 40	400 00	_	00000	00000		425.00	114.00			
425.00 114.00 270.00 USS1.00=CANS1.1877. closing date November 11, 2				155.00	142 00	142 00	125.00	+	250.19	183.30	$\overline{}$	400.00	850.00	472.00	425.00	114.00		270.00	400.00
USSI.00=CANSI.1877. closing date November 11, 2	s-Rivières	1	In-Store	151.50		146.50	122.24	+	200.70	103.30		400.00	00.008	450.00	425.00	114.00		270.00	400.00
US\$1.00=CAN\$1.1877. closing date November 11, 2	oc oc	November 07, 2005		150.50		147.00	122.24					T							
USSI.00=CANSI.1877. closing date November 11, 2	St. Jean QC (2)	November 14, 2005	FOB	137.00	133.50	127.00	117.00		270.90			T							
USSI.00=CANSI.1877. closing date November 11, 2	St. Hyacinthe QC	November 07, 2005		136.00	133.50	121.00	116.00		265.56										
USSI.00=CANSI.1877. closing date November 11, 2	Quebec	November 14, 2005	In-Store	153.50	N/A	158.72	125.58		268.13	203.17									
USSI.00=CANSI.1877. closing date November 11, 2	OC OC	November 07, 2005		153.17	N/A	158.90	125.44		262.65	201.93		T							
USSI.00=CANSI.1877. closing date November 11, 2	Truro	November 14, 2005	Track	182.88		-	154.62		313.96	258.86		239 10		A/N					250.00
USSI.00=CANSI.1877. closing date November 11, 2	NS			178.25		167.20	159.35	$\vdash$	308.91	258.86		239 10		N/A					260.00
	Truro	November 14, 2005	Water	N/A	N/A	N/A	N/A												200.00
	NS	November 07, 2005	& Truck	N/A	N/A	N/A	N/A									T			
		November 14, 2005	In-Store	N/A	N/A	Н	158.00		336.00		297.50		1 050 00	A/N					
		November 07, 2005		N/A	N/A	Н	158.00		299.75		297.50		1 050.00	N N					
	Source: Market An	alysis Division. Agr	iculture and As	rri-Food (	Janada: T	hunder Be	v nrices	re based of	in the Winn	inga Comm	Total Second	W. Come	1	1	00 1001				
Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.  Grain grades (unless otherwise specified ) are: Western of Eastern Feed Wheat Feed Cars. No. 1 Canada Wietern or Frederic No. 2 Canada Vallani Com. No. 3 Tre Valla	Contact: André D	oumbe Statistical C	lerk Telephon	e: (204) 98	33-0581	'ax: (204)	983-5524	Email: d	oumbea@a	gr.gc.ca	louity Each	N/A :	= not availa		US\$1.00=CA	INST.1877. C	losing date N	ovember 11	, 2005
Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.  Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat: Feed Oats: No.1 Canada Western or Fastern Radew No.2 Canada Western No.2 Canada Western Or Canada Western or Eastern Radew Vallows Company Vallows Com										)									
Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat: Feed Oats: No 1 Canada Western or Eastern Radian No 2 Canada Vallous Com-	Footnotes: All prices	in Canadian dollars per	metric tonne base	ed on survey	responden	ts.													
	Grain grade	s (unless otherwise spe	cified ) are: Weste	ern or Easte	m Feed Wh	eat, Feed C	ate No 10	anada Wes	tern or Easter	m Barley Mo	J Canada V	rallow Com	No 2 116	17-11 cm					

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herning meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

### **B. CASH PRICES AND REPLACEMENT VALUES**

PRAIRIE GRAINS

November 28, 2005

Year Ago

Month ago

	Selected Points	Price Basis		28-Nov-05	14-Nov-05	Month ago	Year Ago
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	122.00	118.00	31-Oct-05	29-Nov-04
	(CBOT)		Oat	180.50		115.00	82.20
	(Lethbridge)		Barley		167.75	162.75	149.60
Го:	Bayport, ON (1)	In-store		110.00	109.00	108.40	114.00
		III-Store	Wheat	145.61	141.61	138.61	105.81
			Oat	N/A	N/A	N/A	N/A
	Montreal, QC (1)	In-store	Barley	137.39	136.39	135.79	141.39
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	III-Store	Wheat	150.03	146.03	143.03	110.23
			Oat	N/A	N/A	N/A	N/A
	Moncton, NB	Truck via Halifax	Barley	142.31	141.31	140.71	146.31
	Welloton, 14D	Truck via Halliax	Wheat	172.25	168.25	165.25	132.45
			Oat	N/A	N/A	N/A	N/A
	Truro, NS	Truck via Halifav	Barley	166.50	165.50	164.90	170.50
	11010, 143	Truck via Halifax	Wheat	166.22	162.22	159.22	126.42
			Oat	N/A	N/A	N/A	N/A
	Halifax, NS (1)	In otons	Barley	164.00	163.00	162.40	168.00
	rialiax, NO (1)	In-store	Wheat	157.28	153.28	150.28	117.48
			Oat	N/A	N/A	N/A	N/A
	Stephenville, NL	T	Barley	150.30	149.30	148.70	154.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	220.63	216.63	213.63	180.83
			Oat	N/A	N/A	N/A	N/A
	Mark a Old		Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
/	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	foncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
T	ruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
S	tephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
							14//
	Selected Points	Price Basis		This week	Last week	Month Ago	Year Ago
orn	UC Laba Dark	0. 8 11/		28-Nov-05	14-Nov-05	31-Oct-05	29-Nov-04
	US Lake Port	On Board Vessel		85.04	84.93	86.25	95.48
	Montreal, QC (1)	In-store		104.08	103.97	105.29	114.52
	Chicago (IL)	Track		92.17	93.59	87.88	79.73
	Montreal, QC	Track		121.03	122.45	116.74	108.59
	Chatham, ON	Track		103.43	103.75	107.12	104.48
): I	Montreal, QC	Track		127.30	127.62	130.99	128.35

This week

Last week

Soymeal 48% Protein From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

253.64

277.97

296.72

299.94

348.57

256.01

280.34

299.09

302.31

350.94

260.36

284.69

303.44

306.66

355.29

242.73

267.06

285.81

289.03

337.66

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE	PRICE OF BU	OF BULK FEED I		DIENTS	NGREDIENTS AT SELECTED POINTS	LECTE	D POI	NTS						Nover	November 28,	2005		
SELECTED	REFERENCE	PRICE	(1) \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	OT40	VA I Q A A	A NOO	PRICE SOYBEAN		CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHE
Vancouver	November 28, 2005	FOB	135.00	+	+-	+		255.75	147.00	117.00	+	900.00	460.00	1		2		405.00
BC (4)(7)	November 21, 2005		126.00	Н	-	130.00	- 4	268.00	153.00	115.00		875.00	460.00					415.00
Calgary	November 28, 2005	FOB	105.00	Н		125.00		252.75				1000.00	495.00					410.00
AB (4)	November 21, 2005	$\neg$	104.00	N/A	$\dashv$	125.00	. 4	264.00				1000.00	495.00					400.00
katoon	November 28, 2005	FOB	98.00	120.00	$\rightarrow$	120.00	. 4	257.25	N/A		150.00	N/A	495.00			112.67		440.00
Winning (4)	November 21, 2005			120.00	_	120.00		268.00	N/A			N/A	495.00			116.00		430.00
Willingeg	November 21, 2005	I Con	138.00	140.00	110.00	108.00		244.83	A/A		290.00	1012.50	525.00			T		365.00
nder B	November 28, 2005	In-Store	121.50	+	+	000		205.30				302.30	353.00					200.00
(8) NO	November 21, 2005	_	119.75	╁	108.50													
Lake Ports	November 28, 2005	On Board		$\vdash$		85.04												
USA (3)	November 21, 2005					87.05	-											
Ports	November 28, 2005	In-Store	145.00	185.00	130.00													
NO	November 21, 2005		145.00	185.00	130.00											-	Ī	
Chatham	November 28, 2005	Track				103.43												
NO	November 21, 2005	_				109.97												
Toronto	November 28, 2005	N/A					FOB				182.00	N/A	440.00	425.00	114.00		280.00	340.00
ON (5)	November 21, 2005										182.00	N/A	440.00	425.00	114.00		280.00	340.0
Hamilton	November 28, 2005	N/A						253.64	N/A									
NO	November 21, 2005	_						256.01	N/A									
Eastern	November 28, 2005	FOB				105.50												
NO	November 21, 2005					102.00												
London	November 28, 2005	FOB												425.00	114.00			
NO	November 21, 2005	$\neg$												425.00	114.00			
Port Colborne	November 28, 2005	FOB								67.00				425.00	114.00			
NO	November 21, 2005									64.50				425.00	114.00			
Cardinal	November 28, 2005	FOB												425.00	114.00			
NO	November 21, 2005									$\dashv$				425.00	114.00			
Montreal	November 28, 2005		155.00	150.00	-	-+	$\dashv$	248.63	182.38	_	_1	850.00	472.00	425.00	114.00		270.00	400.00
QC (5)	November 21, 2005	-+	155.00	140.00	-	-	FOB	253.43	183.38	78.33	400.00	850.00	472.00	425.00	114.00		270.00	400.00
Trois-Rivières	November 28, 2005	In-Store	157.50		144.00	120.76												
C+ 1020 (C)	November 21, 2003	EOB	140.50	138 50	-	120.50		247 55										
a:	November 21, 2005	_	138.50	131.50	-	118.00		260.56										
Quebec	November 28, 2005	In-Store	155.50	N/A	-	124.03		251.91	211.07									
00	November 21, 2005		154.67	N/A	Н	125.02		260.89	204.32									
Truro	November 28, 2005	Track	185.23		-		4	310.90	258.86		241.60		N/A					330.00
NS	November 21, 2005		183.13	4714		e	FOB	319.77	258.86		239.10		N/A					330.00
oun	November 28, 2005		Y/Y	Y/Y	X \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	¥ × ×	+				1							
Halifay	November 28, 2005	in-Store	Y/N	X X	+	150.55		336 00		297 50		1 050 00	A/N					
(9) (9)	November 21, 2005	_	ΑN N	Α.Χ.	╁	151.00		336.00		297.50		1 050.00	ΑΝ					
					1													
Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close	sis Division. Agricultu	re and Agri-Food	Canada; T	hunder Bay	prices are b	ased on the	Winnipeg C	Commodity E	Exchange (WC	E) market c	lose			US\$1.	US\$1.00 = CAN\$1.1692		closing date Nov.25/2005	
Contact: André Do	Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca	Herk Telephon	ne: (204) 9	83-0581	Fax: (204)	983-5524	Email: de	oumbea@a	igr.gc.ca		N/A	N/A = not available	ple					
Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.	in Canadian dollars pe.	r metric tonne bas	ed on surve	y responden	its.													
Grain grade	s (unless otherwise spe	ecified ) are: West	tern or Easte	rn Feed WI.	neat. Feed O	ats. No.1 C	anada West	tern or Easter	rm Barley. No	2 Canada Y	ellow Corn	1. No.3 US Y	ellow Corn.					
Soybean Mc	Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein	ola Meal based or	minimum i	standard of.	35% Protein	Fish Meal:	white fish	and/or herrin	ng meal. Glut	en Meal 60%	6 Protein.	3luten Feed 2	21% Protein.					

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# Bi-weekly Bulletin

November 25, 2005 Volume 18 Number 19

# FEED BARLEY: SITUATION AND OUTLOOK

Over the past 20 years, the demand for western Canadian feed barley has shifted dramatically from the export market to the domestic feed market, as the livestock sector in Western Canada expanded and international competition intensified. For 2005-2006, domestic feed demand is expected to be strong, due to larger inventories of cattle and hogs and the partial opening of the United States (US) border to Canadian beef and cattle. However, larger domestic supplies of barley with below average quality, lower US corn prices, and the strong Canadian dollar are projected to depress the Lethbridge feed barley price to \$110 per tonne (/t), the lowest in 10 years. For exports, despite lower world corn prices, world feed barley prices strengthened early in the crop year, because of tighter exportable supplies from major exporters. The strong Canadian Wheat Board (CWB) Pool Return Outlook (PRO) relative to the domestic off-Board price has attracted large deliveries to the CWB which, when combined with less competition overseas and a wider spread of export over domestic prices, has provided export opportunities for Canada.

## WORLD COARSE GRAIN MARKET

# Lower Coarse Grain Production and Stocks

The world coarse grain market consists mainly of corn, barley, sorghum, oats and rye. For 2005-2006, world coarse grain production is estimated by the United States Department of Agriculture (USDA) to decrease to 946 million tonnes (Mt) from the record of 1 008 Mt set in 2004-2005 Production is estimated to return to trend from the exceptionally larger 2004-2005 crops for almost all major producers. Total world supplies are expected to decrease by 25 Mt from 2004-2005, while consumption is virtually unchanged. As a result, carry-out stocks are projected to decrease by 13% and the stocks-to-use ratio is forecast to drop to 15%, the second lowest in 30 years.

# Higher Supplies and Lower Prices in the US

US corn plays a dominant role in the world coarse grain market. US corn production in 2005-2006 is estimated by the USDA at 11.0 billion bushels (Gbu), second only to the record of 11.8 Gbu set in 2004-2005, as a higher harvested area only partially offset lower yields. US corn supplies, however, are expected to increase by 3%, as carry-in stocks more than doubled from 2004-2005. US domestic use is forecast to decrease marginally as a result of lower feed use which is partially offset by the higher demand from ethanol production. US exports, however, are forecast to increase to

2.0 Gbu, from 1.8 Gbu for 2004-2005. Carry-out stocks are expected to increase by 10% to 2.3 Gbu. The average US farm price for corn is currently forecast to decrease from US\$2.06 per bushel (/bu) in 2004-2005 to a midpoint of US\$1.80/bu, pressuring world coarse grain prices.

## WORLD BARLEY MARKET

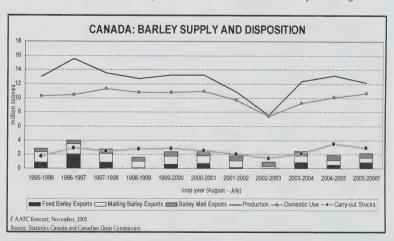
# Lower Barley Production

For 2005-2006, world barley production is estimated by the USDA to decrease by 12% from 2004-2005 to 134 Mt. Production is estimated to decrease for the European Union (EU), the Black Sea region, Canada and the US. World supplies are expected to

decrease by 5% to 165 Mt because higher carry-in stocks only partially offset lower production. In response, world barley consumption is projected to decrease to 141 Mt, from 145 Mt in 2004-2005, of which feed barley consumption is forecast to decrease from 99 Mt to 96 Mt. As a result, world carry-out stocks are expected to decrease by 7 Mt from last year to 24 Mt and the stocks-to-use ratio is expected to decrease to 17%, from 22% in 2004-2005 and the 5-year average of 19%.

# **Lower World Trade**

World barley trade is forecast by the USDA to decrease to 16.2 Mt, from 17.5 Mt for 2004-2005 and the five year average of



16.8 Mt. World feed barley exports are forecast by Agriculture and Agri-Food Canada (AAFC) to decrease from 12.5 Mt for 2004-2005 to 11.5 Mt. Among the major exporters. Russia and Ukraine are expected to export a combined 4.8 Mt of feed barley, followed by 3.0 Mt from Australia, 2.2 Mt from the EU and 0.9 Mt from Canada. For the major import markets, Saudi Arabia is forecast to import 6 Mt. followed by 2.4 Mt to other Middle East countries and 1.1 Mt to each of Japan and North Africa. Within the Middle East and North African market. import demand is expected to grow substantially for Algeria, while imports into Iran, Tunisia and Syria decrease sharply.

# CANADIAN PRODUCTION AND SUPPLIES

# Lower Barley Production but Slightly Higher Supplies

For 2005-2006, Canadian barley production is estimated by Statistics Canada at 12.1 Mt, down 8% from 2004-2005, due to a 4% decrease each in yields and harvested area. In western Canada, production decreased by nearly 50% in Manitoba and 9% in Alberta, while the crop in Saskatchewan is 5% larger. Excess moisture problems in southern Manitoba prevented the completion of seeding and damaged fields that were seeded, leading to an overall reduction in yield potential. Total supplies for Canada, however, increased by 2% to 15.7 Mt. as a result of higher carry-in stocks

# Below Average Crop Quality and Larger Feed Barley Supplies

The quality of the 2005-2006 barley crop in Canada is expected to be below average. The western Canadian crop has been negatively impacted by rain during harvest in Saskatchewan and Alberta. The quality characteristic that is affected the most is the germination rate. In addition, rain may also have resulted in lower plumpness, high moisture content, bleached or stained kernel and diseases. Depending on the growing stage, protein content could be high for the later planted crop. The crop is also very heterogeneous, due to the interruptions of planting in spring and harvesting in fall. The rains in 2005-2006 affected a much larger area than the frost in 2004-2005 and in each affected area, crop quality is affected to very different degrees in sub-areas.

Low, heterogeneous crop quality reduces the selection rate for malting barley, resulting in larger supplies of low-quality feed barley. The size of the malting barley Pool is projected by AAFC to be smaller than last year and the 10-year average. The total supply of feed barley is estimated to increase to 13.5 Mt, from 13.0 Mt for 2004-2005

## CANADIAN DOMESTIC DEMAND

Domestic feed consumption has been the dominant use for barley in Canada. With the robust growth of the western Canadian livestock industry, barley feed use (including waste and dockage) has increased by over 35%, from about 7.0 Mt in the early 1990s to 9.3 Mt in 2004-2005. Domestic feed consumption as a percentage of total use has grown from 60% to 78%. Exports, including exports of feed barley, malting barley and barley malt, have decreased from 35% to about 20%. This decline is due solely to the lower feed barley component in barley exports.

For 2005-2006, domestic feed use is expected to increase from 9.3 Mt last year to 9.8 Mt. Cattle and hog inventories have increased from a year ago. The opening of the US border to Canadian beef and live cattle of less than 30 months of age and lower availability of feed quality wheat are expected to raise feed barley demand. In addition, shipments of feed barley from western to eastern Canada are expected to increase, as Canadian corn production declined to 8.5 Mt, the lowest since 2000-2001.

The impact of the on-going countervailing and anti-dumping investigation is as yet not influencing prices for corn and feed barley. It is anticipated that a decision against the US will support prices in Canada.

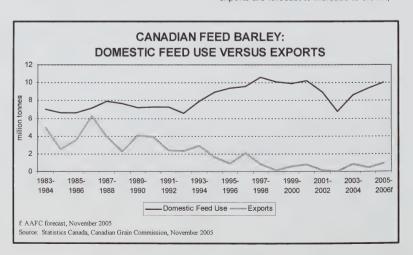
# **CANADIAN EXPORTS**

# The Downward Trend in Feed Barley Exports

Canadian feed barley exports have decreased significantly in the past 20 years, from over 6.0 Mt in 1986-1987 to an annual average of 450 thousand tonnes (kt) in the 2000s. Among the major factors contributing to this structural change are: (1) the removal of the Western Grain Transportation Act subsidy, (2) the rapid expansion of the livestock sector in western Canada and (3) intensified overseas competition, particularly from the EU and, more recently, Ukraine and Russia (Black Sea Region). The livestock sector in western Canada has become the largest user of feed barley and generally offers a higher return to farmers than the export market. Meanwhile, shipments of feed barley from the Prairies to other parts of Canada decreased substantially, following the elimination of the Feed Freight Assistance Program.

Canadian feed barley exports fell to the lowest levels in 2001-2002 and 2002-2003, following two consecutive years of drought-reduced production. However, exports rebounded to 0.8 Mt in 2003-2004 and 0.5 Mt in 2004-2005. For 2004-2005, limited exportable supplies from Australia and the US, light competition from the Black Sea Region and the EU, and a steady decline in ocean freight rates have raised export prices for North America and combined to provide sales opportunities for Canada. The majority of Canadian exports were made in the last half of the crop year.

# Higher Exports Forecast for 2005-2006 For 2005-2006, Canadian feed barley exports are forecast to increase to 0.9 Mt,



with the vast majority shipped from Pool A. covering August 2005 to January 2006. For the early months of this pooling period, heat and dry conditions in the EU and the Black Sea Region reduced exportable supplies. Carry-in stocks were lower and production was anticipated to drop in Australia. The US harvested their smallest barley crop since 1926. Tight supplies worldwide raised export prices and provided excellent opportunities for Canada. For the pooling period of Pool B (February-July 2006). exports are forecast to decrease significantly from Pool A due mainly to a much larger than previously expected barley crop in Australia.

# MAJOR CANADIAN EXPORT MARKETS

Saudi Arabia is the world's largest feed barley importer, with annual imports of 6.0 Mt or more than 50% of world trade. The sheep and goat industry in Saudi Arabia has been growing by 3% annually and this trend is expected to continue into the future. This expansion has been driven mainly by rapid population growth, although per capita disappearance is stable at 7 kilograms. Consequently, the demand for feed barley has trended higher with moderate fluctuations, driven by changes in the local grassland and forage situation.

The Saudi Arabian market was dominated by supplies from Australia in the early 1980s. Canada and the US replaced Australia in the late 1980s, with record exports of 2.3 Mt from the US and 1.9 Mt from Canada in 1986. In the 1990s, the EU became the largest exporter to this market. For the 2000s, although the EU and Australia continue to be the top suppliers, their status has been challenged by Ukraine and Russia, with a combined market share of over 40% in 2002-2003. For 2005-2006. feed barley imports to Saudi Arabia are forecast by the USDA to remain at 6.0 Mt. Canada is forecast to export 0.5 Mt to Saudi Arabia.

Japan is the world's second largest feed barley importer. Although corn is the dominant feed ingredient in Japan, barley is an important component of feed for Wagyu cattle, producing beef with a white, firm marbling of fat preferred by Japanese consumers. Barley is imported into Japan by one of two ways: (1) duty-free imports by the government on behalf of the licensed processors and (2) the Simultaneous Buy and Sell (SBS) system which allows endusers to tender directly and specify the quantity, quality and timing of transactions.

The SBS system is increasingly gaining popularity and accounted for over 60% of Japan's total barley imports in 2003-2004.

Japanese feed barley imports have dropped by over 20% in recent years from 1.4 Mt in 1998-1999 to 1.1 Mt in 2004-2005. This is attributed to higher meat imports, the BSE problems and an economic slowdown. As a result. Japan's share in the world import market has dropped from 15% to about 10%. For 2005-2006, feed barley imports into Japan are forecast by AAFC to remain at 1.1 Mt. Australia will continue to be the dominant supplier to the market, although its export volumes are expected to be below average. Imports from the US are also projected to decrease. For Canada, feed barley exports are forecast at 0.30 Mt, up significantly from 2004-2005.

## **EXPORT COMPETITION**

Australia, the EU, the Black Sea Region and the US are the major competitors for Canadian feed barley exports in the world markets.

Australian barley production in 2005-2006 is forecast by the Australian Bureau of Agricultural and Resource Economics to increase by over 30% from 2004-2005 to 8.4 Mt. Total supplies are expected to increase by 20% to 9.0 Mt due to a 40% decrease in carry-in stocks. Total domestic use of feed barley is forecast at 2.3 Mt. Consequently, feed barley exports are forecast to increase from 2.8 Mt last year to 3.0 Mt

The dry, warm summer and fall in the eastern states and South Australia has significantly lowered the anticipated 2005-2006 crop in Australia. Lower production expectations and tight carry-in stocks were among the major factors supporting world prices and providing export opportunities for Canada during late 2004-2005 and early 2005-2006. However, the above average rainfall in June provided an opportunity for late winter crop plantings and aided crops that had been dry sown, boosting production expectations to a level significantly higher than anticipated early in the crop year.

The emergence of the **Black Sea Region** as major exporters has pressured world prices because they are the least cost producers and enjoy the lowest freight costs to the Middle East and North Africa. Their market share has increased significantly in the last few years. For 2005-2006, exports from Ukraine are forecast by the USDA to be close to last year's 4.0 Mt, as large carry-

in stocks and reduced domestic use offset significantly lower production. Exports from Russia, however, are forecast to decrease from 1.5 Mt last year to 0.8 Mt, due to lower production. Lower exports from the region are expected to support world prices.

EU barley production in 2005-2006 is estimated by USDA to decrease by 14% from 2004-2005 to 53.0 Mt. With the exception of Denmark, production is estimated to decrease for all other major EU producers. The dry conditions in Spain are estimated to reduce barley output by 20%. Total EU supplies are expected to decrease by 3% as lower production more than offsets higher carry-in stocks. EU barley consumption is expected to decrease only marginally and carry-out stocks are forecast to drop by 27%. EU feed barley exports are forecast by AAFC to decrease from 2.7 Mt in 2004-2005 to 2.2 Mt. Due to lower exportable supplies and less competition from the Black Sea Region, the EU is expected to be less aggressive in subsidizing exports than in 2004-2005.

Barley production in the US has trended lower in the long-run, due to competition from other crops. For 2005-2006, US barley production decreased by 24% from 2004-2005 to 4.6 Mt, the lowest since 1926. Domestic consumption is forecast to drop by 16% to 4.8 Mt, due mainly to lower feed consumption. Total exports are forecast to drop by 60% from last year to 0.3 Mt and Canada is expected to pick up much of the market unfilled by the US.

# PRICE OUTLOOK

Domestic Prices: Historically Low but Stronger Relative to US Corn For 2005-2006, Canadian domestic feed barley prices are expected to be pressured by: (1) large carry-in stocks of low quality barley, (2) below average new crop quality, (3) lower US farm prices for corn and (4) the strength in the Canadian dollar. On the other side, prices are expected to be supported by: (a) lower western barley production, (b) stronger feed demand from the cattle and hog sectors, (c) higher demand for exports overseas. High energy costs and logistic constraints are expected to keep transportation costs high, pressuring on-farm returns and lifting feedlot prices.

For the crop-year-to-date (August-October 2005), Chicago Board of Trade (CBoT) corn nearby futures prices averaged US\$80/t, down 4% from the same period a year ago. For the same period, the Canadian dollar appreciated by 6%, from

CAN\$1.27/US\$ to CAN\$1.19/US\$. As a result, CBoT corn nearby prices in Canadian dollars decreased by 9%, from CAN\$103/t to CAN\$94/t. Western Canadian feed barley prices, in-store Lethbridge for No. 1 Canada Western (CW), averaged \$107/t, only 4% lower than a year ago, suggesting strong feed barley prices in western Canada, relative to corn prices in the US

For 2005-2006, the Lethbridge feed barley price is forecast to average \$110/t, slightly lower than \$112/t for 2004-2005 and significantly lower than the 5- and 10-year average of \$141/t and \$137/t, respectively.

# Export Prices: Historically Low but Stronger than Domestic Prices

Canada is a minor player and price taker in the world feed barley market. World feed barley prices in 2005-2006 are expected to be supported by: (1) lower world barley production and tighter exportable supplies from the EU, Australia, the US and Russia, (2) tighter world coarse grain supplies, (3) a steady demand from major importing regions and (4) less aggressive use of export subsidies by the EU. World prices are expected to be pressured by lower US corn prices. Canadian feed barley export prices are being further depressed by the strength in the Canadian dollar.

For the crop-year-to-date, PNW feed barley prices have averaged US\$122/t, 17% higher than a year ago. In Canadian dollars, the price increased by 10%, from CAN\$132/t a year ago to CAN\$145/t. To date, the spread between the PNW and Lethbridge price has

averaged CAN\$38/t, compared to CAN\$20/t a year ago. This spread, as well as decreases in the other major exporters' supplies, has provided good sales opportunities for Canada.

For the remainder of 2005-2006, the PNW feed barley price is expected to average about CAN\$135/t, \$6/t below current prices, following the arrival of the new crop from Australia. Canadian feed barley exports for Pool B are expected to decrease significantly compared to Pool A. The annual average PNW feed barley price is forecast at CAN\$140-145/t for 2005-2006, compared to CAN\$139/t for 2004-2005 and the five year average of CAN\$169/t.

# The Imperfect Substitution of Corn for Barley

The strength of the PNW barley export price, relative to both domestic prices in Canada and corn prices in the US, is reflective of the imperfect substitution of corn for feed barley in both North America and world feed grain markets. A varied feed value for various animals, different feeding traditions/practices, special requirements, and logistic constraints are among the major elements underlying this imperfect substitution.

# **CWB PRO**

The CWB November PRO for No.1 CW Feed Barley, Pool A is \$126/t, in-store Vancouver/St. Lawrence, versus \$117/t for Pool A of 2004-2005. For Alberta, the onfarm return from deliveries to Pool A average \$77/t, close to that from off-Board deliveries. In 2004-2005, the on-farm return

from the off-Board market was \$14/t higher than for Board deliveries. The strength of the current CWB PRO is attracting Board deliveries from larger areas in the province

For Pool B, the PRO is forecast by the CWB at \$118/t, compared to \$129/t for Pool B of 2004-2005. Timely rains have boosted estimates for Australian barley production and the Canadian dollar is projected to remain strong, pressuring exports prices. The average PRO for 2005-2006, weighted by volume, is forecast by AAFC at about \$125/t, compared to \$123/t for 2004-2005.

The shorter pooling period, created by splitting the crop year into Pool A and B, and new farm delivery programs and options have put the CWB in a better position to take advantage of sales opportunities, increase farm returns and better manage price risk.

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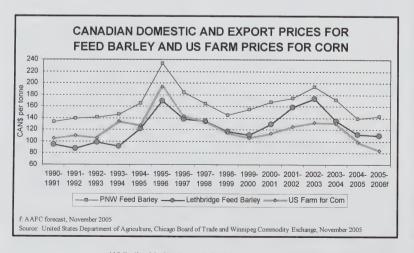
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This week Last week Month ago Year ago

PR A	TRI	E (	FRΔ	TNS

Selected Points	Price Basis		3-Oct-05	20-Sep-05	6-Sep-05	4-Oct-04
om: Thunder Bay(WCE) (2)	In-Store	Wheat	108.00	108.00	107.00	104.00
(CBOT)		Oat	161.50	160.25	142.25	142.60
(Lethbridge)		Barley	107.00	108.00	102.00	111.20
: Bayport, ON (1)	In-store	Wheat	131.61	131.61	130.61	127.61
. Dayport, ort (1)	515.15	Oat	N/A	N/A	N/A	N/A
		Barley	134.39	135.39	129.39	138.59
Montreal, QC (1)	In-store	Wheat	136.03	136.03	135.03	132.03
montroal, do (1)	111 01010	Oat	N/A	N/A	N/A	N/A
		Barley	139.31	140.31	134.31	143.51
Moncton, NB	Truck via Halifax	Wheat	158.25	158.25	157.25	154.25
Workston, 172	Track tracket	Oat	N/A	N/A	N/A	N/A
		Barley	163.50	164.50	158.50	167.70
Truro, NS	Truck via Halifax	Wheat	152.22	152.22	151.22	148.22
		Oat	N/A	N/A	N/A	N/A
		Barley	161.00	162.00	156.00	165.20
Halifax, NS (1)	In-store	Wheat	143.28	143.28	142.28	139.28
( )		Oat	N/A	N/A	N/A	N/A
		Barley	147.30	148.30	142.30	151.50
Stephenville, NL	Track / Truck via Sydney	Wheat	206.63	206.63	205.63	202.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
Dayport, Ort		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
monacai, do		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
morroton, via		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last week	Last week	Year ago

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			3-Oct-05	20-Sep-05	6-Sep-05	4-Oct-04
From:	US Lake Port	On Board Vessel	82.51	86.32	94.61	100.81
To:	Montreal, QC (1)	In-store	101.55	105.36	113.65	119.85
From:	Chicago (IL)	Track	84.79	86.32	101.62	105.78
To:	Montreal, QC	Track	113.65	115.18	130.48	134.64
From:	Chatham, ON	Track	110.07	105.65	105.65	128.02
To:	Montreal, QC	Track	133.94	129.52	129.52	151.89

Soymeal 48% Protein					
From: Hamilton, ON		246.09	256.06	274.58	237.44
To: Montreal, QC	Track	270.42	280.39	298.91	261.77
Moncton, NB	Track	289.17	299.14	317.66	280.52
Truro, NS	Track	292.39	302.36	320.88	283.74
Stephenville NI	Track / Truck via Sydney	341.02	350.99	369.51	332.37

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

Note	SELECTED	SELECTED REFERENCE DOICE			JENI	D H O		SINEDIENTS AT SELECTED POINTS	2						Öct	ober 3,	2005		
00	POINT	PERIOD	BASIS	WHEAT		BARLEY		BASIS N	WEAL	CANOLA	MILL- FFFDS	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN		DEHY	
00	couver		$\neg$	N/A		N/A	_	1	56.00	150.00	105.00		850.00	460.00	2	1250	283	ALLALLA	
00 113.67 113.67 00 425.00 114.00 265.00 425.00 114.00 275.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 425.00 114.00 6425.00 6425.0		$\neg$	_	N/A	- 1	N/A	134.00	2	64.00	147.00	108.00		850.00	460.00					415.00
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	NS	September 26, 2005	& Truck	N/A	N/A	N/A	N/A												
		October 3, 2005	In-Store	N/A	N/A	N/A	N/A	31	3.50		297.50	-	050 00	N/A	T				
		September 26, 2005		N/A	N/A	N/A	N/A	32	1.00		297.50	-	020.00	N/A					
	Source: Market An	alysis Division, Agr	iculture and Ag	ri-Food Ca	ınada; Th	under Bay	prices are	based on	the Winni	peg Comm	odity Exch	nange (WC	E) marke		S\$1.00=CA	NS1.1611, c	losing date S	eptember 30	, 2005
Pootnotes: All prices in Canadian dollars per metric tonne based on survey respondents.	Comfact. Andre D	unide Statistical C	lerk Telephon	:: (204) 98:	F-U581 F3	ax: (204) 9	83-5524 I	Smail: dour	mbea@ag	r.gc.ca		= N/A	not availa						
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Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

October 7, 2005

Grain and	Area				Imports	Total	Exports	Total	Carry-out	Average
Crop Year (a)		Harvested	Yield	Production	(b)	Supply	` '	mestic Use (d)	Stocks	Price (e)
	000 h	ıa	t/ha			thousar	nd metric tonnes			\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	56	3,599	1,856	1,148	595	135
2005-2006f	1,410	1,367	2.32	3,172	70	3,837	2,030	1,207	600	110-140
Lentils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005	778	750	1.28	962	10	1,010	449	316	245	310
2005-2006f	860	815	1.47	1,200	15	1,460	600	310	550	245-275
Dry Beans				.,		.,				
2001-2002	184	175	1.70	298	42	380	263	82	35	725
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005	163	126	1.75	220	28	303	277	21	5	650
2005-2006f	199	168	1.76	295	45	345	280	45	20	535-565
Chickpeas	155	100	1.70	233	40	545	200	70	20	333-303
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2002-2003	63	63	1.08	68	2	130	74	36	20	330
2004-2005	47	39	1.31	51	4	75	46	24	5	385
2004-2005 2005-2006f	77	76	1.47	112	5	122	75	37	10	415-445
Mustard Seed	" "	70	1.47	112	5	122	75	31	10	410-440
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2002-2003	340	328	0.69	226	2	288	121	75	92	390
2003-2004	317	304	1.01	306	1	399	119	86	194	295
2004-2005 2005-2006f	217	212	1.00	212	1	407	140	87	180	280-310
Canary Seed	217	212	1.00	212	'	407	140	07	100	200-310
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2002-2003	251	243	0.78	226	0	246	167	12	67	345
2003-2004	356	318	0.95	301	0	368	163	35	170	230
2004-2005 2005-2006f	204	195	1.22	238	0	408	180	43	185	195-225
Sunflower Seed	204	195	1.22	230	U	400	100	43	100	190-220
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2002-2003	119	115	1.30	150	16	201	96	80	25	405
	87	59	0.92	54	35	114	32	64	18	490
2004-2005	98	83	1.34	111	25	154	60	74	20	370-400
2005-2006f	90	03	1.54	1111	25	104	00	14	20	370-400
Buckwheat	14	14	1.14	16	1	17	6	8	3	325
2001-2002	12	12	1.00	12	1	16	6	7	3	340
2002-2003		9		10	1	14	5	7	2	355
2003-2004	9	7	1.11	5	1	8	4	4	0	355 355
2004-2005		5	0.71		1	6	3	3	0	
2005-2006f	7		1.00	5	1	0	3	3	0	340-370
Total Pulse And S			4.00	2 604	120	4.542	2 671	4 202	660	
2001-2002	3,131	2,993	1.23	3,681		4,543	2,671	1,203	669	
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,209	638	
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,491	1,404	504	
2004-2005	3,136	2,948	1.78	5,237	135	5,876	2,946	1,698	1,232	
2005-2006f	3,070	2,921	1.83	5,345	162	6,739	3,368	1,806	1,565	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(&#</sup>x27;c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, October 7, 2005

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

October 7, 2005

Total Canadian pulse and special crops production is estimated to increase by 2%, from 2004-05, to 5.35 million tonnes (Mt), based on Statistics Canada's (STC) September production estimates and AAFC forecasts where STC estimates were not available. Total supply increased by 15% to 6.74 Mt, due to higher production and higher carry-in stocks. Exports are forecast to increase by 14% and domestic use by 6% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for mustard seed and buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Crop abandonment is estimated to be near normal, except for Manitoba where significantly higher than normal abandonment is estimated. Although harvest progress was delayed by rain and, in some cases, snow in western Canada, harvesting of dry peas and lentils is nearly complete in most areas. Most of mustard seed, dry beans, and chickpeas, and about half of canary seed and buckwheat have been harvested. The sunflower seed harvest has just started. Overall quality is expected to be better than in 2004-05, but generally lower than normal due to the precipitation in most areas of western Canada during harvest. The unharvested crops are generally sufficiently mature so that frost would not damage them. The main factor to watch is precipitation during the rest of the harvest period in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

#### **DRY PEAS**

For 2005-06, production is estimated to decrease by 5%, as a 2% rise in seeded area is more than offset by lower yields Production is expected to decrease for yellow, green and other types. Supply is estimated to increase by 7% due to higher carry-in stocks. World supply is expected to increase slightly to 12.45 Mt, but use is forecast to increase, resulting in stable carryout stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 19%. The average price, over all types, grades and markets, is forecast to decrease due to the higher world supply.

# **LENTILS**

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area, higher yields and higher carry-in stocks. Production is expected to increase for large green, small green and red types, but remain stable for the medium green type. World supply is forecast to increase by 15% to 4.49 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 34% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 60%. The average price, over all types and grades, is forecast to decrease because of the higher world supply.

# **DRY BEANS**

For 2005-06, production and supply are estimated to increase, due to a 22% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, and cranberry beans, but remain stable for Great Northern, small red and pink beans.

US production is estimated to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all classes and grades, is forecast to decrease due to the higher US and Canadian supply.

# CHICKPEAS

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but remain stable for the desi type. World supply is expected to increase marginally to 8.97 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

# **MUSTARD SEED**

For 2005-06, production is estimated to decrease by 31% because of a 32% fall in seeded area. Production is expected to decrease for all types, yellow, brown and oriental. Supply is estimated to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only slightly, with a s/u ratio of 79%. The average price, over all types and grades, is expected to be the same as in 2004-05 as higher quality offsets pressure from the higher supply.

# **CANARY SEED**

For 2005-06, production is estimated to decrease by 21%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is estimated to increase by 11%, as higher carry-in stocks more than offset the

fall in production. World supply, 90% of which is in Canada, is forecast to increase by 10% to 448,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 83%. The average price is forecast to decrease because of the higher world supply.

# SUNFLOWER SEED

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 6% to 29.0 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase slightly, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher US and Canadian supply.

## **BUCKWHEAT**

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports and domestic use are forecast to decrease, and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05.

# **FURTHER INFORMATION:**

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www.agr.gc.ca/mad-dam/

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

October 7, 2005

Grain and	Д	rea			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	000	) ha	t/ha	*********			thousand n	netric tonnes	;			\$/t
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	219	683	1,789	224.21
2004-2005	2,230	2,141	2.32	4,962	1	6,752	3,218	240	555	1,013	2,521	200 *
2005-2006F	2,252	2,228	2.41	5,378	1	7,900	3,700	245	565	1,000	3,200	188 *
Wheat Except												
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,299	2,775	3,223	6,805	4,291	206.03
2004-2005	8,169	7,722	2.71	20,898	13	25,203	11,586	2,791	4,567	8,145	5,471	188 *
2005-2006F All Wheat	7,863	7,603	2.65	20,169	15	25,655	13,500	2,800	3,975	7,655	4,500	189 *
2003-2004	10,662	10.467	2.25	23,552	18	29.295	45 707	2 007	2.442	7 400	0.000	
2003-2004	10,339	9,862	2.23	25,860	14	,	15,727	3,027	3,442	7,488	6,080	
2005-2006F	10,339	9,831	2.60	25,547	16	31,954 33,555	14,805 17,200	3,032 3,045	5,122 4,540	9,158 8,655	7,992 7,700	
Barley 2003-2004	5.046	4,446	2.77	12,328	36	13,838	2,456	287	8,579	0.200	2 102	135.8
2003-2004	4,678	4,446	3.26	12,328	80	15,368	1,862	263	9,348	9,280 10,017	2,102 3,489	112.15
2004-2005 2005-2006F	4,481	3,880	3.13	12,133	30	15,652	2,500	360	10,002	10,017	2,400	100-120
Corn	4,401	5,000	3.13	12,100	30	10,002	2,300	300	10,002	10,752	2,400	100-120
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	353	2,415	8,882	11,310	1.143	137.18
2004-2005	1,185	1,072	8.24	8,836	2.413	12,391	203	2,395	7,980	10,387	1,802	100.68
2005-2006F	1,131	1,094	7.73	8,452	2,000	12,254	150	2,450	8,389	10,854	1,250	90-110
Oats												
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005	1,995	1,315	2.80	3,683	25	4,496	1,672	110	1,555	1,836	988	130.68
2005-2006F Rve	1,875	1,342	2.48	3,334	15	4,337	1,600	140	1,527	1,837	900	120-140
2003-2004	246	147	2.22	327	0	352	172	47	47	112	68	104.44
2004-2005	284	165	2.53	418	1	487	122	48	155		145	70-80
2005-2006F	218	167	2.31	386	1	532	150	48	167	232	150	70-90
Mixed Grains				-	·							, 0 00
2003-2004	241	135	2.84	384	0	384	0	0	384	384		
2004-2005	220	111	2.87	318	0	318	0	0	318	318		
2005-2006F	211	108	2.69	292	0	292	0	0	292	292		
Total Coarse												
2003-2004	9,070	7,529	3.50	26,317	2,162	31,613	4,538	2,889	19,474	22,975	4,101	
2004-2005	8,362	6,713	3.94	26,441	2,519	33,061	3,859	2,817	19,356	22,778	6,424	
2005-2006F	7,915	6,591	3.73	24,596	2,046	33,066	4,400	2,998	20,376	23,966	4,700	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005	5,319	4,938	1.57	7,728	107	8,444	3,412	3,031	326	3,402	1,629	309.15
2005-2006F	5,374	5,154	1.64	8,447	150	10,226	3,900	3,200	581	3,826	2,500	260-300
Flaxseed	745	700	4.04	754	00	000	000		in the	000		000.40
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005	728 844	528 811	0.98	517	38 20	648	468 700	n/a	n/a	150 235	30	n/a
2005-2006F Soybeans	044	011	1.28	1,035	20	1,085	700	n/a	n/a	233	150	305-345
2003-2004	1.051	1.047	2.17	2.268	587	3.000	914	1,5001/	319	1,947	140	395.04
2003-2004	1,229	1,178	2.59	3,048	390	3,578	1,115	1,610 <sup>1</sup>	457	2,193	270	248
2004-2005 2005-2006F	1,176	1,162	2.59	3,007	250	3,527	1,100	1,750 <sup>1</sup>	417	2,133	150	200-240
Total Oilseed		1,102	2.55	0,007	230	0,027	.,	1,700	717	_,	.00	200 240
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005	7,277	6,643	1.70	11,293	535	12,669	4,995	n/a	n/a	5,745	1,929	
2005-2006F	7,394	7,128	1.75	12,489	420	14,838	5,700	n/a	n/a	6,338	2,800	
Total Grains	And Oilseed	ds										
2003-2004	26,263	24,461	2.44	59,663	3,029	72,719	25,541	n/a	n/a	36,156	11,022	
2004-2005	26,038	23,219	2.74	63,595	3,068	77,684	23,659	n/a	n/a	37,681	16,345	
2005-2006F	25,425	23,549	2.66	62,632	2,482	81,459	27,300	n/a	n/a	38,959	15,200	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

\* CWB Pool Return Outlook (PRO) — September 22, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

F: forecast - Agriculture and Agri-Food Canada - October 7, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007



# Agri-Food Canada

CANADA: GRAINS AND OILSEEDS OUTLOOK For 2005-06, Canadian grain and oilseed (G&O) production is estimated by AAFC to decrease to 62.6 million tonnes (Mt), from 63.6 Mt in 2004-05,

versus the 10-year average of 59.2 Mt, based on Statistics Canada's "September Estimate of Production of Principal Field Crops, Canada, 2005". Production in western Canada is estimated to decrease slightly from 2004-05, to 47.9 Mt, with lower yields more than offsetting higher harvested area. The harvest in western Canada is about 70% complete, about 10 days behind normal due to wet conditions in many regions. The quality of the crop is expected to be below normal, although better than last year's poor quality crop. In eastern Canada, production is estimated to be down by 4% from 2004-05 at 14.9 Mt. In Ontario and Quebec, generally hot and dry weather reduced yields and lowered the production of corn and sovbeans.

Total supply of G&O in Canada is forecast to increase to a record 81.5 Mt, due to sharply higher carry-in stocks. Exports are forecast to increase by 15% to 27.3 Mt. Total domestic usage is also forecast to increase but carry-out stocks will remain historically high. Generally, world wheat and corn prices are forecast to be similar to last year, with soybean prices expected to decrease. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export subsidies, ocean freight rates, Canadian trade investigations into imports of US corn, and the Canada/US exchange rate.

# WHEAT (ex-durum)

For 2005-06, production is estimated to decline by 4%, but remain slightly above the 10-year average. Despite the smallest seeded area since 1974-75, yields are a near-record 39.4 bu/ac. Total supply is up marginally, due to higher carry-in stocks. The percent of the crop falling into the top grades is expected to be lower than normal, although better than 2004-05, and the carry-in stocks are also estimated to be mainly of lower grades. As a result, domestic feed use is forecast to decrease from last year but remain higher than normal. Due to increased supplies of milling quality, exports are forecast to rise by 17%. Much of the lower quality wheat is expected to be absorbed by the domestic feed industry. Carry-out stocks are forecast to decline. The Canadian Wheat Board (CWB) September Pool Return Outlook (PRO) is equal to or above 2004-05 for most grades and classes of wheat, except high protein No.1 CWRS. Protein premiums are forecast to decline from last year, due to larger supplies of high quality spring wheat, but remain above the previous 3 years.

# DURUM

Production is estimated to rise by 8% due to yields which are 4% above 2004-05, and 19% above the 10-year average. Total supply is up by 17% at a record 7.9 Mt. Exports are expected to increase by 15% due to higher demand from major importers resulting from dryness in North Africa and southern Europe. However, more competition from other exporters and the inelastic nature of durum demand will pressure exports. As a result, carry-out stocks are projected to rise by 27% to a record 3.2 Mt, equal to 70% of 10-year average production. It is therefore unlikely that the CWB will be able to accept delivery of all durum offered by farmers in 2005-06, and farm-held stocks are forecast to increase by almost 70% to a record 1.7 Mt. The CWB 2005-06 PRO is significantly below 2004-05 for all milling grades, due to larger supplies in both the US and Canada.

### BARLEY

Production is estimated to fall by 8% from 2004-05, as a result of lower area and yields. Total supply, however, is projected to increase slightly due to high carry-in stocks which resulted from the large production of low-quality barley in 2004-05. The quality of the 2005-06 crop is estimated to be below normal. Exports are forecast to rise by 34% due to higher feed barley exports. Carry-out stocks are expected to drop significantly, returning to a near-normal level. The off-Board feed barley price is forecast to decline slightly. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$8/t from 2004-05 at \$171/t.

#### OATS

Production is estimated to decrease by 10% due to lower yields. Total supply is expected to decline by 4%, as lower production more than offsets higher carry-in stocks. Exports are forecast to decline marginally due to lower US import demand. Carry-out stocks are expected to decrease. Feed oat prices are forecast to be similar to 2004-05.

# CORN

Production is estimated to decline by 4% because of lower yields. However, carry-in stocks are significantly higher than for 2004 05, so that domestic supply is estimated to increase by 3%. Corn imports, mainly from the US into eastern Canada, are therefore expected to decrease by 17%. Food and industrial use is forecast to rise, as a result of increased ethanol production. Canadian prices are expected to be similar to 2004-05, as the impact of lower US corn prices and the strong Canadian dollar is offset by lower carry-out stocks in Canada.

# **CANOLA**

Production is estimated to rise by 9% to the second highest level on record. Total supply is expected to increase by 21% because of significantly higher carry-in stocks. Crop quality is expected to be slightly above normal due to good growing conditions across the western prairies, which have

more than offset the excessive moisture and poor crops in eastern Manitoba. Domestic crush and exports are forecast to rise by only 6% and 14% respectively, due to competition from large supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.5 Mt. The average price is forecast to fall, under pressure from low US sovoil prices and the burdensome carry-out stocks in Canada.

October 7, 2005

## FLAXSEED (excluding solin)

Production is estimated to double, reaching the highest level since 1998-99, due to significantly higher seeded area and yields. Total supply is expected to rise by 67%. Exports are forecast to increase sharply on support from high domestic supplies, strong EU demand and higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not expected to be burdensome. The average price is expected to decline.

## SOYBEANS

Production is estimated to fall marginally due to lower seeded area. Domestic supply is estimated to increase due to significantly higher carry-in stocks. Imports from the US are expected to decrease by 36%. Domestic use is expected to rise to a near record level. Exports are forecast to decrease only marginally despite competition from large US and South American supplies. The average Chatham price is forecast to fall, due to weaker world soybean prices and the strong Canadian dollar.

## **FURTHER INFORMATION:**

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# www.agr.gc.ca/mad-dam/

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# Bi-weekly Bulletin

October 7, 2005 Volume 18 Number 18

# **BUCKWHEAT / FLAXSEED**

# BUCKWHFAT: SITUATION AND OUTLOOK

Buckwheat has many uses and is rated as one of the best sources of high biological value protein in the plant kingdom. In spite of its name, buckwheat is technically a fruit or a nut rather than a cereal grain. Although production in Canada has fallen to a low level, it is expected to increase over the longer term with the development of new varieties and increased consumption in Canada and the United States (US). This issue of the Bi-weekly Bulletin examines the situation and outlook for buckwheat.

## WORLD

World buckwheat production has been variable, but trending downwards during the past 10 years. China generally produces about 50% of the world's buckwheat, Russia about 20% and Ukraine about 15%.

World buckwheat exports averaged 173,000 tonnes per year during the 5 year period ending in 2004. China normally accounts for about 75% of the exports and Japan normally accounts for about 60% of the imports.

# CANADA

# Production

Buckwheat is a broadleaf plant which grows best in well drained light to medium textured soils. Seeding normally takes place in the early part of June, after the risk of frost is gone. It matures in 80-90 days and makes an excellent rotation with cereal grains. It requires less nitrogen than cereal crops and is very efficient at removing phosphorus from the soil for its own needs. It also increases the phosphorus available for subsequent crops through its decomposing residue. Buckwheat is susceptible to stress during dry periods because the stomata stays open causing the plant to wilt. Weed control in buckwheat is a challenge since there are few herbicides available, particularly for broadleaf weeds. Since it is sown late, weeds are generally controlled with cultivation before seeding. Canadian buckwheat is normally harvested in September and early October.

> Buckwheat production in Canada has been trending downwards during the past 20 years. Although buckwheat is produced from the Maritimes to Alberta, Manitoba normally accounts for more than half of Canadian production. with most of the rest produced in Ontario and Quebec.

Buckwheat is very nutritious and is used to make a wide range of products. The protein of buckwheat is comparable to animalbased proteins and is easily digestible. It has a well-balanced amino

acid composition that is complementary to cereal grains, and buckwheat is high in iron, potassium, magnesium, sulfur and phosphorus, as well as vitamins B and P. Buckwheat is virtually fat free and is gluten free. An important by-product of buckwheat production is buckwheat honey, produced from nectar collected from buckwheat flowers by bees.

Buckwheat is milled into light or dark flour or processed into groats, the meat of the seed, and grits which are essentially cracked groats. Buckwheat flour is mixed with wheat flour to make noodles called Soba in Japan. Large seeded varieties, such as Koban and Koto, have a starch content about 7-8% higher than other varieties. In addition, the starch is softer, which makes the noodles chewy. This is a desirable trait. It also enables Japanese buckwheat millers to use up to 80% buckwheat in their noodle mixes compared to the usual blend of 50% buckwheat and 50% wheat flour. Buckwheat flour is also used for pancake mixtures or mixed with wheat flour for baking bread, rolls and cakes. As well, it is mixed with semolina to make pasta and is used in breakfast cereals, puffed snacks and stuffing. Since buckwheat does not contain gluten, it can be used to produce flour rich in high quality proteins, valuable for people with gluten sensitive enteropathy (celiac disease).

The groats and grits can be eaten plain, roasted or flavoured. Roasted groats and grits are called "kasha" in central and eastern Europe and are eaten as a porridge or used as a stuffing. The groats are also used to decorate bread and other baked goods. They are also used as a meat substitute or extender, for stuffing meats and vegetables, for mixing in soups and stews, and as a side dish. Buckwheat is also used in the manufacture of beer and ice cream.

WORLD: E	BUCKWH	IEAT P	RODUC	TION	
	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006f
Harvested Area (kha)	3,089	2,051	2,133	2,621	2,500
Average Yields (t/ha)	0.84	0.89	1.19	1.09	1.04
		thou	sand tonr	nes	
China	1,250	968	1,340	1500	1400
Russia	574	302	525	650	550
Ukraine	388	209	311	293	300
France	59	81	102	138	80
United States	65	65	65	65	65
Poland	59	40	44	59	50
Brazil	50	48	48	48	50
Kazakhstan	45	30	30	24	30
Japan	26	25	26	27	25
Canada*	16	12	10	5	5
Other	<u>55</u>	41	42	59	45
Total World	2,587	1,821	2,543	2,868	2,600

Source: FAO, except \*Statistics Canada - October 2005

WORLD:	BUC	KWHE	AT EX	(PORT	S
calendar year	2000	2001	2002	2003	2004
	tho	usand t	onnes		
China	106	104	96	184	137
Netherlands*	9	10	7	11	13
United States	12	17	7	10	11
Canada	9	7	5	5	5
Ukraine	1	9	6	3	5
Poland	6	7	3	1	1
Russia	7	10	1	1	1
Other	8	6	9	7	7
Total	158	170	134	222	180
* re-exports					

WORLD	: BUC	KWHE	AI IM	PORI	S
calendar year	2000	2001	2002	2003	2004
	tho	usand t	onnes		
Japan	97	93	91	92	90
Russia	13	1	3	72	28
France	9	14	8	8	7
Netherlands	14	13	10	16	18
United States	5	6	3	3	4
Other	_30	_37	_36	<u>35</u>	_34
Total	168	164	151	226	181
Source: FAO, GI	obal Trad	le Atlas &	& Statisti	cs Canad	la –

October 2005

Yellow

\$/t

\$/bu

Source: Statistics Canada and AAFC

Some light weight buckwheat seed is used for bird seed mixtures. The hull can be used to make pillows and heating pads.

#### Marketing

All of the buckwheat produced in Canada is sold on the open market to dealers. It is normally sold within a year after harvest, as it tends to lose its value when new crop starts to come into the market.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb.ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including buckwheat. The website includes a section where buyers can submit a request for prices and information on buckwheat uses, nutrition and health benefits.

The Canadian Grain Commission (CGC) administers quality control standards for buckwheat. For further information, or to access the Official Grain Grading Guide, please visit the CGC website: www.grainscanada.gc.ca

## Domestic Use, Exports and Prices

There are several small processors of buckwheat in Canada, concentrating on milling buckwheat for flour, groats and grits, including for the organic food market. Some buckwheat is used in bird seed mixtures.

Japan and the US are the main markets for Canadian buckwheat. Canadian buckwheat imports are mainly from the US.

Average Canadian prices, over all grades and markets, have been relatively stable during the past ten years. Most of the buckwheat is grown under contract which guarantees the price for part, or all, of the production before seeding.

#### OUTLOOK

#### 2005-2006

**World** buckwheat production is forecast to decrease from the higher than trend production level in 2004-05.

Canadian production is forecast to remain stable, as a decrease in seeded area is offset by higher yields. However, supply is forecast to fall because of lower carry-in stocks, resulting in lower exports and domestic use. Carry-out stocks are expected to be negligible. The average price, over all grades and markets, is forecast to remain stable.

#### Canada: Longer Term

There are three main challenges which are limiting buckwheat production in Canada: (1) low yields, (2) lack of frost tolerance, and (3) the difficulty in controlling weeds. Work is underway in all three areas and improvements would increase the economic viability of buckwheat production.

Another method of improving the economic viability of buckwheat production is to increase demand and strengthen prices. This involves the development of varieties which are more desirable in Japan and by promoting the health benefits of eating buckwheat products to the consumers in North America.

The North American Buckwheat Promotion Committee is working "to develop and promote expanding use of buckwheat and its products by creating awareness of buckwheat's natural nutritional advantages".

Buckwheat has the potential to be used in pharmaceutical and nutraceutical products. It is high in lysine, an amino acid used in nutraceuticals. Buckwheat contains antioxidants: rutin, quercetin, hyperoside, catechin, epicatechin and proanthocyanidins.

Higher use in Canada and the US, as well as higher shipments to Japan and other overseas markets, would increase production, increase crop diversification and expand domestic processing.

For periodic updates on the situation and outlook for buckwheat, visit Market Analysis Division Online for "Canada: Pulse and Special Crops Outlook."

For more information, please contact Stan Skrypetz Pulse and Special Crops Analyst Phone: (204) 983-8972 E-mail: skrypetzs@agr.gc.ca

August-July crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006f
Seeded Area (kha)	14	12	9	9	7
Harvested Area (kha)	14	12	9	7	5
Yield (t/ha)	1.14	1.00	1.11	0.71	1.00
		th	ousand tor	nes	
Carry-in stocks	0	3	3	2	0
Production	16	12	10	5	5
Imports	1	1	1	1	1
Supply	17	16	14	8	6
Exports:					
United States	2.8	1.7	2.7	1.8	1.3
Japan	3.0	4.0	1.9	1.4	1.3
Other	<u>0.2</u>	<u>0.3</u>	0.4	0.8	<u>0.4</u>
Total Exports	6	6	5	4	3
Total Domestic Use	8	7	7	4	3
Total Use	14	13	12	8	6
Carry-out Stocks	3	3	2	0	0
Seeded Area (kac)	35	30	22	22	17
Harvested Area (kac)	35	30	22	17	12
Yield (bu/ac)	21	19	21	13	19
Average producer price*					

325

7.08

\* Canada, average over all grades and markets

f: forecast, Agriculture and Agri-Food Canada, October 2005

340

7.40

355

7.73

355

340-370

7.73 7.40-8.05

CANADA: BUCKWHEAT SUPPLY AND DISPOSITION

# FLAXSEED: SITUATION AND OUTLOOK

Canada continues to be the world's largest producer and exporter of flaxseed, representing about 80% of world trade. As a result, Canadian supply conditions have a major impact on the world flaxseed market. Canada has exported an average of almost \$250 million per year in flaxseed for the past 5 years. For 2005-2006, Canadian supplies are forecast to rise by about two-thirds as the largest flaxseed crop in recent history is moderated by record low carry-in stocks. Exports are also expected to increase significantly. Prices are projected to fall sharply, to a near normal \$325 a tonne (/t), from over \$500/t for much of 2004-2005. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for flaxseed for 2005-2006 and 2006-2007.

## WORLD

World production of the 10 major oilseeds (soybeans, cottonseed, canola/rapeseed, peanuts, sunflower seed, palm kernels, copra, sesame seed, flaxseed, and castorseed) is estimated at 377.3 million tones (Mt) in 2005-2006, an increase of only 3 Mt over 2004-2005. Flaxseed production is estimated at 2.60 Mt, less than one percent of world output.

World production of flaxseed has ranged between 2.0 Mt and 2.5 Mt over the past 5 years. By contrast, the world flaxseed crush has averaged a stable 1.86 Mt annually over the past five years. The EU-25 has the largest domestic crushing sector followed by China and the US. The crushing process produces two products, linseed (flaxseed) oil and linseed (flaxseed) meal.

For 2004-2005, world processing of flaxseed declined slightly to 1.82 Mt from 1.92 Mt in 2003-2004, because of a reduced EU-25 crush. Flaxseed was in short supply following and-August frost across the major flaxseed growing regions in Canada which struck a late seeded and immature crop. As a result, both crop volume and quality were in short supply,

resulting in demand rationing of Canadian flaxseed into the EU-25.

The reduced EU crush was mostly offset by an increase in US crush to about 0.37 Mt for 2004-2005. The increase in US crush was supported by increased imports from Canada and by a stable US production of 0.27 Mt. Chinese crushing of flaxseed remained stable at 0.42 Mt supported by the availability of domestic supplies.

### Trade

For 2004-2005, world trade in flaxseed declined sharply to 0.64 Mt, from 0.82 Mt the previous year due to production problems in Canada. Most of the world trade in flaxseed consists of Canadian exports to the EU-25 and to the US. Minor volumes are exported from the US and Argentina, with North American shipments ranging from 11,000 t to 100,000 t over the past five years while Argentine exports peaked at 23,300 t in 2004-2005.

The EU-25 imports from 0.4 Mt to about 0.6 Mt of flaxseed annually, while the US typically imports 50,000 t to 150,000 t of flaxseed a

#### Linseed Oil and Meal

World production of linseed oil ranged from about 0.6 Mt to 0.7 Mt over the past 5 years. The major producers of linseed oil are the EU-25, the US and China. As it is commonly used in industrial products such as paints, paint thinners and linoleum, all of which compete against petroleum based

products, demand and prices for linseed oil are more affected by world crude oil prices than they are by other vegetable oils. Rising crude oil prices are expected to support the demand for linseed oil. Not surprisingly, the EU-25, China and the US are the major users of linseed oil. World trade in linseed oil is slightly above 0.1 Mt annually, with the EU-25 and the US each roughly accounting for one-third of the trade.

World linseed meal production ranges from 1.1 Mt to 1.4 Mt annually over the past 5 years. The EU-25 produces roughly about one-third of the world's linseed meal, followed by China at one-quarter and the US at slightly under one fifth market share. Most of the meal is consumed within the producing country with only about 60,000 t per year traded over the past six years. Of that, Canada accounted for about one-half of the world's exports in linseed meal which went to the US and the EU-25.

#### Situation

For 2005-2006, world production of flaxseed is estimated to rise by over 0.5 Mt on support from increased production in Canada and the US. World flaxseed supplies are expected to rise by about 25% as the higher output more than offsets the decline in carry-in stocks. World usage is projected to rise supported by increased supplies and higher crude oil prices which continue to trade at over US\$60 a barrel. World trade is forecast to rise by 36% because of higher Canadian exports to the EU-25. Carry-out stocks are forecast to rise sharply, with about one-half of the ending stocks—located in Canada.

China is expected to be the world's second largest producer of flaxseed in 2005-2006, producing 0.48 Mt which is a slight increase from 2004-2005. Most of the linseed grown in China is processed domestically with only about 5,000 t expected to be exported. China is also not a major trader in linseed oil or meal.

The US is forecast to produce 0.43 Mt of flaxseed for 2005-2006, a sharp rise from the 0.27 Mt per year produced for the previous 3 years. The increase is due to a rise in seeded area resulting from the unusually high flaxseed prices of 2004-2005. Total supplies are forecast to rise to slightly under 0.6 Mt as the US imports about 0.12 Mt of flaxseed from Canada. Total American usage is expected to rise with about 0.55 Mt being processed

# WORLD: FLAXSEED SUPPLY AND DISPOSITION

	2003 -2004	2004 -2005e	2005 -2006f
	n	nillion tonne	s
Carry-in stocks	0.20	0.19	0.12
Production			
Canada*	0.75	0.52	1.04
China	0.45	0.46	0.48
United States	0.27	0.27	0.43
India	0.23	0.20	0.22
EU-25	0.17	0.16	0.17
Other	0.29	0.42	0.26
Total Production	2.16	2.03	2.60
Total Supply	2.36	2.22	2.72
Crush	1.92	1.82	2.03
Other	0.25	0.28	0.38
Total Use	2.17	2.10	2.41
Carry-out Stocks	0.19	0.12	0.31
Trade	0.82	0.64	0.87
	. 12 20	0.5	

e: estimate, Oil World, June 13, 2005

f: forecast, AAFC - October 2005 Source: Oil World, except \*which is Statistics Canada CANADA: FLAXSEED EXPORTS BY COUNTRY OF DESTINATION

COUNTRI	OF DES	) I INA I I	) N
August-July crop year	2003 -2004	2004 -2005p	2005 -2006f
	the	ousand ton	nes
EU-25			
Belgium	462.9	312.5	500.0
Netherlands	0.0	0.0	20.0
Germany	0.0	0.0	1.0
Other	0.0	3.0	1.0
Total EU-25	462.9	315.5	522.0
United States	107.9	133.2	125.0
Japan	20.4	19.0	35.0
Egypt	17.4	0.0	18.0
World	608.6	467.8	700.0
n: nreliminary			

f: forecast, AAFC - October 2005 Source: Statistics Canada domestically and around 0.05 Mt being exported. Linseed oil output is forecast to rise to 0.19 Mt while total meal production is about 0.36 Mt. Most of the oil and meal is expected to be consumed domestically, while about 50,000 t of linseed meal is exported.

In the EU-25 for 2005-2006, the supply of flaxseed is forecast to rise as output rises marginally and imports are forecast to increase to 0.6 Mt, from 0.45 Mt, for 2004-2005. As a result, crushing of flaxseed is forecast to rise by 0.1 Mt, to 0.58 Mt, for 2005-2006 while about 0.18 Mt of flaxseed are destined for bakery products and animal feed, etc. Carryout stocks are forecast at a minimal 30,000 t. Linseed oil production is forecast to rise to around 0.2 Mt, most of which will be consumed internally. Similarly, linseed meal output is forecast to return to a near normal 0.35 Mt, which will be largely consumed within the EU-25.

Canadian production of flaxseed is estimated to more than double for 2005-2006, partly the result of an over 50% increase in seeded area and partly because of a sharp rise in expected yields. However, total supplies are projected to increase by only 67% due to record low carryin stocks. Exports are projected to rise to the highest level since 1998-1999 due to strong EU and US import demand as a result of spillover support from high crude oil prices. Total domestic use is forecast to rise by 56% as a result of higher crush, increased food consumption and higher feed, waste and dockage. Carry-out stocks are forecast to rise fivefold but at 0.15 Mt are not considered

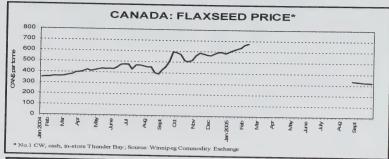
CANADA:	FLAXSEED
SUPPLY AND	DISPOSITION

August-July crop year	2003 -2004	2004 -2005	2005 -2006f
Harvested Area (kha) Average Yields (t/ha)	728 1.04	528 0.98	811 1.28
	tho	usand ton	nes
Carry-in stocks Production Imports Total Supply	129 754 <u>20</u> <b>903</b>	93 517 <u>38</u> <b>648</b>	30 1,035 <u>20</u> <b>1,085</b>
Exports Total Domestic Use Total Use	609 202 <b>811</b>	468 150 <b>618</b>	700 235 935
Carry-out Stocks	93	30	150
Price* CAN\$ per tonne, in-store, Thunder Bay	382	n/a	305 -345
* No. 1 CW, Winnipeg Co	mmodity I	Exchange	e, cash

n/a = not available

Source: Statistics Canada

f: forecast, AAFC - October 2005



# FLAXSEED FUTURES CONTRACT

On September 8, 2005, the Winnipeg Commodity Exchange (WCE) announced that it was de-activating the flaxseed futures and options contracts from trading on the electronic trading platform. The WCE Oilseeds Committee is recommending to the WCE Board of Directors that the flaxseed futures and options contracts be de-listed due to the lack of liquidity in these contracts. The flaxseed futures contract has not traded since December 7, 2004. The Board of Directors will reconsider the recommendation at their meeting scheduled for October 19, 2005.

burdensome. Flaxseed prices are forecast to average about \$330/t for 2005-2006, a sharp decline from 2004-2005 due to increased supplies.

Canadian linseed oil production is forecast to rise slightly, but remain below 30,000 t for 2005-2006 with both imports and exports expected to range between 5,000 t to 10,000 t. Similarly, linseed meal production is forecast to rise to slightly below 50,000 t. About 20,000 t is expected to be exported, mostly to the US.

#### OUTLOOK

For 2006-2007, world flaxseed production is projected to decline slightly mainly due to lower production in Canada. However, total world supplies are projected to rise marginally as sharply higher carry-in stocks offset the drop in output. World crush of flaxseed is projected to rise marginally, to slightly over 2.0 Mt, indicating a slight increase in world linseed oil and linseed meal output. World trade is projected to rise slightly. Carry-out stocks are also projected to rise slightly.

For 2006-2007, the area seeded to flaxseed in Canada is expected to decrease under pressure from lower prices in 2005-2006. Total output of flaxseed is projected to decline to under 1.0 Mt due to the combination of lower area and lower yields. In early October, 30% of the flaxseed remained unharvested. Flaxseed supplies are projected to rise slightly as sharply higher carry-in stocks more than offset the decline in output. Exports and total domestic use are projected to remain stable. Carry-out stocks are forecast to rise

while flaxseed prices rise slightly on support from high crude oil prices.

For more information, please contact Chris Beckman, Oilseeds Analyst Phone: (204) 983-8972 E-mail: beckmac@agr.gc.ca

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# **B. CASH PRICES AND REPLACEMENT VALUES**

September 19, 2005

SD	AI	ID1	E	CD	AT	MIC

	Selected Points	Price Basis		This week 20-Sep-05	Last week 6-Sep-05	Month ago 22-Aug-05	Year ago 20-Sep-04
rom: T	hunder Bay(WCE) (2)	In-Store	Wheat	108.00	107.00	107.00	116.80
	(CBOT)		Oat	160.25	142.25	149.50	165.40
	(Lethbridge)		Barley	108.00	102.00	104.00	111.00
o: E	Bayport, ON (1)	In-store	Wheat	131.61	130.61	130.61	140.41
	, (1)	5.5.5	Oat	N/A	N/A	N/A	N/A
			Barley	135.39	129.39	131.39	138.39
N	Montreal, QC (1)	In-store	Wheat	136.03	135.03	135.03	144.83
	(1)		Oat	N/A	N/A	N/A	N/A
			Barley	140.31	134.31	136.31	143.31
N	Ioncton, NB	Truck via Halifax	Wheat	158.25	157.25	157.25	167.05
		Tradit tra Francis	Oat	N/A	N/A	N/A	N/A
			Barley	164.50	158.50	160.50	167.50
Т	ruro, NS	Truck via Halifax	Wheat	152.22	151.22	151.22	161.02
			Oat	N/A	N/A	N/A	N/A
			Barley	162.00	156.00	158.00	165.00
Н	lalifax, NS (1)	In-store	Wheat	143.28	142.28	142.28	152.08
			Oat	N/A	N/A	N/A	N/A
			Barley	148.30	142.30	144.30	151.30
S	tephenville, NL	Track / Truck via Sydney	Wheat	206.63	205.63	205.63	215.43
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
N	lelfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
В	ayport, ON		Wheat	N/A	N/A	N/A	N/A
	-71		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
M	ontreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
M	oncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
Tr	uro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
St	ephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Calastad Daints	Bries Posis		This work	Last wool:	Last week	Verne
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn	IS Lake Port	On Board Vessel		20-Sep-05 86.74	6-Sep-05	22-Aug-05 98.09	20-Sep-04

	Selected Points	Price Basis	This week	Last week	Last week	Year ago
Corn			20-Sep-05	6-Sep-05	22-Aug-05	20-Sep-04
rom:	US Lake Port	On Board Vessel	86.74	94.61	98.09	125.49
Го:	Montreal, QC (1)	In-store	105.78	113.65	117.13	144.53
rom:	Chicago (IL)	Track	86.74	101.62	99.04	112.69
Го:	Montreal, QC	Track	115.60	130.48	127.90	141.55
rom:	Chatham, ON	Track	104.86	105.65	109.27	140.88
Го:	Montreal, QC	Track	128.73	129.52	133.14	164.75

Soym	eal 48% Protein					
From:	Hamilton, ON		258.49	274.58	283.07	288.14
To:	Montreal, QC	Track	282.82	298.91	307.40	312.47
	Moncton, NB	Track	301.57	317.66	326.15	331.22
	Truro, NS	Track	304.79	320.88	329.37	334.44
	Stephenville, NL	Track / Truck via Sydney	353.42	369.51	378.00	383.07

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Com, No.3 US Yellow Com. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

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		MAL GLUTEN	460,00	0,00	495,00	0,00	495,00	0,00	00,	00,00								-	-	00 425,00					425,00	00'0	425,00	00,00	425,00	-	00 425,00	+									-			1	e des marchand	-	
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		쁴	98,00	0,00					.7	2								7									30,00	0,00		25 00 25	+	+						24	3		297 50	0000	1.00\$ [1S = 1.1830 prix do formatura du 15 academbra - 2000	Les prix à Thunder Bay sont basé sur la fermeture des marchée à la Rousse des manules de la serie de l	Dase sur la lei III	on anne i aine	
S (EN VR)			158,00	0,00			0/8	00,00	0/0	0,00										-	8/0	0/8								193.58	00.00					204,88	-67,47	238,80	00,00				nrix do formatur	hunder Bay sont		Fet canadien: m	
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PÉRIODE	DE RÉFÉRENCE	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 200 en-	Le 12 septembre 200 entrepôt	Le 19 septembre 200 à bord	Le 12 septembre 200 bâteau	Le 19 septembre 200 en-	Le 12 septembre 200 entrepôt	Le 19 septembre 200 rail	Le 12 septembre 2005	Le 19 septembre 200 S/O	Le 12 septembre 2005	Le 19 septembre 200 S/O	Le 12 septembre 2005	Le 19 septembre 200 FAR	Le 12 septembre 2005	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 200 FAB	e 12 septembre 2005	Le 19 septembre 200 FAB	Le 12 septembre 2005	Le 19 septembre 2005	Le 12 septembre 2005	Le 19 septembre 200 en	Le 12 septembre 200 entrepôt	Le 19 septembre 200/FAB	Le 19 septembre 2003	Le 12 septembre 200 entrenôt	Le 19 septembre 200 rail	Le 12 septembre 2005	Le 19 septembre 200 bâteau	Le 12 septembre 200 & camion	Le 19 septembre 200 en-	Le 12 septembre 200 entrepôt	narché, Agricultur	aux statistiques	canadiens nar tonn	s grades des céréale	
PÉRIODE BASE BASE	ENDROITS	Vancouver	(4)(7)	^	(Alb.) (4)	non	(4)	eg	(4)(6)	ler Bay		es Grands Lacs		e la Baie		Ē		0.	(Ont.) (5) L	on	(Ont.)	l'Ontario	(Ont.)	London	(Ont.)	olborne		a		réal	(2)	-Rivieres		(7)				(NE.)				(NE.) (6) Le	Source : Division de l'analyse du marché, Agriculture et Agroalimentaire Canada	Contact : André Doumbè, Commis aux statistiques Tél. : (204) 983-0581 Fax : (204) 983-0581 courriel: doumbea@agr.gc.ca	Notes: Tous les prix sont en dollars canadiens par forme metrione et regletemt les données 6.		The second secon

(5) Farine de poisson à 60 % de protéines (6) Farine de poisson hareng (7) Fraser Valley (8) Blé et orge (prix comptant à la Bourse des marchandises de

son de la côte ouest à 63 % de protéines

(4) Farine de poiss

(1) Blé no.3 RPOC (2) Maïs canadien no. 3 ou no. 2 (3) Maïs américain Winnipeg) (9) Avoine 3CW

# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

September 20, 200

									~ч	tember 20	, -
Grain and Crop Year (a)	Are Seeded	ea Harvested	Viola	Don't 6	Imports	Total	Exports	Total	Carry-out	Average	
Grop rear (a)	000		Yield t/ha	Production	(b)	Supply thousar	(b) ad metric to:	Domestic Use (d)	Stocks	Price (e) - \$/t	
Dry Peas										Ψ/τ	
2001-2002	1,344	1,285	1.57	2.023	07	0.045					
2002-2003	1,297	1,050	1.30		27	2,245	1,381	589	275	190	
2003-2004	1,303	1,271	1.67	1,365 2,124	41	1,681	628	743	310	210	
2004-2005P	1,388	1,345	2.48	3,338	24	2,458	1,316	937	205	175	
2005-2006F	1,410	1,364	2.46		56	3,599	1,856	1,148	595	135	
Lentils	1,410	1,504	2.31	3,228	40	3,863	2,050	1,213	600	115-145	
2001-2002	708	664	0.85	566							
2002-2003	601	387	0.65		6	828	478	219	131	320	
2003-2004	554	536	0.91	354	9	494	320	119	55	390	
2004-2005P	778	750		520	5	580	368	174	38	420	
2005-2006F	860		1.28	962	10	1,010	449	316	245	310	
Dry Beans	000	847	1.44	1,219	5	1,469	600	319	550	255-285	
2001-2002	184	475	4.70	000	400						
2002-2003	230	175	1.70	298	42	380	263	82	35	725	
2003-2004	167	219	1.89	414	40	489	298	96	95	445	
2003-2004 2004-2005P	163	167	2.13	356	31	482	344	83	55	495	
2005-2006F	203	126	1.75	220	30	305	277	23	5	650	
Chickpeas	203	172	1.77	304	40	349	280	49	20	530-560	
2001-2002	400	407	0.07								
2001-2002	486	467	0.97	455	12	497	146	211	140	380	
	221	154	1.01	156	9	305	105	140	60	300	
2003-2004	63	63	1.08	68	2	130	74	36	20	330	
2004-2005P	47	39	1.31	51	5	76	46	25	5	385	
2005-2006F	77	72	1.39	100	5	110	65	35	10	410-440	
Mustard Seed	400										
2001-2002	166	158	0.66	105	3	213	171	9	33	685	
2002-2003	289	255	0.60	154	9	196	114	22	60	595	
2003-2004	340	328	0.69	226	2	288	121	75	92	390	
2004-2005P	317	304	1.01	306	1	399	119	86	194	295	
2005-2006F	217	212	1.04	220	1	415	140	85	190	285-315	
Canary Seed											
2001-2002	170	163	0.70	114	0	184	134	20	30	660	
2002-2003	287	227	0.78	176	0	206	164	22	20	575	
2003-2004	251	243	0.93	226	0	246	168	11	67	345	
2004-2005P	356	318	0.95	301	0	368	163	35	170	230	
2005-2006F	204	199	1.23	244	0	414	180	39	195	195-225	
Sunflower Seed											
2001-2002	73	67	1.55	104	29	179	92	65	22	355	
2002-2003	100	95	1.65	157	21	200	105	60	35	440	
2003-2004	119	115	1.30	150	16	201	96	80	25	405	
2004-2005P	87	59	0.92	54	35	114	32	64	18	490	
2005-2006F	98	81	1.31	106	30	154	60	74	20	375-405	
Buckwheat											
2001-2002	14	14	1.14	16	1	17	6	8	3	325	
2002-2003	12	12	1.00	12	1	16	6	7	3	340	
2003-2004	9	9	1.11	10	1	14	5	7	2	355	
2004-2005P	9	7	0.71	5	1	8	4	4	0	355	
2005-2006F	7	5	1.00	5	1	6	2	4	0	340-370	
Total Pulse And Sp		c)									
2001-2002	3,131	2,993	1.23	3,681	120	4,543	2,671	1,203	669		
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,209	638		
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,492	1,403	504		
2004-2005P	3,136	2,948	1.78	5,237	138	5,879	2,946	1,701	1,232		
2005-2006F	3,075	2,952	1.84	5,426	122	6,780	3,377	1,818	1,585		

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

P: preliminary

F: forecast, Agriculture and Agri-Food Canada, September 20, 2005

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

September 20, 2005

Total Canadian pulse and special crops production is estimated to increase by 4%, from 2004-05, to 5.43 million tonnes (Mt), based on Statistics Canada's (STC) July 31 production estimates and AAFC forecasts where STC estimates were not available. Total supply increased by 15% to 6.78 Mt, due to higher production and higher carry-in stocks. This report incorporates STC's year end carry-out stocks estimates for 2004-05. Exports are forecast to increase by 15% and domestic use by 7% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Since the survey was conducted from July 20 to August 5 before the start of harvest, the actual yields for crops in western Canada could be lower than the estimates because of hot and dry weather in late July and early August. Crop abandonment is expected to be slightly lower than normal, except for Manitoba where significantly higher than normal abandonment is expected. For western Canada, harvest progress is about one to two weeks behind normal, but significantly ahead of 2004-05. Harvest progress is about a week ahead of normal for eastern Canada. Harvesting of dry peas and lentils is mostly complete and a significant portion of chickpeas and mustard seed have been harvested. Harvesting of dry beans in eastern Canada is mostly complete, but only a small portion has been harvested in western Canada. Only a small portion of canary seed has been harvested. The buckwheat harvest is expected to start in late September and the sunflower seed harvest in early October. Overall quality is expected to be better than in 2004-05, but generally lower than normal due to rain in large areas of Alberta and Saskatchewan during harvest. Although some late crops could still be damaged by frost, most unharvested crops are sufficiently advanced in development that frost would not damage them. The main factors to watch are precipitation and temperatures during the rest of the harvest period in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

## **DRY PEAS**

For 2005-06, production is estimated to decrease by 3%, as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is estimated to increase by 7% due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carry-out stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 18%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

# LENTILS

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area, higher yields and higher carry-in stocks. Production is expected to increase for all types; large, medium and small green, and red. World supply is forecast to increase by 15% to 4.5 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 34% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 60%. The average price, over all types and grades, is forecast to decrease moderately from 2004-05, as pressure from higher world supply is partly offset by support from higher quality.

# **DRY BEANS**

For 2005-06, production and supply are estimated to increase, due to a 25% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry and small red beans, but remain stable for Great Northern and pink beans. US production is forecast to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due SUNFLOWER SEED to the higher supply.

# **CHICKPEAS**

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but decrease slightly for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

# MUSTARD SEED

For 2005-06, production is estimated to decrease by 28% because of a 32% fall in seeded area, which is partly offset by higher yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is expected to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks **FURTHER INFORMATION**: are forecast to decrease only slightly, with a s/u ratio of 84%. The average price, over all types and grades, is expected to increase marginally as higher quality more than offsets pressure from the higher supply.

#### **CANARY SEED**

For 2005-06, production is estimated to decrease by 19%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is expected to increase by 13%, as higher carryin stocks more than offset the fall in production. World supply, 90% of which is in

Canada, is forecast to increase by 12% to 455,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 89%. The average price is forecast to decrease because of the higher supply.

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 6% to 29.0 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase slightly, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

# BUCKWHEAT

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

September 20, 2005

Grain and	Α	rea			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	000	) ha	t/ha	*****			thousand n	netric tonnes				
Durum												
2003-2004 2004-2005P	2,483	2,459	1.74	4,280	1	5,900	3,427	252	219		1,789	224.21
2004-2005P 2005-2006F	2,230 2,280	2,141 2,232	2.32	4,962	1	6,752	3,218	240	555		2,521	199 1
Wheat Except		2,232	2.28	5,083	1	7,605	3,600	250	565	1,005	3,000	191 *
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,299	2,775	3.223	6.805	4.291	206.03
2004-2005P	8,169	7,722	2.71	20.898	13	25,203	11,586	2,718	4,641	8,145	5,471	187 *
2005-2006F	7,742	7,530	2.61	19,633	10	25,114	13,200	2,750	3,775		4,500	184 *
All Wheat		.,		,		20,	70,200	2,700	0,770	,,,,,	4,000	104
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3.027	3.442	7,488	6,080	
2004-2005P	10,339	9,862	2.62	25,860	14	31,955	14,805	2,958	5,197	9,158	7,992	
2005-2006F	10,022	9,762	2.53	24,716	11	32,719	16,800	3,000	4,340	8,419	7,500	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,445	298	8,579	9,291	2,102	135.8
2004-2005P	4,678	4,050	3.26	13,186	82	15,371	1,862	213	9,400		3,489	112.15
2005-2006F	4,520	3,915	3.16	12,358	30	15,877	2,500	360	10,127	10,877	2,500	105-125
Corn	1.05-											
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	346	2,415	8,890		1,143	137.18
2004-2005P	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100.68
2005-2006F Oats	1,121	1,072	7.74	8,297	2,800	12,197	150	2,700	8,332	11,047	1,000	100-120
2003-2004	2.272	4 575	2.24	2 604	40	4.004	4 557	4.40	4.504	4 000	700	400.05
2003-2004 2004-2005P	1,995	1,575 1,315	2.34 2.80	3,691 3,683	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005P 2005-2006F	1,955	1,418	2.63		26 15	4,497	1,672	91	1,575	1,837	988	130.68
Rye	1,955	1,410	2.03	3,731	15	4,734	1,700	170	1,794	2,134	900	120-140
2003-2004	246	147	2.22	327	0	352	172	47	47	112	68	104.44
2004-2005P	284	165	2.53	418	1	487	122	48	155		145	70-80
2005-2006F	218	159	2.39	380	1	526	150	48	161	226	150	70-90
Mixed Grains				-		020	100	,,	101	LLO	100	70-50
2003-2004	241	135	2.84	384	0	384	0	0	384	384		
2004-2005P	220	111	2.87	318	0	318	0	0	318	318		
2005-2006F	219	120	2.62	314	0	314	0	0	314	314		
Total Coarse G	Brains											
2003-2004	9,070	7,529	3.50	26,317	2,162	31,613	4,520	2,899	19,482	22,993	4,101	
2004-2005P	8,362	6,713	3.94	26,441	2,509	33,051	3,806	3,003	19,912	23,522	5,722	
2005-2006F	8,031	6,684	3.75	25,080	2,846	33,648	4,500	3,278	20,728	24,598	4,550	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005P	5,319	4,938	1.57	7,728	108	8,444	3,412	3,031	327	3,403	1,629	309.15
2005-2006F	5,485	5,214	1.60	8,325	150	10,104	3,800	3,200	559	3,804	2,500	270-310
Flaxseed 2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	02	202.42
2003-2004 2004-2005P	745	528	0.98	754 517	39	648	468	n/a n/a	n/a n/a	151	93 30	382.13 n/a
2004-2005P 2005-2006F	844	809	1.29	1,044	20	1,094	700	n/a n/a	n/a n/a	244	150	n/a 310-350
Soybeans	074	003	1.23	1,044	20	1,034	700	11/4	11/4	244	150	310-330
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005P	1,229	1,178	2.59	3,048	450	3,638	1.000	1,580 1/	488	2,193	445	248
2005-2006F	1,176	1,158	2.56	2,963	250	3,657	1,000	1,750 <sup>1/</sup>	447	2,307	350	220-260
Total Oilseeds				_,		,	,	,		_,,		
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005P	7,277	6,643	1.70	11,293	596	12,731	4,880	n/a	n/a	5,747	2,104	
2005-2006F	7,506	7,181	1.72	12,332	420	14,855	5,500	n/a	n/a	6,355	3,000	
Total Grains A												
2003-2004	26,263	24,461	2.44	59,663	3,029	72,719	25,523	n/a	n/a	36,174	11,022	
2004-2005P	26,038	23,219	2.74	63,595	3,119	77,736	23,491	n/a	n/a	38,427	15,818	
2005-2006F	25,559	23,627	2.63	62,128	3,277	81,223	26,800	n/a	n/a	39,373	15,050	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) – July 28, 2005 \*\* CWB Pool Return Outlook (PRO) – August 25, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

P: preliminary; F: forecast - Agriculture and Agri-Food Canada - September 20, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

# 4

# CANADA: GRAINS AND OILSEEDS OUTLOOK

September 20, 2005

Statistics Canada's "Stocks of Canadian Grain at July 31, 2005" report indicated that carry-in stocks of the major Canadian grains and oilseeds (G&O) for 2005-06 are almost 50% higher than for 2004-05. As a result, the total supply of G&O for 2005-06 is about 4% above last year, although production is estimated to decrease to 62 million tonnes (Mt) from 64 Mt last year.

The pace of harvest in western Canada is behind normal due to untimely rains, particularly in Saskatchewan and Alberta, where harvest progress is well behind normal. The delay caused by rain may reduce the quality of the crop, but the average quality of the crop in western Canada is expected to be better than last year's poor quality crop. Protein levels are expected to be below average which is a negative factor for wheat and durum but is positive for malting barley selection rates.

Generally, world prices for G&O are forecast to decline and prices in Canada will be further pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export policy, ocean freight rates and exchange rates.

# WHEAT (ex-durum)

For 2005-06, carry-in stocks increased by 27% from 2004-05, to 5.5 Mt. A significant portion of which is stored on-farm because low feed wheat prices discouraged farmers from marketing all of their low quality wheat in 2004-05. Total supply for 2005-06 is down only marginally, despite an estimated 6% decline in production. Feed use is forecast to remain higher than normal because of the large supplies of low quality wheat carried over from 2004-05. Exports are forecast to rise by 14%, assuming increased supplies of high quality wheat. Carry-out stocks are forecast to decline by 18%. The Canadian Wheat Board (CWB) August Pool Return Outlook (PRO) is below 2004-05 for high quality wheat, but flat to slightly higher for lower quality wheat.

#### **DURUM**

Carry-in stocks increased by about 40% from 2004-05 to 2.5 Mt, with 1.0 Mt on-farm. Production is estimated to rise slightly, so that total supply is expected to rise by 13% to a record 7.6 Mt. Exports are forecast to increase, assuming adequate supplies of good quality durum, mainly due to increased import demand resulting from reduced production in North Africa and southern Europe. However, carry-out stocks are projected to rise for the 4<sup>th</sup> consecutive year, to a record 3.0 Mt. The CWB 2005-06 PRO is below 2004-05 for all grades, due to higher North American supplies.

## BARLEY

Carry-in stocks increased by about 66% from 2004-05 to 3.5 Mt, as a result of large production of low-quality barley and lower exports in 2004-05. Although production is estimated to fall from 2004-05, total supply is up by 3%. Exports are expected to rise significantly, due to higher exportable supplies of malting barley in Canada and less competition in overseas markets. Carryout stocks are expected to drop significantly. The off-Board feed barley price is forecast to rise

slightly. Malting barley export prices will be pressured by the strength in Canadian dollar and improved world supplies, with the CWB PRO for Special Select 2-Row down by \$6/t from 2004-05 to \$172/t.

# **OATS**

Carry-in stocks increased by 25% due to higher supplies in 2004-05. Production is estimated to increase slightly, as higher harvested area more than offsets lower yields. Total supply is, therefore, expected to rise by 5%. Exports are expected to increase slightly from 2004-05 due to improved crop quality but will be pressured by high EU export subsides on oats. Carry-out stocks are expected to decrease. Feed oats prices are forecast to be similar to 2004-05, with a reduced premium for milling oats.

# CORN

Carry-in stocks, as estimated by AAFC, are marginally below 2004-05 due to lower supplies in 2004-05. Production in 2005-06 is estimated to decline by 6%, due mainly to lower yields. This is expected to result in a significant increase in US corn imports, mainly to eastern Canada. Shipments of feed wheat and barley from western to eastern Canada are expected to decrease. Feed use is forecast to decline slightly. Food and industrial use is forecast to rise slightly, driven by higher ethanol production. The average Chatham price is forecast to increase due to tight supplies and a stronger Chicago-Chatham spread.

# **CANOLA**

Carry-in stocks nearly tripled from 2004-05 to 1.6 Mt due to increased supply. Production is estimated to rise by 8%, with total supply expected to increase by 20%. Domestic crush and exports are forecast to rise by only 6% and 11% respectively, due to large supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.5 Mt. The average price is forecast to

decrease due to pressure from burdensome carryout stocks, low US soyoil prices and the high Canadian dollar.

#### FLAXSEED (excluding solin)

Carry-in stocks decreased by 68% to a record low due to the sharp drop in output and strong pace of exports. Production is estimated to increase by 102% to the highest level since 1998-99, due to a sharp rise in seeded area and expected yields. Total supply is expected to rise by 69%. Exports are forecast to increase sharply due to strong EU demand, increased domestic supply and sharply higher crude oil prices. Carry-out stocks are expected to rise sharply, but are not considered to be burdensome. The average 2005-06 price is expected to decline.

#### SOYBEANS

Carry-in stocks, as estimated by AAFC, are significantly higher than 2004-05 mainly because production was a record high. As a result, domestic supply is expected to increase by about 7% despite a slight decrease in production. Total domestic use is expected to rise by 5%, to a near record level. Exports are forecast to remain stable at a record high 1.0 Mt, despite competition from large US and South American supplies. The average Chatham price is forecast to decrease due to lower US soybean prices.

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# Bi-weekly Bulletin

September 20, 2005 Volume 18 Number 17

# SUNFLOWER SEED: SITUATION AND OUTLOOK

Canada is a major producer of confectionery sunflower seed, although Canadian production of oil sunflower seed is relatively small. There is a large value added sunflower seed processing industry in western Canada, which includes a human food market, snacks and kernels, as well as a bird seed market. The value of Canadian exports averaged at about \$50 million during the past five years. For 2005-2006, Canadian production is forecast to increase from the small, weather damaged crop of 2004-2005, and the average seed quality is expected to return to normal.

# WORLD

type.

#### **Production and Trade**

World sunflower seed production has been variable during the past ten years, ranging from a low of 21.4 million tonnes (Mt) in 2001-2002 to a high of 27.3 Mt in 1999-2000, but there has been no upward or downward trend. There are two types of sunflower seed produced, oilseed and confectionery. About 95% of world production is the oilseed type and only 5% the confectionery

Sunflower seed exports have been variable, in line with the variability in production, ranging from 1.32 to 2.74 Mt during the past four years. Exports are relatively dispersed, with the top 10 countries accounting for about 95% of exports. The European Union (EU) accounts for most of the imports, with Turkey, United States (US), Mexico and Pakistan accounting for most of the balance. The US and Canada are the main exporters of confectionery sunflower seeds, with the EU and Mexico being the main destinations, excluding trade between Canada and the US

## CANADA

# Production

Sunflowers grow best on loam, silty loam, and silty clay loam soils with good drainage. They have a low tolerance for saline conditions; therefore soils with moderate to high levels of

salinity should be avoided. Sunflowers have a deep tap root that can obtain water and nutrients 1.5-1.8 metres (5-6 feet) deep in the soil. These reserves of water and nutrients are unavailable to most other annual crops, making sunflowers a good rotational crop. Sunflowers should be seeded as early as possible, usually in the first half of May, since they require 115-125 days to reach maturity.

WORLD: SUNFLOWER SEED SUPPLY AND DISPOSITION

Canadian sunflower seed production fell sharply in the mid-1990s when crushing ended in Canada. However, production has been trending upwards since 1998-1999 with most of the increase for the confectionery type, which has become the main type produced. Manitoba accounts for most of the production, followed by Saskatchewan, Alberta and Ontario. The main producing areas are south-central Manitoba, south-western Manitoba and

> south-eastern Saskatchewan. The Canadian sunflower seed harvest occurs mainly in October

NuSun

NuSun is a mid-oleic (monounsaturated fatty acid) sunflower seed which has a low saturated fat profile. The oleic acid content of NuSun oil is about 65% compared to 16% for traditional sunflower oil, this compares well with 61% for canola oil and 23% for soybean oil. Oil produced from NuSun hybrids contains about 65% monounsaturated fat, 26% polyunsaturated fat and 9% saturated fat, which is considered to be the optimum fat balance under current dietary fat recommendations. The 72% linoleic acid content of oil from traditional hybrids has been reduced to 26%. which means that hydrogenation, bubbling hydrogen into the oil, is not necessary for oil produced from NuSun hybrids. Since there is no hydrogenation, there is no formation of trans fatty acids. The high oleic acid and low

	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
Harvested Area (kha)	19,220	20,230	22,710	21,420	22,819
Average Yields (t/ha)	1.11	1.18	1.17	1.20	1.20
		tho	usand ton	nes	
Carry-in Stocks	883	792	1,337	1,605	1,538
Production:					
Russia	2,670	3,685	4,850	4,750	5,100
Ukraine	2,251	3,270	4,252	3,050	4,000
Argentina	3,844	3,700	3,240	3,600	3,900
European Union	3,836	3,713	4,035	4,181	3,515
India	1,450	1,625	1,700	1,750	1,850
China	1,478	1,946	1,743	1,690	1,780
United States	1,551	1,112	1,209	929	1,534
Romania	744	890	1,400	1,425	1,300
Bulgaria	392	580	720	850	850
South Africa	930	642	651	665	700
Turkey	520	820	600	650	670
Canada*	104	157	150	54	106
Other	_1,599	1,817	2,130	2,177	2,114
Total Production	21,369	23,957	26,680	25,771	27,419
Total Supply	22,252	24,749	28,017	27,376	28,957
Total Use	21,460	23,412	26,412	25,838	27,360
Carry-out Stocks	792	1,337	1,605	1,538	1,597

p: preliminary f: forecast, USDA; except \* which is AAFC - September 2005 Source: USDA, except \* which is Statistics Canada - September 2005

6%

6%

6%

Stocks-to-use ratio (%)



# US FARM SECURITY AND RURAL INVESTMENT ACT OF 2002 (FSRIA)

Under the FSRIA, for crop years 2004-2007, the loan rate is US\$0.093/lb, based on prices for the oilseed type, compared to US\$0.096/lb for 2002 and 2003. These rates are for the top grade and there are discounts for lower quality seed. The loan rate varies by county. The loan rate provides a floor return because if the price is lower than the loan rate, the producer is eligible for a loan deficiency payment (LDP). Since the LDP for the confectionery type is the same as for the oilseed type, the confectionery type prices are not used in determining the LDP. Sunflower seed is also eligible for the minor oilseeds direct payment of US\$0.008/lb. However, this is based on historical seeded area and yields, and is theoretically decoupled from the area seeded during the year of the payout. Sunflower seed is eligible for the minor oilseeds counter-cyclical payments (CCP) based on the target price of US\$0.098/lb for crop years 2002 and 2003, and US\$0.101/lb for crop years 2004 to 2007. However, in calculating the CCP, the direct payment is first deducted from the target price. Therefore, since the target price minus the direct payment is less or equal to the loan rate or market price, no counter cyclical payment is expected for sunflower seed.

LDP's under FSRIA have been relatively small because prices have generally been higher than the loan rate. Therefore, the main benefit of the loan program has been that it provides a floor return, which supports sunflower seed planting especially in years when prices of alternative crops are low. The support for higher planting contributes to higher supply, which pressures Canadian prices downward.

saturated fat profile is believed to lower cholesterol and the risk of coronary heart disease

There are several advantages to NuSun oil. First, the costs of hydrogenation are avoided since it holds up longer in frying vats without flavour deterioration. Second, trans fatty acids, which are considered to be unhealthy, are not present because there is no hydrogenation. Third, end user costs are

lower since it is not necessary to replace the oil as frequently during frying as with other vegetable oils. Finally, at frying temperatures, NuSun oil produces more flavour-stable snack food.

Commercial production of NuSun hybrids started in the US in 1998 and has increased significantly since then to meet market demand. The development of NuSun has shifted sunflower oil use in the US to domestic markets from export markets. NuSun hybrids are also produced in Canada.

# Sunola and Sunwheat

Shorter season oilseed type varieties have been developed for areas where the traditional hybrids cannot be grown. They have the further advantage of being able to be sown and harvested with the same equipment as cereal grains or canola, whereas the traditional hybrids require specialized equipment. Sunola is a miniature, open pollinated sunflower, which requires 99-103 days to maturity. The oil content is equal to sunflower hybrids. Sunwheat is a dwarf hybrid sunflower and requires 100-110 days to maturity. Its oil content is slightly lower than Sunola. It is more suited to the arid areas and able to withstand periods of summer heat

better than some other crops. Both Sunola and Sunwheat have lower yields than traditional hybrids.

# Marketing

Sunflower seed is sold on the open market to dealers located mostly in Manitoba. Sunflower seed is shipped bulk in trucks or rail cars. Some sunflower seed is grown under production contracts which guarantee a price for part of the production.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb.ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including sunflower seed. The website includes a section where buyers can submit a request for prices.

The Canadian Grain Commission (CGC)

administers quality control standards for sunflower seed. There are two grades for each type of sunflower seed. In addition, sunflower seed can be graded "Sample" if it does not meet the specifications for the two grades. For further information, or to access the Official Grain Grading Guide, please visit the CGC website: (www.grainscanada.gc.ca)

#### WORLD: SUNFLOWER SEED EXPORTS 2004 2005 2002 2003 2001 -2006f -2002 -2003 -2004 -2005p .....thousand tonnes..... Ukraine 95 338 950 50 470 425 400 Romania 101 168 310 200 380 Russia 18 185 318 320 300 Bulgaria 109 291 356 213 46 130 175 Argentina US 235 166 170 151 164 195 135 145 155 135 Uruguay 60 74 110 30 61 China

105

28

78

1.828

96

63

112

2,744

32

48

95

1,706

#### WORLD: SUNFLOWER SEED IMPORTS 2003 2004 2005 2001 2002 -2002 -2003 -2004 -2005p -2006f .....thousand tonnes..... 710 1.516 EU 868 1,002 1.442 660 525 400 Turkey 165 229 US 76 98 90 40 77 104 38 25 35 10 Mexico 15 Pakistan 0 80 136 10 Other 101 278 346 205 177 1,220 1,711 2,576 1,515 2.205 Total

p: preliminary

Canada\*

EU

Other

Total

92

52

100

1.323

f: forecast, USDA; except \* which is AAFC – Sep. 2005 Source: USDA, except \* which is Statistics Canada – Sep. 2005

#### Use

60

47

76

2.377

The majority of the oil sunflower seeds in the world are crushed after the hull is removed. The hull represents about 15% of the sunflower seed weight. Dehulled seed yields 45-50% oil and 50-55% meal. The oil is used for frying or to produce salad dressing, shortening and margarine. The mid and high oleic hybrids produce oil for specialized markets. The meal is used as a protein supplement in livestock feed and usually contains about 35% protein. The hulls are used mostly for livestock bedding. with some used as a source of fibre for cattle feed. Use of oil sunflower seed by the bird seed industry is growing. In Canada, the majority of the oilseed type seed is used by the bird seed industry.

Confectionery type sunflower seeds are used in the snack food industry as roasted sunflower seeds and dehulled

for use in snack food and baking. Sunflower seeds are high in protein, calcium, phosphorous, iron, potassium, and vitamin E. The sunflower seed snacks are usually lightly coated in salt or spices. Some confectionery sunflower seeds are also used for bird seed.

Less frequently, sunflower seeds are used for cattle feed. Usually damaged seed is used, but good quality seed is sometimes used in dairy cattle rations.

Canadian domestic use, which includes food, feed, seed, dockage and waste, has been trending upwards in line with the growth in production and domestic processing. Since 1995, sunflower seeds have not been crushed in Canada, but the crush use has been replaced by increased processing of confectionery sunflower seed and increased use for bird seed. The markets for in-shell snack food, dehulled snack food, baking and bird seed have increased significantly.

#### **Exports**

The majority of Canadian sunflower seeds exports are to the US, with the balance going mostly to Europe, Latin America, the Middle East and northern Africa. Exports to the US are both oilseed and confectionery types, while exports to other parts of the world are mainly the confectionery type. In addition to the seed, prepackaged snack food, dehulled sunflower seed and bird seed are also exported.

# Prices

In general, Canadian sunflower seed prices follow US prices adjusted by exchange rates. Oilseed sunflower prices are affected by the supply and demand factors for vegetable oil and protein meal. Confectionery sunflower seed prices depend on supply and demand conditions in the confectionery market. Bird seed sunflower prices mostly follow the prices of the oilseed type. Top grade prices of both confectionery and oilseed types increased in 2004-2005, as compared to 2003-2004, with the sharpest increase for the confectionery type.

In general, the top grade seed available was carried over from 2003-2004, as the quality of the 2004-2005 seed was damaged by wet weather, frost and disease, especially for the confectionery type.

# OUTLOOK: 2005-2006

#### World

Total world sunflower seed production and supply are forecast to increase by 6% to 27.4 Mt and 29.0 Mt, respectively. Total use is expected to increase due to the higher supply and stronger demand, and carry-out stocks are forecast to increase only slightly, with the stocks-to-use ratio remaining at 6%.

#### **United States**

US sunflower seed production is forecast to increase by 65% to 1.53 Mt, because of an increase in seeded area, lower abandonment and higher yields. Total supply is forecast to increase by 49% to 1.62 Mt, due to lower carry-in stocks. Oil sunflower seed production is forecast to increase by 58% to 1.26 Mt and supply to increase by 43% to 1.32 Mt. Confectionery sunflower seed production is forecast to

double to 274,000 t and supply to increase by 83% to 299,000 t.

#### Canada

Canadian sunflower seed production is forecast to more than double to 106,000 tonnes (t) due to an increase in seeded area, lower abandonment and higher yields. Average quality is expected to return to normal. Oilseed type production is forecast to nearly double to 32,000 t, while confectionery type production is forecast to more than double to 74,000 t. Total supply is forecast to grow by 35% to 154,000 t, due to lower carry-in stocks. Exports and domestic use are expected to increase, due to higher supply and strong demand. Carry-out stocks are forecast to increase to 20,000 t, with a stocks-to-use ratio of 15%.

crop ye	July ear	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2008 -2006
Seeded Area (kha	1)	73	100	119	87	98
Harvested Area (k	(ha)	67	95	115	59	81
Yield (t/ha)		1.55	1.65	1.30	0.92	1.3
				thousand t	tonnes	
Carry-in stocks  Production:		46	22	35	25	18
Confectionery		80	110	82	35	74
Oilseed		_24	47	_68	<u>19</u>	_32
Total Production		104	157	150	54	100
Imports		29	21	16	35	30
Total Supply		179	200	201	114	154
Exports:						
US		77	91	84	27	50
Europe		4	3	4	1	:
Central and So Middle East ar		4 6	3 6	3	3 1	
Asia and Oceania		1	2	1	0	4
Total Exports		92	105	96	32	60
Total Domestic Use		65	60	80	64	74
Total Use		157	165	176	96	134
Carry-out Stocks		22	35	25	18	20
Stocks-to-use ratio (%)		14%	21%	14%	19%	15%
Harvested Area (k	ac)	166	235	284	146	200
Yield (lb/ac)		1,385	1,474	1,164	817	1,169
Average producer						
Dilseed	\$/t	342	419	331	375	331
	\$/lb	15.5	19.0	15.0	17.0	15.0
Confectionery	\$/t \$/lb	375 17.0	463 21.0	375 17.0	661 30.0	419 19.0

<sup>\*</sup> Manitoba, No.1 Canada grade

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, September 2005

Source: Statistics Canada and AAFC

#### Total Canada and United States

Oil sunflower seed production is forecast to increase by 58% to 1.29 Mt and supply to increase by 42% to 1.36 Mt. Confectionery sunflower seed production is forecast to more than double to 348,000 t and supply to increase by 80% to 383,000 t.

#### Prices

For both types, the average Canadian price is forecast to decrease from 2004-2005 due to higher supply.

## **OUTLOOK: CANADA LONGER TERM**

Production of confectionery sunflower seed is expected to grow moderately in line with the growth in demand. Sunflower seed is

considered to be healthy food and the industry has been developing new products, such as spreads and snacks made from sunflower seed kernels, which are expected to increase demand.

Oil sunflower seed production is also expected to grow, but the rate of increase will depend on the price of vegetable oil as well as the growth in demand for bird seed. An additional factor is the growth in demand for NuSun. A continuing strong increase in demand for NuSun oil and attractive prices could result in a faster increase in Canadian oil sunflower seed production and possibly a return to sunflower seed crushing in Canada.

The demand for NuSun oil is expected to continue growing especially in the snack food market and the fast food industry, as well as in the salad and home use markets. The trend to labeling regulations which list the amount of trans fatty acids will contribute to the growth in demand.

Research is underway to develop hybrids that are tolerant to *sclerotinia*, the most devastating disease of sunflowers. Sclerotinia tolerant hybrids would decrease the risk of producing sunflower seed and improve producers' financial returns.

For periodic updates on the situation and outlook for sunflower seed, visit the Market Analysis Division Website for "Canada: Pulse and Special Crops Situation and Outlook."

For more information, contact:

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Phone: (204) 983-8972
E-mail: skrypetzs@agr.gc.ca

# UNITED STATES AND CANADA: TOTAL OIL SUNFLOWER SEED

SU	PPLY AND	DISPOS	SITION		
	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
		tho	usand tonn	es	
Carry-in stocks Production:	91	52	168	140	68
United States Canada Total Production	1,272 <u>24</u> <b>1,296</b>	937 <u>47</u> <b>984</b>	1,025 68 <b>1,093</b>	799 <u>19</u> <b>818</b>	1,260 <u>32</u> <b>1,292</b>
Total Supply	1,387	1,036	1,261	958	1,360
Total Use	1,335	868	1,121	890	1,250
Carry-out Stocks	52	168	140	68	110
Stocks-to-use ratio (%)	4%	19%	12%	9%	9%

# UNITED STATES AND CANADA: TOTAL CONFECTIONERY SUNFLOWER SEED SUPPLY AND DISPOSITION

	2001 -2002	2002 -2003	2003 -2004	2004 -2005p	2005 -2006f
		tho	usand tonr	nes	
Carry-in stocks Production:	111	79	66	48	35
United States Canada	279 <u>80</u>	175 <u>110</u>	184 <u>82</u>	130 _ <u>35</u>	274 _74
Total Production	359	285	266	165	74 348
Total Supply	470	364	332	213	383
Total Use	391	298	284	178	314
Carry-out Stocks	79	66	48	35	69
Stocks-to-use ratio (%)	20%	22%	17%	20%	22%

Excludes imports as US imports are mainly from Canada and Canadian imports are mainly from the US.

p: preliminary

f: forecast, USDA and AAFC - September 2005

Source: USDA, Statistics Canada and AAFC - September 2005

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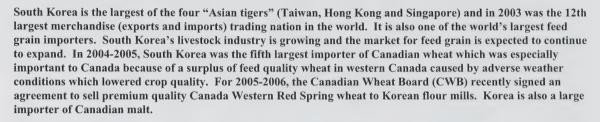
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# Bi-weekly Bulletin

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# **SOUTH KOREA**



In July 2005, Canada formally announced the launch of bilateral free trade negotiations. A Free Trade Agreement (FTA) which would enhance Canada's important bilateral economic relationship with South Korea would also strengthen our presence in the dynamic northeast Asian region. This issue of the Bi-weekly Bulletin examines South Korea's agriculture industry and the potential for increased trade with Canada.

# BACKGROUND

The Asia-Pacific Region is Canada's second largest trading partner. It accounted for about 5% of trade in 2004. Within the Pacific Rim countries, South Korea ranked as Canada's third largest trading partner of the region behind China and Japan. In 2003, South Korea accounted for 11% of Canada's exports to this area. Canada's major competitors for the South Korean agri-food import market are the United States (US), China, Japan, the European Union (EU) and Australia.

In 2005, the population of South Korea is about 48 million (M) with a land mass of 100,000 square kilometres but only 20% is arable. The major crops grown are rice, barley, corn, soybeans, white and sweet potatoes, fruits and vegetables. South Korea depends on imports for 60-70% its food and feed needs. This has increased from about 50% in 1990 and 40% in 1980.

According to The World Factbook, South Korea's Gross Domestic Product (GDP) was US\$925 billion (G) (2004 estimate), the world's 16th largest economy. In comparison, Canada's GDP was US\$1.023 trillion, the 13th largest economy in the world. GDP per capita in 2004 was US\$31,500 for Canada and US\$19,200 for South Korea.

In 2004, two-way merchandise trade was approximately CAN\$8.1G (Canada exported CAN\$2.3G and imported CAN\$5.8G) and two-way direct investment was over CAN\$1G (Canadian direct investment in Korea was CAN\$686M). The excess of Canadian imports over exports has created a trade deficit of CAN\$3.5G. In 2003, two-way trade in services was CAN\$889M (Canada exported CAN\$595M and imported CAN\$294M).

Canada's interest in Korea lies in three main areas: tapping into the value chains of globally competitive production and supply from Korean corporations; selling raw materials and key competitive technologies and products; and, employing Korea as a strategic base to establish an export and manufacturing presence in Northeast Asia. Current and potential

export growth exists in many sectors. including; wood pulp, mineral fuels, metals, electrical machinery, shellfish and a wide variety of agricultural products. Korean exports to Canada cover a broad range of sectors. dominated by motor vehicles and auto parts, electrical machinery, computers, rubber, and steel. In 2004, 1.74% of Canada's imports came from South Korea and 0.57% of Canada's exports went to South Korea.

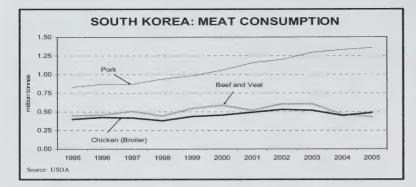
# **AGRICULTURE**

# Trade

In 2004, South Korea was the world's 9th largest exporter (total trade) and 13th largest importing country.

The seven main suppliers to South Korea are: the US. Australia, Malaysia, New Zealand, Canada, EU and China. In 2004, it imported US\$10.5G in agricultural goods, which accounted for 4.7% of its total imports. Its agriculture exports were US\$1.7G. South Korea imported US\$14.7G of agricultural, forestry and fishery products in 2004, a 9% increase from 2003.





In 2004, Canada exported CAN\$244.3M of agri-food products to South Korea, with wheat accounting for 31% and pork 13%. Canada imported CAN\$42M of agri-food products from South Korea, with pasta accounting for 34%.

# Industrial Structure

The number of people employed in the agriculture, forestry, and fishery sectors has declined from about 60% in 1965 to less than 10% currently. Although agriculture only accounts for 3.6% of GDP, it accounts for 8.8% of employment. Since the 1960's, South Korea has been a large net importer of agriculture products, mostly consisting of: raw materials to support the manufacture of clothing and shoes for exports, wheat for food use and feed for livestock.

# **Meat Consumption**

Asia-Pacific countries are generally moving towards a more western style diet. The demand for more variety, food-away-from-home and pre-packed convenience foods has increased significantly. This is due to increasing affluence, more women in the workforce, and a younger generation which is well-traveled and has acquired a taste for different types of food.

The demand for meat and poultry products in South Korea has increased significantly over the past decade in response to higher per capita income. However, after trending upward until 2003, consumption of beef and veal has recently declined. With the ban on US and Canadian beef due to Bovine Spongiform Encephalopathy (BSE), imports fell in 2004, causing beef consumption to decrease. With this ban, imported beef prices have risen, and consumers are switching to pork and poultry. Domestic beef prices have fallen somewhat, but still are roughly five times the imported beef price. Chicken consumption has remained constant while pork consumption has been increasing. Poultry consumption has recovered from the temporary, but dramatic decline in 2004 due to avian influenza concerns.

## **Livestock Production**

The limited amount of land for agriculture production constrains the expansion of the livestock industry. While hog and dairy cow numbers continue to decrease, beef cattle numbers are increasing, and chicken inventories have

remained relatively stable.

# SOUTH KOREA: LIVESTOCK INVENTORIES

	30	o i i i ko	INLA. LIVES	OCK IIV	LIVIORIES
		Swine	Dairy Cows	Beef Cows	Chickens*
			thousand head	l	thousand birds
	2002	8,879	545	1,423	104,326
	2003	9,149	535	1,426	99,263
ĺ	2004	9,046	508	1,624	97,631
	2005	8,845	492	1,770	101,190

\* includes Layer and Broiler Source: USDA

# **Poultry**

The production of layer and broiler chickens is expected to increase due to strong demand for poultry products and low compound feed prices in the poultry sector. South Korea currently uses imported chicken meat at restaurants and fast food chains. With the demand for poultry products on the rise, this will lead to a production increase in both layer and broiler chickens. Chicken farms have been evolving towards larger, more efficient farms due to increasing foreign competition.

# **Beef and Dairy**

The majority of the South Korean cattle herd is made up by native *Hanwoo* cattle which account for 70% of domestically raised beef while *Holstein* dairy cows make up the rest. Dairy cattle numbers are decreasing due to overproduction of milk and a herd reduction program. The typical herd size is usually between 1-4 head. However, the increase in numbers of beef cattle is expected to be reversed if Korea re-opens its border to US beef.

In 2003, South Korea banned imports of beef and dairy products from Canada and the US when BSE was discovered. Prior to this ban, South Korea was Canada's fourth largest beef importer.

# Hogs

South Korea's hog industry was hit with swine fever and foot-and-mouth disease in 2000. Many countries have banned pork imports from South Korea due to these diseases.

# SOUTH KOREA: WHEAT IMPORTS MARKET SHARE BY SOURCE

141	AITITE	OHAIL	DI 00	SILOL	
	2000	2001	2002	2003	2004
			percen	t	
US	45	43	39	43	41
Australia	38	30	31	28	38
China	-	7	11	15	9
Canada	8	9	4	5	5
India	-	7	5	3	4
Ukraine	2	5	11	4	2

Note: Wheat Includes Durum; Market Shares may not total 100 due to rounding

Source: Global Trade Atlas

The Korean Government recently announced a mandatory registration for hogs. Regulations require that hog farmers register their operations with the municipal government. Farmers must demonstrate that they have a minimum amount of space per animal

and agree to attend extension classes on environmentally friendly agriculture once a year. Because of this regulation, inventories of hogs continued to decrease in the market year 2004-2005.

SOUTH KOREA:	WHEAT	SUPPL	Y AND	DISPOS	ITION	
crop year July-June	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006
Harvested Area (kha)	1	1	2 thousan	2 d tonnes	3	3
Carry-in Stocks	1,050	1,050	1,100	a tonnes 985	958	943
Production	2	3	6	10	10	10
Imports Total Supply	3,127 <b>4,179</b>	3,979 <b>5,032</b>	4,052 <b>5,158</b>	3,434 <b>4,429</b>	3,700 <b>4,668</b>	3,700 <b>4,653</b>
Exports	128	122	123	131	125	125
Feed Other Domestic Consumption	689 2,312	1,497 2,313	1,670	920	1,200	1,200
Total Use	3,129	3,932	2,380 <b>4,173</b>	2,420 <b>3,471</b>	2,400 <b>3,725</b>	2,400 <b>3,72</b> 5
Carry out Stocks	1,050	1,100	985	958	943	928
Stocks-to-use ratio (%)	34	28	24	28	25	25
SOUTH KOREA	CORN	SUPPLY	AND D	ISPOSI	TION	
crop year October-September	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005
Harvested Area (kha)	16	14	17	17	18	19
			.thousand		•••••	
Carry-in Stocks Production	1,038 64	1,229 57	1,172 73	1,285 70	1,428 78	1,006 80
Imports	8,743	8,621	8,786	8,783	8,300	8,500
Total Supply	9,845	9,907	10,031	10,138	9,806	9,586
Exports	-		-			
Feed Other Domestic Consumption	6,460 2,156	6,584 2,151	6,569 2,177	6,602 2,108	6,700 2,100	6,800 2,100
Total Use	8,616	8,735	8,746	8,710	8,800	8,900
Carry out Stocks	1,229	1,172	1,285	1,428	1,006	686
Stocks-to-use ratio (%)	14	13	15	16	11	8
SOUTH KOREA:	BARLEY	SUPPL	Y AND	DISPOS	ITION	
crop year October-September	2000 -2001	2001 -2002	2002 -2003	2003 -2004	2004 -2005	2005 -2006
Harvested Area (kha)	68	91	79	61	70	70
			.thousand	tonnes		
Carry-in Stocks	-	-	-	-	-	
Production	229	383	300	220	260	260
Imports Total Supply	85 <b>314</b>	102 485	65 <b>365</b>	67 <b>287</b>	100 <b>360</b>	100 <b>360</b>
Exports	-	-	-		-	
Feed	5	30	30	30	30	30
Other Domestic Consumption	309	455	335	257	330	330
Total Use	314	485	365	287	360	360
Carry out Stocks	-	-	-	-	-	,
Stocks-to-use ratio (%)	0	0	0	0	0	C
Source: USDA, PSD Official Statis	stics					

# Rice

Rice is South Korea's largest

agriculture commodity produced. In 2004-2005, South Korea production of milled rice was 5 million tonnes (Mt) and rough rice was 6.7 Mt. Since 2000, area harvested has been decreasing, but is expected to increase in the 2005-2006 crop year. In 2004, imports were to be 4% of domestic consumption. These imports were not allowed to go directly to consumers but had to be channelled into the processing industry. In 2005, Korea modified its rice tariff quota import commitments in the World Trade Organization (WTO) such that the amount of imports at the lower in-quota tariffs will increase over the next ten years to 8% of domestic consumption and of these imports 10%, rising to 30% could go into the retail sector. There are also some country guotas within the import amount. Rice imports have been increasing over the past five years from 95,000 tonnes (t) in 2000-2001 to 220,000 t in 2004-2005. Imported rice is steadily making up an increasing percentage of total consumption. At the same time, per capita rice consumption has decreased to 82 kilograms (kg) in 2004 from 120 kg in 1990. The decrease in rice consumption is due to an increase in consumption of instant food, processed meals and rice substitutes, including bread and noodles and children eating more fast food.

# **Cereal Grain**

In 1994, almost 20% of Canada's total exports to South Korea consisted of cereal grains (wheat, oats, and rye). Ten years later, grains have dropped to 2%, due to increased competition from Australia, China and Ukraine. At the same time, the proportion of grains and other concentrates in the *Hanwoo* cattle feed rations is increasing, and the scale of feedlots, fattening purchased calves and culling of calves is growing.

# Wheat

South Korea produces virtually no wheat. For 2004-2005, it imported 3.7 Mt of wheat, 60/40 for food/feed use. Imported milling wheat is used

for snacks, cakes, bread and noodles. Since feed wheat prices are expected to be attractive compared to corn prices, it is projected that feed wheat imports will increase in 2005-2006.

The export market is dominated by Australia and the US, at about 40% each, in 2004. Australian Soft White wheat is a low-protein wheat preferred for noodle production. Almost half of the imports from the US are also a soft white wheat, which is not a major class produced in Canada. Canada has not been, and is not expected to be, a dominant player in the market for milling wheat but South Korea is expected to continue to be an important market for Canadian spring wheat. The CWB has signed an agreement to sell 120 thousand tonnes (kt) of premium quality Canada Western Red Spring wheat to the Korean Flour Mills Industrial Association (KFIA) for delivery between November 1, 2005 and October 31, 2006. This is the first formal signed agreement between the CWB and KFIA.

South Korea has often been a market for Canadian feed wheat in years when, due to poor growing conditions, Canadian supplies of low quality wheat have been in surplus. Feed wheat exports from Canada increased significantly in 2004-2005.

Over the next ten years, the world wheat trade is projected by the United States Department of Agriculture (USDA) to increase by about 15% of which the Asia-Pacific region is expected to account for nearly 50%. Canada's ability to capture an increased share of this growing market will depend on the availability of the types of wheat demanded by this market. The new class of hard white spring wheat being produced in Canada is reported to have good noodle-making characteristics, and may help position Canada to increase its market share in the Asian noodle market.

# **Coarse Grains**

Korean coarse grain production is quite small, and consists mainly of barley and corn. The quantity of coarse grains that South Korea imports has increased slightly over the past five vears.

Corn is the major feed grain, with very limited domestic production averaging about 75,000 t. Consumption of corn for livestock feed has averaged 6.7 Mt over the past 5 years, and has increased from under 2 Mt in the late 1970s to about 7 Mt in 2005. Compound feed production has grown in the last couple of years. Dairy cattle numbers have decreased, but production of compound feed for Hanwoo cattle and poultry is expected to increase, due to the ban on imports of Canadian and US beef. Corn imports are expected to remain stable at 8.5-9.0 Mt, with the US. China and Brazil the main competitors for the South Korean market. Small quantities of rve are also imported for feed. In 2004-2005, Canada exported 3,304 t of rye to South Korea.

Barley's prominence in South Korean agriculture is due to its close historical relationship with rice. In production, barley is double cropped with rice during the short winter season. In consumption, pearled barley is used as an affordable rice extender: kernels are split, rolled and blended with the more expensive rice to reduce the cost of the product. Barley production averages about 0.25 Mt, most of which is used for human food. The largest exporter of malt (not roasted) barley to South Korea is Australia.

#### Malt

In 2004, Canada exported almost 22 kt of malt to South Korea. South Korea was Canada's fifth largest market for this product.

Beer consumption in South Korea increased by 2.9% per year over the 1998-2003 period to 27.2 million hectolitres. Per capita beer consumption was about 45 litres (L) in 2003, slightly higher than Japan but low compared to about 84 L in the US.

# Oilseeds and products

Over the next 3 to 5 years, the South Korean oilseed market is expected to grow at a rate of 3-5% a year. The import market is dominated by soybeans, with virtually no canola or canola oil imported.

## Sovbeans

South Korea relies almost completely on oilseed imports. Soybean area and production levels are expected to remain small and stable in South Korea. Currently 85% of soybeans that are manufactured into soy products come from the US.

In 2002, the government initiated a rice area reduction program which included a favourable government purchase price for soybeans that are grown on former rice paddies. In the marketing year 2004-2005, soybean area increased to 85.3 thousand hectares (kha), by 6% from last year. It is projected that in 2005-2006, soybean area will increase to about 86.5 kha.

Total soybean imports are expected to increase to 1.6 Mt in 2005-2006 from 1.5 Mt in 2004-2005. The growth of imports has been due to the improving financial environment in the crushing industry. Over 80% of imported soybeans are processed into meal and oil and 20% is used by the food-processing sector. The Shin Dong Bang Corporation is building a new vegetable oil refinery which will have the capacity to refine 150 t per day of crude soybean oil and is expected to open in the second half of 2005.

## Sovmeal

Production of soymeal is expected to gradually increase in both 2004-2005 and 2005-2006. This is due to an anticipated increased demand from the feed industry and improved crushing margins. It is forecast that imports of soymeal will be 1.40 Mt in the 2005-2006 market year, which is up from 1.35 Mt in 2004-2005. Since 1999-2000, soymeal extraction rates have decreased to 75% from 79% because crushers have increased the production of dehulled soybean meal.

# **Pulse Crops**

Pulse Canada has targeted South Korea as a market for feed peas. In December 2003, South Korea reduced the import tariff rate from 27% to 2% on a tariff rate quota (TRQ) of 160 kt for feed peas. In February 2004, the TRQ was increased to 450 kt but was reduced to 105 kt in 2005.

Currently, Canada is not a large exporter of pulse crops to South Korea, but there is an opportunity to export more feed peas, since feed peas are competitive with lupins and other feed ingredients.

Last year, Canada exported 1 kt of feed peas to South Korea and only 270 t made it through inspection. The rest was rejected, due to South Korean inspectors finding some straw in the peas, which they felt could be a carrier for Hessian flies. Currently the National Quarantine Services in South Korea and the Canadian Food Inspection Agency are working on a fumigating protocol. Until this protocol is accepted, exporters will be hesitant to sell feed peas to South Korea for fear of having it rejected.

In 2003, Canada exported 2,440 t of beans and 609 t of peas to South Korea and in 2004, 2,060 t of beans, 172 t of lentils and 1,552 t of peas were exported. For 2005-2006 it is forecast that Canada's exports of beans and lentils will be higher than 2004-2005 levels. Canada exports broad beans and fababeans to South Korea.

# POLICY ENVIRONMENT

South Korea has one of the most protected agriculture economies in the world. The government's trade policies have imposed strong import barriers and have strongly supported farm prices and production of certain commodities. Producers are supported by high prices resulting from government purchases and high tariffs, import quotas and minimum market access agreements that protect domestic producers from import competition. Non-governmental organizations and consumer groups play an influential role in government farm policy.

			RT ESTIM		
	1999	2000	2001	2002	2003
	per	cent of value	ue of gross	farm receip	ots
Australia	5.35	4.33	3.41	4.21	4.07
US	25.62	22.16	22.95	18.94	17.98
Canada	17.90	18.61	17.11	19.57	21.27
EU 15	39.67	34.44	33.86	35.16	37.36
Japan	60.39	60.15	59.14	57.26	57.63
South Korea	65.84	66.73	62.80	68.61	60.48
OECD Average	35.64	32.45	30.72	31.21	31.71
Source: OECD					

**Domestic Policy** 

South Korean agricultural policy has two major goals, which are self-sufficiency and parity between farm and urban household incomes. To achieve these goals, the government uses strong producer price incentives and import barriers. Domestic production of rice, barley, corn, soybeans and tobacco are subsidized, with import barriers to protect rice, barley, vegetable, fruit and livestock farming. South Korea does not currently provide export subsidies for agriculture.

Rice is central to South Korea's agricultural policy, with the government affecting prices and producer income by purchasing a large amount of total rice production. Prior the Uruguay Round Agreement on Agriculture (URAA), the government of South Korea promoted a policy of self-sufficiency in rice designed to increase production and reduce consumption. Producer prices were supported by minimizing imports

of rice. Consumption of rice was reduced by making it mandatory to blend barley and wheat with rice. Most processing uses of rice were forbidden. Between the years 1990 and 1997, the average amount of rice purchased was 26%. This comes at a high cost to the budget and taxpayers. Since 1995, South

Korea's Aggregate
Measure of Support
commitment to the WTO,
has limited these
subsidies and
government rice
purchases dropped to
17% of year 2000
production.

**Support Programs** 

In South Korea, support programs that are linked to either current outputs or inputs are above 90%. The producer support

estimate (PSE) is at 63% versus the 30% average of the OECD in the period 2002-2004. The PSE as a percent of the gross value of farm receipts averaged about 60% in South Korea, slightly higher than Japan, but significantly higher than Canada and the US which averaged 21% and 18%, respectively.

South Korea's PSE increased to US\$19.8G in 2004 from \$17.3G in 2003. The majority of the PSE subsidies were government purchases of mandatory import quotas on key goods such as rice. This prevented the opening up of its market fully to outside competition. Direct support for farmers accounted for about 10% of the PSE. The PSE for rice is 76% and 89% for beans. With government programs supporting producers, the consumer support estimate is always negative. This represents an implicit tax on consumers.

# SOUTH KOREA: ADJUSTMENT TARIFF FOR 2005 CROP YEAR

FUR 20	US CROP Y	EAR	
	General Tariff	Quota Ta	ariff Rate
Commodity	(percent) 1/	2004	2005
Wheat for feed	3	0	0
Wheat for milling	3	1	1
Malting Barley	30	15	15
Unhulled barley for feed	5	2	2
Maize for feed	5(3) 2/	0	0
Maize for process	5(3) 2/	1	1
Malt	30	15	10
Soybeans	5(3) 2/	0	0
44			

<sup>1/</sup> Basic Tariff Rate

<sup>&</sup>lt;sup>2'</sup> The number in parentheses is a temporary rate superseding the listed base rate. Source: USDA-Foreign Agricultural Service

## **TRADE**

South Korea has a strategic interest in multilateralism to offset its dependency on immediate neighbours, i.e. China and Japan. South Korea became a member of the WTO in 1995 and a member of the Organization for Economic Co-operation and Development (OECD) in 1996. South Korea has a "developing nation" status within the WTO. Tariff rates of 665% on imports of rice, 342% for barley and 346% for corn are currently in place. The government fears that the domestic farming industry could collapse if its markets were opened to lower priced imports.

#### **Tariffs**

Tariffs vary from product to product and tend to be higher for products that can displace domestic production and lower for products which are not produced locally in significant volumes. To keep the livestock and flour milling sectors in operation, South Korea has to import large quantities of wheat, feed grains and soybeans. In general, tariffs are higher for basic commodity products while processed; consumeroriented products are subject to lower tariffs.

South Korea's basic position on the Doha Development Agenda (DDA) is to gradually lower agricultural tariffs and subsidies. In exchange, Korea would like the global community to be more flexible in expanding the scope of "sensitive and special" products. Rice is considered a sensitive product.

South Korea imposes tariff rates in the range of 30% to 100% on many agriculture products plus a flat 10% value added tax that it imposes on all imports. There are TRQ which provide minimal access on certain products but the rate for over quota quantities makes the cost of imports prohibitive. The over-quota tariff rate for feed barley it is 327.6% and malting barley is 534%. South Korea also has discriminatory tariffs. The tariff on soybeans is 5% but 20% for canola. There are many markets in Asia that apply much higher tariffs to **dried peas** 

for livestock feed than for competing products like soybean meal and corn meal. South Korea tends to apply higher tariffs on more value-added products. Since it is more cost effective to import soybeans and crush them, this leads to a lost opportunity of approximately \$70M for the Canadian industry.

Trade Agreements with South Korea Korea currently has an FTA with each of Chile, Singapore and the European Free Trade Association (comprising of Iceland, Norway, Liechtenstein and Switzerland). South Korea is currently negotiating bilateral and FTA agreements with: Israel, US, China, Association of Southeast Asian Nations, Japan, Brazil, India, Malaysia, and Philippines. The most important trilateral agreement is with Japan and China

In January and March 2005, Canada and South Korea held preliminary exploratory discussions on the possibility of an FTA. Canada and South Korea held the first round of FTA negotiations on July 28, 2005. with a second round scheduled for the last week of September, 2005. Canada is seeking a comprehensive FTA, which has the potential to deliver significant commercial benefits across a wide range of the Canadian economy - from agriculture to hightech services to investment. In addition to increasing bilateral trade and investment, an FTA with South Korea would serve as a "gateway" into the dynamic Northeast Asian region.

South Korea is hosting the Asia-Pacific Economic Corporation (APEC) conference in 2005. There is a series of Ministerial meetings throughout the year, cumulating in an APEC Heads of Government conference in November.

# Trade Potential for Canada

Expansion of the livestock industry in South Korea will require increased imports of feed. Canada could look at increasing soymeal exports and try to get canola meal into the market.

Higher beer consumption is also expected to lead to increased demand for malt and/or malting barley. The agreement between the CWB and KFIA could lead to further contracts to export premium quality wheat to South Korea.

An FTA will not affect pea exports at the present time due to the feed peas that were rejected. Once Canada and South Korea have reached an agreement on a fumigating protocol, feed pea exports may increase. Bean exports have been increasing over the past years, and it is expected that this trend will continue.

This article was written by Rachelle Hollman, a former Junior Market Analyst with the Market Analysis Division.

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# B. CASH PRICES AND REPLACEMENT VALUES

**PRAIRIE GRAINS** 

August 22, 2005

	Selected Points	Price Basis		This week 22-Aug-05	Last week 8-Aug-05	Month ago 25-Jul-05	Year ago 23-Aug-0
-rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	107.00	108.00	109.00	136.80
	(CBOT)		Oat	149.50	155.25	169.00	141.75
	(Lethbridge)		Barley	104.00	105.00	112.50	105.00
0:	Bayport, ON (1)	In-store	Wheat	130.61	131.61	132.61	160.41
			Oat	N/A	N/A	N/A	N/A
			Barley	131.39	132.39	139.89	
	Montreal, QC (1)	In-store	Wheat	135.03	136.03	137.03	132.39 164.83
			Oat	N/A	N/A	N/A	N/A
			Barley	136.31	137.31	144.81	137.31
	Moncton, NB	Truck via Halifax	Wheat	157.25	158.25	159.25	187.05
			Oat	N/A	N/A	N/A	
			Barley	160.50	161.50	169.00	N/A 161.50
	Truro, NS	Truck via Halifax	Wheat	151.22	152.22	153.22	181.02
			Oat	N/A	N/A	N/A	N/A
			Barley	158.00	159.00	166.50	
	Halifax, NS (1)	In-store	Wheat	142.28	143.28	144.28	159.00
			Oat	N/A	N/A	N/A	172.08
			Barley	144.30	145.30	152.80	N/A
	Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	206.63	207.63	145.30
			Oat	N/A	N/A	N/A	235.43
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A N/A	N/A
			Oat	N/A	N/A		N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A		N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley		N/A	N/A	N/A
٨	Montreal, QC	Track	Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
N	Moncton, NB	Track	Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track		N/A	N/A	N/A	N/A
T	ruro, NS	Track	Barley Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
S	tephenville, NL	Truck via Cyuney	Wheat	N/A	N/A	N/A	N/A
Ī			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
_			Balley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month ago	Veen
'n				22-Aug-05	8-Aug-05	25-Jul-05	Year ago
m:	US Lake Port	On Board Vessel		98.09	100.06		23-Aug-04
		In-store		117.13	119.10	122.89 141.93	130.40
m:	Chicago (IL)	Track		99.04	101.00		149.44
-		Track		127.90		123.86	119.16
		Track		109.27	129.86	152.72	148.02
		Track		133.14	110.30	122.08	145.18
				133.14	134.17	145.95	169.05

Soyinear 46% Protein					
From: Hamilton, ON		283.07	224.54	050.70	
To: Montreal, QC	Tuesda			250.72	381.40
	Track	307.40	248.87	275.05	405.73
Moncton, NB	Track	326.15			
Truro, NS			267.62	293.80	424.48
11010, NS	Track	329.37	270.84	297.02	427.70
Stephenville, NL	Track / Truck via Sydney				
	Track Track via Syuffey	378.00	319.47	345.65	476.33

Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

MEAL MEAL ANIMAL GLUTEN GLUTEN FEED DEHY 105.00 106.00 140.00 150.00 140.00 150.00 145.00 145.00 175.00 145.00 175.00	TOTAL TOTAL					10000	1000							August 22, 2000	200		
NA 1154 00 140 00 283 00 158 39 105 00 460 00 460 00 100 100 1175 00 130 50 150 100 100 100 100 125 00 137 00 130 100 125 00 135		(1) HEAT		BARLEY		PRICE	SOYBEAN	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL		GLUTEN	FEED	DEHY	FEATHER
NA   195 00   137 50   205 50   167 00   140 00   275 00   455 0		29.00		134.00	1		293.00	159.39	105.00		850.00	460.00					415.00
MA   105.00   125.00   293.00   140.00   975.00   485.00   116.10   116.10   118.00   125.00   205.50   NA   145.00   NA   495.00   116.10   116.		29.00		134.00	137.50		305.50	167.00	106.00		850.00	460.00					415.00
139 00   887 5   122 00   256 00   NA		104.00	Н	105.00	125.00		293.00			140.00	975.00	495.00					390.00
139.00 88.75 122.00 NNA 145.00 NNA 495.00 116.10 116.10 1139.00 88.75 122.00 326.50 NNA 145.00 NNA 495.00 126.00 126.50 NNA 145.00 NNA 495.00 116.10 116.10 116.10 NNA 105.25 105.00 326.50 NNA 145.00 1025.00 525.00 126.50 NNA 145.00 126.50 S20.00 126.00 126.50 NNA 105.20 S20.00 126.50 S20.00 126.50 S20.00 126.00 S20.00 S20.		104.00		105.00	125.00		301.00			140.00	975.00	495.00					390.00
139.00 108.50 105.00 NNA 145.00 NNA 465.00 1025.00 525.00 NNA 105.01 NNA 105.00 1025.00 525.00 NNA 105.01 NNA 105.02 S8 09 S9		90.25		88.75	122.00		295.50	N/A		145.00	N/A	495.00			116.10		430.00
140.00   108.50   105.00   281.50   NNA   290.00   1025.00   525.00		90.25		88.75	122.00		301.00	N/A		145.00	N/A	495.00			116.10		430.00
140 00 105 01 05 00   261.50   N/A   105.10   105.50   105.00		130.00		_	105.00		276.50	N/A		290.00	1025.00	525.00					360.00
NA 105.25		130.00	_	_	105.00		281.50	N/A		290.00	1025.00	525.00					360.00
NA   105.25   58.09   100.06	In-Store	107.00		105.13													
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205.00 118.00  205.00 118.00  118.00  118.01  115.43  115.43  110.00  123.00 NIA 460.00 425.00 114.00  123.00 NIA 460.00 425.00 114.00  124.50 115.00  125.00 140.50 114.00  125					100.06												
118.00   1	In-Store	40.00		118.00													
115.43   109.27   193.00   N/A   460.00   425.00   114.00   270.00   270.00   270.00   270.00   270.00   270.00   270.00   224.54   #N/A   23.00   24.55.00   114.00   270.0		40 00		118.00													
115.43   FOB					109 27												
100   100					115.43												
100   100						EOB				102 00	VIV	460 00	425.00	444 00		270.00	460,00
1000						200				102.00		460.00	425.00	114.00		270.00	460.00
100	+						200 002	44117		22.00	2	400.00	423.00	1		270.00	400.00
100.00   224.34 #N/A   100.00   110.0							203.07	V/14									
100.00   1	+				0000		46.477	Y/N#									
106.00	+				110.00												
150.00   140.00   145.00   144.00   145.00   1	1				106.00												
150.00   140.50   145.00   1													425.00	114.00			
150.00   140.50   145.00   1													425.00	114.00			
150.00   140.50   115.00   296.25   196.05   59.33   250.00   850.00   411.00   425.00   114.00   115.00   115.00   115.00   125.00   114.00   115.00   115.00   125.00   114.00   115.00   115.00   125.00   114.00   114.00   115.00   11									33.00				425.00	114.00			
150.00   140.50   115.00   296.25   196.05   59.33   250.00   850.00   411.00   425.00   114.00   270.00   150.00   141.00   14									43.00				425.00	114.00			
150.00   140.50   115.00   126.25   196.05   59.33   250.00   850.00   411.00   425.00   114.00   270.00   150.00   115.00   150.00   150.00   150.00   150.00   150.00   150.00   150.00   140.00   150.00   140.00   140.00   140.00   140.00   270.00   14													425.00	114.00			
150.00   140.50   115.00   296.25   196.05   59.33   250.00   850.00   411.00   425.00   114.00   270.00     150.00   141.00   115.00   FOB   299.85   212.90   60.00   250.00   850.00   411.00   425.00   114.00   270.00     149.25   124.11   149.25   124.11   149.25   124.11   149.25   124.11   149.25   124.11   129.31   129.33   129.30   129.45   12													425.00	114.00			
149.25   124.11   12.91   12.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   145.00   125.00   145		141.00	150.00	140.50	115.00		296.25	196.05		250.00	850.00	411.00	425.00	114.00		270.00	410.00
149,25   124,11   149,25   124,11   149,25   124,11   149,25   124,11   149,25   129,03   289,37   121,03   106,48   200,50   2		141.00	150.00	141.00	115.00	FOB	299.85	212.90	_	250.00	850.00	411.00	425.00	114.00		270.00	410.00
1495 0   129 0.3   128 0	1	137.60		-	124.11												
112.91         121.03         106.48         289.37         8           112.12         117.48         108.45         300.50         8           112.14         117.48         108.45         300.50         8           10.12         15.75         304.65         227.23         8           167.20         160.29         344.19         258.86         246.25         505.00           167.20         155.99         FOB         357.48         258.86         245.05         505.00           N/A         N/A         N/A         N/A         100.00         346.10         100.00         400.00           N/A         1/A         159.50         378.00         297.50         1,00.00         4DIV/0!		138.00		_	129.03												
112.18   117.48   108.45   300.50   300.50   37.50		118.07		_	106.48		289.37										
N/A         160.68         125.75         304.86         207.23           N/A         160.96         129.40         328.22         224.53         8           N/A         167.20         160.29         344.19         258.86         246.25         505.00           N/A         N/A         N/A         N/A         167.20         155.99         FOB         357.48         258.86         245.05         505.00           N/A         N/A         N/A         100.00         346.10         297.50         1,100.00         #DIV/OI           N/A         N/A         159.50         378.00         297.50         1,00.00         #DIV/OI		118.18		117.48	108.45		300.50										
N/A         160.96         129.40         328.22         224.53           167.20         160.29         344.19         258.86         246.25         505.00           N/A         N/A         N/A         167.20         155.99         FOB         357.48         258.86         245.05         505.00           N/A         N/A         N/A         100.00         346.10         297.50         1,100.00         #DIV/0!           N/A         159.50         378.00         297.50         1,00.00         #DIV/0!		143.20		160.68	125.75		304.86	207.23									
167.20   160.29   344.19   258.86   246.25   505.00		143.33		-	129.40		328.22	224.53									
N/A         N/A <td>,</td> <td>173.43</td> <td></td> <td>⊢</td> <td>160.29</td> <td></td> <td>344.19</td> <td>258.86</td> <td></td> <td>246.25</td> <td></td> <td>505.00</td> <td></td> <td></td> <td></td> <td></td> <td>460.00</td>	,	173.43		⊢	160.29		344.19	258.86		246.25		505.00					460.00
N/A         N/A <td></td> <td>170.43</td> <td></td> <td>⊢</td> <td>155.99</td> <td>FOB</td> <td>357.48</td> <td>258.86</td> <td></td> <td>245.05</td> <td></td> <td>505.00</td> <td></td> <td></td> <td></td> <td></td> <td>445.00</td>		170.43		⊢	155.99	FOB	357.48	258.86		245.05		505.00					445.00
N/A N/A 162.00 346.10 297.50 1.100.00 N/A N/A 169.50 378.00 297.50 1.100.00		N/A		H	N/A												
N/A N/A 162.00 346.10 297.50 1.100.00 N/A N/A 159.50 378.00 297.50 1.100.00		N/A	1	N/A	N/A												
N/A N/A 159.50 378.00 297.50 1,100.00		N/A			162.00		346.10		297.50		1,100.00	#DIV/0i					
		N/A		Г	159.50		378.00		297.50		1,100.00	#DIV/0i					

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2139, closing date August 19, 2005 Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

# B. CASH PRICES AND REPLACEMENT VALUES

In-Store

Price Basis

September 6, 2005

Year ago

13-Sep-04

136.80

141.75

Month ago

8-Aug-05

108.00

155.25

n	п.	AT	ED	TE	CD	180	INS

**Selected Points** 

(CBOT)

(Lethbridge)

From: Thunder Bay(WCE) (2)

(Lethbrid	ige)	Barley	102.00	104.00	405.00	105.00
o: Bayport, ON	(1) In-store	Wheat	130.61	130.61	105.00	105.00
		Oat	N/A	N/A	131.61 N/A	
		Barley	129.39	131.39		
Montreal, QC (	1) In-store	Wheat	135.03	135.03	132.39	
		Oat	N/A	N/A	136.03	
		Barley	134.31	136.31	N/A	
Moncton, NB	Truck via Halifax	Wheat	157.25	157.25	137.31	
		Oat	N/A	N/A	158.25	
		Barley	158.50	160.50	N/A	
Truro, NS	Truck via Halifax	Wheat	151.22	151.22	161.50	
		Oat	N/A	N/A	152.22	
		Barley	156.00		N/A	
Halifax, NS (	1) In-store	Wheat	142.28	158.00 142.28	159.00	
	7	Oat	N/A		143.28	
		Barley	142.30	N/A	N/A	
Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	144.30	145.30	
	Tack via Gyalley	Oat	N/A	205.63	206.63	
		Barley	N/A N/A	N/A	N/A	
Melfort, SK		Wheat		N/A	N/A	
		Oat	N/A N/A	N/A	N/A	
	Track			N/A	N/A	
Bayport, ON	Track	Barley	N/A	N/A	N/A	
Bayport, Old		Wheat	N/A	N/A	N/A	N/A
	Teach	Oat	N/A	N/A	N/A	N/A
Montreal, QC	Track	Barley	N/A	N/A	N/A	N/A
Worldeal, QC		Wheat	N/A	N/A	N/A	N/A
	Teach	Oat	N/A	N/A	N/A	N/A
Moncton, NB	Track	Barley	N/A	N/A	N/A	N/A
MOTICION, NB		Wheat	N/A	N/A	N/A	N/A
	T	Oat	N/A	N/A	N/A	N/A
Trunc NC	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
	7. 1.7. 1.2.	Oat	N/A	N/A	N/A	N/A
Chamban illa All	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	160.41 NI/A 132.39 164.83 N/A 137.31 187.05 N/A 161.50 181.02 N/A 159.00 172.08 N/A 145.30 235.43 N/A
		Oat	N/A	N/A	N/A	
		Barley	N/A	N/A	N/A	
			T			
Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn			6-Sep-05	22-Aug-05	8-Aug-05	
om: US Lake Port	On Board Vessel		94.61	98.09	100.06	
: Montreal, QC (1			113.65	117.13	119.10	
om: Chicago (IL)	Track		101.62	99.04	101.00	
: Montreal, QC	Track		130.48	127.90	129.86	
om: Chatham, ON	Track		105.65	109.27	110.30	
o: Montreal, QC	Track		120.52	122.14	110.30	143.70

Wheat

Oat

This week

6-Sep-05

107.00

142.25

Last week

22-Aug-05

149.50

1.	Prices	include	ONE	month	of	storage	and	interest	charges
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Montreal, QC

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

Soymeal 48% Protein From: Hamilton, ON

n/a = not available

129.52

274.58

298.91

317.66

320.88

369.51

133.14

283.07

307.40

326.15

378.00

134.17

224.54

248.87

267.62

270.84

319.47

167.57

303.46

327.79

346.54

349.76

398.39

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Track

Track

Track

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

ELLING F	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	LK FEED	NGRE	DIENT	SAISE	LECT	ED PO	2					- 1	סטטטט	September 6, 2003	2002		
SELECTED	REFERENCE	PRICE	(1)		1		PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN GLUTEN	GLUTEN	FEED	DEHY	FEATHER
POINT	PERIOD	BASIS	WHEAT	OATS	BARLEY	135 OO	BASIS	282 00	158 00	98 00	MEAL	850.00	460.00			-		415.00
vancouver	September 0, 2005	a CL	120 00		134 00	137.00		281 00	153.00	105.00		850.00	460.00					415.00
(+)	Sentember 6 2005	FOR	N/A	1_	N/A	N/A		285.50		⊢	145.00	975.00	495.00					390.00
AR (4)	Angust 29, 2005	20	104 00		105.00	130.00		286.50			145.00	975.00	495.00					390.00
Saskatoon	September 6, 2005	FOB	90.25	1,	88.75	N/A		273.00	N/A		150.00	N/A	495.00			116.33		430.00
(4)	August 29, 2005		90.25		88.75	117.00		274.00	N/A		150.00	N/A	495.00			117.77		430.00
Winninea	September 6, 2005	FOB	131.00	140.00	109.00	A/A		262.33	N/A		290.00	1025.00	525.00					360.00
(4)(9)	August 29, 2005		131.00	-	108.00	105.00		263.00	N/A		290.00	1025.00	525.00					360.00
Thunder Bay	September 6, 2005	In-Store	107.50		102.00													
(8)	August 29, 2005		107.00	N/A	105.15													
Lake Ports	September 6, 2005	On Board				94.61												
(3)	August 29, 2005	Vessel				100.06												
Bay Ports	September 6, 2005	In-Store	140.00	205.00														
	August 29, 2005		140.00	205.00	118.00													
Chatham	September 6, 2005	Track				105.65												
	August 29, 2005					115.43					0000	A114	00 004	405.00	114 00		270.00	460.00
Toronto	September 6, 2005	N/A					FOB				193.00	Y/X	400.00	425.00	200		270.00	460.00
(2)	August 29, 2005										193.00	N/A	400.00	422.00	00.41		27.0.00	0.00
Hamilton	September 6, 2005	N/A						274.58	#N/A									
	August 29, 2005							279.65	#N/A									
Eastern	September 6, 2005	FOB				104.50												
	August 29, 2005					109.00								400	444 00			
London	September 6, 2005	FOB												425.00	114.00			
	August 29, 2005									0000				425.00	114.00			
Port Colborne	September 6, 2005	FOB								30.00				425.00	114.00			
	August 29, 2005									29.00				425.00	11100			
Cardinal	September 6, 2005	FOB												425.00	14.00			
	August 29, 2005				-				00,	00		-1	452.00	425.00	114.00		270.00	488 00
Montreal	September 6, 2005		141.00	140.00	_	115.00		297.01	193.58	55.00	260.00		453.00	425.00	114.00		270.00	410.00
(5)	August 29, 2005		141.00	150.00	_	115.00	E B	300.86	198.20	25.00	720.00	820.00	431.00	425.00	14.00		210.00	00.01
Trois-Rivières	September 6, 2005	In-Store	135.10		149.20	126.86												
	August 29, 2005		138.40		149.30	121.55												
St. Jean QC (2)	September 6, 2005	FOB	132.64	114.04	_	113.03		277.40										
St. Hyacinthe QC	August 29, 2005		119.30	$\overline{}$	_	106.18		277.64										
Onebec	September 6, 2005	In-Store	142.37		160.66	121.73		295.94	204.88									
	August 29, 2005		143.47	N/A	160.70	124.90		304.00	204.97		0000		4,1,4					460.00
	September 6, 2005	Track	164.03		167.20	_	-	338.16	258.86		243.20		N/A					460.00
	August 29, 2005		173.44		167.20	_	FOB	342.76	258.86		246.08		202.00					400.00
	September 6, 2005	Water	N/A	N/A	N/A	N/A												
	August 29, 2005	& Truck	N/A	N/A	N/A	N/A							4					
Halifax	September 6, 2005	In-Store	N/A	N/A	N/A	N/A		341.00		297.50		1,050.00	4					
(3)	2000 0C +0000 A		A/N	A/N	Ø/Z	162.50		340.00		297.50		1,100.00	N/A					

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Metal 48 % Protein. Canola Metal based on minimum standard of 35% Protein. Fish Metal: white fish and/or herring metal. Gluten Metal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

August 31, 2005

			J., 12 O		,,,,	110 013	1 0311	IOIV		August 31, 2	U
Grain and Crop Year (a)	Are Seeded	Harvested	Yield	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)	
	000	ha	t/ha			thousar	nd metric to	nnes		- \$/t	
Dry Peas											-
2001-2002	1,344	1,285	1.57	2.023	27	2,245	1,381	589	275	190	
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628		310	210	
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316		205	175	
2004-2005p	1,388	1,345	2.48	3,338	40	3,583	1,900		600	135	
2005-2006f	1,410	1,364	2.37	3,228	30	3,858	2,100		600	115-145	
Lentils	.,	.,		0,220	00	3,030	2,100	1,150	600	110-140	
2001-2002	708	664	0.85	566	6	828	478	219	131	320	
2002-2003	601	387	0.91	354	9	494	320		55	390	
2003-2004	554	536	0.97	520	5	580	368				
2004-2005p	778	750	1.28	962	8	1,008			38	420	
2005-2006f	860	847	1.44	1,219	5		510		170	310	
Dry Beans	000	047	1	1,219	5	1,394	620	324	450	265-295	
2001-2002	184	175	1.70	298	42	380	202	00	0.5	70.0	
2002-2003	230	219	1.70	298 414	42 40		263	82	35	725	
2003-2004	167	167	2.13	414 356		489	298	96	95	445	
2004-2005p	163				31	482	344		55	495	
2005-2006f	203	126	1.75	220	30	305	263	37	5	650	
	203	172	1.77	304	40	349	270	59	20	530-560	
Chickpeas	400	407									
2001-2002	486	467	0.97	455	12	497	146	211	140	380	
2002-2003	221	154	1.01	156	9	305	105	140	60	300	
2003-2004	63	63	1.08	68	2	130	74	36	20	330	
2004-2005p	47	39	1.31	51	5	76	45	26	5	385	
2005-2006f	77	72	1.39	100	5	110	65	35	10	410-440	
Mustard Seed											
2001-2002	166	158	0.66	105	3	213	171	9	33	685	
2002-2003	289	255	0.60	154	9	196	114	22	60	595	
2003-2004	340	328	0.69	226	2	288	121	75	92	390	
2004-2005p	317	304	1.00	305	2	399	130	79	190	295	
2005-2006f	217	212	1.04	220	2	412	150	77	185	285-315	
Canary Seed											
2001-2002	170	163	0.70	114	0	184	134	20	30	660	
2002-2003	287	227	0.78	176	0	206	164	22	20	575	
2003-2004	251	243	0.93	226	0	246	168	11	67	345	
2004-2005p	356	318	0.94	300	0	367	175	37	155	230	
2005-2006f	204	199	1.23	244	0	399	185	44	170	205-235	
Sunflower Seed					Ü	000	100	77	170	205-255	
2001-2002	73	67	1.55	104	29	179	92	65	22	355	
2002-2003	100	95	1.65	157	21	200	105	60	35	440	
2003-2004	119	115	1.30	150	16	201	96	80	25		
2003-2004 2004-2005p	87	59	0.92	54	30	109	35	69		405	
2004-2005p 2005-2006f	98	81	1.31	106	30	141	55 55	69 76	5	490	
Buckwheat	30	01	1.51	100	30	141	55	76	10	375-405	
2001-2002	14	14	1.14	16	4	47					
2001-2002	12				1	17	6	8	3	325	
		12	1.00	12	1	16	6	7	3	340	
2003-2004	9	9	1.11	10	1	14	5	7	2	355	
2004-2005p	9	7	0.71	5	1	8	4	4	0	355	
2005-2006f	7	5	1.00	5	1	6	2	4	0	340-370	
Total Pulse And S											
2001-2002	3,131	2,993	1.23	3,681	120	4,543	2,671	1,203	669		
2002-2003	3,025	2,399	1.16	2,788	130	3,587	1,740	1,209	638		
2003-2004	2,797	2,732	1.35	3,680	81	4,399	2,492	1,403	504		
2004-2005p	3,136	2,948	1.78	5,235	116	5,855	3,062	1,663	1,130		
2005-2006f	3,075	2,952	1.84	5,426	113	6,669	3,447	1,777	1,445		

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, August 31, 2005

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 31, 2005

Total Canadian pulse and special crops production is estimated to increase by 4%, from 2004-05, to 5.43 million tonnes (Mt), based on Statistics Canada's (STC) July 31 production estimates and AAFC forecasts where STC estimates were not available. Total supply is expected to increase by 14% to 6.67 Mt, due to higher production and higher carry-in stocks. Exports are forecast to increase by 13% and domestic use by 7% due to stronger demand, but carry-out stocks are also expected to increase. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans, canary seed and sunflower seed, and be the same for buckwheat.

STC's yield estimates are significantly higher than trend for Ontario, Saskatchewan and Alberta, and much below trend for Manitoba. Since the survey was conducted from July 20 to August 5 before the start of harvest, the actual yields for crops in western Canada could be lower than the estimates because of hot and dry weather in late July and early August. Crop abandonment is expected to be slightly lower than normal, except for Manitoba where significantly higher than normal abandonment is expected. Harvest progress is about a week behind normal, but significantly ahead of 2004-05. Harvesting of dry peas, lentils, chickpeas and mustard seed is underway and harvesting of canary seed and dry beans has started. The buckwheat harvest is expected to start in mid September and the sunflower seed harvest in early October. Quality is expected to be normal and significantly better than in 2004-05, assuming that precipitation and temperatures will be normal for the harvest period. Wet weather and early frosts would reduce both yields and quality.

The main factors to watch are precipitation and temperatures during September and October in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates, and growing and harvest conditions in major producing regions, especially United States, India and Australia.

# **DRY PEAS**

For 2005-06, production is estimated to decrease by 3%, as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is forecast to increase by 8% due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carry-out stocks. Canadian exports and domestic use are expected to increase due to stronger demand in the food markets in Asia and in the feed markets in the EU and Canada. Carry-out stocks are forecast to remain stable, with a stocks-to-use (s/u) ratio of 18%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

#### **LENTILS**

For 2005-06, production and supply are estimated to increase significantly, due to an 11% rise in seeded area and higher yields. Production is expected to increase for all types; large, medium and small green, and red. World supply is forecast to increase by 14% to 4.44 Mt. Although world use is expected to increase because of higher demand, resulting mostly from lower prices, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 22% due to the higher demand. Carry-out stocks are forecast to rise significantly, with a s/u ratio of 48%. The average price, over all types and grades, is forecast to decrease moderately from 2004-05, as pressure from higher world supply is partly offset by support from higher quality.

#### **DRY BEANS**

For 2005-06, production and supply are estimated to increase, due to a 25% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry and small red beans, but remain

stable for Great Northern and pink beans. US production is forecast to increase by 44% to 1.12 Mt, while supply increases by only 20% to 1.26 Mt due to lower carry-in stocks. Canadian exports are forecast to increase slightly due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

## **CHICKPEAS**

For 2005-06, production and supply are estimated to increase, because of a 65% increase in seeded area, lower abandonment and higher yields. Production is expected to increase for large and small kabuli types, but decrease slightly for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher quality and a shift to the production of the higher priced kabuli types.

# MUSTARD SEED

For 2005-06, production is estimated to decrease by 28% because of a 32% fall in seeded area, which is partly offset by higher yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is expected to increase slightly due to higher carry-in stocks. Although exports are forecast to rise due to higher demand, carry-out stocks are forecast to decrease only slightly, with a s/u ratio of 81%. The average price, over all types and grades, is expected to increase marginally as higher quality more than offsets pressure from the higher supply.

## **CANARY SEED**

For 2005-06, production is estimated to decrease by 19%, as a 43% fall in seeded area is mostly offset by higher yields. Supply is

expected to increase by 9%, as higher carry-in stocks more than offset the fall in production. World supply, 90% of which is in Canada, is forecast to increase by 8% to 440,000 t. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u ratio of 74%. The average price is forecast to decrease because of the higher supply.

# SUNFLOWER SEED

For 2005-06, production and supply are estimated to increase due to a 12% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.62 Mt. World supply is expected to increase by 5% to 28.7 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

# **BUCKWHEAT**

For 2005-06, Canadian production is forecast to remain stable, as a lower seeded area is offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

# **FURTHER INFORMATION:**

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

August 31, 2005

Grain and		rea			Imports	Total	Exports	Food &	Feed,	Total	Carry-out	Average
Crop Year	Seeded	Harvested	Yield	Production	(b)	Supply	(c)	Industrial Use (e)	Waste & Dockage	Domestic Use (d)	Stocks	Price (f)
(a)	000	) ha	t/ha	********			thousand n	netric tonnes-				
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	220	684	1,788	224.21
2004-2005P	2,230	2,141	2.32	4,962	1	6,751	3,170	255	406	881	2,700	199 *
2005-2006F	2,280	2,232	2.28	5,083	1	7,784	3,600	260	524	984	3,200	191 **
Wheat Except												
2003-2004 2004-2005P	8,179 8,169	8,009	2.41	19,272	16	23,395	12,300	2,775	3,222	6,804	4,292	206.03
2005-2006F	7,742	7,722 7,530	2.71 2.61	20,898	13	25,203	11,400	2,770	4,763	8,303	5,500	187 *
All Wheat	1,172	7,550	2.01	19,633	10	25,143	13,200	2,800	3,833	7,443	4,500	184 **
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3.027	2.440	7 400	0.000	
2004-2005P	10,339	9,862	2.62	25,860	14	31,955	14,570	3,027	3,442 5,169	7,488 9,185	6,080 8,200	
2005-2006F	10,022	9,762	2.53	24,716	11	32,927	16,800	3,060	4,357	8,427	7,700	
Barley												
2003-2004	5,046	4,446	2.77	12,328	36	13,838	2,445	298	8,579	9,291	2,102	135.80
2004-2005P	4,678	4,050	3.26	13,186	100	15,388	2,000	300	9,553	10,288	3,100	112.15
2005-2006F	4,520	3,915	3.16	12,358	30	15,488	2,500	380	10,003	10,788	2,200	105-125
Corn												
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	346	2,415	8,890	11,317	1,143	137.18
2004-2005P	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100.00
2005-2006F	1,121	1,072	7.74	8,297	2,800	12,197	150	2,700	8,332	11,047	1,000	100-120
Oats 2003-2004	2,272	1,575	2.34	0.004	40							
2003-2004 2004-2005P	1,995	1,315	2.80	3,691 3,683	19 25	4,234 4,496	1,557 1,500	140	1,581	1,888	788	136.65
2005-2006F	1,955	1,418	2.63	3,731	15	4,846	1,700	130 170	1,574 1,781	1,896 2,146	1,100 1,000	130.68
Rye	1,000	1,410	2.00	3,731	13	4,040	1,700	170	1,701	2,140	1,000	120-140
2003-2004	246	147	2.22	327	0	357	171	47	60	125	60	104.44
2004-2005P	284	165	2.53	418	1	479	230	48	109	174	75	70-80
2005-2006F	218	159	2.39	380	1	456	200	48	111	176	80	70-90
Mixed Grains	044	405	0.04									
2003-2004	241	135	2.84	384	0	384	0	0	384	384	0	
2004-2005P 2005-2006F	220 219	111	2.87	318	0	318	0	0	318	318	0	
Total Coarse G		120	2.62	314	0	314	0	0	314	314	0	
2003-2004	9,070	7.529	3.50	26.317	2.162	31.618	4,519	2,899	19.495	22.006	4.000	
2004-2005P	8,362	6,713	3.94	26,441	2,526	33,060	3,880	3,128	20,018	23,006 23,805	4,093 5,375	
2005-2006F	8,031	6,684	3.75	25,080	2,846	33,301	4,550	3,298	20,541	24,471	4,280	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005P	5,319	4,938	1.57	7,728	150	8,487	3,410	3,031	419	3,502	1,575	309.15
2005-2006F	5,485	5,214	1.60	8,325	150	10,050	3,500	3,200	605	3,850	2,700	280-320
Flaxseed												
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005P 2005-2006F	728 844	528 809	.98 1.29	517	40 20	650	465	n/a	n/a	160	25	n/a
Soybeans	044	009	1.29	1,044	20	1,089	700	n/a	n/a	239	150	320-360
2003-2004	1,051	1,047	2.17	2,268	587	3.000	914	1,500 1/	319	1.947	140	395.04
2004-2005P	1,229	1,178	2.59	3,048	450	3,638	1,000	1,580 1/	488	2,193	445	248
2005-2006F	1,176	1,158	2.56	2,963	250	3,657	1,000	1,750 <sup>1</sup> /	447	2,193	350	240-280
Total Oilseeds	.,	.,		2,000	200	0,007	1,000	1,700	771	2,007	030	270-200
2003-2004	6,531	6,464	1.52	9,794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005P	7,277	6,643	1.70	11,293	640	12,774	4,875	n/a	n/a	5,855	2,045	
2005-2006F	7,506	7,181	1.72	12,332	420	14,796	5,200	n/a	n/a	6,396	3,200	
Total Grains Ar	nd Oilseed	s										
2003-2004	26,263	24,461	2.44	59,663	3,029	72,724	25,523	n/a	n/a	36,187	11,014	
2004-2005P	26,038	23,219	2.74	63,595	3,180	77,789	23,325	n/a	n/a	38,844	15,620	
2005-2006F	25,559	23,627	2.63	62,128	3,277	81,024	26,550	n/a	n/a	39,294	15,180	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham). \* CWB Pool Return Outlook (PRO) – July 28, 2005 \*\* CWB Pool Return Outlook (PRO) – August 25, 2005

<sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

P: preliminary

F: forecast - Agriculture and Agri-Food Canada - August 31, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

CANADA: GRAINS AND OILSEEDS OUTLOOK

# August 31, 2005

For 2005-06, Canadian grain and oilseed production is estimated by AAFC to decrease to 62.1 million tonnes (Mt), from 63.6 Mt in 2004-05, largely based on Statistics Canada's (STC) "July 31 Estimate of Production of Principal Field Crops". Hot and dry weather experienced during August, after the survey was taken, may result in actual yields being lower than expected by farmers at the end of July. Production in western Canada is estimated to decrease by 1% from 2004-05, to 47.7 Mt, with lower yields more than offsetting a larger harvested area. In eastern Canada, production is estimated to be down by 6%, to 14.4 Mt. Crop development is near normal in western Canada, but in eastern Canada crops are stressed by hot and dry conditions. Harvesting in western Canada is about 15% complete, slightly behind average. The quality of all crops is expected to be near normal, although wheat protein levels may be below average due to above normal yields.

Total supply of grains and oilseeds in Canada for 2005-06 is forecast to increase, to a near record level, due to sharply higher carry-in stocks. Exports are forecast to increase by 15% to about 27 Mt on support from improved quality. Total domestic usage is also forecast to increase but carry-out stocks will remain historically high. Generally, world prices are forecast to decline for wheat, but remain stable or rise slightly for corn and soybeans. Prices in Canada will continue to be pressured by the strong Canadian dollar. The major factors to watch are: harvest conditions in Canada and the US, import demand from China, EU export policy, ocean freight rates and the Canada/US exchange rate.

# WHEAT (ex-durum)

For 2005-06, production is estimated to fall by 6%, due to lower area and yields. Although yields are slightly below last year, they are 10% above the 10-year average. Total supply is forecast to decline only marginally, due to higher carry-in stocks. These stocks are estimated to be mainly of low quality and as a result feed use is forecast to remain high, although down sharply from 2004-05. Exports are forecast to rise by 16% due to larger supplies of good quality wheat. Carry-out stocks are forecast to decline to a historically low level. The Canadian Wheat Board (CWB) August Pool Return Outlook (PRO) for Canada Western Red Spring wheat is below 2004-05 for high quality wheat, but unchanged to slightly higher for lower grades. Protein premiums have declined from last year, due to larger supplies of high quality spring wheat.

# DURUM

Production is estimated to rise slightly due to higher seeded area and reduced abandonment. Although yields are lower than in 2004-05, they are 12% above the 10-year average. With record carry-in stocks, total supply is expected to rise by 15% to a record 7.8 Mt. Exports are expected to increase by 14% due to increased supplies of high quality durum and increased demand from major importers due to dryness in North Africa and southern Europe. However, carry-out stocks are projected to rise by 19% to a burdensome 3.2 Mt. The CWB 2005-06 PRO is below 2004-05 for all grades, due to higher North American supplies.

#### BARLEY

Production is estimated to fall by 6% from 2004-05, due to lower yields and harvested area. Total supply, however, is projected to increase slightly as lower production is more than offset by higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to rise by 25%, due to higher exportable

supplies of malting quality barley and less competition in overseas feed barley markets. Carry-out stocks are expected to drop significantly to near normal level. The off-Board feed barley price is forecast to rise slightly. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-Row down by \$6/t from 2004-05 to \$172/t.

# OATS

Production is estimated to increase slightly, as higher harvested area more than offsets lower yields. Total supply is expected to rise by 8%, due to higher carry-in stocks, which resulted from below-normal exports in 2004-05 related to the poor crop quality. Exports are forecast to rise by 13% due to larger supply and improved crop quality. Carry-out stocks are expected to decrease. Feed oats prices are forecast to be similar to 2004-05, with reduced premium for milling oats.

## CORN

Production is estimated to decline by 6% due mainly to lower yields. This is expected to result in a 17% increase in corn imports, mainly from the US to eastern Canada. Shipments of feed wheat and barley from western to eastern Canada are expected to decrease. Food and industrial use is forecast to rise, due to higher ethanol production. Prices are expected to rise due to higher Chicago corn prices and strengthening Chicago-Chatham spreads.

## CANOL A

Production is estimated to rise by 8%, with total supply expected to increase by 18% due to higher carry-in stocks. Crop quality is expected to be slightly below normal due to stress from heat and excessive moisture and premature ripening. Despite burdensome supplies, domestic crush and exports are forecast to rise by only 6% and 3% respectively, due to competition from large

supplies of palm oil and soybeans in competing countries. Carry-out stocks are forecast to increase sharply, to a record 2.7 Mt. The average price is forecast to decrease under pressure from historically low US soyoil prices, the high Canadian dollar and the burdensome carry-out stocks.

# FLAXSEED (excluding solin)

Production is estimated to increase by 102% to the highest level since 1998-99, due to a sharp rise in seeded area. Total supply is expected to rise by 68%. Exports are forecast to increase sharply due to strong EU demand and higher supply. Carry-out stocks are expected to rise sharply, but are not considered to be burdensome. The average 2005-06 price is expected to decline

#### SOYBEANS

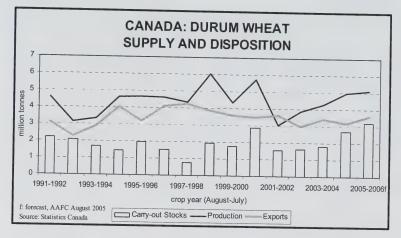
Production is estimated to fall by 3%, due to lower seeded area and yields. Despite lower imports, total supply is expected to rise slightly due to higher carry-in stocks. Domestic use is expected to rise by 5%, to a near record level. Exports are forecast to remain stable despite competition from large US and South American supplies. The average Chatham price is forecast to rise, due to stronger world soybean prices.

# FURTHER INFORMATION:

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E-mailolesonf@agr.gc.ca

# www.agr.gc.ca/mad-dam

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4 bu/ac above the 10-year average. Production is estimated by SC at 19.6 Mt, 6% below 2004-2005.

Assuming normal harvest weather, the quality of the crop in western Canada is expected to be much better than in 2004-2005, when one of the poorest quality crops on record was harvested due to premature frost and wet harvest conditions. However, protein content is negatively correlated with yields, so that protein levels may be below normal. In Ontario, production is forecast to decline by 5% to 1.6 Mt, but with good quality reported.

Carry-in stocks have risen by 28%, partially offsetting the lower production. Supplies are projected to be only marginally lower than for 2004-2005. However, these stocks are largely of poor quality wheat, which is expected to result in above-normal wheat feeding for the second year in a row. Exports are forecast to increase by 16%, to 13.2 Mt, due to increased supplies of good quality wheat. Carry-out stocks are projected to fall by 18% to a historically low 4.5 Mt, due to improved crop quality and strong export demand.

For durum wheat, 2005-2006 area seeded is similar to last year at 2.3 Mha, with reduced levels of abandonment resulting in a 4% increase in harvested area. The good moisture and heat this summer has increased durum yield potential, and the average yield is estimated at a well above average 2.28 t/ha (33.9 bu/ac), just marginally lower than in 2004-

2005. As a result, production is estimated to increase by 2%, to 5.1 Mt, the highest since 2000-2001.

As with non-durum wheat, quality is expected to be much better than last year, but potentially below normal, due to the wet growing conditions. As well, protein levels may be below average.

Carry-in stocks are up by 48%, at a record 2.7 Mt, with most expected to be of lower grades. Supplies are projected to increase by 15%, to a record 7.8 Mt, well above the 10-year average of 6.3 Mt. Exports are projected to rise by 16%, to 3.6 Mt, due to increased supplies, particularly of the top milling grades, and improved world demand, particularly in the EU and North Africa. However, durum demand is inelastic as there are few uses for the crop other than for pasta

or couscous, and it is unlikely that all Canadian supplies in 2005-2006 can be exported or consumed domestically. Therefore, carry-out stocks are expected to rise for the fourth consecutive year, to a record 3.2 Mt, well above the 10-year average of 1.8 Mt.

# PRICE OUTLOOK

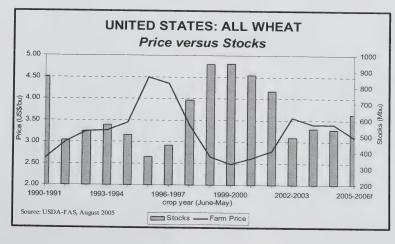
## World

For 2005-2006, wheat prices are expected to generally decrease from 2004-2005. Pressure from higher carry-out stocks in the US is expected to more-than offset support from lower production and carry-out stocks at the world level. As the major wheat futures markets are located in the US, and since the US is a major producer and exporter of wheat, the US market has a disproportionate impact on world wheat prices. Global import demand is expected to decrease which also pressures prices downward.

Agriculture and Agri-Food Canada forecasts that world prices, as measured by the benchmark US Hard Winter Ordinary (HWO) price, FOB Gulf ports, which is determined largely by the KCBT futures market, will decrease to US\$140-\$150/t for 2005-2006 from US\$154/t in 2004-2005 (August-July).

#### **United States**

Average US wheat prices are expected to decline due to higher US carry-out stocks, which are negatively correlated with the average US farm price.



For durum, production is forecast by IGC at 2.0 Mt, unchanged from 2004-2005. Most of it is used domestically.

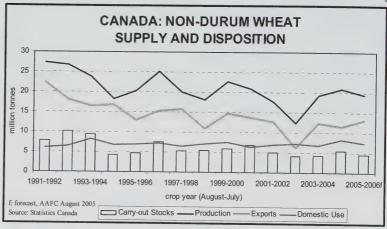
# China

Excluding the EU-25, China is the world's largest wheat producer, with production averaging 92 Mt over the past 5 years. Due to lower government support, area seeded to wheat has decreased by 28% since 1997-1998. This has largely affected the production of lower quality wheat as the emphasis shifted to producing higher quality varieties. As a result, Chinese wheat production and supplies fell and China began to import wheat in 2003-2004, with imports reaching 7 Mt in 2004-2005, the highest in a decade.

For 2005-2006, production is forecast to increase by 4% to 95 Mt but due to lower carry-in stocks, supplies are projected to fall marginally. However, Chinese wheat consumption levels have steadily declined since 2000-2001, as consumers have diversified their diets to include more meat, fruits and vegetables. For 2005-2006, consumption is forecast at 101 Mt, the lowest since 1987-88. Imports are forecast to decrease to 3 Mt of which 1.5 Mt are expected to be sourced from Canada, versus 2.1 Mt in 2004-2005.

# Middle East

Middle Eastern wheat production is forecast to decrease marginally from 2004-2005 causing imports to increase. The major Canadian market in this region was Iran, which has imported large quantities of wheat in previous



years. However, wheat production in Iran is forecast to increase to a record level leading to a decrease in wheat imports. Canada is not expected to export wheat to Iran in 2005-2006, as was also the case in 2004-2005.

Syria and Turkey are the major durum producers in the Middle East. For 2005-2006, Syrian durum production is expected to remain unchanged, at 2.5 Mt. Exports are forecast by IGC to rise by 45%, to a record 0.8 Mt. Turkish production is also expected to remain unchanged, at 3.2 Mt. Exports are forecast to double from 2004-2005, to 0.2 Mt.

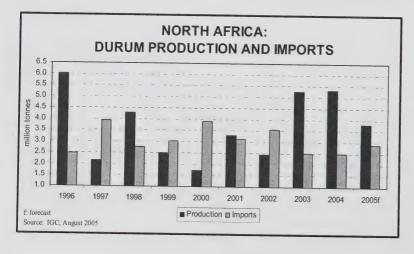
#### North Africa

The North African countries, particularly Algeria, Morocco, Tunisia and Libya, are important to Canada as they make up the largest single world market for durum wheat. North Africa is also a major market for non-durum wheat, but not for Canadian wheat, sourcing most of their soft wheat imports from the EU and US.

For 2005-2006 North African wheat production is expected to decrease due to a drought in Morocco and Algeria. Total wheat production is forecast to fall by 25%, at 12.4 Mt. Durum production is expected to decrease by 29%, to 3.8 Mt, due to reduced harvested area and lower yields, but remain above the 10-year average of 3.5 Mt. As a result, total imports are forecast by the USDA to increase by 6%, to 18.6 Mt. Durum imports by Algeria, Morocco, Tunisia and Libva are forecast by IGC to rise by 24%, to 3.1 Mt. Durum exports from Canada to North Africa are projected to increase significantly to about 1.5 Mt from 1.0 Mt in 2004-2005.

# Canada

For non-durum wheat, 2005-2006 seeded area declined slightly, to 7.7 million hectares (Mha). In addition to this decline, abandonment is expected to be historically high for the second consecutive year due to excessive rain in Manitoba. A decrease of 3% in the harvested area estimates by Statistics Canada (SC) reflect those expectations. Despite poor yields in much of Manitoba, good moisture in the remainder of the Prairies is expected to result in average yields just 4% below last year's record, at 2.61 tonnes per hectare (t/ha) {38.8 bushels per acre (bu/ac}, about





# Bi-weekly Bulletin

June 17, 2005 Volume 18 Number 12

# **EUROPEAN UNION: PULSE CROPS SITUATION AND OUTLOOK**

The European Union (EU) is an important market for Canadian dry peas, dry beans, lentils and chickpeas. Exports of Canadian pulse crops to the EU averaged about \$250 million per year over the past five years. However, the EU is also a competitor with Canada in world markets for dry peas and fababeans. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for the production and trade of pulse crops in the EU.

# **PRODUCTION**

The EU is a large producer of dry peas and fababeans, and a smaller producer of vetches, lupins, dry beans, chickpeas and lentils. Dry peas, fababeans, vetches and lupins are produced mainly for the livestock feed market, especially for feeding hogs; whereas dry beans, lentils and chickpeas are produced for the human food market. During the past ten years, there was a slight downward trend in total pulse crops seeded area and production.

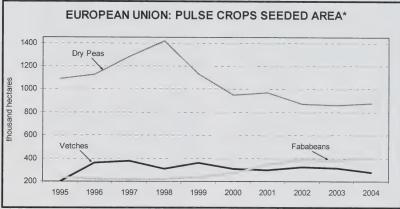
# Dry Peas

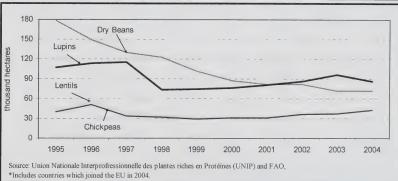
Dry peas are the largest pulse crop produced in the EU. However, there has been a pronounced downward trend in seeded area and production during the past ten years because for some producers returns from alternative crops, such as cereal grains and fababeans. were higher. Most of the dry peas produced are the yellow type, but green, green marrowfat and other types are also produced. Average yields have been relatively stable over this period. Although nearly all EU countries produce dry peas, France is the largest producer, followed by Germany, the United Kingdom (UK), and Spain. Production has been trending upwards in Spain and the UK, trending downwards in France and has been relatively stable in Germany.

### **Fababeans**

There has been an upward trend in the EU fababean seeded area, average yields and production. Fababean production is mainly in the UK and France. Production has been trending upwards in the UK, France and Spain, but trending downwards in Italy. Although the average yields for fababeans are still lower than for dry peas (in 2004, 3.24 tonnes per hectare (t/ha) for fababeans versus 3.63 t/ha for dry peas}, the difference in yields has been narrowing. Fababeans

	EURO	PEAN UNION	MEMBERS	
Austria	Estonia*	Hungary*	Luxembourg	Slovakia*
Belgium	Finland	Ireland	Malta*	Slovenia*
Cyprus*	France	Italy	Netherlands	Spain
Czech Republic*	Germany	Latvia*	Poland*	Sweden
Denmark	Greece	Lithuania*	Portugal	United Kingdom





have a protein content of about 27%, versus 22% for dry peas, which gives them an advantage in livestock rations requiring higher protein levels.

#### Vetches

EU production of vetches has been variable, due to a high variability in yields, as the seeded area has been relatively stable. Spain accounts for a large majority of vetch production in the EU.

#### Lupins

EU seeded area, yields and production of lupins has been relatively stable after a sharp drop in 1998. Germany, France and the UK are the main producing countries.

# **Dry Beans**

EU seeded area for dry beans has been trending downwards. Production has also been trending downwards, but at a lower rate due to an upward trend in yields. Several classes of white and coloured beans are produced in the EU. The main producing countries are Poland, Greece, Italy and France.

#### Lentils

EU lentil production has been variable during the past ten years, due partly to a seeded area which trended downward until 1999 and has been trending upwards since then, and partly due to highly variable yields. The EU produces green and brown lentils. Spain accounts for most of the production and the only other significant producers are France, Italy and Greece.

#### Chickpeas

EU chickpea production has been variable during the past ten years, due partly to a seeded area which trended downward until 1999 and has been trending upwards since then, and partly due to highly variable yields. The EU produces kabuli chickpeas. Spain accounts for most of the production and the only other significant producers are Italy, Greece and Portugal.

# **TRADE**

The EU is a large importer of dry peas and lupins, mainly for the livestock feed market, and of dry beans, lentils and chickpeas for the human food market. The EU is a major exporter of dry peas and fababeans into food markets. This analysis deals with calendar years 1995 to 2003, as complete data for 2004 is not available.

# **Dry Peas**

EU dry pea imports have been variable, depending on supply and prices, but Canada's share of the imports has been increasing. Imports from Canada fell sharply in 2002, due to low Canadian supply, but rose in 2003 and rose further to 612,500 tonnes (t) in 2004, as Canadian supply increased. Canada has become the largest supplier of dry peas to the EU. Other significant suppliers are Ukraine, Russia and United States (US). Spain accounts for most of the EU dry pea imports from outside the EU. Other significant importers are Belgium, Netherlands, Germany, Italy, Ireland and Poland.

EU dry pea exports have been trending upwards, with a peak in 2002. In that year, there was a world shortage of dry peas and prices in the food markets were very high. Therefore, a significant portion of the dry peas produced in the EU were diverted to export food markets from domestic feed markets. France accounts for a large majority of EU dry pea exports with most of them going to India, Bangladesh and Cuba.

# **Dry Beans**

EU dry bean imports have had a slight upward trend. However, imports from Canada have been trending upwards at a higher rate and Canada's share of the imports has been increasing. Canada has become the largest supplier, with most of the remainder coming from the US, China and Argentina. The main importing countries are UK, Italy, France, Netherlands, Spain, Portugal, Belgium,

Greece and Germany. The largest class of dry beans imported is white pea, but many other classes, white and coloured, are also imported.

#### Lentils

Total EU lentil imports and imports from Canada have been variable, but with no significant trend. Canada normally accounts for most of the imports, but imports from Canada dropped in 2002 and 2003 due to a sharp decrease in Canadian supply. The remainder comes mainly from the US, China and Turkey. The main importing countries are Spain, France, Italy, Belgium, Netherlands, UK, Germany and Greece. The EU generally imports green and brown lentils.

# Chickpeas

EU chickpea imports have been variable, but with no significant trend. Imports from Canada peaked in 2002, but dropped sharply in 2003 due to reduced supply. Most of the EU chickpea imports come from Mexico, with Turkey, US and Canada the only other significant suppliers. Spain, Italy, France, Portugal and UK are the main importing countries. The EU generally imports large kabuli chickpeas.

#### **Fababeans**

EU fababean imports have been trending downwards, while exports have been trending upwards, reflecting the rise in EU production. Imports are no longer significant. EU fababeans are exported mainly to the Middle East, especially to Egypt. Nearly all of the exports come from the UK and France.

### Lupins and Vetches

Nearly all of the EU lupin imports are from Australia. There is no significant trade in vetches.

#### Prices

EU prices for pulse crops in the food market generally follow world prices adjusted for exchange rates. However, there are some

		EURO	PEAN UN	IION: PUL	SE CROP	S PRODU	CTION*			
	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
					thousand t	onnes				
Dry Peas	4 114	4 165	5 097	5 499	4 605	3 259	3 315	3 104	2 992	3 173
Fababeans	571	607	642	645	690	828	1 040	1 257	1 181	1 306
Vetches	116	267	229	159	122	164	117	163	180	172
Lupins	167	_202	_198	_151	123	_131	154	159	_152	151
Sub-total 1	4 968	5 241	6 166	6 454	5 540	4 382	4 626	4 683	4 505	151 4 802
Dry Beans	191	178	185	185	168	142	140	141	126	126
Chickpeas	39	99	83	67	38	62	67	82	75	67
Lentils	19	39	27	27	22	37	28	35	34	32
Sub-total 2	249	316	295	279	228	241	235	258	235	225 225
Total	5 217	5 557	6 461	6 733	5 768	4 623	4 861	4 941	4 740	5 027

Sub-total 1: pulse crops used mainly for livestock feed Sub-total 2: pulse crops used mainly for human food

\*Includes countries which joined the EU in 2004.

Source: Union nationale interprofessionnelle des plantes riches en protéines and FAO

local preferences where people are willing to pay a premium for pulses which meet certain quality standards or which are produced locally. In the feed market, there is a preference with using dry peas, fababeans and lupins for feeding hogs and the feed industry is generally willing to pay some price premium over alternative feed ingredients, such as cereal grains, corn and protein meal. However, if the premium for dry peas, fababeans and lupins becomes too high, the feed users will partly shift to alternative ingredients.

#### OUTLOOK

# EU 2003 Common Agricultural Policy (CAP) Reform

The 2003 CAP reform requires the decoupling of support payments from production. Decoupling officially begins in 2005, but individual countries may delay implementation until 2007. Regarding crops, nearly all EU countries plan to have full decoupling by 2006. The system of support in the ten countries which joined the EU in 2004 is somewhat more complex, but generally pulse crops in these countries will receive lower levels of support for a number of years.

Dry peas, fababeans and lupins are classified as protein crops. They are eligible for the same Single Farm Payment (SFP) as other types of production, plus a supplemental payment for protein crops of €55.57/ha (CAN\$83.35/ha at €1 = CAN\$1.50) on a maximum seeded area of 1.6 million hectares (Mha).

Chickpeas, lentils and vetches will have the same SFP as other types of production starting in 2006.

Dry beans are not eligible for support payments.

## **Production and Trade 2005**

Production of dry peas is expected to decrease from 2004 due to a lower seeded area and drought in Spain, while production of fababeans increases in line with a higher seeded area. Production of vetches, chickpeas and lentils is expected to decrease because of the drought in Spain. Production of lupins and dry beans is expected to be similar to 2004.

The production changes in 2005 are forecast to increase demand for imported dry peas, lupins, lentils and chickpeas, and

decrease EU exports of dry peas.

Production Trends in the Longer Term The maximum seeded area of 1.6 Mha eligible for the protein crops supplemental payment is higher than the total seeded area for these crops since 1998. The average seeded area for the 1999-2004 period was about 1.35 Mha. There was also a supplemental payment for protein crops under the previous support program. According to the report Prospects for agricultural markets in the EU prepared for the European Commission, the seeded area for protein crops is expected to stabilize at about 1.4 Mha for the 2005 to 2011 period, which is only slightly higher than the average for the previous six years. Of course, the mix within the protein crops group could change, with continued growth for fababeans and a decline for dry peas.

For the other pulse crops, the most likely increase in seeded area would be for vetches, which were limited in the area eligible for support payments and usually exceeded it, which reduced the support payments proportionally. For chickpeas and lentils, the area seeded was well under the previous area limit for support payments.

	<b>EUROPEA</b> I	NUNION:	PULSE CF	ROPS IMP	ORTS AND	<b>EXPORT</b>	S*		
calendar year	1995	1996	1997	1998	1999	2000	2001	2002	2003
Dry Peas									
Total Imports (kt) Imports from Canada (kt) Canada's share (%)	1 549 677 44	942 458 49	754 481 64	813 524 64	781 554 71	1 018 793 78	869 658 76	380 30 8	319 306 96
Total Exports (kt)	137	123	160	136	297	119	310	675	303
Dry Beans									
Total Imports (kt) Imports from Canada (kt) Canada's share (%)	456 75 16	433 65 15	450 61 14	450 69 15	435 88 20	434 107 25	454 93 20	485 113 23	483 124 26
Total Exports (kt)	29	22	27	35	30	45	38	45	35
Lentils									
Total Imports (kt) Imports from Canada (kt) Canada's share (%)	194 128 66	184 119 65	164 104 63	171 107 63	176 112 64	197 98 50	186 148 80	177 82 46	178 73 41
Total Exports (kt)	7	9	5	4	11	8	4	9	7
Chickpeas									
Total Imports (kt) Imports from Canada (kt) Canada's share (%)	105 0 0	153 0 0	114 0 0	102 2 2	110 5 5	120 16 13	138 16 12	125 19 15	114 7 6
Total Exports (kt)	7	11	4	7	8	7	5	3	4
Fababeans									
Total Imports (kt) Total Exports (kt)	129 29	70 11	60 17	27 12	48 38	25 70	26 41	25 143	18 317
crop year (July-June) Lupins Total Imports (kt)	295	298	309	217	377	268	138	47	219
kt : thousand tonnes	200	200	000	211	0,,	200	,,,,		210
Includes countries which joined Source: FAO, UNIP and Statistics		04. Excludes	s trade between	en EU coun	tries.				

Therefore, the 2003 reforms will not likely have a significant impact on the area seeded. However, there has been an upward trend in the seeded area for both crops since 2002. Part of that was due to support payment reforms which established a separate area limit for chickpeas and lentils in 2000 and partly due to attractive prices. When the area limit had been combined for vetches, lentils and chickpeas, the limit would often be exceeded and support payments lowered proportionally for these crops. With the SFP, producers are expected to respond more to price indications in making their seeding decisions. Therefore, the seeded area and production of lentils and chickpeas will probably become even more variable from year to year, but relatively stable over the longer term.

For dry beans, there had been a downward trend in seeded area until 2003, when the area stabilized. Since dry beans are not eligible for support payments, the area seeded will depend on prices. The seeded area is probably not going to decrease further, but there could be a shift to countries with lower production costs, such as Poland and Hungary. If the returns from producing dry beans are sufficiently attractive, the seeded area could increase.

### Growth in Demand

The population growth for the EU until the year 2011 is forecast by the European Commission to be only 0.2% per year. Therefore, any significant increase in domestic demand would have to come from increased consumption.

One area of increased demand is expected to be from the livestock feed sector, especially for feeding hogs, where dry peas and fababeans are used extensively. The poultry industry is also an important user of dry peas and fababeans. In the EU, pork and poultry production are forecast to increase by 6% from 2004 to 2011.

In the human food market, demand is expected to rise modestly due to the increased acceptance of pulses as a healthy food and changing eating trends. Pulses are increasingly being used in local cuisine or in cuisine adopted from other parts of the EU. Flour from pulses is increasingly being used in baking to increase the protein, fibre. mineral and vitamin content. The EU has a growing population of people who came from, or whose ancestors came from, the Middle East, northern Africa and the Indian sub-continent, where pulses are a staple. In addition, middle-eastern, North African and Indian sub-continent cuisine is being adopted by the general population.

Trends in Trade over the Longer Term Imports of pulse crops for livestock feed, dry peas and lupins is expected to continue, but import volumes will depend, as in the past,

import volumes will depend, as in the past, on supply and price competitiveness with alternative feed ingredients. Imports of dry beans, chickpeas and lentils for human food are expected to trend upwards slightly due to increased demand.

When the ten new countries joined the EU in 2004, they adopted the tariff schedule of the EU, which for most pulse crops is zero. Prior to joining the EU, most of the new members had significant tariffs, in some cases as high as 73%. Therefore, the ten new EU member markets are now more accessible to Canadian pulse crops exports. However, this is a relatively modest improvement as these countries are not large importers of pulse crops.

Canada has established itself as the main exporter of dry peas, lentils and dry beans to the EU. For dry peas, the most probable competition will be from the US and Ukraine, as well as lupins from Australia. The US is increasing its production of dry peas, due to their inclusion under the loan program, but most of these are going to food markets. How much the US will have available for export to the EU will depend on food market demand, growth in domestic consumption for livestock feed and the development of a feed market for dry peas in eastern Asia. Imports from Ukraine will depend on production and domestic consumption for livestock feed. Ukraine used to be a much larger producer of dry peas, but they were used domestically for livestock feed. When Ukrainian livestock production dropped. Ukraine was able to export the surplus, with the exports going mainly to the EU. Imports of Jupins from Australia will depend on Australian production and the growth of feed markets in eastern Asia, where lupins are also exported for livestock feed

For lentils, imports from Canada are expected to recover with the higher Canadian supply. However, increased competition for Canada in EU markets is expected from the US, where production has been increasing since lentils were included under the loan program. Canadian dry bean exports are expected to continue their slight upward trend, but any growth in exports of chickpeas will depend on increased Canadian production.

EU pulse crops exports are expected to continue being mainly dry peas and fababeans. The volume of exports will depend on EU production and the level of price premiums available in export food markets over domestic feed markets. The most likely scenario is a slight downward trend for exports due to growing domestic demand and a stable supply.

Romania and Bulgaria

These countries are scheduled to join the EU in 2007. They are small producers of dry peas and dry beans, but the production is generally used domestically. Bulgaria also produces and exports small quantities of chickpeas and lentils. It is possible that Bulgarian production and exports might increase when it becomes a member of the EU and its producers start receiving support payments. However, membership of Romania and Bulgaria in the EU is not expected to have significant impact on the EU supply and demand of pulse crops.

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# Bi-weekly Bulletin

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# COMPARING THE YIELDS OF HARD RED SPRING WHEAT LINES FROM CANADA AND UNITED STATES

Canada is recognized in the international marketplace as a reliable supplier of consistent, high-quality wheat, a brand image that has been successfully developed since the early 1900s. Canada's success at wheat quality assurance is related to a complex set of institutional arrangements which have constrained the adoption of certain higher-yielding varieties. Some stakeholders in the grain industry are concerned that Canada's approach sacrifices too much yield to maintain this level of branding. This issue of the *Bi-weekly Bulletin* reports on the results of a statistical analysis that compared the yield and protein level of Canadian and United States (US) hard red spring (HRS) wheat lines grown side-by side in the Hard Red Spring Wheat Uniform Regional Nursery (HRSWURN) cooperative nursery program administered by the US Department of Agriculture (USDA). Data from 1995 to 2004 point to a yield advantage of 1.83 bushels per acre (bu/ac) or 3.68% for US HRS wheat lines but a protein advantage of 0.417% for Canadian HRS wheat lines. Given the well-known inverse relationship between protein content and yield, the results suggest that the US yield advantage is offset by the Canadian protein advantage.

# INTRODUCTION

Some stakeholders in the Canadian grain industry believe that Canadian HRS wheat yields are significantly lower than those in the US. This difference is generally attributed to the commercialization of higher-yielding varieties in the US. Canada's strict variety registration system is often cited as a barrier to achieving higher yields; in particular, some believe that the quality and kernel visual distinguishability (KVD) requirements for the Canada Western Red Spring (CWRS) wheat class come at the significant expense of yield. However, a yield difference between Canadian and US HRS lines has not been conclusively documented in the literature.

# Measuring and Explaining Yield Differences

Limited research in this area is related to the lack of adequate data. The wheat yield data that are released to the public through various established channels – including the USDA National Agricultural Statistics Service, the Statistics Canada Field Crop Reporting Series, and provincial cropinsurance authorities – can be used to measure yield differences at the aggregate level between locations with similar soil conditions and farming practices. However, such aggregated data sources are of limited use in establishing an unbiased measure of yield difference, since these data are not accompanied by quality parameters such as

protein content that are known to affect yield. Protein content is an internationally accepted indicator of the end-use performance of the wheat in producing flour for bread dough, and is an important quality factor for HRS wheat since most of the varieties within this class are grown for bread production. Without protein information, the farm-gate difference in revenue between two varieties with different quality parameters cannot be accurately estimated. As a result, the value of crossborder yield comparisons at the aggregate level is limited.

In a study recently commissioned by the Canadian Grain Commission (CGC) entitled Identifying the Benefits of Moving Away from KVD, Dr. Brian Oleson identifies an alternative data source which appears to provide some basis for comparing the yield and protein level of Canadian and US wheat lines. <sup>1</sup> This data source is generated by the USDA-administered Hard Red Spring Wheat Uniform Regional Nursery (HRSWURN) cooperative nursery program.

through which public and private sector wheat breeders freely submit promising lines for evaluation at several research farms in Canada and the US. Each year Agriculture and Agri-Food Canada's (AAFC) Cereal Research Centre (CRC) enters a small number of advanced breeding lines into the program, which are then randomly assigned to test plots and grown alongside American lines at several research farms throughout Canada and the US.

A broad sample of HRSWURN data from the northern plains region was used to estimate (a) whether Canadian and American HRS wheat lines differ in both yield and protein content, and (b) the magnitude of the difference. Summary statistics were calculated for the yield and protein content of Canadian and American samples spanning several years at five research farms - St. Paul, Minnesota (MN); Crookston, MN; Morris, MN; Williston, North Dakota; and Swift Current, Saskatchewan. In addition, two statistical procedures were employed to test the equality of mean, and median, yield and protein content of Canadian and American HRS wheat lines at each research location.

Brian T. Oleson, "Identifying the Benefits of Moving Away from KVD, Section 2: Impact Analysis of Key Value Chain Segments, The Wheat Breeding Segment of the Value Chain, Quantification of KVD-drag: Supporting Analysis," 19 December 2003.

<sup>&</sup>lt;http://www.grainscanada.gc.ca/Pubs/committee\_reports/ved/oleson\_sec2\_a\_03-e.htm> (2 July 2005), Supporting Analysis: HRSWURN Data and Aggregate Yield Data.

# WHEAT QUALITY ASSURANCE IN CANADA AND THE U.S.

This analysis did not undertake an assessment of the system of quality evaluation that is in place for spring wheat in either country. It is recognized that each country has different quality evaluation mechanisms in place and that new wheat varieties are subject to rigorous evaluations in both countries.

# The Canadian System

In Canada, the federal government regulates grain classification and grading

through the Canada Grain Act and the Seeds Act. The Canada Grain Act provides the CGC with the power to "establish and maintain standards of quality for Canadian grain and regulate grain handling in Canada, to ensure a dependable commodity for domestic and export markets." The CGC maintains a broad set of quality standards for each class of wheat in its annual Grain Grading Guide, including minimum protein requirements for premium grades of wheat. The Seeds Act helps the CGC maintain these standards by regulating the import, export and sale of seed of non-registered varieties in Canada.

The Canadian Food Inspection Agency (CFIA) is responsible for the registration of wheat varieties for production. It takes roughly ten years to develop a new wheat variety for production in Western Canada, where 95% of Canadian wheat is grown.3 The final stage of the registration process involves at least three years of nursery trials at various breeding centres across Canada, the recommendation of a CFIA approved recommending committee. and the final approval of the CFIA.4 In order to be considered for final approval, new varieties must be "equal to or better than" a benchmark set by a group of three to five varieties for "agronomic performance, enduse suitability, and response to diseases."5

In Western Canada, wheat is classified according to visual characteristics (size, shape, and colour), with each class of wheat having its own unique visual profile.

Known as KVD, this requirement provides a low-cost, efficient basis for segregating

Swift Current

 Saskatchewan

 Williston

 Orookston

 Minnesota

 Morris

 St. Paul •

wheat classes in the bulk handling system. To prevent non-registered varieties with the CWRS kernel type but different quality parameters from compromising the integrity of the CWRS class as it moves through the bulk handling system, non-registered varieties are only eligible for the lowest possible grade for wheat, CW Feed, regardless of their quality profile. The presence of non-registered varieties beyond defined grade tolerances in a CWRS shipment will cause that shipment to be downgraded to the CW Feed grade.

# The American System

In the US, on the other hand, the federal government does not maintain a compulsory wheat classification system based on specific end uses. However, minimum standards for wheat are defined in the US Grain Standards Act. This legislation is largely concerned with defining minimum thresholds for damaged kernels and foreign materials for a number of grade increments, leaving other quality and agronomic considerations to the discretion of the market and state regulatory authorities.

The US federal government also plays an important role in quality assurance. Four federal USDA-ARS (Agricultural Research Service) Wheat Quality Laboratories evaluate breeding lines for the respective market classes in which they specialize to ensure agronomic and end-product quality characteristics are maintained or improved. Both public and private breeding programs may freely submit samples to these labs for quality evaluation. Despite the voluntary nature of this program, over 95% of all HRS varieties in production in the US have been rigorously evaluated for quality at one of these Laboratories. At the state level, agricultural experimental stations and various state authorities play a role in approving the release of new varieties, and

quality data from various sources are very important to local approval processes. It is important to note, however, that variety approval processes in the US are not government mandated—a breeder may, if he wishes, release a variety without government consent.

# Uncertainty Over Impact of KVD Requirements

Canadian wheat breeders face several requirements that can each have an impact on the yield potential of their lines. Each Western Canadian wheat class has a unique set of agronomic, disease-resistance,

and end-use quality standards that must be met or surpassed in monitored breeding trials before a new line will be considered for registration by the CFIA.

Historically, Canada's reputation for high quality wheat has been sustained by legislative initiatives aimed at guaranteeing the excellent milling quality of Canadian HRS wheat. However, there exists a trade-off between quality and quantity in wheat production, as certain quality parameters, such as protein content, are inversely related to yield. Recent improvements in baking technology have lowered the wheat quality standards required for bread production, which has led some to charge that Canada's quality standards are sacrificing too much yield potential.

Further complicating this matter is the potential yield cost of KVD. This 'visual distinguishability' requirement does not exist in the US, Canada's biggest competitor in wheat markets, putting Canadian wheat breeders at a competitive disadvantage (all other factors remaining the same) relative to their American counterparts. The potential cost of KVD is largely one of opportunity. Firstly, Canadian breeders must expend a significant amount of time incorporating this requirement into their lines-time which could otherwise be devoted to improving yield or other performance measures. Secondly, promising lines are occasionally discarded on the basis of their appearance alone. And thirdly, KVD inhibits the adoption of improved lines from the US, since they are not bred for KVD and are therefore typically ineligible for registration in the milling classes of Western Canadian wheat

<sup>&</sup>lt;sup>2</sup> Government of Canada, *Canada Grain Act* (Ottawa: 2002), Article 11.

<sup>&</sup>lt;sup>3</sup> Meristem Land & Science, Canada in the Big Picture: Wheat Breeding Report (2004), 22.

<sup>&</sup>lt;sup>4</sup> Ibid, 23.

<sup>&</sup>lt;sup>5</sup> Ibid, 22.

Much of this brief overview of the US quality assurance system was provided by Dr. David Garvin, Research Geneticist, USDA-ARS and Coordinator of the HRSWURN nursery program.

The complex relationship between yield, quality, and the environment makes it difficult to isolate the specific yield cost of KVD. According to Dr. Oleson, the lost yield potential in the CWRS class that is attributable to KVD appears to be less than 5%. For other classes of Canadian wheat, however, the cost may be higher. He also notes, "As a rule of thumb, for current CWRS wheat varieties, it is generally accepted that, given time, if the protein were lowered by 1%, all else staying the same, yield could be increased by 10%."<sup>7</sup>

# THE HRSWURN PROGRAM AND DATASET

HRSWURN, administered by the USDA, is a cooperative nursery program among public and private sector wheat breeders (including AAFC) that evaluates advanced breeding lines at multiple locations in Canada and the US as illustrated in the attached map. It is a voluntary program that can also be used as a vehicle for germplasm sharing among breeders. The program is coordinated by a research geneticist who is an employee of the USDA-ARS. Advanced lines for testing are chosen by the participating scientists, not the USDA-ARS. It should be noted that there is no intent to compare Canadian and US varieties per se under this nursery program as would be the case under a variety testing program. However, individual breeders may use the data on their promising lines in support of a potential variety release.

# Limitations of the Data

The HRSWURN dataset provides a basis for comparing the yields of Canadian and American wheat lines. While it represents an improvement over other more aggregate datasets, some limitations still remain. The current analysis was undertaken to compare promising Canadian and American HRS wheat lines - the ones that are relatively well-tested and are either currently registered or are likely to be approved for production. In such an analysis, the preference is to base statistical tests on a representative sample of the entire population of such lines in Canada and the US, accounting for the full range of diversity within the class of HRS wheats itself, as well as the multitude of efforts from a large cross-section of breeding programs in each country.

# Limitation 1: End-Use Class Information Not Available

Unfortunately, the HRSWURN sample does not meet this idealized standard. Most of the wheat lines entered in the HRSWURN

program are in the late stages of the breeding process, and have thus not vet entered the production chain in either country. This fact severely limits the amount of information that can be inferred about each particular entry in the HRSWURN program. In most cases, there is only enough information to determine the wheat line's breeding program, from which its country of origin can be determined. While each HRSWURN entry falls under the broad HRS type, in most cases it is difficult to determine which particular class it would be registered into. In Canada, HRS varieties are sub-divided into three classes: CWRS, Canada Prairie Spring, and Canada Western Extra Strong; while in the US, HRS varieties are sub-divided into three classes as well: Dark Northern Spring, Northern Spring, and Red Spring. While it is reasonable to assume that entries in the HRSWURN program reflect the relative importance of each HRS class to each country, the assumption that the samples from Canada and the US contain a similar composition of higher quality and lower quality HRS lines may not hold. As a result, the statistical analysis cannot rule out the possibility that an observed yield or protein difference between the two countries may simply reflect different marketing considerations. For example, a sample from one country might have lower average yields simply because it contains a higher percentage of high-quality bread wheat, a fact that should be reflected in higher protein levels for that country as well. Consequently, it is difficult to isolate the potential yield cost of KVD with this data. However, given prior research results on the nature of the protein-yield tradeoff, it is plausible to use observed yield and protein differences to infer what part of a yield difference (if any) might be attributable to

# Limitation 2: Limited Canadian Participation

factors other than protein.

Another limitation of the HRSWURN dataset is that the Canadian sample is not representative of all breeding programs in the country, since AAFC is the only Canadian participant in the program. While in recent years private breeding programs have become more important to the Canadian wheat economy, AAFC varieties still account for roughly 82.5% of all seeded acreage of CWRS (Canada's dominant HRS class) on the prairies. Therefore, it is important to note that the statistical inferences drawn by this study are based solely on the efforts of AAFC breeding

programs. However, AAFC is still the dominant player in the Canadian HRS market, and thus for practical purposes this sample will continue to be simply referred to as Canadian.

The US sample, on the other hand, contains a diverse mix of public- and private-sector submissions. Publicly-funded US contributors include the University of Minnesota, North Dakota State University. Washington State University, South Dakota State University, Montana State University, and Idaho State University. Among the largest US private-sector HRSWURN participants are Western Plant Breeders, Agripro Wheat, and Trigen Seed. The US sample therefore appears to contain entries from a sufficient cross-section of US breeding programs to constitute a fairly representative sample of all US HRS wheat lines.

# **DATA ANALYSIS**

The entire HRSWURN sample contains a total of 1275 yield and protein observations, 109 of which are from Canadian-made HRS wheat lines, spanning the period from 1995 to 2004 inclusive. This sample was divided into five sub-samples by research farm, and then further subdivided by country of origin (Canada or US). The summary statistics for the yield and protein content of Canadian and US entries at each location are presented in Tables 1 and 2, respectively.

The summary statistics seem to confirm the conventional wisdom that HRS yields are higher in the US, but that protein content is higher in Canada. The mean yield of US lines is higher at four out of five research farms, while the mean protein content of Canadian lines is higher at four out of five locations. Median yield and protein content show similar patterns. The weighted average yield of Canadian and American lines is 49.73 bu/ac and 51.56 bu/ac, respectively - a difference of 1.83 bu/ac. The weighted average protein content of Canadian and American lines is 15.10% and 14.68%, respectively – a difference of 0.417 percentage points.

In addition, two statistical procedures (the Wilcoxon rank sum and two-sample t-test) were employed to formally test the observed differences at each location for statistical significance. At the 90% confidence level, both of these tests revealed a statistically significant Canadian protein advantage at three out of five locations. However, the Wilcoxon test found a statistically significant US yield advantage at only one location

<sup>&</sup>lt;sup>8</sup> Canadian Wheat Board, 2004 Canadian Wheat Board Variety Survey, 2004, <a href="http://www.cwb.ca/en/growing/variety\_survey/pdf">http://www.cwb.ca/en/growing/variety\_survey/pdf</a> (2 July 2005).

<sup>&</sup>lt;sup>9</sup> The Williston and Swift Current locations did not report results in some years during this period.

Oleson, Supporting Analysis: Expert opinion.

16.76

TA	BLE 1: S	UMMAR'	Y STATISTI RCH FARM	CS FOR	YIELD OF S	SELECTI S COUN	ED HRSWU TRY OF OR	RN ENTI	RIES,	
	St. Pau		Crooksto		Morris,		Willistor		Swift Curi	rent, SK
	Canada	US	Canada	US	Canada	US	Canada	US	Canada	US
					yield (bushe	els per acre	e)			
Mean	48.55	51.06	54.77	54.10	48.47	50.58	48.46	51.83	46.57	49.09
Median	41.90	48.70	52.15	53.45	51.50	51.00	48.40	51.40	41.60	44.50

18.65

19.65

18.40 19.90 29.10 29.70 26.90 24.90 Minimum 25.80 17.00 17.20 21.00 83.60 94.80 76.80 Maximum 91.60 91.70 88.10 97.70 81.20 92.60 67.30 155 257 183 15 Sample Size 26 285 26 286 23 19

16.89

16.81

# TABLE 2: SUMMARY STATISTICS FOR PROTEIN CONTENT OF SELECTED HRSWURN ENTRIES. BY RESEARCH FARM AND WHEAT LINE'S COUNTRY OF ORIGIN

	St. Pau	I, MN	Crookstor	n, MN	Morris, I	MN	Williston,	ND	Swift Curre	nt, SK
	Canada	US	Canada	US	Canada	US	Canada	US	Canada	US
					proteir	1 (%)				
Mean	15.47	14.91	15.21	14.79	14.48	14.55	16.55	15.78	13.35	12.98
Median	15.95	15.30	15.40	14.80	14.70	14.50	16.20	15.70	13.30	12.50
Standard Deviation	1.58	1.34	1.00	0.85	1.62	1.04	1.37	1.20	2.38	2.12
Minimum	11.60	10.10	13.30	12.50	10.80	11.80	14.90	13.10	8.70	8.60
Maximum	17.40	17.40	16.90	17.80	17.40	17.20	19.40	18.60	16.40	16.60
Sample Size	26	285	26	286	23	257	19	183	15	155

(St. Paul), and the two-sample t-test could not detect a statistically significant yield difference at any location.

Source: USDA HRSWURN Program, 1995-2004

#### CONCLUSION

Standard Deviation

20.08

15.63

While our summary statistics point to a noticeable yield advantage for US HRS wheat lines over their Canadian counterparts, statistical tests suggest that the US advantage is negligible. However, the tests do not permit us to rule out the possibility of a Canada-US yield difference entirely. Our inability to group wheat lines according to end-use class has contributed to large variances in the Canadian and US yield samples, rendering comparisons of average yield differences inconclusive. Further limiting the power of these tests is the large inequality between Canadian and US sample sizes.

The numbers in the summary statistics, themselves, strongly support the expected result of a US yield advantage, as both mean and median US yields are noticeably higher at four out of five locations. Therefore, if a US HRS yield advantage does exist, our best estimate is the difference between the weighted average yields of the two aggregate country samples, which amounts to a 1.83 bu/ac or 3.68% advantage for US lines.

On the other hand, both the summary statistics and the formal tests support the expected result of a Canadian protein advantage. Our best estimate of this advantage is the difference between the weighted average protein levels of the Canadian and US samples, which amounts to 0.417%. Therefore, if the 10% vield for 1% protein tradeoff cited in the Oleson KVD study is correct, then the observed US yield advantage of 3.68% in our sample can likely be fully explained by the 0.417% Canadian protein advantage.

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# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

June 28, 2005

For 2005-06, total area seeded to pulse and special crops in Canada decreased by 2%, from 2004-05, as increases for dry peas, lentils, dry beans, sunflower seed and chickpeas were more than offset by decreases for mustard seed, canary seed and buckwheat. Statistics Canada's (STC) seeded area survey, conducted during May 16 - June 3 and released on June 23, provided seeded area estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been estimated by AAFC. However, in eastern Manitoba seeding was delayed by wet weather and, therefore, the seeded area might be lower than estimated during the survey. In general, crop development is slightly behind normal due to seeding delays and lower than normal temperatures. Crop abandonment is expected to be higher than normal due to excessive moisture in parts of western Canada. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It is assumed that precipitation will be normal for the growing and harvest periods and that average quality will be normal.

Total production in Canada is forecast to decrease by 9%, from 2004-05, to 4.75 million tonnes (Mt). Total supply is expected to increase by 2% to 5.94 Mt, as higher carry-in stocks more than offset the decrease in production. Exports and domestic use are forecast to increase moderately due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch is precipitation and temperatures during the summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

#### DRY PEAS

For 2005-06, production and supply are forecast to decrease as a 2% rise in seeded area is more than offset by lower trend yields. Production is expected to decrease for yellow, green and other types. World supply is expected to be relatively stable at 12.7 Mt. but use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports and domestic use are expected to increase slightly due to stronger demand in both food and feed sectors. Carry-out stocks are forecast to decrease, with a s/u of 13%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

# LENTILS

For 2005-06, production is forecast to decrease slightly, as a 10% rise in seeded area is more than offset by lower trend vields. Production is forecast to decrease for large, medium and small green types, but increase for the red type. Supply is expected to increase as higher carry-in stocks more than offset lower production. World supply is forecast to increase by 6% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Canadian exports are expected to increase due to higher demand. Carry-out stocks are forecast to rise, with a s/u of 33%. The average price, over all types and grades, is forecast to only decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by support from higher average quality.

### **DRY BEANS**

For 2005-06, production and supply are forecast to increase significantly, due to a 20% rise in seeded area, lower abandonment and higher trend yields. Production is

white pea, pinto, black, dark and light red kidney, cranberry, Great Northern, small red and pink. US production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to low carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

# **CHICKPEAS**

For 2005-06, production and supply are forecast to increase, as a 65% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with smaller increases for the small kabuli and desi types. World supply is expected to increase marginally to 8.9 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 12%. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

# MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 31% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 63%. The average price, over all types and grades, is expected to increase due to the lower supply.

# CANARY SEED

For 2005-06, production and supply are forecast to decrease significantly due to a 43% fall in seeded area. World supply,

expected to increase for all classes, including 90% of which is in Canada, is forecast to decrease by 6% to 380,000 t. Canadian exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 55%. The average price is forecast to increase slightly because of the lower supply.

# SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 26% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.63 Mt. World supply is expected to increase by 5% to 28.6 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

# BUCKWHEAT

For 2005-06, Canadian production and supply are forecast to increase, as a lower seeded area is more than offset by lower abandonment and higher trend yields. Exports are forecast to increase and carryout stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

# FURTHER INFORMATION:

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Grain and Crop Year (a)	Are Seeded	Harvested	Yield	Production	Imports (b)	Total Supply	Exports (b)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
	000	ha —————	t/ha			· thousand	d metric tor	nes		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005f	1,388	1,345	2.48	3,338	25	3,568	1,900	1,068	600	125-135
2005-2006f	1,410	1,365	2.10	2,870	25	3,495	1,950	1,145	400	115-145
Lentils				,		-,	.,	.,		
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1,006	530	326	150	305-315
2005-2006f	860	810	1.16	940	5	1,095	570	255	270	290-320
Dry Beans		010	1.10	340	3	1,095	5/0	255	270	290-320
2001-2002	184	175	1.70	298	42	390	202	07	00	705
2002-2003	230	219	1.89				263	97	30	725
2002-2003	167	167	2.13	414 356	40	484	297	107	80	445
2003-2004 2004-2005f					31	467	344	83	40	495
2004-2005i 2005-2006f	163 196	126	1.75	220	30	290	223	62	5	650-660
	196	188	1.84	345	30	380	290	70	20	510-540
Chickpeas	400									
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	375-385
2005-2006f	77	70	1.14	80	5	90	45	35	10	400-430
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	130	79	190	290-300
2005-2006f	218	209	0.81	170	2	362	145	77	140	310-340
Canary Seed					_	002	170	′′	140	310-340
2001-2002	170	163	0.70	114	0	184	134	20	30	000
2002-2003	287	227	0.78	176	ő	206	164	22		660
2003-2004	251	243	0.93	226	Ö	246	168		20	575
2004-2005f	356	318	0.94	300	0			n/a	67	345
2005-2006f	204	194	0.95	185	0	367	175	37	155	225-235
Sunflower Seed	204	134	0.95	100	U	340	180	40	120	225-255
2001-2002	73	67	4 55	104	00	470				
2002-2003	100	95	1.55	104	29	179	92	65	22	355
2003-2004			1.65	157	21	200	105	60	35	440
	119	115	1.30	150	16	201	96	80	25	405
2004-2005f	87	59	0.92	54	25	104	40	59	5	485-495
2005-2006f	110	102	1.47	150	15	170	85	75	10	370-400
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	3	5	0	350-360
2005-2006f	7	7	1.14	8	1	9	4	5	0	
Total Pulse And Sp						9		5	U	340-370
2001-2002	3.131	2,993	1.23	3,681	120	4,553	2.674	4.040	004	
2002-2003	3,025	2,399	1.16	2,788	130		2,671	1,218	664	
2003-2004	2,797	2,399	1.35			3,582	1,739	1,220	623	
2003-2004 2004-2005f	3,136	,		3,680	81	4,384	2,492	1,403	489	
2004-2005i 2005-2006f	,	2,948	1.78	5,234	95	5,818	3,036	1,672	1,110	
2000-20001	3,082	2,945	1.61	4,748	83	5,941	3,269	1,702	970	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(&#</sup>x27;c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, June 28, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual. Source: Statistics Canada and industry consultations.

# CANADA: GRAINS AND OILSEEDS OUTLOOK

June 28, 2005

Statistics Canada (STC) estimates that Canadian farmers seeded about 26 million hectares (mln ha) of grains and oilseeds in the spring of 2005, unchanged from the previous year. Area has shifted from non-durum wheat, barley, corn, soybeans and summerfallow into durum, oats, flaxseed and canola. Based on these STC estimates, Agriculture and Agri-Food Canada (AAFC) forecasts that total production of grains and oilseeds in Canada in 2005 will decline by 5% from 2004, to 60 million tonnes (Mt). Western Canadian production is forecast at 45.7 Mt, down 5%. The decline is due to expectations of lower yields compared to the above-normal levels achieved for most crops in 2004, as well as increased levels of abandonment in parts of western Canada due to excess moisture. Trend yields and normal crop quality have been assumed for both western and eastern Canada. In parts of the Prairies, seeding was not completed due to wet conditions, with an estimated 0.6 to 0.8 mln ha (2-3%) not seeded. As the STC survey was completed by June 3, at which time most farmers would have expected to complete seeding all intended area, the STC seeded area estimate may be high, and could be reduced in the STC August 26 production estimate. Precipitation since April 1 has been average to well-above average across western Canada.

Despite lower production, total grain and oilseed supplies for 2005-06 are expected to rise by 2% due to larger carry-in stocks. Total Canadian exports of grains and oilseeds are forecast to increase by 10%, due to higher supply and better quality, particularly for wheat and canola. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar, although the oilseed price outlook has strengthened since last month. Factors to watch are: Chinese import demand, growing conditions in the major grain trading regions, EU grain export subsidy levels, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, production is forecast to fall by 9% due to lower seeded area, increased abandonment and a return to lower trend yields. This, however, will be largely offset by higher carry-in stocks, with supply expected to decline by only 4%. The carry-in stocks are expected to largely consist of low quality wheat due to the poor quality of the 2004 crop, so that wheat feeding in 2005-06 is expected to remain historically high. Assuming normal weather this summer, the 2005 crop quality should return to normal, increasing supplies of high quality wheat. As a result, exports are forecast to rise by 1 Mt, with carry-out stocks expected to fall by about 19%. The Canadian Wheat Board (CWB) June Pool Return Outlook (PRO) for No.1 CWRS wheat was raised slightly from May, but remains lower than for 2004-05, due to expected higher supply, with projected returns for lower quality wheat unchanged to slightly higher than last year.

#### DURUM

Production is forecast to decline by 3%, with increased area more than offset by lower yields and higher abandonment. Total supply is forecast to rise by 10%, however, due to a 48% increase in carry-in stocks to a record 2.65 Mt. Exports are expected to rise by 9% due to larger supplies of high quality durum and increased export demand resulting from dryness in the Mediterranean region. However, carry-out stocks are projected to increase by a further 17%, to 3.1 Mt. The CWB PRO for 2005-06 is up slightly from last month, but remains below 2004-05, largely due to the increased supply in North America.

#### BARLEY

Production is forecast to decrease by 7% due to lower seeded area and yields. Total supply, however, is projected to increase slightly, due to higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are

expected to increase by 25%, due to higher supplies of malting quality barley and less competition in overseas feed markets. Carry-out stocks are expected to decrease by 16%. The average off-Board price of feed barley is forecast to be the same as 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row down by \$6/t from 2004-05 to \$174/t.

#### **OATS**

Production is expected to decline by 3%, as lower yields more than offset higher area. Total supply, however, is expected to rise by 4% as higher carry-in stocks more than offset the lower production. Carry-in stocks are forecast to rise due to belownormal exports in 2004-05 related to the poor quality of the crop and the weakness in US demand. Exports are forecast to rise by 0.2 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to return to a near-normal level. Oat prices are forecast to decline, with a smaller premium for milling oats.

#### CORN

Production is expected to decline by 5% due to lower seeded area and yields. This is expected to be partly offset by a 13% increase in imports, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise, due to increased ethanol production. Prices are expected to remain pressured by low US corn prices.

# **CANOLA**

Production is forecast to decline slightly, with a 9% rise in harvested area more than offset by lower yields. Total supply is forecast to rise sharply, to the 3<sup>rd</sup> highest level on record, because of burdensome carry-in stocks. Domestic crush and exports for 2004-05 remain pressured by sharply higher world oilseed supply. In 2005-06, domestic crush and exports are forecast to increase slightly but will remain

pressured by large world soybean and palm oil supplies. Carry-out stocks are projected to rise to slightly under the record high set in 1999-00. Prices are projected to increase slightly due to higher world soybean and soyoil prices.

FLAXSEED (excluding solin)

Production is forecast to rise sharply due to a 19% rise in seeded area, lower abandonment and higher yields. Total supply is expected to rise at a slower pace as low carry-in stocks moderate the higher output. Exports are projected to return to near normal levels as a result of increased supplies, stable EU and US demand, high crude oil prices and lower flaxseed prices. Total domestic use is forecast to rise to normal in 2005-06. Carry-out stocks are forecast to double but are not expected to be burdensome. Prices are forecast to decline to historically normal levels.

# **SOYBEANS**

Production is forecast to decline slightly as a rise in projected harvested area is offset by lower yields. Supplies are expected to rise to a record 3.7 Mt as higher carry-in stocks more than offset the drop in output and imports. Domestic crush is forecast to increase on support from stronger crush margins while exports are expected to maintain the record pace of 1.0 Mt. Carryout stocks are projected to fall, but remain historically high. Prices are forecast to rise slightly due to higher US prices.

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

June 28, 2005

	Area Seeded H	arvested	Yield t/ha	Production	Imports (b)	Supply		Ind. Use (e)	Feed, Waste & Dockage	estic Use	Stocks	Average Price (f) \$/t
Durum 2003-2004 2004-2005f 2005-2006f Wheat Exc	2,280	2,459 2,141 2,175	1.74 2.32 2.21	4,280 4,962 4,800	1 1 1	5,900 6,751 7,451	3,427 3,200 3,500	252 255 260	220 426 391	684 901 851	1,788 2,650 3,100	224.21 202 * 195 **
2003-2004 2004-2005f 2005-2006f All Wheat	8.179	8,009 7,722 7,475	2.41 2.71 2.54	19,272 20,898 19,000	16 11 10	23,395 25,201 24,310	12,300 11,650 12,700	2,775 2,770 2,800	3,222 4,691 3,700	6,804 8,251 7,310	4,292 5,300 4,300	206.03 186 * 184 **
2003-2004 2004-2005f 2005-2006f		10,467 9,862 9,650	2.25 2.62 2.47	23,552 25,860 23,800	18 12 11	29,295 31,953 31,761	15,727 14,850 16,200	3,027 3,025 3,060	3,442 5,117 4,091	7,488 9,153 8,161	6,080 7,950 7,400	
Barley 2003-2004 2004-2005f 2005-2006f Corn		4,446 4,050 3,990	2.77 3.26 3.09	12,328 13,186 12,320	36 100 30	13,838 15,388 15,450	2,445 2,000 2,500	298 300 380	8,579 9,553 9,565	9,291 10,288 10,350	2,102 3,100 2,600	135.80 105-115 100-120
2003-2004 2004-2005f 2005-2006f <b>Oats</b>	1,265 1,185 1,121	1,226 1,072 1,090	7.82 8.24 7.71	9,587 8,836 8,400	2,108 2,400 2,700	12,805 12,378 12,200	346 150 150	2,415 2,650 2,700	8,890 8,463 8,435	11,317 11,128 11,150	1,143 1,100 900	137.18 95-105 90-110
2003-2004 2004-2005f 2005-2006f <b>Rye</b>	2,272 1,995 2,019	1,575 1,315 1,395	2.34 2.80 2.55	3,691 3,683 3,560	19 25 15	4,234 4,496 4,675	1,557 1,500 1,700	140 130 170	1,581 1,574 1,710	1,888 1,896 2,075	788 1,100 900	136.65 125-135 110-130
2003-2004 2004-2005f 2005-2006f Mixed Gra	228	147 165 150	2.22 2.53 2.17	327 418 325	0 1 1	357 479 401	171 230 160	47 48 48	60 109 116	125 174 181	60 75 60	104.44 70-80 65-85
2003-2004 2004-2005f 2005-2006f	241 220 215	135 111 120	2.84 2.87 2.83	384 318 340	0 0 0	384 318 340	0 0 0	0 0 0	384 318 340	384 318 340	0 0 0	
Total Coar 2003-2004 2004-2005f 2005-2006f	9,070 8,362	7,529 6,713 6,745	3.50 3.94 3.70	26,317 26,441 24,945	2,162 2,526 2,746	31,618 33,060 33,066	4,519 3,880 4,510	2,899 3,128 3,298	19,495 20,018 20,166	23,006 23,805 24,096	4,093 5,375 4,460	
Canola 2003-2004 2004-2005f 2005-2006f Flaxseed	4,736 5,319 5,593	4,689 4,938 5,370	1.44 1.57 1.40	6,771 7,728 7,500	243 150 150	7,908 8,487 9,375	3,754 3,300 3,500	3,390 <sup>1</sup> 3,000 <sup>1</sup> 3,200 <sup>1</sup>	113 417 530	3,545 3,462 3,775	609 1,725 2,100	387.04 300-320 300-340
2003-2004 2004-2005f 2005-2006f		728 528 830	1.04 .98 1.20	754 517 1,000	20 40 20	903 650 1,080	609 450 700	n/a n/a n/a	n/a n/a n/a	202 140 255	93 60 125	382.13 475-525 320-360
2003-2004 2004-2005f 2005-2006f <b>Total Oilse</b>	1,207	1,047 1,178 1,200	2.17 2.59 2.46	2,268 3,048 2,950	587 450 250	3,000 3,638 3,725	914 1,000 1,000	1,500 <sup>1</sup> 1,500 <sup>1</sup> 1,750 <sup>1</sup>	319 488 465	1,947 2,113 2,325	140 525 400	395.04 225-265 240-280
2003-2004 2004-2005f 2005-2006f	6,531 7,277 7,668	6,464 6,643 7,400	1.52 1.70 1.55	9,794 11,293 11,450	850 640 420	11,811 12,774 14,180	5,277 4,750 5,200	n/a n/a n/a	n/a n/a n/a	5,693 5,715 6,355	841 2,310 2,625	
<b>Total Grain</b> 2003-2004 2004-2005f 2005-2006f	26,263 26,038 26,053	seeds 24,461 23,219 23,795	2.44 2.74 2.53	59,663 63,595 60,195	3,029 3,178 3,177	72,724 77,787 79,007	25,523 23,480 25,910	n/a n/a n/a	n/a n/a n/a	36,187 38,672 38,612	11,014 15,635 14,485	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.
(b) Excludes imports of products.

<sup>(</sup>c.) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use

<sup>(</sup>d) Total = F&I + FWD + Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - May 26, 2005

\*\* CWB PRO - June 23, 2005

Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - June 28, 2005

Sources Statistics Canada Careals and Oilseeds Pervious Saries Cat. No. 22, 007

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

SELECTED POINT ICOUVER (4) (7) Ju gary	CERTIFICATION														1000	)		
couver (4) (7)	PERIOD	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE S BASIS	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FFFDS	MEAT	FISH	ANIMAL		GLUTEN GLUTEN	FEED	DEHY	FEATHER
(4) (7)	June 27, 2005	FOB	130.00	-	132.00	-	1	346.50	208.00	100.00		850.00	500 00			2	ALLALLA	385 OO
gary	June 20, 2005		130.00	N/A	_	149.00		340.50	201.00	103.00		850.00	520.00					375.00
1	June 27, 2005	FOB	110.00	N/A	-	145.00		349.50			115.00	975.00	535.00					360.00
(4)	June 20, 2005		110.00	N/A	-	140.00		332.25			115.00	975.00	555.00					350 00
skatoon	June 27, 2005	FOB	92.00	136.00	$\vdash$	138.00		351.00	N/A		130.00	N/A	535.00			130.00		400.00
(4)	June 20, 2005					130.00		333.75	N/A		130.00	N/A	555.00			131.67		390 00
nipeg	June 27, 2005	FOB			110.50	118.00		332.00	N/A		290.00	995.00	525.00					340.00
6	June 20, 2005				_	114.00		312.25	N/A		290.00	987.50	525.00					340 00
ınder Bay	June 27, 2005	In-Store	110.50	N/A	109.25													
8	ie 20, 2005		108.00	Н	105.25													
Ports	June 27, 2005	On Board				113.06												
(3)	June 20, 2005	Vessel				102.30												
Ports	June 27, 2005	In-Store	140.00	205.00	118.00		-											
ON Jun	ne 20, 2005		139.00 205.00	205.00	138.00		-											
Chatham	June 27, 2005	Track				114.92												
ON Jun	June 20, 2005					110.17												
Toronto Jun	June 27, 2005	N/A				╄	FOB				182 00	N/A	440 00	125.00	111 00		220.00	00 000
ON (5) Jun	June 20, 2005										182 00	N/A	430.00	425.00	114 00		270.00	360.00
Hamilton Jun	June 27, 2005	N/A						255.81	#N/A					20.04	2		0.07	200.00
ON	June 20, 2005							233 97	#N/A									
Eastern Jun	June 27, 2005	FOB				112.50												I
ON Jun	June 20, 2005					106.00	-											
London Jun	June 27, 2005	FOB												425.00	114 00			
ON	te 20, 2005													425.00	114 00			
Port Colborne Jun	June 27, 2005	FOB								40.00				425.00	114 00			
ON	te 20, 2005									44 50				425.00	114 00		1	
Cardinal Jun	June 27, 2005	FOB												425.00	114 00			
ON	June 20, 2005													425.00	114.00			
Montreal	June 27, 2005		137.00	150.00	139.00	115.00		321.37	238.30	$\overline{}$	240.00	850.00	457.50	425.00	114 00		270.00	380.00
(2)	June 20, 2005		137.00	150.00	139.00	115.00	FOB	296.82	217.60	53.33	235.00	850.00	457.50	425.00	114 00		270.00	370.00
Trois-Rivières Jun	June 27, 2005	In-Store	155.00		_	141.33				1								
	June 20, 2005		143.50		_	131.88												
	June 27, 2005	FOB	- 1	-	136.46	113.14		314.70										
inthe QC	June 20, 2005		142.21	-	_	110.89		303.28									-	
pec	June 27, 2005	In-Store	139.67		156.28	138.29		343.55	230.40									
	June 20, 2005		137.50	$\rightarrow$		128.67		316.81	230.40									
2	June 27, 2005	Track	177.67			162.20		376.73	281.46		237.05		505.00					380.00
NS	June 20, 2005		173.18		167.30	159.08	FOB	360.79	262.28		237.05		505.00					310.00
LO LO	June 27, 2005	Water	N/A	N/A	N/A	N/A												
		& Truck	N/A	N/A	N/A	N/A												
ifax	June 27, 2005	In-Store	N/A	N/A	N/A	n/a		388.20		297.50		1,100.00						
NS (6) Jun	e 20, 2005		N/A	N/A	N/A	n/a		374.60		297.50		1,100.00	N/A					

N/A = not available Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheal, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# **B. CASH PRICES AND REPLACEMENT VALUES**

PRAIRIE GRAINS

June 27, 2005

277.18

325.81

610.81

	Selected Points	Price Basis		This week 27-Jun-05	Last week 13-Jun-05	Month ago 30-May-05	Year ago 28-Jun-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	109.00	107.00	107.00	195.00
	(CBOT)		Oat	155.25	142.75	135.25	145.60
	(Lethbridge)		Barley	115.00	114.00	114.00	150.00
0:	Bayport, ON (1)	In-store	Wheat	132.61	130.61	130.61	218.61
			Oat	N/A	N/A	N/A	N/A
			Barley	142.39	141.39	141.39	177.39
	Montreal, QC (1)	In-store	Wheat	137.03	135.03	135.03	223.03
	, , , , , , , , , , , , , , , , , , , ,		Oat	N/A	N/A	N/A	N/A
			Barley	147.31	146.31	146.31	182.31
	Moncton, NB	Truck via Halifax	Wheat	159.25	157.25	157.25	245.25
			Oat	N/A	N/A	N/A	N/A
			Barley	171.50	170.50	170.50	206.50
	Truro, NS	Truck via Halifax	Wheat	153.22	151.22	151.22	239.22
			Oat	N/A	N/A	N/A	N/A
			Barley	169.00	168.00	168.00	204.00
	Halifax, NS (1)	In-store	Wheat	144.28	142.28	142.28	230.28
			Oat	N/A	N/A	N/A	N/A
			Barley	155.30	154.30	154.30	190.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	207.63	205.63	205.63	293.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Calcated Paints	Deigo Ponio		This work	Last week	Leeb week	Veers
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn	LICI also Dord	On Board Vance		27-Jun-05	13-Jun-05	30-May-05	28-Jun-04
rom:		On Board Vessel		113.06	102.30	109.11	153.02
): 	Montreal, QC (1)	In-store		132.10	121.34	128.15	172.06
om:		Track		114.88	105.25	111.10	150.37
); 	Montreal, QC	Track		143.74	134.11	139.95	179.23
rom:		Track		114.92	110.17	114.75	162.75
0:	Montreal, QC	Track		138.79	134.04	138.62	186.62

[From: Unicago (IL)	таск	114.88	105.25	111.10	150.37
To: Montreal, QC	Track	143.74	134.11	139.95	179.23
From: Chatham, ON	Track	114.92	110.17	114.75	162.75
To: Montreal, QC	Track	138.79	134.04	138.62	186.62
Soymeal 48% Protein					
Soymeal 48% Protein From: Hamilton, ON		255.81	233.97	230.88	515.88
	Track	255.81 280.14	233.97 258.30	230.88 255.21	515.88 540.21

Prices include ONE month of storage and interest charges

Truro, NS

Stephenville, NL

302.11

350.74

280.27 328.90

Track / Truck via Sydney

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BL	<b>JLK FEED</b>	INGRE	DIENT	SATS	ELECTI	ED PO	INTS						al.	July 11 2005	75		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OTAC	VI I I I I	Nacc	PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTE	GLUTEN GLUTEN	FEED	DEHY	FEATHER
18	July 11, 2005	FOB	135.00		132.00	147.00	2000	333.00	208.00	100.00	MEAL	850 00	490 00	MEAL	FEED	PEAS	ALFALFA	MEAL
BC (4)(7)	July 4, 2005		135.00	N/A	132.00	147.00		346.50	208.00	100.00		850.00	490.00					395.00
gary	July 11, 2005	FOB	110.00		113.00	142.00		331.50			115.00	975.00	525 00					303.00
AB (4)	July 4, 2005		110.00	N/A	113.00	145.00		345.00			115.00	975.00	535.00					360.00
Saskatoon	July 11, 2005	FOB	92.00	~	91.00	133.00		335.00	A/N		120.00	N/A	525.00			120 33		360.00
SK (4)	July 4, 2005		92.00	136.00	91.00	138.00		348.50	N/A		130.00	A/N	535 00			120 33		410.00
nipeg	July 11, 2005	FOB	133.00		109.50	118.00		316.00	N/A		290.00	997.50	525.00			20.03		340.00
MB (4)(9)	July 4, 2005		132.50	$\overline{}$	109.00	118.00		329.50	N/A		290.00	997.50	525.00					340.00
nder Bay	July 11, 2005	In-Store	111.00		109.00													000
(8) NO	July 4, 2005		111.00	N/A	106.00													
Ports	July 11, 2005	On Board				113.18												
USA (3)	July 4, 2005	Vessel				n/a												
Bay Ports	July 11, 2005	In-Store	140.00	205.00	118.00													
NO	July 4, 2005		140.00	140.00 205.00	118.00													
Chatham	July 11, 2005	Track				115.43												
NO	July 4, 2005					108.20												
onto	July 11, 2005	N/A					FOB				182.00	N/A	440 00	425 00	114 00		270.00	305,00
ON (5)	July 4, 2005										182.00	N/A	440 00	425 00	114 00		270.00	385.00
Hamilton	July 11, 2005	N/A						233.14	#N/A								00.0	00.00
NO	July 4, 2005							231.84	#N/A									T
Eastern	July 11, 2005	FOB				110.00												
NO	July 4, 2005					108.00												I
London	July 11, 2005	FOB												425.00	114.00			
NO	July 4, 2005													425.00	114.00			
Port Colborne	July 11, 2005	FOB								40.00				425.00	114.00			
NO	July 4, 2005									40.00				425.00	114.00			
Cardinal	July 11, 2005	FOB												425.00	114.00			
NO	July 4, 2005													425.00	114.00			
ıtreal	July 11, 2005		141.00	150.00	140.50	115.00	Щ	295.31	217.55	54.00	245.00	850.00	452.00	425.00	114.00		270.00	380.00
QC (5)	July 4, 2005		139.00	150.00		118.00	FOB	294.40	215.55		245.00	850.00	452.00	425.00	114.00		270.00	380.00
Trois-Rivières	July 11, 2005	In-Store	155.00		$\vdash$	138.67												
	July 4, 2005		151.40		-	131.29												
St. Jean QC (2)	July 11, 2005	FOB	147.00		126.26	113.74		299.33										
St. Hyacinthe QC	July 4, 2005		143.69	-	_	110.80		299.33										
Quebec	July 11, 2005	In-Store	145.67		_	135.28		314.08	219.93									I
OC	July 4, 2005		141.00	N/A	156.85	131.49		314.40	223.40									
Truro	July 11, 2005	Track	174.65		170.40	162.07		368.05	281.46		237.05		505.00					380.00
NS	July 4, 2005		153.15		170.40	158.72	FOB	354.72	281.46		237.05		505.00					380.00
Truro	July 11, 2005		N/A	- 1	N/A	N/A												
NS	July 4, 2005		N/A	- 1	N/A	N/A												
ifax	July 11, 2005	In-Store	N/A		N/A	n/a		356.00		297.50		1,100.00	N/A					
NS (6)	July 4, 2005		A/N	N/A	N/A	n/a		361.00		297.50		1,100.00	N/A					
																		T

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2208, closing date July 8, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-5524 Email: chartier/@agrigc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No 1 Canada Western or Eastern Barley, No 2 Canada Yellow Corn, No 3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# B. CASH PRICES AND REPLACEMENT VALUES

July 11, 2005

DD	ATI	DIE	CD	AT	NC

	Selected Points	Price Basis		This week 11-Jul-05	Last week 27-Jun-05	Month ago 13-Jun-05	Year ago 28-Jun-04
			10/1				
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	109.00	109.00	107.00	195.00
	(CBOT)		Oat	169.00	155.25	142.75	145.60
	(Lethbridge)		Barley	112.50	115.00	114.00	150.00
0:	Bayport, ON (1)	In-store	Wheat	132.61	132.61	130.61	218.61
			Oat	N/A	N/A	N/A	N/A
			Barley	139.89	142.39	141.39	177.39
	Montreal, QC (1)	In-store	Wheat	137.03	137.03	135.03	223.03
			Oat	N/A	N/A	N/A	N/A
			Barley	144.81	147.31	146.31	182.31
	Moncton, NB	Truck via Halifax	Wheat	159.25	159.25	157.25	245.25
			Oat	N/A	N/A	N/A	N/A
			Barley	169.00	171.50	170.50	206.50
	Truro, NS	Truck via Halifax	Wheat	153.22	153.22	151.22	239.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.50	169.00	168.00	204.00
	Halifax, NS (1)	In-store	Wheat	144.28	144.28	142.28	230.28
			Oat	N/A	N/A	N/A	N/A
			Barley	152.80	155.30	154.30	190.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	207.63	207.63	205.63	293.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
- 1	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
orn				11-Jul-05	27-Jun-05	13-Jun-05	28-Jun-04
rom:	US Lake Port	On Board Vessel		112.10	n/a	102.30	153.02
0:	Montreal, QC (1)	In-store		131.14	n/a	121.34	172.06
rom:	Chicago (IL)	Track		110.66	110.66	105.25	150.37
0:	Montreal, QC	Track		139.52	139.52	134.11	179.23
	Chatham, ON	Track		111.99	111.99	110.17	162.75
0:	Montreal, QC	Track		135.86	135.86	134.04	186.62

From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

To:

n/a = not available

233.14

257.47

276.22

279.44

328.07

233.14

257.47

276.22

279.44

328.07

233.97

258.30

277.05

280.27

328.90

515.88

540.21

558.96

562.18

610.81

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)





# Bi-weekly Bulletin

August 12, 2005 Volume 18 Number 14

# UKRAINE

Ukraine is one of the major grains and oilseeds producers in the world. As such, Ukraine has the potential to affect the markets for agricultural commodities as it did in 2001 and 2002 when world wheat prices were unexpectedly pressured by a substantial amount of low priced wheat from Ukraine. Since then, commodity traders have been careful not to overlook the potential for a similar occurrence when formulating their price forecasts. This issue of the Bi-weekly Bulletin looks at the situation and outlook for Ukraine's grains and oilseeds sector, and examines the implications for Canada's grains and oilseeds sector.

# BACKGROUND

# Economy

Ukraine is well positioned in terms of its endowment of natural resources and the potential for exploiting those resources. Specifically, it is the rich farmlands that characterize its steppe that have long been considered the "breadbasket" of Eastern Europe, producing much of the wheat, corn, barley, rye, and sunflowers grown in the region.

Ukraine also holds large reserves of minerals and important sources of power for its welldeveloped industrial base. Some of the best known products of its industrial sector include machinery, steel, rolled metal, farm equipment, building materials, fertilizers, and other agricultural chemicals. Western Ukraine is largely agricultural, but it has significant oil reserves in the areas around Drohobych and Boryslav, natural gas near Dashava, and coal deposits in the area near Novonolynsk. To accommodate some of Ukraine's transportation needs, Odesa is the primary port located on the Black Sea for receiving and dispatching marine shipments.

The collapse of the Soviet Union in 1991 was largely responsible for the dramatic and catastrophic decrease in Ukraine's economic well-being during the 1990s. Between 1990 and 1999, Ukraine's Gross Domestic Product (GDP) fell by about 60%, with the largest annual decrease occurring in 1994 when GDP fell by about 23%. The first evidence of economic recovery appeared in 2000, and the Ukrainian economy has since experienced several consecutive years of positive growth, with GDP growth peaking at a record 12% in 2004. The improvement in Ukraine's economic performance is largely attributed to the ability of Ukrainian

enterprises to adapt to the realities and demands of a market economy.

However, Ukraine's economic performance ranks well below that of other central European countries. In 2003, Ukraine's real per capita GDP was estimated at US\$5,200; half of that in neighboring Poland and well below that in Russia, Turkey and Kazakhstan. Ukraine's low level of per capita GDP is suspected of being at least partially offset by the existence of a significant "unofficial" economy.

Ukraine's exports contribute to about 40% of its economic activity, which is incidentally similar to the situation in Canada. Although there is some vulnerability associated with Ukraine's dependence on foreign markets, as in Canada, the possibilities for growth are virtually limitless.

# Agriculture

Traditional industrial activity continues to contribute to Ukraine's economy, but it is agriculture that has performed particularly well in recent years. For 2004, the growth in the agricultural sector is estimated at 20%, exceeding the growth in the construction sector of 18%.

There are some restrictions to Ukraine's ability to realize economic and financial efficiency for its agricultural sector. For instance, the number of functioning tractors, combines, and field implements continues to fall short of what is required. Furthermore. artificially depressed prices for farm commodities, a product of government policy, have resulted in increased farmer debt loads and this has made it difficult for many farmers to purchase the equipment they need for production efficiency.

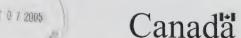
A longer-term consequence of persistently low prices is that much of the land currently held by small farmers could fall under the ownership of large scale operators as small farmers are forced to sell off their land to pay down debt. The ban on buying and selling land is scheduled to be lift in 2005.

There is also a concern that, should Ukraine be successful in gaining membership to the World Trade Organization (WTO), it might not reap nearly the full benefits they expect from acquiring that status. Detractors argue that, since 1994 when it first applied for membership in the WTO, Ukraine has done little to adjust its primary production and processing activities to meet world quality standards.

# CANADA/UKRAINE TRADE

In 2004, bilateral trade between Canada and Ukraine was CAN\$218 million (M), up from CAN\$144M in 2003. During this period, Ukrainian exports to Canada more than doubled to CAN\$161M, while Canadian exports to Ukraine decreased slightly to CAN\$57M. The largest increase in Ukraine's exports to Canada was that of flat, hot-rolled products of iron and non-alloy steel. Some of the major Canadian exports to Ukraine are textile fabrics, motor vehicles, frozen fish, farm equipment, and poultry products.

At a meeting in April 2004 between Canada's Ambassador to Ukraine, Andrew Robinson, and Ukraine's Minister of Economy and European Integration of Ukraine, Mykola Derkach, Ukraine emphasized its interest in expanding trade relations with Canada on a bilateral basis, as well as on a multilateral basis, particularly within the framework of the WTO. In preparation for potentially joining the WTO, Ukraine has already signed



25 agreements with member countries on market access.

Ukraine is particularly interested in attracting foreign investment from Canada, especially given that general climate for foreign investment in Ukraine has improved considerably in recent years. On a more negative note, Ukraine has experienced one of the lowest levels of Foreign Direct Investment in Eastern Europe but, with recent positive developments in the Ukrainian economy, there has been increased interest from foreign investors.

#### **Business Environment**

Privatization and foreign investment has proceeded slowly, relative to other former communist countries. Ukraine's limited progress is attributed to over-regulation and state interference, most of which is aimed at protecting existing enterprises from domestic competition and foreign ownership. Studies by the International Monetary Fund and the World Bank suggest higher levels of corruption in Ukraine than in any other nearby country.

## Ukraine's Seed Market

Ukraine is a net importer of planting seeds, most of which are field crop seeds. Seed import procedures are relatively complex but not insurmountable if properly coordinated. Imports are regulated by several legislative acts including the Laws on Seeds, Plant Quarantine, Protection of Plant Varieties, and Sanitary and Epidemiological Well-being of the Ukrainian Population. One time permits may also be issued for varieties that are not included in the State Register of Plant Varieties.

Ukraine's imports of field crop sees are, in order of value, corn, sunflower, soft wheat, rapeseed, barley, sorghum, flax, hard wheat, and soybeans. In 2003-2004, Ukraine's

imports of field crop seeds totaled US\$40M, up from US\$18M in 2002-2003. United States (US) suppliers have captured about 9% of this burgeoning seed market by capitalizing on the higher Euro relative to the US dollar. The Ukrainian *hryvnya* is unofficially pegged to the US dollar, which currently makes it easier for the US to compete with European Union (EU) suppliers despite the higher transportation costs the US has relative to its EU competitors. For 2004-2005, Canada's exports of field crop seeds to Ukraine are forecast at well over CAN\$80,000, more than triple the 2003-2004 figure.

#### SITUATION

For 2004-2005, Ukraine produced, as estimated by the United States Department of Agriculture (USDA), a record 41.5 million tonnes (Mt) of its major field crops, specifically barley, wheat, corn, oats, and sunflower seed. The large crop is attributed to a record harvested area and a near record yield for the 2004-2005 year. Incidentally, Ukraine's total production of major field crops for 2004-2005 is nearly double its 2003-2004 production which was seriously affected by poor growing conditions.

## Wheat

Ukraine's wheat, which has traditionally been of relatively low quality and typically destined for the feed markets in North Africa, the EU, South Korea, Israel, the Philippines, and Indonesia. But there are exceptions.

For 2004-2005, Ukraine's wheat *production* is estimated at 17.5 Mt, nearly five times the

**UKRAINE: MAJOR FIELD CROPS\*** SUPPLY AND DISPOSITION 2002 2003 2004 2005 -2003 -2004 -2005 -2006 .....thousand tonnes..... Carry-in Stocks 5.315 5.611 2.839 5,534 Production 39,313 22,477 41,450 36,800 Imports 3,408 112 142 853 44,401 42,476 Supply 45,481 31,496 10.695 **Exports** 10.607 3.780 10.655 11.950 Feed Use 13,183 10,546 13,161 15.670 Other 16,080 14,331 15.051 Total Use 39.870 28.657 38,867 38,315 **Carry-out Stocks** 5,611 2,839 5,534 4,161 \* Barley, wheat, corn, oats, and sunflower seed Source: USDA-FAS, July 2005

amount of wheat produced in 2003-2004 when yields and harvested area were dramatically reduced by poor weather. Despite a record yield in 2004-2005, Ukraine's wheat production is significantly less than in 2001-2002 when Ukraine produced a record 21.3 Mt of wheat on a record 6.9 million hectares (Mha) of land.

For 2004-2005, Ukraine's **exports** are estimated 4.2 Mt, following a disastrous year when its exports were virtually non-existent. However, exports for 2004-2005 are still considerably less than in 2001-2002 and 2002-2003 when Ukraine exported 5.5 Mt and a record 6.6 Mt, respectively. **Feed use** for 2004-2005 is estimated at 2.2 Mt, up from 0.2 Mt in 2003-2004, and **carry-out stocks** are estimated at 2.7 Mt, up from 1.1 Mt the previous year.

# Wheat Exports to Canada

In 2001-2002 and 2002-2003, which were unusually dry years in western Canada, about 70,000 tonnes (t) and 150,000 t, respectively, of Ukrainian wheat were exported to Canada, most of which landed in Quebec. Since then, there have been virtually no exports of Ukrainian wheat to Canada.

_	KRAINE: LY AND D		ION	
July-June crop year	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousan	d tonnes	
Carry-in Stocks Production Imports Supply	2,961 20,556 <u>810</u> <b>24,327</b>	3,258 3,600 <u>3,365</u> <b>10,223</b>	1,131 17,500 50 18,681	2,680 18,000 <u>50</u> <b>20,730</b>
Exports Feed Use Other Total Use	6,569 4,000 10,500 <b>21,069</b>	66 225 <u>8,801</u> <b>9,092</b>	4,200 2,200 9,601 <b>16,001</b>	5,000 3,300 10,000 <b>18,300</b>
Carry-out Stocks	3,258	1,131	2,680	2,430
U	KRAINE: I	BARLEY		

#### SUPPLY AND DISPOSITION 2005 October-September 2004 2002 2003 -2006 crop year -2003 -2004 -2005 thousand tonnes.. Carry-in Stocks 1.324 1.424 796 1.246 8,500 Production 11,100 10,364 6,850 Imports 19 39 50 80 9,826 Supply 11,707 8.313 11,946 Exports 4.300 4,000 2,883 1.517 Feed Use 4.700 3,500 5,500 4.500 Other 1,900 1,500 1,700 1,500 10,700 9,000 **Total Use** 10,283 7,517 **Carry-out Stocks** 796 1.246 826 1.424 Source: USDA-FAS, July 2005

Following discovery of two regulated plant pests (flag smut and dwarf bunt) in three consecutive shipments, the Canadian Food Inspection Agency cancelled in December, 2002 all import permits for Ukrainian wheat entering Canada. In 2004, a team of Ukrainian plant inspectors came to Canada to learn ways and procedures to minimize the risk of pests in grain handling. Government officials continue to work with their Ukrainian counterparts to address this issue.

#### Barley

For 2004-2005, Ukraine's barley *production* is estimated at a record 11.1 Mt, up considerably from 6.9 Mt in 2003-2004, when barley yields were the lowest in recent history. *Exports* for 2004-2005 are estimated at a record 4.3 Mt, nearly triple the 2003-2004 figure, and *carry-out stocks* are estimated at 1.2 Mt, up from 0.8 Mt in 2003-2004.

# Corn

For 2005-2006, Ukraine's corn *production* is estimated at a record 8.8 Mt, up significantly from 6.9 Mt in 2003-2004. The increase is due to a combination of a record yield and record harvested area. As a result of record supplies, *exports* are estimated at a record

 UKRAINE: CORN SUPPLY AND DISPOSITION

 October-September crop year
 2002 -2003 -2004 -2005 -2006
 2005 -2006

 thousand tonnes

 Carry-in Stocks
 940 832 844 1,554

 Production
 4,180 6,850 8,800 5,500

2000	2004	2000	2000
	thousand	tonnes	
940	832	844	1,554
4,180	6,850	8,800	5,500
23	0	10	10
5,143	7,682	9,654	7,064
811	1,238	2,100	1,100
2,800	4,900	5,300	4,400
700	_700	_700	_700
4,311	6,838	8,100	6,210
832	844	1,554	854
	940 4,180 23 <b>5,143</b> 811 2,800 700 <b>4,311</b>	940 832 4,180 6,850 23 0 5,143 7,682 811 1,238 2,800 4,900 700 700 4,311 6,838	4,180     6,850     8,800       23     0     10       5,143     7,682     9,654       811     1,238     2,100       2,800     4,900     5,300       700     700     700       4,311     6,838     8,100

LUCDAINE, OATC

_	Y AND D	SPOSIT	ION	
October-September crop year	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		thousand	d tonnes	
Carry-in Stocks Production Imports Supply	85 943 <u>0</u> <b>1,028</b>	72 925 <u>2</u> <b>999</b>	40 1,000 <u>0</u> <b>1,040</b>	35 800 <u>0</u> <b>835</b>
Exports Feed Use Other Total Use Carry-out Stocks	6 800 <u>150</u> <b>956</b> <b>72</b>	9 800 <u>150</u> <b>959</b>	5 850 150 1,005	5 650 <u>150</u> <b>805</b> <b>30</b>
Source: USDA-FAS, Ju	ly 2005			

2.1 Mt, **feed use** is estimated at a record 5.3 Mt, and **carry-out stocks** are also estimated at a record 1.6 Mt.

#### Oats

For 2004-2005, Ukraine's oat *production* is estimated at 1.0 Mt, up slightly from 0.9 Mt during the previous year, as improved yields more than offset slightly lower harvested area. With increased supplies domestic *consumption* is expected to have increased accordingly, to 1.0 Mt. Ukraine typically *exports* very little, if any, of oat production.

# **Sunflower Seed**

For 2004-2005, sunflower seed *production* in Ukraine is estimated at 3.1 Mt, down from 4.3 Mt in 2003-2004, as farmers cut back on area seeded to sunflower seed. With supplies at the lowest level since 2001-2002, 2004-2005 *crush* is at 2.9 Mt, down from 3.2 Mt in 2003-2004. *Carry-out stocks*, as in previous years, are expected to be low.

# OUTLOOK

# Political and Economic Considerations

The presidential election that occurred in late 2004 is expected to translate into greater political openness and accelerated economic reform in Ukraine. Despite the political and

economic setbacks it has experienced over the past few years, Ukraine has managed to demonstrate its potential as an up and coming world market.

In terms of Ukraine's economic outlook, forecasters are expecting the Ukrainian hyvnya to appreciate against the US dollar. Should this occur, depending on the magnitude of the

appreciation, Ukraine's ability to improve its trade balance could be stifled.

# **Weather Conditions**

Crop yields in the major growing areas of Ukraine appear to have been negatively affected by drought, particularly because many of the winter cereal crops were at the critical heading stage at the time of that drought conditions occurred. The situation, however, is not expected to be nearly as serious as weather conditions during the 2003-2004 crop year when crop yields and harvested area were greatly reduced.

# Supply, Exports and Feed Use

In Ukraine, feed use is normally about 30% of the available supply of its five major field crops, i.e., wheat, barley, corn, rye and sunflower seed, while exports are about 20%. Historically, exports have decreased to about 10% of the available supply during periods of reduced production.

Feed use for 2005-2006 is forecast at 12.0 Mt, consistent with the 42.5 Mt of available supply of major field crops and lower than the levels recorded in 2004-2005 when supplies were 44.4 Mt.

For 2005-2006, Ukraine is expected to **export** 10.7 Mt of its major field crops, virtually unchanged from the previous year. This is about one-quarter of its total production of major field crops. Of total exports for 2005-2006, wheat and barley are expected to account for about 50% and 40%, respectively.

In addition to lower feed use due to lower available supplies, *carry-out stocks* are also forecast to decrease to 4.2 Mt, from 5.5 Mt in 2004-2005.

UKRAIN SUPPL		LOWER		
	2002 -2003	2003 -2004	2004 -2005	2005 -2006
		.thousand	tonnes	
Carry-in Stocks Production Imports Supply	3,270	25 4,252 <u>2</u> <b>4,279</b>	28 3,050 <u>2</u> <b>3,080</b>	19 4,000 2 <b>4,021</b>
Exports Feed Use Crush Other Total Use	338 83 2,800 <u>30</u> <b>3,251</b>	950 121 3,150 <u>30</u> <b>4,251</b>	50 111 2,870 30 3,061	590 100 3,270 <u>40</u> <b>4,000</b>
Carry-out Stocks Source: USDA-FAS, J	<b>25</b> Tuly 2005	28	19	21

# **UKRAINE: INTERNATIONAL DEVELOPMENT**

Ukraine is a priority country for AAFC's international development activities. Canada was a significant contributor to election observation missions in 2004. Ukraine is also one of the 25 priority countries identified by the Canadian International Development Agency (CIDA) in April 2005.

AAFC undertook a needs assessment study in Ukraine in October, 2004, identifying a broad range of opportunities for capacity building and technical assistance from Canadian expertise, which are currently being reviewed. Two projects are already underway. The Saskatchewan Trade and Export Partnership is working with AAFC, with funding from CIDA's Facility for Agriculture Reform and Modernization program to provide irrigation assistance. Secondly, AAFC is developing a generic training module for Business Risk Management support, and Ukraine is being used as a case study to help develop that module.

CIDA is also supporting a Grain Quality and Handling Project, involving the Canadian Grain Commission, which is intended to improve grain quality in Ukraine and to implement a system of cash advance loans, through warehouse storage receipts, in order to allow for small farmers and large-scale producers to compete on the international market and to expand domestic markets. It is valued at \$3.215 million and running from 2003 to 2007.

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# Wheat

For 2005-2006, Ukraine's wheat *production* is forecast by USDA at 18.0 Mt, up slightly from 17.5 Mt in 2004-2005, as increased harvested area more than offsets lower yield forecasts. Projections for higher *carry-in stocks* further contribute to the increased wheat supply expected in 2005-2006. *Exports* are forecast at 5.0 Mt, up from 4.2 Mt in 2004-2005, and *feed use* is forecast at 3.3 Mt, up from 2.2 Mt in 2004-2005. *Carry-out stocks* are forecast at 2.4 Mt, down from 2.7 Mt in 2004-2005.

#### Barley

For 2005-2006, barley *production* is forecast at 8.5 Mt, due to significantly lower harvested area and yields. The lower production figure is expected to more than offset high *carry-in stocks*, resulting in a relatively low supply of barley for 2005-2006. However, *exports* are forecast to decrease marginally from 4.3 Mt in 2004-2005, to 4.0 Mt in 2005-2006. *Feed use* is forecast at 3.5 Mt, down from 4.7 Mt in 2004-2005 and *carry-out stocks* are forecast at 0.8 Mt, down from 1.2 Mt in 2004-2005.

Ukraine's *barley* exports are primarily feed quality. In fact, Ukrainian malt producers have often complained about shortages of high quality malting barley required to meet the industry's strict malt specifications. This offers some explanation as to why a near record 80,000 t of barley is expected to be imported by Ukraine in 2005-2006, at a time when its barley exports are at a near record 4.0 Mt. Ukraine's primary customers for its barley are: in order of importance, Saudi Arabia; the Middle East (Israel, Syria,

Jordan); North Africa; Japan; the EU; Iran; and Former Soviet Union countries.

#### Corn

For 2005-2006, corn *production* is forecast at 5.5 Mt, down from 8.8 Mt in 2004-2005, due to significantly lower harvested area and a decline in yields. With lower supplies expected for 2005-2006, *exports* are forecast at 1.1 Mt, down from 2.1 Mt, and *feed use* is forecast at 4.4 Mt, down from 5.3 Mt. *Carry-out stocks* for 2005-2006 are forecast at 0.9 Mt, down from 1.6 Mt in 2004-2005

#### Oats

For 2005-2006, oat *production* is forecast at 0.8 Mt, down from 1.0 Mt in 2004-2005, due to a combination of lower harvested area and a decline in yields. With a significantly lower supply of oats forecast for 2005-2006, *feed use* is forecast at 0.7 Mt, down from 0.9 Mt in 2004-2005, but *carry-in stocks* are expected to remain virtually unchanged at 0.03 Mt.

# **Sunflower Seed**

For 2005-2006, sunflower seed *production* is forecast at 4.0 Mt, up from 3.1 Mt in 2004-2005 and the 5-year average of 3.3 Mt. With the expected increase in supplies in 2005-2006, *exports* are forecast at 0.6 Mt, up dramatically from 0.05 Mt in 2004-2005. *Domestic use* is forecast at 3.4 Mt, up from 3.0 Mt in 2004-2005, and *carry-out stocks* are expected to remain virtually unchanged from previous years.

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# CANADA: GRAINS AND OILSEEDS OUTLOOK

August 11, 2005

The area seeded to grains and oilseeds (G&O) in 2005-06 is estimated to have declined by about 0.6 million hectares (Mha) from 2004-05, to 25.5 Mha, as many fields were unseeded in eastern Manitoba because of excessive rain in May and June. Although abandonment is expected to be higher than normal in this region, normal abandonment is assumed in other regions, and total Canadian harvested area is forecast to rise marginally, to 23.4 Mha. Yields in Saskatchewan are forecast to be above-trend due to higher than normal precipitation. Growing conditions are mixed across Canada, with crop development ahead of normal across the western prairies but behind normal in eastern Manitoba. In eastern Canada, yields are expected to be below trend due to hot temperatures and a lack of moisture.

Production of G&O is forecast to decline by 2% from 2004-05, to 62 million tonnes (Mt), as lower expected wheat and coarse grain output more than offsets a rise in oilseed production. Despite lower production, the total supply of G&O for 2005-06 is forecast to rise by 5% to the highest levels since 2001-02, due to the largest carry-in stocks in over a decade. Assuming normal growing and harvest conditions, quality is expected to return to normal for 2005-06. As a result, total Canadian exports of G&O are forecast to rise by 15%. Canadian prices will remain pressured by low world prices and by burdensome world stocks. Factors to watch are: weather conditions across the US and Canada, the severity of disease and insect outbreaks, crude oil prices and the Canada/US exchange rate.

WHEAT (ex-durum)
For 2005-06, production is forecast to fall by 7%, due to the lower seeded area, with yields expected to be well above normal for the second year in a row. Supplies are projected to decline only marginally, due to the sharp rise in carry-in stocks, which are expected to be largely of feed quality because of the poor quality of the 2004 crop. Consequently, feed usage is forecast to remain historically high for 2005-06. Assuming normal quality, exports are forecast to rise by 15% while carry-out stocks fall by 18%. The Canadian Wheat Board (CWB) July Pool Return Outlook (PRO) for No.1 CWRS wheat was unchanged from June, remaining \$3/t below 2004-05.

## **DURUM**

Production is forecast to rise slightly due to increased seeded area and reduced abandonment. Carry-in stocks are expected to increase by about 50% to a record 2.7 Mt, with total supply rising by 16% to a record 7.8 Mt. Exports are expected to increase by 16% due to increased supplies of high quality durum and increased export demand due to dryness in North Africa and southern Europe. However, carry-out stocks are projected to rise by a further 19%, to 3.2 Mt. The CWB PRO for 2005-06 declined slightly from June, and remains below 2004-05, due to burdensome North American supplies.

### BARLEY

Production is forecast to increase marginally as higher yields more than offset lower harvested area. Total supply is projected to increase by 6%, due to higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to rise by 35%, due to higher exportable supplies of malting quality barley and

less competition in overseas feed barley markets. Carry-out stocks are expected to remain burdensome. The off-Board feed barley price is forecast to average \$115/t I/S Lethbridge, slightly above 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for SS 2-row down by \$5/t from 2004-05 to \$173/t.

#### OATS

Production is forecast to decrease marginally as lower yields more than offset higher area. Total supply. however, is expected to rise by 5%, due to higher carry-in stocks, which resulted from below-normal exports in 2004-05 related to the poor crop quality. Exports are forecast to rise by 0.2 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to decrease. Oat prices are forecast to decline, with a smaller premium for milling oats.

# **CORN**

Production is forecast to decline by 8% as lower vields in Ontario more than offset higher harvested area. This is expected to be partly offset by a 17% increase in corn imports, partly due to lower imports of feed wheat and barley from western Canada. Food and industrial use is forecast to rise, due to increased ethanol production. Prices are expected to rise by about \$10/t from 2004-05 to average \$110/t at the Chatham elevator.

# **CANOLA**

Production is forecast to increase significantly due to increased harvested area and yields. Carry-in stocks are expected to be sharply higher, so that total supply increases to a record 10.1 Mt. Domestic crush and exports are forecast to increase slightly but will be pressured by large world supplies of soyoil and palm oil. Carry-out stocks are projected at a record 2.8 Mt. Prices are projected to decrease marginally due to higher world canola/rapeseed supplies.

FLAXSEED (excluding solin)

Production is forecast to rise sharply due to higher havested area and supplies are expected to rise by about 75% from the frost-reduced level of 2004-05. Exports are projected to increase as a result of increased supplies, stable EU and US demand, high crude oil prices and lower flaxseed prices. Total domestic use is forecast to rise slightly. Carry-out stocks are forecast to almost triple but remain within historical norms. Prices are forecast to decline to historically normal levels.

#### SOYBEANS

Production is forecast to decrease slightly as a higher harvested area is more than offset by lower yields in Ontario. However, domestic supplies are expected to increase due to high carry-in stocks. Imports are therefore forecast to decline. Domestic crush is forecast to increase on support from stronger crush margins while exports are projected to remain unchanged from 2004-05. Carry-out stocks are expected to fall, but remain above average. Prices are forecast to rise slightly due to higher US prices.

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# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

August 11, 2005

Grain and	Are	а			Imports	Total	Exports	Food and	Feed, Waste	Total Dom-	Carry-out	Average
Crop Year	Seeded F	larvested	Yield	Production	(b)	Supply	(c.)	Ind. Use	& Dockage	estic Use (d)	Stocks	Price (f)
(a)	000	ha	t/ha				thousa	and metric ton	nes			\$/t
Durum												
2003-2004	2,483	2,459	1.74	4,280	1	5,900	3,427	252	220	684	1,788	224.21
2004-2005p	2,230	2,141	2.32	4,962	1	6,751	3,170	255	406	881	2,700	199 *
2005-2006f Wheat Excep	2,280	2,250	2.27	5,100	1	7,801	3,600	260	541	1,001	3,200	194 *
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,300	2,775	3,222	6,804	4,292	206.03
2004-2005p	8,169	7,722	2.71	20,898	12	25,202	11,400	2,770	4,762	8,302	5,500	187 *
2005-2006f	7,750	7,320	2.65	19,400	10	24,910	13,100	2,800	3,700	7,310	4,500	184 *
All Wheat									,	,	,	
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6,080	
2004-2005p	10,399	9,862	2.62	25,860	13	31,954	14,570	3,025	5,168	9,184	8,200	
2005-2006f	10,030	9,570	2.56	24,500	11	32,711	16,700	3,060	4,241	8,311	7,700	
Barley 2003-2004	5.046	4.446	2.77	40.000	36	40.000	0.445	200	0.570	0.004	0.400	405.00
2003-2004 2004-2005p	4,678	4,446	3.26	12,328 13,186	100	13,838 15,388	2,445 2,000	298 300	8,579	9,291	2,102	135.80 112.30
2005-2006f	4,500	4,010	3.29	13,100	30	16,330	2,700	380	9,553 9,845	10,288 10,630	3,100 3,000	105-125
Corn	4,000	4,010	0.20	10,200	50	10,550	2,700	300	3,043	10,030	3,000	105-125
2003-2004	1,265	1,226	7.82	9,587	2,108	12,805	346	2,415	8.890	11,317	1,143	137.18
2004-2005p	1,185	1,072	8.24	8,836	2,400	12,378	150	2,650	8,463	11,128	1,100	100-105
2005-2006f	1,110	1,090	7.43	8,100	2,800	12,000	150	2,700	8,235	10,950	900	100-120
Oats	0.070											
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,581	1,888	788	136.65
2004-2005p 2005-2006f	1,995 1,960	1,315 1,350	2.80 2.67	3,683 3,600	25 15	4,496 4,715	1,500 1,700	130 170	1,574 1,750	1,896	1,100	129.8
Rye	1,500	1,550	2.07	3,000	15	4,715	1,700	170	1,750	2,115	900	115-135
2003-2004	246	147	2.22	327	0	357	171	47	60	125	60	104.44
2004-2005p	284	165	2.53	418	1	479	230	48	109	174	75	70-80
2005-2006f	210	150	2.13	320	1	396	160	48	111	176	60	70-90
Mixed Grains												
2003-2004	241 220	135	2.84	384	0	384	0	0	384	384	0	
2004-2005p 2005-2006f	210	111 120	2.87 2.83	318 340	0	318 340	0	0	318	318	0	
Total Coarse		120	2.00	340	U	340	0	U	340	340	0	
2003-2004	9,070	7,529	3.50	26,317	2,162	31,618	4,519	2,899	19,495	23,006	4,093	
2004-2005p	8,362	6,713	3.94	26,441	2,526	33,060	3,880	3,128	20,018	23,805	5,375	
2005-2006f	7,990	6,720	3.80	25,560	2,846	33,781	4,710	3,298	20,281	24,211	4,860	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	3,390	113	3,545	609	387.04
2004-2005p 2005-2006f	5,319 5,410	4,938 5,130	1.57 1.60	7,728 8,200	150 150	8,487 10,075	3,298 3,500	3,000	419	3,464	1,725	309.15
Flaxseed	3,410	3,130	1.00	0,200	150	10,075	3,500	3,200	530	3,825	2,750	280-320
2003-2004	745	728	1.04	754	20	903	609	n/a	n/a	202	93	382.13
2004-2005p	728	528	0.98	517	40	650	412	n/a	n/a	177	60	n/a
2005-2006f	840	780	1.35	1,050	20	1,130	700	n/a	n/a	255	175	320-360
Soybeans								41				
2003-2004	1,051	1,047	2.17	2,268	587	3,000	914	1,500 1/	319	1,947	140	395.04
2004-2005p 2005-2006f	1,229	1,178	2.59	3,048	450	3,638	1,000	1,580 1/	488	2,193	445	245-255
Total Oilseed	1,195 s	1,183	2.43	2,875	250	3,570	1,000	1,750 1/	460	2,320	250	240-280
2003-2004	6,531	6,464	1.52	9.794	850	11,811	5,277	n/a	n/a	5,693	841	
2004-2005p	7,277	6,643	1.70	11,293	640	12,774	4,710	n/a	n/a	5,835	2,230	
2005-2006f	7,445	7,093	1.71	12,125	420	14,775	5,200	n/a	n/a	6,400	3,175	
Total Grains A												
2003-2004	26,263	24,461	2.44	59,663	3,029	72,724	25,523	n/a	n/a	36,187	11,014	
2004-2005p 2005-2006f	26,038 25,465	23,219 23,383	2.74	63,595	3,179	77,788	23,160	n/a	n/a	38,823	15,805	
2003-20001	25,465	23,303	2.00	62,185	3,277	81,267	26,610	n/a	n/a	38,922	15,735	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products. (c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total Domestic Use = Food and Industrial Use + Feed Waste & Dockage + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);

Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - July 28, 2005

<sup>1</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association. p: preliminary

f: forecast - Agriculture and Agri-Food Canada - August 11, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

# Agriculture and Agri-Food Canad

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 9, 2005

For 2005-06, total area seeded to pulse and special crops in Canada decreased by 2%, from 2004-05, as increases for dry peas, lentils, dry beans, sunflower seed and chickpeas were more than offset by decreases for mustard seed, canary seed and buckwheat. Statistics Canada's (STC) seeded area survey, conducted during May 16 - June 3 and released on June 23, provided seeded area estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been estimated by AAFC. In general, crop development is near normal, except for Manitoba where it is mostly behind normal due to stress caused by excessive moisture. Normal crop abandonment is expected except for Manitoba where higher than normal abandonment is expected due to excessive moisture. Yields are expected to be higher than trend for Saskatchewan and Alberta, trend for Ontario and Québec, and below trend for Manitoba. The poor crop in Manitoba mainly affects Canadian dry bean, sunflower seed and buckwheat production because Manitoba is normally the largest producer of these crops. The dry pea and lentil harvest has started and harvesting of chickpeas, mustard seed and canary seed is expected to start in mid to late August. It is assumed that precipitation will be normal for the harvest period and that average quality will be normal.

Total production in Canada is forecast to decrease by 6%, from 2004-05, to 4.9 million tonnes (Mt). Total supply is expected to increase by 5% to 6.1 Mt, as higher carry-in stocks more than offset the decrease in production. Exports are forecast to increase by 9% due to stronger demand. Carry-out stocks are expected to increase marginally. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry peas, lentils, dry beans and sunflower seed, and be the same for canary seed and buckwheat. The main factor to watch are precipitation and temperatures during the late summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing and harvest conditions in major producing regions, especially United States, India and Australia.

## DRY PEAS

For 2005-06, production is forecast to decrease by 10% as a 2% rise in seeded area is more than offset by lower yields. Production is expected to decrease for yellow, green and other types. Supply is forecast to increase slightly due to higher carry-in stocks. World supply is expected to increase by 2% to 12.6 Mt, but use is also forecast to increase, resulting in stable carryout stocks. Canadian exports and domestic use are expected to increase due to stronger demand in both food and feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use (s/u) ratio of 16%. The average price, over all types, grades and markets, is forecast to decrease slightly due to the higher world supply.

# LENTILS

For 2005-06, production and supply are forecast to increase, due to a 10% rise in seeded area. Production is forecast to decrease for large, medium and small green types, but increase for the red type. World supply is forecast to increase by 8% to 4.22 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Canadian exports are expected to increase by 15% due to higher demand. Carry-out stocks are forecast to rise, with a s/u ratio of 36%. The average price, over all types and grades, is forecast to decrease only slightly from 2004-05, as pressure from higher world supply is mostly offset by support from higher average quality.

## **DRY BEANS**

For 2005-06, production and supply are forecast to increase, due to a 20% rise in seeded area and lower abandonment. Production is expected to increase for white pea, pinto, black, dark and light red kidney, cranberry, small red and pink beans, but decrease for Great Northern beans. US

production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 15% to 1.21 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u ratio of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

# **CHICKPEAS**

For 2005-06, production and supply are forecast to increase, as a 65% higher seeded area and lower abandonment more than offset lower yields. Production is expected to increase for large and small kabuli types, but decrease for the desi type. World supply is expected to increase marginally to 8.95 Mt. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality and a shift to the production of the higher priced kabuli types.

# MUSTARD SEED

For 2005-06, production is forecast to decrease by 39% because of a 31% fall in seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. Supply is forecast to decrease by only 6% due to higher carry-in stocks. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 66%. The average price, over all types and grades, is expected to increase due to the lower supply.

# **CANARY SEED**

For 2005-06, production is forecast to decrease by 32%, as a 43% fall in seeded area is partly offset by higher yields. Supply is expected to decrease by only 2% due to higher carry-in stocks. World supply, 90%

of which is in Canada, is forecast to decrease slightly to 400,000 t. Canadian exports are expected to increase due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 57%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

# SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 26% rise in seeded area, lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 49% to 1.63 Mt. World supply is expected to increase by 5% to 28.6 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, but remain low. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2005-06, Canadian production is forecast to increase slightly, as a lower seeded area is more than offset by lower abandonment and higher yields. Supply is expected to decrease due to lower carry-in stocks. Exports are forecast to decrease and carry-out stocks are expected to be negligible. The average price is forecast to be the same as in 2004-05, in line with a relatively stable world supply.

# **FURTHER INFORMATION:**

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# CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

August 9, 2005

Grain and	Are				Imports	Total	Exports	Total	Carry-out	Average Price (e)
Crop Year (a)	Seeded	Harvested	Yield	Production	(b)	Supply	• /	mestic Use (d)	Stocks	\$/t
	000	ha	t/ha			tnousai	nd metric tonne	S		Ψ/ι
Dry Peas										400
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005p	1,388	1,345	2.48	3,338	40	3,583	1,900	1,083	600	135
2005-2006f	1,410	1,365	2.20	3,000	30	3,630	2,000	1,130	500	115-145
Lentils	.,									
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005p	778	750	1.28	962	8	1,008	520	328	160	310
2004-2005p 2005-2006f	860	815	1.23	1,000	5	1,165	600	255	310	285-315
Dry Beans	000	010	1.20	1,000	ŭ	.,				
•	184	175	1.70	298	42	390	263	97	30	725
2001-2002	230	219	1.89	414	40	484	298	106	80	445
2002-2003		167	2.13	356	31	467	344	83	40	495
2003-2004	167		1.75	220	30	290	241	44	5	650
2004-2005p	163	126			40	345	270	55	20	530-560
2005-2006f	196	173	1.73	300	40	343	210	55	20	330-300
Chickpeas				455	40	407	146	211	140	380
2001-2002	486	467	0.97	455	12	497				300
2002-2003	221	154	1.01	156	9	305	105	140	60	
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005p	47	39	1.31	51	5	76	40	31	5	385
2005-2006f	77	72	1.18	85	5	95	50	35	10	415-445
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	9	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005p	317	304	1.00	305	2	399	130	79	190	295
2005-2006f	217	208	0.89	185	2	377	150	77	150	300-330
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	168	11	67	345
2004-2005p	356	318	0.94	300	0	367	175	37	155	230
2005-2006f	204	194	1.06	205	Ö	360	185	45	130	215-245
Sunflower Seed	204	154	1.00	200	ŭ	000	,,,,			
2001-2002	73	67	1.55	104	29	179	92	65	22	355
	100	95	1.65	157	21	200	105	60	35	440
2002-2003		115	1.30	150	16	200	96	80	25	405
2003-2004	119					109	35	69	5	490
2004-2005p	87	59	0.92	54	30			75	10	375-405
2005-2006f	110	95	1.21	115	25	145	60	/5	10	373-403
Buckwheat			4	4.6		4=		•	_	205
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005p	9	7	0.71	5	1	8	4	4	0	355
2005-2006f	7	6	1.00	6	1	7	3	4	0	340-370
Total Pulse And S	pecial Crops	(c)								
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,740	1,219	623	
2003-2004	2,797	2,732	1.35	3,680	81	4,384	2,492	1,403	489	
2004-2005p	3,136	2,948	1.78	5,235	116	5,840	3,045	1,675	1,120	
2005-2006f	3,080	2,928	1.67	4,896	108	6,124	3,318	1,676	1,130	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, August 9, 2005

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BU	ILK FEED I	NGRE	DIENTS	3 AT SE	LECTE	D PO	NTS						Aug	August 8, 2005	305		
SELECTED	REFERENCE	PRICE	(1) WHEAT	STAC	RARIEV	Nacc	PRICE S	SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN	ED	DEHY AL FAL FA	FEATHER
Vancouver	August 8, 2005	FOB	129.00	+			200	329.50	181.00	108.00		850.00	470.00					405.00
BC (4)(7)	August 2nd, 2005		129.00	N/A	$\overline{}$	147.00		324.50	185.00	108.00		850.00	470.00					405.00
Calgary	August 8, 2005	FOB	104.00	N/A	-	129.00		325.50			130.00	975.00	505.00					380.00
AB (4)	August 2nd, 2005			N/A	ш	140.00		327.00			130.00	975.00	505.00					380.00
Saskatoon	August 8, 2005	FOB	90.50	138.00	89.00	133.00		327.50	N/A		135.00	N/A	505.00			117.50		420.00
SK (4)	August 2nd, 2005			138.00	-	136.00		329.00	N/A		135.00	N/A	505.00			129.00		420.00
Winnipeg	August 8, 2005	FOB	130.00	140.00	108.50	114.00		316.00	N/A		290.00	997.50	525.00					350.00
6	August 2nd, 2005		130.00	140.00	108.50	118.00		317.50	N/A		290.00	997.50	525.00					350.00
nder Bay	August 8, 2005	In-Store	105.80	N/A	107.95													
(8) NO	August 2nd, 2005		107.35	N/A	109.15													
Ports	August 8, 2005	On Board				103.34												
USA (3)	August 2nd, 2005	Vessel				113.18												
Bay Ports	August 8, 2005	In-Store	140.00 205.00	205.00														
NO	August 2nd, 2005		140.00	205.00	118.00													
Chatham	August 8, 2005	Track				111.28												
NO	August 2nd, 2005					115.43												
Toronto	August 8, 2005	N/A					FOB				193.00	N/A	460.00	425.00	114.00		270.00	435.00
ON (5)	August 2nd, 2005										189.33	N/A	460.00	425.00	114.00		270.00	415.00
Hamilton	August 8, 2005	N/A						233.27	W/V#									
NO	August 2nd, 2005							235.62	#N/A									
Eastern	August 8, 2005	FOB				112.50												
NO	August 2nd, 2005					104.40												
London	August 8, 2005	FOB												425.00	114.00			
NO	August 2nd, 2005													425.00	114.00			
Port Colborne	August 8, 2005	FOB								46.50				425.00	114.00			
NO	August 2nd, 2005									50.00				425.00	114.00			
Cardinal	August 8, 2005	FOB												425.00	114.00			
NO	August 2nd, 2005													425.00	114.00			
ıtreal	August 8, 2005		141.00	150.00	140.50	117.00		285.35	217.83		250.00	850.00	411.00	425.00	114.00		270.00	410.00
QC (5)	August 2nd, 2005		141.00	150.00	140.50	136.00	FOB	311.51	219.15	58.00	250.00	850.00	431.00	425.00	114.00		270.00	410.00
Trois-Rivières	August 8, 2005	In-Store	143.00		151.30	130.07												
00	August 2nd, 2005		143.10		152.70	136.45												
St. Jean QC (2)	August 8, 2005	FOB	125.84		117.73	109.73		301.13										
St. Hyacinthe QC	August 2nd, 2005		139.10	121.18	_	112.99		307.47										
Quebec	August 8, 2005	In-Store	145.00	N/A	161.45	132.75		335.40	230.70									
00	August 2nd, 2005		144.53	N/A	161.23	137.20		332.82	234.13									
Truro	August 8, 2005	Track	176.07		167.20	161.27		362.75	258.86		245.05		505.00					410.00
NS	August 2nd, 2005		177.07		167.20	166.46	FOB	365.45	258.86		245.05		505.00					410.00
Truro	August 8, 2005	Water	N/A	N/A	N/A	N/A												
NS	August 2nd, 2005	& Truck	N/A	N/A	N/A	N/A												
ıfax	August 8, 2005	In-Store	N/A	N/A	N/A	n/a		378.00		297.50		1,100.00	N/A					
(9) SN	August 2nd, 2005		N/A	N/A	N/A	n/a		393.00		297.50		1,100.00	N/A					

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2187, closing date August 5, 2005 Contact: André Doumbè Statistical Clerk Telephone: (204) 983-6581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

# **B. CASH PRICES AND REPLACEMENT VALUES**

PRAIRIE GRAINS

August 8, 2005

Month ago

Year ago

23.87

	Selected Points	Price Basis		8-Aug-05	25-Jul-05	11-Jul-05	9-Aug-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	108.00	109.00	109.00	160.00
10111.	(CBOT)	0.0.0	Oat	155.25	169.00	155.25	132.00
	(Lethbridge)		Barley	105.00	112.50	115.00	125.00
0:	Bayport, ON (1)	In-store	Wheat	131.61	132.61	132.61	183.61
0.	Dayport, Olv (1)	III Store	Oat	N/A	N/A	N/A	N/A
			Barley	132.39	139.89	142.39	152.39
	Montreal, QC (1)	In-store	Wheat	136.03	137.03	137.03	188.03
	monarda, de (i)		Oat	N/A	N/A	N/A	N/A
			Barley	137.31	144.81	147.31	157.31
	Moncton, NB	Truck via Halifax	Wheat	158.25	159.25	159.25	210.25
			Oat	N/A	N/A	N/A	N/A
			Barley	161.50	169.00	171.50	181.50
	Truro, NS	Truck via Halifax	Wheat	152.22	153.22	153.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	159.00	166.50	169.00	179.00
	Halifax, NS (1)	In-store	Wheat	143.28	144.28	144.28	195.28
			Oat	N/A	N/A	N/A	N/A
			Barley	145.30	152.80	155.30	165.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	206.63	207.63	207.63	258.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn				25-Jul-05	25-Jul-05	11-Jul-05	9-Aug-04
rom:	US Lake Port	On Board Vessel		103.34	122.89	112.10	141.26
Го:	Montreal, QC (1)	In-store		122.38	141.93	131.14	160.30
	Chicago (IL)	Track		103.34	123.86	110.66	0.00
Го:	Montreal, QC	Track		132.20	152.72	139.52	28.86
rom:	Chatham, ON	Track		111.28	122.08	111.99	0.00
				100.10	115.05	107.00	00.07

This week

Last week

Soymeal 48% Protein					
From: Hamilton, ON		233.27	250.72	233.14	0.00
To: Montreal, QC	Track	257.60	275.05	257.47	24.33
Moncton, NB	Track	276.35	293.80	276.22	43.08
Truro, NS	Track	279.57	297.02	279.44	46.30
Stephenville, NL	Track / Truck via Sydney	328.20	345.65	328.07	94.93

<sup>1.</sup> Prices include ONE month of storage and interest charges

To:

Montreal, QC

135.15

145.95

135.86

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: André Doumbè: Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: doumbea@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Com, No.3 US Yellow Com. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

DA

# Bi-weekly Bulletin

September 2, 2005 Volume 18 Number 15

# WHEAT: SITUATION AND OUTLOOK

For 2005-2006, prices for most classes of wheat are expected to decline from 2004-2005 largely due to increased supplies in the five major exporting countries and lower import demand. The strong Canadian dollar will continue to dampen returns to Canadian farmers. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for wheat for 2005-2006. "Wheat" refers to all wheat including durum, unless otherwise specified.

World wheat supplies for 2005-2006 are forecast by the United States Department of Agriculture (USDA) to increase slightly from 2004-2005. Higher carry-in stocks are expected to more-than offset lower production of 610 Mt, a 2% decline from last year. Wheat consumption is forecast to increase, mainly due to higher feed use in the European Union (EU) and the Former Soviet Union (FSU). World wheat carry-out stocks are expected to decline by 5%, to 141Mt and the stockto-use (S/U) ratio is forecast to be near the record low of 22% recorded in 2003-2004. Trade is expected to decline by 3%, to 108 Mt, mainly due to reduced imports by China. Of the total exports, the US is expected to account for 25%, with Canada, Australia, the EU-25 and FSU each contributing about 15%.

Non-durum wheat production is down only slightly, to 575 Mt and trade is forecast to decline by 4% to 101 Mt, close to the 10-year average.

Durum wheat production is estimated by the International Grains Council (IGC) at 35.5 Mt, 14% lower than last year. Trade is forecast to rise by 15%, to a record 7.8 Mt.

## United States

All wheat production is estimated by USDA at 2,170 million bushels (Mbu) (59.0 Mt), only marginally above 2004-2005. Increased production of hard red winter (HRW), white wheat and durum

is expected to more-than offset reduced output of soft red winter, (SRW) and hard red spring (HRS) wheat. Total US wheat exports are forecast to decrease by 8%, to 975 Mbu due to increased competition from the EU and the FSU. As a result of lower exports, carry-out stocks and the stocks-to-use ratio are expected to increase from 2004-2005. US wheat imports, largely from Canada, are forecast at 70 Mbu (including products), similar to 2004-2005, and 14% below the 10-year average. Nondurum wheat imports will be mainly Ontario winter wheat, due to the continuing duties on imports of Canadian HRS wheat.

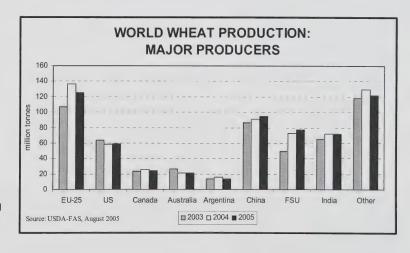
SRW wheat production is expected to decrease by almost 16% from last year

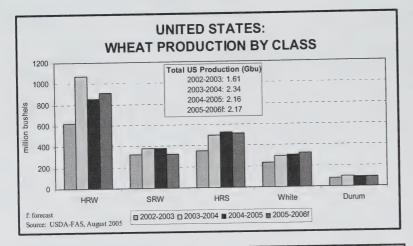
while HRW production increases by 9% and HRS production decreases marginally. However, stocks are expected to rise for all classes of wheat, pressuring wheat prices in general. For high quality milling wheat, prices are expected to be further pressured by improved spring wheat quality in western Canada.

For durum, production is forecast to rise by 4%, to 93 Mbu, marginally above the 5-year average.

# European Union-25

Although exports increased by 24% in 2004-2005, aided by an average subsidy of US\$8 per tonne (/t), carryout stocks, consisting largely of lower quality wheat, nearly tripled to a record 26.0 Mt. As a consequence, EU





The national loan rate under the US Security and Rural Investment Act (FSRIA) for wheat for 2005-2006 is US\$2.75/bu. There are individual loan rates by class of wheat. The target price, which determines the counter-cyclical payment (CCP) is US\$3.86/bu for wheat and exceeds both the loan rate and expected actual farm price. The target price is not county-specific. The CCP is determined by the target price minus the fixed payment (US\$0.25/bu) minus the higher of the loan rate or the average farm price. The CCP is based on 85% of a farmer's base area and yields, and is decoupled from a farmer's actual seeded area.

domestic supplies are forecast to rise by 3%. Production is forecast to decrease by 8% from 2004-2005 to 125.5 Mt, the second-highest on record, versus the 5-year average of 121 Mt. Exports are projected to rise by 11%, aided by continued use of export subsidies. In the first week of February, 2005, EU resumed the weekly open market export tenders, after suspending them for the previous 18 months due to burdensome stocks and the appreciation of the Euro against the US dollar. EU domestic consumption is also forecast to increase due to higher feed use, and carry-out stocks are expected to decrease but remain burdensome.

Durum wheat accounts for 8-10% of total EU wheat production and about 98% is from Italy, Spain, France and Greece, along the Mediterranean Sea. EU production is estimated by IGC to decrease by 36% from 2004-2005 to 7.3 Mt due to a drought in Spain and in Italy, as a result of Common Agricultural Policy Reform, a reduction in seeded area. Imports are projected to rise by 44% to a record 2.3 Mt. Canadian durum exports to the EU are expected to rise significantly from the 0.3 Mt in 2004-2005. EU carry-out

stocks are forecast to fall significantly to a well-below normal level.

# **Australia**

Australia had one of the driest autumns (March-May) on record but precipitation during June improved moisture conditions at seeding time. Wheat production is forecast by the USDA at 21.5 Mt, unchanged from last year. Exports are projected to decrease marginally, to 15.5 Mt (July-June), close to the 5-year average. Carry-out stocks are forecast to remain relatively unchanged at 5.9 Mt.

Australian durum production is forecast by the IGC at 0.5 Mt, the same as 2004-2005. Below average yields are expected again this season because of continued drought in parts of Australia and the relatively late seeding this season. Australian durum tends to be of good quality due to the hot dry growing conditions, and Australia has become a major competitor in the premium Italian market. Exports are forecast by IGC to rise by 25% in 2005-2006, to 0.5 Mt.

# **Argentina**

For the 2005-2006 wheat planting season, Argentina has been dry, particularly in the key wheat producing province of Buenos Aires, and as a result, both area and yields are expected to decline from 2004-2005. Production and exports are forecast to decrease significantly from 2004-2005 to 13.5 Mt and 8.0 Mt (July-June), respectively.

Argentine durum is mainly grown in the southern part of the province of Buenos Aires. Area seeded is expected to decrease as farmers switch to more profitable crops, primarily sunflowers and soybeans. Yields are expected to increase and production is forecast at 0.2 Mt, similar to 2004-2005.

# **Former Soviet Union**

The FSU recovered from the severe winterkill of 2003-2004, with production increasing sharply, particularly in Russia and Ukraine, in 2004-2005. For 2005-2006, production is forecast at 77 Mt, up 6% from last year. Supplies are expected to increase by 9%.

Consumption is forecast to increase to the highest level since 1997-1998 due to increased feed use. Exports are projected to rise by 27%, to 18.5 Mt, second only to the record 25.4 Mt exported in 2002-2003. Carry-out stocks are forecast to increase marginally.

#### India

Wheat production in India is supported by high internal guaranteed prices, and has been steadily increasing due to improved yields. Indian wheat tends to be of lower quality, and much has been exported as feed into Southeast Asia. Exports were a record 5.7 Mt in 2003-2004. Indian wheat does not compete directly with Canadian wheat in any market. Consumption has exceeded production since 2002-2003. Wheat production is forecast to be the same as last year at 72.0 Mt, 1 Mt lower than projected consumption. India is forecast to be a net wheat importer in 2005-2006, for the first time since 1999-2000, importing 1.0 Mt, versus exports of 0.5 Mt which are the lowest in 6 years. Carry-out stocks are expected to fall to 3.6 Mt.

However, the price changes will vary by class of wheat, due to different supply and disposition factors.

The supply of US *SRW wheat*, as estimated by the USDA, is expected to decrease by about 9% as lower production more-than offsets higher carry-in stocks. SRW prices on the CBoT are expected to average US\$3.10-3.15/bu versus US\$3.18/bu for 2004-2005.

The supply of US *HRW wheat* is estimated to increase by 5% from 2004-2005 as higher US production more-than offsets lower carry-in stocks. Production is estimated at 913 Mbu, up by 7% 2004-2005. The S/U ratio is forecast to rise from 22% in 2004-2005 to 25% in 2005-2006. The premium for HRW over SRW is expected to decrease to about US\$0.15/bu, versus US\$0.24/bu in 2004-2005, and the 10-year average of US\$0.22/bu. The

average nearby KCBT HRW price is forecast to decrease by about 5%, to US\$3.25-\$3.35/bu (June-May).

The supply of US HRS wheat is estimated to decrease marginally as lower production more-than offsets higher carry-in stocks. US production is estimated to fall by 2%, to 516 Mbu. Due to increased competition from other exporters, including Canada. exports are forecast to fall by 13%, to 270 Mbu. Carry-out stocks are projected to increase by 6%, to 169 Mbu, with the S/U ratio rising to 33%, from 30% last year. The premium over the KCBT is expected to return to a normal level of US\$0.20/bu. from US\$0.14/bu in 2004-2005, so that the average nearby futures price on the Minneapolis Grain Exchange (MGE) is forecast to be relatively unchanged from 2004-2005, at US\$3.55-\$3.60/bu.

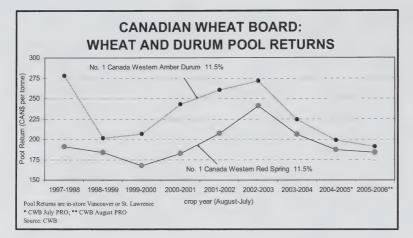
However, assuming better quality and improved protein content in both the US and Canadian HRS crops, premiums for top quality high protein Dark Northern Spring (DNS) wheat are expected to decline, with the cash premium for DNS with14% protein (DNS 14) at Minneapolis forecast to fall by over 30%, to a slightly above-normal US\$0.70/bu, with the average DNS 14 cash price being US\$4.25-4.30/bu, 7% below 2004-2005.

The supply of US *durum wheat* is estimated to increase by 10% from 2004-2005 due to higher carry-in stocks and production. Production is forecast to rise by 3% to 93 Mbu.

In addition, world durum prices are also expected to be pressured by burdensome Canadian supplies. The US No.3 Hard Amber Durum (HAD) export price FOB Gulf is expected to decrease from US\$193/t in 2004-2005

# **CANADA-US WHEAT TRADE DISPUTE**

- September 13, 2002 The North Dakota Wheat Commission and US Durum Growers launched a petition asking the US government to initiate countervailing duty and anti-dumping investigations against Canadian HRS wheat and durum imports. They alleged that the Canadian government unfairly subsidized Canadian wheat and that the CWB "dumps" wheat into the US at below market prices.
  - March 4, 2003 Tariffs on Canadian imports to the US of 3.94% on HRS wheat and durum were announced pursuant to the countervailing duty case. This preliminary determination was a US domestic trade action, carried out under US trade law and investigated by the US Department of Commerce (DOC), which also makes the final determinations. The US International Trade Commission (ITC) is also investigating whether injury had been caused to the US wheat industry.
    - May 2, 2003 Based on preliminary findings that Canada was dumping wheat into the US at below market prices, the US DOC imposed preliminary anti-dumping duties of 6.12% on HRS wheat and 8.15% on durum, in addition to the 3.94% duties imposed by the US in March over subsidy allegations.
  - August 29, 2003 The US DOC increased combined tariffs on Canadian HRS wheat and durum exports to the US to 14.15% and 13.55%, respectively, in its final determination.
  - October 3, 2003 The US ITC determined that imports of durum wheat were not injuring US producers but that imports of HRS wheat were injuring the US wheat sector. Thus the existing tariffs on HRS wheat remain but were removed for durum.
  - March 10, 2004 A NAFTA panel ordered the US DOC to reconsider duties on spring wheat imports from Canada. Panellists decisively rejected the US DOC's treatment of the three guarantees as a single program under the heading of "financial risk coverage" and required that each guarantee to be separately evaluated. The panel reaffirmed the US DOC decision to assess a 0.35% duty resulting from government provision of railcars.
    - June 7, 2005 A North American Free Trade Agreement (NAFTA) panel said it could find "no substantial evidence" to support the injury allegations. The US Panel noted that the US ITC had failed to prove causation between imports of Canadian wheat and circumstances in the US wheat industry. The US ITC is expected to respond to the Panel on October 5, 2005.
  - August 8, 2005 The US DOC lowered the level of countervailing duties on imports of Canadian wheat to 2.54% from 5.29% in response to an order by a NAFTA panel. An 11.4% combined tariff still remains on HRS wheat.



to US\$175/t in 2005-2006 (June- May).

## Canada

In most quality-conscious markets, the Canadian Wheat Board (CWB) normally receives a price for wheat and durum that is competitive with US prices for wheat of similar quality. The prices obtained by the CWB are therefore, to a large degree, impacted by US crop conditions, domestic consumption and exports.

CWB returns are expected to be similar to 2004-2005 for lower quality spring wheat (low protein No.2 CWRS, No.3 CWRS and CPS), due to the expected flat MGE HRS futures market. However, projected declining premiums for DNS 14 will result in lower returns for higher protein Nos. 1 and 2 CWRS wheat. Canadian durum prices are forecast to decline, in line with lower world and US prices.

Grain is traded on world markets in US dollars, and a stronger Canadian dollar reduces returns in Canadian dollar terms. For 2005-2006, the dollar is forecast to be only marginally stronger at about US\$0.81, versus US\$0.795 for 2004-2005, so that the dollar will not have a major impact on the year-overyear change in returns.

The CWB initial payments for 2005-2006 are significantly lower than those set at the beginning of the 2004-2005 crop year, particularly for non-durum wheat. The reason for the disproportionate decline in initial payments for non-durum wheat, compared to the pool return outlook (PRO), is that the PRO was much stronger at the beginning of the 2004-2005 crop year. For example, the PRO for No.1 CWRS 12.5 in July 2004 was \$214/t, \$20/t higher than currently projected and \$24/t above the current outlook for 2005-2006.

The July 2004 PRO turned out to be overly optimistic mainly due to the larger than expected 2004-2005 world wheat crop and resultant higher than projected carry-out stocks. The stronger than expected Canadian dollar also eroded CWB pool returns in 2004-2005. August 1, 2004 the dollar was worth US\$0.76, and was expected to remain near that level for the crop year, while it actually averaged about US\$0.80. Similarly, the current 2005-2006 PRO could be raised or lowered later in the year, as more complete information on supply and disposition factors and actual market prices becomes available.

Once the CWB has made significant sales at prices above the original initial payment level, the sales revenue offsets part of the federal government guarantee and the initial payments may be adjusted upwards. The safety factor applies only to the unsold portion of the pool account. These adjustments will occur earlier in

the crop year if the price outlook strengthens, but will in most cases be made eventually as long as the price outlook does not decline significantly. For 2004-2005, the initial payment for No.1 CWRS 12.5 was adjusted to \$177.10/t by the end of the crop year, \$27.10/t higher than at the beginning, despite the declining price outlook throughout the year.

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# B. CASH PRICES AND REPLACEMENT VALUES

In-Store

In-store

**Price Basis** 

May 30, 2005

Year ago

31-May-04

188.00

147.75

158.00

211.61

N/A

185 30

Month ago

2-May-05

106.00

142.50

112.00

129.61

N/A

130 30

239.50

258.25

261.47

310.10

426.45

445.20

448.42

497.05

DDATDTE	CDATNC
PRAIRIE	GRAINS

To:

**Selected Points** 

(CBOT)

(Lethbridge)

(1)

From: Thunder Bay(WCE) (2)

Bayport, ON

		Barley	141.39	140.39	139.39	185.39
Montreal, QC (1)	In-store	Wheat	135.03	134.03	134.03	216.03
		Oat	N/A	N/A	N/A	N/A
		Barley	146.31	145.31	144.31	190.31
Moncton, NB	Truck via Halifax	Wheat	157.25	156.25	156.25	238.25
		Oat	N/A	N/A	N/A	N/A
		Barley	170.50	169.50	168.50	214.50
Truro, NS	Truck via Halifax	Wheat	151.22	150.22	150.22	232.22
		Oat	N/A	N/A	N/A	N/A
		Barley	168.00	167.00	166.00	212.00
Halifax, NS (1)	In-store	Wheat	142.28	141.28	141.28	223.28
		Oat	N/A	N/A	N/A	N/A
		Barley	154.30	153.30	152.30	198.30
Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	204.63	204.63	286.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	· N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn			30-May-05	16-May-05	2-May-05	31-May-04
rom: US Lake Port	On Board Vessel		109.11	101.14	104.16	167.76
To: Montreal, QC (1)	In-store		128.15	120.18	123.20	186.80
rom: Chicago (IL)	Track		111.10	104.61	108.12	160.77
Γο: Montreal, QC	Track		139.96	133.47	136.98	189.63
rom: Chatham, ON	Track		114.75	106.35	109.00	167.71
To: Montreal, QC	Track		138.62	130.22	132.87	191.58
Soymeal 48% Protein			220.00	200.26	245.47	402.42
From: Hamilton, ON	T		230.88	209.36	215.17	402.12

This week

30-May-05

107.00

135.25

114.00

130.61

N/A

Wheat

Oat

Barley

Wheat

Oat

Last week

16-May-05

106.00

132.00

113.00

129.61

N/A

140.20

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

To:

n/a = not available

255.21

273.96

277.18

325.81

233.69

252.44

304.29

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING	SELLING PRICE OF BULK FEED IN	LK FEED	NGRE	DIENT	GREDIENTS AT SELECTED POINTS	LECTE	ED POI	NTS						Ma	May 30, 2005	35		
SELECTED	REFERENCE	PRICE	(1)	O F V C	> 10 0	000	PRICE S	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY ALEALEA	FEATHER
Vancouver	May 30, 2005	FOB	128.00	NA	132.00	+-	200	318.50	186.00	103.00		850.00	520.00					365.00
BC (4)(7)	May 24, 2005		129.00	N/A	132.00	154.00		311.50	186.00	105.00		850.00	520.00					365.00
Calgary	May 30, 2005	FOB	108.00	N/A	113.00	145.00		307.00			115.00	975.00	555.00					340.00
AB (4)	May 24, 2005		108.00	N/A	112.00	150.00		307.00			125.00	975.00	555.00					340.00
Saskatoon	May 30, 2005	FOB	89.00	117.50	88.00	137.00		309.50	N/A		130.00	N/A	555.00			126.67	1	380.00
SK (4)	May 24, 2005		89.00	117.50	88.00	141.00		309.50	N/A		140.00	N/A	555.00			126.67		380.00
nipeg	May 30, 2005	FOB	130.00	140.00	107.50	122.00		289.50	N/A		290.00	987.50	525.00					340.00
MB (4)(9)	May 24, 2005		129.50	140.00	108.50	121.00		289.50	A/N		290.00	987.50	525.00					340.00
nder Bay	May 30, 2005	In-Store	108.00	ĕ.	107.05													
(8) NO	May 24, 2005	-	106.50	N/A	105.25	77.007												
Ports	May 30, 2005	On Board				109.11					†							
USA (3)	May 24, 2005	Vessel	0000		00000	111.14											1	
Bay Ports	May 30, 2005	In-Store	138.00	205.00	138.00													
NO	May 24, 2005		136.00	205.00	138.00													
Chatham	May 30, 2005	Track				114.75	1				1							
NO	May 24, 2005					115.71	000				000	4774	000	00	444		000	245 00
onto	May 30, 2005	N/A					POB				182.00	N/A	420.00	425.00	114.00		265.00	340.00
(c)	May 24, 2005	47.4					1	220.00	#W1/V		102.00		420.00	123.00	20.1		20.00	000
Hamilton	May 30, 2005	N/A						230.00	V/V#									
NO	May 24, 2005	0				0000		2/9/7	4/N#									
Eastern	May 30, 2005	FOB				109.30												
NO	May 24, 2005					104.00					1			407.00	444 00			
London	May 30, 2005	FOB												425.00	14.00			
NO	May 24, 2005									00.07				425.00	00.41			
Port Colborne	May 30, 2005	FOB					+			46.00				425.00	14.00			
NO	May 24, 2005						+			46.00				425.00	14.00			
Cardinal	May 30, 2005	FOB												425.00	114.00			
NO	May 24, 2005											000		425.00	114.00		010	00000
Montreal	May 30, 2005		137.00		139.00	134.89		289.02	200.84	61.00	1/5.00	850.00	435.50	425.00	114.00		270.00	350.00
QC (5)	May 24, 2005		137.00	150.00	139.00	115.00	FOB	279.11	189.00	61.00	175.00	850.00	435.50	425.00	114.00		2/0.00	320.00
Trois-Rivières	May 30, 2005	In-Store	145.30			136.31												
	May 24, 2005		144.40		$\rightarrow$	137.59												
St. Jean QC (2)	May 30, 2005	FOB	147.55			118.57		298.45										
St. Hyacinthe QC	May 24, 2005		149.45	_		115.47		289.96										
Quebec	May 30, 2005	In-Store	141.10	N/A	156.88	136.94		311.38	220.65									
OC.	May 24, 2005		140.80	N/A	156.28	137.50		298.21	203.03									
Truro	May 30, 2005	Track	174.80		166.40	158.98		352.47	245.19		237.05		505.00					360.00
NS	May 24, 2005		168.50		163.90	153.45	FOB	336.29	239.93		237.05		202.00					350.00
Truro	May 30, 2005	Water	N/A	N/A	N/A	N/A												
NS	May 24, 2005	& Truck	N/A	N/A	N/A	N/A												
Halifax	May 30, 2005	In-Store	N/A	N/A	N/A	n/a		364.50		297.50		1,100.00	4					
(9) SN	May 24, 2005		N/A	N/A	N/A	n/a		349.75		297.50		1,100.00	N/A					
Source: Market An	Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone; (204) 983-6554 Email: chartiery@agrig.ca N/A = not available	riculture and A	gri-Food	Canada; (4) 983-05	Thunder B	ay prices :	are based 524 Ema	on the Win	nnipeg Com	modity Ex	change (W	e (WCE) market cl N/A = not available		US\$1.00=	USSI.00=CANSI.21.2584, closing date May 27, 2005	2584, closii	ng date Ma	y 27, 2005
Footnotes: All prices	Footnotes: All prices in Canadian dollars per metric tonne based	er metric tonne bax	sed on surve	on survey respondents.	ents.													
Grain grade	Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.	ecified ) are: Wes	tern or East	em Feed W	heat, Feed	Dats, No.1	Canada We	estern or East	tern Barley, N	Vo.2 Canada	Yellow Cor	m, No.3 US	Yellow Cor	H.				
Sovbean M	Southern Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.	iola Meal based or	nminim n	standard of	35% Protein	1. Fish Mea	al white fis	h and/or her	rino meal Gh	men Meal 60	10% Protein	Glinten Feed	4 2 1% Prote	i				

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

Year ago

Month ago

233.69

252.44

255.66

304.29

344.88

363.63

366.85

415.48

# **PRAIRIE GRAINS**

Selected Points	Price Perio		This week	Last week	Month ago	Year ago
	Price Basis	100	13-Jun-05	30-May-05	16-May-05	14-Jun-04
rom: Thunder Bay(WCE) (2)	In-Store	Wheat	107.00	107.00	106.00	144.90
(CBOT)		Oat	135.25	135.25	132.00	150.75
(Lethbridge)		Barley	114.00	114.00	113.00	150.00
o: Bayport, ON (1)	In-store	Wheat	130.61	130.61	129.61	168.51
		Oat	N/A	N/A	N/A	N/A
		Barley	141.39	141.39	140.39	177.39
Montreal, QC (1)	In-store	Wheat	135.03	135.03	134.03	172.93
		Oat	N/A	N/A	N/A	N/A
		Barley	146.31	146.31	145.31	182.31
Moncton, NB	Truck via Halifax	Wheat	157.25	157.25	156.25	195.15
		Oat	N/A	N/A	N/A	N/A
		Barley	170.50	170.50	169.50	206.50
Truro, NS	Truck via Halifax	Wheat	151.22	151.22	150.22	189.12
		Oat	N/A	N/A	N/A	N/A
		Barley	168.00	168.00	167.00	204.00
Halifax, NS (1)	In-store	Wheat	142.28	142.28	141.28	180.18
		Oat	N/A	N/A	N/A	N/A
		Barley	154.30	154.30	153.30	190.30
Stephenville, NL	Track / Truck via Sydney	Wheat	205.63	205.63	204.63	243.53
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Truro, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn			13-Jun-05	30-May-05	16-May-05	14-Jun-04
rom: US Lake Port	On Board Vessel		102.30	109.11	101.14	142.38
o: Montreal, QC (1)	In-store		121.34	128.15	120.18	161.42
rom: Chicago (IL)	Track		105.25	111.10	104.61	134.32
o: Montreal, QC	Track		134.11	139.95	133.47	163.18
rom: Chatham, ON	Track		110.17	114.75	106.35	152.26
	Track		134.04	138.62	130.22	176.06
	HUUN		104.04	100.02	100.22	.70.00
From: Hamilton, ON			233.97	230.88	209.36	320.55
Tom. Hammon, Ort			250.00	055.04	000.00	244.00

This week

Last week

To:

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

258.30

277.05

280.27

328.90

255.21

273.96

277.18

325.81

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>1.</sup> Prices include ONE month of storage and interest charges

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING	A. SELLING PRICE OF BULK FEED IN	ILK FEED	INGRE	DIENT	GREDIENTS AT SELECTED POINTS	ELECT	ED PC	SINIS						Jur	June 13, 2005	05		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAL	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN MEAL FEED	FEED	DEHY ALFALFA	FEATHER
Vancouver	June 13, 2005	FOB	130.00		-			340.50	201.00	103.00		850.00	520.00					375.00
BC (4)(7)	_		130.00		132.00			345.00	199.00	103.00		850.00	520.00					375.00
gary		FOB	110.00		114.00			332.25			115.00	975.00	555.00					350.00
AB (4)	-		110.00					325.00			115.00	975.00	555.00					350.00
skatoon		FOB	89.50		$\Box$	_		333.75	N/A		130.00	N/A	555.00			131.67		390.00
SK (4)	-1		89.00		_			327.50	N/A		130.00	N/A	555.00			126.67		390.00
nipeg		FOB	131.00		ш			312.25	N/A		290.00	987.50	525.00					340.00
MB (4)(9)			130.00	-	-	118.00		305.00	N/A		290.00	987.50	525.00					340.00
nder Bay	June 13, 2005	In-Store	108.00	- 1	105.25													
(8) NO	June 6, 2005		108.00	N/A	107.60													
Ports	June 13, 2005	On Board				102.30												
USA (3)	June 6, 2005	Vessel				106.79												
Bay Ports	June 13, 2005	In-Store	139.00	139.00 205.00														
NO	June 6, 2005		139.00	205.00	138.00													
Chatham	June 13, 2005	Track				110.17												
NO	June 6, 2005					113.87												
onto	June 13, 2005	N/A					FOB				182.00	N/A	430.00	425.00	114.00		270.00	360.00
ON (5)	June 6, 2005										182.00	N/A	430.00	425.00	114.00		270.00	350.00
Hamilton	June 13, 2005	N/A						233.97	#N/A									
NO	June 6, 2005							238.06	#N/A									
Eastern	June 13, 2005	FOB				106.00												
NO	June 6, 2005					109.88												
London	June 13, 2005	FOB												425.00	114.00			
NO	June 6, 2005													425.00	114.00			
Port Colborne	June 13, 2005	FOB								44.50				425.00	114.00			
NO	June 6, 2005									44.50				425.00	114.00			
Cardinal	June 13, 2005	FOB												425.00	114.00			
NO	June 6, 2005				$\dashv$									425.00	114.00			
ıtreal	June 13, 2005		137.00	150.00		115.00		296.82	217.60	53.33	235.00	850.00	457.50	425.00	114.00		270.00	370.00
(5)	June 6, 2005		137.00	150.00		-	FOB	300.15	230.20		175.00	850.00	457.50	425.00	114.00		270.00	360.00
Trois-Rivières	June 13, 2005	In-Store	143.50		145.00	-												
2	June 6, 2005		146.00		147.70	-												
St. Jean QC (2)	June 13, 2005	FOB	142.21		-	-		303.28										
St. Hyacinthe QC	June 6, 2005		141.54	-	-	-		306.77										
Quebec	June 13, 2005	In-Store	137.50	N/A	154.97	128.67		316.81	230.40									
OC.	June 6, 2005		137.00		155.24			320.24	240.75									
Truro	June 13, 2005	Track	173.18		167.30	_		360.79	262.28		237.05		505.00					310.00
NS	June 6, 2005		173.10		166.40	159.60	FOB	360.68	245.19		237.05		505.00					360.00
Truro	June 13, 2005	Water	N/A		N/A	N/A												
NS	June 6, 2005	& Truck	N/A	N/A	N/A	N/A												
ifax	June 13, 2005	In-Store	N/A		N/A	n/a		374.60		297.50		1,100.00	N/A					
(9) SN	June 6, 2005		A/N	N/A	N/A	n/a		373.90		297.50		1,100.00	1					

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2493, closing date June 10, 2005 N/A = not available Contact: Valerie Chartier A/Statistical Clerk Telephone; (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Faser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# CANADA: GRAINS AND OILSEEDS OUTLOOK

May 31, 2005

Agriculture and Agri-Food Canada (AAFC) forecasts that total production of grains and oilseeds in Canada will decline by 5% from 2004-05, to 61 million tonnes (Mt) in 2005-06, based on Statistics Canada's (STC) survey of seeding intentions. The decline is due to reduced seeded area and expectations of lower yields compared to the above-normal levels achieved for most crops in 2004. Normal abandonment, trend yields and normal crop quality have been assumed for both western and eastern Canada. In western Canada, seeding progress has been near-normal, and is largely complete except for south-eastern Manitoba where conditions have been excessively wet. Soil moisture reserves are generally good in western Canada.

The STC survey of March 31 stocks supports expectations that total carry-out stocks of grains and oilseeds for 2004-05 will be up significantly from the previous year. AAFC's 2004-05 carry-out stock forecast has been raised by 5% from last month, largely due to reduced forecasts for exports of wheat, barley and canola. Total exports of grains and oilseeds are forecast to increase by 12% in 2005-06 due to increased supply and better quality. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar. Factors to watch are: Chinese import demand, growing conditions in the major grain trading regions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, total supply is expected to decline by 4%, with increased carry-in stocks largely offsetting lower production. Carry-in stocks are expected to rise by 28%, largely consisting of low quality wheat. Exports are forecast to increase by 1.0 Mt due to the increased supply of high quality wheat. Wheat feeding is expected to decrease but remain historically high due to the large carry-in stocks of feed wheat. Carryout stocks are expected to fall by about 18%. The CWB Pool Return Outlook (PRO) for high quality wheat is lower than for 2004-05, due to expected higher supply, with returns for lower quality wheat expected to be relatively unchanged.

**DURUM** 

Total supply is forecast to rise by more than 10%, despite a decline in production, due to sharply higher carry-in stocks. The increased stocks are due to the reduced supply of topquality durum and weak export demand as a result of large crops in North Africa and the EU in 2004-05. Exports are expected to increase by 11% due to a higher supply of good quality durum and reduced EU production. Carry-out stocks are projected to increase further to a record 3.1 Mt. The CWB PRO for 2005-06 is down, largely due to the increased supply in North America.

BARLEY

Total supply is projected to increase by 3%, due to higher carry-in stocks resulting from the large production of low-quality barley in 2004-05. Exports are expected to increase by more than 30% as the supply of malting quality barley increases.

Carry-out stocks are expected to remain high historically and the off-Board feed barley price is forecast to be similar to 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row malting barley down by \$6/t from 2004-05 at \$174/t.

**OATS** 

Total supply is expected to rise by 22% due to a combination of increased carry-in stocks and production. Carryin stocks are forecast to be higher due to reduced exports in 2004-05 related to the poor quality of the crop. Exports are forecast to rise by 0.3 Mt due to larger supplies and improved crop quality. Carry-out stocks are expected to reach the highest level since 1978-79. Oat prices are forecast to decline, with a smaller premium for milling oats.

**CORN** 

Domestic supply is expected to decline by 4% due to lower production and carry-in stocks. This is expected to be partly offset by a 9% increase in imports, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise marginally due to increased ethanol production. Prices are expected to remain pressured by low US prices and the strong Canadian dollar.

**CANOLA** 

Total supply is forecast to rise slightly, despite lower production, due to a sharp increase in carry-in stocks, which are forecast at 1.7 Mt, the 2<sup>nd</sup> highest on record. Domestic crush and exports for 2004-05 remain pressured by sharply higher world oilseed supply. In

2005-06, domestic crush is forecast to remain stable while exports increase. Carry-out stocks are projected to fall but remain burdensome. Prices are projected to decline marginally due to lower world soybean and soyoil prices.

remain burdensome. Prices are projected to decline marginally due to lower world soybean and soyoil prices.

FLAXSEED (excluding solin)
Total supply is expected to nearly deable seasing the highest level since

double, reaching the highest level since 1999-00, due to sharply higher production. The increased production will be moderated by the tight carry-in stocks, as exports to the EU in 2004-05 remain strong despite sharply higher prices. Exports and total domestic use are forecast to rise in 2005-06. Carry-out stocks are forecast to more than double to near-record levels, pressuring prices to historically more normal levels.

**SOYBEANS** 

Domestic supply is forecast to reach a record 3.5 Mt, despite a marginal decline in production, due to record carry-in stocks resulting from high imports and the slower crush pace in 2004-05. This is forecast to be partly offset by reduced imports in 2005-06. Exports are forecast to remain stable, while domestic crush increases to a normal level. Carry-out stocks are expected to remain burdensome. The price of soybeans is forecast to fall due to lower US and South American soybean prices.

# **FURTHER INFORMATION:**

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www.agr.gc.ca/mad-dam

# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

May 31, 2005

Grain and Crop (a)	Area Seeded Ha	rvested	Yield F t/ha	I	mports (b)	Total Supply	Exports (c.) thousa	Food and Ind. Use (e) nd metric ton	Feed, & Dockage nes	Total Domestic Use (d)	Stocks	Average Price (f) \$/t
Durum 2003-2004 2004-2005f 2005-2006f	2,354	2,459 2,141 2,300	1.74 2.32 2.08	4,280 4,962 4,790	1 1 1	5,900 6,751 7,441	3,427 3,100 3,500	255	220 476 431	684 951 891	1,788 2,700 3,100	224.21 202 * 194 *
2003-2004 2004-20051 2005-20061	7,860	8,009 7,722 7,595	2.41 2.71 2.47	19,272 20,898 18,750	16 10 10	23,395 25,200 24,260	12,300 11,500 12,500	2,770	3,222 4,700 3,640	6,804 8,200 7,260	4,292 5,500 4,500	206.03 186 * 182 *
2003-2004 2004-2005 2005-2006	10,662 10,399	10,467 9,862 9,895	2.25 2.62 2.38	23,552 25,860 23,540	17 11 11	29,295 31,952 31,751	15,727 14,600 16,000	3,025	3,442 5,176 4,071	7,488 9,152 8,151	6,080 8,200 7,600	
Barley 2003-2004 2004-2005 2005-2006		4,446 4,050 4,215	2.77 3.26 3.00	12,328 13,186 12,660	36 100 30	13,838 15,388 15,890	2,445 1,900 2,500	300	8,579 9,553 9,505	9,291 10,288 10,290	2,102 3,200 3,100	135.80 100-120 100-120
Corn 2003-2004 2004-2005 2005-2006	1,265 f 1,185 f 1,144	1,226 1,072 1,120	7.82 8.24 7.66	9,587 8,836 8,580	2,108 2,200 2,400	12,805 12,178 11,980	346 150 150	2,650	8,890 8,363 8,315	11,317 11,028 11,030	1,143 1,000 800	137.18 90-110 90-110
Oats 2003-2004 2004-2005 2005-2006		1,575 1,315 1,710	2.34 2.80 2.55	3,691 3,683 4,360	19 25 15	4,234 4,496 5,475	1,557 1,500 1,800	130	1,581 1,574 1,910	1,888 1,896 2,275	788 1,100 1,400	136.65 120-140 105-125
Rye 2003-2004 2004-2005 2005-2006	f 228	147 165 145	2.22 2.53 2.14	327 418 310	0 1 1	357 479 386	171 230 150	) 48	60 109 101	125 174 166	60 75 70	104.44 65-85 65-85
Mixed Gra 2003-2004 2004-2005 2005-2006	f 241 233	135 111 145	2.84 2.87 2.83	384 318 410	0 0 0	384 318 410	(	0	384 318 410	384 318 410	0 0 0	
2003-2004 2004-2005 2005-2006	9,070 f 8,374	7,529 6,713 7,335	3.50 3.94 3.59	26,317 26,441 26,320	2,162 2,326 2,446	31,618 32,860 34,141	4,519 3,780 4,600	3,128	19,495 19,918 20,241	23,006 23,705 24,171	4,093 5,375 5,370	
Canola 2003-2004 2004-2005 2005-2006	f 5,319	4,689 4,938 4,767	1.44 1.57 1.41	6,771 7,728 6,725	243 150 200	7,908 8,487 8,650	3,75 <sup>4</sup> 3,200 3,400	$3,100^{1}$	113 417 555	3,545 3,652 3,700	609 1,725 1,550	387.04 285-325 280-320
Flaxseed 2003-2004 2004-2005 2005-2006	f 728	728 528 846	1.04 0.98 1.21	754 517 1,025	22 35 20	903 645 1,125		5 n/a	n/a n/a n/a	202 140 245	93 80 180	382.13 475-525 320-360
Soybeans 2003-2004 2004-2005 2005-2006	f 1,229 f 1,225	1,047 1,178 1,211	2.17 2.59 2.47	2,268 3,048 2,990	587 400 250	3,000 3,588 3,765	1,000	$0.1,450^{1}$	319 488 505	1,947 2,063 2,365	140 525 400	395.04 225-265 200-240
2003-2004 2004-2005 2005-2006	f 7,277	6,464 6,643 6,823	1.52 1.70 1.57	9,794 11,293 10,740	850 585 470	11,813 12,719 13,540	4,62	5 n/a	n/a n/a n/a	5,693 5,765 6,310	841 2,330 2,130	
TOTAL C 2003-2004 2004-2005 2005-2006	f 26,050	24,461 23,219 24,053	2.44 2.74	59,663 63,595 60,600	3,029 2,922 2,927	72,724 77,531 79,432	23,00	5 n/a	n/a n/a n/a	36,187 38,621 38,632	11,014 15,905 15,100	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.
(b) Excludes imports of products.
(c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use

 <sup>(</sup>d) Iotal = F&I+FWD+Seed Use
 (e) Industrial use excludes flaxseed due to data confidentiality.
 (f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - May 26, 2005

V Source for *Food and Industrial Use* is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - May 31, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

May 31, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for lentils, dry beans, sunflower seed and chickpeas are more than offset by decreases for dry peas, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 14-31 and released on April 21, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. Overall, seeding progress has been at a normal rate and is mostly complete except for dry beans, sunflower seed and buckwheat. These crops are normally seeded later, but in eastern Manitoba there were additional delays caused by wet weather. It is assumed that precipitation will be normal for the growing and harvest periods. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally normal, although there are dry areas in southern Alberta. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 12%, from 2004-05, to 4.63 million tonnes (Mt). Total supply is expected to increase marginally to 5.81 Mt as higher carry-in stocks more than offset the decrease in production. Exports are forecast to increase moderately due to stronger demand, while domestic use is expected to be similar to 2004-05 because higher average quality reduces dockage and non-traditional use. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch will be precipitation during the summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

# **DRY PEAS**

For 2005-06, production and supply are forecast to decrease due to a 2% fall in seeded area and lower trend yields. Production is expected to decrease for yellow, green and other types. World supply is expected to decrease marginally to 12.7 Mt and use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports are expected to remain stable, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 13%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

#### LENTILS

For 2005-06, production is forecast to decrease, as a 4% rise in seeded area is more than offset by lower trend yields. Production is forecast to decrease for large, medium and small green types, but increase for the red type. Supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase by 6% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u of 31%. The average price, over all types and grades, is forecast to decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by higher average quality.

## DRY BEANS

For 2005-06, production and supply are forecast to increase, due to an 18% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for all classes, including white pea,

pinto, black, dark and light red kidney, cranberry, Great Northern, small red and pink. In the US, production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 5%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

# **CHICKPEAS**

For 2005-06, production is forecast to increase, as a 15% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with only minor increases for the small kabuli and desi types. Supply is forecast to decrease due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

# MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 26% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 62%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### CANARY SEED

For 2005-06, production is forecast to decrease due to a 50% fall in seeded area. World supply is forecast to decrease by 14%

to 350,000 t. Canadian exports are expected to increase due to higher demand and carryout stocks are forecast to decrease, with a s/u ratio of 45%. The average price is forecast to increase slightly because of the lower supply.

# SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 36% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 48% to 1.62 Mt. World supply is expected to increase slightly to 27.9 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 12%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

# **BUCKWHEAT**

For 2005-06, Canadian production and supply are forecast to increase, with a stable seeded area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

## **FURTHER INFORMATION:**

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Grain and	Area		M. I.	Decide C	Imports	Total	Exports	Total	Carry-out	Average Price (e
Crop Year (a)	Seeded 000 h	Harvested	Yield t/ha	Production	(b)	Supply	(b) Do	omestic Use (d)	Stocks	\$/t
	000 1	1a	vna			tilousai	id illetile tollile			
Dry Peas										400
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	1,900	1,063	600	120-140
2005-2006f	1,362	1,330	2.10	2,790	20	3,410	1,900	1,110	400	115-145
_entils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1.006	530	326	150	300-320
2005-2006f	810	785	1.16	910	5	1,065	560	250	255	290-320
Dry Beans	010	700	1.10	0.10	Ŭ	.,000	-			
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2001-2002	230	219	1.89	414	40	484	297	117	70	445
	167	167	2.13	356	31	457	344	83	30	495
2003-2004					30	280	210	65	5	650-670
2004-2005f	163	126	1.75	220			290	75	20	520-550
2005-2006f	193	189	1.85	350	30	385	290	/5	20	520-550
Chickpeas						407	4.40	044	4.40	380
2001-2002	486	467	0.97	455	12	497	146	211	140	
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	370-390
2005-2006f	54	52	1.15	60	5	70	35	30	5	400-430
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	135	79	185	290-310
2005-2006f	233	226	0.80	180	2	367	150	77	140	310-340
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	Ö	367	175	37	155	220-240
2004-2005i 2005-2006f	179	174	0.95	165	Ö	320	180	40	100	225-25
Sunflower Seed	179	174	0.55	100	Ŭ	020	100		, , ,	
	73	67	1.55	104	29	179	92	65	22	355
2001-2002 2002-2003	100	95	1.65	157	21	200	105	60	35	440
							96	80	25	405
2003-2004	119	115	1.30	150	16	201	40	59	25 5	480-500
2004-2005f	87	59	0.92	54	25	104				
2005-2006f	119	112	1.47	165	15	185	90	75	20	370-400
Buckwheat			4.4.	4.5		47	_			001
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	35
2004-2005f	9	7	0.71	5	1	8	3	5	0	345-36
2005-2006f	9	9	1.00	9	1	10	4	6	0	340-37
Total Pulse And S	special Crops (	c.)								
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,494	1,401	479	
2004-2005f	3,136	2,948	1.78	5,234	90	5,803	3,028	1,670	1,105	
2004-20051 2005-2006f	2,959	2,877	1.61	4,629	78	5,812	3,209	1,663	940	

<sup>(</sup>a) August-July crop year.

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c.) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, May 31, 2005



June 10, 2005 Volume 18 Number 11

# **VEGETABLE OILS: Competition in a Changing Market**

Over the past decade the world market for vegetable oil (veg-oil) has expanded sharply. This expansion was largely driven by the increased production of palm oil in Malaysia and Indonesia, higher soyoil production in Brazil, Argentina and China and the rise in veg-oil consumption in China and India. World trade also grew sharply since 1994-95 as international trade rules were liberalized and industry invested heavily in the sector. Over the medium term, the world veg-oil sector is projected to continue expanding, although, at a slower pace. This issue of the Bi-Weekly Bulletin highlights issues affecting the soyoil, palm oil, canola/rapeoil and sunflowerseed oil sectors and discusses some factors that will influence the continued growth of the world veg-oil market.

The world market for veg-oil has expanded sharply. Production of the seven major edible oils (soyoil, palm oil, canola/rape oil, sunflowerseed oil, cottonseed oil, peanut oil, coconut oil, olive oil and palm kernel oil) has increased by over one half since 1994-95 to about 107 million tonnes (Mt) forecast for 2004-05.

Over the past ten years, the world veg-oil market has become slightly more concentrated. In 1994-95, production by commodity was: soyoil 30%, palm oil 22%, canola/rape oil, 15% and sunflowerseed oil 12%, with the remaining oils accounting for 21% of the market. By 2004-05, the four major veg-oils accounted for 82% of the market. Palm oil has expanded its market share by one-third, largely at the expense of sunflowerseed oil which declined by one-third. Soyoil and canola oil market share remained constant while the remaining oils accounted for 18% of the total world veg-oil output.

# Expansion shifting to emerging economy countries

The growth in the world veg-oil market has occurred at the same time as production was shifting from the northern hemisphere to the southern hemisphere and the expansion in consumption was shifting from North America and Europe to Asia. In 1994-95, world production of vegetable oils was dominated by North America and the European Union (EU) which, between them, accounted for about 30% of the total world production. By 2004-05, the output from these two regions is expected to make up only 23% of the world's veg-oil output.

Since 1994-95, the **production** of veg-oils in the US and the EU ranged from 14 Mt-15 Mt per year, each. By contrast, in China the production of edible oils nearly doubled as it surpassed the US to become the world's largest veg-oil producing country (although in part this may reflect an improvement in

collecting production data as processors increased scale and size). Similarly, in Brazil and Argentina, soyoil production increased by one-half and nearly doubled, respectively. In Malaysia, palm oil production rose by two-thirds as the major investment in replanting plantations began to pay off. In Indonesia, palm oil output rose by two and one half times.

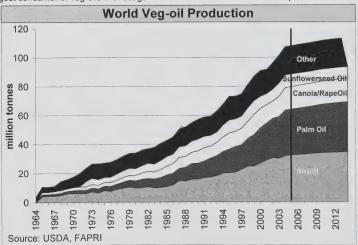
During the same period, consumption of veg-oils increased sharply in several emerging economy countries in response to a rise in population growth and disposable incomes. While veg-oil usage also rose significantly among the developed countries, the net effect was a geographical redistribution of the veg-oil consumption.

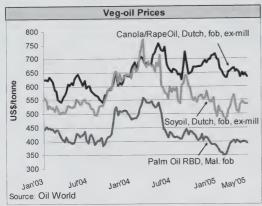
Since 1994-95, consumers in both the US and the EU-15 increased their veg-oil consumption by about one-quarter, while Chinese disappearance nearly doubled. India has emerged as the worlds' fourth largest consumer of veg-oils with usage

rising by more than one-half over the past decade. While, smaller in size, consumption in countries such as Pakistan, Malaysia, Indonesia and Mexico has also increased sharply

Growth based on a number of factors
The growth in the world veg-oil market has
been impacted by numerous changes in
national economic, agricultural and trade
policies, economic and financial crises and
currency fluctuations. The cumulative
impact of these changes was to remove a
number of restrictions to allow crushers to
respond to increased consumer demand by
the increasing production and trade of vegoils among a number of countries.

Loosely speaking, the growth of the vegetable oil industry began in the early to mid-1970s when a series of events, such as the failure of the Peruvian anchovy catch, inflation in agricultural commodity prices, improved processing technology and rising North American and European incomes





raised the demand for vegetable oils. This growth was further supported during the 1970s when the US boycott on soybean sales to the former Soviet Union had the unintended result of expanding soybean production in South America.

Since 1994-95, veg-oil **production** increased sharply when, as the result of a series of policy changes and currency fluctuations, the processing industry responded to growing demand by expanding processing facilities in emerging economy countries. The sudden devaluation of the Malaysian Ringett, Brazilian Real and Argentine Peso, made the production of palm oil, soybeans and soyoil more attractive in the respective countries. The expansion in veg-oil production in these

countries was facilitated by the availability of outside credit at the same time domestic credit was tight. In South America it has been estimated that industry traders cover about 50% of the financing required for the soybean crop, especially in the frontier regions where opening costs are much higher.

While production was expanding, the **demand** for veg-oils was increasing in China. Although China is the worlds' third largest oilseed producer.

domestic production of veg-oils fell short of domestic demand and China had to depend heavily on imports to make up the shortfall. With China being largely self-sufficient in soybean meal, the government imposed a 13 % value added tax (VAT) on meal imports. This is supporting the domestic production of soyoil. Given the relatively low oil content in soybeans, China then increased imports of soyoil to satisfy the unfulfilled domestic demand, to the point where the country accounts for 30% of the world trade in veg-oil. Per-capita consumption of veg-oils is only 15 kg compared to 34.7 kg in the US and 20 kg in Mexico. This suggests that there is ample room for growth in the Chinese market and that the country will remain a major importer of veg-oils for the foreseeable future.

A	selected history of events affecting world veg-oil production and trade
1970s	Malaysia began replanting rubber plantations into palm oil Peruvian anchovy catch failed World grain and oilseed prices rose sharply US embargoed soybean exports — soybean planting began in Brazil
1980s	Soyoil production expanded in US Soybean production expanded in South America
1994	Brazil implemented Real Plan, including removal from market management
1995-96	Brazil reformed agricultural policy/removed export tax on soybeans Argentina taxed soybean exports but offered rebates on soyoil and soymeal US FAIR Act removed program restrictions on soybeans, introduced marketing loan rates and loan deficiency payments for oilseed crops
1997-98	Asian financial crisis' and devaluation of the Malaysian Ringget Devaluation of the Brazilian Real
1998-99	China enforced regulations governing veg-oil imports Agenda 2000, hectare limits established under Blair House Agreement gradually being phased out
2000-01	BSE EU ban on animal meal China entered World Trade Organization Devaluation of the Argentine Peso
2003-04	EU expansion EU decoupled grain and oilseed production from payment Devaluation of the US Dollar EU biofuel directive/EU energy taxation directive Trans-fat issues/Avian Bird Flu
Source: AAFC,	based on a Survey of Documents

The spurt in world **trade** was supported, in part over the past decade, by the strength of the US dollar against most major currencies. This gave emerging economy countries a competitive advantage by artificially reducing prices compared to US soybeans and soyoil. Following the 18% devaluation of the US dollar against the European Euro since January 2003, along with other major currencies, although it remains pegged to the Chinese remembi, this form of support for veg-oil production and exports to emerging economy countries has been reduced.

# Soyoil: Value and versatility supports growth.

Over the past decade, the **production** of soyoil has increased by 60%. Although the US remains the largest producer of soyoil, output increased by only 20% since 1994-95, despite a 25% increase in the supply of raw soybeans during that period. Similarly, the production of soyoil remained stagnant in the EU-25 at around 2.5 Mt, annually. The major growth in soyoil production occurred in China, Brazil and Argentina which increased the official soyoil output by 450%, 50% and by over 300%, to 5.2 Mt, 5.7 Mt and 4.7 Mt, respectively.

The growth in soyoil **consumption** was led by the tripling of Chinese soyoil disappearance to 7.5 Mt annually for 2004-05. The US remains the worlds' largest consumer of soyoil using slightly under 8 Mt annually. Brazil, India and the EU-25 consume about 3 Mt, 2.5 Mt and 2 Mt, respectively. The remainder of the soyoil is consumed among a widely dispersed number of countries.

Largely due to the expansion of soyoil production in South America and the growth in Chinese demand, trade in soyoil increased by 60% over the past ten years. The growth in trade was facilitated by changes in Chinese import regulations, low ocean freight rates and by the 72,000 tonnes per day expansion in oilseed crushing capacity in Brazil and Argentina.

The expansion of the world soyoil sector is forecast to continue but at a slower pace. The production and consumption of soyoil is forecast to rise by about 8% over the medium term. The rate of growth will be affected by how fast the Brazilian soybean sector expands with another 90 million hectares reportedly available for seeding, expansion will be limited by economic and infrastructure constraints. Recent events suggest that the rate of expansion will decrease for 2005-06 because of low market prices for soybeans in combination with higher input costs.

A recent **cost of production** analysis for soybeans indicates that Argentina and Canada have a cost advantage in growing and delivering soybeans into the EU. While Brazilian producers have low land costs,

the cost of fertilizer is increasing and they are still constrained by high transport costs in getting the soybeans to port. US soybean producers have the highest production cost per tonne because of the high price of land.

Palm Oil: Driving Growth Through Low Prices

Since 1994-95, world **production** of palm oil has expanded sharply, to the point where it slightly trails, and is expected to surpass the output of soyoil. Production is highly concentrated in Malaysia and Indonesia. In Malaysia, palm oil production has nearly doubled over the past ten years because of the large scale increase in harvested area. With suitable area for further expansion becoming scarce, the expansion in palm oil production has shifted to Indonesia which has almost tripled its output over the past ten years. The growth in the palm tree area has been driven by the low operating costs compared to competing veg-oils. Investing in palm trees is capital intensive with a five year lag before production begins, but subsequent costs largely involve the cost of harvesting and on-going fertility.

The **consumption** of palm oil has increased sharply since 1994-95. The major consuming countries; India, the EU-25, China, Indonesia, Malaysia and Pakistan account for about 60% of disappearance with the remainder widely dispersed among numerous countries. As the major user, India consumes 13% of the world's palm oil while China uses 11%. Consumption is concentrated in the Asian countries, with the exception of the EU which is increasing imports to offset the shortage of rape-oil in response to shortages caused by increased bio-fuel consumption.

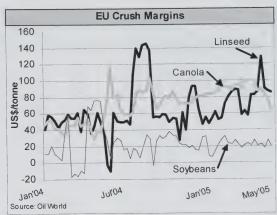
In response to the concentrated production of palm oil and its diversified usage, about two-thirds of production is exported with palm oil accounting for over one-half of the world **trade** in veg-oils. Estimates derived by industry analysts suggest that the international palm oil prices trade at up to a US\$120/t discount to soyoil due to differential tariffs in India, of 66% for soyoil and 45% for palm oil. Despite importing only 18% of the world's palm oil and 11% of the world's soyoil, the widely quoted analysis states that this differential in tariffs is sufficient to pressure world palm oil prices.

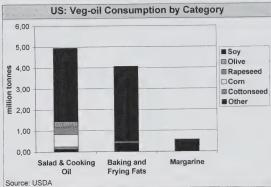
The expansion in world palm oil production is forecast to continue at a slower pace over the **medium term** as planting of new trees is slowed by low veg-oil prices. Output is forecast to rise by 10% by 2014-15.

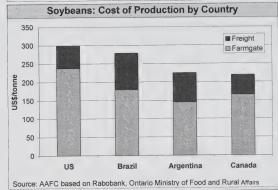
A Roundtable on Sustainable Palm Oil Production was recently announced as a joint EU-Malaysian environment preservation initiative to support the production of palm oil in ecologically sensitive regions. Some of the projects approved under the Roundtable were: (1) to construct a functional Identity Preserved system for sustainable Palm Oil usage in European margarine, (2) building Palm Oil Supply Chains and (3) to fund a project to reduce tiger attacks on livestock and humans. In addition, Malaysia recently announced success in cloning palm oil trees, which could increase yields by up to 30% and in the production of Red Palm Oil, which is low in saturated fat and does not require hydrogenation.

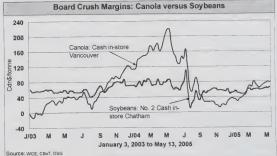
# Canola/rape oil: Premium-priced and focused on health and biofuel

Since 1994-95, world **production** of canola/rape oil has increased by about 50% on steady growth. The largest increase occurred in China where output rose by 80% to about 4.5 Mt expected for 2004-05. Smaller increases occurred in the EU-25 and Canada where production increased by about 25% respectively. Production of canola/rapeoil in India and Japan remained stable or decreased slightly.









China had the largest increase in canola/rapeoil usage and for 2004-05 is expected to consume 4.8 Mt of canola oil. In the EU-25, the consumption of canola/rapeoil is also expected to reach 4.8 Mt for 2004-05, with most of the rise due to its increased use in biofuels. World trade in canola/rapeoil declined by about one-third largely due to decreased EU exports. World production of canola/rapeoils is projected to increase marginally over the medium term.

Over the past decade, canola/rapeoil had positioned itself as a healthy veg-oil, low in saturated fats, and good for human health. During the early to mid 2000s, consumer concerns over trans-fatty acids, generated when the canola/rapeoil is hydrogenated, challenged the canola/rapeoils healthy image. During the same time frame, biofuel production began to expand rapidly in the EU-25 as the Union sought to reduce its dependence on fossil fuels and to find a market for oilseeds grown on set-aside land. Since 2000, the production of biodeisel quadrupled in the EU and is estimated to

account for 32% of EU-25 rapeoil consumption. In Canada, biofuel production remains at a standstill, with large scale government support required to build a biodiesel plant in western Canada.

# Sunflowerseed oil: pressured by high costs

Similar to canola/rapeseed, sunflowerseed contains 50% oil and tends to be crushed close to its growing area. Prices are determined by the world vegetable oil market, unlike the preceding vegoils, there is no one country that dominated production. Unlike the previous three vegoils, the production of sunflowerseed oil has remained stable at slightly under 9 Mt for the past decade. In order of size, the larget producers of sunflowerseed oil are the EU-25, Russia, Ukraine, Argentina and the combined countries of central Europe. The consumption of sunflowerseed oil is highly dispersed, with the EU-15 and Russia being by far the largest consumers, with Turkey, Ukraine, India, Romania, South Africa and Argentina also being significant

users. The demand for sunflowerseed oil is expected to grow moderately in the EU-25 and Eastern Europe while consumption in other regions declines. Ukraine is expected to surpass Argentina as the world's largest sunflowerseed oil exporter while Russia will shift from being an importer to an exporter of sunflowerseed oil.

Sunflowerseed oil is perceived as a high quality vegetable oil and trades at a premium to other veg-oils. However, future growth is expected to be constrained as it lacks the competitive cost structure of competing soyoil and palm oil. Sunflowerseed oils is likely to command only a small portion of the world veg-oil market.

# Competitive strategies include price and product differentiation

Over the past decade, the world veg-oil market became more competitive with the major veg-oils increasingly differentiating themselves and, in the process, many are repositioning and re-imaging themselves.

<u> </u>		dustry is dealing with trans-fatty a	Commercial Brands
Stage/method	Developer/company	Cildiacteristics	
Seeds High Oleic canola	Cargill Dow AgroSciences	Increases resistance to oxidation and heat	Clear Valley <sup>™</sup> and Odyssey <sup>™</sup> oils Transend <sup>™</sup> shortening Natreon <sup>™</sup>
Mid-oleic sunflower	Almost all sunflower seed companies	No hydrogenation and less than 10% saturated fat 65% mononunsaturated; 26% polyunsaturated; 9% saturated	
High-oleic sunflower		High Stablility. No need for hydrogenation. At least 77% monounsaturated	High Oleic Sunflower Oil™
Low linolenic soybeans	Iowa State University Monsanto Pioneer	Eliminates need for hydrogenation	VISTIVE <sup>TM</sup>
Palm Oil	Loders Croklan Cargill	Premise: Consumers are more concerned with trans fatty acid than with saturated acids.	Sanstrans <sup>™</sup> -frying oils and bakery shortenings TransAdvantage line
Process			
Enzyme inter-estification	ADM	Rearranges fatty acids on the glycerol backbone. Products are similar to those obtained via hydrogenation but has little or no TFA	NovaLipid <sup>™</sup> line
Use of emulsifiers	Danisco	Reduces TFA content and allows the use of non-hydrogenated oil	Benefat salatrin™
Use of stearic acid	Degussa Food Ingredients	Fully hydrogenated acid blended with soyoil and short chain organic acids	Benefat salatrim <sup>TM</sup>
Use of antioxidants		Allows use of unsaturated oils without compromising product stability	Emulzym™
Improving hydrogenation	Bunge	Use of a different catalyst and set of conditions. Reduces TFA content by 75%.	Vream Right <sup>™</sup> – all purposed shortening Vreamay Right <sup>™</sup> –cake and icing shortening
	Southern Illinois University	Hydrogenation under low temperatures. Reduces TFA content by 80%	
End Product			
Production and marketing TFA- free/reduced products	Most consumer product companies as well as fast-food chains	Minimizes TFA in the final product	n/a

CANADA: CANOLA DISPO		IPPLY A	ND
August-July	2003-	2004-	2005-
Crop year	2004	2005e	2006f
	tho	usand tor	nes
	CA	NOLA SE	ED
Crush	3,390	3,100	3,100
	C	ANOLA C	OIL
Carry-In Stocks	25	30	30
Production	1,395	1,342	1,302
Imports <sup>/1</sup>	<u>10</u>	<u>10</u>	<u>10</u>
Total Supply	1,430	1,382	1,342
Exports <sup>/1</sup>	1,015	900	850
Domestic Use <sup>/2</sup>	<u>385</u>	<u>452</u>	<u>462</u>
Total Use	1,400	1,352	1,312
Carry-Out Stocks	30	30	30

/1 Includes crude and refined oil but excludes hydrogenated oil and processed products (margarine, salad oil and shortening).

/2 Domestic Use = Total Supply minus Exports minus Carry-Out stocks. Domestic use includes exports of processed products.

e: estimate, AAFC May 2005

f: forecast, AAFC May 2005 Source: Statistics Canada

Overall, palm oil is regarded as the price leader and is favored for its use in baked goods with the drawback of being solid at room temperature and high in saturated fats. Further growth is expected as consumer concerns over saturated fats decline and palm oil expands its geographical reach into Europe from Asia. However, as it is produced in a small geographic region, it remains vulnerable to localized events such as drought, disease or civil unrest.

By contrast, soyoil is higher priced than palm oil and is well regarded for its assurance of supply and its adaptability. For example, in the US it is used in a wide variety of end products from salad and cooking oils, baking and frying fats and in margarine. As the middle priced oil, soyoil remains vulnerable to competition from the lower priced palm oil and to the health concerns expressed about all veg-oils. Given the large area of land available for conversion into soybean fields in Brazil, the outlook for further expansion is bright. Currently, established crushers in industrialized nations are expected to face increased competition from palm oil and from newly expanded soyoil processors in developing nations.

Canola/rapeoil has historically commanded a price premium in the world vegoil market compared to the previous two veg-oils largely on the perceived health benefits of being low in saturated fats. With the expansion of the world veg-oil sector, competition from other veg-oils has increased while the output of canola/rapeoil has remained stable. The usage of canola/rapeoil is projected to grow with the expansion of biodiesel usage in the EU-25 with further growth in North America awaiting the development of low-lin, high-

oleic, varieties. Canola/rape oil faces the challenge of retaining its image as a "healthy" oil as concerns over transfats rise while falling over saturated fats.

Canada: Outlook for canola oil and sovoil

Canada produces about 1.6 Mt of veg-oil annually, of which 1.3 Mt is canola oil and 0.3 Mt is soyoil. The majority of the canola oil is produced in western Canada and all of the soyoil is produced in eastern Canada. Since 1994-95, the production of soyoil and canola oil have each increased by 30%, due to increased crush capacity and seed supplies.

For 2004-05, Canadian crushers have had to contend with unusually high chlorophyll levels in the canola which slows down the refining process and

increases processing costs. The high chlorophyll levels were a result of the delayed seeding, unusually cool growing condition and mid-August frost that struck a wide swath of the Canadian prairie region. According to the Canadian Grain Commission harvest survey, 38% of the canola samples submitted graded No. 2 or lower compared to the less than 10% received during a typical year. The problem was most severe in Saskatchewan where 47% of the samples received graded number No. 2 or lower.

For 2005-06, canola oil production is forecast to remain stable at 1.3 Mt. as crushers maintain the crush pace in response to increased supplies of high quality canola, reduced competition from burdensome US sovoil supplies and increased world demand for veg-oils in general. This forecast assumes a conversion factor of 0.42 and a normal quality crop. Crush margins are expected to remain near current levels as pressured veg-oil prices offset an expected decline in raw seed prices. Crush capacity utilization is expected to remain at about 75% for canola and around 80 % for soyoil production. Canadian canola oil exports are expected to fall to about 0.85 Mt, with the US representing about three quarters of total trade. The price of canola oil crude, in-store Vancouver, is forecast to average C\$700-750/t for 2005-06, versus C\$745/t for 2004-05.

By contrast, Canadian soyoil production for 2005-06 is forecast at 0.3 Mt, based on an expected increase in soybean crush of 1.8 Mt as a result of stable crush margins, ample supplies of raw soybeans and reduced competition from US soyoil. Imports of soyoil into Canada are projected to decline while domestic usage of soyoil remains stable. The benchmark farm price of soyoil, simple average DeCatur is forecast by the USDA to decline to US\$0.20-0.23/lb (C\$550/t-C\$650/t) for 2005-06.

# Medium Term Outlook: More growth and volatility

Over the medium to long run, the market for veg-oils is projected to grow as incomes rise in Asia and more land is seeded to soybeans in South America and to palm oil in Indonesia. The world veg-oil sector is forecast to become more competitive at the same time it becomes more concentrated. The world oilseed market will continue to be affected by a series of economic, policy and monetary shocks although the timing and impact remain unknown.

Some upcoming policy changes are expected to affect the veg-oil market. The World Trade Organization (WTO) is expected to reach an agreement within a couple of years that will gradually reduce tariffs and liberalize trade in veg-oils. The International Association of Seed Crushers is expected to press for greater trade liberalization at the DOHA round of talks. Econometric analysis conducted in Canada indicates that reducing tariffs on veg-oils in importing countries results in a modest expansion of the world veg-oil production and trade.

# World: Vegetable Oils: Situation and Outlook (million tonnes)

	2003- 04	2004- 05e	2005- 06f
Carry-In Stocks	6.82	6.82	7.25
Production	0.02	0.02	7.20
Soy	29 99	31.90	33.62
Palm	28.78	31.58	32.97
Canola/Rape	14.16	15.92	15.56
Sunflowerseed	9.16	9.03	9.79
Other	18.51	19.48	19.48
Total Production	100.51	107.91	111.42
Total Supply	107.15	113.95	118.67
Trade	101.10	110.00	110.07
Soy	8.58	9.50	10.11
Palm	21.11	22.63	23.94
Canola/Rape	1.25	1.31	1.39
Sunflowerseed	2.58	2.36	2.60
Other	4.43	6.77	4.53
Total Trade	38.39	42.57	42.57
Consumption	98.44	106.96	109.99
Carry-out Stocks			
Sov	1.55	1.59	1.77
Palm	2.46	2.68	2.68
Canola/Rape	0.49	0.63	0.49
Sunflowerseed	0.51	0.48	0.47
Other	1.81	1.61	1.56
Total Carry-Out Stocks	6.82	7.25	6.96
Source, e: USDA f: AAFO			

Another policy unknown is the US Farm Bill presently being negotiated and slated for adoption in 2007. Previous farm bills, especially in the early to mid 1990s, resulted in a significant increase in US soybean

production. While the contents and implications of the present Farm Bill are still being negotiated, in general it appears that support for soybean production will remain stable or be scaled back and is most

US soybean area as a result of these changes remains unknown.

Factors to Watch: More Change Expected in the Veg-oil Market

Over the next decade, world markets for vegetable oils are expected to grow while the industry continues to consolidate in an increasingly competitive environment, according to analysis conducted by Rabobank. The major factors include the continued shifts in the production of veg-oils, the growth of the Asian economies, consumer concerns, changing power relationships along the food value chain and the development of non-food markets.

# Growing income and population in Asia to drive demand

The growth in Asian populations and incomes over the next ten years is expected to support the expansion of the world veg-oil market. By 2015, the Asian population is forecast to increase by 11%, reaching 4.045 billion people, equal to 56% of the world population. More importantly the Asian economies are expected to be among the world's fastest growing. In 2005, the economies of China and India are projected to grow at over 50% and 90% of the world average, respectively.

At lower economic levels, as per capita income grows, the consumption of vegetable oils grows at a rapid pace. Once per capita income reaches US\$5,000 the growth in usage begins to level off. Per capita income in most of the Asian economies and in South America is below that level. In low income countries, veg-oil consumption is expected to increase at about 0.5% for every 1% rise in incomes. In China, urban incomes have tripled in the past decade, while rural incomes have grown at twice that rate. By 2004-05, more than 40% of China's population lives in towns and cities, while 1% of the country's population makes the move from country to city every year. Chinese imports of palm oil, soyoil and canola/rapeoil are projected to grow by over 5% annually until 2014, implying annual imports in excess of 10 Mt. As well, veg-oil imports to India may rise sharply over the medium term in response to increased incomes and policy changes.

Growing Concerns over health and food safety

Health and food safety are increasingly becoming more important for consumers, especially in the developed markets or market segments. Growing health concerns about trans-fatty acids are expected to pose a threat to the soyoil in the short to medium term. Transfat labelling requirements have been or will shortly be enacted in Denmark, Canada and the United States. Concerned about consumer reactions, many food companies have begun to reformulate their products to eliminate or reduce trans-fatty acid levels. The oilseed industry has responded with the development of new seed varieties and processing technology. In the short run, this issue will cause some adjustment in the market but over the medium to long run the industry is expected to manage the situation.

For 2005-06, in Canada the production of low lin-high-oleic, canola oil, which is low in transfats, is expected to reach 0.2 Mt based on estimates that 8% of the canola crop will be seeded to low trans-fat varieties.

Retailers increasingly setting rules for marketing veg-oil products

As retailers consolidate, and their market power grows in many national markets, retailers are increasingly setting the rules and standards for marketing food products including for veg-oil products. Often, these are more stringent than government standards and they include traceability requirements. The increased competition in the retail sector has pressured prices downwards through the food value chain. Near the bottom of the chain, crushers and refiners are increasingly being caught in a cost-price squeeze as they are essentially price-takers with regards to oilseeds.

In response, veg-oil companies are following two strategies: (1) selling in bulk and looking to achieve a low-cost leadership position and (2) developing stong consumer-focused brands. While branded oil is important in the EU and North America, it is also growing in importance in developing countries like India where it is estimated that branded oil accounts for almost 9% of the market and by 2014, it is projected to rise to 12%.

Industrial markets continue to grow

The market for biodiesel continues to grow and will be determined to a large extent by government incentives, tax exemptions, petroleum prices and in some cases by regulations for mandatory inclusion. The market for biodiesel is growing the fastest in the EU where biodiesel consumption could rise to 4-6 Mt by 2010. Brazil has also expressed interest in implementing an extensive biodiesel program while countries like Thailand, Malaysia and India have launched plans or programs to develop the biodiesel sector based primarily on palm oil

For the first time in history, China has switched to subsidizing its agricultural production rather than taxing it. Given the various economic, administrative and infrastructure constraints faced by the country, the impact on the domestic veg-oil market is uncertain. Industry analysts believe that China is prepared to offer few concessions on tariffs in the Doha round of talks.

unlikely to be increased. The impact on

In conclusion, the cumulative impact of these policies and other unanticipated changes remains unknown. The veg-oil market is expected to continue to expand in the emerging economy countries while remaining relatively stable in fully industrialized countries. As the market matures, the focus for price discovery will increasingly switch to Asia and South America. The industrial concentration is expected to increase although there is some concern that processing capacity is overbuilt, forcing a possible rationalization of the crushing sector over the medium term. World trade in veg-oils is expected to grow over the medium term and may soon surpass world trade in wheat, by value.

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# Bi-weekly Bulletin

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# CHINA: BEER AND MALTING BARLEY

China is the largest producer and consumer of beer and importer of malting barley in the world. Canada is one of the top exporters of malting barley to China where it competes with Australia and the European Union (EU). For 2004-05, as well as 2005-06, Canada is expected to export more than half a million tonnes of malting barley to China worth about \$100 million. Over the medium term, China is expected to remain the largest and among the fastest growing malting barley markets in the world and its import demand is forecast to increase by 20% by 2010-11. However, the implementation of the Developmental Framework for China's Malting Barley Production is expected to increase the growth of domestic production in order to substitute for imports, although at a pace slower than expected in the Framework. This issue of the Bi-weekly Bulletin examines the situation and outlook for China's beer, malt and malting barley industries and the implications for Canada.

# The Beer Industry in China

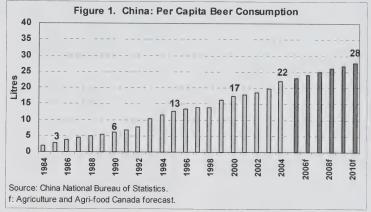
# Beer Production

The foundation of China's modern beer industry was set up in the 1950's when new production facilities were constructed in major metropolitan centres across the country. However, the rapid expansion of the industry did not occur until the implementation of the reform and opendoor policies in the later 1970s. Data from China's National Bureau of Statistics show that beer production in China has grown at a rate of 18% annually over the last 27 years, from 4 million hectolitres (Mhl) in 1978 to 291 Mhl in 2004. The industry has experienced three stages of development: (a) 1978-1987 with growth of 26% annually when production increased from 4 Mhl to 50 Mhl; (b) 1988-1995 with growth of 16% annually when production increased from 54 Mhl to 154 Mhl; and (c) 1996-2004 with growth of 7% annually and production increased to 291 Mhl. China overtook the United States (US) as the world's largest beer producer in 2002.

Although the percentage rate of growth has slowed down, the annual increase in the volume of China's beer production has accelerated, from an average of 5 Mhl for 1978-1987 to 13 Mhl for 1988-1995, and further to 15 Mhl for 1996-2004.

# Beer Consumption

As indicated in Figure 1, per capita beer consumption in China has grown at 12% annually for the past 21 years, from less than 3 litres (L) in 1984 to 22 L in 2004.



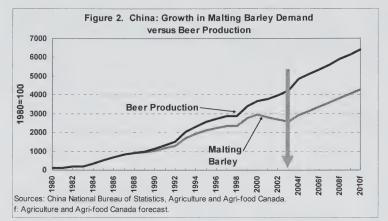
Current per capita consumption is comparable to that in Hong Kong (24 L) and Singapore (20 L), but it is much lower than in Japan (41 L), Canada (68 L) and the US (84 L). China overtook the US as the world's largest beer consumer in 2003. The potential for growth is expected to be substantial, given the large disparity in beer consumption between urban and rural areas and across different regions in China.

Factors Driving Higher Beer Consumption Several factors are driving the expansion of the beer industry in China: (a) large increases in population, despite at slow rate of growth; (b) rapid economic growth and increased disposable income; (c) massive migration away from the country to cities and towns; and (d) health consciousness.

In some less developed regions of China. a substantial proportion of the villagers. especially senior citizens, do not drink beer. The process of urbanization, associated with higher income and lifestyle changes, significantly increases the chance either for a potential consumer to become a beer drinker or a drinker to consume more. The rising consumption levels for existing consumers and the enlargement of the consumer base play an equally important role in increasing consumption. The population base of beer consumers in China is estimated by some Chinese analysts to expand at an annual rate of 20%, as a result of higher income and urbanization

Health consciousness has started to play a more and more important role, especially among the urban population, in





the switch to beer from traditional Chinese liquors. The share of beer in all alcoholic beverages has jumped from 19% in 1980 to 72% in 2000, while the growth of liquors, with much higher alcohol content, has decreased correspondingly.

# The Beer Industry

The rapid expansion of China's beer production has been accompanied by dramatic structural changes in the beer industry. Of most relevance to the demand for malting barley are consolidation, foreign investment and the upgrading of product composition.

Compared to the maturity of the European and North American markets. the beer market in China is still fragmented. Most breweries operate on a regional or sub-regional scale and there are hundreds of brands. However, the industry has been undergoing consolidation since 1988 and this process has accelerated in recent years. The number of breweries has decreased from 813 in 1988 to about 400 at present. The top 10 brewery companies controlled 53% of the market in 2003, compared to only 22% in 1996. The top three companies currently account for about one third of the production.

Giant foreign breweries started entering the Chinese market in the 1980s. The so-called "First Wave" of these entrances was not a success story. This was due mainly to their inappropriate strategies of building up their own facilities and selling their own brands. After years of little progress, the "Second Wave" began in 2002 and foreign investment has resumed playing an important role in the industry. This time, equity acquisition of local breweries, including large and medium sized ones, became the principal strategy. Instead of selling foreign

brands, local brands are kept and most of the transactions involve less than 50% of the share holdings. The total investment involved in these transactions is estimated at US\$700 million for the last two years. International beer giants such as Anheuser-Busch, SAB Miller, Interbrew, Heineken, and Carlsberg have all made their appearance in the Chinese market.

The Chinese beer market has been dominated by low priced products, but the premium products have been rapidly gaining market share. The demand for famous brands, draft beer, specialty beer with juice, beer with health functions and non-alcoholic beer has been rising. On the other hand, consolidation and the participation of foreign companies have significantly improved the industry's ability to develop new products and expand sales

Consolidation, joint ventures between local and international companies and the upgrading of product mix all lead to increased demand for imported malting barley, at the expense of domestic barley. Joint ventures and top domestic breweries use much more imported barley than their small and medium counterparts. Tsingtao beer Group, the biggest in China with 13% of the market, uses only Australian and Canadian barley in their major brands. The second largest, Yanjing Beer with 10% of the market, uses mainly imported malting barley, except for very small amount of domestic barley immediately ahead of Australia's harvest. CRE Beer, the third largest, is the only large brewery using both domestic and imported malting barley on a regular basis.

# Barley Malt and Malting Barley Demand

Declining Ratio of Barley Malt to Beer The rapid expansion of China's beer industry increased the demand for barley malt, the principal component in beer production. However, the growth of malting barley demand has not been proportional to growth in beer production, especially in recent years. As indicated in Figure 2, while China's beer production increased by a factor of 47 times since 1980, demand for malting barley only increased by a factor of 28. The demand for barley malt is estimated at 2.62 million tonnes (Mt) for the production of 291 Mhl of beer in 2004. This is lower than the record demand for 2.64 Mt of malt in 2000 when only 220 Mhl of beer was produced. Two reasons are responsible for the lower usage of barley malt and malting barley.

Firstly, the substitution of adjunct for barley malt has increased. Chinese breweries have the tradition of using rice or, to a lesser extent, corn as an adjunct in beer production. This creates a special taste favoured by local consumers and, at the same time, reduces barley malt usage and input costs. In recent years when malting barley supplies were short, and malting barley prices were high relative to rice prices, breweries adjusted their production techniques to incorporate more rice in substitution for barley malt. In the last couple of years when rice prices increased more than malting barley prices, substantial amounts of corn and even grain syrups were used as a substitute for barley malt.

Secondly, the original gravity of beer, defined as the amount of malt and adjunct as a percentage of water in wort, has decreased significantly, from 11-12% to 6-7% in recent years. Thus more beer is produced from a given amount of malt and adjunct.

Consequently, the ratio of barley malt to beer is estimated to have decreased from more than 13 kilogram of barley malt for one hectolitre of beer (Kg/Hl) in the 1980s to 12 Kg/Hl in the 1990s and 9 Kg/Hl over the last four years. Thus, one tonne of malting barley currently generates about 90 Hl of beer in China compared to about 75 Hl in Canada.

## The Malting Industry

China's malting industry is characterized by low margins, excess capacity, active acquisition and continuous expansion. There are about 200 maltsters in China with a total processing capacity of malting barley estimated at 4.3 Mt. Based on

beer production in 2004, malt demand is estimated at 2.62 Mt, suggesting overcapacity of more than 30%. The industry consists of maltsters with huge differences in production capacity and technology, from very small floor operations to the largest with the latest equipment in the world. The number of small operations (less than 10 thousand tonnes (Kt)) had dropped from 243 in 2000 to 93 in 2003, while the number of large and medium-sized operations increased from 67 to 85. In addition, there were 24 malting facilities under construction in 2003, most of which are located close to barley producing areas, especially in western and northern China, while most of the existing facilities are in eastern, southern and northeast China.

In China's malting industry, breweryowned malting facilities have a total processing capacity of 0.5 Mt. Among the independent maltsters, the top 10 have a total capacity of 1.1 Mt. These two groups account for 37% of the total capacity. Medium sized maltsters have a total capacity of 1.20 Mt, accounting for 28%. The total capacity for small maltsters (with a capacity of less than 50 Kt) is estimated at 1.5 Mt, or 35% of the capacity nationwide.

# The Use of Low Quality Barley by the Malting Industry

When the supply of malting barley is low, and prices are high, some maltsters, especially the smaller ones in central China that are far away from both import and domestic malting barley sources, use low quality barley to produce malt. Low quality malt is still attractive to regional and sub-regional breweries to produce budget brand beer. It is estimated that at least 0.5 Mt of low quality barley was used in 2003, which includes malting and feed varieties of barley from both domestic and import sources.

# Domestic Barley Production and Supply

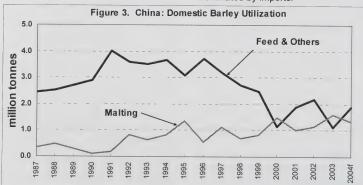
## **Production Trends**

Barley has not been a major grain in China's recent history and production has been flat over the past three decades. except for a short-term surge in the 1990s. Historically, barley was mainly used for animal feed and, to a lesser extent, human food. Feed demand for barley has declined, due to the rapid reduction in the number of draft animals and the lower feed value of barley compared to corn. Barley production has also been discouraged by slower growth in yields than competitive crops, the status of barley as a rotation crop in many areas and government policies that favour major grains such as wheat, rice and corn.

The demand for malting barley has increased significantly, following the strong growth in beer production. The use of barley for feed has decreased correspondingly. As indicated in Figure 3, utilization of domestically produced "malting" barley has increased by 7% annually, from 0.35 Mt in the later 1980s to 1.35 Mt in the early 2000s and the proportion of the barley crop used for malting has increased from less than 20% to nearly 50%.

# Production Geography

Malting barley production in China used to be concentrated in eastern China's Jiangsu and Zhejing provinces. This is the earliest and, at one time, the largest malting barley production base. However, barley is treated as a rotation crop in this region and freezing in early spring and rain at harvest affect crop quality. As a result, production has been decreasing recently and was about 250 Kt in 2004. This production base is located in a malting barley deficit area dominated by imports.



Sources: China National Bureau of Statistics, Agriculture and Agri-food Canada. f: Agriculture and Agri-food Canada forecast.

The northwest production base consists mainly of Gansu and Xinjiang. It is the fastest growing production region, with the best quality crop in China. With a production of 650 Kt, it became the largest malting barley producing region in 2003. However, the base is far away from population centres and high transportation costs are involved. This base mainly services northwest China. and can reach northern and central China. The northeast production base consists of Heilongjiang and Inner Mongolia and mainly services northeast China. Production in 2004 was about 200 Kt. Two other production bases are located in Central China and southwest China's Yunnan province.

# Issues

The major issues facing China's malting barley supply chain can be summarized as follows:

- a) low grain quality and inconsistency of quality with respect to plumpness, extraction rates, test weight, protein content due to a lack of suitable varieties and appropriate cultivation practices. exacerbated by a large number of small farms with different technologies;
- b) high logistical costs and infrastructure constraints for the rail and highway system;
- c) post-harvest quality deterioration, and perceived high production costs; d) an underdeveloped quality control
- system;
- e) vertical disintegration between barley producers and maltsters, in the transformation of market information and technology; unprotected producers are fully exposed to downward price risks, which intensify year-to-year fluctuation in production and discourage long term growth; upward price risks are faced by maltsters, especially the smaller companies: and
- f) the need for government policies to promote barley production and marketing, such as seed subsidies, direct support and the waiver of railway construction fees.

# The Developmental Framework for China's Malting Barley Production (DFCMBP)

The dependence on imports for two thirds of the total malting barley requirements is perceived as a major concern for the Chinese beer and malting industry. The shortage of overseas supplies and escalation of world market prices are seen as a threat to the development of China's beer industry, especially for small and medium-size breweries and maltsters. Volatility in domestic prices and production puts producers and processors in a risky position. The

DFCMBP program, introduced in 2004-05, is a joint effort between governments and stakeholders in the malting barley industry to address these concerns by boosting domestic malting barley production to substitute for imports.

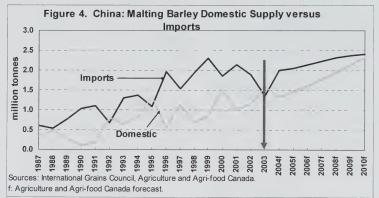
The objectives of the program are:

- to raise malting barley area from 42 thousand hectares (Kh) in 2003 to 78 Kh by 2008;
- to increase malting barley production from 1.98 Mt in 2003 to 3.91 Mt by 2008, of which 3.15 Mt is expected to be of malting quality;
- to increase the share of domestic production from 40% of total requirements in 2003 to 70% by 2008; and
- to improve quality so that at least 90% of the production in major production bases reaches the national standards for malting.

To achieve these objectives, the following measures have been, or are to be, taken:

- the establishment of advantageous production bases;
- determination of major varieties by production region;
- extension of cultivation technologies to improve crop quality, increase yields and lower production costs;
- · the setup of a quality control system;
- · enlargement of production scales;
- vertical integration among industry participants;
- the improvement of quality consistency and reduction of production costs;
- · seed subsidies from government;
- preferential loans and taxation policies to assist key maltsters; and
- government assistance for the establishment of malting barley/barley malt production and marketing cooperatives.

<u>Implications of the DFCMBP for Imports</u>
The impact of the program on China's



import demand for malting barley will depend on (1) the extent to which the program can be implemented successfully and (2) how long it will take. However, the target of 70% requirements for 2008 appears difficult to achieve by that date.

Significant progress has been made in the establishment of production bases. Some of the measures, such as government policies and supports, are less difficult to implement than others. However, issues related to variety, quality, costs and industrial structure are much harder to tackle and probably cannot be resolved by the target date.

The regions that are going to benefit first and the most from the DFCMBP are likely to be northwest, northeast and southwest China, where the production bases are located and beer consumption is expected to grow the fastest. The long distance, prohibitive logistical costs, and system constraints are bottlenecks for domestic malting barley to penetrate the largest markets in eastern and southern China. In these markets, imports are preferred for their higher quality and capture a much larger market share. The comparative advantages for imports in

terms of quality and costs are expected to prevail in these regions in the foreseeable future.

The use of low quality barley in the malting process could also impede the ability of domestic supplies to gain market share against foreign imports. A large portion of low quality barley is used in central and western China and by small and medium-size maltsters which are closer to the production bases. Before directly competing with imports, incremental production of high quality malting barley is likely to substitute for domestically produced low quality barley.

# Malting Barley and Barley Malt Imports

# **Current Situation**

Malting barley production in China has increased significantly. However, domestic supplies cannot keep pace with the growth in demand. As a result, China started importing malting barley in 1980 and has been the world's largest importer since 1988. Currently, China accounts for about 40% of world imports of malting barley, excluding intra-EU trade.

Figure 4 shows China's malting barley supplies by domestic production and imports. China's malting barley imports had increased from less than 0.2 Mt in 1980 to 1.0 Mt in 1990 and slightly over 2.0 Mt in 2000. Following a peak of 2.3 Mt in 1999, imports have decreased to around 2.0 Mt, with the exception of 2003 when they dropped below 1.5 Mt, as a result of supply shortages worldwide.

However, there has been no indication that imports are gaining market share against domestic supplies. In fact, it appears that the market share for domestic supplies, including low quality barley used for malting, has increased slightly over the last 15 years, to nearly 35% from 30% in the late 1980s, while

The impact of the program on offina	3	•	•	
China: Be	er and Mal	ting Barle	y	
	1999-2003	2004-05f	2005-06f	2010-11f
Beer Production (Mhl)	230	291	306	383
Per Capita Beer Consumption (L)	18	22	23	28
Malting Barley Requirements (Mt)	3.10	3.25	3.50	4.80
Total Imports (Mt)	1.90	2.00	2.00	2.40
Australia	1.10	1.05	1.15	1.30
Canada	0.38	0.60	0.50	0.70
EU	0.42	0.35	0.35	0.40
Domestic production (Mt)	1.20	1.25	1.50	2.40

Sources: China National Bureau of Statistics, China Custom Statistics and IGC. f: Agriculture and Agri-food Canada forecast.

the share for imports has declined from 70% to 65%.

China has not been, and is not expected to be, a significant player in the international market for barley malt. As a result of China's entry into the WTO, the tariff escalation between barley malt and malting barley decreased but Chinese maltsters, especially those in the coast areas, are expected to maintain their advantage in production costs. This is also consistent with the trend that world capacity for the production of barley malt has been shifting away from the exporting countries of malting barley to the importing countries.

**Export Competition** 

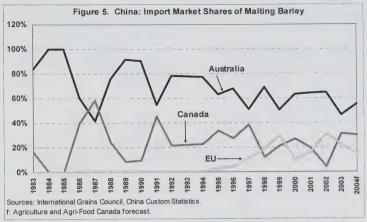
Figure 5 shows the market share by major exporter in the Chinese malting barley market. Between 1980 and 1994, the Chinese malting barley import market was serviced by Australia (73%) and Canada (27%). Australian exports rose from 130 Kt in 1980 to about 1.1 M in 1994, while Canadian exports increased from zero to 307 Kt annually.

The EU joined the competition in 1995 and after three years of robust growth, the EU has captured about 20% of the Chinese market, or about 400 Kt annually, since 1998.

The market share for Australia dropped from 75% over 1980-1994 to 60% over 1998-2004 and the market share for Canada decreased from 27% to 20% over the same periods. In addition to competition, much of the drop for Canada is due to the 2002 drought which sharply reduced malting-quality barley supplies and forced Canada out of the world malting barley market in later 2002-03, as seen in Figure 6. Despite decreasing market shares, Canada's export volume increased from an annul average of 190 Kt over 1988-1992 to 390 Kt over 1998-2004, while annual volume for Australia increased from 640 Kt to 1.26 Mt.

Freight Costs

Australia has a freight advantage over Canada in the Chinese malting barley market because of its proximity to China. In addition, inland transportation costs are also significantly lower for Australia since the production regions are closer to export ports. It is generally believed that the surge in ocean freight rates has had a larger impact on grain shipments from Canada than from Australia, due to longer distance. However, Australia is one of the major exporters of industrial materials to China. The northbound routes from Australia to China are among the busiest and ports are very congested. Therefore,



freight rates for these routes could increase more than those for the North Pacific routes from Vancouver to Chinese ports.

Outlook: 2005 to 2010

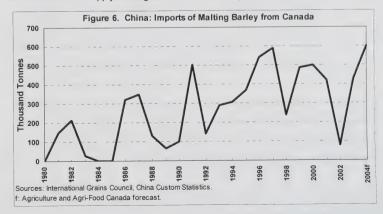
Beer production in China is forecast by AAFC to increase by 4-5% annually over the medium term, from 291 Mhl in 2004 to 300 Mhl by 2005 and 380 Mhl by 2010. The population is projected by the Chinese government to grow at 0.7—0.8%, from 1.32 billion in 2004 to 1.38 billion by 2010. China's urban: rural population ratio is projected to change from about 35:65 in 2000 to 45:55 by 2010, which means another 160 million people living in Chinese cities and towns. Per capita beer consumption is projected to rise by a further 27%, to 28 L by 2010.

Malting barley demand is forecast to increase from 3.3 Mt in 2004-05 to 3.5 Mt by 2005-06 and 4.8 Mt by 2010-11. The conversion rate of barley malt to beer is expected to recover gradually, from 9 Kg/HI in 2004-05 to 10 Kg/HI in 2010-11, as the situation of supply shortage and

high prices for malting barley improves and production of premium beer grows faster.

Domestic production of malting barley is forecast to grow by 10% annually, driven mainly by the implementation of the DFCMBP. Production in 2005-06 is forecast to increase to 1.5 Mt, from 1.3 Mt in 2004-05, as area seeded to malting barley in China increases in response to high prices in 2004-05. Production of malting barley is forecast to grow to 2.4 Mt by 2010-11. The share of domestic supply is expected to increase from about 40% of total requirements in 2004-05 to 50% by 2010-11, a substantial increase but still short of the DFCMBP target for 2008. With increased domestic production and improved crop quality, the use of low quality barley in the malting process is expected to decrease.

China's malting barley imports in 2005-06 are forecast to be virtually unchanged from 2004-05 at 2.0 Mt. The continued weakness in the Chinese currency and the high ocean freight rates will make the landed price for imported malting barley



relatively high, although world prices are expected to decrease.

Malting barley imports are projected to reach 2.4 Mt by 2010-11, 20% higher than in 2004-05. Consolidation, foreign investment and product upgrading in the brewing and malting industry are expected to lead to strong import demand for high quality malting barley. Imported

malting barley will continue to dominate the eastern and southern Chinese markets, due to its advantage in price and quality. High costs and capacity constraints in China's transportation and handling system will limit the competitiveness of domestic supplies in these markets

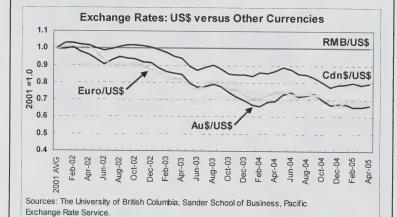
Canada is forecast to export about 0.5 Mt of malting barley into the Chinese market in 2005-06, slightly less than 2004-05 as Australia's barley production increases from the weather-related low of 2004-05. Canadian exports are projected to increase throughout the medium term. By 2010-11, Canada is projected to export 0.7 Mt of malting barley to China, about 30% of the import market.

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# **Exchange Rates and Malting Barley Prices**

The value of the Chinese currency is tied with the US dollar and the exchange rate has been around US\$1=8.28 RMB or Yuan since September 1999. For other currencies, such as the Canadian dollar, the exchange rates in RMB will float in relation to their respective values versus the U.S. dollar.

The currencies for the major exporters in the world malting barley market have appreciated substantially against the US dollar and, thus, the Chinese RMB since 2001. The values of the Euro and the Australian dollar have increased by more than 30%, while the value of the Canadian dollar has increased by 20%.



The effect of changes in foreign exchange rates is usually shared by importers and exporters depending on the structure of the market and the capacity for players to respond. On one extreme, if exporters have the market power to increase export prices (in US dollar) the full percentage as the US dollar depreciates, there could be little impact on them and importers will take the full burden. On the other extreme, if importers have the full market power, exporters are not capable of changing export prices, then exporters have to take the full effect. Generally the effect is somewhere between the two extreme cases. As a result of the weakness of the RMB, imported malting barley becomes more expensive in China while returns for Canadian producers are lower.

China's foreign exchange system has been undergoing pressure to change by some of its trading partners, particularly the US. Although the Chinese government has been preparing to move in this direction, it is expected that priority will be given to China's own interests, with respect to the timing and the magnitude of the change. Given the macroeconomic situation in China and the inflow of global speculative capital, the reform is expected to be cautious and gradual.

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# Bi-weekly Bulletin

May 6, 2005 Volume 18 Number 9

# MUSTARD SEED: SITUATION AND OUTLOOK

Canada is the dominant exporter and it is normally the second largest producer of mustard seed in the world. The value of Canadian mustard seed exports averaged about \$80 million during the past five years. For 2005-2006, Canadian seeded area, production and supply are expected to decrease significantly from 2004-2005 for all types of mustard seed, yellow, brown and oriental, however, exports and average prices are expected to increase. This issue of the Bi-weekly Bulletin examines the situation and outlook for mustard seed.

### WORLD

## **Production and Trade**

India produces the bulk of world mustard seed. However production data for India, as well as two other significant producers, Pakistan and Bangladesh, is not available since these countries combine the production data for mustard seed and rapeseed. Unofficial estimates for mustard seed production in these countries are about 2.5 million tonnes (Mt) for India and about 150,000 tonnes (t) each for Pakistan and Bangladesh. Mustard seed produced in India, Pakistan and Bangladesh, as well as in most other Asian countries, is mainly crushed for oil. Excluding these three countries, mustard seed production has been variable, but with a slight upward trend during the past ten years.

Mustard seed exports have also been variable, but with a slight upward trend, peaking at 294,000 t in 2003, the latest year for which world trade statistics are available. Canada dominates world mustard seed exports, accounting for about 65% of total world exports if reexports are excluded. The only other significant exporters are Russia, Ukraine, the Czech Republic and Hungary. Exports from Germany, Netherlands and Belgium are reexports of imported seed. The top five importing countries, Bangladesh, the United States (US), Germany, France and Netherlands, account for about 70% of world imports.

# CANADA

## Production

The three types of mustard seed

produced in Canada are yellow (Sinapis alba), brown, and oriental (both Brassica juncea). Mustard seed can be grown on most soil types, but is best adapted to the brown and dark brown soils. Soils prone to crusting and dry, sandy soils are not recommended. All mustard seed types tolerate drought conditions better than canola. Mustard seed fits well in a rotation with cereal grains. Yellow mustard seed requires 90-92 days to mature, brown 85 days and oriental 86-88 days. Seedlings are quite tolerant of frost. Therefore, early seeding is recommended to avoid flowering during the hottest part of the summer, thereby improving vields. The Canadian

mustard seed harvest normally occurs from mid-August to late September.

Canadian mustard seed production has been variable during the past 10 years, ranging from a low of 105,000 t in 2001-2002 to a high of 306,000 t in 1999-2000. For 2001-2002, 2002-2003 and 2003-2004, average vields were lower than normal and abandonment rates were higher than normal due to drought and other weather related problems in most growing areas. Production recovered in 2004-2005 due to higher seeded area and higher yields. Saskatchewan dominates Canadian

mustard seed production with 82% of the production in 2004-2005, followed by Alberta at 17% and Manitoba at 1%.

Production by type varies from year to year depending on price prospects for each type of mustard seed. The yields of brown and yellow mustard seed are about 5% and 20% lower than oriental, respectively. Since the costs of production are similar for all types, prices for brown mustard seed have to be about 5% higher and for yellow mustard seed about 25% higher compared to oriental mustard seed to encourage production of the brown and yellow types rather than the oriental

World Mus	stard Se	ed Pro	duction	(partia	ıl)
	2001-	2002-	2003-	2004-	2005-
	2002	2003	2004	2005	2006f
Harvested Area					
(000 ha)	558	777	1,024	1,020	925
Average Yields					
(t/ha)	0.66	0.65	0.68	0.77	0.67
		tho	usand to	nnes	
Canada*	105	154	226	305	180
Nepal	132	135	133	135	130
Czech Republic	19	32	60	112	90
Russia	28	35	86	75	70
Ukraine	8	27	69	50	45
Myanmar	30	34	35	35	35
USA **	19	52	35	26	25
China	13	13	15	15	15
Romania	4	6	15	15	12
Slovakia	2	3	6	7	6
Germany	4	4	4	4	4
Other	7	7	9	9	<u>8</u>
Total World	371	502	693	788	620
Note: India, Pakista	in and Bai	naladesh	are import	tant produ	icers,

but mustard seed production data for these countries is not available as it is combined with rapeseed production data. Source: FAO, except \*Statistics Canada, \*\*USDA - May 2005 f: AAFC forecast, May 2005

The quality of the 2004-2005 crop was lower than normal. According to a survey conducted by Saskatchewan Agriculture and Food, about 45% of the mustard seed in that province graded 1 Canada (normally 78%), 28% graded 2 Canada (16%), 12% graded 3 Canada (4%) and 15% graded 4 Canada and Sample (2%).

### Uses

Mustard seed is a nutritious food ingredient. Its high protein content of 28-36% is of particular interest when used in processed meats. The volatile oil in mustard seed inhibits growth of certain yeasts, molds and bacteria, which enables mustard seed to function as a natural preservative and extends the shelf life of finished foods.

Yellow mustard seed is suitable for a wide range of applications, including dry milling for flour, wet milling for mustard pastes, and whole ground seed for spice mixes, meat processing and other food products. It is the type of mustard seed used for processing into the familiar North American hot dog mustard, which uses the whole seed for a milder product. In processed meats, it is used as a binder and a protein extender, and to enhance the flavour. It is also used in mayonnaise and salad dressings. Dry milled flour is used for condiments and as an ingredient in compounded products. The extracted seed hulls are used for thickening and stabilization in mustard and other prepared foods. Mucilage is a gummy substance found in the seed coat of yellow mustard seed. It absorbs water, keeps meat dry and is a binding and thickening agent in meat and soup. Since there are several varieties of yellow mustard seed grown in Canada, there is a range of mucilage contents available, allowing processors to blend varieties to reach a standard viscosity. Yellow mustard seed can also be ground for use as an ingredient for the prepared meat industry, where it contributes to total protein. As well, the gelling of the mucilage increases water absorption into the product, which provides enhanced economy and improved efficiency in the smooth molding of shaped products. Heat inactivated (spice heat removed) whole ground seed is used as an ingredient in many food products providing colour. flavour, viscosity and emulsification. The oil content of yellow mustard seed is about 27%.

Brown mustard seed is ground into flour which is used to produce a hot

mustard used in European products. The flour is also used in mayonnaise, salad dressing and sauces. The oil content of brown mustard seed is about 36%. The fixed oil content of Canadian brown mustard seed gives no separation problems and the volatile oil content has long been the standard in formulations. Fixed oil is the oil obtained in crushing the seed, whereas volatile oil is a breakdown product from glucosinolates. Volatile oil gives mustard the spicy taste.

Canadian <u>oriental mustard</u> seed varieties have been bred for specific levels of oil and volatility to meet alternative market requirements. High volatility, high oil content oriental mustard seed varieties are suitable for the oilseed demand in the Indian subcontinent, while low volatility, low oil content mustard seed varieties are suitable for dry milling purposes. Stronger flavoured oriental mustard seed varieties are also available if the miller or processor requires it. The average oil content of oriental mustard seed is about 39%.

Marketing

All of the mustard seed produced in Canada is sold on the open market to dealers. There are about twenty dealers across the Prairie provinces who buy, clean, and ship mustard seed to domestic and export markets.

Mustard seed is shipped both bulk and in containers, depending on the volume shipped and the destination. Deliveries to domestic and US customers are in bulk in trucks or in containers which are carried by trucks or trains. Some mustard seed is grown under production contracts. which guarantee a price for part of the production, and the rest is sold on the spot market.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb. ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including mustard seed. The CSCA's website includes a section where buyers can submit a request for prices.

The Canadian Grain Commission (CGC) administers quality control standards for mustard seed. There are four grades for each type of mustard seed. In addition, mustard seed can be graded "Sample" if it does not meet the specifications for any of the four grades. Top grades of mustard seed are obtained when seeds are well matured, have good colour with minimal damage, and are free of seeds from volunteer canola plants and weeds such as cow cockle. For further information, or to access the Official Grain Grading Guide, please visit the CGC website: (www.grainscanada.gc.ca)

# **Domestic Use**

Canadian domestic use, which includes food, seed, dockage and waste, accounts for about 25% of the total

World:	Musta	rd See	d Exp	orts	7075 VIII.
Calendar Year	1999	2000	2001	2002	2003
		tho	usand to	onnes	
Canada**	159	159	152	148	122
Russia	3	26	10	13	42
Ukraine	0	0	1	6	36
Czech Republic	23	34	17	18	24
Germany*	7	11	11	17	14
Netherlands*	11	9	7	13	13
India	1	0	7	11	10
Hungary	13	15	8	12	9
United States	3	2	3	10	5
Belgium*	3	2	0	1	4
Romania	3	3	4	3	3
Other	2	4	7	10	12
Total	228	265	227	262	294
* re-exports					

Source: FAO, except \*\*Statistics Canada - May 2005

World	: Musta	ard Sec	d Imp	orts	
Calendar Year	1999	2000	2001	2002	2003
		thous	sands to	nnes	
Bangladesh	52	57	53	41	54
United States	47	51	49	42	49
Germany	40	46	42	40	42
France	30	31	31	27	30
Netherlands	14	16	16	16	14
Belgium	0	4	4	2	11
Japan	10	9	8	7	8
Nepal	6	4	2	6	9
Austria	6	5	4	5	5
Poland	5	6	4	4	2
Other	31	28	35	46	37
Total	241	257	248	236	261
Source: FAO - May					

The difference between imports and exports is partly attributed to the timing of delivery.

use. There is some processing of mustard seed in Canada, concentrating on milling seed for its flour and for condiments. Most of the mustard seed processed in Canada is the yellow type; however some brown and oriental types are also milled mainly to be blended with yellow mustard flour for customers who want a spicier product. Statistics on domestic use are not available. Therefore, domestic use is calculated as a residual after deducting exports and carry-out stocks from total supply.

**Exports** 

Canadian mustard seed exports are mainly in the bulk, unprocessed form. Europe (mainly Belgium, Netherlands, Germany, France and United Kingdom), Asia (mainly Bangladesh, India, Japan, Thailand and South Korea), and the US account for the majority of the exports. Europe imports mainly brown mustard seed, Asia mainly oriental and the US mainly yellow.

For 2004-2005, Canadian exports are expected to increase from 2003-2004 due to higher total supply.

In addition to seed exports, some of the mustard seed flour produced in Canada is exported to the US and other markets.

## **Prices**

Canadian prices are determined on an export basis because Canada exports about 75% of its production. Therefore, they are highly sensitive to the value of the Canadian dollar in foreign markets. Prices of the yellow type are usually higher than for the brown and oriental types. However, since yields of the yellow type are usually lower, earnings per hectare tend to be similar for all three types over the long-term. Since there is no futures market for mustard seed, prices are negotiated directly between the producer, dealer, and customer based on supply and demand factors for each type of mustard seed. The prices negotiated could be for immediate delivery or for delivery at some future date.

For 2004-2005, prices for No.1 grade of all types of mustard seed are expected to average lower than in 2003-2004, because of higher supply.

## **OUTLOOK**

World: 2005-2006
World mustard seed production

(excluding India, Pakistan, and Bangladesh) is forecast to decrease by 21% from 2004-2005 to 620,000 t, due mainly to lower production in Canada.

# Canada: 2005-2006

Area seeded is estimated to decrease by 26% from 2004-2005 due to expected high carry-in stocks and relatively low prices.

Assuming normal abandonment rates and normal precipitation during the growing season, production is forecast to decrease by 41% to 180,000 t.

Production is expected to decrease for all three types. Assuming normal growing and harvest conditions, average quality is expected to return to normal. Total supply is forecast to decrease by 9%, as lower production is partly offset by higher carry-in stocks. Carry-in stocks are expected to include a large portion of low quality seed. Exports are forecast to increase because of stronger demand and carry-out stocks are forecast to decrease.

The lower supply is expected to support prices, with average prices

Cana	da: Supp	ly and Dis	sposition	of Mustar	d Seed	
		2001-	2002-	2003-	2004-	2005-
Aug - July crop ye	ar	2002	2003	2004	2005f	2006f
Seeded Area (000		166	289	340	317	233
Harvested Area (0		158	255	328	304	226
Yield (t/ha)	,	0.66	0.60	0.69	1.00	0.80
Tiola (bila)				usand tonn	es	
Carry-in stocks		105	33	60	92	185
Production:						
Yellow		51	79	124	126	80
Brown		21	38	67	92	50
Oriental		33	37	35	87	50
Total Production		105	154	226	305	180
Total Floddetion		100	104			
Imports		3	9	2	2	2
Imports		Ŭ	Ŭ	_	_	_
Total Supply		213	196	288	399	367
Exports:		2.0				
United States		46	41	53	55	55
Europe		70	47	45	50	55
Asia		52	23	18	25	35
South and Centra	1	52	20	10		00
America	'	2	2	3	3	3
	Foot	1	1	2	<u>2</u>	2
Africa and Middle	⊏ası	171	114	121	13 <del>5</del>	150
Total Exports		371	114	121	133	130
Total Domestic Us	92	*9	22	75	79	77
Total Domestic O.	30	ŭ				
Total Use		180	136	196	214	227
1						
Carry-out Stocks	3	33	60	92	185	140
Stocks-to-use rati	0	18%	44%	47%	86%	62%
120 CONTRACTOR						
Seeded Area (000	ac)	410	714	840	783	576
Harvested Area (		390	630	810	751	558
Yield (lbs/ac)	,	589	535	616	892	714
11010 (100/010)						
Average produce	r price**					
Yellow	\$/t	1,058	694	386	309	342
1	\$/lb	0.48	0.315	0.175	0.14	0.155
Brown	\$/t	474	672	386	309	320
Diowiii	\$/lb	0.215	0.305	0.175	0.14	0.145
Oriental	\$/t	342	430	419	309	320
Official	\$/lb	0.155	0.195	0.190	0.14	0.145
	ΨΠΟ	0.100	0.100	0.100	0	

Source: Statistics Canada and AAFC

f: Agriculture and Agri-Food Canada forecast, May 2005

\*\*Saskatchewan, No.1 CAN grade

<sup>\*</sup>Note: Domestic use is calculated residually. For 2001-02, based on export and carry-out stocks data, it appears Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

increasing for all three types. The price spreads between grades are expected to decrease, assuming a return to normal quality.

The main factor to watch is precipitation during the growing and harvest periods.

Canada: longer-term

There is strong and growing demand for mucilage and plant breeders have responded by developing vellow mustard seed varieties with higher mucilage levels. Three newer varieties. Viscount, Ace and Andante, have mucilage levels which are about 30% higher than traditional varieties. Work is continuing on developing additional varieties. Higher mucilage levels are expected to increase demand for yellow mustard seed, as marketers promote the value of the product to end users. Producers could only receive premiums for growing varieties with high mucilage levels through segregation and identity preservation because there is no way to measure mucilage levels at the plant. However, premiums for high mucilage may not always occur even with segregation and identity preservation if the price of yellow mustard seed is too high. because users of mucilage may switch to substitute products, such as quar gum. There could be one side benefit of increased mucilage levels. Since

mucilage draws water into the seed, it might help germination.

Demand for mustard seed is expected to increase during the next decade due to increased population, increased use of spices and increased demand for other uses such as mucilage.

A potential additional use of mustard seed could be for biodiesel. Oil crushed from mustard seed can be used in the production of biodiesel, a fuel for compression-ignition engines coming from biological sources. However, the mustard seed oil price would have to be competitive with alternative sources, such as soyoil and canola oil. Therefore, biodiesel might become a market for low quality mustard seed.

Demand is expected to grow from end users for identity preservation (IP) to ensure specific quality characteristics. IP systems ensure traceability of product from the end-user back to the producer. It involves documentation for each step of production, handling and processing, as well as production, handling and processing standards, and auditing. Although there will be extra cost in an IP system, it will be an important marketing tool for Canadian mustard seed. The mustard seed industry is examining how the CGC's Canadian Identity Preserved

Recognition System (CIPRS) can assist the industry in the marketing and delivery of special product characteristics. CIPRS certifies companies selling products through identity preserved programs that have effective quality management systems for the production, handling and transportation of several crops, including mustard seed

For periodic updates on the situation and outlook for mustard seed, visit the Market Analysis Division Website for "Canada: Pulse and Special Crops Outlook."

For more information please contact: Stan Skrypetz, Pulse and Special Crops Analyst Phone: (204) 983-8972 E-mail: skrypetzs@agr.gc.ca

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# US FARM SECURITY AND RURAL INVESTMENT ACT OF 2002 (FSRIA)

Under the previous FAIR Act, the national **loan rate** for "minor oilseeds" which included mustard seed was US\$0.093/lb. Under the FSRIA, a separate loan rate was established for mustard seed at US\$0.0988/lb for 2002-2003 and this was scheduled to increase to US\$0.1019/lb for 2003-2004. However, in 2003-2004 a single rate was re-established for all "minor oilseeds", including mustard seed, at US\$0.096/lb. For crop years 2004-2007, the loan rate was lowered to US\$0.093/lb. These rates are for the top grade and there are discounts for lower quality seed. The loan rate varies by county and is highest in North Dakota. The loan rate provides a floor return because if the price is lower than the loan rate, the producer is eligible for a loan deficiency payment. Mustard seed production in the US is mainly in North Dakota and Montana and nearly all of the production is the yellow type. Although average prices paid to producers were above the loan rate during crop years 2002-03 to 2004-05 and producers did not receive a loan deficiency payment, the loan program supports mustard seed production because it provides a floor return in years when prices are low.

Mustard seed is also eligible for the minor oilseeds **direct payment** of US\$0.008/lb. However, this is based on historical seeded area and yields and is theoretically decoupled from the area seeded during the year of the payout. Mustard seed is eligible for the "minor oilseeds" **counter-cyclical** support based on the **target price** of US\$0.098/lb for crop years 2002 and 2003, and US\$0.101/lb for crop years 2004 to 2007. However, in calculating a counter-cyclical payment, the direct payment is first deducted from the target price. Therefore, since the target price minus the direct payment is less or equal to the loan rate or market price, no counter cyclical payment is expected for mustard seed.

R CASH DRICES AND DEDLA SELECTION	
B. CASH PRICES AND REPLACEMENT VALUES	A
	April 18, 2005
PRAIRIE GRAINS	

_	Selected Points	Price Basis		This week 18-Apr-05	Last week 4-Apr-05	Month ago 21-Mar-05	Year ago
-rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	106.00	103.00	103.00	173.00
	(CBOT)		Oat	154.00	154.00	154.25	162.00
	(Lethbridge)		Barley	114.00	114.50	110.80	149.00
0:	Bayport, ON (1)	In-store	Wheat	129.61	126.61	126.61	196.61
			Oat	N/A	N/A	N/A	
			Barley	141.39	141.89	138.19	N/A
	Montreal, QC (1)	In-store	Wheat	134.03	131.03	131.03	176.39 201.03
			Oat	N/A	N/A	N/A	N/A
			Barley	146.31	146.81	143.11	181.31
	Moncton, NB	Truck via Halifax	Wheat	156.25	153.25	153.25	223.25
			Oat	N/A	N/A	N/A	N/A
			Barley	170.50	171.00	167.30	205.50
	Truro, NS	Truck via Halifax	Wheat	150.22	147.22	147.22	217.22
			Oat	N/A	N/A	N/A	N/A
	11.00		Barley	168.00	168.50	164.80	203.00
	Halifax, NS (1)	In-store	Wheat	141.28	138.28	138.28	208.28
			Oat	N/A	N/A	N/A	N/A
	<u> </u>		Barley	154.30	154.80	151.10	189.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	204.63	201.63	201.63	271.63
			Oat	N/A	N/A	N/A	N/A
	14.15 1 016		Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
1	ruro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	N 1 111 A11	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
rn	Selected Points	Price Basis		This week	Last week	Last week	Year ago
	LIC Labo Dord			18-Apr-05	4-Apr-05	21-Mar-05	19-Apr-04
	US Lake Port	On Board Vessel		101.82	101.82	99.82	169.64
	Montreal, QC (1)	In-store		120.86	120.86	118.86	188.68
	Chicago (IL)	Track		105.24	105.24	106.04	160.64
	Montreal, QC	Track		134.10	134.10	134.90	189.50
	Chatham, ON	Track		106.23	106.23	110.00	165.44
:	Montreal, QC	Track		130.10	130.10	133.87	189.31
	al 48% Protein						
	Hamilton, ON			279.43	279.43	264.33	418.90
	Montreal, QC	Track		303.76	303.76	288.66	443.23
	Moncton, NB	Track		322.51	322.51	307.41	443.23
	Truro, NS	Track		325.73	325.73	310.63	
	Stephenville NI	Track / Truck via Sudney		020.70	323.13	310.03	465.20

Prices include ONE month of storage and interest charges

Stephenville, NL

n/a = not available

374.36

374.36

359.26

513.83

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

		A. SELELING FINISE OF BOEN FEED IN		בונויי	5	こうして	SKEDIENTS AT SELECTED POINTS	2 2						AP	April 18, 2005	S		
SELECTED	REFERENCE	PRICE	(1) WHEAT	OATS	BARLEY	CORN	PRICE	PRICE SOYBEAN BASIS MEAL	CANOLA	MILL- FEEDS	MEAT	FISH	ANIMAL	GLUTEN GLUTEN	GLUTEN	FEED	DEHY ALFALFA	FEATHER
Vancouver		FOB	125.00	1 1	137.00			297.00	178.00	103.00		837.50	520.00					345.00
(4)(7)	-		125.00		137.00	141.50		286.00	169.00	98.00		837.50	520.00					335.00
		FOB	108.00	- 1	112.00			294.00			125.00	975.00	555.00					320.00
(4)	$\neg$		114.00		108.00	139.00		282.50			130.00	975.00	555.00					310.00
Saskatoon		FOB	85.50		90.00	128.00		297.50	N/A		140.00	N/A	555.00			121.67		370.00
(4)	$\neg$		85.50	135.00	90.00	135.00		286.75	N/A		145.00	N/A	555.00			121.67		360.00
Winnipeg		FOB	128.00	140.00		115.00		276.00	N/A		290.00	987.50	525.00					330.00
(4)(6)			128.00	140.00	110.00	118.00		264.50	N/A		290.00	990.00	525.00					330.00
Thunder Bay		In-Store	106.50		109.00													
(8)			105.50	N/A	111.00													
Lake Ports	April 18, 2005	On Board				101.82												
(3)	April 11, 2005	Vessel				99.31												
Bay Ports	April 18, 2005	In-Store	136.00	205.00	138.00													
	April 11, 2005		136.00	205.00	138.00													
Chatham	April 18, 2005	Track				106.23												
	April 11, 2005					105.44												
Toronto	April 18, 2005	N/A					FOB				218.00	N/A	430.00	425.00	114.00		265.00	310.00
(2)	April 11, 2005										218.00	N/A	430.00	425.00	114.00		265.00	310.00
Hamilton	April 18, 2005	N/A						279.43	W/V#									
	April 11, 2005							267.31	#N/A									
	April 18, 2005	FOB				107.50												
	April 11, 2005					108.92												
	April 18, 2005	FOB												425.00	114.00			
	April 11, 2005													425.00	114.00			
Port Colborne	April 18, 2005	FOB								66.50				425.00	114.00			
	April 11, 2005									71.50				425.00	114.00			
	April 18, 2005	FOB												425.00	114.00			
	April 11, 2005													425.00	114.00			
	April 18, 2005		140.00	150.00	142.00	122.00		284.13	188.40	68.33	200.00	850.00	397.00	425.00	114.00		270.00	320.00
(2)	April 11, 2005		138.00	150.00	148.00	127.00	FOB	280.48	191.35		200.00	850.00	386.00	425.00	114.00		270.00	310.00
Trois-Rivières	April 18, 2005	In-Store	139.10		153.00	126.47												
	April 11, 2005		141.00		154.00	127.55												
St. Jean QC (2)	April 18, 2005	FOB	146.56	124.41	138.97	112.38		275.31										
St. Hyacinthe QC	April 11, 2005		145.10		142.25	112.19		276.42										
	April 18, 2005	In-Store	139.37		160.21	131.12		283.30	200.40									
	April 11, 2005		138.83		164.33	128.14		278.12	200.85									
	April 18, 2005	Track	170.03		170.00	152.27		327.77	237.03		268.05		505.00					310.00
	April 11, 2005		168.20		174.60	152.69	FOB	323.79	256.77		268.05		505.00					310.00
	April 18, 2005	Water	N/A		N/A	N/A												
	April 11, 2005	& Truck	N/A		N/A	N/A												
	April 18, 2005	In-Store	N/A		N/A	n/a		333.25		297.50		1,100.00						
			4114	V/14	0714	-1-		00 100		000		00000	4114					

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2419, closing date April 15, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Coars 3CW

# B. CASH PRICES AND REPLACEMENT VALUES

May 2, 2005

	RIE GRAINS			This week 2-May-05	Last week 18-Apr-05	Month ago 4-Apr-05	Year ago 3-May-04
	Selected Points	Price Basis			106.00	103.00	180.00
om:	Thunder Bay(WCE) (2)	In-Store	Wheat	106.00	154.00	154.00	180.00
	(CBOT)		Oat	142.50		114.50	154.00
	(Lethbridge)		Barley	112.00	114.00	126.61	203.61
):	Bayport, ON (1)	In-store	Wheat	129.61	129.61		N/A
			Oat	N/A	N/A	N/A	181.39
			Barley	139.39	141.39	141.89	208.03
	Montreal, QC (1)	In-store	Wheat	134.03	134.03	131.03	N/A
			Oat	N/A	N/A	N/A	
			Barley	144.31	146.31	146.81	186.31
	Moncton, NB	Truck via Halifax	Wheat	156.25	156.25	153.25	230.25
	,		Oat	N/A	N/A	N/A	N/A
			Barley	168.50	170.50	171.00	210.50
_	Truro, NS	Truck via Halifax	Wheat	150.22	150.22	147.22	224.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	168.00	168.50	208.00
_	Halifax, NS (1)	In-store	Wheat	141.28	141.28	138.28	215.28
	Trainax, 110		Oat	N/A	N/A	N/A	N/A
			Barley	152.30	154.30	154.80	194.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	204.63	204.63	201.63	278.63
	Otephenvine, 142	1145	Oat	N/A	N/A	N/A	N/A
_			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
_	Wellort, Ort		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON	Track	Wheat	N/A	N/A	N/A	N/A
	Вауроп, ОМ		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Marchard OC	Hack	Wheat	N/A	N/A	N/A	N/A
	Montreal, QC		Oat	N/A	N/A	N/A	N/A
		Tue els	Barley	N/A	N/A	N/A	N/A
	Maria ND	Track	Wheat	N/A	N/A	N/A	N/A
	Moncton, NB		Oat	N/A	N/A	N/A	N/A
		Tenals	Barley	N/A	N/A	N/A	N/A
		Track	Wheat	N/A	N/A	N/A	N/A
	Truro, NS		Oat	N/A	N/A	N/A	N/A
		Treels / Treels via Sudney	Barley	N/A	N/A	N/A	N/A
	A. 1 W. 10	Track / Truck via Sydney	Wheat	N/A	N/A	N/A	N/A
_	Stephenville, NL		Oat	N/A	N/A	N/A	N/A
_			Barley	N/A	N/A	N/A	N/A
							Very
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corr				2-May-05	18-Apr-05	4-Apr-05	19-Apr-0
2011	1101 1 . D. d	On Board Voscal		104.16	101.82	101.74	177.13

	Selected Points	Price Basis	This week 2-May-05	Last week 18-Apr-05	Last week 4-Apr-05	Year ago 19-Apr-04
Corn			104.16	101.82	101.74	177.13
From:	US Lake Port	On Board Vessel			120.78	196.17
To:	Montreal, QC (1)	In-store	123.20	120.86		
		Track	108.12	105.24	106.04	163.10
From:	Chicago (IL)		136.98	134.10	134.90	191.96
To:	Montreal, QC	Track			110.00	169.55
From:	Chatham, ON	Track	109.00	106.23		
To:	Montreal, QC	Track	132.87	130.10	133.87	193.42
10.	Montreal, GO	111001				

Soymeal 48% Protein			070.40	265.43	486.22
From: Hamilton, ON		215.17	279.43		
	Teach	239.50	303.76	289.76	510.55
To: Montreal, QC	Track	258.25	322.51	308.51	529.30
Moncton, NB	Track				
	Track	261.47	325.73	311.73	532.52
Truro, NS		310.10	374.36	360.36	581.15
Stephenville, NL	Track / Truck via Sydney	310.10	314.30	000.00	

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

SELECTED   REFERENCE   PRICE   (1)   POINT   PERIOD   PARIS   WHEAT   Outset   August 8, 2006   FOB   112.00   112.00   140.00	SELECTED   REFERE	NOCE PP	ASIS WASIS WORLD OF THE	(1) HEAT C 50.00 50.00 12.00 12.00 14.00 14.00 14.50	N/A 1	ARLEY	CORN B	RICE SC 3ASIS	OYBEAN MEAL	MEAL	MILL- FEEDS		FISH	ANIMAL	GLUTEN			DEHY	FEATHER
Per	rer (4) (7) 11 (4) 12 (4) (7) 12 (4) (7) 13 (4) (7) 13 (4) (7) 13	0         0	ASIS oard	HEAT C 50.00 50.00 12.00 12.00 14.00 14.50	$\rightarrow$		_	ASIS	MEAL	MEAL	FEEDS	-	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	
High State R. 2006   F.O.B   High On   Large No.   High On   Large No.   High On   Large No.   High On	rer (4) (7) on (4) on (4) r Bay (8) rts (3) ts	0         0	oard Die	50.00 12.00 12.00 12.50 14.00 14.50	Н		18 00		0 1	00 001	00								MEAL
(4) (1) (2) (2) (2) (2) (2) (2) (3) (3) (4) (4) (5) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	(4) (7) (4) on (4) (9) (7) (8) (8) (15) (15) (15) (15) (15) (15) (15) (15		oard ell	20.00 12.00 12.00 12.50 14.00 14.50	ł		40.00		237.50	136.00	117.00		1050.00	520.00					385.00
A	(4) (9) (18) (8) (18) (18) (18) (18) (18) (18)		ore oard el	12.00 12.00 12.50 14.00 1.4.50		-	49.00		248.00	140.00	_		1050.00	520.00					385.00
4)	(4) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1		ore ore	12.00 12.50 14.00 1.42.50		-	31.00		234.00				1050.00	430.00					350.00
(4)   Albanian Stook   COB	(4) (9) (4) (8) (8) (8) (8) (3)		ore ore	12.50 1. 14.00 1. 42.50 1		_	33.00		242.50				1050.00	430.00					350.00
(4) [aliay 31, 2006   CR   CR   144.00   145.00	(4) (9) (8) (8) (3) (3)		ore ore ore	14.00 14			25.00		239.00	N/A		160.00	N/A	430.00			119.00		360.00
Page	nnipeg (4) (9) (9) (8) (8) (8) (8) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9		ore ore	42.50 1			24.00		249.00	N/A		$\rightarrow$	N/A	430.00			121.00		360.00
Application	(4) (9) 3ay (8) 5 (3)		oard el ore				16.00		222.00	N/A		270.00	1112.50	515.00					380.00
Ports   August 8, 2006   In-Store   136.00 NA   107.60   In-Store   136.00 NA   In-Store   In-S	nder Bay (8) e Ports (3) Ports		e ard	42.50 1	-		15.00		231.50	N/A		270.00	1112.50	515.00					380.00
Ports   1,000   Ports   1,000   Color   1,00	e Ports (3) Ports		ard 		Н	00.60													
Portis   August 2,2006   Order   100,600   120,000   1	e Ports (3) Ports		ard e_	1	$\vdash$	107.50													
(5) July 31, 2006   Vessel   162,00 200,00 122,00   122,0	3		_ <u>p</u>				108.59												
August 8, 2006   In-Since   162 00   122 00   142 00			ē.				107.75												
July 31, 2006				62.00 2		122.00													
August 8, 2006   Track   NA   NA   NA   NA   NA   NA   NA   N				62.00 2		122.00													
(S) July 31, 2006   NIA   NIA   LOG   LOG						⊢	104.94												
		Ī					104.21												
Magnet 8, 2006   MA   MA   MA   MA   MA   MA   MA   M	opto						⊢	FOB				182.00		385.00	N/A	N/A		285.00	325.00
Higher   August 8, 2006   NuA   House   Hous	(7)											182.00		385.00	N/A	N/A		275.00	330.00
Hagist 8, 2006   FOB	illean	4							210.43	N/A									
Page 11, 2006   FOB   Page 11, 2006   FOB   Page 11, 2006				-					218.81	N/A									
August 8, 2006   FOB		T		-			112 00	-											
August 8, 2006   FOB	rem	T		1	-		140 64	-											
August 8, 2006   FOB   August 8, 2006			1	1			200	-							340.00	┖			
Following   Foliation   Foli	don			1	1										340 00	↓_			
August 8, 2006   FOB				+	1			1			000				340.00	╀			
July 31, 2006   FOB								+			20.00				340.00	+			
August 8, 2006   FOB   Inc. Store   FOB   Inc. Store											92.00				340.00	+			
July 31, 2006         Testone         165.00         140,00         127,00         FOB         223.96         168.50         78.33         180.00         860.00         415.50         NIA         NIA         NIA         NIA         270.00           August 8, 2006         In-Store         168.50         140,00         127.00         FOB         232.94         164.60         81.67         180.00         850.00         427.50         NIA         NIA         NIA         NIA         NIA         100.00         127.00         FOB         232.04         164.60         81.67         180.00         850.00         427.50         NIA         183.77         180.00         850.00         427.50         NIA         270.00         180.00         180.00         850.00         427.50         NIA         270.00         180.00         180.00         427.50         NIA         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00         180.00															345.00	4			
August 8, 2006         In-Store         165.00         140.00         127.00         FOB         223.95         168.50         78.33         180.00         419.50         NIA         NIA         NIA         NIA         270.00           July 31, 2006         In-Store         165.00         140.00         127.00         FOB         232.04         164.60         81.67         180.00         427.50         NIA		90			_	-					$\neg$		0 0 0 0	4.7	343.00	4		070 070	00 000
July 31, 2006         In-Store         168.50         149.70         127.00         FOB         232.04         164.60         81.67         180.00         427.50         NIA         NIA         NIA         27.00           August 8, 2006         In-Store         168.50         149.70         133.75         230.75         8         8         145.38         138.75         129.18         121.99         230.75         8         8         145.38         138.75         129.18         121.99         230.75         8         8         145.38         138.75         129.84         230.75         8         8         145.38         138.75         129.84         237.75         160.67         8         8         8         8         145.38         138.75         129.84         237.90         164.20         8         8         8         8         145.38         138.75         149.75         9         8         149.75         9         149.75		9000	-	65.00 1	00.09	$\dashv$	127.00	4	223.95	158.50	_	180.00	850.00	415.50	A/A	N/A		270.00	360.00
August 8, 2006         In-Store         168.50         149.70         133.75         Inches of the store o	(2)	90		63.00 1		$\dashv$	127.00	-	232.04	164.60	$\neg$	180.00	820.00	427.50	N/A	NA		270.00	300.00
July 31, 2006         FOB         167.75         148.80         132.77         148.80         132.77         148.80         132.77         148.80         148	is-Rivières			68.50		_	133.75												
August 8, 2006         FOB         145.38         138.75         129.18         121.99         230.75           July 31, 2006         145.19         146.76         130.70         149.78         236.75         6           August 8, 2006         In-Store         166.50         NA         160.48         130.17         229.12         160.67         6           July 31, 2006         Track         207.68         NA         160.48         197.50         241.10         554.00           July 31, 2006         Track         207.68         NA         168.74         197.50         241.10         548.00           August 8, 2006         Water         NA         NA         NA         NA         NA         NA           August 8, 2006         Water         NA         NA         NA         NA         NA         NA           August 8, 2006         Water         NA         NA         NA         NA         NA         NA           August 8, 2006         In-Store         R.Tuck         NA         NA         NA         NA         NA           August 8, 2006         In-Store         R.Tuck         NA         NA         NA         August 8, 2006         NA         NA<				67.75		_	132.77												
July 31, 2006         In-Store         145.19         134.75         130.70         119.78         236.75         160.67         9           August 8, 2006         In-Store         166.50         NA         160.48         130.17         229.12         160.67         9           July 31, 2006         Track         166.26         NA         160.48         120.14         129.84         23.05         167.50         241.10         554.00           July 31, 2006         Track         207.88         N/A         161.74         266.74         197.50         241.10         548.00           August 8, 2006         Water         N/A         N/A         N/A         N/A         N/A         197.50         241.10         548.00           August 8, 2006         Water         N/A         N/A         N/A         N/A         164.85         283.00         227.80         297.50         N/A         100.50           August 8, 2006         In-Store         186.79         N/A         156.85         283.00         227.80         297.50         N/A         100.50         100.50         297.50         N/A         100.50         100.50         287.50         N/A         100.50         232.15         297.50 <t< td=""><td></td><td></td><td></td><td>45.38</td><td>138.75</td><td>_</td><td>121.99</td><td></td><td>230.75</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>				45.38	138.75	_	121.99		230.75										
August 8, 2006         In-Store         166.50         N/A         160.48         130.17         229.12         160.67         August 8, 2006		90	,-	45.19	134.75	130.70	119.78		236.75										
July 31, 2006   Track   207.68   NIA   186.80   161.74   129.84   197.50   164.20   241.10   554.00   240.00	Т			166.50	N/A	160.48	130.17		229.12	160.67									
ro August 8, 2006 Track 207.68 N/A 168.80 161.74 266.74 197.50 241.10 554.00 554.00				166.25	N/A	160.14	129.84		237.09	164.20									
July 31, 2006         Water         N/A         I/A         168.04         FOB         272.37         197.50         241.10         548.00           August 8, 2006         Water         N/A	2			89.700	N/A	₩	161.74		266.74	197.50		241.10		554.00					360.00
August 8, 2006   Water   N/A		T		901 89	N/A	-	158.14	⊢	272.37	197.50		241.10		548.00					360.00
July 31, 2006	2	9		N/A		N/A	N/A	┡											
August 8, 2006 In-Store 186.95 N/A N/A 154.85 283.00 227.80 297.50 (A) N/A 150.93 290.50 232.15 297.50				A/N	N/A	A/N	N/A												
(6) hiv 31 2006 186.70 N/A N/A 150.93 290.50 232.15 297.50		9		186.95	N/A	t	154.85		283.00	227.80	-		N/A						
	(9)			186.70	N/A		150.93		290.50	232.15	_		N/A						

Source: Market Analysis Division. Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: André Doumbè Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: doumbea@agr.gc.ca

N/A = not available

US\$1.00 = CAN\$1.127

Foomotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat. Feed Oats. No.1 Canada Western or Eastern Barley. No.2 Canada Yellow Com. No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal. white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# April 25, 2005

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for lentils, dry beans, sunflower seed and chickpeas are more than offset by decreases for dry peas, mustard seed and canary seed. Statistics Canada's (STC) seeding intentions survey, conducted during March 14-31 and released on April 21, provided estimates for most pulse and special crops by province, but in some cases the area seeded has been forecast by AAFC. The actual seeded areas may differ from the intentions due to changes in the market outlook and expected prices, producer reaction to the STC seeding intentions report and soil moisture conditions at the time of seeding. To date, only a small amount of seeding has been completed. It is assumed that precipitation will be normal for the seeding, growing and harvest periods. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally normal. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 12%, from 2004-05, to 4.63 million tonnes (Mt). Total supply is expected to decrease only slightly to 5.74 Mt as higher carry-in stocks offset most of the decrease in production. Exports are forecast to increase moderately due to stronger demand, while domestic use is expected to be similar to 2004-05 because higher average quality reduces dockage and non-traditional use. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas, mustard seed and canary seed, decrease for lentils, dry beans and sunflower seed, and be the same for dry peas and buckwheat. However, prices are expected to be sensitive to any production problems. The main factor to watch will be precipitation during the spring, summer and fall in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially United States, European Union, Turkey, India and Australia.

#### DRY PEAS

For 2005-06, production and supply are forecast to decrease due a 2% fall in seeded area and lower trend yields. Production is expected to decrease for yellow, green and other types. World supply is expected to decrease marginally to 12.7 Mt and use is forecast to increase slightly, resulting in lower carry-out stocks. Canadian exports are expected to decrease slightly due to increased competition from the US, where production is forecast to rise sharply, but domestic use is forecast to increase due to stronger demand in the feed sector. Carryout stocks are forecast to decrease, with a s/u of 12%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05, in line with the relatively stable world supply.

# LENTILS

For 2005-06, production is forecast to decrease, as a 4% rise in seeded area is more than offset by lower trend yields. Production is forecast to decrease for large, medium and small green types, but remain stable for the red type. Supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase by 5% to 4.1 Mt due to higher carry-in stocks. Although world use is expected to increase, carry-out stocks are forecast to rise. Although Canadian exports are expected to increase due to higher demand, carry-out stocks are forecast to rise, with a s/u of 29%. The average price, over all types and grades, is forecast to decrease slightly from 2004-05, as pressure from higher world supply is mostly offset by higher average quality.

# DRY BEANS

For 2005-06, production and supply are forecast to increase, due to an 18% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for all classes, including white pea,

pinto, black, dark and light red kidney, cranberry, Great Northern, small red and pink. In the US, production is forecast to increase by 37% to 1.07 Mt, while supply increases by only 10% to 1.15 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to higher supply. Carry-out stocks are expected to increase, with a s/u of 5%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

## CHICKPEAS

For 2005-06, production is forecast to increase, as a 15% higher seeded area and lower abandonment more than offset lower trend yields. Production is expected to increase mainly for the large kabuli type, with only minor increases for the small kabuli and desi types. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

## MUSTARD SEED

For 2005-06, production and supply are forecast to decrease because of a 26% fall in seeded area and lower trend yields. Production is expected to decrease for all types, yellow, brown and oriental. Exports are forecast to rise due to higher demand and carry-out stocks are forecast to decrease, with a s/u ratio of 57%. The average price, over all types and grades, is expected to increase due to the lower supply.

### **CANARY SEED**

For 2005-06, production is forecast to decrease due to a 50% fall in seeded area. World supply is forecast to decrease by 14% to 350,000 t. Canadian exports are expected to increase due to higher demand and carry-

out stocks are forecast to decrease, with a s/u ratio of 35%. The average price is forecast to increase slightly because of the lower supply.

# SUNFLOWER SEED

For 2005-06, production and supply are forecast to increase due to a 36% rise in seeded area, lower abandonment and higher trend yields. Production is expected to increase for both types, confectionery and oilseed. US supply is forecast to increase by 30% to 1.43 Mt. World supply is expected to increase marginally to 27.1 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carry-out stocks are expected to increase, with a s/u of 12%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

# **BUCKWHEAT**

For 2005-06, Canadian production and supply are forecast to increase, with a stable seeded area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

# FURTHER INFORMATION:

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Grain and	Area		Martal.	Boot of	Imports	Total	Exports	Total	Carry-out	Average
Crop Year (a)	Seeded	Harvested	Yield	Production	(b)	Supply		omestic Use (d)		Price (e)
	1 000	1a	t/ha			thousar	nd metric tonn	es		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	1,950	1,063	550	115-145
2005-2006f	1,362	1,330	2.10	2,790	20	3,360	1,900	1,110	350	115-145
Lentils										
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	7	1,006	540	316	150	295-325
2005-2006f	810	785	1.16	910	5	1,065	575	250	240	290-320
Dry Beans										
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2003-2004	167	167	2.13	356	31	457	344	83	30	495
2004-2005f	163	126	1.75	220	30	280	205	70	5	645-675
2005-2006f	193	189	1.85	350	30	385	290	75	20	525-555
Chickpeas										
2001-2002	486	467	0.97	455	12	497	146	211	140	380
2002-2003	221	154	1.01	156	9	305	105	140	60	300
2003-2004	63	63	1.08	68	2	130	74	36	20	330
2004-2005f	47	39	1.31	51	5	76	35	36	5	355-385
2005-2006f	54	52	1.15	60	5	70	35	30	5	390-420
Mustard Seed										
2001-2002	166	158	0.66	105	3	213	171	n/a	33	685
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005f	317	304	1.00	305	2	399	140	84	175	295-325
2005-2006f	233	226	0.80	180	2	357	150	77	130	310-340
Canary Seed										
2001-2002	170	163	0.70	114	0	184	134	20	30	660
2002-2003	287	227	0.78	176	0	206	164	22	20	575
2003-2004	251	243	0.93	226	0	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	180	42	145	215-245
2005-2006f	179	174	0.95	165	0	310	185	45	80	225-255
Sunflower Seed										
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005f	87	59	0.92	54	25	104	40	59	5	475-505
2005-2006f	119	112	1.47	165	15	185	90	75	20	385-415
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	2	6	0	340-370
2005-2006f	9	9	1.00	9	1	10	4	6	0	340-370
Total Pulse And S	pecial Crops(c	:.)								
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	3,136	2,948	1.78	5,234	90	5,803	3,092	1,676	1,035	
2005-2006f	2,959	2,877	1.61	4,629	78	5,742	3,229	1,668	845	

<sup>(</sup>a) August-July crop year.

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c.) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, April 25, 2005

# CANADA: PULSE AND SPECIAL CROPS OUTLOOK

August 4, 2006

For 2006-07, the total area seeded to pulse and special crops in Canada decreased by 12% from 2005-06, as higher areas for dry peas, chickpeas and buckwheat were more than offset by lower areas for lentils, dry beans, mustard seed, canary seed and sunflower seed. Statistics Canada's (STC) seeded area survey released on June 22, provided estimates for most pulse and special crops by province, but for some of the smaller producing provinces the area seeded has been forecast by AAFC. Crop development is generally ahead of normal. The abandonment rate is expected to be normal, except for dry peas and canary seed in Saskatchewan for which slightly higher than normal abandonment is forecast because of excessive moisture in north-eastern Saskatchewan, where a significant portion of these crops are produced. Yields are generally expected to be slightly lower than trend in western Canada because of hot and mostly dry weather during July. Trend yields are expected for eastern Canada. It is assumed that precipitation will be normal for the harvest period and that quality will be normal. The dry pea, lentil, chickpea and mustard seed harvest has started.

Total production in Canada is forecast to decrease by 19%, from 2005-06, to 4.29 million tonnes (Mt). Total supply is expected to decrease by 15% to 5.75 Mt, as higher carry-in stocks offset some of the decrease in production. Exports, domestic use and carry-out stocks are forecast to decrease because of the lower supply. Average prices, over all types, grades and markets, are forecast to increase for dry peas, lentils, mustard seed, canary seed and sunflower seed, decrease for dry beans and chickpeas, and be the same for buckwheat. The stronger Canadian dollar, compared to the US dollar, is expected to have the largest impact on dry bean and sunflower seed prices, as Canadian prices for these crops are directly related to US prices. The main factors to watch are Canadian weather conditions, especially precipitation, during the remainder of the growing period for late crops, dry beans, sunflower seed and buckwheat, and during the harvest period for all crops. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in the major producing regions, especially the United States, Australia, India and Mexico.

#### DRY PEAS

For 2006-07, production and supply are forecast to decrease, as lower yields and higher abandonment more than offset the 4% increase in seeded area. Production is expected to decrease for yellow, green and other types. World supply is forecast to decrease by 2% to 11.86 Mt as slightly higher production, mainly in the US and EU, is more than offset by lower carry-in stocks. Canadian exports are forecast to decrease because of lower Canadian supply and lower demand in the EU feed markets. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 7%. The average price, over all types, grades and markets, is expected to rise from 2005-06 due to the lower supply.

# LENTILS

For 2006-07, production and supply are forecast to decrease sharply due to a 34% lower seeded area and lower yields. Production is expected to decrease sharply for large, medium and small green lentils, but increase for red lentils. Carryin stocks are forecast to be high for green lentils, but low for red lentils. World supply is forecast to decrease by 2% to 4.43 Mt, due to a fall in the supply of green lentils. Canadian exports are expected to increase because of a higher supply of red lentils. Carry-out stocks are forecast to decrease sharply, with a s/u of 35%. The average price is forecast to increase for green lentils, as the supply of green lentils decreases, but decrease for red lentils, as the supply of red lentils increases. Over all types and grades, the average price is forecast to increase.

# DRY BEANS

For 2006-07, production is expected to decrease slightly, as a 15% lower seeded area is partly offset by lower abandonment and higher yields. Production is forecast to increase for Great Northern, pinto and black beans, decrease for light and dark red kidney and cranberry beans,

and remain stable for white pea, pink and small red beans. Supply is expected to increase slightly because of higher carry-in stocks. In the US, production is expected to decrease by 14% to 1.025 Mt, while supply decreases by only 8% to 1.215 Mt due to higher carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 7%. The average price, over all classes and grades, is forecast to decrease because of the higher Canadian supply, increased share of lower priced classes of beans in total production, and the stronger Canadian dollar.

# CHICKPEAS

For 2006-07, production and supply are forecast to increase, as an 82% higher seeded area more than offsets lower yields. Production is forecast to increase for all types, large kabuli, small kabuli and desi. World supply is expected to decrease by 2% to 8.9 Mt, as an increase for the kabuli type is more than offset by a decrease for the desi type. Although Canadian exports are forecast to increase because of the higher supply, carry-out stocks are expected to rise, with a s/u of 10%. The average price, over all types and grades, is forecast to fall due to higher world supply of the kabuli type, which accounts for about 85% of Canadian production, although the price of the desi type is forecast to increase.

# MUSTARD SEED

For 2006-07, production and supply are forecast to decrease because of a 34% lower seeded area and lower yields. Production is expected to decrease for all types, yellow, brown and oriental. A significant portion of the carry-in stocks is expected to be low quality seed. Exports are expected to rise due to higher demand and carry-out stocks are forecast to decrease sharply, with a s/u of 34%. The average

price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2006-07, production and supply are forecast to decrease due to a 34% lower seeded area and lower yields. World supply is forecast to decrease by 21% to 345,000 t. Canadian exports are expected to decrease slightly due to higher prices, while carry-out stocks decrease sharply, with a s/u of 43%. The average price is forecast to rise because of the lower supply.

# SUNFLOWER SEED

For 2006-07, production and supply are forecast to increase as a 13% lower seeded area is more than offset by lower abandonment and higher yields. Production is expected to increase for both types, confectionery and oilseed. US supply is expected to decrease by 22% to 1.49 Mt. Canadian exports are forecast to increase because of the higher supply. Carry-out stocks are expected to remain stable, with a s/u of 15%. The average price, over both types, is forecast to increase only slightly, as support from lower US supply is mostly offset by pressure from higher Canadian supply and the stronger Canadian dollar.

## BUCKWHEAT

For 2006-07, Canadian production and supply are forecast to increase due to higher seeded area. The average price is expected to be the same as in 2005-06.

## **FURTHER INFORMATION:**

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	A							Total		
01	Area	Area	NC - (-)	B 1 11		Total		Domestic Use		Average
Grain and		Harvested	Yield t/ha	Production	Imports (b)	Supply	Exports (b)	(d)	Stocks	Price (e)
Crop Year (a)	thousa	пи па	viia		***************************************	-tnousand r	metric tonnes-			\$/t
Dry Peas										
2002-2003	1,297	1,050	1.30	1,365	41	1,681	626	745	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,316	937	205	175
2004-2005	1,388	1,345	2.48	3,338	57	3,600	1,853	1,152	595	135
2005-2006p	1,366	1,319	2.35	3,100	90	3,785	2,500	985	300	120
2006-2007f	1,420	1,349	2.08	2,800	100	3,200	2,000	1,000	200	115-145
Lentils										
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	367	175	38	420
2004-2005	778	750	1.28	962	10	1,010	451	314	245	310
2005-2006p	884	862	1.48	1,278	10	1,533	640	313	580	230
2006-2007f	587	558	1.20	670	10	1,260	680	250	330	245-275
Dry Beans										
2002-2003	230	219	1.89	414	40	489	298	96	95	445
2003-2004	167	167	2.13	356	31	482	344	83	55	495
2004-2005	163	126	1.75	220	28	303	278	20	5	650
2005-2006p	197	175	1.85	324	35	364	295	44	25	495
2006-2007f	168	165	1.94	320	30	375	305	45	25	470-500
Chickpeas										
2002-2003	221	154	1.01	156	9	345	105	160	80	300
2003-2004	63	63	1.08	68	2	150	74	51	25	330
2004-2005	47	39	1.31	51	4	80	47	28	5	385
2005-2006p	79	73	1.42	104	8	117	75	37	5	485
2006-2007f	144	132	1.14	150	5	160	105	40	15	410-440
Mustard Seed	1				_					
2002-2003	289	255	0.60	154	9	196	114	22	60	595
2003-2004	340	328	0.69	226	2	288	121	75	92	390
2004-2005	317	304	1.01	306	1	399	119	86	194	295
2005-2006p	212	206	0.98	201	1	396	135	86	175	265
2006-2007f	140	135	0.89	120	i	296	140	81	75	285-315
Canary Seed			0.00	0	·	200		01	, ,	200 010
2002-2003	287	227	0.78	176	0	206	160	26	20	575
2003-2004	251	243	0.93	226	0	246	165	14	67	345
2004-2005	356	318	0.95	301	0	368	163	35	170	230
2005-2006p	190	186	1.22	227	0	397	180	32	185	195
2006-2007f	125	117	0.98	115	0	300	175	35	90	200-230
Sunflower Se		, , , ,	0.00	110	· ·	000	170	00	30	200-200
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005	87	59	0.92	54	35	114	32	64	18	490
2005-2006p	93	75	1.19	89	25	132	45	67	20	345
2006-2007f	81	76	1.45	110	20	150	60	70	20	335-365
Buckwheat	0.	, ,	7. 10	110	20	100	00	, ,	20	000 000
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005	9	7	0.71	5	1	8	4	4	0	355
2005-2006p	7	6	1.33	8	1	9	4	5	0	355
2006-2007f	10	9	1.00	9	1	10	5	5	0	340-370
Total Pulse A			1.00	9	'	10	3	3	U	340-370
2002-2003	3,036	2,399	1.16	2,788	130	3,627	1,734	1,235	658	
2002-2003	2,805	2,399	1.35	3,680	81	4,419	2,488	1,422	509	
2003-2004	3,145	2,732	1.78	5,237	136	5,882	2,400	1,703	1,232	
2004-2005 2005-2006p	3,028	2,946	1.76	5,237	170	6,733	3,874	1,703	1,232	
2005-2006p 2006-2007f	2,675	2,541	1.69	4,294	167	5,751	3,470	1,526	755	
2000-20071	2,073	2,041	1.03	4,234	107	3,731	3,470	1,520	755	

<sup>(</sup>a) August-July crop year.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage. Total domestic use is calculated residually.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

p: preliminary

f: forecast, Agriculture and Agri-Food Canada, August 4, 2006

# CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

April 25, 2005

O											^	<u></u>
Grain and Crop	Are		w		Imports	Total	Exports	Food and	Feed,	Total Dom-	Carry-out	Average
(a)	Seeded H		Yield t/ha	Production	(b)	Supply	(c)			estic Use (d)	Stocks	Price (f)
			VIIa				tnousa	and metric ton	nes			\$/t
<b>Durum</b> 2003-2004	2.483	2,459	1.74	4,280	1	5 000	2 425	2.52	220	60.1	4.500	
2004-2005f		2,141	2.32	4,962		5,900 6,751	3,427 3,100	7 252 255	220 476	684 951	1,788 2,700	224.21 200 *
2005-2006f Wheat Exc		2,300	2.08	4,790		7,491	3,600		411	891	3,000	188 *
2003-2004	8,179	8,009	2.41	19,272	16	23,395	12,300	2 775	3,222	6 904	4.000	206.02
2004-2005f		7,722	2.71	20,898	10	25,200	11,700		4,800	6,804 8,300	4,292 5,100	206.03 187 *
2005-2006f ALL WHE		7,595	2.47	18,750	10	23,860	12,400		3,640	7,260	4,200	183 *
2003-2004	10,662	10,467	2.25	23,552	18	29,295	15,727	3,027	3,442	7,488	6,080	
2004-2005f 2005-2006f		9,862 9,895	2.62 2.38	25,860	11	31,952	14,900	3,025	5,276	9,252	7,800	
	10,213	9,093	2.36	23,540	11	31,351	16,000	3,060	4,051	8,151	7,200	
Barley 2003-2004	5,046	4,446	2.77	12.328	36	12 020	2.445	200	0.574	0.000		
2004-2005f	4,678	4,050	3.26	13,186	50	13,838 15,344	2,445 2,100		8,574 9,339	9,286 10,044	2,108 3,200	135.80 100-120
2005-2006f Corn	4,700	4,215	3.00	12,660	30	15,890	2,500		9,505	10,290	3,100	100-120
2003-2004	1,265	1,226	7.82	9,587	2,107	12,804	342	2,415	8,892	11,319	1,143	127 10
2004-2005f	1,185	1,072	8.24	8,836	2,100	12,078	150		8,263	10,928	1,143	137.18 90-110
2005-2006f Oats	1,144	1,120	7.66	8,580	2,400	11,980	150	2,700	8,315	11,030	800	90-110
2003-2004	2,272	1,575	2.34	3,691	19	4,234	1,557	140	1,569	1,876	800	136.65
2004-2005f 2005-2006f		1,315	2.80	3,683	20	4,504	1,500	150	1,567	1,904	1,100	120-140
Rye	2,292	1,710	2.55	4,360	15	5,475	1,800	170	1,905	2,275	1,400	105-115
2003-2004	246	147	2.22	327	0	357	171		70	135	50	104.44
2004-2005f 2005-2006f	284 228	165 145	2.53 2.14	418 310	1	469 366	250 150		99	164	55	65-85
Mixed Grai	ins			310	1	300	130	48	101	166	50	65-85
2003-2004 2004-2005f	241 233	135 111	2.84 2.87	384	0	384	0		384	384	0	
2005-2006f	249	145	2.83	318 410	0	318 410	0		318 410	318 410	0	
TOTAL CO 2003-2004	9,070		2.50		0.161							
2003-2004 2004-2005f	8,374	7,529 6,713	3.50 3.94	26,317 26,441	2,161	31,617 32,713	4,516 4,000		19,489 19,586	23,001 23,358	4,101 5,355	
2005-2006f	8,612	7,335	3.59	26,320	2,171 2,446	34,121	4,600		20,236	24,171	5,350	
Canola												
2003-2004	4,736	4,689	1.44	6,771	243	7,908	3,754	$3,390^{1}$	110	3,542	612	387.04
2004-2005f 2005-2006f	5,319 4,886	4,938 4,767	1.57 1.41	7,728 6,725	150 200	8,490 8,350	3,400 3,400	$3,200^{1}$ $3,100^{1}$	420 555	3,665 3,700	1,425 1,250	285-325 280-320
Flaxseed		ĺ				The second second		ŕ				200-320
2003-2004 2004-2005f	745 728	728 528	1.04 0.98	754 517	22 35	905 649	609 455	n/a	n/a	199	97	382.13
2005-2006f	868	846	1.21	1,025	20	1 095	700	n/a n/a	n/a n/a	144 245	50 150	525-575 320-360
Soybeans	1.051	1.047	2.17	2 260	207	2 000	012					
2003-2004 2004-2005f	1,051 1,229	1,047 1,178	2.17	2,268 3,048	587 400	3,000 3,588	913 1,000	1,500 <sup>1</sup> 1,450 <sup>1</sup>	319 488	1,947 2,063	140 525	395.04 225-265
2005-2006f	1,225	1,211	2.47	2,990	250	3,765	1,000	$1,750^{1}$	505	2,365	400	200-240
TOTAL OII 2003-2004	6,531	6,464	1.52	9,794	852	11,813	5,276	n/a	n/a	5 600	940	
2004-2005f	7,277	6,643	1.70	11,293	585	12,727	4,855	n/a	n/a	5,688 5,873	849 2,000	
2005-2006f	6,979	6,823	1.57	10,740	470	13,210	5,100	n/a	n/a	6,310	1,800	
TOTAL GR												
2003-2004 2004-2005f	26,263 26,050	24,461 23,219	2.44 2.74	59,663 63,595	3,030 2,767	72,725 77,392	25,518 23,755	n/a n/a	n/a n/a	36,177	11,030	
2004-20051 2005-2006f	25,805	24,053	2.52	60,600		78,682	25,700	n/a	n/a	38,482 38,632	15,155 14,350	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.
(b) Excludes imports of products.
(c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No.1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No.1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - March 2005

Vource for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.
f: forecast - Agriculture and Agri-Food Canada - April 25, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

# CANADA: GRAINS AND OILSEEDS OUTLOOK

April 25, 2005

Statistics Canada's survey of seeding intentions for 2005 indicates that Canadian farmers plan to increase their areas of durum wheat, flaxseed, oats and summerfallow, leave their areas of barley, soybeans relatively unchanged, while seeding less non-durum wheat, rye, corn and canola. Agriculture and Agri-Food Canada (AAFČ) forecasts that total production of grains and oilseeds in Canada will decline by 5%, to 61 million tonnes (Mt), just above the 10-year average of 59 Mt. In western Canada, production is forecast to decrease by 5%, to 46 Mt. The decline is due to reduced seeded area and expectations of lower yields compared to the above-normal levels achieved for most crops in 2004. Normal abandonment, trend yields and normal crop quality have been assumed for both western and eastern Canada. Soil moisture reserves are generally good in western Canada. Total exports of grains and oilseeds are forecast to increase by 8% due to increased supplies and better quality. Canadian prices for all grains and oilseeds will remain pressured by lower world prices and the relatively strong Canadian dollar. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2005-06, production is forecast to fall by 10%, with a smaller seeded area and lower yields partly offset by reduced abandonment. Carry-in stocks are expected to rise by almost 20%, however, due to the low quality of the 2004-05 crop, and will be largely of low quality wheat so that supply falls by only 5%. Exports are forecast to increase by 0.6 Mt due to increased supplies of high quality wheat. Wheat feeding is expected to be at an historically high level, due to the large carry-in stocks of feed wheat. Carry-out stocks are expected to fall by more than 15%. The CWB Pool Return Outlook (PRO) for high quality wheat is lower than 2004-05, due to expected higher supplies, with returns for lower quality wheat expected to be relatively unchanged.

#### DURUM

Production is forecast to decline slightly, with a return to lower trend yields more than offsetting the larger area, but high carry-in stocks will result in over 10% greater supplies. The increased stocks are due to the reduced supplies of top-quality durum and weak export demand as a result of large crops in North Africa and the EU in 2004-05. Exports are expected to increase by 16% due to increased supplies of good quality durum and reduced production in the EU. Carry-out stocks are projected to increase to a record 3.0 Mt. The CWB PRO for 2005-06 is down. largely due to increased supplies in North America.

#### BARLEY

Production is forecast to decline by about 0.5 Mt, but supply is expected to rise due to higher carry-in stocks which resulted fom the large production of low-quality barley in 2004-05. Exports are expected to increase by nearly 20% as the supply of malting quality barley increases. Carry-out stocks are expected to remain high historically and the off-Board feed barley price is forecast to be similar to 2004-05. Malting barley prices will be pressured by higher world production, with the CWB PRO for Special Select 2-row malting barley down by \$7/t from 2004-05 at \$173/t.

# **OATS**

Production is forecast to rise by 18% due to increased seeded area and reduced abandonment. Carry-in stocks are forecast to be higher, due to reduced exports in 2004-05 related to the poor quality of the crop. As a result, total supply is expected to rise by 22%. Exports are forecast to rise by 0.3 Mt due to increased supplies, improved crop quality and stronger US demand. Carry-out stocks are expected to reach the highest level since 1978-79. Therefore, oat prices are forecast to decline, with a smaller premium for milling oats.

### CORN

Production is expected to decrease slightly due to lower yields, although harvested area is expected to rise due to lower abandonment. Imports are forecast to increase, following lower corn production in eastern Canada and lower feed wheat and barley production in western Canada. Food and industrial use is forecast to rise marginally due to increased ethanol production. Prices are expected to remain pressured by low US prices and the strong Canadian dollar.

# CANOLA

Production is forecast to decrease by about 1.0 Mt to 6.7 Mt because of lower seeded area and yields. Carry-in stocks are expected to rise sharply, to 1.4 Mt, the 2<sup>nd</sup> highest on record, as domestic crush and exports for 2004-05 www.agr.gc.ca/mad-dam remain pressured by sharply higher world oilseed supplies. Supplies are

expected to remain historically high. Exports are forecast to remain stable while domestic crush declines slightly. Carry-out stocks are projected to drop but remain burdensome. Prices are projected to decline marginally due to lower world soybean and soyoil prices.

FLAXSEED (excluding solin)

Production is expected to nearly double, to the highest level since 1998-99, because of the sharp rise in seeded area and yields. The rise in supplies is expected to be moderated by the tight carry-in stocks, as exports to the EU in 2004-05 remain strong despite sharply higher prices. Exports and total domestic use are forecast to rise. Carry-out stocks are forecast to triple to near-record levels pressuring prices to historically more normal levels.

# SOYBEANS

Production is forecast to decline marginally, as lower yields are more than offset by the rise in harvested area. Record carry-in stocks are expected because of high imports and the slower crush pace in 2004-05. Record large supplies are projected. Exports are forecast to remain stable, while domestic crush increases to historically normal levels. Carry-out stocks are expected to remain burdensome. The price of soybeans is forecast to fall due to lower US and South American soybean prices.

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# Bi-weekly Bulletin

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# SOYBEANS: SITUATION AND OUTLOOK

Soybean prices have decreased sharply during 2004-05 under pressure from record large production in the US combined with an expected record large output in South America. The consumption of soybeans is also growing, although at a slower pace, as rising world incomes increase the demand for soybean meal and soybean oil. World carry-out stocks are forecast to rise sharply. For 2005-06, world soybean prices are expected to remain depressed and slow down the expansion of soybean area in Brazil. Canadian output is projected to drop slightly as a decline in yields more than offsets a slight rise in harvested area. Over the medium term, the world soybean sector is projected to grow as the processing industry expands in emergingeconomy countries.

#### SITUATION

Soybeans make up about 70% of the world's output of the 7 major oilseeds (soybeans, cottonseed, peanut, sunflowerseed, canola/rapeseed, copra and palm kernel). The importance of soybeans in the oilseeds sector continues to grow with output expanding by one-quarter or 55 million tonnes (Mt) since 2000-01. Most of this growth in output has been due to the expansion of seeded area in South America, primarily Brazil, which continues to develop its interior regions. The area seeded to soybeans expanded sharply in Argentina also. By contrast, seeded area in the United States (US) has remained stable. The growth in output in the US has been due to increased yields from active breeding programs which resulted in the release of improved varieties.

For 2004-05, world soybean production is expected to set a record of about 219 Mt. supporting a sharp rise in world soybean supplies.

The global soybean crush is projected to rise by 6% due to increased processing in China, Brazil, the US and Argentina. The growth in global processing is being supported by higher soyoil and soymeal consumption, particularly in China, as part of the worldwide trend towards greater urbanization, higher disposable incomes and increased consumption of animal and vegetable protein.

The consumption of edible soybeans in human diets is also projected to rise. As part of the industrialization process and the growing sophistication of the global food supply chain, the processing of food-grade soybeans into edible products has been expanding, particularly in Asia. Some of these products, for example soy sauce, are

then exported to the European Union (EU). Soybeans grown in North America may be shipped to Guangdong province, north of Hong Kong, processed and re-exported to Europe or North America.

The crushing of soybeans is diversifying away from its historical base in the US and

the EU into South America and Asia. This trend has been supported by financial incentives. differential tariffs and favourable regulations as part of developing countries' initiatives to increase domestic employment and economic growth. Over the past few vears, this move has been supported by low interest rates and the strong US dollar. Rising ocean freight rates, the devaluation of the American dollar and a possible rise in interest rates in 2005 and beyond. which all increase costs, is expected to slow down the expansion of soybean crush plants in Asia and South America.

As a result of the sharp rise in supply compared to usage, carry-out stocks of sovbeans are expected to be burdensome for 2004-05.

# Record US Crop Burdens the World Oilseed Sector.

The United States produced a record large soybean crop in 2004-05 on support from a

Soybeans: Supply & Disposition							
	2003-04	2005-06f					
		'''' '					
World (October-September)							
Carry-In Stocks	40.75	37.41	52.59				
Production	188.81	219.23	225.02				
Total Supply	229.56	256.64	277.61				
Crush	164.34	174.29	175.00				
Other	27.81	29.25	30.61				
Total Usage	192.15	204.05	207.61				
Carry-Out Stocks	37.41	52.59	65.00				
Trade	55.59	62.49	64.00				
United States (September-August)							
Carry-In Stocks	4.85	3.06	10.21				
Production	66.78	85.48	80.28				
Imports	0.15	0.14	0.08				
Total Supply	71.78	88.68	90.57				
Crush	41.63	44.91	46.13				
Other	3.00	4.17	4.03				
Total Domestic Usage	44.63	49.08	50.16				
Exports	24.09	29.39	28.85				
Carry-Out Stocks	3.06	10.21	11.56				
Canada (September-Aug	just)						
Carry-In Stocks	0.14	0.14	0.53				
Production	2.27	3.05	2.99				
Imports	0.59	0.40	0.25				
Total Supply	3.00	3.59	3.77				
Crushing	1.50	1.45	1.75				
Other	0.45	<u>0.61</u>	0.62				
Total Domestic Use	1.95	2.06	2.37				
Exports	0.91	1.00	1.00				
Carry-out Stocks	0.14	0.53	0.40				
e: USDA and AAFC April 2005 estimates							

f: USDA and AAFC April 2005 forecasts Source: USDA, Statistics Canada, AAFC 1.5 million acre increase in harvested area and a record high yield of 42.5 bushels per acre. Record yields were set as a result of the cooler than normal weather during the critical pod setting period in August which reduced floral abortion, followed by the warmest weather in 100 years during September which aided in pod filling allowing plants to express their genetic potential and bringing plants to maturity. As a result, US soybean output increased by 28% from the drought reduced crop of 2003-04

Demand for US soybeans appears to be relatively stable as crush and exports rebound to pre-2003-04 levels. Domestic crush of soybeans is expected to reach about 45 Mt on growing demand for soybean meal. US exports are expected to rebound from 2003-04 but remain around the 28 Mt recorded in 2001-02 and 2002-03 Carry-out stocks are expected to be extremely burdensome for 2004-05, tripling from the tight levels of 2003-04, and double the 2000-01 level when the benchmark US farmgate price fell to US\$4.50 a bushel.

Brazil Plagued by Drought and Disease Brazilian soybean production is forecast at a record 54 Mt, 4% above 2003-04, as the result of hot and dry growing conditions combined with an outbreak of Asian rust. Despite the decline in output from previous forecasts, supplies are expected to remain burdensome because of the large carry-in stocks.

Demand for Brazilian soybeans is expected to increase moderately in 2004-05. Domestic processing of soybeans is expected to grow slightly, to about 31 Mt, largely on an expected 1.0 Mt increase in soymeal exports, to about 16 Mt. Exports of

soyoil are projected to remain stable at about 2.7 Mt. Exports of soybeans are expected to grow modestly, to about 21 Mt, as pressure from higher ocean freight rates and the decline in the value of the US dollar, against the real, more than offsets support by higher supplies. Carry-out stocks are expected to rise to a record 18 Mt, vs 17 Mt for 2003-04 and the five year average of 15 Mt.

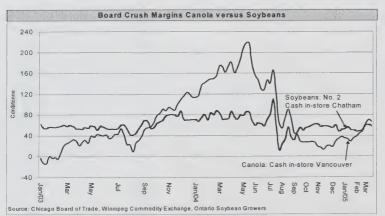
# **Argentina Output Rises**

Argentina is the world's third largest producer of soybeans, accounting for almost one-fifth of world production and it is the world's largest exporter of soymeal and sovoil. Soybean production

has increased steadily over the past five years due to increase in seeded area because of the devaluation of the peso, domestic economic reforms and transformation of the agricultural industry. For 2004-05, Argentine soybean production is projected at 39 Mt, up 6.0 Mt from the previous year. Exports of soybeans are expected to be about 7.5 Mt, similar to the five year average. Domestic processing of soybeans is expected to rise slightly, up by less than 1 Mt to about 26 Mt. This is a slowdown from the rapid pace of growth in the early 2000's when Argentine crushing grew by up to 20% a year. Similar to the US and Brazil, carry-out stocks are expected to rise to a burdensome 17 Mt, about 30% of the world carry-out, versus 13 Mt in 2003-04 and the five year average of around 10 Mt.

# China is world's largest importer

Since 2000-01, China has emerged as a major driver in the world soybean market. For 2004-05, Chinese imports of about 23



For 2004-05, the soybean crush margin is trending between \$40 to \$60 a tonne as the drop in soybean meal and soyoil prices was matched by lower soybean prices. The soybean crush pace is forecast to remain strong for the rest of 2004-05 and into 2005-06.

Canadian Soybean Exports by Country of Destination						
	2002-	2003-	2004-	2005-		
	03	04	05e	06f		
	thousand tonnes					
Japan	140.5	253.3	250.0	250.0		
Iran	60.8	62.0	200.0	200.0		
France	33.9	19.4	125.0	125.0		
Netherlands	34.2	138.4	120.0	120.0		
Malaysia	119.8	96.8	100.0	100.0		
Belgium	37.2	91.1	50.0	50.0		
Finland	24.2	0.0	35.0	35.0		
Egypt	0.0	0.0	20.0	20.0		
Spain	40.1	10.1	15.0	15.0		
Other	232.5	242.5	<u>85.0</u>	<u>85.0</u>		
Total	723.2	913.6	1,000.0	1,000.0		

e,f: forecast, Agriculture and Agri-Food, April 2005 Source: Statistics Canada

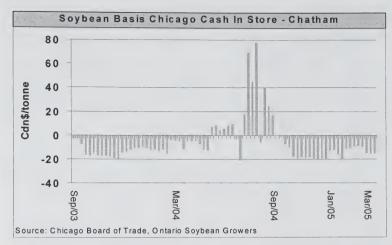
Mt are expected to make up one-third of the world trade in soybeans. China is also the world's fourth largest soybean producer with output projected at 18 Mt. Chinese crush of soybeans has expanded by over 50% since 2000-01, to about 29 Mt forecast for 2004-05.

Some of the apparent growth in crush is due to the switch from small-scale processing, where the collection of official census data was uneven, to large scale operations where the data is easy to collect. Soybean crush capacity has expanded significantly in China over the past few years, largely in the coastal regions, through joint ventures between local companies and multi-national corporations.

Edible soybeans account for about 40% of the soybeans consumed annually in China. China is a major producer and consumer of soy-sauce, tofu and soy-milk. Many of these edible products are made from soybeans with specialized characteristics generally either high protein or high-sugars. The size of the Chinese edible food market is expected to continue growing, making up a large, potentially underserved, segment for edible soybeans.

European Union: imports hold steady Historically, the EU has been a major importer of soybeans. As a result of short supplies of protein meal, the EU imports between 14 Mt to 19 Mt of soybeans annually for processing. All of the soymeal is consumed within the EU while about one quarter of the soyoil is exported. With the soybean crush remaining relatively stable, the EU's position as a soyoil exporter has declined in relative importance.

Canada: record production due to good growing conditions in Eastern Canada In Canada, soybean production is concentrated in the provinces of Ontario and Quebec, although within the past few years soybean production has expanded in Manitoba. During 2004-05, the area seeded to soybeans in Canada increased by 17% to about 1.23 mln ha. However, higher than



For 2004-05, the basis between Chicago-cash and Chatham soybeans is trending between minus \$10 to minus \$20 a tonne. The basis had flipped late in 2003-04 when the tight domestic supplies sent Ontario prices soaring. For 2005-06, the basis is forecast to average C\$10 to \$20 a tonne under the Chicago cash due to burdensome supplies.

normal abandonment, due to cold and wet growing conditions, resulted in harvested area rising by only 13% to 1.18 mln ha. Most of the loss occurred in Manitoba where almost one-half of the soybeans were abandoned. Growing conditions were near ideal in Ontario and Quebec where both provinces experienced the highest yields since 1999-00.

For 2004-05, a record 3.05 Mt of soybeans were produced, a 33% rise in output compared to 2003-04. By province, 2.48 Mt of soybeans were produced in Ontario, 0.54 Mt in Quebec and only 45,000 tonnes in Manitoba.

Demand for Canadian soybeans is expected to remain strong for 2004-05, despite competition from burdensome US and South American supplies. Domestic crush of soybeans is expected to decline but record exports are expected. Exports of Canadian soybeans have increased sharply to Iran and France, more than offsetting a decline in shipments to Belgium and Germany. Carry-out stocks are forecast to rise sharply.

Soybean prices drop sharply

For 2004-05, the average US farmgate price for soybeans is expected to drop to US\$5.40/bu from US\$7.34/bu a bushel in 2003-04. In Canada, soybean prices instore Chatham are forecast to average C\$245/t down from C\$395/t in 2003-04. The relatively larger price drop in Canada is

largely due to the devaluation of the US dollar against the Canadian dollar from C\$1=US\$0.75 on March 31 2004, to trading around the C\$1=US\$0.81-0.83 cents in March of 2005. If the Canadian currency had remained stable, the expected price for Canadian soybeans would have been C\$245-285 a tonne for 2004-05.

# OUTLOOK: 2005-06

The area seeded to soybeans is expected to remain stable for 2005-06 as a forecasted drop in the soybean area in the US offsets a projected small increase in the seeded area in Brazil. World soybean output is forecast to rise, as an increase in Brazilian production offsets a sharp drop in US output resulting from lower yields.

World soybean supplies are forecast to rise as the sharp rise in carry-in stocks supports the increase in output.

World crush of soybeans is forecast to rise slowly as pressured crush margins slow down the growth in crush capacity in developing countries. Other or edible consumption of soybeans is expected to grow due to increased consumption in a wide number of countries. Carry-out stocks are expected to rise sharply as the growth in supplies overwhelms the relatively slower growth in consumption. For carry-out stocks to remain at 2004-05 levels, the world soybean crush would have to rise by about 13 Mt and edible soybean consumption would have to increase by about 3.0 Mt.

# US production to decline

For 2005-06, the area seeded to soybeans in the US is forecast to fall by 1.3 million acres to 73.9 million acres, with harvested area forecast to 72.6 million acres.

Assuming normal growing conditions, yields are expected to decline to trend levels of 40.6 bushels per acre compared to the record yields set in 2004-05.

Production is forecast to fall to 2.95 billion bushels for 2004-05, a drop of 190 million bushels from the previous year. Supplies are projected to rise slightly to 3.36 billion bushels as the sharp rise in carry-in stocks offsets the decline in output. Demand for US soybeans is forecast to grow slowly during 2005-06 with exports and crush forecast to rise by 50 and 40 million bushels, respectively.

Carry-out stocks are projected to rise to 425 million bushels and the average US farmgate soybean price is forecast to fall by US\$0.90 a bushel to US\$4.50 a bushel. Factors to watch include the impact of the Asian rust fungus, which can overwinter on the kudzu plant which is common across the southern US, the value of the US dollar and ocean freight rates.

#### Brazil

For 2005-06, the area seeded to soybeans is expected to rise marginally as the pace of expansion slows down under pressure from lower prices, higher fertilizer costs and higher ocean freight rates. Total soybean production is forecast to rise to about 66 Mt, assuming normal growing conditions and minimal impact from Asian Rust. Total supplies are forecast to rise to a record 87 Mt due to sharply higher carry-in stocks. Soybean exports are forecast to rise to 26 Mt while domestic crush rises to about 32 Mt. Carry-out stocks are projected to remain burdensome.

# Argentina

The area seeded to soybeans is forecast to remain stable in 2005-06 under pressure from lower prices, implying a production of 38 Mt. Supplies are projected to rise to 55 Mt on support from sharply higher carry-in stocks. Soybean exports are forecast to rise to 9 Mt while the domestic crush rises slightly to 27 Mt. Carry-out stocks are forecast to rise to a record 19 Mt.

### Chinese imports to rise

Soybean area is forecast to decline marginally for 2005-06 because of limited land area and domestic support for competing crops. Assuming trend yields, soybean production is forecast to decline slightly. Soybean imports are projected to rise to about 25 Mt for 2005-06.

# Record supplies in Canada

The area seeded to soybeans is forecast to decrease marginally. Production is forecast to fall marginally as the return to trend yields more than offsets a rise in harvested area. Record large soybean supplies are forecast as large carry-in stocks more than offset the expected drop in output. Total domestic usage is forecast to rise to a record high of around 2.4 Mt for 2005-06 because of higher crushing volumes. Exports are projected to remain at 1.0 Mt, on support from shipments of identity preserved, edible soybeans into the human food market.

The average price for Canadian soybeans, in-store Chatham, is forecast to decline to a range of C\$200-240 a tonne under pressure from lower US prices.

# Soybean market expands over the medium term.

By 2014-15, **world** soybean production is forecast to rise by 18% to 273 Mt with Brazil expected to overtake the US as the world's largest producer by 2010-11, according to the US based Food and Agricultual Policy Research Institute. By 2014-15, Brazil is expected to produce 35% of the world's soybeans while the US produces 30%. World soybean production is expected to become more concentrated with the US, Brazil and Argentina accounting for 85 % of the total world output.

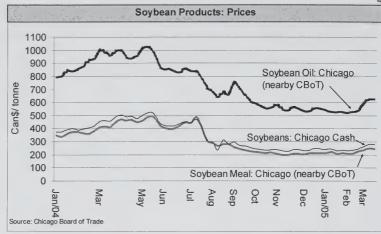
Growth in world soybeans usage is driven by **Chinese** demand as that country overtakes the US as the world's largest consumer by 2012-13. By 2014-15, China is expected to consume 22%, of the world's soybeans versus 18% currently. Consumption is expected to grow in Brazil and Argentina but the importance of the EU-25 is expected to decline because of its stable meal demand and high crushing cost. The utilization of soybeans by the rest of the world is forecast to remain stable at 10% of total world consumption.

By 2006-07, **Brazil** is expected to surpass the US as the world's largest soybean exporter and is expected to account for one-half of the world shipments by 2014-15. Further expansion of frontier lands, conversion of pastures, improved yields and an improved transportation infrastructure is projected to support the soybean industry, which is projected to reach 95 Mt by 2014. Exports are expected to grow to 45 Mt by 2014-15, as the expansion of the crushing industry fails to keep pace with rising output. Crush capacity is projected to rise to about 50 Mt over the next ten years.

In Argentina, soybean area is forecast to rise by 29% over the medium term which combined with yield improvements is expected to result in a 36% rise in output. The domestic processing sector is expected to grow at the same pace, with most of the soy-products destined for export.

US market share is projected to decline from 44% currently to 28% by 2014-15. The area seeded to soybeans is projected to remain stable, while production rises slightly due to increasing yields. Domestic crush is projected to rise at about the same rate as production. Exports are projected to remain stable at 25 Mt

By 2014-15, **Chinese** import demand is forecast to grow and account for almost one-half of the world's imports of soybeans.



At the same time, Chinese soybean area is projected to decline by 8% with improved yields supporting a marginal rise in output. Driven by strong oil demand, soybean crush is projected to grow by about 6% annually over the medium term, reaching 48 Mt, while food use rises to slightly under 5 Mt annually.

Canadian soybean production is projected to rise to slightly over 3.0 Mt because of a stable seeded area and higher yields following the expected release of improved varieties. Canada is expected to remain competitive due to rising demand for soybeans in the crush, edible-food and biodiesel markets.

A number of organizations are coordinating efforts on market development for Canadian soybeans. The Canadian Soybean Export Association is a volunteer association of members of the Canadian soybean industry working to promote the export of soybeans and products into world markets. In the future, more of this work maybe assumed by the Canadian International Grains Institute. This work is further supported through breeding and agronomy efforts to develop premium, food-grade, identity-preserved, soybeans to meet specific consumer needs. Soyfoods Canada is focused on expanding growth in domestic soybean consumption for products such as soy-milk. The BioDiesel Association of Canada is investigating increased use of biodiesel in mass transit, marine and environmentally sensitive areas such as mines. The Vegetable Oil Industry Coalition is playing a major role in reducing interprovincial trade barriers as well as Trans-Fat issues.

Over the medium term, the factors to watch in the soybean market are: (1) the 2007 US farm bill, with early reports indicating a scaling back in support payments and possibly replacing the marketing loan rates with countercyclical payments, (2) the impact of Asian rust on US and South American soybean production, (3) the trans-

fat issue, which may lead to reduced usage of hydrogenated oil, (4) the rate of expansion in South American soybean area, (5) the growth in Chinese import demand as the result of rising vegetable oil and meat consumption and (6) rising fuel prices and freight rates which increase the transport cost of soybeans and reduce South America's competitiveness into the Asian market

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## **B. CASH PRICES AND REPLACEMENT VALUES**

**Price Basis** 

March 21, 2005

Year ago

22-Mar-04

Month ago

21-Feb-05

			NC

Selected Points

From:	Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	98.00	170.00
	(CBOT)		Oat	154.25	154.20	159.50	172.00
	(Lethbridge)		Barley	110.80	110.50	109.00	142.00
o:	Bayport, ON (1)	In-store	Wheat	126.61	124.61	121.61	193.61
			Oat	N/A	N/A	N/A	N/A
			Barley	138.19	137.89	136.39	169.39
	Montreal, QC (1)	In-store	Wheat	131.03	129.03	126.03	198.03
			Oat	N/A	N/A	N/A	N/A
			Barley	143.11	142.81	141.31	174.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	151.25	148.25	220.25
			Oat	N/A	N/A	N/A	N/A
			Barley	167.30	167.00	165.50	198.50
	Truro, NS	Truck via Halifax	Wheat	147.22	145.22	142.22	214.22
			Oat	N/A	N/A	N/A	N/A
			Barley	164.80	164.50	163.00	196.00
	Halifax, NS (1)	In-store	Wheat	138.28	136.28	133.28	205.28
			Oat	N/A	N/A	N/A	N/A
			Barley	151.10	150.80	149.30	182.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	196.63	268.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
	,		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
_							
	Selected Points	Price Basis		This week	Last week	Last week	Year ago 22-Mar-04
Corn				21-Mar-05	7-Mar-05	21-Feb-05	166.10
	: US Lake Port	On Board Vessel		101.69	101.79	102.39	
Го:	Montreal, QC (1)	In-store		120.73	120.83	121.43	185.14
rom		Track		107.37	107.48	108.21	167.15
Го:	Montreal, QC	Track		136.23	136.34	137.07	196.01
From		Track		114.04	112.57	110.28	163.18
To:	Montreal, QC	Track		137.91	136.44	134.15	187.05

This week

21-Mar-05

Last week

7-Mar-05

Soymeal 48% Protein					
From: Hamilton, ON		270.17	270.17	272.27	432.20
To: Montreal, QC	Track	294.50	294.50	296.60	456.53
Moncton, NB	Track	313.25	313.25	315.35	475.28
Truro, NS	Track	316.47	316.47	318.57	478.50
	Track / Truck via Sydney	365.10	365.10	367.20	527.13
Stephenville, NL	Track / Track via Cyancy				

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS	PRICE OF BL	JLK FEED	INGRE	DIENT	S AT SE	ECT	ED PO	INTS						Mar	March 21, 2005	200		
SELECTED	REFERENCE	PRICE	(1)			-	PRICE	PRICE SOYBEAN	CANOLA	MILL-	MEAT	FISH	ANIMAL	GLUTEN	GLUTEN GLUTEN	FEED	DEHY	FEATHER
POINT	PERIOD	BASIS	WHEAT	OATS	BARLEY	$\neg$	BASIS	MEAL	MEAL	FEEDS	MEAL	MEAL	FAT	MEAL	FEED	PEAS	ALFALFA	MEAL
Vancouver	March 21, 2005	FOB	127.00	N/A	132.00	145.00		286.50	181.00	98.00		875.00	520.00					335.00
BC (4)(7)	March 14, 2005		127.00	N/A	132.00	145.00		286.50	181.00	98.00		875.00	520.00					335.00
Calgary	March 21, 2005	FOB	107.00	N/A	112.00	140.00		281.00			150.00	975.00	555.00					310.00
AB (4)	March 14, 2005		107.00		112.00	141.00		284.00			150.00	975.00	555.00					310.00
Saskatoon	March 21, 2005	FOB	82.50		88.00	134.00		285.50	N/A		165.00	N/A	555.00			118.67		360.00
SK (4)	March 14, 2005		82.50		88.00	135.00		288.50	N/A		165.00	N/A	555.00			117.00		360.00
Winnipeg	March 21, 2005	FOB	127.00	140.00	109.00	123.00		264.00	N/A		290.00	982.50	515.00					340.00
MB (4) (9)	March 14, 2005		127.50	140.00	108.50	122.00		267.00	N/A		290.00	982.50	515.00					340.00
Thunder Bay	March 21, 2005	In-Store	105.00	N/A	111.65													
(8) NO	March 14, 2005		102.75	N/A	110.45													
Lake Ports	March 21, 2005	On Board				101.69												
USA (3)	March 14, 2005	Vessel				104.16												
Bay Ports	March 21, 2005	In-Store	130.00	205.00	138.00													
NO	March 14, 2005		130.00	205.00	138.00													
Chatham	March 21, 2005	Track				114.04												
NO	March 14, 2005					114.04												
Toronto	March 21, 2005	A/N					FOB				240.00	N/A	430.00	425.00	114.00		272.00	300.00
ON (5)	March 14, 2005										234.00	N/A	420.00	425.00	114.00		272.00	290.00
nilton	March 21, 2005	N/A						270.17	#N/A									
NO	March 14, 2005							276.79	#N/A									
Eastern	March 21, 2005	FOB				111.50												
NO	March 14, 2005					107.00												
London	March 21, 2005	FOB												425.00	114.00			
NO	March 14, 2005													425.00	114.00			
Port Colborne	March 21, 2005	FOB								72.00				425.00	114.00			
NO	March 14, 2005									00.69				425.00	114.00			
Cardinal	March 21, 2005	FOB												425.00	114.00			
NO	March 14, 2005									=				425.00	114.00			
Montreal	March 21, 2005		136.00		146.00	125.00		288.66	199.23	70.00	220.00	850.00	375.00	425.00	114.00		270.00	290.00
QC (5)	March 14, 2005		136.00	150.00	146.00	125.00	FOB	295.47	222.58	65.00	220.00	850.00	375.00	425.00	114.00		270.00	290.00
Trois-Rivières	March 21, 2005	In-Store	139.00		151.80	133.75												
OC.	March 14, 2005		137.00		151.40	135.72												
St. Jean QC (2)	March 21, 2005	FOB	146.28	122.66	146.13	114.06		286.64										
St. Hyacinthe QC	March 14, 2005		145.22	~	143.24	117.25		294.62										
Quebec	March 21, 2005	In-Store	136.67		161.56	132.98		284.48	214.75									
, 20	March 14, 2005		136.00	N/A	161.64	128.80		292.52	242.70									
Truro	March 21, 2005	Track	161.43		167.30	171.90		326.69	256.77		290.05		505.00					290.00
NS	March 14, 2005		160.33		166.15	169.87	FOB	312.52	235.93		288.55		505.00					290.00
Truro	March 21, 2005	Water	N/A	N/A	N/A	N/A												
NS	March 14, 2005	& Truck	N/A	N/A	N/A	N/A												
Halifax	March 21, 2005	In-Store	A/A	N/A	N/A	159.00		338.00		297.50		1,100.00						
(9) SN	March 14, 2005		A/N	N/A	N/A	159.00		356.15		297.50		1,100.00	N/A					

Warket Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close USS1.00=CANS1.2028, closing date March 18, 2005 N/A = not available Contact: Valerie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified.) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3 CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herning Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3 CW

SELECTED   REFERENCE   PRICE	(1) WHEAT 125.00 125.00 125.00 105.00 105.00 126.50 77.50 126.50 126.50 130.00 130.00 130.00	N/A	PRICE SOVBE   EAT OATS   BARLEY   CORN   BASIS   MEA   130.00   146.00   293.5   140.00   138.00   283.5   140.00   138.00   282.5   140.00   138.00   282.5   140.00   138.00   282.5   140.00   138.00   288.5   140.00   107.00   128.00   286.5   140.00   107.00   120.00   286.5   140.00   107.00   120.00   264.5   108.50   140.00   107.00   264.5   109.17   100.25   100.25   140.28   140.28   160.28   1	CORN B 146.00 146.00 138.00 138.00 120.00 120.00 120.00 109.17 108.16 108.16 108.16 108.16	PRICE SOYBEAN BASIS MEAL 283.50 293.50 282.00 282.00 282.00 286.50 286.50 286.50 286.50 286.50 286.50 286.50	N	CANOLA MEAL 181.00 187.00	MILL- FEEDS 102.00 100.00	MEAT MEAL	FISH MEAL 875.00 875.00	FAT 520.00	GLUTE	GLUTEN GLUTEN F MEAL FEED P	FEED	DEHY	FEATHER MEAL
ref (4) (7) February 28, 2005 FO March 7, 2005 FO March 7, 2005 FO March 7, 2005 FO March 7, 2005 FO February 28, 2005 February 28, 2005 February 28, 2005 February 28, 2005 March 7, 2005 March 7, 2005 March 7, 2005 March 7, 2005 February 28, 2005 Fo February 28, 2005	125.00 125.00 105.00 105.00 105.00 126.50 126.50 100.55 130.00 130.00					282.00	187.00	102.00	150	875.00	520.00	MEAN		2		335.00
(4) (7) February 28, 2005  (4) February 28, 2005  (9) February 28, 2005  (14) February 28, 2005  (24) February 28, 2005  (25) February 28, 2005  (26) February 28, 2005  (27) February 28, 2005  (28) February 28, 2005  (29) March 7, 2005  (20) February 28, 2005  (20) February 28, 2005  (20) February 28, 2005  (20) February 28, 2005  (21) February 28, 2005  (22) February 28, 2005  (32) February 28, 2005  (43) February 28, 2005  (54) February 28, 2005  (65) February 28, 2005  (67) February 28, 2005  (68) February 28, 2005  (68) February 28, 2005  (69) February 28, 2005  (70) Febr	125.00 105.00 105.00 105.00 77.50 126.50 100.50 130.00 130.00 130.00		<del></del>	50.00 38.00 145.00 135.00 120.00 102.39 109.17		93.50 282.00 282.00	187.00	100.00	150.00	875.00	500 00					
March 7, 2005	105.00 105.00 82.00 17.50 77.50 17.50 100.25 100.25 130.00 130.00			38.00 45.00 35.00 20.00 20.00 20.00 102.39 109.17		282.00			150 00	O L	20.000					335.00
katoon  (4) February 28, 2005  March 7, 2005  March 7, 2005  March 7, 2005  March 7, 2005  Re Ports  (4) (9) February 28, 2005  March 7, 2005  February 28, 2005  March 7,	105.00 82.50 77.50 126.50 126.50 100.50 100.25 130.00 130.00			25.00 35.00 35.00 120.00 120.00 102.39 109.17 110.28		282.00			100.00	975.00	555.00					310.00
(4) February 28, 2005  (4) (9) February 28, 2005  (8) (9) March 7, 2005  (8) February 28, 2005  (9) February 28, 2005  (10) March 7, 2005  (2) February 28, 2005  (3) February 28, 2005  (4) March 7, 2005  (5) February 28, 2005  (6) February 28, 2005  (7) March 7, 2005  (8) February 28, 2005  (9) February 28, 2005  (10) March 7, 2005  (10) February 28, 2005  (10) March 7, 2005  (10) February 28, 2005  (10) March 7, 2005  (10) March 7, 2005  (10) February 28, 2005  (10) March 7, 2005  (10) March 7, 2005  (10) February 28, 2005  (10) March 7, 2	77.50 17.50 126.50 100.50 100.25 130.00 130.00			35.00 35.00 22.00 20.00 20.00 102.39 109.17 110.28	CV CV CV				145.00	975.00	545.00					310.00
(4) February 28, 2005  March 7, 2005  Indice Bay March 7, 2005  Indice Bay March 7, 2005  Indice Bay March 7, 2005  Re Ports March 7, 2005  Rehnary 28, 2005  March 7, 2005  Rehnary 28, 2005  Indice Bay March 7, 2005  Indice Ba	77.50 126.50 100.50 100.50 100.50 130.00 130.00		<del></del>	35.00 20.00 120.00 102.39 109.17 110.28	CVICA	286.50	N/A		165.00	N/A	555.00			117.00		360.00
(4) (9) February 28, 2005  Say (R) February 28, 2005  Say (R) February 28, 2005  March 7, 2005  March 7, 2005  February 28, 2005  February 28, 2005  March 7, 2005  February 28, 2005  February 28, 2005  March 7, 2005  February 28, 2005  February 28, 2005  March 7, 2005  February 28, 2005  February 28, 2005  March 7, 2005  February 28, 2005  February 28, 2005  March 7, 2005	126.50 125.50 100.25 130.00 130.00			20.00 20.00 20.00 102.39 109.17 110.28		286.00	A/A		160.00	N/A	545.00			115.33		360.00
(4) (9) February 28, 2005  38) March 7, 2005  S (8) March 7, 2005  S (3) February 28, 2005  March 7, 2005				20.00 02.39 109.17 10.28 10.28		265.00	A/A		290.00	982.50	515.00					340.00
Americal Content				109.17		264.50	N/A		290.00	982.50	515.00					340.00
(8) February 28, 2005  Ports (3) February 28, 2005  Ports (3) February 28, 2005  Harm March 7, 2005  February 28, 2005  Onto (5) February 28, 2005  Highon February 28, 2005  Gent March 7, 2005  February 28, 2005	130.00			02.39 109.17 110.28 108.16												
Ports (3) February 28, 2005 Ports March 7, 2005 Ports February 28, 2005 Horts February 28, 2005 The March 7, 2005 February 28, 2005 March 7, 2005 February 28, 2005	130.00			09.17 109.17 110.28 108.16												
(3)   February 28, 2005	130.00			09.17	-											
March 7, 2005	130.00			110.28	-										-	
February 28, 2005     March 7, 2005     February 28, 2005     Fe	130.00		$\overline{}$	110.28												
tham   March 7, 2005				10.28												
February 28, 2005				108.16	-											
March 7, 2005   Pebruary 28, 2005   Pebruary					-											
(5) February 28, 2005 March 7, 2005 February 28, 2005 February 28, 2005 February 28, 2005 March 7, 2005 February 28, 2005 March 7, 2005 February 28, 2005 March 7, 2005 February 28, 2005 February 28, 2005 February 28, 2005					FOB				223.00	N/A	420.00	425.00	114.00		272.00	290.00
iliton March 7, 2005  February 28, 2005  Eern March 7, 2005  Golbour March 7, 2005  March 7, 2005  March 7, 2005  February 28, 2005  March 7, 2005  February 28, 2005  March 7, 2005  February 28, 2005  March 7, 2005									212.00	A/A	420.00	425.00	114.00		267.00	290.00
February 28, 2005  March 7, 2005  February 28, 2005  don March 7, 2005  February 28, 2005  February 28, 2005  February 28, 2005					. 1	72.27	#N/A									
tern March 7, 2005  February 28, 2005  don February 28, 2005  February 28, 2005  March 7, 2005					. 7	271.83	#N/A									
don Hebruary 28, 2005  March 7, 2005  February 28, 2005  March 7, 2005			,=	110.50												
March 7, 2005 February 28, 2005			,-	111.00												
February 28, 2005												425.00	114.00			
Monoh 7 2005												425.00	114.00			
COIDOILLE IMAICII /, 2003								65.00				425.00	114.00			
200								63.50				425.00	114.00			
Cardinal March 7, 2005 FOB												425.00	114.00			
ON February 28, 2005												425.00	114.00			
ıtreal				Н	Ш	283.81	205.40	Н	210.00	850.00	375.00	425.00	114.00		270.00	290.00
(5) February 28, 2005	-	150.00	-	$\dashv$	FOB 2	275.84	214.10	61.67	210.00	850.00	386.00	425.00	114.00		270.00	290.00
is-Rivières	129.10		-	134.64												
February 28, 2005		-	-	134.44												
St. Jean QC (2) March 7, 2005 FOB		_		116.23	, ,	277.57										
February 28, 2005			-	116.87	, ,	-										
spec	134.70	-	-	127.32	. 4	-	237.98									
QC February 28, 2005	131.37	N/A	$\rightarrow$	133.43	, 4	-	238.90									
Truro March 7, 2005 Track	159.50		_	_	4		213.67		273.05		505.00					290.00
NS February 28, 2005	159.50		4	10	FOB 2	297.20	213.67		267.55		505.00					290.00
Truro March 7, 2005 Water	A/A	N/A	N/A	N/A												
February 28, 2005	A/N	N/A	Н	N/A												
ifax	A/N	N/A		159.00	(0)	346.00		297.50		1,100.00	N/A					
NS (6) February 28, 2005	N/A	N/A	N/A	159.00	(-)	352.50		297.50		1,100.00	N/A				_	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca

N/A = not available

Grain grades (unless otherwise specified) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Com, No.3 US Yellow Com. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oast 3CW

## **B. CASH PRICES AND REPLACEMENT VALUES**

PRAIRIE GRAINS

March 7, 2005

Year ago

This week Last week Month ago

	Selected Points	Price Basis		7-Mar-05	21-Feb-05	7-Feb-05	8-Mar-04
-rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	98.00	97.00	165.00
	(CBOT)		Oat	154.20	159.50	161.75	155.25
	(Lethbridge)		Barley	110.50	109.00	108.00	133.00
o:	Bayport, ON (1)	In-store	Wheat	124.61	121.61	120.61	188.61
0.	Bayport, Oli (1)	III-3tore	Oat	N/A	N/A	N/A	N/A
		1	Barley	137.89	136.39	135.39	160.39
	Montreal, QC (1)	In-store	Wheat	129.03	126.03	125.03	193.03
	Worldean, QC (1)	III-Stole	Oat	N/A	N/A	N/A	
	-		Barley	142.81	141.31	140.31	N/A 165.31
	Moncton, NB	Truck via Halifax	Wheat	151.25	141.31	147.25	
	WOTICIOTI, 14B	Truck via Hailiax	Oat	N/A	N/A	N/A	215.25
			Barley	167.00	165.50	164.50	N/A
	Truro, NS	Truck via Halifax	Wheat	145.22	142.22		189.50
	Truio, NS	Truck via nailiax				141.22	209.22
			Oat	N/A	N/A	N/A	N/A
	Halifax, NS (1)	In-store	Barley	164.50	163.00	162.00	187.00
	Halliax, IVO (1)	III-Store	Wheat	136.28	133.28	132.28	200.28
			Oat	N/A	N/A	N/A	N/A
	Chamban dlla NII	T	Barley	150.80	149.30	148.30	173.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	196.63	195.63	263.63
			Oat	N/A	N/A	N/A	N/A
	14 15 1 015		Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	1	
orn	ociected Follits	File Dasis				Last week	Year ago
rom:	US Lake Port	On Board Vossel		7-Mar-05	21-Feb-05	7-Feb-05	8-Mar-04
0:	Montreal, QC (1)	On Board Vessel		102.39	102.39	95.94	157.94
		In-store		121.43	121.43	114.98	176.98
rom:		Track		108.21	108.21	99.88	156.90
0:	Montreal, QC	Track		137.07	137.07	128.74	185.76
rom:		Track		110.28	110.28	103.24	155.40
0:	Montreal, QC	Track		134.15	134.15	127.11	179.27

4	Prices include ONE	month	of storage	and interest charges	
١.	Frices include ONE	month	or storage	and interest charges	

Soymeal 48% Protein From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

272.27

296.60

318.57

367.20

272.27

296.60

315.35

318.57

367.20

242.29

266.62

285.37

288.59

337.22

393.60

417.93

436.68

439.90

488.53

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

# Bi-weekly Bulletin

April 1, 2005 Volume 18 Number 7



## FEED GRAINS IN CANADA

Feed grain prices in Canada have decreased significantly from last year due to the record corn crop in the United States and high supplies of feed wheat and barley in western Canada. This issue of the Bi-Weekly Bulletin examines the situation and outlook for feed grain in Canada.

Feed grain for livestock in Canada consists of coarse grain (barley, corn, oats, rye, mixed grain) and feed wheat. . . The availability of feed quality wheat is largely dependent on weather and growing conditions. Soymeal and canola meal and feed peas are also significant components in livestock rations as a source of protein. The feed grain market is dominated by barley in western Canada and corn in eastern Canada. With the exception of drought years, western Canada generally produces a significant surplus of barley.

In western Canada, wheat and barley are the major feed grains. Wheat is produced primarily for the domestic and export food market but a significant proportion is also used for food. Although some barley is selected for the production of malt, about 85 percent of production is generally used in the feed market. In eastern Canada, corn is the dominant feed grain.

Feed grain prices in Canada have been negatively affected by several factors during 2004-05: (a) the record corn crop in the US, (b) the severe downgrading of the wheat and barley crops in western Canada and (c) the appreciation of the Canadian dollar.

Record Corn Crop in the US

In the US, corn has historically been grown specifically for livestock production, ensuring a consistent feed supply for US livestock. However, an ever increasing part of the crop is being diverted to the ethanol and fructose markets. Corn production in the US has been strongly supported by government support programs, which have caused area seeded to corn in

the US to steadily increase over time, and public and private research funding, which has caused corn yields to increase. In 2004-05, the US had a record corn crop of 11.8 billion bushels (bln bu) due to extremely good growing conditions which led to a 10 percent increase in the average US corn yield to 160 bu/ac, from 142 bu/ac in 2003-04. US exports are actually expected to decrease marginally from last vear. Despite a significant increase in domestic feed use and higher food and industrial use, carryout stocks for corn in the US are expected to more-than double from last year to about 2.1 bln bu. As a result, the average US farm price is forecast to fall to US\$2.05/bu from US\$2.42/bu for 2003-04.

Canadian Feed Supplies - Record Large in 2004-05

Supplies of feed grains increased sharply in Canada in 2004-05 due to the severe downgrading of the western wheat and barley crops. The cool growing season delayed crop development across most of the Prairies, and an early frost was received on August 20 across much of eastern Saskatchewan and western Manitoba. A frost on this date would normally have had limited impact on production or quality, since the majority of the barley and wheat crops would have been ripe. However, the delayed crop development meant that most crops were about a month behind normal, so that the impact was similar to having a frost at the end of July, which is unprecedented. With many wheat crops only in the soft dough stage at this date, the result was a significant downgrading to feed grade due to frozen green kernels and low

test weights. The impact was somewhat less dramatic for barley. due to the generally more advanced stage of development, but a less than normal proportion of the barley in the frost-affected region was suitable for malting. In other regions, the cool wet fall resulted in increased damage and downgrading due to sprouting and mildew.

In a normal year, only about 5-10% of the western wheat crop is of feed quality, equivalent to about 0.9 to 1.8 million tonnes (Mt). In 2004, 45% or more of the crop was downgraded to feed, equivalent to about 8.5 Mt. The impact on barley quality is more difficult to quantify, but the Canadian Wheat Board expects that only about 2.0 Mt will be selected for malting in 2004-05, compared to a normal 2.5 Mt. As total western barley production rose by 0.9 Mt in 2004-05, this implies additional feed barley supplies of 1.4 Mt. The total increase in feed quality wheat and barley compared to 2003-04 likely exceeds 8 Mt.

## **FEED GRAINS IN CANADA**

Qualities desired in a feed grain:

The basic qualities desired are: (a) energy, often expressed in kilocalories of metabolizable energy/kilogram. Energy, unlike protein content, can not be measured directly, but grains of high density (weight/volume) usually contain high energy levels. The main sources of energy are supplied in the form of carbohydrates (starch), fat, fibre and protein. Starch content is of interest to both the livestock feeder and the ethanol plant; (b) protein, more specifically amino acids, lysine,



methionine, cystine and tryptophan are of interest to feedmills but it causes problems in ethanol production. Protein, however, may make the distillers grain more marketable; (c) vitamins and minerals - phosphorus, calcium, vitamins, trace minerals and (d) fatty acids. From a cost of production perspective, high yields are also required.

## Wheat

Wheat is normally used as a feed ingredient by the hog and poultry industries, which consume about 3 Mt annually. In most years, much of this is low-quality milling wheat, such as No.3 CWRS, Canada Prairie Spring Red or western red winter wheat, as supplies of feed quality wheat are insufficient to meet demand. Wheat downgraded to feed quality may often also be light weight, which is not desired by hog feeders in particular. This is therefore an additional concern in 2004-05, as much of the feed wheat is below the normal 60 pound per bushel test weight, and therefore not attractive to the hog feeder. Despite large supplies of feed wheat, these feeders may still have difficulty accessing wheat of the desired quality. Much of the lower weight wheat is expected to be consumed by the cattle industry, which will incorporate wheat into the ration if the price is attractive. However, this wheat will have to compete with increased supplies of feed barley, which is the traditional feed ingredient for the western feedlot industry. While it would be logical to expect that the surplus to domestic needs will be exported, the CWB PRO for feed wheat is even lower than the currently depressed domestic off-Board market. It is therefore anticipated that a significant proportion of the poorer quality feed wheat produced in 2004-05 will be carried into 2005-06, and continue to affect the Canadian feed industry during 2005-06.

#### Barley

Western Canada produces between 10-13 Mt tonnes of barley annually. In general about 15-20 percent of the barley produced is selected for malting purposes with the remainder used for feed. But today, US corn, CPS wheat and low quality CWRS wheat can compete with western barley. In addition the threat of Fusarium Head Blight has turned some Canadian

producers away from wheat and barley. This is of particular concern in eastern Manitoba, where strong feed demand from the hog industry has resulted in imports of wheat and barley from further west, and corn from the US. Most feed barley supply is based on malting barley varieties that failed to be selected for malting, rather than higher-yielding feed varieties.

For years, the standard for judging the quality of feed barley has largely been the bushel weight. Research has indicated that bushel weight is correlated to feed value, but not necessarily to feed energy. Feed barley of the same test weight can have a large variation in feed energy.

## **Fusarium Head Blight**

The fungal strain Fusarium Graminearum produces mycotoxins such as Deoxynivalenol (DON) that can threaten the health of livestock. All non-ruminants and hogs in particular have an extremely low tolerance level to the mycotoxins. The prevalence of the disease in wheat and barley crops in Manitoba and to a lesser extent in Saskatchewan means that feed mills have had to source feed grains from regions farther away that have lower or no levels of infection. This has added to the cost of hog production over and above the cost of testing for the mycotoxins. Grain corn appears less susceptible to fusarium and therefore a much larger percent of the grain will be suitable for the feed industry.

#### Corn

Corn is one of the highest energy yielding cereals, largely due to its high starch content. It is mostly used as a valuable feed source for livestock, and increasingly for the production of ethanol. Cattle feeding performance on corn is about the same as on barley, so feed lot operators can easily substitute corn for use in their feed rations. Compared to barley as a feed ingredient, corn has about 8-9 percent more energy but slightly less protein.

About 65 percent of Canada's corn is grown in Ontario and 30 percent in Quebec. In western Canada, US corn imports increase when the landed price of US corn becomes competitive with domestic feed grains. Corn production in Manitoba has been increasing over the last ten years due to the introduction of new varieties that

require fewer heat units. New improved corn varieties better suited for production in western Canada, fusarium concerns with barley production and corn's relative substitutability in feed rations make it likely that corn will become an increasingly important feed source for Canada's growing hog industry.

### **Oats**

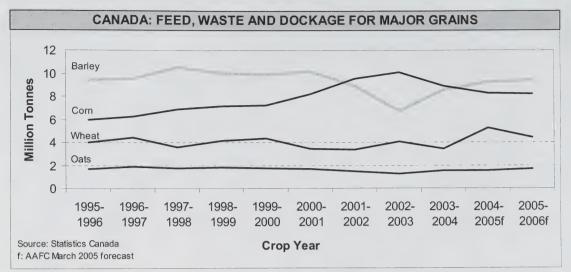
Oats are primarily used in the food milling industry and the performance horse feed market, with the remainder used in the feed market. For horses, oat starch is more digestible than the starch in corn or barley. The main feed market for lower quality oats in Canada is cattle. The high fibre content of hulled oats decreases the nutrient value of oats which in turn can raise the costs and time required for animals to reach slaughter weight.

## Rye

Rye has a feeding value of about 85 to 90 percent that of corn, and contains more digestible protein and total digestible nutrients than oat or barley. Rye is most satisfactorily used when mixed with other grains at a proportion less than a third, because it is not highly palatable and is sticky when chewed. Feed quality rye is normally priced at a discount to feed barley on a per tonne basis, and this discount can

Feed, Waste and	*
as a percentage 2004-05	%
Corn Barley Oats Rye Wheat	68 61 35 21 16
Source: AAFC	

vary widely. Livestock and poultry feeders have been reluctant to use rye in their feed rations due to concerns over the presence of ergot alkaloids, the anti-nutritional effects of pentosans in rye and the reduced feed intake of animals consuming rye. Recent improvements in animal feed production technology, especially in the use of various enzymes to improve palatability, led to a substantial increase in the proportion of rye grain that can be included in mixed animal



feeds. Its high energy level and protein content combined with a large yield potential make fall rye a potential excellent choice as a feed crop.

## **DEMAND FOR FEED GRAIN**

Feed demand in western Canada has been steadily increasing over the past few years. A dramatic increase in the size of the hog industry has contributed to this trend. As well, steady growth in cattle production has increased feed demand. In recent years this has been partly attributable to the closure of the US border to live cattle because of the BSE crisis. The livestock sector has benefited considerably from the abolition of the WGTA and the resulting interest in value-added activity.

#### Cattle

The cattle industry has grown by about 20 percent since 1995, to about 15.1 million head (Mhd) at the end of 2004. Generally, dairy and beef cattle consume about 50% of the feed grain in Canada. Cattle are ruminants, multistomach animals, which make use of bacteria to break down feed. For cattle, roughage can be substituted for feed grain. For health reasons some roughage is required in a cattle ration. As a result, relative prices of the various feed grains and roughage sources (various hays and straws) have a significant impact on the composition of the feed ration. Barley's high fibre content accounts for the popularity of barley in cattle

rations. Corn makes up much of the rest of the grain fed to cattle.

## Hogs

Hogs are the second largest consumer of Canadian feed and feed grains, consuming 35 to 40 percent of the feed grain in Canada. Nutrition is very important to the hog industry, owing to the rapid growth and mono-gastric nature of hogs.

Corn, barley and wheat are all used for hog feed. In eastern Canada, corn is the primary feed grain. Both domestic and imported corn contribute to the eastern feed market. In western Canada, the market is slightly more complex with both imported corn and domestic wheat and barley going into the feed market.

## **Poultry**

Poultry are another large consumer of feed. Supply management has led to a relatively stable poultry industry, growing with population over time. Chickens are the primary poultry product and consume the vast majority of feed, with turkeys consuming the bulk of the remainder.

## Other

Other noteworthy consumers of feed are sheep, lambs and horses. Horses are primarily used for recreational purposes. The numbers are relatively steady, and they represent a small but premium portion of the overall feed market. Sheep and lambs are also a small portion of the feed market,

however this portion is growing. Both sheep and horses are sensitive to fusarium.

## **FEED GRAIN PRICES**

The impact of the large feed supplies in western Canada has been a sharp decline in prices, particularly for feed wheat. Feed barley prices have remained surprisingly strong, given the large supplies, with the Winnipeg Commodity Exchange (WCE) Lethbridge cash price expected to average about \$110/t in 2004-05, about 20% lower than in 2003-04. While this is a significant decline, it is in fact better than US corn prices, which are forecast to fall by over 25% (in Canadian dollar terms). The WCE average feed wheat cash price at Thunder Bay, however, is expected to fall by almost 35%, to about \$110/t. The spread over Chicago corn is forecast to average only \$10/t, compared to the normal of about \$22/t. The average Chatham corn price is expected to decrease to \$100/t vs. \$137/t for 2003-04.

## **OUTLOOK 2005-06**

Feed grain prices are expected to remain low. Prices will continue to be pressured by the significant increase in carry-in stocks of corn in the US. Although the USDA is currently forecasting lower corn yields for 2005-06, US corn supplies are forecast to increase slightly and will pressure US corn prices lower, unless US corn



exports unexpectedly increase significantly.

In western Canada, as with feed wheat, carry-in stocks of feed barley are expected to rise sharply for 2005-06. This is attributable to high supplies in 2004-05, which exceeded domestic demand. The CWB PRO is at a discount to domestic returns, so that minimal exports are expected. These larger carry-in stocks may more than offset an expected decline in production. Therefore, supplies of feed barley may increase in 2005-06.

For 2005-06, the Canadian barley price is expected to remain near the 2004-05 level, with a lower projected US corn price offset by reduced feed supplies and strong feed demand in western Canada. Feed wheat prices will continue to be pressured for the

first part of the crop year due to large carry-in stocks, but assuming a return to normal crop quality in 2005-06, prices are expected to begin to strengthen partway through the crop year, and average about 15% higher than in 2004-05. The averge Chatham corn price is expected to be the same as 2004-05 at \$100/t.

The value of the Canadian dollar is expected to be similar to 2004-05, remaining at an historically high value against the US dollar. This will continue to pressure Canadian feed grain prices relative to US corn prices.

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## CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

March 14, 2005

									17141	CH 14, 2003
Grain and Crop Year (a)	Are Seeded 000	Harvested	Yield t/ha	Production	Imports (b)	Total Supply	Exports (c)	Total Domestic Use (d)	Carry-out Stocks	Average Price (e)
						tilousai	id metric to	nnes		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	2,000	1,063	500	115-145
2005-2006f	1,390	1,355	2.11	2,860	20	3,380	1,950	1,130	300	115-145
Lentils						-,	.,	.,	000	110-140
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2004-2005f	778	750	1.28	961	6	1,005	570	305	130	300-330
2005-2006f	740	717	1.17	840	5	975	570	245	160	300-330
Dry Beans						0.0	0,0	240	100	300-330
2001-2002	184	175	1.70	298	42	390	263	97	30	705
2002-2003	230	219	1.89	414	40	484	297	117		725
2003-2004	167	167	2.13	356	31	457	344	83	70	445
2004-2005f	163	126	1.75	220	35	285	205	70	30	495
2005-2006f	190	186	1.83	340	30	380			10	650-680
Chickpeas			1.00	040	30	360	285	75	20	525-555
2001-2002	486	467	0.97	455	12	497	1.40	044	4.40	
2002-2003	221	154	1.01	156	9		146	211	140	380
2003-2004	63	63	1.08	68	2	305	105	140	60	300
2004-2005f	47	39	1.31	51		130	74	36	20	330
2005-2006f	54	52			5	76	35	36	5	355-385
Mustard Seed	54	52	1.15	60	5	70	35	30	5	380-410
2001-2002	166	158	0.66	105		0.10				
2002-2003	289	255	0.60		3	213	171	n/a	33	685
2003-2004	340	328		154	9	196	114	22	60	595
2004-2005f	317	304	0.69 1.00	226 305	2	288	121	75	92	390
2005-2006f	237	230			2	399	150	84	165	295-325
Canary Seed	231	230	0.80	185	2	352	160	77	115	320-350
2001-2002	170	163	0.70	444						
2002-2003	287	227	0.70	114	0	184	134	20	30	660
2002-2003	267 251		0.78	176	0	206	164	22	20	575
		243	0.93	226	0	246	170	n/a	67	345
2004-2005f	356	318	0.94	300	0	367	180	47	140	215-245
2005-2006f	249	242	0.95	230	0	370	185	50	135	215-245
Sunflower Seed	70	07	4.00	404						
2001-2002	73	67	1.55	104	29	179	92	65	22	355
2002-2003	100	95	1.65	157	21	200	105	60	35	440
2003-2004	119	115	1.30	150	16	201	96	80	25	405
2004-2005f	87	59	0.92	54	25	104	40	59	5	480-510
2005-2006f	100	95	1.47	140	15	160	80	70	10	405-435
Buckwheat										
2001-2002	16	14	1.14	16	1	17	6	8	3	325
2002-2003	12	12	1.00	12	1	16	6	7	3	340
2003-2004	9	9	1.11	10	1	14	5	7	2	355
2004-2005f	9	7	0.71	5	1	8	2	6	0	340-370
2005-2006f	9	9	1.00	9	1	10	4	6	0	340-370
Total Pulse And Sp										
2001-2002	3,131	2,993	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	3,025	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,797	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	3,136	2,948	1.78	5,234	94	5,807	3,182	1,670	955	
2005-2006f	2,968	2,886	1.62	4,664	78	5,697	3,269	1,683	745	

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, March 14, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

March 14, 2005

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 6%, from 2004-05, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for lentils, mustard seed and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-05. It is assumed that precipitation will be normal for the spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 11%, from 2004-05, to 4.66 million tonnes (Mt). Total supply is expected to decrease slightly to 5.7 Mt as higher carry-in stocks offset most of the decrease in production. Exports and domestic use are forecast to increase slightly due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, lentils, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

## DRY PEAS

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase sharply. The average price is forecast to decrease, compared to 2003-04, as carry-out stocks increase, with a stocks-to-use ratio (s/u) of 16%.

For 2005-06, the area seeded is forecast to be similar to 2004-05. Production and supply are forecast to decrease due to lower trend yields. World supply is expected to increase marginally to 12.8 Mt because of higher carry-in stocks and higher production in the US, but this is expected to be offset by increased use. Canadian exports are expected to decrease slightly due to increased competition from the US, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 10%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05.

## LENTILS

For **2004-05**, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price is forecast to decrease, as carry-out stocks increase, with a s/u of 15%.

For 2005-06, the seeded area is forecast to decrease by 5%. Production and supply are forecast to decrease due to the lower seeded area and lower trend yields. World supply is forecast to increase slightly to 4.0 Mt due to higher carryin stocks. Canadian exports are expected to remain stable and carry-out stocks are forecast to increase, with a s/u of 20%. The average price, over all types and grades, is forecast to be the same as in 2004-05, as pressure from higher world supply is offset by higher average quality.

## DRY BEANS

For 2004-05, production and supply decreased significantly in Canada and the US. Canadian exports are forecast to decrease because of lower supply, as carry-out stocks decrease to a low level.

For 2005-06, area seeded is forecast to increase by 15%. Production and supply are expected to increase, due to higher area, lower abandonment and higher trend yields. In the US, production is expected to increase by 37% to 1.065 Mt, while

supply increases by only 8% to 1.135 Mt due to lower carry-in stocks. Canadian exports are forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### CHICKPEAS

For 2004-05, due to lower production and supply, exports are forecast to decrease. The average price is forecast to increase, as carry-out stocks decrease to a low level.

For 2005-06, the area seeded is forecast to increase by 15%. Production is expected to increase, as higher area and lower abandonment more than offsets lower trend yields. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.8 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

## MUSTARD SEED

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u of 70%, and the average price is forecast to decrease sharply. For 2005-06, area seeded is expected to decrease by 25%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise and carry-out stocks are forecast to decrease, with a s/u ratio of 48%. The average price, over all types and grades, is expected to increase due to the lower supply.

## CANARY SEED

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u ratio of 62%. The average price is forecast to decrease sharply due to the higher supply.

For 2005-06, area seeded is expected to decrease by 30%. Production is forecast to decrease due to lower area, but supply is expected to increase marginally, as higher carry-in stocks more than

offset the fall in production. World supply is forecast to increase marginally to 410,000 t. Canadian exports are expected to increase, due to higher demand, and carry-out stocks are forecast to decrease slightly, with a s/u ratio of 57%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable supply.

#### SUNFLOWER SEED

For 2004-05, due to sharply lower production and supply, exports and domestic use are expected to decrease, and carry-out stocks are forecast to decrease to a low level. The average price is forecast to increase due to the lower supply. For 2005-06, area seeded is expected to increase by 15%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US production is expected to increase significantly. World supply is expected to increase marginally to 26.9 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carryout stocks are expected to increase, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

## BUCKWHEAT

For 2004-05, due to lower production and supply, exports and carry-out stocks are expected to decrease. The average price is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply. For 2005-06, Canadian production and supply are forecast to increase, with a stable seed area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

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 $L: \AD\setminus OUTLOOK\S\&D\setminus SpCrops\2005\setminus mar2005\setminus mar14\_05sce.wpd$ 

## CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

March 14, 2005

Grain and Crop (a)	Area Seeded Har		Yield Pro	oduction	mports (b)	Total l Supply	Exports (c) thousan	Food and Ind. Use (e) and metric ton	Feed, & Dockage nes	Total Domestic Use (d)	*	Average Price (f) \$/t
Durum 2003-2004 2004-2005f 2005-2006f	2,450	2,459 2,141 2,425	1.74 2.32 2.06	4,280 4,962 5,000	1 1 1	5,900 6,751 7,701	3,427 3,100 3,600	255	220 456 421	684 951 901	1,788 2,700 3,200	224.21 197 * 188 *
Wheat Exc 2003-2004 2004-2005f 2005-2006f	8,179 8,170	8,009 7,722 8,100	2.41 2.71 2.43	19,272 20,898 19,700	16 10 10	23,395 25,200 24,810	12,300 11,700 12,700	2,770	3,222 4,800 3,990	6,804 8,400 7,610	4,292 5,100 4,500	206.03 187 * 180 *
All Wheat 2003-2004 2004-2005f 2005-2006f		10,467 9,862 10,525	2.25 2.62 2.35	23,552 25,860 24,700	18 11 11	29,295 31,952 32,511	15,727 14,800 16,300	3,025	3,442 5,256 4,411	7,488 9,352 8,511	6,080 7,800 7,700	
Barley 2003-2004 2004-2005i 2005-2006i		4,446 4,050 4,040	2.77 3.26 3.01	12,328 13,186 12,180	36 50 30	13,838 15,344 15,710	2,445 1,850 2,500	300	8,574 9,289 9,425	9,286 9,994 10,210	2,108 3,500 3,000	135.80 100-120 100-120
Corn 2003-2004 2004-20051 2005-20061	1,265 f 1,185	1,226 1,072 1,130	7.82 8.24 7.70	9,587 8,836	2,107 2,100 2,200	12,804 12,078 11,900	342 150 150	2,650	8,892 8,263 8,235	11,319 10,928 10,950	1,143 1,000 800	137.18 90-110 90-110
Oats 2003-2004 2004-2005 2005-2006		1,575 1,315 1,540	2.34 2.80 2.57	3,691 3,683 3,960	19 20 15	4,234 4,504 5,075	1,557 1,500 1,800	) 150	1,569 1,567 1,705	1,876 1,904 2,075	800 1,100 1,200	136.65 120-140 110-130
Rye 2003-2004 2004-2005 2005-2006	f 284 f 230	147 165 200	2.22 2.53 2.15	327 418 430	0 1 1	357 469 486	17 250 250	) 48	70 99 101	135 164 166	50 55 70	104.44 65-85 65-85
Mixed Gra 2003-2004 2004-2005 2005-2006	f 241 f 233 f 235	135 111 140	2.84 2.87 2.79	384 318 390	0 0 0	384 318 390	(	$\begin{pmatrix} 0 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & 0 \end{pmatrix}$	384 318 390	384 318 390	0 0 0	
Total Coa 2003-2004 2004-2005 2005-2006	f 8,374	7,529 6,713 7,050	3.50 3.94 3.64	26,317 26,441 25,660	2,161 2,171 2,246	31,617 32,713 33,561		0 3,148	19,489 19,536 19,856	23,001 23,308 23,791	4,101 5,655 5,070	
Canola 2003-2004 2004-2005 2005-2006	of 5,319	4,689 4,938 4,890	1.57	6,771 7,728 6,900	243 200 225	7,908 8,540 8,600	3,40	0 3,2001	110 420 630	3,542 3,665 3,775	612 1,475 1,425	387.04 285-325 280-320
Flaxseed 2003-2004 2004-2005 2005-2006	4 745 5f 728	728 528 974	0.98	754 517 1,200	22 30 20	905 644 1,270	45	0 n/a	n/a n/a n/a	199 144 245	97 50 325	
Soybeans 2003-2004 2004-2005 2005-2006	1,051 5f 1,229	1,047 1,178 1,199	2.59	2,268 3,048 3,000	587 250 250	3,000 3,438 3,675	3 95	i0 1,450 <sup>1</sup>	319 488 490	1,947 2,063 2,350	140 425 425	215-255
Total Oils 2003-2004 2004-2005 2005-2006	seeds 4 6,531 5f 7,277	6,464 6,643 7,063	3 1.70	9,794 11,293 11,100	852 480 495	11,813 12,622 13,545	2 4,80	00 n/a	n/a n/a n/a	5,688 5,873 6,370	849 1,950 2,175	
Total Gra 2003-2004 2004-2003 2005-2006	5f 26,050	24,461 23,219 24,638	9 2.74	59,663 63,595 61,460		77,28	7 23,35	50 n/a	n/a n/a n/a	36,177 38,532 38,672	11,030 15,405 14,945	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

(b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.
(d) Total = F&I + FWD + Seed Use

<sup>(</sup>d) Total = F&I+FWD+Seed Use
(e) Industrial use excludes flaxseed due to data confidentiality.
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
(f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver),
Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures);
Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver);
Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - March 2005

<sup>&</sup>lt;sup>1/</sup> Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - March 14, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: GRAINS AND OILSEEDS OUTLOOK

March 14, 2005

For 2005-06, total production of grains and oilseeds in Canada is forecast by Agriculture and Agri-Food Canada (AAFC) to decline by 4%, to 61.5 million tonnes (Mt), due to lower yields, but remain above the 10-year average of 59.2 Mt. In western Canada, seeded area is expected to shift out of winter wheat, barley, canola and summerfallow into spring wheat, durum wheat, oats and flaxseed. In eastern Canada, a 5% decline in winter wheat area is forecast to be offset by an increase in areas of spring wheat and dry beans. In western Canada, production is forecast to decrease to 46.5 Mt from 48.2 Mt in 2004-05. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. Normal growing conditions, abandonment rates and crop quality have been assumed.

Average world prices for wheat, coarse grains and oilseeds are forecast to decrease from 2004-05 due to rising carry-out stocks, especially in the major exporting countries. In Canada, prices for all grains and oilseeds will remain under pressure as the Canadian dollar is expected to remain relatively strong. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2004-05, exports are forecast to decline by 5%, to 11.7 Mt, due to reduced supplies of good quality wheat. Domestic use is forecast to rise by almost 25%, due to higher feed use resulting from the low quality of the western Canadian crop. Carry-out stocks are forecast to increase by 19% to 5.1 Mt. Carry-out stocks are expected to largely be of low quality. For 2005-06, Canadian production is forecast to decline by 6% from 2004-05, to 19.7 Mt, as yields decrease to a trend level. Domestic use is expected to fall. However, high carry-in stocks of feed wheat are expected to maintain wheat feeding at an above-average 4.0 Mt. Exports are projected to increase to 12.7 Mt, assuming that supplies of top-quality CWRS wheat increase to more normal levels. The Canadian Wheat Board (CWB) 2005-06 Pool Return Outlook (PRO) for No.1 CWRS 11.5% protein is \$180/t, in-store Vancouver/ St. Lawrence (I/S VC/SL), \$7/t below 2004-05. Assuming a normal quality crop, returns for high protein CWRS wheat are expected to decline by a greater amount, with smaller declines for medium quality wheat.

**DURUM** 

For 2004-05, exports are forecast to fall by 10%, to 3.1 Mt, due to reduced supplies of top-quality durum and increased production in the major importing countries. Carry-out stocks are projected to rise by over 50%. For 2005-06, production is forecast to be relatively unchanged at 5.0 Mt. Total supplies are forecast to rise by 14%, to a record 7.7 Mt, however, due to higher carry-in stocks. Exports are projected to increase by 16% to 3.6 Mt, mainly due to reduced export competition from the EU. However, carry-out stocks are forecast to rise by a further 19%, to a record 3.2 Mt. Farm stocks are forecast to rise by almost 30% to a record 1.8 Mt. The CWB PRO for No.1 CWAD 11.5% protein is \$188/t, I/S VC/SL, down \$9/t from 2004-05. The premium for No.1 CWAD 11.5% over No.1 CWRS 11.5% is projected at \$8/t, vs. \$10/t in 2004-05.

**BARLEY** For 2004-05, exports are forecast to decrease

lower selection rates for malting barley and relatively strong domestic prices. Carry-out stocks are forecast to rise to a burdensome level of 3.5 Mt.

For 2005-06, production is forecast to fall by 8% from 2004-05, to 12.2 Mt, due to lower yields and area. Supply is expected to rise slightly, however, due to higher carry-in stocks. Domestic use is forecast to rise by 2% due to increased feed demand. Exports are forecast to rise significantly, to 2.5 Mt, due to increased supplies of malting quality barley. Carry-out stocks are expected to fall

by 24% from 2003-04, to 1.85 Mt, due to

due to increased supplies of malting quality barley. Carry-out stocks are expected to fall to 3.0 Mt. The off-Board Lethbridge cash feed barley price is forecast at \$110/t, the same as for 2004-05. The CWB PRO, I/S VC/SL, is \$111/t for No. 1 CW feed barley pool A, \$170/t for Special Select Two Row and \$158/t for Special Select Six Row designated barley, vs. \$117/t, \$178/t and

\$164/t, respectively, for 2004-05.

**OATS** 

For 2004-05, exports are forecast to decline by 4% from 2003-04, to 1.5 Mt, as a result of decreased supplies of milling quality oats in Canada and the weakness in US import demand. Carry-out stocks are projected to increase by 38%, to 1.1 Mt.

For 2005-06, production is forecast to increase by 8%, as lower yields are more than offset by higher harvested area.

Domestic use is forecast to increase to 2.1 Mt, due to higher feed and food demand. Exports are forecast to rise by 20%, due to improved crop quality, increased supplies, and stronger US demand. Carry-out stocks are expected to rise by 9%, to 1.2 Mt. The Chicago price is forecast at C\$120/t, \$10/t lower than for 2004-05.

CORN

For 2004-05, imports are forecast at 2.1 Mt, marginally lower than 2003-04. Industrial use is expected to increase significantly. For 2005-06, production is forecast to fall slightly to 8.7 Mt due to lower yields. Imports are forecast to rise by 5% to 2.2 Mt. Carry-out stocks are expected to drop by 20% to 0.8 Mt. The average Chatham price is forecast to remain unchanged at \$100/t.

CANOLA

For 2004-05, exports are forecast to drop by 9% to 3.4 Mt. Carry-out stocks are expected to rise to a burdensome 1.5 Mt. For 2005-06, production is forecast to fall by 11% to 6.9 Mt, due to lower seeded area and yields, but supply is forecast to rise due to higher carry-in stocks. Crush is forecast to fall by 3% to 3.1 Mt, due to low vegoil prices. Exports are projected to be stable at 3.4 Mt. Carry-out stocks are forecast to decline slightly. The average Vancouver cash price is expected to decline to \$300/t, due to low US soybean and soyoil prices.

FLAXSEED (excluding solin)
For 2004-05, exports are expected to decline substantially because of reduced supplies. Average prices are expected to be significantly higher than 2003-04.
For 2005-06, production is forecast to more than double to 1.2 Mt, due to higher area seeded and yields. Exports are forecast to increase to a historically normal level due to strong EU demand. Carry-out stocks are expected to increase sharply to a 20-year high of 0.3 Mt. The Thunder Bay cash price is forecast to fall significantly to

\$340/t, due to higher carry-out stocks.

SOYBEANS

For 2004-05, exports are expected to rise to a record 0.95 Mt, while domestic crush is stable at 1.45 Mt.

For 2005-06, production is forecast to fall marginally, to 3.0 Mt, under pressure from lower yields. Supplies are projected to rise by 5% due to higher carry-in stocks. Food and industrial use is forecast to increase to 1.75 Mt. Exports are expected to decline slightly but remain near record levels. Carry-out stocks are forecast to remain historically high. The average Chatham price is forecast to decrease to \$220/t, due to lower US prices.

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# Bi-weekly Bulletin

March 18, 2005 Volume 18 Number 6

## **CANARY SEED: SITUATION AND OUTLOOK**

(with an overview of Canadian spice crops production)



Canada accounts for about 85% of world production and about 90% of world exports of canary seed. The value of Canadian canary seed exports averaged about \$100 million during the past five years. For 2005-2006, Canadian canary seed production is forecast to decrease, but supply is expected to be similar to 2004-2005. Therefore, the average price is forecast to be the same as in 2004-2005. In the longer term, Canario, which was developed in Canada, offers opportunities for food and industrial uses, and is expected to result in increased demand. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for canary seed. It also includes an overview of Canadian spice crops production.

## WORLD

## **Production and Trade**

During the past 10 years, world canary seed production ranged from a low of 149,000 tonnes (t) in 2001-2002 to a high of 347,000 t in 1996-1997. Annual production was variable, but the variability was mainly in Canada.

Most of the world's canary seed production is exported. Canary seed exports have been relatively stable during the past ten years, averaging about 210,000 t per year. Although normally there is little substitution of other birdseed for canary seed, substitution occurs in years when the canary seed price is high compared to alternatives, such as millet. The substitution occurs mainly in wild bird seed mixtures. In 2003, the latest year for which statistics are available, world exports were 204,000 t and imports 221,000 t. However, about 10% of the exports were re-exported to third countries. Canada dominates world exports, accounting for about 90% of the exports in 2003, if re-exports are excluded. Argentina and Hungary are the only other significant exporters of canary seed, excluding re-exporters such as the United States (US), Belgium and Netherlands. Imports are much more widely distributed than exports, with the top five importing countries (Mexico, Brazil, Belgium, US and Spain) accounting for about 65% of imports.

## CANADA

## Production

Canary seed is a cool season crop which prefers long warm days and cool nights. It is well suited to the Canadian prairies and matures in approximately 100 days. Canary seed is shallow rooted and is more sensitive to heat and less drought tolerant and salt tolerant than wheat. It does best on heavy clay or clay loam, moisture retentive soils. Canary seed should be planted as early in May as possible. Late seeding can lead to delayed maturation of the straw during harvest.

Canary seed is shatter resistant, which allows it to be straight combined. If the crop is swathed, it should not be cut until it has reached full maturity and should be combined soon after swathing. Caution should be taken to keep dehulling to a minimum, since dehulled seed is classified as dockage and must be cleaned out. Canary seed with the hull intact is shiny and golden vellow. Dehulled canary seed is dark brown in colour. Canary seed can be stored for long periods of time without losing quality, provided it is put into storage in good condition. Canadian canary seed is normally

WORLD: 0	ANARY SEED	SUPPLY AN	D DISPOSIT	ION	.*
	2001- 2002	2002- 2003	2003- 2004	2004- 2005f	2005- 2006f
Harvested Area (000 ha)	197	261	290	355	280
Average Yields (t/ha)	0.76	0.81	0.91	0.96	0.96
		thou	sand tonnes		
Canada*	114	176	226	300	230
Hungary	5	8	10	11	11
Argentina	19	17	18	17	18
Australia	6	6	6	6	6
Uruguay	3	3	3	3	3
Mexico, Turkey, Spain	2	2	2	2	2
Total Production	149	212	265	339	270
Carry-in Stocks (e)	_70	30	20	67	140
Total Supply (e)	219	242	285	406	410
Total Use (e)	189	222	218	266	275
Carry-out Stocks (e)	30	20	67	140	135
Stocks-to-use ratio (%)	16	9	31	53	49

Source: FAO, except \*Statistics Canada - March 2005

f: AAFC forecast, March 2005

e: AAFC estimate, March 2005

harvested in September and early October.

Canadian canary seed production during the past ten years has been variable, ranging from 114,000 t in 2001-2002 to 300,000 t in 2004-2005. Canada's share of world production increased during this period as production in Argentina and Hungary decreased. On average, Saskatchewan accounted for 90% of Canadian production, with the remainder produced in Manitoba and Alberta

## Canario

Canario is a glabrous or hairless type of canary seed developed in Canada, with first commercial production starting in 1997. Canary seed has tiny hairs at the base of the seed that break off and cause severe itching to producers, processors, and packagers. Canario eliminates that problem.

Canario also helps the industry through reduced shipping costs due to 12% greater seed packing per container and the elimination of the oiling and polishing steps in processing.

The Canadian Special Crops
Association (CSCA) has obtained
registration for the trademark Canario
in Canada, European Union and
Mexico. Registration in the US and
Brazil is pending. Canario varieties
must be 97% glabrous in order to bear
the Canario trademark. The Canadian
Grain Commission (CGC) has
developed a Canario Seed Analysis
Certificate to be used for shipments of
canary seed which meet the Canario
standard.

#### Uses

Canary seed has only one market at the present time, as a major component in seed mixtures for pet

Canad	la: Canary See	d Supply and	d Dispositio	on Sala	
	2001-	2002-	2003-	2004-	2005-
Aug - July crop year	2002	2003	2004	2005f	2006f
Seeded Area (000 ha)	170	287	251	356	249
Harvested Area (000 ha)	163	227	243	318	242
Yield (t/ha)	0.70	0.78	0.93	0.94	0.95
			sand tonne	S	
Carry-in stocks	70	30	20	67	140
Production	114	<u>176</u>	_226	_300	_230
Total Supply	184	206	246	367	370
Exports					
Europe	49	49	51	53	54
Central America	35	38	35	39	41
South America	29	41	53	55	55
United States	15	26	20	22	24
Middle East & Africa	3	6	6	6	6
Asia & Oceania	3	4	5	5	5
Total Exports	134	164	170	180	185
Total Domestic Use	20	22	*9	47	50
Total Use	154	186	179	227	235
Carry-out Stocks	30	20	67	140	135
Stocks-to-use ratio (%)	19	11	37	62	57
Seeded Area (000 ac)	420	709	620	880	615
Yield (lbs/ac)	624	692	830	842	848
Average producer price					0.0
\$/t	660	575	345	215-245	215-245
\$/lb	0.30	0.26	0.156	0.10-0.11	0.10-0.11

Source: Statistics Canada and AAFC

f: Agriculture and Agri-Food Canada forecast, March 2005

Note\*: Domestic use is calculated residually. For 2003-04, based on export and carry-out stocks data, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

and wild birds. Typically it is mixed with seeds such as millet, sunflower seed, safflower seed, niger seed, buckwheat, cereal grains, flaxseed, and canola.

## Marketing

All of the canary seed produced in Canada is sold on the open market to dealers. Canary seed going to customers in Canada and the US is shipped bulk in trucks or in containers which are carried by trucks or trains. Canary seed going to northern Europe is usually shipped bulk, whereas canary seed going to customers in southern Europe and other parts of the world is usually shipped in containers. Some canary seed is grown under production contracts, which guarantee a price for part of the production, but most is sold on the spot market.

The Canadian Special Crops Association (CSCA) (www.specialcrops.mb.ca) establishes trade rules for domestic trade and serves as a forum for exporters, dealers and brokers involved in the industry of trading Canada's pulse and special crops, including canary seed. The website includes a section where buyers can submit a request for prices.

Canary seed does not fall under the Canada Grain Act and Regulations. Therefore, the CGC (www.grainscanada.gc.ca) has not established grades for the crop and canary seed producers do not qualify for compensation should companies licensed by the CGC default on their payments.

Export specifications for canary seed are usually minimum 99% pure seed, with a maximum of 4% dehulled seed.

## Domestic Use

Canadian domestic use, which includes bird seed, seed and dockage, has ranged from 20,000 t to 50,000 t per year during the past ten years. Canary seed is mixed with other seed for bird seed by processors located in western and central Canada, and sold under their own brands or under customized store brands. No standards exist for mixes or packaging. A company in Saskatchewan is using organic canary seed in organic bird seed mixtures.

## **Exports**

Canadian exports of canary seed are mainly in the bulk, unprocessed form, although packaged seed mixtures are also exported. Exports have been variable, ranging from 122,000 t to 170,000 t per year, but with a slight upward trend during the past ten years. The western hemisphere and Europe are the main destinations for Canadian canary seed, although it is exported throughout the world. The main importing countries are Mexico. US, Brazil, Venezuela, Colombia, Belgium, Italy and Spain, Although Canada is the dominant exporter, it has competition from Argentina in Brazil and from Hungary in Europe.

## **Prices**

Canadian prices are determined on an export basis because Canada exports about 85% of its canary seed production. They are, therefore, highly sensitive to the value of the Canadian dollar in foreign markets. Since there are no futures markets for canary seed, prices are negotiated between the producer, dealer and customer based on supply and demand factors. The prices negotiated could be for immediate or future delivery. The average price has been volatile. depending on supply, ranging from \$240 to \$660 per tonne (/t) during the past ten years.

## OUTLOOK

## World: 2005-2006

Production is forecast to decrease by 20%, from 2004-2005, to 270,000 t. because of lower production in Canada. Total supply is forecast to increase marginally to 410,000 t, due to sharply higher carry-in stocks. Total use is expected to increase slightly due to higher demand and carry-out stocks are expected to decrease slightly.

## Canada: 2005-2006

Area seeded is forecast to decrease by 30% from 2004-2005, due to lower potential returns compared to many alternative crops. However, the harvested area is expected to decrease by 24%, assuming a return to normal abandonment. The abandonment in 2004-2005 was higher than normal due to frost damage and a late harvest. Assuming trend yields, production is forecast to decrease by 23% to 230.000 t. Total

supply is forecast to increase marginally to 370,000 t due to higher carry-in stocks. Exports are forecast to increase slightly because of higher demand and carry-out stocks are expected to decrease slightly. The average price is forecast to be the same as in 2004-2005 because of the relatively stable supply. The main factor to watch is precipitation during the growing and harvest periods.

## Canada: Longer Term

The development of Canario offers opportunities for food and industrial uses. Researchers have established that Canario groats (dehulled seed) have a protein content of about 19%, which is significantly higher than for wheat and other cereal grains and is close to pulse crops. Canario's oil content is about 9%, about four times as high as for wheat. The oil is made up of 32% oleic and 54% linoleic fatty acids, a desirable composition for human consumption. Prolamin and glutelin are the main storage proteins in canary seed, constituting 78% of total proteins. Canary seed protein is high in cystine, tryptophan and phenylalanine, but low in lysine and threonine. It would be a good supplemental protein source for dairy proteins, such as casein and whey proteins. Its starch content is similar to wheat, at about 61%. Canario has a high lipid content, which could be valuable by-product. The presence of antioxidant activity in Canario lipid could be a delaying factor in rancidity of Canario products during storage. Canario starch comprises small polygonal granules, smaller than commercially available starches. It was found to form a rigid gel which was stable under cooling and freezing conditions.

Canario could be roasted and used as a low fat substitute for sesame seed in bread and snack food. It has the potential for use as a fat substitute because the oil is high in unsaturated fat. Canario's starch properties could make it suitable for use in the cosmetics industry or as an industrial dusting starch. Canario can be separated into starch, protein, oil and fibre by wet milling. The flour can be used in baking wheat-Canario and multi-grain bread and cookies.

Calendar			ed Expo		
Year	1999	2000	2001	2002	2003
		thousa	ands of t	onnes	
Canada*	145	158	166	146	170
Argentina	21	22	22	12	(
US	20	14	8	11	8
Belgium	11	9	13	9	(
Netherlands	5	5	5	5	;
Hungary	27	5	5	8	4
Australia	2	3	1	1	
Other	2	3	5	4	4
Total	233	219	225	196	20

W	orld: Ca	nary Se	ed Impo	orts	
Calendar					
Year	1999	2000	2001	2002	2003
		thousa	ands of t		
Mexico	42	51	49	54	53
Brazil	39	42	38	33	33
Belgium	30	34	36	24	22
US	15	19	17	14	16
Spain	17	17	16	14	15
Italy	15	10	9	10	9
Colombia	3	4	6	5	9
Venezuela	4	4	5	6	7
UK	12	4	7	7	4
Netherlands	9	9	10	5	4
Portugal	5	5	5	5	4
Chile	4	4	4	4	4
Germany	7	5	10	3	3
France	4	5	4	3	3
Peru	1	1	1	2	3
Algeria	2	2	1	2	2
China	1	2	2	1	2
Greece	2	2	1	1	2
Japan	2	2	2	1	2
Guatemala	1	1	1	1	1
Indonesia	1	1	1	2	2
Other	22	16	16	22	21
Total	238	240	241	219	221
Source: FAC	- March	2005			

Source: FAO - March 2005

The difference between imports and exports is partly attributed to the timing of delivery. **US: United States** 

UK: United Kingdom

The use of Canario for food and industrial products is expected to encourage premium pricing for Canario compared to traditional canary seed. It would also increase demand for Canadian canary seed significantly. This in turn would result in increased economic diversification through the replacement of traditional crops and through the development of new processing opportunities for food and industrial uses.

		Saskatchew	an: Caraway S	eed Area, Prod	uction and Prid	es		^ ~.
Aug - July crop year	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005
Seeded Area (000 ha)	5.0	4.8	4.0	8.1	6.1	8.1	8.1	4.0
Harvested Area (000 ha)	4.4	3.5	4.0	7.3	4.1	6.1	6.1	4.0
Yield (t/ha)	0.59	0.60	0.85	0.75	0.32	0.39	0.52	0.63
Production (000 t)	2.6	2.1	3.4	5.5	1.3	2.4	3.2	2.5
Average Price (\$/t)	770	680	730	1,030	1,450	1,450	880	790
Canadian Exports (000t)	1.6	2.8	3.8	2.5	2.5	2.0	2.0	2.5
		Saskatchewa	an: Coriander S	Seed Area, Proc	duction and Pri	ces	* ***	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
Aug - July crop year	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005f
Seeded Area (000 ha)	8.8	10.1	8.1	6.1	6.1	8.1	8.1	12.1
Harvested Area (000 ha)	8.5	10.1	8.1	6.1	6.1	7.3	8.1	10.1
Yield (t/ha)	0.62	0.93	0.88	0.66	0.66	0.71	0.59	0.78
	5.3	9.4	7.1	4.0	4.0	5.2	4.8	7.9
Production (000 t)	0.0							
Production (000 t) Average Price (\$/t)	790	460	370	370	550	570	570	440

Canadian spice crops production is concentrated in Saskatchewan, with smaller volumes produced in Manitoba and Alberta. The main spice crops produced in Canada are caraway seed and coriander seed, but a small amounts of fenugreek seed and dill seed are also produced.

f: Agriculture and Agri-Food Canada forecast, March 2005

Seed from spice crops is used to add flavour to food. Caraway seed is used to flavour such foods as bread, cheese and sauerkraut. Coriander seed is used to flavour products such as curries, gin and prepared meats.

Caraway seed produced in Canada is usually from biennial varieties which require a second growing season to produce seed. Although annual varieties are available, they are lower yielding and late maturing, which increases the risk of frost damage. Coriander seed is an annual crop.

World production data for caraway seed and coriander seed is not available. Caraway seed is produced mainly in northern Europe, India, US and Canada. Coriander seed is produced mainly in countries along the Mediterranean and Black seas, Argentina, India and Canada.

Canadian production data for caraway seed and coriander seed is only available for the main producing province, Saskatchewan. Production of both crops in Saskatchewan has been variable, in line with variable seeded area, crop abandonment and yields. Spice crops are sometimes grown under production contracts. Average prices have also varied due to production variability in Canada and other producing countries and lack of world production data.

Most of Canadian caraway seed and coriander seed exports are to the US. Other significant destinations for caraway seed are Netherlands, Belgium and Germany, and for coriander seed United Kingdom, Trinidad and Tobago, Sri Lanka, Mexico, Japan and Brazil.

For more information please contact: Stan Skrypetz Pulse and Special Crops Analyst Phone: (204) 983-8972 E-mail: skrypetzs@agr.gc.ca © Her Majesty the Queen in Right of Canada, 2005

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## B. CASH PRICES AND REPLACEMENT VALUES

February 21, 2005

286.47

289.69

338.32

418.28

421.50

470.13

			PINE

	Selected Points	Price Basis		This week 21-Feb-05	Last week 7-Feb-05	Month ago 24-Jan-05	Year ago 23-Feb-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	98.00	97.00	103.00	160.00
10111.	(CBOT)	III-Store	Oat	159.50	161.75	170.00	149.75
	(Lethbridge)		Barley	109.00	108.00	112.00	126.00
0:	Bayport, ON (1)	In-store	Wheat	121.61	120.61	126.61	183.61
0.	bayport, ON (1)	In-store		N/A	N/A	N/A	N/A
			Oat		135.39	139.39	153.39
	Montreal OC (4)	la stars	Barley	136.39 126.03	135.39	131.03	188.03
	Montreal, QC (1)	In-store	Wheat	N/A	N/A	N/A	N/A
			Oat	141.31	140.31	144.31	158.31
	Moneton ND	Tausk via Halifav	Barley	141.31	140.31	153.25	210.25
	Moncton, NB	Truck via Halifax	Wheat	N/A	N/A	N/A	N/A
			Oat	165.50	164.50	168.50	182.50
	Truro, NS	Truck via Halifay	Barley Wheat	142.22	141.22	147.22	204.22
	Truro, NS	Truck via Halifax		N/A	N/A	N/A	N/A
			Oat	163.00	162.00	166.00	180.00
	Halifan NO (4)	In atom	Barley Wheat	133.28	132.28	138.28	195.28
	Halifax, NS (1)	In-store		N/A	N/A	N/A	N/A
			Oat	149.30	148.30	152.30	166.30
	Otracker We MI	Total (Total de Oudeau	Barley	196.63	195.63	201.63	258.63
	Stephenville, NL	Track / Truck via Sydney	Wheat Oat	N/A	N/A	N/A	N/A
				N/A	N/A	N/A	N/A
	NA-16t OIC		Barley	N/A N/A	N/A N/A	N/A N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
		-	Oat				N/A
		Track	Barley	N/A	N/A	N/A	N/A N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
2000	Selected Politics	File Dasis		21-Feb-05	7-Feb-05	24-Jan-05	23-Feb-04
orn	LIC Lake Dort	On Board Vessel		96.84	96.84	94.23	152.78
rom:	US Lake Port	In-store		115.88	115.88	113.27	171.82
0:	Montreal, QC (1)			101.20	101.20	99.04	155.95
rom:		Track		130.06	130.06	127.90	184.81
0:	Montreal, QC	Track		105.74	105.74	102.13	153.14
rom:		Track		129.61	129.61	126.00	177.01
Го:	Montreal, QC	Track		129.01	123.01	120.00	177.01
	eal 48% Protein			263.67	263.67	243.39	375.20
	Hamilton, ON	Transla		288.00	288.00	267.72	399.53
Го:	Montreal, QC	Track		200.00	200.00	207.72	410.20

1. Prices include ONE month of storage and interest charges

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

306.75

309.97

358.60

306.75

309.97

358.60

Track / Truck via Sydney

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Com, No.3 US Yellow Com. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	ırax	NS	fruro	NS NS	liuro	Trues	OC	Olleher	St. Hyacipthe OC	- 1	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	NO	Hamilton	ON (5)	Toronto	ON	Chatham	ON	Ports	USA (3)	Lake Ports	ON (8)	ınder Ba	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(7)	Vancouver	POINT	SEI FCTFD
February 14, 2005	February 21, 2005	L	February 21, 2005		February 21, 2005	February 14, 2005	Eebruary 14 2005	February 21 2005	February 14 2005	Fabruary 14, 2005	February 21, 2005	February 14, 2005		_	_	_	_		_	_	February 21, 2005	PERIOD	SELECTED REFERENCE PRICE (4)																				
	In-Store	& Truck	Water		Irack		III-Olole	la Ctoro	100	TOB .	In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	RASIS	DBIOE
N/A	N/A	N/A	N/A	158.56	159.50	135.87	130.07	120.07	145.01	132.60	132.60	134.00	132.00															128.00	128.00			99.50	100.00	125 00	125.00	81 00	77 50	104.00	104.00	125.00	125.00	WHEAT	/4/
N/A	N/A	N/A	N/A			N/A	NA	80.01	121.93			150.00	150.00															205.00	205.00			N/A	N/A	140 00	140 00	141 00	145 00	NA.	N/A	NA	NA	OATS	
N/A	N/A	N/A	N/A	161.49	162.34	158.34	157.97	143.25	143.00	142.00	137.00	144.00	143.00															138.00	138 00			107.50	106.50	107.50	107.50	89.00	85.50	108.00	108.00	127.00	127.00	B	
162.40	160.40	N/A	N/A	164.20	165.22	120.08	125.00	114./5	115.60	128.04	127.95	125.00	125.00							101.85	105.50				100	105 22	105.74		00.0	96.61	97 47			116 00	116.00	134 00	129 00	140 00	139 00	142.42	141.50		
				FOB								FOB												-	E CR																BASIS	PRICE	
320.00	328.00			288.88	291.05	252.31	261.46	251.57	259.61			258.63	268.30								00.00	250 33	263.67										243.00	245.00	252.00	266.50	272 50	267.00	269.50	265 00	270 00	SOYBEAN	
				201.10	213.67							185 50	200.10								78.1	#21/0	#N/A										NA		N/N	NA	200		100.00	165 50	175 50	_	
297.50	297.50										00.00	63.33	59 33		0.00	53.00	57 00		1			T				T						1			1		T		100.00	102.00	102 00	MEL	
				256.55	267.50						00.00	200.00	200 00										200.07	202.00	3		1	1	1	1			290.00	790.00	300.00	160.00	145.00	145.00	+	1	MEAL	_	
1.100.00	1.100.00										000.00	850.00	850 00										MINI	NA									970.00	970.00	AW	NA	9/5.00		1	075.00	MEAL	FISH	
N/A	N/A		000.00	505.00	505.00						007.00	307.00	307 00				1			T			420.00	420.00						T	T		515.00	515.00	535.00	535.00	535.00	535.00	200.00	500.00	FAT	ANIMAL	
											423.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	GLI	
											114.00	14.00	14.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	FEED	GLUTEN GLUTEN	
																																			113.67	116.00						FEED	
											2/0.00	2/0.00	2000										265.00	265.00																	ALFALFA	DEHY	
			290.00	290.00	200 000						290.00	290.00											300.00	300.00									330.00	340.00	360.00	360.00	310.00	310.00	335.00	335.00	MEAL	FEATHER	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless ofherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn, Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## PRAIRIE GRAINS

	Selected Points	Price Basis		This week 7-Mar-05	Last week 21-Feb-05	Month ago 7-Feb-05	Year ago 8-Mar-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	98.00	97.00	165.00
	(CBOT)		Oat	154.20	159.50	161.75	155.25
	(Lethbridge)		Barley	110.50	109.00	108.00	133.00
0:	Bayport, ON (1)	In-store	Wheat	124.61	121.61	120.61	188.61
			Oat	N/A	N/A	N/A	N/A
			Barley	137.89	136.39	135.39	160.39
	Montreal, QC (1)	In-store	Wheat	129.03	126.03	125.03	193.03
			Oat	N/A	N/A	N/A	N/A
			Barley	142.81	141.31	140.31	165.31
	Moncton, NB	Truck via Halifax	Wheat	151.25	148.25	147.25	215.25
			Oat	N/A	N/A	N/A	N/A
			Barley	167.00	165.50	164.50	189.50
	Truro, NS	Truck via Halifax	Wheat	145.22	142.22	141.22	209.22
			Oat	N/A	N/A	N/A	N/A
			Barley	164.50	163.00	162.00	187.00
	Halifax, NS (1)	In-store	Wheat	136.28	133.28	132.28	200.28
	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		Oat	N/A	N/A	N/A	N/A
			Barley	150.80	149.30	148.30	173.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	196.63	195.63	263.63
	, , , , , , , , , , , , , , , , , , , ,		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON	Truck	Wheat	N/A	N/A	N/A	N/A
	Bayport, Ol		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC	Hack	Wheat	N/A	N/A	N/A	N/A
	Wortheat, QC		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB	Hack	Wheat	N/A	N/A	N/A	N/A
	WIGHCIGH, NB		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS	Hack	Wheat	N/A	N/A	N/A	N/A
	Truio, NS		Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL	Track / Truck via Syuriey	Wheat	N/A	N/A	N/A	N/A
	Stephenville, NL		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
			Daney	IN/A	14//	14/7	
	Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn	Colocton . Ollito			7-Mar-05	21-Feb-05	7-Feb-05	8-Mar-04
rom:	US Lake Port	On Board Vessel		102.39	102.39	95.94	157.94
0:	Montreal, QC (1)	In-store		121.43	121.43	114.98	176.98
o: rom:	Chicago (IL)	Track		108.21	108.21	99.88	156.90
	Montreal, QC	Track		137.07	137.07	128.74	185.76
o:		Track		110.28	110.28	103.24	155.40
rom:		Track		134.15	134.15	127.11	179.27
Го:	Montreal, QC	Hack		104.10	104.10	127.11	770.27
	eal 48% Protein			272.27	272.27	242.29	393.60
	Hamilton, ON	Transla		296.60	296.60	266.62	417.93
Го:	Montreal, QC	Track		315.35	315.35	285.37	436.68
	Moncton, NB	Track				288.59	439.90
	Truro, NS	Track		318.57	318.57		488.53
	Stephenville, NL	Track / Truck via Sydney		367.20	367.20	337.22	400.53

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	Halifax	NS	Truro	NS	Truro	QC	Quebec	(D	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	NO	Hamilton	ON (5)	Toronto	ON	Chatham	ON.	Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	katoon	AB (4)	gary	BC (4)(7)	Vancouver	POINT	A. SELLING
February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005	March 7, 2005	February 28, 2005		005	March 7, 2005	February 28, 2005	March 7, 2005	PERIOD	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS																
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	LK FEED
N/A	N/A	N/A	N/A	159.50	159.50	131.37	134.70	142.04	147.13	136.10	129.10	133.00	136.00															130.00	130.00			100.25	100.50	125.00	126.50	77.50	82.50	105.00	105.00	125.00	125.00	WHEAT	NGKE
N/A	N/A	N/A	N/A			N/A	N/A	121.92	124.41			150.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	145.00	140.00	N/A	N/A	N/A	N/A	OATS	DIENT
N/A	N/A	N/A	N/A	162.34	162.34	159.47	164.41	142.63	144.27	150.00	152.40	145.00	149.00															138.00	138.00			107.00	111.20	107.00	108.50	85.50	88.00	110.00	110.00	130.00	130.00	BARLEY	AIS
159.00	159.00	A/N	N/A	166.05	167.74	133.43	127.32	116.87	116.23	134.44	134.64	123.00	124.00							111.00	110.50					108.16	110.28			109.17	102.39			120.00	120.00	135.00	135.00	145.00	138.00	150.00	146.00	CORN	FLECI
				FOB								FOB													FOB																	BASIS	בט די
352.50	346.00			297.20	318.30	271.69	280.29	280.00	277.57			275.84	283.81									271.83	272.27											264.50	265.00	286.00	286.50	282.00	282.00	293.50	283.50	BASIS MEAL	N C
				213.67	213.67	238.90	237.98					214.10	205.40									#N/A	#N/A											N/A	N/A	N/A	N/A			187.00	181.00	MEAL	
297.50	297.50											61.67	62.33			63.50	65.00																							100.00	102.00	FEEDS	
				267.55	273.05							210.00	210.00											212.00	223.00									290.00	290.00	160.00	165.00	145.00	150.00			MEAL	
1.100.00	1,100.00											850.00	850.00											N/A	N/A									982.50	982.50	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	
N/A	N/A			505.00	505.00							386.00	375.00											420.00	420.00									515.00	515.00	545.00	555.00	545.00	555.00	500.00	520.00	FAT	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	3
												114.00	114.00	114.00	114.00	114.00		114.00	$\overline{}$					114.00	114.00																	MEAL FEED	March 7, 2005
																																				115.33	117.00					PEAS	18
												270.00	270.00											267.00	272.00																	ALFALFA	
				290.00	290.00							290.00	290.00											290.00	290.00									340.00	340.00	360.00	360.00	310.00	310.00	335.00	335.00	MEAL	

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2326, closing date March 4, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0881 Fax: (204) 983-5824 Email: chartier/@agr.gc.ca N/A = not available

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn.

Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

# Bi-weekly Bulletin

March 4, 2005 Volume 18 Number 5

## **SAUDI ARABIA**

Saudi Arabia is the world's largest importer of feed barley and during crop year 2003-04 it imported 560 thousand tonnes or about 90 million dollars worth of feed barley from Canada. However, for 2004-05, Canada is not expected to export any barley to Saudi Arabia due to stronger returns in the Canadian domestic barley market than in the overseas export market. Exports of pulse and special crops have become relatively more important in 2004-05. This situation is expected to persist during 2005-06 as well. This issue of the *Bi-weekly Bulletin* examines the situation and outlook for Canadian exports of agricultural commodities to Saudi Arabia.

Saudi Arabia holds the world's largest reserves of crude oil and it has one of the world's largest reserves of natural gas. Since the 1970s, the Saudi Arabian government has used oil revenues to finance the development of its agricultural capacity, albeit at an extremely high cost due to the limited amount of land suitable for agricultural production. To increase its agricultural capacity, about 16,200 square kilometers of land has been placed under irrigation. Although less than 2% of Saudi Arabia's land mass is arable. Saudi Arabia has been able to maintain a reasonable level of selfsufficiency for commodities such as wheat and sorghum.

In addition to frequent sand and dust storms, the country faces problems of desertification, depletion of its underground water resources, and coastal pollution from oil spills. The development of extensive seawater desalination facilities has been necessary to compensate for the lack of perennial rivers or permanent bodies of fresh water.

## **Economy**

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. The petroleum sector accounts for about 75% of budget revenues, 45% of Gross Domestic Product, and 90% of export earnings. Since 1999, the Saudi Arabian government has been privatizing its electricity and communications

facilities, and encouraging private sector growth to lessen the country's dependence on oil revenues and to increase employment opportunities for its burgeoning population. Economic reforms are however tempered by deep-rooted political and social conservatism.

## Size and Structure of the Agricultural Market

The total value of the agricultural sector is estimated at about US\$28 billion (bln). The sector provides employment for about 5.5% of the labor force. The business structure of farming operations in Saudi Arabia ranges from huge farming operations such as National Agricultural Development Company with 42,000 hectares, to smaller operations between 50 to 500 hectares. The major players are joint-stock agricultural development companies but there are also some large privately owned farms. A joint-stock company is owned by five or more individuals or entities, and the shareholders are liable only to the extent of the value of their holdings.

## Agricultural Trade

Saudi Arabia is a net importer of grains, most of which is feed barley for its burgeoning livestock sector. The EU supplies about one-third of the grains imported by Saudi Arabia, or about half of its barley requirements. Imports of Saudi Arabian grains from the U.S. and Canada are 10% and 4%, respectively.

Most grains enter Saudi Arabia duty free, except for pulses and sorghum which are subject to a 5% tariff. Wheat importers require an import license from the Grain Silos and Flour Mills Organization, which is responsible for the Saudi Arabian government's grain policy.

## Trade with Canada

Saudi Arabia is an important market for Canadian agricultural commodities. During the past decade, Canada's agricultural exports to Saudi Arabia have averaged Cdn\$76.6 million (mln) per year. In return, Canada has imported about Cdn\$1.7 mln worth of agricultural commodities from Saudi Arabia, consisting primarily of the following: fruit and nuts; preparations of grains and pasta; and beverages and vinegar.

In terms of volume, feed barley is by far the most important Canadian export to Saudi Arabia, averaging 0.3 Mt annually during the past decade. However, those exports have fluctuated considerably during this period, ranging from nil during the two years of drought in Canada, to a record 1.1 Mt in 1996-97 when Canada produced a record 15.6 Mt of barley.

Exports of pulse and special crops to Saudi Arabia have increased significantly during the past decade, averaging 7,081.2 tonnes (t) during this period, and peaking at 10,520 t in 2003-04.



In addition to direct exports, Canadian pulse and special crops are also transhipped to Saudi Arabia through neighbouring countries.

## **Domestic Price Supports**

Self-sufficiency in agricultural production has been a goal of the Saudi Arabian government since the 1970s, and this has been achieved to some extent by heavily subsidizing wheat and barley production. As a result of the subsidies, wheat and barley production increased dramatically during the 1980s and 1990s to the point that Saudi Arabia became a net wheat exporter.

Self-sufficiency in agricultural production comes with a price for Saudi Arabia. Concerns about the depletion of limited water reserves prompted the government to begin a series of price support reductions in the early 1980's, particularly for wheat. The subsidy provided to wheat producers has been reduced from a high of US\$933.33 per metric tonne (/Mt) in 1981, to US\$266.67/Mt in 2004.

As well, since 1993, the Saudi Arabian government has imposed quotas on wheat production and has targeted production to meet domestic consumption, which averages 2.0 Mt annually. The Saudi Arabian government also issued a decree in September 2003 that effectively eliminated the local barley production subsidy. At this point, price supports are now limited to wheat.

## **Trade Agreements**

Saudi Arabia is a member of the Gulf Co-operation Council (GCC), along with Kuwait, Qatar, Bahrain, the United Arab Emirates, and Oman. Members of the GCC enjoy special trade and investment privileges, including the benefits of a customs union. Under this 2003 agreement, the six member countries charge a 5% duty on most foodstuffs imported from non-GCC suppliers. The exceptions are staple foods such as rice, fresh meat, and feed grains, which are exempt from duties.

Saudi Arabia is also a member of the Arab League (AL), which agreed in

principle to the elimination of most agricultural tariffs by the year 2007. Currently it is not clear how much progress there has been to eliminate tariffs between member countries.

In any case, the current GCC and AL agreements are not expected to have much of an effect on the grain imports by Saudi Arabia simply because member countries do not produce sufficient amounts of grain for export.

## Other Trade Considerations

In August 2000, the Saudi Arabian Commerce Minister issued a directive on the import of genetically modified (GM) foodstuffs, effective February 1, 2001. The directive instructed Saudi Arabian merchants and importers to label their products in a way that they could certify them as being free of GM ingredients. Some exporters of foodstuffs to Saudi Arabia expressed concern that they have not been provided sufficient details with respect to the labeling requirements under the directive. In response, the Saudi Arabian government recently provided the Canadian government with a copy of their royal decree for GM labelling. In addition, the Saudi Arabian government hosted in February 2005 a biotech workshop to discuss mandatory GM labelling with Canada. U.S., the EU and other interested nations

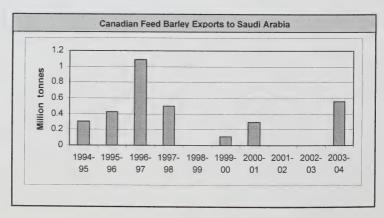
Saudi Arabia is engaged in an ongoing effort to join the World Trade Organization (WTO). Joining the WTO would increase access to world markets for Saudi Arabian oil and its petrochemical exports. In turn,

members of the WTO would enjoy increased access to this important market. Saudi Arabia is seeking to join the WTO as a developing country, but only for the agricultural sector, which generally provides a grace period of 5 to ten years to adapt trading practices to the new trade regime by reducing tariffs and domestic support.

## **Water Consumption**

The Saudi Arabian government recognizes the importance of conserving its limited water resources. To that end, the government has introduced several measures aimed at cutting down household water consumption by up to 50%. The measures include providing conservation kits for households and reviewing price tariffs on water supplies, which are either pumped from deep underground reservoirs or processed at costly desalination plants. Under current tariffs, water is pumped into homes at the cost of about one riyal (US\$0.27) per 10 cubic meters, and the average monthly water bill for most households is less than 5 rivals. At these prices, there is little incentive for most households to cut down water use.

Household water consumption, compared to water used to irrigate farmland, is a relatively small component of total water use in Saudi Arabia. Water for irrigating farmland is drawn almost exclusively from underground reserves, and the farms consume about 20 billion cubic meters, or 90%, of the country's annual water supply. With the wasteful practice of growing crops in this manner coming



under fire, the Saudi Arabian government and the World Bank are preparing a national water plan to be completed within a year or two. The agriculture ministry is also studying water use on farms as a means of cutting down on excessive water consumption.

## **SITUATION 2004-05**

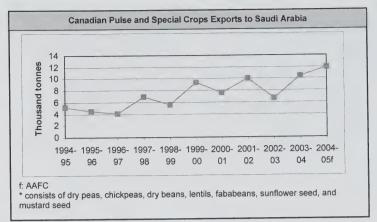
Saudi Arabia is the largest market in the Middle East, importing over US\$5 billion of food and beverages annually and offering suppliers of bulk commodities, and food processing and packaging equipment some excellent business opportunities. Saudi Arabia has long relied on imports of food products largely because irrigated lands near oases are virtually the only areas suitable for crop cultivation.

Despite the climatic disadvantages, the agricultural crop sector of Saudi Arabia has experienced steady growth since the 1970s, with much of the growth attributed to higher yields as Saudi Arabian farmers embraced new technologies and employed new and better inputs to production. In recent years, wheat for production has been on the decline, but production of other crops and livestock continues to flourish. Food processing, although still at a relatively modest level, is in an expansionary phase and is expected to increase significantly to meet growing demand for Western style food products.

## Wheat

Saudi Arabia imported a record 1.3 Mt of wheat in 1979 but, since then, has systematically decreased its reliance on imported wheat by developing highly subsidized domestic supplies. In 1992, Saudi Arabia produced a record 4.1 Mt of wheat.

For 2004-05, wheat production is estimated at 1.6 Mt, down from 2.0 Mt in 2003-04. The decrease is due largely to lower domestic price supports for wheat as Saudi Arabia struggles to reduce its consumption of limited water supplies. As a result of lower domestic production and slightly higher consumption, imports are estimated at 0.4 Mt, which is the



highest level since 1982 when 0.7 Mt of wheat were imported.

The last significant wheat exports from Canada to Saudi Arabia were in 1982-83, when 26,250 tonnes were shipped. The previous export was in 1974-75, with 0.29 Mt shipped.

## Barley

Barley production in Saudi Arabia has steadily decreased since peaking at 2.0 Mt in 1994-95 and is expected to be nil for 2004-05. It is the single largest barley importing country in the world. The 10-year average is 5.5 Mt and in 1986-87 it imported a record 9.0 Mt of barley.

For 2004-05, barley imports are forecast to decrease to 6.5 Mt from 5.7 Mt in 2003-04. The demand for feed barley fluctuates from year-to-year, depending on pasture conditions. The majority of the barley is fed to camels and secondarily to sheep and goats.

In recent years, Russia and the Ukraine have been the major suppliers. Australia is also a major player since it has a competitive advantage in this market due to low freight costs. The EU continues to be a major player in this market but its market share has been decreasing over time.

Canadian exports of feed barley to Saudi Arabia trended upwards during the 1990s, peaking in 1996-97, but have since decreased due largely to limited supplies of feed barley available for export. Canada's livestock sector continues to provide higher returns to barley producers than the export market.

#### Livestock

f: AAFC

Total livestock numbers in Saudi Arabia have decreased about 10% in the past five years due largely to a decrease in the number of sheep, which account for over 70% of the total Saudi Arabian livestock figure. For calendar year 2004, there were about 7.0 million (mln) sheep in Saudi Arabia, and 5.8 mln sheep are expected to be slaughtered. Of the 2.2 mln goats in Saudi Arabia, about 1.6 mln were expected to be slaughtered. Cattle are a relatively small component of the Saudi Arabian livestock sector, with only 115 thousand animals slaughtered annually.

slaughtered a	annually	/.		
Barley S	Supply	and Dis	positio	n
		nousan		
June/May Crop year	2002- 03	2003- 04	2004- 05e	2005- 06f
Beginning stocks	1,257	2,611	2,301	2,591
Production	100	0	0	0
Imports	7,064	5,700	6,500	6,000
Supply	8,421	8,311	8,801	8,591
Human Consumption	10	10	10	10
Feed Use	5,800	6,000	6,200	6,300
Total Use	5,810	6,010	6,210	6,310
Carry out Stocks	2,611	2,301	2,591	2,281
e: USDA - PS	8&D			

## Pulse and Special Crops

Canadian exports of pulse and special crops, although relatively small, trended upward for several years during the late 1990's peaking at about 11 thousand tonnes in 2003-04.

Exports of Canadian pulse and special crops, in general, decreased in 2002-03 due to drought conditions in western Canada that affected exportable supplies.

For 2004-05, Canadian exports of pulse and special crops are forecast as follows: lentils, 5,000t; dry peas, 5,000t. Smaller volumes of chickpeas, fababeans, mustard seed and canary seed are expected to be exported to Saudi Arabia. Total exports of pulse and special crops are forecast to increase to about 12,000t mostly due to higher exports of lentils.

## **OUTLOOK 2005-06**

Saudi Arabia's economic and political prospects are closely tied to the price of crude oil and the threat of terrorism. Those factors are expected to play an important role for Saudi Arabia. As well, the problems of increasing public debt and unemployment are expected to contribute to the country's social unrest. The end result is that Saudi Arabia's imports of agricultural and agri-food products will be affected to some extent. but there is still a need to

Wheat Supply and Disposition - thousand tonnes June/May 2002-2003-2004-2005-Crop Year 04 05e 06f 0.3 Beginning 1,271 1,332 1,258 1.108 stocks Production 2.000 2,000 1.600 1.550 Imports 161 26 400 550 Supply 3,432 3,358 3,258 3,208 Human 2.050 2.050 2.100 2.100 Consumption Feed Use 50 50 50 50 Total Use 2.100 2.100 2,150 2.150 Carry out 1.332 1,258 1,108 1,058 Stocks e: USDA - PS&D AAFC

feed a growing population, whether that be with commodities produced domestically or those imported from countries with exportable surpluses.

More than half of the population of Saudi Arabia is under the age of 20, and the country's population is increasing at an annual rate of 3.5%. The robust population growth, coupled with insufficient arable land and limited water supplies, means that Saudi Arabia is dependent on imports of food and drink, particularly fresh and processed food products. This demand for higher value food products has given impetus to the speedy development of the Saudi Arabian food processing capacity in order to meet increasing consumer needs.

## Wheat

For 2005-06, wheat production in Saudi Arabia is forecast at 1.6 Mt, unchanged from 2004-05. Imports are forecast at 0.7 Mt, and consumption is expected to increase slightly to 2.2 Mt. Ending stocks for 2005-06 are forecast at 1.2 Mt, up slightly from 2004-05 and more in line with the 10-year average.

## Barley

For 2005-06, barley production in Saudi Arabia is forecast to remain nil and imports are expected to decline slightly, to 0.6 Mt, due to a larger than normal carry-in from 2004-05. Ending stocks are forecast at 2.3 Mt, down from 2.6 Mt in 2004-05, but significantly higher than the 10-year average of 1.9 Mt. Imports from Canada are expected to be minimal due to the strong domestic market for feed barley in Canada.

## **Pulse and Special Crops**

For 2005-06, Canadian exports to Saudi Arabia are expected to increase slightly for lentils and dry peas.

## Livestock

The total livestock number is expected to remain virtually unchanged at 9.9 mln for calendar year 2005. Specifically, the sheep count is expected to remain at 7.0 mln and the goat count at 2.2 mln. The total number of animals slaughtered for calendar year 2005 is forecast at 7.6 mln head, unchanged from 2004.

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DD.	AT	DI	-	CD.	8.3	NC

	Selected Points	Price Basis		This week 7-Feb-05	Last week 24-Jan-05	Month ago 10-Jan-05	Year ago 9-Feb-04
rom:	Thunder Bay(WCE) (2)	In-Store	Wheat	97.00	103.00	103.00	160.00
	(CBOT)		Oat	161.75	170.00	159.40	151.25
	(Lethbridge)		Barley	108.00	112.00	113.00	127.00
0:	Bayport, ON (1)	In-store	Wheat	120.61	126.61	126.61	183.61
	(,)		Oat	N/A	N/A	N/A	N/A
			Barley	135.39	139.39	140.39	154.39
	Montreal, QC (1)	In-store	Wheat	125.03	131.03	131.03	188.03
	Memodi, 20 (1)	III Store	Oat	N/A	N/A	N/A	N/A
			Barley	140.31	144.31	145.31	159.31
	Moncton, NB	Truck via Halifax	Wheat	147.25	153.25	153.25	210.25
		Track the Flames	Oat	N/A	N/A	N/A	N/A
			Barley	164.50	168.50	169.50	183.50
	Truro, NS	Truck via Halifax	Wheat	141.22	147.22	147.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	162.00	166.00	167.00	181.00
	Halifax, NS (1)	In-store	Wheat	132.28	138.28	138.28	195.28
	(1)		Oat	N/A	N/A	N/A	N/A
			Barley	148.30	152.30	153.30	167.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	195.63	201.63	201.63	258.63
	otophionivino, 112	Tradit Tradit via Syariey	Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
	The state of the s		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON	Truck	Wheat	N/A	N/A	N/A	N/A
	Bayport, Oly		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC	ITACK	Wheat	N/A	N/A	N/A	N/A
	Worliear, QC		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB	Hack	Wheat	N/A	N/A	N/A	N/A
	WOTCLOTT, ND		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
-	Truro, NS	ITACK	Wheat	N/A	N/A	N/A	N/A
	Tidio, No		Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL	Track / Track via Cydricy	Wheat	N/A	N/A	N/A	N/A
	Stephenville, NL		Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
Corn	Selected Points	Price Basis		This week 7-Feb-05	Last week 24-Jan-05	Last week 10-Jan-05	Year ago 9-Feb-04
rom:	US Lake Port	On Board Vessel		95.94	94.23	98.99	147.55
0:	Montreal, QC (1)	In-store		114.98	113.27	118.03	166.59
	Chicago (IL)	Track		99.88	99.04	104.82	147.55
	Montreal, QC	Track		128.74	127.90	133.68	176.41
Го:	Montreal, QC	Hack		120.74	121.00	.00.00	

Selected Points	Price Basis	This week	Last week	Last week	Year ago
		7-Feb-05	24-Jan-05	10-Jan-05	9-Feb-04
US Lake Port	On Board Vessel	95.94	94.23	98.99	147.55
	In-store	114.98	113.27	118.03	166.59
	Track	99.88	99.04	104.82	147.55
		128.74	127.90	133.68	176.41
		103.24	102.13	105.49	153.01
	Track	127.11	126.00	129.36	176.88
	US Lake Port	US Lake Port	T-Feb-05     US Lake Port	T-Feb-05   24-Jan-05     US Lake Port	T-Feb-05   24-Jan-05   10-Jan-05     US Lake Port

Soymeal 48% Protein					
From: Hamilton, ON		242.29	243.39	251.10	351.80
To: Montreal, QC	Track	266.62	267.72	275.43	376.13
Moncton, NB	Track	285.37	286.47	294.18	394.88
Truro, NS	Track	288.59	289.69	297.40	398.10
Stephenville, NL	Track / Truck via Sydney	337.22	338.32	346.03	446.73
Otephenville, 14E	Tradit Tradit tra dyarray				

<sup>1.</sup> Prices include ONE month of storage and interest charges

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Com, No.3 US Yellow Com.

Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	Halifax	NS	Truro	NS	Truro	QC	Quebec	I O	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	nilton	ON (5)	Toronto	ON	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	inder Ba	MB (4)(9)	nniped	SK (4)	katoon	AB (4)	Calgary	BC (4)(7)	Vancouver	POINT	A. SELLING PRICE OF BOLLY LEED INQUEDIENTS AT SELECTED FOR SOYBE
_	February 7, 2005	January 31, 2005		PERIOD	BEEEEBENICE																																						
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	PBICE LN FEED
N/A	N/A	N/A	N/A	157.53	156.86	133.00	131.63	145.57	143.02	130.00	135.90	135.00	133.00																134.00			100.50	98.50	126.00	125.00	83.50	83.00	104.00	104.00	125.00	125.00	WHEAT	
N/A	N/A	N/A	N/A			N/A	N/A	124.48	122.44			150.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	146.00	141.00	N/A	N/A	N/A	N/A	OATS	2141
N/A	N/A	N/A	N/A	161.49	161.49	161.26	155.42	146.10	143.27	141.90	139.40	145.50	142.00															140.00	138.00			107.45	106.20	110.00	107.50	93.00	93.00	108.00	108.00	127.00	127.00	BARLEY	2
159.00	159.00	N/A	N/A	163.90	163.83	118.88	117.75	115.75	115.22	129.42	129.13	125.00	125.50							106.50	104.50					102.97	103.24			95.23	95.94			115.00	116.00	130.00	130.00	140.00	138.00	142.50	143.50		
				FOB					L			FOB													FOB													L	L	-	_	BASIS	PRICE
325.60	324.25			289.48	286.63	249.76	243.65	248.62	247.57			256.39	252.40									243.72	242.29											246.50	245.00	252.00	250.50	263.50	262.50	264.50	260.00	MEAL	SOYBEAN
				201.10	201.10							183.79	178.88									#N/A	#N/A											N/A	NA	N/A	N/A			190.00	143.00	MEAL	CANOLA
297.50	297.50											66.67	67.67			51.00	51.50																							113.00	115.00	FEEDS	MILL-
				245.55	245.55							190.00	190.00											190.00	190.00									290.00	290.00	170.00	160.00	100.00	145.00			MEAL	MEAT
1,100.00	1,100.00											850.00	Т											N/A	N/A									970.00	970.00	NA	N/A	9/0.00	9/5.00	075.00	8/5.00	MEAL	FISH
	N/A			505.00	505.00							424.00	408.00											420.00	420.00						T			515.00	515.00	535.00	535.00	200.00	535.00	500.00	500.00	FAT	ANIMAL
												425.00	$\vdash$	$\vdash$	425.00	425.00	425.00	425.00	425.00					425.00	┿	$\vdash$																-	GLL
												114.00	$\vdash$	1	1-	$\vdash$	114.00	+	+	+				114.00	+-	+-																FEED	GLUTEN GLUTEN FEI
	Ī																																			115.33	113.0/	110 07				PEAS	FEED
												270.00	270.00											265.00	265.00																	ALFALFA	DEHY
				300.00	300.00							300.00	300.00											300.00	300.00									340.00	330.00	360.00	300.00	360.00	310.00	340.00	330.00	MEAL	FEATHER

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-581 Fax: (204) 983-5824 Email: chartierv@agr.gc.ca N/A = not available

US\$1.00=CAN\$1.2498, closing date February 4, 2005

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 33% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## B. CASH PRICES AND REPLACEMENT VALUES

February 21, 2005

2	п.	A	T	n	T	-	-	-	A	T	BI	-
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Selected Points	Price Basis		This week 21-Feb-05	T-Feb-05	Month ago 24-Jan-05	Year ago 23-Feb-04
rom: Thunder Bay(WCE) (2	2) In-Store	Wheat	98.00	97.00	103.00	160.00
(CBOT)		Oat	159.50	161.75	170.00	149.75
(Lethbridge	e)	Barley	109.00	108.00	112.00	126.00
o: Bayport, ON (1)		Wheat	121.61	120.61	126.61	183.61
	, 51515	Oat	N/A	N/A	N/A	N/A
		Barley	136.39	135.39	139.39	153.39
Montreal, QC (1)	In-store	Wheat	126.03	125.03	131.03	188.03
(1)		Oat	N/A	N/A	N/A	N/A
		Barley	141.31	140.31	144.31	158.31
Moncton, NB	Truck via Halifax	Wheat	148.25	147.25	153.25	210.25
Wienieten, We	Tradit via Trainax	Oat	N/A	N/A	N/A	N/A
		Barley	165.50	164.50	168.50	182.50
Truro, NS	Truck via Halifax	Wheat	142.22	141.22	147.22	204.22
11010, 140	Track via Flamax	Oat	N/A	N/A	N/A	N/A
		Barley	163.00	162.00	166.00	180.00
Halifax, NS (1	) In-store	Wheat	133.28	132.28	138.28	195.28
Tialilax, 140	) III-store	Oat	N/A	N/A	N/A	N/A
		Barley	149.30	148.30	152.30	166.30
Stephenville, NL	Track / Truck via Sydney	Wheat	196.63	195.63	201.63	258.63
Otephenville, IVL	Track / Track via Cydricy	Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
Mellott, SK		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Dayment ON	ITACK	Wheat	N/A	N/A	N/A	N/A
Bayport, ON		Oat	N/A	N/A	N/A	N/A
	Tanali	Barley	N/A	N/A	N/A	N/A
Mandan al OO	Track	Wheat	N/A	N/A	N/A	N/A
Montreal, QC		Oat	N/A	N/A	N/A	N/A
	Total	Barley	N/A	N/A	N/A	N/A
14 1 15	Track	Wheat	N/A	N/A	N/A	N/A
Moncton, NB		Oat	N/A	N/A	N/A	N/A
	T	Barley	N/A	N/A	N/A	N/A
	Track	Wheat	N/A	N/A	N/A	N/A
Truro, NS		Oat	N/A	N/A	N/A	N/A
	Total / Total via Cudnov	Barley	N/A	N/A	N/A	N/A
Ot 1 31 All	Track / Truck via Sydney	Wheat	N/A	N/A	N/A	N/A
Stephenville, NL		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
		Daney	13773	11//		
Selected Points	Price Basis		This week	Last week	Last week	Year ago
Corn			21-Feb-05	7-Feb-05	24-Jan-05	23-Feb-04
rom: US Lake Port	On Board Vessel		96.84	96.84	94.23	152.78
o: Montreal, QC (1			115.88	115.88	113.27	171.82
rom: Chicago (IL)	Track		101.20	101.20	99.04	155.95
o: Montreal, QC	Track		130.06	130.06	127.90	184.81
rom: Chatham, ON	Track		105.74	105.74	102.13	153.14
o: Montreal, QC	Track		129.61	129.61	126.00	177.01
Sovmeal 48% Protein						
Idea ON			263.67	263.67	243.39	375.20

n/a = not available

288.00

306.75

309.97

358.60

288.00

306.75

309.97

358.60

267.72

286.47

289.69

338.32

399.53

418.28

421.50

470.13

Track / Truck via Sydney

Track

Track

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

To:

From: Hamilton, ON

Montreal, QC

Moncton, NB

Stephenville, NL

Truro, NS

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>1.</sup> Prices include ONE month of storage and interest charges

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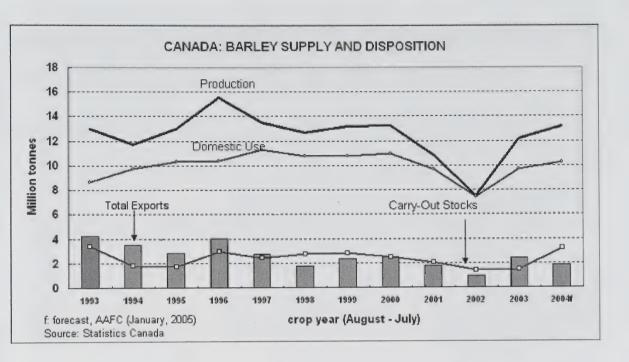
NS (6)	Halifax	SN	Truro	NS	Truro	QC	Quebec	St. Hyacinthe QC	St. Jedii (C (2)	(c) 102 (2)	Trois-Kivieres	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	CN	Eastern	ON	Hamilton	ON (5)	onto	ON	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4) (7)	Vancouver	POINT	SELECTED REFERENCE BRICE (1) SELECTED POINTS
February 14, 2005	February 21, 2005	PERIOD	REFERENCE DO																																								
	In-Store	& Truck	Water		Track		In-Store		TOB	200	In-Store	2			FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	DBICE PRIC PRICE PRICE PRICE PRICE PRICE P
N/A	N/A	N/A	N/A	158.56	159.50	135.87	130.87	145.99	145.61	132.60	132.60	134.00	132.00															128.00	128.00			99.50	100.00	125.00	125.00	81.00	77.50	104.00	104.00	125.00	125.00	WHEAT	E STATE
N/A	N/A	N/A	N/A			N/A	N/A	_	-	$\overline{}$		150.00	150.00																205.00				N/A	_	140.00	141.00	145.00	N/A	N/A	NA	$\top$	OATS	DIEN
N/A	N/A	N/A	N/A	161.49	162.34	158.34	157.97	143.25	143.00	142.00	137.00	144.00	143.00															138.00	138.00			107.50	106.50	107.50	107.50	89.00	85.50	108.00	108.00	127.00	127.00	BARLEY	O A I OF
162.40	160.40	N/A	N/A	164.20	165.22	120.08	125.00	114.75	115.60	128.04	127.95	125.00	125.00							101.85	105.50					105.22	105.74			96.61	97.47			116.00	116.00	134.00	129.00	140.00	139.00	142.42	141.50	CORN	 
			Н	FOB								FOB													FOB																	BASIS	
320.00	328.00			288.88	291.05	252.31	261.46	251.57	259.61			258.63	268.30									250.33	263.67											245.00	252.00	266.50	273.50	267.00	269.50	265.00	270.00	MEAL	NAE AN
				201.10	213.67							185.50	200.10									#N/A	#N/A											N/A	A/N	N/A	N/A			165.50	175.50	MEAL	CANOLA
297.50	297.50											63.33	59.33			53.00	57.00																							103.00	102.00	FEEDS	M
				256.55	267.50							200.00	200.00											203.67	212.00									290.00	290.00	160.00	160.00	145.00	145.00			MEAL	MEAT
1 100 00	1.100.00											850.00	850.00											N/A	N/A									970.00	970.00	N/A	N/A	975.00	975.00	875.00	875.00	MEAL	חופר
N/A	NA			505.00	505.00							397.00	397.00											8	420.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMA
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	Hebr
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	FAT MEAL FEED	February 21, 2005
																																				113.67	116.00					PEAS	2005
												270.00	270.00											265.00	265.00																	ALFALFA	-
			100.00	290 00	290.00							290.00	290.00											300.00	300.00									330.00	340.00	360.00	360.00	310.00	310.00	335.00	335.00	MEAL	

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartierv@agr.gc.ca N/A = not available

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Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

US\$1.00=CAN\$1.2299, closing date February 18, 2005



				CANA	DA: BAR	LEY SUP	PLY AND	DISPOSITI	ON			3,200		4.36
		Pro	duction			Supply	Domes	tic Consu	mption		Expo	rts		Carry-
Area	Yield	Feed	Malting	Total	Selec- tion	Supply	FWD	Malting	Other	Feed	Malting	Mait	total	out stocks
ha	t/ha	****	'000 t		%					'000 t				
4,468	2.96	11,051	2,178	13,229	16	16,106	10,179	350	429		1 123	700	2 643	2,516
4,150	2.61	8,912	1,934	10,846	18	13,473	9,052	287	466		,		_,	1,898
3,348	2.24	6,384	1,105	7,489	15	9,796	6,463	312	452				, -	1,475
4,446	2.77	10,347	1,981	12,328	15	13,838	8,574	289	423					2,108
4,050	3.26	11,561	1,625	13,186	12	15,344	9,089	275	450	375	825	650	1,850	3,700
	000 ha 4,468 4,150 3,348 4,446	000 ha t/ha 4,468 2.96 4,150 2.61 3,348 2.24 4,446 2.77	Area         Yield         Feed           000 ha         t/ha            4,468         2.96         11,051           4,150         2.61         8,912           3,348         2.24         6,384           4,446         2.77         10,347	000 ha t/ha'000 t 4,468 2.96 11,051 2,178 4,150 2.61 8,912 1,934 3,348 2.24 6,384 1,105 4,446 2.77 10,347 1,981	Production           Area         Yield         Feed         Malting         Total           000 ha         t/ha        '000 t	Production           Area         Yield         Feed         Malting         Total         Selection           000         ha         t/ha	Production         Supply           Area         Yield         Feed         Malting         Total         Selection           000         ha         t/ha	Production         Supply         Domes           Area         Yield         Feed         Malting         Total         Selection         FWD           000         ha         t/ha	Production         Supply         Domestic Consult           Area         Yield         Feed         Malting         Total         Selection         FWD         Malting           000 ha         t/ha	Production         Supply         Domestic Consumption           Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other           000 ha         t/ha	Production         Supply         Domestic Consumption           Area         Yield         Feed         Malting         Total Total Total Total         Selection         FWD         Malting         Other         Feed           000 ha         t/ha	Production         Supply         Domestic Consumption         Expo           Area         Yield         Feed         Malting         Total         Selection         FWD         Malting         Other         Feed         Malting           000 ha         t/ha	Production         Exports           Area         Yield         Feed         Malting         Total cition         Selection         FWD         Malting         Other         Feed         Malting         Malting         Malting         Malting         Malting         Malting         Other         Feed         Malting         Malting	Area Vield Feed Malting Total Selection FWD Malting Other Feed Malting Malt total    Feed Malting Feed Malting FwD Malting Other Feed Malting Malt total   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal   Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal FwD Malting Notal FwD Malting Other Feed Malting Malt Notal FwD Malting Other Feed Malting Malt Notal FwD Malting Notal F

Notes:

- 1) Exports of malt are in grain equivalent.
- 2) Feed production = total production minus malting barley selection; including seed, waste & dockage.
- 3) Production of malting barley equals malting barley exports plus malting exports plus food & industrial use.
- 4) Other domestic consumption = human food use + seed use + loss in handling

FWD = Feed, Waste and Dockage

Source: Statistics Canada and AAFC f: AAFC February 2005 forecast

	RLD: MAI		RLEY TRA	ADE	
	EU	Canada	Australia thousand tonnes	Other 1/	Total
China	400	500	1,100	0	2,000
Other 2/	350	0	50	850	1,250
Latin America 3/	300	0	100	250	650
Asia 4/	250	0	200	100	550
US	100	200	50	0	350
Europe 5/	300	0	0	0	300
Total	1,700	700	1,500	1,200	5,100

- 1/ includes Argentina, the US, and Eastern European countries.
- 2/ includes Middle East, South Africa and Oceania
- 3/ Central America, the Caribbean, and South America.
- 4/ All of Asia, except China.
- 5/ All of Europe, except the EU.

Source: USDA, International Grains Council, Statistics Canada, AAFC

# Bi-weekly Bulletin

February 18, 2005 Volume 18 Number 4



# MALTING BARLEY: SITUATION AND OUTLOOK

Lower supplies of malting barley in Australia and Canada are expected to continue to provide strong support for malting barley export prices in 2004-05. However, this has been partly offset by downward price pressure from increased malting barley supplies in the EU, the strength of the Canadian dollar and high ocean freight rates. The low quality of the 2005-06 barley crops in Canada is expected to reduce Canadian exports of malting barley. This issue of the Bi-weekly Bulletin examines the situation and outlook for malting barley.

## WORLD BARLEY MARKET

Barley accounts for 15% of world coarse grains use, second only to corn (68%). The barley share, however, is trending down. The increasing share for corn is due mainly to higher productivity gains, stronger demand from the growing poultry and hog industries and growth in industrial

The barley market consists of two major segments: the feed barley market and the malting barley market. In order to be selected for malting barley, the barley must meet certain quality standards, the most important of which are the protein content, extraction rates, plumpness and germination. If it is not selected for malting, the barley is used for livestock feed. In Canada, generally all barley is either the two-row or six-row variety but there are feed vs. malting varieties. About 70% of world barley is used for animal feed, 20% for malting, and 5% for direct food use. Trade in barley grain averaged 16 Mt over the past ten years, of which about 30% was malting barley.

For 2004-05, world barley production is forecast by the USDA to increase to 153 Mt, compared to 142 Mt for 2003-04 and the five-year average of 135 Mt. With the exception of Australia, production is expected to increase in all major exporting countries, especially in the EU-25 and Ukraine. Supplies are expected to increase by 3% from 2003-04, to 174 Mt, as increased production is only partially offset by lower carry-in stocks. World demand for barley, however, is forecast to decrease by 1% from 2003-04 to 145 Mt, but remain significantly higher than the five year average of 137 Mt. The major factor driving down world barley demand

is the reduction of feed barley consumption in the EU and Russia from last year's high to a more normal level. With production exceeding consumption by 7 Mt, world carry-out stocks are expected to recover to 29 Mt.

World barley trade is forecast by the USDA to increase from 15.1 Mt to 15.3 Mt. While exports from the EU and Ukraine are expected to increase significantly, exports from Australia and Canada are forecast to decline sharply. Imports by Saudi Arabia and China are forecast to increase.

## WORLD MALTING BARLEY MARKET

The availability of malting barley depends on conditions in the general barley market. In general, high production of "barley" will imply high production of malting barley. However, crop conditions and the marketing system/infrastructure also play critical roles.

For 2004-05, world malting barley supplies are forecast by industrial sources to increase as higher production in the EU more than offsets lower production in Canada and Australia. World trade in malting barley is forecast to increase by 4% from 2003-04 to 5.1 Mt. Exports are expected to increase for the EU-25 and the US but the low quality of the barley crop in both Canada and Australia will reduce their exportable supplies.

## MAJOR EXPORTERS

Lower Exports from Australia on a Smaller and Lower Quality Crop Australia is the world's leading exporter of malting barley, accounting for about onethird of world trade over the last five years, at an average of 1.7 Mt. The selection rate for malting barley in Australia averaged 36% of the crop and ranged between 30% and 49% over the last five years, the highest among major exporters

As the major competitor for Canada, Australia plays a dominant role in China, Japan, South Korea and other Asian markets. Australian barley is generally of lower protein content than Canadian barley, and enjoys low transportation costs, both inland and overseas. As a result it is generally very competitive in terms of price and quality. Canada and Australia also compete in the South African market.

For 2004-05, barley production in Australia is forecast by the Australian Bureau of Agricultural and Resource Economics (ABARE) at 6.2 Mt, 28% below last year's record crop and 4% lower than the 5-year average, due to a 6% decrease in area seeded and lower yields. Low subsoil moisture levels and below average rainfalls in September and October have reduced yields from the exceptional 2003-04 season. Production in South Australia, Western Australia, and Victoria, the top three producing states, is estimated to have dropped by more than 30%. Severe frost, unusual warmer temperature, and rain at harvest have adversely affected crop quality and the potential selection rate for malting barley.

As a result, malting barley supplies for the 2004-05 marketing year (Nov-Oct) are forecast by ABARE to decrease by 24% from 2003-04 to 2.20 Mt of which 0.17 Mt is expected to be absorbed by the domestic market, 0.56 Mt to be

exported as barley malt and about 1.50 Mt to be exported as malting barley. This represents a 30% decrease in Australia's malting barley exports from the record of 2.1 Mt in 2003-04 and an 8% drop from the five year average of 1.59 Mt.

Higher EU Production and Exports
The EU is the second largest exporter of
malting barley and the world's largest
exporter of barley malt. France is the
leading EU exporter of malting barley,
followed by Denmark and the new
members, the Czech Republic and
Hungary. The EU also enjoys the most
diversified markets among the major
exporters. China, Russia, Brazil,
Colombia and Peru are among its major
markets.

EU malting barley is dominated by tworow spring varieties. However, some tworow and six-row winter barley is grown in
northwest Europe. The EU also has a
relatively low select rate, of malting barley
from the whole barley crop, at 20-25%.
Although higher than the average of 16%
for Canada, this is much lower than in
Australia. The EU is also different from
the other major exporters in that more of
its malting barley production, 60-65%, is
processed domestically, rather than
exported unprocessed as grain, while that
ratio is only 45% for Canada and one third
for Australia.

For 2004-05, barley production in the EU-25 is estimated by the USDA to reach a five- year high of 61.8 Mt, 13% higher than last year and 8% larger than the average of last 5 years. A milder winter and adequate soil moisture boosted yields significantly in France, Germany, Spain and other member states, despite a slight decrease in area harvested. Meanwhile, with the substitution of feed wheat and corn for barley, domestic feed use is forecast to return to a more normal level of 38.0 Mt from last year's 41.0 Mt. although domestic food and industrial use remains unchanged at 15.9 Mt. EU barley exports are forecast to partially recover from last year's 1.0 M to 3.3 Mt, but are still short of the historical average of about 6.6 Mt. As a result, EU carry-out stocks are projected to recover robustly, from 4.0 Mt in 2003-04 to 8.9 Mt, compared to the historical average of 9.6 Mt.

Larger surplus supplies of malting barley in the EU, less competition from both Australia and Canada, and stronger import demand are expected to raise EU malting barley exports in 2004-05. Malting barley exports for the EU are forecast to increase from 1.1 Mt in 2003-04 to 1.3 Mt in 2004-05.

Lower exports from Canada

In Canada, about 75/25 per cent of the area seeded to barley is of malting/feed varieties. Newly released malting varieties tend to narrow the gap in yields between the two barley classes. Canada has the lowest selection rate of malting barley at about 16 per cent of the total barley crop, making Canada a consistent supplier of top quality malting barley in the world. The remainder is used for animal feed by the growing livestock industry in western Canada.

Canada and France are the major exporters with significant supplies of both two-row and six-row malting barley. With the development of new two-row varieties and to adapt to the growing demand for two-row barley overseas, the area seeded to two-row varieties in Canada has kept increasing, at the expense of six-row. In the last decade, the market share for two-row varieties has increased from less than 50% to more than 70%. Currently, two-row barley is produced mainly in Alberta and western Saskatchewan and six-row varieties are concentrated in Manitoba and eastern Saskatchewan

In 2003-04, Canada produced 12.3 Mt of barley. Of the total supplies of 13.8 Mt, about 8.6 Mt, or 60%, were used for domestic feed and 0.9 Mt were exported as feed barley. For the 1.8 Mt selected as malting barley, at a rate of 15%, 1.6 Mt were exported, consisting of 0.9 Mt of malting barley and 0.7 Mt of barley malt (in grain equivalent). The major markets for Canadian malting barley were China and the US, with small volumes to South Africa and South America.

For 2004-05, barley production increased by 7% from 2003-04 to 13.2 Mt, as higher vields more than offset lower seeded area. The total supply of barley increased by 11 percent as a result of higher carryin stocks. However, unfavourable weather conditions significantly reduced crop quality and the supply of malting barley. Low temperatures delayed planting and impeded the development of the barley crop. This was coupled with early frost which resulted in immature seeds, frost damage, and shrunk/broken kernels. Finally, rain at harvest caused severe fusarium and sprout damage in some areas, making it very hard to meet malting barley standards.

As a result, Canada's malting barley supply is forecast to decrease to 1.7 Mt, consisting of 1.5 Mt of two-row and 0.2 Mt of six-row. About 0.8 Mt is available for export as malting barley destined mainly for China and the US. Of the 0.9 Mt

processed domestically, 30% is expected to be consumed by the Canadian beer industry and 70% exported as barley malt.

Argentina: a Regional Player
Argentina has recently become a
significant exporter of malting barley and
barley malt, mainly to Brazil and other
countries in South America. Barley
production in Argentina is estimated at
0.7 Mt for 2004-05, more than three
times the output in the 1980's. Exports
are forecast to remain at 0.15 Mt for
malting barley and 0.3 Mt for barley malt.
The vast majority of Argentina's exports,
both malting barley and barley malt, are
expected to continue to go to Brazil, with
the remainder to Chile and Uruguay.

## **MAJOR IMPORTERS**

**Higher Chinese Imports** 

China started importing malting barley in 1980 and has been the world's largest malting barley importer for more than a decade. In 2003, China replaced the US as the world's largest beer producer. The beer industry in China is growing very rapidly and currently requires about 3 Mt of malting barley a year - 1 Mt of which are domestically produced and 2 Mt are imported. China has been the leading market for both Australia and France and the largest market, second to the US, for Canada.

In 2003-04, malting barley imports into China decreased from 1.9 Mt in 2002-03 to 1.4 Mt. due to larger domestic supplies and higher carry-in stocks. Although the official estimate of China's barley production, at 2.7 Mt, is significantly lower than the historical trend and USDA's estimate of 3.4 Mt. domestic supplies of malting barley were estimated at 1.3 -1.4 Mt, significantly higher than the historical average of 1.0 Mt. In addition, the outbreak of SARS in the spring 2003 reduced China's beer consumption, leaving higher stocks, mainly imported malting barley, carried over to 2003-04.

For 2004-05, barley production in China is officially estimated to have increased to 3.7 Mt, due mainly to higher area seeded to barley. However, domestic supplies of malting barley are expected to be well below 1 Mt. Drought conditions during vegetation and rain at harvest affected protein content and screenings in northeastern China and the lower Yangtze River valley, leaving northwestern China the only major producing region with a normal selection rate. As a result, prices for domestic

barley have increased from US\$170/t last year to a historical high of US\$210/t.

Based on an average malt usage of 10 Kg/hl, China's total demand for malting barley is forecast at 3.3 Mt in 2004-05, suggesting an import demand of 2.75 Mt. However, as seen in the past, malt usage in China is very price-sensitive and imports are forecast to increase to only 2.0 Mt.

## Lower US Imports on Larger Domestic Supply

The US is the second largest beer producer in the world. However, US government support programs have reduced area seeded in traditional malting barley areas. As barley demand for food and processing remained stable at nearly 4.0 Mt, malting barley imports have increased to about 0.5 Mt, while exports declined to 0.2 Mt.

Although the US malting barley market is still dominated by six-row varieties, tworow varieties have gained popularity in recent years. In North Dakota, the leading state in US malting barley production, farmers favour six-row varieties due to the relatively humid growing conditions in the Red River Valley. However, malting barley production and processing capacity have increased in Montana and Idaho where drier growing conditions allow a higher production of two-row varieties and the selection rates are much higher than in North Dakota. Currently, two-row varieties account for 20% of US barley area, while six-row varieties account for

US malting barley imports have trended lower in the past decade, from an annual average of 0.7 Mt to less than 0.5 Mt, while imports of barley malt, mainly from Canada, increased sharply. However, the US has been the leading market for Canadian malting barley and is expected to continue to be one of the major markets for Canada. For 2004-05, US imports are expected to continue the downward trend, decreasing from about 0.5 Mt in 2003-04 to 0.45 Mt, due to higher US carry-in stocks, large domestic production with good quality, and concerns over exportable supplies from Canada.

## Russia has Great Potential

Russia has been the world's second most rapidly expanding beer market after China in recent years and the market is expected to continue to grow, albeit at a rate lower than the current annual average of 20%. The rising consumption is attributed to increased consumer incomes and

changes in government taxation favouring beer over vodka.

Russia requires about 1.2 Mt of malting barley annually. About one third of the requirements are sourced from domestic production. Russia's imports consist of an average of 0.17 Mt of malting barley and 0.73 Mt of barley malt (in grain equivalent). In addition to the growth in beer consumption, the building-up of new domestic malting capacity will boost Russia's malting barley imports significantly, substituting for malt imports.

The EU has been the predominant supplier of both malting barley and malt for Russia. This situation is expected to continue, although the balance is projected to shift rapidly from barley malt to malting barley. However, developments in the Russian market are expected to become more relevant to all market players, including Canada.

## **PRICES**

## World Prices

World malting barley prices are heavily dependent on several factors: (a) the quantity and quality of the barley crop available for selection in the major exporting countries, which, in turn, is closely related to weather conditions; (b) world feed barley prices which are affected by US corn prices and barley supplies in the Black Sea region and the EU; (c) policies in the major exporting and importing countries, such as export subsidies in the EU; and (d) demand from the major importers.

For 2004-05, decreased exportable supplies and lower crop quality in Australia and Canada are providing strong support to world malting barley prices. Strong import demand, particularly from China, will also support world prices. However, the strength in malting barley prices is expected to be partially offset by larger supplies from the EU. The weakness in the world coarse grain market is also expected to pressure malting barley prices.

Record US corn production and larger exportable supplies of feed barley from Ukraine and the EU lead to the weakness in world coarse grain prices, although world demand remains strong. World feed barley prices are expected to be further depressed by EU export subsidies. While suspended in 2003-04, EU export refunds for barley were re-introduced in October 2004. For the crop-year to date, the EU has applied subsidies on 0.86 Mt of barley at an equivalent of US\$23.61/t.

As a result, world feed barley prices for 2004-05 are forecast to decrease by 15%, or about US\$20/t, from 2003-04 to US\$110/t at PNW. For malting barley, world prices in US dollar are expected to average US\$150/t at PNW, US\$155/t in Adelaide, Australia, and US\$160/t at Rouen. France

#### Canadian Returns/Prices

Malting barley prices for Canadian farmers are expected to be pressured further by the strength in the Canadian dollar and higher ocean freight rates.

The Strength in Canadian dollar
The exchange rate for the Canadian
dollar is expected to average Cdn\$1.23
per US\$ for 2004-05 versus Cdn\$1.34
and Cdn\$1.50 per US\$ in 2003-04 and
2002-03, respectively. The stronger
Canadian dollar alone would cause
malting barley prices, in Canadian dollar,
to drop by 8% from 2003-04.

A strong Canadian dollar has implications for prices/returns, not only in Canada, but for Canada's competitiveness in the world market. However, the impact is mitigated by the fact that major competitors' currencies also appreciated against the US dollar. For 2003-04, the Euro and Australian dollar strengthened by 2% and 9%, respectively, against the Canadian dollar, meaning that changes in these exchange rates put Canada in a better position to compete. However, the situation has changed for 2004-05 as the Canadian dollar has gained 2% and 4% against the Euro and the Australian dollar, respectively, making Canada less competitive.

## Higher Ocean Freight Rates

For 2004-05, freight rates are expected to average US\$40/t from the PNW to China vs. US\$29/t in 2003-04 and US\$27/t in 2002-03. Given the strong demand for and the inelastic supply of dry bulk ocean freight services, freight rates are widely expected by the industry to remain high for at least a few years. Higher freight rates have the effect of depressing export prices and raising import prices, with some of the extra cost ultimately born by Canadian farmers.

However, major competitors have been affected similarly, if not more. Freight rates for 2004-05 from Australia to China are expected to average US\$30/t vs. US\$27/t in 2003-04 and US\$18/t in 2002-03. Therefore, as in the case of exchange rates, high ocean freight rates have a large impact on Canada's export

returns/prices, but a less significant impact on Canada's competitive position in the world malting barley market.

The 2004-05 CWB Return Outlook (PRO) in January 2005, in-store Vancouver/St. Lawrence is \$178/t for Special Select Two-row and \$162/t for Special Select Six-row designated barley. The PROs are about \$20/t lower than 2003-04 PROs this time last year and, if realized, represent one of the lowest total payments to producers in the last few years.

## OUTLOOK FOR 2005-06

For 2005-06, world barley production is expected to decrease by about five percent to 145 Mt, as lower production in Europe and North America more than offset higher production in Australia. Crop quality in Canada and Australia is expected to return to more normal levels, raising world malting barley supplies. Import demand is expected to remain strong for China, Russia, Latin America and the US. US corn prices are expected to increase slightly due to lower production. A stronger world feed barley market is expected to support world malting barley prices. However, the Canadian dollar is expected to continue to be strong which could partially offset the gains in higher commodity prices

## LONGER TERM OUTLOOK

For the period of 1996-97 to 2002-03, world consumption of feed barley trended down, from more than 100 Mt to 92 Mt and world trade fluctuated between 9.8 and 13.8 Mt. For the same period, world trade in feed barley increased from 3.8 to 5.0 Mt. Trade in barley malt increased from 4.6 Mt to 5.7 Mt.

For the 2003-04 to 2008-09 period, malting barley trade is forecast by IGC to increase by 1.2 Mt to 6.2 Mt, while world trade of feed barley is expected to increase by only 0.8 Mt to 13.4 Mt and world trade of barley malt to stagnate at 5.5 Mt.

The proportion of feed barley trade is, therefore, expected to decline from about 60% in the early 1990's to 50% by 2008-09. The malting barley and barley malt sector is forecast to gradually expand due to rising beer production in several countries. Within the malting sector, the grain component of trade is set to gain ground on malt, as malting capacity expands for key importers.

The beer industries in the developed economies are generally in the mature stage. Per capita beer consumption has either declined or stagnated in the last

decade, due to increasing awareness of the health risks associated with heavy alcohol use, changes in consumer preference (the rising popularity of red wine and some soft drinks), increased competition from other beverages (flavoured alcoholic drinks), and more restrictive government regulation and taxation

Declining beer consumption in North America, Western Europe, Australia and Japan, combined with the substitution of rice for barley and the popularity of lowmalt beer have constrained the growth in demand for malting barley. However, beer consumption has been increasing in developing countries in Asia and Latin America and in eastern Europe and the CIS, as a result of fast economic development and higher income. Included in the countries with the greatest growth potential are China, Russia, Brazil, Mexico, Argentina, Thailand and Vietnam. These regions are expected to drive up world demand for malting barley in the decades to come.

## Chinese Demand

Higher income, urbanization, and a larger proportion of young people are expected to continue to drive up China's beer consumption and, thus, malting barley demand in the decades to come. However, new initiatives in China's barley sector could have significant long-term implications for the world malting barley market and Canada's export potential to China.

In reaction to years of high prices and supply fluctuation in the world malting barley market, China's Ministry of Agriculture has drafted a five year plan to boost China's domestic malting barley production and partially substitute for imports, by identifying and tackling issues in China's domestic malting barley supply chain. If implemented successfully, malting barley imports into China could be reduced significantly and world prices could be pressured downward over the medium-to-long term.

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## **B. CASH PRICES AND REPLACEMENT VALUES**

January 24, 2005

TRIF	

F	Selected Points	Price Basis		This week 24-Jan-05	Last week 10-Jan-05	Month ago 29-Dec-04	Year ago 26-Jan-0
From:	Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	103.00	101.00	160.00
	(CBOT)		Oat	170.00	159.40	156.40	158.25
	(Lethbridge)		Barley	112.00	113.00	112.00	126.00
Го:	Bayport, ON (1)	In-store	Wheat	126.61	126.61	124.61	183.61
			Oat	N/A	N/A	N/A	N/A
			Barley	139.39	140.39	139.39	153.39
	Montreal, QC (1)	In-store	Wheat	131.03	131.03	129.03	188.03
			Oat	N/A	N/A	N/A	N/A
			Barley	144.31	145.31	144.31	158.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	153.25	151.25	210.25
			Oat	N/A	N/A	N/A	N/A
			Barley	168.50	169.50	168.50	182.50
	Truro, NS	Truck via Halifax	Wheat	147.22	147.22	145.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	166.00	167.00	166.00	180.00
	Halifax, NS (1)	In-store	Wheat	138.28	138.28	136.28	195.28
			Oat	N/A	N/A	N/A	N/A
			Barley	152.30	153.30	152.30	166.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	201.63	199.63	258.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC	Hack	Wheat	N/A	N/A	N/A	N/A
	monitori, qu		Oat	N/A	N/A	N/A	
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB	TTGGK	Wheat	N/A	N/A	N/A N/A	N/A
	inonicion, 14B		Oat	N/A	N/A		N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS	ITACK	Wheat	N/A N/A		N/A	N/A
	11410, 140		Oat	N/A	N/A	N/A	N/A
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL	Track / Truck via Sydney	Wheat	N/A N/A	N/A	N/A	N/A
	Otephenville, IVL		Oat	N/A N/A	N/A	N/A	N/A
				N/A N/A	N/A	N/A	N/A
			Barley	I IN/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month ago	Year ago
orn				24-Jan-05	10-Jan-05	29-Dec-04	26-Jan-04
rom:	US Lake Port	On Board Vessel		94.23	98.99	105.31	144.09
o:	Montreal, QC (1)	In-store		113.27	118.03	124.35	163.13
rom:	Chicago (IL)	Track		99.04	104.82	104.82	143.06
0:	Montreal, QC	Track		127.90	133.68	133.63	171.92
rom:	Chatham, ON	Track		102.13	105.49	106.74	152.39
0:	Montreal, QC	Track		126.00	129.36	130.61	176.26
				120.00	123.00	130.01	170.20
	eal 48% Protein						
	Hamilton, ON			243.39	251.10	251.10	358.30
o: _	Montreal, QC	Track		267.72	275.43	275.43	382.63
	Moncton, NB	Track		286.47	294.18	294.18	401.38
	Truro, NS	Track		289.69	297.40	297.40	404.60

<sup>1.</sup> Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

ro January 17, 2005 Water January 17, 2005 & Truck	January 24, 2005 Water	January 24, 2005 Water	Constitution of the Consti	January 17, 2005	Track	January 17, 2005	January 24, 2005 In-Store		January 24, 2005 FOB	QC January 17, 2005 1:	In-Store	(5) January 17, 2005		ON January 17, 2005	dinal		Port Colborne January 24, 2005 FOB		London January 24, 2005 FOB	ON January 17, 2005	Eastern January 24, 2005 FOB	January 17, 2005	Hamilton January 24, 2005 N/A	(5)	Toronto January 24, 2005 N/A	January 17, 2005	Chatham January 24, 2005 Track	January 17, 2005	Ports January 24, 2005 In-Store	(3) January 17, 2005	e Ports	(8) January 17, 2005	Inder Bay January 24, 2005 In-Store	(4) (9) January 17, 2005	ninen January 24, 2005 FOB	(4) January 17, 2005	katoon January 24, 2005 FOB	(4) January 17, 2005	January 24, 2005 FOB	(4) (7)	January 24, 2005 FOB	POINT PERIOD BASIS WHEAT	A. SELENO FRICE OF DOCK - LED ING	A SELLING BRICE OF BILLY FEED INGREDIENTS AT SELECTED POINTS
	+	-	N/A N/A	155.86	157.86	131.03 N/A	T	143.97 123.20	$\overline{}$	_	134.10	133.00 150.00	-							-								134.00 205.00	135.00 205.00				-	_	$\dashv$	0 131.00	0 134.50	00 N/A	00 N/A		122.00 N/A	AT OATS	i contract	コニスコ
ŀ	+	-	N/A	166.48	161.49	┞	$\vdash$	$\vdash$	+	t	142./0	+	+-	+														0 150.00	0 140.00			Н	=	-	0 111.00		0 92.00	112.00	112.00	125.00	125.00	BARLEY	- 0	TC AT S
+	_	N/A	N/A	L	$\vdash$	t	╌	+	+-	+	+	+	+	╁╌						107.50	101./5					102.21	102.13	+		93.34	94.23			116.00	115.00	133.00	130.00	138.00	140.00	140.00	142.00	CORN		EI FCT
				FOB	╁							FOB	+												FOB																	BASIS	PBICE (	ED PO
307 50	315.00			283.93	283.48	248./1	248.03	247.83	242.10			252.53	255.68									237.88	243.39											248.50	242.00	269.00	264.00	266.50	266.50	262.00	264.00	MEAL	DRICE SOYREAN	STN
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297.50	297.50											/4.00	00.69			62.50	52.50	3																						117.00	115.00	FEEDS	MILL-	
				223.55	229.05	2						100.00	1/9.00	1000										00.801	179.00	2000								290.00	290.00	180.00	180.00	165.00	165.00			MEAL	MEAT	
1.100.00	1,100.00											00.00	050.00	000										N/A	NA									1012.50	1007.50	_		C	$\perp$	1	1	1	FISH	
N/A	N/A			00.00	202.00	202 00						424.00	424.00	3 00										440.00	420.00	3000								515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMAL	
												420.00	425.00	425.00	425.00	420.00	425.00	425.00	425.00	405.00				423.00	40.00	425 00																MEAL	GLUTEN GLUTEN	Janua
												1.00	114.00	11.00	111.00	111.00	111.00	11.00	11100	114 00				114.00	11.00	11/ 00																FEED	GLUTEN	January 24, 2005
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				0.00	310.00	310 00						0.00	310.00	310 00										000.00	300.00	305 00								350.00	340.00	340.00	350.00	360.00	300.00	340.00	335.00	MEAL	FEATHER	

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-581 Fax: (204) 983-5524 Email: chartier@agr.gc.ca US\$1.00=CAN\$1.2212, closing date January 21, 2005

S

(b) January 17, 2005

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents. Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

		D REPLACEMENT VALU				Februar	7 7, 2000
RAI	RIE GRAINS Selected Points	Price Basis		This week 7-Feb-05	Last week 24-Jan-05	Month ago 10-Jan-05	Year ago 9-Feb-04
rom:	Thunder Bay(WCE) (2)		Wheat	97.00	103.00	103.00	160.00
	(CBOT)		Oat	161.75	170.00	159.40	151.25
	(Lethbridge		Barley	108.00	112.00	113.00	127.00
o:	Bayport, ON (1)	In-store	Wheat	120.61	126.61	126.61	183.61
-	Dayport, 011 (1)	0.010	Oat	N/A	N/A	N/A	N/A
			Barley	135.39	139.39	140.39	154.39
	Montreal, QC (1)	In-store	Wheat	125.03	131.03	131.03	188.03
	montrodi, do (1)	III otoro	Oat	N/A	N/A	N/A	N/A
			Barley	140.31	144.31	145.31	159.31
	Moncton, NB	Truck via Halifax	Wheat	147.25	153.25	153.25	210.25
	monoton, no		Oat	N/A	N/A	N/A	N/A
			Barley	164.50	168.50	169.50	183.50
	Truro, NS	Truck via Halifax	Wheat	141.22	147.22	147.22	204.22
			Oat	N/A	N/A	N/A	N/A
			Barley	162.00	166.00	167.00	181.00
	Halifax, NS (1)	In-store	Wheat	132.28	138.28	138.28	195.28
	(.)		Oat	N/A	N/A	N/A	N/A
			Barley	148.30	152.30	153.30	167.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	195.63	201.63	201.63	258.63
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
	Daypon, on		Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
		Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A

	Selected Points	Price Basis	This week	Last week	Last week	Year ago 9-Feb-04
Corn			7-Feb-05	24-Jan-05	10-Jan-05	
	US Lake Port	On Board Vessel	95.94	94.23	98.99	147.55
To:	Montreal, QC (1)	In-store	114.98	113.27	118.03	166.59
From:		Track	99.88	99.04	104.82	147.55
To:	Montreal, QC	Track	128.74	127.90	133.68	176.41
From:	Chatham, ON	Track	103.24	102.13	105.49	153.01
To:	Montreal, QC	Track	127.11	126.00	129.36	176.88
10.	Mona day da					

Barley

Wheat Oat

Barley

N/A N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

Soymeal 48% Protein					
rom: Hamilton, ON		242.29	243.39	251.10	351.80
o: Montreal, QC	Track	266.62	267.72	275.43	376.13
Moncton, NB	Track	285.37	286.47	294.18	394.88
		288.59	289.69	297.40	398.10
Truro, NS	Track	337.22	338.32	346.03	446.73
Stephenville, NL	Track / Truck via Sydney	331.22	330.32	340.03	440.70

<sup>1.</sup> Prices include ONE month of storage and interest charges

Stephenville, NL

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

n/a = not available

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS Truro NS Halifax	St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS Truro NS	St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS Truro	St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro NS	St. Jean QC (2) St. Hyacinthe QC Quebec QC Truro	St. Jean QC (2) St. Hyacinthe QC Quebec QC	St. Jean QC (2) St. Hyacinthe QC Quebec	St. Jean QC (2) St. Hyacinthe QC	St. Jean QC (2)	St Jean OC (7)	90	OC NAME OF	Trois-Bivières	Montreal (E)		Carcilla	Cardinal	2	Port Colborne	ON	London	ON	Eastern	CN	Hamilton	ON (5)	Toronto	CN	Chatham	ON	Bay Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	igary	C (4) (/)	Vancouver	POINT	SELECTED	A. SELLING
January 31, 2005	February 7, 2005	January 31, 2005	February 7, 2005	January 31, 2005	February 7, 2005	January 31, 2005	reducty /, 2005	Echany 51, 2005	I cornary 1, 2005	Eehniary 7 2005	Immary 21 2005	January 31, 2005	February 7, 2005	January 31, 2005	rebruary /, 2005	Fab. 7 2005	January 31 2005	February 7, 2005	January 31, 2005		Г		1		+	I See	PERIOD	REFERENCE	A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS																
	In-Store	& Truck	Water		Irack		In-Store	5 25		FOR	III-Olore	2			TOB		000	FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	PRICE	ULK FEED
N/A	N/A	N/A	N/A	157.53	156.86	133.00	131.63	145.57	143.02	143.00	130.90	135.00	-	-															135.00	134.00			100.50	98.50	126.00	125.00	83.50	83.00	104.00	104.00	125.00	125.00	WHEAT	( <u>1</u>	INGRE
N/A	N/A	N/A	N/A			N/A	╀	α	+-	+		150.00	⊢	+															205.00	205.00			A/N	N/A	140.00	140.00	146.00	141.00	NA	N/A	N/A	N/A	OATS		DIENTS
4	_	N/A	N/A	9	161.49	-	╌	+-	┿	+	╁	+	-																140.00	138.00			107.45	106.20	110.00	107.50	93.00	93.00	108.00	108.00	127.00	127.00	BARLEY		SATSE
159.00	159.00	N/A	N/A		163.83	118.88	117.75	115.75	115.22	129.42	129.13	+	-				-				106.50	104.50					102.97	103.24			95.23	95.94			115.00	116.00	130.00	130.00	140.00	138.00	142.50	143.50	CORN		I FCTE
3	ω			FOB 2	2	N	2	N			-	FOB 2	Н			-	-	1	-	-						FOB			-			-	-											PRICE S	ם כ
325.60	324.25			289.48	286.63	249.76	243.65	248.62	247.57			256.39	252.40										243.72	242.29											246.50	245.00	252.00	250.50	263.50	262.50	264.50	260.00	MEAL	SOYBEAN	STL
				201.10	201.10							183.79	178.88										#N/A	#N/A											N/A	N/A	N/A	N/A			190.50	143.00	MEAL	CANOI A	
297.50	297.50											66.67	_			51.00	51.50	7																							115.00	115.00	FEEDS	MII .	
				245.55	245.55							190.00	190.00												190.00	190.00								100.00	290 00	290.00	170.00	160.00	155.00	145.00			MEAL	MEAT	
1 100 00	1 100 00											850.00	850.00												N/A	N/A								0.00	970 00	970.00	NA	NA	975.00	975.00	875.00	875.00	MEAL	TOT	
N/A	N/A			505.00	505.00							424.00	408.00													420.00								0.00	515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMA	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00	435 00					425 00																	1	MEAL	CHITEN	7
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	14.00	1100				1.00	114.00	114 00																	MEAL SEED	TENI CHUTEN CE	1
																																				- 0.00	115 33	113.67					PEAC	2005	1
												270.00	270.00											200.00	265.00	285 00																75. 75. 7	VI EVI EV		
			000.00	300.00	300 00							300.00	300.00											000.00	300.00	300 00								340.00	330.00	330.00	360.00	360.00	310.00	310.00	330 00	330 00	MENIHER	1	

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

(1) Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

## CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

February 7, 2005

Grain and Crop Year (a)	Area Seeded H	Harvested	Yield	Production	Imports (b)	Total Supply		Total omestic Use (d)	Carry-out Stocks	Average Price (e)
	000 ha	а	t/ha			thousar	nd metric tonne	S		\$/t
Dry Peas										
2001-2002	1,344	1,285	1.57	2,023	27	2,245	1,381	589	275	190
2002-2003	1,297	1,050	1.30	1,365	41	1,681	628	743	310	210
2003-2004	1,303	1,271	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	1,388	1,345	2.48	3,338	20	3,563	2,000	1,063	500	120-150
2005-2006f	1,390	1,355	2.12	2,875	20	3,395	2,000	1,145	250	120-150
Lentils	1,000	.,								
2001-2002	708	664	0.85	566	6	828	478	219	131	320
2002-2003	601	387	0.91	354	9	494	320	119	55	390
2003-2004	554	536	0.97	520	5	580	368	174	38	420
2003-2004 2004-2005f	778	750	1.28	961	5	1,004	570	304	130	305-335
2005-2006f	740	715	1.17	840	5	975	570	245	160	305-335
Dry Beans	7.10									
2001-2002	184	175	1.70	298	42	390	263	97	30	725
2002-2003	230	219	1.89	414	40	484	297	117	70	445
2002-2003	167	167	2.13	356	31	457	344	83	30	495
2003-2004 2004-2005f	163	126	1.75	220	35	285	205	70	10	655-685
2004-2003f 2005-2006f	188	185	1.84	340	30	380	285	75	20	525-555
	100	100								
Chickpeas	486	467	0.97	455	12	497	146	211	140	380
2001-2002	221	154	1.01	156	9	305	105	140	60	300
2002-2003	63	63	1.08	68	2	130	74	36	20	330
2003-2004	47	39	1.31	51	5	76	35	36	5	360-390
2004-2005f	54	50	1.20	60	5	70	35	30	5	385-415
2005-2006f	04	50	1.4.0							
Mustard Seed	166	158	0.66	105	3	213	171	n/a	33	685
2001-2002	289	255	0.60	154	9	196	114	22	60	595
2002-2003	340	328	0.69	226	2	288	121	75	92	390
2003-2004		304	1.00	305	2	399	150	84	165	295-325
2004-2005f	317	230	0.80	185	2	352	160	77	115	320-350
2005-2006f	237	230	0.00	100	_					
Canary Seed	170	163	0.70	114	0	184	134	20	30	660
2001-2002		227	0.78	176	0	206	164	22	20	575
2002-2003	287	243	0.73	226	0	246	170	n/a	67	345
2003-2004	251	318	0.94	300	0	367	180	47	140	225-255
2004-2005f	356	260	0.94	245	0	385	185	50	150	225-255
2005-2006f	267	200	0.54	2-10						
Sunflower Seed	70	67	1.55	104	29	179	92	65	22	355
2001-2002	73	95	1.65		21	200	105	60	35	440
2002-2003	100		1.30		16	201	96	80	25	405
2003-2004	119	115	0.92		25	104	40	59	5	480-510
2004-2005f	87	59 95	1.47		15	160	80	70	10	410-440
2005-2006f	100	95	1.47	140						
Buckwheat	40	4.4	1.14	16	1	17	6	8	3	325
2001-2002	16	14			1	16	6	7	3	340
2002-2003	12	12	1.00		1	14	5	7	2	355
2003-2004	9	9	1.11		1	8	2	6	0	340-370
2004-2005f	9	7	0.71		1	10	4	6	0	340-370
2005-2006f	9	9	1.00	9		10				
Total Pulse And	Special Crops	(c)	4.00	0.604	120	4,553	2,671	1,218	664	
2001-2002	3,131	2,993	1.23		130	3,582	1,739	1,230	613	
2002-2003	3,025	2,399	1.16		81	4,374	2,495	1,400	479	
2003-2004	2,797	2,732	1.35		93	5,806	3,182	1,669	955	
2004-2005f	3,136	2,948	1.78		78	5,727	3,319	1,698	710	
2005-2006f	2,976	2,899	1.62	4,694	70	0,121	0,010	.,		

<sup>(</sup>a) August-July crop year.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chick peas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, February 7, 2005

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

**February 7, 2005** 

For 2005-06, total area seeded to pulse and special crops in Canada is forecast to decrease by 5%, from 2004-05, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for lentils, mustard seed and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-05. It is assumed that precipitation will be normal for the winter, spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 10%, from 2004-05, to 4.69 million tonnes (Mt). Total supply is expected to decrease marginally to 5.73 Mt as higher carry-in stocks offset most of the decrease in production. Exports and domestic use are forecast to increase due to stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, lentils, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially India, Mexico, United States, European Union, Turkey and Australia.

#### DRY PEAS

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase sharply. The average price is forecast to decrease, compared to 2003-04, as carry-out stocks increase, with a stocks-to-use ratio (s/u) of 16%.

For 2005-06, the area seeded is forecast to be similar to 2004-05. Production and supply are forecast to decrease due to lower trend yields. World supply is expected to increase marginally to 12.65 Mt because of higher carry-in stocks, but this is expected to be offset by increased use. Canadian exports are expected to remain stable, but domestic use is forecast to increase due to stronger demand in the feed sector. Carry-out stocks are forecast to decrease, with a s/u of 8%. The average price, over all types, grades and markets, is forecast to be the same as in 2004-05

### LENTILS

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase sharply. The average price is forecast to decrease, as carry-out stocks increase, with a s/u of 15%.

For 2005-06, the seeded area is forecast to decrease by 5%. Production and supply are forecast to decrease due to the lower seeded area and lower trend yields. World supply is forecast to increase slightly to 4.0 Mt. Canadian exports are expected to remain stable and carry-out stocks are forecast to increase, with a s/u of 20%. The average price, over all types and grades, is forecast to be the same as in 2004-05, as pressure from higher world supply is offset by higher average quality.

#### **DRY BEANS**

For 2004-05, production and supply decreased significantly in Canada and the US. Canadian exports are forecast to decrease because of lower supply, as carry-out stocks decrease to a low level.

For 2005-06, area seeded is forecast to increase by 15%. Production and supply are expected to increase, due to higher area, lower abandonment and higher trend yields. In the US, production is expected to increase by 37% to 1.065 Mt, while supply increases by only 8% to 1.135 Mt due to lower carry-in stocks. Canadian exports are

forecast to increase due to the higher supply. Carry-out stocks are expected to increase, with a s/u of 6%. The average price, over all classes and grades, is forecast to decrease due to the higher supply.

#### CHICKPEAS

For 2004-05, due to lower production and supply, exports are forecast to decrease. The average price is forecast to increase, as carry-out stocks decrease to a low level.

For 2005-06, the area seeded is forecast to increase by 15%. Production is expected to increase, as higher area and lower abandonment more than offsets lower trend yields. Supply is forecast to decrease, due to lower carry-in stocks. World supply is expected to decrease marginally to 8.82 Mt. Canadian exports are forecast to remain stable, while carry-out stocks remain at a low level. The average price, over all types, grades and sizes, is forecast to increase due to higher average quality.

#### MUSTARD SEED

For 2004-05, due to higher production and supply, lower prices and stronger demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u of 70%, and the average price is forecast to decrease sharply. For 2005-06, area seeded is expected to decrease by 25%. Production and supply are forecast to decrease because of lower seeded area and lower trend yields. Exports are expected to rise and carry-out stocks are forecast to decrease, with a s/u ratio of 48%. The average price, over all types and grades, is expected to increase due to the lower supply.

#### **CANARY SEED**

For 2004-05, due to higher production and supply, lower prices and higher demand, exports are forecast to increase. Carry-out stocks are expected to increase, with a s/u ratio of 62%. The average price is forecast to decrease sharply due to the higher supply.

For 2005-06, area seeded is expected to decrease by 25%. Production is forecast to decrease due to lower area, but supply is expected to increase as higher carry-in stocks more than offset the fall in production. World supply is forecast to increase marginally to 415,000 t. Although

Canadian exports are expected to increase, due to higher demand, carry-out stocks are forecast to increase, with a s/u ratio of 64%. The average price is forecast to be the same as in 2004-05, in line with the relatively stable supply.

#### SUNFLOWER SEED

For 2004-05, due to sharply lower production and supply, exports and domestic use are expected to decrease, and carry-out stocks are forecast to decrease to a low level. The average price is forecast to increase due to the lower supply. For 2005-06, area seeded is expected to increase by 15%. Production and supply are forecast to increase due to higher area, lower abandonment and higher trend yields. US production is expected to increase significantly. World supply is expected to increase slightly to 26.7 Mt. Canadian exports and domestic use are forecast to increase because of the higher supply. Carryout stocks are expected to increase, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease because of the higher supply in US and Canada.

#### BUCKWHEAT

For 2004-05, due to lower production and supply, exports and carry-out stocks are expected to decrease. The average price is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply. For 2005-06, Canadian production and supply are forecast to increase, with a stable seed area, lower abandonment and higher trend yields. Exports are forecast to increase and carry-out stocks are expected to be very low. The average price is forecast to be the same as in 2004-05, as support from lower world supply is offset by higher Canadian supply.

#### **FURTHER INFORMATION:**

www.agr.gc.ca/mad-dam/

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### CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

**February 7, 2005** 

Crop Year Seeded Harvested t/ha    Durum   2003-2004   2,483   2,459   1.74   2.32   2.005-2006f   2,245   2,175   2.06	4,280 4,962 4,490 19,272 20,898 19,900 23,552 25,860	1 1 1 16 10 10 18	5,900 6,751 6,991 23,395 25,200 24,910	(c) thousa 3,427 3,200 3,400 12,300 12,600	Ind. Use nd metric ton 252 255 260 2,775	nes	estic Use (d) 0 684 3 1,051 1 891	1,788 2,500 2,700	Average Price (f) \$/t 224.21 197 * 195 f
Durum         2,483         2,459         1,74           2003-2004         2,483         2,459         1,74           2004-2005f         2,230         2,141         2,32           205-2006f         2,245         2,175         2,06           Wheat Except Durum           2003-2004         8,179         8,009         2,41           2004-2005f         8,170         7,722         2,71           2005-2006f         8,490         8,175         2,43           ALL WHEAT         2003-2004         10,662         10,467         2,25           2004-2005f         10,399         9,862         2,62           2005-2006f         10,735         10,350         2,36	4,280 4,962 4,490 19,272 20,898 19,900 23,552 25,860	1 1 1 16 10 10	5,900 6,751 6,991 23,395 25,200	3,427 3,200 3,400 12,300	252 255 260 2,775	220 586 411	) 684 6 1,051 1 891	2,500	224.21 197 *
2003-2004         2,483         2,459         1.74           2004-2005f         2,230         2,141         2.32           2005-2006f         2,245         2,175         2.06           Wheat Except Durum           2003-2004         8,179         8,009         2.41           2004-2005f         8,170         7,722         2.71           2005-2006f         8,490         8,175         2.43           ALL WHEAT         2003-2004         10,662         10,467         2.25           2004-2005f         10,399         9,862         2.62           2005-2006f         10,735         10,350         2.36	4,962 4,490 19,272 20,898 19,900 23,552 25,860	1 16 10 10	6,751 6,991 23,395 25,200	3,200 3,400 12,300	255 260 2,775	586 411	3 1,051 I 891	2,500	197 *
2004-2005f 2,230 2,141 2.32 2005-2006f 2,245 2,175 2.06 <b>Wheat Except Durum</b> 2003-2004 8,179 8,009 2.41 2004-2005f 8,170 7,722 2.71 2005-2006f 8,490 8,175 2.43 <b>ALL WHEAT</b> 2003-2004 10,662 10,467 2.25 2004-2005f 10,399 9,862 2.62 2005-2006f 10,735 10,350 2.36	4,962 4,490 19,272 20,898 19,900 23,552 25,860	1 16 10 10	6,751 6,991 23,395 25,200	3,200 3,400 12,300	255 260 2,775	586 411	3 1,051 I 891	2,500	197 *
2005-2006f         2,245         2,175         2.06           Wheat Except Durum           2003-2004         8,179         8,009         2.41           2004-2005f         8,170         7,722         2.71           2005-2006f         8,490         8,175         2.43           ALL WHEAT         2003-2004         10,662         10,467         2.25           2004-2005f         10,399         9,862         2,62           2005-2006f         10,735         10,350         2.36	4,490 19,272 20,898 19,900 23,552 25,860	1 16 10 10	6,991 23,395 25,200	3,400 12,300	260 2,775	411	891		
Wheat Except Durum           2003-2004         8,179         8,009         2.41           2004-2005f         8,170         7,722         2.71           2005-2006f         8,490         8,175         2.43           ALL WHEAT         2004-2005f         10,662         10,467         2.25           2004-2005f         10,399         9,862         2.62           2005-2006f         10,735         10,350         2.36	19,272 20,898 19,900 23,552 25,860	16 10 10	23,395 25,200	12,300	2,775			2,700	195 f
2003-2004     8,179     8,009     2.41       2004-2005f     8,170     7,722     2.71       2005-2006f     8,490     8,175     2.43       ALL WHEAT       2003-2004     10,662     10,467     2.25       2004-2005f     10,399     9,862     2.62       2005-2006f     10,735     10,350     2.36	20,898 19,900 23,552 25,860	10 10 18	25,200			3 223	0.004		
2004-2005f         8,170         7,722         2.71           2005-2006f         8,490         8,175         2.43           ALL WHEAT         2003-2004         10,662         10,467         2.25           2004-2005f         10,399         9,862         2.62           2005-2006f         10,735         10,350         2.36	20,898 19,900 23,552 25,860	10 10 18	25,200			3 222			
2005-2006f         8,490         8,175         2.43           ALL WHEAT         2003-2004         10,662         10,467         2.25           2004-2005f         10,399         9,862         2.62           2005-2006f         10,735         10,350         2.36	19,900 23,552 25,860	10 18		12,600				4,292	206.03
ALL WHEAT         2003-2004       10,662       10,467       2.25         2004-2005       10,399       9,862       2.62         2005-2006       10,735       10,350       2.36	23,552 25,860	18	24,910		2,770	3,990		5,000	187 *
2003-2004     10,662     10,467     2.25       2004-2005f     10,399     9,862     2.62       2005-2006f     10,735     10,350     2.36	25,860			13,300	2,800	3,490	7,110	4,500	170 f
2004-2005f 10,399 9,862 2.62 2005-2006f 10,735 10,350 2.36	25,860		20.205	45 707	2 027	2.44	7 400	6.000	
2005-2006f 10,735 10,350 2.36		44	29,295	15,727	3,027	3,442		6,080	
		11	31,952	15,800	3,025			7,500 7,200	
	24,390	11	31,901	16,700	3,060	3,90	1 8,001	7,200	
2003-2004 5.046 4.446 2.77	12,328	36	13.838	2,445	298	8,574	9,286	2.108	135.80
2003-2004 5,046 4,446 2.77 2004-2005f 4,678 4,050 3.26	13,186	50	15,344	1,850	300			3,700	100-120
2005-2006f 4,510 4,040 3.01	12,180	30	15,344	2,500	380			3,100	110-130
Corn 4,510 4,040 5.01	12,100	50	10,010	2,500	300	3,520	10,010	0,100	110-100
2003-2004 1,265 1,226 7.82	9,587	2,107	12,804	342	2,415	8,892	2 11,319	1,143	137.18
2004-2005f 1,185 1,072 8.24	8,836	2,100	12,078	150	2,650			1,000	90-110
2005-2006f 1,185 1,160 7.67	8,900	2,200	12,100	200	2,700			850	105-125
Oats	0,000	_,_00	,		_,,	0,00	,		
2003-2004 2,272 1,575 2.34	3,691	19	4,234	1,557	140	1,569	1,876	800	136.65
2004-2005f 1,995 1,315 2.80	3,683	20	4,504	1,500	150			1,100	120-140
2005-2006f 2,120 1,540 2.57	3,960	15	5,075	1,800	170			1,200	120-140
Rye			· ·	,					
2003-2004 246 147 2.22	327	0	357	171	47	70	135	50	104.44
2004-2005f 284 165 2.53	418	1	469	250	48	. 99	9 164	55	65-85
2005-2006f 230 200 2.15	430	1	486	250	48	10	1 166	70	70-90
Mixed Grains									
2003-2004 241 135 2.84	384	0	384	0	0			0	
2004-2005f 233 111 2.87	318	0	318	0	0			0	
2005-2006f 235 140 2.79	390	0	390	0	0	390	390	0	
TOTAL COARSE GRAINS									
2003-2004 9,070 7,529 3.50	26,317	2,161	31,617	4,516	2,900			4,101	
2004-2005f 8,374 6,713 3.94	26,441	2,171	32,713	3,750	3,148			5,855	
2005-2006f 8,280 7,080 3.65	25,860	2,246	33,961	4,750	3,298	20,050	3 23,991	5,220	
Canola		0.40	7 000	0.754	0.0001	444	0.540	040	207.04
2003-2004 4,736 4,689 1.44	6,771	243	7,908	3,754	3,390			612	387.04
2004-2005f 5,319 4,938 1.57	7,728	220	8,560	3,400	3,200			1,500	280-320 280-320
2005-2006f 5,015 4,890 1.41	6,900	225	8,625	3,400	3,100	630	3,775	1,450	200-320
Flaxseed	754	22	005	600	n/a	n/o	199	97	382.13
2003-2004 745 728 1.04	754 517	22 30	905 644	609 450	n/a n/a			50	500-600
2004-2005f 728 528 0.98	517	20	1,270	700	n/a			325	320-360
2005-2006f 1,000 974 1.23	1,200	20	1,270	700	11/8	11/8	245	323	320-300
Soybeans 2003-2004 1,051 1,047 2.17	2,268	587	3.000	913	1,500	31	9 1,947	140	395.04
	3,048	300	3,488	950	1,500			425	205-245
2004-2005f 1,229 1,178 2.59 2005-2006f 1,215 1,199 2.50	3,040	250	3,675	900	1,750			425	185-225
TOTAL OILSEEDS	3,000	200	5,075	300	1,700	40	2,000	120	. 55 220
2003-2004 6,531 6,464 1.52	9,794	852	11,813	5,276	n/a	n/:	a 5,688	849	
2004-2005f 7,277 6,643 1.70	11,293	550	12,692	4.800	n/a			1,975	
2005-2006f 7,277 6,643 1.70 2005-2006f 7,230 7,063 1.57	11,100	495	13,570	5,000	n/a			2,200	
TOTAL GRAINS AND OILSEEDS	1,1,00	700	10,070	0,000	11/6	11/1	0,07.0	2,200	
2003-2004 26,263 24,461 2.44	59,663	3,030	72,725	25,518	n/a	n/a	a 36,177	11,030	
2004-2005f 26,050 23,219 2.74	63,595	2,732	77,357	24,350	n/a			15,330	
2005-2006f 26,245 24,493 2.50	61,350	2,752	79,432	26,450	n/a			14,620	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

<sup>(</sup>b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total = F&I + FWD + Seed Use

<sup>(</sup>e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - January 2005

V Source for Food and Industrial Use is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - February 7, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## CANADA: GRAINS AND OILSEEDS OUTLOOK

February 7, 2005

For 2005-06, total production of grains and oilseeds in Canada is forecast by Agriculture and Agri-Food Canada (AAFC) to decline by 4%, to 61.3 million tonnes (Mt), due to lower trend yields, but remain above the 10-year average of 59.2 Mt. In western Canada, seeded area is expected to shift out of winter wheat, barley, canola and summerfallow into spring wheat, oats and flaxseed. In eastern Canada, a 5% decline in winter wheat area is forecast to be offset by an increase in areas of spring wheat and dry beans, with corn and soybean areas rising marginally. In western Canada, production is forecast to decrease to 46.2 Mt from 48.2 Mt in 2004-05, assuming normal growing conditions during 2005. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that abandonment rates and quality will be normal.

Average world prices for wheat and oilseeds are forecast to decrease from the expected 2004-05 average due to rising stock levels, especially in the major exporting countries. Coarse grain prices are forecast to increase slightly, due to lower US corn production and strong demand. In Canada, prices for all grains and oilseeds will continue to be pressured by the strong Canadian dollar. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export subsidy levels, the US winter wheat condition, ocean freight rates and the Canada/US exchange rate.

WHEAT (ex-durum)

For 2004-05, exports are forecast to increase marginally to 12.6 Mt. Domestic use is forecast to rise by 12%, due to increased feed use resulting from the low quality of the crop in western Canada. Carry-out stocks are forecast to increase by 17% to 5.0 Mt, with most expected to be of low quality.

For 2005-06, Canadian production is forecast to decline by 5% from 2004-05, to 19.9 Mt, with lower yields offsetting higher area. Domestic use is expected to decrease by 6%, with feed use falling by over 20% to a near-normal 3.3 Mt, assuming a return to normal crop quality. Exports are projected to increase to 13.3 Mt, assuming that supplies of top-quality CWRS wheat increase to more normal levels. The Canadian Wheat Board (CWB) 2005-06 pool returns for No.1 CWRS 11.5% protein are forecast by AAFC at \$170/t, in-store Vancouver/ St. Lawrence (I/S VC/SL), \$17/t below the CWB Jan. 2004-05 Pool Return Outlook (PRO). Returns for higher quality wheat are expected to decline by a greater amount, assuming a normal quality crop.

**DURUM** 

For 2004-05, exports are forecast to decline by 7%, to 3.2 Mt, due to increased production in the major importing countries. Carry-out stocks are projected to increase by 40%, to 2.5 Mt. For 2005-06, production is forecast to decline by 9%, assuming lower yields. Total supplies are forecast to rise by 4%, to 7.0 Mt, however, due to higher carryin stocks, vs the 10-year average of 6.3 Mt. Exports are projected to increase to 3.4 Mt, due to increased demand from North África and reduced EU production and exports. However, carry-out stocks are forecast to rise by a further 8%, to a near-record 2.7 Mt. Farm stocks are forecast to rise by 15%, to 1.5 Mt, as it is expected that it will be necessary for the CWB to continue to restrict durum deliveries due to limited export demand. CWB pool returns for No.1 CWAD 11.5% protein are forecast by AAFC at \$195/t, I/S VC/SL, down only slightly from 2004-05. The premium for No.1 CWAD 11.5% over No.1 CWRS 11.5% is projected to rise to \$25/t, from \$10/t in 2004-05.

BARLEY

For 2004-05, exports are forecast to decrease by 24% from 2003-04 to 1.85 Mt due mainly to lower selection rates for malting barley. Carry-out stocks are forecast to rise to the burdensome level of 3.7 Mt.

For 2005-06, production is forecast to decrease by 8% from 2004-05 to 12.2 Mt, higher carry-in stocks. Domestic use is forecast to increase by 5% due to higher feed demand. Exports are projected to increase significantly, to 2.5 Mt, assuming increased supplies of malting quality barley Carry-out stocks are expected to drop to 3.1 Mt. Off-Board feed barley prices are forecast at \$120/t, \$10/t higher than for 2004-05. CWB pool returns for feed barley are forecast by AAFC to increase slightly from 2004-05. CWB pool returns for Special School Textures for 2004-05. Special Select Two Row designated barley are forecast by AAFC at \$185/t, vs the Jan. PRO of \$178/t for 2004-05, due mainly to higher world coarse grain prices.

For 2004-05, exports are forecast to drop by carry-out stocks. 4% from 2003-04, to 1.5 Mt, as a result of decreased supplies of milling quality oats in Canada and the weakness in US import For 2004-05, demand. Carry-out stocks are projected to increase by 38%, to 1.1 Mt. For 2005-06, production is forecast to increase by 8%, as lower yields are more than offset by higher harvested area. Domestic use is forecast to increase to 2.1 Mt, due to higher feed and industrial demand. Exports are forecast to rise by 20%, due to improved crop quality, increased supplies, and stronger US demand. Carry-out stocks are expected to rise by 9%, to 1.2 Mt. Chicago prices are forecast at C\$130/t, the same as in 2004-05.

CORN

For 2004-05, imports are forecast at 2.1 Mt, marginally lower than 2003-04. Carry-out stocks are expected to decline to 1.0 Mt. For 2005-06, production is forecast to rise marginally to 8.9 Mt, as lower yields are more than offset by higher harvested area. Imports are forecast to rise by 5% to 2.2 Mt. Carry-out stocks are forecast to drop by 15% to 0.85 Mt. The average Chatham price is forecast to increase to \$115/t from \$100/t in 2004-05.

**CANOLA** 

For 2004-05, exports are forecast to drop by 9% to 3.4 Mt. Carry-out stocks are expected to rise to the burdensome level of 1.5 Mt. For 2005-06, production is forecast to fall by 11% to 6.9 Mt due to lower seeded area and yield,s but supplies are expected to rise. Domestic crush is forecast to fall by 3% to 3.1 Mt, due to low veg-oil prices. Exports due to lower yields and area. Total supplies, are projected to remain unchanged at 3.4 Mt however, are expected to rise slightly, due to on support from stable demand from Japan and Mexico. Carry-out stocks are forecast to decline to 1.45 Mt. The average cash price (I/S VC) is forecast to hold steady at \$300/t, due to low US soybean and soyoil prices.

> FLAXSEED (excluding solin) For 2004-05, exports are expected to decline sharply because of reduced supplies. Prices are expected to rise sharply. For 2005-06, production is forecast to double to 1.2 Mt, due to higher area seeded

and yields. Exports are forecast to return to a historically normal level due to strong EU demand. Carry-out stocks are expected to increase sharply to a 20-year high of 0.3 Mt. The Thunder Bay cash price is forecast to fall significantly to \$340/t, due to higher

For 2004-05, exports are expected to rise to a record 0.95 Mt, while domestic crush remains unchanged at 1.5 Mt. For 2005-06, production is expected to decrease marginally to 3.0 Mt, due to lower yields, but supplies are forecast to increase by 5% due to higher carry-in stocks. Food and industrial use is forecast to increase to 1.75 Mt, while exports decline slightly but remain near record levels. Carry-out stocks are forecast to remain historically high. The average Chatham price is forecast to decrease to \$205/t, due to lower US prices.

FURTHER INFORMATION:

Wheat .....Glenn Lennox...(204) 983-8465 E-mail.....lennoxg@agr.gc.ca Coarse Grains.....Joe Wang ..... 983-8461 E-mail .....wangjz@agr.gc.ca Oilseeds....... Chris Beckman......984-4929 E-mail.....beckmac@agr.gc.ca Fred Oleson, Chief ......983-0807 E-mail .....olesonf@agr.gc.ca www.agr.gc.ca/mad-dam/ L:\MAD\OUTLOOK\S&D\2005\Feb 05\Feb2005e.wpd

				BUDGET	D 2005.			
MANITOBA	1237		or end of the second		* Chief Shan be Con			Miles Lander
	Wheat	Barley					Sunflower	Dry Peas
	CWRS	Feed 4	Canola	Flaxseed	Soybeans	Oats	Confectionary	Green
Variable Costs 1/				\$/ha				
Seed (inc. treatment)	28	27	62	32	127	26	87	62
Fertilizer	83	83	99	72	32	76	99	43 69
Chemical	77	64	96	52	106	26 28	142 30	30
Fuel	28	28	28	28	30 24	26 25	27	26
Repairs	25 14	25 12	25 22	25 15	24	16	19	15
Crop Insurance Interest	8	7	10	7	10	6	12	8
Other	19	19	19	19	20	19	35	20
Total Variable Costs	281	265	361	249	371	222	451	272
Projected Returns 2/	2 CWRS*	1 CW	1 CAN	1 CW	2 CAN	3 CW	1 CAN	2 CAN
Projected Yield (t/ha)	2.65	3.40	1.70	1.38	1.85	3.00	1.50	2.55
Projected Price (\$/t)	125	80	260	320	220	110	465	170
Projected Revenue	331	272	442	440	407	330	698	434
Net Return (\$/ha)	51	7	81	191	36	108	246	162
SASKATCHEWAI		544.47.00.00.00.00.00.00.00.00.00.00.00.00.00	CANALANDA AND AND AND AND AND AND AND AND AND	deservation to the second state of	ALA BOUND CONTRACTOR C			or Park Committee (Co.)
SASKATCHETTAL	4. DIOWITS	Wheat	ivernorial sc	Barley		Mustard	Chic	k Peas
	CWRS	Durum	CPS	Feed 2/	Large Green	Yellow	Large Kabuli	Desi
Variable Costs 3/	***************************************			\$/ha				
Seed (inc. treatment)	17	21	14	14	58	42	178	49
Fertilizer	62	62	62	62		62		18
Chemicals	38	39	36	36		43		81
Fuel	29	29	29	29		31	32	32
Repairs	18	18	18	18		18		27
Crop Insurance	9	10	11	11	33	17		25 6
Interest	5	5	4	4		5		16
Other	20	20	18	18 192		17 234		254
Total Variable Costs	198	203	192					
Projected Returns 2/	1 CWRS*	1 CWAD*	1 CPS	1 CW		1 CAN		1 CW
Projected Yield (t/ha)	1.90	1.65	2.25	2.00		0.75		1.20 255
Projected Price (\$/t)	125	155	95	90		350 263		306
Projected Revenue	238	256	214	180				
Net Return (\$/ha)	40	52	22	-12	******************************	28	107	52
SASKATCHEWA	N: Black So	il Zone - con	ventional se	eded stubble		ALC: N		
	Wheat		rley Feed ⁴	Oats	Canary Seed	Dry Peas Yellow		Canola
3/	CWRS	Malting	reeu	\$/ha	Jeeu	10100	Taxsccu	Carlon
Variable Costs 3/	40		16		16	44	. 22	68
Seed (inc. treatment)	19 76	16 76	76	76		15		82
Fertilizer	76 51	46	46	25		68		57
Chemicals	29	29	29	29		32		3
Fuel	23	23	23	23		33		23
Repairs Crop Insurance	11	11	11	13		17	16	18
Interest	6	5	5	5		6	6	-
Other	28	23	23	23	25	21	23	23
Total Variable Costs	243	230	230	215	245	236	252	308
Projected Returns 2/	2 CWRS*	SS2R	1 CW	3 CW	1	2 CAN	2 CW	1 CV
Projected Returns Projected Yield (t/ha)	2.50	2.65	2.80	2.40		2.05		1.20
Projected Frice (\$/t)	120	130	90	95		150		26
Projected Revenue	300	345	252	228		308		32
	57	115	22	13	3 -17	71	120	1
Net Return (\$/ha)		113	2.2	10	-11	•	.20	
Totals may not add due to rou  Manitoba Agriculture, Food  Saskatchewan Agriculture, I	l and Rural Initia Food and Rural I	tives variable cost Revitalization, De otein	s, Jan. 2005 cember 2004	<sup>2</sup> AAFC fo <sup>4</sup> Off-Boar	orecast, February 2 d	005		

	CAN				005-200	5	
AL DEDTA D			ROP BUD	GETS	184 may 1 4 3 4 5 2 2 1	76 - 15 A 15	266355-16-18
ALBERTA: Brown		Stubble Wheat	Darden.		Establish Sale	Benediction of	
	CWRS		Barley Feed 4	Canola	Lentils Large Green	Chickpeas Large Kabuli	Mustare Yellov
Variable Costs 1/		20.0	\$/ha		Large Green	Large Nabuli	reliov
Seed (inc. treatment)	23	26		31	64	167	
Fertilizer	62		62	43	15	15	26 69
Chemicals	60		30	56	49	75	62
Fuel	17		17	17	17	17	17
Repairs	16	16	16	16	19	19	16
Crop Insurance	20	22	22	32	20	25	30
Interest	2	_	2	2	2	2	2
Other	26	26	27	24	24	24	24
Total Variable Costs	226	231	196	221	210	343	246
Projected Returns 2/	1 CWRS*	1 CWAD*	1 CW	1 CAN	1 CAN	1 CW	1 CAN
Projected Yield (t/ha)	1.80	1.75	2.00	1.10	0.95	1.05	0.75
Projected Price (\$/t)	135	155	95	265	360	560	350
Projected Revenue	243	271	190	292	342	588	263
Net Return (\$/ha)	17	40	- 6	70	132	245	17
ALBERTA: Black S	ioil Zone - st	ubble	Table 1				
	٧	Vheat	Barley		Dr	y Peas	Canola
	CWRS	CPS	Feed 4/	Oats	Green	Feed	Gariola
Variable Costs 1/			\$/ha				
Seed (inc. treatment)	32	39	26	26	77	77	46
Fertilizer	107	107	107	107	30	30	132
Chemicals	58	58	51	19	63	63	76
Fuel	25	25	25	25	25	25	25
Repairs	32	32	32	32	35	35	32
Crop Insurance	25	25	22	23	25	25	27
Interest	5	5	5	5	5	5	6
Other	41	43	45	42	41	41	26
Total Variable Costs	326	335	313	280	301	301	372
Projected Returns 2/	2 CWRS*	1 CPS	1 CW	3 CW			
Projected Yield (t/ha)	2.60	3.30	3.40	2.50	<b>2 CAN</b> 2.30	Feed	1 CAN
Projected Price(\$/t)	130	105	95	2.30 95	2.30 170	2.30 120	1.50
Projected Revenue	338	347	323	238	391	276	265 398
Net Return (\$/ha)	12	12	10	-42	90	-25	26
Ontario: - convention					30	- 23	20
OTTOMIO CONVENIED		/heat	Barley	Com		Dry Beans	Canola
	SRW	HRW	Feed	Grain	Soybeans	White Pea	winter
Variable Costs 3/			\$/ha				
Seed (inc. treatment)	91	122	81	150	93	141	85
Fertilizer	147	189	143	179	55	78	229
Chemicals	38	38	98	108	101	165	77
Fuel	23	23	23	34	23	36	17
Repairs	39	39	39	41	42	45	32
Crop Insurance	20	20	10	41	39	45	25
nterest	18	21	14	21	11	15	13
Other(includes drying)  Fotal Variable Costs	38 <b>413</b>	38 <b>489</b>	22	171	41	22	26
otal variable Costs	413	469	430	745	405	546	505
Projected Returns 2/	1 CERW	1 CERW*	Feed	2 CE	2 CAN	1 CAN	1 CAN
Projected Yield (t/ha)	5.00	4.75	3.50	8.00	2.50	1.85	2.10
Projected Price(\$/t)	130	150	110	110	225	550	265
Projected Revenue	650	713	385	880	563	1,018	557
Net Return (\$/ha)	237	223	- 45	135	158	471	52
Fotals may not add due to round					100	7/1	32

Totals may not add due to rounding

<sup>&</sup>lt;sup>17</sup> 2004 Alberta Agriculture, Food and Rural Development variable costs, adjusted by the projected Farm Input Price Index (FIPI)

<sup>&</sup>lt;sup>2</sup> AAFC forecast, February 2005 <sup>3</sup> AAFC forecast based on 2004 Ontario Ministry of Agriculture, Food and Rural Affair costs <sup>4</sup> Off-Board \* CWRS: 13.5% protein/CWAD: 13.0% protein/CERW 11.5% protein



# Bi-weekly Bulletin

February 11, 2005 Volume 18 Number 3



## CANADA: AREA SEEDED FOR 2005-2006

A farmer's decisions on which crops to seed are heavily influenced by expected net returns, as well as current prices, spring soil moisture conditions, expected delivery opportunities, cash flow needs, crop rotation requirements, potential disease and pest problems and on-farm stocks. In 2005-2006, prices for wheat and oilseeds (except canola) are forecast to decline from 2004-2005 due to rising world stock levels. Feed grain prices are projected to strengthen slightly, mainly due to reduced US corn production. Based on these factors, Market Analysis Division (MAD) has projected crop areas for 2005. In western Canada, the areas seeded to winter wheat, barley, canola, lentils, mustard seed and canary seed are expected to decrease, while the areas of spring wheat, oats, flaxseed, dry beans, chickpeas and sunflower seed are forecast to increase. In eastern Canada, higher spring wheat and dry bean areas are expected to offset the smaller area of winter wheat, with only marginal changes expected for corn and soybeans. This issue of the Bi-weekly Bulletin examines the net returns and area seeded for grains, oilseeds, pulses and special crops in Canada.

#### Background

Expected returns are an important factor affecting cropping decisions. Returns, net of variable or operating costs, affect short-term cropping decisions, while returns, net of total costs (fixed and variable), influence long-term decisions, such as rotation patterns and entry into, or exit from, the industry. Variable costs change with the type of crop grown, while fixed costs vary little with the type of crop. Therefore, fixed costs such as land rental, property taxes, hired labour and machinery depreciation, as well as the value of a farmer's own labour, are not included in MAD's analysis of seeding intentions.

While expected net returns are a valuable indicator of area shifts between land use options, it is not the only factor to consider. Delivery opportunities can be a major factor, with a farmer requiring immediate cash flow perhaps choosing to grow feed barley rather than wheat, despite less attractive expected net returns, as the Canadian Wheat Board regulates the delivery of milling wheat, and may not accept delivery of the entire year's production. Crop rotations must also be considered, as certain crops cannot be grown consecutively on the same fields due to disease pressure, so that the area of an otherwise attractive crop may be restricted. Large stock levels can also discourage production of additional grain.

As each province's agriculture department uses a different methodology, the crop budgets used here are not comparable across provinces, but only between crops within a province. Saskatchewan Agriculture, Food and Rural Revitalization provides crop budgets for crops seeded to fallow and stubble land for each soil zone. Alberta Agriculture, Food and Rural Development provides budgets for crops seeded to fallow and stubble in the brown and dark brown soil zones, with only stubble-seeded budgets for crops in the black and grey soil zones. Manitoba Agriculture, Food and Rural Initiatives provides only average crop budgets, as the majority of Manitoba crops are grown on stubble and most of Manitoba's agricultural area is in the black soil zone. The Ontario Ministry of Agriculture and Food provides average crop budgets for various tillage systems.

Productivity in western Canada is correlated with soil type. For example. the brown soil zone in the semi-arid region of the Prairies is more subject to drought than the dark brown soil zone. resulting in wider variations in crop vields. The black soil zone, located in a higher moisture region, has higher average yields and is rarely subject to drought. The grey soil zone, extending into the northern regions of the Prairies. is characterized by higher moisture levels, cooler temperatures, and a shorter growing season. Climatic conditions also influence the susceptibility of crops to disease and pest infestations requiring different combinations and levels of herbicides and pesticides.

#### PRICE FORECASTS

The price forecasts used by MAD in this analysis assume normal growing conditions in Canada and other major growing regions of the world in 2005-2006. Actual prices could differ considerably as a result of unusual weather in Canada or major importing or exporting countries, as well as other changes in market factors.

The prices shown for each crop in each region represent the forecast average price in that region for the expected grade of each crop. For spring wheat, it is assumed that farmers in the black soil zones would expect to achieve a No.2 CWRS grade, with 13.5% protein, while a No.1 CWRS grade would be expected in the drier brown soil zones. Durum producers in the brown soil zone might expect to produce a No.1 CWAD with 13% protein. For barley, potential returns are given for malting barley as well as for feed barley, and farmers hoping to have their barley selected for malting would have to weigh the possibility that their crop may not meet malting specifications and have to be sold for feed. For dry peas, prices for food grade green and yellow

peas are given, but, as with barley, not all peas will be sold for human food, and farmers should also take into account the significantly lower net returns for feed peas.

Price levels at seeding time, or prices received the previous year, can also impact on seeding decisions, as projected prices are often not accurate, and many farmers will therefore make decisions based on their own expectations or past experience. In the spring of 2005, this factor may be most significant for crops such as flaxseed, sunflower seed and dry beans, where prices in 2004-2005 have been relatively high due to production problems. CWRS wheat area may also be supported, as top quality CWRS

prices are relatively good in 2004-2005, and few farmers expect to produce feed quality wheat. Conversely, sharp declines in prices for feed barley and canola in 2004-2005 may negatively impact on farmers' outlook for these crops.

**YIELD FORECASTS** 

Average provincial yields have been forecast by MAD, using trend analysis. Adjustments for soil zone are based on historical data from Statistics Canada. Adjustments to a 'stubble' basis are based on provincial data. Actual yields can vary greatly due to factors such as weather, disease, pests or a farmer's input use.

For 2005-2006, MAD assumes that yields will be near trend for all crops. Despite below normal precipitation in parts of the southern Prairies since last fall, moisture reserves were replenished by above-normal rainfall in the summer of 2004, and normal precipitation levels are assumed during the 2005 growing season.

Environment Canada's spring forecast calls for below normal precipitation in Alberta, the Peace River District of British Columbia and north-western Saskatchewan. above normal in eastern Manitoba and normal precipitation in the remainder of the Prairie agricultural region. For the summer growing

season, precipitation is expected to be normal except for north-western Alberta and BC Peace, which remains dry. Spring temperatures are forecast to be near-normal across the entire Prairie agricultural area, with temperatures during the summer rising to above normal for BC, Alberta and Saskatchewan, and Manitoba experiencing normal summer temperatures. If this forecast is correct, trend yields should be achievable in most regions except north-western Alberta and the BC Peace River District.

In Ontario and Quebec, Environment Canada forecasts that conditions will be dry in the spring, but rising to wetter than normal for the summer. Summer temperatures, however, are expected to be cooler than normal. A dry spring may reduce winter wheat yields, while a cool summer may slow corn and soybean development, despite expected adequate moisture.

#### **EXPENSES**

As projected 2005 costs are not yet available for Alberta, MAD has used the 2004 provincial cost estimates. adjusted by the Farm Input Price Index projected by Agriculture and Agri-food Canada.

#### Fertilizer

Fertilizer costs are a significant factor in seeding decisions. Natural gas is the primary raw material required for the production of ammonia, which is the foundation for virtually all forms of nitrogen fertilizer. The average North American ammonia factory requires about 33.5 million British thermal units (MBtu) to produce one tonne of ammonia. Natural gas costs are currently about US\$6.10/MBtu compared with about US\$5.80/MBtu a year ago and US\$7.00/MBtu in 2003. With natural gas priced at about US\$6.10/MBtu, 1 tonne of nitrogen fertilizer will cost about US\$230 to produce {33.5 MBtu x \$6.10 + \$25 (fixed cost)) (Cdn\$290 at the current exchange rate) compared to about US\$220 (Cdn\$280) in 2004 and US\$260 (Cdn\$400) in 2003. Tight North American supplies are expected to keep natural gas prices relatively

CANAD	A: AREA	SEEDED	)
	2004	2005f	Change
		kha	%
Winter Wheat	642	483	-24.8%
Spring Wheat	7,527	8,007	6.4%
Durum Wheat	2,230	2,244	0.6%
All Wheat	10,399	10,734	3.2%
Oats	1,995	2,122	6.4%
Barley	4,678	4,513	-3.5%
Rye (all)	284	230	-19.2%
Mixed Grains	233	233	0.4%
Corn	1,185	1,183	-0.1%
Coarse Grains	8,374	8,281	-1.1%
Flaxseed	728	1,000	37.3%
Canola	5,319	5,016	-5.7%
Soybeans	1,229	1,213	-1.3%
Oilseeds	7,277	7,229	-0.7%
Dry Peas	1.388	1.388	0.0%
White Pea Beans	65	79	21.9%
Coloured Beans	98	109	11.0%
Lentils	778	739	-5.0%
Mustard Seed	317	237	-25.2%
Sunflower Seed	87	100	14.9%
Canary Seed	356	267	-25.0%
Chickpeas	47	54	15.9%
Buckwheat	9	<u>9</u>	-1.1%
Pulse and Special Crops	3,145	2,982	-5.2%
		3,502	
The sum of individu	ial commo	dities may	not equal

of individual commodities may not equal totals due to rounding.

f: forecast, AAFC, February 2005 Source: Statistics Canada

high, especially if the winter is colder than normal.

Phosphorus prices are also expected to be higher than for 2004. Higher world fertilizer prices will be partly offset by the stronger dollar, with average Canadian fertilizer prices projected to be about 5% higher in 2005 than in 2004.

#### Farm Fuel

Strong global demand, instability in Iraq's, smaller US reserves, and the success of the Organization of the Petroleum Exporting Countries in controlling supply, have driven oil prices to over US\$45/barrel (Cdn\$56), compared to under US\$40/barrel (Cdn\$50) a year ago. The stronger Canadian dollar will offset part of the increase in world prices, but Canadian farm fuel prices are expected to be more than 10% higher than in 2004.

#### Herbicides and Pesticides

Herbicide use varies greatly depending on the crop seeded and by the growing conditions. For the majority of crops, use is expected to be similar to 2004, with prices 2% to 3% higher.

Between 2000 and 2003, grasshoppers were a serious pest in many parts of Saskatchewan and Alberta due to dry conditions. However, cool wet conditions in 2004 reduced grasshopper numbers, and grasshoppers are not expected to be a serious problem in 2005. Therefore, pesticide use for grasshopper control in 2005 may be lower than in the early years of the decade.

#### Seed

The cost of seed is expected to increase marginally in 2005 for canola and flaxseed. Seed costs for wheat, barley, oats and dry peas, however, are projected to decrease slightly. The seed costs used in this analysis are generally an average of commercial and bin-run seed.

### **Crop Insurance**

Crop insurance costs in 2005 are expected to be relatively unchanged from 2004, despite a significant increase in crop claims, particularly in Saskatchewan and Manitoba.

However, rates will vary depending on the province and crop seeded.

#### **CROP BUDGETS**

Comparing budgets across the provinces, custom work costs for western Canada have been included in "other" costs, which also includes overhead expenses such as utilities. For Ontario, custom work costs have been added to chemical and fertilizer costs. In Ontario, "other" costs include marketing fees and drying. The cost of management and/or owner/operator labour has not been included in the budgets.

In Manitoba, the highest projected net returns are for flaxseed and confectionery sunflower seed, followed by green peas, soybeans, oats and canola. Flaxseed returns are supported by tight supplies arising from the cool 2004 growing season and August frost across much of the flaxseed growing region of Saskatchewan and Manitoba, Net returns are forecast to be the lowest for Canada Western Red Spring (CWRS) wheat and feed barley due to lower expected prices in 2005-2006. If sold for feed, green pea returns would be reduced to \$34/ha, lower than for all other crops except barley.

In the Saskatchewan brown soil zone, the highest net returns are for large green lentils, chickpeas, and durum wheat. Yellow mustard seed, CWRS wheat, and feed barley are expected to provide the lowest net returns per hectare. In the black soil zone, flaxseed is expected to provide the highest net return, followed by malting barley (Special Select 2 Row {SS2R}), yellow peas and CWRS wheat. The lowest potential net returns are for canary seed, oats, canola, feed barley and feed peas.

In the Alberta brown soil zone, the potential net returns for large kabuli chickpeas, large green lentils and canola are the highest, with the lowest potential net returns for feed barley and CWRS wheat. In the black soil zone, green peas and Argentine canola have the highest potential returns, followed by Canada Prairie Spring (CPS) wheat, CWRS wheat and feed barley. Oats

and feed peas are expected to have the lowest net returns.

In Ontario, white pea beans are expected to have the highest net return due to strong prices, followed by soft red and hard red winter wheat, soybeans and grain corn. Returns for feed barley are expected to be very low; however most of this crop is used on farm for feeding so that market price is less of a factor in planting decisions. For both wheat and barley, additional revenue may be earned through the sale of straw.

#### AREA SHIFTS

In western Canada, area seeded to spring wheat, flaxseed, oats, dry beans, sunflower seed and chickpeas is expected to increase in 2005. The areas of winter wheat, barley, rye, corn, canola, soybeans, lentils, mustard seed, and canary seed are expected to decline, with durum and dry pea areas relatively unchanged from 2004. In eastern Canada, a decline in winter wheat area is expected to be offset by slightly higher areas of spring wheat, corn, soybeans, and a significant increase in dry bean area.

In western Canada, spring wheat area is forecast to increase by 6% to 7.9 million hectares (Mha) in 2005, despite lower potential net returns than for several alternative crops. This is due to a number of factors, included sharply lower winter wheat area because of the late 2004 harvest, relatively stronger wheat returns in 2004-2005 compared to canola, better delivery opportunities than for durum wheat and crop rotation considerations. Area seeded to durum is expected to be relatively unchanged from 2004, despite the higher returns when compared with spring wheat, due to rising stocks and restricted deliveries in 2004-2005.

Area seeded to barley in western Canada is forecast to decrease by 4% in 2005, to 4.2 Mha, due to extremely low prices for feed barley in 2004-05. The expected decline in area is moderated by good expected returns for malting barley and barley's role as a good cash crop and as a major feed ingredient on western farms. However, the area seeded to barley in 2005 is

forecast to be below the 10-year average of 4.5 Mha.

Area seeded to oats in western Canada is projected to increase by 7% to 2.0 Mha due to attractive potential net returns for milling quality oats, and relatively stronger prices in 2004-2005 than for the major alternative crops; barley and canola.

Area seeded to canola in western Canada is projected to decrease by 6% to 5.0 Mha due to lower net returns relative to alternative crops, the large decline in prices in 2004-2005, the greater production risk compared to wheat and rising stock levels. Canola prices are forecast to remain near the depressed 2004-2005 level, due to weak US soybean prices and the strong Canadian dollar.

Flaxseed area is forecast to increase by almost 40% to 1.0 Mha in 2005 due to extremely high prices in 2004-2005 and relatively good projected net returns for 2005-2006. Prices, however, are expected to be pressured by a stronger Canadian dollar and higher supplies.

#### **Pulse and Special Crops**

In western Canada, area seeded to pulse and special crops in 2005 is expected to decrease by 6% to 2.91 Mha due to one or more of the following factors: (1) lower expected net returns than for competing crops, (2) high carry-in stocks or (3) higher production risks compared to other crops. Area seeded to mustard seed and canary seed is forecast to decrease by about 25%. Mustard seed prices for all types are expected to increase slightly due to lower supply. Canary seed prices are expected to remain stable, in line with a stable world supply. Dry pea area is expected to be similar to 2004 at 1.39 Mha. Prices are expected to remain stable. The area seeded to lentils is expected to decrease by about 5% to 0.74 Mha. Supply is expected to decrease slightly. Prices for the top grades are forecast to decrease significantly, assuming a return to a normal quality crop from the lower than average quality crop in 2004.

Summerfallow area has been steadily declining since 1988, reaching a low of 3.61 Mha in 2003, because new technology, including improved herbicides and seeding systems, have allowed for continuous cropping. Also, the increased availability of alternative crops, some of which are nitrogenfixing, and the use of crop rotation, has decreased the producers' reliance on summerfallow. Summerfallow area rose marginally in 2004, mainly due to wet seeding conditions, but is forecast to decline in 2005 and reach a record low of 3.5 Mha. If moisture conditions are dry in the spring, farmers may be reluctant to seed crops on stubble, supporting summerfallow area, but due to above-normal precipitation in 2004, soil moisture conditions are adequate is most parts of western Canada. Expectations for higher input costs and lower commodity prices, conversely, may support summerfallow area as farmers may take marginal land out of production.

#### Ontario

Area seeded to winter wheat in the fall of 2004, estimated by Statistics Canada at 0.3 Mha, is down about 5% from 2003 due to lower prices and a late soybean harvest. Winter wheat is a rotational crop and a source of cash during the summer for many Ontario farmers, with seeded area largely dependent on fall seeding conditions. although potential net returns for both soft and hard red winter wheat compare very favourably with corn and soybeans in 2005. As with barley, additional revenue can be realized from wheat in Ontario through the sale of straw.

Area seeded to corn is expected to increase slightly to 0.70 Mha in 2005 due to lower area seeded to winter wheat. Production is forecast to increase only marginally due to lower yields. Average prices in 2005-2006 are expected to rise by \$10/t to about \$115/t (No.2 Canada Eastern cash instore, Chatham) due to expected higher US prices.

Area seeded to soybeans in Ontario is expected to increase marginally as a result of the decline in area seeded to winter wheat. Production is expected to decline by 7% as yields decline to

normal levels. Prices for soybeans are expected to decline by \$25/t to an average price of about \$205/t (in store Chatham), due to higher soybean production in the US and a strengthening of the Canadian/US exchange rate.

The area seeded to white pea beans in Ontario is expected to increase by about 40% in 2005, due to strong prices in 2004-2005. Area seeded to white pea beans is relatively small, due to higher production risk. Coloured bean area is expected to rise by about 10%. Higher Canadian and US supply, as a result of higher seeded area, lower abandonment and higher yields, are expected to pressure prices for nearly all classes of dry beans.

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NS (6)	Halifax	NS	Truro	NS	Truro	QC	Quebec	St. Hyacinthe QC	St. Jean QC (2)	QC	Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	Hamilton	ON (5)	Toronto	ON	Chatham	ON.	Ports	USA (3)	Lake Ports	ON (8)	inder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	gary	BC (4)(7)	Vancouver	POINT	A. SELLING
January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	January 4, 2005	January 10, 2005	PERIOD	SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS						
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	JLK FEED
N/A	N/A	N/A	N/A	156.19	156.19	130.83	131.00	150.57	134.99	133.50	134.00	133.00	133.00															132.00	132.00			101.00	102.00	128.50	126.50	83.50	83.50	104.00	104.00	122.00	122.00	WHEAT	INGRE
N/A	N/A	N/A	N/A			N/A		122.40	-			125.00	150.00															205.00	205.00			N/A	N/A	140.00	140.00	123.00	130.00	N/A	N/A	N/A	N/A	OATS	DIENTS
N/A	NA	N/A	N/A	166.48	166.48	164.63	165.42	147.91	140.45	149.90	147.00	150.00	149.00															150.00	150.00			109.95	110.50	111.00	110.00	93.50	91.00	110.00	112.00	125.00	125.00	BARLEY	S AT SI
#N/A	160.00	N/A	N/A	166.53	166.23	120.37	128.48	122.69	122.68	131.69	133.75	128.00	129.00							101.00	107.50					104.38	105.49			103.82	99.11			117.00	120.00	135.00	134.00	140.00	138.00	145.50	143.50	CORN	ELECT
				FOB								FOB													FOB																	BASIS	ED POINTS
306.70	315.00			280.86	279.81	251.11	251.72	251.19	263.42			252.70	258.57									242.29	251.10											245.00	244.00	266.50	265.50	258.00	262.00	262.00	267.50	MEAL	NTS
				203.63	203.63							176.13	177.88									#N/A	#N/A											N/A	N/A	N/A	N/A			162.50	158.00	MEAL	CANOLA
297.50	297.50											96.67	87.33			83.50	57.50																							112.00	115.00	FEEDS	<u></u>
				223.55	223.55							168.00	168.00											168.00	168.00									290.00	290.00	140.00	165.00	125.00	150.00			MEAL	MEAT
1,100.00	1,100.00											850.00	850.00											N/A	N/A									972.50	1012.50	N/A	N/A	975.00	975.00	837.50	850.00	MEAL	HSH
N/A	N/A			505.00	505.00							413.00	424.00											460.00	460.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	ANIMAI
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	Jan
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	FEED	January 10, 2005
				T																																115.33	115.33						2005 T FEED
												270.00	270.00											285.00	265.00																	ALFALFA	DEHY
				310.00	310.00							310.00	310.00											300.00	300.00									315.00	350.00	350.00	350.00	300.00	300.00	325.00	325.00	MEAL	FEATHER

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-0581 Fax: (204) 983-5524 Email: chartier@agr.gc.ca N/A = not available

US\$1.00=CAN\$1.2341, closing date January 7, 2005

(1) Wheat 3 CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3 CW Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn

### **B. CASH PRICES AND REPLACEMENT VALUES**

January 10, 2005

ATR		

ected Points	Price Basis		This week 10-Jan-05	Last week 29-Dec-04	Month ago 13-Dec-04	Year ago 12-Jan-04
nder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	100.00	161.00
(CBOT)		Oat	159.40	156.40	154.40	155.00
(Lethbridge)		Barley	113.00	112.00	112.50	129.00
	In-store	Wheat	126.61	124.61	123.61	184.61
F( ( )						N/A
						156.39
treal, QC (1)	In-store		131.03	129.03	128.03	189.03
		Oat	N/A	N/A	N/A	N/A
			145.31	144.31	144.81	161.31
cton, NB	Truck via Halifax	Wheat	153.25	151.25	150.25	211.25
		Oat	N/A	N/A	N/A	N/A
		Barley	169.50	168.50	169.00	185.50
o, NS	Truck via Halifax		147.22	145.22	144.22	205.22
			N/A	N/A	N/A	N/A
		Barley	167.00	166.00	166.50	183.00
ax, NS (1)	In-store	Wheat	138.28	136.28	135.28	196.28
		Oat	N/A	N/A	N/A	N/A
		Barley	153.30	152.30	152.80	169.30
henville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	198.63	259.63
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
ort, SK		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
ort, ON		Wheat	N/A	N/A	N/A	N/A
						N/A
	Track	Barley	N/A			N/A
eal, QC			N/A		N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
ton, NB		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
, NS		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
enville, NL		Wheat	N/A	N/A	N/A	N/A
		Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
ected Points	Price Basis		This week	Last week	Month ago	Year ago
			10-Jan-05	29-Dec-04	13-Dec-04	12-Jan-04
Lake Port	On Board Vessel		98.99	105.31	105.03	126.41
treal, QC (1)	In-store		118.03	124.35	124.07	145.45
cago (IL)	Track		104.82	104.82	103.10	128.91
treal, QC	Track		133.68	133.68	131.96	157.77
tham, ON	Track		105.49	106.74	106.33	139.25
treal, QC	Track		129.36	130.61	130.20	163.12
8% Protein						
			251 10	251 10 T	243.61	319.30
	Track					343.63
						362.38
						365.60
bonvillo MI	Track / Truck via Sydnov		297.40	246.03	289.91	305.00
	nder Bay(WCE) (2) (CBOT) (Lethbridge) port, ON (1)  streal, QC (1)  cton, NB  co, NS  ax, NS (1)  chenville, NL  cort, SK  cort, ON  ceal, QC  cort, ON  ceted Points  Lake Port treal, QC (1) cago (IL) treal, QC tham, ON treal, QC cton, NB  cort, QC cort, ON  ceted Points  ceted Poi	nder Bay(WCE) (2) (CBOT) (Lethbridge) port, ON (1) In-store  Itreal, QC (1) In-store  Itreal, QC (1) In-store  Itruck via Halifax  In-store  In-st	Index   Bay   Wheat   CBOT   CBOT	In-Store   Wheat   103.00   C(BCT)   Oat   159.40   Sarley   113.00   Sarley   140.39   Sarley   140.39   Sarley   140.39   Sarley   145.31   Sarley   145.32   Sarley   169.50   Sarley   169.50   Sarley   167.00   Sarley   167	Incident   Price Basis   Incident   Incide	Price Basis   10-Jan-05   29-Dec-04   13-Dec-04   13-Dec-04   13-Dec-04   13-Dec-04   13-Dec-04   13-Dec-04   13-Dec-04   15-Dec-04   15

<sup>1.</sup> Prices include ONE month of storage and interest charges

Stephenville, NL

n/a = not available

346.03

346.03

338.54

414.23

Track / Truck via Sydney

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

NS (6)	Halifax	NS	Truro	NS	Truro	QC	Quebec	St. Hyacinthe QC	St. Jean QC (2)		Trois-Rivières	QC (5)	Montreal	ON	Cardinal	ON	Port Colborne	ON	London	ON	Eastern	ON	Hamilton	ON (5)	Toronto	ON	Chatham	ON	Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4) (7)	Vancouver	POINT	SELECTED
January 17, 2005	January 24, 2005	PERIOD	REFERENCE																																								
	In-Store	& Truck	Water		Track		In-Store		FOB		In-Store				FOB		FOB		FOB		FOB		N/A		N/A		Track		in-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	PRICE
N/A	N/A	N/A	N/A	155.86	157.86	131.03	131.70	143.97	145.22	134.10	134.10	133.00	133.00																135.00			103.00	103.00	126.50	129.00	83.50	85.00	104.00	104.00	122.00	122.00	WHEAT	(1)
N/A	N/A	N/A	N/A			N/A	N/A	123.20	124.48			150.00	150.00																205.00			N/A	N/A	140.00	140.00	131.00	134.50	N/A	N/A	N/A	N/A	OATS	
N/A	N/A	N/A	N/A	166.48	161.49	161.90	160.81	145.23	145.70	144.60	142.70	146.00	144.00															150.00	140.00			108.80	107.85	110.00	111.00	93.00	92.00	112.00	112.00	125.00	125.00	BARLEY	
#N/A	161.05	Z A	N/A	165.48	164.03	118.35	118.31	116.78	115.75	130.01	129.91	124.00	124.00							107.50	101.75					102.21	102.13			93.34	94.23			116.00	115.00	133.00	130.00	138.00	140.00	140.00	142.00	CORN	
			7	FOB								FOB													FOB																	BASIS	
307.50	315.00			283.93	283.48	248.71	248.03	247.83	242.10			252.53	255.68									237.88	243.39											248.50	242.00	269.00	264.00	266.50	266.50	262.00	264.00	MEAL	OVBE AN
				203.63	201.10							172.33	172.73									#N/A	#N/A											N/A	N/A	N/A	N/A			151.00	151.00	MEAL	CANO
297.50	297.50											74.00	69.00			62.50	52.50																							117.00	115.00	FEEDS	
				223.55	229.05							168.00	179.00											168.00	179.00									290.00	290.00	180.00	180.00	165.00	165.00			MEAL	T
1,100.00	1 100 00											850.00	850.00											N/A	NA									1012.50	1007.50	N/A	N/A	975.00	975.00	850.00	850.00	MEAL	
N/A	N/A			505.00	505.00							424.00	424.00											440.00	420.00									515.00	515.00	535.00	535.00	535.00	535.00	500.00	500.00	FAT	
												425.00	425.00	425.00	425.00	425.00	425.00	425.00	425.00					425.00	425.00																	MEAL	
												114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00					114.00	114.00																	MEAL FEED	Con Con J = 1, = 000
																																				117.00	118.33					PEAS	1!
												270.00	270.00											265.00	265.00																7 1000 7 1000 7	AI FAI FA	
				310.00	310.00							310.00	310.00										0000	300.00	305 00								000.00	350.00	340.00	350.00	360.00	300.00	310.00	325.00		MEALHER	-

A. SELLING PRICE OF BULK FEED INGREDIENTS AT SELECTED POINTS

January 24, 2005

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

## **B. CASH PRICES AND REPLACEMENT VALUES**

January 24, 2005

			INS

	Selected Points	Price Basis		This week 24-Jan-05	Last week 10-Jan-05	Month ago 29-Dec-04	Year ago 26-Jan-0
rrom	: Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	103.00	101.00	160.00
	(CBOT)		Oat	170.00	159.40	156.40	158.25
T	(Lethbridge)		Barley	112.00	113.00	112.00	126.00
Го:	Bayport, ON (1)	In-store	Wheat	126.61	126.61	124.61	183.61
			Oat	N/A	N/A	N/A	N/A
	11 1 1 2 2		Barley	139.39	140.39	139.39	153.39
	Montreal, QC (1)	In-store	Wheat	131.03	131.03	129.03	188.03
			Oat	N/A	N/A	N/A	N/A
	Manadan ND		Barley	144.31	145.31	144.31	158.31
	Moncton, NB	Truck via Halifax	Wheat	153.25	153.25	151.25	210.25
			Oat	N/A	N/A	N/A	N/A
	Truro, NS		Barley	168.50	169.50	168.50	182.50
_	Truio, NS	Truck via Halifax	Wheat	147.22	147.22	145.22	204.22
			Oat	N/A	N/A	N/A	N/A
	Halifax, NS (1)		Barley	166.00	167.00	166.00	180.00
	Halifax, NS (1)	In-store	Wheat	138.28	138.28	136.28	195.28
			Oat	N/A	N/A	N/A	N/A
_	Stephenville, NL	Total (T. J. C.)	Barley	152.30	153.30	152.30	166.30
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	201.63	199.63	258.63
			Oat	N/A	N/A	N/A	N/A
	Melfort, SK		Barley	N/A	N/A	N/A	N/A
	Wellott, SK		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	D	Track	Barley	N/A	N/A	N/A	N/A
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	1 1 2 2	Track	Barley	N/A	N/A	N/A	N/A
	Montreal, QC		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	Manadan NID	Track	Barley	N/A	N/A	N/A	N/A
	Moncton, NB		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	F. NO.	Track	Barley	N/A	N/A	N/A	N/A
	Truro, NS		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
	24 1	Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A
	Stephenville, NL		Wheat	N/A	N/A	N/A	N/A
			Oat	N/A	N/A	N/A	N/A
			Barley	N/A	N/A	N/A	N/A
	Selected Points	Price Basis		This week	Last week	Month ago	Year ago
orn				24-Jan-05	10-Jan-05	29-Dec-04	26-Jan-04
	US Lake Port	On Board Vessel		94.23	98.99	105.31	144.09
	Montreal, QC (1)	In-store		113.27	118.03	124.35	163.13
	Chicago (IL)	Track		99.04	104.82	104.82	
	Montreal, QC	Track		127.90	133.68	133.63	143.06
	Chatham, ON	Track		102.13	105.49	106.74	171.92
:	Montreal, QC	Track		126.00	129.36	130.61	152.39
vme	al 48% Protein				720.00	130.01	176.26
	Hamilton, ON						
		Trook		243.39	251.10	251.10	358.30
	Moneton NP	Track		267.72	275.43	275.43	382.63

1.	Prices	include	ONE	month of	etorogo	and	intoront	ab
	1 11003	IIIOIdde	OIAL	month of	storage	and	interest	charges

Moncton, NB

Stephenville, NL

Truro, NS

n/a = not available

286.47

289.69

338.32

294.18

297.40

346.03

294.18

297.40

346.03

382.63

401.38

404.60

453.23

Track / Truck via Sydney

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

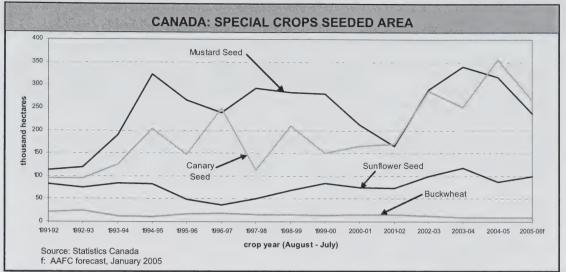
Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

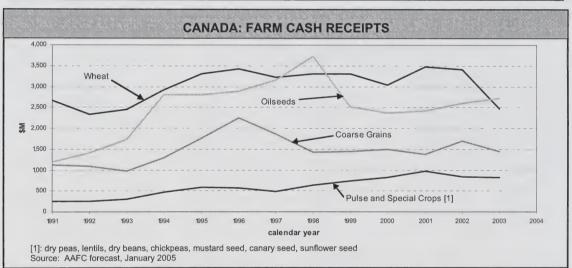
Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

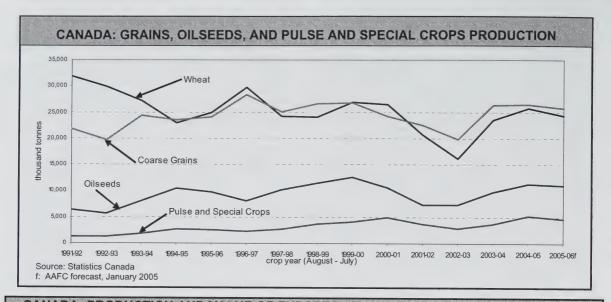




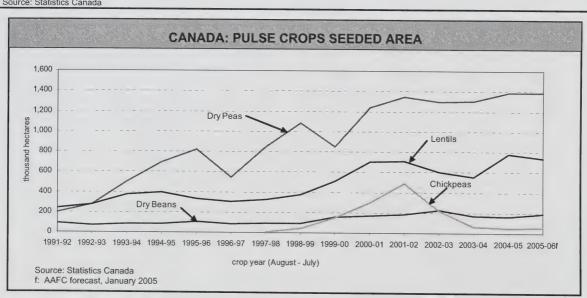
			Saskatchewan	Manitoba	Ontario	Quebec	Province
				percent			
Dry Peas	*	20	75	4	*	*	*
Lentils		1	99	*			
Dry Beans		12	2	50	31	5	*
Chickpeas		13	87				
Mustard Seed		17	82	1	*		
Canary Seed		1	96	3			
Sunflower Seed	*	2	18	79	*	*	*
Buckwheat	*	*	1	73	21	5	*

PRODUCTION AN	NORLD	SHARE OF
	Approximate Share o	
	Production	Exports
2004-05 crop year	perc	ent
Canary Seed	88	90
Mustard Seed	10	60
Dry Peas	27	60
Lentils	25	55
Dry Beans	1	8
Buckwheat	*	5
Chickpeas	*	4
Sunflower Seed	*	2
* less than 1%		
Source: AAFC forec	ast, January 20	005

CANADA: PULSE AND SPECIAL CROPS



	Dry Peas	Lentils	Dry Beans	Chickpeas	Mustard Seed	Canary Seed	Sunflower Seed	Buckwheat	Total	Value o
					thousa	and tonnes				M\$
1991-92	410	343	136		121	100	134	23	1,267	317
1992-93	505	349	73		133	124	65	11	1,260	346
1993-94	970	349	131		216	128	79	8	1,881	473
994-95	1,441	450	171		319	240	117	12	2,750	661
995-96	1,455	432	203	1	244	155	66	21	2,577	781
996-97	1,169	403	133	4	231	285	55	22	2,302	690
997-98	1,747	379	164	15	243	115	65	17	2,745	782
998-99	2,337	480	189	53	239	235	112	15	3,660	955
999-00	2,252	724	294	197	306	166	122	13	4,074	1,01
000-01	2,864	914	268	388	202	171	119	14	4,940	1,152
001-02	2,023	566	298	455	105	114	104	16	3,681	1,145
002-03	1,365	354	414	156	154	176	157	12	2,788	916
003-04	2,124	520	356	68	226	226	150	10	3,680	1,021
004-05	3,338	961	220	51	305	300	54	5	5,234	1,050
005-06f	2,875	840	340	60	185	245	140	9	4,694	1,100





# Bi-weekly Bulletin

January 28, 2005 Volume 18 Number 2



## CANADIAN PULSE AND SPECIAL CROPS INDUSTRY: SITUATION AND OUTLOOK

Canadian pulse and special crops production more than quadrupled since 1991-1992 as producers diversified into alternative crops to improve their income. The increased production resulted in an expansion of the pulse and special crops handling, marketing and processing industry. This generated increased employment and secondary benefits, especially for the rural areas of Canada, where most of the expansion took place. This issue of the Biweekly Bulletin examines the situation and outlook for the Canadian pulse and special crops industry.

#### PRODUCTION

### Types of Pulse and Special Crops Produced

Canadian pulse and special crop production is very diversified with more than twenty crops produced. The term pulse crops refers to dry peas, lentils, dry beans, chickpeas and fababeans. Special crops include mustard seed, canary seed, sunflower seed, buckwheat, caraway seed, coriander seed, borage seed, safflower seed, millet and hemp.

This article concentrates on the four largest pulse crops, dry peas, lentils, dry beans and chickpeas, and the four largest special crops, mustard seed, canary seed, sunflower seed and buckwheat, produced in Canada. Canadian pulse and special crop production is concentrated in Alberta, Saskatchewan, Manitoba and Ontario. Production of dry peas, lentils, chickpeas, mustard seed, and canary seed is concentrated in Saskatchewan, whereas production of sunflower seed and buckwheat is concentrated in Manitoba. Dry bean production is mostly located in Manitoba, Ontario and Alberta.

Within the major crop categories, there are several types produced, including the following: dry peas - yellow, green, small yellow, maple, marrowfat; lentils - large green, medium green, small green, red, dark green speckled, brown; dry beans - white pea, pinto, black, dark red kidney, light red

kidney, white kidney, cranberry, small red, Great Northern, pink, brown, azuki; chickpeas - large kabuli, small kabuli, desi; mustard seed - yellow, oriental, brown; sunflower seed - confectionery. oilseed; canary seed/Canario. Canario is a glabrous or hairless type of canary seed developed in Canada.

#### Growth in Pulse and Special Crops Seeded Area and Production

Canadian seeded area for the eight major pulse and special crops increased by 256% from 0.93 million hectares (Mha) in 1991-1992 to 3.31 Mha in 2004-2005. During this period, total pulse crops seeded area increased by 311% from 0.62 Mha to 2.54 Mha and total special crops seeded area increased by 146% from 0.31 Mha to 0.77 Mha.

Canadian production of the eight major pulse and special crops increased by 313% from 1.27 Mt (million tonnes) in 1991-1992 to 5.23 Mt in 2004-2005. Although production trended upwards, there were some years of lower production caused mainly by unfavourable weather. During the 1991-1992 to 2004-2005 period, wheat production decreased by 19%, coarse grains production increased by 21%, and oilseeds production increased by 79%. Pulse and special crops share of the total Canadian grains, oilseeds, and pulse and special crops production increased from 2% in 1991-1992 to 8% in 2004-2005. Dry peas accounted for most of the growth in production, increasing by 714% between 1991-1992 and 2004-2005, while lentil production increased by 180%.

### Agronomic Limitations and Benefits of Pulse and Special Crops Production

Production of the various crops is limited by climatic and soil conditions. Crops such as dry beans and chickpeas require longer frost free periods and more heat than crops such as dry peas and mustard seed. Crops such as dry beans need adequate moisture later in the summer than shorter season crops. Crops such as lentils and chickpeas do not tolerate excessive moisture. Therefore they are best suited to the brown and dark brown soil zones in Saskatchewan and Alberta. A further limitation for some crops is the limited availability of products for weed control.

Pulse and special crops fit well in rotations with other crops. Their production increase has proven to be valuable in crop rotations which help to control weeds, diseases and insects, and improve soil texture and fertility. Pulse crops, when properly inoculated, are able to fix a large portion of their nitrogen requirements. The nitrogen fixed by pulse crops, which is not removed with the harvesting of the seed, is also available for use by other crops the following year. Growing pulse crops in a rotation can result in yield increases for following crops. However, the nitrogen fixing ability of pulse crops varies, with fababeans and dry peas having the highest ability and dry beans the lowest.

#### MARKETING

At the world level, Canada is the largest producer of canary seed and dry peas and the



largest exporter of dry peas, lentils, mustard seed and canary seed.

#### Marketing Methods

In Canada, there are approximately 100 dealers buying pulse and special crops from producers, ranging from small family-owned businesses to large companies. Since many dealers have more than one location, the total number of plants receiving at least some pulse and special crops is in excess of 300.

There are no futures contracts available for pulse and special crops in Canada. Production contracts are available before seeding which normally guarantee a price for part of the production. Deferred delivery or forward pricing contracts are available for most pulse and special crops, under which a producer can lock-in a price for future delivery. The remainder is sold at spot prices at the time of delivery. There are also several voluntary marketing pools. A more recent innovation in the marketing of pulse and special crops has been trading on the Internet where bid and ask prices, delivery locations and time frames for delivery are posted. The buyer and seller then negotiate final conditions before the sale is completed.

#### Price Determination

An important factor in price determination to the producer is the cost of freight to domestic and export markets, since the price paid to the producer depends on the price received by the dealer, less freight and handling charges. Since the majority of Canadian pulse and special crops are exported, Canadian prices are dependent on the value of the Canadian dollar and world supply and demand. For feed peas, the price is also influenced by the prices of alternative sources of protein meal and feed grain. Regional supply and demand considerations also affect the price received by the producer.

#### Handling and Transportation

Pulse and special crops are delivered by the producer to the plant or the dealer sends a truck to load the seed at the farm. The plants are normally designed to handle one or more kinds of crops. In some cases, such as for feed peas, grain elevators also accept deliveries. Deliveries are made throughout the year based on spot prices or conditions set under production or deferred delivery contracts.

Transportation from the dealer's plant to the customer in the same region is generally by truck. Railways are used extensively for shipments to customers in North America and for shipments to ports for overseas customers. Feed peas, sunflower seed and some food peas, lentils, chickpeas, canary seed and mustard seed are shipped bulk in railcars, but the rest are mostly shipped in containers. The containers can be filled bulk or with seed packed in bags. The containers are trucked to the railway's closest container terminal. They are then transported by rail directly to the customer, if located in North America, or to container terminals located at ports, for overseas shipments. Containers can also be trucked to the appropriate port terminal for loading on ships. Some crops are shipped to ports in bags loaded in rail box cars or in trucks, bulk in hopper cars, or in intermodal domestic containers. They are then transloaded into oceangoing containers at ports.

Facilities have been developed at the port of Vancouver for the soft handling of bulk dry peas, lentils and chickpeas. Canadian pulse and special crops are normally shipped through Canadian ports along the west coast, Vancouver and Prince Rupert, Thunder Bay, Montreal and other ports along the St. Lawrence Seaway, and through the northern port of Churchill on Hudson Bay.

#### Domestic Use

The largest domestic use of pulse and special crops is for livestock feed. About 90% of the domestic use of dry peas is for livestock feed, mainly in the Prairie provinces and mainly for feeding hogs. In addition, some low quality lentils, chickpeas, fababeans and dry beans are also fed to livestock. Another significant use is for bird seed. Canary seed is the main crop used for this purpose, along with some sunflower seed, safflower seed, dry peas, buckwheat and millet. The food market consumes a small but significant portion of pulse crops, mustard seed, sunflower seed and buckwheat. An additional domestic use is as seed for planting.

#### **Exports**

Canada exports pulse and special crops throughout the world. About half of the dry pea exports are for livestock feed and half for food. Canary seed is exported for bird seed. The remainder of the pulse and special crops are exported for food. Dry peas are exported mainly to Europe (largely for livestock feed) and to Asia (principally for food), although North and South America are also important destinations. Lentils are exported mainly to Europe, the Middle East, northern Africa, and North and South America.

Dry beans are exported largely to Europe and North and South America. Most chickpeas are exported to the Indian sub-continent, with the balance going to Europe, the Middle East, northern Africa and North and South America. Exports of mustard seed are primarily to Europe, Asia, and the US. Canary seed exports are largely to Europe and North and South America, Sunflower seeds are exported mainly to the US, with the balance going mainly to Europe, the Middle East and central America. Buckwheat is exported primarily to Japan, the US, and Europe. There are also exports of products processed from special crops, such as bird seed mixtures and roasted sunflower seeds, and pulse and special crops seed for planting.

Canadian export earnings from the eight major pulse and special crops increased rapidly from \$0.3 billion in 1991-1992 to a peak of \$1.15 billion in 2000-2001 and 2002-2003. Since then, the value of exports has stabilized at about \$1 billion per year.

#### Canadian Grain Commission (CGC)

The CGC establishes quality standards for the following Canadian pulse and special crops: dry peas, lentils, dry beans, chickpeas, fababeans, mustard seed, sunflower seed, buckwheat and safflower seed. Additionally, the CGC grades and certifies export shipments. For canary seed, the CGC does not set grading standards, but analyses samples for dockage.

The CGC also issues licenses for grain companies, although not all pulse and special crops dealers are licensed by the CGC. Grain companies licensed by the CGC are required to provide security, in the form of a bond or letter of credit, to the CGC to cover their liabilities to producers in the case of financial failure. The CGC fixes the amount of security to be provided based on the liability of the grain company to eligible producers. Producers are not charged directly to cover these costs, but it is reasonable to assume that the cost is passed on by the grain companies to producers. Western Canadian producers selling pulse and special crops which are covered under the Canada Grain Act are eligible for compensation from the security, if the grain company runs into financial problems, up to the value of the

Pulse and special crops covered under the Canada Grain Act are: dry peas, lentils, dry

beans, chickpeas, fababeans, mustard seed, sunflower seed, buckwheat and safflower seed.

For further information on grain company licensing, or to access the Official Grain Grading Guide, please visit the CGC website: www.grainscanada.gc.ca

#### **PROCESSING**

The Canadian pulse and special crops processing industry is very diversified and located throughout most regions of Canada. Primary processing involves receiving, cleaning and quality sorting of seed. Secondary processing involves preparing seed for use by the consumer and normally secondary processing occurs in a different plant from primary processing.

The largest secondary processor is the livestock feed industry, which consumes an increasing volume of dry peas, as well as some lentils, chickpeas and fababeans, mainly in the Prairie provinces. One use of dry peas in livestock feed is a mixture of twothirds ground peas and one-third canola meal. Although canola meal is an excellent source of protein, it is low in digestible energy. Peas have high energy digestibility, and the amino acid profile of peas, which is high in lysine, complements the amino acid profile of canola meal, which is high in methionine and cystine. These amino acids are essential in diets for good growth. Another feed product is an extruded blend of ground dry peas and canola seed. In addition to the two ingredients complementing each other, the high oil content from the canola seed is a readily available source of energy.

The bird seed industry uses canary seed, as well as sunflower seed, safflower seed, millet, buckwheat and dry peas in feed mixtures for pet and wild birds.

Secondary processing includes the splitting of dry peas, lentils and chickpeas; as well as canning, dry packaging, and the production of soup mixes, dehydrated products, gluten free flour, precooked and individually quick frozen products, soups, stews, and snack food. Dry peas and beans are also processed into components such as pea fibre, flour, starch and protein concentrate. Additional products of dry beans are refried beans and bean paste. Mustard seed is

processed into flour and condiments.

Confectionery sunflower seeds are used extensively for snack food, such as roasted seeds, and dehulled for use in baking. Buckwheat is milled into flour, groats and grits which are then used for baking, noodles, hot breakfast cereal or pancake mixes.

#### **ECONOMIC IMPACT**

Adaptation and diversification into pulse and special crops production has provided producers with a potentially higher priced alternative to traditional cereal grain crops and allowed them to spread risk over a greater number of crops to improve their earnings. Producers have become capable growers of pulse and special crops, allowing them to diversify even more when new markets arise. An additional benefit has been, via alternative crop rotation patterns, improvements in weed, insect and disease control and the resulting savings in input costs. Also, nitrogen fertilizer costs have been reduced in pulse crops production.

Farm cash receipts for pulse and special crops increased by 223% from 1991 to \$0.83 billion in 2003, while receipts fell by 7% to \$2.47 billion for wheat, increased by 27% to \$1.44 billion for coarse grains and increased by 129% to \$2.72 billion for oilseeds. However, the receipts for pulse and special crops are only for the seven largest crops and the total receipts would have been higher if all pulse and special crops were included.

The increase in production has also benefited the general economy through the handling, processing, and transportation industries, mostly in rural communities. Direct employment by pulse and special crops dealers is estimated at about 2,500 employees. In addition, pulse and special crops contribute to employment in grain elevators, in transportation, transloading, port terminals, manufacturing of bags and other containers, in secondary processing, in manufacturing of inputs and inoculants for pulse crops, and with suppliers of seed for planting.

#### 2005-2006 OUTLOOK

Canadian production of the eight major pulse and special crops is expected to decrease in 2005-2006 due to a decrease in seeded area and lower trend yields for most crops. For further information and periodic updates please check "Canada: Pulse and Special Crops Outlook" at <a href="https://www.agr.gc.ca/mad-dam/">www.agr.gc.ca/mad-dam/</a>

#### LONGER TERM OUTLOOK

#### Production and Use

Canadian seeded area and production of pulse and special crops is expected to continue trending upwards moderately during the next decade because of improved varieties resulting in higher yields, increased seeded area because of the willingness of producers to continue diversifying out of grains in the Prairie provinces, and increasing demand in Canadian and world markets. The level of the increase will depend on returns from pulse and special crops relative to grains and oilseeds, moisture conditions, carry-in stocks, crop rotation considerations and the producers' ability to diversify. Most of the growth is expected to be in Saskatchewan. due to its large land base and the continuing development of varieties suitable for production in that province. Most of the production growth is expected to result from increased seeded area, but average yields are also expected to continue trending upwards.

The US Farm Security and Rural Investment Act of 2002 (FSRIA) included dry peas, lentils and small chickpeas under the loan program for the first time. Since then, US production of dry peas and lentils increased sharply which increased competition for Canadian dry peas and lentils in world markets and pressured Canadian prices. If US production continues to increase, it will further increase competition for Canadian dry peas and lentils, and pressure Canadian prices. Lower Canadian prices would limit the expected upward trend in Canadian production.

The future trends for the ten years following 2005-2006 for specific crops in Canada are as follows:

Dry peas - Production is expected to trend upwards moderately due to increased demand in both feed and food sectors, the development of improved varieties and their fit in rotations with other crops. Canada is expected to continue to be the largest producer and exporter of dry peas in the world. New export markets for feed peas are expected to be developed, especially in eastern Asia.

Lentils - Production is expected to trend upwards moderately with increased world demand, a large area of land suitable for lentil production in the Prairie provinces, especially in Saskatchewan, and the development of improved varieties, as well as agronomic improvements. Canada is expected to become the largest producer of lentils in the world and to continue to be the largest exporter.

Dry beans - Production is expected to trend upwards moderately, with most of the growth in Manitoba and Saskatchewan.

Saskatchewan is expected to become one of the main dry bean producing provinces, as shorter season varieties become available. The growth is expected to be mainly for the coloured types. Canada's share of world exports is expected to increase, in line with the increased production.

Chickpeas - Production is expected to trend upwards, but the growth in production will depend on the development of shorter season and more disease resistant varieties, which will enable the crop to be grown over a larger area and reduce production risk.

Canada is expected to increase its share of world chickpea production and exports.

Mustard seed - Production is expected to increase slowly because the market is limited, but Canada is expected to continue to be the largest exporter.

Canary seed/Canario - Production is expected to increase slowly, unless other uses are developed which increase demand. Research is underway to develop markets for Canario as a human food and for industrial uses, such as cosmetics. If the research efforts are successful, the demand for canary seed will increase faster and lead to larger growth in production.

Sunflower seed - Production of confectionery seed is expected to grow moderately in line with the growth in demand. Oilseed sunflower production is also expected to grow, but the rate of growth will depend on the price for vegetable oil, as well as the growth in demand for bird seed. An additional factor is the growth in demand for NuSun, a mid-oleic sunflower seed, which has a low saturated fat profile. NuSun production has been expanding in the U.S. because of a strong demand for NuSun oil. A continuing strong increase in demand for NuSun oil and attractive prices would result in a faster increase in Canadian oilseed

sunflower production and possibly a return to sunflower seed crushing in Canada.

Buckwheat - Production is expected to grow slowly until new higher yielding and more frost tolerant varieties are commercially available. This development is expected to encourage larger production. Research is underway to develop uses for buckwheat in the pharmaceutical and nutraceutical industries, which is expected to increase the demand for buckwheat.

Other - Production of smaller area special crops such as spices, herbs, spelt, kamut, quinoa and hemp is also expected to increase over the next decade. However, the market for these crops can be oversupplied very quickly. Therefore, they will be important crops to some producers, but the total seeded area is not expected to become large.

#### Processing

The primary processing industry for pulse and special crops is expected to grow slowly due to the rapid expansion in the late 1990's and early 2000's. The primary processing sector is undergoing consolidation in Saskatchewan due to the rapid growth and lower crop production during 2001-2002 to 2003-2004 caused by unfavourable weather.

The secondary processing sector for pulse and special crops is expected to grow faster than the primary processing sector, as it is not as well developed as the primary sector. Increased secondary processing is expected in all areas, food, feed, bird seed and industrial. The secondary processing sector is expected to become more diversified, with a larger range of products produced. Increased secondary processing is expected to increase domestic consumption and increase exports of semi-processed and consumer ready products.

#### Identity preservation

In the production and primary processing sectors, identity preservation and traceability for shipments is expected to increase in response to consumer demand.

#### Research

Research is continuing to develop better varieties, and improve disease, weed and insect control. Research on developing new products from pulse and special crops is also continuing. This includes research on feeding to livestock,

the pharmaceutical and nutraceutical potential, and food and industrial uses. Researchers and industry representatives from Canada and several other countries are in the process of developing international standards for the identification and testing of pulse crops. Testing methods are being developed for such traits as colour, texture, taste, cooking time and splitting and milling ability.

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NS (6)	lifax	NS	Iruro	CNI	Nic C	Trum	Suche	Olleber	St. Hyacintho OC	St Jean OC (2)	Trois-Rivières	QC (5)	Montreal	CN	Cardinal	- CN	Port Colborne	DIA CITY	Loridori	ON	Edstern	E CN	Hamilton	ON (5)	onto	ON	Chatham	ON	Ports	USA (3)	Lake Ports	ON (8)	Thunder Bay	MB (4)(9)	Winnipeg	SK (4)	Saskatoon	AB (4)	Calgary	BC (4)(/)	Vancouver	POINT	SELECTED
December 20, 2004		_	_				_	_	1	- 1	-	December 20, 2004	December 29, 2004	December 20, 2004	December 29, 2004				_ [ .		1				December 29, 2004	December 20, 2004						_		December 20, 2004	December 29, 2004	L_	December 29, 2004	<u> </u>	December 29, 2004	$\perp$	December 29, 2004		SELECTED REFERENCE PRICE (1) PRICE SOVRE
	In-Store	& Truck	Water		ITACK	Table	III-OLUE	n Ctorn	TOB B	TO B	In-Store				FOB		FOB		HOH!		HO8		N/A		N/A		Track		In-Store	Vessel	On Board		In-Store		FOB		FOB		FOB		FOB	BASIS	PRICE
N/A	N/A	N/A	N/A	156.19	156.19	130.83	132.50	150.57	153.57	133.50	-	133.00	133.00															132.00	132.00			101.00	103.00	128.50	126.50	83.50	83.50	104.00	104.00	122.00	122.00	WHEAT	(1)
N/A	N/A	N/A	NA			NA	NA	122.40	+	+-			150.00															205.00	205.00			N/A	N/A	140.00	140.00	123.00	123.00			N/A	N/A	OATS	
N/A	N/A	N/A	N/A	166.48	166.48	164.63	163.88	147.91	144.35	149.90	147.90	150.00	149.00															150.00	150.00			109.95	109.95	111.00	110.00	93.50	93.50	110.00	110.00	125.00	125.00	BARLEY	
#N/A	#N/A	N/A	N/A	166.53	166.59	120.37	120.70	122.69	124.41	131.69	105.11	128.00	128.00							101.00	102.50					104.38	106.33			103.82	105.03			117.00	117.00	135.00	135.00	140.00	140.00	145.50	144.00	CORN	
				FOB							Н	FOB													FOB			1														BASIS	_
306.70	303.00			280.86	279.81	251.11	250.72	251.19	253.14			252.70	251.83									242.29	243.61										10.00	245 00	243.50	266.50	265 00	258 00	260.50	262.00	261.00	MEAL	COVEEN
				203.63	203.63							176.13	176.25									#N/A	#N/A										1457	N/A	N/A	N/A	N/A			162.50	165.00	MEAL	
297 50	297 50											96.67	93.67			83.50	83.50																				1		1111111	112.00	112.00	FEEDS	
				223.55	223.55							168 00	168.00											168.00	168.00								00.067	200.00	300.00	140.00	140.00	125.00	125 00			MEA	
1 100 00	1 100 00										000	850 00	850 00											N/A	N/A								972.00	072.50	070 50	NA	20.00	075.00	075.00	837 50	837.50	MEAL	
	N/A			505.00	505.00						1.0.00	413.00	419 00										100.00	460.00	460 00								010.00	212.00	000.00	535.00	000.00	505.00	535.00	500 00	500 00	ANIMAL	
											720.00	425.00	425.00	425.00	425.00	425 00	425 00	425 00	425.00				10.00	425.00	425 00																INIT OF	_	
											14.00	114 00	114.00	11.00	114.00	114 00	114 00	114 00	114.00				11.00	114.00	114 00																1 110	GLUTEN GLUTEN	
																																			115.33	115.33					FEAS		
											2/0.00	270.00	270 00										200.00	205.00	265 00																ALFALFA	DEHY	
			310.00	310 00	310 00						310.00	010.00											300.00	300.00	200								315.00	315.00	350.00	350.00	300.00	300.00	325.00	325.00	225 OO	FEATHER	

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents.

<sup>(1)</sup> Wheat 3CWRS (2) Canadian Com #3 or #2 (3) US Com (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

### B. CASH PRICES AND REPLACEMENT VALUES

PRAIRIE GRAINS

December 29, 2004

Selected Points	Price Basis		This week 29-Dec-04	Last week 13-Dec-04	Month ago 29-Nov-04	Year ago 29-Dec-03
rom: Thunder Bay(WCE) (2)	In-Store	Wheat	101.00	100.00	82.20	159.80
(CBOT)		Oat	156.40	154.40	149.60	143.50
(Lethbridge)		Barley	112.00	112.50	114.00	130.00
o: Bayport, ON (1)	In-store	Wheat	124.61	123.61	105.81	183.41
o. Bayport, Ort (1)	III Store	Oat	N/A	N/A	N/A	N/A
		Barley	139.39	139.89	141.39	157.39
Montreal, QC (1)	In-store	Wheat	129.03	128.03	110.23	187.83
Wichtical, QC (1)	IN-Store	Oat	N/A	N/A	N/A	N/A
		Barley	144.31	144.81	146.31	162.31
Moncton, NB	Truck via Halifax	Wheat	151.25	150.25	132.45	210.05
Monotoni, 145	Track via Flamax	Oat	N/A	N/A	N/A	N/A
		Barley	168.50	169.00	170.50	186.50
Truro, NS	Truck via Halifax	Wheat	145.22	144.22	126.42	204.02
11010, 110	Track via Flamax	Oat	N/A	N/A	N/A	N/A
		Barley	166.00	166.50	168.00	184.00
Halifax, NS (1)	In-store	Wheat	136.28	135.28	117.48	195.08
Tidiliax, 140 (1)	III-Store	Oat	N/A	N/A	N/A	N/A
		Barley	152.30	152.80	154.30	170.30
Stephenville, NL	Track / Truck via Sydney	Wheat	199.63	198.63	180.83	258.43
Otophonvino, 142	Track? Track via Cyancy	Oat	N/A	N/A	N/A	N/A
		Barley	N/A	N/A	N/A	N/A
Melfort, SK		Wheat	N/A	N/A	N/A	N/A
Wichort, Ort		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Bayport, ON	Track	Wheat	N/A	N/A	N/A	N/A
Bayport, ON	-	Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Montreal, QC	Track	Wheat	N/A	N/A	N/A N/A	N/A N/A
Montreal, QC		Oat	N/A	N/A	N/A	N/A
	Track	Barley	N/A	N/A	N/A	N/A
Moncton, NB	ITACK	Wheat	N/A N/A	N/A	N/A	N/A N/A
MOTICION, IND		Oat	N/A	N/A	N/A	N/A
	Track		N/A	N/A	N/A	N/A N/A
Truro, NS	ITACK	Barley Wheat	N/A	N/A	N/A N/A	N/A N/A
Tiulo, NS	1	Oat	N/A	N/A	N/A N/A	N/A N/A
	Track / Truck via Sydney	Barley	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Stephenville, NL	Track / Truck via Sydney	Wheat	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Stephenville, INL		Oat	N/A	N/A	N/A N/A	
			N/A N/A	N/A N/A	N/A N/A	N/A N/A
		Barley	IN/A	IN/A	IN/A	IN/A
Selected Points	Price Basis		This week	Last week	Month ago	Year ago
orn			29-Dec-04	13-Dec-04	29-Nov-04	29-Dec-03
om: US Lake Port	On Board Vessel		105.03	105.03	97.66	126.29
o: Montreal, QC (1)	In-stone		124.07	124.07	116.70	145.33
om: Chicago (IL)	Track		103.10	103.10	81.15	128.87
o: Montreal, QC	Track		131.96	131.96	110.01	157.73
Objects Obj	Taxala		400.00	400.00	00.00	405.40

	Selected Points	Price Basis	This week	Last week	Month ago	Year ago
Corn			29-Dec-04	13-Dec-04	29-Nov-04	29-Dec-03
From:	US Lake Port	On Board Vessel	105.03	105.03	97.66	126.29
To:	Montreal, QC (1)	In-store	124.07	124.07	116.70	145.33
From:	Chicago (IL)	Track	103.10	103.10	81.15	128.87
To:	Montreal, QC	Track	131.96	131.96	110.01	157.73
From:	Chatham, ON	Track	106.33	106.33	98.38	135.43
To:	Montreal, QC	Track	130.20	130.20	122.25	159.30
	-					

Soymeal 48% Protein					
From: Hamilton, ON		243.61	243.61	231.70	341.70
To: Montreal, QC	Track	267.94	267.94	256.03	366.03
Moncton, NB	Track	286.69	286.69	274.78	384.78
Truro, NS	Track	289.91	289.91	278.00	388.00
Stephenville, NL	Track / Truck via Sydney	338.54	338.54	326.63	436.63

Prices include ONE month of storage and interest charges

n/a = not available

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

297.50 1.100.00		200		N/A	+	N/A		January 4 2005	NS (6)
		315.00	160.00	N/A	$\dashv$	N/A	In-Store	January 10, 2005	Halifax
			N/A	N/A	N/A	N/A	& Truck	January 4, 2005	SN
			N/A	N/A	N/A	N/A	Water	January 10, 2005	Truro
223.55	-	FOB 280.86	166.53	166.48	19	156.19		January 4, 2005	SN
223.55	203.63	279.81	166.23	166.48	19	156.19	Track	January 10, 2005	Truro
	├	251.11	120.37	164.63	N/A	130.83		January 4, 2005	QC
		251.72	128.48	165.42	N/A	131.00	In-Store	January 10, 2005	Quebec
		251.19	122.69	) 147.91	57 122.40	150.57		January 4, 2005	ന
		263.42	122.68	140.45	9 123.24	134.99	FOB	January 10, 2005	St. Jean QC (2)
			131.69	149.90	50	133.50		January 4, 2005	QC
			133.75	147.00	ŏ	134.00	In-Store	January 10, 2005	Trois-Rivières
96.67   168.00   850.00	176.13	FOB 252.70	128.00		0 125.00	133.00		January 4, 2005	QC (5)
168.00	177.88	258.57	129.00	149.00	00 150.00	133.00		January 10, 2005	Montreal
								January 4, 2005	ON
							FOB	January 10, 2005	Cardinal
83.50								January 4, 2005	ON
57.50							FOB	January 10, 2005	Port Colborne
								January 4, 2005	ON
							FOB	January 10, 2005	London
			101.00					January 4, 2005	ON
			107.50				FOB	January 10, 2005	Eastern
	#N/A	242.29						January 4, 2005	ON
	#N/A	251.10					N/A	January 10, 2005	Hamilton
168.00 N/A								January 4, 2005	ON (5)
168.00 N/A		FOB					N/A	January 10, 2005	Toronto
			104.38					January 4, 2005	ON
			105.49				Track	January 10, 2005	Chatham
						132.0		January 4, 2005	02
				150.00	0 205.00	132.00	In-Store	January 10, 2005	Ports
			103.82				Vessel	January 4, 2005	USA (3)
			99.11				On Board	January 10, 2005	Lake Ports
				109.95		101.00		January 4, 2005	ON (8)
				110.50	IO N/A	102.00	In-Store	January 10, 2005	inder Ba
290.00 972.50	N/A	245.00	117.00	111.00	0 140.00	128.50		January 4, 2005	MB (4)(9)
290.00 1012.50	N/A	244.00	120.00	Н	Н	126.50	FOB	January 10, 2005	Winnipeg
140.00 N/A		266.50	135.00	_		83.50		January 4, 2005	SK (4)
165.00 N/A	N/A	265.50	134.00	_	0 130.00	83.50	FOB	January 10, 2005	katoon
125.00 975.00		258.00	140.00	110.00	N/A	104.00		January 4, 2005	AB (4)
150.00 975.00		262.00	138.00	112.00	0 N/A	104.00	FOB	January 10, 2005	gary
112.00 837.50	162.50	262.00	145.50	125.00	N/A	122.00		January 4, 2005	BC (4)(7)
115.00 850.00	_			125.00	_		FOB	January 10, 2005	Vancouver
MEAL	MEAL	BASIS MEAL	CORN	BARLEY	T OATS	WHEAT	BASIS	PERIOD	POINT
MILL MEAT FISH	CANOL A	DRICE COVREA				(4)	20199	DEEEBENICE	OF FOLIA

Footnotes: All prices in Canadian dollars per metric tonne based on survey respondents

Grain grades (unless otherwise specified ) are: Western or Eastern Feed Wheat, Feed Oats, No.1 Canada Western or Eastern Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Soybean Meal 48 % Protein. Canola Meal based on minimum standard of 35% Protein. Fish Meal: white fish and/or herring meal. Gluten Meal 60% Protein. Gluten Feed 21% Protein.

Source: Market Analysis Division, Agriculture and Agri-Food Canada; Thunder Bay prices are based on the Winnipeg Commodity Exchange (WCE) market close US\$1.00=CAN\$1.2341, closing date January 7, 2005 Contact: Valérie Chartier A/Statistical Clerk Telephone: (204) 983-5824 Email: chartierv@agr.gc.ca N/A = not available

(1) Wheat 3CWRS (2) Canadian Corn #3 or #2 (3) US Corn (4) Fish Meal from West Coast 63% Protein (5) Fish Meal 60% Protein (6) Herring Fish Meal (7) Fraser Valley (8) Wheat & Barley (Basis - Cash Price WCE) (9) Oats 3CW

B. CASH PRICES AND REPLACEMENT VALUES	January 10, 2005

PRA	PRAIRIE GRAINS											
	Selected Points	Price Basis		This week 10-Jan-05	Last week 29-Dec-04	Month ago 13-Dec-04	Year ago					
From	: Thunder Bay(WCE) (2)	In-Store	Wheat	103.00	101.00	100.00	161.00					
	(CBOT)		Oat	159.40	156.40	154.40	155.00					
	(Lethbridge)		Barley	113.00	112.00	112.50	129.00					
To:	Bayport, ON (1)	In-store	Wheat	126.61	124.61	123.61	184.61					
			Oat	N/A	N/A	N/A	N/A					
			Barley	140.39	139.39	139.89	156.39					
	Montreal, QC (1)	In-store	Wheat	131.03	129.03	128.03	189.03					
			Oat	N/A	N/A	N/A	N/A					
			Barley	145.31	144.31	144.81	161.31					
	Moncton, NB	Truck via Halifax	Wheat	153.25	151.25	150.25	211.25					
			Oat	N/A	N/A	N/A	N/A					
			Barley	169.50	168.50	169.00	185.50					
	Truro, NS	Truck via Halifax	Wheat	147.22	145.22	144.22	205.22					
			Oat	N/A	N/A	N/A	N/A					
			Barley	167.00	166.00	166.50	183.00					
	Halifax, NS (1)	In-store	Wheat	138.28	136.28	135.28	196.28					
			Oat	N/A	N/A	N/A	N/A					
			Barley	153.30	152.30	152.80	169.30					
	Stephenville, NL	Track / Truck via Sydney	Wheat	201.63	199.63	198.63	259.63					
			Oat	N/A	N/A	N/A	N/A					
			Barley	N/A	N/A	N/A	N/A					
	Melfort, SK		Wheat	N/A	N/A	N/A	N/A					
			Oat	N/A	N/A	N/A	N/A					
		Track	Barley	N/A	N/A	N/A	N/A					
	Bayport, ON		Wheat	N/A	N/A	N/A	N/A					
			Oat	N/A	N/A	N/A	N/A					
		Track	Barley	N/A	N/A	N/A N/A	N/A N/A					
	Montreal, QC		Wheat	N/A	N/A	N/A						
			Oat	N/A	N/A	N/A N/A	N/A					
		Track	Barley	N/A	N/A	N/A N/A	N/A					
	Moncton, NB	7.00.	Wheat	N/A	N/A		N/A					
			Oat	N/A	N/A	N/A N/A	N/A					
		Track	Barley	N/A			N/A					
	Truro, NS	Truck	Wheat	N/A	N/A	N/A	N/A					
			Oat	N/A	N/A	N/A	N/A					
		Track / Truck via Sydney	Barley	N/A	N/A	N/A	N/A					
	Stephenville, NL	Track 7 Track via Syuriey	Wheat	N/A N/A	N/A	N/A	N/A					
	, , ,		Oat		N/A	N/A	N/A					
			Barley	N/A	N/A	N/A	N/A					
			Darley	N/A	N/A	N/A	N/A					
	Selected Points	Price Basis		This week	Last week	Month ago	Year ago					
orn				10-Jan-05	29-Dec-04	13-Dec-04	12-Jan-04					
rom:	US Lake Port	On Board Vessel		98.99	105.31	105.03	126.41					
0:	Montreal, QC (1)	In-store		118.03	124.35	124.07						
rom:	Chicago (IL)	Track		104.82	104.82	103.10	145.45					
0:	Montreal, QC	Track		133.68	133.68		128.91					
rom:	Chatham, ON	Track		105.49	106.74	131.96	157.77					
0:	Montreal, QC	Track		129.36	130.61	106.33 130.20	139.25 163.12					
	eal 48% Protein											
	Hamilton, ON			251.10	254.40	040.04	010.0					
0:	Montreal, QC	Track			251.10	243.61	319.30					
	Moncton, NB	Track		275.43	275.43	267.94	343.63					
	Truro, NS	Track		294.18	294.18	286.69	362.38					

<sup>1.</sup> Prices include ONE month of storage and interest charges

Stephenville, NL

n/a = not available

297.40

346.03

297.40

346.03

289.91

338.54

365.60

414.23

Track / Truck via Sydney

Track

Source: Market Analysis Division, Agriculture and Agri-Food Canada

Contact: Valérie Chartier: A/Statistical Clerk (204) 983-0581 Fax: (204) 983-5524 e-mail: chartierv@agr.gc.ca

Footnotes: All prices quoted in Canadian dollars per metric tonne.

Grain grades (unless otherwise specified ) are: Canada Western Feed Wheat, Feed Oats, No.1 Canada Western Barley, No.2 Canada Yellow Corn, No.3 US Yellow Corn. Replacement value for grain in-store Montreal can be applied to Sorel, Trois-Rivières and Quebec.

Replacement values reflect quoted cash prices at shipping points plus the full transfer costs including duty and exchange where applicable

<sup>2.</sup> Thunder Bay prices are based on the Winnipeg Commodities Exchange market close (Cash price)

## CANADA: PULSE AND SPECIAL CROPS SUPPLY AND DISPOSITION

January 14, 2005

						2,0, 0	3111011	Janua	11 14, 2003
Grain and Crop Year (a)	Harvested Area 000 ha	Yield t/ha	Production	Imports (b)	Total Supply	Exports (b) sand metric to	Total Domestic Use (d)	Carry-out Stocks	Average Price (e) \$/t
Dry Peas									
2001-2002	1,285	1.57	2,023	27	0.045	4.004			
2002-2003	1,050	1.30			2,245	1,381	589	275	190
2003-2004	1,271		1,365	41	1,681	628	743	310	210
2003-2004 2004-2005f	1,345	1.67	2,124	24	2,458	1,317	936	205	175
2004-2005f	,	2.48	3,338	20	3,563	1,800	1,063	700	120-150
Lentils	1,355	2.12	2,875	20	3,595	1,850	1,145	600	120-150
2001-2002	004								
	664	.85	566	6	828	478	219	131	320
2002-2003	387	.91	354	9	494	320	119	55	390
2003-2004	536	.97	520	5	580	368	174	38	420
2004-2005f	750	1.28	961	5	1,004	550	294	160	300-330
2005-2006f	715	1.17	840	5	1,005	570	245	190	315-345
Dry Beans									
2001-2002	175	1.70	298	42	390	263	97	30	725
2002-2003	219	1.89	414	40	484	297	117	70	445
2003-2004	167	2.13	356	31	457	344	83	30	495
2004-2005f	126	1.75	220	35	285	205	70	10	655-685
2005-2006f	185	1.84	340	30	380	285	75	20	525-555
Chickpeas						200	, ,	20	020-000
2001-2002	467	.97	455	12	497	146	211	140	380
2002-2003	154	1.01	156	9	305	105	140	60	
2003-2004	63	1.08	68	2	130	74	36	20	300
2004-2005f	39	1.31	51	5	76	35			330
2005-2006f	50	1.20	60	5	70		36	5	365-395
Mustard Seed	00	1.20	00	5	70	35	30	5	370-400
2001-2002	158	.66	105	3	040	474			
2002-2003	255				213	171	n/a	33	685
2002-2003	328	.60	154	9	196	114	22	60	595
2003-2004 2004-2005f		.69	226	2	288	121	75	92	390
	304	1.00	305	2	399	160	84	155	305-335
2005-2006f	230	.80	185	2	342	170	77	95	340-370
Canary Seed									
2001-2002	163	.70	114	0	184	134	20	30	660
2002-2003	227	.78	176	0	206	164	22	20	575
2003-2004	243	.93	226	0	246	170	n/a	67	345
2004-2005f	318	.94	300	0	367	180	47	140	225-255
2005-2006f	260	.94	245	0	385	185	50	150	225-255
Sunflower Seed									
2001-2002	67	1.55	104	29	179	92	65	22	355
2002-2003	95	1.65	157	21	200	105	60	35	440
2003-2004	115	1.30	150	16	201	96	80	25	405
2004-2005f	59	.92	54	25	104	40	59	5	475-505
2005-2006f	95	1.47	140	15	160	80	70	10	410-440
Buckwheat							, 0	10	410-440
2001-2002	14	1.14	16	1	17	6	8	3	325
2002-2003	12	1.00	12	1	16	6	7	3	340
2003-2004	9	1.11	10	1	14	5	7	2	
2004-2005f	7	.71	5	1	8	2	6		355
2005-2006f	9	1.00	9	1	10	4		0	340-370
Total Pulse And S			9	'	10	4	6	0	340-370
2001-2002	2,993		2 604	120	4.550	0.074	4.040		
	,	1.23	3,681	120	4,553	2,671	1,218	664	
2002-2003	2,399	1.16	2,788	130	3,582	1,739	1,230	613	
2003-2004	2,732	1.35	3,680	81	4,374	2,495	1,400	479	
2004-2005f	2,948	1.78	5,234	93	5,806	2,972	1,659	1,175	
2005-2006f	2,899	1.62	4,694	78	5,947	3,179	1,698	1,070	

<sup>(</sup>a) August-July crop year.

n/a Total domestic use is calculated residually. Based on current data on exports and carry-out stocks, it appears that Statistics Canada's production estimate may be low or carry-out stocks high resulting in a very low residual.

Source: Statistics Canada and industry consultations.

<sup>(</sup>b) Excludes products.

<sup>(</sup>c) Includes Pulse Crops (dry peas, lentils, dry beans, chickpeas) and Special Crops (mustard seed, canary seed, sunflower seed, buckwheat)

<sup>(</sup>d) Includes food, feed, seed, waste and dockage.

<sup>(</sup>e) Producer price, FOB plant. Average over all types, grades and markets.

f: forecast, Agriculture and Agri-Food Canada, January 14, 2005

## Agriculture and

## CANADA: PULSE AND SPECIAL CROPS OUTLOOK

January 14, 2005

For 2004-05, total Canadian pulse and special crops production increased by 42%, from 2003-04, to 5.23 million tonnes (Mt), based on Statistics Canada's (STC) November production estimates. Total pulse and special crops supply increased by only 33% to 5.81 Mt, because of lower carry-in stocks. Although exports and domestic use are forecast to increase due to the higher supply, strong demand and lower prices for most crops, carry-out stocks are also expected to increase. Average prices, over all grades and markets, are forecast to increase from 2003-04 for dry beans, chickpeas and sunflower seed, decrease for dry peas, lentils, mustard seed and canary seed, and be the same for buckwheat.

Harvesting of pulse and special crops was much later than normal, but is, in general, complete. Average yields ranged from lower than trend to higher than trend, depending on the crop, but abandonment was generally higher than normal. Yields were much lower than trend and abandonment much higher than normal for dry beans and buckwheat in Manitoba and sunflower seed in Manitoba and Saskatchewan, due to late seeding, below normal temperatures and damage from excessive rainfall, frost and disease. Average quality is, in general, lower than normal due to damage from frost and wet weather. The main factors to watch are exchange rates, ocean shipping rates, and crop and harvest conditions in other major producing countries, especially Australia, India and Pakistan.

#### **DRY PEAS**

For 2004-05, production and supply increased, due to a 7% increase in seeded area and higher yields. Production increased for yellow, green and other types. The average quality is significantly lower than in 2003-04. World supply increased by 18% to 12.6 Mt, mainly because of higher production in Canada, EU and US, but this is expected to be mostly offset by increased use in both the feed and food markets. Canadian exports and domestic use are forecast to increase due to the higher Production and supply fell, due to a 26% supply and lower prices. For exports, most of the increase is expected to be to the EU and Asia. For domestic use, most of the increase is expected for feeding hogs. Carry-out stocks are forecast to increase with a stocks-to-use (s/u) ratio of 24%. The average price, over all types, grades and markets, is forecast to decrease due to the higher supply.

#### LENTILS

Production and supply increased, due to a 41% increase in seeded area and higher yields. Production increased for large. medium and small green, red and other types. The average quality is significantly lower than in 2003-04. World supply increased by 23% to 3.89 Mt, due mainly to higher production in Canada. Canadian exports are expected to increase, as Canada's share of world supply increases and prices decrease. Carry-out stocks are forecast to increase, with a s/u of 19%. The average price, over all types and grades, is forecast to decrease due to the higher supply and lower average quality.

#### DRY BEANS

Production and supply decreased sharply, due mainly to crop damage in Manitoba, the main producing province. Production and supply decreased for white pea, pinto, black, light red kidney, Great Northern, small red and pink beans, but was similar to 2003-04 for dark red kidney and cranberry

beans. US production decreased by 22% to 780,000 t, due to a lower harvested area and lower yields. Total US and Canadian supply of nearly all major classes of dry beans decreased. Canadian exports are forecast to fall sharply, due to the lower supply, and carry-out stocks are expected to decrease to a low level. The average price, over all classes and grades, is forecast to rise sharply due to the lower supply.

#### **CHICKPEAS**

decrease in seeded area and higher abandonment. Production increased marginally for the large and small kabuli types, but decreased for the desi type. However, supply decreased for all types due to lower carry-in stocks. The average quality is significantly lower than in 2003-04. World supply decreased by 4% to 8.4 Mt. Canadian exports are forecast to decrease due to lower supply. Carry-out stocks are forecast to decrease to a low level. The average price, over all types, sizes and grades, is forecast to increase due to the lower supply.

#### MUSTARD SEED

Production and supply increased as a 7% decrease in seeded area was more than offset by higher yields. Production increased for all types, yellow, brown and oriental. The average quality is significantly lower than in 2003-04 and a significant portion of the carry-in stocks were low quality seed. In the US, production of the yellow type decreased. Canadian exports are expected to increase because of stronger demand and lower prices. Carry-out stocks are forecast to increase, with a s/u ratio of 64%. The average price, over all types and grades, is forecast to decrease due to the higher supply.

#### **CANARY SEED**

Production and supply increased, due to a 42% increase in seeded area, higher yields

and higher carry-in stocks. World supply increased by 47% to 410,000 t. Canadian exports are expected to increase because of higher supply and lower prices. Carry-out stocks are forecast to increase, with a stocks-to-use ratio of 62%. The average price is forecast to decrease because of the higher supply.

#### SUNFLOWER SEED

Production and supply fell sharply, due to a 27% decrease in seeded area, higher abandonment and lower yields. Production decreased for both types, confectionary and oilseed. The average quality is significantly lower than in 2003-04. In the US, harvested area, production and supply decreased for both types. World supply decreased by 4% to 26.7 Mt. Canadian exports and domestic use are forecast to decrease sharply due to the lower supply. The average price, over both types and all grades, is forecast to increase due to the lower supply.

#### **BUCKWHEAT**

Production fell sharply due to a slight decrease in seeded area, higher abandonment and lower yields. World supply increased by 10% to 2.95 Mt. Canadian exports and domestic use are forecast to decrease due to the lower supply. while carry-out stocks decrease to a negligible level. The average price, over all grades and markets, is forecast to be the same as in 2003-04, as pressure from higher world supply is offset by lower Canadian supply.

### **FURTHER INFORMATION:**

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www.agr.gc.ca/mad-dam

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## CANADA: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION

January 14, 2005

							2.0.	00,,,0	14 Ja	nuary 1.	+, 2003
Grain and	Harvested			Imports	Total	Exports	Food and	Feed, Waste	Total Dom-	Carry-out	Average
Crop Year	Area	Yield	Production	(b)	Supply	(c)	Ind. Use (e)	& Dockage	estic Use (d)	Stocks	Price (f)
(a)	000 ha	t/ha				thousan	d metric tonnes				\$/t
Durum											
2003-2004	2,459	1.74	4,280	1	5,900	3,427	258	215	683	1,790	224.21
2004-2005f	2,141	2.32	4,962	1	6,753	3,300	260	683	1,153	2,300	197 *
2005-2006f	2,175	2.06	4,490	1	6,791	3,400	265	406	891	2,500	195 f
Wheat Except 2003-2004	8,009	2.44	40.070	4.00						_,	
2004-2005f	7,722	2.41 2.71	19,272 20,898	16	23,395	12,299	2,628	3,389	6,824	4,273	206.03
2005-2006f	8,175	2.43	19,900	20 15	25,191	12,600	2,650	4,302	7,791	4,800	187 *
ALL WHEAT	0,	2.40	13,300	15	24,715	13,300	2,675	3,420	6,915	4,500	170 f
2003-2004	10,467	2.25	23,552	18	29,295	15,726	2,886	3,604	7.507	0.000	
2004-2005f	9,862	2.62	25,860	21	31,943	15,720	2,910	4,985	7,507	6,062	
2005-2006f	10,350	2.36	24,390	16	31,506	16,700	2,940	3,826	8,943 7,806	7,100 7,000	
Barley											
2003-2004	4,446	2.77	12.328	36	13,838	2,444	311	0.555	0.000	0.400	
2004-2005f	4,050	3.26	13,186	30	15,323	1,850	311	8,555 9,443	9,288 10,273	2,106	135.80
2005-2006f	4,040	3.01	12,180	30	15,410	2,500	380	9,725	10,273	3,200	100-120
Corn					,	_,000	000	3,723	10,510	2,400	110-130
2003-2004	1,226	7.82	9,587	2,063	12,761	283	2,415	8,907	11,335	1,143	137.18
2004-2005f 2005-2006f	1,072	8.24	8,836	2,100	12,078	150	2,650	8,293	10,978	950	95-115
Oats	1,160	7.67	8,900	2,200	12,050	200	2,700	8,350	11,050	800	105-125
2003-2004	1,575	2.34	3,691	19	4.004	4.550					
2004-2005f	1,315	2.80	3,683	20	4,234 4,503	1,559	156	1,548	1,875	800	136.65
2005-2006f	1,540	2.57	3,960	15	4,975	1,500 1,800	170 170	1,633	2,003	1,000	110-130
Rye	.,		0,000		4,373	1,000	170	1,705	2,075	1,100	110-130
2003-2004	147	2.22	327	1	358	50	47	193	258	50	104.44
2004-2005f	165	2.53	418	2	470	80	48	245	310	80	75-95
2005-2006f	200	2.15	430	1	511	80	48	266	331	100	75-95 75-95
Mixed Grains		0.04									70 00
2003-2004 2004-2005f	135	2.84	384	0	384	0	0	384	384	0	
2004-20051 2005-2006f	111 140	2.87 2.79	318	0	318	0	0	318	318	0	
TOTAL COAR			390	0	390	0	0	390	390	0	
2003-2004	7,529	3.50	26,317	2.119	31,575	4,336	2,930	40.500	00.110		
2004-2005f	6,713	3.94	26,441	2,152	32,692	3,580	3,243	19,588 19,932	23,140	4,099	
2005-2006f	7,080	3.65	25,860	2,246	33,336	4,580	3,298	20,436	23,882 24,356	5,230 4,400	
Canola											
2003-2004	4,689	1.44	6,771	242	7,907	0.754	0.000				
2004-2005f	4.938	1.57	7,728	220	8,560	3,754 3,400	3,390	110	3,541	612	387.04
2005-2006f	4,890	1.41	6,900	225	8,625	3,400	3,200 3,100	415 630	3,660	1,500	280-320
Flaxseed			-,		0,020	0,400	3,100	630	3,775	1,450	280-320
2003-2004	728	1.04	754	22	905	609	n/a	n/a	199	97	382.13
2004-2005f	528	.98	517	20	634	450	n/a	n/a	134	50	475-575
2005-2006f	974	1.23	1,200	20	1,270	700	n/a	n/a	245	325	320-360
Soybeans	4.047	0.47									020 000
2003-2004 2004-2005f	1,047 1,178	2.17 2.59	2,268	586	2,999	905	1,500	325	1,954	140	395.04
2004-20051 2005-2006f	1,176	2.59	3,048 3,000	100 250	3,288	850	1,500	488	2,088	350	210-250
TOTAL OILSE		2.50	3,000	250	3,600	900	1,750	490	2,350	350	185-225
2003-2004	6,464	1.52	9,794	850	11,811	5,268	n/a	2/-	E 004	0.40	
2004-2005f	6,643	1.70	11,293	340	12,482	4,700	n/a n/a	n/a n/a	5,694 5,882	849	
2005-2006f	7,063	1.57	11,100	495	13,495	5,000	n/a	n/a	6,370	1,900 2,125	
OTAL GRAIN	IS AND OIL	SEEDS							, , , , ,		
2003-2004	24,461	2.44	59,663	2,986	72,681	25,330	m/-	-1	20.044	44.040	
2004-2005f	23,219	2.74	63,595	2,513	77,117	25,330	n/a n/a	n/a n/a	36,341	11,010	
2005-2006f	24,493	2.50	61,350	2,757	78,337	26,280	n/a	n/a	38,707 38,532	14,230 13,525	
					,		11/0	11/0	30,332	13,325	

<sup>(</sup>a) August - July crop year except corn and soybeans which are September - August.

(e) Industrial use excludes flaxseed due to data confidentiality.

<sup>(</sup>b) Excludes imports of products.

<sup>(</sup>c) Includes exports of products for wheat, oats, barley, and rye. Excludes exports of oilseed products.

<sup>(</sup>d) Total = F&I + FWD + Seed Use

<sup>(</sup>f) Crop year average prices: No.1 CWRS 11.5% protein and No.1 CWAD 11.5% (CWB final price I/S St. Lawrence/Vancouver), Barley (No. 1 feed, WCE, cash, I/S Lethbridge), Corn (No.2 CE, cash, I/S Chatham), Oats (US No. 2 Heavy, CBoT nearby futures); Rye (No.2 Canada, Elevator bids at select western delivery points); Canola (No. 1 Canada, WCE, cash, I/S Vancouver); Flaxseed (No. 1 CW, WCE, cash, I/S Thunder Bay); Soybeans (No. 2, I/S Chatham).

<sup>\*</sup> CWB Pool Return Outlook (PRO) - December 2004

<sup>&</sup>lt;sup>17</sup> Source for *Food and Industrial Use* is based on data from the Canadian Oilseed Processors Association.

f: forecast - Agriculture and Agri-Food Canada - January 14, 2005

Source: Statistics Canada, Cereals and Oilseeds Review Series, Cat. No. 22-007

## January 14, 2005

## CANADA: GRAINS AND OILSEEDS OUTLOOK

For 2004-05, total grain and oilseed production in Canada is estimated by Statistics Canada to increase to 63.6 million tonnes (Mt) from 59.7 Mt for 2003-04 and the 10 year average of 58.5 Mt. In western Canada, production is estimated to increase to 48.2 Mt from 44.2 Mt in 2003-04, as a result of a sharp increase in yields despite the abnormally cold growing season. In eastern Canada, production decreased marginally to 15.4 Mt, as the decline in harvested area offset the increase in yields. For 2004-05, total supplies of grains and oilseeds are expected to rise to 77.1 Mt from 72.7 Mt in 2003-04 and compared to the record of 81.4 Mt set in 1999-00.

For 2004-05, total exports of grains and oilseeds are projected to decline to 24.2 Mt from 25.3 Mt for 2003-04, as expected smaller barley and canola exports more than offset the projected rise in wheat exports. Total domestic use of grains and oilseeds is forecast to rise to a record 38.8 Mt due to higher feeding and a slight rise in food and industrial use. Carry-out stocks are projected to increase sharply to 14.2 Mt versus 11.0 Mt in 2003-04 and the record 18.5 Mt set in 1992-93. In general, the quality of the western Canadian crop is sharply below normal, with less than a third of the CWRS wheat falling into the top two grades, and with 66% of the canola expected to be grade No.1. In eastern Canada crop quality is average. For all grains and oilseeds, except flaxseed, prices are forecast to decline sharply, largely due to the bumper crops in the US, the expected large South American production, the appreciation of the Canadian dollar against the US dollar and the slow growth in world consumption. Factors to watch are: Chinese import demand, South American growing conditions, EU grain export policy, the US winter wheat seeded area, ocean freight rates and the Canadian/US exchange rate.

#### WHEAT (ex-durum)

For 2004-05, production is estimated at 20.9 Mt, 8% higher than 2003-04 and the highest since 1999-00, due to a record 2.71 t/ha (40 bu/ac) average yield. Supplies are forecast at 25.2 Mt, 8% above last year and close to the 10-year average. However, the proportion of the CWRS crop falling into the top grades has been significantly reduced by frost and moisture damage, and over a third of the crop is expected to be of feed quality. Total domestic use of wheat is projected to increase, due to greater use of wheat for feed. Total exports are forecast to increase slightly, with carry-out stocks expected to rise by 12%, 4.8 Mt. It is currently assumed that much of the feed wheat surplus to domestic needs will be delivered to the Canadian Wheat Board (CWB) for export, although a portion is expected to be carried over into 2005-06 due to extremely low feed wheat prices. The CWB Dec. Pool Return Outlook (PRO) for No.1 CWRS 11.5% protein is \$187/t, in-store Vancouver/St. Lawrence (I/S VC/SL), unchanged from last month but down by \$19/t from last year. Protein premiums are expected to increase, due to lower protein content in both the Canadian and US spring wheat crops, with the PRO for OATS No.1 CWRS 13.5% at \$202/t, \$9/t below 2003-04.

Production increased by 16%, with higher yields offsetting a smaller area. Supplies are forecast to increase by 10% to 6.75 Mt, vs the lower US corn prices, oat prices are forecas 10-year average of 6.3 Mt. However, exports fall. US oats are expected to be priced at a are expected to decline slightly, due to weak world import demand. The percentage of the Canadian durum crop falling into the top grades is expected to be below normal, but supplies of high quality durum are expected to be adequate. Carry-out stocks are projected to increase by almost 30%, to 2.3 Mt, the highest in four years. The CWB feed use of corn is forecast to decline by 7%, PRO for No.1 CWAD 11.5% protein is down as feed wheat and barley replace some of the by \$3/t from Nov. at \$197/t, I/S VC/SL, \$27/t corn. Carry-out stocks are forecast to decline below 2003-04. The premium to No.1 CWRS 11.5% is projected at \$10/t, down from \$18/t in 2003-04.

Production is estimated to increase by 7% due to higher yields, despite lower seeded area. Supplies are forecast to increase by 11% due to higher production and carry-in stocks. Feed use is projected to increase, due to higher supplies in western Canada and increased shipments to eastern Canada. Exports of malting barley are expected to drop significantly as lower crop quality reduces the selection rates, although import demand from China is projected to recover. Exports of feed barley are also expected to decrease due to competitions from Europe and relatively low overseas prices, despite increased supplies and low prices in Canada. Carry-out stocks are forecast to increase sharply. Off-Board feed barley prices are expected to decrease by about \$25/t from 2003-04 to \$110/t, due to increased domestic supplies and lower US corn prices. The CWB Dec. PRO for No.1 CW feed barley is \$117/t and \$110/t, I/S VC/SL, for pool A and B, respectively, compared to \$169.21/t for 2003-04. The PRO for Special Select Two Row designated barley is \$178/t, versus \$200.70/t for 2003-04, due to higher supplies in Europe.

Production decreased marginally, as higher yields have only partially offset lower harvested area. Supplies are forecast to increase by 6% due to higher carry-in stocks. Exports are expected to decline slightly due to decreased US import demand. As a result of lower US corn prices, oat prices are forecast to premium of 20% to corn on a per tonne basis.

Production fell by 8%, as lower harvested area more than offset higher yields. Supplies fell by 5% despite marginally higher imports related to lower production in eastern Canada. The sharply. Chatham corn prices are forecast to drop to \$105/t, due mainly to record US corn production.

#### **CANOLA**

Production increased by 14% from 2003-04, to 7.7 Mt, the second highest on record. Total supplies are forecast to increase by only 8%, due to lower carry-in stocks. Domestic crush is forecast to decline by 6%, to 3.2 Mt, due to lower crush margins and competition from burdensome world veg-oil supplies. Exports are also forecast to decrease by 9%, due to lower shipments to Mexico and Pakistan. Carry-out stocks are forecast to rise sharply from 2003-04 to a burdensome 1.5 Mt. The average Vancouver cash price is forecast to fall to \$280-320/t, as a result of the stronger Canadian dollar and lower US soyoil prices.

#### FLAXSEED (excluding solin)

Production decreased by 31%, due to lower harvested area and lower yields because of frost and the unusually cold growing seasons. Supplies are forecast to decrease by 30%. Exports are forecast to decrease to 0.45 Mt due to tight supplies. Carryout stocks are expected to drop from 2003-04 to very tight levels. The average Thunder Bay cash price is forecast to rise to \$475-575/t, on support from tight supplies.

#### **SOYBEANS**

Production increased by 34% from 2003-04 to a record high 3.05 Mt, due to an increase in harvested area and sharply higher yields. Supplies are forecast to increase to 3.3 Mt, the third highest on record. Food and industrial use is forecast to remain stable, while exports and carry-out stocks decrease slightly. The average Chatham price is forecast to decrease to \$210-250/t, under pressure from lower US soybean prices and the stronger Canadian dollar.

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stable and carry-out stocks are expected to remain low. The average price, over all types, grades and sizes, is forecast to rise, assuming a higher normal quality.

#### MUSTARD SEED

World mustard seed trade is dominated by Canada. Canadian seeded area is forecast to decrease by 25% because of burdensome carry-in stocks. Production is forecast to decrease by 39% to 185,000 t, because of the lower seeded area and lower trend yields, but supply is forecast to decrease by only 14%, due to higher carry-in stocks. Exports are expected to increase and carry-out stocks are forecast to decrease, with an s/u ratio of 38%. The average price, over all types and grades, is forecast to increase due to the lower supply.

#### **CANARY SEED**

World canary seed production is expected to decrease by 22% to 265,000 t, mainly because of lower production in Canada, but supply is expected to increase marginally to 415,000 t, due to higher carry-in stocks.

Canadian seeded area is forecast to decrease by 25% because of burdensome carry-in stocks. Production is forecast to fall by 18% to 245,000 t, as the decrease in seeded area is partly offset by lower abandonment. Supply is forecast to increase slightly due to higher carry-in stocks. Exports are expected to increase and carry-out stocks are forecast to increase, with an s/u ratio of 64%. The average price is forecast to remain stable, in line with the relatively stable supply.

#### SUNFLOWER SEED

World sunflower production and supply are forecast to increase slightly to 25.7 Mt and 26.9 Mt, respectively. US production is expected to increase by 40% to 1.3 Mt and supply is forecast to increase by 26% to 1.37 Mt.

Canadian seeded area is forecast to increase by 15%. Although potential returns are better than for most other crops, many producers are expected to be discouraged by the poor crop in 2004-2005. Production is forecast to nearly triple to 140,000 t, due to the higher seeded area and a return to normal abandonment and higher trend yields. Supply is forecast to increase by only 54% due to lower carry-in stocks. Exports and domestic use are expected to increase. Carry-out stocks are expected to rise slightly, with a s/u of 7%. The average price, over both types and all grades, is forecast to decrease due to the higher supply in US and Canada.

#### BUCKWHEAT

Canadian production and supply are forecast to increase, but remain small, with a stable seeded area, lower abandonment and higher trend yields. World supply is expected to decrease by 5% to 2.8 Mt. The average price, over all grades and markets, is forecast to be the same as in 2004-2005 as support for lower world supply is offset by higher Canadian supply.

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WORLD: DRY PEAS SUPPLY AND DISPOSITION									
2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f					
6,350 1.66	6,290 1.59	6,510 1.56	6,760 1.80	6,800 1.72					
		thousand toni	nes						
500 <u>10,540</u> <b>11,040</b>	500 10,020 <b>10,520</b>	500 <u>10,170</u> <b>10,670</b>	400 <u>12,160</u> <b>12,560</b>	1,200 <u>11,680</u> <b>12,880</b>					
10,540	10,020	10,270	11,360	11,680					
500	500	400	1,200	1,200					
	2001 -2002 6,350 1.66 500 10,540 11,040	2001         2002           -2002         -2003           6,350         6,290           1.66         1.59           500         500           10,540         10,020           11,040         10,520           10,540         10,020           500         500	2001         2002         2003           -2002         -2003         -2004           6,350         6,290         6,510           1.66         1.59         1.56           thousand tone           500         500         500           10,540         10,020         10,170           11,040         10,520         10,670           10,540         10,020         10,270           500         500         400	2001         2002         2003         2004           -2002         -2003         -2004         -2005f           6,350         6,290         6,510         6,760           1.66         1.59         1.56         1.80           thousand tonnes           500         500         400           10,540         10,020         10,170         12,160           11,040         10,520         10,670         12,560           10,540         10,020         10,270         11,360           500         500         400         1,200					

WORLD:	LENTILS S	UPPLY A	ND DISP	OSITION	
crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f
Harvested Area (kha) Yield (t/ha)	3,955 0.79	3,695 0.82	3,735 0.82	4,075 0.93	3,950 0.88
		th	ousand toni	nes	
Carry-in Stocks Production Total Supply	500 <u>3,255</u> <b>3,755</b>	500 2,905 <b>3,405</b>	100 3,065 <b>3,165</b>	100 <u>3,790</u> <b>3,890</b>	400 <u>3,490</u> <b>3,890</b>
Total Use	3,255	3,305	3,065	3,490	3,540
Carry-out Stocks	500	100	100	400	350

CANADA AND U	S: DRY E	BEANS SL	JPPLY AND	DISPOSIT	TION
crop year	2001 -2002	2002 -2003	2003 -2004	2004 -2005f	2005 -2006f
Harvested Area (kha) Yield (t/ha)	702 1.59	731 2.37	695 1.95	602 1.66	810 1.84
			thousand tonr	es	
Carry-in Stocks Production Total Supply	324 1,113 1,437	125 <u>1,736</u> <b>1,861</b>	330 <u>1,357</u> <b>1,687</b>	300 <u>1,000</u> <b>1,300</b>	80 <u>1,490</u> <b>1,570</b>
Total Use	1,312	1,531	1,387	1,220	1,360
Carry-out Stocks	125	330	300	80	210

f: forecast, AAFC, January 2005

Source: FAO, USDA, UNIP, Pulse Australia, Statistics Canada, AAFC

# WORLD AND CANADIAN OUTLOOK FOR PULSE AND SPECIAL CROPS IN 2005-2006

For 2005-2006, total area seeded to pulse and special crops in Canada is forecast to decrease by 5%, from 2004-2005, as increases for dry beans, sunflower seed and chickpeas are more than offset by decreases for mustard seed, lentils and canary seed. Seeded areas for dry peas and buckwheat are expected to be similar to 2004-2005. It is assumed that precipitation will be normal for the winter, spring and summer. Trend yields are assumed for both western and eastern Canada, as soil moisture reserves are generally good. It has been assumed that the abandonment rate and average quality will be normal.

Total production in Canada is forecast to decrease by 10%, from 2004-2005, to 4.69 Mt. Total supply is expected to increase by 2% to 5.95 Mt due to higher carry-in stocks. Exports and domestic use are forecast to increase due to the higher supply and stronger demand. Carry-out stocks are expected to decrease. Average prices, over all types, grades and markets, are forecast to increase for lentils, chickpeas and mustard seed, decrease for dry beans and sunflower seed, and be the same for dry peas, canary seed and buckwheat. However, prices are expected to be very sensitive to any production problems. The main factor to watch will be precipitation during the spring and summer in Canada. Other factors to watch are the exchange rates of the Canadian dollar against the US dollar and other currencies, ocean shipping rates and growing conditions in major producing regions, especially United States, European Union, Australia, Turkey, India and Mexico.

#### **DRY PEAS**

World production is forecast to decrease by 4%, from 2004-2005, to 11.7 Mt, but supply is expected to increase by 3% to 12.9 Mt.

Canadian seeded area is forecast to be similar to 2004-2005. Although potential returns for dry peas are as good as, or better than for most alternative crops, higher carry-in stocks are expected to discourage increased area. Production is forecast to decrease by 14% to 2.88 Mt due to lower trend yields, but supply is expected to rise slightly due to higher carry-in stocks. Exports and domestic use are forecast to increase due to expected stronger demand. Carry-out stocks are forecast to decrease, with a stocks-to-use ratio (s/u) of 20%.

The pressure from higher supply is expected to be offset by stronger demand. Therefore, the average price of dry peas, over all grades, types and markets, is forecast to be the same as in 2004-2005.

#### **LENTILS**

World production is forecast to decrease by 8% to 3.5 Mt, but supply is expected to remain stable at 3.9 Mt.

Canadian seeded area is forecast to decrease by 5%, because of sharply higher carry-in stocks. Production is forecast to decrease by 13% to 840,000 t, due to the decrease in seeded area and lower trend yields. Supply is expected to remain stable as higher carry-in stocks offset the decrease in production. Exports are forecast to increase due to higher demand, but carry-out stocks are also expected to increase, with an s/u of 23%. The average price of lentils over all grades and types is forecast to increase. as pressure from higher world supply is more than offset by a return to higher normal quality.

#### DRY BEANS

World production is forecast to increase slightly, but total supply is expected to decrease slightly. However, world production includes many classes of dry beans, most of which do not have any influence on prices of the classes of dry beans produced in Canada. The most important influence on Canadian dry bean prices is US production, which is expected to increase by 47% to 1.15 Mt because of higher seeded area and higher yields. However, US supply is expected to increase by only 16% to 1.22 Mt, due to lower carry-in stocks.

Although prices for most classes of dry beans are attractive. Canadian seeded area is forecast to increase by only 15% due to limited seed supply and the discouragement of some producers in Manitoba because of the poor crop in 2004-2005. Production is forecast to increase by 55% to 340,000 t due to the higher seeded area, lower abandonment and higher yields, but supply is forecast to increase by only 33% due to lower carry-in stocks. Exports are expected to increase due to the higher supply. Carryout stocks are forecast to increase slightly, with an s/u of 6%. The average price, over all classes and grades, is forecast to decrease because of the higher supply.

#### **CHICKPEAS**

World production is forecast to increase by 3% to 8.25 Mt, but supply is expected to decrease marginally to 8.35 Mt.

Canadian seeded area is forecast to increase by 15%, as prices for the kabuli type are attractive. Production is forecast to increase by 18% to 60,000 t, because of the higher seeded area and lower abandonment, but supply is expected to decrease slightly due to lower carry-in stocks. Exports are forecast to remain



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# WORLD AND CANADIAN OUTLOOK FOR GRAINS AND OILSEEDS IN 2005-2006



World wheat and oilseed prices are expected to decrease in 2005-2006 due to increased supplies, relative to demand, in the world and the United States (US). However, world coarse grain prices are expected to increase, largely due to lower production in the US. For most of the major crops, domestic support programs in the US and the European Union (EU) are expected to continue to encourage production, which will pressure prices.

In western Canada, the area seeded to all wheat is expected to increase slightly as higher area seeded to spring wheat more-than offsets lower winter wheat area. The area seeded to coarse grains is expected to decrease slightly as lower barley and rye area more-than offsets higher oats area. The area seeded to oilseeds is expected to decrease marginally as lower canola area more-than offsets higher area seeded to flaxseed. Summerfallow area is expected to continue to decrease. In eastern Canada, marginal increases in the area seeded to corn and soybeans are expected to more-than offset lower area seeded to wheat.

Total Canadian production of grains and oilseeds is expected to decrease from about 64 million tonnes (Mt) to 61 Mt, largely due to lower expected yields in western Canada. Total exports of grains and oilseeds are projected to increase. Prices for wheat, durum and soybeans are expected to decrease, partly due to appreciation of the Canadian dollar relative to the US dollar, while coarse grain prices are generally expected to increase slightly.

The market outlook is tentative due to the high degree of uncertainty regarding global supply and demand conditions. Normal weather patterns have been assumed. Unusual weather conditions in any of the major importing or exporting countries could significantly alter the outlook. Exchange rates and ocean freight rates will be factors to watch in 2005-2006.

#### WHEAT

World wheat (including durum) area harvested for 2005-2006 is forecast by Agriculture and Agri-Food Canada (AAFC) to be relatively unchanged at 217 million hectares (Mha), close to the 5-year average, with a higher area in Canada, Australia, Ukraine and Iran offset by reduced area in the EU-25, Pakistan and India. Assuming normal growing conditions and average yields. production is forecast to decline by 8 Mt from the record 621 Mt produced in 2004-2005, to 613 Mt, largely due to lower yields in the EU-25 and Canada, from the above-normal crops of 2004-2005. Supplies will increase slightly, with higher carry-in stocks more than offsetting the lower production.

World wheat consumption is projected to decrease slightly from 2004-2005, mainly due to reduced feed use. Human food use of wheat is expected to be slightly above the 5-year average at 495 Mt.

while the use of wheat for animal feed is expected to decline by 2%, to about 107 Mt, due to reduced production of lower-quality wheat. World trade is expected to decrease marginally, to 105 Mt, versus the 5-year average of 109 Mt. Increased imports by China are expected to be offset by reduced imports in a number of other importing countries. World carry-out stocks are projected to increase by 7%, to 156 Mt, but remain well below the 5-year average of 183 Mt. Major exporter stocks, however, are forecast to rise by 8%, to 52 Mt, the highest since 2001-2002.

US winter wheat seeded area has decreased by 4% for 2005-2006, to 16.8 Mha, with most of the decline in soft red winter (SRW) wheat, due to wet seeding conditions that prevented all area from being planted. SRW wheat area is down by 19%, while hard red winter (HRW) is down by 1%, with soft white winter wheat 4% higher than last year. The seeded area of spring wheat

is forecast by AAFC to rise marginally. while durum area is expected to decline by 3%. Program payments under the Farm Security and Rural Investment Act (FSRIA) are expected to support higher area. Assuming normal abandonment, harvested area of all wheat is forecast to decrease by 2%, to 19.9 Mha. Production is forecast by AAFC to decrease marginally, to 58 Mt {about 2.13 billion bushels (Gbu)}, assuming a trend yield of 43 bushels per acre (bu/ac). The SRW and HRW wheat crops are currently in above average condition, and above-trend yields are a possibility. Total wheat supplies are expected to increase marginally due to higher carry-in stocks.

EU-25 wheat production is forecast to fall by 5% from the record 2004-2005 crop, to 129 Mt, but remain well above the 5-year average of 121 Mt. Carry-in stocks are forecast to more than double, to 19.3 Mt. Exports are forecast to increase slightly, due to reduced export



competition, particularly from US SRW wheat, and the reintroduction of export subsidies. EU wheat carry-out stocks are expected to increase by 9%, to 21 Mt, the highest since the early 1990s.

#### DURUM

#### World

Durum production is forecast to decline by 8%, to 37 Mt, with decreased production in all major exporting countries, particularly Canada and the EU-25. Changes to durum payments under the new EU Common Agriculture Policy are expected to discourage durum production. Production in North Africa. the major durum importing region, is expected to decline by about 1 Mt, although that crop is currently in very good condition. The decreased production will be partly offset by higher major-exporter carry-in stocks, and world supplies (including major-exporter stocks only) are expected to be down by 4% at 41 Mt. Trade is forecast to increase by 10%, to 6.8 Mt, assuming a return to lower normal yields and increased import demand from North Africa, the major durum importing region. Carry-out stocks in the major exporting countries are forecast to fall by 14%, to 3.8 Mt.

#### PRICES: WHEAT AND DURUM

Although world wheat stocks are expected to rise only slightly, stocks in the five major wheat exporting countries, Canada, the US, the EU, Australia and Argentina, are forecast to increase by 8% by the end of 2005-2006. EU carry-out stocks are expected to rise by 9% to 21 Mt. US stocks are forecast to increase by 7% to about 17 Mt. and the US stock-to-use ratio will rise to 29%, from 27% in 2004-2005. As a result, world wheat prices are expected to decline in 2005-2006.

US Hard Winter Ordinary (HWO) wheat prices, free on board (FOB) US Gulf, are forecast to decline to about US\$140-150 per tonne (/t) for 2005-2006 (for the Canadian August-July crop year). for 2004-2005, and US\$161/t in 2003-2004. The price for US Dark Northern FOB Pacific Northwest, is forecast at US\$160-170/t, down by about US\$10/t from 2004-2005. Premiums for spring wheat on the Minneapolis Grain Exchange versus HRW wheat on the Kansas City Board of Trade are forecast to be similar to 2004-2005, with a decrease in US and Canadian spring wheat production offset by improved quality in the Canadian CWRS crop. Protein premiums are expected to decline, assuming a return to normal protein levels in the US and Canadian spring wheat crops from the belownormal levels of 2004-2005. High protein Canada Western Red Spring (CWRS) wheat is generally priced competitively with US DNS 14 wheat, while lower protein CWRS and Canada Prairie Spring (CPS) wheat are usually priced competitively with US HWO.

World durum prices are expected to decline only slightly in 2005-2006, with the premium to common wheat rising due to lower stocks in the major exporting countries. Supplies in the major exporting countries are expected to fall by 6%, to 20 Mt, versus the 5-year average of 19 Mt. World import demand is expected to increase, assuming decreased production in North Africa and the EU. The US No.3 Hard Amber Durum (HAD) price, FOB Gulf, is forecast at US\$180-190/t (August-July), versus US\$185-195/t in 2004-2005.

Export subsidies may become a factor in the world wheat market in 2005-2006. The US is expected to only use credit

compared to an estimated US\$150-160/t Spring wheat with 14% protein (DNS 14). and food aid programs to stimulate exports, with loan deficiency payments (LDP) used to support farm prices. However, due to rising stocks, the EU is expected to reintroduce export subsidies. The value of the euro against the US dollar and crop conditions in the spring of 2005 will be major factors in determining the need for export subsidies.

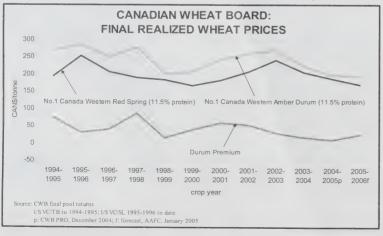
Continuing high ocean freight rates will tend to dampen demand in importing countries, and give an advantage to exporters located closer to the major import markets.

#### CANADA

Non-durum wheat seeded area is expected to increase by 4% in 2005, due to relatively better expected wheat prices and low stocks compared to canola. Production is forecast to decrease by 5%, however, to 19.9 Mt, assuming a return to a lower trend yield of 36 bu/ac. The smaller production will be partly offset by higher carry-in stocks, and supplies are forecast to be down only 2%.. Domestic use is projected to decrease by over 10%, due to less feed use, assuming a return to a normal quality in the 2005 crop. Exports are forecast to increase by 6%, to 13.3 Mt, due to increased supplies of good quality CWRS wheat. Carry-out stocks are projected to decline by 6% to 4.5 Mt.

Durum seeded area is projected to be relatively unchanged, as large stocks and poor delivery opportunities offset the somewhat more attractive expected price compared to CWRS wheat. Assuming lower yields, production is forecast to fall by 10%, to 4.5 Mt. This will be more than offset by higher carry-in stocks, and supplies are forecast to rise marginally, to 6.8 Mt, the highest since 2000-2001. Exports are projected to rise by 3%, to 3.4 Mt, due to slightly stronger world import demand. Carry-out stocks are forecast to rise by a further 9%, to 2.5 Mt.

Canadian Wheat Board pool returns are forecast to decline due to the lower world prices and an expected appreciation of the Canadian dollar. Returns for No.1 CWRS wheat with 11.5% protein are forecast to decline by 9% from 2004-2005, to \$170/t in-store Vancouver or St. Lawrence. Due to lower expected protein premiums, pool returns for No.1 CWRS 13.5% are expected to fall by 11%, to \$180/t. Durum pool returns are projected to decline only slightly, with No.1 CWAD 11.5% at \$195/t, \$2/t lower than in 2004-2005, and with the premium over No.1 CWRS 11.5% rising to \$27/t, from \$10/t in 2004-2005.



Ontario winter wheat seeded area has declined by 5%, to 0.3 Mha, due to lower wheat prices and a late soybean harvest. Production is forecast by AAFC to decline by 5%, to 1.4 Mt, with exports down marginally at 0.5 Mt in 2005-2006.

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#### COARSE GRAINS

World coarse grains production in 2005-2006 is forecast to decrease by 2% from 2004-2005 due to lower corn production in the US, decreased barley production in the EU-25 and less coarse grains production in Ukraine, although production is expected to increase in China and Australia. Supply is projected to increase marginally as lower production is more than offset by higher carry-in stocks. World consumption is forecast to continue the upward trend, driven by strong demand for animal feed and industrial use. World trade is

expected to increase marginally due to higher import demand from the developing economies and the EU, and more adequate export supplies in Australia and Canada.

#### Corn

For US corn, area seeded is expected to increase from 81 million acres (Mac) in 2004-2005 to 82 Mac because of higher expected returns from corn, compared to other crops. Average yields are projected to return to trend level of 145 bu/ac, from the new record of 160 bu/ac set in 2004-2005. Production is. therefore, forecast to decrease by 8% to 10.8 Gbu. Total supplies are expected to increase slightly due to higher carry-in stocks. Domestic use is forecast to decline marginally, as decreased demand for animal feed more than offsets increased use in ethanol production. Exports are forecast to decrease slightly, to 1.90 Gbu, from 1.95 Gbu estimated for 2004-2005, due mainly to stronger competition from other major exporters, including China, in Asian markets. Carry-out stocks are expected to decline slightly to 1.93 Gbu. Program payments under the FSRIA are expected to continue to support corn

production, although farm prices are forecast at US\$2.00/bu, above the loan rate of US\$1.95/bu.

In China, corn production is forecast to continue to increase from 2004-2005. High productivity and strong domestic prices have been boosting returns from corn and drawing more area seeded to corn, at the expense of wheat and other crops. Total supplies are expected to continue the downward trend, but at a slower pace. Domestic use is forecast to increase further as a result of increasing demand for hog and poultry feed and the ethanol production in Northeast and Northern China. More adequate domestic supplies and higher expected export prices are expected to encourage China's corn export programs, which are solely implemented by COFCO and Jilin Grain Group. Corn exports are therefore projected to increase from 4.1 Mt in 2004-2005 to 4.5 Mt, but still significantly lower than the record of 15.3 Mt set in 2002-03. The major markets for China are concentrated in the neighbouring Asian countries, especially South Korea. Meanwhile, China is likely to increase its corn imports from 0.2 Mt in 2004-2005. It makes more sense to source corn from

WORLD: GRAINS AND OILSEEDS SUPPLY AND DISPOSITION											
	Area (Mha)	Yield (t/ha)	Production	Total Supply	Trade	Use	Carry-out Stocks	Stocks-to- use Ratio (%)	World Prices <sup>1</sup> / (US\$/t)		
WHEAT	(/	(- /									
2001-2002	215	2.70	581	787	111	585	202	34	127		
2002-2003	214	2.65	567	769	110	601	168	28	161		
2003-2004	211	2.62	553	720	106	589	131	22	159		
2004-2005e	217	2.86	621	752	107	607	145	24	150-160		
2005-2006f	217	2.83	613	758	105	602	156	26	140-150		
COARSE GRAII	NS										
2001-2002	301	2.96	891	1099	102	905	195	22	94		
2002-2003	292	2.98	872	1067	105	901	166	18	109		
2003-2004	303	2.99	906	1072	102	942	132	14	116		
2004-2005e	302	3.30	996	1128	101	969	159	16	90-100		
2005-2006f	315	3.10	977	1135	102	985	150	15	95-105		
OILSEEDS 2/											
2001-2002	193	1.68	325	363	63	326	39	12	174		
2002-2003	193	1.71	330	369	71	324	45	. 14	232		
2003-2004	191	1.76	337	382	67	339	43	13	294		
2004-2005e	213	1.83	390	403	74	337	66	20	186		
2005-2006f	219	1.80	394	460	77	389	71	18	175		

Note: numbers may not add due to rounding

Source: USDA, Oil World

Wheat: Hard Winter Ordinary, US Gulf; June-May crop year. Coarse Grains: US Gulf No.3 Yellow Corn; September-August crop year. Oilseeds: Chicago Cash No.1 Yellow Soybeans; September-August crop year.

<sup>&</sup>lt;sup>2/</sup> The 8 major oilseeds are soybeans, cottonseed, peanuts (whole), sunflowerseed, canola/rapeseed, copra, palm kernels and flaxseed.

e: estimate; USDA (FAS)-January 2005 and AAFC; f: forecast, AAFC, January 2005.

overseas to serve the fast growing Southern and Eastern China markets, given the tightening rail car supplies and skyrocketing freight rates. Carry-out stocks are forecast to continue to decline, but at a slower pace.

Barley

World barley production is expected to decrease from 151 Mt in 2004-2005 to 145 Mt. as lower production in Europe and North America more than offsets higher production in Australia. After two consecutive years of good harvesting, barley production in North Africa is expected to decrease. World barley supplies are projected to remain virtually unchanged from 2004-2005 at 172 Mt, as larger carry-in stocks offset lower production. However, world trade is forecast to decrease slightly due mainly to reduced exportable supplies in Europe. Strong import demand for feed barley in the Middle East and North Africa and higher import demand for malting barley in China and, to a lesser degree, in the US are expected to drive world barley prices up. Government water conservative programs in Saudi Arabia are expected to reduce irrigation of locally grown forage crops. This could have the potential of raising Saudi's barley imports further. World carry-out stocks are expected to drop by 1 Mt from 2004-2005.

In Europe, barley production in the EU-25 is expected to decrease by 9% to 56 Mt due to a return of yields from 2004-2005's record high to a more normal level and decreased area seeded to barley. Barley production in the FSU and eastern Europe is forecast to drop slightly, from 37.2 Mt in 2004-2005 to 35.5 Mt. Lower production in Europe is expected to more than offset higher carry-in stocks of 13.2 Mt for 2005-2006 versus 8.3 Mt for 2004-2005. As a result, barley supplies in Europe are forecast to decrease. Demand in Europe is expected to remain at levels close to 2004-2005. In world feed barley market, the EU-25 and, to a lesser degree, the Black Sea countries are expected to face intensive competition in the Middle East and North African markets and exports from the EU are forecast to decrease. In the malting barley market, the EU's export share is expected to drop significantly, as the size and quality of the malting barley crop in Australia and Canada return to more normal levels. EU export subsidies for barley are expected to play a more important role for EU to compete with other exporters, especially Ukraine and Russia.

In Australia, barley production is expected to increase to 8 Mt from 6.2 Mt estimated by the Australian Bureau of

Agricultural and Resource Economics for the drought-affected 2004-2005. With steady growth in domestic demand for animal feed and industrial use, barley exports from Australia are projected to recover partially from 2004-2005, to 4.5 Mt, in comparison to 3.2 Mt estimated for 2004-2005 and the five year average of 3.9 Mt. Increased exportable supplies in Australia are expected to depress world barley prices in 2005-2006.

#### **PRICES**

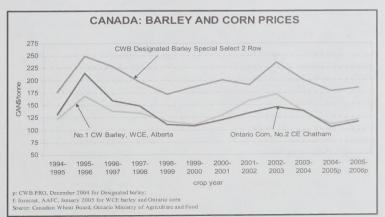
The average farm price for US corn is forecast to increase to about US\$2.00/bu, compared to the current United States Department of Agriculture forecast of US\$1.95/bu for 2004-2005. The nearby Chicago futures price is expected to increase to US\$2.20/bu from US\$2.15/bu expected for 2004-2005. This will cause US Gulf and Pacific Northwest (PNW) corn prices to increase and will support international coarse grain prices in general. The average LDP to-date on corn for 2004-2005 has increased to US\$0.29/bu on nearly 50% of the crop from US\$0.05/bu on 8.6% of the crop for 2004-2005. For 2005-2006, LDPs are expected to be lower than in 2004-2005, but remain high, historically, The average US PNW feed barley price is forecast to increase to US\$120/t from US\$115/t forecast for 2004-2005. EU barley prices are expected to rise to US\$135/t from US\$130/t estimated for 2004-2005, as decreased production in both the EU-25 and the Black Sea countries puts less pressure on prices in Europe. Prices in Australia are forecast to decrease from 2004-2005 as a result of higher production.

#### CANADA

Area harvested for coarse grains is expected to increase by 5% from 2004-2005 as abandonment rates decrease to more normal levels despite lower seeded

area. Production is forecast to decrease by about 2% to 25.9 Mt due to lower yields, while total supplies are expected to increase by 2% as a result of significantly higher carry-in stocks. Domestic consumption is projected to rise by 2% due mainly to higher feed use for coarse grains, in replacement of wheat. Exports are forecast to increase significantly as a result of stronger import demand and improvement in crop quality. Carry-out stocks are expected to decline sharply, from 5.2 Mt in 2004-2005 to 4.4 Mt.

For barley, Canadian production is forecast to decrease by 8% from 2004-2005. Farmers are expected to reduce area seeded to barley by 4% due to large carry-in stocks and low expected prices. relative to other grains and oil seeds. Average yields are expected to decrease from 3.3 t/ha to about 3.0 t/ha. Supplies are projected to increase from 2004-2005 to 15.4 Mt, as large carry-in stocks more than offset lower production. Domestic use of feed barley, mainly in western Canada, is expected to rise from 2004-2005 due to increased supplies of barley and less availability of feed wheat. Imports of US corn, mainly destined for eastern Canada, are forecast to increase slightly from 2004-2005, but still significantly lower than the average for the last five years. Exports of feed barley are projected to remain low, due to stronger domestic demand, lower overseas prices and more competition in major importing markets. The quality of the 2004-2005 barley crops is much below normal and the selection rate for malting barley is estimated to have dropped sharply, due to sprout and frost damage and high screenings. Exports of malting barley for 2005-2006 are expected to increase to 1.1 Mt from an estimated 0.6 Mt in 2004-2005. Import demand is expected to improve in the US for six-row designated barley and remain strong in China for two-row varieties.



Carry-out stocks are expected to fall to 2.4 Mt, from 3.2 Mt in 2004-2005.

Off-Board feed barley prices are forecast to average \$120/t (I/S Lethbridge), \$10/t higher than for 2004-2005, as a result of stronger domestic demand for feed and larger barley exports. Higher US farm prices for corn are also expected to support feed barley prices in western Canada. For Pool A, the 2005-2006 CWB final pool return for No.1 CW feed barley is forecast by AAFC at \$125/t. compared to the Dec. 2004 PRO of \$117/t I/S VC/SL for 2004-2005. The pool return for Special Select Two-Row designated barley is forecast to increase to \$185/t from \$178/t for 2004-2005. The pool return for Special Select Six-Row designated barley is projected to increase to \$172/t from \$162/t for 2004-2005. The discount for six-row malting barley over two-row is expected to be lower than in 2004-2005 as two-row prices are pressured more by overseas competition than six-row prices by competition in North America.

For oats, Canadian production is forecast to increase by 7% from 2004-2005, to 4.0 Mt. Exports are forecast to increase as a result of higher exportable supplies, more normal crop quality in Canada and stronger import demand from the US. Carry-out stocks are projected to increase from 2004-2005 and remain high historically. The average oat price in western Canada is expected to remain unchanged from 2004-2005 at \$130/t. US production is expected to decline slightly from 2004-2005, consistent with the long-term trend. However, total US supplies are projected to decrease by 8% from 2004-2005 as a result of lower carry-in stocks and a smaller crop. Production in the EU is forecast to increase slightly from 2004-2005. Export subsidies could be higher than in 2004-2005, due to a larger oat crop in both Canada and Scandinavia, a strong Euro and high ocean freight rates. Chicago futures prices are expected to increase marginally from 2004-2005 to US\$1.60/bu in 2005-2006, suggesting an average on-farm price of about \$120/t in Manitoba and \$105/t in Saskatchewan. Oats are expected to be priced competitively with US corn and the spread between CBoT corn and oats, on a per tonne basis, is forecast at US\$20/t, in favour of oats.

For corn, Canadian production is forecast to be marginally higher than 2004-2005. Area seeded to corn is projected virtually unchanged from 2004-2005. However, harvested area is expected to increase by 8%, based on trend retention rates. Yields are expected to decrease by 7%, from 131

bu/ac in 2004-2005 to 122bu/ac. Total supplies are forecast to decrease slightly. due to lower carry-in stocks. Corn imports from the US are forecast to increase from 2.1 Mt estimated for 2004-2005 to 2.2 Mt. with 1.75 Mt for eastern. Canada and 0.45 Mt for western Canada. Domestic use is expected to increase marginally from 2004-2005. The Chatham elevator corn price is forecast to average \$115/t, \$10 higher than estimated for 2004-2005, due to higher US prices, despite a stronger Canadian dollar. The Chatham-Chicago basis is forecast to strengthen from 2004-2005 when the spread has been pressured by record US production.

For rve, production is forecast to increase by 3% from 2004-2005 to 0.43 Mt. Although area seeded to rye is expected to decrease sharply, area harvested for grain is projected to increase significantly. Yields are expected to drop from 40bu/ac to trend level of 34bu/ac. Feed use is forecast to increase, due to increased supplies. while industrial use and exports are forecast to remain unchanged from 2004-2005. The on-farm price for rye is forecast at \$75-95/t across the Prairies, similar to 2004-2005, based on the general trend for coarse grain prices in Canada. Rye is usually priced competitively with barley based on its feed value: however, some premiums are expected to be offered for rye in Manitoba, and perhaps Alberta, to attract quality supplies for the food market.

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#### OII SEEDS

World production of the eight major oilseeds is forecast to increase slightly from 2004-2005 to a record 394 Mt in 2005-2006. This is due largely to higher soybean plantings in South America, and a continuation of high supplies in the US. Oilseed use is forecast at a record 389 Mt, on support from increased vegoil and protein meal consumption in China and India. Trade is expected to rise to 77 Mt, with forecast carry-out stocks at 71 Mt, up from 66 Mt in 2004-2005.

World demand for oilseeds and oilseed products is expected to continue growing and in the process setting new records on support from increased world demand for protein and fats. Vegetable oils (vegoils) are the major source of dietary fats for humans with worldwide

per capita consumption expected to be about 20 kilograms per year.

World soybean production is forecast to increase marginally to 232 Mt from the 231 Mt expected for 2004-2005. World soybean crush is forecast at a record 185 Mt, as China and Brazil continue to expand processing capacity. China's soybean crush, forecast at 30 Mt for 2005-2006, has increased sharply during the past five years but future expansion is expected to slow down due to pressured crush margins. World soybean carry-out stocks are forecast to decrease slightly to 58 Mt.

In the US, soybean production is expected to fall to about 3 Gbu, as yields return to normal, although the impact of the recently discovered Asian Rust Fungus remains unknown. Seeded area is expected to be marginally lower, due to low market prices compared to corn and wheat, uncertainty over disease and burdensome carry-in stocks. As a result, US soybean supplies are expected to increase, which will pressure world prices. US soybean exports are expected to increase marginally due to high supplies and the weak US dollar.

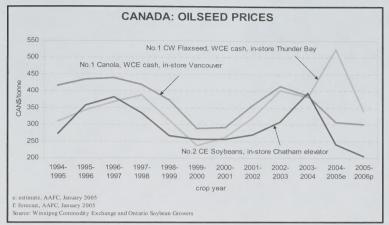
In South America, Brazil, Argentina and Paraguay are expected to continue to increase the area seeded to soybeans, which will be harvested from March to May, slightly ahead of the North American seeding period. The combined soybean production of Brazil and Argentina is expected to be about 35% above that of the US.

Chinese import demand is expected to rise marginally to about 23 Mt.

Concurrently, continued high ocean freight rates are expected to pressure South American exports of soybeans due to its greater distance from the European and Asian markets.

World canola/rapeseed production is forecast to decrease by 5%, to 41 Mt due to an expected decrease in area in Canada and Australia as a result of lower returns per hectare compared to wheat or special crops. World trade is expected to remain unchanged at about 6 Mt largely due to slightly higher Canadian exports. Total world canola/rapeseed crush is forecast to rise to 40 Mt in 2005-2006 despite weaker than normal crush margins. Carry-out stocks are expected to fall marginally to 2.5 Mt.

World **flaxseed** production is forecast to increase, largely due to higher production in Canada, which is the largest producer and exporter of flaxseed. Area seeded is forecast to increase significantly in Canada, in response to sharply higher



prices in 2004-2005, and average yields are expected to increase, assuming normal growing conditions in 2005-2006.

#### PROTEIN MEAL AND EDIBLE OIL

Soymeal production, which represents 70% of world protein meal production, is forecast to increase to 144 Mt from 142 Mt in 2004-2005, due to higher crush in the US, Brazil, Argentina and China. Demand for soymeal is expected to increase on support from the ongoing ban on animal meal in US livestock rations, the growth in Asian industrial livestock and aquaculture production, the devaluation of the US dollar against the Euro and possibly the Chinese renminbi. However, soymeal prices are expected to decline slightly from the already low 2004-2005 level.

Edible oil production is forecast to increase to 108 Mt from 106 Mt in 2004-2005, due to slightly higher palm oil production and increased soybean and canola/rapeseed crushing. Demand for edible oils is expected to remain strong, particularly in China and India. Chinese demand for vegoils is forecast to grow slightly and will be met through increased crush and increased oilseed, palm oil, soyoil and canola/rape oil imports.

Palm oil production in Malaysia is expected to grow at a moderate pace due to the maturation of the palm oil trees and a slowdown in the planting and replanting of palm trees, which will be supportive for vegoil prices.

#### **US PRICES**

The US on-farm price of soybeans is forecast to fall to US\$4.85/bu from

US\$5.10/bu for 2004-2005, due to the expected growth in US supplies and record high South American production. Soymeal prices are forecast to increase, although still remaining weak, to US\$175/short ton (st) from US\$158/st in 2004-2005. World vegoil prices are expected to remain weak. The US soyoil price is forecast to average US\$0.22 per pound (/lb) vs. US\$0.225/lb for 2004-2005. For 2005-2006, US program payouts are expected to increase as prices remain below the US\$5.80/bu target price and US\$5.00/bu loan rate.

#### CANADA

For canola, seeded area is forecast to decrease by 1% to 5.0 Mha due to low prices relative to wheat. Production is forecast to decline to 6.9 Mt from 7.7 Mt in 2004-2005. Supplies are projected to rise slightly, as the second largest carryin on record more than offsets the lower production. Domestic crush is forecast to decrease slightly while exports are expected to be unchanged due to competition from burdensome world supplies. Carry-out stocks are expected to decrease marginally to 1.45 Mt, while prices are forecast to remain unchanged at \$300/t.

For flaxseed, seeded area is forecast to increase by 37% due to high prices in 2004-2005. As a result of higher yields, production is forecast to increase significantly to 1.2 Mt from 0.5 Mt in 2004-2005. Supplies are projected to rise to 1.3 Mt. Exports are expected to rise to 0.7 Mt, while total domestic use increases. Carry-out stocks are expected to rise to rise sharply to 0.3 Mt from 0.05 Mt in 2004-2005, with prices

forecast to fall to \$340/t from \$525/t expected for 2004-2005.

For soybeans, seeded area is forecast to increase to a record large 1.2 Mha due to better expected financial returns compared to wheat and lower input costs than for corn. Average yields are expected to return to normal and production is forecast to decrease to 3.0 Mt. from the record 3.05 Mt in 2004-2005. Supplies are expected to increase. Exports are expected to increase to 0.9 Mt. Domestic processing is forecast to remain stable at a near record high pace because of ample supplies and reasonable crush margins. Prices are expected to decline to \$205/t, I/S Chatham, from \$230/t expected for 2004-2005, due to lower US soybean prices.

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